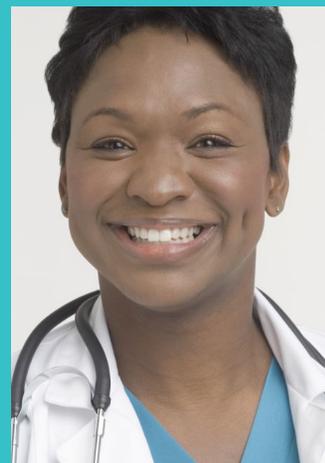


SAN DIEGO COUNTY 2013 PRIMARY CARE CLINIC PROFILES

July 2016



os hpd
Office of Statewide Health
Planning & Development



COUNTY OF SAN DIEGO
HHSA
HEALTH AND HUMAN SERVICES AGENCY

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SAN DIEGO**

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SAN DIEGO COUNTY 2013 PRIMARY CARE CLINIC PROFILES

July 2016

County of San Diego
Health and Human Services Agency

Public Health Services
Community Health Statistics Unit
July 2016

For additional information, contact:

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SAN DIEGO COUNTY

2013 PRIMARY CARE CLINIC PROFILES

July 2016

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LIVE WELL SAN DIEGO

Live Well San Diego is a regional vision adopted by the San Diego County Board of Supervisors in 2010 that aligns the efforts of County government, community partners and individuals to help all San Diego County residents be healthy, safe, and thriving. The vision includes three components. Building Better Health, adopted on July 13, 2010, focuses on improving the health of residents and supporting healthy choices; Living Safely, adopted on October 9, 2012, focuses on protecting residents from crime and abuse, making neighborhoods safe, and supporting resilient communities; and, Thriving, adopted on October 21, 2014, focuses on cultivating opportunities for all people to grow, connect and enjoy the highest quality of life.

Healthcare and services organizations are working together to improve access and quality of care for local residents. Healthcare providers are implementing innovative strategies to reduce hospital readmissions for our most vulnerable populations and integrating behavioral health services into primary care to improve patient outcomes and reduce the stigma of mental illness. They are also adopting workplace wellness practices to achieve a healthy bottom line for our region. Services organizations are working with the County to implement nutrition education programs for low income families and to help families navigate through complex systems to gain access to needed services.

The data contained within this report are collected and compiled by the California Office of Statewide Health Planning and Development. For more information on the data collection process, please visit http://www.oshpd.ca.gov/hid/Products/Hospitals/Utilization/PC_SC_Utilization.html

This report contributes to the *Live Well San Diego* vision by providing important detailed information on primary care clinics and their patient populations in support of a healthy, safe and thriving region.

TABLE OF CONTENTS

SAN DIEGO COUNTY 2013 PRIMARY CARE CLINIC PROFILES

July 2016

LIVE WELL SAN DIEGO.....	i	ESCONDIDO FAMILY MEDICINE.....	54
FOREWORD.....	1	FALLBROOK FAMILY HEALTH CENTER.....	57
INTRODUCTION.....	2	GROSSMONT SPRING VALLEY FAMILY HEALTH CENTER	60
ALL CLINICS IN SAN DIEGO COUNTY.....	3	IMPERIAL BEACH HEALTH CENTER.....	63
25TH STREET FAMILY MEDICINE.....	6	JULIAN MEDICAL CLINIC.....	66
ALLIANCE HEALTH CLINIC INC.....	9	KIDCARE EXPRESS.....	69
ALPINE FAMILY MEDICINE.....	12	LA MAESTRA COMMUNITY HEALTH CENTERS—CITY HEIGHTS.....	72
BEACH AREA FAMILY HEALTH CENTER.....	15	LA MAESTRA COMMUNITY HEALTH CENTERS—CITY HEIGHTS DENTAL.....	75
BORREGO MEDICAL CLINIC.....	18	LA MAESTRA COMMUNITY HEALTH CENTERS—EL CAJON.....	78
CENTRO MEDICO—EL CAJON.....	21	LA MAESTRA COMMUNITY HEALTH CENTERS—LEMON GROVE.....	81
CENTRO MEDICO—ESCONDIDO.....	24	LA MAESTRA COMMUNITY HEALTH CENTERS—NATIONAL CITY.....	84
CHASE AVENUE FAMILY HEALTH CENTER.....	27	LA MAESTRA DENTAL CLINIC—EL CAJON.....	87
CHULA VISTA FAMILY CLINIC.....	30	LEMON GROVE FAMILY HEALTH CENTER.....	90
CHULA VISTA FAMILY HEALTH CENTER.....	33	LINDA VISTA HEALTH CARE CENTER.....	93
CITY HEIGHTS FAMILY HEALTH CENTER.....	36	LOGAN HEIGHTS FAMILY COUNSELING CENTER.....	96
COMMUNITY ELDERCARE OF SAN DIEGO.....	39	LOGAN HEIGHTS FAMILY HEALTH CENTER	99
COMPREHENSIVE HEALTH CENTER—EUCLID.....	42	MID CITY COMMUNITY CLINIC.....	102
COMPREHENSIVE HEALTH CENTER—METRO.....	45		
DIAMOND NEIGHBORHOODS FAMILY HEALTH CENTER.....	48		
DOWNTOWN FAMILY HEALTH CENTER.....	51		

TABLE OF CONTENTS

MOUNTAIN EMPIRE FAMILY MEDICINE.....	105	OPERATION SAMAHAN COMMUNITY HEALTH CENTER.....	162
NATIONAL CITY FAMILY CLINIC.....	108	OPERATION SAMAHAN COMMUNITY HEALTH CLINIC.....	165
NCHS MISSION MESA COMMUNITY HEALTH CENTER.....	111	OPERATION SAMAHAN MIRA MESA OUTREACH CLINIC.....	168
NCHS MISSION MESA—DENTAL.....	114	OTAY FAMILY HEALTH CLINIC.....	171
NCHS WOMEN’S HEALTH SERVICES—ENCINITIAS.....	117	PARADISE HILLS FAMILY CLINIC.....	174
NCHS WOMEN’S HEALTH SERVICES—OCEANSIDE.....	120	PLANNED PARENTHOOD ASSOCIATION OF SAN DIEGO COUNTY.....	177
NEIGHBORHOOD HEALTHCARE—EL CAJON.....	123	PLANNED PARENTHOOD ASSOCIATION OF SAN DIEGO COUNTY—CLAIREMONT.....	180
NEIGHBORHOOD HEALTHCARE—ESCONDIDO.....	126	PLANNED PARENTHOOD—CHULA VISTA CENTER.....	183
NEIGHBORHOOD HEALTHCARE—GRAND AVENUE.....	129	PLANNED PARENTHOOD—CITY HEIGHTS CLINIC.....	186
NEIGHBORHOOD HEALTHCARE—LAKESIDE.....	132	PLANNED PARENTHOOD—EL CAJON CLINIC.....	189
NEIGHBORHOOD HEALTHCARE—PAUMA VALLEY.....	135	PLANNED PARENTHOOD—ESCONDIDO CENTER.....	192
NEIGHBORHOOD HEALTHCARE—PEDIATRICS AND PRENATAL.....	138	PLANNED PARENTHOOD—FRANCES TORBET CENTER.....	195
NESTOR COMMUNITY HEALTH CENTER.....	141	PLANNED PARENTHOOD—ISABELLA CENTER.....	198
NORTH COUNTY HEALTH SERVICES—GRAND AVENUE FAMILY MEDICINE.....	144	PLANNED PARENTHOOD—MIRA MESA CLINIC.....	201
NORTH COUNTY HEALTH SERVICES—LA MISION.....	147	PLANNED PARENTHOOD—MISSION BAY CLINIC.....	204
NORTH COUNTY HEALTH SERVICES—RAMONA.....	150		
NORTH COUNTY HEALTH SERVICES—SAN MARCOS.....	153		
NORTH PARK FAMILY HEALTH CENTER.....	156		
OCEANSIDE-CARLSBAD COMMUNITY CLINIC.....	159		

TABLE OF CONTENTS

PLANNED PARENTHOOD—MISSION VALLEY EXPRESS.....	207	VISTA COMMUNITY CLINIC—HORNE STREET.....	258
PLANNED PARENTHOOD OF SDRC—FIRST AVENUE CENTER.....	210	VISTA COMMUNITY CLINIC—N. RIVER RD.....	261
PLANNED PARENTHOOD OF SDRC—SURGICAL SERVICES.....	213	VISTA COMMUNITY CLINIC—PIER VIEW WAY.....	264
PLANNED PARENTHOOD—PACIFIC BEACH CLINIC.....	216		
RANCHO PEÑASQUITOS COMMUNITY HEALTH CENTER.....	219		
RAY M. DICKINSON WELLNESS CENTER.....	222		
RICE FAMILY HEALTH CENTER.....	225		
SAN DIEGO AMERICAN INDIAN HEALTH CENTER.....	228		
SAN DIEGO CHILDREN'S DENTAL CLINIC.....	231		
SAN YSIDRO HEALTH CENTER.....	234		
SHERMAN HEIGHTS FAMILY HEALTH CENTER.....	237		
SOUTH BAY FAMILY HEALTH CENTER.....	240		
ST. PAUL'S PACE.....	243		
ST. VINCENT DE PAUL VILLAGE FAMILY HEALTH CENTER.....	246		
TEEN HEALTH CENTER.....	249		
VISTA COMMUNITY CLINIC—VISTA.....	252		
VISTA COMMUNITY CLINIC—GRAPEVINE.....	255		

FOREWORD

Public Health Services Division in the County of San Diego Health and Human Services Agency is pleased to issue the first publication of the *San Diego County Primary Clinic Profiles*. The State of California Office of Statewide Health Planning and Development (OSHPD) collects data on a number of patients and types of services provided every year from hundreds of primary care clinics across the state. These clinics provide care to millions of uninsured and underinsured people living in California. As part of their licensing maintenance, clinics must report this utilization data once per year. Once reports are received from all clinics within the state, OSHPD creates and releases the Primary Care Clinic Database, from which the information provided in this publication was retrieved. There is, approximately, an 18 month lag from the time data are collected to the date of publication by OSHPD. This agency has recently begun publically releasing data, with primary care clinic utilization files dating back to the year 2001. Starting in 2016, the Division of Public Health Services, in the County of San Diego Health and Human Services Agency, will release this report annually. This inaugural report will include 2013 OSHPD clinical utilization data to reflect data prior to the implementation of the Medi-Cal expansion and Affordable Care Act in 2014.

Access to care is an issue for those under- and uninsured residents in San Diego County. This report sheds light on actual usage of free and community clinics located throughout the county. The report describes not only the number of residents using these clinics, but information on types of services provided, from vaccinations to pathology to other preventive care services. This report also includes information from 2013 on type of medical provider (e.g., physician, nurse practitioner, dentist), type of insurance used by patients, and patient demographic data is also included for each of the clinics in San Diego County.

This report aligns with the *Live Well San Diego* vision in that regular use of primary care (i.e., access to care) positively affects life expectancy and an individual's health-related quality of life. Looking at each of these clinics individually allows us to gain a better understanding of the services available to residents in each area of the county, along with an understanding of how many San Diegans actually have access to primary care services through clinics. Overall, this data allows us to help San Diegans build better health, live safely, and thrive.

Live Well San Diego,


WILMA J. WOOTEN, M.D., M.P.H.
Public Health Officer
Director, Public Health Services

INTRODUCTION

In 2013, primary care clinics in San Diego County saw over 100,000 new patients. Over the course of the year, more than 1 million encounters occurred for a total of 730,000 patients. Over 2 million individual services were provided. The services available varied by clinic. Preventive care services including mammogram and pap smear totaled over 200,000. Over 280,000 vaccinations were also administered, with the influenza vaccine accounting for 80,000 of those vaccinations.

Patients came from every race and ethnic group, with white (including Hispanic) being the largest group to uptake services. Female patients accounted for two thirds of patients seen. San Diegans of all ages used these primary care clinics, with the most frequent users being between the ages of 20 and 34 years.

The types of insurance and payers for services varied greatly. Medi-Cal was the most common payer, with self-pay/sliding scale, Family PACT and Medicare being the second, third and fourth most common. Medi-Cal, Medicare and Family PACT are all government programs for low-income persons.

These clinics employ over 700 providers, including 220 physicians, 100 family nurse practitioners and 86 dentists. The largest expense for these clinics were salaries and wages, followed by rent and utilities, IT services and continuing education for its providers.

Profiles for 87 individual clinics are included in the following pages. Not included are clinics for which there was no data available and clinics that did not provide services. Clinics not meeting inclusion criteria are still included in the “All Clinics” summary pages.

Overall, these clinics served 730,000 San Diegans in 2013, a small but substantial portion of the county’s 3.1 million residents. Preventive care services as well as diagnostic services were administered at these clinics by 700 medical practitioners. Younger female patients are more frequently using these clinics. Most people who come through the clinics are either insured through a government program or are paying for their own services, supporting the claim that these primary clinics are the most common access point to the healthcare system for the County’s underinsured and uninsured residents.

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	103	FQHC Type	(All)
OSHPD Facility ID		Rural (95-210)	(All)
Clinic Name	(All)	Encounter Volume	(All)
Address		Congressional District	(All)
		State Senate District	(All)
City		State Assembly District	(All)
State		MSSA Designation	(All)
Zip Code		MSSA Name:	
			(All)
Report Period Begin and End Dates	(All) to (All)	Responder Status	(All)
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	(All)		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	1,091,014	53.0%	Mammogram	15,644
Evaluation and Management (new patient)	117,629	5.7%	HIV Testing	101,212
Hospital Related Services	3,184	0.2%	Pap Smear	54,162
Case Management Services	1,080	0.1%	Contraceptive Management	30,393
Medicine - Special Services	72,112	3.5%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	116,441	5.7%	DTaP, DTP, Diphtheria and Tetanus	57,140
Preventive Medicine (adults)	10,344	0.5%	Hemophilus Influenza B (Hib)	27,400
Counseling	43,052	2.1%	Hepatitis A	20,227
Integumentary System	4,202	0.2%	Hepatitis B	8,991
Maternity Care and Delivery	65,233	3.2%	HepB and Hib	943
Pathology / Laboratory	99,719	4.8%	Influenza Virus Vaccine	88,676
Family Planning "Z" codes	66,602	3.2%	Measles, Mumps and Rubella and Varicella	18,324
Dental encounters (CDT codes)	228,826	11.1%	Pneumococcal	36,086
All Other Services (not included in above)	138,916	6.7%	Poliovirus	10,032
Total Encounters by Service	2,058,354	100.0%	Varicella	12,563

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	220	31.4%	814,060	39.5%	3,692.55
Physician Assistants	57	8.1%	241,974	11.8%	4,236.98
Family Nurse Practitioners	100	14.3%	441,991	21.5%	4,406.69
Cert Nurse Midwives	20	2.8%	49,702	2.4%	2,524.23
Visiting Nurses	6	0.9%	620	0.0%	103.33
Dentists	86	12.3%	257,330	12.5%	2,984.57
All Other Primary Care Providers	213	30.3%	252,677	12.3%	1,185.89
Total	703	100.0%	2,058,354	100.0%	2,928.58

DEMOGRAPHIC DATA			Patients by Race/Ethnicity		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	10,730	1.5%	10,344	1.4%	Race
From 1 to 4 years	29,709	4.1%	28,469	3.9%	Asian / Pacific Islander
From 5 to 12 years	41,279	5.7%	39,834	5.5%	Black
From 13 to 14 years	8,936	1.2%	9,333	1.3%	White (Incl. Hispanic)
From 15 to 19 years	21,372	2.9%	43,882	6.0%	Nat. Amer / AK Native
From 20 to 34 years	50,773	7.0%	168,523	23.1%	More Than One Race
From 35 to 44 years	26,906	3.7%	62,632	8.6%	Other / Unknown
From 45 to 64 years	56,467	7.7%	88,937	12.2%	Total Patients
65 years and older	12,329	1.7%	19,285	2.6%	Ethnicity
Total Patients	258,501	35.4%	471,239	64.6%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	499,457	68.4%			
100% to 200%	113,771	15.6%			
Above 200%	19,841	2.7%			
Unknown	96,671	13.2%			
Total Patients	729,740	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					18,198
					60,639

PATIENT COVERAGE	Patients	% of All Patients	Episodic Programs	Patients
Medicare	34,182	4.7%	BCCCP	18,129
Medicare - Managed Care	6,399	0.9%	CHDP	19,953
Medi-Cal	116,035	15.9%	Family PACT	124,217
Medi-Cal - Managed Care	167,233	22.9%	Other County Programs	2,582
County Indigent / CMSP / MISP	35,053	4.8%	Children's Treatment Program	134
Healthy Families	2,290	0.3%	Other Payer - covered by a grant	10,580
Private Insurance	24,999	3.4%		
Alameda Alliance for Health	0	0.0%		
Healthy Way LA-Unmatched	0	0.0%		
PACE Program	629	0.1%		
Self-Pay / Sliding Fee	279,750	38.3%		
Free	6,790	0.9%		
All Other Payers	56,380	7.7%		
Total Patients	729,740	100.0%		

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	95,833	\$ 14,599,073	\$ 2,127,668	\$ 12,471,405	85.4%	\$ 152.34	\$ 130.14
Medicare - Managed Care	26,378	\$ 3,864,788	\$ 327,956	\$ 3,536,832	91.5%	\$ 146.52	\$ 134.08
Medi-Cal	485,625	\$ 108,462,986	\$ 13,395,824	\$ 95,067,162	87.6%	\$ 223.35	\$ 195.76
Medi-Cal - Managed Care	490,926	\$ 117,587,912	\$ 26,978,010	\$ 90,609,902	77.1%	\$ 239.52	\$ 184.57
County Indigent/CMSP/MISP	139,298	\$ 23,555,061	\$ (3,281,157)	\$ 26,836,218	113.9%	\$ 169.10	\$ 192.65
Healthy Families	8,604	\$ 2,508,294	\$ 598,146	\$ 1,910,148	76.2%	\$ 291.53	\$ 222.01
Private Insurance	65,308	\$ 14,742,766	\$ 6,198,676	\$ 8,544,090	58.0%	\$ 225.74	\$ 130.83
Self-Pay/ Sliding Fee	302,409	\$ 52,905,301	\$ 31,492,210	\$ 21,413,091	40.5%	\$ 174.95	\$ 70.81
Non-Pay (Free)	11,972	\$ 1,834,006	\$ 1,834,006	\$ 0	0.0%	\$ 153.19	\$ 0
Breast Cancer	26,063	\$ 3,336,227	\$ 2,151,999	\$ 1,184,228	35.5%	\$ 128.01	\$ 45.44
Child Health & Disability Prog (CHDP)	43,032	\$ 7,941,684	\$ 3,838,630	\$ 4,103,054	51.7%	\$ 184.55	\$ 95.35
Family Pact	245,160	\$ 52,922,405	\$ 22,185,880	\$ 30,736,525	58.1%	\$ 215.87	\$ 125.37
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 21,626,391	\$ 587	\$ 21,625,804	100.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	10,580	\$ 2,672,850	\$ 1,283,867	\$ 1,388,983	52.0%	\$ 252.63	\$ 131.28
All Other Payers	68,328	\$ 14,682,768	\$ 2,835,545	\$ 11,847,223	80.7%	\$ 214.89	\$ 173.39
Total	2,019,516	\$ 443,242,512	\$ 111,967,847	\$ 331,274,665	74.7%	\$ 219.48	\$ 164.04

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges	Operating Expenses	% of Total
Gross Revenue (Charges)	\$ 443,242,512 100.0%	Salaries, Wages & Benefits	\$ 228,409,544 59.7%
- Write-Offs & Adjustments	\$ 111,967,847 25.3%	Contract Services - Prof.	\$ 15,915,730 4.2%
Net Revenue (Collected)	\$ 331,274,665 74.7%	Supplies - Medical & Dental	\$ 34,144,584 8.9%
+ Other Revenue Sources	\$ 101,098,702 22.8%	Supplies - Office	\$ 6,004,631 1.6%
Total Operating Revenue	\$ 432,373,367 97.5%	Outpatient Care Services	\$ 18,902,306 4.9%
- Operating Expenses	\$ 382,677,765 86.3%	Rent / Depreciation / Interest	\$ 19,885,245 5.2%
Net Income from Operations	\$ 49,695,602 11.2%	Utilities	\$ 4,884,806 1.3%

Write-Offs & Adjustments	
Sliding Fee Write-Offs	\$ 28,156,637 25.1%
Free/Complimentary	\$ 1,834,006 1.6%
Contractual Adjustments	\$ 86,134,048 76.9%
Bad Debts	\$ 3,259,587 2.9%
Reconciliation	\$ (8,296,851) (7.4%)
Other Adjustments	\$ 880,420 0.8%
Total Write-offs & Adjustments	\$ 111,967,847 100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 185.91 \$ 191.25
Total Op Rev Per Encounter	\$ 210.06 \$ 191.28
Operating Margin	11.5% 0.0%
Cost-to-Charges	86.3% 93.9%

Continuing Education	\$ 508,182 0.1%
Information Technology	\$ 1,960,662 0.5%
All Others	\$ 52,062,075 13.6%
Total Expenses	\$ 382,677,765 100.0%

Other Revenue Sources	
Federal (including stimulus funds)	\$ 42,795,006 42.3%
State EAPC	\$ 0 0.0%
State Other	\$ 1,417,634 1.4%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 15,959,363 15.8%
Local	\$ 1,094,510 1.1%
Private	\$ 6,677,492 6.6%
Donations & Contributions	\$ 6,762,859 6.7%
Other Income	\$ 26,391,838 26.1%
Total Other Revenue	\$ 101,098,702 100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374402	Rural (95-210)	No
Clinic Name	25TH STREET FAMILY MEDICINE	Encounter Volume	3,799
Address	316 25TH ST.	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92102	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	3,132	82.4%	Mammogram	0
Evaluation and Management (new patient)	538	14.2%	HIV Testing	2
Hospital Related Services	0	0.0%	Pap Smear	59
Case Management Services	0	0.0%	Contraceptive Management	200
Medicine - Special Services	1	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	92	2.4%	DTaP, DTP, Diphtheria and Tetanus	101
Preventive Medicine (adults)	10	0.3%	Hemophilus Influenza B (Hib)	32
Counseling	0	0.0%	Hepatitis A	49
Integumentary System	0	0.0%	Hepatitis B	21
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1	0.0%	Influenza Virus Vaccine	139
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	45
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	51
All Other Services (not included in above)	25	0.7%	Poliovirus	16
Total Encounters by Service	3,799	100.0%	Varicella	57

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	30.8%	1,396	36.7%	4,362.50
Physician Assistants	1	69.2%	2,403	63.3%	3,337.50
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1	100.0%	3,799	100.0%	3,652.88

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	306	\$ 42,267	\$ 3,265	\$ 39,002	92.3%	\$ 138.13	\$ 127.46
Medicare - Managed Care	116	\$ 18,503	\$ 14,966	\$ 3,537	19.1%	\$ 159.51	\$ 30.49
Medi-Cal	218	\$ 41,925	\$ (34,079)	\$ 76,004	181.3%	\$ 192.32	\$ 348.64
Medi-Cal - Managed Care	1,518	\$ 389,099	\$ 222,360	\$ 166,739	42.9%	\$ 256.32	\$ 109.84
County Indigent/CMSP/MISP	267	\$ 36,030	\$ (1,529)	\$ 37,559	104.2%	\$ 134.94	\$ 140.67
Healthy Families	22	\$ 2,904	\$ 2,705	\$ 199	6.9%	\$ 132.00	\$ 9.05
Private Insurance	330	\$ 54,722	\$ 26,315	\$ 28,407	51.9%	\$ 165.82	\$ 86.08
Self-Pay/ Sliding Fee	875	\$ 128,117	\$ 124,004	\$ 4,113	3.2%	\$ 146.42	\$ 4.70
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	147	\$ 23,074	\$ 10,276	\$ 12,798	55.5%	\$ 156.97	\$ 87.06
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	3,799	\$ 736,641	\$ 368,283	\$ 368,358	50.0%	\$ 193.90	\$ 96.96

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 736,641 100.0%
- Write-Offs & Adjustments	\$ 368,283 50.0%
Net Revenue (Collected)	\$ 368,358 50.0%
+ Other Revenue Sources	\$ 270,001 36.7%
Total Operating Revenue	\$ 638,359 86.7%
- Operating Expenses	\$ 807,815 109.7%
Net Income from Operations	\$ (169,456) -23.0%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 543,521 67.3%
Contract Services - Prof.	\$ 20,889 2.6%
Supplies - Medical & Dental	\$ 16,157 2.0%
Supplies - Office	\$ 2,842 0.4%
Outpatient Care Services	\$ 0 0.0%
Rent / Depreciation / Interest	\$ 95,942 11.9%
Utilities	\$ 63,021 7.8%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 0 0.0%
All Others	\$ 65,443 8.1%
Total Expenses	\$ 807,815 100.0%

Write-Offs & Adjustments		%
Sliding Fee Write-Offs	\$ 87,778	23.8%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 288,340	78.3%
Bad Debts	\$ 33,838	9.2%
Reconciliation	\$ 26,639	7.2%
Other Adjustments	\$ (68,312)	-18.5%
Total Write-offs & Adjustments	\$ 368,283	100.0%

Other Revenue Sources		%
Federal (including stimulus funds)	\$ 215,674	79.9%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 43,361	16.1%
Local	\$ 0	0.0%
Private	\$ 1,975	0.7%
Donations & Contributions	\$ 222	0.1%
Other Income	\$ 8,769	3.2%
Total Other Revenue	\$ 270,001	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 212.64 \$ 191.25
Total Op Rev Per Encounter	\$ 168.03 \$ 191.28
Operating Margin	-26.5% 0.0%
Cost-to-Charges	109.7% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)					
Number of Clinics	1	FQHC Type	Neither		
OSHPD Facility ID	306374401	Rural (95-210)	No		
Clinic Name	ALLIANCE HEALTH CLINIC, INC.	Encounter Volume		3,786	
Address	5952 EL CAJON BLVD.	Congressional District			53
City	SAN DIEGO	State Senate District			39
State	CA	State Assembly District			79
Zip Code	92115	MSSA Designation	Urban		
		MSSA Name:			
Report Period Begin and End Dates	1/1/2013 to 12/31/2013				COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Clinic County	San Diego	Responder Status	Responder		
Community/Free	Community Clinic	Facility in Operation	Yes		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	747	19.7%	Mammogram	0
Evaluation and Management (new patient)	703	18.6%	HIV Testing	50
Hospital Related Services	0	0.0%	Pap Smear	152
Case Management Services	0	0.0%	Contraceptive Management	53
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	260	6.9%	DTaP, DTP, Diphtheria and Tetanus	339
Preventive Medicine (adults)	372	9.8%	Hemophilus Influenza B (Hib)	433
Counseling	50	1.3%	Hepatitis A	289
Integumentary System	0	0.0%	Hepatitis B	274
Maternity Care and Delivery	25	0.7%	HepB and Hib	9
Pathology / Laboratory	703	18.6%	Influenza Virus Vaccine	192
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	307
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	124
All Other Services (not included in above)	926	24.5%	Poliovirus	238
Total Encounters by Service	3,786	100.0%	Varicella	288

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	24.8%	780	20.6%	2,363.64
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	30.1%	2,340	61.8%	5,850.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	45.1%	666	17.6%	1,110.00
Total	1	100.0%	3,786	100.0%	2,846.62

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	9	0.6%	6	0.4%	Race			
From 1 to 4 years	62	4.2%	57	3.8%	Asian / Pacific Islander	60	4.0%	
From 5 to 12 years	119	8.0%	120	8.0%	Black	30	2.0%	
From 13 to 14 years	29	1.9%	46	3.1%	White (Incl. Hispanic)	1,353	90.6%	
From 15 to 19 years	107	7.2%	87	5.8%	Nat. Amer / AK Native	0	0.0%	
From 20 to 34 years	161	10.8%	197	13.2%	More Than One Race	0	0.0%	
From 35 to 44 years	78	5.2%	116	7.8%	Other / Unknown	50	3.3%	
From 45 to 64 years	108	7.2%	161	10.8%	Total Patients	1,493	100.0%	
65 years and older	15	1.0%	15	1.0%	Ethnicity			
Total Patients	688	46.1%	805	53.9%	Hispanic	1	0.1%	
					Non-Hispanic	1,400	93.8%	
					Unknown	92	6.2%	
					Total Patients	1,493	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	997	66.8%						
100% to 200%	371	24.8%						
Above 200%	-	0.0%						
Unknown	125	8.4%						
Total Patients	1,493	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	0	0.0%	BCCCP	-			
Medicare - Managed Care	2	0.1%	CHDP	168			
Medi-Cal	529	35.4%	Family PACT	-			
Medi-Cal - Managed Care	740	49.6%	Other County Programs	-			
County Indigent / CMSP / MISDP	0	0.0%	Children's Treatment Program	-			
Healthy Families	4	0.3%	Other Payer - covered by a grant	-			
Private Insurance	5	0.3%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	60	4.0%					
Free	103	6.9%					
All Other Payers	50	3.3%					
Total Patients	1,493	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	10	\$ 500	\$ 150	350	70.0%	\$ 50.00	\$ 35.00
Medi-Cal	961	\$ 166,808	\$ 46,907	119,901	71.9%	\$ 173.58	\$ 124.77
Medi-Cal - Managed Care	1,501	\$ 180,120	\$ 13,715	166,405	92.4%	\$ 120.00	\$ 110.86
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	9	\$ 506	\$ 79	427	84.4%	\$ 56.22	\$ 47.44
Private Insurance	5	\$ 500	\$ 375	125	25.0%	\$ 100.00	\$ 25.00
Self-Pay/ Sliding Fee	196	\$ 14,137	\$ 1,960	12,177	86.1%	\$ 72.13	\$ 62.13
Non-Pay (Free)	103	\$ 6,695	\$ 6,695	0	0.0%	\$ 65.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	335	\$ 80,219	\$ 1	80,218	100.0%	\$ 239.46	\$ 239.46
Family Pact	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	666	\$ 39,960	\$ 19,314	20,646	51.7%	\$ 60.00	\$ 31.00
Total	3,786	\$ 489,445	\$ 89,196	400,249	81.8%	\$ 129.28	\$ 105.72

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 489,445	100.0%
- Write-Offs & Adjustments	\$ 89,196	18.2%
Net Revenue (Collected)	\$ 400,249	81.8%
+ Other Revenue Sources	\$ 306,409	62.6%
Total Operating Revenue	\$ 706,658	144.4%
- Operating Expenses	\$ 629,276	128.6%
Net Income from Operations	\$ 77,382	15.8%

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 398,096	63.3%
Contract Services - Prof.	\$ 24,480	3.9%
Supplies - Medical & Dental	\$ 80,643	12.8%
Supplies - Office	\$ 2,686	0.4%
Outpatient Care Services	\$ 0	0.0%
Rent / Depreciation / Interest	\$ 11,415	1.8%
Utilities	\$ 3,788	0.6%
Continuing Education	\$ 0	0.0%
Information Technology	\$ 0	0.0%
All Others	\$ 108,168	17.2%
Total Expenses	\$ 629,276	100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 11,274	12.6%
Free/Complimentary	\$ 6,695	7.5%
Contractual Adjustments	\$ 71,227	79.9%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 89,196	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 78,707	25.7%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 109,223	35.6%
Donations & Contributions	\$ 3,474	1.1%
Other Income	\$ 115,005	37.5%
Total Other Revenue	\$ 306,409	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 166.21	\$ 191.25
Total Op Rev Per Encounter	\$ 186.65	\$ 191.28
Operating Margin	11.0%	0.0%
Cost-to-Charges	128.6%	93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374351	Rural (95-210)	No
Clinic Name	ALPINE FAMILY MEDICINE	Encounter Volume	8,327
Address	1620 ALPINE BLVD.	Congressional District	50
City	ALPINE	State Senate District	38
State	CA	State Assembly District	71
Zip Code	91901	MSSA Designation	Rural
		MSSA Name:	ALPINE/BLOSSOM VALLEY/CREST/DESCANSO/GLEN OAKS/HARBISON CANYON/JAPATUL/PALO VERDE
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	5,674	68.1%	Mammogram	0
Evaluation and Management (new patient)	578	6.9%	HIV Testing	9
Hospital Related Services	0	0.0%	Pap Smear	104
Case Management Services	0	0.0%	Contraceptive Management	219
Medicine - Special Services	1,521	18.3%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	358	4.3%	DTaP, DTP, Diphtheria and Tetanus	201
Preventive Medicine (adults)	83	1.0%	Hemophilus Influenza B (Hib)	76
Counseling	0	0.0%	Hepatitis A	68
Integumentary System	3	0.0%	Hepatitis B	13
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	3	0.0%	Influenza Virus Vaccine	113
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	67
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	104
All Other Services (not included in above)	107	1.3%	Poliovirus	16
Total Encounters by Service	8,327	100.0%	Varicella	57

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	21.7%	2,465	29.6%	4,401.79
Physician Assistants	1	38.8%	3,979	47.8%	3,979.00
Family Nurse Practitioners	0	4.7%	399	4.8%	3,325.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	34.9%	1,484	17.8%	1,648.89
Total	3	100.0%	8,327	100.0%	3,227.52

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	24	1.0%	24	1.0%	Race	Patients	% of Total	
From 1 to 4 years	75	3.0%	63	2.5%	Asian / Pacific Islander	45	1.8%	
From 5 to 12 years	141	5.6%	134	5.3%	Black	50	2.0%	
From 13 to 14 years	49	2.0%	47	1.9%	White (Incl. Hispanic)	2,033	81.1%	
From 15 to 19 years	106	4.2%	122	4.9%	Nat. Amer / AK Native	12	0.5%	
From 20 to 34 years	170	6.8%	320	12.8%	More Than One Race	3	0.1%	
From 35 to 44 years	100	4.0%	173	6.9%	Other / Unknown	365	14.6%	
From 45 to 64 years	300	12.0%	470	18.7%	Total Patients	2,508	100.0%	
65 years and older	90	3.6%	100	4.0%	Ethnicity			
Total Patients	1,055	42.1%	1,453	57.9%	Hispanic	465	18.5%	
					Non-Hispanic	1,883	75.1%	
					Unknown	160	6.4%	
					Total Patients	2,508	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	1,166	46.5%						
100% to 200%	466	18.6%						
Above 200%	348	13.9%						
Unknown	528	21.1%						
Total Patients	2,508	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE				Episodic Programs			
	Patients	% of All Patients			Patients		
Medicare	134	5.3%		BCCCP	12		
Medicare - Managed Care	51	2.0%		CHDP	-		
Medi-Cal	308	12.3%		Family PACT	32		
Medi-Cal - Managed Care	536	21.4%		Other County Programs	-		
County Indigent / CMSP / MISF	171	6.8%		Children's Treatment Program	-		
Healthy Families	22	0.9%		Other Payer - covered by a grant	21		
Private Insurance	488	19.5%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	798	31.8%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	2,508	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	631	\$ 86,967	\$ 8,473	\$ 78,494	90.3%	\$ 137.82	\$ 124.40
Medicare - Managed Care	393	\$ 103,246	\$ 44,936	\$ 58,310	56.5%	\$ 262.71	\$ 148.37
Medi-Cal	1,099	\$ 123,948	\$ (331,893)	\$ 455,841	367.8%	\$ 112.78	\$ 414.78
Medi-Cal - Managed Care	2,131	\$ 394,122	\$ 225,734	\$ 168,388	42.7%	\$ 184.95	\$ 79.02
County Indigent/CMSP/MISP	1,178	\$ 150,249	\$ (123,763)	\$ 274,012	182.4%	\$ 127.55	\$ 232.61
Healthy Families	22	\$ 3,593	\$ 3,592	\$ 1	0.0%	\$ 163.32	\$ 0.05
Private Insurance	1,218	\$ 212,845	\$ 121,372	\$ 91,473	43.0%	\$ 174.75	\$ 75.10
Self-Pay/ Sliding Fee	1,500	\$ 197,595	\$ 177,014	\$ 20,581	10.4%	\$ 131.73	\$ 13.72
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	61	\$ 8,312	\$ 6,394	\$ 1,918	23.1%	\$ 136.26	\$ 31.44
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	94	\$ 14,085	\$ 6,394	\$ 7,691	54.6%	\$ 149.84	\$ 81.82
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	8,327	\$ 1,294,962	\$ 138,253	\$ 1,156,709	89.3%	\$ 155.51	\$ 138.91

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,294,962 100.0%
- Write-Offs & Adjustments	\$ 138,253 10.7%
Net Revenue (Collected)	\$ 1,156,709 89.3%
+ Other Revenue Sources	\$ 493,628 38.1%
Total Operating Revenue	\$ 1,650,337 127.4%
- Operating Expenses	\$ 1,835,590 141.7%
Net Income from Operations	\$ (185,253) -14.3%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,322,992 72.1%
Contract Services - Prof.	\$ 89,238 4.9%
Supplies - Medical & Dental	\$ 39,057 2.1%
Supplies - Office	\$ 8,930 0.5%
Outpatient Care Services	\$ 0 0.0%
Rent / Depreciation / Interest	\$ 226,570 12.3%
Utilities	\$ 87,993 4.8%
Continuing Education	\$ 1,140 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 59,670 3.3%
Total Expenses	\$ 1,835,590 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 79,993	57.9%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 440,927	318.9%
Bad Debts	\$ 90,569	65.5%
Reconciliation	\$ 31,889	23.1%
Other Adjustments	\$ (505,125)	-365.4%
Total Write-offs & Adjustments	\$ 138,253	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 279,264	56.6%
State EAPC	\$ 0	0.0%
State Other	\$ 11,494	2.3%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 78,530	15.9%
Local	\$ 0	0.0%
Private	\$ 51,839	10.5%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 72,501	14.7%
Total Other Revenue	\$ 493,628	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 220.44 \$ 191.25
Total Op Rev Per Encounter	\$ 198.19 \$ 191.28
Operating Margin	-11.2% 0.0%
Cost-to-Charges	141.7% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370847	Rural (95-210)	No
Clinic Name	BEACH AREA FAMILY HEALTH CENTER	Encounter Volume	16,318
Address	3705 MISSION BOULEVARD	Congressional District	52
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92109-7368	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CLAIREMONT/FIESTA SHORES/LINDA VISTA/MISSION BEACH/SORRENTO/UNIVERSITY CITY	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	7,249	44.4%	Mammogram	781
Evaluation and Management (new patient)	959	5.9%	HIV Testing	1,100
Hospital Related Services	0	0.0%	Pap Smear	1,136
Case Management Services	0	0.0%	Contraceptive Management	134
Medicine - Special Services	460	2.8%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	482	3.0%	DTaP, DTP, Diphtheria and Tetanus	341
Preventive Medicine (adults)	86	0.5%	Hemophilus Influenza B (Hib)	133
Counseling	245	1.5%	Hepatitis A	122
Integumentary System	44	0.3%	Hepatitis B	44
Maternity Care and Delivery	97	0.6%	HepB and Hib	0
Pathology / Laboratory	5,282	32.4%	Influenza Virus Vaccine	658
Family Planning "Z" codes	1,001	6.1%	Measles, Mumps and Rubella and Varicella	81
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	215
All Other Services (not included in above)	413	2.5%	Poliovirus	35
Total Encounters by Service	16,318	100.0%	Varicella	41

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	15.3%	2,378	14.6%	2,830.95
Physician Assistants	1	17.5%	3,532	21.6%	3,679.17
Family Nurse Practitioners	1	22.6%	8,562	52.5%	6,904.84
Cert Nurse Midwives	1	14.2%	15	0.1%	19.23
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2	30.4%	1,831	11.2%	1,096.41
Total	5	100.0%	16,318	100.0%	2,972.31

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	53	1.0%	61	1.1%	Race			
From 1 to 4 years	98	1.8%	75	1.4%	Asian / Pacific Islander	205	3.8%	
From 5 to 12 years	126	2.3%	112	2.1%	Black	199	3.7%	
From 13 to 14 years	29	0.5%	25	0.5%	White (Incl. Hispanic)	4,459	83.0%	
From 15 to 19 years	53	1.0%	117	2.2%	Nat. Amer / AK Native	22	0.4%	
From 20 to 34 years	435	8.1%	1,184	22.0%	More Than One Race	195	3.6%	
From 35 to 44 years	301	5.6%	605	11.3%	Other / Unknown	293	5.5%	
From 45 to 64 years	801	14.9%	1,101	20.5%	Total Patients	5,373	100.0%	
65 years and older	83	1.5%	114	2.1%	Ethnicity			
Total Patients	1,979	36.8%	3,394	63.2%	Hispanic	1,604	29.9%	
					Non-Hispanic	3,748	69.8%	
					Unknown	21	0.4%	
					Total Patients	5,373	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	3,835	71.4%						
100% to 200%	1,256	23.4%						
Above 200%	178	3.3%						
Unknown	104	1.9%						
Total Patients	5,373	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients			Patients		
Medicare	269	5.0%	BCCCP	300			
Medicare - Managed Care	29	0.5%	CHDP	182			
Medi-Cal	505	9.4%	Family PACT	919			
Medi-Cal - Managed Care	840	15.6%	Other County Programs	65			
County Indigent / CMSP / MISP	993	18.5%	Children's Treatment Program	-			
Healthy Families	5	0.1%	Other Payer - covered by a grant	75			
Private Insurance	54	1.0%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	1,365	25.4%					
Free	147	2.7%					
All Other Payers	1,166	21.7%					
Total Patients	5,373	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,047	\$ 188,098	\$ 55,693	\$ 132,405	70.4%	\$ 126.46	\$ 126.46
Medicare - Managed Care	143	\$ 18,841	\$ 43	\$ 18,798	99.8%	\$ 131.45	\$ 131.45
Medi-Cal	2,416	\$ 438,450	\$ (89,177)	\$ 527,627	120.3%	\$ 218.39	\$ 218.39
Medi-Cal - Managed Care	2,818	\$ 580,348	\$ 31,494	\$ 548,854	94.6%	\$ 194.77	\$ 194.77
County Indigent/CMSP/MISP	4,444	\$ 879,416	\$ (7,101)	\$ 886,517	100.8%	\$ 199.49	\$ 199.49
Healthy Families	60	\$ 20,593	\$ 4,631	\$ 15,962	77.5%	\$ 266.03	\$ 266.03
Private Insurance	212	\$ 38,830	\$ 23,024	\$ 15,806	40.7%	\$ 74.56	\$ 74.56
Self-Pay/ Sliding Fee	2,310	\$ 353,745	\$ 204,111	\$ 149,634	42.3%	\$ 64.78	\$ 64.78
Non-Pay (Free)	84	\$ 18,254	\$ 18,254	\$ 0	0.0%	\$ 0	\$ 0
Breast Cancer	387	\$ 55,116	\$ 39,269	\$ 15,847	28.8%	\$ 40.95	\$ 40.95
Child Health & Disability Prog (CHDP)	216	\$ 25,188	\$ 12,916	\$ 12,272	48.7%	\$ 56.81	\$ 56.81
Family Pact	1,825	\$ 393,839	\$ 169,208	\$ 224,631	57.0%	\$ 123.09	\$ 123.09
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	356	\$ 136,651	\$ 54,077	\$ 82,574	60.4%	\$ 231.95	\$ 231.95
Total	16,318	\$ 3,147,369	\$ 516,442	\$ 2,630,927	83.6%	\$ 192.88	\$ 161.23

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	100.0%
- Write-Offs & Adjustments	16.4%
Net Revenue (Collected)	83.6%
+ Other Revenue Sources	9.0%
Total Operating Revenue	92.6%
- Operating Expenses	80.8%
Net Income from Operations	11.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	54.2%
Contract Services - Prof.	0.0%
Supplies - Medical & Dental	9.5%
Supplies - Office	0.6%
Outpatient Care Services	7.3%
Rent / Depreciation / Interest	1.9%
Utilities	1.9%
Continuing Education	0.1%
Information Technology	0.8%
All Others	23.8%
Total Expenses	100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 143,549	27.8%
Free/Complimentary	\$ 18,254	3.5%
Contractual Adjustments	\$ 396,904	76.9%
Bad Debts	\$ 60,562	11.7%
Reconciliation	\$ (102,827)	(19.9%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 516,442	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 46,066	16.2%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 4,021	1.4%
Local	\$ 0	0.0%
Private	\$ 23,844	8.4%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 210,421	74.0%
Total Other Revenue	\$ 284,352	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 155.77 vs \$ 191.25
Total Op Rev Per Encounter	\$ 178.65 vs \$ 191.28
Operating Margin	12.8% vs 0.0%
Cost-to-Charges	80.8% vs 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374281	Rural (95-210)	YES
Clinic Name	BORREGO MEDICAL CLINIC	Encounter Volume	9,452
Address	4343 YAQUI PASS ROAD	Congressional District	50
City	BORREGO SPRINGS	State Senate District	38
State	CA	State Assembly District	71
Zip Code	92004	MSSA Designation	Frontier
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	BORREGO SPRINGS/CUYAMACA/JULIAN/KENTWOOD IN THE PINES/LAGUNA/OCOTILLO WELLS/PALOMAR/PINE VALLEY/WARN	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	6,152	65.1%	Mammogram	0
Evaluation and Management (new patient)	380	4.0%	HIV Testing	69
Hospital Related Services	0	0.0%	Pap Smear	397
Case Management Services	0	0.0%	Contraceptive Management	66
Medicine - Special Services	209	2.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	391	4.1%	DTaP, DTP, Diphtheria and Tetanus	68
Preventive Medicine (adults)	135	1.4%	Hemophilus Influenza B (Hib)	46
Counseling	4	0.0%	Hepatitis A	73
Integumentary System	0	0.0%	Hepatitis B	29
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	4	0.0%	Influenza Virus Vaccine	446
Family Planning "Z" codes	36	0.4%	Measles, Mumps and Rubella and Varicella	56
Dental encounters (CDT codes)	1,744	18.5%	Pneumococcal	154
All Other Services (not included in above)	397	4.2%	Poliovirus	53
Total Encounters by Service	9,452	100.0%	Varicella	68

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	24.0%	3,617	38.3%	3,617.00
Physician Assistants	0	1.0%	192	2.0%	4,800.00
Family Nurse Practitioners	1	22.6%	3,412	36.1%	3,629.79
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2	52.4%	2,231	23.6%	1,023.39
Total	4	100.0%	9,452	100.0%	2,272.12

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	14	0.6%	22	0.9%	Race			
From 1 to 4 years	72	2.9%	58	2.3%	Asian / Pacific Islander	8	0.3%	
From 5 to 12 years	103	4.2%	121	4.9%	Black	9	0.4%	
From 13 to 14 years	27	1.1%	39	1.6%	White (Incl. Hispanic)	2,411	97.7%	
From 15 to 19 years	67	2.7%	53	2.1%	Nat. Amer / AK Native	3	0.1%	
From 20 to 34 years	63	2.6%	144	5.8%	More Than One Race	6	0.2%	
From 35 to 44 years	56	2.3%	83	3.4%	Other / Unknown	32	1.3%	
From 45 to 64 years	239	9.7%	348	14.1%	Total Patients	2,469	100.0%	
65 years and older	468	19.0%	492	19.9%	Ethnicity			
Total Patients	1,109	44.9%	1,360	55.1%	Hispanic	843	34.1%	
					Non-Hispanic	1,603	64.9%	
					Unknown	23	0.9%	
					Total Patients	2,469	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	1,353	54.8%						
100% to 200%	447	18.1%						
Above 200%	451	18.3%						
Unknown	218	8.8%						
Total Patients	2,469	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	25	114	

PATIENT COVERAGE			Episodic Programs		
	Patients	% of All Patients		Patients	
Medicare	692	28.0%	BCCCP	62	
Medicare - Managed Care	56	2.3%	CHDP	4	
Medi-Cal	206	8.3%	Family PACT	49	
Medi-Cal - Managed Care	321	13.0%	Other County Programs	-	
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-	
Healthy Families	1	0.0%	Other Payer - covered by a grant	-	
Private Insurance	619	25.1%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	12	0.5%			
Self-Pay / Sliding Fee	549	22.2%			
Free	0	0.0%			
All Other Payers	13	0.5%			
Total Patients	2,469	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,780	\$ 475,314	\$ 142,979	\$ 332,335	69.9%	\$ 170.98	\$ 119.54
Medicare - Managed Care	220	\$ 39,324	\$ 3,804	\$ 35,520	90.3%	\$ 178.75	\$ 161.45
Medi-Cal	1,096	\$ 345,046	\$ 219,419	\$ 125,627	36.4%	\$ 314.82	\$ 114.62
Medi-Cal - Managed Care	1,579	\$ 443,664	\$ 215,206	\$ 228,458	51.5%	\$ 280.98	\$ 144.69
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	8	\$ 2,257	\$ 1,182	\$ 1,075	47.6%	\$ 282.13	\$ 134.38
Private Insurance	2,194	\$ 498,578	\$ 210,392	\$ 288,186	57.8%	\$ 227.25	\$ 131.35
Self-Pay/ Sliding Fee	1,325	\$ 267,887	\$ 165,119	\$ 102,768	38.4%	\$ 202.18	\$ 77.56
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	83	\$ 19,615	\$ 11,246	\$ 8,369	42.7%	\$ 236.33	\$ 100.83
Child Health & Disability Prog (CHDP)	6	\$ 1,750	\$ 1,272	\$ 478	27.3%	\$ 291.67	\$ 79.67
Family Pact	102	\$ 18,649	\$ 6,568	\$ 12,081	64.8%	\$ 182.83	\$ 118.44
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 2,976	\$ 587	\$ 2,389	80.3%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	47	\$ 7,662	\$ 1,973	\$ 5,689	74.2%	\$ 163.02	\$ 121.04
Total	9,440	\$ 2,122,722	\$ 979,747	\$ 1,142,975	53.8%	\$ 224.86	\$ 121.08

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,122,722 100.0%
- Write-Offs & Adjustments	\$ 979,747 46.2%
Net Revenue (Collected)	\$ 1,142,975 53.8%
+ Other Revenue Sources	\$ 972,302 45.8%
Total Operating Revenue	\$ 2,115,277 99.6%
- Operating Expenses	\$ 3,266,374 153.9%
Net Income from Operations	\$ (1,151,097) -54.2%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 2,645,194 81.0%
Contract Services - Prof.	\$ 97,375 3.0%
Supplies - Medical & Dental	\$ 83,976 2.6%
Supplies - Office	\$ 30,775 0.9%
Outpatient Care Services	\$ 7,543 0.2%
Rent / Depreciation / Interest	\$ 115,427 3.5%
Utilities	\$ 83,135 2.5%
Continuing Education	\$ 5,065 0.2%
Information Technology	\$ 0 0.0%
All Others	\$ 197,884 6.1%
Total Expenses	\$ 3,266,374 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 132,209	13.5%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 798,786	81.5%
Bad Debts	\$ 21,310	2.2%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 27,442	2.8%
Total Write-offs & Adjustments	\$ 979,747	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 965,714	99.3%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 346	0.0%
Donations & Contributions	\$ 5,711	0.6%
Other Income	\$ 531	0.1%
Total Other Revenue	\$ 972,302	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 345.57 \$ 191.25
Total Op Rev Per Encounter	\$ 223.79 \$ 191.28
Operating Margin	-54.4% 0.0%
Cost-to-Charges	153.9% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374414	Rural (95-210)	No
Clinic Name	CENTRO MEDICO, EL CAJON	Encounter Volume	60,888
Address	396 NORTH MAGNOLIA AVE	Congressional District	53
City	EL CAJON	State Senate District	38
State	CA	State Assembly District	71
Zip Code	92020-3954	MSSA Designation	Urban
		MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	38,101	62.6%	Mammogram	0
Evaluation and Management (new patient)	3,477	5.7%	HIV Testing	990
Hospital Related Services	0	0.0%	Pap Smear	2,722
Case Management Services	0	0.0%	Contraceptive Management	816
Medicine - Special Services	744	1.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	2,399	3.9%	DTaP, DTP, Diphtheria and Tetanus	370
Preventive Medicine (adults)	480	0.8%	Hemophilus Influenza B (Hib)	311
Counseling	0	0.0%	Hepatitis A	629
Integumentary System	100	0.2%	Hepatitis B	462
Maternity Care and Delivery	0	0.0%	HepB and Hib	8
Pathology / Laboratory	6	0.0%	Influenza Virus Vaccine	2,435
Family Planning "Z" codes	7,766	12.8%	Measles, Mumps and Rubella and Varicella	840
Dental encounters (CDT codes)	7,736	12.7%	Pneumococcal	603
All Other Services (not included in above)	79	0.1%	Poliovirus	231
Total Encounters by Service	60,888	100.0%	Varicella	432

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	6	40.1%	28,566	46.9%	4,428.84
Physician Assistants	2	15.4%	8,775	14.4%	3,552.63
Family Nurse Practitioners	3	20.4%	11,861	19.5%	3,616.16
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	13.0%	7,736	12.7%	3,701.44
All Other Primary Care Providers	2	11.1%	3,950	6.5%	2,219.10
Total	16	100.0%	60,888	100.0%	3,788.92

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	137	0.9%	130	0.8%	Race			
From 1 to 4 years	545	3.5%	537	3.4%	Asian / Pacific Islander	357	2.3%	
From 5 to 12 years	1,308	8.4%	1,212	7.8%	Black	691	4.4%	
From 13 to 14 years	297	1.9%	300	1.9%	White (Incl. Hispanic)	12,339	79.2%	
From 15 to 19 years	723	4.6%	950	6.1%	Nat. Amer / AK Native	45	0.3%	
From 20 to 34 years	950	6.1%	2,988	19.2%	More Than One Race	189	1.2%	
From 35 to 44 years	593	3.8%	1,305	8.4%	Other / Unknown	1,961	12.6%	
From 45 to 64 years	1,022	6.6%	1,862	11.9%	Total Patients	15,582	100.0%	
65 years and older	260	1.7%	463	3.0%	Ethnicity			
Total Patients	5,835	37.4%	9,747	62.6%	Hispanic	5,178	33.2%	
					Non-Hispanic	9,773	62.7%	
					Unknown	631	4.0%	
					Total Patients	15,582	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	9,623	61.8%						
100% to 200%	2,040	13.1%						
Above 200%	520	3.3%						
Unknown	3,399	21.8%						
Total Patients	15,582	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	122	450	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	496	3.2%	BCCCP	199			
Medicare - Managed Care	77	0.5%	CHDP	22			
Medi-Cal	4,499	28.9%	Family PACT	300			
Medi-Cal - Managed Care	6,893	44.2%	Other County Programs	2			
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-			
Healthy Families	11	0.1%	Other Payer - covered by a grant	-			
Private Insurance	1,900	12.2%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	231	1.5%					
Self-Pay / Sliding Fee	1,474	9.5%					
Free	0	0.0%					
All Other Payers	1	0.0%					
Total Patients	15,582	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,034	\$ 377,118	\$ 97,451	\$ 279,667	74.2%	\$ 185.41	\$ 137.50
Medicare - Managed Care	529	\$ 101,095	\$ 12,653	\$ 88,442	87.5%	\$ 191.11	\$ 167.19
Medi-Cal	16,198	\$ 3,416,847	\$ (1,235,464)	\$ 4,652,311	136.2%	\$ 210.94	\$ 287.22
Medi-Cal - Managed Care	30,057	\$ 10,182,221	\$ 2,707,894	\$ 7,474,327	73.4%	\$ 338.76	\$ 248.67
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	27	\$ 18,550	\$ 12,941	\$ 5,609	30.2%	\$ 687.04	\$ 207.74
Private Insurance	7,942	\$ 1,558,448	\$ 31,589	\$ 1,526,859	98.0%	\$ 196.23	\$ 192.25
Self-Pay/ Sliding Fee	3,006	\$ 524,979	\$ 330,462	\$ 194,517	37.1%	\$ 174.64	\$ 64.71
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	262	\$ 41,530	\$ 32,556	\$ 8,974	21.6%	\$ 158.51	\$ 34.25
Child Health & Disability Prog (CHDP)	27	\$ 5,354	\$ 2,470	\$ 2,884	53.9%	\$ 198.30	\$ 106.81
Family Pact	570	\$ 96,779	\$ 40,458	\$ 56,321	58.2%	\$ 169.79	\$ 98.81
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 34,258	\$ 0	\$ 34,258	100.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	4	\$ 285	\$ 100	\$ 185	64.9%	\$ 71.25	\$ 46.25
All Other Payers	1	\$ 3,904	\$ 2,304	\$ 1,600	41.0%	\$ 3,904.00	\$ 1,600.00
Total	60,657	\$ 16,361,368	\$ 2,035,414	\$ 14,325,954	87.6%	\$ 269.74	\$ 236.18

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 16,361,368 100.0%
- Write-Offs & Adjustments	\$ 2,035,414 12.4%
Net Revenue (Collected)	\$ 14,325,954 87.6%
+ Other Revenue Sources	\$ 13,400 0.1%
Total Operating Revenue	\$ 14,339,354 87.6%
- Operating Expenses	\$ 10,339,232 63.2%
Net Income from Operations	\$ 4,000,122 24.4%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 6,791,092 65.7%
Contract Services - Prof.	\$ 1,522,232 14.7%
Supplies - Medical & Dental	\$ 245,264 2.4%
Supplies - Office	\$ 53,276 0.5%
Outpatient Care Services	\$ 54,560 0.5%
Rent / Depreciation / Interest	\$ 1,111,653 10.8%
Utilities	\$ 120,674 1.2%
Continuing Education	\$ 14,660 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 425,821 4.1%
Total Expenses	\$ 10,339,232 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 239,075	11.7%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,692,678	83.2%
Bad Debts	\$ 103,661	5.1%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 2,035,414	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ -	0.0%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 11,096	82.8%
Donations & Contributions	\$ 1,577	11.8%
Other Income	\$ 727	5.4%
Total Other Revenue	\$ 13,400	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 169.81 vs \$ 191.25
Total Op Rev Per Encounter	\$ 235.50 vs \$ 191.28
Operating Margin	27.9% vs 0.0%
Cost-to-Charges	63.2% vs 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374448	Rural (95-210)	No
Clinic Name	CENTRO MEDICO, ESCONDIDO	Encounter Volume	16,186
Address	1151 E. WASHINGTON AVE	Congressional District	50
City	ESCONDIDO	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92025	MSSA Designation	Urban
		MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	11,739	72.5%	Mammogram	0
Evaluation and Management (new patient)	536	3.3%	HIV Testing	25
Hospital Related Services	0	0.0%	Pap Smear	257
Case Management Services	0	0.0%	Contraceptive Management	190
Medicine - Special Services	429	2.7%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,538	9.5%	DTaP, DTP, Diphtheria and Tetanus	187
Preventive Medicine (adults)	261	1.6%	Hemophilus Influenza B (Hib)	96
Counseling	0	0.0%	Hepatitis A	182
Integumentary System	1	0.0%	Hepatitis B	63
Maternity Care and Delivery	0	0.0%	HepB and Hib	45
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	914
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	147
Dental encounters (CDT codes)	1,677	10.4%	Pneumococcal	200
All Other Services (not included in above)	5	0.0%	Poliovirus	100
Total Encounters by Service	16,186	100.0%	Varicella	70

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	39.4%	6,895	42.6%	4,506.54
Physician Assistants	1	31.2%	7,235	44.7%	5,979.34
Family Nurse Practitioners	0	0.0%	33	0.2%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1	12.9%	1,521	9.4%	3,042.00
All Other Primary Care Providers	1	16.5%	502	3.1%	784.38
Total	4	100.0%	16,186	100.0%	4,171.65

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	44	1.2%	46	1.2%	Race			
From 1 to 4 years	169	4.4%	159	4.2%	Asian / Pacific Islander	72	1.9%	
From 5 to 12 years	417	11.0%	439	11.5%	Black	54	1.4%	
From 13 to 14 years	129	3.4%	129	3.4%	White (Incl. Hispanic)	2,009	52.8%	
From 15 to 19 years	301	7.9%	314	8.3%	Nat. Amer / AK Native	15	0.4%	
From 20 to 34 years	147	3.9%	349	9.2%	More Than One Race	26	0.7%	
From 35 to 44 years	122	3.2%	246	6.5%	Other / Unknown	1,630	42.8%	
From 45 to 64 years	222	5.8%	336	8.8%	Total Patients	3,806	100.0%	
65 years and older	112	2.9%	125	3.3%	Ethnicity			
Total Patients	1,663	43.7%	2,143	56.3%	Hispanic	2,932	77.0%	
					Non-Hispanic	679	17.8%	
					Unknown	195	5.1%	
					Total Patients	3,806	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	2,124	55.8%						
100% to 200%	875	23.0%						
Above 200%	310	8.1%						
Unknown	497	13.1%						
Total Patients	3,806	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	83	349	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	220	5.8%	BCCCP	114			
Medicare - Managed Care	10	0.3%	CHDP	8			
Medi-Cal	965	25.4%	Family PACT	52			
Medi-Cal - Managed Care	1,606	42.2%	Other County Programs	-			
County Indigent / CMSP / MISIP	0	0.0%	Children's Treatment Program	-			
Healthy Families	1	0.0%	Other Payer - covered by a grant	-			
Private Insurance	342	9.0%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	662	17.4%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	3,806	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,484	\$ 308,180	\$ 22,308	\$ 285,872	92.8%	\$ 207.67	\$ 192.64
Medicare - Managed Care	46	\$ 9,577	\$ 3,642	\$ 5,935	62.0%	\$ 208.20	\$ 129.02
Medi-Cal	4,169	\$ 1,086,324	\$ (84,135)	\$ 1,170,459	107.7%	\$ 260.57	\$ 280.75
Medi-Cal - Managed Care	7,766	\$ 3,049,866	\$ 617,301	\$ 2,432,565	79.8%	\$ 392.72	\$ 313.23
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	25	\$ 8,748	\$ 2,045	\$ 6,703	76.6%	\$ 349.92	\$ 268.12
Private Insurance	1,216	\$ 219,801	\$ 130,497	\$ 89,304	40.6%	\$ 180.76	\$ 73.44
Self-Pay/ Sliding Fee	1,249	\$ 228,813	\$ 137,358	\$ 91,455	40.0%	\$ 183.20	\$ 73.22
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	145	\$ 28,843	\$ 12,725	\$ 16,118	55.9%	\$ 198.92	\$ 111.16
Child Health & Disability Prog (CHDP)	8	\$ 1,860	\$ 680	\$ 1,180	63.4%	\$ 232.50	\$ 147.50
Family Pact	78	\$ 15,838	\$ 5,201	\$ 10,637	67.2%	\$ 203.05	\$ 136.37
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	16,186	\$ 4,957,850	\$ 847,622	\$ 4,110,228	82.9%	\$ 306.30	\$ 253.94

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 4,957,850 100.0%
- Write-Offs & Adjustments	\$ 847,622 17.1%
Net Revenue (Collected)	\$ 4,110,228 82.9%
+ Other Revenue Sources	\$ 883 0.0%
Total Operating Revenue	\$ 4,111,111 82.9%
- Operating Expenses	\$ 3,675,993 74.1%
Net Income from Operations	\$ 435,118 8.8%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 2,189,575 59.6%
Contract Services - Prof.	\$ 244,411 6.6%
Supplies - Medical & Dental	\$ 66,534 1.8%
Supplies - Office	\$ 36,688 1.0%
Outpatient Care Services	\$ 11,549 0.3%
Rent / Depreciation / Interest	\$ 639,240 17.4%
Utilities	\$ 135,024 3.7%
Continuing Education	\$ 5,569 0.2%
Information Technology	\$ 0 0.0%
All Others	\$ 347,403 9.5%
Total Expenses	\$ 3,675,993 100.0%

Write-Offs & Adjustments		%
Sliding Fee Write-Offs	\$ 793	0.1%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 704,460	83.1%
Bad Debts	\$ 6,402	0.8%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 135,967	16.0%
Total Write-offs & Adjustments	\$ 847,622	100.0%

Other Revenue Sources		%
Federal (including stimulus funds)	\$ -	0.0%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 390	44.2%
Donations & Contributions	\$ 436	49.4%
Other Income	\$ 57	6.5%
Total Other Revenue	\$ 883	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 227.11 \$ 191.25
Total Op Rev Per Encounter	\$ 253.99 \$ 191.28
Operating Margin	10.6% 0.0%
Cost-to-Charges	74.1% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374280	Rural (95-210)	No
Clinic Name	CHASE AVENUE FAMILY HEALTH CENTER	Encounter Volume	31,908
Address	1111 WEST CHASE AVENUE	Congressional District	53
City	EL CAJON	State Senate District	38
State	CA	State Assembly District	71
Zip Code	92020	MSSA Designation	Urban
		MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	10,342	32.4%	Mammogram	1,002
Evaluation and Management (new patient)	970	3.0%	HIV Testing	1,085
Hospital Related Services	1	0.0%	Pap Smear	903
Case Management Services	0	0.0%	Contraceptive Management	145
Medicine - Special Services	1,419	4.4%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,340	4.2%	DTaP, DTP, Diphtheria and Tetanus	744
Preventive Medicine (adults)	61	0.2%	Hemophilus Influenza B (Hib)	369
Counseling	239	0.7%	Hepatitis A	232
Integumentary System	114	0.4%	Hepatitis B	150
Maternity Care and Delivery	184	0.6%	HepB and Hib	0
Pathology / Laboratory	7,803	24.5%	Influenza Virus Vaccine	1,181
Family Planning "Z" codes	1,815	5.7%	Measles, Mumps and Rubella and Varicella	173
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	553
All Other Services (not included in above)	7,620	23.9%	Poliovirus	83
Total Encounters by Service	31,908	100.0%	Varicella	153

