



HEALTHY SAN DIEGO STATISTICAL REPORT

HEALTH CARE OPTIONS—December 2016

I. Statistics by Health Plan

Table I

| Health Plan | Total Selected | Percent Selected | New Enrollments | On-Going | YTD 7/2016 - 6/2017 | FY 2015-2016 % by Plan |
|------------------------|----------------|------------------|-----------------|------------|---------------------|------------------------|
| Care 1st | 112 | 6.8% | 91 | 21 | 776 | 8.6% |
| Community Health Group | 649 | 39.3% | 507 | 142 | 3,694 | 41.4% |
| Health Net | 107 | 6.5% | 73 | 34 | 469 | 4.6% |
| Kaiser Permanente | 301 | 18.2% | 272 | 29 | 1,648 | 16.2% |
| Molina | 482 | 29.2% | 426 | 56 | 2,965 | 29.2% |
| Total | 1,651 | 100.0% | 1,369 | 282 | 9,552 | 100.0% |

II. Presentation Statistics by Site

Table II

| FRC | People Attending | | Forms Distributed | Forms Submitted | Total Beneficiaries | YTD 7/2016-6/2017 | Additional Customer Contacts |
|---------------|------------------|------------|-------------------|-----------------|---------------------|-------------------|------------------------------|
| | Group | 1 on 1's | | | | | |
| Centre City | 5 | 11 | 15 | 25 | 24 | 120 | 75 |
| Chula Vista | 130 | 83 | 190 | 221 | 344 | 2,045 | 223 |
| El Cajon | 86 | 68 | 98 | 132 | 216 | 1,310 | 374 |
| Lemon Grove | 46 | 41 | 84 | 94 | 122 | 791 | 102 |
| National City | 86 | 2 | 72 | 72 | 135 | 693 | 203 |
| North Central | 27 | 51 | 72 | 76 | 105 | 596 | 301 |
| North Coastal | 71 | 94 | 139 | 159 | 278 | 1,554 | 325 |
| North Inland | 153 | 117 | 97 | 144 | 297 | 1,542 | 376 |
| Northeast | 19 | 30 | 28 | 38 | 76 | 449 | 154 |
| Southeast | 9 | 21 | 27 | 39 | 54 | 452 | 134 |
| Total | 632 | 518 | 822 | 1,000 | 1,651 | 9,552 | 2,267 |

YTD 07/2016 through 06/2017

III. Countywide Statistics

Presentations by Language: 818 presentations (326 group and 492 one-on-ones), 216 in English, and 109 in Spanish (breakdown of language is for groups only).

COUNTY OF SAN DIEGO/ HEALTH CARE OPTIONS

HEALTHY SAN DIEGO

December 2016

Statistical Report for Health Care Options Presentations

IV. Enrollment Statistics for July 2016 through June 2017

Table III

| | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Jan-17 | Feb-17 | Mar-17 | Apr-17 | May-17 | Jun-17 | FY* 2016-2017 | | FY* 2015/2016 |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|-----------------|---------------|
| | | | | | | | | | | | | | YTD Total | Monthly Average | |
| All Site Totals | | | | | | | | | | | | | | | |
| Presentations** | 821 | 918 | 701 | 720 | 708 | 818 | | | | | | | 4,686 | 781 | 10,505 |
| Attendance | 1,202 | 1,347 | 1,042 | 1,080 | 964 | 1,150 | | | | | | | 6,785 | 1,131 | 18,938 |
| Forms Distributed | 796 | 928 | 740 | 733 | 681 | 822 | | | | | | | 4,700 | 783 | 11,186 |
| Forms Submitted | 1,003 | 1,098 | 925 | 868 | 849 | 1,000 | | | | | | | 5,743 | 957 | 13,114 |
| % Forms Submitted | 126.0% | 118.3% | 125.0% | 118.4% | 124.7% | 121.7% | | | | | | | - | 122.3% | - |
| Plan Selection | | | | | | | | | | | | | | | |
| Total Beneficiaries | 1,659 | 1,902 | 1,546 | 1,463 | 1,331 | 1,651 | | | | | | | 9,552 | 1,592 | 33,873 |
| New Plan | 1,330 | 1,510 | 1,263 | 1,179 | 1,113 | 1,369 | | | | | | | 7,764 | 1,294 | 25,668 |
| Continue in previous | 329 | 392 | 283 | 284 | 218 | 282 | | | | | | | 1,788 | 298 | 8,205 |
| Average Attend | | | | | | | | | | | | | | | |
| Per Group Presentation | 1 | 1 | 1 | 1 | 1 | 1 | | | | | | | - | 1 | - |
| Per Day (All Sites) | 43 | 40 | 33 | 34 | 37 | 39 | | | | | | | - | 38 | - |
| Total Work Days | 20 | 23 | 21 | 21 | 19 | 21 | | | | | | | 125 | 21 | 250 |

Comments: A total of four (4) presentations were cancelled. Cancellations are not included in data.

* FY time frame is July 1 thru June 30

** Presentations include 1 on 1's