



HEALTHY SAN DIEGO STATISTICAL REPORT

HEALTH CARE OPTIONS—JANUARY 2015

I. Statistics by Health Plan

Table I

| Health Plan | Total Selected | Percent Selected | New Enrollments | On-Going | YTD 7/2014 -6/2015 | FY 2013-2014 % by Plan |
|------------------------|----------------|------------------|-----------------|------------|--------------------|------------------------|
| Care 1st | 325 | 11.4% | 287 | 38 | 2,101 | 10.0% |
| Community Health Group | 1,288 | 45.1% | 981 | 307 | 10,006 | 49.5% |
| Health Net | 158 | 5.5% | 107 | 51 | 1,155 | 6.2% |
| Kaiser Permanente | 329 | 11.5% | 293 | 36 | 2,371 | 11.2% |
| Molina | 757 | 26.5% | 586 | 171 | 5,629 | 23.1% |
| Total | 2,857 | 100.0% | 2,254 | 603 | 21,262 | 100.0% |

II. Presentation Statistics by Site

Table II

| FRC | People Attending | | Forms Distributed | Forms Submitted | Total Beneficiaries | YTD 7/2014-6/2015 | Additional Customer Contacts |
|---------------|------------------|------------|-------------------|-----------------|---------------------|-------------------|------------------------------|
| | Group | 1 on 1's | | | | | |
| Centre City | 141 | 4 | 141 | 244 | 328 | 2,966 | 136 |
| El Cajon | 169 | 57 | 99 | 130 | 250 | 1,972 | 687 |
| Lemon Grove | 259 | 57 | 213 | 182 | 249 | 1,828 | 564 |
| North Central | 117 | 20 | 84 | 100 | 159 | 1,298 | 322 |
| North Coastal | 277 | 80 | 215 | 225 | 415 | 3,265 | 289 |
| North Inland | 270 | 61 | 142 | 198 | 368 | 2,369 | 283 |
| Northeast | 85 | 35 | 35 | 57 | 132 | 1,039 | 390 |
| Southeast | 65 | 24 | 117 | 126 | 189 | 886 | 120 |
| South Region | 567 | 111 | 278 | 306 | 767 | 5,639 | 626 |
| Total | 1,950 | 449 | 1,324 | 1,568 | 2,857 | 21,262 | 3,417 |

YTD 07/2014 through 07/2015

III. Countywide Statistics

Presentations by Language: 1,010 presentations (561 group and 449 one-on-ones), 374 in English, 183 in Spanish, 3 in Vietnamese and 1 in Chinese (breakdown of language is for groups only).

IV. Enrollment Statistics for July 2014 through June 2015

Table III

| | Jul 14 | Aug 14 | Sep 14 | Oct 14 | Nov 14 | Dec 14 | Jan 15 | Feb 15 | Mar 15 | Apr 15 | May 15 | Jun 15 | FY* 2014-2015 | | FY* 2013/2014 | |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|-----------------|---------------|--------|
| | | | | | | | | | | | | | YTD Total | Monthly Average | | |
| All Site Totals | | | | | | | | | | | | | | | | |
| Presentations** | 1,080 | 971 | 965 | 969 | 853 | 1,047 | 1,010 | - | - | - | - | - | - | 6,895 | 985 | 9,228 |
| Attendance | 2,555 | 2,443 | 2,323 | 2,195 | 1,830 | 2,301 | 2,399 | - | - | - | - | - | - | 16,046 | 2,292 | 21,447 |
| Forms Distributed | 1,589 | 1,576 | 1,470 | 1,455 | 913 | 1,192 | 1,324 | - | - | - | - | - | - | 9,519 | 1,360 | 18,098 |
| Forms Submitted | 1,980 | 1,832 | 1,728 | 1,660 | 1,110 | 1,454 | 1,568 | - | - | - | - | - | - | 11,332 | 1,619 | 21,002 |
| % Forms Submitted | 124.6% | 116.2% | 117.6% | 114.1% | 121.6% | 122.0% | 118.4% | - | - | - | - | - | - | - | 119.2% | - |
| Plan Selection | | | | | | | | | | | | | | | | |
| Total Beneficiaries | 3,821 | 3,476 | 3,286 | 3,071 | 2,083 | 2,668 | 2,857 | - | - | - | - | - | - | 21,262 | 3,037 | 39,522 |
| New Plan | 2,883 | 2,605 | 2,497 | 2,374 | 1,552 | 2,052 | 2,254 | - | - | - | - | - | - | 16,217 | 2,317 | 30,638 |
| Continue in previous | 938 | 871 | 789 | 697 | 531 | 616 | 603 | - | - | - | - | - | - | 5,045 | 721 | 8,242 |
| Average Attend | | | | | | | | | | | | | | | | |
| Per Group Presentation | 4 | 4 | 2 | 2 | 3 | 3 | 3 | - | - | - | - | - | - | - | 3 | - |
| Per Day (All Sites) | 49 | 46 | 46 | 42 | 50 | 48 | 51 | - | - | - | - | - | - | - | 47 | - |
| Total Work Days | 22 | 21 | 21 | 23 | 17 | 22 | 20 | - | - | - | - | - | - | 146 | 21 | 228 |

Comments: A total of three(3) presentations were cancelled. Cancellations are not included in data.

* FY time frame is July 1 thru June 30

** Presentations include 1 on 1's