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	13.8%	9,225	28.9%	3,548.08
Physician Assistants	1	6.7%	5,173	16.2%	4,105.56
Family Nurse Practitioners	2	10.8%	6,963	21.8%	3,430.05
Cert Nurse Midwives	0	0.2%	134	0.4%	4,466.67
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	13	68.6%	10,413	32.6%	806.58
Total	19	100.0%	31,908	100.0%	1,694.53

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	220	2.5%	224	2.5%	Race
From 1 to 4 years	838	9.4%	668	7.5%	Asian / Pacific Islander
From 5 to 12 years	385	4.3%	337	3.8%	Black
From 13 to 14 years	60	0.7%	78	0.9%	White (Incl. Hispanic)
From 15 to 19 years	154	1.7%	246	2.8%	Nat. Amer / AK Native
From 20 to 34 years	508	5.7%	1,330	14.9%	More Than One Race
From 35 to 44 years	370	4.2%	751	8.4%	Other / Unknown
From 45 to 64 years	920	10.3%	1,492	16.8%	Total Patients
65 years and older	121	1.4%	203	2.3%	Ethnicity
Total Patients	3,576	40.2%	5,329	59.8%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	7,047	79.1%			
100% to 200%	1,497	16.8%			
Above 200%	138	1.5%			
Unknown	223	2.5%			
Total Patients	8,905	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					10
					35

PATIENT COVERAGE		EPISODIC PROGRAMS	
	Patients		Patients
Medicare	345	BCCCP	442
Medicare - Managed Care	63	CHDP	455
Medi-Cal	992	Family PACT	498
Medi-Cal - Managed Care	2,441	Other County Programs	74
County Indigent / CMSP / MISDP	1,060	Children's Treatment Program	-
Healthy Families	23	Other Payer - covered by a grant	104
Private Insurance	57		
Alameda Alliance for Health	0		
Healthy Way LA-Unmatched	0		
PACE Program	0		
Self-Pay / Sliding Fee	1,978		
Free	73		
All Other Payers	1,873		
Total Patients	8,905		

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,356	\$ 275,583	\$ 87,653	\$ 187,930	68.2%	\$ 203.23	\$ 138.59
Medicare - Managed Care	229	\$ 29,396	\$ 69	\$ 29,327	99.8%	\$ 128.37	\$ 128.07
Medi-Cal	4,666	\$ 755,461	\$ (270,510)	\$ 1,025,971	135.8%	\$ 161.91	\$ 219.88
Medi-Cal - Managed Care	7,803	\$ 1,646,155	\$ 135,688	\$ 1,510,467	91.8%	\$ 210.96	\$ 193.58
County Indigent/CMSP/MISP	4,510	\$ 963,971	\$ 20,881	\$ 943,090	97.8%	\$ 213.74	\$ 209.11
Healthy Families	85	\$ 28,554	\$ 5,026	\$ 23,528	82.4%	\$ 335.93	\$ 276.80
Private Insurance	155	\$ 38,440	\$ 21,511	\$ 16,929	44.0%	\$ 248.00	\$ 109.22
Self-Pay/ Sliding Fee	4,135	\$ 602,296	\$ 449,815	\$ 152,481	25.3%	\$ 145.66	\$ 36.88
Non-Pay (Free)	48	\$ 19,437	\$ 19,437	\$ 0	0.0%	\$ 404.94	\$ 0
Breast Cancer	564	\$ 65,898	\$ 47,087	\$ 18,811	28.5%	\$ 116.84	\$ 33.35
Child Health & Disability Prog (CHDP)	573	\$ 86,087	\$ 50,592	\$ 35,495	41.2%	\$ 150.24	\$ 61.95
Family Pact	889	\$ 152,617	\$ 65,567	\$ 87,050	57.0%	\$ 171.67	\$ 97.92
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	6,895	\$ 336,883	\$ 164,029	\$ 172,854	51.3%	\$ 48.86	\$ 25.07
Total	31,908	\$ 5,000,778	\$ 796,845	\$ 4,203,933	84.1%	\$ 156.72	\$ 131.75

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 5,000,778 100.0%
- Write-Offs & Adjustments	\$ 796,845 15.9%
Net Revenue (Collected)	\$ 4,203,933 84.1%
+ Other Revenue Sources	\$ 3,556,912 71.1%
Total Operating Revenue	\$ 7,760,845 155.2%
- Operating Expenses	\$ 6,912,201 138.2%
Net Income from Operations	\$ 848,644 17.0%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 3,263,120 47.2%
Contract Services - Prof.	\$ 983,941 14.2%
Supplies - Medical & Dental	\$ 998,805 14.4%
Supplies - Office	\$ 30,815 0.4%
Outpatient Care Services	\$ 242,148 3.5%
Rent / Depreciation / Interest	\$ 166,278 2.4%
Utilities	\$ 53,332 0.8%
Continuing Education	\$ 7,121 0.1%
Information Technology	\$ 37,879 0.5%
All Others	\$ 1,128,762 16.3%
Total Expenses	\$ 6,912,201 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 330,688	41.5%
Free/Complimentary	\$ 19,437	2.4%
Contractual Adjustments	\$ 583,884	73.3%
Bad Debts	\$ 119,127	14.9%
Reconciliation	\$ (256,291)	(32.2%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 796,845	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 182,243	5.1%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 2,066,642	58.1%
Local	\$ 53,581	1.5%
Private	\$ 16,056	0.5%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 1,238,390	34.8%
Total Other Revenue	\$ 3,556,912	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 216.63 \$ 191.25
Total Op Rev Per Encounter	\$ 243.23 \$ 191.28
Operating Margin	10.9% 0.0%
Cost-to-Charges	138.2% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374023	Rural (95-210)	No
Clinic Name	CHULA VISTA FAMILY CLINIC	Encounter Volume	19,933
Address	865 THIRD AVENUE	Congressional District	51
City	CHULA VISTA	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91911-1349	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		
Clinic County	San Diego		
Community/Free	Community Clinic		
		CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST	
		Responder Status	Responder
		Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	15,131	75.9%	Mammogram	0
Evaluation and Management (new patient)	1,624	8.1%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	135
Case Management Services	0	0.0%	Contraceptive Management	63
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,543	7.7%	DTaP, DTP, Diphtheria and Tetanus	929
Preventive Medicine (adults)	58	0.3%	Hemophilus Influenza B (Hib)	351
Counseling	0	0.0%	Hepatitis A	273
Integumentary System	0	0.0%	Hepatitis B	341
Maternity Care and Delivery	14	0.1%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	562
Family Planning "Z" codes	909	4.6%	Measles, Mumps and Rubella and Varicella	230
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	570
All Other Services (not included in above)	654	3.3%	Poliovirus	286
Total Encounters by Service	19,933	100.0%	Varicella	269

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	8	92.7%	18,956	95.1%	2,245.97
Physician Assistants	0	0.3%	347	1.7%	11,566.67
Family Nurse Practitioners	0	0.1%	41	0.2%	4,100.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	6.8%	589	3.0%	950.00
Total	9	100.0%	19,933	100.0%	2,190.44

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,253	\$ 249,025	\$ (58,702)	\$ 307,727	123.6%	\$ 110.53	\$ 136.59
Medicare - Managed Care	754	\$ 88,758	\$ 33,877	\$ 54,881	61.8%	\$ 117.72	\$ 72.79
Medi-Cal	6,346	\$ 1,695,229	\$ 735,236	\$ 959,993	56.6%	\$ 267.13	\$ 151.28
Medi-Cal - Managed Care	4,867	\$ 1,297,593	\$ 638,034	\$ 659,559	50.8%	\$ 266.61	\$ 135.52
County Indigent/CMSP/MISP	103	\$ 5,807	\$ (2,356)	\$ 8,163	140.6%	\$ 56.38	\$ 79.25
Healthy Families	45	\$ 18,474	\$ 4,828	\$ 13,646	73.9%	\$ 410.53	\$ 303.24
Private Insurance	233	\$ 93,815	\$ 54,953	\$ 38,862	41.4%	\$ 402.64	\$ 166.79
Self-Pay/ Sliding Fee	3,618	\$ 371,906	\$ 234,249	\$ 137,657	37.0%	\$ 102.79	\$ 38.05
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	442	\$ 38,580	\$ 23,479	\$ 15,101	39.1%	\$ 87.29	\$ 34.17
Child Health & Disability Prog (CHDP)	717	\$ 100,415	\$ 57	\$ 100,358	99.9%	\$ 140.05	\$ 139.97
Family Pact	395	\$ 50,320	\$ 15,137	\$ 35,183	69.9%	\$ 127.39	\$ 89.07
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	160	\$ 1,184	\$ 1,145	\$ 39	3.3%	\$ 7.40	\$ 0.24
Total	19,933	\$ 4,011,106	\$ 1,679,937	\$ 2,331,169	58.1%	\$ 201.23	\$ 116.95

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 4,011,106	100.0%	Salaries, Wages & Benefits	\$ 1,363,161	63.3%
- Write-Offs & Adjustments	\$ 1,679,937	41.9%	Contract Services - Prof.	\$ 24,269	1.1%
Net Revenue (Collected)	\$ 2,331,169	58.1%	Supplies - Medical & Dental	\$ 95,823	4.5%
+ Other Revenue Sources	\$ 347,961	8.7%	Supplies - Office	\$ 26,955	1.3%
Total Operating Revenue	\$ 2,679,130	66.8%	Outpatient Care Services	\$ 118,011	5.5%
- Operating Expenses	\$ 2,152,223	53.7%	Rent / Depreciation / Interest	\$ 457,446	21.3%
Net Income from Operations	\$ 526,907	13.1%	Utilities	\$ 37,691	1.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 234,249	13.9%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,445,688	86.1%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,679,937	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 107.97	\$ 191.25
Total Op Rev Per Encounter	\$ 134.41	\$ 191.28
Operating Margin	19.7%	0.0%
Cost-to-Charges	53.7%	93.9%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 286,982	82.5%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 11,900	3.4%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 49,079	14.1%
Total Other Revenue	\$ 347,961	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374421	Rural (95-210)	No
Clinic Name	CHULA VISTA FAMILY HEALTH CENTER	Encounter Volume	17,770
Address	251 LANDIS AVE	Congressional District	51
City	CHULA VISTA	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91910	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		
Clinic County	San Diego		
Community/Free	Community Clinic		
		CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST	
		Responder Status	Responder
		Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	7,191	40.5%	Mammogram	552
Evaluation and Management (new patient)	851	4.8%	HIV Testing	915
Hospital Related Services	0	0.0%	Pap Smear	698
Case Management Services	0	0.0%	Contraceptive Management	37
Medicine - Special Services	526	3.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	868	4.9%	DTaP, DTP, Diphtheria and Tetanus	548
Preventive Medicine (adults)	93	0.5%	Hemophilus Influenza B (Hib)	257
Counseling	249	1.4%	Hepatitis A	154
Integumentary System	23	0.1%	Hepatitis B	61
Maternity Care and Delivery	213	1.2%	HepB and Hib	0
Pathology / Laboratory	5,390	30.3%	Influenza Virus Vaccine	943
Family Planning "Z" codes	1,864	10.5%	Measles, Mumps and Rubella and Varicella	116
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	374
All Other Services (not included in above)	502	2.8%	Poliovirus	20
Total Encounters by Service	17,770	100.0%	Varicella	111

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	45.2%	10,714	60.3%	3,433.97
Physician Assistants	1	8.4%	2,048	11.5%	3,531.03
Family Nurse Practitioners	1	10.6%	2,545	14.3%	3,486.30
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2	35.9%	2,463	13.9%	993.15
Total	7	100.0%	17,770	100.0%	2,571.64

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	166	2.4%	166	2.4%	Race	Patients	% of Total	
From 1 to 4 years	271	4.0%	201	3.0%	Asian / Pacific Islander	425	6.3%	
From 5 to 12 years	333	4.9%	330	4.9%	Black	313	4.6%	
From 13 to 14 years	69	1.0%	92	1.4%	White (Incl. Hispanic)	4,449	65.5%	
From 15 to 19 years	189	2.8%	278	4.1%	Nat. Amer / AK Native	27	0.4%	
From 20 to 34 years	409	6.0%	1,238	18.2%	More Than One Race	252	3.7%	
From 35 to 44 years	259	3.8%	575	8.5%	Other / Unknown	1,328	19.5%	
From 45 to 64 years	704	10.4%	1,190	17.5%	Total Patients	6,794	100.0%	
65 years and older	127	1.9%	197	2.9%	Ethnicity			
Total Patients	2,527	37.2%	4,267	62.8%	Hispanic	4,779	70.3%	
					Non-Hispanic	1,983	29.2%	
					Unknown	32	0.5%	
					Total Patients	6,794	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	5,074	74.7%						
100% to 200%	1,162	17.1%						
Above 200%	131	1.9%						
Unknown	427	6.3%						
Total Patients	6,794	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	3	16	

PATIENT COVERAGE				Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	255	3.8%	BCCCP	219	
Medicare - Managed Care	54	0.8%	CHDP	340	
Medi-Cal	919	13.5%	Family PACT	253	
Medi-Cal - Managed Care	2,229	32.8%	Other County Programs	60	
County Indigent / CMSP / MISPP	808	11.9%	Children's Treatment Program	1	
Healthy Families	150	2.2%	Other Payer - covered by a grant	166	
Private Insurance	83	1.2%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	1,756	25.8%			
Free	50	0.7%			
All Other Payers	490	7.2%			
Total Patients	6,794	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,053	\$ 197,415	\$ 50,785	\$ 146,630	74.3%	\$ 187.48	\$ 139.25
Medicare - Managed Care	253	\$ 34,407	\$ 3,825	\$ 30,582	88.9%	\$ 136.00	\$ 120.88
Medi-Cal	3,668	\$ 738,513	\$ 72,641	\$ 665,872	90.2%	\$ 201.34	\$ 181.54
Medi-Cal - Managed Care	4,802	\$ 896,701	\$ 76,053	\$ 820,648	91.5%	\$ 186.73	\$ 170.90
County Indigent/CMSP/MISP	2,913	\$ 623,904	\$ 73,230	\$ 550,674	88.3%	\$ 214.18	\$ 189.04
Healthy Families	246	\$ 49,017	\$ 9,557	\$ 39,460	80.5%	\$ 199.26	\$ 160.41
Private Insurance	516	\$ 171,626	\$ 118,229	\$ 53,397	31.1%	\$ 332.61	\$ 103.48
Self-Pay/ Sliding Fee	2,950	\$ 473,030	\$ 334,556	\$ 138,474	29.3%	\$ 160.35	\$ 46.94
Non-Pay (Free)	57	\$ 15,074	\$ 15,074	\$ 0	0.0%	\$ 264.46	\$ 0
Breast Cancer	245	\$ 40,660	\$ 28,931	\$ 11,729	28.8%	\$ 165.96	\$ 47.87
Child Health & Disability Prog (CHDP)	406	\$ 58,284	\$ 38,904	\$ 19,380	33.3%	\$ 143.56	\$ 47.73
Family Pact	346	\$ 72,953	\$ 32,305	\$ 40,648	55.7%	\$ 210.85	\$ 117.48
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	315	\$ 316,436	\$ 166,631	\$ 149,805	47.3%	\$ 1,004.56	\$ 475.57
Total	17,770	\$ 3,688,020	\$ 1,020,721	\$ 2,667,299	72.3%	\$ 207.54	\$ 150.10

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,688,020 100.0%
- Write-Offs & Adjustments	\$ 1,020,721 27.7%
Net Revenue (Collected)	\$ 2,667,299 72.3%
+ Other Revenue Sources	\$ 1,438,607 39.0%
Total Operating Revenue	\$ 4,105,906 111.3%
- Operating Expenses	\$ 3,633,882 98.5%
Net Income from Operations	\$ 472,024 12.8%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,903,986 52.4%
Contract Services - Prof.	\$ 12,937 0.4%
Supplies - Medical & Dental	\$ 480,885 13.2%
Supplies - Office	\$ 13,326 0.4%
Outpatient Care Services	\$ 169,752 4.7%
Rent / Depreciation / Interest	\$ 75,193 2.1%
Utilities	\$ 16,414 0.5%
Continuing Education	\$ 4,585 0.1%
Information Technology	\$ 21,841 0.6%
All Others	\$ 934,963 25.7%
Total Expenses	\$ 3,633,882 100.0%

Write-Offs & Adjustments		%
Sliding Fee Write-Offs	\$ 241,676	23.7%
Free/Complimentary	\$ 15,074	1.5%
Contractual Adjustments	\$ 749,581	73.4%
Bad Debts	\$ 92,880	9.1%
Reconciliation	\$ (78,490)	(7.7%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,020,721	100.0%

Other Revenue Sources		%
Federal (including stimulus funds)	\$ 672,340	46.7%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 59,650	4.1%
Local	\$ 0	0.0%
Private	\$ 33,107	2.3%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 673,510	46.8%
Total Other Revenue	\$ 1,438,607	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 204.50 vs \$ 191.25
Total Op Rev Per Encounter	\$ 231.06 vs \$ 191.28
Operating Margin	11.5% vs 0.0%
Cost-to-Charges	98.5% vs 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)					
Number of Clinics	1	FQHC Type	FQHC		
OSHPD Facility ID	306374471	Rural (95-210)	No		
Clinic Name	CITY HEIGHTS FAMILY HEALTH CENTER	Encounter Volume		41,684	
Address	5454 EL CAJON BLVD	Congressional District		53	
City	SAN DIEGO	State Senate District		39	
State	CA	State Assembly District		79	
Zip Code	92115	MSSA Designation	Urban		
		MSSA Name:			
Report Period Begin and End Dates	1/1/2013 to 12/31/2013				COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Clinic County	San Diego	Responder Status	Responder		
Community/Free	Community Clinic	Facility in Operation	Yes		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	13,792	33.1%	Mammogram	974
Evaluation and Management (new patient)	1,535	3.7%	HIV Testing	2,228
Hospital Related Services	0	0.0%	Pap Smear	1,263
Case Management Services	0	0.0%	Contraceptive Management	203
Medicine - Special Services	2,391	5.7%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	2,479	5.9%	DTaP, DTP, Diphtheria and Tetanus	1,650
Preventive Medicine (adults)	219	0.5%	Hemophilus Influenza B (Hib)	677
Counseling	977	2.3%	Hepatitis A	381
Integumentary System	72	0.2%	Hepatitis B	194
Maternity Care and Delivery	296	0.7%	HepB and Hib	1
Pathology / Laboratory	10,452	25.1%	Influenza Virus Vaccine	1,662
Family Planning "Z" codes	3,167	7.6%	Measles, Mumps and Rubella and Varicella	348
Dental encounters (CDT codes)	1,849	4.4%	Pneumococcal	876
All Other Services (not included in above)	4,455	10.7%	Poliovirus	94
Total Encounters by Service	41,684	100.0%	Varicella	159

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4	22.6%	18,387	44.1%	4,608.27
Physician Assistants	0	1.4%	748	1.8%	3,116.67
Family Nurse Practitioners	3	18.1%	10,719	25.7%	3,360.19
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	3	17.4%	4,460	10.7%	1,452.77
All Other Primary Care Providers	7	40.5%	7,370	17.7%	1,032.21
Total	18	100.0%	41,684	100.0%	2,364.38

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	382	2.6%	385	2.6%	Race			
From 1 to 4 years	734	4.9%	649	4.4%	Asian / Pacific Islander	856	5.8%	
From 5 to 12 years	810	5.4%	727	4.9%	Black	2,330	15.7%	
From 13 to 14 years	153	1.0%	165	1.1%	White (Incl. Hispanic)	9,496	63.8%	
From 15 to 19 years	384	2.6%	589	4.0%	Nat. Amer / AK Native	58	0.4%	
From 20 to 34 years	1,080	7.3%	2,738	18.4%	More Than One Race	360	2.4%	
From 35 to 44 years	682	4.6%	1,404	9.4%	Other / Unknown	1,777	11.9%	
From 45 to 64 years	1,357	9.1%	2,216	14.9%	Total Patients	14,877	100.0%	
65 years and older	160	1.1%	262	1.8%	Ethnicity			
Total Patients	5,742	38.6%	9,135	61.4%	Hispanic	7,729	52.0%	
					Non-Hispanic	5,929	39.9%	
					Unknown	1,219	8.2%	
					Total Patients	14,877	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	11,906	80.0%						
100% to 200%	2,221	14.9%						
Above 200%	248	1.7%						
Unknown	502	3.4%						
Total Patients	14,877	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	28	56	

PATIENT COVERAGE			Episodic Programs		
	Patients	% of All Patients		Patients	
Medicare	404	2.7%	BCCCP	406	
Medicare - Managed Care	83	0.6%	CHDP	838	
Medi-Cal	3,090	20.8%	Family PACT	1,172	
Medi-Cal - Managed Care	3,960	26.6%	Other County Programs	107	
County Indigent / CMSP / MISP	1,844	12.4%	Children's Treatment Program	1	
Healthy Families	50	0.3%	Other Payer - covered by a grant	450	
Private Insurance	191	1.3%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	3,281	22.1%			
Free	20	0.1%			
All Other Payers	1,954	13.1%			
Total Patients	14,877	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,404	\$ 283,387	\$ 51,545	\$ 231,842	81.8%	\$ 201.84	\$ 165.13
Medicare - Managed Care	274	\$ 40,652	\$ 3,291	\$ 37,361	91.9%	\$ 148.36	\$ 136.35
Medi-Cal	11,003	\$ 1,902,124	\$ (979,053)	\$ 2,881,177	151.5%	\$ 172.87	\$ 261.85
Medi-Cal - Managed Care	11,253	\$ 2,604,069	\$ 239,641	\$ 2,364,428	90.8%	\$ 231.41	\$ 210.12
County Indigent/CMSP/MISP	5,993	\$ 1,350,542	\$ 64,223	\$ 1,286,319	95.2%	\$ 225.35	\$ 214.64
Healthy Families	59	\$ 57,760	\$ 13,068	\$ 44,692	77.4%	\$ 978.98	\$ 757.49
Private Insurance	499	\$ 276,277	\$ 179,916	\$ 96,361	34.9%	\$ 553.66	\$ 193.11
Self-Pay/ Sliding Fee	5,607	\$ 939,627	\$ 691,501	\$ 248,126	26.4%	\$ 167.58	\$ 44.25
Non-Pay (Free)	147	\$ 7,703	\$ 7,703	\$ 0	0.0%	\$ 52.40	\$ 0
Breast Cancer	482	\$ 92,157	\$ 65,559	\$ 26,598	28.9%	\$ 191.20	\$ 55.18
Child Health & Disability Prog (CHDP)	1,074	\$ 178,451	\$ 82,477	\$ 95,974	53.8%	\$ 166.16	\$ 89.36
Family Pact	1,921	\$ 501,638	\$ 212,506	\$ 289,132	57.6%	\$ 261.13	\$ 150.51
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	126	\$ 8,231	\$ 2,646	\$ 5,585	67.9%	\$ 65.33	\$ 44.33
All Other Payers	1,842	\$ 507,562	\$ 221,367	\$ 286,195	56.4%	\$ 275.55	\$ 155.37
Total	41,684	\$ 8,750,180	\$ 856,390	\$ 7,893,790	90.2%	\$ 209.92	\$ 189.37

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 8,750,180 100.0%
- Write-Offs & Adjustments	\$ 856,390 9.8%
Net Revenue (Collected)	\$ 7,893,790 90.2%
+ Other Revenue Sources	\$ 2,838,542 32.4%
Total Operating Revenue	\$ 10,732,332 122.7%
- Operating Expenses	\$ 8,033,081 91.8%
Net Income from Operations	\$ 2,699,251 30.8%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 4,045,273 50.4%
Contract Services - Prof.	\$ 80,315 1.0%
Supplies - Medical & Dental	\$ 993,588 12.4%
Supplies - Office	\$ 46,972 0.6%
Outpatient Care Services	\$ 362,702 4.5%
Rent / Depreciation / Interest	\$ 372,919 4.6%
Utilities	\$ 139,739 1.7%
Continuing Education	\$ 14,403 0.2%
Information Technology	\$ 43,677 0.5%
All Others	\$ 1,933,493 24.1%
Total Expenses	\$ 8,033,081 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 488,253	57.0%
Free/Complimentary	\$ 7,703	0.9%
Contractual Adjustments	\$ 494,341	57.7%
Bad Debts	\$ 203,248	23.7%
Reconciliation	\$ (337,155)	(39.4%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 856,390	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 1,704,350	60.0%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 63,277	2.2%
Local	\$ 0	0.0%
Private	\$ 81,481	2.9%
Donations & Contributions	\$ 400	0.0%
Other Income	\$ 989,034	34.8%
Total Other Revenue	\$ 2,838,542	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 192.71 \$ 191.25
Total Op Rev Per Encounter	\$ 257.47 \$ 191.28
Operating Margin	25.2% 0.0%
Cost-to-Charges	91.8% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374405	Rural (95-210)	No
Clinic Name	COMMUNITY ELDERCARE OF SAN DIEGO	Encounter Volume	25,154
Address	111 ELM STREET	Congressional District	53
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92101	MSSA Designation	Urban
		MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	1,035	4.1%	Mammogram	0
Evaluation and Management (new patient)	93	0.4%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	1
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	1
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	201
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	565	2.2%	Pneumococcal	15
All Other Services (not included in above)	23,461	93.3%	Poliovirus	0
Total Encounters by Service	25,154	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	32.8%	13,740	54.6%	5,264.37
Physician Assistants	1	9.4%	990	3.9%	1,320.00
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.3%	565	2.2%	28,250.00
All Other Primary Care Providers	5	57.5%	9,859	39.2%	2,152.62
Total	8	100.0%	25,154	100.0%	3,160.05

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	0	0.0%	0	0.0%	Race
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander
From 5 to 12 years	0	0.0%	0	0.0%	Black
From 13 to 14 years	0	0.0%	0	0.0%	White (Incl. Hispanic)
From 15 to 19 years	0	0.0%	0	0.0%	Nat. Amer / AK Native
From 20 to 34 years	0	0.0%	0	0.0%	More Than One Race
From 35 to 44 years	0	0.0%	0	0.0%	Other / Unknown
From 45 to 64 years	23	11.7%	17	8.6%	Total Patients
65 years and older	61	31.0%	96	48.7%	
Total Patients	84	42.6%	113	57.4%	Ethnicity
					Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	197	100.0%			
100% to 200%	-	0.0%			
Above 200%	-	0.0%			
Unknown	-	0.0%			
Total Patients	197	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					-
					-

PATIENT COVERAGE		EPISODIC PROGRAMS	
	Patients	% of All Patients	Patients
Medicare	0	0.0%	BCCCP
Medicare - Managed Care	0	0.0%	CHDP
Medi-Cal	0	0.0%	Family PACT
Medi-Cal - Managed Care	0	0.0%	Other County Programs
County Indigent / CMSP / MISPP	0	0.0%	Children's Treatment Program
Healthy Families	0	0.0%	Other Payer - covered by a grant
Private Insurance	0	0.0%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	197	100.0%	
Self-Pay / Sliding Fee	0	0.0%	
Free	0	0.0%	
All Other Payers	0	0.0%	
Total Patients	197	100.0%	

FINANCIAL DATA			Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters		Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$	0	\$	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal - Managed Care	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
County Indigent/CMSP/MISP	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Self-Pay/ Sliding Fee	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Non-Pay (Free)	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$	14,888,474	\$	14,888,474	100.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Total	-	\$	14,888,474	\$	14,888,474	100.0%	\$ 0.00	\$ 0.00

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 14,888,474	100.0%
- Write-Offs & Adjustments	\$ -	0.0%
Net Revenue (Collected)	\$ 14,888,474	100.0%
+ Other Revenue Sources	\$ -	0.0%
Total Operating Revenue	\$ 14,888,474	100.0%
- Operating Expenses	\$ 14,819,065	99.5%
Net Income from Operations	\$ 69,409	0.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	#DIV/0!
Free/Complimentary	\$ 0	#DIV/0!
Contractual Adjustments	\$ 0	#DIV/0!
Bad Debts	\$ 0	#DIV/0!
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	#DIV/0!
Total Write-offs & Adjustments	\$ 0	#DIV/0!

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 589.13	\$ 191.25
Total Op Rev Per Encounter	\$ 591.89	\$ 191.28
Operating Margin	0.5%	0.0%
Cost-to-Charges	99.5%	93.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 2,803,785	18.9%
Contract Services - Prof.	\$ 452,873	3.1%
Supplies - Medical & Dental	\$ 0	0.0%
Supplies - Office	\$ 0	0.0%
Outpatient Care Services	\$ 7,390,978	49.9%
Rent / Depreciation / Interest	\$ 301,177	2.0%
Utilities	\$ 0	0.0%
Continuing Education	\$ 0	0.0%
Information Technology	\$ 0	0.0%
All Others	\$ 3,870,252	26.1%
Total Expenses	\$ 14,819,065	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ -	#DIV/0!
State EAPC	\$ 0	#DIV/0!
State Other	\$ 0	#DIV/0!
LA County Public Private	\$ 0	#DIV/0!
Other County Grant Programs	\$ 0	#DIV/0!
Local	\$ 0	#DIV/0!
Private	\$ 0	#DIV/0!
Donations & Contributions	\$ 0	#DIV/0!
Other Income	\$ 0	#DIV/0!
Total Other Revenue	\$ -	#DIV/0!

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374261	Rural (95-210)	No
Clinic Name	COMPREHENSIVE HEALTH CENTER - EUCLID	Encounter Volume	1,786
Address	286 EUCLID AVENUE	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	79
Zip Code	92114	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	51	2.9%	Mammogram	0
Evaluation and Management (new patient)	4	0.2%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,690	94.6%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	34	1.9%	DTaP, DTP, Diphtheria and Tetanus	8
Preventive Medicine (adults)	2	0.1%	Hemophilus Influenza B (Hib)	1
Counseling	0	0.0%	Hepatitis A	2
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	11
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	2
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1
All Other Services (not included in above)	5	0.3%	Poliovirus	1
Total Encounters by Service	1,786	100.0%	Varicella	5

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.7%	2	0.1%	200.00
Physician Assistants	0	5.3%	73	4.1%	912.50
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	94.0%	1,711	95.8%	1,204.93
Total	2	100.0%	1,786	100.0%	1,182.78

DEMOGRAPHIC DATA			PATIENTS BY AGE AND GENDER			PATIENTS BY RACE/ETHNICITY		
	Male	% of All Patients	Female	% of All Patients				
Under 1 year	0	0.0%	0	0.0%	Race	Patients	% of Total	
From 1 to 4 years	17	3.7%	7	1.5%	Asian / Pacific Islander	9	2.0%	
From 5 to 12 years	138	30.2%	79	17.3%	Black	90	19.7%	
From 13 to 14 years	34	7.4%	37	8.1%	White (Incl. Hispanic)	25	5.5%	
From 15 to 19 years	43	9.4%	71	15.5%	Nat. Amer / AK Native	1	0.2%	
From 20 to 34 years	3	0.7%	4	0.9%	More Than One Race	9	2.0%	
From 35 to 44 years	4	0.9%	5	1.1%	Other / Unknown	323	70.7%	
From 45 to 64 years	5	1.1%	6	1.3%	Total Patients	457	100.0%	
65 years and older	0	0.0%	4	0.9%	Ethnicity			
Total Patients	244	53.4%	213	46.6%	Hispanic	254	55.6%	
					Non-Hispanic	141	30.9%	
					Unknown	62	13.6%	
					Total Patients	457	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	364	79.6%						
100% to 200%	46	10.1%						
Above 200%	11	2.4%						
Unknown	36	7.9%						
Total Patients	457	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	6	61	

PATIENT COVERAGE		PATIENTS		EPISODIC PROGRAMS	
	Patients	% of All Patients		Patients	
Medicare	0	0.0%	BCCCP	-	
Medicare - Managed Care	0	0.0%	CHDP	3	
Medi-Cal	341	74.6%	Family PACT	-	
Medi-Cal - Managed Care	29	6.3%	Other County Programs	-	
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-	
Healthy Families	0	0.0%	Other Payer - covered by a grant	13	
Private Insurance	10	2.2%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	76	16.6%			
Free	0	0.0%			
All Other Payers	1	0.2%			
Total Patients	457	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	1,544	\$ 502,154	\$ 157,944	344,210	68.5%	\$ 325.23	\$ 222.93
Medi-Cal - Managed Care	41	\$ 13,521	\$ 5,222	8,299	61.4%	\$ 329.78	\$ 202.41
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	40	\$ 1,538	\$ (766)	2,304	149.8%	\$ 38.45	\$ 57.60
Self-Pay/ Sliding Fee	143	\$ 20,641	\$ 18,370	2,271	11.0%	\$ 144.34	\$ 15.88
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	3	\$ 976	\$ 364	612	62.7%	\$ 325.33	\$ 204.00
Family Pact	5	\$ 1,330	\$ 388	942	70.8%	\$ 266.00	\$ 188.40
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	10	\$ 4,406	\$ 3,640	766	17.4%	\$ 440.60	\$ 76.60
Total	1,786	\$ 544,566	\$ 185,162	359,404	66.0%	\$ 304.91	\$ 201.23

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 544,566	100.0%
- Write-Offs & Adjustments	\$ 185,162	34.0%
Net Revenue (Collected)	\$ 359,404	66.0%
+ Other Revenue Sources	\$ 19,746	3.6%
Total Operating Revenue	\$ 379,150	69.6%
- Operating Expenses	\$ 385,435	70.8%
Net Income from Operations	\$ (6,285)	-1.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 18,370	9.9%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 166,792	90.1%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 185,162	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 215.81	\$ 191.25	
Total Op Rev Per Encounter	\$ 212.29	\$ 191.28	
Operating Margin	-1.7%	0.0%	
Cost-to-Charges	70.8%	93.9%	

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 211,469	54.9%
Contract Services - Prof.	\$ 0	0.0%
Supplies - Medical & Dental	\$ 4,447	1.2%
Supplies - Office	\$ 6,422	1.7%
Outpatient Care Services	\$ 0	0.0%
Rent / Depreciation / Interest	\$ 117,142	30.4%
Utilities	\$ 0	0.0%
Continuing Education	\$ 0	0.0%
Information Technology	\$ 0	0.0%
All Others	\$ 45,955	11.9%
Total Expenses	\$ 385,435	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 19,539	99.0%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 207	1.0%
Total Other Revenue	\$ 19,746	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371285	Rural (95-210)	No
Clinic Name	COMPREHENSIVE HEALTH CENTER - METRO	Encounter Volume	32,409
Address	3177 OCEANVIEW BOULEVARD	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92113	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		
Clinic County	San Diego		
Community/Free	Community Clinic		
		DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS	
		Responder Status	Responder
		Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	18,796	58.0%	Mammogram	0
Evaluation and Management (new patient)	1,676	5.2%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	321
Case Management Services	0	0.0%	Contraceptive Management	81
Medicine - Special Services	249	0.8%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	2,083	6.4%	DTaP, DTP, Diphtheria and Tetanus	1,016
Preventive Medicine (adults)	28	0.1%	Hemophilus Influenza B (Hib)	384
Counseling	0	0.0%	Hepatitis A	317
Integumentary System	1	0.0%	Hepatitis B	99
Maternity Care and Delivery	8	0.0%	HepB and Hib	16
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,554
Family Planning "Z" codes	1,551	4.8%	Measles, Mumps and Rubella and Varicella	301
Dental encounters (CDT codes)	7,093	21.9%	Pneumococcal	601
All Other Services (not included in above)	924	2.9%	Poliovirus	105
Total Encounters by Service	32,409	100.0%	Varicella	117

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5	46.5%	15,792	48.7%	2,935.32
Physician Assistants	3	22.6%	7,842	24.2%	3,004.60
Family Nurse Practitioners	0	0.0%	13	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	17.4%	8,023	24.8%	3,991.54
All Other Primary Care Providers	2	13.5%	739	2.3%	473.72
Total	12	100.0%	32,409	100.0%	2,803.55

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	193	1.9%	168	1.6%	Race
From 1 to 4 years	464	4.5%	565	5.5%	Asian / Pacific Islander
From 5 to 12 years	744	7.3%	757	7.4%	Black
From 13 to 14 years	140	1.4%	131	1.3%	White (Incl. Hispanic)
From 15 to 19 years	303	3.0%	381	3.7%	Nat. Amer / AK Native
From 20 to 34 years	569	5.6%	1,340	13.1%	More Than One Race
From 35 to 44 years	438	4.3%	849	8.3%	Other / Unknown
From 45 to 64 years	1,106	10.8%	1,553	15.2%	Total Patients
65 years and older	188	1.8%	309	3.0%	Ethnicity
Total Patients	4,145	40.6%	6,053	59.4%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	8,135	79.8%			
100% to 200%	959	9.4%			
Above 200%	119	1.2%			
Unknown	985	9.7%			
Total Patients	10,198	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					71
					252

PATIENT COVERAGE	Patients	% of All Patients	Episodic Programs	Patients
Medicare	1,523	14.9%	BCCCP	84
Medicare - Managed Care	213	2.1%	CHDP	603
Medi-Cal	1,647	16.2%	Family PACT	352
Medi-Cal - Managed Care	2,698	26.5%	Other County Programs	-
County Indigent / CMSP / MISP	29	0.3%	Children's Treatment Program	-
Healthy Families	8	0.1%	Other Payer - covered by a grant	426
Private Insurance	171	1.7%		
Alameda Alliance for Health	0	0.0%		
Healthy Way LA-Unmatched	0	0.0%		
PACE Program	0	0.0%		
Self-Pay / Sliding Fee	3,724	36.5%		
Free	0	0.0%		
All Other Payers	185	1.8%		
Total Patients	10,198	100.0%		

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,591	\$ 223,402	\$ 12,499	\$ 210,903	94.4%	\$ 140.42	\$ 132.56
Medicare - Managed Care	704	\$ 98,008	\$ 30,973	\$ 67,035	68.4%	\$ 139.22	\$ 95.22
Medi-Cal	9,736	\$ 3,120,529	\$ 1,542,539	\$ 1,577,990	50.6%	\$ 320.51	\$ 162.08
Medi-Cal - Managed Care	8,563	\$ 2,908,424	\$ 1,158,306	\$ 1,750,118	60.2%	\$ 339.65	\$ 204.38
County Indigent/CMSP/MISP	140	\$ 18,889	\$ 3,586	\$ 15,303	81.0%	\$ 134.92	\$ 109.31
Healthy Families	24	\$ 12,910	\$ 9,477	\$ 3,433	26.6%	\$ 537.92	\$ 143.04
Private Insurance	594	\$ 165,037	\$ 68,407	\$ 96,630	58.6%	\$ 277.84	\$ 162.68
Self-Pay/ Sliding Fee	7,154	\$ 1,080,896	\$ 653,669	\$ 427,227	39.5%	\$ 151.09	\$ 59.72
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	343	\$ 30,071	\$ 17,014	\$ 13,057	43.4%	\$ 87.67	\$ 38.07
Child Health & Disability Prog (CHDP)	1,762	\$ 289,091	\$ 57,818	\$ 231,273	80.0%	\$ 164.07	\$ 131.26
Family Pact	1,335	\$ 134,882	\$ 31,785	\$ 103,097	76.4%	\$ 101.04	\$ 77.23
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	463	\$ 21,352	\$ 12,652	\$ 8,700	40.7%	\$ 46.12	\$ 18.79
Total	32,409	\$ 8,103,491	\$ 3,598,725	\$ 4,504,766	55.6%	\$ 250.04	\$ 139.00

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 8,103,491	100.0%	Salaries, Wages & Benefits	\$ 3,851,973	75.7%
- Write-Offs & Adjustments	\$ 3,598,725	44.4%	Contract Services - Prof.	\$ 167,298	3.3%
Net Revenue (Collected)	\$ 4,504,766	55.6%	Supplies - Medical & Dental	\$ 429,670	8.4%
+ Other Revenue Sources	\$ 618,536	7.6%	Supplies - Office	\$ 79,810	1.6%
Total Operating Revenue	\$ 5,123,302	63.2%	Outpatient Care Services	\$ 34,840	0.7%
- Operating Expenses	\$ 5,085,950	62.8%	Rent / Depreciation / Interest	\$ 421,987	8.3%
Net Income from Operations	\$ 37,352	0.5%	Utilities	\$ 26,487	0.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 653,669	18.2%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 2,945,056	81.8%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 3,598,725	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 156.93	\$ 191.25	
Total Op Rev Per Encounter	\$ 158.08	\$ 191.28	
Operating Margin	0.7%	0.0%	
Cost-to-Charges	62.8%	93.9%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 545,317	88.2%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 8,180	1.3%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 65,039	10.5%
Total Other Revenue	\$ 618,536	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374394	Rural (95-210)	No
Clinic Name	DIAMOND NEIGHBORHOODS FAMILY HEALTH CENTER	Encounter Volume	10,952
Address	220 EUCLID AVE.	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	79
Zip Code	92114	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	3,482	31.8%	Mammogram	282
Evaluation and Management (new patient)	378	3.5%	HIV Testing	907
Hospital Related Services	0	0.0%	Pap Smear	412
Case Management Services	0	0.0%	Contraceptive Management	28
Medicine - Special Services	426	3.9%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	437	4.0%	DTaP, DTP, Diphtheria and Tetanus	254
Preventive Medicine (adults)	102	0.9%	Hemophilus Influenza B (Hib)	70
Counseling	199	1.8%	Hepatitis A	76
Integumentary System	15	0.1%	Hepatitis B	52
Maternity Care and Delivery	161	1.5%	HepB and Hib	0
Pathology / Laboratory	3,272	29.9%	Influenza Virus Vaccine	485
Family Planning "Z" codes	2,371	21.6%	Measles, Mumps and Rubella and Varicella	75
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	119
All Other Services (not included in above)	109	1.0%	Poliovirus	80
Total Encounters by Service	10,952	100.0%	Varicella	77

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	22.9%	5,254	48.0%	3,526.17
Physician Assistants	1	11.5%	2,857	26.1%	3,809.33
Family Nurse Practitioners	0	0.8%	243	2.2%	4,860.00
Cert Nurse Midwives	0	0.0%	8	0.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	4	64.8%	2,590	23.6%	613.74
Total	7	100.0%	10,952	100.0%	1,682.33

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	47	1.3%	45	1.2%	Race			
From 1 to 4 years	122	3.3%	148	4.0%	Asian / Pacific Islander	205	5.6%	
From 5 to 12 years	202	5.5%	183	5.0%	Black	769	21.0%	
From 13 to 14 years	32	0.9%	35	1.0%	White (Incl. Hispanic)	2,010	54.9%	
From 15 to 19 years	89	2.4%	235	6.4%	Nat. Amer / AK Native	17	0.5%	
From 20 to 34 years	199	5.4%	954	26.1%	More Than One Race	111	3.0%	
From 35 to 44 years	132	3.6%	400	10.9%	Other / Unknown	549	15.0%	
From 45 to 64 years	286	7.8%	464	12.7%	Total Patients	3,661	100.0%	
65 years and older	34	0.9%	54	1.5%	Ethnicity			
Total Patients	1,143	31.2%	2,518	68.8%	Hispanic	2,265	61.9%	
					Non-Hispanic	1,389	37.9%	
					Unknown	7	0.2%	
					Total Patients	3,661	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	3,089	84.4%						
100% to 200%	413	11.3%						
Above 200%	36	1.0%						
Unknown	123	3.4%						
Total Patients	3,661	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	9	12	

PATIENT COVERAGE		Patients		Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	113	3.1%	BCCCP	127	
Medicare - Managed Care	32	0.9%	CHDP	114	
Medi-Cal	651	17.8%	Family PACT	364	
Medi-Cal - Managed Care	1,407	38.4%	Other County Programs	19	
County Indigent / CMSP / MISDP	360	9.8%	Children's Treatment Program	-	
Healthy Families	5	0.1%	Other Payer - covered by a grant	61	
Private Insurance	44	1.2%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	596	16.3%			
Free	7	0.2%			
All Other Payers	446	12.2%			
Total Patients	3,661	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	371	\$ 66,459	\$ 20,182	\$ 46,277	69.6%	\$ 179.13	\$ 124.74
Medicare - Managed Care	164	\$ 25,814	\$ 1,291	\$ 24,523	95.0%	\$ 157.40	\$ 149.53
Medi-Cal	3,482	\$ 573,197	\$ (1,268,835)	\$ 1,842,032	321.4%	\$ 164.62	\$ 529.02
Medi-Cal - Managed Care	3,320	\$ 885,031	\$ 79,892	\$ 805,139	91.0%	\$ 266.58	\$ 242.51
County Indigent/CMSP/MISP	1,431	\$ 301,182	\$ (62,778)	\$ 363,960	120.8%	\$ 210.47	\$ 254.34
Healthy Families	33	\$ 8,196	\$ 2,174	\$ 6,022	73.5%	\$ 248.36	\$ 182.48
Private Insurance	111	\$ 26,775	\$ 16,520	\$ 10,255	38.3%	\$ 241.22	\$ 92.39
Self-Pay/ Sliding Fee	1,056	\$ 161,945	\$ 122,660	\$ 39,285	24.3%	\$ 153.36	\$ 37.20
Non-Pay (Free)	20	\$ 1,781	\$ 1,781	\$ 0	0.0%	\$ 89.05	\$ 0
Breast Cancer	134	\$ 20,211	\$ 14,417	\$ 5,794	28.7%	\$ 150.83	\$ 43.24
Child Health & Disability Prog (CHDP)	121	\$ 20,856	\$ 7,866	\$ 12,990	62.3%	\$ 172.36	\$ 107.36
Family Pact	600	\$ 110,033	\$ 46,889	\$ 63,144	57.4%	\$ 183.39	\$ 105.24
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	109	\$ 229,420	\$ 126,148	\$ 103,272	45.0%	\$ 2,104.77	\$ 947.45
Total	10,952	\$ 2,430,900	\$ (891,793)	\$ 3,322,693	136.7%	\$ 221.96	\$ 303.39

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,430,900 100.0%
- Write-Offs & Adjustments	\$ (891,793) -36.7%
Net Revenue (Collected)	\$ 3,322,693 136.7%
+ Other Revenue Sources	\$ 808,602 33.3%
Total Operating Revenue	\$ 4,131,295 169.9%
- Operating Expenses	\$ 2,307,547 94.9%
Net Income from Operations	\$ 1,823,748 75.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 92,829	-10.4%
Free/Complimentary	\$ 1,781	-0.2%
Contractual Adjustments	\$ 62,605	-7.0%
Bad Debts	\$ 29,831	-3.3%
Reconciliation	\$ (1,078,839)	121.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ (891,793)	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 210.70 \$ 191.25
Total Op Rev Per Encounter	\$ 377.22 \$ 191.28
Operating Margin	44.1% 0.0%
Cost-to-Charges	94.9% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,357,986 58.8%
Contract Services - Prof.	\$ 28,058 1.2%
Supplies - Medical & Dental	\$ 144,126 6.2%
Supplies - Office	\$ 9,448 0.4%
Outpatient Care Services	\$ 95,559 4.1%
Rent / Depreciation / Interest	\$ 79,571 3.4%
Utilities	\$ 20,722 0.9%
Continuing Education	\$ 3,493 0.2%
Information Technology	\$ 11,993 0.5%
All Others	\$ 556,591 24.1%
Total Expenses	\$ 2,307,547 100.0%

Other Revenue Sources	% of Total
Federal (including stimulus funds)	\$ 671,914 83.1%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 4,820 0.6%
Local	\$ 0 0.0%
Private	\$ 0 0.0%
Donations & Contributions	\$ 0 0.0%
Other Income	\$ 131,868 16.3%
Total Other Revenue	\$ 808,602 100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374017	Rural (95-210)	No
Clinic Name	DOWNTOWN FAMILY HEALTH CENTER	Encounter Volume	5,187
Address	1145 BROADWAY	Congressional District	52
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92101-5611	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	3,468	66.9%	Mammogram	74
Evaluation and Management (new patient)	205	4.0%	HIV Testing	268
Hospital Related Services	0	0.0%	Pap Smear	70
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	63	1.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	5	0.1%	DTaP, DTP, Diphtheria and Tetanus	43
Preventive Medicine (adults)	6	0.1%	Hemophilus Influenza B (Hib)	1
Counseling	5	0.1%	Hepatitis A	29
Integumentary System	0	0.0%	Hepatitis B	22
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,285	24.8%	Influenza Virus Vaccine	54
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	7
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	22
All Other Services (not included in above)	150	2.9%	Poliovirus	0
Total Encounters by Service	5,187	100.0%	Varicella	2

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	20.7%	1,295	25.0%	5,395.83
Physician Assistants	0	15.5%	776	15.0%	4,311.11
Family Nurse Practitioners	1	59.5%	3,020	58.2%	4,376.81
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	4.3%	96	1.9%	1,920.00
Total	1	100.0%	5,187	100.0%	4,471.55

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	1	0.0%	1	0.0%	Race	Patients	% of Total	
From 1 to 4 years	3	0.1%	4	0.2%	Asian / Pacific Islander	96	4.0%	
From 5 to 12 years	4	0.2%	3	0.1%	Black	612	25.4%	
From 13 to 14 years	1	0.0%	1	0.0%	White (Incl. Hispanic)	1,420	58.9%	
From 15 to 19 years	14	0.6%	15	0.6%	Nat. Amer / AK Native	31	1.3%	
From 20 to 34 years	201	8.3%	167	6.9%	More Than One Race	79	3.3%	
From 35 to 44 years	221	9.2%	144	6.0%	Other / Unknown	173	7.2%	
From 45 to 64 years	837	34.7%	581	24.1%	Total Patients	2,411	100.0%	
65 years and older	118	4.9%	95	3.9%	Ethnicity			
Total Patients	1,400	58.1%	1,011	41.9%	Hispanic	592	24.6%	
					Non-Hispanic	1,810	75.1%	
Poverty Level	All Patients	% of Total			Unknown	9	0.4%	
Under 100%	2,134	88.5%			Total Patients	2,411	100.0%	
100% to 200%	229	9.5%						
Above 200%	17	0.7%						
Unknown	31	1.3%						
Total Patients	2,411	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	4	6	

PATIENT COVERAGE			Episodic Programs		
	Patients	% of All Patients		Patients	
Medicare	285	11.8%	BCCCP	16	
Medicare - Managed Care	77	3.2%	CHDP	2	
Medi-Cal	118	4.9%	Family PACT	79	
Medi-Cal - Managed Care	428	17.8%	Other County Programs	19	
County Indigent / CMSP / MISP	677	28.1%	Children's Treatment Program	-	
Healthy Families	0	0.0%	Other Payer - covered by a grant	27	
Private Insurance	14	0.6%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	232	9.6%			
Free	2	0.1%			
All Other Payers	578	24.0%			
Total Patients	2,411	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	722	\$ 141,840	\$ 38,561	\$ 103,279	72.8%	\$ 196.45	\$ 143.05
Medicare - Managed Care	234	\$ 47,468	\$ 2,086	\$ 45,382	95.6%	\$ 202.85	\$ 193.94
Medi-Cal	309	\$ 50,783	\$ (45,326)	\$ 96,109	189.3%	\$ 164.35	\$ 311.03
Medi-Cal - Managed Care	1,067	\$ 207,801	\$ 4,827	\$ 202,974	97.7%	\$ 194.75	\$ 190.23
County Indigent/CMSP/MISP	1,776	\$ 368,078	\$ 1,772	\$ 366,306	99.5%	\$ 207.25	\$ 206.25
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	16	\$ 30,603	\$ 28,847	\$ 1,756	5.7%	\$ 1,912.69	\$ 109.75
Self-Pay/ Sliding Fee	313	\$ 45,662	\$ 31,939	\$ 13,723	30.1%	\$ 145.88	\$ 43.84
Non-Pay (Free)	2	\$ 25	\$ 25	\$ 0	0.0%	\$ 12.50	\$ 0
Breast Cancer	20	\$ 2,504	\$ 1,870	\$ 634	25.3%	\$ 125.20	\$ 31.70
Child Health & Disability Prog (CHDP)	2	\$ 416	\$ 252	\$ 164	39.4%	\$ 208.00	\$ 82.00
Family Pact	110	\$ 21,564	\$ 10,461	\$ 11,103	51.5%	\$ 196.04	\$ 100.94
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	616	\$ 96,129	\$ 53,114	\$ 43,015	44.7%	\$ 156.05	\$ 69.83
Total	5,187	\$ 1,012,873	\$ 128,428	\$ 884,445	87.3%	\$ 195.27	\$ 170.51

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,012,873 100.0%
- Write-Offs & Adjustments	\$ 128,428 12.7%
Net Revenue (Collected)	\$ 884,445 87.3%
+ Other Revenue Sources	\$ 326,954 32.3%
Total Operating Revenue	\$ 1,211,399 119.6%
- Operating Expenses	\$ 864,665 85.4%
Net Income from Operations	\$ 346,734 34.2%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 402,678 46.6%
Contract Services - Prof.	\$ 85 0.0%
Supplies - Medical & Dental	\$ 85,710 9.9%
Supplies - Office	\$ 5,103 0.6%
Outpatient Care Services	\$ 70,991 8.2%
Rent / Depreciation / Interest	\$ 39,948 4.6%
Utilities	\$ 35,717 4.1%
Continuing Education	\$ 1,307 0.2%
Information Technology	\$ 486 0.1%
All Others	\$ 222,640 25.7%
Total Expenses	\$ 864,665 100.0%

Write-Offs & Adjustments	
Sliding Fee Write-Offs	\$ 22,962 17.9%
Free/Complimentary	\$ 25 0.0%
Contractual Adjustments	\$ 137,930 107.4%
Bad Debts	\$ 8,977 7.0%
Reconciliation	\$ (41,466) (32.3%)
Other Adjustments	\$ 0 0.0%
Total Write-offs & Adjustments	\$ 128,428 100.0%

Other Revenue Sources	
Federal (including stimulus funds)	\$ 194,965 59.6%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 8,856 2.7%
Local	\$ 0 0.0%
Private	\$ 11,000 3.4%
Donations & Contributions	\$ 0 0.0%
Other Income	\$ 112,133 34.3%
Total Other Revenue	\$ 326,954 100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 166.70 \$ 191.25
Total Op Rev Per Encounter	\$ 233.55 \$ 191.28
Operating Margin	28.6% 0.0%
Cost-to-Charges	85.4% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374404	Rural (95-210)	No
Clinic Name	ESCONDIDO FAMILY MEDICINE	Encounter Volume	6,198
Address	255 N. ASH ST.	Congressional District	50
City	ESCONDIDO	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92027	MSSA Designation	Urban
		MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	5,005	80.8%	Mammogram	0
Evaluation and Management (new patient)	827	13.3%	HIV Testing	2
Hospital Related Services	0	0.0%	Pap Smear	101
Case Management Services	0	0.0%	Contraceptive Management	201
Medicine - Special Services	1	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	297	4.8%	DTaP, DTP, Diphtheria and Tetanus	129
Preventive Medicine (adults)	41	0.7%	Hemophilus Influenza B (Hib)	52
Counseling	0	0.0%	Hepatitis A	52
Integumentary System	1	0.0%	Hepatitis B	10
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1	0.0%	Influenza Virus Vaccine	190
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	47
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	67
All Other Services (not included in above)	25	0.4%	Poliovirus	8
Total Encounters by Service	6,198	100.0%	Varicella	53

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	24.2%	1,457	23.5%	4,553.13
Physician Assistants	1	75.8%	4,741	76.5%	4,741.00
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1	100.0%	6,198	100.0%	4,695.45

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients				
Under 1 year	20	1.0%	22	1.1%	Race	Patients	% of Total	
From 1 to 4 years	64	3.2%	63	3.1%	Asian / Pacific Islander	94	4.7%	
From 5 to 12 years	93	4.6%	87	4.3%	Black	81	4.0%	
From 13 to 14 years	18	0.9%	28	1.4%	White (Incl. Hispanic)	1,014	50.3%	
From 15 to 19 years	78	3.9%	101	5.0%	Nat. Amer / AK Native	24	1.2%	
From 20 to 34 years	165	8.2%	280	13.9%	More Than One Race	4	0.2%	
From 35 to 44 years	89	4.4%	174	8.6%	Other / Unknown	800	39.7%	
From 45 to 64 years	257	12.7%	322	16.0%	Total Patients	2,017	100.0%	
65 years and older	62	3.1%	94	4.7%	Ethnicity			
Total Patients	846	41.9%	1,171	58.1%	Hispanic	1,012	50.2%	
					Non-Hispanic	764	37.9%	
					Unknown	241	11.9%	
					Total Patients	2,017	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	1,125	55.8%						
100% to 200%	185	9.2%						
Above 200%	37	1.8%						
Unknown	670	33.2%						
Total Patients	2,017	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients			Patients		
Medicare	117	5.8%	BCCCP	-			
Medicare - Managed Care	53	2.6%	CHDP	3			
Medi-Cal	185	9.2%	Family PACT	30			
Medi-Cal - Managed Care	909	45.1%	Other County Programs	-			
County Indigent / CMSP / MISP	275	13.6%	Children's Treatment Program	-			
Healthy Families	11	0.5%	Other Payer - covered by a grant	-			
Private Insurance	173	8.6%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	272	13.5%					
Free	0	0.0%					
All Other Payers	22	1.1%					
Total Patients	2,017	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	533	\$ 70,283	\$ 1,941	\$ 68,342	97.2%	\$ 131.86	\$ 128.22
Medicare - Managed Care	307	\$ 61,789	\$ 34,019	\$ 27,770	44.9%	\$ 201.27	\$ 90.46
Medi-Cal	294	\$ 73,349	\$ (376,779)	\$ 450,128	613.7%	\$ 249.49	\$ 1,531.05
Medi-Cal - Managed Care	2,719	\$ 676,539	\$ 365,111	\$ 311,428	46.0%	\$ 248.82	\$ 114.54
County Indigent/CMSP/MISP	1,301	\$ 170,371	\$ (34,884)	\$ 205,255	120.5%	\$ 130.95	\$ 157.77
Healthy Families	11	\$ 2,976	\$ 2,975	\$ 1	0.0%	\$ 270.55	\$ 0.09
Private Insurance	416	\$ 70,398	\$ 52,297	\$ 18,101	25.7%	\$ 169.23	\$ 43.51
Self-Pay/ Sliding Fee	528	\$ 79,607	\$ 65,012	\$ 14,595	18.3%	\$ 150.77	\$ 27.64
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	3	\$ 655	\$ 250	\$ 405	61.8%	\$ 218.33	\$ 135.00
Family Pact	64	\$ 9,240	\$ 4,979	\$ 4,261	46.1%	\$ 144.38	\$ 66.58
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	22	\$ 2,477	\$ 1,436	\$ 1,041	42.0%	\$ 112.59	\$ 47.32
Total	6,198	\$ 1,217,684	\$ 116,357	\$ 1,101,327	90.4%	\$ 196.46	\$ 177.69

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges	Operating Expenses	% of Total
Gross Revenue (Charges)	\$ 1,217,684 100.0%	Salaries, Wages & Benefits	\$ 770,938 71.8%
- Write-Offs & Adjustments	\$ 116,357 9.6%	Contract Services - Prof.	\$ 65,470 6.1%
Net Revenue (Collected)	\$ 1,101,327 90.4%	Supplies - Medical & Dental	\$ 24,743 2.3%
+ Other Revenue Sources	\$ 262,143 21.5%	Supplies - Office	\$ 4,359 0.4%
Total Operating Revenue	\$ 1,363,470 112.0%	Outpatient Care Services	\$ 0 0.0%
- Operating Expenses	\$ 1,073,487 88.2%	Rent / Depreciation / Interest	\$ 77,815 7.2%
Net Income from Operations	\$ 289,983 23.8%	Utilities	\$ 64,238 6.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 37,625	32.3%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 434,641	373.5%
Bad Debts	\$ 22,128	19.0%
Reconciliation	\$ (236,329)	(203.1%)
Other Adjustments	\$ (141,708)	-121.8%
Total Write-offs & Adjustments	\$ 116,357	100.0%

Financial Ratios			Statewide Ratios
Expense Per Encounter	\$ 173.20	\$	191.25
Total Op Rev Per Encounter	\$ 219.99	\$	191.28
Operating Margin	21.3%		0.0%
Cost-to-Charges	88.2%		93.9%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 143,011	54.6%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 45,523	17.4%
Local	\$ 0	0.0%
Private	\$ 13,850	5.3%
Donations & Contributions	\$ 444	0.2%
Other Income	\$ 59,315	22.6%
Total Other Revenue	\$ 262,143	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374446	Rural (95-210)	No
Clinic Name	FALLBROOK FAMILY HEALTH CENTER	Encounter Volume	25,983
Address	1328 SOUTH MISSION ROAD	Congressional District	50
City	FALLBROOK	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92028	MSSA Designation	Rural
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	BONSALL/CAMP PENDLETON/FALLBROOK/LIVE OAK PARK/RAINBOW/SAN LUIS REY HEIGHTS/WINTERWARM	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	13,317	51.3%	Mammogram	0
Evaluation and Management (new patient)	1,741	6.7%	HIV Testing	471
Hospital Related Services	544	2.1%	Pap Smear	350
Case Management Services	0	0.0%	Contraceptive Management	126
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	676	2.6%	DTaP, DTP, Diphtheria and Tetanus	352
Preventive Medicine (adults)	309	1.2%	Hemophilus Influenza B (Hib)	88
Counseling	0	0.0%	Hepatitis A	136
Integumentary System	0	0.0%	Hepatitis B	64
Maternity Care and Delivery	2,336	9.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	284
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	94
Dental encounters (CDT codes)	6,255	24.1%	Pneumococcal	138
All Other Services (not included in above)	805	3.1%	Poliovirus	74
Total Encounters by Service	25,983	100.0%	Varicella	59

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	43.5%	4,488	17.3%	1,376.69
Physician Assistants	0	0.1%	72	0.3%	7,200.00
Family Nurse Practitioners	1	16.9%	4,967	19.1%	3,911.02
Cert Nurse Midwives	1	11.7%	3,026	11.6%	3,438.64
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	22.9%	6,255	24.1%	3,636.63
All Other Primary Care Providers	0	4.8%	7,175	27.6%	19,930.56
Total	8	100.0%	25,983	100.0%	3,464.40

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,205	\$ 254,201	\$ 222,385	\$ 31,816	12.5%	\$ 115.28	\$ 14.43
Medicare - Managed Care	1,150	\$ 158,847	\$ 148,228	\$ 10,619	6.7%	\$ 138.13	\$ 9.23
Medi-Cal	6,342	\$ 1,786,171	\$ 1,765,495	\$ 20,676	1.2%	\$ 281.64	\$ 3.26
Medi-Cal - Managed Care	3,665	\$ 629,465	\$ 545,037	\$ 84,428	13.4%	\$ 171.75	\$ 23.04
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	297	\$ 43,583	\$ 32,921	\$ 10,662	24.5%	\$ 146.74	\$ 35.90
Private Insurance	1,921	\$ 356,096	\$ 280,376	\$ 75,720	21.3%	\$ 185.37	\$ 39.42
Self-Pay/ Sliding Fee	4,734	\$ 655,730	\$ 404,613	\$ 251,117	38.3%	\$ 138.51	\$ 53.05
Non-Pay (Free)	1	\$ 222	\$ 222	\$ 0	0.0%	\$ 222.00	\$ 0
Breast Cancer	370	\$ 37,173	\$ 25,113	\$ 12,060	32.4%	\$ 100.47	\$ 32.59
Child Health & Disability Prog (CHDP)	28	\$ 8,411	\$ 5,352	\$ 3,059	36.4%	\$ 300.39	\$ 109.25
Family Pact	3,008	\$ 449,484	\$ 213,097	\$ 236,387	52.6%	\$ 149.43	\$ 78.59
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	2,252	\$ 281,159	\$ 211,459	\$ 69,700	24.8%	\$ 124.85	\$ 30.95
All Other Payers	10	\$ 776	\$ 153	\$ 623	80.3%	\$ 77.60	\$ 62.30
Total	25,983	\$ 4,661,318	\$ 3,854,451	\$ 806,867	17.3%	\$ 179.40	\$ 31.05

