

**COUNTY AGREEMENT NUMBER 537944**  
**AGREEMENT WITH AZTEC LANDSCAPING, INC. FOR LANDSCAPE MAINTENANCE**  
**SERVICES FOR COUNTY SERVICE AREAS 26A - COTTONWOOD VILLAGE AND 26B -**  
**MONTE VISTA VILLAGE**  
**EXHIBIT C - PAYMENT SCHEDULE**

County shall pay Contractor in accordance with the provisions set forth below.

**1. COMPENSATION.**

County agrees to pay Contractor as follows:

- A. Contractor shall be paid a maximum of \$530,112 for Routine Landscape Maintenance Services as listed in Section 3 below. This amount shall be full compensation for all Routine Landscape Maintenance Services performed pursuant to this Contract.
- B. Contractor shall be entitled to compensation for As-Needed Additional Services provided. As-Needed Additional Services are services that are not included in the Routine Landscape Maintenance Services. Contractor must receive prior written authorization from County before incurring any expenses for As-Needed Additional Services. Annual compensation for As-Needed Additional Services performed by Contractor shall not exceed \$50,000 for the initial term of the contract and each option year. Compensation for As-Needed Additional Services shall be at the rates listed in Section 3 below.

**2. CLAIM FOR PAYMENT.**

Contractor shall submit a claim in accordance with Exhibit A Statement of Work for each service and as follows:

**A. Routine Landscape Maintenance Services**

- i. A separate claim for payment shall be submitted on a monthly basis for each County Service Area. Compensation shall be based on the amounts listed in Section 3 below, and total compensation for areas within County Service Area 26A cannot exceed 45% of the total annual maintenance amount.

**B. As-Needed Additional Services**

- i. Any As Needed Additional Services shall be compensated based on the rates specified in the Payment Schedule.

**C.** Each claim shall identify the County Service Area to which the claim applies and the amount of compensation sought for each County Service Area, in accordance with the Payment Schedule.

**D.** Each claim shall include a list detailing the nature of the work completed. At a minimum, the list shall include a description of the work, percentage completed, and date work was completed.

The COTR shall review each claim and verify completion of the work before payment. Only claims that include the information described above shall be eligible for payment.

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**EXHIBIT C - PAYMENT SCHEDULE**

**3. PAYMENT SCHEDULE.**

County shall compensate Contractor for Landscape Maintenance Services performed under this Agreement based on the amounts listed below, and in accordance with Exhibit A Statement of Work.

**REQUEST FOR BID (RFB) 51**  
**LANDSCAPE MAINTENANCE SERVICES FOR COUNTY SERVICE AREAS**  
**26A-COTTONWOOD VILLAGE AND 26B-MONTE VISTA VILLAGE**  
**DEPARTMENT OF PUBLIC WORKS**  
**SECTION A - PRICING SCHEDULE (EXHIBIT C)**

**PRICING SCHEDULE**  
**Landscape Maintenance Services**

**Table 1 - Routine Landscape Maintenance Services:**

Item No.	Contract Term	Quantity	Price per Month	Extended Price (Qty X Price per Mo)
1.	6/1/2011-5/31/2012 (* INITIAL TERM)	12 months	\$ 8,405.00	\$ 100,860.00
2.	6/1/2012-5/31/2013 FIRST OPTION PERIOD	12 months	\$ 8,615.00	103,380.00
3.	6/1/2013-5/31/2014 SECOND OPTION PERIOD	12 months	\$ 8,830.00	105,960.00
4.	6/1/2014-5/31/2015 THIRD OPTION PERIOD	12 months	\$ 9,050.00	108,600.00
5.	6/1/2015-5/31/2016 FOURTH OPTION PERIOD	12 months	\$ 9,276.00	111,312.00
	<b>SUBTOTAL 1</b>			\$
	<b>TOTAL EXTENDED PRICE (Add all extended prices on last column)=</b>			<b>530,112.00</b>

(\* Estimated start of initial term: 6/1/2011. Payment will be made for received services only, based on actual start date.

**NOTES:**

- > In order to be considered responsive all items must be priced.
- > Price per month includes all costs of performing all routine maintenance services listed on Statement of Work.

Name of Bidder Aztec Landscaping, Inc.

