



COUNTY OF SAN DIEGO

AGENDA ITEM

BOARD OF SUPERVISORS

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Third District

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JIM DESMOND
Fifth District

DATE: November 16, 2021

XX

DRAFT

TO: Board of Supervisors

SUBJECT

AUTHORIZE COMPETITIVE SOLICITATIONS, SINGLE SOURCE PROCUREMENTS, AND AMENDMENTS TO EXTEND EXISTING BEHAVIORAL HEALTH SERVICES CONTRACTS (DISTRICTS: ALL)

OVERVIEW

The County of San Diego (County) Health and Human Services Agency (HHSA) Behavioral Health Services (BHS) department provides a comprehensive array of community-based mental health and substance use disorder services through contracts with local public and private agencies to vulnerable populations, including individuals who are experiencing homelessness, individuals with justice involvement, and children and youth with complex behavioral health conditions.

Approval of today's recommended actions authorizes competitive solicitations, single source procurements, and amendments to extend existing contracts, to support critical behavioral health services.

Today's action supports the County's *Live Well San Diego* vision by ensuring access to services, promoting health and well-being in children, adults, and families, and encouraging self-sufficiency, which together promote a region which is building better health, living safely, and thriving.

RECOMMENDATION(S)

CHIEF ADMINISTRATIVE OFFICER

1. In accordance with Section 401, Article XXIII of the County Administrative Code, authorize the Director, Department of Purchasing and Contracting, to issue competitive solicitations for behavioral health services listed below, and upon successful negotiations and determination of a fair and reasonable price, award contracts for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed; and to amend the contracts to reflect changes in program, funding or service requirements, subject to the availability of funds and the approval of the Agency Director, Health and Human Services Agency.

**SUBJECT: AUTHORIZE COMPETITIVE SOLICITATIONS, SINGLE SOURCE
PROCUREMENTS, AND AMENDMENTS TO EXTEND EXISTING
BEHAVIORAL HEALTH SERVICES CONTRACTS**

- a. Adult Drug Court Services
 - b. Bio-Psychosocial Rehabilitation Services
 - i. Bio-Psychosocial Rehabilitation Services for Central and South Regions
 - ii. Bio-Psychosocial Rehabilitation Services for Individuals Supervised by Probation
 - c. Crisis Residential Treatment Services
 - d. Integrated Mental Health and Substance Use Disorder Services
 - i. Assertive Community Treatment Services, Substance Use Services and Supportive Housing for Individuals Experiencing Homelessness
 - ii. Co-occurring Mental Health and Substance Use Disorder Services
 - e. Opioid Treatment Program
 - f. Psychotropic Medication Clinic
 - g. Re-entry Court Services
 - h. Strength-Based Case Management Services
 - i. 24-Hour Transitional Residential Mental Health Treatment Services
2. In accordance with Board Policy A-87, Competitive Procurement, approve and authorize the Director, Department of Purchasing and Contracting, to enter into negotiations with Sharp Mesa Vista Hospital and University of California, San Diego for Outpatient and Inpatient Electro-Convulsive Therapy, and subject to successful negotiations and determination of a fair and reasonable price, enter into single source contracts for an Initial term of up to one year, with up to four 1-year Options and up to an additional six months, if needed, subject to the availability of funds and the approval of the Agency Director, Health and Human Services Agency.
3. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, authorize the Director, Department of Purchasing and Contracting, subject to successful negotiations and a determination of a fair and reasonable price, to amend the contracts listed below to extend the contract term and expand services, subject to the availability of funds; and amend the contracts as required in order to reflect changes to services and funding allocations, subject to the approval of the Agency Director, Health and Human Services Agency.
- a. Extend the contract term up to June 30, 2023, and up to an additional six months, if needed. 
 - Community Research Foundation (Contract #556368)
 - Telecare Corp (Contract #551670)
 - New Alternatives, Inc. (Contract #555955)
 - Community Research Foundation (Contract #547132)
 - Food Management Associates (Contract #556128)
 - Mental Health Systems, Inc. (Contract #556419)
 - Telecare Corp (Contract #554707)
 - Mental Health Systems, Inc. (Contract #556420)
 - Mental Health Systems, Inc. (Contract #556358)
 - Community Research Foundation (Contract #556936)