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 4,661,318 100.0%
- Write-Offs & Adjustments	\$ 3,854,451 82.7%
Net Revenue (Collected)	\$ 806,867 17.3%
+ Other Revenue Sources	\$ 1,559,543 33.5%
Total Operating Revenue	\$ 2,366,410 50.8%
- Operating Expenses	\$ 4,220,969 90.6%
Net Income from Operations	\$ (1,854,559) -39.8%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 2,111,237 50.0%
Contract Services - Prof.	\$ 278,354 6.6%
Supplies - Medical & Dental	\$ 122,023 2.9%
Supplies - Office	\$ 19,243 0.5%
Outpatient Care Services	\$ 28,729 0.7%
Rent / Depreciation / Interest	\$ 408,662 9.7%
Utilities	\$ 48,536 1.1%
Continuing Education	\$ 5,503 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 1,198,682 28.4%
Total Expenses	\$ 4,220,969 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 404,613	10.5%
Free/Complimentary	\$ 222	0.0%
Contractual Adjustments	\$ 3,449,616	89.5%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 3,854,451	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 990,417	63.5%
State EAPC	\$ 0	0.0%
State Other	\$ 92,981	6.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 190,445	12.2%
Local	\$ 188,000	12.1%
Private	\$ 62,389	4.0%
Donations & Contributions	\$ 7,100	0.5%
Other Income	\$ 28,211	1.8%
Total Other Revenue	\$ 1,559,543	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 162.45 \$ 191.25
Total Op Rev Per Encounter	\$ 91.08 \$ 191.28
Operating Margin	-78.4% 0.0%
Cost-to-Charges	90.6% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374260	Rural (95-210)	No
Clinic Name	GROSSMONT SPRING VALLEY FAMILY HEALTH CENTER	Encounter Volume	38,983
Address	8788 JAMACHA ROAD	Congressional District	53
City	SPRING VALLEY	State Senate District	40
State	CA	State Assembly District	71
Zip Code	91977	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CALAVO GARDENS/CASA DE ORO/COTTONWOOD/GROSSMONT/HOMELANDS/LEMON GROVE CENTRAL AND NORTH/MOUNT HELIX/	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	9,113	23.4%	Mammogram	496
Evaluation and Management (new patient)	746	1.9%	HIV Testing	777
Hospital Related Services	0	0.0%	Pap Smear	656
Case Management Services	0	0.0%	Contraceptive Management	178
Medicine - Special Services	4,008	10.3%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,991	5.1%	DTaP, DTP, Diphtheria and Tetanus	1,058
Preventive Medicine (adults)	79	0.2%	Hemophilus Influenza B (Hib)	654
Counseling	578	1.5%	Hepatitis A	330
Integumentary System	69	0.2%	Hepatitis B	190
Maternity Care and Delivery	352	0.9%	HepB and Hib	0
Pathology / Laboratory	7,766	19.9%	Influenza Virus Vaccine	1,370
Family Planning "Z" codes	2,952	7.6%	Measles, Mumps and Rubella and Varicella	254
Dental encounters (CDT codes)	3,767	9.7%	Pneumococcal	727
All Other Services (not included in above)	7,562	19.4%	Poliovirus	276
Total Encounters by Service	38,983	100.0%	Varicella	242

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5	24.4%	16,949	43.5%	3,466.05
Physician Assistants	1	3.1%	2,512	6.4%	4,051.61
Family Nurse Practitioners	1	3.6%	2,483	6.4%	3,448.61
Cert Nurse Midwives	0	0.0%	28	0.1%	2,800.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	11.6%	9,004	23.1%	3,881.03
All Other Primary Care Providers	11	57.3%	8,007	20.5%	696.87
Total	20	100.0%	38,983	100.0%	1,944.29

DEMOGRAPHIC DATA							
Patients by Age and Gender			Male	Female	Patients by Race/Ethnicity		
Under 1 year	285	2.1%	286	2.1%	Race	Patients	% of Total
From 1 to 4 years	815	5.9%	886	6.4%	Asian / Pacific Islander	520	3.8%
From 5 to 12 years	1,144	8.3%	1,122	8.1%	Black	1,205	8.7%
From 13 to 14 years	239	1.7%	207	1.5%	White (Incl. Hispanic)	7,549	54.6%
From 15 to 19 years	419	3.0%	651	4.7%	Nat. Amer / AK Native	41	0.3%
From 20 to 34 years	729	5.3%	2,250	16.3%	More Than One Race	314	2.3%
From 35 to 44 years	423	3.1%	943	6.8%	Other / Unknown	4,207	30.4%
From 45 to 64 years	1,095	7.9%	1,739	12.6%	Total Patients	13,836	100.0%
65 years and older	198	1.4%	405	2.9%	Ethnicity		
Total Patients	5,347	38.6%	8,489	61.4%	Hispanic	7,460	53.9%
					Non-Hispanic	5,192	37.5%
					Unknown	1,184	8.6%
					Total Patients	13,836	100.0%
Poverty Level	All Patients	% of Total				Patients	Encounters
Under 100%	11,297	81.6%			Seasonal Agricultural and Migratory Workers	70	269
100% to 200%	1,814	13.1%					
Above 200%	196	1.4%					
Unknown	529	3.8%					
Total Patients	13,836	100.0%					

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
Medicare	404	2.9%		BCCCP	210		
Medicare - Managed Care	116	0.8%		CHDP	579		
Medi-Cal	4,170	30.1%		Family PACT	411		
Medi-Cal - Managed Care	3,540	25.6%		Other County Programs	47		
County Indigent / CMSP / MISPP	1,457	10.5%		Children's Treatment Program	-		
Healthy Families	124	0.9%		Other Payer - covered by a grant	514		
Private Insurance	374	2.7%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	2,501	18.1%					
Free	56	0.4%					
All Other Payers	1,094	7.9%					
Total Patients	13,836	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,602	\$ 290,617	\$ 70,331	\$ 220,286	75.8%	\$ 181.41	\$ 137.51
Medicare - Managed Care	457	\$ 83,389	\$ 4,169	\$ 79,220	95.0%	\$ 182.47	\$ 173.35
Medi-Cal	13,864	\$ 2,306,201	\$ (429,456)	\$ 2,735,657	118.6%	\$ 166.34	\$ 197.32
Medi-Cal - Managed Care	8,421	\$ 1,829,817	\$ 186,176	\$ 1,643,641	89.8%	\$ 217.29	\$ 195.18
County Indigent/CMSP/MISP	4,701	\$ 952,917	\$ (23,991)	\$ 976,908	102.5%	\$ 202.71	\$ 207.81
Healthy Families	198	\$ 99,704	\$ 17,917	\$ 81,787	82.0%	\$ 503.56	\$ 413.07
Private Insurance	1,055	\$ 298,746	\$ 183,262	\$ 115,484	38.7%	\$ 283.17	\$ 109.46
Self-Pay/ Sliding Fee	4,806	\$ 793,097	\$ 555,995	\$ 237,102	29.9%	\$ 165.02	\$ 49.33
Non-Pay (Free)	59	\$ 12,706	\$ 12,706	\$ 0	0.0%	\$ 215.36	\$ 0
Breast Cancer	237	\$ 35,972	\$ 25,567	\$ 10,405	28.9%	\$ 151.78	\$ 43.90
Child Health & Disability Prog (CHDP)	785	\$ 121,177	\$ 66,768	\$ 54,409	44.9%	\$ 154.37	\$ 69.31
Family Pact	723	\$ 127,275	\$ 54,334	\$ 72,941	57.3%	\$ 176.04	\$ 100.89
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	101	\$ 15,965	\$ 5,255	\$ 10,710	67.1%	\$ 158.07	\$ 106.04
All Other Payers	1,974	\$ 537,877	\$ 278,207	\$ 259,670	48.3%	\$ 272.48	\$ 131.55
Total	38,983	\$ 7,505,460	\$ 1,007,240	\$ 6,498,220	86.6%	\$ 192.53	\$ 166.69

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 7,505,460	100.0%	Salaries, Wages & Benefits	\$ 4,510,827	58.6%
- Write-Offs & Adjustments	\$ 1,007,240	13.4%	Contract Services - Prof.	\$ 71,373	0.9%
Net Revenue (Collected)	\$ 6,498,220	86.6%	Supplies - Medical & Dental	\$ 913,572	11.9%
+ Other Revenue Sources	\$ 2,077,715	27.7%	Supplies - Office	\$ 31,678	0.4%
Total Operating Revenue	\$ 8,575,935	114.3%	Outpatient Care Services	\$ 230,969	3.0%
- Operating Expenses	\$ 7,697,446	102.6%	Rent / Depreciation / Interest	\$ 169,480	2.2%
Net Income from Operations	\$ 878,489	11.7%	Utilities	\$ 76,253	1.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 373,983	37.1%
Free/Complimentary	\$ 12,706	1.3%
Contractual Adjustments	\$ 885,552	87.9%
Bad Debts	\$ 182,012	18.1%
Reconciliation	\$ (447,013)	(44.4%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,007,240	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 197.46	\$ 191.25	
Total Op Rev Per Encounter	\$ 219.99	\$ 191.28	
Operating Margin	10.2%	0.0%	
Cost-to-Charges	102.6%	93.9%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 327,839	15.8%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 596,293	28.7%
Local	\$ 0	0.0%
Private	\$ 85,991	4.1%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 1,067,592	51.4%
Total Other Revenue	\$ 2,077,715	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370876	Rural (95-210)	No
Clinic Name	IMPERIAL BEACH HEALTH CENTER	Encounter Volume	18,698
Address	949 PALM AVENUE	Congressional District	51
City	IMPERIAL BEACH	State Senate District	40
State	CA	State Assembly District	78
Zip Code	91932	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	13,549	72.5%	Mammogram	710
Evaluation and Management (new patient)	1,367	7.3%	HIV Testing	611
Hospital Related Services	93	0.5%	Pap Smear	747
Case Management Services	0	0.0%	Contraceptive Management	1,263
Medicine - Special Services	924	4.9%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,423	7.6%	DTaP, DTP, Diphtheria and Tetanus	969
Preventive Medicine (adults)	77	0.4%	Hemophilus Influenza B (Hib)	232
Counseling	0	0.0%	Hepatitis A	274
Integumentary System	113	0.6%	Hepatitis B	173
Maternity Care and Delivery	28	0.1%	HepB and Hib	1
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	774
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	206
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	499
All Other Services (not included in above)	1,124	6.0%	Poliovirus	91
Total Encounters by Service	18,698	100.0%	Varicella	183

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5	59.0%	12,138	64.9%	2,667.69
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1	11.9%	2,817	15.1%	3,061.96
Cert Nurse Midwives	1	13.1%	2,638	14.1%	2,611.88
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	16.0%	1,105	5.9%	898.37
Total	8	100.0%	18,698	100.0%	2,425.16

DEMOGRAPHIC DATA			Patients by Race/Ethnicity		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	92	1.6%	87	1.5%	Race
From 1 to 4 years	214	3.7%	198	3.4%	Asian / Pacific Islander
From 5 to 12 years	291	5.0%	323	5.6%	Black
From 13 to 14 years	65	1.1%	85	1.5%	White (Incl. Hispanic)
From 15 to 19 years	173	3.0%	303	5.3%	Nat. Amer / AK Native
From 20 to 34 years	309	5.4%	1,056	18.3%	More Than One Race
From 35 to 44 years	170	2.9%	474	8.2%	Other / Unknown
From 45 to 64 years	477	8.3%	1,044	18.1%	Total Patients
65 years and older	137	2.4%	267	4.6%	Ethnicity
Total Patients	1,928	33.4%	3,837	66.6%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	4,494	78.0%			
100% to 200%	1,084	18.8%			
Above 200%	121	2.1%			
Unknown	66	1.1%			
Total Patients	5,765	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					-
					-

PATIENT COVERAGE		Episodic Programs	
	Patients	% of All Patients	Patients
Medicare	509	8.8%	BCCCP
Medicare - Managed Care	72	1.2%	CHDP
Medi-Cal	582	10.1%	Family PACT
Medi-Cal - Managed Care	2,428	42.1%	Other County Programs
County Indigent / CMSP / MISPP	280	4.9%	Children's Treatment Program
Healthy Families	22	0.4%	Other Payer - covered by a grant
Private Insurance	296	5.1%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	0	0.0%	
Self-Pay / Sliding Fee	701	12.2%	
Free	24	0.4%	
All Other Payers	851	14.8%	
Total Patients	5,765	100.0%	

FINANCIAL DATA		Gross Revenue		Write-Offs & Adjustments		Net Revenue (Collected) % of Charges		Gross Revenue per Encounter		Net Revenue per Encounter		
Payment Source	Encounters											
Medicare	2,158	\$	204,461	\$	(100,370)	\$	304,831	149.1%	\$	94.75	\$	141.26
Medicare - Managed Care	325	\$	34,238	\$	3,980		30,258	88.4%	\$	105.35	\$	93.10
Medi-Cal	1,728	\$	222,202	\$	(78,777)		300,979	135.5%	\$	128.59	\$	174.18
Medi-Cal - Managed Care	6,976	\$	1,297,790	\$	309,050		988,740	76.2%	\$	186.04	\$	141.73
County Indigent/CMSP/MISP	2,520	\$	255,976	\$	(179,375)		435,351	170.1%	\$	101.58	\$	172.76
Healthy Families	60	\$	18,601	\$	6,841		11,760	63.2%	\$	310.02	\$	196.00
Private Insurance	780	\$	165,189	\$	61,283		103,906	62.9%	\$	211.78	\$	133.21
Self-Pay/ Sliding Fee	2,156	\$	305,970	\$	218,134		87,836	28.7%	\$	141.92	\$	40.74
Non-Pay (Free)	71	\$	8,061	\$	8,061		0	0.0%	\$	113.54	\$	0
Breast Cancer	243	\$	22,232	\$	17,412		4,820	21.7%	\$	91.49	\$	19.84
Child Health & Disability Prog (CHDP)	529	\$	88,751	\$	4,087		84,664	95.4%	\$	167.77	\$	160.05
Family Pact	1,152	\$	134,693	\$	49,237		85,456	63.4%	\$	116.92	\$	74.18
Healthy Way LA-Unmatched	0	\$	0	\$	0		0	0.0%	\$	0.00	\$	0.00
PACE Program*	0	\$	0	\$	0		0	0.0%	\$	0.00	\$	0.00
Alameda Alliance For Health	0	\$	0	\$	0		0	0.0%	\$	0.00	\$	0.00
Other County Programs	0	\$	0	\$	0		0	0.0%	\$	0.00	\$	0.00
All Other Payers	0	\$	0	\$	0		0	0.0%	\$	0.00	\$	0.00
Total	18,698	\$	2,758,164	\$	319,563	\$	2,438,601	88.4%	\$	147.51	\$	130.42

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges		Operating Expenses		% of Total	
Gross Revenue (Charges)	\$ 2,758,164		100.0%	Salaries, Wages & Benefits	\$ 2,818,592		75.3%
- Write-Offs & Adjustments	\$ 319,563		11.6%	Contract Services - Prof.	\$ 307,150		8.2%
Net Revenue (Collected)	\$ 2,438,601		88.4%	Supplies - Medical & Dental	\$ 152,585		4.1%
+ Other Revenue Sources	\$ 1,469,490		53.3%	Supplies - Office	\$ 56,322		1.5%
Total Operating Revenue	\$ 3,908,091		141.7%	Outpatient Care Services	\$ 15,459		0.4%
- Operating Expenses	\$ 3,744,848		135.8%	Rent / Depreciation / Interest	\$ 22,100		0.6%
Net Income from Operations	\$ 163,243		5.9%	Utilities	\$ 45,855		1.2%
				Continuing Education	\$ 1,675		0.0%
				Information Technology	\$ 0		0.0%
				All Others	\$ 325,110		8.7%
				Total Expenses	\$ 3,744,848		100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 198,911	62.2%
Free/Complimentary	\$ 8,061	2.5%
Contractual Adjustments	\$ (115,135)	-36.0%
Bad Debts	\$ 32,454	10.2%
Reconciliation	\$ 169,115	52.9%
Other Adjustments	\$ 26,157	8.2%
Total Write-offs & Adjustments	\$ 319,563	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 200.28	\$	191.25
Total Op Rev Per Encounter	\$ 209.01	\$	191.28
Operating Margin	4.2%		0.0%
Cost-to-Charges	135.8%		93.9%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 1,097,729	74.7%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 52,691	3.6%
Private	\$ 255,432	17.4%
Donations & Contributions	\$ 4,863	0.3%
Other Income	\$ 58,775	4.0%
Total Other Revenue	\$ 1,469,490	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374422	Rural (95-210)	YES
Clinic Name	JULIAN MEDICAL CLINIC	Encounter Volume	4,283
Address	2721 WASHINGTON STREET	Congressional District	50
		State Senate District	38
City	JULIAN	State Assembly District	71
State	CA	MSSA Designation	Frontier
Zip Code	92036	MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	BORREGO SPRINGS/CUYAMACA/JULIAN/KENTWOOD IN THE PINES/LAGUNA/OCOTILLO WELLS/PALOMAR/PINE VALLEY/WARN	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	3,865	90.2%	Mammogram	0
Evaluation and Management (new patient)	147	3.4%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	27
Case Management Services	0	0.0%	Contraceptive Management	19
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	152	3.5%	DTaP, DTP, Diphtheria and Tetanus	26
Preventive Medicine (adults)	91	2.1%	Hemophilus Influenza B (Hib)	16
Counseling	0	0.0%	Hepatitis A	19
Integumentary System	0	0.0%	Hepatitis B	4
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	156
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	24
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	35
All Other Services (not included in above)	28	0.7%	Poliovirus	21
Total Encounters by Service	4,283	100.0%	Varicella	34

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	90.9%	4,101	95.8%	2,426.63
Physician Assistants	0	6.5%	140	3.3%	1,166.67
Family Nurse Practitioners	0	2.7%	42	1.0%	840.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2	100.0%	4,283	100.0%	2,302.69

DEMOGRAPHIC DATA							
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity		
Under 1 year	9	0.6%	12	0.9%	Race	Patients	% of Total
From 1 to 4 years	30	2.2%	32	2.3%	Asian / Pacific Islander	3	0.2%
From 5 to 12 years	66	4.8%	56	4.0%	Black	5	0.4%
From 13 to 14 years	20	1.4%	17	1.2%	White (Incl. Hispanic)	1,319	95.2%
From 15 to 19 years	39	2.8%	45	3.2%	Nat. Amer / AK Native	11	0.8%
From 20 to 34 years	78	5.6%	83	6.0%	More Than One Race	12	0.9%
From 35 to 44 years	50	3.6%	60	4.3%	Other / Unknown	36	2.6%
From 45 to 64 years	193	13.9%	246	17.7%	Total Patients	1,386	100.0%
65 years and older	155	11.2%	195	14.1%	Ethnicity		
Total Patients	640	46.2%	746	53.8%	Hispanic	143	10.3%
					Non-Hispanic	1,195	86.2%
					Unknown	48	3.5%
					Total Patients	1,386	100.0%
Poverty Level	All Patients	% of Total				Patients	Encounters
Under 100%	683	49.3%			Seasonal Agricultural and Migratory Workers	12	20
100% to 200%	182	13.1%					
Above 200%	199	14.4%					
Unknown	322	23.2%					
Total Patients	1,386	100.0%					

PATIENT COVERAGE				Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	320	23.1%	BCCCP	5	
Medicare - Managed Care	4	0.3%	CHDP	7	
Medi-Cal	37	2.7%	Family PACT	4	
Medi-Cal - Managed Care	263	19.0%	Other County Programs	-	
County Indigent / CMSP / MISIP	0	0.0%	Children's Treatment Program	-	
Healthy Families	1	0.1%	Other Payer - covered by a grant	-	
Private Insurance	444	32.0%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	41	3.0%			
Self-Pay / Sliding Fee	276	19.9%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	1,386	100.0%			

FINANCIAL DATA		Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Payment Source	Encounters						
Medicare	1,173	\$ 171,973	\$ 41,076	\$ 130,897	76.1%	\$ 146.61	\$ 111.59
Medicare - Managed Care	8	\$ 4,091	\$ 2,703	\$ 1,388	33.9%	\$ 511.38	\$ 173.50
Medi-Cal	143	\$ 25,707	\$ 5,598	\$ 20,109	78.2%	\$ 179.77	\$ 140.62
Medi-Cal - Managed Care	1,018	\$ 249,300	\$ 98,589	\$ 150,711	60.5%	\$ 244.89	\$ 148.05
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	6	\$ 1,467	\$ 1,268	\$ 199	13.6%	\$ 244.50	\$ 33.17
Private Insurance	1,291	\$ 199,641	\$ 58,034	\$ 141,607	70.9%	\$ 154.64	\$ 109.69
Self-Pay/ Sliding Fee	578	\$ 73,116	\$ 22,280	\$ 50,836	69.5%	\$ 126.50	\$ 87.95
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	7	\$ 1,103	\$ 737	\$ 366	33.2%	\$ 157.57	\$ 52.29
Child Health & Disability Prog (CHDP)	7	\$ 914	\$ 693	\$ 221	24.2%	\$ 130.57	\$ 31.57
Family Pact	8	\$ 985	\$ 430	\$ 555	56.3%	\$ 123.13	\$ 69.38
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 11,659	\$ 0	\$ 11,659	100.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	3	\$ 1,431	\$ 881	\$ 550	38.4%	\$ 477.00	\$ 183.33
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	4,242	\$ 741,387	\$ 232,289	\$ 509,098	68.7%	\$ 174.77	\$ 120.01

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 741,387	100.0%	Salaries, Wages & Benefits	\$ 1,034,809	79.9%
- Write-Offs & Adjustments	\$ 232,289	31.3%	Contract Services - Prof.	\$ 27,766	2.1%
Net Revenue (Collected)	\$ 509,098	68.7%	Supplies - Medical & Dental	\$ 21,776	1.7%
+ Other Revenue Sources	\$ -	0.0%	Supplies - Office	\$ 11,844	0.9%
Total Operating Revenue	\$ 509,098	68.7%	Outpatient Care Services	\$ 5,740	0.4%
- Operating Expenses	\$ 1,294,566	174.6%	Rent / Depreciation / Interest	\$ 100,405	7.8%
Net Income from Operations	\$ (785,468)	-105.9%	Utilities	\$ 16,411	1.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 14,792	6.4%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 209,594	90.2%
Bad Debts	\$ 7,903	3.4%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 232,289	100.0%

Continuing Education	\$ 2,803	0.2%
Information Technology	\$ 0	0.0%
All Others	\$ 73,012	5.6%
Total Expenses	\$ 1,294,566	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 302.26	\$ 191.25	
Total Op Rev Per Encounter	\$ 118.86	\$ 191.28	
Operating Margin	-154.3%	0.0%	
Cost-to-Charges	174.6%	93.9%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ -	#DIV/0!
State EAPC	\$ 0	#DIV/0!
State Other	\$ 0	#DIV/0!
LA County Public Private	\$ 0	#DIV/0!
Other County Grant Programs	\$ 0	#DIV/0!
Local	\$ 0	#DIV/0!
Private	\$ 0	#DIV/0!
Donations & Contributions	\$ 0	#DIV/0!
Other Income	\$ 0	#DIV/0!
Total Other Revenue	\$ -	#DIV/0!

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374470	Rural (95-210)	No
Clinic Name	KIDCARE EXPRESS	Encounter Volume	1,465
Address	823 GATEWAY CENTER WAY	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92102	MSSA Designation	Urban
		MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	693	47.3%	Mammogram	5
Evaluation and Management (new patient)	209	14.3%	HIV Testing	177
Hospital Related Services	0	0.0%	Pap Smear	14
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	23	1.6%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	139	9.5%	DTaP, DTP, Diphtheria and Tetanus	50
Preventive Medicine (adults)	51	3.5%	Hemophilus Influenza B (Hib)	10
Counseling	2	0.1%	Hepatitis A	19
Integumentary System	0	0.0%	Hepatitis B	5
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	332	22.7%	Influenza Virus Vaccine	101
Family Planning "Z" codes	1	0.1%	Measles, Mumps and Rubella and Varicella	22
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	15
All Other Services (not included in above)	15	1.0%	Poliovirus	14
Total Encounters by Service	1,465	100.0%	Varicella	24

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	36.2%	597	40.8%	3,511.76
Family Nurse Practitioners	0	63.8%	868	59.2%	2,893.33
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0	100.0%	1,465	100.0%	3,117.02

DEMOGRAPHIC DATA							
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity		
Under 1 year	7	0.5%	6	0.5%	Race	Patients	% of Total
From 1 to 4 years	35	2.6%	28	2.1%	Asian / Pacific Islander	26	2.0%
From 5 to 12 years	54	4.1%	50	3.8%	Black	169	12.8%
From 13 to 14 years	21	1.6%	11	0.8%	White (Incl. Hispanic)	727	55.0%
From 15 to 19 years	43	3.3%	41	3.1%	Nat. Amer / AK Native	15	1.1%
From 20 to 34 years	129	9.8%	265	20.0%	More Than One Race	235	17.8%
From 35 to 44 years	95	7.2%	145	11.0%	Other / Unknown	151	11.4%
From 45 to 64 years	195	14.7%	178	13.5%	Total Patients	1,323	100.0%
65 years and older	17	1.3%	3	0.2%	Ethnicity		
Total Patients	596	45.0%	727	55.0%	Hispanic	676	51.1%
					Non-Hispanic	643	48.6%
					Unknown	4	0.3%
					Total Patients	1,323	100.0%
Poverty Level	All Patients	% of Total				Patients	Encounters
Under 100%	1,109	83.8%			Seasonal Agricultural and Migratory Workers	4	4
100% to 200%	118	8.9%					
Above 200%	17	1.3%					
Unknown	79	6.0%					
Total Patients	1,323	100.0%					

PATIENT COVERAGE	Patients	% of All Patients	Episodic Programs	Patients
Medicare	32	2.4%	BCCCP	-
Medicare - Managed Care	1	0.1%	CHDP	52
Medi-Cal	66	5.0%	Family PACT	126
Medi-Cal - Managed Care	131	9.9%	Other County Programs	-
County Indigent / CMSP / MISIP	96	7.3%	Children's Treatment Program	-
Healthy Families	2	0.2%	Other Payer - covered by a grant	14
Private Insurance	10	0.8%		
Alameda Alliance for Health	0	0.0%		
Healthy Way LA-Unmatched	0	0.0%		
PACE Program	0	0.0%		
Self-Pay / Sliding Fee	300	22.7%		
Free	127	9.6%		
All Other Payers	558	42.2%		
Total Patients	1,323	100.0%		

FINANCIAL DATA			Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Payment Source	Encounters							
Medicare	33	\$	5,028	\$ 1,126	\$ 3,902	77.6%	\$ 152.36	\$ 118.24
Medicare - Managed Care	1	\$	224	\$ 11	213	95.1%	\$ 224.00	\$ 213.00
Medi-Cal	67	\$	20,970	\$ 7,188	13,782	65.7%	\$ 312.99	\$ 205.70
Medi-Cal - Managed Care	134	\$	20,065	\$ 901	19,164	95.5%	\$ 149.74	\$ 143.01
County Indigent/CMSP/MISP	98	\$	15,607	\$ (514)	16,121	103.3%	\$ 159.26	\$ 164.50
Healthy Families	3	\$	716	\$ 314	402	56.1%	\$ 238.67	\$ 134.00
Private Insurance	11	\$	4,951	\$ 4,386	565	11.4%	\$ 450.09	\$ 51.36
Self-Pay/ Sliding Fee	304	\$	57,303	\$ 49,799	7,504	13.1%	\$ 188.50	\$ 24.68
Non-Pay (Free)	128	\$	17,387	\$ 17,387	0	0.0%	\$ 135.84	\$ 0
Breast Cancer	0	\$	0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	53	\$	5,372	\$ 3,872	1,500	27.9%	\$ 101.36	\$ 28.30
Family Pact	142	\$	29,403	\$ 13,333	16,070	54.7%	\$ 207.06	\$ 113.17
Healthy Way LA-Unmatched	0	\$	0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$	0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$	0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$	0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	491	\$	70,935	\$ 38,735	32,200	45.4%	\$ 144.47	\$ 65.58
Total	1,465	\$	247,961	\$ 136,538	111,423	44.9%	\$ 169.26	\$ 76.06

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses	% of Total
Gross Revenue (Charges)	\$ 247,961	100.0%	Salaries, Wages & Benefits	\$ 192,667 65.0%
- Write-Offs & Adjustments	\$ 136,538	55.1%	Contract Services - Prof.	\$ 0 0.0%
Net Revenue (Collected)	\$ 111,423	44.9%	Supplies - Medical & Dental	\$ 6,720 2.3%
+ Other Revenue Sources	\$ 207,773	83.8%	Supplies - Office	\$ 2,152 0.7%
Total Operating Revenue	\$ 319,196	128.7%	Outpatient Care Services	\$ 11,217 3.8%
- Operating Expenses	\$ 296,237	119.5%	Rent / Depreciation / Interest	\$ 5,894 2.0%
Net Income from Operations	\$ 22,959	9.3%	Utilities	\$ 4,601 1.6%
			Continuing Education	\$ 75 0.0%
			Information Technology	\$ 1,398 0.5%
			All Others	\$ 71,513 24.1%
			Total Expenses	\$ 296,237 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 44,067	32.3%
Free/Complimentary	\$ 17,387	12.7%
Contractual Adjustments	\$ 70,992	52.0%
Bad Debts	\$ 5,732	4.2%
Reconciliation	\$ (1,640)	(1.2%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 136,538	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 202.21	\$ 191.25
Total Op Rev Per Encounter	\$ 217.88	\$ 191.28
Operating Margin	7.2%	0.0%
Cost-to-Charges	119.5%	93.9%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 158,219	76.1%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 5,556	2.7%
Other Income	\$ 43,998	21.2%
Total Other Revenue	\$ 207,773	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374445	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - CITY HEIGHTS	Encounter Volume	47,583
Address	4060 FAIRMOUNT AVENUE	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92105	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	28,807	60.5%	Mammogram	2,266
Evaluation and Management (new patient)	3,536	7.4%	HIV Testing	569
Hospital Related Services	0	0.0%	Pap Smear	160
Case Management Services	0	0.0%	Contraceptive Management	186
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	4,562	9.6%	DTaP, DTP, Diphtheria and Tetanus	1,758
Preventive Medicine (adults)	867	1.8%	Hemophilus Influenza B (Hib)	892
Counseling	64	0.1%	Hepatitis A	663
Integumentary System	0	0.0%	Hepatitis B	362
Maternity Care and Delivery	0	0.0%	HepB and Hib	2
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	2,428
Family Planning "Z" codes	4,316	9.1%	Measles, Mumps and Rubella and Varicella	1,066
Dental encounters (CDT codes)	5,425	11.4%	Pneumococcal	1,088
All Other Services (not included in above)	6	0.0%	Poliovirus	373
Total Encounters by Service	47,583	100.0%	Varicella	200

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	6	32.6%	20,812	43.7%	3,206.78
Physician Assistants	2	11.7%	7,022	14.8%	3,026.72
Family Nurse Practitioners	3	17.5%	6,447	13.5%	1,847.28
Cert Nurse Midwives	1	5.8%	2,841	6.0%	2,470.43
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1	4.7%	5,425	11.4%	5,833.33
All Other Primary Care Providers	6	27.7%	5,036	10.6%	912.32
Total	20	100.0%	47,583	100.0%	2,391.11

DEMOGRAPHIC DATA			Patients by Age and Gender		Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total
Under 1 year	146	0.8%	165	0.9%	Race		
From 1 to 4 years	894	5.0%	818	4.5%	Asian / Pacific Islander	1,307	7.2%
From 5 to 12 years	1,248	6.9%	1,257	7.0%	Black	1,976	11.0%
From 13 to 14 years	262	1.5%	253	1.4%	White (Incl. Hispanic)	10,810	59.9%
From 15 to 19 years	595	3.3%	839	4.7%	Nat. Amer / AK Native	37	0.2%
From 20 to 34 years	799	4.4%	3,006	16.7%	More Than One Race	27	0.1%
From 35 to 44 years	582	3.2%	2,124	11.8%	Other / Unknown	3,881	21.5%
From 45 to 64 years	943	5.2%	3,338	18.5%	Total Patients	18,038	100.0%
65 years and older	226	1.3%	543	3.0%	Ethnicity		
Total Patients	5,695	31.6%	12,343	68.4%	Hispanic	11,934	66.2%
					Non-Hispanic	5,165	28.6%
					Unknown	939	5.2%
					Total Patients	18,038	100.0%
Poverty Level	All Patients	% of Total					
Under 100%	8,397	46.6%					
100% to 200%	1,150	6.4%					
Above 200%	333	1.8%					
Unknown	8,158	45.2%					
Total Patients	18,038	100.0%					
						Patients	Encounters
					Seasonal Agricultural and Migratory Workers	32	153

PATIENT COVERAGE			Episodic Programs	
	Patients	% of All Patients		Patients
Medicare	325	1.8%	BCCCP	2,366
Medicare - Managed Care	115	0.6%	CHDP	1,285
Medi-Cal	2,324	12.9%	Family PACT	1,744
Medi-Cal - Managed Care	5,715	31.7%	Other County Programs	-
County Indigent / CMSP / MISIP	935	5.2%	Children's Treatment Program	-
Healthy Families	15	0.1%	Other Payer - covered by a grant	116
Private Insurance	1,045	5.8%		
Alameda Alliance for Health	0	0.0%		
Healthy Way LA-Unmatched	0	0.0%		
PACE Program	0	0.0%		
Self-Pay / Sliding Fee	7,564	41.9%		
Free	0	0.0%		
All Other Payers	0	0.0%		
Total Patients	18,038	100.0%		

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,205	\$ 537,310	\$ 73,084	\$ 464,226	86.4%	\$ 445.90	\$ 385.25
Medicare - Managed Care	483	\$ 158,705	\$ 49,253	\$ 109,452	69.0%	\$ 328.58	\$ 226.61
Medi-Cal	9,205	\$ 3,387,366	\$ 251,146	\$ 3,136,220	92.6%	\$ 367.99	\$ 340.71
Medi-Cal - Managed Care	15,424	\$ 7,067,759	\$ 1,817,020	\$ 5,250,739	74.3%	\$ 458.23	\$ 340.43
County Indigent/CMSP/MISP	1,222	\$ 98,403	\$ 65,322	\$ 33,081	33.6%	\$ 80.53	\$ 27.07
Healthy Families	103	\$ 196,307	\$ 31,942	\$ 164,365	83.7%	\$ 1,905.89	\$ 1,595.78
Private Insurance	1,425	\$ 833,120	\$ 349,848	\$ 483,272	58.0%	\$ 584.65	\$ 339.14
Self-Pay/ Sliding Fee	9,200	\$ 3,132,271	\$ 1,045,159	\$ 2,087,112	66.6%	\$ 340.46	\$ 226.86
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	2,433	\$ 722,839	\$ 371,054	\$ 351,785	48.7%	\$ 297.10	\$ 144.59
Child Health & Disability Prog (CHDP)	4,508	\$ 1,587,178	\$ 937,712	\$ 649,466	40.9%	\$ 352.08	\$ 144.07
Family Pact	2,375	\$ 1,084,258	\$ 556,581	\$ 527,677	48.7%	\$ 456.53	\$ 222.18
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	47,583	\$ 18,805,516	\$ 5,548,121	\$ 13,257,395	70.5%	\$ 395.22	\$ 278.62

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 18,805,516	100.0%	Salaries, Wages & Benefits	\$ 11,118,784	66.3%
- Write-Offs & Adjustments	\$ 5,548,121	29.5%	Contract Services - Prof.	\$ 887,216	5.3%
Net Revenue (Collected)	\$ 13,257,395	70.5%	Supplies - Medical & Dental	\$ 563,468	3.4%
+ Other Revenue Sources	\$ 2,851,630	15.2%	Supplies - Office	\$ 425,624	2.5%
Total Operating Revenue	\$ 16,109,025	85.7%	Outpatient Care Services	\$ 86,706	0.5%
- Operating Expenses	\$ 16,772,145	89.2%	Rent / Depreciation / Interest	\$ 2,511,086	15.0%
Net Income from Operations	\$ (663,120)	-3.5%	Utilities	\$ 265,254	1.6%
			Continuing Education	\$ 8,213	0.0%
			Information Technology	\$ 184,082	1.1%
			All Others	\$ 721,712	4.3%
			Total Expenses	\$ 16,772,145	100.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	\$ 1,045,159	18.8%	
Free/Complimentary	\$ 0	0.0%	
Contractual Adjustments	\$ 4,502,962	81.2%	
Bad Debts	\$ 0	0.0%	
Reconciliation	\$ 0	0.0%	
Other Adjustments	\$ 0	0.0%	
Total Write-offs & Adjustments	\$ 5,548,121	100.0%	

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 352.48	\$ 191.25	
Total Op Rev Per Encounter	\$ 338.55	\$ 191.28	
Operating Margin	-4.1%	0.0%	
Cost-to-Charges	89.2%	93.9%	

Other Revenue Sources			
Federal (including stimulus funds)	\$ 1,717,787	60.2%	
State EAPC	\$ 0	0.0%	
State Other	\$ 0	0.0%	
LA County Public Private	\$ 0	0.0%	
Other County Grant Programs	\$ 155,020	5.4%	
Local	\$ 0	0.0%	
Private	\$ 435,805	15.3%	
Donations & Contributions	\$ 543,018	19.0%	
Other Income	\$ 0	0.0%	
Total Other Revenue	\$ 2,851,630	100.0%	

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374342	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - CITY HEIGHTS DENTAL	Encounter Volume	17,225
Address	4305 UNIVERSITY AVENUE	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92105	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA		SELECTED PROCEDURE CODES	
Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	Selected Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram
Evaluation and Management (new patient)	0	0.0%	HIV Testing
Hospital Related Services	0	0.0%	Pap Smear
Case Management Services	0	0.0%	Contraceptive Management
Medicine - Special Services	0	0.0%	Vaccinations:
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)
Counseling	0	0.0%	Hepatitis A
Integumentary System	0	0.0%	Hepatitis B
Maternity Care and Delivery	0	0.0%	HepB and Hib
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella
Dental encounters (CDT codes)	17,225	100.0%	Pneumococcal
All Other Services (not included in above)	0	0.0%	Poliovirus
Total Encounters by Service	17,225	100.0%	Varicella

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	4	100.0%	17,225	100.0%	4,811.45
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	4	100.0%	17,225	100.0%	4,811.45

DEMOGRAPHIC DATA							
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity		
Under 1 year	0	0.0%	0	0.0%	Race	Patients	% of Total
From 1 to 4 years	510	9.4%	513	9.4%	Asian / Pacific Islander	288	5.3%
From 5 to 12 years	949	17.4%	935	17.2%	Black	499	9.2%
From 13 to 14 years	123	2.3%	145	2.7%	White (Incl. Hispanic)	422	7.8%
From 15 to 19 years	198	3.6%	245	4.5%	Nat. Amer / AK Native	9	0.2%
From 20 to 34 years	214	3.9%	431	7.9%	More Than One Race	45	0.8%
From 35 to 44 years	141	2.6%	252	4.6%	Other / Unknown	4,182	76.8%
From 45 to 64 years	252	4.6%	407	7.5%	Total Patients	5,445	100.0%
65 years and older	49	0.9%	81	1.5%	Ethnicity		
Total Patients	2,436	44.7%	3,009	55.3%	Hispanic	3,809	70.0%
					Non-Hispanic	1,586	29.1%
Poverty Level	All Patients	% of Total			Unknown	50	0.9%
Under 100%	5,000	91.8%			Total Patients	5,445	100.0%
100% to 200%	355	6.5%					
Above 200%	80	1.5%					
Unknown	10	0.2%					
Total Patients	5,445	100.0%					
						Patients	Encounters
					Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE				Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	0	0.0%	BCCCP	-	
Medicare - Managed Care	0	0.0%	CHDP	-	
Medi-Cal	4,075	74.8%	Family PACT	-	
Medi-Cal - Managed Care	0	0.0%	Other County Programs	-	
County Indigent / CMSP / MISIP	0	0.0%	Children's Treatment Program	-	
Healthy Families	30	0.6%	Other Payer - covered by a grant	-	
Private Insurance	509	9.3%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	831	15.3%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	5,445	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	\$ -	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	12,971	\$ 2,577,403	\$ 1,172,987	\$ 1,404,416	54.5%	\$ 198.71	\$ 108.27
Medi-Cal - Managed Care	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	203	\$ 56,516	\$ 42,387	\$ 14,129	25.0%	\$ 278.40	\$ 69.60
Private Insurance	844	\$ 61,288	\$ 43,792	\$ 17,496	28.5%	\$ 72.62	\$ 20.73
Self-Pay/ Sliding Fee	3,207	\$ 838,398	\$ 531,344	\$ 307,054	36.6%	\$ 261.43	\$ 95.74
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	17,225	\$ 3,533,605	\$ 1,790,510	\$ 1,743,095	49.3%	\$ 205.14	\$ 101.20

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 3,533,605	100.0%	Salaries, Wages & Benefits	\$ 1,111,733	74.4%
- Write-Offs & Adjustments	\$ 1,790,510	50.7%	Contract Services - Prof.	\$ 39,503	2.6%
Net Revenue (Collected)	\$ 1,743,095	49.3%	Supplies - Medical & Dental	\$ 135,122	9.0%
+ Other Revenue Sources	\$ 220,503	6.2%	Supplies - Office	\$ 22,273	1.5%
Total Operating Revenue	\$ 1,963,598	55.6%	Outpatient Care Services	\$ 16,785	1.1%
- Operating Expenses	\$ 1,493,822	42.3%	Rent / Depreciation / Interest	\$ 109,178	7.3%
Net Income from Operations	\$ 469,776	13.3%	Utilities	\$ 15,007	1.0%
			Continuing Education	\$ 0	0.0%
			Information Technology	\$ 0	0.0%
			All Others	\$ 44,221	3.0%
			Total Expenses	\$ 1,493,822	100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 531,344	29.7%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,259,166	70.3%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,790,510	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 86.72	\$ 191.25
Total Op Rev Per Encounter	\$ 114.00	\$ 191.28
Operating Margin	23.9%	0.0%
Cost-to-Charges	42.3%	93.9%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 195,495	88.7%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 12,500	5.7%
Private	\$ 12,508	5.7%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 220,503	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374341	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - EL CAJON	Encounter Volume	16,184
Address	165 SOUTH FIRST STREET	Congressional District	50
City	EL CAJON	State Senate District	38
State	CA	State Assembly District	71
Zip Code	92019	MSSA Designation	Urban
		MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	12,030	74.3%	Mammogram	1
Evaluation and Management (new patient)	921	5.7%	HIV Testing	93
Hospital Related Services	0	0.0%	Pap Smear	1
Case Management Services	0	0.0%	Contraceptive Management	38
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,669	10.3%	DTaP, DTP, Diphtheria and Tetanus	645
Preventive Medicine (adults)	1,085	6.7%	Hemophilus Influenza B (Hib)	219
Counseling	75	0.5%	Hepatitis A	164
Integumentary System	0	0.0%	Hepatitis B	90
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,538
Family Planning "Z" codes	402	2.5%	Measles, Mumps and Rubella and Varicella	171
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	322
All Other Services (not included in above)	2	0.0%	Poliovirus	108
Total Encounters by Service	16,184	100.0%	Varicella	126

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	55.2%	10,242	63.3%	4,831.13
Physician Assistants	1	13.0%	2,331	14.4%	4,662.00
Family Nurse Practitioners	1	31.8%	3,611	22.3%	2,959.84
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	4	100.0%	16,184	100.0%	4,214.58

DEMOGRAPHIC DATA							
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity		
Under 1 year	26	0.5%	30	0.5%	Race	Patients	% of Total
From 1 to 4 years	194	3.5%	191	3.4%	Asian / Pacific Islander	50	0.9%
From 5 to 12 years	452	8.0%	381	6.8%	Black	146	2.6%
From 13 to 14 years	85	1.5%	97	1.7%	White (Incl. Hispanic)	207	3.7%
From 15 to 19 years	177	3.2%	217	3.9%	Nat. Amer / AK Native	3	0.1%
From 20 to 34 years	339	6.0%	633	11.3%	More Than One Race	1	0.0%
From 35 to 44 years	273	4.9%	448	8.0%	Other / Unknown	5,212	92.8%
From 45 to 64 years	659	11.7%	1,039	18.5%	Total Patients	5,619	100.0%
65 years and older	156	2.8%	222	4.0%	Ethnicity		
Total Patients	2,361	42.0%	3,258	58.0%	Hispanic	860	15.3%
					Non-Hispanic	4,504	80.2%
					Unknown	255	4.5%
					Total Patients	5,619	100.0%
Poverty Level	All Patients	% of Total				Patients	Encounters
Under 100%	3,097	55.1%			Seasonal Agricultural and Migratory Workers	10	72
100% to 200%	374	6.7%					
Above 200%	18	0.3%					
Unknown	2,130	37.9%					
Total Patients	5,619	100.0%					

PATIENT COVERAGE				Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	121	2.2%	BCCCP	173	
Medicare - Managed Care	30	0.5%	CHDP	215	
Medi-Cal	155	2.8%	Family PACT	94	
Medi-Cal - Managed Care	3,724	66.3%	Other County Programs	-	
County Indigent / CMSP / MISDP	130	2.3%	Children's Treatment Program	-	
Healthy Families	5	0.1%	Other Payer - covered by a grant	94	
Private Insurance	20	0.4%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	1,434	25.5%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	5,619	100.0%			

FINANCIAL DATA			Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter	
Payment Source	Encounters								
Medicare	309	\$	92,185	\$ 21,196	\$ 70,989	77.0%	\$ 298.33	\$	229.74
Medicare - Managed Care	95	\$	27,027	\$ 18,018	\$ 9,009	33.3%	\$ 284.49	\$	94.83
Medi-Cal	595	\$	535,816	\$ 272,034	\$ 263,782	49.2%	\$ 900.53	\$	443.33
Medi-Cal - Managed Care	10,218	\$	2,522,120	\$ 1,415,067	\$ 1,107,053	43.9%	\$ 246.83	\$	108.34
County Indigent/CMSP/MISP	160	\$	21,960	\$ 13,342	\$ 8,618	39.2%	\$ 137.25	\$	53.86
Healthy Families	11	\$	91,307	\$ 1,234	\$ 90,073	98.6%	\$ 8,300.64	\$	8,188.45
Private Insurance	33	\$	9,336	\$ 4,103	\$ 5,233	56.1%	\$ 282.91	\$	158.58
Self-Pay/ Sliding Fee	2,706	\$	458,031	\$ 117,954	\$ 340,077	74.2%	\$ 169.26	\$	125.68
Non-Pay (Free)	0	\$	0	\$ 0	\$ 0	0.0%	\$ 0.00	\$	0.00
Breast Cancer	175	\$	27,877	\$ 16,326	\$ 11,551	41.4%	\$ 159.30	\$	66.01
Child Health & Disability Prog (CHDP)	1,752	\$	590,622	\$ 522,706	\$ 67,916	11.5%	\$ 337.11	\$	38.76
Family Pact	130	\$	21,030	\$ 12,316	\$ 8,714	41.4%	\$ 161.77	\$	67.03
Healthy Way LA-Unmatched	0	\$	0	\$ 0	\$ 0	0.0%	\$ 0.00	\$	0.00
PACE Program*	0	\$	0	\$ 0	\$ 0	0.0%	\$ 0.00	\$	0.00
Alameda Alliance For Health	0	\$	0	\$ 0	\$ 0	0.0%	\$ 0.00	\$	0.00
Other County Programs	0	\$	0	\$ 0	\$ 0	0.0%	\$ 0.00	\$	0.00
All Other Payers	0	\$	0	\$ 0	\$ 0	0.0%	\$ 0.00	\$	0.00
Total	16,184	\$	4,397,311	\$ 2,414,296	\$ 1,983,015	45.1%	\$ 271.71	\$	122.53

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses	% of Total
Gross Revenue (Charges)	\$ 4,397,311	100.0%	Salaries, Wages & Benefits	\$ 1,415,781 77.8%
- Write-Offs & Adjustments	\$ 2,414,296	54.9%	Contract Services - Prof.	\$ 49,094 2.7%
Net Revenue (Collected)	\$ 1,983,015	45.1%	Supplies - Medical & Dental	\$ 79,996 4.4%
+ Other Revenue Sources	\$ 68,115	1.5%	Supplies - Office	\$ 24,112 1.3%
Total Operating Revenue	\$ 2,051,130	46.6%	Outpatient Care Services	\$ 6,078 0.3%
- Operating Expenses	\$ 1,818,928	41.4%	Rent / Depreciation / Interest	\$ 108,024 5.9%
Net Income from Operations	\$ 232,202	5.3%	Utilities	\$ 45,984 2.5%
			Continuing Education	\$ 2,024 0.1%
			Information Technology	\$ 0 0.0%
			All Others	\$ 87,835 4.8%
			Total Expenses	\$ 1,818,928 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 117,954	4.9%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 2,296,342	95.1%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 2,414,296	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 33,315	48.9%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 34,800	51.1%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 68,115	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 112.39	\$ 191.25
Total Op Rev Per Encounter	\$ 126.74	\$ 191.28
Operating Margin	11.3%	0.0%
Cost-to-Charges	41.4%	93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374437	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - LEMON GROVE	Encounter Volume	11,287
Address	7967 BROADWAY	Congressional District	53
City	LEMON GROVE	State Senate District	38
State	CA	State Assembly District	79
Zip Code	91945	MSSA Designation	Urban
		MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HI
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	3,873	34.3%	Mammogram	0
Evaluation and Management (new patient)	722	6.4%	HIV Testing	86
Hospital Related Services	0	0.0%	Pap Smear	2
Case Management Services	0	0.0%	Contraceptive Management	6
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	940	8.3%	DTaP, DTP, Diphtheria and Tetanus	355
Preventive Medicine (adults)	203	1.8%	Hemophilus Influenza B (Hib)	151
Counseling	30	0.3%	Hepatitis A	193
Integumentary System	58	0.5%	Hepatitis B	117
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	505
Family Planning "Z" codes	135	1.2%	Measles, Mumps and Rubella and Varicella	145
Dental encounters (CDT codes)	5,325	47.2%	Pneumococcal	199
All Other Services (not included in above)	1	0.0%	Poliovirus	188
Total Encounters by Service	11,287	100.0%	Varicella	147

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	50.0%	5,962	52.8%	3,974.67
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	50.0%	5,325	47.2%	3,550.00
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3	100.0%	11,287	100.0%	3,762.33

DEMOGRAPHIC DATA									
Patients by Age and Gender			Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity		
Under 1 year	22	0.5%			17	0.4%	Race	Patients	% of Total
From 1 to 4 years	252	6.2%			228	5.6%	Asian / Pacific Islander	75	1.9%
From 5 to 12 years	466	11.5%			417	10.3%	Black	403	10.0%
From 13 to 14 years	89	2.2%			85	2.1%	White (Incl. Hispanic)	2,313	57.3%
From 15 to 19 years	199	4.9%			202	5.0%	Nat. Amer / AK Native	8	0.2%
From 20 to 34 years	218	5.4%			527	13.0%	More Than One Race	12	0.3%
From 35 to 44 years	129	3.2%			335	8.3%	Other / Unknown	1,228	30.4%
From 45 to 64 years	260	6.4%			421	10.4%	Total Patients	4,039	100.0%
65 years and older	68	1.7%			104	2.6%	Ethnicity		
Total Patients	1,703	42.2%			2,336	57.8%	Hispanic	2,081	51.5%
							Non-Hispanic	1,578	39.1%
							Unknown	380	9.4%
							Total Patients	4,039	100.0%
Poverty Level	All Patients	% of Total							
Under 100%	2,217	54.9%							
100% to 200%	355	8.8%							
Above 200%	343	8.5%							
Unknown	1,124	27.8%							
Total Patients	4,039	100.0%							
								Patients	Encounters
							Seasonal Agricultural and Migratory Workers	4	22

PATIENT COVERAGE			Episodic Programs		
	Patients	% of All Patients		Patients	
Medicare	67	1.7%	BCCCP	113	
Medicare - Managed Care	30	0.7%	CHDP	393	
Medi-Cal	1,573	38.9%	Family PACT	110	
Medi-Cal - Managed Care	1,054	26.1%	Other County Programs	-	
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-	
Healthy Families	19	0.5%	Other Payer - covered by a grant	-	
Private Insurance	147	3.6%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	1,149	28.4%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	4,039	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	249	\$ 76,658	\$ 30,642	\$ 46,016	60.0%	\$ 307.86	\$ 184.80
Medicare - Managed Care	199	\$ 25,865	\$ 7,390	\$ 18,475	71.4%	\$ 129.97	\$ 92.84
Medi-Cal	4,444	\$ 927,562	\$ 373,316	\$ 554,246	59.8%	\$ 208.72	\$ 124.72
Medi-Cal - Managed Care	2,638	\$ 557,123	\$ 311,836	\$ 245,287	44.0%	\$ 211.19	\$ 92.98
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	52	\$ 14,611	\$ 6,754	\$ 7,857	53.8%	\$ 280.98	\$ 151.10
Private Insurance	307	\$ 94,789	\$ 39,653	\$ 55,136	58.2%	\$ 308.76	\$ 179.60
Self-Pay/ Sliding Fee	2,188	\$ 555,580	\$ 366,229	\$ 189,351	34.1%	\$ 253.92	\$ 86.54
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	116	\$ 18,966	\$ 11,380	\$ 7,586	40.0%	\$ 163.50	\$ 65.40
Child Health & Disability Prog (CHDP)	959	\$ 355,015	\$ 253,592	\$ 101,423	28.6%	\$ 370.19	\$ 105.76
Family Pact	135	\$ 22,265	\$ 13,359	\$ 8,906	40.0%	\$ 164.93	\$ 65.97
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	11,287	\$ 2,648,434	\$ 1,414,151	\$ 1,234,283	46.6%	\$ 234.64	\$ 109.35

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,648,434 100.0%
- Write-Offs & Adjustments	\$ 1,414,151 53.4%
Net Revenue (Collected)	\$ 1,234,283 46.6%
+ Other Revenue Sources	\$ 132,669 5.0%
Total Operating Revenue	\$ 1,366,952 51.6%
- Operating Expenses	\$ 1,428,971 54.0%
Net Income from Operations	\$ (62,019) -2.3%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,080,698 75.6%
Contract Services - Prof.	\$ 20,205 1.4%
Supplies - Medical & Dental	\$ 140,105 9.8%
Supplies - Office	\$ 26,532 1.9%
Outpatient Care Services	\$ 18,179 1.3%
Rent / Depreciation / Interest	\$ 64,194 4.5%
Utilities	\$ 20,853 1.5%
Continuing Education	\$ 2,054 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 56,151 3.9%
Total Expenses	\$ 1,428,971 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 366,229	25.9%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,047,922	74.1%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,414,151	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 116,944	88.1%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 12,500	9.4%
Private	\$ 3,225	2.4%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 132,669	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 126.60 vs \$ 191.25
Total Op Rev Per Encounter	\$ 121.11 vs \$ 191.28
Operating Margin	-4.5% vs 0.0%
Cost-to-Charges	54.0% vs 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374479	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - NATIONAL CITY	Encounter Volume	13,809
Address	217 HIGHLAND AVE	Congressional District	51
City	NATIONAL CITY	State Senate District	40
State	CA	State Assembly District	27
Zip Code	91950	MSSA Designation	Urban
		MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	6,620	47.9%	Mammogram	0
Evaluation and Management (new patient)	789	5.7%	HIV Testing	148
Hospital Related Services	0	0.0%	Pap Smear	9
Case Management Services	0	0.0%	Contraceptive Management	57
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,467	10.6%	DTaP, DTP, Diphtheria and Tetanus	605
Preventive Medicine (adults)	262	1.9%	Hemophilus Influenza B (Hib)	0
Counseling	48	0.3%	Hepatitis A	343
Integumentary System	0	0.0%	Hepatitis B	47
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	879
Family Planning "Z" codes	779	5.6%	Measles, Mumps and Rubella and Varicella	194
Dental encounters (CDT codes)	3,836	27.8%	Pneumococcal	395
All Other Services (not included in above)	8	0.1%	Poliovirus	94
Total Encounters by Service	13,809	100.0%	Varicella	214

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	35.5%	4,732	34.3%	4,263.06
Physician Assistants	1	23.0%	3,068	22.2%	4,261.11
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1	25.2%	3,836	27.8%	4,855.70
All Other Primary Care Providers	1	16.3%	2,173	15.7%	4,260.78
Total	3	100.0%	13,809	100.0%	4,411.82

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	32	0.6%	35	0.7%	Race	Patients	% of Total	
From 1 to 4 years	294	5.8%	282	5.5%	Asian / Pacific Islander	178	3.5%	
From 5 to 12 years	514	10.1%	463	9.1%	Black	218	4.3%	
From 13 to 14 years	115	2.3%	100	2.0%	White (Incl. Hispanic)	3,522	69.2%	
From 15 to 19 years	205	4.0%	270	5.3%	Nat. Amer / AK Native	9	0.2%	
From 20 to 34 years	225	4.4%	887	17.4%	More Than One Race	10	0.2%	
From 35 to 44 years	144	2.8%	501	9.8%	Other / Unknown	1,150	22.6%	
From 45 to 64 years	256	5.0%	590	11.6%	Total Patients	5,087	100.0%	
65 years and older	54	1.1%	120	2.4%	Ethnicity			
Total Patients	1,839	36.2%	3,248	63.8%	Hispanic	3,720	73.1%	
					Non-Hispanic	573	11.3%	
Poverty Level	All Patients	% of Total			Unknown	794	15.6%	
Under 100%	2,592	51.0%			Total Patients	5,087	100.0%	
100% to 200%	353	6.9%						
Above 200%	74	1.5%						
Unknown	2,068	40.7%						
Total Patients	5,087	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	13	57	

PATIENT COVERAGE				Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	85	1.7%	BCCCP	204	
Medicare - Managed Care	18	0.4%	CHDP	399	
Medi-Cal	1,062	20.9%	Family PACT	486	
Medi-Cal - Managed Care	1,722	33.9%	Other County Programs	-	
County Indigent / CMSP / MISP	212	4.2%	Children's Treatment Program	-	
Healthy Families	0	0.0%	Other Payer - covered by a grant	-	
Private Insurance	87	1.7%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	1,901	37.4%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	5,087	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	360	\$ 68,891	\$ 15,263	\$ 53,628	77.8%	\$ 191.36	\$ 148.97
Medicare - Managed Care	88	\$ 10,788	\$ 2,797	\$ 7,991	74.1%	\$ 122.59	\$ 90.81
Medi-Cal	3,912	\$ 1,080,866	\$ 409,767	\$ 671,099	62.1%	\$ 276.29	\$ 171.55
Medi-Cal - Managed Care	3,875	\$ 862,228	\$ 448,116	\$ 414,112	48.0%	\$ 222.51	\$ 106.87
County Indigent/CMSP/MISP	551	\$ 92,122	\$ 3,041	\$ 89,081	96.7%	\$ 167.19	\$ 161.67
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	210	\$ 41,234	\$ 20,909	\$ 20,325	49.3%	\$ 196.35	\$ 96.79
Self-Pay/ Sliding Fee	2,338	\$ 451,399	\$ 295,343	\$ 156,056	34.6%	\$ 193.07	\$ 66.75
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	204	\$ 45,120	\$ 22,224	\$ 22,896	50.7%	\$ 221.18	\$ 112.24
Child Health & Disability Prog (CHDP)	1,546	\$ 587,756	\$ 445,236	\$ 142,520	24.2%	\$ 380.18	\$ 92.19
Family Pact	725	\$ 135,359	\$ 66,673	\$ 68,686	50.7%	\$ 186.70	\$ 94.74
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	13,809	\$ 3,375,763	\$ 1,729,369	\$ 1,646,394	48.8%	\$ 244.46	\$ 119.23

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 3,375,763	100.0%	Salaries, Wages & Benefits	\$ 1,287,365	76.0%
- Write-Offs & Adjustments	\$ 1,729,369	51.2%	Contract Services - Prof.	\$ 19,647	1.2%
Net Revenue (Collected)	\$ 1,646,394	48.8%	Supplies - Medical & Dental	\$ 93,237	5.5%
+ Other Revenue Sources	\$ 166,383	4.9%	Supplies - Office	\$ 22,547	1.3%
Total Operating Revenue	\$ 1,812,777	53.7%	Outpatient Care Services	\$ 7,759	0.5%
- Operating Expenses	\$ 1,693,329	50.2%	Rent / Depreciation / Interest	\$ 107,152	6.3%
Net Income from Operations	\$ 119,448	3.5%	Utilities	\$ 29,043	1.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 295,343	17.1%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,434,026	82.9%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,729,369	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 128,754	77.4%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 27,404	16.5%
Private	\$ 10,000	6.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 225	0.1%
Total Other Revenue	\$ 166,383	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 122.63	\$ 191.25
Total Op Rev Per Encounter	\$ 131.28	\$ 191.28
Operating Margin	6.6%	0.0%
Cost-to-Charges	50.2%	93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374374	Rural (95-210)	No
Clinic Name	LA MAESTRA DENTAL CLINIC - EL CAJON	Encounter Volume	7,182
Address	183 SOUTH FIRST STREET	Congressional District	50
City	EL CAJON	State Senate District	38
State	CA	State Assembly District	71
Zip Code	92019	MSSA Designation	Urban
		MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	7,182	100.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	7,182	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	100.0%	7,182	100.0%	4,224.71
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2	100.0%	7,182	100.0%	4,224.71

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	5,230	\$ 994,688	\$ 556,341	438,347	44.1%	\$ 190.19	\$ 83.81
Medi-Cal - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	35	\$ 9,655	\$ 6,655	3,000	31.1%	\$ 275.86	\$ 85.71
Private Insurance	128	\$ 8,937	\$ 5,199	3,738	41.8%	\$ 69.82	\$ 29.20
Self-Pay/ Sliding Fee	1,789	\$ 447,242	\$ 235,646	211,596	47.3%	\$ 250.00	\$ 118.28
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	7,182	\$ 1,460,522	\$ 803,841	656,681	45.0%	\$ 203.36	\$ 91.43

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 1,460,522	100.0%
- Write-Offs & Adjustments	\$ 803,841	55.0%
Net Revenue (Collected)	\$ 656,681	45.0%
+ Other Revenue Sources	\$ 118,339	8.1%
Total Operating Revenue	\$ 775,020	53.1%
- Operating Expenses	\$ 674,544	46.2%
Net Income from Operations	\$ 100,476	6.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 235,646	29.3%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 568,195	70.7%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 803,841	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 93.92	\$ 191.25	
Total Op Rev Per Encounter	\$ 107.91	\$ 191.28	
Operating Margin	13.0%	0.0%	
Cost-to-Charges	46.2%	93.9%	

Operating Expenses		% of Total	
Salaries, Wages & Benefits	\$ 555,086	82.3%	
Contract Services - Prof.	\$ 1,200	0.2%	
Supplies - Medical & Dental	\$ 65,449	9.7%	
Supplies - Office	\$ 6,499	1.0%	
Outpatient Care Services	\$ 17,020	2.5%	
Rent / Depreciation / Interest	\$ 27,638	4.1%	
Utilities	\$ 1,652	0.2%	
Continuing Education	\$ 0	0.0%	
Information Technology	\$ 0	0.0%	
All Others	\$ 0	0.0%	
Total Expenses	\$ 674,544	100.0%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 83,613	70.7%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 34,726	29.3%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 118,339	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)					
Number of Clinics	1			FQHC Type	FQHC
OSHPD Facility ID	306374436			Rural (95-210)	No
Clinic Name	LEMON GROVE FAMILY HEALTH CENTER			Encounter Volume	18,182
Address	7592 BROADWAY			Congressional District	53
City	LEMON GROVE			State Senate District	38
State	CA			State Assembly District	79
Zip Code	91945			MSSA Designation	Urban
				MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HI
Report Period Begin and End Dates	1/1/2013	to	12/31/2013	Responder Status	Responder
Clinic County	San Diego			Facility in Operation	Yes
Community/Free	Community Clinic				

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	7,498	41.2%	Mammogram	645
Evaluation and Management (new patient)	959	5.3%	HIV Testing	729
Hospital Related Services	0	0.0%	Pap Smear	588
Case Management Services	0	0.0%	Contraceptive Management	12
Medicine - Special Services	210	1.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,262	6.9%	DTaP, DTP, Diphtheria and Tetanus	592
Preventive Medicine (adults)	111	0.6%	Hemophilus Influenza B (Hib)	248
Counseling	221	1.2%	Hepatitis A	191
Integumentary System	18	0.1%	Hepatitis B	85
Maternity Care and Delivery	145	0.8%	HepB and Hib	0
Pathology / Laboratory	5,465	30.1%	Influenza Virus Vaccine	814
Family Planning "Z" codes	1,753	9.6%	Measles, Mumps and Rubella and Varicella	162
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	344
All Other Services (not included in above)	540	3.0%	Poliovirus	60
Total Encounters by Service	18,182	100.0%	Varicella	167

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	42.8%	9,456	52.0%	3,173.15
Physician Assistants	2	22.0%	6,436	35.4%	4,206.54
Family Nurse Practitioners	0	3.0%	189	1.0%	900.00
Cert Nurse Midwives	0	0.0%	8	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2	32.3%	2,093	11.5%	930.22
Total	7	100.0%	18,182	100.0%	2,608.61

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	177	2.6%	176	2.6%	Race
From 1 to 4 years	282	4.1%	283	4.1%	Asian / Pacific Islander
From 5 to 12 years	352	5.1%	346	5.1%	Black
From 13 to 14 years	84	1.2%	67	1.0%	White (Incl. Hispanic)
From 15 to 19 years	170	2.5%	289	4.2%	Nat. Amer / AK Native
From 20 to 34 years	458	6.7%	1,297	18.9%	More Than One Race
From 35 to 44 years	279	4.1%	607	8.9%	Other / Unknown
From 45 to 64 years	680	9.9%	1,070	15.6%	Total Patients
65 years and older	89	1.3%	143	2.1%	
Total Patients	2,571	37.5%	4,278	62.5%	Ethnicity
					Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	5,691	83.1%			
100% to 200%	963	14.1%			
Above 200%	80	1.2%			
Unknown	115	1.7%			
Total Patients	6,849	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					9
					24

