(A component unit of the County of San Diego, California)

# ANNUAL FINANCIAL REPORT

For the Fiscal Year Ended June 30, 2023





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For the Fiscal Year Ended June 30, 2023

Manyee Cheng

Fiscal Manager



## FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION FOR THE FISCAL YEAR ENDED JUNE 30, 2023

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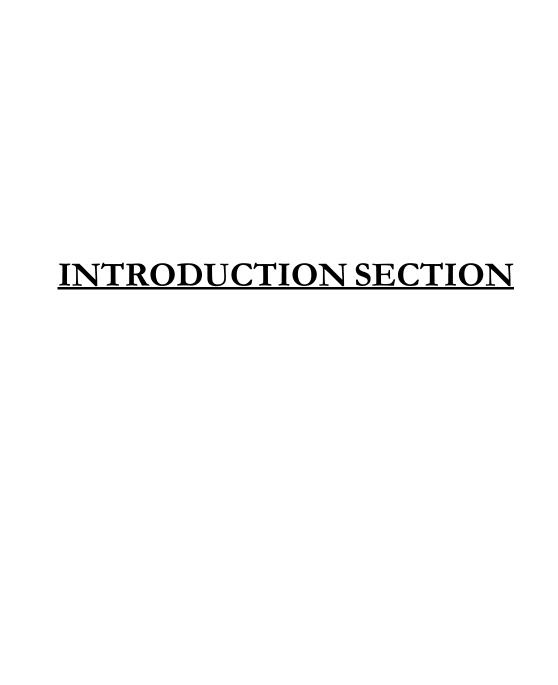
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#### **COMMISSION MEMBERS**



VACANT – Chair

SANDRA L. McBRAYER - Vice Chair

RICK RICHARDSON – Secretary

DR. ERIC McDONALD – Commissioner

DR. WILMA J. WOOTEN- Commissioner

ALETHEA ARGUILEZ – Executive Director

September 15, 2023

To the Members of the Commission and the Citizens of the County of San Diego:

The Annual Financial Report (AFR) of the First 5 Commission of San Diego (F5SD) for the fiscal year ended June 30, 2023 is hereby submitted as mandated by applicable statutes. These statutes require First 5 San Diego to annually issue a report of its financial position and activity. A complete audit of the report by an independent firm of certified public accountants is also required. Responsibilities for both accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rest with the Commission's management. The information in this report is intended to present the reader with a comprehensive view of the Commission's financial position and the results of its operations for the fiscal year ending June 30, 2023, along with additional disclosures and financial information designed to enable the reader to gain an understanding of First 5 San Diego's financial activities.

Moss, Levy & Hartzheim, LLP Certified Public Accountants have issued an unmodified ("clean") opinion on First 5 San Diego's financial statements for the fiscal year ended June 30, 2023. The independent auditor's report is located on page 1 of this AFR.

Management's discussion and analysis (MD&A) immediately follows the independent auditor's report and provides a narrative introduction, overview, and analysis of the basic financial statements. The MD&A complements this letter of transmittal and should be read in conjunction.

#### PROFILE OF THE COMMISSION

First 5 San Diego was created by the San Diego County Board of Supervisors on December 8, 1998, following the passage of Proposition 10, through which the California voters made an unprecedented investment in early childhood development. Since its inception, First 5 San Diego has made a lasting positive impact in San Diego County through its allocation of more than \$875 million towards programs and operations that improve the well-being of young children and families in San Diego County.

#### LOCAL ECONOMY

San Diego County encompasses 4,206 square miles and extends nearly 160 miles from the Pacific Ocean to Imperial County to the East. It borders Mexico to the South and Orange County and Riverside County to the North. There are 18 incorporated cities within the county. Total county population per the 2021 U.S. Census is 3,286,069, with children under 5 years old representing 5.7% of that total with 39,530 new births in 2022, the last year that data was available.

As of March 2023, the unemployment rate in San Diego County was 3.7% - a slight increase compared to last year's low of 2.9% in December 2022. In the United States as a whole, the unemployment rate is the lowest it has been in 53 years at 3.4%.

Statistics from the U.S. Bureau of Economic Analysis indicate that real gross domestic product (GDP) increased by 2.6% in the fourth and final quarter of 2022. Despite worries about a recession, the nation's economy has proven to be resilient as we proceeded to recover from the effects of the COVID-19 pandemic throughout the last few years. The U.S.'s labor market has remained strong with the addition of 253,000 jobs in April 2023 alone per the Bureau of Labor Statistics.

For the first time in two years, inflation rates have fallen below 5%. As of April 2023, inflation decreased to 4.9%, providing a semblance of relief compared to June 2022 when the rates were at a record-breaking high of 9%. In an effort to meet their 2% inflation goal, the Federal Reserve approved its most recent interest rate hike of .25% on May 3, 2023. Interest rates began their rise in March 2022. There have been 10 hikes for a total of 5%, from .25% to 5.25% as of May 2023.

#### COVID-19

In early May 2023, the World Health Organization (WHO) announced that COVID-19 was no longer classified as a global health emergency. According to the Centers of Disease Control and Prevention, May 7, 2023, marked the lowest case count since the CDC started their tracking efforts at the beginning of 2020. While its formal emergency categorization has been dropped, First 5 San Diego recognizes that COVID-19 is still an ongoing public health threat that poses risk to many of our most vulnerable communities. Federal agencies are cautiously monitoring the emergence of a new subvariant of Omicron called "Arcturus", or XBB.1.16. Fortunately, current transmission risk is not severe and County-wide hospitalizations remain low. According to the California Department of Public Health, 72.8% of the state's population has received the primary series of the COVID-19 vaccine (2 doses). In San Diego County specifically, 76.6% of our residents are fully vaccinated, with 60.8% of them obtaining a booster as well.

F5SD supported its contracted partners to ensure that the children of San Diego County were cared for as best as possible during this difficult time. F5SD continued a lead function within the County's Emergency Operations Center (EOC) leading COVID response on behalf of the early care and education/childcare sector county-wide. Additionally, F5SD engaged in an advisory role for the appropriation of Federal CARE's Act and ARPA funds that have been prioritized for the early care and education/childcare sector. This event has brought together cross sector leaders/ stakeholders throughout our region to lift up the vision and mission of F5SD.

#### *MONKEYPOX*

The World Health Organization (WHO) announced on May 11, 2023 that the recent spread of Monkeypox – also known as Mpox – was no longer considered a "public health emergency of international concern". As of May 12, 2023, there were a total of 5,760 confirmed cases in California. Region-specific data last

updated May 2, 2023 indicates that 474 cases of Monkeypox have been reported in San Diego County since the outbreak began last summer. Although the global health emergency status has ended, the Centers for Disease Control and Prevention (CDC) issued a warning for the potential resurgence of Monkeypox this upcoming summer as sizable crowds of people gather for festivals and other large-scale events. We will continue to monitor the circulation of Monkeypox as needed.

### MAJOR ACCOMPLISHMENTS

- Recognizing the financial conditions facing the State, the County of San Diego, and San Diego County families with young children; the Commission allocated \$34,758,652 in contracts for services in the areas of health, education, family and community.
- The Commission leveraged funding from HHSA to administer the following programs: CalWORKs Home visiting, CA Home Visiting Program, Cal—Learn and a Doula pilot program. There was a grant from First 5 California to deliver support services to Refugee families in the region, this was done in collaboration with HHSA's Office of Refugee and Immigrant Affairs. All of these programs support the Commission's focus on supporting our children ages birth to five years and pregnant individuals.
- The Commission awarded contracts to 15 community-based agencies throughout San Diego County focused in the services areas of health, education, family, and community services.
- Government Finance Officers Association of the United States (GFOA) reviewed the ACFR from fiscal year 2021-2022 and has awarded the Certificate of Achievement for Excellence in Financial Reporting. The Commission has received the award for nine consecutive years.

#### FUTURE INITIATIVES

This was the third year of the 2020-2025 Strategic Plan which was approved by the Commission on April 18, 2019, covering fiscal years 2020/2021 through 2024/2025.

The primary components of this plan are:

- The accountability and framework designed to measure the success of the plan.
- Increase access, affordability and quality of early care and education.
- Increase access, affordability, and utilization for healthcare services for children 0-5.
- Identify and treat children with special health and developmental needs as early as possible.
- Ensure parents utilize age-appropriate health and development information in their parenting practices.
- Ensure that parents and caregivers are knowledgeable about available community resources and programs.
- In addition, the existing plan further captures four systems level strategic directions that are as follows: Resilient Families, Equity Centered Coordinated Systems of Care, Integrated Leadership and Policy Advocacy & Sustained Funding. A direct service approach will continue in the nearterm, now with a greater focus on how these investments will continue to support systems change and sustainability that goes beyond First 5 San Diego's investments in the long-term.

#### OTHER FINANCIAL INFORMATION

#### Internal Control

Management assumes full responsibility for the completeness and reliability of the information contained in this report, based upon a comprehensive framework of internal controls that has been established for this purpose. The internal control structure is designed to protect the Commission's assets from loss, theft, or misuse and to ensure that adequate accounting data is compiled for the preparation of the financial statements in conformity with General Accepted Accounting Principles. Because the cost of internal controls should not exceed anticipated benefits, the objective is to provide reasonable, rather than absolute assurance that the financial statements are free of any material misstatements.

#### Budgetary and Accounting Systems

The Commission is required to adopt an operating budget for the following year before the end of each fiscal year. Any increase in the adopted appropriations during the fiscal year must have Commission approval. Periodic financial updates are provided to the Commissioners at the regularly scheduled Commission meetings.

#### Financial Spending Plan

The Commission adopts a Financial Spending Plan (FSP) annually as part of the budget approval process. The FSP is being used to guide the reduction of the Sustainability Fund (Fund Balance) to an amount of \$5.0 million for a Management Reserve. It is anticipated that approximately \$5.9 million annually, on average, will be used from the Sustainability Fund over the next 4 years.

#### **ACKNOWLEDGEMENTS**

The Commission's Annual Financial Report was prepared through the combined effort of First 5 San Diego's staff. Special recognition is due to the Fiscal Department staff for their effort to ensure timely and accurate reporting. I would also like to thank the Commissioners and our Finance Committee members for their continued support and interest in planning the financial operations of First 5 San Diego in a responsible and comprehensive manner.

Sincerely,

Alethea Arguilez Executive Director

First 5 Commission of San Diego

Transmitted,

Manyee Cheng Fiscal Manager

Manyee Cheng

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#### FIRST 5 COMMISSION OF SAN DIEGO A PROPOSTION 10 COMMISSION FOR THE FISCAL YEAR ENDED JUNE 30, 2023

# **Board of Commissioners**

Vacant - Chair

Sandra L. McBrayer -Vice Chair

Rick Richardson - Secretary

Dr. Eric McDonald - Commissioner

Dr. Wilma J. Wooten - Commissioner

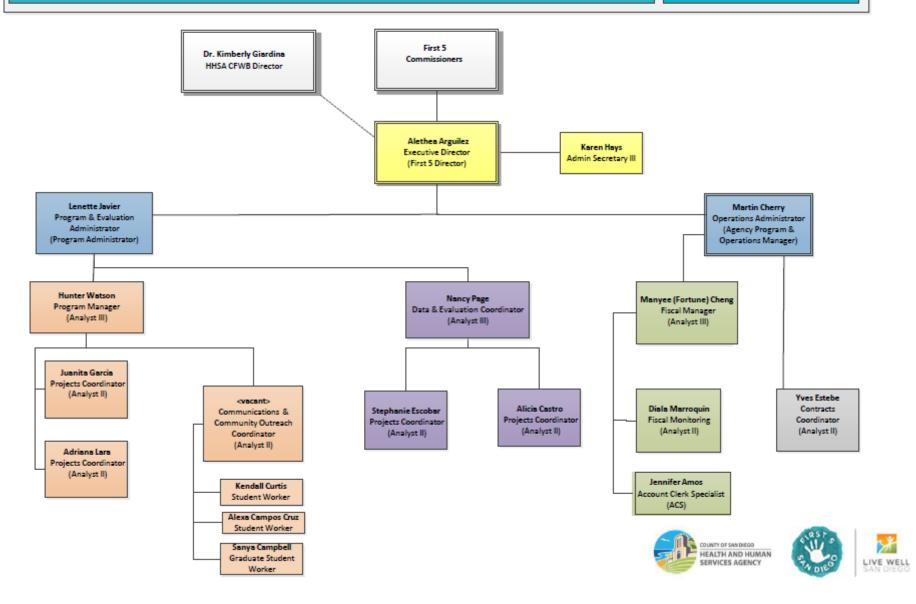
## **Executive Director**

Alethea Arguilez

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# HEALTH AND HUMAN SERVICES AGENCY – FIRST 5 SAN DIEGO Department of Child and Family Well Being, Office of Family Strengthening

June 30, 2023



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Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

# First 5 Commission of San Diego California

For its Annual Comprehensive Financial Report For the Fiscal Year Ended

June 30, 2022

Executive Director/CEO

Christopher P. Morrill

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# **FINANCIAL SECTION**

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PARTNERS CRAIG A HARTZHEIM, CPA HADLEY Y HUI, CPA

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GOVERNMENTAL AUDIT SERVICES 5800 HANNUM AVE., SUITE E CULVER CITY, CA 90230 TEL: 310.670.2745 FAX: 310.670.1689

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#### INDEPENDENT AUDITOR'S REPORT

Board of Commissioners First 5 Commission of San Diego San Diego, California

## Report on the Financial Statements

#### **Opinions**

We have audited the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the First 5 Commission of San Diego (the Commission), a discretely presented component unit of the County of San Diego, California, as of and for the fiscal year ended June 30, 2023, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the Commission as of June 30, 2023, and the respective changes in financial position for the fiscal year then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Commission and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Commission's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Commission's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the required supplementary information, such as management's discussion and analysis on pages 5 through 10 and the Budgetary Comparison Government Fund information on page 33 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### **Supplementary Information**

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Commission's basic financial statements. The introductory section, supplementary information section, and statistical section listed in the table of contents are presented for purposes of additional analysis and are not required parts of the basic financial statements.

The supplementary information on pages 36 through 51 are the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The Introductory and Statistical Section, as listed in the table of contents, have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide assurance on them.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 15, 2023, on our consideration of the Commission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Commission's internal control over financial reporting and compliance.

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Moss, Levy & Hartzheim, LLP Culver City, California September 15, 2023 This Page Intentionally Left Blank

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A)

#### INTRODUCTION

Our discussion and analysis of the First 5 Commission of San Diego's (The Commission) financial performance provides an overview of the Commission's financial activities for the fiscal year that ended June 30, 2023. It should be read in conjunction with the Commission's financial statements.

The Management's Discussion and Analysis (MD&A) is an element of the reporting model adopted by the Governmental Accounting Standards Board (GASB) in Statement No. 34, Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments, issued June 1999; GASB Statement No. 37, Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments: Omnibus, an amendment to GASB Statements No. 21 and No. 34, issued in June 2001 and; GASB Statement No. 38, Certain Financial Statement Note Disclosures, issued in 2001. Certain comparative information between the current fiscal year and the prior fiscal year is required to be presented in the MD&A.

#### FINANCIAL HIGHLIGHTS (FY 2022/2023)

The Financial Highlights section is based on governmental fund information.

Expenditures were \$5,064,558 more than revenues. This is due to the planned reduction of the Sustainability Fund. Overall revenues were \$29,240,051. Expenditures were \$34,304,609.

Expenditures fall within four categories: Administrative, Program, Evaluation, and Debt Service. Administrative expenditures were \$2,734,307 or 8% of the total expenditures (not to be confused with the Administrative Rate, which is calculated on the final Operating Budget); Program expenditures were \$30,439,628 or 88.7%; Evaluation expenditures were \$851,088 or 2.5%, and Debt Service expenditure were \$279,586 or 0.8%. Total expenditures were \$34,304,609.

The Commission's Administrative Rate is set by policy to be no more than 10% of the Total Operating Budget. For FY 2022/2023 the administrative rate was 7% of the budget. This is based on the Total Administrative Expenditures of \$2,734,307 and the final Total Operating Budget of \$38,785,275.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

The Commission's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements and 3) notes to the financial statements.

#### Government-Wide Financial Statements

The *government-wide financial statement* is designed to provide readers with a broad overview of the Commission's finances in a manner similar to a private sector business.

The *Statement of Net Position* presents information showing how the Commission's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g. earned but unused vacation leave). The government-wide financial statements can be found on pages 11 and 12 of this report.

#### Fund Financial Statements

A fund is a group of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Commission, like other local governments, uses fund accounting to ensure compliance with finance-related legal requirements. Fund financial statements report essentially the same functions as those reported in the government-wide financial statements. However, unlike the government-wide financial statements, fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. In the County of San Diego's ORACLE accounting system Proposition 10 funds are designated as a Special Revenue Fund.

The Commission adopts an annual appropriated budget for its special revenue fund. A budgetary comparison statement (page 33) has been provided for the special revenue fund to demonstrate compliance with this budget.

The fund financial statements can be found on pages 13 and 15 of this report.

#### Government-Wide Financial Analysis

#### **Net Position**

Table I: Net Position

|                           | FY 2022/2023  | FY 2021/2022  |
|---------------------------|---------------|---------------|
| Assets:                   |               |               |
| Current and other assets  | \$ 45,239,373 | \$ 50,140,999 |
| Capital assets            | 2,149,161     | 2,445,597     |
| Total assets              | 47,388,534    | 52,586,596    |
| Liabilities:              |               |               |
| Long-term liabilities     | 2,364,084     | 2,586,067     |
| Other liabilities         | 9,891,184     | 9,728,252     |
| Total liabilities         | 12,255,268    | 12,314,319    |
| Net Position:             | 35,133,266    | 40,272,277    |
| Net investment in capital | (75,375)      | (41,715)      |
| assets                    |               |               |
| Restricted                | -             | -             |
| Unrestricted              | 35,208,641    | 40,313,992    |
| Total Net Position        | \$ 35,133,266 | \$ 40,272,277 |

The Commission's total net position decreased by \$5,139,011 or 12.8% from the prior fiscal year due to the planned expenses being higher than revenues as the Commission's Sustainability Fund is drawn down over the next few fiscal years.

