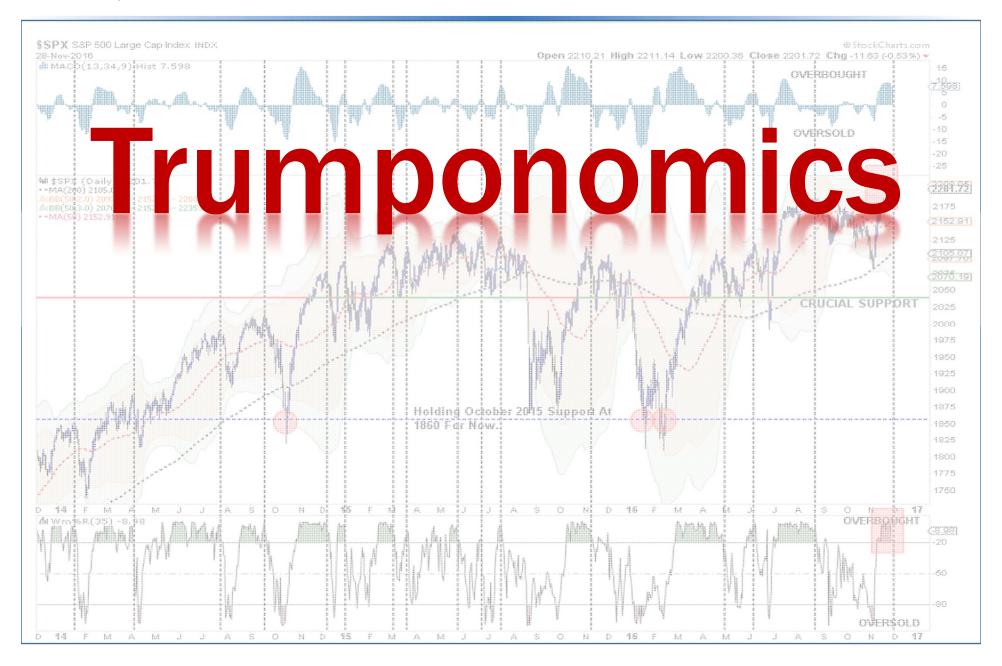
2017 Economic Outlook

It's not 2016 anymore......



YEAH, BUT WHAT ABOUT



Economists Warn of Global Recession Following Trump Victory

•Martha C. White Money Magazine

Updated: Nov. 9, 2016 10:19 AM

Trump Administration to Rev Up Global Growth, Says OECD

The OECD has revised its U.S. and global economic outlooks to reflect the projected effects of a Trump administration.

By Andrew Soergel | Economy Reporter Nov. 28, 2016, at 10:35 a.m.



What is: **Trumponomics**

- ➤ Personal Tax Cuts
- Corporate Tax Cuts
- ➤ Infrastructure Programs
- ➤ Defense Spending
- ➤ Build up the Military
- ➤ Repeal/Modify Obama Care
- ➤ Relax Regulations Energy, Environment, Financial Policy
- **≻**Trade
- *≻***Immigration**
- ➤ Foreign Policy
- ➤ Drain the Swamp
- Build the wall (now with doors)

"It takes time, It takes consensus"



Trumponomics = Fiscal Stimulus

Fiscal Stimulus = Tax Cuts + Spending

GDP Growth

Inflation

Employment

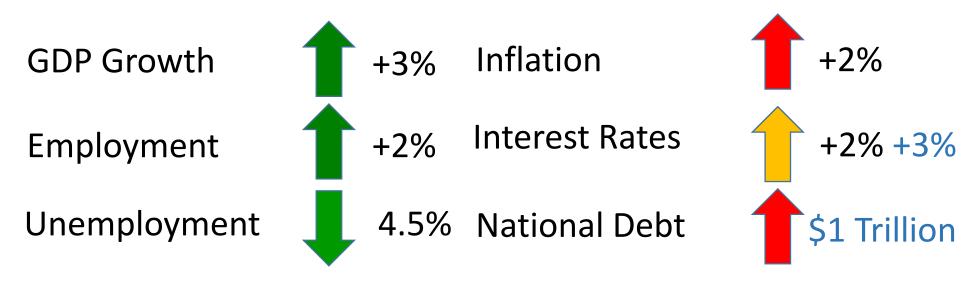
Interest Rates

Unemployment

National Debt

National Forecast for 2017/2018

A massive fiscal stimulus on any economy that is at or near full employment will lead to more growth, higher levels of inflation and higher interest rates and then