PATIENT COVERAGE		EPISODIC PROGRAMS	
	Patients	% of All Patients	Patients
Medicare	248	3.6%	BCCCP
Medicare - Managed Care	45	0.7%	CHDP
Medi-Cal	1,019	14.9%	Family PACT
Medi-Cal - Managed Care	2,259	33.0%	Other County Programs
County Indigent / CMSP / MISPP	1,122	16.4%	Children's Treatment Program
Healthy Families	33	0.5%	Other Payer - covered by a grant
Private Insurance	69	1.0%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	0	0.0%	
Self-Pay / Sliding Fee	1,515	22.1%	
Free	11	0.2%	
All Other Payers	528	7.7%	
Total Patients	6,849	100.0%	

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	700	\$ 138,215	\$ 43,421	\$ 94,794	68.6%	\$ 197.45	\$ 135.42
Medicare - Managed Care	160	\$ 21,718	\$ 2,754	\$ 18,964	87.3%	\$ 135.74	\$ 118.53
Medi-Cal	3,637	\$ 632,128	\$ 107,727	\$ 524,401	83.0%	\$ 173.80	\$ 144.19
Medi-Cal - Managed Care	5,630	\$ 1,139,599	\$ 97,419	\$ 1,042,180	91.5%	\$ 202.42	\$ 185.11
County Indigent/CMSP/MISP	3,792	\$ 784,864	\$ 64,714	\$ 720,150	91.8%	\$ 206.98	\$ 189.91
Healthy Families	37	\$ 22,655	\$ 8,012	\$ 14,643	64.6%	\$ 612.30	\$ 395.76
Private Insurance	192	\$ 42,024	\$ 24,684	\$ 17,340	41.3%	\$ 218.88	\$ 90.31
Self-Pay/ Sliding Fee	2,558	\$ 387,489	\$ 294,852	\$ 92,637	23.9%	\$ 151.48	\$ 36.21
Non-Pay (Free)	10	\$ 1,937	\$ 1,937	\$ 0	0.0%	\$ 193.70	\$ 0
Breast Cancer	247	\$ 35,619	\$ 25,402	\$ 10,217	28.7%	\$ 144.21	\$ 41.36
Child Health & Disability Prog (CHDP)	537	\$ 79,936	\$ 46,079	\$ 33,857	42.4%	\$ 148.86	\$ 63.05
Family Pact	472	\$ 78,024	\$ 33,682	\$ 44,342	56.8%	\$ 165.31	\$ 93.94
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	210	\$ 225,016	\$ 101,792	\$ 123,224	54.8%	\$ 1,071.50	\$ 586.78
Total	18,182	\$ 3,589,224	\$ 852,475	\$ 2,736,749	76.2%	\$ 197.41	\$ 150.52

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,589,224 100.0%
- Write-Offs & Adjustments	\$ 852,475 23.8%
Net Revenue (Collected)	\$ 2,736,749 76.2%
+ Other Revenue Sources	\$ 1,126,218 31.4%
Total Operating Revenue	\$ 3,862,967 107.6%
- Operating Expenses	\$ 3,284,149 91.5%
Net Income from Operations	\$ 578,818 16.1%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,708,816 52.0%
Contract Services - Prof.	\$ 8,500 0.3%
Supplies - Medical & Dental	\$ 286,388 8.7%
Supplies - Office	\$ 17,481 0.5%
Outpatient Care Services	\$ 180,893 5.5%
Rent / Depreciation / Interest	\$ 123,307 3.8%
Utilities	\$ 47,816 1.5%
Continuing Education	\$ 1,127 0.0%
Information Technology	\$ 22,743 0.7%
All Others	\$ 887,078 27.0%
Total Expenses	\$ 3,284,149 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 222,059	26.0%
Free/Complimentary	\$ 1,937	0.2%
Contractual Adjustments	\$ 511,372	60.0%
Bad Debts	\$ 72,793	8.5%
Reconciliation	\$ 44,314	5.2%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 852,475	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 705,412	62.6%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 903	0.1%
Local	\$ 20,842	1.9%
Private	\$ 17,116	1.5%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 381,945	33.9%
Total Other Revenue	\$ 1,126,218	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 180.63 \$ 191.25
Total Op Rev Per Encounter	\$ 212.46 \$ 191.28
Operating Margin	15.0% 0.0%
Cost-to-Charges	91.5% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)					
Number of Clinics	1	FQHC Type	FQHC		
OSHPD Facility ID	306370738	Rural (95-210)	No		
Clinic Name	LINDA VISTA HEALTH CARE CENTER	Encounter Volume		44,504	
Address	6973 LINDA VISTA ROAD	Congressional District		53	
City	SAN DIEGO	State Senate District		39	
State	CA	State Assembly District		79	
Zip Code	92111	MSSA Designation	Urban		
		MSSA Name:			
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CLAIREMONT/FIESTA SHORES/LINDA VISTA/MISSION BEACH/SORRENTO/UNIVERSITY CITY			
Clinic County	San Diego	Responder Status	Responder		
Community/Free	Community Clinic	Facility in Operation	Yes		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	35,198	79.1%	Mammogram	0
Evaluation and Management (new patient)	2,132	4.8%	HIV Testing	654
Hospital Related Services	0	0.0%	Pap Smear	1,510
Case Management Services	0	0.0%	Contraceptive Management	82
Medicine - Special Services	2,609	5.9%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	3,556	8.0%	DTaP, DTP, Diphtheria and Tetanus	1,289
Preventive Medicine (adults)	66	0.1%	Hemophilus Influenza B (Hib)	636
Counseling	18	0.0%	Hepatitis A	406
Integumentary System	20	0.0%	Hepatitis B	76
Maternity Care and Delivery	0	0.0%	HepB and Hib	48
Pathology / Laboratory	44	0.1%	Influenza Virus Vaccine	3,172
Family Planning "Z" codes	29	0.1%	Measles, Mumps and Rubella and Varicella	316
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	957
All Other Services (not included in above)	832	1.9%	Poliovirus	127
Total Encounters by Service	44,504	100.0%	Varicella	107

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5	37.0%	22,507	50.6%	4,465.67
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	5	37.6%	15,493	34.8%	3,020.08
Cert Nurse Midwives	0	3.2%	1,596	3.6%	3,627.27
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	3	22.2%	4,908	11.0%	1,625.17
Total	14	100.0%	44,504	100.0%	3,265.15

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	203	1.7%	180	1.5%	Race			
From 1 to 4 years	484	4.0%	455	3.8%	Asian / Pacific Islander	3,178	26.4%	
From 5 to 12 years	711	5.9%	709	5.9%	Black	986	8.2%	
From 13 to 14 years	147	1.2%	135	1.1%	White (Incl. Hispanic)	7,656	63.7%	
From 15 to 19 years	312	2.6%	445	3.7%	Nat. Amer / AK Native	72	0.6%	
From 20 to 34 years	647	5.4%	1,609	13.4%	More Than One Race	0	0.0%	
From 35 to 44 years	404	3.4%	949	7.9%	Other / Unknown	128	1.1%	
From 45 to 64 years	1,369	11.4%	2,315	19.3%	Total Patients	12,020	100.0%	
65 years and older	358	3.0%	588	4.9%	Ethnicity			
Total Patients	4,635	38.6%	7,385	61.4%	Hispanic	4,955	41.2%	
					Non-Hispanic	7,026	58.5%	
					Unknown	39	0.3%	
					Total Patients	12,020	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	9,214	76.7%						
100% to 200%	2,444	20.3%						
Above 200%	190	1.6%						
Unknown	172	1.4%						
Total Patients	12,020	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	12	100	

PATIENT COVERAGE		Patients		Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	912	7.6%	BCCCP	-	
Medicare - Managed Care	138	1.1%	CHDP	538	
Medi-Cal	1,637	13.6%	Family PACT	575	
Medi-Cal - Managed Care	3,998	33.3%	Other County Programs	-	
County Indigent / CMSP / MISDP	1,808	15.0%	Children's Treatment Program	-	
Healthy Families	36	0.3%	Other Payer - covered by a grant	-	
Private Insurance	39	0.3%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	3,452	28.7%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	12,020	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	4,635	\$ 499,620	\$ 24,957	\$ 474,663	95.0%	\$ 107.79	\$ 102.41
Medicare - Managed Care	664	\$ 102,883	\$ 3,100	\$ 99,783	97.0%	\$ 154.94	\$ 150.28
Medi-Cal	7,033	\$ 1,228,484	\$ 67,028	\$ 1,161,456	94.5%	\$ 174.67	\$ 165.14
Medi-Cal - Managed Care	14,822	\$ 2,030,666	\$ 2,500	\$ 2,028,166	99.9%	\$ 137.00	\$ 136.83
County Indigent/CMSP/MISP	7,070	\$ 1,487,591	\$ 39,506	\$ 1,448,085	97.3%	\$ 210.41	\$ 204.82
Healthy Families	110	\$ 22,144	\$ 6,789	\$ 15,355	69.3%	\$ 201.31	\$ 139.59
Private Insurance	325	\$ 12,048	\$ 4,726	\$ 7,322	60.8%	\$ 37.07	\$ 22.53
Self-Pay/ Sliding Fee	5,286	\$ 595,431	\$ 293,778	\$ 301,653	50.7%	\$ 112.64	\$ 57.07
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	501	\$ 73,063	\$ 44,322	\$ 28,741	39.3%	\$ 145.83	\$ 57.37
Child Health & Disability Prog (CHDP)	1,206	\$ 212,723	\$ 13,514	\$ 199,209	93.6%	\$ 176.39	\$ 165.18
Family Pact	2,852	\$ 277,588	\$ 61,584	\$ 216,004	77.8%	\$ 97.33	\$ 75.74
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	44,504	\$ 6,542,241	\$ 561,804	\$ 5,980,437	91.4%	\$ 147.00	\$ 134.38

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 6,542,241	100.0%	Salaries, Wages & Benefits	\$ 6,082,593	78.3%
- Write-Offs & Adjustments	\$ 561,804	8.6%	Contract Services - Prof.	\$ 408,479	5.3%
Net Revenue (Collected)	\$ 5,980,437	91.4%	Supplies - Medical & Dental	\$ 231,243	3.0%
+ Other Revenue Sources	\$ 1,615,027	24.7%	Supplies - Office	\$ 87,287	1.1%
Total Operating Revenue	\$ 7,595,464	116.1%	Outpatient Care Services	\$ 47,480	0.6%
- Operating Expenses	\$ 7,769,049	118.8%	Rent / Depreciation / Interest	\$ 401,233	5.2%
Net Income from Operations	\$ (173,585)	-2.7%	Utilities	\$ 44,336	0.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 287,696	51.2%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 215,823	38.4%
Bad Debts	\$ 33,114	5.9%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 25,171	4.5%
Total Write-offs & Adjustments	\$ 561,804	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 174.57	\$ 191.25
Total Op Rev Per Encounter	\$ 170.67	\$ 191.28
Operating Margin	-2.3%	0.0%
Cost-to-Charges	118.8%	93.9%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 781,455	48.4%
State EAPC	\$ 0	0.0%
State Other	\$ 325,152	20.1%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 103,167	6.4%
Donations & Contributions	\$ 51,632	3.2%
Other Income	\$ 353,621	21.9%
Total Other Revenue	\$ 1,615,027	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374438	Rural (95-210)	No
Clinic Name	LOGAN HEIGHTS FAMILY COUNSELING CENTER	Encounter Volume	8,132
Address	2204 NATIONAL AVE.	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92113	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		
Clinic County	San Diego		
Community/Free	Community Clinic		
		DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS	
		Responder Status	Responder
		Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	3,302	40.6%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	3
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	4,827	59.4%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	1	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	2	0.0%	Poliovirus	0
Total Encounters by Service	8,132	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	11.3%	1,363	16.8%	2,839.58
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	4	88.7%	6,769	83.2%	1,790.74
Total	4	100.0%	8,132	100.0%	1,908.92

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY				
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity		
Under 1 year	0	0.0%	0	0.0%	Race	Patients	% of Total
From 1 to 4 years	9	0.3%	4	0.1%	Asian / Pacific Islander	40	1.4%
From 5 to 12 years	350	12.1%	205	7.1%	Black	271	9.4%
From 13 to 14 years	68	2.4%	52	1.8%	White (Incl. Hispanic)	2,188	75.9%
From 15 to 19 years	110	3.8%	132	4.6%	Nat. Amer / AK Native	13	0.5%
From 20 to 34 years	196	6.8%	405	14.1%	More Than One Race	61	2.1%
From 35 to 44 years	171	5.9%	255	8.8%	Other / Unknown	309	10.7%
From 45 to 64 years	362	12.6%	486	16.9%	Total Patients	2,882	100.0%
65 years and older	25	0.9%	52	1.8%	Ethnicity		
Total Patients	1,291	44.8%	1,591	55.2%	Hispanic	1,881	65.3%
					Non-Hispanic	995	34.5%
					Unknown	6	0.2%
					Total Patients	2,882	100.0%
Poverty Level	All Patients	% of Total				Patients	Encounters
Under 100%	2,468	85.6%			Seasonal Agricultural and Migratory Workers	5	26
100% to 200%	365	12.7%					
Above 200%	37	1.3%					
Unknown	12	0.4%					
Total Patients	2,882	100.0%					

PATIENT COVERAGE		EPISODIC PROGRAMS		
Patients	% of All Patients	Patients		
Medicare	236	8.2%	BCCCP	-
Medicare - Managed Care	2	0.1%	CHDP	-
Medi-Cal	1,251	43.4%	Family PACT	-
Medi-Cal - Managed Care	2	0.1%	Other County Programs	-
County Indigent / CMSP / MISP	612	21.2%	Children's Treatment Program	-
Healthy Families	0	0.0%	Other Payer - covered by a grant	9
Private Insurance	5	0.2%		
Alameda Alliance for Health	0	0.0%		
Healthy Way LA-Unmatched	0	0.0%		
PACE Program	0	0.0%		
Self-Pay / Sliding Fee	217	7.5%		
Free	47	1.6%		
All Other Payers	510	17.7%		
Total Patients	2,882	100.0%		

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,049	\$ 159,184	\$ 7,959	\$ 151,225	95.0%	\$ 151.75	\$ 144.16
Medicare - Managed Care	2	\$ 280	\$ 14	\$ 266	95.0%	\$ 140.00	\$ 133.00
Medi-Cal	4,231	\$ 722,664	\$ (1,140,064)	\$ 1,862,728	257.8%	\$ 170.80	\$ 440.26
Medi-Cal - Managed Care	3	\$ 355	\$ 180	\$ 175	49.3%	\$ 118.33	\$ 58.33
County Indigent/CMSP/MISP	2,121	\$ 373,286	\$ (262,903)	\$ 636,189	170.4%	\$ 176.00	\$ 299.95
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	47	\$ 7,648	\$ 3,750	\$ 3,898	51.0%	\$ 162.72	\$ 82.94
Self-Pay/ Sliding Fee	316	\$ 73,594	\$ 55,646	\$ 17,948	24.4%	\$ 232.89	\$ 56.80
Non-Pay (Free)	51	\$ 7,090	\$ 7,090	\$ 0	0.0%	\$ 139.02	\$ 0
Breast Cancer	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	312	\$ 55,665	\$ 37,000	\$ 18,665	33.5%	\$ 178.41	\$ 59.82
Total	8,132	\$ 1,399,766	\$ (1,291,328)	\$ 2,691,094	192.3%	\$ 172.13	\$ 330.93

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 1,399,766	100.0%	Salaries, Wages & Benefits	\$ 1,725,413	65.0%
- Write-Offs & Adjustments	\$ (1,291,328)	-92.3%	Contract Services - Prof.	\$ 144,173	5.4%
Net Revenue (Collected)	\$ 2,691,094	192.3%	Supplies - Medical & Dental	\$ 173,340	6.5%
+ Other Revenue Sources	\$ 1,128,132	80.6%	Supplies - Office	\$ 21,711	0.8%
Total Operating Revenue	\$ 3,819,226	272.8%	Outpatient Care Services	\$ 0	0.0%
- Operating Expenses	\$ 2,654,291	189.6%	Rent / Depreciation / Interest	\$ 13,678	0.5%
Net Income from Operations	\$ 1,164,935	83.2%	Utilities	\$ 29,647	1.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 41,516	-3.2%
Free/Complimentary	\$ 7,090	-0.5%
Contractual Adjustments	\$ (970,925)	75.2%
Bad Debts	\$ 14,130	-1.1%
Reconciliation	\$ (383,139)	29.7%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ (1,291,328)	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 326.40	\$ 191.25	
Total Op Rev Per Encounter	\$ 469.65	\$ 191.28	
Operating Margin	30.5%	0.0%	
Cost-to-Charges	189.6%	93.9%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 3,757	0.3%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 882,741	78.2%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 241,634	21.4%
Total Other Revenue	\$ 1,128,132	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370813	Rural (95-210)	No
Clinic Name	LOGAN HEIGHTS FAMILY HEALTH CENTER	Encounter Volume	151,796
Address	1809 NATIONAL AVENUE	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92113-2113	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		
Clinic County	San Diego		
Community/Free	Community Clinic		
		DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS	
		Responder Status	Responder
		Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	41,360	27.2%	Mammogram	2,846
Evaluation and Management (new patient)	3,313	2.2%	HIV Testing	4,396
Hospital Related Services	7	0.0%	Pap Smear	4,453
Case Management Services	0	0.0%	Contraceptive Management	1,304
Medicine - Special Services	15,131	10.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	6,347	4.2%	DTaP, DTP, Diphtheria and Tetanus	3,246
Preventive Medicine (adults)	351	0.2%	Hemophilus Influenza B (Hib)	1,716
Counseling	5,889	3.9%	Hepatitis A	917
Integumentary System	249	0.2%	Hepatitis B	455
Maternity Care and Delivery	912	0.6%	HepB and Hib	0
Pathology / Laboratory	24,701	16.3%	Influenza Virus Vaccine	5,004
Family Planning "Z" codes	10,285	6.8%	Measles, Mumps and Rubella and Varicella	707
Dental encounters (CDT codes)	7,806	5.1%	Pneumococcal	2,108
All Other Services (not included in above)	35,445	23.4%	Poliovirus	527
Total Encounters by Service	151,796	100.0%	Varicella	361

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	12	15.8%	44,450	29.3%	3,682.68
Physician Assistants	5	6.2%	18,135	11.9%	3,834.04
Family Nurse Practitioners	3	4.1%	13,124	8.6%	4,233.55
Cert Nurse Midwives	2	2.1%	5,782	3.8%	3,659.49
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	4	5.7%	18,177	12.0%	4,159.50
All Other Primary Care Providers	50	66.1%	52,128	34.3%	1,033.06
Total	76	100.0%	151,796	100.0%	1,989.20

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	1,277	1.9%	1,179	1.7%	Race	Patients	% of Total	
From 1 to 4 years	2,751	4.1%	2,243	3.3%	Asian / Pacific Islander	1,116	1.6%	
From 5 to 12 years	2,819	4.2%	2,748	4.0%	Black	4,658	6.9%	
From 13 to 14 years	674	1.0%	747	1.1%	White (Incl. Hispanic)	49,397	72.8%	
From 15 to 19 years	1,594	2.3%	2,891	4.3%	Nat. Amer / AK Native	286	0.4%	
From 20 to 34 years	4,874	7.2%	13,651	20.1%	More Than One Race	4,190	6.2%	
From 35 to 44 years	3,473	5.1%	8,938	13.2%	Other / Unknown	8,227	12.1%	
From 45 to 64 years	6,397	9.4%	9,690	14.3%	Total Patients	67,874	100.0%	
65 years and older	727	1.1%	1,201	1.8%	Ethnicity			
Total Patients	24,586	36.2%	43,288	63.8%	Hispanic	47,123	69.4%	
					Non-Hispanic	18,638	27.5%	
Poverty Level	All Patients	% of Total			Unknown	2,113	3.1%	
Under 100%	47,332	69.7%			Total Patients	67,874	100.0%	
100% to 200%	7,637	11.3%						
Above 200%	694	1.0%						
Unknown	12,211	18.0%						
Total Patients	67,874	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	101	637	

PATIENT COVERAGE				Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	1,171	1.7%	BCCCP	1,684	
Medicare - Managed Care	225	0.3%	CHDP	1,934	
Medi-Cal	9,609	14.2%	Family PACT	4,387	
Medi-Cal - Managed Care	9,725	14.3%	Other County Programs	152	
County Indigent / CMSP / MISDP	3,892	5.7%	Children's Treatment Program	37	
Healthy Families	88	0.1%	Other Payer - covered by a grant	3,758	
Private Insurance	676	1.0%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	18,873	27.8%			
Free	463	0.7%			
All Other Payers	23,152	34.1%			
Total Patients	67,874	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	3,963	\$ 728,904	\$ 146,191	\$ 582,713	79.9%	\$ 183.93	\$ 147.04
Medicare - Managed Care	870	\$ 146,543	\$ 7,327	\$ 139,216	95.0%	\$ 168.44	\$ 160.02
Medi-Cal	35,882	\$ 5,851,921	\$ (1,763,496)	\$ 7,615,417	130.1%	\$ 163.09	\$ 212.24
Medi-Cal - Managed Care	28,695	\$ 6,584,330	\$ 968,957	\$ 5,615,373	85.3%	\$ 229.46	\$ 195.69
County Indigent/CMSP/MISP	11,849	\$ 2,819,145	\$ 48,321	\$ 2,770,824	98.3%	\$ 237.92	\$ 233.84
Healthy Families	341	\$ 267,461	\$ 69,205	\$ 198,256	74.1%	\$ 784.34	\$ 581.40
Private Insurance	3,842	\$ 2,115,657	\$ 865,852	\$ 1,249,805	59.1%	\$ 550.67	\$ 325.30
Self-Pay/ Sliding Fee	21,607	\$ 3,801,667	\$ 2,635,003	\$ 1,166,664	30.7%	\$ 175.95	\$ 53.99
Non-Pay (Free)	1,233	\$ 68,397	\$ 68,397	\$ 0	0.0%	\$ 55.47	\$ 0
Breast Cancer	2,073	\$ 294,965	\$ 210,848	\$ 84,117	28.5%	\$ 142.29	\$ 40.58
Child Health & Disability Prog (CHDP)	2,586	\$ 387,499	\$ 229,254	\$ 158,245	40.8%	\$ 149.84	\$ 61.19
Family Pact	8,549	\$ 1,847,168	\$ 797,719	\$ 1,049,449	56.8%	\$ 216.07	\$ 122.76
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	154	\$ 22,132	\$ 2,421	\$ 19,711	89.1%	\$ 143.71	\$ 127.99
All Other Payers	30,152	\$ 2,874,123	\$ 703,641	\$ 2,170,482	75.5%	\$ 95.32	\$ 71.98
Total	151,796	\$ 27,809,912	\$ 4,989,640	\$ 22,820,272	82.1%	\$ 183.21	\$ 150.34

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges	Operating Expenses	% of Total
Gross Revenue (Charges)	\$ 27,809,912 100.0%	Salaries, Wages & Benefits	\$ 18,751,795 57.3%
- Write-Offs & Adjustments	\$ 4,989,640 17.9%	Contract Services - Prof.	\$ 2,840,207 8.7%
Net Revenue (Collected)	\$ 22,820,272 82.1%	Supplies - Medical & Dental	\$ 2,509,665 7.7%
+ Other Revenue Sources	\$ 17,156,846 61.7%	Supplies - Office	\$ 168,627 0.5%
Total Operating Revenue	\$ 39,977,118 143.8%	Outpatient Care Services	\$ 876,736 2.7%
- Operating Expenses	\$ 32,728,051 117.7%	Rent / Depreciation / Interest	\$ 691,907 2.1%
Net Income from Operations	\$ 7,249,067 26.1%	Utilities	\$ 314,557 1.0%
		Continuing Education	\$ 34,725 0.1%
		Information Technology	\$ 318,637 1.0%
		All Others	\$ 6,221,195 19.0%
		Total Expenses	\$ 32,728,051 100.0%

Write-Offs & Adjustments	
Sliding Fee Write-Offs	\$ 1,798,900 36.1%
Free/Complimentary	\$ 68,397 1.4%
Contractual Adjustments	\$ 3,624,693 72.6%
Bad Debts	\$ 836,103 16.8%
Reconciliation	\$ (1,338,453) (26.8%)
Other Adjustments	\$ 0 0.0%
Total Write-offs & Adjustments	\$ 4,989,640 100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 215.61	\$ 191.25	
Total Op Rev Per Encounter	\$ 263.36	\$ 191.28	
Operating Margin	18.1%	0.0%	
Cost-to-Charges	117.7%	93.9%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 5,998,297	35.0%
State EAPC	\$ 0	0.0%
State Other	\$ 38,625	0.2%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 4,333,843	25.3%
Local	\$ 360,014	2.1%
Private	\$ 987,161	5.8%
Donations & Contributions	\$ 309,783	1.8%
Other Income	\$ 5,129,123	29.9%
Total Other Revenue	\$ 17,156,846	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370936	Rural (95-210)	No
Clinic Name	MID-CITY COMMUNITY CLINIC	Encounter Volume	21,363
Address	4290 POLK AVENUE	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92105	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	19,345	90.6%	Mammogram	0
Evaluation and Management (new patient)	1,289	6.0%	HIV Testing	495
Hospital Related Services	0	0.0%	Pap Smear	1,017
Case Management Services	0	0.0%	Contraceptive Management	99
Medicine - Special Services	709	3.3%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	401
Preventive Medicine (adults)	1	0.0%	Hemophilus Influenza B (Hib)	2
Counseling	0	0.0%	Hepatitis A	25
Integumentary System	1	0.0%	Hepatitis B	93
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	11	0.1%	Influenza Virus Vaccine	1,953
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	4
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	109
All Other Services (not included in above)	7	0.0%	Poliovirus	0
Total Encounters by Service	21,363	100.0%	Varicella	10

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4	54.3%	11,272	52.8%	2,716.14
Physician Assistants	0	4.8%	1,029	4.8%	2,781.08
Family Nurse Practitioners	2	24.2%	6,523	30.5%	3,525.95
Cert Nurse Midwives	0	5.2%	1,453	6.8%	3,632.50
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	11.4%	1,086	5.1%	1,248.28
Total	8	100.0%	21,363	100.0%	2,796.20

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	0	0.0%	0	0.0%	Race
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander
From 5 to 12 years	0	0.0%	0	0.0%	Black
From 13 to 14 years	0	0.0%	0	0.0%	White (Incl. Hispanic)
From 15 to 19 years	61	1.0%	155	2.6%	Nat. Amer / AK Native
From 20 to 34 years	456	7.6%	1,215	20.2%	More Than One Race
From 35 to 44 years	310	5.1%	798	13.3%	Other / Unknown
From 45 to 64 years	838	13.9%	1,572	26.1%	Total Patients
65 years and older	231	3.8%	384	6.4%	
Total Patients	1,896	31.5%	4,124	68.5%	Ethnicity
					Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	4,876	81.0%			
100% to 200%	1,021	17.0%			
Above 200%	73	1.2%			
Unknown	50	0.8%			
Total Patients	6,020	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					19
					140

PATIENT COVERAGE		EPISODIC PROGRAMS	
	Patients	Patients	
Medicare	595	9.9%	BCCCP
Medicare - Managed Care	166	2.8%	CHDP
Medi-Cal	348	5.8%	Family PACT
Medi-Cal - Managed Care	1,356	22.5%	Other County Programs
County Indigent / CMSP / MISIP	976	16.2%	Children's Treatment Program
Healthy Families	0	0.0%	Other Payer - covered by a grant
Private Insurance	25	0.4%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	0	0.0%	
Self-Pay / Sliding Fee	2,554	42.4%	
Free	0	0.0%	
All Other Payers	0	0.0%	
Total Patients	6,020	100.0%	

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	3,104	\$ 352,269	\$ 17,177	\$ 335,092	95.1%	\$ 113.49	\$ 107.95
Medicare - Managed Care	874	\$ 123,962	\$ 1,700	\$ 122,262	98.6%	\$ 141.83	\$ 139.89
Medi-Cal	2,593	\$ 565,261	\$ 43,417	\$ 521,844	92.3%	\$ 217.99	\$ 201.25
Medi-Cal - Managed Care	5,181	\$ 782,755	\$ 5,000	\$ 777,755	99.4%	\$ 151.08	\$ 150.12
County Indigent/CMSP/MISP	4,321	\$ 969,790	\$ 13,696	\$ 956,094	98.6%	\$ 224.44	\$ 221.27
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	60	\$ 3,729	\$ 1,835	\$ 1,894	50.8%	\$ 62.15	\$ 31.57
Self-Pay/ Sliding Fee	3,211	\$ 389,540	\$ 206,645	\$ 182,895	47.0%	\$ 121.31	\$ 56.96
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	728	\$ 54,663	\$ 32,745	\$ 21,918	40.1%	\$ 75.09	\$ 30.11
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	1,291	\$ 148,555	\$ 34,116	\$ 114,439	77.0%	\$ 115.07	\$ 88.64
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	21,363	\$ 3,390,524	\$ 356,331	\$ 3,034,193	89.5%	\$ 158.71	\$ 142.03

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,390,524 100.0%
- Write-Offs & Adjustments	\$ 356,331 10.5%
Net Revenue (Collected)	\$ 3,034,193 89.5%
+ Other Revenue Sources	\$ 1,010,452 29.8%
Total Operating Revenue	\$ 4,044,645 119.3%
- Operating Expenses	\$ 4,444,870 131.1%
Net Income from Operations	\$ (400,225) -11.8%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 3,319,145 74.7%
Contract Services - Prof.	\$ 321,711 7.2%
Supplies - Medical & Dental	\$ 159,418 3.6%
Supplies - Office	\$ 52,660 1.2%
Outpatient Care Services	\$ 26,331 0.6%
Rent / Depreciation / Interest	\$ 170,033 3.8%
Utilities	\$ 39,618 0.9%
Continuing Education	\$ 4,430 0.1%
Information Technology	\$ 104,765 2.4%
All Others	\$ 246,759 5.6%
Total Expenses	\$ 4,444,870 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 202,683	56.9%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 123,785	34.7%
Bad Debts	\$ 15,867	4.5%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 13,996	3.9%
Total Write-offs & Adjustments	\$ 356,331	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 520,395	51.5%
State EAPC	\$ 0	0.0%
State Other	\$ 106,937	10.6%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 115,017	11.4%
Donations & Contributions	\$ 130,579	12.9%
Other Income	\$ 137,524	13.6%
Total Other Revenue	\$ 1,010,452	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 208.06 \$ 191.25
Total Op Rev Per Encounter	\$ 189.33 \$ 191.28
Operating Margin	-9.9% 0.0%
Cost-to-Charges	131.1% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371163	Rural (95-210)	No
Clinic Name	MOUNTAIN EMPIRE FAMILY MEDICINE	Encounter Volume	4,479
Address	31115 HIGHWAY 94	Congressional District	51
City	CAMPO	State Senate District	40
State	CA	State Assembly District	71
Zip Code	91906	MSSA Designation	Rural
		MSSA Name:	BUCKMAN SPRINGS/CANYON CITY/JACUMBA/MORENA VILLAGE/TECATE
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	3,602	80.4%	Mammogram	0
Evaluation and Management (new patient)	262	5.8%	HIV Testing	1
Hospital Related Services	0	0.0%	Pap Smear	32
Case Management Services	0	0.0%	Contraceptive Management	130
Medicine - Special Services	174	3.9%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	362	8.1%	DTaP, DTP, Diphtheria and Tetanus	199
Preventive Medicine (adults)	1	0.0%	Hemophilus Influenza B (Hib)	92
Counseling	0	0.0%	Hepatitis A	79
Integumentary System	5	0.1%	Hepatitis B	17
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1	0.0%	Influenza Virus Vaccine	62
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	72
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	112
All Other Services (not included in above)	72	1.6%	Poliovirus	24
Total Encounters by Service	4,479	100.0%	Varicella	45

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	5.6%	633	14.1%	10,550.00
Physician Assistants	0	1.9%	58	1.3%	2,900.00
Family Nurse Practitioners	1	83.2%	3,615	80.7%	4,061.80
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	9.3%	173	3.9%	1,730.00
Total	1	100.0%	4,479	100.0%	4,185.98

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	680	\$ 88,876	\$ 10,979	\$ 77,897	87.6%	\$ 130.70	\$ 114.55
Medicare - Managed Care	270	\$ 72,736	\$ 31,926	\$ 40,810	56.1%	\$ 269.39	\$ 151.15
Medi-Cal	489	\$ 73,535	\$ (225,209)	\$ 298,744	406.3%	\$ 150.38	\$ 610.93
Medi-Cal - Managed Care	1,250	\$ 224,107	\$ 122,252	\$ 101,855	45.4%	\$ 179.29	\$ 81.48
County Indigent/CMSP/MISP	477	\$ 62,657	\$ (19,702)	\$ 82,359	131.4%	\$ 131.36	\$ 172.66
Healthy Families	6	\$ 822	\$ 659	\$ 163	19.8%	\$ 137.00	\$ 27.17
Private Insurance	618	\$ 123,330	\$ 56,698	\$ 66,632	54.0%	\$ 199.56	\$ 107.82
Self-Pay/ Sliding Fee	575	\$ 72,760	\$ 52,143	\$ 20,617	28.3%	\$ 126.54	\$ 35.86
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	40	\$ 4,617	\$ 4,221	\$ 396	8.6%	\$ 115.43	\$ 9.90
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	74	\$ 10,730	\$ 6,005	\$ 4,725	44.0%	\$ 145.00	\$ 63.85
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	4,479	\$ 734,170	\$ 39,972	\$ 694,198	94.6%	\$ 163.91	\$ 154.99

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 734,170 100.0%
- Write-Offs & Adjustments	\$ 39,972 5.4%
Net Revenue (Collected)	\$ 694,198 94.6%
+ Other Revenue Sources	\$ 627,873 85.5%
Total Operating Revenue	\$ 1,322,071 180.1%
- Operating Expenses	\$ 1,105,366 150.6%
Net Income from Operations	\$ 216,705 29.5%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 819,716 74.2%
Contract Services - Prof.	\$ 24,448 2.2%
Supplies - Medical & Dental	\$ 29,987 2.7%
Supplies - Office	\$ 5,640 0.5%
Outpatient Care Services	\$ 0 0.0%
Rent / Depreciation / Interest	\$ 85,545 7.7%
Utilities	\$ 73,520 6.7%
Continuing Education	\$ 169 0.0%
Information Technology	\$ 0 0.0%
All Others	\$ 66,341 6.0%
Total Expenses	\$ 1,105,366 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 22,942	57.4%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 236,685	592.1%
Bad Debts	\$ 26,729	66.9%
Reconciliation	\$ (59,567)	(149.0%)
Other Adjustments	\$ (186,817)	-467.4%
Total Write-offs & Adjustments	\$ 39,972	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 476,374	75.9%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 59,035	9.4%
Local	\$ 0	0.0%
Private	\$ 44,847	7.1%
Donations & Contributions	\$ 21,557	3.4%
Other Income	\$ 26,060	4.2%
Total Other Revenue	\$ 627,873	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 246.79 \$ 191.25
Total Op Rev Per Encounter	\$ 295.17 \$ 191.28
Operating Margin	16.4% 0.0%
Cost-to-Charges	150.6% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371654	Rural (95-210)	No
Clinic Name	NATIONAL CITY FAMILY CLINIC	Encounter Volume	14,919
Address	1136 D AVENUE	Congressional District	51
City	NATIONAL CITY	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91950	MSSA Designation	Urban
		MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	11,372	76.2%	Mammogram	0
Evaluation and Management (new patient)	1,110	7.4%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	123
Case Management Services	0	0.0%	Contraceptive Management	31
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,230	8.2%	DTaP, DTP, Diphtheria and Tetanus	721
Preventive Medicine (adults)	21	0.1%	Hemophilus Influenza B (Hib)	254
Counseling	0	0.0%	Hepatitis A	175
Integumentary System	0	0.0%	Hepatitis B	83
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	160	1.1%	Influenza Virus Vaccine	1,626
Family Planning "Z" codes	623	4.2%	Measles, Mumps and Rubella and Varicella	146
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	415
All Other Services (not included in above)	403	2.7%	Poliovirus	95
Total Encounters by Service	14,919	100.0%	Varicella	164

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4	87.2%	12,573	84.3%	2,930.77
Physician Assistants	0	4.9%	1,465	9.8%	6,104.17
Family Nurse Practitioners	0	0.4%	216	1.4%	10,800.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	7.5%	665	4.5%	1,797.30
Total	5	100.0%	14,919	100.0%	3,032.32

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	86	1.6%	50	0.9%	Race	Patients	% of Total	
From 1 to 4 years	157	2.9%	154	2.9%	Asian / Pacific Islander	546	10.2%	
From 5 to 12 years	350	6.5%	320	6.0%	Black	140	2.6%	
From 13 to 14 years	73	1.4%	59	1.1%	White (Incl. Hispanic)	279	5.2%	
From 15 to 19 years	161	3.0%	198	3.7%	Nat. Amer / AK Native	12	0.2%	
From 20 to 34 years	274	5.1%	640	12.0%	More Than One Race	23	0.4%	
From 35 to 44 years	191	3.6%	438	8.2%	Other / Unknown	4,351	81.3%	
From 45 to 64 years	540	10.1%	1,110	20.7%	Total Patients	5,351	100.0%	
65 years and older	186	3.5%	364	6.8%	Ethnicity			
Total Patients	2,018	37.7%	3,333	62.3%	Hispanic	4,072	76.1%	
					Non-Hispanic	1,136	21.2%	
					Unknown	143	2.7%	
					Total Patients	5,351	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	4,093	76.5%						
100% to 200%	826	15.4%						
Above 200%	135	2.5%						
Unknown	297	5.6%						
Total Patients	5,351	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	63	230	

PATIENT COVERAGE				Episodic Programs			
	Patients	% of All Patients			Patients		
Medicare	497	9.3%		BCCCP	340		
Medicare - Managed Care	141	2.6%		CHDP	496		
Medi-Cal	1,577	29.5%		Family PACT	110		
Medi-Cal - Managed Care	979	18.3%		Other County Programs	-		
County Indigent / CMSP / MISPP	95	1.8%		Children's Treatment Program	-		
Healthy Families	278	5.2%		Other Payer - covered by a grant	-		
Private Insurance	134	2.5%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	1,650	30.8%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	5,351	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,990	\$ 247,198	\$ (10,107)	\$ 257,305	104.1%	\$ 124.22	\$ 129.30
Medicare - Managed Care	565	\$ 85,658	\$ 14,698	\$ 70,960	82.8%	\$ 151.61	\$ 125.59
Medi-Cal	3,382	\$ 1,332,890	\$ 763,869	\$ 569,021	42.7%	\$ 394.11	\$ 168.25
Medi-Cal - Managed Care	2,937	\$ 1,797,558	\$ 959,485	\$ 838,073	46.6%	\$ 612.04	\$ 285.35
County Indigent/CMSP/MISP	190	\$ 15,510	\$ 413	\$ 15,097	97.3%	\$ 81.63	\$ 79.46
Healthy Families	819	\$ 114,568	\$ 8,204	\$ 106,364	92.8%	\$ 139.89	\$ 129.87
Private Insurance	249	\$ 71,193	\$ 42,461	\$ 28,732	40.4%	\$ 285.92	\$ 115.39
Self-Pay/ Sliding Fee	2,627	\$ 251,138	\$ 183,853	\$ 67,285	26.8%	\$ 95.60	\$ 25.61
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	340	\$ 39,493	\$ 27,598	\$ 11,895	30.1%	\$ 116.16	\$ 34.99
Child Health & Disability Prog (CHDP)	1,488	\$ 262,458	\$ 12,102	\$ 250,356	95.4%	\$ 176.38	\$ 168.25
Family Pact	332	\$ 37,138	\$ 15,498	\$ 21,640	58.3%	\$ 111.86	\$ 65.18
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	14,919	\$ 4,254,802	\$ 2,018,074	\$ 2,236,728	52.6%	\$ 285.19	\$ 149.92

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 4,254,802 100.0%
- Write-Offs & Adjustments	\$ 2,018,074 47.4%
Net Revenue (Collected)	\$ 2,236,728 52.6%
+ Other Revenue Sources	\$ 292,492 6.9%
Total Operating Revenue	\$ 2,529,220 59.4%
- Operating Expenses	\$ 2,148,497 50.5%
Net Income from Operations	\$ 380,723 8.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,756,887 81.8%
Contract Services - Prof.	\$ 65,588 3.1%
Supplies - Medical & Dental	\$ 93,056 4.3%
Supplies - Office	\$ 47,937 2.2%
Outpatient Care Services	\$ 23,227 1.1%
Rent / Depreciation / Interest	\$ 68,444 3.2%
Utilities	\$ 36,564 1.7%
Continuing Education	\$ 9,743 0.5%
Information Technology	\$ 0 0.0%
All Others	\$ 47,051 2.2%
Total Expenses	\$ 2,148,497 100.0%

Write-Offs & Adjustments		%
Sliding Fee Write-Offs	\$ 183,853	9.1%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,834,221	90.9%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 2,018,074	100.0%

Other Revenue Sources		%
Federal (including stimulus funds)	\$ 220,726	75.5%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 71,766	24.5%
Total Other Revenue	\$ 292,492	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 144.01 vs \$ 191.25
Total Op Rev Per Encounter	\$ 169.53 vs \$ 191.28
Operating Margin	15.1% vs 0.0%
Cost-to-Charges	50.5% vs 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374200	Rural (95-210)	No
Clinic Name	NCHS MISSION MESA COMMUNITY HEALTH CENTER	Encounter Volume	14,394
Address	2210 MESA DRIVE	Congressional District	49
City	OCEANSIDE	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92054	MSSA Designation	Urban
		MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	9,718	67.5%	Mammogram	0
Evaluation and Management (new patient)	155	1.1%	HIV Testing	56
Hospital Related Services	197	1.4%	Pap Smear	5
Case Management Services	0	0.0%	Contraceptive Management	48
Medicine - Special Services	1	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	3,914	27.2%	DTaP, DTP, Diphtheria and Tetanus	1,436
Preventive Medicine (adults)	31	0.2%	Hemophilus Influenza B (Hib)	883
Counseling	2	0.0%	Hepatitis A	544
Integumentary System	2	0.0%	Hepatitis B	149
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	2,340
Family Planning "Z" codes	1	0.0%	Measles, Mumps and Rubella and Varicella	488
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1,014
All Other Services (not included in above)	373	2.6%	Poliovirus	146
Total Encounters by Service	14,394	100.0%	Varicella	259

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	71.8%	11,355	78.9%	5,512.14
Physician Assistants	0	1.7%	84	0.6%	1,680.00
Family Nurse Practitioners	1	26.5%	2,955	20.5%	3,888.16
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3	100.0%	14,394	100.0%	5,015.33

DEMOGRAPHIC DATA			PATIENTS BY AGE AND GENDER			PATIENTS BY RACE/ETHNICITY		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Patients by Age and Gender					Race			
Under 1 year	376	8.6%	355	8.1%	Asian / Pacific Islander	75	1.7%	
From 1 to 4 years	606	13.9%	545	12.5%	Black	125	2.9%	
From 5 to 12 years	868	19.9%	791	18.2%	White (Incl. Hispanic)	644	14.8%	
From 13 to 14 years	169	3.9%	149	3.4%	Nat. Amer / AK Native	1	0.0%	
From 15 to 19 years	242	5.6%	239	5.5%	More Than One Race	127	2.9%	
From 20 to 34 years	6	0.1%	10	0.2%	Other / Unknown	3,384	77.7%	
From 35 to 44 years	0	0.0%	0	0.0%	Total Patients	4,356	100.0%	
From 45 to 64 years	0	0.0%	0	0.0%	Ethnicity			
65 years and older	0	0.0%	0	0.0%	Hispanic	3,392	77.9%	
Total Patients	2,267	52.0%	2,089	48.0%	Non-Hispanic	852	19.6%	
					Unknown	112	2.6%	
					Total Patients	4,356	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	3,128	71.8%						
100% to 200%	757	17.4%						
Above 200%	101	2.3%						
Unknown	370	8.5%						
Total Patients	4,356	100.0%						
						Patients		Encounters
					Seasonal Agricultural and Migratory Workers	270		822

PATIENT COVERAGE		PATIENTS		EPISODIC PROGRAMS	
	Patients	% of All Patients		Patients	
Medicare	0	0.0%	BCCCP	-	
Medicare - Managed Care	1	0.0%	CHDP	-	
Medi-Cal	812	18.6%	Family PACT	22	
Medi-Cal - Managed Care	2,827	64.9%	Other County Programs	-	
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	2	
Healthy Families	40	0.9%	Other Payer - covered by a grant	-	
Private Insurance	260	6.0%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	416	9.6%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	4,356	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	1	\$ 198	\$ 98	100	50.5%	\$ 198.00	\$ 100.00
Medi-Cal	3,627	\$ 759,401	\$ 55,750	703,651	92.7%	\$ 209.37	\$ 194.00
Medi-Cal - Managed Care	9,287	\$ 2,176,671	\$ 586,181	1,590,490	73.1%	\$ 234.38	\$ 171.26
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	291	\$ 64,001	\$ (12,636)	76,637	119.7%	\$ 219.93	\$ 263.36
Private Insurance	697	\$ 130,290	\$ 59,936	70,354	54.0%	\$ 186.93	\$ 100.94
Self-Pay/ Sliding Fee	432	\$ 165,426	\$ 134,810	30,616	18.5%	\$ 382.93	\$ 70.87
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	24	\$ 14,741	\$ 13,294	1,447	9.8%	\$ 614.21	\$ 60.29
Family Pact	35	\$ 3,519	\$ 1,220	2,299	65.3%	\$ 100.54	\$ 65.69
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	14,394	\$ 3,314,247	\$ 838,653	2,475,594	74.7%	\$ 230.25	\$ 171.99

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,314,247 100.0%
- Write-Offs & Adjustments	\$ 838,653 25.3%
Net Revenue (Collected)	\$ 2,475,594 74.7%
+ Other Revenue Sources	\$ 213,289 6.4%
Total Operating Revenue	\$ 2,688,883 81.1%
- Operating Expenses	\$ 1,967,765 59.4%
Net Income from Operations	\$ 721,118 21.8%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 127,583	15.2%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 703,843	83.9%
Bad Debts	\$ 7,227	0.9%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 838,653	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 136.71 \$ 191.25
Total Op Rev Per Encounter	\$ 186.81 \$ 191.28
Operating Margin	26.8% 0.0%
Cost-to-Charges	59.4% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,094,792 55.6%
Contract Services - Prof.	\$ 708 0.0%
Supplies - Medical & Dental	\$ 55,812 2.8%
Supplies - Office	\$ 10,322 0.5%
Outpatient Care Services	\$ 8,841 0.4%
Rent / Depreciation / Interest	\$ 42,080 2.1%
Utilities	\$ 21,865 1.1%
Continuing Education	\$ 2,610 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 730,735 37.1%
Total Expenses	\$ 1,967,765 100.0%

Other Revenue Sources	% of Total
Federal (including stimulus funds)	\$ - 0.0%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 0 0.0%
Local	\$ 0 0.0%
Private	\$ 35 0.0%
Donations & Contributions	\$ 212,932 99.8%
Other Income	\$ 322 0.2%
Total Other Revenue	\$ 213,289 100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374433	Rural (95-210)	No
Clinic Name	NCHS-MISSION MESA DENTAL	Encounter Volume	9,623
Address	2216 EL CAMINO REAL	Congressional District	49
City	OCEANSIDE	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92054	MSSA Designation	Urban
		MSSA Name:	CARLSBAD EAST/ENCINITAS EAST/OCEANSIDE EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	9,623	100.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	9,623	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	3	100.0%	9,623	100.0%	3,016.61
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3	100.0%	9,623	100.0%	3,016.61

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	19	0.5%	18	0.5%	Race
From 1 to 4 years	489	12.3%	429	10.8%	Asian / Pacific Islander
From 5 to 12 years	638	16.1%	600	15.1%	Black
From 13 to 14 years	70	1.8%	58	1.5%	White (Incl. Hispanic)
From 15 to 19 years	113	2.8%	158	4.0%	Nat. Amer / AK Native
From 20 to 34 years	124	3.1%	413	10.4%	More Than One Race
From 35 to 44 years	88	2.2%	223	5.6%	Other / Unknown
From 45 to 64 years	183	4.6%	214	5.4%	Total Patients
65 years and older	47	1.2%	83	2.1%	Ethnicity
Total Patients	1,771	44.6%	2,196	55.4%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	3,079	77.6%			
100% to 200%	739	18.6%			
Above 200%	43	1.1%			
Unknown	106	2.7%			
Total Patients	3,967	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					417
					1,159

PATIENT COVERAGE			EPISODIC PROGRAMS		
	Patients	% of All Patients		Patients	
Medicare	45	1.1%	BCCCP	-	
Medicare - Managed Care	4	0.1%	CHDP	-	
Medi-Cal	941	23.7%	Family PACT	-	
Medi-Cal - Managed Care	1,298	32.7%	Other County Programs	83	
County Indigent / CMSP / MISP	1	0.0%	Children's Treatment Program	-	
Healthy Families	8	0.2%	Other Payer - covered by a grant	110	
Private Insurance	63	1.6%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	1,607	40.5%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	3,967	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	5,570	\$ 1,191,823	\$ 208,925	982,898	82.5%	\$ 213.97	\$ 176.46
Medi-Cal - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	85	\$ 19,569	\$ 6,541	13,028	66.6%	\$ 230.22	\$ 153.27
Private Insurance	1	\$ 310	\$ 60	250	80.6%	\$ 310.00	\$ 250.00
Self-Pay/ Sliding Fee	3,717	\$ 825,372	\$ 552,378	272,994	33.1%	\$ 222.05	\$ 73.44
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	250	\$ 65,413	\$ 46,561	18,852	28.8%	\$ 261.65	\$ 75.41
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	9,623	\$ 2,102,487	\$ 814,465	1,288,022	61.3%	\$ 218.49	\$ 133.85

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,102,487 100.0%
- Write-Offs & Adjustments	\$ 814,465 38.7%
Net Revenue (Collected)	\$ 1,288,022 61.3%
+ Other Revenue Sources	\$ 267,622 12.7%
Total Operating Revenue	\$ 1,555,644 74.0%
- Operating Expenses	\$ 1,565,067 74.4%
Net Income from Operations	\$ (9,423) -0.4%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 508,776	62.5%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 262,087	32.2%
Bad Debts	\$ 43,602	5.4%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 814,465	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 162.64 \$ 191.25
Total Op Rev Per Encounter	\$ 161.66 \$ 191.28
Operating Margin	-0.6% 0.0%
Cost-to-Charges	74.4% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 821,272 52.5%
Contract Services - Prof.	\$ 11,306 0.7%
Supplies - Medical & Dental	\$ 65,561 4.2%
Supplies - Office	\$ 15,024 1.0%
Outpatient Care Services	\$ 0 0.0%
Rent / Depreciation / Interest	\$ 116,232 7.4%
Utilities	\$ 14,233 0.9%
Continuing Education	\$ 2,393 0.2%
Information Technology	\$ 0 0.0%
All Others	\$ 519,046 33.2%
Total Expenses	\$ 1,565,067 100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 267,622	100.0%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 267,622	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374359	Rural (95-210)	No
Clinic Name	NCHS WOMENS HEALTH SERVICES - ENCINITAS	Encounter Volume	16,659
Address	1130 SECOND STREET	Congressional District	49
City	ENCINITAS	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92024	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	8,395	50.4%	Mammogram	449
Evaluation and Management (new patient)	462	2.8%	HIV Testing	611
Hospital Related Services	66	0.4%	Pap Smear	619
Case Management Services	131	0.8%	Contraceptive Management	2,088
Medicine - Special Services	10	0.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	2,143	12.9%	DTaP, DTP, Diphtheria and Tetanus	760
Preventive Medicine (adults)	22	0.1%	Hemophilus Influenza B (Hib)	471
Counseling	2,487	14.9%	Hepatitis A	256
Integumentary System	41	0.2%	Hepatitis B	72
Maternity Care and Delivery	2,266	13.6%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,207
Family Planning "Z" codes	377	2.3%	Measles, Mumps and Rubella and Varicella	267
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	549
All Other Services (not included in above)	259	1.6%	Poliovirus	106
Total Encounters by Service	16,659	100.0%	Varicella	149

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	38.7%	9,860	59.2%	3,912.70
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	7.2%	2,441	14.7%	5,193.62
Cert Nurse Midwives	1	10.6%	1,469	8.8%	2,128.99
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	3	43.5%	2,889	17.3%	1,020.85
Total	7	100.0%	16,659	100.0%	2,558.99

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	175	3.8%	184	4.0%	Race	Patients	% of Total	
From 1 to 4 years	315	6.8%	311	6.7%	Asian / Pacific Islander	96	2.1%	
From 5 to 12 years	373	8.1%	379	8.2%	Black	36	0.8%	
From 13 to 14 years	51	1.1%	62	1.3%	White (Incl. Hispanic)	1,604	34.7%	
From 15 to 19 years	105	2.3%	193	4.2%	Nat. Amer / AK Native	6	0.1%	
From 20 to 34 years	97	2.1%	866	18.7%	More Than One Race	111	2.4%	
From 35 to 44 years	88	1.9%	567	12.3%	Other / Unknown	2,774	60.0%	
From 45 to 64 years	189	4.1%	548	11.8%	Total Patients	4,627	100.0%	
65 years and older	33	0.7%	91	2.0%	Ethnicity			
Total Patients	1,426	30.8%	3,201	69.2%	Hispanic	2,989	64.6%	
					Non-Hispanic	1,547	33.4%	
					Unknown	91	2.0%	
					Total Patients	4,627	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	3,279	70.9%						
100% to 200%	1,132	24.5%						
Above 200%	102	2.2%						
Unknown	114	2.5%						
Total Patients	4,627	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	458	1,736	

PATIENT COVERAGE	Patients	% of All Patients	Episodic Programs	Patients
Medicare	91	2.0%	BCCCP	339
Medicare - Managed Care	4	0.1%	CHDP	-
Medi-Cal	741	16.0%	Family PACT	942
Medi-Cal - Managed Care	1,497	32.4%	Other County Programs	-
County Indigent / CMSP / MISF	3	0.1%	Children's Treatment Program	-
Healthy Families	34	0.7%	Other Payer - covered by a grant	-
Private Insurance	165	3.6%		
Alameda Alliance for Health	0	0.0%		
Healthy Way LA-Unmatched	0	0.0%		
PACE Program	0	0.0%		
Self-Pay / Sliding Fee	2,092	45.2%		
Free	0	0.0%		
All Other Payers	0	0.0%		
Total Patients	4,627	100.0%		

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	316	\$ 32,912	\$ (23,630)	\$ 56,542	171.8%	\$ 104.15	\$ 178.93
Medicare - Managed Care	36	\$ 3,547	\$ 951	\$ 2,596	73.2%	\$ 98.53	\$ 72.11
Medi-Cal	6,066	\$ 752,825	\$ (380,929)	\$ 1,133,754	150.6%	\$ 124.11	\$ 186.90
Medi-Cal - Managed Care	4,995	\$ 1,139,231	\$ 268,617	\$ 870,614	76.4%	\$ 228.07	\$ 174.30
County Indigent/CMSP/MISP	27	\$ 8,104	\$ 4,866	\$ 3,238	40.0%	\$ 300.15	\$ 119.93
Healthy Families	222	\$ 28,693	\$ (7,288)	\$ 35,981	125.4%	\$ 129.25	\$ 162.08
Private Insurance	425	\$ 59,033	\$ 29,287	\$ 29,746	50.4%	\$ 138.90	\$ 69.99
Self-Pay/ Sliding Fee	2,364	\$ 467,205	\$ 318,818	\$ 148,387	31.8%	\$ 197.63	\$ 62.77
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	525	\$ 62,412	\$ 47,261	\$ 15,151	24.3%	\$ 118.88	\$ 28.86
Child Health & Disability Prog (CHDP)	5	\$ 6,289	\$ 5,580	\$ 709	11.3%	\$ 1,257.80	\$ 141.80
Family Pact	1,678	\$ 1,038,833	\$ 756,147	\$ 282,686	27.2%	\$ 619.09	\$ 168.47
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	16,659	\$ 3,599,084	\$ 1,019,680	\$ 2,579,404	71.7%	\$ 216.04	\$ 154.84

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,599,084 100.0%
- Write-Offs & Adjustments	\$ 1,019,680 28.3%
Net Revenue (Collected)	\$ 2,579,404 71.7%
+ Other Revenue Sources	\$ 29,133 0.8%
Total Operating Revenue	\$ 2,608,537 72.5%
- Operating Expenses	\$ 2,821,900 78.4%
Net Income from Operations	\$ (213,363) -5.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,470,191 52.1%
Contract Services - Prof.	\$ 68,597 2.4%
Supplies - Medical & Dental	\$ 184,071 6.5%
Supplies - Office	\$ 15,506 0.5%
Outpatient Care Services	\$ 44,415 1.6%
Rent / Depreciation / Interest	\$ 136,418 4.8%
Utilities	\$ 43,887 1.6%
Continuing Education	\$ 2,705 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 856,110 30.3%
Total Expenses	\$ 2,821,900 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 313,030	30.7%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 700,862	68.7%
Bad Debts	\$ 5,788	0.6%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,019,680	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 10,629	36.5%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 15,279	52.4%
Donations & Contributions	\$ 1,484	5.1%
Other Income	\$ 1,741	6.0%
Total Other Revenue	\$ 29,133	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 169.39 vs \$ 191.25
Total Op Rev Per Encounter	\$ 156.58 vs \$ 191.28
Operating Margin	-8.2% vs 0.0%
Cost-to-Charges	78.4% vs 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374274	Rural (95-210)	No
Clinic Name	NCHS WOMENS HEALTH SERVICES - OCEANSIDE	Encounter Volume	11,650
Address	2210 MESA DRIVE, SUITE 5 AND 7	Congressional District	49
City	OCEANSIDE	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92054	MSSA Designation	Urban
		MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	1,081	9.3%	Mammogram	26
Evaluation and Management (new patient)	70	0.6%	HIV Testing	100
Hospital Related Services	410	3.5%	Pap Smear	120
Case Management Services	2	0.0%	Contraceptive Management	1,324
Medicine - Special Services	17	0.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	5	0.0%	DTaP, DTP, Diphtheria and Tetanus	6
Preventive Medicine (adults)	2	0.0%	Hemophilus Influenza B (Hib)	1
Counseling	4,816	41.3%	Hepatitis A	0
Integumentary System	53	0.5%	Hepatitis B	1
Maternity Care and Delivery	4,257	36.5%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	88
Family Planning "Z" codes	598	5.1%	Measles, Mumps and Rubella and Varicella	1
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1
All Other Services (not included in above)	339	2.9%	Poliovirus	1
Total Encounters by Service	11,650	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	15.5%	2,272	19.5%	1,320.93
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	6	50.7%	4,130	35.5%	733.57
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	4	33.8%	5,248	45.0%	1,399.47
Total	11	100.0%	11,650	100.0%	1,049.55

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	37	2.0%	22	1.2%	Race			
From 1 to 4 years	2	0.1%	0	0.0%	Asian / Pacific Islander	55	3.0%	
From 5 to 12 years	1	0.1%	1	0.1%	Black	36	1.9%	
From 13 to 14 years	0	0.0%	2	0.1%	White (Incl. Hispanic)	507	27.2%	
From 15 to 19 years	0	0.0%	112	6.0%	Nat. Amer / AK Native	0	0.0%	
From 20 to 34 years	0	0.0%	1,213	65.1%	More Than One Race	24	1.3%	
From 35 to 44 years	1	0.1%	371	19.9%	Other / Unknown	1,240	66.6%	
From 45 to 64 years	1	0.1%	88	4.7%	Total Patients	1,862	100.0%	
65 years and older	0	0.0%	11	0.6%	Ethnicity			
Total Patients	42	2.3%	1,820	97.7%	Hispanic	1,327	71.3%	
					Non-Hispanic	493	26.5%	
					Unknown	42	2.3%	
					Total Patients	1,862	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	1,307	70.2%						
100% to 200%	403	21.6%						
Above 200%	53	2.8%						
Unknown	99	5.3%						
Total Patients	1,862	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	160	729	

PATIENT COVERAGE		Patients		Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	9	0.5%	BCCCP	64	
Medicare - Managed Care	1	0.1%	CHDP	-	
Medi-Cal	503	27.0%	Family PACT	648	
Medi-Cal - Managed Care	310	16.6%	Other County Programs	-	
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-	
Healthy Families	15	0.8%	Other Payer - covered by a grant	-	
Private Insurance	139	7.5%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	885	47.5%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	1,862	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	34	\$ 23,628	\$ 20,559	\$ 3,069	13.0%	\$ 694.94	\$ 90.26
Medicare - Managed Care	1	\$ 69	\$ 42	\$ 27	39.1%	\$ 69.00	\$ 27.00
Medi-Cal	7,701	\$ 1,648,735	\$ 173,649	\$ 1,475,086	89.5%	\$ 214.09	\$ 191.54
Medi-Cal - Managed Care	1,838	\$ 642,547	\$ 261,851	\$ 380,696	59.2%	\$ 349.59	\$ 207.13
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	99	\$ 4,457	\$ 29	\$ 4,428	99.3%	\$ 45.02	\$ 44.73
Private Insurance	455	\$ 234,515	\$ 161,582	\$ 72,933	31.1%	\$ 515.42	\$ 160.29
Self-Pay/ Sliding Fee	251	\$ 85,569	\$ 74,633	\$ 10,936	12.8%	\$ 340.91	\$ 43.57
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	87	\$ 9,376	\$ 6,925	\$ 2,451	26.1%	\$ 107.77	\$ 28.17
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	1,184	\$ 256,323	\$ 154,793	\$ 101,530	39.6%	\$ 216.49	\$ 85.75
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	11,650	\$ 2,905,219	\$ 854,063	\$ 2,051,156	70.6%	\$ 249.38	\$ 176.06

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,905,219 100.0%
- Write-Offs & Adjustments	\$ 854,063 29.4%
Net Revenue (Collected)	\$ 2,051,156 70.6%
+ Other Revenue Sources	\$ 219,212 7.5%
Total Operating Revenue	\$ 2,270,368 78.1%
- Operating Expenses	\$ 2,831,806 97.5%
Net Income from Operations	\$ (561,438) -19.3%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,890,630 66.8%
Contract Services - Prof.	\$ 120,839 4.3%
Supplies - Medical & Dental	\$ 46,280 1.6%
Supplies - Office	\$ 11,458 0.4%
Outpatient Care Services	\$ 2,884 0.1%
Rent / Depreciation / Interest	\$ 69,367 2.4%
Utilities	\$ 41,867 1.5%
Continuing Education	\$ 2,415 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 646,066 22.8%
Total Expenses	\$ 2,831,806 100.0%

Write-Offs & Adjustments	% of Total
Sliding Fee Write-Offs	\$ 61,276 7.2%
Free/Complimentary	\$ 0 0.0%
Contractual Adjustments	\$ 779,430 91.3%
Bad Debts	\$ 13,357 1.6%
Reconciliation	\$ 0 0.0%
Other Adjustments	\$ 0 0.0%
Total Write-offs & Adjustments	\$ 854,063 100.0%

Other Revenue Sources	% of Total
Federal (including stimulus funds)	\$ 94,489 43.1%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 0 0.0%
Local	\$ 0 0.0%
Private	\$ 124,688 56.9%
Donations & Contributions	\$ 5 0.0%
Other Income	\$ 30 0.0%
Total Other Revenue	\$ 219,212 100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 243.07 \$ 191.25
Total Op Rev Per Encounter	\$ 194.88 \$ 191.28
Operating Margin	-24.7% 0.0%
Cost-to-Charges	97.5% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371511	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE EL CAJON	Encounter Volume	43,156
Address	855 EAST MADISON AVENUE	Congressional District	53
City	EL CAJON	State Senate District	38
State	CA	State Assembly District	71
Zip Code	92020	MSSA Designation	Urban
		MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	29,619	68.6%	Mammogram	0
Evaluation and Management (new patient)	1,727	4.0%	HIV Testing	1,139
Hospital Related Services	0	0.0%	Pap Smear	2,414
Case Management Services	0	0.0%	Contraceptive Management	78
Medicine - Special Services	2,758	6.4%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	3,271	7.6%	DTaP, DTP, Diphtheria and Tetanus	2,732
Preventive Medicine (adults)	130	0.3%	Hemophilus Influenza B (Hib)	859
Counseling	0	0.0%	Hepatitis A	709
Integumentary System	42	0.1%	Hepatitis B	522
Maternity Care and Delivery	4,200	9.7%	HepB and Hib	2
Pathology / Laboratory	615	1.4%	Influenza Virus Vaccine	3,202
Family Planning "Z" codes	669	1.6%	Measles, Mumps and Rubella and Varicella	609
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1,131
All Other Services (not included in above)	125	0.3%	Poliovirus	399
Total Encounters by Service	43,156	100.0%	Varicella	315