#### **Changes in Net Position**

Table II: Changes in Net Position

|                                  | FY 2022/2023  | FY 2021/2022  |
|----------------------------------|---------------|---------------|
| Program Revenues                 | \$ 28,141,294 | \$ 31,509,277 |
| General Revenues                 | 1,098,757     | 325,559       |
| Total Revenues                   | 29,240,051    | 31,834,836    |
|                                  |               |               |
| Administrative Expenses          | 3,939,434     | 3,665,551     |
| Program Expenses                 | 30,439,628    | 30,016,968    |
| Total Expenses                   | 34,379,062    | 33,682,519    |
| Change in net position           | (5,139,011)   | (1,847,683)   |
| Net position – Beginning, July 1 | \$ 40,272,277 | \$ 42,119,960 |
| Net position – Ending, June 30   | \$ 35,133,266 | \$ 40,272,277 |

Program expenses had an increase of \$422,660 or 1.4% from the previous fiscal year primarily due to a planned increase in expenses designed to bring down the Financial Spending Plan to a management reserve of \$5.0 million.

General Revenues increased by \$773,198 or 238% from the prior fiscal year due to higher yields from cash in the County Pool as interest rates increased in the economy.

The change in Net Position decreased by \$5,139,011 compared to the previous fiscal year. The change is due to more program costs that were planned to increase expenses by the end of the 2020 – 2025 Strategic Plan to reduce the balance in the Financial Spending Plan and the decrease in revenues compared to the previous fiscal year.

In 2009, the Commission decided to reduce the Sustainability Fund to zero through systematically spending more every fiscal year until the Fund was expended. The funds have been used to maintain funding in the community at a constant level as Prop 10 revenues continued to decline. The Net Position has decreased every fiscal year since 2013, except FY 2020-2021. For FY 2015 – 2020 Strategic Plan period, the fund was reduced by \$7.8 million per fiscal year on average. For FY 2020 – 2025 Strategic Plan period, the rate of reduction has been reduced to a \$6.2 million per fiscal year on average to change the slope so that when the fund does run out it will be less of an impact on the community.

#### **BUDGETARY HIGHLIGHTS**

- Prop 10 Tobacco Tax revenue was under budget by \$1,143,853 or 4.65% due to a decrease in Prop 10 tobacco tax and tobacco tax backfill of Prop 56.
- Revenue for the CalWORKs Home Visiting Program was less than budget by \$1,304,800 or 28.4% due to less expenses for the program.
- Revenue from Cal-Learn Educational Support Services was less than budget by \$503,079 or 62.5% due to less expenses for the program.

- ➤ Interest revenue had a favorable variance of \$811,957 compared to budget or 283% due to interest earned being higher than budget because of increased interest rates of invested dollars.
- ➤ Contributions to Community Outreach Projects (Program Expenses) had a favorable variance of \$4,319,024 or 12.4% due to lower than expected expenditures in contracts, likely recovering from the result of the pandemic.

#### **BEYOND FY 2022/2023**

In April 2019, the Commission approved the Strategic Plan that will guide the Commission's community investments for fiscal years 2020-21 to 2024-25. During this period, the Sustainability Fund that allowed the investment in programs well beyond the revenue received will be eliminated. By the end of the Strategic Plan 2020–2025 the Commission will no longer have a Sustainability Fund due to reduction of the fund over the life of the Strategic Plan. The plan is to convert the Sustainability Fund to an adequate Management Reserve, and match expenses to revenues in the future fiscal years beyond 2025.

The Sustainability Fund was used to supplement revenues by \$7.8 million on average over the 2015 – 2020 Strategic Plan. The fund is projected to supplement income on average by \$6.2 million per fiscal year and be nearly exhausted at the end of the 2020-2025 Strategic Plan period with \$5.0 million remaining as a management reserve.

The Commission, through formal action, approved the Budget that obligates funding for FY 2023-2024 for the following programs:

| Healthy Development Services             | \$ 12,700,000 |
|------------------------------------------|---------------|
| First 5 First Steps Home Visiting        | 8,528,655     |
| Learn Well Initiative                    | 8,000,000     |
| Oral Health Initiative                   | 1,000,000     |
| KidSTART Center                          | 1,100,000     |
| Mi Escuelita Therapeutic Preschool       | 653,160       |
| F5CA Home Visiting Coordination Grant    | 470,000       |
| HHSA Public Health – Doula Pilot Program | 400,000       |
| Parent & Public Education                | 400,000       |
| 2-1-1 Information & Referral             | 300,000       |
| Childhood Injury Prevention              | 150,000       |
| Maternity Housing Program                | 125,000       |
| Community Outreach                       | 100,000       |
| Total                                    | \$ 33,926,815 |

#### **DECLINING REVENUES**

The Prop 10 revenues derived from the sales of tobacco products decline as the sales of tobacco products decrease. It is estimated the Commission will receive about \$19 million per fiscal year in Proposition 10 revenues after the Sustainability Fund will be completely exhausted at the end of the 2024-2025 fiscal year. Leveraging of additional contracts, grants, and new sources of revenues are continuously being explored to support the future sustainability of the services provided to the children and families of San Diego County.

The latest projections from the State First 5 Commission are estimated to decline by 12.6% for San Diego County in the next fiscal year. They anticipate that this decline will continue for at least the next 5 years due to the recently enacted flavor ban on cigarettes and the California economy.

#### COVID-19 & Monkeypox

The World Health Organization (WHO) proclaimed that COVID-19 was no longer classified as a global health emergency in May 2023. At First 5 San Diego, we still recognize that COVID-19 is an ongoing public health threat. It is still the number five cause of deaths in the U.S. New variants continue to develop, with a variant of Omicron called Arcturus being the latest. In San Diego County hospitalizations are low. Nearly 73% of the State's population has received the primary two doses and in San Diego County that percentage is nearly 77%. The effects of the pandemic will always be with us, but it seems that things should only get better from here.

Monkeypox was determined to no longer be a health emergency in May 2023 as well. As of the middle of May 2023 there were 5,760 total cases in California, and 474 cases were in San Diego County. We will continue to monitor both COVID and Monkeypox over the next year.

#### **Economy**

At the beginning of the Fiscal Year, inflation was the highest it has been since the 1980s, over 9%. The Federal Reserve Board took action to slow the economy by raising the Federal Reserve Rate 10 times between March 2022 and May 2023 for a total of a 5% increase to 5.25%. This did as desired by reducing inflation to a current rate of 3.2%.

We are in a global economy. The global GDP is projected to increase at 2.9% in 2024. The US economic outlook from the Congressional Budget Office for 2023 to 2025 estimates GDP to go up by 1.5% for 2024, and 2.4% in 2025. This is projected to drive up unemployment to 4.1% by the end of 2023, and 4.7% by the end of 2024. For 2025 they see a slight decline to 4.5%. The overall economic projection for the next fiscal year is not looking good with some economists giving the odds of a recession at 59%.

California's economy mirrors the US but does have a higher unemployment rate. The US rate was 3.6% in June 2023 while California was 4.6%. San Diego County was 4.0%, beating California but still higher than the US overall.

California has been experiencing a decrease in population for the last couple of years which led to a loss of a Congressional House Seat for the first time ever. San Diego County's population decreased by 0.2% as well. All but one coastal county in California experienced a decrease in population in recent years; most likely due to the remote work options created by the pandemic that have allowed workers to move to lower cost of living areas.

# REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the First 5 Commission of San Diego finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to: First 5 Commission of San Diego, 9655 Granite Ridge Drive, Suite 120, San Diego, California 92123.

#### FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION STATEMENT OF NET POSITION JUNE 30, 2023

# GOVERNMENTAL ACTIVITIES

|                                         | 2023          |
|-----------------------------------------|---------------|
| Assets                                  |               |
| Cash and investments in county treasury | \$ 41,427,653 |
| Imprest cash                            | 250           |
| Accounts receivable                     | 3,344,106     |
| Due from County of San Diego            | 465,019       |
| Prepaid expenses                        | 2,345         |
| Non-current assets:                     | ,             |
| Capital Assets                          |               |
| Right to use lease assets               | 2,742,033     |
| Less accumulated amortization           | (592,872)     |
|                                         |               |
| Total assets                            | 47,388,534    |
| Liabilities                             |               |
| Accounts payable                        | 9,715,324     |
| Due to County of San Diego              | 175,860       |
| Long-term liabilities:                  |               |
| Due within one year                     | 356,194       |
| Due more than one year                  | 2,007,890     |
| Total liabilities                       | 12.255,268    |
| Net Position                            |               |
| Net position                            |               |
| Net investment in capital asset         | (75,375)      |
| Unrestricted                            | 35,208,641    |
|                                         |               |
| Total net position                      | \$ 35,133,266 |

#### STATEMENT OF ACTIVITIES

# FOR THE FISCAL YEAR ENDED JUNE 30, 2023

|                                        |               | PROGRAMREVENUES       | NET (EXPENSE)<br>REVENUE<br>AND CHANGES IN NET<br>POSITION |
|----------------------------------------|---------------|-----------------------|------------------------------------------------------------|
|                                        |               | PROPOSITION 10<br>AND | GOVERNMENTAL<br>ACTIVITIES                                 |
| GOVERNMENTAL ACTIVITIES                | EXPENSES      | SPECIAL FUND_         | 2023                                                       |
| Health                                 | \$ 12,816,661 | \$ 8,567,784          | \$ (4,248,877)                                             |
| Learning                               | 8,908,889     | 9,476,234             | 567,345                                                    |
| Family                                 | 7,874,164     | 5,613,904             | (2,260,260)                                                |
| Community                              | 839,914       | 577,597               | (262,317)                                                  |
| General Administration                 | 3,626,188     | 3,905,775             | 279,587                                                    |
| Interest on long-term debt             | 16,810        | -                     | (16,810)                                                   |
| Amortization                           | 296,436       | <del>_</del>          | (296,436)                                                  |
| Total governmental activities          | \$ 34,379,062 | \$ 28,141,294         | (6,237,768)                                                |
| GENERAL REVENUES:                      |               |                       |                                                            |
| Net investment revenue                 |               |                       | 1,098,757                                                  |
| Total general revenues                 |               |                       | 1,098,757                                                  |
| Change in net position                 |               |                       | (5,139,011)                                                |
| Net position, beginning of fiscal year |               |                       | 40,272,277                                                 |
| Net position-end of fiscal year        |               |                       | \$ 35,133,266                                              |

#### BALANCE SHEET

#### GOVERNMENTAL FUND JUNE 30, 2023

|                                         | 2023          |
|-----------------------------------------|---------------|
| Assets                                  |               |
| Cash and investments in county treasury | \$ 41,427,653 |
| Imprest cash                            | 250           |
| Accounts receivable                     | 3,344,106     |
| Due from County of San Diego            | 465,019       |
| Prepaid expenditures                    | <u>2,345</u>  |
| Total assets                            | \$ 45,239,373 |
| Liabilities and Fund Balance            |               |
| Liabilities:                            |               |
| Accounts payable                        | \$ 9,715,324  |
| Due to County of San Diego              | 175,860       |
| Total liabilities                       | 9,891,184     |
| Fund Balance:                           |               |
| Non-spendable                           | 2,345         |
| Committed                               | 35,345,844    |
| Total fund balance                      | 35,348,189    |
| Total liabilities and fund balance      | \$ 45,239,373 |

# RECONCILIATION OF THE GOVERNMENTAL FUND BALANCE SHEET TO THE STATEMENT OF NET POSITION

## JUNE 30, 2023

|                                                                                                                                                                                                                                |              | 2023          |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|---------------|
| Total governmental fund balance                                                                                                                                                                                                |              | \$ 35,348,189 |
| Right to use lease assets relating to governmental activities                                                                                                                                                                  |              |               |
| at historical costs:                                                                                                                                                                                                           | \$ 2,742,033 |               |
| Accumulated amortization                                                                                                                                                                                                       | (592,872)    |               |
| Net                                                                                                                                                                                                                            |              | 2,149,161     |
| In governmental funds, only current liabilities are reported. statement of net position, all liabilities, including long-term liabilities, are reported. Long-term liabilities relating to governmental activities consist of: | In the       |               |
| Compensated absences                                                                                                                                                                                                           | \$ (139,548) |               |
| Lease payable                                                                                                                                                                                                                  | (2,224,536)  | (2.2.4.00.1)  |
| Total                                                                                                                                                                                                                          |              | (2,364,084)   |
| Net position of governmental activities                                                                                                                                                                                        |              | \$ 35,133,266 |

### FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION

## STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE GOVERNMENTAL FUND

| Revenues:                                                       | 2023          |
|-----------------------------------------------------------------|---------------|
| Prop 10 tobacco tax (including SMIF, CECET & Prop 56 back-fill) | \$ 23,470,990 |
| F5CA Home Visiting Coordination Grant                           | 47,586        |
| F5CA Shared Services Alliance Pilot Grant                       | 151,499       |
| F5CA Refugee Family Services Grant                              | 209,614       |
| HHSA CalWORKs Home Visiting Program                             | 3,296,525     |
| HHSA Cal-Learn Educational Support Services                     | 301,980       |
| HHSA OSI Prevention Drowning Campaign Project                   | 37,738        |
| HHSA Public Health Services Doula Pilot Program                 | 120,201       |
| CA Home Visiting Program State General Fund Expansion Program   | 505,161       |
| Interest revenue                                                | 1,098,757     |
| Total revenues                                                  | 29,240,051    |
| Expenditures:                                                   |               |
| Labor and benefits (* less: Evaluation Labor)                   | 2,451,116     |
| Services and supplies                                           | 283,191       |
| Evaluation (*added: Evaluation Labor)                           | 851,088       |
| Contributions to community outreach projects                    | 30,439,628    |
| Debt Service – Principal – Leases                               | 262,776       |
| Debt Service – Interest - Leases                                | 16,810        |
| Total expenditures                                              | 34,304,609    |
| Net change in fund balance                                      | (5,064,558)   |
| Fund balance, beginning of fiscal year                          | 40,412,747    |
| Fund balance, end of fiscal year                                | \$ 35,348,189 |

### FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION

# RECONCILIATION OF THE GOVERNMENTAL FUND STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE TO THE STATEMENT OF ACTIVITIES

|                                                                                                                                                                                                                                                                       | 2023           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| Net change in total governmental fund balance                                                                                                                                                                                                                         | \$ (5,064,558) |
| In governmental funds, the cost of lease assets are reported as expenditures in the period when the assets are required. In the statement of activities, cost of lease assets are allocated over their lease terms as amortization expense.                           | (296,436)      |
| In governmental funds, repayments of long-term debt are reported as expenditures. In the governmental-wide statements, repayment of long-term debt are reported as reduction of liabilities.                                                                          | 262,776        |
| In the statement of activities, compensated absences are measured by the amounts earned during the fiscal year. In the governmental fund, however, expenditures for these items are measured by the amount of financial resources used (essentially the amount paid). | (40,793)       |
|                                                                                                                                                                                                                                                                       | (10,770)       |
| Change in net position of governmental activities                                                                                                                                                                                                                     | \$(5,139,011)  |

## NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## A. Reporting Entity

The San Diego County Board of Supervisors established the First 5 Commission of San Diego, formerly the San Diego County Children and Families Commission (The Commission) on December 8, 1998, under the provisions of the California Children and Families Act of 1998 (Act). The Commission is discretely presented as a component unit of the County of San Diego, California. The Commission provides leadership for a network of support for all children from the prenatal stage through age five and their families; develops and operates in partnerships with communities and families; and is accountable for improving outcomes in children's health, safety and learning. The Commission is funded through tobacco tax revenue generated as a result of the California approval of the Proposition 10 Act (Prop 10) in November 1998. The Commission is made up of five members: one (1) member of the Board of Supervisors, two (2) members-at-large appointed by the Board of Supervisors, one (1) member is the Director of the Health and Human Services Agency and one (1) member is nominated by the Director of the Health and Human Services Agency from among the County health officer and persons responsible for management of the following County functions: children's services, public health services, social services, behavioral health services, and tobacco and other substance abuse prevention and treatment services.

In April 2019, the Commission adopted the Strategic Plan for 2020–2025. The plans focus the Commission's investments toward achieving key results that best promote early childhood development in San Diego County. The Commission's vision is that "All children are healthy, are loved and nurtured, and enter school as active learners." The current plan guides the allocation of up to \$33,926,815 for fiscal year 2023/2024 to support four strategic goal areas that strengthen the relationships essential for the healthy development of young children: (1) Health, (2) Learning, (3) Family, and (4) Community. The plan spends down the fund balance from \$40.5 million at the beginning of FY 2020/2021 to \$8.3 million excluding a Management Reserve of \$7.5 million at the end of FY 2024/2025.

## B. Measurement Focus, Basis of Accounting and Financial Statement Presentation

The Commission's financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America as applied to governmental agencies. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The Commission's more significant accounting policies are described below.

The government-wide financial statements (i.e. *The Statement of Net Position* and *The Statement of Activities* on pages 11 and 12 are reported using the *economic resources measurement focus* and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. Contributions to community outreach projects through localcontractors are recognized as expenditures when criteria for contract payments are met by the contractors.

## NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The Statement of Net Position presents the Commission's financial position in a net position approach.

#### Net Position

GASB Statement No. 63 requires that the difference between assets added to the deferred outflows of resources and liabilities added to the deferred inflows of resources be reported as net position. Net position is classified as net investment in capital assets, restricted, or unrestricted.

Net position that is net investment in capital assets consist of capital assets, net of accumulated depreciation, and reduced by the outstanding principal of related debt. Restricted net position is the portion of net position that has external constraints placed on it by creditors, grantors, contributors, laws, or regulations of other governments, or through constitutional provisions or enabling legislation. Unrestricted net position consists of net position that does not meet the definition of net investment in capital assets or restricted net position.

The Statement of Activities reports the change in net position in a net program cost format to demonstrate the degree to which the expense of the Commission is offset by its program revenues (page 12) in the categories of 1) Health, 2) Learning, 3) Family, and 4) Community.

Governmental fund financial statements, presented after the government-wide financial Statements are reported using the *current financial resources measurement focus* and the *modified accrual* basis of accounting on pages 13 and 15. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be *available* when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. Revenues are considered to be *available* when they are collectible within 90 days of the end of the current fiscal period. Revenues susceptible to accrual include tax revenue, grants, and investment income. Expenditures are recognized in the accounting period in which the liability is incurred, if measurable.