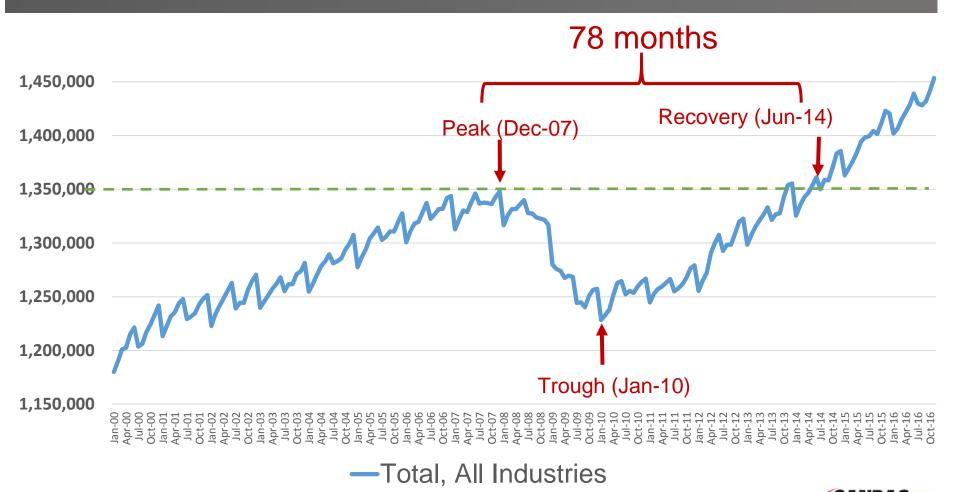
San Diego Outlook: Jobs



San Diego Total Employment 2000-2016

Recovery from the Great Recession took six times longer than the average recovery, now 7 years into an expansion.

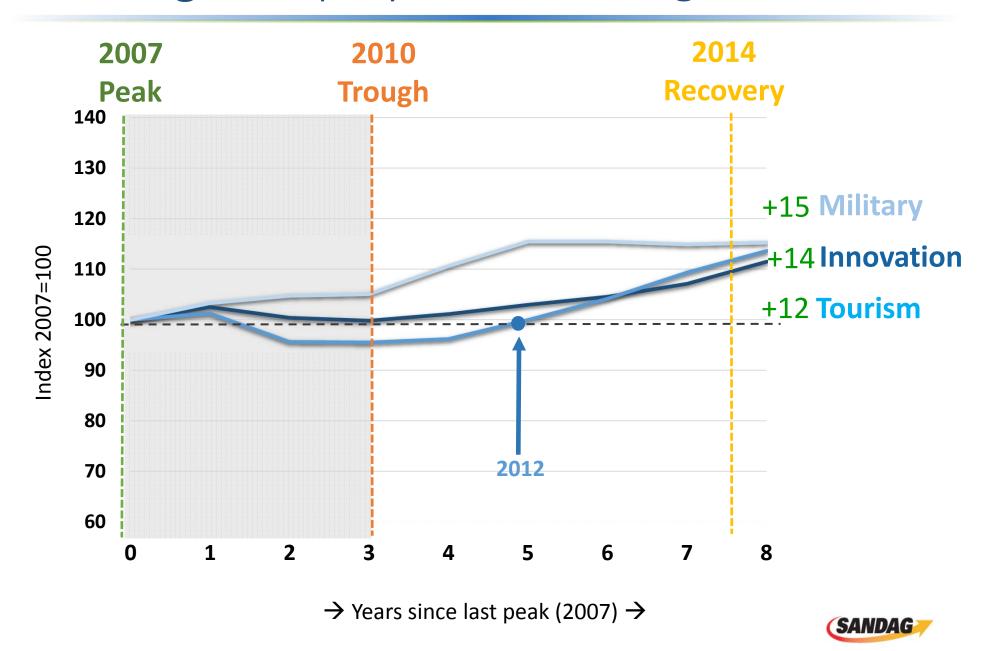
70% of job creation was from low-paying jobs