**SUBMIT THIS COMPLETED FORM (TABLE 1) AS PAGE FOUR OF THE BID**

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**EXHIBIT C - PAYMENT SCHEDULE**

**REQUEST FOR BID (RFB) 51**  
**LANDSCAPE MAINTENANCE SERVICES FOR COUNTY SERVICE AREAS**  
**26A-COTTONWOOD VILLAGE AND 26B-MONTE VISTA VILLAGE**  
**DEPARTMENT OF PUBLIC WORKS**  
**SECTION A - PRICING SCHEDULE (EXHIBIT C)**

**Table 2 - As-Needed Additional Services for Minor Irrigation System Repairs**

Item No.	Description	(*6/1/2011 TO 5/31/2012 Initial Term. Price per Unit	6/1/2012 TO 5/31/2013 First Option Period. Price per Unit	6/1/2013 TO 5/31/2014 Second Option Period. Price per Unit	6/1/2014 TO 5/31/2015 Third Option Period. Price per Unit	6/1/2015 TO 5/31/2016 Fourth Option Period. Price per Unit	Extended Amount = Add price per unit for initial Term Plus all Option Periods for each row below.
1.	Reg. Hours Labor Rate/Hr	18.50	22.20	22.76	23.33	23.91	110.70
2.	After Hours Holidays, Saturday Sunday Labor Rate/Hr	37.00	37.93	38.88	39.85	40.85	194.51
3.	1-1/2" Valve (Hunter or equal) Price/Each	70.80	72.57	74.38	76.24	78.15	372.14
4.	1" Valve (Hunter or equal) Price/Each	51.60	52.89	54.21	55.57	56.97	271.24
5.	1" Valve (Irritrol or equal) Price/Each	60.60	62.12	63.67	65.24	66.89	264.54
6.	6" Sprinkler Head (Hunter or equal) Price/Each	5.70	5.84	5.99	6.14	6.29	29.91
7.	12" Sprinkler Head (Hunter or equal) Price/Each	7.80	8.00	8.20	8.40	8.60	41.00
8.	PGP/PGJ Rotor (Hunter or equal) Price/Each	9.24	9.47	9.71	9.95	10.20	48.57
9.	H-Pop Spray Head with Schedule 40 PVC Risers 4" & 6" Full circle	9.60	9.88	10.13	10.38	10.64	50.63
10.	H-Pop Spray Head with Schedule 40 PVC Risers 4" & 6" 1/2" circle	9.60	9.88	10.13	10.38	10.64	50.63

*for*

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**DEPARTMENT OF PUBLIC WORKS**  
**SECTION A - PRICING SCHEDULE (EXHIBIT C)**

**Table 2 (Continued) - As-Needed Additional Services for Minor Irrigation System Repairs**

Item No.	Description	(*)6/1/2011 TO 5/31/2012 Initial Term. Price per Unit	6/1/2012 TO 5/31/2013 First Option Period. Price per Unit	6/1/2013 TO 5/31/2014 Second Option Period. Price per Unit	6/1/2014 TO 5/31/2015 Third Option Period. Price per Unit	6/1/2015 TO 5/31/2016 Fourth Option Period. Price per Unit	Extended Amount = Add price per unit for initial Term Plus all Option Periods for each row below.
11.	H-Pop Spray Head with Schedule 40 PVC Risers 4" & 6" ¾" H-Pop Spray Head with Schedule 40 PVC Risers 4" & 6" circle	9.60	9.88	10.13	10.38	10.64	50.63
12.	H-Pop Spray Head with Schedule 40 PVC Risers 4" & 6" ½" circle	9.60	9.88	10.13	10.38	10.64	50.63
13.	Brass, Impact, Full/Part Circle Sprinklers water conscious rate	34.50	35.36	36.24	37.15	38.08	181.33
14.	Small Shrubbery Sprinkler Heads Rainbird 1800 or equivalent	9.60	9.88	10.13	10.38	10.64	50.63
15.	5 to 30 GPM, Plastic, Electric Remote Control Valves	57.60	59.00	60.48	61.99	63.54	302.61
16.	24 to 200 GPM, Plastic, Electric Remote Control Valves	106.80	109.47	112.21	115.00	117.88	561.36
17.	20 to 200 GPM, Plastic, Electric Remote Control Valves with Pressure 1"	138.00	141.45	144.99	148.60	152.30	725.34
18.	20 to 200 GPM, Plastic, Electric Remote Control Valves with Pressure 1.5"	156.00	159.90	163.90	168.00	172.20	820.00

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**EXHIBIT C - PAYMENT SCHEDULE**