#### C. Budgets, Budgetary Process and Encumbrances

The Commission adopts an annual budget, which can be amended by the Commission throughout the fiscal year. Revenue (not including interest revenue) was budgeted at \$31.74 million per the Financial Spending Plan that was approved in April 2022. The Financial Spending Plan is reviewed annually and, if necessary, is revised to account for updated projections of birth rates, taxable sales of tobacco products and changes in interest rates. Budgeted revenues were established to balance revenues with projected expenditures. Liability for unrealized gains and losses under Governmental Accounting Standards Board's Statement No. 31 (GASB Statement No. 31) is not included in the budget.

## NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### D. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual reports could differ from those estimates.

#### E. Cash and Investments

Investments are valued at fair value. Fair value is defined as the amount that the Commission could reasonably expect to receive for an investment as a current sale between a willing buyer and seller and is generally measured by quoted market prices.

## F. Right to use lease assets

The Commission has recorded right to use lease assets as a result of implementing GASB statement no. 87. The right to use lease assets are initially measured at an amount equal to the initial measurement of the related lease liability plus any lease payments made prior to the lease term, less lease incentives, and plus ancillary charges necessary to place the lease into service. The right to use lease assets are amortized on a straight-line basis over the life of the related lease.

#### G. Future Accounting Pronouncements

GASB Statements listed below will be implemented in future financial statements:

| Statement No. 99  | "Omnibus 2022"                                                                   | The provision of this statement is effective for fiscal years beginning after June 15, 2022.     |
|-------------------|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| Statement No. 100 | "Accounting Changes and Error Corrections—an amendment of GASB Statement No. 62" | The provision of this statement is effective for fiscal years beginning after June 15, 2023.     |
| Statement No. 101 | "Compensated Absences"                                                           | The provision of this statement is effective for fiscal years beginning after December 15, 2023. |

## NOTE 2: CASH AND INVESTMENTS IN COUNTY TREASURY

The Commission's cash and investments at June 30, 2023 are included in the County's balance sheet as "Cash and Investments in County Treasury". The Commission has two dedicated portfolios with the County Treasurer's Office, and a segment of these portfolios are positions in the County Investment Pool. The County Treasurer maintains an investment pool for all funds of the County and other agencies for which the County treasury is the depository. Interest earned on the pooled funds is allocated and credited to these funds quarterly. Interest on investments that are outside the County pool are recognized when earned (i.e. coupon payments on bonds). Interest from the County pool is apportioned to the Commission based on the average daily balances on deposit with the Treasurer of those funds. All cash and investments at June 30, 2023, are stated at fair value.

Cash and Investments in County Treasury consisted of the following at June 30, 2023: Assets Invested through the County Treasurer's Office:

| County Pool                                   | \$<br>41,427,653 |
|-----------------------------------------------|------------------|
| Total Cash and Investments by County Treasury | \$<br>41,427,653 |

#### Investments Authorized by the California Government Code

The California Government Code Section 53601 governs the investments of the Commission. The Commission adopted an investment policy on October 4, 2004 but it does not contain policies for exposure to interest rate risk, credit risk and concentration of credit risk. Portfolios will invest primarily in the County Investment Pool ("County Pool"), Commercial Paper, Negotiable CD, Medium Term Notes, US Agencies and Treasuries. The portfolio maturity structure will be driven by the cash flow needs of First 5, as provided by staff members and accommodations for appropriate levels of liquidity.

California Government Code 53601 provides that the County Board of Supervisors is empowered to authorize the Commission to hold investments with maturities that exceed five years. The Commission has received such an authorization from the San Diego Board of Supervisors on March 22, 2005 to invest for a maximum of 20 years.

## NOTE 2: CASH AND INVESTMENTS IN COUNTY TREASURY (continued)

#### **Interest Rate Risk**

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. In general, the longer the maturity of an investment, the greater the sensitivity of its fair value to the changes in market interest rates. Information about the sensitivity of the fair values of the Commission's investments to market interest rate fluctuations is provided by the following table that shows the distribution of the Commission's investments by maturity:

## Remaining Maturity in Months

| Investment Type                       | Amour   | <u>Amount</u> |         | 12 months<br>or less |    | 13 to 24 months |    | 50<br>1 <u>s</u> |
|---------------------------------------|---------|---------------|---------|----------------------|----|-----------------|----|------------------|
| Negotiable Certificates of<br>Deposit | \$      | -             | \$      | -                    | \$ | -               | \$ | -                |
| Commercial Paper Disc.                |         | -             |         | -                    |    | -               |    | -                |
| County Pool                           | 41,4    | <u>27,653</u> | 41,4    | <u>427,653</u>       |    | <u>-</u>        |    | <u> </u>         |
| Total                                 | \$ 41,4 | 27,653        | \$ 41,4 | 127 <u>,653</u>      | \$ | _               | \$ |                  |

#### Credit Risk

Generally, credit risk is the risk that the issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. Presented below is the minimum rating required by the California Government Code Section 53601 (where applicable) and the actual rating as of fiscal year-end for each investment type.

|                                    |           |             | Minimum           | Credit  |
|------------------------------------|-----------|-------------|-------------------|---------|
|                                    |           |             | Rating            | Quality |
| <u>Investment Type</u>             | <u>Am</u> | <u>ount</u> | <u>Required</u>   | Rating  |
| Negotiable Certificates of Deposit | \$        | -           | A-1 or equivalent | A-1     |
| Commercial Paper Disc              |           | -           | A-1 or equivalent | AAA     |
| County Pool                        |           | 11,427,653  | VARIOUS           | AAA     |
| Total                              | \$ 4      | 11,427,653  |                   |         |

## NOTE 2: CASH AND INVESTMENTS IN COUNTY TREASURY (continued)

#### Concentration of Credit Risk

The California Government Code Section 53601 places limitations on the amount that can be invested in any one issuer. Investments in any one issuer (other than U.S. Treasury securities, mutual funds, negotiable certificates of deposit, and external investment pools) that represent 1% or more of total investment are as follows:

|                       |                 |        | % of Total  |
|-----------------------|-----------------|--------|-------------|
| Issuer                | Investment Type | Amount | Investments |
| None for FY 2022/2023 |                 |        |             |

,

#### **Custodial Credit Risk**

Custodial risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that in the event of the failure of the counter party (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The California Government Code does not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits or investments, other than the following provision for deposits: The California Government Code Section 53652 requires that a financial institution secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under state law (unless so waived by the governmental unit). The fair value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. California law also allows financial institutions to secure government deposits by pledging first trust deed mortgage notes having a value of 150% of the secure public deposits.

#### Investment in San Diego Investment Pool

The Commission is a voluntary participant in the pool regulated by the California Government Code Sections 53601 and 53635, under the oversight of the Treasurer of the County of San Diego. The fair value of the Commission's investment in this pool is reported in the accompanying financial statements at amounts based upon the Commission's pro-rata share of the fair value provided by the County of San Diego for the entire pool portfolio (in relation to the amortized cost of that portfolio). The balance available for withdrawal is based on the accounting records maintained by the pool, which are recorded on a cash basis.

## NOTE 2: CASH AND INVESTMENTS BY COUNTY TREASURY (continued)

#### Fair Value

The Commission categorizes the fair value measurements of its investments based on the hierarchy established by generally accepted accounting principles. The fair value hierarchy is based on the valuation inputs used to measure an asset's fair value. The following provides a summary of the hierarchy used to measure fair value:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active, or other inputs that are observable, either directly or indirectly.

Level 3 - Unobservable inputs should be developed using the best information available under the circumstances, which might include the Commission's own data. The Commission should adjust that data if reasonable available information indicates that other market participants would use different data or certain circumstances specific to the Commission are not available to other market participants.

Uncategorized - Investments in the San Diego County Treasury Investment Pool and/or Local Agency Investment Funds/State Investment Pools are not measured using the input levels above because the Commission's transactions are based on a stable net asset value per share. All contributions and redemptions are transacted at \$1.00 net asset value per share.

The Commission's fair value measurements at June 30, 2023 were as follows:

|                                | Quoted |             | Obser         | vable        | Unobs | ervable |           |                    |                     |
|--------------------------------|--------|-------------|---------------|--------------|-------|---------|-----------|--------------------|---------------------|
|                                | Prices |             | Prices Inputs |              | Inp   | outs    |           |                    |                     |
|                                | Lev    | <u>el 1</u> | Le            | <u>vel 2</u> | Le    | evel 3  | <u>Un</u> | <u>categorized</u> | <u>Total</u>        |
| Investments in county treasury | \$     | -           | \$            | -            | \$    | -       | \$        | 41,427,653         | \$ 41,427,653       |
| Other investments              |        | <u> </u>    |               | <u> </u>     |       |         |           | <del></del>        |                     |
| Total leveled investments      | \$     |             | \$            | _            | \$    | _       | \$        | 41,427,653         | <u>\$41,427,653</u> |

#### NOTE 3: ACCOUNTS RECEIVABLE

Accounts receivable is recorded at full value and represents the amount of Prop 10 revenue the California Children and Families Commission (First 5 California) owes the Commission for the month of May and June 2023, California Electronic Cigarette Excise Tax (CECET), and miscellaneous Surplus Money Investment Fund (SMIF) revenue. Additionally, the First 5 Commission of California owes First 5 San Diego CA Home Visiting Coordination, CA Shared Services Alliance Pilot Grant, and CA Refugee Family Services Grant for revenue earned in FY 2022/2023.

## Prop 10 revenue for:

| May 2023                                  | \$<br>1,111,568 |
|-------------------------------------------|-----------------|
| June 2023                                 | 1,674,396       |
| CECET                                     | 313,671         |
| SMIF                                      | 86,188          |
|                                           |                 |
| FSCA Home Visiting Coordination Grant     | 21,546          |
|                                           |                 |
| F5CA Shared Services Alliance Pilot Grant | 50,810          |
| EFOAR G. E. H.O. I. O.                    | 05.005          |
| F5CA Refugee Family Services Grant        | <br>85,927      |
|                                           | \$<br>3,344,106 |

## NOTE 4: CAPITAL ASSETS - RIGHT TO USE LEASE ASSET

The Commission has recorded a right to use lease asset. The asset is right to use asset for a leased office space. The related lease is discussed in the lease subsection of the lease payable section of this note. The right to use lease asset is amortized on a straight-line basis over the terms of the related lease.

Right to use lease asset activity for the Primary Government for the fiscal year ended June 30, 2023, was as follows:

| Capital Asset                      | Beginning<br>Balance | Increases    | Decreases | Ending<br>Balance |
|------------------------------------|----------------------|--------------|-----------|-------------------|
| Right to use lease assets          | \$ 2,742,033         | \$ -         | \$ -      | \$ 2,742,033      |
| Leased building                    | 2,742,033            |              |           | 2,742,033         |
| Total right to use lease assets    |                      |              |           |                   |
| Less accumulated amortization for: |                      |              |           |                   |
| Leased building                    | 296,436              | 296,436      |           | 592,872           |
| Total accumulated amortization     | 296,436              | 296,436      |           | 592,872           |
| Right to use lease assets, net     | \$ 2,445,597         | \$ (296,436) | \$ -      | \$ 2,149,161      |

### NOTE 5: ACCOUNTS PAYABLE

Accounts payable is comprised of \$9,715,324 in funding due to contractors at June 30, 2023.

## NOTE 6: DUE TO/DUE FROM COUNTY OF SAN DIEO

These are funds that are "due to" or "due from" the County of San Diego's general fund.

The County of San Diego owes the Commission \$465,019 for:

- 1) Investment interest earning of \$367,439;
- 2) Contract reimbursement of \$97,580;

The Commission owes the County of San Diego \$175,860 for:

- 3) Purchasing & Contracting services of \$179;
- 4) Computing and IT charges of \$5,476;
- 5) County Counsel services of \$298;
- 6) Commission labor and burden cost of \$116,376;
- 7) HHSA Office of Immigrant and Refugee Affairs charges of \$53,531

## NOTE 7: COMPENSATED ABSENCES

Compensated absences represent the liability for unpaid vacation leave, holidays and other compensated absences with similar characteristics, except sick leave. Compensated absences liability activities for the fiscal year ended June 30, 2023 is as follows:

|             | Balance             |                  |                    | Balance          | Due Within      | Due More Than    |
|-------------|---------------------|------------------|--------------------|------------------|-----------------|------------------|
|             | <u>July 1, 2022</u> | <u>Increases</u> | <u>Decreases</u>   | July 1, 2023     | <u>One Year</u> | One Year         |
| Compensated |                     |                  |                    |                  |                 |                  |
| Absences    | <u>\$ 98,755</u>    | <u>\$ 52,967</u> | <u>\$ (12,174)</u> | <u>\$139,548</u> | \$83,437        | <u>\$ 56,111</u> |

### NOTE 8: LEASE PAYABLE

#### Office Lease

The Commission has entered into agreement to lease an office space. The lease agreement qualifies as other than short-term leases under GASB Statement No. 87 and, therefore, has been recorded at the present value of the future minimum lease payments as of the date of their inception.

The first agreement was executed on April 5, 2020, to lease an office space and requires 125 monthly payments, initially in the amount of \$21,060 per month and 3% annual escalation. There are no variable payment components of the lease. The lease liability is measured at a discount rate of 0.71%, which is the estimated incremental borrowing rate of the Commission. As a result of the lease, the Commission has recorded a right to use lease asset with a net book value of \$2,149,161 at June 30, 2023. The right to use lease asset is discussed in more detail in the Note 1 F and Note 4 – Right to use lease asset.

## NOTE 8: LEASE PAYABLE (Continued)

The future minimum lease obligations and the net present value of these minimum lease payments as of June 30, 2023, were as follows:

| Fiscal Year Ending |    | Principal       |       | Interest        |                 |  |
|--------------------|----|-----------------|-------|-----------------|-----------------|--|
| <u>June 30</u>     |    | <b>Payments</b> |       | <u>Payments</u> | <u>Total</u>    |  |
| 2024               | \$ | 272,757         | \$    | 14,912          | \$<br>287,669   |  |
| 2025               |    | 283,053         |       | 12,942          | 295,995         |  |
| 2026               |    | 293,673         |       | 10,898          | 304,571         |  |
| 2027               |    | 304,626         |       | 8,777           | 313,403         |  |
| 2028               |    | 315,923         |       | 6,578           | 322,501         |  |
| 2029-2032          |    | 754,504         |       | 6,333           | 760,837         |  |
|                    | \$ | 2,224,536       | \$    | 60,440          | \$<br>2,284,976 |  |
|                    | Ψ  | 2,227,330       | <br>Ψ | 00,770          | <br>2,207,770   |  |

## NOTE 9: REVENUE

The Commission receives a proportionate share of Proposition 10, California Electronic Cigarette Excise Tax (CECET), and Proposition 56 money from First 5 California based on the number of live births in the county in comparison to the number of live births statewide. This fund is identified in the County of San Diego's accounting records as the First 5 Commission Operating Fund (Fund Number 49217). The Commission also receives Special Funding, as explained in Note 10, and Surplus Money Investment Fund (SMIF) allocations from First 5 California. The SMIF allocations represent distributions of interest accrued on statewide Proposition 10 money.

Revenue for the fiscal year 2022/2023 is comprised of:

| Prop 10 revenue (monthly allocations)               | \$ 17,206,238 |
|-----------------------------------------------------|---------------|
| CECET (quarterly allocations)                       | 313,671       |
| SMIF                                                | 86,188        |
| Prop 56 backfill (included in Prop10 in Financials) | 5,864,893     |
| F5CA Home Visiting Coordination Grant               | 47,586        |
| F5CA Shared Services Alliance Pilot Grant           | 151,499       |
| F5CA Refugee Family Services Grant                  | 209,614       |
| HHSA CalWORKs Home Visiting Program                 | 3,296,525     |
| HHSA Cal-Learn Educational Support Services         | 301,980       |
| HHSA CA Home Visiting Program State GF Expansion    | 505,161       |
| HHSA OSI Drowning Prevention Campaign Project       | 37,738        |
| HHSA Public Health Services Doula Program           | 120,201       |
| Interest                                            | 1,098,757     |
| Total revenue                                       | \$ 29,240,051 |

## NOTE 10: SPECIAL FUNDING

Special funding for FY 2022/2023 included \$47,586 for the F5CA Home Visiting Coordination Grant; \$151,499 for F5CA Shared Services Alliance Pilot Grant; \$209,614 for F5CA Refugee Family Services Grant; \$3,296,525 for HHSA CalWORKs Home Visiting Program; \$301,980 for HHSA Cal-Learn Educational Support Services; \$505,161 for HHSA CA Home Visiting Program State General Fund Expansion; \$37,738 for HHSA OSI Drowning Prevention Campaign Project; and \$120,201 for HHSA Public Health Services Doula Pilot Program.

**F5CA Home Visiting Coordination Grant (F5 CA HVC).** The primary purpose of the F5 CA HVC is to facilitate activities that improve cross-program service coordination and integration into a system of supports that enables families to be served during their greatest need, with the most appropriate program and services to recover from the effects of the COVID-19 pandemic. The HVC goals include: 1) increase cross-agency understanding of local population needs relative to the impacts of COVID-19 on families and services; 2) ensure families are served through efficient, coordinated, and sustainable evidence-based home visiting programs that meet their critical recovery needs; 3) embed home visiting into early childhood systems to promote strong family outcomes; and 4) Promote cross-county, shared learning and capacity-building, resource sharing, and expertise to strengthen local systems change efforts, and rebuild early childhood and family support systems following the pandemic. The balance sheet and schedule of revenue, expenditures, and changes in fund balance for this special funding program is presented as supplementary information in this report on pages 36 and 37.

**F5CA Shared Services Alliance Pilot Grant (SSA)** is an approach to strengthen small early learning and care businesses by providing them the supports to strengthen their business practices. The SSA is aimed at building a sustainable provider-based childcare system by providing technology and staff infrastructure that enable sharing of staff, information, and resources. A Shared Services Alliance Network provides business efficiencies to childcare providers, the majority of whom are low-income women of color, increasing business sustainability and expanding care for low-to-moderate income communities. The balance sheet and schedule of revenue, expenditures, and changes in fund balance for this special funding program is presented as supplementary information in this report on pages 38 and 39.

**F5CA Refugee Family Services Grant (RFS)** is an approach to provide support services to refugee families with children birth through age five resettling in counties throughout California. The goal of the RFS Program is to provide support for refugee families in the areas of socio-cultural adjustment and systems navigation support that include the following priority areas: language assistance, healthcare and care coordination (including behavioral health), transportation, and social capital. The balance sheet and schedule of revenue, expenditures, and changes in fund balance for this special funding program is presented as supplementary information in this report on pages 40 and 41.

