



COUNTY OF SAN DIEGO

AGENDA ITEM

BOARD OF SUPERVISORS

GREG COX
First District

DIANNE JACOB
Second District

DAVE ROBERTS
Third District

RON ROBERTS
Fourth District

BILL HORN
Fifth District

DATE: June 18, 2013

XX

TO: Board of Supervisors

SUBJECT: CalWORKs INFORMATION NETWORK (CalWIN) CONTRACT AMENDMENTS (DISTRICTS: ALL)

SUMMARY

Overview

The County is required by the State to determine eligibility to federal and State public assistance programs. In order to accomplish this goal, San Diego County utilizes the CalWIN automated eligibility system. To maximize efficiencies, CalWIN is overseen by the Welfare Client Data Systems (WCDS) Consortium of 18 counties that share costs associated with maintenance and updating the system in line with State requirements.

The CalWIN system consists of three contracts: (1.) The California State Association of Counties (CSAC); (2.) HP Enterprise Services (HPES); (3.) First Data Government Systems (FDGS). CSAC, a non-profit corporation governed by elected county supervisors, has functioned as the Consortium contract administrator since 1991. Electronic Data Systems (since purchased by HP Enterprise Services [HPES]) was initially awarded the contract for the design, development, implementation, ongoing operations and maintenance of the CalWIN system through a competitive procurement process with services beginning March 1, 2000 through May 31, 2008 and extended through July 31, 2013. In May, 2010, First Data Government Systems (FDGS) was awarded a contract to assist in the development of a Request for Proposals (RFP) for the procurement of Maintenance & Operations (M&O) services of CalWIN on behalf of the Consortium.

Today's item requests amendments to extend the three CalWIN contracts for one year and eight option years and up to an additional six months, if needed.

Recommendation(s)

CHIEF ADMINISTRATIVE OFFICER

1. In accordance with Board Policy A-87 Competitive Procurement, approve and authorize the Clerk of the Board to execute and amendment for the CalWIN contract with HP Enterprise Services, Contract No. 533390, to extend the contract for one year, through June 30, 2014, with up to eight option years and up to an additional six months if needed and to amend the contract as needed to reflect changes to services and funding allocations, subject to the approval of the Director, Health and Human Services Agency.

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Waive the advertising requirement of Board Policy A-87.

2. In accordance with Board Policy A-87 Competitive Procurement, approve and authorize the Director, Department of Purchasing and Contracting, to enter into negotiations with the California State Association of Counties (CSAC), and upon successful negotiations, execute a contract amendment for the management of the WCDS/CalWIN contract, Contract No. 521698, for one year, through June 30, 2014, with up to eight option years and up to an additional six months if needed and to amend the contract as needed to reflect changes to services and funding allocations, subject to the approval of the Director, Health and Human Services Agency. Waive the advertising requirement of Board Policy A-87.
3. In accordance with Board Policy A-87 Competitive Procurement, approve and authorize the Director, Department of Purchasing and Contracting, to enter into negotiations with the First Data Government Solutions (FDGS), and upon successful negotiations, execute a contract amendment of Contract No. 534670, for one year, through June 30, 2014, with up to eight option years and up to an additional six months, if needed and to amend the contract as needed to reflect changes to services and funding allocations, subject to the approval of the Director, Health and Human Services Agency. Waive the advertising requirement of Board Policy A-87.

Fiscal Impact

Funds for this request are included in the CAO Recommended Operational Plan Fiscal Year 2013-14 for the Health and Human Services Agency. If approved, this request will result in \$8,857,378 in costs with off-setting revenues of \$7,528,771 for Fiscal Year 2013-14. Costs for Fiscal Year 2014-15 are anticipated at \$9,743,115 with revenues of \$8,281,648. The funding sources are State CalWIN revenues and State and Federal Social Services revenues, and General Purpose Revenues. If approved, this request will result in General Fund costs of \$1,328,606 in FY 2013-14 and \$1,461,467 in subsequent FY 2014-15 and no additional staff years.

Business Impact Statement

N/A

Advisory Board Statement

This item will be reviewed by the Social Services Advisory Board at their meeting on May 9th, 2013.

Background

The County's Health and Human Services Agency (HHS) is responsible for determining eligibility to public assistance programs under State law. CalWIN is the automated eligibility system used by front line staff to perform this work. CalWIN also helps to provide clients with benefits in a timely manner, provides automated correspondence and provides County managers with a tool to increase productivity and efficiency, reduce payment errors and reduce the overall cost of program administration. The 18 Consortium counties use CalWIN to manage approximately 38 percent of California's public assistance caseloads. In addition, CalWIN satisfies the federal mandate for Statewide Automated Welfare Systems (SAWS). The CalWIN

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system is recognized for its outstanding information technology (IT) innovations and has received numerous awards including the ComputerWorld Honors Program Laureate Award in both 2011 and 2012 and the 2011 Best Fit Integrator Award given by The Center for Digital Government in 2011.