**REQUEST FOR BID (RFB) 51**  
**LANDSCAPE MAINTENANCE SERVICES FOR COUNTY SERVICE AREAS**  
**26A-COTTONWOOD VILLAGE AND 26B-MONTE VISTA VILLAGE**  
**DEPARTMENT OF PUBLIC WORKS**  
**SECTION A - PRICING SCHEDULE (EXHIBIT C)**

**Table 2 (Continued) - As-Needed Additional Services for Minor Irrigation System Repairs**

Item No.	Description	(*)6/1/2011 TO 5/31/2012 Initial Term. Price per Unit	6/1/2012 TO 5/31/2013 First Option Period. Price per Unit	6/1/2013 TO 5/31/2014 Second Option Period. Price per Unit	6/1/2014 TO 5/31/2015 Third Option Period. Price per Unit	6/1/2015 TO 5/31/2016 Fourth Option Period. Price per Unit	Extended Amount = Add price per unit for Initial Term Plus all Option Periods for each row below.
19.	20 to 200 GPM, Plastic, Electric Remote Control Valves with Pressure 2"	179.00	183.48	188.07	192.77	197.59	940.91
20.	Irrigation Controller Valve Boxes 6"	10.70	10.97	11.24	11.52	11.80	56.23
21.	Irrigation Controller Valve Boxes 10"	10.70	10.97	11.24	11.52	11.80	56.23
22.	Irrigation Controller Valve Boxes 12"	19.15	19.63	20.12	20.62	21.14	100.66
<b>SUBTOTAL 2</b>							<b>5,330.48</b>
<b>Total Extended Price - Table 2 (Add all extended amounts on last column)=</b>							

Name of Bidder Aztec Landscaping, Inc.

**SUBMIT THIS COMPLETED FORM (TABLE 2) AS PAGE FIVE, SIX AND SEVEN OF THE BID**

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**EXHIBIT C - PAYMENT SCHEDULE**

**REQUEST FOR BID (RFB) #**  
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**26A-COTTONWOOD VILLAGE AND 26B-MONTE VISTA VILLAGE**  
**DEPARTMENT OF PUBLIC WORKS**  
**SECTION A - PRICING SCHEDULE (EXHIBIT C)**

**Table 3 - As Needed Additional Services for Trimming, Pruning of Trees and/or Removal of Trees**

Item No.	Description	(*6/1/2011 TO 5/31/2012 Initial Term. Price per Unit	6/1/2012 TO 5/31/2013 First Option Period. Price per Unit	6/1/2013 TO 5/31/2014 Second Option Period. Price per Unit	6/1/2014 TO 5/31/2015 Third Option Period. Price per Unit	6/1/2015 TO 5/31/2016 Fourth Option Period. Price per Unit	Extended Amount = Add Price per Unit for initial Term Plus all Option Periods for each row below.
1.	2-Man Lift Crew (consists of 1 climber, 1 ground person, boom truck and chipper and all necessary saws, ropes and tools and waste disposal):						
1a	Straight Time Per Hour	109.25	111.98	114.78	117.65	120.59	574.25
1b	Overtime Per Hour	142.00	145.55	149.19	152.92	156.74	746.40
1c	Holidays Per Hour	191.20	195.98	200.88	206.00	211.15	1005.21
2.	3- Man Lift Crew (consists of 1 climber, 1 ground person, boom truck and chipper and all necessary saws, ropes and tools and waste disposal):						
2a	Straight Time Per Hour	124.50	129.66	132.90	136.22	139.62	664.90
2b	Overtime Per Hour	164.45	168.54	172.77	177.09	181.52	864.39
2c	Holidays Per Hour	221.40	226.94	232.60	238.42	244.38	1163.74

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**EXHIBIT C - PAYMENT SCHEDULE**

**REQUEST FOR BID (RFB) 5'**  
**LANDSCAPE MAINTENANCE SERVICES FOR COUNTY SERVICE AREAS**  
**26A-COTTONWOOD VILLAGE AND 26B-MONTE VISTA VILLAGE**  
**DEPARTMENT OF PUBLIC WORKS**  
**SECTION A - PRICING SCHEDULE (EXHIBIT C)**