HHSA CalWORKs Home Visiting Program. The California Work Opportunity and Responsibility to Kids (CalWORKs) Home Visiting Program (HVP) is a voluntary program supervised by the California Department of Social Services (CDSS) and administered by participating California counties. The HVP aims to support positive health development and well-being outcomes for pregnant and parenting people, families, and infants born into poverty, expand their future educational, economic, and financial capability opportunities, and improve the likelihood that they will exit poverty. The balance sheet and schedule of revenue, expenditures, and changes in fund balance for this special funding program is presented as supplementary information in this report on pages 42 and 43.

## NOTE 10: SPECIAL FUNDING (continued)

HHSA Cal-Learn Educational Support Services. The Cal-Learn Program began in 1995 as part of a five- year California Work Pays Demonstration Project. It became a permanent program as of January 1, 1999, as part of California Work Opportunity and Responsibility to Kids (CalWORKs). The program is designed toprevent long-term dependence among pregnant and parenting teens receiving CalWORKs cash aid. Theprogram's primary goal is to help teens achieve self-sufficiency through school participation leading to ahigh school diploma or its equivalent. Intensive case management and supportive services, including childcare and transportation assistance, as well as financial sanctions and incentive payments are used toencourage teens to stay in, or return to, high school. The balance sheet and schedule of revenue, expenditures, and changes in fund balance for this special funding program is presented as supplementary information in this report on pages 44 and 45.

HHSA CA Home Visiting Program State General Fund Expansion (CHVP) is designed for overburdened families who are at risk for Adverse Childhood Experiences (ACEs), including child maltreatment, domestic violence, substance abuse and mental illness. Home visiting gives parents the tools and know-how to independently raise their children. It's a preventive intervention focused on promoting positive parenting and child development. Decades of research on home visiting shows that home visits by a trained professional during pregnancy and in the firstfew years of life improves the lives of children and families by preventing child abuse and neglect, supporting positive parenting, improving maternal and child health, and promoting child development and school readiness. Contractor shall be responsible for the start-up, implementation, and on-going service delivery of the California Home visiting Program in South Region. Countywide Coordinator shall work with contractor and other partners to ensure that services are provided with fidelity to the home visiting model and curriculums. Core areas of responsibilities include home visiting service delivery, staff hiring, training, and certification, datacollection and program evaluation, and inter-agency coordination. The balance sheet and schedule of revenue, expenditures and changes in fund balance for this special funding program is presented as supplementary information in this report on pages 46 and 47.

#### **HHSA OSI Drowning Prevention Campaign Project**

Since 2009, the Prevent Drowning Foundation of San Diego's purpose has been simple; they do everything they can to prevent drowning and save lives of children by targeting under-served communities that need swim lessons and water and ocean safety education. This grant swimming lessons and drowning prevention skills, as well as other media outreach and education campaign costs, as necessary. First 5 San Diego, in partnership with the County of San Diego, the Prevent Drowning Foundation of San Diego and MIG, Inc. created a multifaceted media campaign to ensure the most vulnerable county residents can participate in the program. The campaign aimed to increase awareness of methods for drowning prevention for families within California Health Places Index 4<sup>th</sup> Quartile communities (HPI-4Q) with an emphasis on the Black, Indigenous and People of Color (BIPOC) and lower socioeconomic status communities. The balance sheet and schedule of revenue, expenditures, and changes in fund balance for this special funding program is presented as supplementary information in this report on pages 48 and 49.

#### HHSA Public Health Doula Pilot Program

The County of San Diego, through the Maternal, Child, and Family Health Services Doula Pilot Program with First 5 San Diego aims to help bring greater doula access to BIPCO birthing people. The Doula Pilot Program seeks to overcome barriers by contracting with a community-based doula business with demonstrated experience providing services to birthing people who are BIPOC during

## NOTE 10: SPECIAL FUNDING (continued)

pregnancy, for birth and delivery, and postpartum care. This program will serve more individuals at no cost to the program participants, train more doulas to sustainably serve communities, and promote better BIPOC maternal and infant health outcomes. The balance sheet and schedule of revenue, expenditures and changes in fund balance for this special funding program is presented as supplementary information in this report on pages 50 and 51.

## NOTE 11: EVALUATION EXPENSES

The Commission spent \$851,088 on program evaluation during the audit period.

## NOTE 12: FUND BALANCES

As of June 30, 2023, fund balances of the governmental funds are classified as follows:

Non-spendable – amounts that cannot be spent either because they are in non-spendable form (e.g. Prepaid Expense) or because they are legally or contractually required to be maintained intact (e.g. revolving fund or the principal of an endowment).

Restricted – amounts that can be spent only for specific purposes because of constitutional provisions or enabling legislation or because of constraints that are externally imposed by creditors, grantors, contributors, or the laws or regulations of other governments.

Committed – amounts that can be used only for specific purposes determined by a formal "Action Item" of the Commission. This formal "Action Item" is the approval by the Commission of a meeting agenda action item, if approved resulting in a final resolution to be implemented. The Commission is the highest level of decision-making authority. These committed amounts cannot be used for any other purpose unless the Commission removes or changes the specific uses through the same type of formal action taken to establish the commitment.

Assigned – amounts that do not meet the criteria to be classified as restricted or committed but that are intended to be used for specific purposes. Under the Commission's adopted policy, only the Commission or Executive Director may assign amounts for specific purposes.

Unassigned – all other spendable amounts.

When an expense is incurred for purposes for which both restricted and unrestricted fund balance is available, the commission considers restricted funds to have been spent first. When an expense is incurred for which committed, assigned, or unassigned fund balance are available, the Commission considers amounts to have been spent first out of committed funds, then assigned funds, and finally unassigned funds, as needed, unless the Commission has provided otherwise in its commitment or assignment actions.

## NOTE 12: FUND BALANCES (continued)

The details of the fund balances as of June 30, 2023 are presented below:

### Fund Balance:

| Non-spendable:                                   |                 |
|--------------------------------------------------|-----------------|
| Prepaid items                                    | <u>\$ 2,345</u> |
|                                                  |                 |
| Committed To:                                    |                 |
| Administration                                   | 2,222,613       |
| Evaluation                                       | 570,516         |
| Healthy Development Services                     | 8,340,013       |
| KidStart                                         | 722,363         |
| Oral Health Initiative                           | 656,694         |
| Reducing Childhood Injuries                      | 98,504          |
| Public Health – Doula Pilot Program              | 262,678         |
| Refugee Family Services Program                  | 138,924         |
| Learn Well Initiative                            | 5,253,551       |
| Mi Escuelita                                     | 428,926         |
| F5CA Shared Services Alliance Grant              | 72,006          |
| First 5 First Steps Home Visiting                | 2,681,971       |
| HHSA Public Health CDPH-Home Visiting            | 189,982         |
| HHSA CalWorks Home Visiting Program              | 2,648,151       |
| HHSA Cal-Learn Education Support Services        | 264,352         |
| HHSA CA Home Visiting Program State GF Expansion | 187,158         |
| Parent & Public Education                        | 262,678         |
| Information & Referral                           | 197,008         |
| Maternity Housing Program                        | 82,087          |
| Community Outreach Projects                      | 65,669          |
| Management Reserve                               | 10,000,000      |
|                                                  |                 |
| Total Committed                                  | 35,345,844      |
| Total Fund Balance                               | \$35,348,189    |

## NOTE 13: RELAED PARTY

For FY 2022-23 the First 5 Commission had a contract with The Children's Initiative for \$150,000 for the Childhood Injury Prevention Program. The Chief Executive Officer of The Children's Initiative is Sandra McBrayer, one of the five First 5 San Diego Commissioners.

REQUIRED SUPPLEMENTARY INFORMATION SECTION

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#### FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION BUDGETARY COMPARISON SCHEDULE GOVERNMENT FUND FOR THE FISCAL YEAR ENDED JUNE 30, 2023

## BUDGETED AMOUNTS (UNAUDITED)

**VARIANCE WITH** FINAL BUDGET **POSTIVE ACTUAL ORIGINAL FINAL** (NEGATIVE) Revenues: Prop 10 Tobacco Tax 23,470,990 24,614,843 24,614,843 (1,143,853)HHSA CA Home Visit Coord. Grant 100,000 47,586 100,000 (52,414)HHSA CalWORKs Home Visiting Program 3,528,938 4,601,325 3,296,525 (1,304,800)HHSA Cal-Learn Educational Support Services 1,172,729 805,059 301,980 (503,079)HHSA-PHS Doula Pilot Program 400,000 400,000 120,201 (279,799)HHSA Home Visiting Pgm State GF 505,161 578,567 578,567 (73,406)HHSA Drowning Prevention Campaign Project 37,738 37,738 F5CA Shared Services Alliances Pilot 219,298 219,298 151,499 (67,799)F5CA Refugee Family Support Program 423,071 209,614 (213,457)286,800 1,098,757 811,957 Interest revenue 286,800 32,028,963 29,240,051 Total revenues 30,901,175 (2,788,912)**Expenditures:** Labor & benefits (less Evaluation labor) 2,407,093 2,491,356 40,240 2,451,116 Services and Supplies 528,051 568,051 283,191 284,860 Evaluation (with Evaluation Labor) 922,216 967,216 851,088 116,128 Contributions to Community Outreach 30,439,628 4,319,024 30,799,387 34,758,652 Debt Service - Principle - Leases 262,776 (262,776)Debt Service - Principle - Interest 16,810 (16,810)38,785,275 34,304,609 Total expenditures 34,656,747 4,480,666 Net change in fund balance (3,755,572)(6,756,312)(5,064,558)1,691,754 OVER (UNDER) Expenditures Fund balance, beginning of fiscal year 40,412,747 40,412,747 40,412,747 Fund balance, end of fiscal year 36,657,175 33,656,435 35,348,189 1,691,754

#### **Budget and Budgetary Process**

The Commission adopts an annual budget which can be amended throughout the fiscal year. The basis used to prepare the budget is in accordance with accounting principles generally accepted in the United States (GAAP).

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**SUPPLEMENTARY INFORMATION SECTION** 

### F5CA HOME VISITING COORDINATION GRANT

|                                                      | 2023         |
|------------------------------------------------------|--------------|
| Assets                                               |              |
| Cash and investments in county treasury              | \$ -         |
| Total assets                                         | \$ -         |
| Liabilities and Fund Balance                         |              |
| Liabilities:                                         |              |
| Unearned revenue                                     | \$ -         |
| Total liabilities                                    | <del>_</del> |
| Fund balance:                                        |              |
| Restricted for F5CA Home Visiting Coordination Grant | <u> </u>     |
| Total fund balance                                   |              |
| Total liabilities and fund balance                   | \$ -         |

## FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGE IN FUND BALANCE

### F5CA HOME VISITING COORDINATION GRANT

|                                              | 2023      |
|----------------------------------------------|-----------|
| Revenues:                                    |           |
| F5CA Home Visiting Coordination Grant        | \$ 47,586 |
| Total revenues                               | 47,586    |
| Expenditures:                                |           |
| Labor and benefits                           | -         |
| Contributions to community outreach projects | 47,586    |
| Total expenditures                           | 47,586    |
| Net change in fund balance                   | -         |
| Fund balance, beginning of fiscal year       |           |
|                                              | •         |
| Fund balance, end of fiscal year             | - \$      |

## F5CA SHARED SERVICES ALLIANCE PILOT GRANT

|                                                          | 2023     |
|----------------------------------------------------------|----------|
| Assets                                                   |          |
| Cash and investments in county treasury                  | \$ -     |
| Total assets                                             | \$ -     |
| Liabilities and Fund Balance                             |          |
| Liabilities:                                             |          |
| Unearned revenue                                         | \$ -     |
| Total liabilities                                        |          |
| Fund balance:                                            |          |
| Restricted for F5CA Shared Services Alliance Pilot Grant | <u> </u> |
| Total fund balance                                       | <u> </u> |
| Total liabilities and fund balance                       | \$ -     |

## FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGE IN FUND BALANCE

## F5CA SHARED SERVICES ALLIANCE PILOT GRANT

|                                              | 2023       |
|----------------------------------------------|------------|
| Revenues:                                    |            |
| F5CA Shared Services Alliance Pilot Grant    | \$ 151,499 |
| Total revenues                               | 151,499    |
| Expenditures:                                |            |
| Labor and benefits                           | -          |
| Contributions to community outreach projects | 151,499    |
| Total expenditures                           | 151,499    |
| Net change in fund balance                   | -          |
| Fund balance, beginning of fiscal year       |            |
|                                              |            |
| Fund balance, end of fiscal year             | \$ -       |

### F5CA REFUGEE FAMILY SERVICES GRANT

|                                                   | 2023     |
|---------------------------------------------------|----------|
| Assets                                            |          |
| Cash and investments in county treasury           | \$ -     |
| Total assets                                      | \$ -     |
| Liabilities and Fund Balance                      |          |
| Liabilities:                                      |          |
| Unearned revenue                                  | \$ -     |
| Total liabilities                                 |          |
| Fund balance:                                     |          |
| Restricted for F5CA Refugee Family Services Grant |          |
| Total fund balance                                | <u> </u> |
| Total liabilities and fund balance                | \$ -     |

## FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGE IN FUND BALANCE

### F5CA REFUGEE FAMILY SERVICES GRANT

|                                              | 2023         |
|----------------------------------------------|--------------|
| Revenues:                                    |              |
| F5CA Refugee Family Services Grant           | \$ 209,614   |
| Total revenues                               | 209,614      |
| Expenditures:                                |              |
| Labor and benefits                           | -            |
| Contributions to community outreach projects | 209,614      |
| Total expenditures                           | 209,614      |
| Net change in fund balance                   | -            |
| Fund balance, beginning of fiscal year       | <del>_</del> |
| Fund balance, end of fiscal year             | \$ -         |
| 1 und balance, end of fiscal year            | Ψ –          |

## HHSA CalWORKs HOME VISITING PROGRAM

|                                                    | 2023 |   |
|----------------------------------------------------|------|---|
| Assets                                             |      |   |
| Cash and investments in county treasury            | \$   | - |
| Total assets                                       | \$   |   |
| Liabilities and Fund Balance                       |      |   |
| Liabilities:                                       |      |   |
| Unearned revenue                                   | \$   | _ |
| Total liabilities                                  |      |   |
| Fund balance:                                      |      |   |
| Restricted for HHSA CalWORKs Home Visiting Program |      | _ |
| Total fund balance                                 |      |   |
| Total liabilities and fund balance                 | \$   | - |

## FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGE IN FUND BALANCE

## HHSA CalWORKs HOME VISITING PROGRAM

|                                              | 2023         |
|----------------------------------------------|--------------|
| Revenues:                                    |              |
| HHSA CalWORKs Home Visiting Program          | \$ 3,296,525 |
| Total revenues                               | 3,296,525    |
| Expenditures:                                |              |
| Labor and benefits                           | _            |
| Contributions to community outreach projects | 3,296,525    |
| Total expenditures                           | 3,296,525    |
| Net change in fund balance                   | -            |
| Fund balance, beginning of fiscal year       |              |
| Fund balance, end of fiscal year             | \$ -         |

## HHSA CAL-LEARN EDUCATIONAL SUPPORT SERVICES

|                                                            | 2023 |          |
|------------------------------------------------------------|------|----------|
| Assets                                                     |      |          |
| Cash and investments in county treasury                    | \$   | -        |
| Total assets                                               | \$   | _        |
| Liabilities and Fund Balance                               |      |          |
| Liabilities:                                               |      |          |
| Unearned revenue                                           | \$   | -        |
| Total liabilities                                          |      | <u>-</u> |
| Fund balance:                                              |      |          |
| Restricted for HHSA Cal-Learn Educational Support Services |      |          |
| Total fund balance                                         |      |          |
| Total liabilities and fund balance                         | \$   | -        |

## FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGE IN FUND BALANCE

## HHSA CAL-LEARN EDUCATIONAL SUPPORT SERVICES

|                                              | 2023       |
|----------------------------------------------|------------|
| Revenues:                                    |            |
| HHSA Cal-Learn Educational Support Services  | \$ 301,980 |
| Total revenues                               | 301,980    |
|                                              |            |
| Expenditures:                                |            |
| Labor and benefits                           | -          |
| Contributions to community outreach projects | 301,980    |
| Total expenditures                           | 301,980    |
| Net change in fund balance                   | -          |
| Fund balance, beginning of fiscal year       |            |
|                                              |            |
| Fund balance, end of fiscal year             | \$ -       |

## HHSA CA HOME VISITING PROGRAM STATE GENERAL FUND EXPANSION

|                                                                 | 2023         |
|-----------------------------------------------------------------|--------------|
| Assets                                                          |              |
| Cash and investments in county treasury                         | \$ -         |
| Total assets                                                    | \$ -         |
| Liabilities and Fund Balance                                    |              |
| Liabilities:                                                    |              |
| Unearned revenue                                                | \$ -         |
| Total liabilities                                               | <u>-</u>     |
| Fund balance:                                                   |              |
| Restricted for HHSA CA Home Visiting Program State GF Expansion | <u> </u>     |
| Total fund balance                                              | <del>-</del> |
| Total liabilities and fund balance                              | \$ -         |

## FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGE IN FUND BALANCE

## HHSA CA HOME VISITING PROGRAM STATE GENERAL FUND EXPANSION

|                                                  | 2023         |
|--------------------------------------------------|--------------|
| Revenues:                                        |              |
| HHSA CA Home Visiting Program State GF Expansion | \$ 505,161   |
| Total revenues                                   | 505,161      |
| Evenorditarion                                   |              |
| Expenditures:                                    |              |
| Labor and benefits                               | -            |
| Contributions to community outreach projects     | 505,161      |
| Total expendituresNet                            | 505,161      |
| change in fund balance                           | -            |
| Fund balance, beginning of fiscal year           | <del>_</del> |
| Fund balance, end of fiscal year                 | \$ -         |