In order to maximize efficiencies and reduce costs, an 18-county Consortium shares governance of CalWIN system contracts. The CalWIN Consortium shares expenses related to the operations and management costs of the CalWIN system. Ongoing maintenance and operations costs are reimbursed at the normal sharing ratios of approximately 85 percent from State and federal funding, with the remaining costs shared by the 18 Consortium counties.

HP Enterprise Services (HPES) Contract Amendment

In December, 1999 the Board authorized the execution and funding of a competitively procured agreement with Electronic Data Systems (currently HP Enterprise Services [HPES]) for the design, development and implementation of the CalWIN system through May, 2008. The Board then authorized a further extension of the contract which is now set to expire on July 31, 2013. In order for services to continue uninterrupted while the contract for CalWIN maintenance and operations is being competitively reprocured, the Consortium counties are each required to seek Board approval to extend the current HPES contract.

California State Association of Counties (CSAC) Contract Amendment

The 18-County Consortium shares the cost of non-technical staff to support the management and operations of the CalWIN system. CSAC, a non-profit corporation governed by elected county supervisors, has functioned as the Consortium contract administrator since 1991 and is the employer of record for Consortium management staff. The recommended amendment to the CSAC contract will allow the Consortium counties to share CalWIN costs and continue to oversee the operations of the CalWIN system through the reprocurement of the system and beyond.

First Data Government Systems (FDGS) Contract Amendment

In May, 2010, First Data Government Systems (FDGS) was awarded a contract to assist in the development of a Request for Proposals (RFP) for the procurement of Maintenance & Operations (M&O) services of CalWIN on behalf of the Consortium. The recommended contract amendment will allow FDGS to continue to develop the RFP in accordance with the statewide SAWS strategy that has been developed by State and Federal stakeholders (OSI, CDSS, DHCS, Federal CMS, and Federal FNS).

This is a request to extend the three CalWIN contracts for one year through June 30, 2014 and eight option years and up to an additional six months, if needed. Funding for Fiscal Year (FY) 2013-14 will be included in the CAO Recommended Operational Plan for FY 2013-14 for HHSA. Costs associated with the CalWIN system are largely reimbursed through State CalWIN revenues, State and Federal Social Services revenues, and County General Purpose Revenues. This request will result in General Fund costs of \$1,328,606 in FY 2013-14 and \$1,461,467 in subsequent FY 2014-15, if approved. This request does not include any additional staff years.

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Linkage to the County of San Diego Strategic Plan

This action supports the “Healthy Families” and “Safe Communities” initiatives in the County’s 2013-2018 Strategic Plan by continuing the cost-effective maintenance and enhancement of databases that are integral to providing safety net benefits and services for low-income children and adults throughout San Diego County.

Respectfully submitted,

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SIGNATURE

HELEN N. ROBBINS-MEYER
Chief Administrative Officer

ATTACHMENT(S)
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AGENDA ITEM INFORMATION SHEET

REQUIRES FOUR VOTES: Yes No

WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION 1000.1 REQUIRED

 Yes No

PREVIOUS RELEVANT BOARD ACTIONS:

May 6, 2008 (4) approved CalWORKs Information Network (CalWIN) Contract Amendments; August 2, 2005 (19) approved Welfare Case Data System (WCDS) and CalWIN (CalWORKs Information Network) Contract Augmentations; June 21, 2005 (10) approved Welfare Case Data System Contract Amendment; June 18, 2002 (14) approved Welfare Case Data System Contract Amendment; July 10, 2001 (14) approved Welfare Case Data System Contract Amendment; July 25, 2000 (15), approved Welfare Case Data System Contract Amendment; September 28, 1999 (6), approved Welfare Case Data System Contract Amendment; December 14, 1999 (4), approved CalWORKs Information Network (CalWIN) Project; March 31, 1998 (3) approved Competitive Procurement of Systems Integration Services and Systems; January 13, 1998 (2), approved Health and Human Services Agency Proposed New Business Model.

BOARD POLICIES APPLICABLE:

Board Policy A-87, Competitive Procurement

BOARD POLICY STATEMENTS:

Board Policy A-87, Competitive Procurement

The County of San Diego is a part of an eighteen county consortium that competitively procured a contract with HPES (formerly Electronic Data Systems Corporation) for the Welfare Case Data System (WCDS). The State requires all counties to participate in one of four State-approved consortia in order to minimize costs and maximize efficiency of the automated systems for public assistance programs. Extensions of the current contracts will allow for the continued provision of uninterrupted services while the Consortium completes the procurement process for a vendor for the maintenance and operations of the CalWIN system.

MANDATORY COMPLIANCE:

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ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION NUMBER(S):

HP Enterprise Services, #533390; California State Association of Counties, #521698; First Data Government Solutions, #534670

ORIGINATING DEPARTMENT: Health and Human Services Agency

OTHER CONCURRENCE(S): Purchasing and Contracting

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