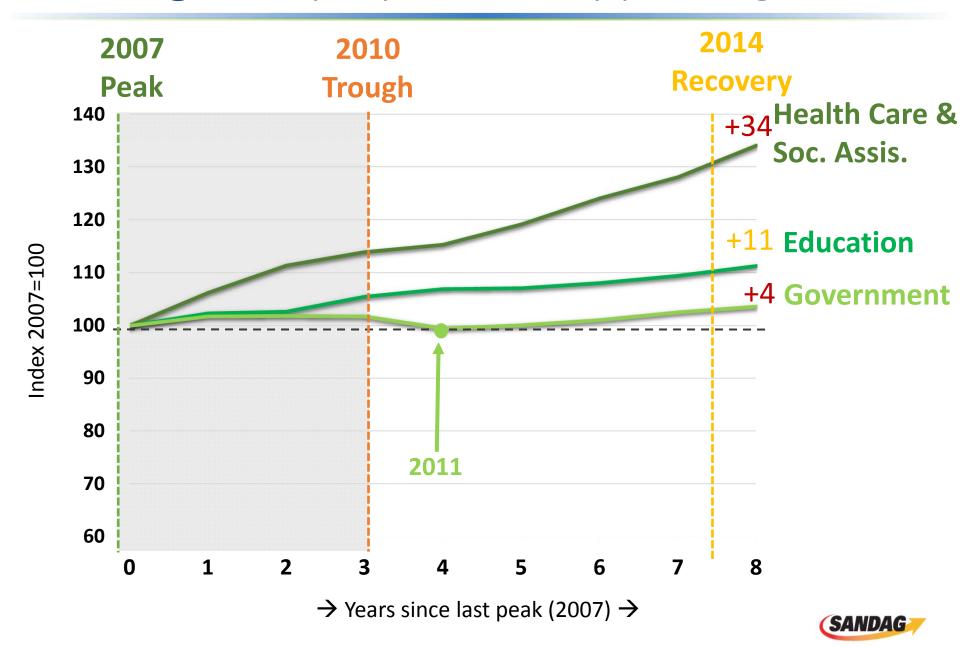
SAN DIEGO 2017: Diverse and Expanding Economic Base



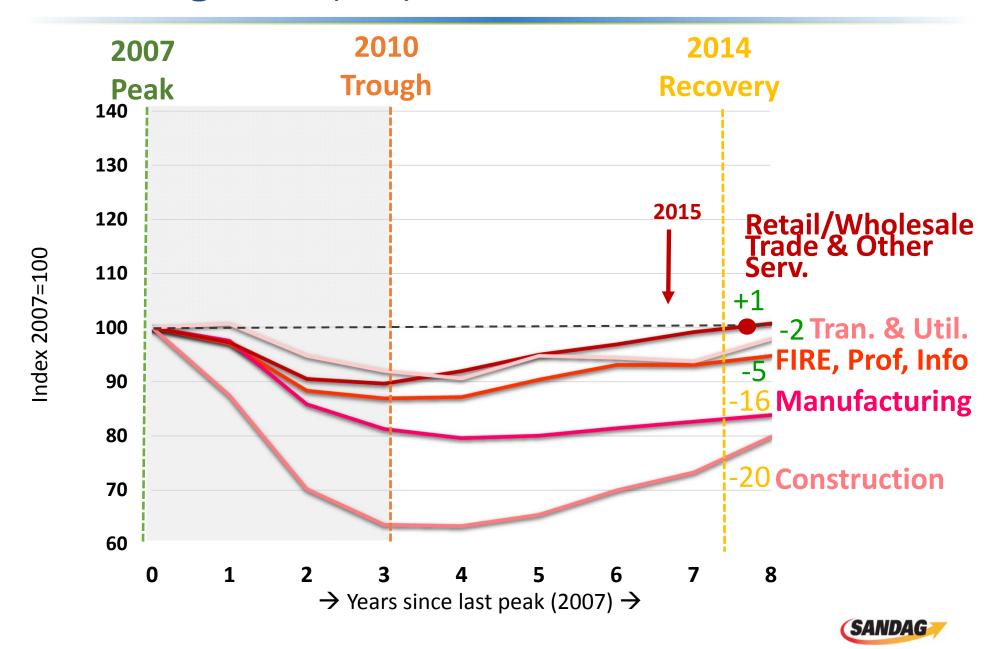
San Diego, Employment: Driving Sectors



San Diego, Employment: Supporting Sectors

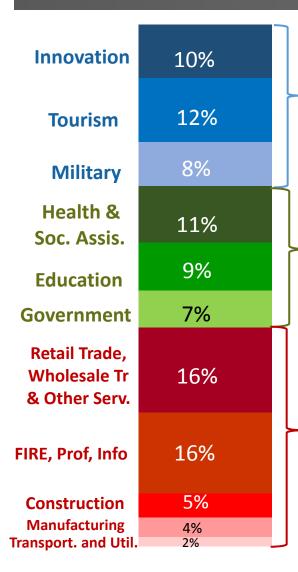


San Diego, Employment: Traditional Sectors



San Diego Region, 2017 Select Sector Forecasts

Employment: 40,000 new jobs (2.7% growth) Unemployment: drops below 4.5%



Economic Drivers:

Innovation sector continues to thrive.

Travel and Hospitality will outpace GDP growth in 2017.

Military expands its strong presence.