## HHSA OSI DROWNING PREVENTION CAMPAIGN PROJECT

|                                                              | 2023 |          |
|--------------------------------------------------------------|------|----------|
| Assets                                                       |      |          |
| Cash and investments in county treasury                      | \$   | -        |
| Total assets                                                 | \$   | -        |
| Liabilities and Fund Balance                                 |      |          |
| Liabilities:                                                 |      |          |
| Unearned revenue                                             | \$   |          |
| Total liabilities                                            |      |          |
| Fund balance:                                                |      |          |
| Restricted for HHSA OSI Drowning Prevention Campaign Project |      |          |
| Total fund balance                                           |      | <u>-</u> |
| Total liabilities and fund balance                           | \$   |          |

## FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGE IN FUND BALANCE

## HHSA OSI DROWNING PREVENTION CAMPAIGN PROJECT

| _                                             | 2023      |
|-----------------------------------------------|-----------|
| Revenues:                                     |           |
| HHSA OSI Drowning Prevention Campaign Project | \$ 37,738 |
| Total revenues                                | 37,738    |
| Expenditures:                                 |           |
| Labor and benefits                            | -         |
| Contributions to community outreach projects  | 37,738    |
| Total expenditures                            | 37,738    |
| Net change in fund balance                    | -         |
| Fund balance, beginning of fiscal year        |           |
|                                               |           |
| Fund balance, end of fiscal year              | \$ -      |

## HHSA PUBLIC HEALTH SERVICES DOULA PILOT PROGRAM

|                                                                | 2023         |
|----------------------------------------------------------------|--------------|
| Assets                                                         |              |
| Cash and investments in county treasury                        | \$ -         |
| Total assets                                                   | \$ -         |
| Liabilities and Fund Balance                                   |              |
| Liabilities:                                                   |              |
| Unearned revenue                                               | \$ -         |
| Total liabilities                                              |              |
| Fund balance:                                                  |              |
| Restricted for HHSA Public Health Services Doula Pilot Program |              |
| Total fund balance                                             | <del>_</del> |
| Total liabilities and fund balance                             | \$ -         |

### FIRST 5 COMMISSION OF SAN DIEGO A PROPOSITION 10 COMMISSION SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGE IN FUND BALANCE

### HHSA PUBLIC HEALTH SERVICES DOULA PILOT PROGRAM

### FOR THE FISCAL YEAR ENDED JUNE 30, 2023

| <u>-</u>                                        | 2023       |
|-------------------------------------------------|------------|
| Revenues:                                       |            |
| HHSA Public Health Services Doula Pilot Program | \$ 120,201 |
| Total revenues                                  | 120,201    |
| Expenditures:                                   |            |
| Labor and benefits                              | -          |
| Contributions to community outreach projects    | 120,201    |
| Total expenditures                              | 120,201    |
| Net change in fund balance                      | -          |
| Fund balance, beginning of fiscal year          |            |
|                                                 |            |
| Fund balance, end of fiscal year                | \$ -       |

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## **STATISTICAL SECTION**

Statistical Section (Unaudited) For the Fiscal Year Ended June 30, 2023

The information in this section is not covered by the Independent Auditor's Report, but it is presented as supplemental data for the benefit of the readers of the comprehensive annual financial report. The objectives of the statistical section information are to provide financial statement users with additional statements, notes to financial statements and required supplemental information to understand and assess the Commission's economic condition.

| Financial Trends                                                                                                                                                                                                                                                | <u>Pages</u> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|
| These schedules contain trend information to help the reader understand how the Commission's financial performance and well-being have changed over time.                                                                                                       | 55 - 58      |
| Revenue Capacity These schedules contain trend information to help the reader assess the Commission's most significant revenue base.                                                                                                                            | 59 - 60      |
| Debt Capacity This table present information to help the reader assess the affordability of the Commission's current levels of outstanding debt and the Commission's ability to issue additional debt in the future.                                            | 61           |
| <u>Demographic Information</u> These schedules offer economic and demographic indicators to help the reader understand how the information in the Commission's financial report relates to the services the Commission provides and the activities it performs. | 62 - 65      |

Statistical Section (Unaudited)
For the Fiscal Year Ended June 30, 2023

### Net Position by Component Last Ten Fiscal Years\*

|                    | 2023          | 2022          | 2021          | 2020          | 2019          | 2018          | 2017          | 2016         | 2015         | 2014           |
|--------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|----------------|
| Restricted         | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -         | \$ -         | \$ -           |
| Unrestricted       | 35,133,266    | 40,272,277    | 42,119,960    | 40,449,779    | 46,523,865    | 55,106,348    | 65,232,870    | 73,239,274   | 79,330,400   | 100,898,266    |
| Total net position | \$ 35,133,266 | \$ 40,272,277 | \$ 42,119,960 | \$ 40,449,779 | \$ 46,523,865 | \$ 55,106,348 | \$ 65,232,870 | \$73,239,274 | \$79,330,400 | \$ 100,898,266 |

<sup>\*</sup> Governmental Accounting Standards Board (GASB) Statement 63 was implemented by the Commission in fiscal year ended June 30, 2013. Net Position was reported as net assets prior to GASB 63 implementation.

Statistical Section (Unaudited)
For the Fiscal Year Ended June 30, 2023

### Changes in Net Position Last Ten Fiscal Years

|                                           | 2023           | 2022           | 2021          | 2020           | 2019           | 2018            | 2017           | 2016           | 2015            | 2014           |
|-------------------------------------------|----------------|----------------|---------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|
| Prop 10 Tobacco Taxes (see page 15)       | \$23,470,990   | \$26,670,216   | \$ 28,636,321 | \$ 27,663,745  | \$ 26,411,158  | \$ 25,589,026   | \$ 17,887,814  | \$ 21,643,265  | \$ 18,440,315   | \$ 13,579,043  |
| Prop 10 Quality Preschool Initiative      | -              | - , ,          | - , ,         | -              | -              | - , ,           | 10,769,855     | 7,877,537      | 11,728,390      | 15,962,144     |
| Prop 10 Child Signature Program           | _              | -              | -             | -              | _              | -               | 1,677,313      | 3,454,625      | 3,454,625       | 3,354,625      |
| CDE QRIS Certification Grant              | -              | _              | 34,396        | 181,918        | 179,039        | 189,959         | -              | -              | -               | -              |
| Federal Medi-Cal administrative           | -              | -              | -             | -              |                | -               | -              | -              | -               | 93,553         |
| Race to the Top                           | -              | -              | -             | -              |                | -               | -              | 1,830,888      | 2,245,507       | 1,657,897      |
| F5CA Shared Services Alliance Pilot Grant | 151,499        | 11,232         | -             | -              | -              | -               | -              | -              | -               | -              |
| F5CA Refugee Family Services Program      | 209,614        | · -            | -             | -              | -              | -               | -              | -              | -               | -              |
| F5CA IMPACT Grant                         | -              | _              | -             | 2,173,883      | 1,599,578      | 1,587,196       | 1,607,269      | -              | -               | -              |
| F5CA IMPACT Hub Grant                     | -              | _              | 544,079       | 541,277        | 339,197        | 400,661         | 250,321        | -              | -               | -              |
| F5CA Home Visiting Coordination Grant     | 47,586         | 80,179         | 35,153        | -              | -              | -               | -              | -              | -               | -              |
| HHSA Office of Violence Prevention        | -              | 250,000        | -             | -              | -              | -               | -              | -              | -               | -              |
| HHSA PHS Doula Pilot Program              | 120,201        | -              | -             | -              | -              | -               | -              | -              | -               | -              |
| HHSA OSI Drowning Prevention              | 37,738         | 208,370        | -             | -              | -              | -               | -              | -              | -               | -              |
| HHSA CalWORKs Home Visiting Program       | 3,296,525      | 2,823,098      | 2,453,747     | -              | -              | -               | -              | -              | -               | -              |
| HHSACal-Learn Educational Support Svcs    | 301,980        | 866,183        | 717,980       | -              | -              | -               | -              | -              | -               | -              |
| HHSA CA Home Visiting Program GF          | 505,161        | 599,999        | 164,941       | -              | -              | -               | -              | -              | -               | -              |
| Interest revenue                          | 1,098,757      | 325,559        | 413,747       | 955,100        | 1,021,281      | 784,637         | 828,087        | 578.755        | 443,268         | 658,242        |
| Other miscellaneous                       | -              | -              | -             | -              | -              | -               | -              | 43,146         | -               | -              |
| Net increase (decrease) in FMV            | -              | _              | -             | -              | 206,530        | 248,038         | 25,604         | (79,750)       | (3,050)         | (74,500)       |
| Total revenues                            | \$ 29,240,051  | \$ 31,834,836  | \$ 33,000,364 | \$ 31,515,923  | \$ 29,756,783  | \$28,799,517    | \$ 33,046,263  | \$ 35,348,466  | \$ 36,309,055   | \$ 35,231,004  |
| Health                                    | \$ 12,816,661  | \$ 12,010,123  | \$ 11,627,348 | \$ 14,622,113  | \$ 15,613,398  | \$ 15,804,733   | \$ 15,398,149  | \$ 15,592,246  | \$ 19,462,588   | \$ 22,368,743  |
| Learning                                  | 8,908,889      | 8,832,179      | 7,595,960     | 13,280,171     | 12,770,648     | 13,181,082      | 13,761,649     | 14,158,039     | 18,310,440      | 21,384,302     |
| Family                                    | 7,874,164      | 7,957,275      | 7,733,280     | 4,686,816      | 5,118,518      | 5,031,315       | 5,426,101      | 5,221,359      | 9,514,082       | 9,801,110      |
| Community                                 | 839,914        | 1,217,391      | 814,546       | 1,304,628      | 1,307,091      | 1,166,445       | 2,876,033      | 2,540,614      | 5,723,442       | 3,531,080      |
| General Administration                    | 3,626,188      | 3,352,098      | 3,484,606     | 3,696 281      | 3,529,611      | 3,742,464       | 3,590,735      | 3,927,334      | 4,866,369       | 4,624,665      |
| Interest on long-term debt                | 16,810         | 17,017         | -             | -              | -              | -               | -              | -              | -               | -              |
| Amortization                              | 296,436        | 296,436        | -             | -              | -              | -               | -              | -              | -               | -              |
| Change in net position                    | \$ (5,139,011) | \$ (1,847,683) | \$ 1,744,624  | \$ (6,074,086) | \$ (8,582,483) | \$ (10,126,522) | \$ (8,006,404) | \$ (6,091,126) | \$ (21,567,866) | \$(26,478,896) |

### FIRST 5 COMMISSION OF SAN DIEGO

### A PROPOSITION 10 COMMISSION

Statistical Section (Unaudited)
For the Fiscal Year Ended June 30, 2023

### Fund Balance – General Fund Last Ten Fiscal Years

|                    | 2023                            | 2022          | 2021          | 2020          | 2019          | 2018          | 2017          | 2016          | 2015 2               | 2014      |
|--------------------|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------------|-----------|
| Fund Balance       |                                 |               |               |               |               |               |               |               |                      |           |
| Non-spendable      | \$ 2,345                        | \$ 2,227      | \$ 2,196      | \$ 2,081      | \$ 1,946      | \$ 1,895      | \$ 1,889      | \$ 32,325     | \$ 2,816 \$          | 1,914     |
| Committed          | 35,345,844                      | 40,410,520    | 42,221,595    | 40,537,402    | 46,577,066    | 55,162,594    | 65,278,719    | 73,257,337    | 79,438,411 100,98    | 86,459    |
| Restricted         | -                               | -             | -             | -             | -             | -             | -             | -             | -                    | -         |
| Unassigned         |                                 |               |               |               |               |               |               |               |                      |           |
| Total Fund Balance | \$ 35 <b>,</b> 348 <b>,</b> 189 | \$ 40,412,747 | \$ 42,223,791 | \$ 40,539,483 | \$ 46,579,012 | \$ 55,164,489 | \$ 65,280,608 | \$ 73,289,662 | \$ 79,441,227 \$100. | ),988,373 |

# Statistical Section (Unaudited) For the Fiscal Year Ended June 30, 2023 Changes in Fund balances – General Fund Last 10 Fiscal Years

| _                                                         | 2023           | 2022           | 2021          | 2020           | 2019           | 2018            | 2017           | 2016           | 2015           | 2014           |
|-----------------------------------------------------------|----------------|----------------|---------------|----------------|----------------|-----------------|----------------|----------------|----------------|----------------|
| Revenues                                                  |                |                |               |                |                |                 |                |                |                |                |
| Prop 10 Tobacco Taxes                                     | \$23,470,990   | \$26,670,216   | \$ 28,636,321 | \$ 27,663,745  | \$ 26,411,158  | \$ 25,589,026   | \$ 17,887,814  | \$ 21,643,265  | \$ 18,440,315  | \$ 13,579,043  |
| Prop 10 Quality Preschool Initiative                      | -              | -              | -             | -              | -              | _               | 10,769,855     | 7,877,537      | 11,728,390     | 15,962,144     |
| Prop 10 Child Signature Program                           | -              | -              | -             | -              | -              | _               | 1,677,313      | 3,454,625      | 3,454,625      | 3,354,625      |
| CDE QRIS Certification Federal Grant                      | -              | -              | 34,396        | 181,918        | 179,039        | 189,959         | -              | -              | -              | -              |
| Federal Medi-Cal Administrative                           | -              | -              | -             | -              |                | -               | -              | -              | -              | 93,553         |
| Race to the Top                                           | -              | -              | -             | -              |                | -               | -              | 1,830,888      | 2,245,507      | 1,657,897      |
| F5CA Shared Services Alliance Pilot Grant                 | 151,499        | 11,232         | -             | -              | -              | -               | -              | -              | -              | -              |
| F5CA Refugee Family Services Program                      | 209,614        | -              | -             | -              | -              | -               | -              | -              | -              | -              |
| F5CA IMPACT Grant                                         | -              | -              | -             | 2,173,883      | 1,599,578      | 1,587,196       | 1,607,269      | -              | -              | -              |
| F5CA IMPACT Hub Grant                                     | -              | -              | 544,079       | 541,277        | 339,197        | 400,661         | 250,321        | -              | -              | -              |
| F5CA Home Visiting Coordination Grant                     | 47,586         | 80,179         | 35,153        | -              | -              | -               | -              | -              | -              | -              |
| HHSA Office of Violence Prevention                        | -              | 250,000        | -             | -              | -              | -               | -              | -              | -              | -              |
| HHSA PHS Doula Pilot Program                              | 120,201        | -              | -             | -              | -              | -               | -              | -              | -              | -              |
| HHSA OSI Drowning Prevention                              | 37,738         | 208,370        | -             | -              | -              | -               | -              | -              | -              | -              |
| HHSA CalWORKs Home Visiting                               | 3,296,525      | 2,823,098      | 2,453,747     | -              | -              | -               | -              | -              | -              | -              |
| Program                                                   |                |                |               |                |                |                 |                |                |                |                |
| HHSA Cal-Learn Educational Support                        | 301,980        | 866,183        | 717,980       | -              | -              | -               | -              | -              | -              | -              |
| HHSA CA Home Visiting Program GF                          | 505,161        | 599,999        | 164,941       | -              | -              | -               | -              | -              | -              | -              |
| Interest revenue                                          | 1,098,757      | 325,559        | 413,747       | 955,100        | 1,021,281      | 784,637         | 828,087        | 578,755        | 443,268        | 658,242        |
| Other miscellaneous                                       | -              | -              | -             | -              | -              | -               | -              | 43,146         | -              | -              |
| Net increase (decrease) in FMV                            | -              | -              | -             | -              | 206,530        | 248,038         | 25,604         | (79,750)       | (3,050)        | (74,500)       |
| Total revenues                                            | \$ 29,240,051  | \$ 31,834,836  | \$ 33,000,364 | \$ 31,515,923  | \$ 29,756,783  | \$28,799,517    | \$ 33,046,263  | \$ 35,348,466  | \$ 36,309,055  | \$ 35,231,004  |
| Expenditures                                              |                |                |               |                |                |                 |                |                |                |                |
| Labor & benefits                                          | \$ 2,451,116   | \$ 2,257,841   | \$ 2,015,727  | \$ 2,074,074   | \$ 2,053,585   | \$ 2,226,197    | \$ 2,123,804   | \$ 2,542,561   | \$ 3,033,480   | \$ 2,735,486   |
| Services & supplies                                       | 283,191        | 223,912        | 574,392       | 723,356        | 654,081        | 632,742         | 627,523        | 623,890        | 622,703        | 628,161        |
| Debt Service – Principal - Leases                         | 262,776        | 254,721        | -             | -              | -              | -               | -              | -              | -              | -              |
| Debt Service – Interest - Leases                          | 16,810         | 17,017         | -             | -              | -              | -               | -              | -              | -              | -              |
| Evaluation                                                | 851,088        | 875,421        | 880,360       | 864,294        | 824,939        | 873,122         | 842,058        | 821,321        | 1,189,466      | 1,283,035      |
| Contributions to community outreach                       |                |                |               |                |                |                 |                |                |                |                |
| projects                                                  | 30,439,628     | 30,016,968     | 27,771,134    | 33,893,728     | 34,809,655     | 35,183,575      | 37,461,932     | 37,512,258     | 53,010,552     | 57,085,235     |
| Total expenditures                                        | \$ 34,304,609  | \$ 33,645,880  | \$ 31,241,613 | \$ 37,555,452  | \$ 38,342,260  | \$ 38,915,636   | \$ 41,055,317  | \$ 41,500,030  | \$ 57,856,201  | \$61,731,917   |
| Net change in fund balances                               | \$ (5,064,558) | \$ (1,811,044) | \$ 1,758,751  | \$ (6,039,529) | \$ (8,858,477) | \$ (10,116,119) | \$ (8,009,054) | \$ (6,151,564) | \$(21,547,146) | \$(26,500,913) |
| Debt's service as a percentage of noncapital expenditures | 0.82%          | 0.81%          | -             | -              | -              | -               | -              | -              | -              |                |