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5	44.8%	23,796	55.1%	4,693.49
Physician Assistants	2	16.0%	7,467	17.3%	4,125.41
Family Nurse Practitioners	1	10.3%	4,560	10.6%	3,897.44
Cert Nurse Midwives	1	6.1%	2,893	6.7%	4,192.75
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	3	22.7%	4,440	10.3%	1,727.63
Total	11	100.0%	43,156	100.0%	3,815.74

DEMOGRAPHIC DATA			PATIENTS BY AGE AND GENDER			PATIENTS BY RACE/ETHNICITY		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	141	1.2%	135	1.2%	Race			
From 1 to 4 years	500	4.4%	497	4.4%	Asian / Pacific Islander	155	1.4%	
From 5 to 12 years	822	7.2%	769	6.8%	Black	596	5.2%	
From 13 to 14 years	150	1.3%	130	1.1%	White (Incl. Hispanic)	10,206	89.8%	
From 15 to 19 years	363	3.2%	456	4.0%	Nat. Amer / AK Native	10	0.1%	
From 20 to 34 years	717	6.3%	1,708	15.0%	More Than One Race	104	0.9%	
From 35 to 44 years	469	4.1%	801	7.0%	Other / Unknown	298	2.6%	
From 45 to 64 years	1,178	10.4%	1,849	16.3%	Total Patients	11,369	100.0%	
65 years and older	282	2.5%	402	3.5%	Ethnicity			
Total Patients	4,622	40.7%	6,747	59.3%	Hispanic	2,939	25.9%	
					Non-Hispanic	8,380	73.7%	
					Unknown	50	0.4%	
					Total Patients	11,369	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	10,145	89.2%						
100% to 200%	1,129	9.9%						
Above 200%	95	0.8%						
Unknown	-	0.0%						
Total Patients	11,369	100.0%						
						Patients		Encounters
					Seasonal Agricultural and Migratory Workers	123		477

PATIENT COVERAGE		EPISODIC PROGRAMS		
	Patients	% of All Patients	Patients	
Medicare	388	3.4%	BCCCP	163
Medicare - Managed Care	203	1.8%	CHDP	289
Medi-Cal	1,002	8.8%	Family PACT	419
Medi-Cal - Managed Care	6,302	55.4%	Other County Programs	-
County Indigent / CMSP / MISP	733	6.4%	Children's Treatment Program	2
Healthy Families	12	0.1%	Other Payer - covered by a grant	36
Private Insurance	148	1.3%		
Alameda Alliance for Health	0	0.0%		
Healthy Way LA-Unmatched	0	0.0%		
PACE Program	0	0.0%		
Self-Pay / Sliding Fee	2,545	22.4%		
Free	0	0.0%		
All Other Payers	36	0.3%		
Total Patients	11,369	100.0%		

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,463	\$ 179,006	\$ 21,606	\$ 157,400	87.9%	\$ 122.36	\$ 107.59
Medicare - Managed Care	869	\$ 103,048	\$ (125,946)	\$ 228,994	222.2%	\$ 118.58	\$ 263.51
Medi-Cal	5,678	\$ 614,260	\$ (445,303)	\$ 1,059,563	172.5%	\$ 108.18	\$ 186.61
Medi-Cal - Managed Care	21,067	\$ 2,745,310	\$ 588,784	\$ 2,156,526	78.6%	\$ 130.31	\$ 102.37
County Indigent/CMSP/MISP	7,052	\$ 764,996	\$ (658,929)	\$ 1,423,925	186.1%	\$ 108.48	\$ 201.92
Healthy Families	47	\$ 9,007	\$ 1,102	\$ 7,905	87.8%	\$ 191.64	\$ 168.19
Private Insurance	343	\$ 51,287	\$ 27,854	\$ 23,433	45.7%	\$ 149.52	\$ 68.32
Self-Pay/ Sliding Fee	3,785	\$ 286,943	\$ 165,402	\$ 121,541	42.4%	\$ 75.81	\$ 32.11
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	583	\$ 61,431	\$ 41,159	\$ 20,272	33.0%	\$ 105.37	\$ 34.77
Child Health & Disability Prog (CHDP)	807	\$ 233,827	\$ 110,698	\$ 123,129	52.7%	\$ 289.75	\$ 152.58
Family Pact	1,403	\$ 159,085	\$ 64,042	\$ 95,043	59.7%	\$ 113.39	\$ 67.74
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	59	\$ 3,926	\$ 1,911	\$ 2,015	51.3%	\$ 66.54	\$ 34.15
Total	43,156	\$ 5,212,126	\$ (207,620)	\$ 5,419,746	104.0%	\$ 120.77	\$ 125.58

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 5,212,126	100.0%	Salaries, Wages & Benefits	\$ 5,089,778	77.5%
- Write-Offs & Adjustments	\$ (207,620)	-4.0%	Contract Services - Prof.	\$ 252,944	3.9%
Net Revenue (Collected)	\$ 5,419,746	104.0%	Supplies - Medical & Dental	\$ 190,182	2.9%
+ Other Revenue Sources	\$ 1,343,999	25.8%	Supplies - Office	\$ 78,698	1.2%
Total Operating Revenue	\$ 6,763,745	129.8%	Outpatient Care Services	\$ 186,486	2.8%
- Operating Expenses	\$ 6,569,825	126.0%	Rent / Depreciation / Interest	\$ 223,333	3.4%
Net Income from Operations	\$ 193,920	3.7%	Utilities	\$ 145,309	2.2%
			Continuing Education	\$ 7,754	0.1%
			Information Technology	\$ 31,288	0.5%
			All Others	\$ 364,053	5.5%
			Total Expenses	\$ 6,569,825	100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 165,044	-79.5%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ (585,009)	281.8%
Bad Debts	\$ 358	-0.2%
Reconciliation	\$ 211,987	(102.1%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ (207,620)	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 152.23	\$ 191.25	
Total Op Rev Per Encounter	\$ 156.73	\$ 191.28	
Operating Margin	2.9%	0.0%	
Cost-to-Charges	126.0%	93.9%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 424,647	31.6%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 435,432	32.4%
Donations & Contributions	\$ 48,404	3.6%
Other Income	\$ 435,516	32.4%
Total Other Revenue	\$ 1,343,999	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374093	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE ESCONDIDO	Encounter Volume	44,897
Address	460 NORTH ELM STREET	Congressional District	50
City	ESCONDIDO	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92025	MSSA Designation	Urban
		MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	35,649	79.4%	Mammogram	0
Evaluation and Management (new patient)	2,608	5.8%	HIV Testing	410
Hospital Related Services	0	0.0%	Pap Smear	776
Case Management Services	0	0.0%	Contraceptive Management	2
Medicine - Special Services	1,766	3.9%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	3,382	7.5%	DTaP, DTP, Diphtheria and Tetanus	2,266
Preventive Medicine (adults)	92	0.2%	Hemophilus Influenza B (Hib)	914
Counseling	0	0.0%	Hepatitis A	563
Integumentary System	166	0.4%	Hepatitis B	194
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,129	2.5%	Influenza Virus Vaccine	3,553
Family Planning "Z" codes	2	0.0%	Measles, Mumps and Rubella and Varicella	584
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1,156
All Other Services (not included in above)	103	0.2%	Poliovirus	70
Total Encounters by Service	44,897	100.0%	Varicella	597

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	7	57.0%	24,471	54.5%	3,730.34
Physician Assistants	2	14.2%	10,615	23.6%	6,472.56
Family Nurse Practitioners	3	25.5%	9,249	20.6%	3,156.66
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	3.3%	562	1.3%	1,478.95
Total	12	100.0%	44,897	100.0%	3,900.70

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	200	1.2%	208	1.3%	Race	Patients	% of Total	
From 1 to 4 years	1,191	7.3%	1,212	7.5%	Asian / Pacific Islander	482	3.0%	
From 5 to 12 years	648	4.0%	603	3.7%	Black	386	2.4%	
From 13 to 14 years	273	1.7%	341	2.1%	White (Incl. Hispanic)	14,765	90.9%	
From 15 to 19 years	535	3.3%	631	3.9%	Nat. Amer / AK Native	40	0.2%	
From 20 to 34 years	1,407	8.7%	1,854	11.4%	More Than One Race	98	0.6%	
From 35 to 44 years	786	4.8%	1,241	7.6%	Other / Unknown	478	2.9%	
From 45 to 64 years	1,700	10.5%	2,493	15.3%	Total Patients	16,249	100.0%	
65 years and older	364	2.2%	562	3.5%	Ethnicity			
Total Patients	7,104	43.7%	9,145	56.3%	Hispanic	11,023	67.8%	
					Non-Hispanic	5,108	31.4%	
Poverty Level	All Patients	% of Total			Unknown	118	0.7%	
Under 100%	13,286	81.8%			Total Patients	16,249	100.0%	
100% to 200%	2,695	16.6%						
Above 200%	268	1.6%						
Unknown	-	0.0%						
Total Patients	16,249	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	269	687	

PATIENT COVERAGE				Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	674	4.1%	BCCCP	150	
Medicare - Managed Care	297	1.8%	CHDP	394	
Medi-Cal	1,743	10.7%	Family PACT	401	
Medi-Cal - Managed Care	4,851	29.9%	Other County Programs	1	
County Indigent / CMSP / MISP	872	5.4%	Children's Treatment Program	4	
Healthy Families	13	0.1%	Other Payer - covered by a grant	-	
Private Insurance	360	2.2%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	7,102	43.7%			
Free	0	0.0%			
All Other Payers	337	2.1%			
Total Patients	16,249	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,912	\$ 325,975	\$ 33,940	\$ 292,035	89.6%	\$ 111.94	\$ 100.29
Medicare - Managed Care	1,267	\$ 141,302	\$ (190,265)	\$ 331,567	234.7%	\$ 111.52	\$ 261.69
Medi-Cal	2,736	\$ 395,432	\$ (41,644)	\$ 437,076	110.5%	\$ 144.53	\$ 159.75
Medi-Cal - Managed Care	14,926	\$ 2,228,848	\$ 287,878	\$ 1,940,970	87.1%	\$ 149.33	\$ 130.04
County Indigent/CMSP/MISP	6,827	\$ 724,814	\$ (582,416)	\$ 1,307,230	180.4%	\$ 106.17	\$ 191.48
Healthy Families	97	\$ 15,029	\$ (3,911)	\$ 18,940	126.0%	\$ 154.94	\$ 195.26
Private Insurance	611	\$ 90,847	\$ 48,098	\$ 42,749	47.1%	\$ 148.69	\$ 69.97
Self-Pay/ Sliding Fee	12,580	\$ 1,522,415	\$ 877,636	\$ 644,779	42.4%	\$ 121.02	\$ 51.25
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	487	\$ 43,140	\$ 28,904	\$ 14,236	33.0%	\$ 88.58	\$ 29.23
Child Health & Disability Prog (CHDP)	1,051	\$ 263,992	\$ 143,867	\$ 120,125	45.5%	\$ 251.18	\$ 114.30
Family Pact	682	\$ 61,464	\$ 24,654	\$ 36,810	59.9%	\$ 90.12	\$ 53.97
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	11	\$ 984	\$ 443	\$ 541	55.0%	\$ 89.45	\$ 49.18
All Other Payers	710	\$ 171,334	\$ 74,818	\$ 96,516	56.3%	\$ 241.32	\$ 135.94
Total	44,897	\$ 5,985,576	\$ 702,002	\$ 5,283,574	88.3%	\$ 133.32	\$ 117.68

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 5,985,576 100.0%
- Write-Offs & Adjustments	\$ 702,002 11.7%
Net Revenue (Collected)	\$ 5,283,574 88.3%
+ Other Revenue Sources	\$ 2,073,747 34.6%
Total Operating Revenue	\$ 7,357,321 122.9%
- Operating Expenses	\$ 7,429,510 124.1%
Net Income from Operations	\$ (72,189) -1.2%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 6,011,359 80.9%
Contract Services - Prof.	\$ 131,934 1.8%
Supplies - Medical & Dental	\$ 272,016 3.7%
Supplies - Office	\$ 74,626 1.0%
Outpatient Care Services	\$ 220,877 3.0%
Rent / Depreciation / Interest	\$ 160,816 2.2%
Utilities	\$ 100,537 1.4%
Continuing Education	\$ 18,332 0.2%
Information Technology	\$ 43,849 0.6%
All Others	\$ 395,164 5.3%
Total Expenses	\$ 7,429,510 100.0%

Write-Offs & Adjustments	
Sliding Fee Write-Offs	\$ 874,546 124.6%
Free/Complimentary	\$ 0 0.0%
Contractual Adjustments	\$ (38,998) -5.6%
Bad Debts	\$ 3,090 0.4%
Reconciliation	\$ (136,636) (19.5%)
Other Adjustments	\$ 0 0.0%
Total Write-offs & Adjustments	\$ 702,002 100.0%

Other Revenue Sources	
Federal (including stimulus funds)	\$ 351,648 17.0%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 0 0.0%
Local	\$ 0 0.0%
Private	\$ 38,582 1.9%
Donations & Contributions	\$ 54,988 2.7%
Other Income	\$ 1,628,529 78.5%
Total Other Revenue	\$ 2,073,747 100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 165.48 \$ 191.25
Total Op Rev Per Encounter	\$ 163.87 \$ 191.28
Operating Margin	-1.0% 0.0%
Cost-to-Charges	124.1% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374410	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - GRAND AVE	Encounter Volume	14,238
Address	1001 E. GRAND AVENUE	Congressional District	50
City	ESCONDIDO	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92025	MSSA Designation	Urban
		MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	12,941	90.9%	Mammogram	2
Evaluation and Management (new patient)	733	5.1%	HIV Testing	426
Hospital Related Services	0	0.0%	Pap Smear	217
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	283	2.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	155
Preventive Medicine (adults)	1	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	18
Integumentary System	7	0.0%	Hepatitis B	34
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	267	1.9%	Influenza Virus Vaccine	484
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	125
All Other Services (not included in above)	6	0.0%	Poliovirus	0
Total Encounters by Service	14,238	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	54.2%	7,184	50.5%	3,703.09
Physician Assistants	0	5.3%	429	3.0%	2,257.89
Family Nurse Practitioners	1	40.5%	6,625	46.5%	4,568.97
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	4	100.0%	14,238	100.0%	3,977.09

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	0	0.0%	0	0.0%	Race			
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	253	7.4%	
From 5 to 12 years	0	0.0%	0	0.0%	Black	136	4.0%	
From 13 to 14 years	0	0.0%	0	0.0%	White (Incl. Hispanic)	2,816	82.5%	
From 15 to 19 years	8	0.2%	10	0.3%	Nat. Amer / AK Native	14	0.4%	
From 20 to 34 years	271	7.9%	356	10.4%	More Than One Race	38	1.1%	
From 35 to 44 years	216	6.3%	263	7.7%	Other / Unknown	156	4.6%	
From 45 to 64 years	803	23.5%	937	27.5%	Total Patients	3,413	100.0%	
65 years and older	215	6.3%	334	9.8%	Ethnicity			
Total Patients	1,513	44.3%	1,900	55.7%	Hispanic	1,179	34.5%	
					Non-Hispanic	2,122	62.2%	
					Unknown	112	3.3%	
					Total Patients	3,413	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	2,777	81.4%						
100% to 200%	558	16.3%						
Above 200%	78	2.3%						
Unknown	-	0.0%						
Total Patients	3,413	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	33	105	

PATIENT COVERAGE			Episodic Programs		
	Patients	% of All Patients		Patients	
Medicare	517	15.1%	BCCCP	51	
Medicare - Managed Care	179	5.2%	CHDP	-	
Medi-Cal	201	5.9%	Family PACT	70	
Medi-Cal - Managed Care	965	28.3%	Other County Programs	18	
County Indigent / CMSP / MISP	475	13.9%	Children's Treatment Program	-	
Healthy Families	0	0.0%	Other Payer - covered by a grant	7	
Private Insurance	59	1.7%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	1,010	29.6%			
Free	0	0.0%			
All Other Payers	7	0.2%			
Total Patients	3,413	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,231	\$ 318,021	\$ 47,990	\$ 270,031	84.9%	\$ 142.55	\$ 121.04
Medicare - Managed Care	934	\$ 116,462	\$ (99,875)	\$ 216,337	185.8%	\$ 124.69	\$ 231.62
Medi-Cal	558	\$ 72,827	\$ (12,795)	\$ 85,622	117.6%	\$ 130.51	\$ 153.44
Medi-Cal - Managed Care	2,850	\$ 325,067	\$ (119,002)	\$ 444,069	136.6%	\$ 114.06	\$ 155.81
County Indigent/CMSP/MISP	4,770	\$ 526,794	\$ (398,927)	\$ 925,721	175.7%	\$ 110.44	\$ 194.07
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	166	\$ 20,565	\$ 10,777	\$ 9,788	47.6%	\$ 123.89	\$ 58.96
Self-Pay/ Sliding Fee	2,302	\$ 241,998	\$ 113,285	\$ 128,713	53.2%	\$ 105.13	\$ 55.91
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	144	\$ 11,360	\$ 7,611	\$ 3,749	33.0%	\$ 78.89	\$ 26.03
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	173	\$ 15,947	\$ 6,256	\$ 9,691	60.8%	\$ 92.18	\$ 56.02
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	94	\$ 18,224	\$ 4,100	\$ 14,124	77.5%	\$ 193.87	\$ 150.26
All Other Payers	16	\$ 1,816	\$ 1,036	\$ 780	43.0%	\$ 113.50	\$ 48.75
Total	14,238	\$ 1,669,081	\$ (439,544)	\$ 2,108,625	126.3%	\$ 117.23	\$ 148.10

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,669,081 100.0%
- Write-Offs & Adjustments	\$ (439,544) -26.3%
Net Revenue (Collected)	\$ 2,108,625 126.3%
+ Other Revenue Sources	\$ 361,843 21.7%
Total Operating Revenue	\$ 2,470,468 148.0%
- Operating Expenses	\$ 2,222,944 133.2%
Net Income from Operations	\$ 247,524 14.8%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,817,034 81.7%
Contract Services - Prof.	\$ 40,646 1.8%
Supplies - Medical & Dental	\$ 43,797 2.0%
Supplies - Office	\$ 24,101 1.1%
Outpatient Care Services	\$ 35,428 1.6%
Rent / Depreciation / Interest	\$ 87,677 3.9%
Utilities	\$ 49,038 2.2%
Continuing Education	\$ 2,993 0.1%
Information Technology	\$ 12,334 0.6%
All Others	\$ 109,896 4.9%
Total Expenses	\$ 2,222,944 100.0%

Write-Offs & Adjustments	% of Total
Sliding Fee Write-Offs	\$ 113,285 -25.8%
Free/Complimentary	\$ 0 0.0%
Contractual Adjustments	\$ (546,891) 124.4%
Bad Debts	\$ 0 0.0%
Reconciliation	\$ (5,938) 1.4%
Other Adjustments	\$ 0 0.0%
Total Write-offs & Adjustments	\$ (439,544) 100.0%

Other Revenue Sources	% of Total
Federal (including stimulus funds)	\$ 111,091 30.7%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 0 0.0%
Local	\$ 0 0.0%
Private	\$ 87,015 24.0%
Donations & Contributions	\$ 16,378 4.5%
Other Income	\$ 147,359 40.7%
Total Other Revenue	\$ 361,843 100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 156.13 \$ 191.25
Total Op Rev Per Encounter	\$ 173.51 \$ 191.28
Operating Margin	10.0% 0.0%
Cost-to-Charges	133.2% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374164	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - LAKESIDE	Encounter Volume	21,574
Address	10039 VINE STREET SUITE 2	Congressional District	50
City	LAKESIDE	State Senate District	38
State	CA	State Assembly District	71
Zip Code	92040	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	BOSTONIA/GLENVIEW/GRANITE HILLS/HILLSDALE/JOHNSTOWN/LAKESIDE/RIVERVIEW/WINTER GARDENS	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	11,619	53.9%	Mammogram	0
Evaluation and Management (new patient)	302	1.4%	HIV Testing	272
Hospital Related Services	0	0.0%	Pap Smear	499
Case Management Services	0	0.0%	Contraceptive Management	8
Medicine - Special Services	750	3.5%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	854	4.0%	DTaP, DTP, Diphtheria and Tetanus	598
Preventive Medicine (adults)	46	0.2%	Hemophilus Influenza B (Hib)	160
Counseling	0	0.0%	Hepatitis A	171
Integumentary System	21	0.1%	Hepatitis B	73
Maternity Care and Delivery	413	1.9%	HepB and Hib	1
Pathology / Laboratory	297	1.4%	Influenza Virus Vaccine	1,142
Family Planning "Z" codes	4	0.0%	Measles, Mumps and Rubella and Varicella	156
Dental encounters (CDT codes)	7,232	33.5%	Pneumococcal	265
All Other Services (not included in above)	36	0.2%	Poliovirus	22
Total Encounters by Service	21,574	100.0%	Varicella	175

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	53.4%	13,511	62.6%	5,022.68
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	1.2%	230	1.1%	3,833.33
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	38.7%	7,232	33.5%	3,708.72
All Other Primary Care Providers	0	6.7%	601	2.8%	1,767.65
Total	5	100.0%	21,574	100.0%	4,280.56

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	34	0.5%	26	0.4%	Race			
From 1 to 4 years	275	4.4%	274	4.4%	Asian / Pacific Islander	59	0.9%	
From 5 to 12 years	573	9.1%	541	8.6%	Black	117	1.9%	
From 13 to 14 years	101	1.6%	87	1.4%	White (Incl. Hispanic)	5,812	92.4%	
From 15 to 19 years	232	3.7%	246	3.9%	Nat. Amer / AK Native	29	0.5%	
From 20 to 34 years	459	7.3%	796	12.7%	More Than One Race	175	2.8%	
From 35 to 44 years	250	4.0%	437	6.9%	Other / Unknown	99	1.6%	
From 45 to 64 years	723	11.5%	928	14.8%	Total Patients	6,291	100.0%	
65 years and older	107	1.7%	202	3.2%	Ethnicity			
Total Patients	2,754	43.8%	3,537	56.2%	Hispanic	1,791	28.5%	
					Non-Hispanic	4,401	70.0%	
					Unknown	99	1.6%	
					Total Patients	6,291	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	4,928	78.3%						
100% to 200%	1,229	19.5%						
Above 200%	134	2.1%						
Unknown	-	0.0%						
Total Patients	6,291	100.0%						
						Patients		Encounters
					Seasonal Agricultural and Migratory Workers	75		262

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	319	5.1%	BCCCP	94			
Medicare - Managed Care	69	1.1%	CHDP	130			
Medi-Cal	1,171	18.6%	Family PACT	126			
Medi-Cal - Managed Care	1,932	30.7%	Other County Programs	-			
County Indigent / CMSP / MISP	367	5.8%	Children's Treatment Program	-			
Healthy Families	14	0.2%	Other Payer - covered by a grant	95			
Private Insurance	101	1.6%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	2,223	35.3%					
Free	0	0.0%					
All Other Payers	95	1.5%					
Total Patients	6,291	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,570	\$ 153,794	\$ 2,287	\$ 151,507	98.5%	\$ 97.96	\$ 96.50
Medicare - Managed Care	365	\$ 35,799	\$ (37,906)	\$ 73,705	205.9%	\$ 98.08	\$ 201.93
Medi-Cal	3,861	\$ 609,054	\$ (36,943)	\$ 645,997	106.1%	\$ 157.75	\$ 167.31
Medi-Cal - Managed Care	5,670	\$ 680,521	\$ 132,171	\$ 548,350	80.6%	\$ 120.02	\$ 96.71
County Indigent/CMSP/MISP	3,276	\$ 364,938	\$ (188,667)	\$ 553,605	151.7%	\$ 111.40	\$ 168.99
Healthy Families	83	\$ 10,632	\$ 2,642	\$ 7,990	75.2%	\$ 128.10	\$ 96.27
Private Insurance	182	\$ 33,849	\$ 17,034	\$ 16,815	49.7%	\$ 185.98	\$ 92.39
Self-Pay/ Sliding Fee	5,298	\$ 688,783	\$ 492,443	\$ 196,340	28.5%	\$ 130.01	\$ 37.06
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	223	\$ 20,562	\$ 13,777	\$ 6,785	33.0%	\$ 92.21	\$ 30.43
Child Health & Disability Prog (CHDP)	353	\$ 86,707	\$ 43,312	\$ 43,395	50.0%	\$ 245.63	\$ 122.93
Family Pact	250	\$ 23,739	\$ 9,692	\$ 14,047	59.2%	\$ 94.96	\$ 56.19
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	12	\$ 2,458	\$ 1,106	\$ 1,352	55.0%	\$ 204.83	\$ 112.67
All Other Payers	431	\$ 62,013	\$ 25,913	\$ 36,100	58.2%	\$ 143.88	\$ 83.76
Total	21,574	\$ 2,772,849	\$ 476,861	\$ 2,295,988	82.8%	\$ 128.53	\$ 106.42

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,772,849 100.0%
- Write-Offs & Adjustments	\$ 476,861 17.2%
Net Revenue (Collected)	\$ 2,295,988 82.8%
+ Other Revenue Sources	\$ 382,070 13.8%
Total Operating Revenue	\$ 2,678,058 96.6%
- Operating Expenses	\$ 3,161,902 114.0%
Net Income from Operations	\$ (483,844) -17.4%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 2,601,354 82.3%
Contract Services - Prof.	\$ 60,455 1.9%
Supplies - Medical & Dental	\$ 128,119 4.1%
Supplies - Office	\$ 36,698 1.2%
Outpatient Care Services	\$ 41,061 1.3%
Rent / Depreciation / Interest	\$ 78,057 2.5%
Utilities	\$ 7,075 0.2%
Continuing Education	\$ 4,794 0.2%
Information Technology	\$ 17,627 0.6%
All Others	\$ 186,662 5.9%
Total Expenses	\$ 3,161,902 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 491,915	103.2%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ (10,036)	-2.1%
Bad Debts	\$ 528	0.1%
Reconciliation	\$ (5,546)	(1.2%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 476,861	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 115,644	30.3%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 31,621	8.3%
Donations & Contributions	\$ 30,607	8.0%
Other Income	\$ 204,198	53.4%
Total Other Revenue	\$ 382,070	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 146.56 \$ 191.25
Total Op Rev Per Encounter	\$ 124.13 \$ 191.28
Operating Margin	-18.1% 0.0%
Cost-to-Charges	114.0% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374263	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - PAUMA VALLEY	Encounter Volume	8,007
Address	16650 HIGHWAY 76	Congressional District	50
City	PAUMA VALLEY	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92061	MSSA Designation	Rural
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	3,270	40.8%	Mammogram	0
Evaluation and Management (new patient)	290	3.6%	HIV Testing	68
Hospital Related Services	0	0.0%	Pap Smear	71
Case Management Services	0	0.0%	Contraceptive Management	9
Medicine - Special Services	83	1.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	650	8.1%	DTaP, DTP, Diphtheria and Tetanus	320
Preventive Medicine (adults)	23	0.3%	Hemophilus Influenza B (Hib)	156
Counseling	1	0.0%	Hepatitis A	123
Integumentary System	16	0.2%	Hepatitis B	20
Maternity Care and Delivery	601	7.5%	HepB and Hib	0
Pathology / Laboratory	79	1.0%	Influenza Virus Vaccine	472
Family Planning "Z" codes	34	0.4%	Measles, Mumps and Rubella and Varicella	108
Dental encounters (CDT codes)	2,950	36.8%	Pneumococcal	164
All Other Services (not included in above)	10	0.1%	Poliovirus	15
Total Encounters by Service	8,007	100.0%	Varicella	118

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	5.8%	151	1.9%	755.00
Physician Assistants	1	24.5%	3,076	38.4%	3,661.90
Family Nurse Practitioners	0	9.3%	1,177	14.7%	3,678.13
Cert Nurse Midwives	0	3.5%	307	3.8%	2,558.33
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1	28.0%	2,952	36.9%	3,075.00
All Other Primary Care Providers	1	28.9%	344	4.3%	347.47
Total	3	100.0%	8,007	100.0%	2,334.40

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	18	0.7%	13	0.5%	Race	Patients	% of Total	
From 1 to 4 years	90	3.7%	103	4.3%	Asian / Pacific Islander	28	1.2%	
From 5 to 12 years	195	8.1%	174	7.2%	Black	26	1.1%	
From 13 to 14 years	57	2.4%	45	1.9%	White (Incl. Hispanic)	2,164	89.7%	
From 15 to 19 years	86	3.6%	109	4.5%	Nat. Amer / AK Native	23	1.0%	
From 20 to 34 years	162	6.7%	336	13.9%	More Than One Race	50	2.1%	
From 35 to 44 years	119	4.9%	201	8.3%	Other / Unknown	122	5.1%	
From 45 to 64 years	257	10.7%	317	13.1%	Total Patients	2,413	100.0%	
65 years and older	61	2.5%	70	2.9%	Ethnicity			
Total Patients	1,045	43.3%	1,368	56.7%	Hispanic	1,669	69.2%	
					Non-Hispanic	644	26.7%	
					Unknown	100	4.1%	
					Total Patients	2,413	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	1,992	82.6%						
100% to 200%	374	15.5%						
Above 200%	47	1.9%						
Unknown	-	0.0%						
Total Patients	2,413	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	106	334	

PATIENT COVERAGE	Patients	% of All Patients	Episodic Programs	Patients
Medicare	54	2.2%	BCCCP	-
Medicare - Managed Care	5	0.2%	CHDP	61
Medi-Cal	334	13.8%	Family PACT	129
Medi-Cal - Managed Care	474	19.6%	Other County Programs	-
County Indigent / CMSP / MISF	51	2.1%	Children's Treatment Program	-
Healthy Families	5	0.2%	Other Payer - covered by a grant	21
Private Insurance	83	3.4%		
Alameda Alliance for Health	0	0.0%		
Healthy Way LA-Unmatched	0	0.0%		
PACE Program	0	0.0%		
Self-Pay / Sliding Fee	1,386	57.4%		
Free	0	0.0%		
All Other Payers	21	0.9%		
Total Patients	2,413	100.0%		

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	133	\$ 15,289	\$ 2,317	\$ 12,972	84.8%	\$ 114.95	\$ 97.53
Medicare - Managed Care	14	\$ 2,161	\$ (3,361)	\$ 5,522	255.5%	\$ 154.36	\$ 394.43
Medi-Cal	1,719	\$ 198,195	\$ (71,561)	\$ 269,756	136.1%	\$ 115.30	\$ 156.93
Medi-Cal - Managed Care	1,792	\$ 266,517	\$ 37,237	\$ 229,280	86.0%	\$ 148.73	\$ 127.95
County Indigent/CMSP/MISP	296	\$ 32,870	\$ (17,971)	\$ 50,841	154.7%	\$ 111.05	\$ 171.76
Healthy Families	29	\$ 4,263	\$ (746)	\$ 5,009	117.5%	\$ 147.00	\$ 172.72
Private Insurance	115	\$ 16,522	\$ 9,130	\$ 7,392	44.7%	\$ 143.67	\$ 64.28
Self-Pay/ Sliding Fee	3,151	\$ 535,964	\$ 361,243	\$ 174,721	32.6%	\$ 170.09	\$ 55.45
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	224	\$ 56,912	\$ 28,562	\$ 28,350	49.8%	\$ 254.07	\$ 126.56
Family Pact	426	\$ 47,583	\$ 19,202	\$ 28,381	59.6%	\$ 111.70	\$ 66.62
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	108	\$ 18,509	\$ 7,404	\$ 11,105	60.0%	\$ 171.38	\$ 102.82
Total	8,007	\$ 1,194,785	\$ 371,456	\$ 823,329	68.9%	\$ 149.22	\$ 102.83

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,194,785 100.0%
- Write-Offs & Adjustments	\$ 371,456 31.1%
Net Revenue (Collected)	\$ 823,329 68.9%
+ Other Revenue Sources	\$ 185,640 15.5%
Total Operating Revenue	\$ 1,008,969 84.4%
- Operating Expenses	\$ 1,339,325 112.1%
Net Income from Operations	\$ (330,356) -27.6%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,032,921 77.1%
Contract Services - Prof.	\$ 27,837 2.1%
Supplies - Medical & Dental	\$ 49,457 3.7%
Supplies - Office	\$ 15,902 1.2%
Outpatient Care Services	\$ 50,674 3.8%
Rent / Depreciation / Interest	\$ 38,997 2.9%
Utilities	\$ 45,411 3.4%
Continuing Education	\$ 630 0.0%
Information Technology	\$ 8,146 0.6%
All Others	\$ 69,350 5.2%
Total Expenses	\$ 1,339,325 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 360,355	97.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 17,720	4.8%
Bad Debts	\$ 888	0.2%
Reconciliation	\$ (7,507)	(2.0%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 371,456	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 56,677	30.5%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 24,259	13.1%
Donations & Contributions	\$ 10,393	5.6%
Other Income	\$ 94,311	50.8%
Total Other Revenue	\$ 185,640	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 167.27 \$ 191.25
Total Op Rev Per Encounter	\$ 126.01 \$ 191.28
Operating Margin	-32.7% 0.0%
Cost-to-Charges	112.1% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374395	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - PEDIATRICS AND PRENATAL	Encounter Volume	31,318
Address	426 N. DATE ST.	Congressional District	50
City	ESCONDIDO	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92025	MSSA Designation	Urban
		MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	10,297	32.9%	Mammogram	0
Evaluation and Management (new patient)	115	0.4%	HIV Testing	794
Hospital Related Services	0	0.0%	Pap Smear	450
Case Management Services	0	0.0%	Contraceptive Management	5
Medicine - Special Services	1,422	4.5%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	5,234	16.7%	DTaP, DTP, Diphtheria and Tetanus	2,599
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	1,914
Counseling	2	0.0%	Hepatitis A	972
Integumentary System	8	0.0%	Hepatitis B	183
Maternity Care and Delivery	13,264	42.4%	HepB and Hib	85
Pathology / Laboratory	656	2.1%	Influenza Virus Vaccine	2,670
Family Planning "Z" codes	312	1.0%	Measles, Mumps and Rubella and Varicella	917
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	2,080
All Other Services (not included in above)	8	0.0%	Poliovirus	601
Total Encounters by Service	31,318	100.0%	Varicella	442

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	33.7%	17,042	54.4%	5,056.97
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	2	16.8%	6,645	21.2%	3,955.36
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	5	49.4%	7,631	24.4%	1,544.74
Total	10	100.0%	31,318	100.0%	3,134.93

DEMOGRAPHIC DATA									
Patients by Age and Gender			Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity		
Under 1 year	348	6.0%	381	6.6%	Race	Patients	% of Total		
From 1 to 4 years	940	16.2%	927	16.0%	Asian / Pacific Islander	60	1.0%		
From 5 to 12 years	821	14.2%	852	14.7%	Black	83	1.4%		
From 13 to 14 years	22	0.4%	30	0.5%	White (Incl. Hispanic)	5,402	93.2%		
From 15 to 19 years	0	0.0%	158	2.7%	Nat. Amer / AK Native	2	0.0%		
From 20 to 34 years	3	0.1%	1,094	18.9%	More Than One Race	39	0.7%		
From 35 to 44 years	1	0.0%	220	3.8%	Other / Unknown	212	3.7%		
From 45 to 64 years	0	0.0%	1	0.0%	Total Patients	5,798	100.0%		
65 years and older	0	0.0%	0	0.0%	Ethnicity				
Total Patients	2,135	36.8%	3,663	63.2%	Hispanic	5,152	88.9%		
					Non-Hispanic	615	10.6%		
					Unknown	31	0.5%		
					Total Patients	5,798	100.0%		
Poverty Level	All Patients	% of Total					Patients	Encounters	
Under 100%	4,890	84.3%			Seasonal Agricultural and Migratory Workers	70	543		
100% to 200%	861	14.8%							
Above 200%	47	0.8%							
Unknown	-	0.0%							
Total Patients	5,798	100.0%							

PATIENT COVERAGE		Patients		% of All Patients		Episodic Programs		Patients	
Medicare	2	0.0%	BCCCP	-					
Medicare - Managed Care	0	0.0%	CHDP	419					
Medi-Cal	1,806	31.1%	Family PACT	123					
Medi-Cal - Managed Care	2,660	45.9%	Other County Programs	-					
County Indigent / CMSP / MISIP	0	0.0%	Children's Treatment Program	-					
Healthy Families	40	0.7%	Other Payer - covered by a grant	-					
Private Insurance	63	1.1%							
Alameda Alliance for Health	0	0.0%							
Healthy Way LA-Unmatched	0	0.0%							
PACE Program	0	0.0%							
Self-Pay / Sliding Fee	1,227	21.2%							
Free	0	0.0%							
All Other Payers	0	0.0%							
Total Patients	5,798	100.0%							

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	24	\$ 1,533	\$ 1,436	\$ 97	6.3%	\$ 63.88	\$ 4.04
Medicare - Managed Care	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	14,931	\$ 1,200,401	(673,093)	1,873,494	156.1%	\$ 80.40	\$ 125.48
Medi-Cal - Managed Care	12,820	\$ 2,231,217	516,847	1,714,370	76.8%	\$ 174.04	\$ 133.73
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	66	\$ 10,847	(1,733)	12,580	116.0%	\$ 164.35	\$ 190.61
Private Insurance	67	\$ 12,823	6,850	5,973	46.6%	\$ 191.39	\$ 89.15
Self-Pay/ Sliding Fee	1,318	\$ 90,856	34,921	55,935	61.6%	\$ 68.93	\$ 42.44
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	1,807	\$ 425,789	209,263	216,526	50.9%	\$ 235.63	\$ 119.83
Family Pact	285	\$ 10,675	4,209	6,466	60.6%	\$ 37.46	\$ 22.69
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	31,318	\$ 3,984,141	\$ 98,700	\$ 3,885,441	97.5%	\$ 127.22	\$ 124.06

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,984,141 100.0%
- Write-Offs & Adjustments	\$ 98,700 2.5%
Net Revenue (Collected)	\$ 3,885,441 97.5%
+ Other Revenue Sources	\$ 460,313 11.6%
Total Operating Revenue	\$ 4,345,754 109.1%
- Operating Expenses	\$ 3,772,364 94.7%
Net Income from Operations	\$ 573,390 14.4%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 3,016,206 80.0%
Contract Services - Prof.	\$ 57,816 1.5%
Supplies - Medical & Dental	\$ 73,895 2.0%
Supplies - Office	\$ 43,598 1.2%
Outpatient Care Services	\$ 144,569 3.8%
Rent / Depreciation / Interest	\$ 126,889 3.4%
Utilities	\$ 77,508 2.1%
Continuing Education	\$ 4,075 0.1%
Information Technology	\$ 19,495 0.5%
All Others	\$ 208,313 5.5%
Total Expenses	\$ 3,772,364 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 34,921	35.4%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 104,884	106.3%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ (41,105)	(41.6%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 98,700	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 155,177	33.7%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 27,272	5.9%
Donations & Contributions	\$ 27,793	6.0%
Other Income	\$ 250,071	54.3%
Total Other Revenue	\$ 460,313	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 120.45 vs \$ 191.25
Total Op Rev Per Encounter	\$ 138.76 vs \$ 191.28
Operating Margin	13.2% vs 0.0%
Cost-to-Charges	94.7% vs 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374450	Rural (95-210)	No
Clinic Name	NESTOR COMMUNITY HEALTH CENTER	Encounter Volume	10,176
Address	1016 OUTER ROAD	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92154	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	7,059	69.4%	Mammogram	184
Evaluation and Management (new patient)	1,278	12.6%	HIV Testing	248
Hospital Related Services	0	0.0%	Pap Smear	202
Case Management Services	0	0.0%	Contraceptive Management	445
Medicine - Special Services	845	8.3%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	831	8.2%	DTaP, DTP, Diphtheria and Tetanus	541
Preventive Medicine (adults)	12	0.1%	Hemophilus Influenza B (Hib)	152
Counseling	0	0.0%	Hepatitis A	223
Integumentary System	88	0.9%	Hepatitis B	135
Maternity Care and Delivery	0	0.0%	HepB and Hib	5
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	455
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	139
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	340
All Other Services (not included in above)	63	0.6%	Poliovirus	51
Total Encounters by Service	10,176	100.0%	Varicella	116

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	75.6%	9,188	90.3%	2,750.90
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	1.8%	143	1.4%	1,787.50
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	22.6%	845	8.3%	845.00
Total	4	100.0%	10,176	100.0%	2,302.26

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	663	\$ 72,686	\$ (8,030)	\$ 80,716	111.0%	\$ 109.63	\$ 121.74
Medicare - Managed Care	116	\$ 20,470	\$ 614	\$ 19,856	97.0%	\$ 176.47	\$ 171.17
Medi-Cal	906	\$ 113,258	\$ (61,034)	\$ 174,292	153.9%	\$ 125.01	\$ 192.38
Medi-Cal - Managed Care	3,703	\$ 717,500	\$ 29,310	\$ 688,190	95.9%	\$ 193.76	\$ 185.85
County Indigent/CMSP/MISP	2,195	\$ 230,050	\$ (176,038)	\$ 406,088	176.5%	\$ 104.81	\$ 185.01
Healthy Families	21	\$ 7,240	\$ 1,520	\$ 5,720	79.0%	\$ 344.76	\$ 272.38
Private Insurance	445	\$ 96,048	\$ 30,672	\$ 65,376	68.1%	\$ 215.84	\$ 146.91
Self-Pay/ Sliding Fee	1,428	\$ 242,488	\$ 185,122	\$ 57,366	23.7%	\$ 169.81	\$ 40.17
Non-Pay (Free)	30	\$ 4,654	\$ 4,654	\$ 0	0.0%	\$ 155.13	\$ 0
Breast Cancer	103	\$ 9,805	\$ 7,529	\$ 2,276	23.2%	\$ 95.19	\$ 22.10
Child Health & Disability Prog (CHDP)	337	\$ 60,278	\$ 881	\$ 59,397	98.5%	\$ 178.87	\$ 176.25
Family Pact	229	\$ 30,737	\$ 8,479	\$ 22,258	72.4%	\$ 134.22	\$ 97.20
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	10,176	\$ 1,605,214	\$ 23,679	\$ 1,581,535	98.5%	\$ 157.75	\$ 155.42

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,605,214 100.0%
- Write-Offs & Adjustments	\$ 23,679 1.5%
Net Revenue (Collected)	\$ 1,581,535 98.5%
+ Other Revenue Sources	\$ 323,300 20.1%
Total Operating Revenue	\$ 1,904,835 118.7%
- Operating Expenses	\$ 1,982,587 123.5%
Net Income from Operations	\$ (77,752) -4.8%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,256,749 63.4%
Contract Services - Prof.	\$ 206,013 10.4%
Supplies - Medical & Dental	\$ 76,183 3.8%
Supplies - Office	\$ 22,053 1.1%
Outpatient Care Services	\$ 3,796 0.2%
Rent / Depreciation / Interest	\$ 295,331 14.9%
Utilities	\$ 20,352 1.0%
Continuing Education	\$ 745 0.0%
Information Technology	\$ 0 0.0%
All Others	\$ 101,365 5.1%
Total Expenses	\$ 1,982,587 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 175,619	741.7%
Free/Complimentary	\$ 4,654	19.7%
Contractual Adjustments	\$ (136,086)	-574.7%
Bad Debts	\$ 12,987	54.8%
Reconciliation	\$ (45,550)	(192.4%)
Other Adjustments	\$ 12,055	50.9%
Total Write-offs & Adjustments	\$ 23,679	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 142,688	44.1%
State EAPC	\$ 0	0.0%
State Other	\$ 21,250	6.6%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 30,945	9.6%
Private	\$ 128,042	39.6%
Donations & Contributions	\$ 251	0.1%
Other Income	\$ 124	0.0%
Total Other Revenue	\$ 323,300	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 194.83 \$ 191.25
Total Op Rev Per Encounter	\$ 187.19 \$ 191.28
Operating Margin	-4.1% 0.0%
Cost-to-Charges	123.5% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374419	Rural (95-210)	No
Clinic Name	NORTH COUNTY HEALTH SERVICES - GRAND AVENUE FAMILY MEDICINE	Encounter Volume	9,271
Address	727 WEST SAN MARCOS BLVD	Congressional District	50
City	SAN MARCOS	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92078	MSSA Designation	Urban
		MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	4,148	44.7%	Mammogram	255
Evaluation and Management (new patient)	458	4.9%	HIV Testing	245
Hospital Related Services	1	0.0%	Pap Smear	332
Case Management Services	11	0.1%	Contraceptive Management	711
Medicine - Special Services	18	0.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	597	6.4%	DTaP, DTP, Diphtheria and Tetanus	304
Preventive Medicine (adults)	141	1.5%	Hemophilus Influenza B (Hib)	152
Counseling	1,798	19.4%	Hepatitis A	99
Integumentary System	0	0.0%	Hepatitis B	20
Maternity Care and Delivery	2,033	21.9%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	530
Family Planning "Z" codes	56	0.6%	Measles, Mumps and Rubella and Varicella	73
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	185
All Other Services (not included in above)	10	0.1%	Poliovirus	16
Total Encounters by Service	9,271	100.0%	Varicella	70

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	30.9%	5,030	54.3%	4,657.41
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	1.1%	116	1.3%	2,900.00
Cert Nurse Midwives	1	26.3%	2,242	24.2%	2,436.96
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	41.7%	1,883	20.3%	1,289.73
Total	4	100.0%	9,271	100.0%	2,648.86

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	52	2.0%	52	2.0%	Race	Patients	% of Total	
From 1 to 4 years	72	2.8%	89	3.4%	Asian / Pacific Islander	96	3.7%	
From 5 to 12 years	110	4.3%	136	5.3%	Black	51	2.0%	
From 13 to 14 years	31	1.2%	28	1.1%	White (Incl. Hispanic)	671	25.9%	
From 15 to 19 years	59	2.3%	130	5.0%	Nat. Amer / AK Native	7	0.3%	
From 20 to 34 years	130	5.0%	628	24.3%	More Than One Race	29	1.1%	
From 35 to 44 years	105	4.1%	339	13.1%	Other / Unknown	1,732	67.0%	
From 45 to 64 years	152	5.9%	330	12.8%	Total Patients	2,586	100.0%	
65 years and older	48	1.9%	95	3.7%	Ethnicity			
Total Patients	759	29.4%	1,827	70.6%	Hispanic	1,678	64.9%	
					Non-Hispanic	816	31.6%	
					Unknown	92	3.6%	
					Total Patients	2,586	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	1,835	71.0%						
100% to 200%	538	20.8%						
Above 200%	102	3.9%						
Unknown	111	4.3%						
Total Patients	2,586	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	435	1,812	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	80	3.1%	BCCCP	133			
Medicare - Managed Care	36	1.4%	CHDP	-			
Medi-Cal	340	13.1%	Family PACT	331			
Medi-Cal - Managed Care	748	28.9%	Other County Programs	20			
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-			
Healthy Families	7	0.3%	Other Payer - covered by a grant	-			
Private Insurance	254	9.8%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	1,121	43.3%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	2,586	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	308	\$ 35,623	\$ 4,338	\$ 31,285	87.8%	\$ 115.66	\$ 101.57
Medicare - Managed Care	124	\$ 16,465	\$ (3,480)	\$ 19,945	121.1%	\$ 132.78	\$ 160.85
Medi-Cal	3,663	\$ 453,233	\$ (136,843)	\$ 590,076	130.2%	\$ 123.73	\$ 161.09
Medi-Cal - Managed Care	2,559	\$ 488,486	\$ 93,063	\$ 395,423	80.9%	\$ 190.89	\$ 154.52
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	47	\$ 4,985	\$ 78	\$ 4,907	98.4%	\$ 106.06	\$ 104.40
Private Insurance	597	\$ 51,957	\$ 22,342	\$ 29,615	57.0%	\$ 87.03	\$ 49.61
Self-Pay/ Sliding Fee	1,308	\$ 236,062	\$ 144,332	\$ 91,730	38.9%	\$ 180.48	\$ 70.13
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	154	\$ 13,979	\$ 10,592	\$ 3,387	24.2%	\$ 90.77	\$ 21.99
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	482	\$ 90,112	\$ 44,431	\$ 45,681	50.7%	\$ 186.95	\$ 94.77
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	29	\$ 15,397	\$ 14,109	\$ 1,288	8.4%	\$ 530.93	\$ 44.41
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	9,271	\$ 1,406,299	\$ 192,962	\$ 1,213,337	86.3%	\$ 151.69	\$ 130.87

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,406,299 100.0%
- Write-Offs & Adjustments	\$ 192,962 13.7%
Net Revenue (Collected)	\$ 1,213,337 86.3%
+ Other Revenue Sources	\$ 313,052 22.3%
Total Operating Revenue	\$ 1,526,389 108.5%
- Operating Expenses	\$ 1,548,835 110.1%
Net Income from Operations	\$ (22,446) -1.6%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 746,495 48.2%
Contract Services - Prof.	\$ 5,683 0.4%
Supplies - Medical & Dental	\$ 38,020 2.5%
Supplies - Office	\$ 11,180 0.7%
Outpatient Care Services	\$ 19,775 1.3%
Rent / Depreciation / Interest	\$ 225,569 14.6%
Utilities	\$ 22,496 1.5%
Continuing Education	\$ 2,388 0.2%
Information Technology	\$ 0 0.0%
All Others	\$ 477,229 30.8%
Total Expenses	\$ 1,548,835 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 137,507	71.3%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 48,630	25.2%
Bad Debts	\$ 6,825	3.5%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 192,962	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 306,166	97.8%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 6,390	2.0%
Donations & Contributions	\$ 477	0.2%
Other Income	\$ 19	0.0%
Total Other Revenue	\$ 313,052	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 167.06 vs \$ 191.25
Total Op Rev Per Encounter	\$ 164.64 vs \$ 191.28
Operating Margin	-1.5% vs 0.0%
Cost-to-Charges	110.1% vs 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374449	Rural (95-210)	No
Clinic Name	NORTH COUNTY HEALTH SERVICES - LA MISION	Encounter Volume	7,671
Address	3220 MISSION AVE	Congressional District	49
City	OCEANSIDE	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92054	MSSA Designation	Urban
		MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	5,077	66.2%	Mammogram	57
Evaluation and Management (new patient)	490	6.4%	HIV Testing	337
Hospital Related Services	99	1.3%	Pap Smear	180
Case Management Services	0	0.0%	Contraceptive Management	414
Medicine - Special Services	564	7.4%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,163	15.2%	DTaP, DTP, Diphtheria and Tetanus	413
Preventive Medicine (adults)	64	0.8%	Hemophilus Influenza B (Hib)	216
Counseling	1	0.0%	Hepatitis A	160
Integumentary System	3	0.0%	Hepatitis B	44
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	877
Family Planning "Z" codes	39	0.5%	Measles, Mumps and Rubella and Varicella	158
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	276
All Other Services (not included in above)	171	2.2%	Poliovirus	30
Total Encounters by Service	7,671	100.0%	Varicella	128

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	44.4%	4,497	58.6%	4,888.04
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1	43.0%	2,610	34.0%	2,932.58
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	12.6%	564	7.4%	2,169.23
Total	2	100.0%	7,671	100.0%	3,705.80

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	293	\$ 38,762	\$ 8,044	\$ 30,718	79.2%	\$ 132.29	\$ 104.84
Medicare - Managed Care	28	\$ 4,307	\$ 3,436	871	20.2%	\$ 153.82	\$ 31.11
Medi-Cal	1,619	\$ 316,303	\$ 24,835	291,468	92.1%	\$ 195.37	\$ 180.03
Medi-Cal - Managed Care	3,755	\$ 795,903	\$ 225,559	570,344	71.7%	\$ 211.96	\$ 151.89
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	101	\$ 16,371	\$ 2,905	13,466	82.3%	\$ 162.09	\$ 133.33
Private Insurance	348	\$ 59,948	\$ 27,210	32,738	54.6%	\$ 172.26	\$ 94.07
Self-Pay/ Sliding Fee	939	\$ 190,650	\$ 133,232	57,418	30.1%	\$ 203.04	\$ 61.15
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	6	\$ 4,975	\$ 4,488	487	9.8%	\$ 829.17	\$ 81.17
Family Pact	469	\$ 48,468	\$ 20,837	27,631	57.0%	\$ 103.34	\$ 58.91
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	113	\$ 14,514	\$ 7,239	7,275	50.1%	\$ 128.44	\$ 64.38
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	7,671	\$ 1,490,201	\$ 457,785	\$ 1,032,416	69.3%	\$ 194.26	\$ 134.59

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 1,490,201	100.0%
- Write-Offs & Adjustments	\$ 457,785	30.7%
Net Revenue (Collected)	\$ 1,032,416	69.3%
+ Other Revenue Sources	\$ 313,125	21.0%
Total Operating Revenue	\$ 1,345,541	90.3%
- Operating Expenses	\$ 1,093,472	73.4%
Net Income from Operations	\$ 252,069	16.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 127,240	27.8%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 324,553	70.9%
Bad Debts	\$ 5,992	1.3%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 457,785	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 142.55	\$ 191.25	
Total Op Rev Per Encounter	\$ 175.41	\$ 191.28	
Operating Margin	18.7%	0.0%	
Cost-to-Charges	73.4%	93.9%	

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 574,284	52.5%
Contract Services - Prof.	\$ 45	0.0%
Supplies - Medical & Dental	\$ 12,559	1.1%
Supplies - Office	\$ 9,021	0.8%
Outpatient Care Services	\$ 9,090	0.8%
Rent / Depreciation / Interest	\$ 119,065	10.9%
Utilities	\$ 18,794	1.7%
Continuing Education	\$ 695	0.1%
Information Technology	\$ 0	0.0%
All Others	\$ 349,919	32.0%
Total Expenses	\$ 1,093,472	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 296,074	94.6%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 12,023	3.8%
Donations & Contributions	\$ 53	0.0%
Other Income	\$ 4,975	1.6%
Total Other Revenue	\$ 313,125	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371400	Rural (95-210)	YES
Clinic Name	NORTH COUNTY HEALTH SERVICES RAMONA	Encounter Volume	16,066
Address	217 EAST EARLHAM	Congressional District	50
City	RAMONA	State Senate District	38
State	CA	State Assembly District	71
Zip Code	92065	MSSA Designation	Rural
		MSSA Name:	RAMONA/ROCK HAVEN/ROSEMONT
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	7,754	48.3%	Mammogram	178
Evaluation and Management (new patient)	672	4.2%	HIV Testing	399
Hospital Related Services	0	0.0%	Pap Smear	445
Case Management Services	0	0.0%	Contraceptive Management	661
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,388	8.6%	DTaP, DTP, Diphtheria and Tetanus	664
Preventive Medicine (adults)	132	0.8%	Hemophilus Influenza B (Hib)	306
Counseling	631	3.9%	Hepatitis A	206
Integumentary System	30	0.2%	Hepatitis B	85
Maternity Care and Delivery	830	5.2%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	821
Family Planning "Z" codes	25	0.2%	Measles, Mumps and Rubella and Varicella	206
Dental encounters (CDT codes)	4,596	28.6%	Pneumococcal	376
All Other Services (not included in above)	8	0.0%	Poliovirus	86
Total Encounters by Service	16,066	100.0%	Varicella	103

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	10.1%	2,720	16.9%	4,121.21
Physician Assistants	1	22.8%	4,256	26.5%	2,856.38
Family Nurse Practitioners	1	11.8%	3,028	18.8%	3,932.47
Cert Nurse Midwives	0	4.9%	796	5.0%	2,487.50
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	27.5%	4,591	28.6%	2,550.56
All Other Primary Care Providers	2	22.9%	675	4.2%	450.00
Total	7	100.0%	16,066	100.0%	2,456.57

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	94	1.9%	96	1.9%	Race	Patients	% of Total	
From 1 to 4 years	329	6.6%	308	6.1%	Asian / Pacific Islander	50	1.0%	
From 5 to 12 years	374	7.5%	360	7.2%	Black	47	0.9%	
From 13 to 14 years	93	1.9%	75	1.5%	White (Incl. Hispanic)	3,283	65.4%	
From 15 to 19 years	181	3.6%	230	4.6%	Nat. Amer / AK Native	16	0.3%	
From 20 to 34 years	309	6.2%	694	13.8%	More Than One Race	83	1.7%	
From 35 to 44 years	170	3.4%	380	7.6%	Other / Unknown	1,540	30.7%	
From 45 to 64 years	444	8.8%	613	12.2%	Total Patients	5,019	100.0%	
65 years and older	127	2.5%	142	2.8%	Ethnicity			
Total Patients	2,121	42.3%	2,898	57.7%	Hispanic	2,189	43.6%	
					Non-Hispanic	2,347	46.8%	
					Unknown	483	9.6%	
					Total Patients	5,019	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	3,510	69.9%						
100% to 200%	891	17.8%						
Above 200%	92	1.8%						
Unknown	526	10.5%						
Total Patients	5,019	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	383	1,151	

PATIENT COVERAGE				Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	221	4.4%	BCCCP	155	
Medicare - Managed Care	37	0.7%	CHDP	-	
Medi-Cal	802	16.0%	Family PACT	374	
Medi-Cal - Managed Care	1,643	32.7%	Other County Programs	94	
County Indigent / CMSP / MISF	138	2.7%	Children's Treatment Program	-	
Healthy Families	17	0.3%	Other Payer - covered by a grant	44	
Private Insurance	182	3.6%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	1,979	39.4%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	5,019	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	753	\$ 89,056	\$ (6,385)	\$ 95,441	107.2%	\$ 118.27	\$ 126.75
Medicare - Managed Care	147	\$ 21,232	\$ (3,087)	\$ 24,319	114.5%	\$ 144.44	\$ 165.44
Medi-Cal	4,638	\$ 892,864	\$ 9,237	\$ 883,627	99.0%	\$ 192.51	\$ 190.52
Medi-Cal - Managed Care	4,099	\$ 1,662,999	\$ 930,477	\$ 732,522	44.0%	\$ 405.71	\$ 178.71
County Indigent/CMSP/MISP	1,222	\$ 187,157	\$ 53,371	\$ 133,786	71.5%	\$ 153.16	\$ 109.48
Healthy Families	58	\$ 21,811	\$ 4,415	\$ 17,396	79.8%	\$ 376.05	\$ 299.93
Private Insurance	449	\$ 62,182	\$ 32,782	\$ 29,400	47.3%	\$ 138.49	\$ 65.48
Self-Pay/ Sliding Fee	3,803	\$ 827,355	\$ 538,051	\$ 289,304	35.0%	\$ 217.55	\$ 76.07
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	167	\$ 17,034	\$ 12,609	\$ 4,425	26.0%	\$ 102.00	\$ 26.50
Child Health & Disability Prog (CHDP)	10	\$ 7,772	\$ 6,777	\$ 995	12.8%	\$ 777.20	\$ 99.50
Family Pact	576	\$ 87,474	\$ 40,950	\$ 46,524	53.2%	\$ 151.86	\$ 80.77
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	144	\$ 163,695	\$ 23,376	\$ 140,319	85.7%	\$ 1,136.77	\$ 974.44
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	16,066	\$ 4,040,631	\$ 1,642,573	\$ 2,398,058	59.3%	\$ 251.50	\$ 149.26

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 4,040,631	100.0%
- Write-Offs & Adjustments	\$ 1,642,573	40.7%
Net Revenue (Collected)	\$ 2,398,058	59.3%
+ Other Revenue Sources	\$ 379,753	9.4%
Total Operating Revenue	\$ 2,777,811	68.7%
- Operating Expenses	\$ 2,743,438	67.9%
Net Income from Operations	\$ 34,373	0.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 1,694,465	61.8%
Contract Services - Prof.	\$ 24,699	0.9%
Supplies - Medical & Dental	\$ 79,493	2.9%
Supplies - Office	\$ 18,544	0.7%
Outpatient Care Services	\$ 20,492	0.7%
Rent / Depreciation / Interest	\$ 44,720	1.6%
Utilities	\$ 39,977	1.5%
Continuing Education	\$ 1,595	0.1%
Information Technology	\$ 0	0.0%
All Others	\$ 819,453	29.9%
Total Expenses	\$ 2,743,438	100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 526,651	32.1%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,104,522	67.2%
Bad Debts	\$ 11,400	0.7%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,642,573	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 367,421	96.8%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 11,183	2.9%
Donations & Contributions	\$ 1,004	0.3%
Other Income	\$ 145	0.0%
Total Other Revenue	\$ 379,753	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 170.76	\$ 191.25
Total Op Rev Per Encounter	\$ 172.90	\$ 191.28
Operating Margin	1.2%	0.0%
Cost-to-Charges	67.9%	93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371576	Rural (95-210)	No
Clinic Name	NORTH COUNTY HEALTH SERVICES SAN MARCOS	Encounter Volume	90,750
Address	150 VALPREDIA ROAD	Congressional District	50
City	SAN MARCOS	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92069	MSSA Designation	Urban
		MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	44,530	49.1%	Mammogram	1,275
Evaluation and Management (new patient)	3,621	4.0%	HIV Testing	1,846
Hospital Related Services	267	0.3%	Pap Smear	1,938
Case Management Services	414	0.5%	Contraceptive Management	4,638
Medicine - Special Services	1,933	2.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	7,763	8.6%	DTaP, DTP, Diphtheria and Tetanus	3,252
Preventive Medicine (adults)	251	0.3%	Hemophilus Influenza B (Hib)	1,876
Counseling	6,953	7.7%	Hepatitis A	1,030
Integumentary System	234	0.3%	Hepatitis B	243
Maternity Care and Delivery	5,033	5.5%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	5,048
Family Planning "Z" codes	591	0.7%	Measles, Mumps and Rubella and Varicella	968
Dental encounters (CDT codes)	18,502	20.4%	Pneumococcal	2,159
All Other Services (not included in above)	658	0.7%	Poliovirus	279
Total Encounters by Service	90,750	100.0%	Varicella	535

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	7	22.4%	31,220	34.4%	4,472.78
Physician Assistants	2	6.6%	9,339	10.3%	4,511.59
Family Nurse Practitioners	4	14.2%	14,974	16.5%	3,372.52
Cert Nurse Midwives	1	4.7%	5,670	6.2%	3,883.56
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	7	21.0%	18,519	20.4%	2,835.99
All Other Primary Care Providers	10	31.1%	11,028	12.2%	1,139.26
Total	31	100.0%	90,750	100.0%	2,912.39

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	527	2.1%	525	2.1%	Race
From 1 to 4 years	1,485	5.9%	1,605	6.3%	Asian / Pacific Islander
From 5 to 12 years	2,354	9.3%	2,210	8.7%	Black
From 13 to 14 years	446	1.8%	424	1.7%	White (Incl. Hispanic)
From 15 to 19 years	951	3.8%	1,186	4.7%	Nat. Amer / AK Native
From 20 to 34 years	1,580	6.2%	3,724	14.7%	More Than One Race
From 35 to 44 years	1,023	4.0%	2,103	8.3%	Other / Unknown
From 45 to 64 years	1,554	6.1%	2,648	10.4%	Total Patients
65 years and older	386	1.5%	611	2.4%	Ethnicity
Total Patients	10,306	40.7%	15,036	59.3%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	18,770	74.1%			
100% to 200%	5,226	20.6%			
Above 200%	508	2.0%			
Unknown	838	3.3%			
Total Patients	25,342	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					4,191
					14,373

PATIENT COVERAGE		EPISODIC PROGRAMS	
	Patients	% of All Patients	Patients
Medicare	675	2.7%	BCCCP
Medicare - Managed Care	112	0.4%	CHDP
Medi-Cal	3,510	13.9%	Family PACT
Medi-Cal - Managed Care	8,041	31.7%	Other County Programs
County Indigent / CMSP / MISP	29	0.1%	Children's Treatment Program
Healthy Families	132	0.5%	Other Payer - covered by a grant
Private Insurance	1,002	4.0%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	0	0.0%	
Self-Pay / Sliding Fee	11,841	46.7%	
Free	0	0.0%	
All Other Payers	0	0.0%	
Total Patients	25,342	100.0%	
			1,047
			-
			2,619
			394
			-
			285