Population-Driven Sectors:

Health Care grows as population ages.

Education remains stable.

Government grows proportional to population.

Other Economic Sectors:

Retail trade Brick & mortar weak / Increases spending.

Financial and Professional very slow growth.

Construction and Real Estate strong growth through 2018.

Manufacturing continues steady recovery.

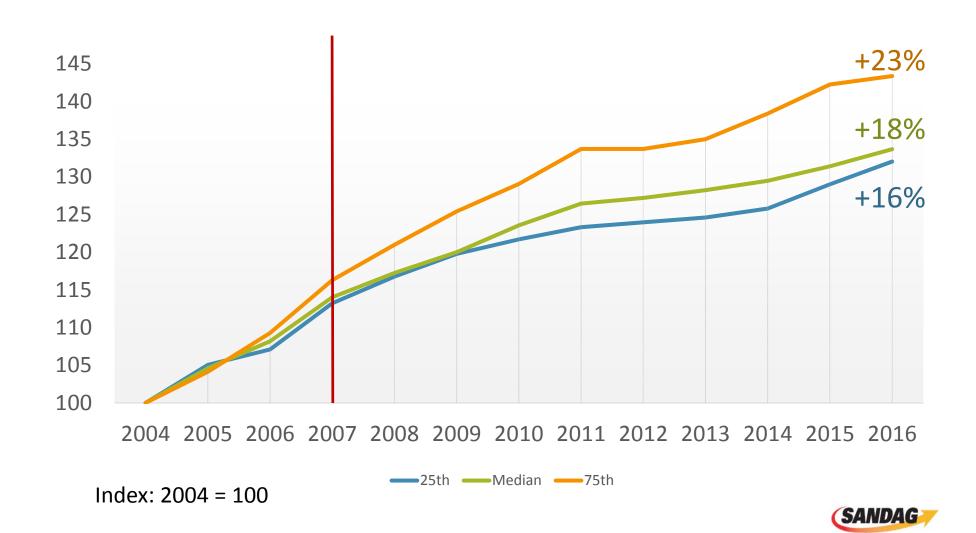


San Diego Outlook: Wages



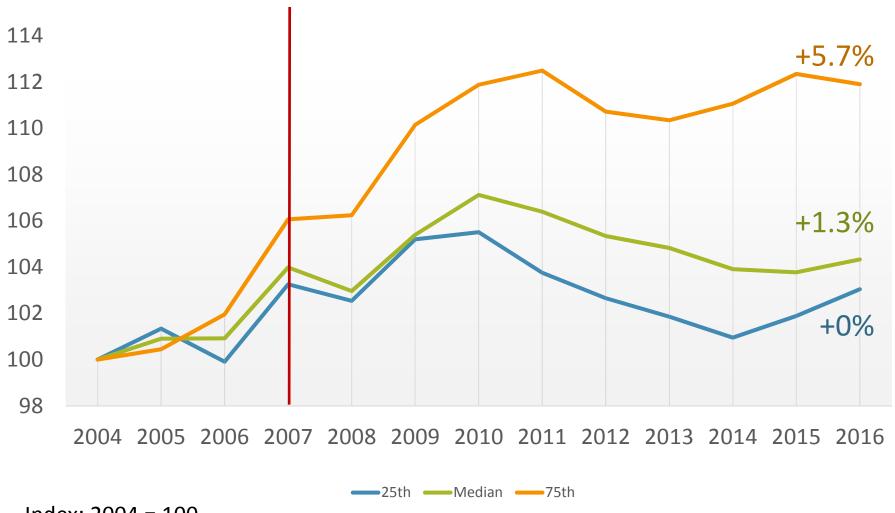
San Diego County Wages

Nominal Hourly Wages



San Diego County Wages

Real Hourly Wages



Index: 2004 = 100



SAN DIEGO 2017 OUTLOOK ON WAGES

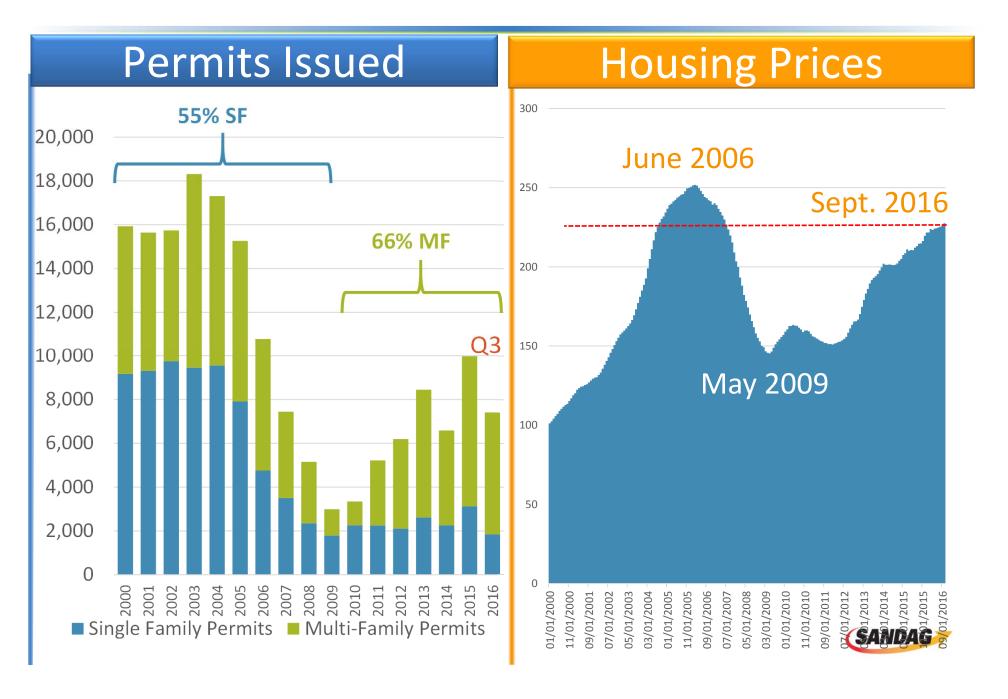
- ➤ Skilled (Visa program) vs nonskilled workers
- Wages increase to induce workers to move to California domestically
- ➤ Growth in real wages up 2% in 2017, 2.5% in 2018