### Statistical Section (Unaudited) For the Fiscal Year Ended June 30, 2023

FIRST 5 CALIFORNIA COUNTY TAX REVENUE PROJECTIONS FOR 2023-24 THROUGH 2027-28 with Flavor Ban UTILIZING DOF'S MAY 2023 UPDATED TOBACCO TAX PROJECTIONS AND DOF BIRT ONS FOR CALIFORNIA STATE AND COUNTIES 1990-2040 UPDATED 7/3/2023

|                                    |                          |                          |                              |                          |                   |                              |                          |                          |                              |                          | 1                        |                              |                          |                     |                              |
|------------------------------------|--------------------------|--------------------------|------------------------------|--------------------------|-------------------|------------------------------|--------------------------|--------------------------|------------------------------|--------------------------|--------------------------|------------------------------|--------------------------|---------------------|------------------------------|
|                                    |                          |                          |                              |                          |                   |                              |                          |                          |                              |                          |                          |                              |                          |                     |                              |
| COUNTY                             |                          |                          | 2023-24 TAX                  |                          |                   | 2024-25 TAX                  |                          |                          | 2025-26 TAX                  |                          |                          | 2026-27 TAX                  |                          |                     | 2027-28 TAX                  |
|                                    |                          |                          | REVENUE                      |                          |                   | REVENUE                      |                          |                          | REVENUE                      |                          |                          | REVENUE                      |                          | 2023                | REVENUE                      |
| 1 Alameda                          | 2019 Births <sup>1</sup> | 2019 Birthrate<br>4.075% | PROJECTION<br>\$9,675,063    | 2020 Births <sup>1</sup> | 2020 Birthrate    | PROJECTION<br>\$9,144,444    | 2021 Births <sup>1</sup> | 2021 Birthrate<br>4.046% | PROJECTION<br>\$8,920,542    | 2022 Births <sup>1</sup> | 2022 Birthrate<br>4.000% | PROJECTION<br>\$8,562,940    | 2023 Births <sup>1</sup> | Birthrate<br>3.974% | PROJECTION                   |
| 2 Alpine                           | 18,197<br>17             | 0.004%                   | \$9,673,063                  | 18,082                   | 4.029%<br>0.001%  | \$9,144,444                  | 17,678<br>12             | 0.003%                   | \$8,320,342<br>\$6,055       | 17,492                   | 0.001%                   | \$8,362,940<br>\$1,958       | 17,302                   | 0.002%              | \$8,261,878<br>\$3,343       |
| 3 Amador                           | 314                      | 0.070%                   | \$166,949                    | 321                      | 0.072%            | \$162,336                    | 336                      | 0.003%                   | \$6,055<br>\$169,550         | 301                      | 0.069%                   | \$147,350                    | 330                      | 0.00276             | \$157,578                    |
| 4 Butte                            | 2,149                    | 0.481%                   | \$1,142,590                  | 2,083                    | 0.464%            | \$1,053,417                  | 1,914                    | 0.438%                   | \$965,829                    | 1,958                    | 0.448%                   | \$958,509                    | 1,989                    | 0.457%              | \$949,767                    |
| 5 Calaveras                        | 401                      | 0.090%                   | \$213,205                    | 392                      | 0.087%            | \$198,243                    | 396                      | 0.091%                   | \$199,827                    | 415                      | 0.095%                   | \$203,157                    | 411                      | 0.094%              | \$196,257                    |
| 6 Colusa                           | 249                      | 0.056%                   | \$132,389                    | 253                      | 0.056%            | \$127,947                    | 256                      | 0.059%                   | \$129,181                    | 273                      | 0.062%                   | \$133,643                    | 246                      | 0.057%              | \$117,467                    |
| 7 Contra Costa                     | 11,811                   | 2.645%                   | \$6,279,726                  | 11 999<br>235            | 2.674%            | \$6,068,144                  | 11,898                   | 2.723%                   | \$6,003,881                  | 12,011                   | 2.747%                   | \$5,879,801                  | 12,118                   | 2.784%              | \$5,786,466                  |
| 8 Del Norte<br>9 El Dorado         | 281                      | 0.083%                   | \$149,403                    | 235                      | 0.052%            | \$118,844                    | 239                      | 0.055%                   | \$120,602                    | 250                      | 0.057%<br>0.393%         | \$122,384                    | 249                      | 0.057%              | \$118,900                    |
| 9 El Dorado<br>10 Fresno           | 1,531<br>14.051          | 0.343%<br>3.147%         | \$814,009<br>\$7,470,699     | 1,577<br>14,367          | 0.351%<br>3.202%  | \$797,522<br>\$7,265,691     | 1,748<br>14,115          | 0.400%<br>3.231%         | \$882,063<br>\$7,122,607     | 1,718<br>14.098          | 3.224%                   | \$841,021<br>\$6,901,459     | 1,769<br>14,157          | 0.406%<br>3.252%    | \$844,715<br>\$6,760,109     |
| 11 Glenn                           | 398                      | 0.089%                   | \$211,610                    | 398                      | 0.089%            | \$201,277                    | 367                      | 0.084%                   | \$1,122,607<br>\$185,193     | 391                      | 0.089%                   | \$6,301,433<br>\$191,408     | 413                      | 0.095%              | \$197,212                    |
| 12 Humboldt                        | 1.406                    | 0.315%                   | \$747,548                    | 1,371                    | 0.306%            | \$693,343                    | 1,277                    | 0.292%                   | \$644,390                    | 1.287                    | 0.294%                   | \$630,031                    | 1.208                    | 0.277%              | \$576.832                    |
| 13 Imperial                        | 2,618                    | 0.586%                   | \$1,391,950                  | 2,553                    | 0.569%            | \$1,291,105                  | 2,509                    | 0.574%                   | \$1,266,073                  | 2,497                    | 0.571%                   | \$1,222,368                  | 2,513                    | 0.577%              | \$1,199,983                  |
| 14 Inyo                            | 191                      | 0.043%                   | \$101,552                    | 177                      | 0.039%            | \$89,513                     | 176                      | 0.040%                   | \$88,812                     | 168                      | 0.038%                   | \$82,242                     | 179                      | 0.041%              | \$85,474                     |
| 15 Kern                            | 12,772                   | 2.880%                   | \$6,790,675                  | 13,068                   | 2.912%            | \$6,608,760                  | 12,809                   | 2.932%                   | \$6,463,583                  | 12,819                   | 2.931%                   | \$6,275,344                  | 12,818                   | 2.944%              | \$6,120,723                  |
| 16 Kings                           | 2,101                    | 0.470%                   | \$1,117,069                  | 2,208                    | 0.492%            | \$1,115,620                  | 2,149                    | 0.492%                   | \$1,084,413                  | 2,166                    | 0.495%                   | \$1,060,332                  | 2,119                    | 0.487%              | \$1,011,844                  |
| 17 Lake                            | 732                      | 0.164%                   | \$389,193                    | 729                      | 0.162%            | \$368,670<br>\$123,902       | 701                      | 0.160%                   | \$353,733<br>\$121,612       | 682                      | 0.156%                   | \$333,863                    | 717                      | 0.165%              | \$342,375                    |
| 18 Lassen                          | 284<br>106,987           | 0.084%<br>23.959%        | \$150,998<br>\$56,883,331    | 245<br>108,450           | 0.055%            |                              | 241<br>102,129           | 0.055%                   |                              | 261<br>101,442           | 0.060%<br>23.197%        | \$127,769                    | 241<br>100.114           | 0.055%<br>22.997%   | \$115,080<br>\$47,005,425    |
| 19 Los Angeles<br>20 Madera        | 2.066                    | 0.463%                   | \$1,098,460                  | 2,117                    | 23.721%<br>0.472% | \$53,833,984<br>\$1,070,611  | 2.032                    | 23.377%<br>0.465%        | \$51,535,582<br>\$1,025,373  | 1.968                    | 0.450%                   | \$49,659,372<br>\$963,404    | 1.942                    | 0.446%              | \$47,805,435<br>\$927,324    |
| 21 Marin                           | 2,083                    | 0.488%                   | \$1,107,499                  | 2,059                    | 0.459%            | \$1,041,279                  | 1,945                    | 0.445%                   | \$981,472                    | 1,975                    | 0.452%                   | \$966,831                    | 1,901                    | 0.437%              | \$907,746                    |
| 21 Marin<br>22 Mariposa            | 132                      | 0.030%                   | \$70,182                     | 158                      | 0.035%            | \$78,892                     | 135                      | 0.031%                   | \$68,123                     | 150                      | 0.034%                   | \$73,430                     | 146                      | 0.034%              | \$69,716                     |
| 23 Mendocino                       | 926                      | 0.207%                   | \$492,340                    | 950                      | 0.212%            | \$480,435                    | 845                      | 0.193%                   | \$426,398                    | 929                      | 0.212%                   | \$454,778                    | 876                      | 0.201%              | \$418,299                    |
| 24 Merced                          | 3,851                    | 0.862%                   | \$2,047,517                  | 4,029                    | 0.898%            | \$2,037,549                  | 4,017                    | 0.919%                   | \$2,027,029                  | 4,160                    | 0.951%                   | \$2,036,464                  | 4,213                    | 0.968%              | \$2,011,750                  |
| 25 Modoc<br>26 Mono                | 89                       | 0.020%                   | \$47,320<br>\$68,056         | 29                       | 0.006%            | \$14,666                     | 39                       | 0.009%                   | \$19,680                     | 47                       | 0.011%                   | \$23,008                     | 60                       | 0.014%              | \$28,651                     |
|                                    | 128                      | 0.029%                   |                              | 99                       | 0.022%            | \$50,066                     | 101                      | 0.023%                   | \$50,966                     | 111                      | 0.025%                   | \$54,338                     | 108                      | 0.025%              | \$51,571                     |
| 27 Monterey<br>28 Napa             | 5,882<br>1,294           | 1.317%                   | \$3,127,368<br>\$688,000     | 5,777<br>1,278           | 1.287%<br>0.285%  | \$2,921,549<br>\$646,311     | 5,555<br>1,251           | 1.272%<br>0.288%         | \$2,803,123<br>\$631,270     | 5,551<br>1,300           | 1.269%<br>0.297%         | \$2,717,407<br>\$636,395     | 5,428<br>1,272           | 1.247%<br>0.292%    | \$2,591,924<br>\$607,393     |
| 29 Nevada                          | 812                      | 0.280%                   | \$431,728                    | 828                      | 0.185%            | \$418,737                    | 783                      | 0.200%                   | \$395,112                    | 883                      | 0.202%                   | \$432,259                    | 842                      | 0.193%              | \$402,063                    |
| 30 Orange                          | 34,909                   | 7.818%                   | \$18,560,575                 | 35,201                   | 7.844%            | \$17,801,880                 | 34.169                   | 7.821%                   | \$17,242,108                 | 34.514                   | 7.892%                   | \$16,895,798                 | 34.660                   | 7.982%              | \$16,550,496                 |
| 30 Orange<br>31 Placer             | 3,660                    | 0.820%                   | \$1,945,965                  | 3,759                    | 0.838%            | \$1,901,005                  | 3,717                    | 0.851%                   | \$1,875,645                  | 3,932                    | 0.899%                   | \$1,924,850                  | 4,072                    | 0.935%              | \$1,944,421                  |
| 32 Plumas                          | 162                      | 0.036%                   | \$86,133                     | 149                      | 0.033%            | \$75,352                     | 153                      | 0.035%                   | \$77,206                     | 159                      | 0.038%                   | \$77,836                     | 157                      | 0.036%              | \$74,969                     |
| 33 Riverside                       | 28,255                   | 6.327%                   | \$15,022,746                 | 28,908                   | 6.442%            | \$14,619,378                 | 28,562                   | 6.538%                   | \$14,412,745                 | 29,093                   | 6.653%                   | \$14,242,031                 | 28,969                   | 6.655%              | \$13,832,987                 |
| 34 Sacramento                      | 18,988                   | 4.252%                   | \$10,095,625                 | 19,130                   | 4.263%            | \$9,674,440                  | 18,755                   | 4.293%                   | \$9,464,010                  | 18,717                   | 4.280%                   | \$9,162,620                  | 18,566                   | 4.265%              | \$8,865,451                  |
| 35 San Benito                      | 791                      | 0.177%                   | \$420,562                    | 802                      | 0.179%            | \$405,588                    | 818                      | 0.187%                   | \$412,773                    | 789                      | 0.180%                   | \$386,243                    | 837                      | 0.192%              | \$399,676                    |
| 36 San Bernardino<br>37 San Diego  | 28,688<br>38.645         | 6.424%<br>8.654%         | \$15,252,965<br>\$20,546,948 | 29,035<br>38,936         | 6.470%<br>8.676%  | \$14,683,605<br>\$19,690,747 | 28,594<br>37,782         | 6.545%<br>8.648%         | \$14,428,893<br>\$19,065,274 | 28,770<br>37.531         | 6.579%<br>8.582%         | \$14,083,911<br>\$18,372,724 | 28,772<br>37,124         | 6.609%<br>8.528%    | \$13,738,918<br>\$17,727,081 |
| 38 San Francisco                   | 8,396                    | 1.880%                   | \$4,464,023                  | 8.346                    | 1.860%            | \$4,220,746                  | 8.286                    | 1.897%                   | \$4,181,220                  | 8.099                    | 1.852%                   | \$3,964,741                  | 8.020                    | 1.842%              | \$3,829,630                  |
| 39 San Joaquin                     | 10,076                   | 2.256%                   | \$5,357,253                  | 10,184                   | 2.269%            | \$5,150,261                  | 10,272                   | 2.351%                   | \$5,183,381                  | 10,287                   | 2.352%                   | \$5,035,843                  | 10,631                   | 2.442%              | \$5,076,409                  |
| 40 San Luis Obispo                 | 2,464                    | 0.552%                   | \$1,310,071                  | 2,522                    | 0.562%            | \$1,275,428                  | 2,422                    | 0.554%                   | \$1,222,172                  | 2,541                    | 0.581%                   | \$1,243,908                  | 2,517                    | 0.578%              | \$1,201,893                  |
| 41 San Mateo                       | 8,253                    | 1.848%                   | \$4,387,992                  | 8,157                    | 1.818%            | \$4,125,165                  | 7,717                    | 1.766%                   | \$3,894,096                  | 7,487                    | 1.712%                   | \$3,665,146                  | 7,154                    | 1.643%              | \$3,416,106                  |
| 42 Santa Barbara<br>43 Santa Clara | 5,512<br>21,100          | 1.234%<br>4.725%         | \$2,930,645<br>\$11,218,543  | 5,456                    | 1.216%<br>4.673%  | \$2,759,213<br>\$10,605,472  | 5,440                    | 1.245%<br>4.612%         | \$2,745,093<br>\$10,167,944  | 5,501                    | 1.258%<br>4.579%         | \$2,692,930<br>\$9,801,462   | 5,662                    | 1.301%<br>4.518%    | \$2,703,662<br>\$9,391,667   |
| 43 Santa Clara                     |                          |                          |                              | 20,971                   | 4.673%            | \$10,605,472                 | 20,150                   | 4.612%                   | \$10,167,944                 | 20,022                   | 4.579%                   |                              | 19,668                   | 4.518%              |                              |
| 44 Santa Cruz                      | 2,395                    | 0.536%                   | \$1,273,384                  | 2,425                    | 0.540%            | \$1,226,373                  | 2,389                    | 0.547%                   | \$1,205,520                  | 2,462                    | 0.563%                   | \$1,205,234                  | 2,386                    | 0.548%              | \$1,139,339                  |
| 45 Shasta<br>46 Sierra             | 1,876<br>24              | 0.420%                   | \$997,440<br>\$12,760        | 1,876<br>20              | 0.418%<br>0.004%  | \$948,732<br>\$10,114        | 1,942<br>20              | 0.445%<br>0.005%         | \$979,958<br>\$10,092        | 1,917<br>25              | 0.438%                   | \$938,438<br>\$12,238        | 1,883<br>20              | 0.433%              | \$899,151<br>\$9,550         |
| 46 Sierra<br>47 Siskiyou           | 434                      | 0.005%                   | \$230,751                    | 332                      | 0.004%            | \$10,114<br>\$167,899        | 361                      | 0.005%                   | \$10,092<br>\$182,165        | 25<br>369                | 0.000%                   | \$12,238<br>\$180,638        | 408                      | 0.005%              | \$9,330<br>\$194,824         |
| 48 Solano                          | 5,053                    | 1.132%                   | \$2,686,602                  | 5,119                    | 1.141%            | \$2,588,785                  | 4,938                    | 1.130%                   | \$2,491,777                  | 4,886                    | 1.117%                   | \$2,391,866                  | 4,928                    | 1.132%              | \$2,353,169                  |
| 49 Sonoma                          | 4,377                    | 0.980%                   | \$2,327,183                  | 4,333                    | 0.966%            | \$2,191,288                  | 4,270                    | 0.977%                   | \$2,154,696                  | 4,155                    | 0.950%                   | \$2,034,016                  | 4,164                    | 0.957%              | \$1,988,352                  |
| 50 Stanislaus                      | 7,295                    | 1.634%                   | \$3,878,638                  | 7,469                    | 1.664%            | \$3,777,229                  | 7,268                    | 1.664%                   | \$3,667,524                  | 7,271                    | 1.663%                   | \$3,559,406                  | 7,322                    | 1.682%              | \$3,496,328                  |
| 51 Sutter                          | 1,255                    | 0.281%                   | \$667,264                    | 1,249                    | 0.278%            | \$631,645                    | 1,218                    | 0.279%                   | \$614,618                    | 1,320                    | 0.302%                   | \$646,186                    | 1,343                    | 0.309%              | \$641,296                    |
| 52 Tehama                          | 788                      | 0.176%                   | \$418,967                    | 803                      | 0.179%            | \$406,094                    | 802                      | 0.184%                   | \$404,699                    | 808                      | 0.185%                   | \$395,544                    | 819                      | 0.188%              | \$391,081                    |
| 53 Trinity<br>54 Tulare            | 94                       | 0.021%                   | \$49,978                     | 108                      | 0.024%            | \$54,618<br>\$3,511,726      | 97                       | 0.022%<br>1.559%         | \$48,947<br>\$3,436,917      | 97<br>8 027              | 0.022%<br>1.588%         | \$47,485<br>\$3,395,902      | 127                      | 0.029%              | \$60,644<br>\$3,307,743      |
| 55 Tuolumne                        | 6,763<br>466             | 1.515%<br>0.104%         | \$3,595,782<br>\$247,765     | 6,944<br>464             | 1.547%<br>0.103%  | \$3,511,726<br>\$234,654     | 6,811<br>479             | 0.110%                   | \$3,436,917<br>\$241,709     | 6,937<br>436             | 0.100%                   | \$3,395,902<br>\$213,437     | 6,927<br>468             | 1.591%<br>0.108%    | \$3,307,712<br>\$223,475     |
| 56 Ventura                         | 8.829                    | 1.977%                   | \$4,694,243                  | 8.819                    | 1.965%            | \$4,459,952                  | 8.379                    | 1.918%                   | \$4,228,149                  | 8.430                    | 1.928%                   | \$4,126,777                  | 8.426                    | 1.938%              | \$4,023,475                  |
| 57 Yolo                            | 2.080                    | 0.488%                   | \$1,105,904                  | 2,203                    | 0.491%            | \$1,114,103                  | 2.203                    | 0.504%                   | \$1,111,662                  | 2,272                    | 0.520%                   | \$1,112,223                  | 2,324                    | 0.534%              | \$1,109,733                  |
| 57 Yolo<br>58 Yuba                 | 1,167                    | 0.261%                   | \$620,476                    | 1,200                    | 0.267%            | \$606,865                    | 1,212                    | 0.277%                   | \$611,590                    | 1,170                    | 0.268%                   | \$572,756                    | 1,286                    | 0.295%              | \$614,078                    |
| TOTALS                             | 446,548                  | 100%                     | \$237,422,654                | 448,754                  | 100%              | \$226,944,254                | 436,879                  | 100%                     | \$220,454,654                | 437,304                  | 100.000%                 | \$214,075,454                |                          | 100.000%            | \$207,873,470                |
|                                    |                          |                          |                              |                          |                   |                              |                          |                          |                              |                          |                          |                              |                          |                     |                              |
| <sup>1</sup> DOF projected birt    | hs by county.            |                          |                              |                          |                   |                              |                          |                          |                              |                          |                          |                              |                          |                     |                              |
|                                    |                          |                          |                              |                          |                   |                              |                          |                          |                              |                          |                          |                              |                          |                     |                              |
|                                    |                          |                          |                              |                          |                   |                              |                          |                          |                              |                          |                          |                              |                          |                     |                              |
| FROM REVENUE B                     | DEAKDOWN                 |                          | \$237,422,654                |                          |                   | \$226,944,254                |                          |                          | \$220,454,654                |                          |                          | \$214.075.454                |                          |                     | \$207,873,470                |
| I NOW REVENUE B                    | ALANDOWN .               |                          | \$201,422,034                |                          |                   | \$220,344,234                |                          |                          | \$220,404,004                |                          |                          | \$214,013,434                |                          |                     | \$201,013,41U                |

