



SAN DIEGO
WORKFORCE
PARTNERSHIP[®]

President / Chief Executive Officer
2011-2012 Operating Budget / \$39M

The Position of President & CEO // As a visionary to lead the San Diego Workforce Partnership (SDWP), the President/CEO will manage all funding activities and strategic initiatives. The position works with three separate governing boards (Consortium Policy Board, Board of Directors, and Workforce Investment Board), all dedicated to ensuring a strong network of programs and services to train San Diego County residents, while offering valuable labor market information and trained employees to regional businesses.

Critical Outcomes

- Set SDWP vision, goals, objectives and annual operating budget, system support and program policy, while monitoring program effectiveness
- Develop and implement administrative and operational processes and procedures for a large governmental entity providing a wide variety of job training and employment services to eligible residents
- Lead and manage experienced professional staff
- Administer agency procurement and contract award policies, contract negotiations and contract management
- Establish and ensure workforce development programs for emerging employment sectors, such as biofuels, green/clean energy and healthcare information technology
- Maintain communication with a wide network of government, educational, community and business organizations at the local, state and federal level
- Establish SDWP as an authoritative source of regional employment and workforce data

Core Competencies

- Positively engage government, community, employer and educational stakeholders for SDWP initiatives through energetic, passionate leadership and the keen ability to listen for feedback
- Establish highly collaborative, working relationships with boards, employees, elected officials and the community, representing diverse cultures and backgrounds
- Serve as the highly public, recognized voice and face of SDWP for a wide variety of constituents with vigor and commitment
- Champion, influence and advocate for workforce development in the region via networking and media management
- Prepare and persuasively deliver polished, oral and written presentations on SDWP initiatives; be an articulate spokesperson in all media
- Use technology, including social media, to accomplish SDWP program goals
- Creatively solve problems within regulated and legislated parameters with fresh perspectives and uncommon innovation
- Relentlessly drive for results and be accountable for outcomes

M ISSION // To foster growth and prosperity through education, training and lifelong learning.

Stewardship | Service | Learning

Qualifications and Background

- 10+ years of executive leadership experience working with senior leaders in government and private sector organizations, governing boards and committees
- Undergraduate degree in public or business administration, economics, or a closely related field; graduate degree and experience leading a large non-profit organization is highly desirable
- A track record of proven innovation and delegation in leading an organization and its staff
- Strong business acumen; non-profit budget management and financial analysis
- Highly adept with current business and social media technology
- Experience streamlining and achieving organizational efficiencies
- Knowledge of present and emerging workforce trends
- Knowledge of state and federal employment and job training programs
- Experience and knowledge with San Diego workforce and regional employment needs
- Ability to anticipate future economic growth sectors and employment demands
- A reputation for the highest public ethics, personal integrity, credibility and flexibility to meet SDWP stakeholder needs

Application and Selection Process

Resumes should be submitted to Judith Enns, Ph.D., Executive Vice President, HR Solutions at jenns@hr-solutions.com by **Wednesday, April 18, 2012**. Qualified candidates will highlight areas of experience outlined in "Core Competencies and Qualifications."

Resumes should also include the following information:

- Academic degrees and dates conferred
- Employment dates of service, position titles, salary and names/telephone numbers of employers; size and scope of the organization
- Key accomplishments/outcomes and responsibilities
- Reporting relationships in past positions
- Scope of responsibilities including staff management, human resources, budgeting, accounting and fiscal management

Resumes will be initially screened for minimum qualifications. Only candidates with relevant backgrounds will be considered for interviews.

Salary and Benefits

Salary is commensurate with experience within the range of \$150,000 – \$177,000. Relocation assistance is not available.

Special Notes // The provisions of this job announcement may be modified or revoked and do not constitute an expressed or implied contract. Employees are under an independent, merit-based personnel system and are NOT employees of the federal, state or local government. SDWP is an equal opportunity employer and auxiliary aids and services are available upon request to individuals with disabilities. SDWP will not unlawfully consider an individual's race, color, religion, gender, marital status, age, national origin, ancestry, veteran status, physical or mental disability, medical condition, or sexual orientation in any employment decision. Discrimination against a member of any protected class is strictly prohibited. This policy governs all aspects of employment at SDWP including hiring, promotions, compensation, benefits, layoffs, training, discipline, termination and all other terms and conditions of employment.

Interested Applicants / Contact

Judith L. Enns, Ph. D.

Executive Vice President

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