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	3,253	\$ 468,914	\$ 18,227	\$ 450,687	96.1%	\$ 144.15	\$ 138.55
Medicare - Managed Care	543	\$ 94,067	\$ 65,193	\$ 28,874	30.7%	\$ 173.24	\$ 53.17
Medi-Cal	28,929	\$ 5,301,868	\$ (332,419)	\$ 5,634,287	106.3%	\$ 183.27	\$ 194.76
Medi-Cal - Managed Care	26,421	\$ 6,309,784	\$ 1,353,944	\$ 4,955,840	78.5%	\$ 238.82	\$ 187.57
County Indigent/CMSP/MISP	278	\$ 79,916	\$ 25,409	\$ 54,507	68.2%	\$ 287.47	\$ 196.07
Healthy Families	693	\$ 141,326	\$ (49,101)	\$ 190,427	134.7%	\$ 203.93	\$ 274.79
Private Insurance	2,625	\$ 304,705	\$ 147,807	\$ 156,898	51.5%	\$ 116.08	\$ 59.77
Self-Pay/ Sliding Fee	21,496	\$ 5,407,148	\$ 3,443,759	\$ 1,963,389	36.3%	\$ 251.54	\$ 91.34
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	1,337	\$ 136,012	\$ 104,025	\$ 31,987	23.5%	\$ 101.73	\$ 23.92
Child Health & Disability Prog (CHDP)	30	\$ 20,523	\$ 18,257	\$ 2,266	11.0%	\$ 684.10	\$ 75.53
Family Pact	4,511	\$ 1,063,983	\$ 458,704	\$ 605,279	56.9%	\$ 235.86	\$ 134.18
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	634	\$ 285,784	\$ 186,848	\$ 98,936	34.6%	\$ 450.76	\$ 156.05
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	90,750	\$ 19,614,030	\$ 5,440,653	\$ 14,173,377	72.3%	\$ 216.13	\$ 156.18

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 19,614,030 100.0%
- Write-Offs & Adjustments	\$ 5,440,653 27.7%
Net Revenue (Collected)	\$ 14,173,377 72.3%
+ Other Revenue Sources	\$ 3,645,593 18.6%
Total Operating Revenue	\$ 17,818,970 90.8%
- Operating Expenses	\$ 16,424,039 83.7%
Net Income from Operations	\$ 1,394,931 7.1%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 8,893,966 54.2%
Contract Services - Prof.	\$ 211,343 1.3%
Supplies - Medical & Dental	\$ 1,415,913 8.6%
Supplies - Office	\$ 112,712 0.7%
Outpatient Care Services	\$ 258,779 1.6%
Rent / Depreciation / Interest	\$ 469,261 2.9%
Utilities	\$ 158,640 1.0%
Continuing Education	\$ 17,622 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 4,885,803 29.7%
Total Expenses	\$ 16,424,039 100.0%

Write-Offs & Adjustments		%
Sliding Fee Write-Offs	\$ 3,306,789	60.8%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,996,894	36.7%
Bad Debts	\$ 136,970	2.5%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 5,440,653	100.0%

Other Revenue Sources		%
Federal (including stimulus funds)	\$ 2,362,796	64.8%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 111,065	3.0%
Donations & Contributions	\$ 200,293	5.5%
Other Income	\$ 971,439	26.6%
Total Other Revenue	\$ 3,645,593	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 180.98 vs \$ 191.25
Total Op Rev Per Encounter	\$ 196.35 vs \$ 191.28
Operating Margin	7.8% vs 0.0%
Cost-to-Charges	83.7% vs 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374160	Rural (95-210)	No
Clinic Name	NORTH PARK FAMILY HEALTH CENTER	Encounter Volume	51,448
Address	3544 30TH STREET	Congressional District	53
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92104-4120	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	17,225	33.5%	Mammogram	947
Evaluation and Management (new patient)	1,474	2.9%	HIV Testing	2,021
Hospital Related Services	6	0.0%	Pap Smear	1,118
Case Management Services	0	0.0%	Contraceptive Management	144
Medicine - Special Services	2,348	4.6%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	3,646	7.1%	DTaP, DTP, Diphtheria and Tetanus	1,610
Preventive Medicine (adults)	235	0.5%	Hemophilus Influenza B (Hib)	927
Counseling	505	1.0%	Hepatitis A	598
Integumentary System	130	0.3%	Hepatitis B	241
Maternity Care and Delivery	248	0.5%	HepB and Hib	0
Pathology / Laboratory	11,842	23.0%	Influenza Virus Vaccine	2,970
Family Planning "Z" codes	2,805	5.5%	Measles, Mumps and Rubella and Varicella	465
Dental encounters (CDT codes)	3,228	6.3%	Pneumococcal	1,560
All Other Services (not included in above)	7,756	15.1%	Poliovirus	153
Total Encounters by Service	51,448	100.0%	Varicella	314

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	7	31.5%	25,758	50.1%	3,782.38
Physician Assistants	2	7.5%	5,509	10.7%	3,400.62
Family Nurse Practitioners	1	6.2%	5,192	10.1%	3,845.93
Cert Nurse Midwives	0	0.0%	36	0.1%	3,600.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	11.4%	8,324	16.2%	3,383.74
All Other Primary Care Providers	9	43.4%	6,629	12.9%	705.21
Total	22	100.0%	51,448	100.0%	2,376.35

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	394	1.3%	333	1.1%	Race			
From 1 to 4 years	902	2.9%	859	2.8%	Asian / Pacific Islander	1,592	5.1%	
From 5 to 12 years	837	2.7%	747	2.4%	Black	4,686	15.0%	
From 13 to 14 years	368	1.2%	273	0.9%	White (Incl. Hispanic)	20,489	65.6%	
From 15 to 19 years	1,209	3.9%	830	2.7%	Nat. Amer / AK Native	201	0.6%	
From 20 to 34 years	6,186	19.8%	4,296	13.8%	More Than One Race	1,011	3.2%	
From 35 to 44 years	2,932	9.4%	2,142	6.9%	Other / Unknown	3,238	10.4%	
From 45 to 64 years	4,949	15.9%	2,955	9.5%	Total Patients	31,217	100.0%	
65 years and older	591	1.9%	414	1.3%	Ethnicity			
Total Patients	18,368	58.8%	12,849	41.2%	Hispanic	12,515	40.1%	
					Non-Hispanic	16,868	54.0%	
					Unknown	1,834	5.9%	
					Total Patients	31,217	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	13,747	44.0%						
100% to 200%	3,558	11.4%						
Above 200%	713	2.3%						
Unknown	13,199	42.3%						
Total Patients	31,217	100.0%						
						Patients		Encounters
					Seasonal Agricultural and Migratory Workers	28		158

PATIENT COVERAGE		Patients		Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	1,679	5.4%	BCCCP	332	
Medicare - Managed Care	74	0.2%	CHDP	1,028	
Medi-Cal	4,310	13.8%	Family PACT	1,199	
Medi-Cal - Managed Care	3,741	12.0%	Other County Programs	93	
County Indigent / CMSP / MISP	2,078	6.7%	Children's Treatment Program	1	
Healthy Families	37	0.1%	Other Payer - covered by a grant	532	
Private Insurance	1,184	3.8%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	6,721	21.5%			
Free	1,081	3.5%			
All Other Payers	10,312	33.0%			
Total Patients	31,217	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,441	\$ 533,764	\$ 194,551	\$ 339,213	63.6%	\$ 218.67	\$ 138.96
Medicare - Managed Care	288	\$ 40,845	\$ 2,042	\$ 38,803	95.0%	\$ 141.82	\$ 134.73
Medi-Cal	8,752	\$ 1,558,438	\$ (343,595)	\$ 1,902,033	122.0%	\$ 178.07	\$ 217.33
Medi-Cal - Managed Care	11,602	\$ 2,389,945	\$ 174,764	\$ 2,215,181	92.7%	\$ 205.99	\$ 190.93
County Indigent/CMSP/MISP	7,564	\$ 1,626,914	\$ 67,490	\$ 1,559,424	95.9%	\$ 215.09	\$ 206.16
Healthy Families	142	\$ 100,860	\$ 28,903	\$ 71,957	71.3%	\$ 710.28	\$ 506.74
Private Insurance	1,180	\$ 442,293	\$ 279,500	\$ 162,793	36.8%	\$ 374.82	\$ 137.96
Self-Pay/ Sliding Fee	6,984	\$ 1,205,281	\$ 845,543	\$ 359,738	29.8%	\$ 172.58	\$ 51.51
Non-Pay (Free)	1,747	\$ 173,451	\$ 173,451	\$ 0	0.0%	\$ 99.29	\$ 0
Breast Cancer	364	\$ 55,278	\$ 39,417	\$ 15,861	28.7%	\$ 151.86	\$ 43.57
Child Health & Disability Prog (CHDP)	1,421	\$ 241,186	\$ 131,054	\$ 110,132	45.7%	\$ 169.73	\$ 77.50
Family Pact	2,094	\$ 433,853	\$ 185,171	\$ 248,682	57.3%	\$ 207.19	\$ 118.76
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	5,424	\$ 1,595,899	\$ 717,830	\$ 878,069	55.0%	\$ 294.23	\$ 161.89
All Other Payers	1,445	\$ 414,466	\$ 174,760	\$ 239,706	57.8%	\$ 286.83	\$ 165.89
Total	51,448	\$ 10,812,473	\$ 2,670,881	\$ 8,141,592	75.3%	\$ 210.16	\$ 158.25

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 10,812,473 100.0%
- Write-Offs & Adjustments	\$ 2,670,881 24.7%
Net Revenue (Collected)	\$ 8,141,592 75.3%
+ Other Revenue Sources	\$ 14,155,811 130.9%
Total Operating Revenue	\$ 22,297,403 206.2%
- Operating Expenses	\$ 20,457,956 189.2%
Net Income from Operations	\$ 1,839,447 17.0%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 8,181,101 40.0%
Contract Services - Prof.	\$ 810,874 4.0%
Supplies - Medical & Dental	\$ 5,906,833 28.9%
Supplies - Office	\$ 87,516 0.4%
Outpatient Care Services	\$ 746,805 3.7%
Rent / Depreciation / Interest	\$ 348,145 1.7%
Utilities	\$ 164,661 0.8%
Continuing Education	\$ 11,023 0.1%
Information Technology	\$ 69,095 0.3%
All Others	\$ 4,131,903 20.2%
Total Expenses	\$ 20,457,956 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 551,345	20.6%
Free/Complimentary	\$ 173,451	6.5%
Contractual Adjustments	\$ 2,049,127	76.7%
Bad Debts	\$ 294,198	11.0%
Reconciliation	\$ (397,240)	(14.9%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 2,670,881	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 2,468,542	17.4%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 3,856,896	27.2%
Local	\$ 78,407	0.6%
Private	\$ 109,393	0.8%
Donations & Contributions	\$ 14,582	0.1%
Other Income	\$ 7,627,991	53.9%
Total Other Revenue	\$ 14,155,811	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 397.64 \$ 191.25
Total Op Rev Per Encounter	\$ 433.40 \$ 191.28
Operating Margin	8.2% 0.0%
Cost-to-Charges	189.2% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374434	Rural (95-210)	No
Clinic Name	OCEANSIDE-CARLSBAD COMMUNITY CLINIC	Encounter Volume	25,922
Address	605 CROUCH STREET	Congressional District	49
City	OCEANSIDE	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92054	MSSA Designation	Urban
		MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	17,927	69.2%	Mammogram	794
Evaluation and Management (new patient)	1,980	7.6%	HIV Testing	1,772
Hospital Related Services	7	0.0%	Pap Smear	1,208
Case Management Services	57	0.2%	Contraceptive Management	2,404
Medicine - Special Services	87	0.3%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,197	4.6%	DTaP, DTP, Diphtheria and Tetanus	702
Preventive Medicine (adults)	255	1.0%	Hemophilus Influenza B (Hib)	251
Counseling	1,744	6.7%	Hepatitis A	200
Integumentary System	54	0.2%	Hepatitis B	72
Maternity Care and Delivery	2,204	8.5%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,711
Family Planning "Z" codes	305	1.2%	Measles, Mumps and Rubella and Varicella	188
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	514
All Other Services (not included in above)	105	0.4%	Poliovirus	65
Total Encounters by Service	25,922	100.0%	Varicella	108

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	25.9%	9,959	38.4%	4,237.87
Physician Assistants	1	5.8%	1,891	7.3%	3,567.92
Family Nurse Practitioners	3	29.1%	10,084	38.9%	3,819.70
Cert Nurse Midwives	1	7.5%	1,992	7.7%	2,929.41
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	3	31.6%	1,996	7.7%	697.90
Total	9	100.0%	25,922	100.0%	2,861.15

DEMOGRAPHIC DATA			Patients by Race/Ethnicity		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	112	1.3%	93	1.1%	Race
From 1 to 4 years	243	2.7%	246	2.8%	Asian / Pacific Islander
From 5 to 12 years	387	4.4%	390	4.4%	Black
From 13 to 14 years	92	1.0%	101	1.1%	White (Incl. Hispanic)
From 15 to 19 years	256	2.9%	410	4.6%	Nat. Amer / AK Native
From 20 to 34 years	624	7.0%	1,676	18.9%	More Than One Race
From 35 to 44 years	387	4.4%	995	11.2%	Other / Unknown
From 45 to 64 years	795	9.0%	1,478	16.7%	Total Patients
65 years and older	214	2.4%	353	4.0%	Ethnicity
Total Patients	3,110	35.1%	5,742	64.9%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	6,384	72.1%			
100% to 200%	1,837	20.8%			
Above 200%	232	2.6%			
Unknown	399	4.5%			
Total Patients	8,852	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					667
					1,947

PATIENT COVERAGE		Episodic Programs	
Patients	% of All Patients	Patients	
Medicare	615	6.9%	BCCCP
Medicare - Managed Care	82	0.9%	CHDP
Medi-Cal	834	9.4%	Family PACT
Medi-Cal - Managed Care	2,528	28.6%	Other County Programs
County Indigent / CMSP / MISP	13	0.1%	Children's Treatment Program
Healthy Families	17	0.2%	Other Payer - covered by a grant
Private Insurance	523	5.9%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	0	0.0%	
Self-Pay / Sliding Fee	4,240	47.9%	
Free	0	0.0%	
All Other Payers	0	0.0%	
Total Patients	8,852	100.0%	

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,386	\$ 301,489	\$ (19,122)	\$ 320,611	106.3%	\$ 126.36	\$ 134.37
Medicare - Managed Care	336	\$ 52,289	\$ 9,424	\$ 42,865	82.0%	\$ 155.62	\$ 127.57
Medi-Cal	4,838	\$ 619,195	\$ (307,312)	\$ 926,507	149.6%	\$ 127.99	\$ 191.51
Medi-Cal - Managed Care	8,583	\$ 1,622,488	\$ (54,229)	\$ 1,676,717	103.3%	\$ 189.04	\$ 195.35
County Indigent/CMSP/MISP	76	\$ 15,798	\$ 5,512	\$ 10,286	65.1%	\$ 207.87	\$ 135.34
Healthy Families	89	\$ 15,017	\$ (7,176)	\$ 22,193	147.8%	\$ 168.73	\$ 249.36
Private Insurance	1,229	\$ 137,931	\$ 63,526	\$ 74,405	53.9%	\$ 112.23	\$ 60.54
Self-Pay/ Sliding Fee	5,521	\$ 1,625,571	\$ 1,103,984	\$ 521,587	32.1%	\$ 294.43	\$ 94.47
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	759	\$ 73,428	\$ 54,098	\$ 19,330	26.3%	\$ 96.74	\$ 25.47
Child Health & Disability Prog (CHDP)	6	\$ 3,480	\$ 3,163	\$ 317	9.1%	\$ 580.00	\$ 52.83
Family Pact	1,895	\$ 270,750	\$ 144,104	\$ 126,646	46.8%	\$ 142.88	\$ 66.83
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	204	\$ 48,178	\$ 32,859	\$ 15,319	31.8%	\$ 236.17	\$ 75.09
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	25,922	\$ 4,785,614	\$ 1,028,831	\$ 3,756,783	78.5%	\$ 184.62	\$ 144.93

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 4,785,614 100.0%
- Write-Offs & Adjustments	\$ 1,028,831 21.5%
Net Revenue (Collected)	\$ 3,756,783 78.5%
+ Other Revenue Sources	\$ 2,153,345 45.0%
Total Operating Revenue	\$ 5,910,128 123.5%
- Operating Expenses	\$ 5,687,775 118.9%
Net Income from Operations	\$ 222,353 4.6%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 2,651,958 46.6%
Contract Services - Prof.	\$ 55,245 1.0%
Supplies - Medical & Dental	\$ 386,305 6.8%
Supplies - Office	\$ 30,258 0.5%
Outpatient Care Services	\$ 81,085 1.4%
Rent / Depreciation / Interest	\$ 907,197 15.9%
Utilities	\$ 72,931 1.3%
Continuing Education	\$ 6,149 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 1,496,647 26.3%
Total Expenses	\$ 5,687,775 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 1,100,438	107.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ (75,153)	-7.3%
Bad Debts	\$ 3,546	0.3%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,028,831	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 1,916,103	89.0%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 33,617	1.6%
Donations & Contributions	\$ 203,355	9.4%
Other Income	\$ 270	0.0%
Total Other Revenue	\$ 2,153,345	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 219.42 \$ 191.25
Total Op Rev Per Encounter	\$ 228.00 \$ 191.28
Operating Margin	3.8% 0.0%
Cost-to-Charges	118.9% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374426	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN COMMUNITY HEALTH CENTER	Encounter Volume	12,129
Address	2835A HIGHLAND AVE	Congressional District	51
City	NATIONAL CITY	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91950	MSSA Designation	Urban
		MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	2,426	20.0%	Mammogram	0
Evaluation and Management (new patient)	1,914	15.8%	HIV Testing	1,058
Hospital Related Services	0	0.0%	Pap Smear	1,234
Case Management Services	0	0.0%	Contraceptive Management	385
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	2,482	20.5%	Influenza Virus Vaccine	0
Family Planning "Z" codes	2,471	20.4%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	2,836	23.4%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	12,129	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	44.4%	7,264	59.9%	4,540.00
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1	27.8%	4,165	34.3%	4,165.00
All Other Primary Care Providers	1	27.8%	700	5.8%	700.00
Total	4	100.0%	12,129	100.0%	3,369.17

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	5,011	\$ 413,840	\$ 51,431	362,409	87.6%	\$ 82.59	\$ 72.32
Medi-Cal - Managed Care	1,155	\$ 70,418	\$ 8,756	61,662	87.6%	\$ 60.97	\$ 53.39
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Self-Pay/ Sliding Fee	964	\$ 72,300	\$ 5,742	66,558	92.1%	\$ 75.00	\$ 69.04
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	4,148	\$ 231,142	\$ 28,741	202,401	87.6%	\$ 55.72	\$ 48.79
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	851	\$ 93,132	\$ 11,580	81,552	87.6%	\$ 109.44	\$ 95.83
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	12,129	\$ 880,832	\$ 106,250	774,582	87.9%	\$ 72.62	\$ 63.86

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 880,832	100.0%
- Write-Offs & Adjustments	\$ 106,250	12.1%
Net Revenue (Collected)	\$ 774,582	87.9%
+ Other Revenue Sources	\$ 164,034	18.6%
Total Operating Revenue	\$ 938,616	106.6%
- Operating Expenses	\$ 1,042,545	118.4%
Net Income from Operations	\$ (103,929)	-11.8%

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 691,173	66.3%
Contract Services - Prof.	\$ 52,859	5.1%
Supplies - Medical & Dental	\$ 129,460	12.4%
Supplies - Office	\$ 5,847	0.6%
Outpatient Care Services	\$ 20,633	2.0%
Rent / Depreciation / Interest	\$ 49,671	4.8%
Utilities	\$ 10,685	1.0%
Continuing Education	\$ 2,775	0.3%
Information Technology	\$ 1,429	0.1%
All Others	\$ 78,013	7.5%
Total Expenses	\$ 1,042,545	100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 100,508	94.6%
Bad Debts	\$ 5,742	5.4%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 106,250	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ -	0.0%
State EAPC	\$ 0	0.0%
State Other	\$ 164,034	100.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 164,034	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 85.95	\$ 191.25
Total Op Rev Per Encounter	\$ 77.39	\$ 191.28
Operating Margin	-11.1%	0.0%
Cost-to-Charges	118.4%	93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371602	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN HEALTH CLINIC	Encounter Volume	21,347
Address	2743 HIGHLAND AVENUE	Congressional District	51
City	NATIONAL CITY	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91950	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	13,248	62.1%	Mammogram	0
Evaluation and Management (new patient)	4,462	20.9%	HIV Testing	1,191
Hospital Related Services	0	0.0%	Pap Smear	470
Case Management Services	0	0.0%	Contraceptive Management	92
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	789	3.7%	DTaP, DTP, Diphtheria and Tetanus	497
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	428
Counseling	0	0.0%	Hepatitis A	494
Integumentary System	0	0.0%	Hepatitis B	337
Maternity Care and Delivery	0	0.0%	HepB and Hib	320
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	543
Family Planning "Z" codes	1,874	8.8%	Measles, Mumps and Rubella and Varicella	477
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	403
All Other Services (not included in above)	974	4.6%	Poliovirus	384
Total Encounters by Service	21,347	100.0%	Varicella	621

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	56.9%	13,829	64.8%	4,768.62
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	2	29.4%	6,412	30.0%	4,274.67
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	13.7%	1,106	5.2%	1,580.00
Total	5	100.0%	21,347	100.0%	4,185.69

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	194	1.6%	182	1.5%	Race	Patients	% of Total	
From 1 to 4 years	473	3.8%	509	4.1%	Asian / Pacific Islander	4,261	34.6%	
From 5 to 12 years	458	3.7%	596	4.8%	Black	523	4.2%	
From 13 to 14 years	345	2.8%	289	2.3%	White (Incl. Hispanic)	6,528	53.0%	
From 15 to 19 years	702	5.7%	1,314	10.7%	Nat. Amer / AK Native	79	0.6%	
From 20 to 34 years	682	5.5%	1,784	14.5%	More Than One Race	0	0.0%	
From 35 to 44 years	407	3.3%	923	7.5%	Other / Unknown	927	7.5%	
From 45 to 64 years	635	5.2%	1,828	14.8%	Total Patients	12,318	100.0%	
65 years and older	383	3.1%	614	5.0%	Ethnicity			
Total Patients	4,279	34.7%	8,039	65.3%	Hispanic	7,306	59.3%	
					Non-Hispanic	3,987	32.4%	
					Unknown	1,025	8.3%	
					Total Patients	12,318	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	7,854	63.8%						
100% to 200%	2,963	24.1%						
Above 200%	928	7.5%						
Unknown	573	4.7%						
Total Patients	12,318	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE				Episodic Programs	
	Patients	% of All Patients		Patients	
Medicare	1,176	9.5%	BCCCP	1,160	
Medicare - Managed Care	498	4.0%	CHDP	1,367	
Medi-Cal	3,653	29.7%	Family PACT	472	
Medi-Cal - Managed Care	2,871	23.3%	Other County Programs	-	
County Indigent / CMSP / MISAP	1,734	14.1%	Children's Treatment Program	-	
Healthy Families	0	0.0%	Other Payer - covered by a grant	-	
Private Insurance	272	2.2%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	2,114	17.2%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	12,318	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,895	\$ 89,624	\$ 11,144	\$ 78,480	87.6%	\$ 47.29	\$ 41.41
Medicare - Managed Care	1,162	\$ 181,701	\$ 7,824	\$ 173,877	95.7%	\$ 156.37	\$ 149.64
Medi-Cal	4,353	\$ 242,485	\$ 10,442	\$ 232,043	95.7%	\$ 55.71	\$ 53.31
Medi-Cal - Managed Care	4,771	\$ 671,893	\$ 83,545	\$ 588,348	87.6%	\$ 140.83	\$ 123.32
County Indigent/CMSP/MISP	3,734	\$ 355,485	\$ 13,501	\$ 341,984	96.2%	\$ 95.20	\$ 91.59
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	272	\$ 14,103	\$ 1,754	\$ 12,349	87.6%	\$ 51.85	\$ 45.40
Self-Pay/ Sliding Fee	2,161	\$ 326,922	\$ 95,559	\$ 231,363	70.8%	\$ 151.28	\$ 107.06
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	1,160	\$ 24,668	\$ 3,067	\$ 21,601	87.6%	\$ 21.27	\$ 18.62
Child Health & Disability Prog (CHDP)	1,367	\$ 130,028	\$ 123,030	\$ 6,998	5.4%	\$ 95.12	\$ 5.12
Family Pact	472	\$ 27,457	\$ 8,521	\$ 18,936	69.0%	\$ 58.17	\$ 40.12
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	21,347	\$ 2,064,366	\$ 358,387	\$ 1,705,979	82.6%	\$ 96.71	\$ 79.92

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,064,366 100.0%
- Write-Offs & Adjustments	\$ 358,387 17.4%
Net Revenue (Collected)	\$ 1,705,979 82.6%
+ Other Revenue Sources	\$ 208,427 10.1%
Total Operating Revenue	\$ 1,914,406 92.7%
- Operating Expenses	\$ 2,338,865 113.3%
Net Income from Operations	\$ (424,459) -20.6%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,599,762 68.4%
Contract Services - Prof.	\$ 182,217 7.8%
Supplies - Medical & Dental	\$ 86,828 3.7%
Supplies - Office	\$ 21,122 0.9%
Outpatient Care Services	\$ 76,920 3.3%
Rent / Depreciation / Interest	\$ 60,458 2.6%
Utilities	\$ 24,145 1.0%
Continuing Education	\$ 7,321 0.3%
Information Technology	\$ 5,590 0.2%
All Others	\$ 274,502 11.7%
Total Expenses	\$ 2,338,865 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 262,828	73.3%
Bad Debts	\$ 95,559	26.7%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 358,387	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ -	0.0%
State EAPC	\$ 0	0.0%
State Other	\$ 19,075	9.2%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 189,352	90.8%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 208,427	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 109.56 \$ 191.25
Total Op Rev Per Encounter	\$ 89.68 \$ 191.28
Operating Margin	-22.2% 0.0%
Cost-to-Charges	113.3% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371354	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN MIRA MESA OUTREACH CLINIC	Encounter Volume	27,329
Address	10737 CAMINO RUIZ, SUITE 235	Congressional District	52
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	77
Zip Code	92126	MSSA Designation	Urban
		MSSA Name:	MIRA MESA/SCRIPPS MIRAMAR RANCH
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	16,832	61.6%	Mammogram	0
Evaluation and Management (new patient)	1,593	5.8%	HIV Testing	654
Hospital Related Services	0	0.0%	Pap Smear	1,008
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,449	5.3%	DTaP, DTP, Diphtheria and Tetanus	750
Preventive Medicine (adults)	1,482	5.4%	Hemophilus Influenza B (Hib)	718
Counseling	0	0.0%	Hepatitis A	702
Integumentary System	0	0.0%	Hepatitis B	378
Maternity Care and Delivery	0	0.0%	HepB and Hib	375
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	436
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	451
Dental encounters (CDT codes)	5,094	18.6%	Pneumococcal	549
All Other Services (not included in above)	879	3.2%	Poliovirus	464
Total Encounters by Service	27,329	100.0%	Varicella	567

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3	61.8%	18,976	69.4%	5,581.18
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	27.3%	7,246	26.5%	4,830.67
All Other Primary Care Providers	1	10.9%	1,107	4.1%	1,845.00
Total	6	100.0%	27,329	100.0%	4,968.91

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,159	\$ 191,534	\$ 23,816	\$ 167,718	87.6%	\$ 88.71	\$ 77.68
Medicare - Managed Care	2,173	\$ 190,961	\$ 23,745	\$ 167,216	87.6%	\$ 87.88	\$ 76.95
Medi-Cal	6,336	\$ 486,764	\$ 60,526	\$ 426,238	87.6%	\$ 76.83	\$ 67.27
Medi-Cal - Managed Care	9,978	\$ 1,701,806	\$ 65,454	\$ 1,636,352	96.2%	\$ 170.56	\$ 164.00
County Indigent/CMSP/MISP	1,463	\$ 644,579	\$ 21,797	\$ 622,782	96.6%	\$ 440.59	\$ 425.69
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	208	\$ 9,143	\$ 351	\$ 8,792	96.2%	\$ 43.96	\$ 42.27
Self-Pay/ Sliding Fee	2,646	\$ 467,203	\$ 106,890	\$ 360,313	77.1%	\$ 176.57	\$ 136.17
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	883	\$ 7,530	\$ 255	\$ 7,275	96.6%	\$ 8.53	\$ 8.24
Child Health & Disability Prog (CHDP)	812	\$ 53,739	\$ 2,215	\$ 51,524	95.9%	\$ 66.18	\$ 63.45
Family Pact	671	\$ 36,095	\$ 8,329	\$ 27,766	76.9%	\$ 53.79	\$ 41.38
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	27,329	\$ 3,789,354	\$ 313,378	\$ 3,475,976	91.7%	\$ 138.66	\$ 127.19

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,789,354 100.0%
- Write-Offs & Adjustments	\$ 313,378 8.3%
Net Revenue (Collected)	\$ 3,475,976 91.7%
+ Other Revenue Sources	\$ 138,952 3.7%
Total Operating Revenue	\$ 3,614,928 95.4%
- Operating Expenses	\$ 3,115,333 82.2%
Net Income from Operations	\$ 499,595 13.2%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 2,165,722 69.5%
Contract Services - Prof.	\$ 291,130 9.3%
Supplies - Medical & Dental	\$ 124,677 4.0%
Supplies - Office	\$ 10,420 0.3%
Outpatient Care Services	\$ 75,452 2.4%
Rent / Depreciation / Interest	\$ 210,776 6.8%
Utilities	\$ 26,543 0.9%
Continuing Education	\$ 6,381 0.2%
Information Technology	\$ 5,632 0.2%
All Others	\$ 198,600 6.4%
Total Expenses	\$ 3,115,333 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 206,488	65.9%
Bad Debts	\$ 106,890	34.1%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 313,378	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ -	0.0%
State EAPC	\$ 0	0.0%
State Other	\$ 12,717	9.2%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 126,235	90.8%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 138,952	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 113.99 \$ 191.25
Total Op Rev Per Encounter	\$ 132.27 \$ 191.28
Operating Margin	13.8% 0.0%
Cost-to-Charges	82.2% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371226	Rural (95-210)	No
Clinic Name	OTAY FAMILY HEALTH CLINIC	Encounter Volume	17,626
Address	1637 THIRD AVENUE, SUITE B	Congressional District	51
City	CHULA VISTA	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91911-5842	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	11,196	63.5%	Mammogram	0
Evaluation and Management (new patient)	1,473	8.4%	HIV Testing	0
Hospital Related Services	1	0.0%	Pap Smear	382
Case Management Services	0	0.0%	Contraceptive Management	79
Medicine - Special Services	679	3.9%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,170	6.6%	DTaP, DTP, Diphtheria and Tetanus	857
Preventive Medicine (adults)	61	0.3%	Hemophilus Influenza B (Hib)	264
Counseling	1	0.0%	Hepatitis A	252
Integumentary System	0	0.0%	Hepatitis B	76
Maternity Care and Delivery	8	0.0%	HepB and Hib	0
Pathology / Laboratory	87	0.5%	Influenza Virus Vaccine	1,101
Family Planning "Z" codes	2,021	11.5%	Measles, Mumps and Rubella and Varicella	211
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	389
All Other Services (not included in above)	929	5.3%	Poliovirus	59
Total Encounters by Service	17,626	100.0%	Varicella	159

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	48.8%	8,880	50.4%	4,988.76
Physician Assistants	0	0.5%	285	1.6%	14,250.00
Family Nurse Practitioners	1	27.9%	5,903	33.5%	5,787.25
Cert Nurse Midwives	0	0.0%	1,802	10.2%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	22.7%	756	4.3%	910.84
Total	4	100.0%	17,626	100.0%	4,829.04

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,577	\$ 163,034	\$ (2,111)	\$ 165,145	101.3%	\$ 103.38	\$ 104.72
Medicare - Managed Care	569	\$ 54,399	\$ 10,243	\$ 44,156	81.2%	\$ 95.60	\$ 77.60
Medi-Cal	2,710	\$ 806,279	\$ 386,216	\$ 420,063	52.1%	\$ 297.52	\$ 155.00
Medi-Cal - Managed Care	3,874	\$ 1,901,132	\$ 796,466	\$ 1,104,666	58.1%	\$ 490.74	\$ 285.15
County Indigent/CMSP/MISP	189	\$ 20,459	\$ 585	\$ 19,874	97.1%	\$ 108.25	\$ 105.15
Healthy Families	13	\$ 7,877	\$ 57	\$ 7,820	99.3%	\$ 605.92	\$ 601.54
Private Insurance	244	\$ 61,203	\$ 45,800	\$ 15,403	25.2%	\$ 250.83	\$ 63.13
Self-Pay/ Sliding Fee	3,229	\$ 325,721	\$ 243,759	\$ 81,962	25.2%	\$ 100.87	\$ 25.38
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	755	\$ 62,529	\$ 41,969	\$ 20,560	32.9%	\$ 82.82	\$ 27.23
Child Health & Disability Prog (CHDP)	476	\$ 15,893	\$ 11,058	\$ 4,835	30.4%	\$ 33.39	\$ 10.16
Family Pact	1,586	\$ 92,731	\$ 27,693	\$ 65,038	70.1%	\$ 58.47	\$ 41.01
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	2,404	\$ 681,639	\$ 210,673	\$ 470,966	69.1%	\$ 283.54	\$ 195.91
Total	17,626	\$ 4,192,896	\$ 1,772,408	\$ 2,420,488	57.7%	\$ 237.88	\$ 137.32

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 4,192,896	100.0%	Salaries, Wages & Benefits	\$ 2,209,352	78.8%
- Write-Offs & Adjustments	\$ 1,772,408	42.3%	Contract Services - Prof.	\$ 87,281	3.1%
Net Revenue (Collected)	\$ 2,420,488	57.7%	Supplies - Medical & Dental	\$ 97,040	3.5%
+ Other Revenue Sources	\$ 385,655	9.2%	Supplies - Office	\$ 52,217	1.9%
Total Operating Revenue	\$ 2,806,143	66.9%	Outpatient Care Services	\$ 14,375	0.5%
- Operating Expenses	\$ 2,803,235	66.9%	Rent / Depreciation / Interest	\$ 241,494	8.6%
Net Income from Operations	\$ 2,908	0.1%	Utilities	\$ 26,421	0.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 243,759	13.8%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,528,649	86.2%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,772,408	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 159.04	\$ 191.25	
Total Op Rev Per Encounter	\$ 159.20	\$ 191.28	
Operating Margin	0.1%	0.0%	
Cost-to-Charges	66.9%	93.9%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 315,787	81.9%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 3,554	0.9%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 66,314	17.2%
Total Other Revenue	\$ 385,655	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374432	Rural (95-210)	No
Clinic Name	PARADISE HILLS FAMILY CLINIC	Encounter Volume	15,729
Address	2400 EAST 8TH ST	Congressional District	51
City	NATIONAL CITY	State Senate District	40
State	CA	State Assembly District	79
Zip Code	91950	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	10,749	68.3%	Mammogram	0
Evaluation and Management (new patient)	1,285	8.2%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	188
Case Management Services	0	0.0%	Contraceptive Management	55
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	901	5.7%	DTaP, DTP, Diphtheria and Tetanus	725
Preventive Medicine (adults)	168	1.1%	Hemophilus Influenza B (Hib)	393
Counseling	0	0.0%	Hepatitis A	230
Integumentary System	1	0.0%	Hepatitis B	202
Maternity Care and Delivery	8	0.1%	HepB and Hib	0
Pathology / Laboratory	258	1.6%	Influenza Virus Vaccine	1,049
Family Planning "Z" codes	1,773	11.3%	Measles, Mumps and Rubella and Varicella	188
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	492
All Other Services (not included in above)	586	3.7%	Poliovirus	209
Total Encounters by Service	15,729	100.0%	Varicella	202

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5	94.7%	14,151	90.0%	2,929.81
Physician Assistants	0	0.6%	777	4.9%	25,900.00
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	4.7%	801	5.1%	3,337.50
Total	5	100.0%	15,729	100.0%	3,084.12

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	110	2.4%	107	2.4%	Race
From 1 to 4 years	181	4.0%	158	3.5%	Asian / Pacific Islander
From 5 to 12 years	186	4.1%	201	4.5%	Black
From 13 to 14 years	38	0.8%	59	1.3%	White (Incl. Hispanic)
From 15 to 19 years	92	2.0%	171	3.8%	Nat. Amer / AK Native
From 20 to 34 years	261	5.8%	851	18.9%	More Than One Race
From 35 to 44 years	137	3.0%	479	10.6%	Other / Unknown
From 45 to 64 years	374	8.3%	762	16.9%	Total Patients
65 years and older	119	2.6%	225	5.0%	Ethnicity
Total Patients	1,498	33.2%	3,013	66.8%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	3,525	78.1%			
100% to 200%	632	14.0%			
Above 200%	45	1.0%			
Unknown	309	6.8%			
Total Patients	4,511	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					45
					125

PATIENT COVERAGE		EPISODIC PROGRAMS	
	Patients	Patients	
Medicare	286	6.3%	BCCCP
Medicare - Managed Care	87	1.9%	CHDP
Medi-Cal	1,059	23.5%	Family PACT
Medi-Cal - Managed Care	1,382	30.6%	Other County Programs
County Indigent / CMSP / MISDP	136	3.0%	Children's Treatment Program
Healthy Families	10	0.2%	Other Payer - covered by a grant
Private Insurance	116	2.6%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	0	0.0%	
Self-Pay / Sliding Fee	1,432	31.7%	
Free	0	0.0%	
All Other Payers	3	0.1%	
Total Patients	4,511	100.0%	

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,074	\$ 163,034	\$ (2,111)	\$ 165,145	101.3%	\$ 151.80	\$ 153.77
Medicare - Managed Care	342	\$ 54,399	\$ 10,243	\$ 44,156	81.2%	\$ 159.06	\$ 129.11
Medi-Cal	4,901	\$ 1,593,778	\$ 596,870	\$ 996,908	62.5%	\$ 325.19	\$ 203.41
Medi-Cal - Managed Care	4,385	\$ 1,917,025	\$ 590,092	\$ 1,326,933	69.2%	\$ 437.18	\$ 302.61
County Indigent/CMSP/MISP	273	\$ 20,459	\$ 585	\$ 19,874	97.1%	\$ 74.94	\$ 72.80
Healthy Families	28	\$ 7,877	\$ 57	\$ 7,820	99.3%	\$ 281.32	\$ 279.29
Private Insurance	259	\$ 61,203	\$ 45,800	\$ 15,403	25.2%	\$ 236.31	\$ 59.47
Self-Pay/ Sliding Fee	2,846	\$ 325,721	\$ 243,759	\$ 81,962	25.2%	\$ 114.45	\$ 28.80
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	243	\$ 24,997	\$ 14,867	\$ 10,130	40.5%	\$ 102.87	\$ 41.69
Child Health & Disability Prog (CHDP)	629	\$ 26,310	\$ 17,326	\$ 8,984	34.1%	\$ 41.83	\$ 14.28
Family Pact	746	\$ 92,731	\$ 27,693	\$ 65,038	70.1%	\$ 124.30	\$ 87.18
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	3	\$ 900	\$ 830	\$ 70	7.8%	\$ 300.00	\$ 23.33
Total	15,729	\$ 4,288,434	\$ 1,546,011	\$ 2,742,423	63.9%	\$ 272.65	\$ 174.35

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 4,288,434 100.0%
- Write-Offs & Adjustments	\$ 1,546,011 36.1%
Net Revenue (Collected)	\$ 2,742,423 63.9%
+ Other Revenue Sources	\$ 308,751 7.2%
Total Operating Revenue	\$ 3,051,174 71.1%
- Operating Expenses	\$ 2,145,621 50.0%
Net Income from Operations	\$ 905,553 21.1%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,682,146 78.4%
Contract Services - Prof.	\$ 54,083 2.5%
Supplies - Medical & Dental	\$ 101,145 4.7%
Supplies - Office	\$ 36,233 1.7%
Outpatient Care Services	\$ 31,729 1.5%
Rent / Depreciation / Interest	\$ 171,760 8.0%
Utilities	\$ 35,509 1.7%
Continuing Education	\$ 11,076 0.5%
Information Technology	\$ 0 0.0%
All Others	\$ 21,940 1.0%
Total Expenses	\$ 2,145,621 100.0%

Write-Offs & Adjustments		%
Sliding Fee Write-Offs	\$ 243,759	15.8%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,302,252	84.2%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,546,011	100.0%

Other Revenue Sources		%
Federal (including stimulus funds)	\$ 282,157	91.4%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 26,594	8.6%
Total Other Revenue	\$ 308,751	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 136.41 \$ 191.25
Total Op Rev Per Encounter	\$ 193.98 \$ 191.28
Operating Margin	29.7% 0.0%
Cost-to-Charges	50.0% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371594	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD ASSN OF SAN DIEGO COUNTY	Encounter Volume	20,140
Address	4575 COLLEGE AVENUE	Congressional District	53
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	79
Zip Code	92115	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	LA MESA/ROLANDO SOUTH	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	16,812	83.5%	Mammogram	0
Evaluation and Management (new patient)	1,865	9.3%	HIV Testing	7,493
Hospital Related Services	0	0.0%	Pap Smear	1,128
Case Management Services	0	0.0%	Contraceptive Management	563
Medicine - Special Services	16	0.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	4	0.0%	Hepatitis A	0
Integumentary System	147	0.7%	Hepatitis B	4
Maternity Care and Delivery	21	0.1%	HepB and Hib	0
Pathology / Laboratory	65	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	80	0.4%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,130	5.6%	Poliovirus	0
Total Encounters by Service	20,140	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	2	100.0%	20,140	100.0%	10,070.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2	100.0%	20,140	100.0%	10,070.00

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	0	0.0%	0	0.0%	Race
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander
From 5 to 12 years	0	0.0%	0	0.0%	Black
From 13 to 14 years	0	0.0%	16	0.2%	White (Incl. Hispanic)
From 15 to 19 years	193	1.9%	1,517	14.9%	Nat. Amer / AK Native
From 20 to 34 years	1,008	9.9%	6,397	62.9%	More Than One Race
From 35 to 44 years	118	1.2%	710	7.0%	Other / Unknown
From 45 to 64 years	33	0.3%	184	1.8%	Total Patients
65 years and older	1	0.0%	0	0.0%	Ethnicity
Total Patients	1,353	13.3%	8,824	86.7%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	5,922	58.2%			
100% to 200%	1,510	14.8%			
Above 200%	299	2.9%			
Unknown	2,446	24.0%			
Total Patients	10,177	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					-
					-

PATIENT COVERAGE		EPISODIC PROGRAMS	
	Patients	% of All Patients	Patients
Medicare	0	0.0%	BCCCP
Medicare - Managed Care	0	0.0%	CHDP
Medi-Cal	128	1.3%	Family PACT
Medi-Cal - Managed Care	1,369	13.5%	Other County Programs
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program
Healthy Families	0	0.0%	Other Payer - covered by a grant
Private Insurance	236	2.3%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	0	0.0%	
Self-Pay / Sliding Fee	8,444	83.0%	
Free	0	0.0%	
All Other Payers	0	0.0%	
Total Patients	10,177	100.0%	

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	262	\$ 57,609	\$ 28,292	29,317	50.9%	\$ 219.88	\$ 111.90
Medi-Cal - Managed Care	1,552	\$ 229,302	\$ 117,062	112,240	48.9%	\$ 147.75	\$ 72.32
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	389	\$ 70,163	\$ 25,925	44,238	63.1%	\$ 180.37	\$ 113.72
Self-Pay/ Sliding Fee	954	\$ 92,630	\$ 2,130	90,500	97.7%	\$ 97.10	\$ 94.86
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	16,983	\$ 3,654,355	\$ 1,509,827	2,144,528	58.7%	\$ 215.18	\$ 126.27
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	20,140	\$ 4,104,059	\$ 1,683,236	\$ 2,420,823	59.0%	\$ 203.78	\$ 120.20

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 4,104,059 100.0%
- Write-Offs & Adjustments	\$ 1,683,236 41.0%
Net Revenue (Collected)	\$ 2,420,823 59.0%
+ Other Revenue Sources	\$ 62,203 1.5%
Total Operating Revenue	\$ 2,483,026 60.5%
- Operating Expenses	\$ 1,406,225 34.3%
Net Income from Operations	\$ 1,076,801 26.2%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,681,106	99.9%
Bad Debts	\$ 2,130	0.1%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,683,236	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 69.82 \$ 191.25
Total Op Rev Per Encounter	\$ 123.29 \$ 191.28
Operating Margin	43.4% 0.0%
Cost-to-Charges	34.3% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 704,054 50.1%
Contract Services - Prof.	\$ 4,515 0.3%
Supplies - Medical & Dental	\$ 555,372 39.5%
Supplies - Office	\$ 11,647 0.8%
Outpatient Care Services	\$ 10,243 0.7%
Rent / Depreciation / Interest	\$ 62,170 4.4%
Utilities	\$ 9,587 0.7%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 3,530 0.3%
All Others	\$ 45,107 3.2%
Total Expenses	\$ 1,406,225 100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 1,629	2.6%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 31,683	50.9%
Other Income	\$ 28,891	46.4%
Total Other Revenue	\$ 62,203	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371589	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD ASSN OF SAN DIEGO CO CLAIREMONT	Encounter Volume	18,052
Address	7526 CLAIREMONT MESA BOULEVARD	Congressional District	52
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	77
Zip Code	92111	MSSA Designation	Urban
		MSSA Name:	ALLIED GARDENS/DEL CERRO/GRANTVILLE/MIRAMAR/TIERRASANTA
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	14,799	82.0%	Mammogram	0
Evaluation and Management (new patient)	1,204	6.7%	HIV Testing	5,668
Hospital Related Services	0	0.0%	Pap Smear	1,820
Case Management Services	0	0.0%	Contraceptive Management	642
Medicine - Special Services	31	0.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	193	1.1%	Hepatitis B	5
Maternity Care and Delivery	48	0.3%	HepB and Hib	0
Pathology / Laboratory	106	0.6%	Influenza Virus Vaccine	0
Family Planning "Z" codes	23	0.1%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,648	9.1%	Poliovirus	0
Total Encounters by Service	18,052	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	1	41.7%	9,050	50.1%	9,050.00
Family Nurse Practitioners	1	58.3%	9,002	49.9%	6,430.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2	100.0%	18,052	100.0%	7,521.67

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	179	\$ 45,448	\$ 28,196	17,252	38.0%	\$ 253.90	\$ 96.38
Medi-Cal - Managed Care	541	\$ 95,387	\$ 51,374	44,013	46.1%	\$ 176.32	\$ 81.35
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	683	\$ 125,160	\$ 42,041	83,119	66.4%	\$ 183.25	\$ 121.70
Self-Pay/ Sliding Fee	2,002	\$ 243,273	\$ 7,477	235,796	96.9%	\$ 121.51	\$ 117.78
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	14,647	\$ 3,641,416	\$ 1,634,908	2,006,508	55.1%	\$ 248.61	\$ 136.99
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	18,052	\$ 4,150,684	\$ 1,763,996	2,386,688	57.5%	\$ 229.93	\$ 132.21

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 4,150,684	100.0%	Salaries, Wages & Benefits	\$ 877,112	52.7%
- Write-Offs & Adjustments	\$ 1,763,996	42.5%	Contract Services - Prof.	\$ 1,734	0.1%
Net Revenue (Collected)	\$ 2,386,688	57.5%	Supplies - Medical & Dental	\$ 573,514	34.4%
+ Other Revenue Sources	\$ 122,961	3.0%	Supplies - Office	\$ 18,429	1.1%
Total Operating Revenue	\$ 2,509,649	60.5%	Outpatient Care Services	\$ 32,967	2.0%
- Operating Expenses	\$ 1,665,857	40.1%	Rent / Depreciation / Interest	\$ 69,776	4.2%
Net Income from Operations	\$ 843,792	20.3%	Utilities	\$ 9,109	0.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,756,519	99.6%
Bad Debts	\$ 7,477	0.4%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,763,996	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 92.28	\$ 191.25	
Total Op Rev Per Encounter	\$ 139.02	\$ 191.28	
Operating Margin	33.6%	0.0%	
Cost-to-Charges	40.1%	93.9%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 5,219	4.2%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 50,206	40.8%
Other Income	\$ 67,536	54.9%
Total Other Revenue	\$ 122,961	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374118	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - CHULA VISTA CENTER	Encounter Volume	25,602
Address	1295 BROADWAY	Congressional District	51
City	CHULA VISTA	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91911	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	20,966	81.9%	Mammogram	0
Evaluation and Management (new patient)	1,946	7.6%	HIV Testing	5,343
Hospital Related Services	0	0.0%	Pap Smear	1,313
Case Management Services	0	0.0%	Contraceptive Management	971
Medicine - Special Services	48	0.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	4	0.0%	Hepatitis A	0
Integumentary System	295	1.2%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	109	0.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	142	0.6%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	2,092	8.2%	Poliovirus	0
Total Encounters by Service	25,602	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	2	62.5%	12,901	50.4%	6,450.50
Family Nurse Practitioners	1	37.5%	12,701	49.6%	10,584.17
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3	100.0%	25,602	100.0%	8,000.63

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	0	0.0%	0	0.0%	Race
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander
From 5 to 12 years	0	0.0%	2	0.0%	Black
From 13 to 14 years	1	0.0%	31	0.2%	White (Incl. Hispanic)
From 15 to 19 years	254	1.9%	2,045	15.1%	Nat. Amer / AK Native
From 20 to 34 years	1,137	8.4%	8,491	62.8%	More Than One Race
From 35 to 44 years	129	1.0%	1,136	8.4%	Other / Unknown
From 45 to 64 years	37	0.3%	263	1.9%	Total Patients
65 years and older	0	0.0%	1	0.0%	Ethnicity
Total Patients	1,558	11.5%	11,969	88.5%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	6,808	50.3%			
100% to 200%	1,281	9.5%			
Above 200%	302	2.2%			
Unknown	5,136	38.0%			
Total Patients	13,527	100.0%			

PATIENT COVERAGE			EPISODIC PROGRAMS		
	Patients	% of All Patients		Patients	Encounters
Medicare	0	0.0%	BCCCP	-	-
Medicare - Managed Care	0	0.0%	CHDP	-	-
Medi-Cal	284	2.1%	Family PACT	10,545	-
Medi-Cal - Managed Care	2,172	16.1%	Other County Programs	-	-
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-	-
Healthy Families	0	0.0%	Other Payer - covered by a grant	-	-
Private Insurance	400	3.0%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	10,671	78.9%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	13,527	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	696	\$ 180,909	\$ 104,700	76,209	42.1%	\$ 259.93	\$ 109.50
Medi-Cal - Managed Care	2,398	\$ 385,936	\$ 180,701	205,235	53.2%	\$ 160.94	\$ 85.59
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	438	\$ 105,578	\$ 34,086	71,492	67.7%	\$ 241.05	\$ 163.22
Self-Pay/ Sliding Fee	2,163	\$ 318,015	\$ 4,281	313,734	98.7%	\$ 147.02	\$ 145.05
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	19,907	\$ 4,312,389	\$ 1,840,713	2,471,676	57.3%	\$ 216.63	\$ 124.16
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	25,602	\$ 5,302,827	\$ 2,164,481	\$ 3,138,346	59.2%	\$ 207.13	\$ 122.58

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 5,302,827	100.0%
- Write-Offs & Adjustments	\$ 2,164,481	40.8%
Net Revenue (Collected)	\$ 3,138,346	59.2%
+ Other Revenue Sources	\$ 88,398	1.7%
Total Operating Revenue	\$ 3,226,744	60.8%
- Operating Expenses	\$ 1,873,680	35.3%
Net Income from Operations	\$ 1,353,064	25.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 2,160,200	99.8%
Bad Debts	\$ 4,281	0.2%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 2,164,481	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 73.18	\$ 191.25	
Total Op Rev Per Encounter	\$ 126.03	\$ 191.28	
Operating Margin	41.9%	0.0%	
Cost-to-Charges	35.3%	93.9%	

Operating Expenses		% of Total	
Salaries, Wages & Benefits	\$ 870,771	46.5%	
Contract Services - Prof.	\$ 13,168	0.7%	
Supplies - Medical & Dental	\$ 758,341	40.5%	
Supplies - Office	\$ 11,390	0.6%	
Outpatient Care Services	\$ 6,174	0.3%	
Rent / Depreciation / Interest	\$ 122,585	6.5%	
Utilities	\$ 11,175	0.6%	
Continuing Education	\$ 0	0.0%	
Information Technology	\$ 3,509	0.2%	
All Others	\$ 76,567	4.1%	
Total Expenses	\$ 1,873,680	100.0%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 9,700	11.0%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 48,211	54.5%
Other Income	\$ 30,487	34.5%
Total Other Revenue	\$ 88,398	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374378	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - CITY HEIGHTS CLINIC	Encounter Volume	7,851
Address	4305 UNIVERSITY AVENUE	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92105	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	6,725	85.7%	Mammogram	0
Evaluation and Management (new patient)	1,047	13.3%	HIV Testing	2,071
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	29	0.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	16	0.2%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	34	0.4%	Poliovirus	0
Total Encounters by Service	7,851	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	1	100.0%	7,851	100.0%	7,851.00
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1	100.0%	7,851	100.0%	7,851.00

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	100	\$ 17,747	\$ 10,286	7,461	42.0%	\$ 177.47	\$ 74.61
Medi-Cal - Managed Care	913	\$ 95,426	\$ 48,334	47,092	49.3%	\$ 104.52	\$ 51.58
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	167	\$ 19,923	\$ 8,947	10,976	55.1%	\$ 119.30	\$ 65.72
Self-Pay/ Sliding Fee	326	\$ 20,594	\$ 950	19,644	95.4%	\$ 63.17	\$ 60.26
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	6,345	\$ 1,329,044	\$ 573,059	755,985	56.9%	\$ 209.46	\$ 119.15
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	7,851	\$ 1,482,734	\$ 641,576	\$ 841,158	56.7%	\$ 188.86	\$ 107.14

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 1,482,734	100.0%
- Write-Offs & Adjustments	\$ 641,576	43.3%
Net Revenue (Collected)	\$ 841,158	56.7%
+ Other Revenue Sources	\$ 20,855	1.4%
Total Operating Revenue	\$ 862,013	58.1%
- Operating Expenses	\$ 606,004	40.9%
Net Income from Operations	\$ 256,009	17.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 640,626	99.9%
Bad Debts	\$ 950	0.1%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 641,576	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 77.19	\$ 191.25
Total Op Rev Per Encounter	\$ 109.80	\$ 191.28
Operating Margin	29.7%	0.0%
Cost-to-Charges	40.9%	93.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 294,630	48.6%
Contract Services - Prof.	\$ 780	0.1%
Supplies - Medical & Dental	\$ 193,634	32.0%
Supplies - Office	\$ 6,317	1.0%
Outpatient Care Services	\$ 1,857	0.3%
Rent / Depreciation / Interest	\$ 76,776	12.7%
Utilities	\$ 11,465	1.9%
Continuing Education	\$ 0	0.0%
Information Technology	\$ 3,616	0.6%
All Others	\$ 16,929	2.8%
Total Expenses	\$ 606,004	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 5,244	25.1%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 4,924	23.6%
Other Income	\$ 10,687	51.2%
Total Other Revenue	\$ 20,855	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374387	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - EL CAJON CLINIC	Encounter Volume	20,324
Address	1685 E. MAIN ST., STE. 301	Congressional District	50
City	EL CAJON	State Senate District	38
State	CA	State Assembly District	71
Zip Code	92020	MSSA Designation	Urban
		MSSA Name:	BOSTONIA/GLENVIEW/GRANITE HILLS/HILLSDALE/JOHNSTOWN/LAKESIDE/RIVERVIEW/WINTER GARDENS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	16,761	82.5%	Mammogram	0
Evaluation and Management (new patient)	1,706	8.4%	HIV Testing	6,547
Hospital Related Services	0	0.0%	Pap Smear	1,232
Case Management Services	0	0.0%	Contraceptive Management	89
Medicine - Special Services	16	0.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	1	0.0%	Hepatitis A	0
Integumentary System	296	1.5%	Hepatitis B	0
Maternity Care and Delivery	52	0.3%	HepB and Hib	0
Pathology / Laboratory	60	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	16	0.1%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,416	7.0%	Poliovirus	0
Total Encounters by Service	20,324	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	3	100.0%	20,324	100.0%	7,258.57
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3	100.0%	20,324	100.0%	7,258.57

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	0	0.0%	0	0.0%	Race			
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	262	2.6%	
From 5 to 12 years	0	0.0%	2	0.0%	Black	766	7.6%	
From 13 to 14 years	4	0.0%	48	0.5%	White (Incl. Hispanic)	6,783	66.9%	
From 15 to 19 years	153	1.5%	1,665	16.4%	Nat. Amer / AK Native	32	0.3%	
From 20 to 34 years	912	9.0%	5,989	59.0%	More Than One Race	326	3.2%	
From 35 to 44 years	115	1.1%	891	8.8%	Other / Unknown	1,974	19.5%	
From 45 to 64 years	46	0.5%	315	3.1%	Total Patients	10,143	100.0%	
65 years and older	2	0.0%	1	0.0%	Ethnicity			
Total Patients	1,232	12.1%	8,911	87.9%	Hispanic	2,709	26.7%	
					Non-Hispanic	6,557	64.6%	
					Unknown	877	8.6%	
					Total Patients	10,143	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	4,512	44.5%						
100% to 200%	1,161	11.4%						
Above 200%	224	2.2%						
Unknown	4,246	41.9%						
Total Patients	10,143	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	0	0.0%	BCCCP	-			
Medicare - Managed Care	0	0.0%	CHDP	-			
Medi-Cal	231	2.3%	Family PACT	8,176			
Medi-Cal - Managed Care	1,138	11.2%	Other County Programs	-			
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-			
Healthy Families	0	0.0%	Other Payer - covered by a grant	-			
Private Insurance	358	3.5%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	8,416	83.0%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	10,143	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	496	\$ 106,789	\$ 55,379	51,410	48.1%	\$ 215.30	\$ 103.65
Medi-Cal - Managed Care	1,710	\$ 283,376	\$ 151,386	131,990	46.6%	\$ 165.72	\$ 77.19
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	648	\$ 129,276	\$ 56,940	72,336	56.0%	\$ 199.50	\$ 111.63
Self-Pay/ Sliding Fee	843	\$ 111,624	\$ 3,968	107,656	96.4%	\$ 132.41	\$ 127.71
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	16,627	\$ 3,761,450	\$ 1,572,001	2,189,449	58.2%	\$ 226.23	\$ 131.68
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	20,324	\$ 4,392,515	\$ 1,839,674	2,552,841	58.1%	\$ 216.12	\$ 125.61

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 4,392,515 100.0%
- Write-Offs & Adjustments	\$ 1,839,674 41.9%
Net Revenue (Collected)	\$ 2,552,841 58.1%
+ Other Revenue Sources	\$ 53,697 1.2%
Total Operating Revenue	\$ 2,606,538 59.3%
- Operating Expenses	\$ 1,662,861 37.9%
Net Income from Operations	\$ 943,677 21.5%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 794,645 47.8%
Contract Services - Prof.	\$ 10,905 0.7%
Supplies - Medical & Dental	\$ 613,471 36.9%
Supplies - Office	\$ 11,250 0.7%
Outpatient Care Services	\$ 12,566 0.8%
Rent / Depreciation / Interest	\$ 140,593 8.5%
Utilities	\$ 13,726 0.8%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 3,511 0.2%
All Others	\$ 62,194 3.7%
Total Expenses	\$ 1,662,861 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,835,706	99.8%
Bad Debts	\$ 3,968	0.2%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,839,674	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 8,722	16.2%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 22,743	42.4%
Other Income	\$ 22,232	41.4%
Total Other Revenue	\$ 53,697	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 81.82 \$ 191.25
Total Op Rev Per Encounter	\$ 128.25 \$ 191.28
Operating Margin	36.2% 0.0%
Cost-to-Charges	37.9% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371451	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - ESCONDIDO CENTER	Encounter Volume	18,511
Address	347 W. MISSION AVENUE	Congressional District	50
City	ESCONDIDO	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92025	MSSA Designation	Urban
		MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	15,235	82.3%	Mammogram	0
Evaluation and Management (new patient)	1,890	10.2%	HIV Testing	6,513
Hospital Related Services	0	0.0%	Pap Smear	859
Case Management Services	0	0.0%	Contraceptive Management	794
Medicine - Special Services	16	0.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	294	1.6%	Hepatitis B	0
Maternity Care and Delivery	40	0.2%	HepB and Hib	0
Pathology / Laboratory	74	0.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	72	0.4%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	890	4.8%	Poliovirus	0
Total Encounters by Service	18,511	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	1	27.3%	5,104	27.6%	8,506.67
Family Nurse Practitioners	2	72.7%	13,407	72.4%	8,379.38
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2	100.0%	18,511	100.0%	8,414.09

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	0	0.0%	0	0.0%	Race
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander
From 5 to 12 years	0	0.0%	0	0.0%	Black
From 13 to 14 years	5	0.1%	29	0.3%	White (Incl. Hispanic)
From 15 to 19 years	138	1.4%	1,488	15.1%	Nat. Amer / AK Native
From 20 to 34 years	821	8.3%	5,945	60.4%	More Than One Race
From 35 to 44 years	140	1.4%	945	9.6%	Other / Unknown
From 45 to 64 years	51	0.5%	288	2.9%	Total Patients
65 years and older	0	0.0%	0	0.0%	Ethnicity
Total Patients	1,155	11.7%	8,695	88.3%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	6,460	65.6%			
100% to 200%	1,916	19.5%			
Above 200%	469	4.8%			
Unknown	1,005	10.2%			
Total Patients	9,850	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					-
					-

PATIENT COVERAGE		EPISODIC PROGRAMS	
	Patients	Patients	
Medicare	0	0.0%	BCCCP
Medicare - Managed Care	0	0.0%	CHDP
Medi-Cal	155	1.6%	Family PACT
Medi-Cal - Managed Care	850	8.6%	Other County Programs
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program
Healthy Families	0	0.0%	Other Payer - covered by a grant
Private Insurance	355	3.6%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	0	0.0%	
Self-Pay / Sliding Fee	8,490	86.2%	
Free	0	0.0%	
All Other Payers	0	0.0%	
Total Patients	9,850	100.0%	

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	321	\$ 83,104	\$ 47,835	35,269	42.4%	\$ 258.89	\$ 109.87
Medi-Cal - Managed Care	984	\$ 144,164	\$ 77,702	66,462	46.1%	\$ 146.51	\$ 67.54
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	574	\$ 103,107	\$ 42,113	60,994	59.2%	\$ 179.63	\$ 106.26
Self-Pay/ Sliding Fee	1,381	\$ 150,725	\$ 4,493	146,232	97.0%	\$ 109.14	\$ 105.89
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	15,251	\$ 3,528,481	\$ 1,435,639	2,092,842	59.3%	\$ 231.36	\$ 137.23
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	18,511	\$ 4,009,581	\$ 1,607,782	2,401,799	59.9%	\$ 216.61	\$ 129.75

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 4,009,581 100.0%
- Write-Offs & Adjustments	\$ 1,607,782 40.1%
Net Revenue (Collected)	\$ 2,401,799 59.9%
+ Other Revenue Sources	\$ 65,885 1.6%
Total Operating Revenue	\$ 2,467,684 61.5%
- Operating Expenses	\$ 1,651,545 41.2%
Net Income from Operations	\$ 816,139 20.4%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,603,289	99.7%
Bad Debts	\$ 4,493	0.3%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,607,782	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 89.22 \$ 191.25
Total Op Rev Per Encounter	\$ 133.31 \$ 191.28
Operating Margin	33.1% 0.0%
Cost-to-Charges	41.2% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 817,914 49.5%
Contract Services - Prof.	\$ 12,787 0.8%
Supplies - Medical & Dental	\$ 626,318 37.9%
Supplies - Office	\$ 15,328 0.9%
Outpatient Care Services	\$ 7,516 0.5%
Rent / Depreciation / Interest	\$ 88,019 5.3%
Utilities	\$ 10,202 0.6%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 5,099 0.3%
All Others	\$ 68,362 4.1%
Total Expenses	\$ 1,651,545 100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 7,617	11.6%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 25,905	39.3%
Other Income	\$ 32,363	49.1%
Total Other Revenue	\$ 65,885	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371686	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - FRANCES TORBERT CENTER	Encounter Volume	16,833
Address	220 EUCLID AVENUE	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	79
Zip Code	92114	MSSA Designation	Urban
		MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	14,848	88.2%	Mammogram	0
Evaluation and Management (new patient)	1,103	6.6%	HIV Testing	5,862
Hospital Related Services	0	0.0%	Pap Smear	414
Case Management Services	0	0.0%	Contraceptive Management	466
Medicine - Special Services	12	0.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	2	0.0%	Hepatitis A	0
Integumentary System	148	0.9%	Hepatitis B	0
Maternity Care and Delivery	47	0.3%	HepB and Hib	0
Pathology / Laboratory	54	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	53	0.3%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	566	3.4%	Poliovirus	0
Total Encounters by Service	16,833	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	2	100.0%	16,833	100.0%	9,351.67
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2	100.0%	16,833	100.0%	9,351.67

DEMOGRAPHIC DATA			PATIENTS BY RACE/ETHNICITY		
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	
Under 1 year	0	0.0%	0	0.0%	Race
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander
From 5 to 12 years	0	0.0%	1	0.0%	Black
From 13 to 14 years	1	0.0%	40	0.5%	White (Incl. Hispanic)
From 15 to 19 years	177	2.2%	1,357	16.6%	Nat. Amer / AK Native
From 20 to 34 years	746	9.1%	4,774	58.4%	More Than One Race
From 35 to 44 years	99	1.2%	769	9.4%	Other / Unknown
From 45 to 64 years	34	0.4%	182	2.2%	Total Patients
65 years and older	0	0.0%	1	0.0%	Ethnicity
Total Patients	1,057	12.9%	7,124	87.1%	Hispanic
					Non-Hispanic
					Unknown
					Total Patients
Poverty Level	All Patients	% of Total			
Under 100%	5,205	63.6%			
100% to 200%	669	8.2%			
Above 200%	120	1.5%			
Unknown	2,187	26.7%			
Total Patients	8,181	100.0%			
					Patients
					Encounters
					Seasonal Agricultural and Migratory Workers
					-
					-