- ➤ Deportations/ The Wall
 - Impact on Central/Imperial Valley (farming)
 - Increase in wages for documented labor
- >\$15 hr minimum wage, might be prevailing wage



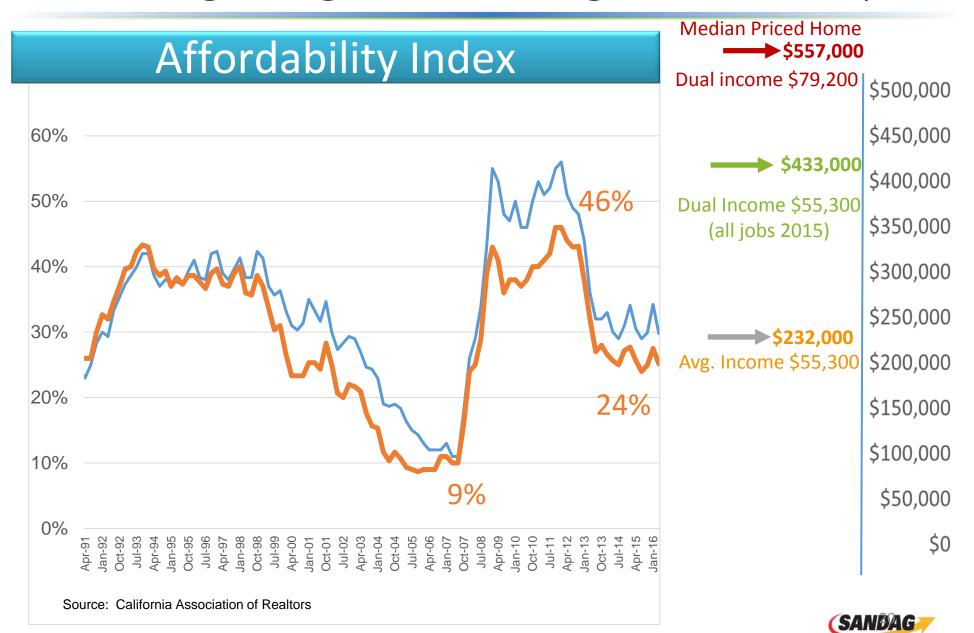
San Diego Outlook: Housing



SAN DIEGO 2016 "Housing permits and prices"



San Diego Region, Housing Affordability



SAN DIEGO 2017/2018 OUTLOOK ON HOUSING

- ➤ Increased demand for housing
- > Prices increase in the short-term

- ➤ Interest rates increase (mortgages hit 6%)
- ➤ Housing affordability falls below 20%
- > Housing starts soften, possibly decrease
- Construction employment starts to slows and fails to get back to pre 2007 levels.

100% Chance Trump Drives Economy into Deprector in 2017

•Brian Maher Daily Reckoning
Updated: Nov. 18, 16 10 19 AM



ndrew Soergel | Economy Reporter Nov. 28, 2016, at 10:35 a.m.