2019 Baseline

Statistical Section (Unaudited)
For the Fiscal Year Ended June 30, 2023
Cigarette Tax

### TABLE 30A—CIGARETTE TAXES AND OTHER TOBACCO PRODUCTS SURTAX REVENUE, 1959-60 TO 2021-22

| Fiscal       |                   |                          | IAXES AND OTHE                          |                                         |                          | Other Tobacco              |                                       |
|--------------|-------------------|--------------------------|-----------------------------------------|-----------------------------------------|--------------------------|----------------------------|---------------------------------------|
| Year         | Fiscal<br>Year To | Cigarette Tax<br>Revenue | Cigarette Tax<br>Distributors' Discount | Gross Value Of<br>Cigarette Tax Indicia | Cigarette Tax<br>Refunds | Products Surtax<br>Revenue | Other Tobacco<br>Products Surtax Rate |
| 2021         | 2022              | 1,552,563,789            | 4,611,767                               | 1,557,175,556                           | 847,881                  | 288,996,313                | 63.49                                 |
| 2020         | 2021              | 1,700,943,000            | 5,053,000                               | 1,705,996,000                           | 335,000                  | 266,694,000                | 56.93                                 |
| 2019         | 2020              | 1,708,597,000            | 5,075,000                               | 1,713,672,000                           | 1,191,000                | 258,560,000                | 59.27                                 |
| 2018         | 2019              | 1,786,074,000            | 5,305,000                               | 1,791,379,000                           | 3,659,000                | 271,772,000                | 62.78                                 |
| 2017         |                   |                          | 5,590,000                               |                                         | 1,033,000                | 211,440,000                |                                       |
| 2016         |                   |                          | 6,091,000                               |                                         |                          |                            |                                       |
| 2015         |                   |                          | 6,360,000                               |                                         | 1,262,000                | 101,427,000                |                                       |
| 2014         |                   |                          | 6,413,000                               |                                         | 837,000                  |                            |                                       |
| 2013         |                   |                          | 6,443,000                               |                                         | 600,000                  | 86,424,000                 |                                       |
| 2012<br>2011 |                   |                          | 6,705,000<br>7,032,000                  |                                         | 498,000<br>1,017,000     | 82,548,000<br>80,424,000   |                                       |
| 2011         |                   |                          | 7,105,000                               |                                         | 1,308,000                |                            |                                       |
| 2009         |                   |                          | 7,187,000                               |                                         | 1,583,000                | 84,617,000                 |                                       |
| 2003         |                   |                          | 7,819,000                               |                                         |                          |                            |                                       |
| 2007         |                   |                          | 8,185,000                               |                                         | 727,000                  | 85,929,000                 |                                       |
| 2006         |                   |                          | 8,558,000                               |                                         | 1,330,000                | 79,946,000                 |                                       |
| 2005         | 2006              | 1,026,497,000            | 8,795,000                               | 1,035,293,000                           | 1,707,000                | 67,348,000                 | 46.76                                 |
| 2004         | 2005              | 1,024,272,000            | 8,778,000                               | 1,033,051,000                           | 1,653,000                | 58,441,000                 | 46.76                                 |
| 2003         | 2004              | 1,021,366,000            | 8,755,000                               | 1,030,121,000                           | 4,721,000                | 44,166,000                 | 46.76                                 |
| 2002         | 2003              | 1,031,772,000            | 8,845,000                               | 1,040,617,000                           | 13,248,000               | 40,996,000                 | 48.89                                 |
| 2001         | 2002              | 1,067,004,000            | 9,146,000                               | 1,076,150,000                           | 10,774,000               | 50,037,000                 | 52.65                                 |
| 2000         | 2001              | 1,110,692,000            | 9,503,000                               |                                         | 8,741,000                | 52,834,000                 | 54.89                                 |
| 1999         |                   |                          | 9,980,000                               |                                         | 9,413,000                | 66,884,000                 |                                       |
| 1998         |                   |                          | 7,206,000                               |                                         | 6,808,000                |                            |                                       |
| 1997         |                   |                          | 5,244,000                               |                                         | 5,448,000                | 39,617,000                 |                                       |
| 1996         |                   |                          | 5,394,000                               |                                         | 5,060,000                |                            |                                       |
| 1995         |                   |                          | 5,469,000                               |                                         | 6,193,000                | 32,788,000                 |                                       |
| 1994<br>1993 |                   |                          | 5,628,000<br>5,553,000                  |                                         | 11,159,000<br>8,353,000  | 28,460,000<br>19,773,000   |                                       |
| 1993         |                   |                          | 5,715,000                               |                                         |                          |                            |                                       |
| 1991         |                   |                          | 6,086,000                               |                                         | 7,791,000                | 22,016,000                 |                                       |
| 1990         |                   |                          | 6,242,000                               |                                         |                          |                            |                                       |
| 1989         |                   |                          | 6,581,000                               |                                         | 11,615,000               | 24,956,000                 |                                       |
| 1988         |                   |                          | 4,273,000                               |                                         | 4,968,000                |                            |                                       |
| 1987         | 1988              | 254,869,000              | 2,180,000                               | 257,049,000                             | 2,970,000                | 0                          | 0                                     |
| 1986         | 1987              | 257,337,000              | 2,202,000                               | 259,539,000                             | 2,661,000                | 0                          | 0                                     |
| 1985         | 1986              | 260,960,000              | 2,231,000                               | 263,190,000                             | 2,834,000                | 0                          | 0                                     |
| 1984         | 1985              | 265,070,000              | 2,267,000                               |                                         | 2,390,000                |                            |                                       |
| 1983         |                   |                          | 2,267,000                               |                                         | 2,756,000                |                            |                                       |
| 1982         |                   |                          | 2,336,000                               |                                         |                          |                            |                                       |
| 1981         |                   |                          | 2,383,000                               |                                         | 1,843,000                | 0                          |                                       |
| 1980         |                   |                          | 2,395,000                               |                                         | 1,567,000                |                            |                                       |
| 1979         |                   |                          | 2,327,000                               |                                         | 1,645,000                | 0                          |                                       |
| 1978         |                   |                          | 2,315,000                               |                                         |                          |                            |                                       |
| 1977<br>1976 |                   |                          | 2,352,000<br>2,315,000                  |                                         |                          |                            |                                       |
| 1975         |                   |                          | 2,309,000                               |                                         |                          |                            |                                       |
| 1973         |                   |                          |                                         |                                         |                          |                            |                                       |
| 1973         |                   |                          | 2,222,000                               |                                         |                          |                            |                                       |
| 1972         |                   |                          |                                         |                                         |                          |                            |                                       |
| 1971         |                   |                          | 2,127,000                               |                                         |                          |                            |                                       |
| 1970         |                   |                          |                                         |                                         |                          |                            |                                       |
| 1969         | 1970              | 237,220,000              | 2,032,000                               | 239,253,000                             | 455,000                  | 0                          | 0                                     |
| 1968         | 1969              | 238,836,000              | 2,046,000                               | 240,882,000                             | 492,000                  | 0                          | 0                                     |
| 1967         | 1968              | 208,125,000              | 1,862,000                               | 209,987,000                             | 328,000                  | 0                          | 0                                     |
| 1966         | 1967              | 75,659,000               | 1,543,000                               | 77,202,000                              | 129,000                  | 0                          |                                       |
| 1965         |                   |                          | 1,528,000                               |                                         |                          |                            |                                       |
| 1964         |                   |                          |                                         |                                         |                          |                            |                                       |
| 1963         |                   |                          | 1,459,000                               |                                         | 71,000                   | 0                          |                                       |
| 1962         |                   |                          | 1,445,000                               |                                         |                          |                            |                                       |
| 1961         |                   |                          | 1,390,000                               |                                         | 47,000                   | 0                          |                                       |
| 1960<br>1959 |                   |                          |                                         |                                         |                          |                            |                                       |
|              | 1960              | 61,791,000               | 767,000                                 | 62,558,000                              | 67,000                   | 0                          | 0                                     |

Statistical Section (Unaudited)
For the Fiscal Year Ended June 30, 2023

### Ratios of Outstanding Debt by Type Last Ten Fiscal Year

|                               |    | 2023      |    | 2022      | 2021    | 2  | 2020 | 2  | 2019 | 2018    | 2017    | 2  | 2016 | 2015    | 2014    |  |
|-------------------------------|----|-----------|----|-----------|---------|----|------|----|------|---------|---------|----|------|---------|---------|--|
| Lease Payable                 | \$ | 2,224,536 | \$ | 2,487,312 | \$<br>- | \$ | -    | \$ | -    | \$<br>- | \$<br>- | \$ | -    | \$<br>- | \$<br>- |  |
| Percentage of Personal Income | *  |           | *  |           | _       |    | _    |    | _    | -       | -       |    | -    | _       | _       |  |
| Per Capita                    | *  |           | *  |           | -       |    | -    |    | -    | -       | -       |    | -    | -       | -       |  |

<sup>\* 2022</sup> and 2023 personal income and County population datas are not available as the time ACFR issued.

Statistical Section (Unaudited) For the Fiscal Year Ended June 30, 2023

### California Live Births Data

TABLE: PROVISIONAL LIVE BIRTHS, CALIFORNIA COUNTIES, 2010-2022 (By Place of Residence)

| COUNTY                 | _                      |                        |                        |                        |                        |                        |                        |                        |                        |                        |                        |                        | _                      |
|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| CALIFORNIA             | 2022<br><b>375,365</b> | 2021<br><b>419,355</b> | 2020<br><b>448,754</b> | 2019<br><b>464,300</b> | 2018<br><b>454,244</b> | 2017<br><b>485,901</b> | 2016<br><b>488,490</b> | 2015<br><b>491.789</b> | 2014<br><b>502,973</b> | 2013<br><b>494,390</b> | 2012<br><b>503,788</b> | 2011<br><b>502,023</b> | 2010<br><b>509,979</b> |
| ALAMEDA                | 16,367                 | 16,935                 | 17,302                 | 18,875                 | 18,225                 | 19,551                 | 19,559                 | 19,440                 | 19,657                 | 19,050                 | 19,550                 | 19.002                 | 19,302                 |
| ALPINE                 | 16,367                 | 16,935                 |                        |                        | 10,225                 |                        | 19,559                 | 19,440                 |                        |                        |                        | -,                     | 19,302                 |
| AMADOR                 | 162                    | 341                    | 14<br>272              | 6<br>327               | 305                    | 5<br>309               | 308                    | 305                    | 6<br>291               | 6                      | 8<br>285               | 6                      | 272                    |
| BUTTE                  | 786                    | 2,012                  | 1,984                  | 2,394                  | 2,419                  | 2,430                  | 2,493                  | 2,444                  | 2,482                  | 269<br>2,372           | 2,397                  | 269<br>2,392           | 272<br>2,454           |
| CALAVERAS              | 700                    | 373                    | 364                    | 370                    | 375                    | 381                    | 373                    | 379                    | 348                    | 328                    | 347                    | 326                    | 346                    |
| COLUSA                 | 0                      | 3/3                    | 292                    | 284                    | 375<br>267             | 311                    | 315                    | 300                    | 340<br>285             | 326<br>306             | 314                    | 302                    | 338                    |
| COLUSA<br>CONTRA COSTA | -                      | 11,934                 | 11,814                 |                        | 11,995                 |                        | 12,342                 | 12,600                 | 265<br>12,560          |                        |                        |                        | 12,352                 |
| DEL NORTE              | 7,727<br>155           | 251                    | 258                    | 12,567<br>254          | 269                    | 12,927<br>315          | 308                    | 300                    | 324                    | 12,173<br>317          | 12,061<br>302          | 12,057<br>337          | 372                    |
| EL DORADO              | 199                    | 1,595                  | 1,477                  | 1.764                  | 1,678                  | 1,590                  | 1,599                  | 1,598                  | 1,618                  | 1,561                  | 1,513                  | 1,629                  | 1,618                  |
| FRESNO                 | 11,719                 | 13,939                 | 13,828                 | 1,764                  | 14,413                 | 15,116                 |                        |                        |                        |                        |                        |                        | ,                      |
| GLENN                  | 11,719                 | 349                    | 359                    | 402                    | 365                    | 380                    | 15,098<br>379          | 15,363<br>374          | 15,796<br>416          | 15,939<br>391          | 15,953<br>368          | 16,157<br>391          | 16,281<br>434          |
| HUMBOLDT               | 1.121                  | 1,217                  | 1,258                  | 1,336                  | 1,365                  | 1,521                  | 1.487                  | 1.446                  | 1,474                  | 1.455                  | 1,511                  | 1,448                  | 1,551                  |
| IMPERIAL               | 1,121                  | 2,436                  | 2,426                  | 2,958                  | 2,628                  | 3,108                  | 2,976                  | 3,216                  | 3,270                  | 3,139                  | 3,041                  | 3,075                  | 3,072                  |
| INYO                   | 1,920                  | 2,430                  | 2, <del>4</del> 20     | 2,936                  | 176                    | 199                    | 182                    | 202                    | 3,270<br>226           | 219                    | 219                    | 213                    | 192                    |
| KERN                   | 11,597                 | 12,495                 | 12,349                 | 13,415                 | 12,874                 | 13,732                 | 13,721                 | 13,770                 | 14,199                 | 14,514                 | 14,558                 | 14,287                 | 14,416                 |
| KINGS                  | 1,251                  | 2,148                  | 2,235                  | 2,369                  | 2,256                  | 2,216                  | 2,247                  | 2,277                  | 2,342                  | 2,417                  | 2,357                  |                        | ,                      |
| LAKE                   | 251                    | 644                    | 700                    | 2,309                  | 714                    | 726                    | 752                    | 723                    | 748                    | 726                    | 739                    | 2,565<br>715           | 2,507<br>721           |
| LASSEN                 | 231                    | 292                    | 281                    | 328                    | 307                    | 296                    | 302                    | 295                    | 326                    | 298                    | 298                    | 300                    | 322                    |
| LOS ANGELES            | 99,615                 | 95,908                 | 97,770                 | 111.500                | 110.167                |                        |                        | 124,442                | 130,150                | 127,194                | 131.697                | 130.312                | 133,160                |
| MADERA                 | 116                    | 2,027                  | 2,106                  | 2,090                  | 2,076                  | 2,257                  | 2,347                  | 2,223                  | 2,313                  | 2,339                  | 2,258                  | 2,401                  | 2,434                  |
| MARIN                  | 495                    | 2,330                  | 2,100                  | 1,799                  | 2,122                  | 2,237                  | 2,347                  | 2,223                  | 2,403                  | 2,339                  | 2,236                  | 2,385                  | 2,434                  |
| MARIPOSA               | 493                    | 2,330<br>159           |                        |                        |                        |                        | 2,236                  | , -                    | 2, <del>4</del> 03     |                        |                        |                        | 2,306<br>145           |
| MENDOCINO              | 584                    | 887                    | 124<br>881             | 155<br>918             | 154<br>896             | 157<br>994             | 1,023                  | 167                    |                        | 137                    | 161                    | 132                    |                        |
| MERCED                 | 758                    |                        |                        |                        |                        |                        |                        | 1,052                  | 1,020                  | 1,077                  | 1,153                  | 1,061                  | 1,059                  |
| MODOC                  | 756                    | 3,881<br>80            | 3,774<br>77            | 4,305<br>105           | 3,870<br>100           | 4,073<br>88            | 4,109<br>105           | 4,106<br>79            | 4,158<br>90            | 4,279<br>72            | 4,311<br>76            | 4,281<br>87            | 4,248<br>119           |
| MONO                   | 0                      | 124                    | 124                    | 137                    | 129                    | 134                    | 132                    | 152                    | 149                    | 142                    | 131                    | 156                    | 151                    |
| MONTEREY               | 4,309                  | 5,396                  | 5,603                  | 5,904                  | 5,887                  | 6,304                  | 6,213                  | 6,428                  | 6,458                  | 6,552                  | 6,652                  | 6,814                  | 6,764                  |
| NAPA                   | 4,309                  | 1,200                  | 1,200                  | 1,334                  | 1,206                  | 1,441                  | 1,408                  | 1,456                  | 1,478                  | 1,501                  | 1,431                  | 1,572                  | 1,525                  |
| NEVADA                 | 551                    | 782                    | 776                    | 832                    | 772                    | 823                    | 776                    | 875                    | 817                    | 812                    | 810                    | 761                    | 793                    |
| ORANGE                 | 33,839                 | 30,706                 | 30,921                 | 37,250                 | 35,643                 | 36,693                 | 38,107                 | 37,622                 | 38,610                 | 37,429                 | 38,186                 | 38,100                 | 38,237                 |
| PLACER                 | 9,435                  | 3,788                  | 3,481                  | 3,792                  | 3,664                  | 3,820                  | 3,734                  | 3,747                  | 3,644                  | 3,806                  | 3,648                  | 3,832                  | 3,824                  |
| PLUMAS                 | 9,433                  | 3,700                  | 162                    | 185                    | 168                    | 172                    | 172                    | 162                    | 147                    | 156                    | 151                    | 165                    | 170                    |
| RIVERSIDE              | 25,790                 | 27,588                 | 27,149                 | 30,001                 | 28,684                 | 30,596                 | 30,629                 | 30,511                 | 30,271                 | 30,540                 | 30,316                 | 30,610                 | 30,659                 |
| SACRAMENTO             | 17.404                 | 18,363                 | 17,995                 | 19,362                 | 19,052                 | 19,540                 | 19,598                 | 19.431                 | 19.886                 | 19,439                 | 19,618                 | 19,998                 | 20,055                 |
| SAN BENITO             | 242                    | 828                    | 725                    | 781                    | 772                    | 755                    | 780                    | 718                    | 697                    | 763                    | 701                    | 772                    | 735                    |
| SAN BERNARDINO         | 28,177                 | 26.805                 | 26,778                 | 30,354                 | 28.964                 | 30,217                 | 31,120                 | 30,619                 | 31.306                 | 30,265                 | 30,691                 | 30.573                 | 31,367                 |
| SAN DIEGO              | 39,530                 | 37,564                 | 37,266                 | 39,258                 | 40,008                 | 42,574                 | 42,578                 | 43,960                 | 44,596                 | 42,676                 | 44,391                 | 43,621                 | 44,838                 |
| SAN FRANCISCO          | 50,11                  | 7,472                  | 7,984                  | 8,924                  | 8,690                  | 9.077                  | 9.065                  | 8,970                  | 9,102                  | 8,768                  | 9,070                  | 8,813                  | 8,800                  |
| SAN JOAQUIN            | 4,043                  | 9,742                  | 9,740                  | 10,010                 | 9,811                  | 10,411                 | 10,234                 | 9,988                  | 10,095                 | 10,179                 | 10,129                 | 10,328                 | 10,593                 |
| SAN LUIS OBISPO        | 2,325                  | 2.432                  | 2.353                  | 2,419                  | 2.433                  | 2.749                  | 2,574                  | 2.670                  | 2.595                  | 2.580                  | 2.580                  | 2.632                  | 2,736                  |
| SAN MATEO              | 1,581                  | 7,468                  | 7,757                  | 8,192                  | 8,326                  | 8,975                  | 8,961                  | 9,039                  | 9.098                  | 8,815                  | 9,182                  | 9,047                  | 9,193                  |
| SANTA BARBARA          | 6,388                  | 5.445                  | 5.332                  | 5,557                  | 5,256                  | 5,396                  | 5,493                  | 5,675                  | 5.829                  | 5.664                  | 5.584                  | 5,803                  | 5,819                  |
| SANTA CLARA            | 22,919                 | 19,109                 | 19,509                 | 20,871                 | 21,267                 | 22,958                 | 23,011                 | 23,394                 | 23,759                 | 23,224                 | 24.308                 | 23,652                 | 23,936                 |
| SANTA CRUZ             | 1,657                  | 2.227                  | 2.183                  | 2.460                  | 2.447                  | 2,688                  | 2.804                  | 2,843                  | 3.047                  | 3.005                  | 3,084                  | 3,232                  | 3,190                  |
| SHASTA                 | 1,714                  | 1,814                  | 1,839                  | 2,085                  | 1,961                  | 1,996                  | 2,056                  | 2,075                  | 2,083                  | 2,051                  | 2,110                  | 2,021                  | 2,136                  |
| SIERRA                 | 0                      | 0                      | 25                     | 32                     | 26                     | 28                     | 34                     | 30                     | 21                     | 19                     | 19                     | 23                     | 23                     |
| SISKIYOU               | 159                    | 401                    | 390                    | 450                    | 400                    | 450                    | 450                    | 467                    | 451                    | 482                    | 501                    | 472                    | 434                    |
| SOLANO                 | 3,838                  |                        |                        |                        | 5,039                  | 5,192                  | 5,253                  | 5.134                  | 5,251                  | 5,161                  | 5,061                  | 5,158                  | 5,047                  |
| SONOMA                 | 4,439                  | 4,479                  |                        | ,                      | 4,525                  | 5,101                  | 4,964                  | 5,016                  | 5,075                  | 5,157                  | 5,144                  | 5,150                  | 5,391                  |
| STANISLAUS             | 8,363                  | 7,237                  | 7,049                  | ,                      |                        | ,                      | 7,867                  | 7,701                  | 7,521                  | 7,644                  | 7,592                  | 7,737                  | 7,804                  |
| SUTTER                 | 0                      | 1,235                  |                        |                        | 1,266                  |                        | ,                      | 1,303                  | 1,317                  | 1,290                  | 1,258                  | 1,326                  | 1,360                  |
| TEHAMA                 | 140                    | 737                    | 731                    | 802                    | 731                    | 840                    | 787                    | 826                    | 787                    | 751                    | 767                    | 728                    | 767                    |
| TRINITY                | 0                      | 99                     | 102                    | 127                    | 113                    | 104                    | 115                    | 103                    | 112                    | 108                    | 125                    | 123                    | 107                    |
| TULARE                 | 454                    | 6,790                  |                        | 7,315                  | 6,900                  | 7,380                  | 7,149                  | 7,411                  | 7,618                  | 7,854                  | 8,000                  | 7,966                  | 8,155                  |
|                        | 107                    |                        |                        |                        | 450                    | 441                    | 456                    | 467                    | 454                    | 444                    | 459                    | 430                    | 487                    |
|                        | 242                    | 437                    | 395                    | 4/3                    |                        |                        |                        |                        |                        |                        |                        |                        |                        |
| TUOLUMNE               | 242<br>9.279           | 437<br>8.785           | 395<br>8.331           | 473<br>9.300           |                        |                        |                        |                        |                        |                        |                        |                        |                        |
|                        | 242<br>9,279<br>394    | 437<br>8,785<br>1,957  | 8,331<br>1,962         | 9,300<br>2,134         | 9,025<br>2,127         | 9,975<br>2,372         | 9,580<br>2,423         | 10,062                 | 10,471                 | 10,565<br>243          | 10,641<br>2,452        | 10,656<br>2,340        | 11,147<br>2,426        |