PATIENT COVERAGE		EPISODIC PROGRAMS	
	Patients	% of All Patients	Patients
Medicare	0	0.0%	BCCCP
Medicare - Managed Care	0	0.0%	CHDP
Medi-Cal	217	2.7%	Family PACT
Medi-Cal - Managed Care	1,187	14.5%	Other County Programs
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program
Healthy Families	0	0.0%	Other Payer - covered by a grant
Private Insurance	357	4.4%	
Alameda Alliance for Health	0	0.0%	
Healthy Way LA-Unmatched	0	0.0%	
PACE Program	0	0.0%	
Self-Pay / Sliding Fee	6,420	78.5%	
Free	0	0.0%	
All Other Payers	0	0.0%	
Total Patients	8,181	100.0%	

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	509	\$ 98,894	\$ 48,822	50,072	50.6%	\$ 194.29	\$ 98.37
Medi-Cal - Managed Care	2,623	\$ 328,417	\$ 146,810	181,607	55.3%	\$ 125.21	\$ 69.24
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	475	\$ 74,656	\$ 24,769	49,887	66.8%	\$ 157.17	\$ 105.03
Self-Pay/ Sliding Fee	590	\$ 71,971	\$ 1,637	70,334	97.7%	\$ 121.98	\$ 119.21
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	12,636	\$ 2,236,314	\$ 915,770	1,320,544	59.1%	\$ 176.98	\$ 104.51
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	16,833	\$ 2,810,252	\$ 1,137,808	1,672,444	59.5%	\$ 166.95	\$ 99.36

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,810,252 100.0%
- Write-Offs & Adjustments	\$ 1,137,808 40.5%
Net Revenue (Collected)	\$ 1,672,444 59.5%
+ Other Revenue Sources	\$ 36,307 1.3%
Total Operating Revenue	\$ 1,708,751 60.8%
- Operating Expenses	\$ 1,177,299 41.9%
Net Income from Operations	\$ 531,452 18.9%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,136,171	99.9%
Bad Debts	\$ 1,637	0.1%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,137,808	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 69.94 \$ 191.25
Total Op Rev Per Encounter	\$ 101.51 \$ 191.28
Operating Margin	31.1% 0.0%
Cost-to-Charges	41.9% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 631,812 53.7%
Contract Services - Prof.	\$ 14,431 1.2%
Supplies - Medical & Dental	\$ 369,232 31.4%
Supplies - Office	\$ 8,563 0.7%
Outpatient Care Services	\$ 4,148 0.4%
Rent / Depreciation / Interest	\$ 77,350 6.6%
Utilities	\$ 10,050 0.9%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 3,504 0.3%
All Others	\$ 58,209 4.9%
Total Expenses	\$ 1,177,299 100.0%

Other Revenue Sources	% of Total
Federal (including stimulus funds)	\$ 6,177 17.0%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 0 0.0%
Local	\$ 0 0.0%
Private	\$ 0 0.0%
Donations & Contributions	\$ 12,366 34.1%
Other Income	\$ 17,764 48.9%
Total Other Revenue	\$ 36,307 100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374360	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - ISABELLA CENTER	Encounter Volume	18,038
Address	1820 MARRON ROAD	Congressional District	49
City	CARLSBAD	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92008	MSSA Designation	Urban
		MSSA Name:	CARLSBAD EAST/ENCINITAS EAST/OCEANSIDE EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	14,315	79.4%	Mammogram	0
Evaluation and Management (new patient)	1,752	9.7%	HIV Testing	4,241
Hospital Related Services	0	0.0%	Pap Smear	1,238
Case Management Services	0	0.0%	Contraceptive Management	624
Medicine - Special Services	46	0.3%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	200	1.1%	Hepatitis B	2
Maternity Care and Delivery	68	0.4%	HepB and Hib	0
Pathology / Laboratory	75	0.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	68	0.4%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,514	8.4%	Poliovirus	0
Total Encounters by Service	18,038	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	3	100.0%	18,038	100.0%	6,937.69
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3	100.0%	18,038	100.0%	6,937.69

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	0	0.0%	0	0.0%	Race			
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	344	3.4%	
From 5 to 12 years	0	0.0%	1	0.0%	Black	314	3.1%	
From 13 to 14 years	2	0.0%	17	0.2%	White (Incl. Hispanic)	7,226	71.0%	
From 15 to 19 years	100	1.0%	1,374	13.5%	Nat. Amer / AK Native	24	0.2%	
From 20 to 34 years	779	7.6%	6,529	64.1%	More Than One Race	318	3.1%	
From 35 to 44 years	141	1.4%	900	8.8%	Other / Unknown	1,958	19.2%	
From 45 to 64 years	50	0.5%	291	2.9%	Total Patients	10,184	100.0%	
65 years and older	0	0.0%	0	0.0%	Ethnicity			
Total Patients	1,072	10.5%	9,112	89.5%	Hispanic	2,346	23.0%	
					Non-Hispanic	6,955	68.3%	
					Unknown	883	8.7%	
					Total Patients	10,184	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	5,431	53.3%						
100% to 200%	2,350	23.1%						
Above 200%	830	8.2%						
Unknown	1,573	15.4%						
Total Patients	10,184	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	0	0.0%	BCCCP	-			
Medicare - Managed Care	0	0.0%	CHDP	-			
Medi-Cal	84	0.8%	Family PACT	8,069			
Medi-Cal - Managed Care	213	2.1%	Other County Programs	-			
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-			
Healthy Families	0	0.0%	Other Payer - covered by a grant	-			
Private Insurance	319	3.1%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	9,568	94.0%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	10,184	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	201	\$ 60,466	\$ 33,329	27,137	44.9%	\$ 300.83	\$ 135.01
Medi-Cal - Managed Care	416	\$ 63,727	\$ 29,317	34,410	54.0%	\$ 153.19	\$ 82.72
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	472	\$ 123,561	\$ 57,877	65,684	53.2%	\$ 261.78	\$ 139.16
Self-Pay/ Sliding Fee	2,078	\$ 273,954	\$ 5,609	268,345	98.0%	\$ 131.84	\$ 129.14
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	14,871	\$ 3,421,871	\$ 1,591,434	1,830,437	53.5%	\$ 230.10	\$ 123.09
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	18,038	\$ 3,943,579	\$ 1,717,566	2,226,013	56.4%	\$ 218.63	\$ 123.41

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,943,579 100.0%
- Write-Offs & Adjustments	\$ 1,717,566 43.6%
Net Revenue (Collected)	\$ 2,226,013 56.4%
+ Other Revenue Sources	\$ 91,536 2.3%
Total Operating Revenue	\$ 2,317,549 58.8%
- Operating Expenses	\$ 1,689,378 42.8%
Net Income from Operations	\$ 628,171 15.9%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 178,400	10.4%
Bad Debts	\$ 5,609	0.3%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 1,533,557	89.3%
Total Write-offs & Adjustments	\$ 1,717,566	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 93.66 \$ 191.25
Total Op Rev Per Encounter	\$ 128.48 \$ 191.28
Operating Margin	27.1% 0.0%
Cost-to-Charges	42.8% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 850,259 50.3%
Contract Services - Prof.	\$ 14,891 0.9%
Supplies - Medical & Dental	\$ 601,979 35.6%
Supplies - Office	\$ 18,927 1.1%
Outpatient Care Services	\$ 10,866 0.6%
Rent / Depreciation / Interest	\$ 104,537 6.2%
Utilities	\$ 11,563 0.7%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 4,485 0.3%
All Others	\$ 71,871 4.3%
Total Expenses	\$ 1,689,378 100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 7,890	8.6%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 33,319	36.4%
Other Income	\$ 50,327	55.0%
Total Other Revenue	\$ 91,536	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374025	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD/MIRA MESA CLINIC	Encounter Volume	14,089
Address	10737 CAMINO RUIZ, NO.220	Congressional District	52
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	77
Zip Code	92126	MSSA Designation	Urban
		MSSA Name:	MIRA MESA/SCRIPPS MIRAMAR RANCH
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	11,519	81.8%	Mammogram	0
Evaluation and Management (new patient)	1,342	9.5%	HIV Testing	4,540
Hospital Related Services	0	0.0%	Pap Smear	758
Case Management Services	0	0.0%	Contraceptive Management	549
Medicine - Special Services	14	0.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	185	1.3%	Hepatitis B	2
Maternity Care and Delivery	42	0.3%	HepB and Hib	0
Pathology / Laboratory	56	0.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	20	0.1%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	911	6.5%	Poliovirus	0
Total Encounters by Service	14,089	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	2	28.6%	11,056	78.5%	6,910.00
Family Nurse Practitioners	4	71.4%	3,033	21.5%	758.25
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	6	100.0%	14,089	100.0%	2,515.89

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	136	\$ 38,814	\$ 24,405	14,409	37.1%	\$ 285.40	\$ 105.95
Medi-Cal - Managed Care	399	\$ 68,916	\$ 38,052	30,864	44.8%	\$ 172.72	\$ 77.35
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	679	\$ 149,129	\$ 38,644	110,485	74.1%	\$ 219.63	\$ 162.72
Self-Pay/ Sliding Fee	1,230	\$ 151,900	\$ 3,955	147,945	97.4%	\$ 123.50	\$ 120.28
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	11,645	\$ 2,787,396	\$ 1,142,938	1,644,458	59.0%	\$ 239.36	\$ 141.22
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	14,089	\$ 3,196,155	\$ 1,247,994	1,948,161	61.0%	\$ 226.85	\$ 138.28

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,196,155 100.0%
- Write-Offs & Adjustments	\$ 1,247,994 39.0%
Net Revenue (Collected)	\$ 1,948,161 61.0%
+ Other Revenue Sources	\$ 66,350 2.1%
Total Operating Revenue	\$ 2,014,511 63.0%
- Operating Expenses	\$ 1,186,478 37.1%
Net Income from Operations	\$ 828,033 25.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 575,304 48.5%
Contract Services - Prof.	\$ 2,104 0.2%
Supplies - Medical & Dental	\$ 472,403 39.8%
Supplies - Office	\$ 13,753 1.2%
Outpatient Care Services	\$ 8,344 0.7%
Rent / Depreciation / Interest	\$ 59,697 5.0%
Utilities	\$ 3,997 0.3%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 2,305 0.2%
All Others	\$ 48,571 4.1%
Total Expenses	\$ 1,186,478 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,244,039	99.7%
Bad Debts	\$ 3,955	0.3%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,247,994	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 4,750	7.2%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 23,547	35.5%
Other Income	\$ 38,053	57.4%
Total Other Revenue	\$ 66,350	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 84.21 \$ 191.25
Total Op Rev Per Encounter	\$ 142.98 \$ 191.28
Operating Margin	41.1% 0.0%
Cost-to-Charges	37.1% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374301	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - MISSION BAY CLINIC	Encounter Volume	11,508
Address	4501 MISSION BAY DR., NO.1C AND D	Congressional District	52
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92109	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		CLAIREMONT/FIESTA SHORES/LINDA VISTA/MISSION BEACH/SORRENTO/UNIVERSITY CITY
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	9,303	80.8%	Mammogram	0
Evaluation and Management (new patient)	1,091	9.5%	HIV Testing	3,062
Hospital Related Services	0	0.0%	Pap Smear	962
Case Management Services	0	0.0%	Contraceptive Management	540
Medicine - Special Services	19	0.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	2	0.0%	Hepatitis A	0
Integumentary System	171	1.5%	Hepatitis B	0
Maternity Care and Delivery	41	0.4%	HepB and Hib	0
Pathology / Laboratory	54	0.5%	Influenza Virus Vaccine	0
Family Planning "Z" codes	34	0.3%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	793	6.9%	Poliovirus	0
Total Encounters by Service	11,508	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1	100.0%	11,508	100.0%	8,220.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1	100.0%	11,508	100.0%	8,220.00

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	0	0.0%	0	0.0%	Race			
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	291	5.0%	
From 5 to 12 years	0	0.0%	0	0.0%	Black	135	2.3%	
From 13 to 14 years	0	0.0%	9	0.2%	White (Incl. Hispanic)	4,358	74.7%	
From 15 to 19 years	62	1.1%	437	7.5%	Nat. Amer / AK Native	7	0.1%	
From 20 to 34 years	611	10.5%	3,880	66.5%	More Than One Race	171	2.9%	
From 35 to 44 years	109	1.9%	535	9.2%	Other / Unknown	874	15.0%	
From 45 to 64 years	45	0.8%	146	2.5%	Ethnicity			
65 years and older	0	0.0%	2	0.0%	Hispanic	996	17.1%	
Total Patients	827	14.2%	5,009	85.8%	Non-Hispanic	4,412	75.6%	
					Unknown	428	7.3%	
Poverty Level	All Patients	% of Total			Total Patients	5,836	100.0%	
Under 100%	3,153	54.0%						
100% to 200%	1,580	27.1%						
Above 200%	536	9.2%						
Unknown	567	9.7%						
Total Patients	5,836	100.0%						
								Patients
					Seasonal Agricultural and Migratory Workers	-	-	Encounters

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	0	0.0%	BCCCP	-			
Medicare - Managed Care	0	0.0%	CHDP	-			
Medi-Cal	27	0.5%	Family PACT	4,669			
Medi-Cal - Managed Care	161	2.8%	Other County Programs	-			
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-			
Healthy Families	0	0.0%	Other Payer - covered by a grant	-			
Private Insurance	277	4.7%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	5,371	92.0%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	5,836	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	78	\$ 22,486	\$ 12,593	9,893	44.0%	\$ 288.28	\$ 126.83
Medi-Cal - Managed Care	176	\$ 32,879	\$ 15,997	16,882	51.3%	\$ 186.81	\$ 95.92
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	395	\$ 77,384	\$ 23,201	54,183	70.0%	\$ 195.91	\$ 137.17
Self-Pay/ Sliding Fee	1,161	\$ 152,848	\$ 3,873	148,975	97.5%	\$ 131.65	\$ 128.32
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	9,698	\$ 2,182,545	\$ 892,539	1,290,006	59.1%	\$ 225.05	\$ 133.02
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	11,508	\$ 2,468,142	\$ 948,203	1,519,939	61.6%	\$ 214.47	\$ 132.08

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,468,142 100.0%
- Write-Offs & Adjustments	\$ 948,203 38.4%
Net Revenue (Collected)	\$ 1,519,939 61.6%
+ Other Revenue Sources	\$ 64,420 2.6%
Total Operating Revenue	\$ 1,584,359 64.2%
- Operating Expenses	\$ 1,144,043 46.4%
Net Income from Operations	\$ 440,316 17.8%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 944,330	99.6%
Bad Debts	\$ 3,873	0.4%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 948,203	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 99.41 \$ 191.25
Total Op Rev Per Encounter	\$ 137.67 \$ 191.28
Operating Margin	27.8% 0.0%
Cost-to-Charges	46.4% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 603,118 52.7%
Contract Services - Prof.	\$ 1,465 0.1%
Supplies - Medical & Dental	\$ 403,877 35.3%
Supplies - Office	\$ 8,767 0.8%
Outpatient Care Services	\$ 6,085 0.5%
Rent / Depreciation / Interest	\$ 62,313 5.4%
Utilities	\$ 6,912 0.6%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 3,067 0.3%
All Others	\$ 48,439 4.2%
Total Expenses	\$ 1,144,043 100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 4,788	7.4%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 18,342	28.5%
Other Income	\$ 41,290	64.1%
Total Other Revenue	\$ 64,420	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374377	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - MISSION VALLEY EXPRESS	Encounter Volume	7,320
Address	1333 CAMINO DEL RIO SOUTH, SUITE 306	Congressional District	53
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	79
Zip Code	92108	MSSA Designation	Urban
		MSSA Name:	BAY PARK/FIVE POINTS/HILLCREST NORTHWEST/MISSION HILLS/MISSION VALLEY/MORENA/NORMAL HEIGHTS/OLD TOWN
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	5,839	79.8%	Mammogram	0
Evaluation and Management (new patient)	1,397	19.1%	HIV Testing	1,853
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	3
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	23	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	18	0.2%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	43	0.6%	Poliovirus	0
Total Encounters by Service	7,320	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	1	100.0%	7,320	100.0%	7,320.00
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1	100.0%	7,320	100.0%	7,320.00

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	0	0.0%	0	0.0%	Race			
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	337	8.1%	
From 5 to 12 years	0	0.0%	0	0.0%	Black	184	4.4%	
From 13 to 14 years	1	0.0%	7	0.2%	White (Incl. Hispanic)	2,558	61.6%	
From 15 to 19 years	35	0.8%	435	10.5%	Nat. Amer / AK Native	16	0.4%	
From 20 to 34 years	328	7.9%	3,073	74.0%	More Than One Race	153	3.7%	
From 35 to 44 years	34	0.8%	198	4.8%	Other / Unknown	905	21.8%	
From 45 to 64 years	6	0.1%	36	0.9%	Total Patients	4,153	100.0%	
65 years and older	0	0.0%	0	0.0%	Ethnicity			
Total Patients	404	9.7%	3,749	90.3%	Hispanic	954	23.0%	
					Non-Hispanic	2,765	66.6%	
					Unknown	434	10.5%	
					Total Patients	4,153	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	2,125	51.2%						
100% to 200%	904	21.8%						
Above 200%	329	7.9%						
Unknown	795	19.1%						
Total Patients	4,153	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	0	0.0%	BCCCP	-			
Medicare - Managed Care	0	0.0%	CHDP	-			
Medi-Cal	25	0.6%	Family PACT	3,380			
Medi-Cal - Managed Care	125	3.0%	Other County Programs	-			
County Indigent / CMSP / MISF	0	0.0%	Children's Treatment Program	-			
Healthy Families	0	0.0%	Other Payer - covered by a grant	-			
Private Insurance	145	3.5%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	3,858	92.9%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	4,153	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	41	\$ 8,489	\$ 4,674	3,815	44.9%	\$ 207.05	\$ 93.05
Medi-Cal - Managed Care	141	\$ 14,607	\$ 8,390	6,217	42.6%	\$ 103.60	\$ 44.09
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	194	\$ 21,021	\$ 7,270	13,751	65.4%	\$ 108.36	\$ 70.88
Self-Pay/ Sliding Fee	716	\$ 47,317	\$ 1,927	45,390	95.9%	\$ 66.09	\$ 63.39
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	6,228	\$ 1,581,425	\$ 648,051	933,374	59.0%	\$ 253.92	\$ 149.87
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	7,320	\$ 1,672,859	\$ 670,312	1,002,547	59.9%	\$ 228.53	\$ 136.96

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,672,859 100.0%
- Write-Offs & Adjustments	\$ 670,312 40.1%
Net Revenue (Collected)	\$ 1,002,547 59.9%
+ Other Revenue Sources	\$ 41,536 2.5%
Total Operating Revenue	\$ 1,044,083 62.4%
- Operating Expenses	\$ 707,096 42.3%
Net Income from Operations	\$ 336,987 20.1%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 393,454 55.6%
Contract Services - Prof.	\$ 1,380 0.2%
Supplies - Medical & Dental	\$ 243,839 34.5%
Supplies - Office	\$ 6,476 0.9%
Outpatient Care Services	\$ 2,400 0.3%
Rent / Depreciation / Interest	\$ 35,666 5.0%
Utilities	\$ 2,495 0.4%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 1,343 0.2%
All Others	\$ 20,043 2.8%
Total Expenses	\$ 707,096 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 668,385	99.7%
Bad Debts	\$ 1,927	0.3%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 670,312	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 2,777	6.7%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 11,141	26.8%
Other Income	\$ 27,618	66.5%
Total Other Revenue	\$ 41,536	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 96.60 \$ 191.25
Total Op Rev Per Encounter	\$ 142.63 \$ 191.28
Operating Margin	32.3% 0.0%
Cost-to-Charges	42.3% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371128	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD OF SDRC - FIRST AVENUE CENTER	Encounter Volume	15,368
Address	2017 FIRST AVENUE, STE. 301	Congressional District	53
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92101	MSSA Designation	Urban
		MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	12,704	82.7%	Mammogram	0
Evaluation and Management (new patient)	1,326	8.6%	HIV Testing	3,839
Hospital Related Services	0	0.0%	Pap Smear	1,056
Case Management Services	0	0.0%	Contraceptive Management	354
Medicine - Special Services	38	0.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	71	0.5%	Hepatitis B	2
Maternity Care and Delivery	85	0.6%	HepB and Hib	0
Pathology / Laboratory	83	0.5%	Influenza Virus Vaccine	0
Family Planning "Z" codes	53	0.3%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,008	6.6%	Poliovirus	0
Total Encounters by Service	15,368	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	2	100.0%	15,368	100.0%	6,985.45
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2	100.0%	15,368	100.0%	6,985.45

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	0	0.0%	0	0.0%	Race			
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	333	4.2%	
From 5 to 12 years	0	0.0%	1	0.0%	Black	474	5.9%	
From 13 to 14 years	1	0.0%	14	0.2%	White (Incl. Hispanic)	5,231	65.5%	
From 15 to 19 years	51	0.6%	529	6.6%	Nat. Amer / AK Native	19	0.2%	
From 20 to 34 years	838	10.5%	5,273	66.1%	More Than One Race	280	3.5%	
From 35 to 44 years	152	1.9%	864	10.8%	Other / Unknown	1,645	20.6%	
From 45 to 64 years	48	0.6%	208	2.6%	Total Patients	7,982	100.0%	
65 years and older	1	0.0%	2	0.0%	Ethnicity			
Total Patients	1,091	13.7%	6,891	86.3%	Hispanic	2,384	29.9%	
					Non-Hispanic	4,901	61.4%	
					Unknown	697	8.7%	
					Total Patients	7,982	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	2,797	35.0%						
100% to 200%	1,140	14.3%						
Above 200%	536	6.7%						
Unknown	3,509	44.0%						
Total Patients	7,982	100.0%						
								Patients
					Seasonal Agricultural and Migratory Workers	-	-	Encounters

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	0	0.0%	BCCCP	-			
Medicare - Managed Care	0	0.0%	CHDP	-			
Medi-Cal	111	1.4%	Family PACT	5,869			
Medi-Cal - Managed Care	735	9.2%	Other County Programs	-			
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-			
Healthy Families	0	0.0%	Other Payer - covered by a grant	-			
Private Insurance	788	9.9%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	6,348	79.5%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	7,982	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	236	\$ 325,302	\$ 132,431	192,871	59.3%	\$ 1,378.40	\$ 817.25
Medi-Cal - Managed Care	781	\$ 239,877	\$ 50,677	189,200	78.9%	\$ 307.14	\$ 242.25
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	1,017	\$ 198,493	\$ 50,337	148,156	74.6%	\$ 195.18	\$ 145.68
Self-Pay/ Sliding Fee	1,507	\$ 140,782	\$ 6,161	134,621	95.6%	\$ 93.42	\$ 89.33
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	11,827	\$ 3,029,173	\$ 1,234,728	1,794,445	59.2%	\$ 256.12	\$ 151.72
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	15,368	\$ 3,933,627	\$ 1,474,334	2,459,293	62.5%	\$ 255.96	\$ 160.03

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 3,933,627	100.0%
- Write-Offs & Adjustments	\$ 1,474,334	37.5%
Net Revenue (Collected)	\$ 2,459,293	62.5%
+ Other Revenue Sources	\$ 63,404	1.6%
Total Operating Revenue	\$ 2,522,697	64.1%
- Operating Expenses	\$ 1,705,348	43.4%
Net Income from Operations	\$ 817,349	20.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,468,173	99.6%
Bad Debts	\$ 6,161	0.4%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,474,334	100.0%

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 110.97	\$ 191.25
Total Op Rev Per Encounter	\$ 164.15	\$ 191.28
Operating Margin	32.4%	0.0%
Cost-to-Charges	43.4%	93.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 676,465	39.7%
Contract Services - Prof.	\$ 85	0.0%
Supplies - Medical & Dental	\$ 848,787	49.8%
Supplies - Office	\$ 6,901	0.4%
Outpatient Care Services	\$ 8,315	0.5%
Rent / Depreciation / Interest	\$ 6,901	0.4%
Utilities	\$ 8,315	0.5%
Continuing Education	\$ 17,694	1.0%
Information Technology	\$ 0	0.0%
All Others	\$ 131,885	7.7%
Total Expenses	\$ 1,705,348	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 1,211	1.9%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 24,460	38.6%
Other Income	\$ 37,733	59.5%
Total Other Revenue	\$ 63,404	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374040	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD OF SDRC-SURGICAL SERVICES	Encounter Volume	10,024
Address	2017 FIRST AVENUE	Congressional District	53
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92101	MSSA Designation	Urban
		MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	1,002	10.0%	Mammogram	0
Evaluation and Management (new patient)	4	0.0%	HIV Testing	517
Hospital Related Services	0	0.0%	Pap Smear	1
Case Management Services	0	0.0%	Contraceptive Management	1,286
Medicine - Special Services	6	0.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	3	0.0%	Hepatitis B	0
Maternity Care and Delivery	7,829	78.1%	HepB and Hib	0
Pathology / Laboratory	37	0.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	2	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,141	11.4%	Poliovirus	0
Total Encounters by Service	10,024	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	54.5%	9,005	89.8%	7,504.17
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1	45.5%	1,019	10.2%	1,019.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2	100.0%	10,024	100.0%	4,556.36

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	0	0.0%	0	0.0%	Race	Patients	% of Total	
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	341	7.1%	
From 5 to 12 years	0	0.0%	1	0.0%	Black	454	9.4%	
From 13 to 14 years	0	0.0%	11	0.2%	White (Incl. Hispanic)	2,961	61.5%	
From 15 to 19 years	0	0.0%	511	10.6%	Nat. Amer / AK Native	34	0.7%	
From 20 to 34 years	35	0.7%	3,495	72.6%	More Than One Race	162	3.4%	
From 35 to 44 years	51	1.1%	683	14.2%	Other / Unknown	865	18.0%	
From 45 to 64 years	12	0.2%	18	0.4%	Total Patients	4,817	100.0%	
65 years and older	0	0.0%	0	0.0%	Ethnicity			
Total Patients	98	2.0%	4,719	98.0%	Hispanic	1,687	35.0%	
					Non-Hispanic	2,447	50.8%	
					Unknown	683	14.2%	
					Total Patients	4,817	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	2,589	53.7%						
100% to 200%	819	17.0%						
Above 200%	587	12.2%						
Unknown	822	17.1%						
Total Patients	4,817	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE				Episodic Programs		Patients	
	Patients	% of All Patients					
Medicare	0	0.0%		BCCCP		-	
Medicare - Managed Care	0	0.0%		CHDP		-	
Medi-Cal	894	18.6%		Family PACT		153	
Medi-Cal - Managed Care	670	13.9%		Other County Programs		-	
County Indigent / CMSP / MISF	0	0.0%		Children's Treatment Program		-	
Healthy Families	0	0.0%		Other Payer - covered by a grant		-	
Private Insurance	1,686	35.0%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	1,567	32.5%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	4,817	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	2,440	\$ 1,645,175	\$ 1,126,987	518,188	31.5%	\$ 674.25	\$ 212.37
Medi-Cal - Managed Care	1,571	\$ 976,323	\$ 293,669	682,654	69.9%	\$ 621.47	\$ 434.53
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	1,712	\$ 1,088,904	\$ 372,865	716,039	65.8%	\$ 636.04	\$ 418.25
Self-Pay/ Sliding Fee	3,060	\$ 1,341,681	\$ 25,215	1,316,466	98.1%	\$ 438.46	\$ 430.22
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	1,241	\$ 529,017	\$ 222,324	306,693	58.0%	\$ 426.28	\$ 247.13
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	10,024	\$ 5,581,100	\$ 2,041,060	\$ 3,540,040	63.4%	\$ 556.77	\$ 353.16

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 5,581,100 100.0%
- Write-Offs & Adjustments	\$ 2,041,060 36.6%
Net Revenue (Collected)	\$ 3,540,040 63.4%
+ Other Revenue Sources	\$ 44,995 0.8%
Total Operating Revenue	\$ 3,585,035 64.2%
- Operating Expenses	\$ 2,779,513 49.8%
Net Income from Operations	\$ 805,522 14.4%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,481,887 53.3%
Contract Services - Prof.	\$ 125,476 4.5%
Supplies - Medical & Dental	\$ 383,963 13.8%
Supplies - Office	\$ 9,010 0.3%
Outpatient Care Services	\$ 349,644 12.6%
Rent / Depreciation / Interest	\$ 293,427 10.6%
Utilities	\$ 2,167 0.1%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 14,903 0.5%
All Others	\$ 119,036 4.3%
Total Expenses	\$ 2,779,513 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 2,015,845	98.8%
Bad Debts	\$ 25,215	1.2%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 2,041,060	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 6,463	14.4%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 17,046	37.9%
Other Income	\$ 21,486	47.8%
Total Other Revenue	\$ 44,995	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 277.29 \$ 191.25
Total Op Rev Per Encounter	\$ 357.65 \$ 191.28
Operating Margin	22.5% 0.0%
Cost-to-Charges	49.8% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371609	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD PACIFIC BEACH CLINIC	Encounter Volume	5,170
Address	1602 THOMAS AVENUE	Congressional District	52
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92109	MSSA Designation	Urban
		MSSA Name:	CROWN POINT/DEL MAR/LA JOLLA/PACIFIC BEACH
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	4,148	80.2%	Mammogram	0
Evaluation and Management (new patient)	984	19.0%	HIV Testing	1,309
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	13	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	3	0.1%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	22	0.4%	Poliovirus	0
Total Encounters by Service	5,170	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1	100.0%	5,170	100.0%	8,616.67
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1	100.0%	5,170	100.0%	8,616.67

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients				
Under 1 year	0	0.0%	0	0.0%	Race	Patients	% of Total	
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	149	5.2%	
From 5 to 12 years	0	0.0%	0	0.0%	Black	35	1.2%	
From 13 to 14 years	0	0.0%	8	0.3%	White (Incl. Hispanic)	2,191	77.1%	
From 15 to 19 years	16	0.6%	282	9.9%	Nat. Amer / AK Native	4	0.1%	
From 20 to 34 years	245	8.6%	2,135	75.1%	More Than One Race	68	2.4%	
From 35 to 44 years	30	1.1%	97	3.4%	Other / Unknown	394	13.9%	
From 45 to 64 years	12	0.4%	15	0.5%	Total Patients	2,841	100.0%	
65 years and older	0	0.0%	1	0.0%	Ethnicity			
Total Patients	303	10.7%	2,538	89.3%	Hispanic	390	13.7%	
					Non-Hispanic	2,290	80.6%	
					Unknown	161	5.7%	
					Total Patients	2,841	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	1,578	55.5%						
100% to 200%	816	28.7%						
Above 200%	257	9.0%						
Unknown	190	6.7%						
Total Patients	2,841	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients					
Medicare	0	0.0%	BCCCP	-			
Medicare - Managed Care	0	0.0%	CHDP	-			
Medi-Cal	3	0.1%	Family PACT	2,387			
Medi-Cal - Managed Care	25	0.9%	Other County Programs	-			
County Indigent / CMSP / MISP	0	0.0%	Children's Treatment Program	-			
Healthy Families	0	0.0%	Other Payer - covered by a grant	-			
Private Insurance	105	3.7%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	2,708	95.3%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	2,841	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	6	\$ 1,737	\$ 856	881	50.7%	\$ 289.50	\$ 146.83
Medi-Cal - Managed Care	33	\$ 3,497	\$ 1,313	2,184	62.5%	\$ 105.97	\$ 66.18
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	135	\$ 13,433	\$ 3,565	9,868	73.5%	\$ 99.50	\$ 73.10
Self-Pay/ Sliding Fee	449	\$ 31,667	\$ 2,084	29,583	93.4%	\$ 70.53	\$ 65.89
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	4,547	\$ 1,228,070	\$ 497,335	730,735	59.5%	\$ 270.08	\$ 160.71
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Total	5,170	\$ 1,278,404	\$ 505,153	773,251	60.5%	\$ 247.27	\$ 149.56

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,278,404 100.0%
- Write-Offs & Adjustments	\$ 505,153 39.5%
Net Revenue (Collected)	\$ 773,251 60.5%
+ Other Revenue Sources	\$ 36,637 2.9%
Total Operating Revenue	\$ 809,888 63.4%
- Operating Expenses	\$ 464,586 36.3%
Net Income from Operations	\$ 345,302 27.0%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 220,540 47.5%
Contract Services - Prof.	\$ 195 0.0%
Supplies - Medical & Dental	\$ 188,187 40.5%
Supplies - Office	\$ 3,119 0.7%
Outpatient Care Services	\$ 780 0.2%
Rent / Depreciation / Interest	\$ 36,683 7.9%
Utilities	\$ 1,262 0.3%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 1,663 0.4%
All Others	\$ 12,157 2.6%
Total Expenses	\$ 464,586 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 503,069	99.6%
Bad Debts	\$ 2,084	0.4%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 505,153	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 465	1.3%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 16,256	44.4%
Other Income	\$ 19,916	54.4%
Total Other Revenue	\$ 36,637	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 89.86 \$ 191.25
Total Op Rev Per Encounter	\$ 156.65 \$ 191.28
Operating Margin	42.6% 0.0%
Cost-to-Charges	36.3% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374489	Rural (95-210)	No
Clinic Name	RANCHO PENASQUITOS COMMUNITY HEALTH CENTER	Encounter Volume	3,994
Address	9955 CARMEL MOUNTAIN RD	Congressional District	52
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	77
Zip Code	92129	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		POWAY CENTRAL/POWAY GROVE/RANCHO BERNARDO SOUTHWEST/SABRE SPRINGS
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	1,695	42.4%	Mammogram	0
Evaluation and Management (new patient)	1,084	27.1%	HIV Testing	43
Hospital Related Services	0	0.0%	Pap Smear	68
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	539	13.5%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	676	16.9%	Poliovirus	0
Total Encounters by Service	3,994	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	100.0%	3,994	100.0%	4,992.50
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1	100.0%	3,994	100.0%	4,992.50

DEMOGRAPHIC DATA								
Patients by Age and Gender			Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity	
Under 1 year	37	3.1%	46	3.8%	Race	Patients	% of Total	
From 1 to 4 years	42	3.5%	49	4.0%	Asian / Pacific Islander	918	75.7%	
From 5 to 12 years	32	2.6%	35	2.9%	Black	83	6.8%	
From 13 to 14 years	29	2.4%	34	2.8%	White (Incl. Hispanic)	126	10.4%	
From 15 to 19 years	41	3.4%	38	3.1%	Nat. Amer / AK Native	12	1.0%	
From 20 to 34 years	59	4.9%	67	5.5%	More Than One Race	27	2.2%	
From 35 to 44 years	125	10.3%	142	11.7%	Other / Unknown	47	3.9%	
From 45 to 64 years	122	10.1%	134	11.0%	Total Patients	1,213	100.0%	
65 years and older	83	6.8%	98	8.1%	Ethnicity			
Total Patients	570	47.0%	643	53.0%	Hispanic	158	13.0%	
					Non-Hispanic	1,012	83.4%	
					Unknown	43	3.5%	
					Total Patients	1,213	100.0%	
Poverty Level	All Patients	% of Total					Patients	Encounters
Under 100%	915	75.4%						
100% to 200%	204	16.8%						
Above 200%	82	6.8%						
Unknown	12	1.0%						
Total Patients	1,213	100.0%						
							Seasonal Agricultural and Migratory Workers	-

PATIENT COVERAGE			Episodic Programs		
	Patients	% of All Patients		Patients	
Medicare	154	12.7%	BCCCP	-	
Medicare - Managed Care	10	0.8%	CHDP	-	
Medi-Cal	187	15.4%	Family PACT	67	
Medi-Cal - Managed Care	582	48.0%	Other County Programs	-	
County Indigent / CMSP / MISPP	115	9.5%	Children's Treatment Program	-	
Healthy Families	0	0.0%	Other Payer - covered by a grant	-	
Private Insurance	12	1.0%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	153	12.6%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	1,213	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	378	\$ 3,094	\$ 512	\$ 2,582	83.5%	\$ 8.19	\$ 6.83
Medicare - Managed Care	117	\$ 7,792	\$ 235	\$ 7,557	97.0%	\$ 66.60	\$ 64.59
Medi-Cal	446	\$ 9,082	\$ 1,129	\$ 7,953	87.6%	\$ 20.36	\$ 17.83
Medi-Cal - Managed Care	963	\$ 28,780	\$ 973	\$ 27,807	96.6%	\$ 29.89	\$ 28.88
County Indigent/CMSP/MISP	1,286	\$ 101,659	\$ 12,641	\$ 89,018	87.6%	\$ 79.05	\$ 69.22
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	49	\$ 3,775	\$ 3,670	\$ 105	2.8%	\$ 77.04	\$ 2.14
Self-Pay/ Sliding Fee	685	\$ 66,926	\$ 17,351	\$ 49,575	74.1%	\$ 97.70	\$ 72.37
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	70	\$ 5,250	\$ 4,725	\$ 525	10.0%	\$ 75.00	\$ 7.50
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	3,994	\$ 226,358	\$ 41,236	\$ 185,122	81.8%	\$ 56.67	\$ 46.35

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 226,358	100.0%
- Write-Offs & Adjustments	\$ 41,236	18.2%
Net Revenue (Collected)	\$ 185,122	81.8%
+ Other Revenue Sources	\$ -	0.0%
Total Operating Revenue	\$ 185,122	81.8%
- Operating Expenses	\$ 125,039	55.2%
Net Income from Operations	\$ 60,083	26.5%

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 73,169	58.5%
Contract Services - Prof.	\$ 2,092	1.7%
Supplies - Medical & Dental	\$ 5,221	4.2%
Supplies - Office	\$ 738	0.6%
Outpatient Care Services	\$ 3,796	3.0%
Rent / Depreciation / Interest	\$ 22,429	17.9%
Utilities	\$ 2,729	2.2%
Continuing Education	\$ 546	0.4%
Information Technology	\$ 174	0.1%
All Others	\$ 14,145	11.3%
Total Expenses	\$ 125,039	100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 23,885	57.9%
Bad Debts	\$ 17,351	42.1%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 41,236	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ -	#DIV/0!
State EAPC	\$ 0	#DIV/0!
State Other	\$ 0	#DIV/0!
LA County Public Private	\$ 0	#DIV/0!
Other County Grant Programs	\$ 0	#DIV/0!
Local	\$ 0	#DIV/0!
Private	\$ 0	#DIV/0!
Donations & Contributions	\$ 0	#DIV/0!
Other Income	\$ 0	#DIV/0!
Total Other Revenue	\$ -	#DIV/0!

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 31.31	\$ 191.25
Total Op Rev Per Encounter	\$ 46.35	\$ 191.28
Operating Margin	32.5%	0.0%
Cost-to-Charges	55.2%	93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374286	Rural (95-210)	No
Clinic Name	RAY M. DICKINSON WELLNESS CENTER	Encounter Volume	24,547
Address	425 N. DATE STREET	Congressional District	50
City	ESCONDIDO	State Senate District	38
State	CA	State Assembly District	75
Zip Code	92025	MSSA Designation	Urban
		MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	6,965	28.4%	Mammogram	0
Evaluation and Management (new patient)	696	2.8%	HIV Testing	221
Hospital Related Services	0	0.0%	Pap Smear	4
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	4,200	17.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	11
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	2
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	6	0.0%	Influenza Virus Vaccine	27
Family Planning "Z" codes	15	0.1%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	12,662	51.6%	Pneumococcal	10
All Other Services (not included in above)	3	0.0%	Poliovirus	0
Total Encounters by Service	24,547	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	2.6%	125	0.5%	625.00
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	3.2%	207	0.8%	828.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	30.8%	12,661	51.6%	5,253.53
All Other Primary Care Providers	5	63.5%	11,554	47.1%	2,324.75
Total	8	100.0%	24,547	100.0%	3,134.99

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,773	\$ 295,335	\$ 197,875	\$ 97,460	33.0%	\$ 166.57	\$ 54.97
Medicare - Managed Care	323	\$ 54,149	\$ 18,803	\$ 35,346	65.3%	\$ 167.64	\$ 109.43
Medi-Cal	15,246	\$ 2,076,752	\$ (295,808)	\$ 2,372,560	114.2%	\$ 136.22	\$ 155.62
Medi-Cal - Managed Care	384	\$ 13,603	\$ (8,477)	\$ 22,080	162.3%	\$ 35.42	\$ 57.50
County Indigent/CMSP/MISP	3,090	\$ 400,956	\$ (100,502)	\$ 501,458	125.1%	\$ 129.76	\$ 162.28
Healthy Families	154	\$ 21,725	\$ 5,364	\$ 16,361	75.3%	\$ 141.07	\$ 106.24
Private Insurance	243	\$ 50,062	\$ 25,354	\$ 24,708	49.4%	\$ 206.02	\$ 101.68
Self-Pay/ Sliding Fee	2,246	\$ 403,379	\$ 286,476	\$ 116,903	29.0%	\$ 179.60	\$ 52.05
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	20	\$ 6,316	\$ 2,051	\$ 4,265	67.5%	\$ 315.80	\$ 213.25
All Other Payers	1,068	\$ 169,937	\$ 75,511	\$ 94,426	55.6%	\$ 159.12	\$ 88.41
Total	24,547	\$ 3,492,214	\$ 206,647	\$ 3,285,567	94.1%	\$ 142.27	\$ 133.85

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,492,214 100.0%
- Write-Offs & Adjustments	\$ 206,647 5.9%
Net Revenue (Collected)	\$ 3,285,567 94.1%
+ Other Revenue Sources	\$ 978,351 28.0%
Total Operating Revenue	\$ 4,263,918 122.1%
- Operating Expenses	\$ 3,878,590 111.1%
Net Income from Operations	\$ 385,328 11.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 286,406	138.6%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 352,985	170.8%
Bad Debts	\$ 70	0.0%
Reconciliation	\$ (432,814)	(209.4%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 206,647	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 158.01 \$ 191.25
Total Op Rev Per Encounter	\$ 173.70 \$ 191.28
Operating Margin	9.0% 0.0%
Cost-to-Charges	111.1% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 3,264,436 84.2%
Contract Services - Prof.	\$ 58,231 1.5%
Supplies - Medical & Dental	\$ 84,129 2.2%
Supplies - Office	\$ 36,675 0.9%
Outpatient Care Services	\$ 21,290 0.5%
Rent / Depreciation / Interest	\$ 104,578 2.7%
Utilities	\$ 63,567 1.6%
Continuing Education	\$ 4,926 0.1%
Information Technology	\$ 21,540 0.6%
All Others	\$ 219,218 5.7%
Total Expenses	\$ 3,878,590 100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 144,705	14.8%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 547,932	56.0%
Donations & Contributions	\$ 28,601	2.9%
Other Income	\$ 257,113	26.3%
Total Other Revenue	\$ 978,351	100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374493	Rural (95-210)	No
Clinic Name	RICE FAMILY HEALTH CENTER	Encounter Volume	2,069
Address	352 L ST	Congressional District	51
City	CHULA VISTA	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91911	MSSA Designation	0
		MSSA Name:	
Report Period Begin and End Dates	6/20/2013 to 12/31/2013		
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	1,050	50.7%	Mammogram	61
Evaluation and Management (new patient)	179	8.7%	HIV Testing	141
Hospital Related Services	0	0.0%	Pap Smear	91
Case Management Services	0	0.0%	Contraceptive Management	2
Medicine - Special Services	26	1.3%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	178	8.6%	DTaP, DTP, Diphtheria and Tetanus	92
Preventive Medicine (adults)	38	1.8%	Hemophilus Influenza B (Hib)	29
Counseling	5	0.2%	Hepatitis A	35
Integumentary System	0	0.0%	Hepatitis B	10
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	549	26.5%	Influenza Virus Vaccine	142
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	29
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	45
All Other Services (not included in above)	44	2.1%	Poliovirus	7
Total Encounters by Service	2,069	100.0%	Varicella	14

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	22.2%	518	25.0%	12,950.00
Physician Assistants	0	27.8%	569	27.5%	11,380.00
Family Nurse Practitioners	0	50.0%	978	47.3%	10,866.67
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	4	0.2%	0
Total	0	100.0%	2,069	100.0%	11,494.44

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	29	2.2%	27	2.0%	Race			
From 1 to 4 years	54	4.1%	52	3.9%	Asian / Pacific Islander	56	4.2%	
From 5 to 12 years	67	5.1%	76	5.8%	Black	60	4.5%	
From 13 to 14 years	10	0.8%	12	0.9%	White (Incl. Hispanic)	885	67.1%	
From 15 to 19 years	28	2.1%	46	3.5%	Nat. Amer / AK Native	5	0.4%	
From 20 to 34 years	106	8.0%	218	16.5%	More Than One Race	69	5.2%	
From 35 to 44 years	51	3.9%	151	11.4%	Other / Unknown	244	18.5%	
From 45 to 64 years	120	9.1%	221	16.8%	Total Patients	1,319	100.0%	
65 years and older	22	1.7%	29	2.2%	Ethnicity			
Total Patients	487	36.9%	832	63.1%	Hispanic	1,027	77.9%	
					Non-Hispanic	290	22.0%	
					Unknown	2	0.2%	
					Total Patients	1,319	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	1,030	78.1%						
100% to 200%	228	17.3%						
Above 200%	23	1.7%						
Unknown	38	2.9%						
Total Patients	1,319	100.0%						
						Patients		Encounters
					Seasonal Agricultural and Migratory Workers	1		1

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	33	2.5%	BCCCP	1			
Medicare - Managed Care	8	0.6%	CHDP	76			
Medi-Cal	145	11.0%	Family PACT	79			
Medi-Cal - Managed Care	498	37.8%	Other County Programs	-			
County Indigent / CMSP / MISDP	13	1.0%	Children's Treatment Program	-			
Healthy Families	3	0.2%	Other Payer - covered by a grant	18			
Private Insurance	12	0.9%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	420	31.8%					
Free	75	5.7%					
All Other Payers	112	8.5%					
Total Patients	1,319	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	50	\$ 9,569	\$ 4,073	\$ 5,496	57.4%	\$ 191.38	\$ 109.92
Medicare - Managed Care	9	\$ 1,440	\$ 719	\$ 721	50.1%	\$ 160.00	\$ 80.11
Medi-Cal	148	\$ 48,150	\$ 15,103	\$ 33,047	68.6%	\$ 325.34	\$ 223.29
Medi-Cal - Managed Care	972	\$ 164,784	\$ 3,037	\$ 161,747	98.2%	\$ 169.53	\$ 166.41
County Indigent/CMSP/MISP	14	\$ 2,230	\$ (161)	\$ 2,391	107.2%	\$ 159.29	\$ 170.79
Healthy Families	4	\$ 1,941	\$ 1,430	\$ 511	26.3%	\$ 485.25	\$ 127.75
Private Insurance	19	\$ 5,687	\$ 2,787	\$ 2,900	51.0%	\$ 299.32	\$ 152.63
Self-Pay/ Sliding Fee	594	\$ 86,509	\$ 67,630	\$ 18,879	21.8%	\$ 145.64	\$ 31.78
Non-Pay (Free)	17	\$ 5,805	\$ 5,805	\$ 0	0.0%	\$ 341.47	\$ 0
Breast Cancer	1	\$ 100	\$ 72	\$ 28	28.0%	\$ 100.00	\$ 28.00
Child Health & Disability Prog (CHDP)	79	\$ 5,781	\$ 3,282	\$ 2,499	43.2%	\$ 73.18	\$ 31.63
Family Pact	119	\$ 21,353	\$ 8,592	\$ 12,761	59.8%	\$ 179.44	\$ 107.24
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	43	\$ 7,050	\$ 4,157	\$ 2,893	41.0%	\$ 163.95	\$ 67.28
Total	2,069	\$ 360,399	\$ 116,526	\$ 243,873	67.7%	\$ 174.19	\$ 117.87

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 360,399 100.0%
- Write-Offs & Adjustments	\$ 116,526 32.3%
Net Revenue (Collected)	\$ 243,873 67.7%
+ Other Revenue Sources	\$ 185,896 51.6%
Total Operating Revenue	\$ 429,769 119.2%
- Operating Expenses	\$ 534,516 148.3%
Net Income from Operations	\$ (104,747) -29.1%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 206,132 38.6%
Contract Services - Prof.	\$ 0 0.0%
Supplies - Medical & Dental	\$ 59,717 11.2%
Supplies - Office	\$ 6,792 1.3%
Outpatient Care Services	\$ 22,283 4.2%
Rent / Depreciation / Interest	\$ 0 0.0%
Utilities	\$ 16,742 3.1%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 4,021 0.8%
All Others	\$ 218,829 40.9%
Total Expenses	\$ 534,516 100.0%

Write-Offs & Adjustments		%
Sliding Fee Write-Offs	\$ 50,570	43.4%
Free/Complimentary	\$ 5,805	5.0%
Contractual Adjustments	\$ 43,091	37.0%
Bad Debts	\$ 17,060	14.6%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 116,526	100.0%

Other Revenue Sources		%
Federal (including stimulus funds)	\$ 117,661	63.3%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 21,677	11.7%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 46,558	25.0%
Total Other Revenue	\$ 185,896	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 258.35 \$ 191.25
Total Op Rev Per Encounter	\$ 207.72 \$ 191.28
Operating Margin	-24.4% 0.0%
Cost-to-Charges	148.3% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371581	Rural (95-210)	No
Clinic Name	SAN DIEGO AMERICAN INDIAN HEALTH CENTER	Encounter Volume	9,785
Address	2630 FIRST AVENUE	Congressional District	53
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92103	MSSA Designation	Urban
		MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	3,232	33.0%	Mammogram	0
Evaluation and Management (new patient)	321	3.3%	HIV Testing	297
Hospital Related Services	0	0.0%	Pap Smear	88
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	801	8.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	105	1.1%	DTaP, DTP, Diphtheria and Tetanus	92
Preventive Medicine (adults)	12	0.1%	Hemophilus Influenza B (Hib)	30
Counseling	2	0.0%	Hepatitis A	33
Integumentary System	1	0.0%	Hepatitis B	11
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	674
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	22
Dental encounters (CDT codes)	4,406	45.0%	Pneumococcal	75
All Other Services (not included in above)	905	9.2%	Poliovirus	20
Total Encounters by Service	9,785	100.0%	Varicella	25

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	30.1%	3,586	36.6%	2,213.58
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	6.1%	678	6.9%	2,054.55
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2	37.8%	4,429	45.3%	2,171.08
All Other Primary Care Providers	1	26.0%	1,092	11.2%	780.00
Total	5	100.0%	9,785	100.0%	1,815.40

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	573	\$ 115,140	\$ 62,294	\$ 52,846	45.9%	\$ 200.94	\$ 92.23
Medicare - Managed Care	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	1,489	\$ 296,484	\$ 45,535	\$ 250,949	84.6%	\$ 199.12	\$ 168.54
Medi-Cal - Managed Care	199	\$ 37,471	\$ 31,375	\$ 6,096	16.3%	\$ 188.30	\$ 30.63
County Indigent/CMSP/MISP	963	\$ 160,764	\$ (60,660)	\$ 221,424	137.7%	\$ 166.94	\$ 229.93
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	1,250	\$ 530,724	\$ 319,032	\$ 211,692	39.9%	\$ 424.58	\$ 169.35
Self-Pay/ Sliding Fee	823	\$ 296,270	\$ 201,963	\$ 94,307	31.8%	\$ 359.99	\$ 114.59
Non-Pay (Free)	3,955	\$ 802,286	\$ 802,286	\$ 0	0.0%	\$ 202.85	\$ 0
Breast Cancer	11	\$ 1,914	\$ 1,621	\$ 293	15.3%	\$ 174.00	\$ 26.64
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	134	\$ 16,817	\$ 9,562	\$ 7,255	43.1%	\$ 125.50	\$ 54.14
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	388	\$ 179,331	\$ 80,738	\$ 98,593	55.0%	\$ 462.19	\$ 254.11
Total	9,785	\$ 2,437,201	\$ 1,493,746	\$ 943,455	38.7%	\$ 249.08	\$ 96.42

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,437,201 100.0%
- Write-Offs & Adjustments	\$ 1,493,746 61.3%
Net Revenue (Collected)	\$ 943,455 38.7%
+ Other Revenue Sources	\$ 2,209,470 90.7%
Total Operating Revenue	\$ 3,152,925 129.4%
- Operating Expenses	\$ 3,249,352 133.3%
Net Income from Operations	\$ (96,427) -4.0%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 2,309,122 71.1%
Contract Services - Prof.	\$ 326,728 10.1%
Supplies - Medical & Dental	\$ 194,123 6.0%
Supplies - Office	\$ 20,414 0.6%
Outpatient Care Services	\$ 0 0.0%
Rent / Depreciation / Interest	\$ 221,857 6.8%
Utilities	\$ 0 0.0%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 0 0.0%
All Others	\$ 177,108 5.5%
Total Expenses	\$ 3,249,352 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 179,425	12.0%
Free/Complimentary	\$ 802,286	53.7%
Contractual Adjustments	\$ 465,187	31.1%
Bad Debts	\$ 22,538	1.5%
Reconciliation	\$ 24,310	1.6%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,493,746	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 1,497,313	67.8%
State EAPC	\$ 0	0.0%
State Other	\$ 34,338	1.6%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 586,881	26.6%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 90,938	4.1%
Total Other Revenue	\$ 2,209,470	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 332.07 \$ 191.25
Total Op Rev Per Encounter	\$ 322.22 \$ 191.28
Operating Margin	-3.1% 0.0%
Cost-to-Charges	133.3% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374409	Rural (95-210)	No
Clinic Name	SAN DIEGO CHILDRENS DENTAL CLINIC	Encounter Volume	7,051
Address	8110 BIRMINGHAM WAY	Congressional District	53
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	79
Zip Code	92123	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	BAY PARK/FIVE POINTS/HILLCREST NORTHWEST/MISSION HILLS/MISSION VALLEY/MORENA/NORMAL HEIGHTS/OLD TOWN	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	7,039	99.8%	Pneumococcal	0
All Other Services (not included in above)	12	0.2%	Poliovirus	0
Total Encounters by Service	7,051	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	15	100.0%	7,051	100.0%	485.94
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	15	100.0%	7,051	100.0%	485.94

DEMOGRAPHIC DATA									
Patients by Age and Gender			Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity		
Under 1 year	15	0.5%			10	0.4%	Race	Patients	% of Total
From 1 to 4 years	419	15.2%			399	14.5%	Asian / Pacific Islander	76	2.8%
From 5 to 12 years	858	31.2%			660	24.0%	Black	48	1.7%
From 13 to 14 years	108	3.9%			71	2.6%	White (Incl. Hispanic)	242	8.8%
From 15 to 19 years	117	4.3%			79	2.9%	Nat. Amer / AK Native	21	0.8%
From 20 to 34 years	9	0.3%			7	0.3%	More Than One Race	29	1.1%
From 35 to 44 years	0	0.0%			0	0.0%	Other / Unknown	2,336	84.9%
From 45 to 64 years	0	0.0%			0	0.0%	Total Patients	2,752	100.0%
65 years and older	0	0.0%			0	0.0%	Ethnicity		
Total Patients	1,526	55.5%			1,226	44.5%	Hispanic	1,689	61.4%
							Non-Hispanic	704	25.6%
							Unknown	359	13.0%
							Total Patients	2,752	100.0%
Poverty Level	All Patients	% of Total							
Under 100%	1,516	55.1%							
100% to 200%	239	8.7%							
Above 200%	51	1.9%							
Unknown	946	34.4%							
Total Patients	2,752	100.0%							
								Patients	Encounters
							Seasonal Agricultural and Migratory Workers	109	256

PATIENT COVERAGE		Patients	% of All Patients	Episodic Programs		Patients
Medicare	0	0.0%		BCCCP	-	
Medicare - Managed Care	0	0.0%		CHDP	-	
Medi-Cal	2,399	87.2%		Family PACT	-	
Medi-Cal - Managed Care	0	0.0%		Other County Programs	-	
County Indigent / CMSP / MISP	0	0.0%		Children's Treatment Program	-	
Healthy Families	29	1.1%		Other Payer - covered by a grant	6	
Private Insurance	124	4.5%				
Alameda Alliance for Health	0	0.0%				
Healthy Way LA-Unmatched	0	0.0%				
PACE Program	0	0.0%				
Self-Pay / Sliding Fee	194	7.0%				
Free	0	0.0%				
All Other Payers	6	0.2%				
Total Patients	2,752	100.0%				

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	6,300	\$ 3,710,414	\$ 1,351,705	2,358,709	63.6%	\$ 588.95	\$ 374.40
Medi-Cal - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
County Indigent/CMSP/MISP	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	138	\$ 51,859	\$ 45,372	6,487	12.5%	\$ 375.79	\$ 47.01
Private Insurance	252	\$ 72,436	\$ 31,180	41,256	57.0%	\$ 287.44	\$ 163.71
Self-Pay/ Sliding Fee	300	\$ 70,896	\$ 67,165	3,731	5.3%	\$ 236.32	\$ 12.44
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	61	\$ 3,297	\$ 33	3,264	99.0%	\$ 54.05	\$ 53.51
Total	7,051	\$ 3,908,902	\$ 1,495,455	2,413,447	61.7%	\$ 554.38	\$ 342.28

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 3,908,902 100.0%
- Write-Offs & Adjustments	\$ 1,495,455 38.3%
Net Revenue (Collected)	\$ 2,413,447 61.7%
+ Other Revenue Sources	\$ 1,484,394 38.0%
Total Operating Revenue	\$ 3,897,841 99.7%
- Operating Expenses	\$ 1,531,415 39.2%
Net Income from Operations	\$ 2,366,426 60.5%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 67,165	4.5%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,428,290	95.5%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,495,455	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 217.19 \$ 191.25
Total Op Rev Per Encounter	\$ 552.81 \$ 191.28
Operating Margin	60.7% 0.0%
Cost-to-Charges	39.2% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 919,194 60.0%
Contract Services - Prof.	\$ 15,345 1.0%
Supplies - Medical & Dental	\$ 138,222 9.0%
Supplies - Office	\$ 21,338 1.4%
Outpatient Care Services	\$ 304,204 19.9%
Rent / Depreciation / Interest	\$ 98,983 6.5%
Utilities	\$ 9,480 0.6%
Continuing Education	\$ 2,432 0.2%
Information Technology	\$ 0 0.0%
All Others	\$ 22,217 1.5%
Total Expenses	\$ 1,531,415 100.0%

Other Revenue Sources	% of Total
Federal (including stimulus funds)	\$ 49,927 3.4%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 1,389,180 93.6%
Local	\$ 0 0.0%
Private	\$ 20,000 1.3%
Donations & Contributions	\$ 0 0.0%
Other Income	\$ 25,287 1.7%
Total Other Revenue	\$ 1,484,394 100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371257	Rural (95-210)	No
Clinic Name	SAN YSIDRO HEALTH CENTER	Encounter Volume	138,147
Address	4004 BEYER BOULEVARD	Congressional District	51
City	SAN YSIDRO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92173	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE	
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	68,946	49.9%	Mammogram	0
Evaluation and Management (new patient)	8,170	5.9%	HIV Testing	0
Hospital Related Services	640	0.5%	Pap Smear	1,974
Case Management Services	0	0.0%	Contraceptive Management	222
Medicine - Special Services	1,470	1.1%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	10,597	7.7%	DTaP, DTP, Diphtheria and Tetanus	5,896
Preventive Medicine (adults)	132	0.1%	Hemophilus Influenza B (Hib)	3,057
Counseling	2	0.0%	Hepatitis A	2,159
Integumentary System	123	0.1%	Hepatitis B	750
Maternity Care and Delivery	581	0.4%	HepB and Hib	2
Pathology / Laboratory	549	0.4%	Influenza Virus Vaccine	7,489
Family Planning "Z" codes	7,807	5.7%	Measles, Mumps and Rubella and Varicella	1,800
Dental encounters (CDT codes)	34,754	25.2%	Pneumococcal	3,860
All Other Services (not included in above)	4,376	3.2%	Poliovirus	1,025
Total Encounters by Service	138,147	100.0%	Varicella	1,926

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	19	43.5%	63,873	46.2%	3,319.80
Physician Assistants	6	14.4%	19,134	13.9%	2,999.06
Family Nurse Practitioners	1	1.4%	4,788	3.5%	7,600.00
Cert Nurse Midwives	1	2.2%	3,329	2.4%	3,362.63
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	11	23.8%	37,277	27.0%	3,543.44
All Other Primary Care Providers	7	14.7%	9,746	7.1%	1,499.38
Total	44	100.0%	138,147	100.0%	3,121.26

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	1,260	3.1%	1,177	2.9%	Race			
From 1 to 4 years	2,850	7.1%	2,787	6.9%	Asian / Pacific Islander	639	1.6%	
From 5 to 12 years	3,509	8.7%	3,522	8.8%	Black	438	1.1%	
From 13 to 14 years	744	1.9%	705	1.8%	White (Incl. Hispanic)	2,110	5.3%	
From 15 to 19 years	1,399	3.5%	1,936	4.8%	Nat. Amer / AK Native	67	0.2%	
From 20 to 34 years	1,551	3.9%	4,701	11.7%	More Than One Race	119	0.3%	
From 35 to 44 years	987	2.5%	2,084	5.2%	Other / Unknown	36,796	91.6%	
From 45 to 64 years	2,813	7.0%	4,800	11.9%	Total Patients	40,169	100.0%	
65 years and older	1,265	3.1%	2,079	5.2%	Ethnicity			
Total Patients	16,378	40.8%	23,791	59.2%	Hispanic	34,664	86.3%	
					Non-Hispanic	3,776	9.4%	
					Unknown	1,729	4.3%	
					Total Patients	40,169	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	30,610	76.2%						
100% to 200%	6,273	15.6%						
Above 200%	883	2.2%						
Unknown	2,403	6.0%						
Total Patients	40,169	100.0%						
						Patients		Encounters
					Seasonal Agricultural and Migratory Workers	319		1,196

PATIENT COVERAGE			Episodic Programs		
	Patients	% of All Patients		Patients	
Medicare	9,331	23.2%	BCCCP	316	
Medicare - Managed Care	1,039	2.6%	CHDP	1,799	
Medi-Cal	4,947	12.3%	Family PACT	613	
Medi-Cal - Managed Care	7,477	18.6%	Other County Programs	-	
County Indigent / CMSP / MISP	108	0.3%	Children's Treatment Program	-	
Healthy Families	112	0.3%	Other Payer - covered by a grant	248	
Private Insurance	751	1.9%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	12,798	31.9%			
Free	0	0.0%			
All Other Payers	3,606	9.0%			
Total Patients	40,169	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	11,848	\$ 2,153,497	\$ (131,737)	\$ 2,285,234	106.1%	\$ 181.76	\$ 192.88
Medicare - Managed Care	4,116	\$ 626,464	\$ 128,870	\$ 497,594	79.4%	\$ 152.20	\$ 120.89
Medi-Cal	54,576	\$ 22,352,392	\$ 8,985,325	\$ 13,367,067	59.8%	\$ 409.56	\$ 244.93
Medi-Cal - Managed Care	23,313	\$ 12,012,473	\$ 3,727,247	\$ 8,285,226	69.0%	\$ 515.27	\$ 355.39
County Indigent/CMSP/MISP	554	\$ 58,880	\$ 8,774	\$ 50,106	85.1%	\$ 106.28	\$ 90.44
Healthy Families	560	\$ 285,586	\$ 140,307	\$ 145,279	50.9%	\$ 509.98	\$ 259.43
Private Insurance	6,599	\$ 900,207	\$ 511,173	\$ 389,034	43.2%	\$ 136.42	\$ 58.95
Self-Pay/ Sliding Fee	19,838	\$ 3,450,684	\$ 2,307,231	\$ 1,143,453	33.1%	\$ 173.94	\$ 57.64
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	1,521	\$ 140,578	\$ 91,886	\$ 48,692	34.6%	\$ 92.42	\$ 32.01
Child Health & Disability Prog (CHDP)	5,645	\$ 137,474	\$ 98,496	\$ 38,978	28.4%	\$ 24.35	\$ 6.90
Family Pact	2,973	\$ 368,936	\$ 111,347	\$ 257,589	69.8%	\$ 124.10	\$ 86.64
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	6,604	\$ 5,737,066	\$ (102,944)	\$ 5,840,010	101.8%	\$ 868.73	\$ 884.31
Total	138,147	\$ 48,224,237	\$ 15,875,975	\$ 32,348,262	67.1%	\$ 349.08	\$ 234.16