**Table 3 (Continued) - As Needed Additional Services for Trimming, Pruning of Trees and/or Removal of Trees**

Item No.	Description	(*6/1/2011 TO 5/31/2012 Initial Term. Price per Unit	6/1/2012 TO 5/31/2013 First Option Period. Price per Unit	6/1/2013 TO 5/31/2014 Second Option Period. Price per Unit	6/1/2014 TO 5/31/2015 Third Option Period. Price per Unit	6/1/2015 TO 5/31/2016 Fourth Option Period. Price per Unit	Extended Amount = Add Price Per Unit for Initial Term Plus all Option Periods for each row below.
3.	Stump-Grinding Crew (consists of 2 ground persons, ½ ton pick-up and minimum 55hp stump grinder):						
3a	Straight Time Per Hour	79.30	81.28	83.31	85.40	87.53	657.53
3b	Overtime Per Hour	103.00	105.58	108.21	110.92	113.69	458.40
3c	Holidays Per Hour	138.80	142.27	145.83	149.47	153.21	590.78
4.	Additional Climber:						
4a	Straight Time Per Hour	35.40	36.29	37.19	38.12	39.07	150.67
4b	Overtime Per Hour	58.10	59.43	60.79	62.18	63.61	226.01
4c	Holidays Per Hour	70.80	72.57	74.38	76.24	78.15	301.35
5.	Additional Ground Person:						
5a	Straight Time Per Hour	27.00	27.68	28.37	29.08	29.80	114.92
5b	Overtime Per Hour	40.50	41.51	42.55	43.61	44.70	172.38
5c	Holidays Per Hour	54.00	55.35	56.73	58.15	59.61	229.84

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REQUEST FOR BID (RFB) 5  
 LANDSCAPE MAINTENANCE SERVICES FOR COUNTY SERVICE AREAS  
 26A-COTTONWOOD VILLAGE AND 26B-MONTE VISTA VILLAGE  
 DEPARTMENT OF PUBLIC WORKS  
 SECTION A - PRICING SCHEDULE (EXHIBIT C)

**Table 3 (Continued) - As Needed Additional Services for Trimming, Pruning of  
 Trees and/or Removal of Trees**

Item No.	Description	(*6/1/2011 TO 5/31/2012 Initial Term. Price per Unit	6/1/2012 TO 5/31/2013 First Option Period. Price per Unit	6/1/2013 TO 5/31/2014 Second Option Period. Price per Unit	6/1/2014 TO 5/31/2015 Third Option Period. Price per Unit	6/1/2015 TO 5/31/2016 Fourth Option Period. Price per Unit	Extended Amount = Add Price per Unit for Initial Term Plus all Option Periods for each row below.
6.	Traffic Control Person						
6a	Straight Time Per Hour	27.00	21.68	28.37	29.08	29.80	114.92
6b	Overtime Per Hour	40.50	41.51	42.55	43.61	44.70	172.38
6c	Holidays Per Hour	54.00	55.35	56.73	58.15	59.61	229.84
7.	½-Ton Pick-up and Stump Grinder (55hp minimum) (if utilized in conjunction with Lift Crews only):						
7a	Straight Time Per Hour	20.00	20.50	21.01	21.54	22.08	85.13
7b	Overtime Per Hour	30.00	30.75	31.52	32.31	33.11	121.69
7c	Holidays Per Hour	40.00	41.00	42.03	43.08	44.15	170.25
SUBTOTAL 3							
Total Extended Price - Table 3 (Add all extended amounts on last column) =							8480.99

Name of Bidder Aztec Landscaping, Inc.

SUBMIT THIS COMPLETED FORM (TABLE 3) AS PAGE EIGHT, NINE AND TEN OF THE BID

*for*

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EXHIBIT C - PAYMENT SCHEDULE

REQUEST FOR BID (RFB) 5063  
LANDSCAPE MAINTENANCE SERVICES FOR COUNTY SERVICE AREAS  
26A-COTTONWOOD VILLAGE AND 26B-MONTE VISTA VILLAGE  
DEPARTMENT OF PUBLIC WORKS  
SECTION A - PRICING SCHEDULE (EXHIBIT C)

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**BASIS OF AWARD:**

SUBTOTAL Table 1 AMOUNT \$ 530,112.00

SUBTOTAL Table 2 AMOUNT \$ 5,330.48

SUBTOTAL Table 3 AMOUNT \$ 8480.99

TOTAL \$ 543,923.47 (BASIS OF AWARD)  
(Add Subtotals Table 1, Table 2 and Table 3)

Name of Bidder Aztec Landscaping, Inc.

**SUBMIT THIS COMPLETED FORM (BASIS OF AWARD) AS PAGE ELEVEN OF THE BID**