



HEALTHY SAN DIEGO STATISTICAL REPORT

HEALTH CARE OPTIONS—MARCH 2015

I. Statistics by Health Plan

Table I

| Health Plan | Total Selected | Percent Selected | New Enrollments | On-Going | YTD 7/2014 -6/2015 | FY 2013-2014 % by Plan |
|------------------------|----------------|------------------|-----------------|------------|--------------------|------------------------|
| Care 1st | 315 | 12.0% | 259 | 56 | 2,687 | 10.0% |
| Community Health Group | 996 | 37.9% | 738 | 258 | 12,118 | 49.5% |
| Health Net | 181 | 6.9% | 132 | 49 | 1,459 | 6.2% |
| Kaiser Permanente | 378 | 14.4% | 340 | 38 | 3,104 | 11.2% |
| Molina | 758 | 28.8% | 565 | 193 | 7,036 | 23.1% |
| Total | 2,628 | 100.0% | 2,034 | 594 | 26,404 | 100.0% |

II. Presentation Statistics by Site

Table II

| FRC | People Attending | | Forms Distributed | Forms Submitted | Total Beneficiaries | YTD 7/2014-6/2015 | Additional Customer Contacts |
|---------------|------------------|------------|-------------------|-----------------|---------------------|-------------------|------------------------------|
| | Group | 1 on 1's | | | | | |
| Centre City | 129 | 13 | 122 | 164 | 201 | 3,399 | 90 |
| El Cajon | 231 | 70 | 121 | 157 | 318 | 2,593 | 503 |
| Lemon Grove | 216 | 48 | 179 | 165 | 227 | 2,222 | 424 |
| North Central | 94 | 14 | 66 | 81 | 113 | 1,585 | 293 |
| North Coastal | 222 | 94 | 168 | 194 | 306 | 3,875 | 427 |
| North Inland | 270 | 62 | 157 | 202 | 354 | 3,049 | 430 |
| Northeast | 62 | 35 | 42 | 49 | 93 | 1,239 | 218 |
| Southeast | 89 | 27 | 142 | 159 | 262 | 1,343 | 186 |
| South Region | 519 | 117 | 268 | 304 | 754 | 7,099 | 633 |
| Total | 1,832 | 480 | 1,265 | 1,475 | 2,628 | 26,404 | 3,204 |

YTD 07/2014 through 06/2015

III. Countywide Statistics

Presentations by Language: 905 presentations (425 group and 480 one-on-ones), 288 in English, and 137 in Spanish (breakdown of language is for groups only).

COUNTY OF SAN DIEGO/ HEALTH CARE OPTIONS

HEALTHY SAN DIEGO

March 2015

Statistical Report for Health Care Options Presentations

IV. Enrollment Statistics for July 2014 through June 2015

Table III

| | Jul 14 | Aug 14 | Sep 14 | Oct 14 | Nov 14 | Dec 14 | Jan 15 | Feb 15 | Mar 15 | Apr 15 | May 15 | Jun 15 | FY* 2014-2015 | | FY* 2013/2014 | |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|-----------------|---------------|--------|
| | | | | | | | | | | | | | YTD Total | Monthly Average | | |
| All Site Totals | | | | | | | | | | | | | | | | |
| Presentations** | 1,080 | 971 | 965 | 969 | 853 | 1,047 | 1,010 | 973 | 905 | - | - | - | - | 8,773 | 975 | 9,228 |
| Attendance | 2,555 | 2,443 | 2,323 | 2,195 | 1,830 | 2,301 | 2,399 | 2,239 | 2,312 | - | - | - | - | 20,597 | 2,289 | 21,447 |
| Forms Distributed | 1,589 | 1,576 | 1,470 | 1,455 | 913 | 1,192 | 1,324 | 1,234 | 1,265 | - | - | - | - | 12,018 | 1,335 | 18,098 |
| Forms Submitted | 1,980 | 1,832 | 1,728 | 1,660 | 1,110 | 1,454 | 1,568 | 1,426 | 1,475 | - | - | - | - | 14,233 | 1,581 | 21,002 |
| % Forms Submitted | 124.6% | 116.2% | 117.6% | 114.1% | 121.6% | 122.0% | 122.0% | 115.6% | 116.6% | - | - | - | - | - | 118.9% | - |
| Plan Selection | | | | | | | | | | | | | | | | |
| Total Beneficiaries | 3,821 | 3,476 | 3,286 | 3,071 | 2,083 | 2,668 | 2,857 | 2,552 | 2,628 | - | - | - | - | 26,442 | 2,938 | 39,522 |
| New Plan | 2,883 | 2,605 | 2,497 | 2,374 | 1,552 | 2,052 | 2,254 | 1,978 | 2,034 | - | - | - | - | 20,229 | 2,248 | 30,638 |
| Continue in previous | 938 | 871 | 789 | 697 | 531 | 616 | 603 | 574 | 594 | - | - | - | - | 6,213 | 690 | 8,242 |
| Average Attend | | | | | | | | | | | | | | | | |
| Per Group Presentation | 4 | 4 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | - | - | - | - | - | 3 | - |
| Per Day (All Sites) | 49 | 46 | 46 | 42 | 50 | 48 | 51 | 51 | 43 | - | - | - | - | - | 47 | - |
| Total Work Days | 22 | 21 | 21 | 23 | 17 | 22 | 20 | 19 | 21 | - | - | - | - | 186 | 21 | 228 |

Comments: A total of one(1) presentation was cancelled. Cancellations are not included in data.

* FY time frame is July 1 thru June 30

** Presentations include 1 on 1's