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 48,224,237 100.0%
- Write-Offs & Adjustments	\$ 15,875,975 32.9%
Net Revenue (Collected)	\$ 32,348,262 67.1%
+ Other Revenue Sources	\$ 4,313,143 8.9%
Total Operating Revenue	\$ 36,661,405 76.0%
- Operating Expenses	\$ 26,393,372 54.7%
Net Income from Operations	\$ 10,268,033 21.3%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 2,307,231	14.5%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 13,568,744	85.5%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 15,875,975	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 191.05 \$ 191.25
Total Op Rev Per Encounter	\$ 265.38 \$ 191.28
Operating Margin	28.0% 0.0%
Cost-to-Charges	54.7% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 16,423,420 62.2%
Contract Services - Prof.	\$ 421,528 1.6%
Supplies - Medical & Dental	\$ 5,177,453 19.6%
Supplies - Office	\$ 554,512 2.1%
Outpatient Care Services	\$ 1,243,477 4.7%
Rent / Depreciation / Interest	\$ 1,580,739 6.0%
Utilities	\$ 376,837 1.4%
Continuing Education	\$ 63,016 0.2%
Information Technology	\$ 0 0.0%
All Others	\$ 552,390 2.1%
Total Expenses	\$ 26,393,372 100.0%

Other Revenue Sources	% of Total
Federal (including stimulus funds)	\$ 3,155,441 73.2%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 4,967 0.1%
Local	\$ 0 0.0%
Private	\$ 64,224 1.5%
Donations & Contributions	\$ 0 0.0%
Other Income	\$ 1,088,511 25.2%
Total Other Revenue	\$ 4,313,143 100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374398	Rural (95-210)	No
Clinic Name	SHERMAN HEIGHTS FAMILY HEALTH CENTER	Encounter Volume	9,231
Address	2391 ISLAND AVE.	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92102	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	5,643	61.1%	Mammogram	357
Evaluation and Management (new patient)	338	3.7%	HIV Testing	531
Hospital Related Services	0	0.0%	Pap Smear	411
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	35	0.4%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	567	6.1%	DTaP, DTP, Diphtheria and Tetanus	219
Preventive Medicine (adults)	18	0.2%	Hemophilus Influenza B (Hib)	60
Counseling	115	1.2%	Hepatitis A	79
Integumentary System	12	0.1%	Hepatitis B	52
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	2,390	25.9%	Influenza Virus Vaccine	595
Family Planning "Z" codes	2	0.0%	Measles, Mumps and Rubella and Varicella	88
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	150
All Other Services (not included in above)	111	1.2%	Poliovirus	37
Total Encounters by Service	9,231	100.0%	Varicella	76

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	12.1%	1,627	17.6%	6,257.69
Physician Assistants	1	26.5%	2,101	22.8%	3,685.96
Family Nurse Practitioners	1	58.6%	5,371	58.2%	4,262.70
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	2.8%	132	1.4%	2,200.00
Total	2	100.0%	9,231	100.0%	4,293.49

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	34	0.9%	29	0.7%	Race			
From 1 to 4 years	152	3.9%	147	3.8%	Asian / Pacific Islander	40	1.0%	
From 5 to 12 years	304	7.8%	311	8.0%	Black	141	3.6%	
From 13 to 14 years	69	1.8%	70	1.8%	White (Incl. Hispanic)	3,204	82.6%	
From 15 to 19 years	136	3.5%	183	4.7%	Nat. Amer / AK Native	10	0.3%	
From 20 to 34 years	258	6.7%	522	13.5%	More Than One Race	77	2.0%	
From 35 to 44 years	163	4.2%	453	11.7%	Other / Unknown	407	10.5%	
From 45 to 64 years	329	8.5%	577	14.9%	Total Patients	3,879	100.0%	
65 years and older	54	1.4%	88	2.3%	Ethnicity			
Total Patients	1,499	38.6%	2,380	61.4%	Hispanic	3,304	85.2%	
					Non-Hispanic	572	14.7%	
					Unknown	3	0.1%	
					Total Patients	3,879	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	3,310	85.3%						
100% to 200%	483	12.5%						
Above 200%	31	0.8%						
Unknown	55	1.4%						
Total Patients	3,879	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	12	37	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	111	2.9%	BCCCP	237			
Medicare - Managed Care	23	0.6%	CHDP	149			
Medi-Cal	369	9.5%	Family PACT	376			
Medi-Cal - Managed Care	1,316	33.9%	Other County Programs	21			
County Indigent / CMSP / MISP	283	7.3%	Children's Treatment Program	-			
Healthy Families	10	0.3%	Other Payer - covered by a grant	70			
Private Insurance	14	0.4%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	1,131	29.2%					
Free	49	1.3%					
All Other Payers	573	14.8%					
Total Patients	3,879	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	407	\$ 71,091	\$ 21,212	\$ 49,879	70.2%	\$ 174.67	\$ 122.55
Medicare - Managed Care	95	\$ 13,611	\$ 2,877	\$ 10,734	78.9%	\$ 143.27	\$ 112.99
Medi-Cal	853	\$ 164,713	\$ (70,785)	\$ 235,498	143.0%	\$ 193.10	\$ 276.08
Medi-Cal - Managed Care	3,222	\$ 623,516	\$ 11,126	\$ 612,390	98.2%	\$ 193.52	\$ 190.07
County Indigent/CMSP/MISP	1,109	\$ 226,911	\$ (3,265)	\$ 230,176	101.4%	\$ 204.61	\$ 207.55
Healthy Families	34	\$ 15,532	\$ 3,494	\$ 12,038	77.5%	\$ 456.82	\$ 354.06
Private Insurance	16	\$ 14,082	\$ 10,748	\$ 3,334	23.7%	\$ 880.13	\$ 208.38
Self-Pay/ Sliding Fee	2,326	\$ 347,958	\$ 263,386	\$ 84,572	24.3%	\$ 149.60	\$ 36.36
Non-Pay (Free)	36	\$ 10,744	\$ 10,744	\$ 0	0.0%	\$ 298.44	\$ 0
Breast Cancer	246	\$ 37,404	\$ 26,525	\$ 10,879	29.1%	\$ 152.05	\$ 44.22
Child Health & Disability Prog (CHDP)	158	\$ 20,455	\$ 13,237	\$ 7,218	35.3%	\$ 129.46	\$ 45.68
Family Pact	638	\$ 116,172	\$ 49,711	\$ 66,461	57.2%	\$ 182.09	\$ 104.17
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	91	\$ 14,068	\$ 9,940	\$ 4,128	29.3%	\$ 154.59	\$ 45.36
Total	9,231	\$ 1,676,257	\$ 348,950	\$ 1,327,307	79.2%	\$ 181.59	\$ 143.79

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,676,257 100.0%
- Write-Offs & Adjustments	\$ 348,950 20.8%
Net Revenue (Collected)	\$ 1,327,307 79.2%
+ Other Revenue Sources	\$ 475,490 28.4%
Total Operating Revenue	\$ 1,802,797 107.5%
- Operating Expenses	\$ 1,354,370 80.8%
Net Income from Operations	\$ 448,427 26.8%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 675,252 49.9%
Contract Services - Prof.	\$ 339 0.0%
Supplies - Medical & Dental	\$ 239,988 17.7%
Supplies - Office	\$ 4,308 0.3%
Outpatient Care Services	\$ 90,617 6.7%
Rent / Depreciation / Interest	\$ 6,957 0.5%
Utilities	\$ 33,491 2.5%
Continuing Education	\$ 746 0.1%
Information Technology	\$ 11,618 0.9%
All Others	\$ 291,054 21.5%
Total Expenses	\$ 1,354,370 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 196,651	56.4%
Free/Complimentary	\$ 10,744	3.1%
Contractual Adjustments	\$ 147,118	42.2%
Bad Debts	\$ 66,735	19.1%
Reconciliation	\$ (72,298)	(20.7%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 348,950	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 199,186	41.9%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 276,304	58.1%
Total Other Revenue	\$ 475,490	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 146.72 \$ 191.25
Total Op Rev Per Encounter	\$ 195.30 \$ 191.28
Operating Margin	24.9% 0.0%
Cost-to-Charges	80.8% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374415	Rural (95-210)	No
Clinic Name	SOUTH BAY FAMILY HEALTH CENTER	Encounter Volume	12,558
Address	340 FOURTH AVE	Congressional District	51
City	CHULA VISTA	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91910-3813	MSSA Designation	Urban
		MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin and End Dates	1/1/2013 to 9/29/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	10,284	81.9%	Mammogram	0
Evaluation and Management (new patient)	2,039	16.2%	HIV Testing	0
Hospital Related Services	3	0.0%	Pap Smear	1
Case Management Services	0	0.0%	Contraceptive Management	1
Medicine - Special Services	49	0.4%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	96
Preventive Medicine (adults)	23	0.2%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	12	0.1%	Influenza Virus Vaccine	1
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	148	1.2%	Poliovirus	0
Total Encounters by Service	12,558	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	35.3%	4,294	34.2%	6,047.89
Physician Assistants	1	57.2%	7,766	61.8%	6,753.04
Family Nurse Practitioners	0	7.5%	498	4.0%	3,320.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2	100.0%	12,558	100.0%	6,247.76

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	81	0.9%	70	0.8%	Race			
From 1 to 4 years	373	4.4%	366	4.3%	Asian / Pacific Islander	343	4.0%	
From 5 to 12 years	622	7.3%	636	7.5%	Black	340	4.0%	
From 13 to 14 years	115	1.3%	134	1.6%	White (Incl. Hispanic)	1,102	12.9%	
From 15 to 19 years	299	3.5%	364	4.3%	Nat. Amer / AK Native	20	0.2%	
From 20 to 34 years	749	8.8%	1,445	16.9%	More Than One Race	76	0.9%	
From 35 to 44 years	371	4.3%	771	9.0%	Other / Unknown	6,649	77.9%	
From 45 to 64 years	528	6.2%	1,249	14.6%	Ethnicity			
65 years and older	106	1.2%	251	2.9%	Hispanic	6,564	77.0%	
Total Patients	3,244	38.0%	5,286	62.0%	Non-Hispanic	1,737	20.4%	
					Unknown	229	2.7%	
					Total Patients	8,530	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	440	5.2%						
100% to 200%	7,344	86.1%						
Above 200%	250	2.9%						
Unknown	496	5.8%						
Total Patients	8,530	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	42	75	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	231	2.7%	BCCCP	-			
Medicare - Managed Care	101	1.2%	CHDP	4			
Medi-Cal	1,113	13.0%	Family PACT	53			
Medi-Cal - Managed Care	3,141	36.8%	Other County Programs	-			
County Indigent / CMSP / MISP	32	0.4%	Children's Treatment Program	-			
Healthy Families	24	0.3%	Other Payer - covered by a grant	3			
Private Insurance	285	3.3%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	3,599	42.2%					
Free	0	0.0%					
All Other Payers	4	0.0%					
Total Patients	8,530	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	465	\$ 60,313	\$ (13,468)	\$ 73,781	122.3%	\$ 129.71	\$ 158.67
Medicare - Managed Care	121	\$ 4,430	\$ 3,702	728	16.4%	\$ 36.61	\$ 6.02
Medi-Cal	1,836	\$ 471,787	\$ 179,419	292,368	62.0%	\$ 256.96	\$ 159.24
Medi-Cal - Managed Care	4,226	\$ 1,346,237	\$ 447,721	898,516	66.7%	\$ 318.56	\$ 212.62
County Indigent/CMSP/MISP	68	\$ 3,340	\$ (2,782)	6,122	183.3%	\$ 49.12	\$ 90.03
Healthy Families	38	\$ 7,485	\$ 1,222	6,263	83.7%	\$ 196.97	\$ 164.82
Private Insurance	555	\$ 49,253	\$ 35,922	13,331	27.1%	\$ 88.74	\$ 24.02
Self-Pay/ Sliding Fee	5,018	\$ 480,223	\$ 314,075	166,148	34.6%	\$ 95.70	\$ 33.11
Non-Pay (Free)	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	4	\$ 640	\$ 31	609	95.2%	\$ 160.00	\$ 152.25
Family Pact	155	\$ 15,075	\$ 4,075	11,000	73.0%	\$ 97.26	\$ 70.97
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	72	\$ 191	\$ (50)	241	126.2%	\$ 2.65	\$ 3.35
Total	12,558	\$ 2,438,974	\$ 969,867	\$ 1,469,107	60.2%	\$ 194.22	\$ 116.99

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,438,974 100.0%
- Write-Offs & Adjustments	\$ 969,867 39.8%
Net Revenue (Collected)	\$ 1,469,107 60.2%
+ Other Revenue Sources	\$ 618,542 25.4%
Total Operating Revenue	\$ 2,087,649 85.6%
- Operating Expenses	\$ 1,089,391 44.7%
Net Income from Operations	\$ 998,258 40.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 804,590 73.9%
Contract Services - Prof.	\$ 39,847 3.7%
Supplies - Medical & Dental	\$ 63,271 5.8%
Supplies - Office	\$ 20,945 1.9%
Outpatient Care Services	\$ 19,955 1.8%
Rent / Depreciation / Interest	\$ 121,494 11.2%
Utilities	\$ 7,214 0.7%
Continuing Education	\$ 1,174 0.1%
Information Technology	\$ 0 0.0%
All Others	\$ 10,901 1.0%
Total Expenses	\$ 1,089,391 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 314,075	32.4%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 655,792	67.6%
Bad Debts	\$ 0	0.0%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 969,867	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 405,526	65.6%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 213,016	34.4%
Total Other Revenue	\$ 618,542	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 86.75 \$ 191.25
Total Op Rev Per Encounter	\$ 166.24 \$ 191.28
Operating Margin	47.8% 0.0%
Cost-to-Charges	44.7% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374477	Rural (95-210)	No
Clinic Name	ST. PAULS PACE	Encounter Volume	13,400
Address	630 L ST.	Congressional District	51
City	CHULA VISTA	State Senate District	40
State	CA	State Assembly District	80
Zip Code	91911	MSSA Designation	0
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		0
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	504	3.8%	Mammogram	0
Evaluation and Management (new patient)	366	2.7%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	4
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	159
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	504	3.8%	Pneumococcal	63
All Other Services (not included in above)	12,026	89.7%	Poliovirus	0
Total Encounters by Service	13,400	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	25.5%	3,351	25.0%	2,175.97
Physician Assistants	0	4.1%	302	2.3%	1,208.00
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.3%	504	3.8%	25,200.00
All Other Primary Care Providers	4	70.0%	9,243	69.0%	2,185.11
Total	6	100.0%	13,400	100.0%	2,218.54

DEMOGRAPHIC DATA			PATIENTS BY AGE AND GENDER			PATIENTS BY RACE/ETHNICITY		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	0	0.0%	0	0.0%	Race			
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	12	8.1%	
From 5 to 12 years	0	0.0%	0	0.0%	Black	15	10.1%	
From 13 to 14 years	0	0.0%	0	0.0%	White (Incl. Hispanic)	103	69.6%	
From 15 to 19 years	0	0.0%	0	0.0%	Nat. Amer / AK Native	2	1.4%	
From 20 to 34 years	0	0.0%	0	0.0%	More Than One Race	0	0.0%	
From 35 to 44 years	0	0.0%	0	0.0%	Other / Unknown	16	10.8%	
From 45 to 64 years	21	14.2%	19	12.8%	Total Patients	148	100.0%	
65 years and older	40	27.0%	68	45.9%	Ethnicity			
Total Patients	61	41.2%	87	58.8%	Hispanic	71	48.0%	
					Non-Hispanic	61	41.2%	
					Unknown	16	10.8%	
					Total Patients	148	100.0%	
Poverty Level	All Patients	% of Total						Patients Encounters
Under 100%	148	100.0%			Seasonal Agricultural and Migratory Workers	-	-	
100% to 200%	-	0.0%						
Above 200%	-	0.0%						
Unknown	-	0.0%						
Total Patients	148	100.0%						

PATIENT COVERAGE		PATIENTS		EPISODIC PROGRAMS	
	Patients	% of All Patients		Patients	
Medicare	0	0.0%	BCCCP	-	
Medicare - Managed Care	0	0.0%	CHDP	-	
Medi-Cal	0	0.0%	Family PACT	-	
Medi-Cal - Managed Care	0	0.0%	Other County Programs	-	
County Indigent / CMSP / MISDP	0	0.0%	Children's Treatment Program	-	
Healthy Families	0	0.0%	Other Payer - covered by a grant	-	
Private Insurance	0	0.0%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	148	100.0%			
Self-Pay / Sliding Fee	0	0.0%			
Free	0	0.0%			
All Other Payers	0	0.0%			
Total Patients	148	100.0%			

FINANCIAL DATA			Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters		Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$	0	\$	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal - Managed Care	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
County Indigent/CMSP/MISP	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Healthy Families	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Self-Pay/ Sliding Fee	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Non-Pay (Free)	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Family Pact	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$	6,689,024	\$	6,689,024	100.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$	0	\$	0	0.0%	\$ 0.00	\$ 0.00
Total	-	\$	6,689,024	\$	6,689,024	100.0%	\$ 0.00	\$ 0.00

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	\$ 6,689,024	100.0%
- Write-Offs & Adjustments	\$ -	0.0%
Net Revenue (Collected)	\$ 6,689,024	100.0%
+ Other Revenue Sources	\$ -	0.0%
Total Operating Revenue	\$ 6,689,024	100.0%
- Operating Expenses	\$ 6,657,841	99.5%
Net Income from Operations	\$ 31,183	0.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	#DIV/0!
Free/Complimentary	\$ 0	#DIV/0!
Contractual Adjustments	\$ 0	#DIV/0!
Bad Debts	\$ 0	#DIV/0!
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	#DIV/0!
Total Write-offs & Adjustments	\$ 0	#DIV/0!

Financial Ratios		Statewide Ratios
Expense Per Encounter	\$ 496.85	\$ 191.25
Total Op Rev Per Encounter	\$ 499.18	\$ 191.28
Operating Margin	0.5%	0.0%
Cost-to-Charges	99.5%	93.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	\$ 1,259,671	18.9%
Contract Services - Prof.	\$ 203,465	3.1%
Supplies - Medical & Dental	\$ 0	0.0%
Supplies - Office	\$ 0	0.0%
Outpatient Care Services	\$ 3,320,584	49.9%
Rent / Depreciation / Interest	\$ 135,312	2.0%
Utilities	\$ 0	0.0%
Continuing Education	\$ 0	0.0%
Information Technology	\$ 0	0.0%
All Others	\$ 1,738,809	26.1%
Total Expenses	\$ 6,657,841	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ -	#DIV/0!
State EAPC	\$ 0	#DIV/0!
State Other	\$ 0	#DIV/0!
LA County Public Private	\$ 0	#DIV/0!
Other County Grant Programs	\$ 0	#DIV/0!
Local	\$ 0	#DIV/0!
Private	\$ 0	#DIV/0!
Donations & Contributions	\$ 0	#DIV/0!
Other Income	\$ 0	#DIV/0!
Total Other Revenue	\$ -	#DIV/0!

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374018	Rural (95-210)	No
Clinic Name	ST. VINCENT DE PAUL VILLAGE FAMILY HEALTH CENTER	Encounter Volume	13,459
Address	1501 IMPERIAL AVENUE	Congressional District	52
City	SAN DIEGO	State Senate District	39
State	CA	State Assembly District	78
Zip Code	92101	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	5,700	42.4%	Mammogram	1
Evaluation and Management (new patient)	1,425	10.6%	HIV Testing	413
Hospital Related Services	0	0.0%	Pap Smear	122
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	2,281	16.9%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	175	1.3%	DTaP, DTP, Diphtheria and Tetanus	49
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	21
Counseling	431	3.2%	Hepatitis A	13
Integumentary System	0	0.0%	Hepatitis B	4
Maternity Care and Delivery	0	0.0%	HepB and Hib	23
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	605
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	62
Dental encounters (CDT codes)	3,447	25.6%	Pneumococcal	55
All Other Services (not included in above)	0	0.0%	Poliovirus	4
Total Encounters by Service	13,459	100.0%	Varicella	21

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5	56.4%	7,129	53.0%	1,516.81
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	1.2%	238	1.8%	2,380.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1	16.8%	3,134	23.3%	2,238.57
All Other Primary Care Providers	2	25.6%	2,958	22.0%	1,388.73
Total	8	100.0%	13,459	100.0%	1,615.73

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,480	\$ 277,139	\$ 232,114	\$ 45,025	16.2%	\$ 187.26	\$ 30.42
Medicare - Managed Care	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	4,677	\$ 266,120	\$ 166,479	\$ 99,641	37.4%	\$ 56.90	\$ 21.30
Medi-Cal - Managed Care	662	\$ 94,622	\$ 88,231	\$ 6,391	6.8%	\$ 142.93	\$ 9.65
County Indigent/CMSP/MISP	5,566	\$ 756,461	\$ 175,821	\$ 580,640	76.8%	\$ 135.91	\$ 104.32
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Self-Pay/ Sliding Fee	248	\$ 24,762	\$ 24,762	\$ 0	0.0%	\$ 99.85	\$ 0
Non-Pay (Free)	826	\$ 76,309	\$ 76,309	\$ 0	0.0%	\$ 92.38	\$ 0
Breast Cancer	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	13,459	\$ 1,495,413	\$ 763,716	\$ 731,697	48.9%	\$ 111.11	\$ 54.36

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 1,495,413 100.0%
- Write-Offs & Adjustments	\$ 763,716 51.1%
Net Revenue (Collected)	\$ 731,697 48.9%
+ Other Revenue Sources	\$ 2,261,173 151.2%
Total Operating Revenue	\$ 2,992,870 200.1%
- Operating Expenses	\$ 2,992,870 200.1%
Net Income from Operations	\$ - 0.0%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,235,012 41.3%
Contract Services - Prof.	\$ 595,686 19.9%
Supplies - Medical & Dental	\$ 54,908 1.8%
Supplies - Office	\$ 10,102 0.3%
Outpatient Care Services	\$ 87,458 2.9%
Rent / Depreciation / Interest	\$ 105,980 3.5%
Utilities	\$ 31,544 1.1%
Continuing Education	\$ 69,128 2.3%
Information Technology	\$ 16,172 0.5%
All Others	\$ 786,880 26.3%
Total Expenses	\$ 2,992,870 100.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 0	0.0%
Free/Complimentary	\$ 76,309	10.0%
Contractual Adjustments	\$ 662,645	86.8%
Bad Debts	\$ 24,762	3.2%
Reconciliation	\$ 0	0.0%
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 763,716	100.0%

Other Revenue Sources		
Federal (including stimulus funds)	\$ 424,554	18.8%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 136,595	6.0%
Donations & Contributions	\$ 1,695,279	75.0%
Other Income	\$ 4,745	0.2%
Total Other Revenue	\$ 2,261,173	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 222.37 \$ 191.25
Total Op Rev Per Encounter	\$ 222.37 \$ 191.28
Operating Margin	0.0% 0.0%
Cost-to-Charges	200.1% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374277	Rural (95-210)	No
Clinic Name	TEEN HEALTH CENTER	Encounter Volume	2,262
Address	1643 LOGAN AVENUE	Congressional District	51
City	SAN DIEGO	State Senate District	40
State	CA	State Assembly District	80
Zip Code	92113	MSSA Designation	Urban
		MSSA Name:	
Report Period Begin and End Dates	1/1/2013 to 12/31/2013		DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Clinic County	San Diego	Responder Status	Responder
Community/Free	Community Clinic	Facility in Operation	Yes

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	1,031	45.6%	Mammogram	0
Evaluation and Management (new patient)	87	3.8%	HIV Testing	894
Hospital Related Services	0	0.0%	Pap Smear	38
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	6	0.3%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	63	2.8%	DTaP, DTP, Diphtheria and Tetanus	7
Preventive Medicine (adults)	7	0.3%	Hemophilus Influenza B (Hib)	0
Counseling	2	0.1%	Hepatitis A	4
Integumentary System	0	0.0%	Hepatitis B	1
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	890	39.3%	Influenza Virus Vaccine	39
Family Planning "Z" codes	5	0.2%	Measles, Mumps and Rubella and Varicella	2
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	171	7.6%	Poliovirus	0
Total Encounters by Service	2,262	100.0%	Varicella	13

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	10.5%	381	16.8%	4,233.33
Physician Assistants	0	23.3%	578	25.6%	2,890.00
Family Nurse Practitioners	1	66.3%	1,295	57.3%	2,271.93
Cert Nurse Midwives	0	0.0%	8	0.4%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1	100.0%	2,262	100.0%	2,630.23

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	0	0.0%	0	0.0%	Race			
From 1 to 4 years	0	0.0%	0	0.0%	Asian / Pacific Islander	11	0.7%	
From 5 to 12 years	11	0.7%	4	0.3%	Black	69	4.7%	
From 13 to 14 years	22	1.5%	46	3.1%	White (Incl. Hispanic)	1,075	72.5%	
From 15 to 19 years	276	18.6%	689	46.5%	Nat. Amer / AK Native	3	0.2%	
From 20 to 34 years	110	7.4%	318	21.5%	More Than One Race	31	2.1%	
From 35 to 44 years	1	0.1%	1	0.1%	Other / Unknown	293	19.8%	
From 45 to 64 years	3	0.2%	1	0.1%	Total Patients	1,482	100.0%	
65 years and older	0	0.0%	0	0.0%	Ethnicity			
Total Patients	423	28.5%	1,059	71.5%	Hispanic	1,316	88.8%	
					Non-Hispanic	154	10.4%	
					Unknown	12	0.8%	
					Total Patients	1,482	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	1,327	89.5%						
100% to 200%	103	7.0%						
Above 200%	10	0.7%						
Unknown	42	2.8%						
Total Patients	1,482	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	-	-	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	0	0.0%	BCCCP	-			
Medicare - Managed Care	0	0.0%	CHDP	16			
Medi-Cal	41	2.8%	Family PACT	988			
Medi-Cal - Managed Care	129	8.7%	Other County Programs	-			
County Indigent / CMSP / MISDP	1	0.1%	Children's Treatment Program	-			
Healthy Families	3	0.2%	Other Payer - covered by a grant	144			
Private Insurance	34	2.3%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	83	5.6%					
Free	5	0.3%					
All Other Payers	1,186	80.0%					
Total Patients	1,482	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	0	\$ 0	\$ 0	-	0.0%	\$ 0.00	\$ 0.00
Medicare - Managed Care	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Medi-Cal	42	\$ 10,111	\$ 4,017	6,094	60.3%	\$ 240.74	\$ 145.10
Medi-Cal - Managed Care	199	\$ 40,386	\$ 1,106	39,280	97.3%	\$ 202.94	\$ 197.39
County Indigent/CMSP/MISP	5	\$ 622	\$ (193)	815	131.0%	\$ 124.40	\$ 163.00
Healthy Families	22	\$ 5,078	\$ 972	4,106	80.9%	\$ 230.82	\$ 186.64
Private Insurance	124	\$ 13,313	\$ 7,335	5,978	44.9%	\$ 107.36	\$ 48.21
Self-Pay/ Sliding Fee	85	\$ 15,195	\$ 10,632	4,563	30.0%	\$ 178.76	\$ 53.68
Non-Pay (Free)	6	\$ 1,233	\$ 1,233	0	0.0%	\$ 205.50	\$ 0
Breast Cancer	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Child Health & Disability Prog (CHDP)	17	\$ 3,032	\$ 2,500	532	17.5%	\$ 178.35	\$ 31.29
Family Pact	1,760	\$ 343,488	\$ 148,310	195,178	56.8%	\$ 195.16	\$ 110.90
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	2	\$ 326	\$ 259	67	20.6%	\$ 163.00	\$ 33.50
Total	2,262	\$ 432,784	\$ 176,171	\$ 256,613	59.3%	\$ 191.33	\$ 113.45

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 432,784 100.0%
- Write-Offs & Adjustments	\$ 176,171 40.7%
Net Revenue (Collected)	\$ 256,613 59.3%
+ Other Revenue Sources	\$ 182,648 42.2%
Total Operating Revenue	\$ 439,261 101.5%
- Operating Expenses	\$ 423,517 97.9%
Net Income from Operations	\$ 15,744 3.6%

Write-Offs & Adjustments	
Sliding Fee Write-Offs	\$ 6,908 3.9%
Free/Complimentary	\$ 1,233 0.7%
Contractual Adjustments	\$ 163,025 92.5%
Bad Debts	\$ 3,724 2.1%
Reconciliation	\$ 1,281 0.7%
Other Adjustments	\$ 0 0.0%
Total Write-offs & Adjustments	\$ 176,171 100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 187.23 \$ 191.25
Total Op Rev Per Encounter	\$ 194.19 \$ 191.28
Operating Margin	3.6% 0.0%
Cost-to-Charges	97.9% 93.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 224,823 53.1%
Contract Services - Prof.	\$ 0 0.0%
Supplies - Medical & Dental	\$ 29,129 6.9%
Supplies - Office	\$ 5,321 1.3%
Outpatient Care Services	\$ 30,915 7.3%
Rent / Depreciation / Interest	\$ 1,359 0.3%
Utilities	\$ 18,678 4.4%
Continuing Education	\$ 0 0.0%
Information Technology	\$ 3,116 0.7%
All Others	\$ 110,176 26.0%
Total Expenses	\$ 423,517 100.0%

Other Revenue Sources	
Federal (including stimulus funds)	\$ 123,110 67.4%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 0 0.0%
Local	\$ 0 0.0%
Private	\$ 53,939 29.5%
Donations & Contributions	\$ 0 0.0%
Other Income	\$ 5,599 3.1%
Total Other Revenue	\$ 182,648 100.0%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370856	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC	Encounter Volume	119,112
Address	1000 VALE TERRACE	Congressional District	49
City	VISTA	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92084	MSSA Designation	Urban
		MSSA Name:	OCEANSIDE EAST/SAN MARCOS WEST/VISTA
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	66,077	55.5%	Mammogram	0
Evaluation and Management (new patient)	6,264	5.3%	HIV Testing	4,253
Hospital Related Services	770	0.6%	Pap Smear	3,222
Case Management Services	0	0.0%	Contraceptive Management	2,212
Medicine - Special Services	1,455	1.2%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	8,131	6.8%	DTaP, DTP, Diphtheria and Tetanus	4,032
Preventive Medicine (adults)	14	0.0%	Hemophilus Influenza B (Hib)	1,832
Counseling	8,909	7.5%	Hepatitis A	1,234
Integumentary System	0	0.0%	Hepatitis B	409
Maternity Care and Delivery	11,286	9.5%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	5,529
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	1,252
Dental encounters (CDT codes)	16,206	13.6%	Pneumococcal	2,280
All Other Services (not included in above)	0	0.0%	Poliovirus	1,093
Total Encounters by Service	119,112	100.0%	Varicella	500

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	11	25.9%	48,556	40.8%	4,542.19
Physician Assistants	1	2.9%	4,407	3.7%	3,672.50
Family Nurse Practitioners	10	24.0%	39,448	33.1%	3,972.61
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	5	12.8%	14,552	12.2%	2,761.29
All Other Primary Care Providers	14	34.4%	12,149	10.2%	854.36
Total	41	100.0%	119,112	100.0%	2,883.37

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	885	2.4%	875	2.3%	Race			
From 1 to 4 years	1,747	4.6%	1,723	4.6%	Asian / Pacific Islander	754	2.0%	
From 5 to 12 years	2,612	6.9%	2,624	7.0%	Black	768	2.0%	
From 13 to 14 years	530	1.4%	575	1.5%	White (Incl. Hispanic)	33,993	90.3%	
From 15 to 19 years	1,229	3.3%	2,249	6.0%	Nat. Amer / AK Native	58	0.2%	
From 20 to 34 years	2,552	6.8%	7,150	19.0%	More Than One Race	1,479	3.9%	
From 35 to 44 years	1,398	3.7%	3,196	8.5%	Other / Unknown	602	1.6%	
From 45 to 64 years	2,719	7.2%	4,674	12.4%	Total Patients	37,654	100.0%	
65 years and older	365	1.0%	551	1.5%	Ethnicity			
Total Patients	14,037	37.3%	23,617	62.7%	Hispanic	23,841	63.3%	
					Non-Hispanic	13,597	36.1%	
					Unknown	216	0.6%	
					Total Patients	37,654	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	29,703	78.9%						
100% to 200%	6,051	16.1%						
Above 200%	707	1.9%						
Unknown	1,193	3.2%						
Total Patients	37,654	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	4,624	17,188	

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	587	1.6%	BCCCP	1,404			
Medicare - Managed Care	74	0.2%	CHDP	840			
Medi-Cal	6,309	16.8%	Family PACT	4,604			
Medi-Cal - Managed Care	7,602	20.2%	Other County Programs	-			
County Indigent / CMSP / MISP	2,157	5.7%	Children's Treatment Program	17			
Healthy Families	84	0.2%	Other Payer - covered by a grant	711			
Private Insurance	910	2.4%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	19,931	52.9%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	37,654	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	2,059	\$ 225,237	\$ (18,121)	\$ 243,358	108.0%	\$ 109.39	\$ 118.19
Medicare - Managed Care	153	\$ 26,275	\$ (5,095)	\$ 31,370	119.4%	\$ 171.73	\$ 205.03
Medi-Cal	39,387	\$ 6,307,782	\$ (235,399)	\$ 6,543,181	103.7%	\$ 160.15	\$ 166.13
Medi-Cal - Managed Care	28,433	\$ 3,753,560	\$ (1,016,457)	\$ 4,770,017	127.1%	\$ 132.01	\$ 167.76
County Indigent/CMSP/MISP	8,517	\$ 1,082,709	\$ (481,563)	\$ 1,564,272	144.5%	\$ 127.12	\$ 183.66
Healthy Families	378	\$ 77,620	\$ 48,780	\$ 28,840	37.2%	\$ 205.34	\$ 76.30
Private Insurance	2,573	\$ 270,724	\$ 23,364	\$ 247,360	91.4%	\$ 105.22	\$ 96.14
Self-Pay/ Sliding Fee	24,514	\$ 4,111,475	\$ 2,673,900	\$ 1,437,575	35.0%	\$ 167.72	\$ 58.64
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	2,734	\$ 330,117	\$ 238,254	\$ 91,863	27.8%	\$ 120.75	\$ 33.60
Child Health & Disability Prog (CHDP)	2,081	\$ 365,353	\$ (6,311)	\$ 371,664	101.7%	\$ 175.57	\$ 178.60
Family Pact	8,283	\$ 1,731,349	\$ 577,270	\$ 1,154,079	66.7%	\$ 209.02	\$ 139.33
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	119,112	\$ 18,282,201	\$ 1,798,622	\$ 16,483,579	90.2%	\$ 153.49	\$ 138.39

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 18,282,201 100.0%
- Write-Offs & Adjustments	\$ 1,798,622 9.8%
Net Revenue (Collected)	\$ 16,483,579 90.2%
+ Other Revenue Sources	\$ 7,899,056 43.2%
Total Operating Revenue	\$ 24,382,635 133.4%
- Operating Expenses	\$ 26,489,306 144.9%
Net Income from Operations	\$ (2,106,671) -11.5%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 17,236,588 65.1%
Contract Services - Prof.	\$ 1,413,808 5.3%
Supplies - Medical & Dental	\$ 487,428 1.8%
Supplies - Office	\$ 2,158,463 8.1%
Outpatient Care Services	\$ 355,261 1.3%
Rent / Depreciation / Interest	\$ 1,241,886 4.7%
Utilities	\$ 429,778 1.6%
Continuing Education	\$ 13,313 0.1%
Information Technology	\$ 561,719 2.1%
All Others	\$ 2,591,062 9.8%
Total Expenses	\$ 26,489,306 100.0%

Write-Offs & Adjustments		% of Total
Sliding Fee Write-Offs	\$ 2,556,744	142.2%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 1,472,877	81.9%
Bad Debts	\$ 117,156	6.5%
Reconciliation	\$ (2,348,155)	(130.6%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 1,798,622	100.0%

Other Revenue Sources		% of Total
Federal (including stimulus funds)	\$ 3,246,333	41.1%
State EAPC	\$ 0	0.0%
State Other	\$ 524,144	6.6%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 1,769,337	22.4%
Local	\$ 242,172	3.1%
Private	\$ 783,971	9.9%
Donations & Contributions	\$ 676,586	8.6%
Other Income	\$ 656,513	8.3%
Total Other Revenue	\$ 7,899,056	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 222.39 \$ 191.25
Total Op Rev Per Encounter	\$ 204.70 \$ 191.28
Operating Margin	-8.6% 0.0%
Cost-to-Charges	144.9% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374031	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - GRAPEVINE	Encounter Volume	33,170
Address	134 GRAPEVINE RD	Congressional District	49
City	VISTA	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92083	MSSA Designation	Urban
		MSSA Name:	OCEANSIDE EAST/SAN MARCOS WEST/VISTA
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	22,385	67.5%	Mammogram	0
Evaluation and Management (new patient)	1,622	4.9%	HIV Testing	772
Hospital Related Services	0	0.0%	Pap Smear	626
Case Management Services	0	0.0%	Contraceptive Management	139
Medicine - Special Services	586	1.8%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	2,724	8.2%	DTaP, DTP, Diphtheria and Tetanus	1,507
Preventive Medicine (adults)	55	0.2%	Hemophilus Influenza B (Hib)	719
Counseling	2,349	7.1%	Hepatitis A	518
Integumentary System	0	0.0%	Hepatitis B	225
Maternity Care and Delivery	2,577	7.8%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	2,222
Family Planning "Z" codes	261	0.8%	Measles, Mumps and Rubella and Varicella	454
Dental encounters (CDT codes)	611	1.8%	Pneumococcal	894
All Other Services (not included in above)	0	0.0%	Poliovirus	431
Total Encounters by Service	33,170	100.0%	Varicella	252

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5	57.0%	21,549	65.0%	4,424.85
Physician Assistants	0	2.1%	992	3.0%	5,511.11
Family Nurse Practitioners	2	18.4%	6,877	20.7%	4,380.25
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	2.3%	606	1.8%	3,030.00
All Other Primary Care Providers	2	20.1%	3,146	9.5%	1,829.07
Total	9	100.0%	33,170	100.0%	3,884.07

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	230	2.0%	222	2.0%	Race			
From 1 to 4 years	588	5.2%	532	4.7%	Asian / Pacific Islander	328	2.9%	
From 5 to 12 years	778	6.9%	771	6.8%	Black	323	2.9%	
From 13 to 14 years	154	1.4%	156	1.4%	White (Incl. Hispanic)	10,141	89.8%	
From 15 to 19 years	303	2.7%	516	4.6%	Nat. Amer / AK Native	11	0.1%	
From 20 to 34 years	798	7.1%	1,777	15.7%	More Than One Race	343	3.0%	
From 35 to 44 years	474	4.2%	804	7.1%	Other / Unknown	141	1.2%	
From 45 to 64 years	1,196	10.6%	1,592	14.1%	Total Patients	11,287	100.0%	
65 years and older	144	1.3%	252	2.2%	Ethnicity			
Total Patients	4,665	41.3%	6,622	58.7%	Hispanic	6,320	56.0%	
					Non-Hispanic	4,925	43.6%	
					Unknown	42	0.4%	
					Total Patients	11,287	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	8,898	78.8%						
100% to 200%	1,825	16.2%						
Above 200%	272	2.4%						
Unknown	292	2.6%						
Total Patients	11,287	100.0%						
						Patients		Encounters
					Seasonal Agricultural and Migratory Workers	1,185		3,278

PATIENT COVERAGE			Episodic Programs		
	Patients	% of All Patients		Patients	
Medicare	444	3.9%	BCCCP	236	
Medicare - Managed Care	28	0.2%	CHDP	267	
Medi-Cal	1,299	11.5%	Family PACT	721	
Medi-Cal - Managed Care	3,143	27.8%	Other County Programs	-	
County Indigent / CMSP / MISP	986	8.7%	Children's Treatment Program	28	
Healthy Families	35	0.3%	Other Payer - covered by a grant	343	
Private Insurance	452	4.0%			
Alameda Alliance for Health	0	0.0%			
Healthy Way LA-Unmatched	0	0.0%			
PACE Program	0	0.0%			
Self-Pay / Sliding Fee	4,552	40.3%			
Free	0	0.0%			
All Other Payers	348	3.1%			
Total Patients	11,287	100.0%			

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,934	\$ 230,722	\$ 40,708	\$ 190,014	82.4%	\$ 119.30	\$ 98.25
Medicare - Managed Care	44	\$ 9,765	\$ (9,872)	\$ 19,637	201.1%	\$ 221.93	\$ 446.30
Medi-Cal	6,645	\$ 933,506	\$ (155,927)	\$ 1,089,433	116.7%	\$ 140.48	\$ 163.95
Medi-Cal - Managed Care	9,838	\$ 1,261,434	\$ (159,072)	\$ 1,420,506	112.6%	\$ 128.22	\$ 144.39
County Indigent/CMSP/MISP	4,160	\$ 546,328	\$ (251,123)	\$ 797,451	146.0%	\$ 131.33	\$ 191.69
Healthy Families	191	\$ 30,428	\$ 17,463	\$ 12,965	42.6%	\$ 159.31	\$ 67.88
Private Insurance	1,089	\$ 114,480	\$ 19,367	\$ 95,113	83.1%	\$ 105.12	\$ 87.34
Self-Pay/ Sliding Fee	7,003	\$ 1,215,018	\$ 806,637	\$ 408,381	33.6%	\$ 173.50	\$ 58.32
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	423	\$ 49,026	\$ 34,813	\$ 14,213	29.0%	\$ 115.90	\$ 33.60
Child Health & Disability Prog (CHDP)	591	\$ 108,805	\$ 3,253	\$ 105,552	97.0%	\$ 184.10	\$ 178.60
Family Pact	812	\$ 149,523	\$ 42,962	\$ 106,561	71.3%	\$ 184.14	\$ 131.23
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	440	\$ 50,226	\$ (9,674)	\$ 59,900	119.3%	\$ 114.15	\$ 136.14
Total	33,170	\$ 4,699,261	\$ 379,535	\$ 4,319,726	91.9%	\$ 141.67	\$ 130.23

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 4,699,261 100.0%
- Write-Offs & Adjustments	\$ 379,535 8.1%
Net Revenue (Collected)	\$ 4,319,726 91.9%
+ Other Revenue Sources	\$ 475,371 10.1%
Total Operating Revenue	\$ 4,795,097 102.0%
- Operating Expenses	\$ 3,694,258 78.6%
Net Income from Operations	\$ 1,100,839 23.4%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 2,905,525 78.6%
Contract Services - Prof.	\$ 32,000 0.9%
Supplies - Medical & Dental	\$ 71,306 1.9%
Supplies - Office	\$ 162,180 4.4%
Outpatient Care Services	\$ 92,428 2.5%
Rent / Depreciation / Interest	\$ 184,148 5.0%
Utilities	\$ 86,514 2.3%
Continuing Education	\$ 6,424 0.2%
Information Technology	\$ 43,892 1.2%
All Others	\$ 109,841 3.0%
Total Expenses	\$ 3,694,258 100.0%

Write-Offs & Adjustments	
Sliding Fee Write-Offs	\$ 779,581 205.4%
Free/Complimentary	\$ 0 0.0%
Contractual Adjustments	\$ 129,381 34.1%
Bad Debts	\$ 27,056 7.1%
Reconciliation	\$ (556,483) (146.6%)
Other Adjustments	\$ 0 0.0%
Total Write-offs & Adjustments	\$ 379,535 100.0%

Other Revenue Sources	
Federal (including stimulus funds)	\$ 449,920 94.6%
State EAPC	\$ 0 0.0%
State Other	\$ 25,451 5.4%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 0 0.0%
Local	\$ 0 0.0%
Private	\$ 0 0.0%
Donations & Contributions	\$ 0 0.0%
Other Income	\$ 0 0.0%
Total Other Revenue	\$ 475,371 100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 111.37 \$ 191.25
Total Op Rev Per Encounter	\$ 144.56 \$ 191.28
Operating Margin	23.0% 0.0%
Cost-to-Charges	78.6% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374295	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - HORNE STREET	Encounter Volume	8,096
Address	517 N. HORNE STREET	Congressional District	49
City	OCEANSIDE	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92054	MSSA Designation	Urban
		MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	4,200	51.9%	Mammogram	0
Evaluation and Management (new patient)	603	7.4%	HIV Testing	606
Hospital Related Services	0	0.0%	Pap Smear	467
Case Management Services	0	0.0%	Contraceptive Management	338
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	41
Preventive Medicine (adults)	3	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	1,803	22.3%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	1,169	14.4%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	61
Family Planning "Z" codes	302	3.7%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1
All Other Services (not included in above)	16	0.2%	Poliovirus	0
Total Encounters by Service	8,096	100.0%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	8.0%	802	9.9%	5,012.50
Physician Assistants	0	4.0%	465	5.7%	5,812.50
Family Nurse Practitioners	1	47.7%	4,776	59.0%	5,027.37
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1	40.2%	2,053	25.4%	2,566.25
Total	2	100.0%	8,096	100.0%	4,068.34

DEMOGRAPHIC DATA			Patients by Age and Gender			Patients by Race/Ethnicity		
	Male	% of All Patients	Female	% of All Patients		Patients	% of Total	
Under 1 year	0	0.0%	0	0.0%	Race			
From 1 to 4 years	1	0.0%	0	0.0%	Asian / Pacific Islander	59	1.7%	
From 5 to 12 years	5	0.1%	5	0.1%	Black	153	4.4%	
From 13 to 14 years	1	0.0%	14	0.4%	White (Incl. Hispanic)	3,032	88.1%	
From 15 to 19 years	78	2.3%	489	14.2%	Nat. Amer / AK Native	5	0.1%	
From 20 to 34 years	280	8.1%	1,337	38.9%	More Than One Race	157	4.6%	
From 35 to 44 years	94	2.7%	352	10.2%	Other / Unknown	35	1.0%	
From 45 to 64 years	239	6.9%	484	14.1%	Total Patients	3,441	100.0%	
65 years and older	25	0.7%	37	1.1%	Ethnicity			
Total Patients	723	21.0%	2,718	79.0%	Hispanic	1,831	53.2%	
					Non-Hispanic	1,596	46.4%	
					Unknown	14	0.4%	
					Total Patients	3,441	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	2,843	82.6%						
100% to 200%	476	13.8%						
Above 200%	41	1.2%						
Unknown	81	2.4%						
Total Patients	3,441	100.0%						
						Patients		Encounters
					Seasonal Agricultural and Migratory Workers	245		630

PATIENT COVERAGE		Patients		Episodic Programs		Patients	
	Patients	% of All Patients		Patients			
Medicare	60	1.7%	BCCCP	154			
Medicare - Managed Care	9	0.3%	CHDP	-			
Medi-Cal	323	9.4%	Family PACT	1,503			
Medi-Cal - Managed Care	304	8.8%	Other County Programs	-			
County Indigent / CMSP / MISP	367	10.7%	Children's Treatment Program	11			
Healthy Families	0	0.0%	Other Payer - covered by a grant	21			
Private Insurance	64	1.9%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	2,314	67.2%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	3,441	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	124	\$ 14,191	\$ 1,811	\$ 12,380	87.2%	\$ 114.44	\$ 99.84
Medicare - Managed Care	9	\$ 1,585	\$ (563)	\$ 2,148	135.5%	\$ 176.11	\$ 238.67
Medi-Cal	2,647	\$ 200,701	\$ (233,269)	\$ 433,970	216.2%	\$ 75.82	\$ 163.95
Medi-Cal - Managed Care	838	\$ 83,189	\$ (118,609)	\$ 201,798	242.6%	\$ 99.27	\$ 240.81
County Indigent/CMSP/MISP	817	\$ 88,131	\$ (53,025)	\$ 141,156	160.2%	\$ 107.87	\$ 172.77
Healthy Families	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Private Insurance	123	\$ 15,228	\$ 1,504	\$ 13,724	90.1%	\$ 123.80	\$ 111.58
Self-Pay/ Sliding Fee	1,228	\$ 141,280	\$ 92,742	\$ 48,538	34.4%	\$ 115.05	\$ 39.53
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	244	\$ 29,796	\$ 21,597	\$ 8,199	27.5%	\$ 122.11	\$ 33.60
Child Health & Disability Prog (CHDP)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Family Pact	2,066	\$ 344,299	\$ 79,382	\$ 264,917	76.9%	\$ 166.65	\$ 128.23
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	8,096	\$ 918,400	\$ (208,430)	\$ 1,126,830	122.7%	\$ 113.44	\$ 139.18

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 918,400 100.0%
- Write-Offs & Adjustments	\$ (208,430) -22.7%
Net Revenue (Collected)	\$ 1,126,830 122.7%
+ Other Revenue Sources	\$ 102,591 11.2%
Total Operating Revenue	\$ 1,229,421 133.9%
- Operating Expenses	\$ 731,929 79.7%
Net Income from Operations	\$ 497,492 54.2%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 527,714 72.1%
Contract Services - Prof.	\$ 0 0.0%
Supplies - Medical & Dental	\$ 28,691 3.9%
Supplies - Office	\$ 64,813 8.9%
Outpatient Care Services	\$ 16,152 2.2%
Rent / Depreciation / Interest	\$ 21,057 2.9%
Utilities	\$ 22,339 3.1%
Continuing Education	\$ 689 0.1%
Information Technology	\$ 8,774 1.2%
All Others	\$ 41,700 5.7%
Total Expenses	\$ 731,929 100.0%

Write-Offs & Adjustments	
Sliding Fee Write-Offs	\$ 86,068 -41.3%
Free/Complimentary	\$ 0 0.0%
Contractual Adjustments	\$ (274,752) 131.8%
Bad Debts	\$ 6,674 -3.2%
Reconciliation	\$ (26,420) 12.7%
Other Adjustments	\$ 0 0.0%
Total Write-offs & Adjustments	\$ (208,430) 100.0%

Other Revenue Sources	
Federal (including stimulus funds)	\$ 102,591 100.0%
State EAPC	\$ 0 0.0%
State Other	\$ 0 0.0%
LA County Public Private	\$ 0 0.0%
Other County Grant Programs	\$ 0 0.0%
Local	\$ 0 0.0%
Private	\$ 0 0.0%
Donations & Contributions	\$ 0 0.0%
Other Income	\$ 0 0.0%
Total Other Revenue	\$ 102,591 100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 90.41 \$ 191.25
Total Op Rev Per Encounter	\$ 151.86 \$ 191.28
Operating Margin	40.5% 0.0%
Cost-to-Charges	79.7% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374329	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - N RIVER RD	Encounter Volume	13,637
Address	4700 NORTH RIVER ROAD	Congressional District	49
City	OCEANSIDE	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92057	MSSA Designation	Urban
		MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	8,126	59.6%	Mammogram	0
Evaluation and Management (new patient)	1,034	7.6%	HIV Testing	491
Hospital Related Services	0	0.0%	Pap Smear	359
Case Management Services	0	0.0%	Contraceptive Management	148
Medicine - Special Services	0	0.0%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	1,687	12.4%	DTaP, DTP, Diphtheria and Tetanus	765
Preventive Medicine (adults)	5	0.0%	Hemophilus Influenza B (Hib)	403
Counseling	1,502	11.0%	Hepatitis A	296
Integumentary System	0	0.0%	Hepatitis B	98
Maternity Care and Delivery	936	6.9%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,211
Family Planning "Z" codes	189	1.4%	Measles, Mumps and Rubella and Varicella	278
Dental encounters (CDT codes)	151	1.1%	Pneumococcal	475
All Other Services (not included in above)	7	0.1%	Poliovirus	245
Total Encounters by Service	13,637	100.0%	Varicella	114

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1	37.3%	5,586	41.0%	3,990.00
Physician Assistants	0	3.7%	795	5.8%	5,678.57
Family Nurse Practitioners	1	32.0%	5,472	40.1%	4,560.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	1.3%	151	1.1%	3,020.00
All Other Primary Care Providers	1	25.6%	1,633	12.0%	1,701.04
Total	4	100.0%	13,637	100.0%	3,636.53

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	154	2.6%	140	2.4%	Race	Patients	% of Total	
From 1 to 4 years	363	6.1%	341	5.7%	Asian / Pacific Islander	261	4.4%	
From 5 to 12 years	521	8.8%	476	8.0%	Black	263	4.4%	
From 13 to 14 years	95	1.6%	99	1.7%	White (Incl. Hispanic)	5,183	87.3%	
From 15 to 19 years	189	3.2%	397	6.7%	Nat. Amer / AK Native	8	0.1%	
From 20 to 34 years	373	6.3%	1,191	20.1%	More Than One Race	171	2.9%	
From 35 to 44 years	157	2.6%	445	7.5%	Other / Unknown	50	0.8%	
From 45 to 64 years	275	4.6%	613	10.3%	Total Patients	5,936	100.0%	
65 years and older	35	0.6%	72	1.2%	Ethnicity			
Total Patients	2,162	36.4%	3,774	63.6%	Hispanic	3,187	53.7%	
					Non-Hispanic	2,723	45.9%	
Poverty Level	All Patients	% of Total			Unknown	26	0.4%	
Under 100%	4,726	79.6%			Total Patients	5,936	100.0%	
100% to 200%	994	16.7%						
Above 200%	110	1.9%						
Unknown	106	1.8%						
Total Patients	5,936	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	459	1,239	

PATIENT COVERAGE				Episodic Programs			
	Patients	% of All Patients			Patients		
Medicare	87	1.5%		BCCCP	164		
Medicare - Managed Care	8	0.1%		CHDP	200		
Medi-Cal	663	11.2%		Family PACT	688		
Medi-Cal - Managed Care	1,830	30.8%		Other County Programs	-		
County Indigent / CMSP / MISIP	277	4.7%		Children's Treatment Program	5		
Healthy Families	23	0.4%		Other Payer - covered by a grant	33		
Private Insurance	190	3.2%					
Alameda Alliance for Health	0	0.0%					
Healthy Way LA-Unmatched	0	0.0%					
PACE Program	0	0.0%					
Self-Pay / Sliding Fee	2,858	48.1%					
Free	0	0.0%					
All Other Payers	0	0.0%					
Total Patients	5,936	100.0%					

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	205	\$ 29,521	\$ 6,487	\$ 23,034	78.0%	\$ 144.00	\$ 112.36
Medicare - Managed Care	8	\$ 1,142	\$ 579	\$ 563	49.3%	\$ 142.75	\$ 70.38
Medi-Cal	3,265	\$ 363,063	\$ (172,226)	\$ 535,289	147.4%	\$ 111.20	\$ 163.95
Medi-Cal - Managed Care	4,678	\$ 616,879	\$ 214,544	\$ 402,335	65.2%	\$ 131.87	\$ 86.01
County Indigent/CMSP/MISP	746	\$ 81,574	\$ (47,315)	\$ 128,889	158.0%	\$ 109.35	\$ 172.77
Healthy Families	87	\$ 15,388	\$ 7,101	\$ 8,287	53.9%	\$ 176.87	\$ 95.25
Private Insurance	321	\$ 35,052	\$ 5,762	\$ 29,290	83.6%	\$ 109.20	\$ 91.25
Self-Pay/ Sliding Fee	2,738	\$ 425,865	\$ 317,642	\$ 108,223	25.4%	\$ 155.54	\$ 39.53
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	239	\$ 26,109	\$ 18,079	\$ 8,030	30.8%	\$ 109.24	\$ 33.60
Child Health & Disability Prog (CHDP)	389	\$ 81,155	\$ 12,038	\$ 69,117	85.2%	\$ 208.62	\$ 177.68
Family Pact	961	\$ 700,371	\$ 160,330	\$ 540,041	77.1%	\$ 728.79	\$ 561.96
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	13,637	\$ 2,376,119	\$ 523,021	\$ 1,853,098	78.0%	\$ 174.24	\$ 135.89

* The PACE program reports by patient, not by encounter.

Income Statement	% of Charges
Gross Revenue (Charges)	\$ 2,376,119 100.0%
- Write-Offs & Adjustments	\$ 523,021 22.0%
Net Revenue (Collected)	\$ 1,853,098 78.0%
+ Other Revenue Sources	\$ 168,402 7.1%
Total Operating Revenue	\$ 2,021,500 85.1%
- Operating Expenses	\$ 1,595,671 67.2%
Net Income from Operations	\$ 425,829 17.9%

Operating Expenses	% of Total
Salaries, Wages & Benefits	\$ 1,241,738 77.8%
Contract Services - Prof.	\$ 0 0.0%
Supplies - Medical & Dental	\$ 36,402 2.3%
Supplies - Office	\$ 78,038 4.9%
Outpatient Care Services	\$ 139,099 8.7%
Rent / Depreciation / Interest	\$ 6,170 0.4%
Utilities	\$ 26,307 1.6%
Continuing Education	\$ 2,848 0.2%
Information Technology	\$ 26,797 1.7%
All Others	\$ 38,272 2.4%
Total Expenses	\$ 1,595,671 100.0%

Write-Offs & Adjustments		%
Sliding Fee Write-Offs	\$ 304,735	58.3%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 378,565	72.4%
Bad Debts	\$ 12,907	2.5%
Reconciliation	\$ (173,186)	(33.1%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 523,021	100.0%

Other Revenue Sources		%
Federal (including stimulus funds)	\$ 168,402	100.0%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 0	0.0%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 168,402	100.0%

Financial Ratios	Statewide Ratios
Expense Per Encounter	\$ 117.01 \$ 191.25
Total Op Rev Per Encounter	\$ 148.24 \$ 191.28
Operating Margin	21.1% 0.0%
Cost-to-Charges	67.2% 93.9%

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374180	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - PIER VIEW WAY	Encounter Volume	16,885
Address	818 PIER VIEW WAY	Congressional District	49
City	OCEANSIDE	State Senate District	36
State	CA	State Assembly District	76
Zip Code	92054	MSSA Designation	Urban
		MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin and End Dates	1/1/2013 to 12/31/2013	Responder Status	Responder
Clinic County	San Diego	Facility in Operation	Yes
Community/Free	Community Clinic		

UTILIZATION DATA	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES	Number of Procedures
Selected Encounters by Principal Service			Selected Procedures	
Evaluation and Management (established patient)	13,857	82.1%	Mammogram	0
Evaluation and Management (new patient)	1,639	9.7%	HIV Testing	946
Hospital Related Services	0	0.0%	Pap Smear	362
Case Management Services	0	0.0%	Contraceptive Management	24
Medicine - Special Services	452	2.7%	Vaccinations:	
Preventive Medicine (infant, child, adolescent)	785	4.6%	DTaP, DTP, Diphtheria and Tetanus	661
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	263
Counseling	0	0.0%	Hepatitis A	207
Integumentary System	0	0.0%	Hepatitis B	156
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,124
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	209
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	426
All Other Services (not included in above)	152	0.9%	Poliovirus	151
Total Encounters by Service	16,885	100.0%	Varicella	101

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2	47.6%	8,499	50.3%	4,496.83
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	2	43.1%	7,943	47.0%	4,645.03
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	9.3%	443	2.6%	1,197.30
Total	4	100.0%	16,885	100.0%	4,253.15

DEMOGRAPHIC DATA								
Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients	Patients by Race/Ethnicity			
Under 1 year	93	1.3%	99	1.4%	Race	Patients	% of Total	
From 1 to 4 years	205	2.8%	200	2.7%	Asian / Pacific Islander	249	3.4%	
From 5 to 12 years	286	3.9%	298	4.1%	Black	335	4.6%	
From 13 to 14 years	69	0.9%	69	0.9%	White (Incl. Hispanic)	6,319	86.3%	
From 15 to 19 years	167	2.3%	264	3.6%	Nat. Amer / AK Native	13	0.2%	
From 20 to 34 years	628	8.6%	1,075	14.7%	More Than One Race	330	4.5%	
From 35 to 44 years	385	5.3%	617	8.4%	Other / Unknown	76	1.0%	
From 45 to 64 years	1,036	14.1%	1,444	19.7%	Total Patients	7,322	100.0%	
65 years and older	149	2.0%	238	3.3%	Ethnicity			
Total Patients	3,018	41.2%	4,304	58.8%	Hispanic	3,363	45.9%	
					Non-Hispanic	3,908	53.4%	
					Unknown	51	0.7%	
					Total Patients	7,322	100.0%	
Poverty Level	All Patients	% of Total						
Under 100%	5,551	75.8%						
100% to 200%	1,091	14.9%						
Above 200%	144	2.0%						
Unknown	536	7.3%						
Total Patients	7,322	100.0%						
						Patients	Encounters	
					Seasonal Agricultural and Migratory Workers	393	850	

PATIENT COVERAGE	Patients	% of All Patients	Episodic Programs	Patients
Medicare	395	5.4%	BCCCP	200
Medicare - Managed Care	27	0.4%	CHDP	90
Medi-Cal	374	5.1%	Family PACT	370
Medi-Cal - Managed Care	1,557	21.3%	Other County Programs	-
County Indigent / CMSP / MISP	1,164	15.9%	Children's Treatment Program	23
Healthy Families	8	0.1%	Other Payer - covered by a grant	48
Private Insurance	351	4.8%		
Alameda Alliance for Health	0	0.0%		
Healthy Way LA-Unmatched	0	0.0%		
PACE Program	0	0.0%		
Self-Pay / Sliding Fee	3,446	47.1%		
Free	0	0.0%		
All Other Payers	0	0.0%		
Total Patients	7,322	100.0%		

FINANCIAL DATA		Gross	Write-Offs &	Net Revenue	Net Revenue	Gross Revenue	Net Revenue
Payment Source	Encounters	Revenue	Adjustments	(Collected)	% of Charges	per Encounter	per Encounter
Medicare	1,368	\$ 180,549	\$ 46,144	\$ 134,405	74.4%	\$ 131.98	\$ 98.25
Medicare - Managed Care	41	\$ 5,926	\$ (7,175)	\$ 13,101	221.1%	\$ 144.54	\$ 319.54
Medi-Cal	921	\$ 191,794	\$ 40,798	\$ 150,996	78.7%	\$ 208.25	\$ 163.95
Medi-Cal - Managed Care	4,064	\$ 592,198	\$ 225,133	\$ 367,065	62.0%	\$ 145.72	\$ 90.32
County Indigent/CMSP/MISP	4,340	\$ 613,130	\$ (221,821)	\$ 834,951	136.2%	\$ 141.27	\$ 192.39
Healthy Families	42	\$ 7,794	\$ 3,181	\$ 4,613	59.2%	\$ 185.57	\$ 109.83
Private Insurance	692	\$ 73,806	\$ 9,598	\$ 64,208	87.0%	\$ 106.66	\$ 92.79
Self-Pay/ Sliding Fee	4,467	\$ 901,749	\$ 593,979	\$ 307,770	34.1%	\$ 201.87	\$ 68.90
Non-Pay (Free)	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Breast Cancer	354	\$ 38,630	\$ 26,735	\$ 11,895	30.8%	\$ 109.12	\$ 33.60
Child Health & Disability Prog (CHDP)	168	\$ 41,998	\$ 11,993	\$ 30,005	71.4%	\$ 249.99	\$ 178.60
Family Pact	428	\$ 76,272	\$ 17,467	\$ 58,805	77.1%	\$ 178.21	\$ 137.39
Healthy Way LA-Unmatched	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
PACE Program*	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Alameda Alliance For Health	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Other County Programs	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
All Other Payers	0	\$ 0	\$ 0	\$ 0	0.0%	\$ 0.00	\$ 0.00
Total	16,885	\$ 2,723,846	\$ 746,032	\$ 1,977,814	72.6%	\$ 161.32	\$ 117.13

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges	Operating Expenses		% of Total
Gross Revenue (Charges)	\$ 2,723,846	100.0%	Salaries, Wages & Benefits	\$ 1,615,834	79.2%
- Write-Offs & Adjustments	\$ 746,032	27.4%	Contract Services - Prof.	\$ 32,000	1.6%
Net Revenue (Collected)	\$ 1,977,814	72.6%	Supplies - Medical & Dental	\$ 60,068	2.9%
+ Other Revenue Sources	\$ 195,265	7.2%	Supplies - Office	\$ 106,147	5.2%
Total Operating Revenue	\$ 2,173,079	79.8%	Outpatient Care Services	\$ 62,076	3.0%
- Operating Expenses	\$ 2,041,069	74.9%	Rent / Depreciation / Interest	\$ 38,755	1.9%
Net Income from Operations	\$ 132,010	4.8%	Utilities	\$ 43,356	2.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	\$ 569,225	76.3%
Free/Complimentary	\$ 0	0.0%
Contractual Adjustments	\$ 338,730	45.4%
Bad Debts	\$ 24,754	3.3%
Reconciliation	\$ (186,677)	(25.0%)
Other Adjustments	\$ 0	0.0%
Total Write-offs & Adjustments	\$ 746,032	100.0%

Financial Ratios		Statewide Ratios	
Expense Per Encounter	\$ 120.88	\$ 191.25	
Total Op Rev Per Encounter	\$ 128.70	\$ 191.28	
Operating Margin	6.1%	0.0%	
Cost-to-Charges	74.9%	93.9%	

Other Revenue Sources		
Federal (including stimulus funds)	\$ 166,980	85.5%
State EAPC	\$ 0	0.0%
State Other	\$ 0	0.0%
LA County Public Private	\$ 0	0.0%
Other County Grant Programs	\$ 0	0.0%
Local	\$ 0	0.0%
Private	\$ 28,285	14.5%
Donations & Contributions	\$ 0	0.0%
Other Income	\$ 0	0.0%
Total Other Revenue	\$ 195,265	100.0%