### Statistical Section (Unaudited) For the Fiscal Year Ended June 30, 2023

### San Diego County

### Demographic Data

|                                  | Percentage |           |           |           |           |           |           |           |           |           |           |
|----------------------------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Demographic                      |            | 2021      | 2020      | 2019      | 2018      | 2017      | 2016      | 2015      | 2014      | 2013      | 2012      |
| Total Population                 |            | 3,286,069 | 3,323,970 | 3,338,330 | 3,343,364 | 3,337,685 | 3,317,349 | 3,299,521 | 3,263,431 | 3,211,252 | 3,177,063 |
| White                            | 42.6%      | 1,399,865 | 1,492,463 | 1,495,572 | 1,504,514 | 1,511,971 | 1,522,663 | 1,517,780 | 1,524,022 | 1,510,757 | 1,509,733 |
| Hispanic                         | 34.8%      | 1,143,552 | 1,126,826 | 1,138,371 | 1,133,400 | 1,131,475 | 1,111,312 | 1,102,040 | 1,083,459 | 1,057,428 | 1,037,685 |
| Asian                            | 11.8%      | 387,756   | 388,904   | 393,923   | 394,517   | 393,847   | 381,495   | 379,445   | 372,031   | 356,394   | 356,437   |
| Pacific Islander                 | 0.4%       | 13,144    | 13,296    | 13,353    | 13,373    | 13,351    | 13,269    | 13,198    | 13,054    | 14,008    | 15,207    |
| Black                            | 4.4%       | 144,587   | 152,903   | 156,902   | 160,481   | 153,534   | 155,915   | 161,677   | 150,118   | 154,477   | 153,435   |
| American Indian & Alaskan Native | .2%        | 6,572     | 13,296    | 13,353    | 13,373    | 13,351    | 13,269    | 9,899     | 9,790     | 11,962    | 12,433    |
| Multi-race or other race         | 5.8%       | 190,592   | 136,283   | 126,857   | 123,704   | 120,157   | 119,425   | 115,483   | 110,957   | 106,226   | 92,133    |
| Female                           | 49.3%      | 1,620,032 | 1,648,689 | 1,659,150 | 1,661,652 | 1,658,829 | 1,648,722 | 1,643,161 | 1,621,925 | 1,595,992 | 1,579,000 |
| Male                             | 50.7%      | 1,666,037 | 1,675,281 | 1,679,180 | 1,681,712 | 1,678,856 | 1,668,627 | 1,656,360 | 1,641,506 | 1,615,260 | 1,598,063 |
| Under 5 years                    | 5.7%       | 187,306   | 206,086   | 203,638   | 207,289   | 213,612   | 212,310   | 214,469   | 215,386   | 208,731   | 209,686   |
| 5-14 years                       | 12.0%      | 394,328   | 392,228   | 397,261   | 397,860   | 400,522   | 398,082   | 395,943   | 394,875   | 517,012   | 517,861   |
| 15-24 years                      | 13.4%      | 440,333   | 455,384   | 454,013   | 461,384   | 460,601   | 471,064   | 481,730   | 482,988   | 366,083   | 371,716   |
| 25-34 years                      | 16.0%      | 525,771   | 551,779   | 550,824   | 551,655   | 547,380   | 544,045   | 534,522   | 525,412   | 510,589   | 495,622   |
| 35-44 years                      | 14.1%      | 463,336   | 445,412   | 457,351   | 448,011   | 443,912   | 434,573   | 432,237   | 430,773   | 423,795   | 422,549   |
| 45-54 years                      | 12.1%      | 397,614   | 408,848   | 403,938   | 414,577   | 420,548   | 424,621   | 425,638   | 427,509   | 423,885   | 425,726   |
| 55-64 years                      | 11.8%      | 387,756   | 392,228   | 393,923   | 394,517   | 397,185   | 388,130   | 382,744   | 372,031   | 362,871   | 352,654   |
| 65-74 years                      | 8.9%       | 292,460   | 272,566   | 280,420   | 270,812   | 263,677   | 255,436   | 244,165   | 231,704   | 218,365   | 203,332   |
| 75+ years                        | 6.0%       | 197,164   | 199,438   | 196,961   | 197,258   | 190,248   | 189,089   | 188,073   | 182,752   | 179,830   | 174,738   |

Source: US Census Bureau, American Community Survey

Statistical Section (Unaudited)
For the Fiscal Year Ended June 30, 2023

### Income Data

2021 American Community Survey (1-year estimates) INCOME (IN 2021 INFLATION-ADJUSTED DOLLARS) California, Counties, and Places of 65,000 or more

| Geography           | Median<br>household<br>income (dollars) -<br>Estimate | Median household<br>income (dollars) -<br>Margin of Error | Median household income<br>(dollars) - Estimate | Median<br>household<br>income (dollars) -<br>Margin of Error | Median family<br>income<br>(dollars) -<br>Estimate | Median family<br>income<br>(dollars) -<br>Margin of<br>Error | Mean family<br>income (dollars) -<br>Estimate | Mean family<br>income (dollars) -<br>Margin of Error | Per capita<br>Mean income<br>(dollars) -<br>Estimate | Per capita Mean<br>income (dollars) -<br>Margin of Error |
|---------------------|-------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------------|--------------------------------------------------------------|----------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------|------------------------------------------------------|------------------------------------------------------|----------------------------------------------------------|
| California          | \$84,907                                              | +/-\$542                                                  | \$120,953                                       | +/-\$696                                                     | \$97,388                                           | +/-\$579                                                     | \$135,633                                     | +/-\$772                                             | \$42,396                                             | +/-\$233                                                 |
| San Diego<br>County | \$91,003                                              | +/-\$1,377                                                | <b>\$</b> 121,451                               | +/-\$2,418                                                   | <b>\$</b> 10 <b>4</b> ,115                         | +/-\$1,506                                                   | \$138,194                                     | +/-\$3,339                                           | <b>\$44,3</b> 77                                     | +/-\$890                                                 |

2021 American Community Survey (1-year estimates)
PERCENTAGE OF FAMILIES AND PEOPLE WHOSE INCOME IN THE PAST 12 MONTHS IS BELOW POVERTY LEVEL
California, Counties, and Places of 65,000 or more

|            | A 11       | All families - |                    |                           | Families with female | Families with female    |
|------------|------------|----------------|--------------------|---------------------------|----------------------|-------------------------|
|            | All        | Percent        |                    | 25 1 1 1 2 11             | householder,         | householder,            |
|            | families - | Margin of      | Married couple     | Married couple families - | no spouse present -  | no spouse present       |
| Geography  | Percent    | Error          | families - Percent | Percent Margin of Error   | Percent              | Percent Margin of Error |
|            |            |                |                    |                           |                      |                         |
| California | 9.0%       | +/2%           | 5.4%               | +/1%                      | 20.6%                | +/6%                    |
| San Diego  |            |                |                    |                           |                      |                         |
| County     | 7.3%       | +/6%           | 4.5%               | +/6%                      | 19.0%                | +/-2%                   |

Statistical Section (Unaudited)
For the Fiscal Year Ended June 30, 2023

### **Employment Status**

2021 American Community Survey (1-year estimates) EMPLOYMENT STATUS California, Counties, and Places of 65,000 or more

|            | Population   |            | Total - Percent | Civilian labor   | Civilian      | Civilian      | Civilian  | Civilian      | Civilian       |          |          |             | Not in  |
|------------|--------------|------------|-----------------|------------------|---------------|---------------|-----------|---------------|----------------|----------|----------|-------------|---------|
|            | 16 years and |            | (Labor Force    | force - Total    | labor force - | labor force - | labor-    | labor force - | labor force -  | Armed    | Armed    | Not in      | labor   |
|            | over -       | Total -    | Participation   | Civilian labor   | Employed -    | Employed-     | Employed- | Unemploye     | Unemployed     | Forces - | Forces - | labor force | force - |
| Geography  | Estimate     | Estimate   | Rate)           | force - Estimate | Estimate      | Percent       | Estimate  | d - Percent   | Rate - Percent | Estimate | Percent  | - Estimate  | Percent |
| California | 31,507,237   | 19,961,610 | 63.4%           | 19,805,371       | 18,156,051    | 57.6%         | 1,649,320 | 5.2%          | 8.3%           | 156,239  | 0.5%     | 11,545,627  | 36.6%   |
| San Diego  |              |            |                 |                  |               |               |           |               |                |          |          |             |         |
| County     | 2,668,188    | 1,771,060  | 66.4%           | 1,680,193        | 1,537,091     | 57.6%         | 143,102   | 5.4%          | 8.5%           | 90,867   | 3.4%     | 897,128     | 33.6%   |

Statistical Section (Unaudited)
For the Fiscal Year Ended June 30, 2023

### Capital Asset Statistics by Function Last Ten Fiscal Year

| Function                  | 2023           | 2022      | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 |
|---------------------------|----------------|-----------|------|------|------|------|------|------|------|------|
| General Administration    |                |           |      |      |      |      |      |      |      |      |
| Right of use lease assets | \$2,149,161 \$ | 2,445,597 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

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## **COMPLIANCE SECTION**



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# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Commissioners First 5 Commission of San Diego San Diego, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the First 5 Commission of San Diego (the Commission), a discretely presented component unit of the County of San Diego, California, as of and for the fiscal year ended June 30, 2023, and the related notes to the financial statements, which collectively comprise the First 5 Commission of San Diego's basic financial statements, and have issued our report thereon dated September 15, 2023.

### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Commission's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Commission's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Commission's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Muss, Levy V shatshin

Moss, Levy & Hartzheim, LLP Culver City, CA September 15, 2023 PARTNERS
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#### INDEPENDENT AUDITOR'S REPORT ON STATE COMPLIANCE

Board of Commissioners First 5 Commission of San Diego San Diego, California

#### Report on Compliance

#### Opinion

We have audited the First 5 Commission of San Diego's (the Commission), a discretely presented component unit of the County of San Diego, California, compliance with the requirements specified in the State of California's Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act, issued by the State Controller's Office, applicable to the Commission's statutory requirements identified below for the fiscal year ended June 30, 2023.

In our opinion, the First 5 Commission of San Diego complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on the California Children and Families Program for the fiscal year ended June 30, 2023.

#### Basis for Opinion

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the State of California's *Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act*, issued by the State Controller's Office. Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Commission and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for our opinion. Our audit does not provide a legal determination of the Commission's compliance with the compliance requirements referred to above.

### Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws,

statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the California Children and Families Program.

### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Commission's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the State of California's Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Commission's compliance with the requirements of the federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Commission's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Commission's internal control over compliance relevant to the audit in order
  to design audit procedures that are appropriate in the circumstances and to test and report on internal control
  over compliance in accordance with the State of California's Standards and Procedures for Audits of Local
  Entities Administering the California Children and Families Act, but not for the purpose of expressing an
  opinion on the effectiveness of the Commission's internal control over compliance. Accordingly, we express
  no such opinion; and
- Select and test transactions and records to determine the Commission's compliance with the state laws and regulations applicable to the following items:

  Andit Chida

| Audit Guide       | <u>Procedures</u> |
|-------------------|-------------------|
| <u>Procedures</u> | <u>Performed</u>  |
|                   |                   |
| 6                 | Yes               |
| 3                 | Yes               |
| 3                 | Yes               |
| 4                 | Yes               |
| 2                 | Yes               |
| 1                 | Yes               |
| 3                 | Yes               |
| 2                 | Yes               |
|                   | Procedures  6 3 3 |

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that a material noncompliance with a compliance requirement will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention from those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit, we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the State of California's Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act. Accordingly, this report is not suitable for any other purpose.

Mars, Keny V shatistinis

Moss, Levy & Hartzheim, LLP Culver City, California September 15, 2023