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- San Ysidro Health Center, Inc. (Contract #553070)
 - New Alternatives, Inc. (Contract #555513)
 - McAlister Institute for Treatment and Education (Contract #554896)
 - McAlister Institute for Treatment and Education (Contract #554895)
 - McAlister Institute for Treatment and Education (Contract #554897)
 - Episcopal Community Services (Contract #554898)
 - McAlister Institute for Treatment and Education (Contract #556354)
 - Vistal Hill Foundation (Contract #556355)
- b. Extend the contract term up to June 30, 2024, and up to an additional six months, if needed.
- Mental Health Systems, Inc. (Contract #554929)
 - Neighborhood House Association (Contract #548930)
 - Family Health Centers of San Diego, Inc. (Contract #554899)
 - Union of Pan Asian Communities (Contract #551401)
 - Pathway Community Services, LLC (Contract #552662)
- c. Extend the contract term up to June 30, 2025, and up to an additional six months, if needed.
- McAlister Institute for Treatment and Education (Contract #556177)
- d. Extend the contract term up to June 30, 2027, and up to an additional six months, if needed.
- Rady Children’s Hospital of San Diego (Contract #556103)
4. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, authorize the Director, Department of Purchasing and Contracting, subject to successful negotiations and a determination of a fair and reasonable price, to amend the single source contracts listed below to extend the contract term up to June 30, 2027, and up to an additional six months if needed; expand services, subject to the availability of funds; and amend the contracts as required in order to reflect changes to services and funding allocations, subject to the approval of the Agency Director, Health and Human Services Agency.
- Sharp Healthcare (Contract #555088)
 - Sharp Healthcare (Contract #555089)
 - KF Community Care (Contract #536297)
 - Alpine Special Treatment Center (Contract #43206)
 - Regents of the University of California, UCSD (Contract #520867)
 - Changing Options, Inc. (Contract #532799)
 - Regents of the University of California, UCSD (Contract #555817)

EQUITY IMPACT STATEMENT



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BHS serves as the specialty mental health plan for Medi-Cal eligible residents within San Diego County with serious mental illness, and the service delivery system for Medi-Cal eligible residents with substance use disorder care needs. As a steward of public health for the region, BHS must ensure that the services offered through County-operated and contracted programs address the social determinants of health by being accessible, capable of meeting the needs of a diverse population, and with the intent to equitably distribute services to those most in need.

If approved, today's action will award and extend contracts for services that improve access to treatment and care for some of the region's most vulnerable and under-served populations including individuals experiencing homelessness, individuals with justice involvement, as well as children and youth with complex behavioral health conditions.

FISCAL IMPACT

Funds for this request are included in the Fiscal Year 2021-23 Operational Plan in the Health and Human Services Agency. If approved, today's recommendations will result in approximate costs and revenue of \$4.6 to \$6.2 million in Fiscal Year 2021-22 and \$157.0 to \$209.3 million in Fiscal Year 2022-23. There will be no change in net General Fund cost and no additional staff years.

Recommendation #1: Authorization to Issue Competitive Solicitations

If approved, this request will result in estimated costs and revenue ranging from \$77.0 to \$102.7 million in Fiscal Year 2022-23. The funding sources are Mental Health Services Act (MHSA), Realignment, Short Doyle Medi-Cal, Drug Medi-Cal, and General Funds. There will be no change in net General Fund cost and no additional staff years.

Recommendation #2: Authorization to Issue Single Source Contracts

If approved, this request will result in estimated costs and revenue ranging from \$0.03 to \$0.04 million in Fiscal Year 2021-22 and \$0.2 to \$0.3 million in Fiscal Year 2022-23. The funding source is Realignment. There will be no change in net General Fund cost and no additional staff years.

Recommendation #3 & 4: Authorization to Extend and Amend Contracts

If approved, this request will result in estimated costs and revenue ranging from \$4.6 to \$6.1 million in Fiscal Year 2021-22 and \$79.8 to \$106.4 million in Fiscal Year 2022-23. The funding sources are MHSA, Realignment, Short Doyle Medi-Cal, CalWORKs, Drug Medi-Cal, and General Funds. There will be no change in net General Fund cost and no additional staff years.

BUSINESS IMPACT STATEMENT

N/A.

ADVISORY BOARD STATEMENT

At their meeting on November 4, 2021, the Behavioral Health Advisory Board voted to [REDACTED] these recommendations.

BACKGROUND

The County of San Diego (County), Health and Human Services Agency (HHSA) Behavioral Health Services (BHS) department provides a comprehensive array of community-based

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behavioral health services through contracts with local public and private agencies to vulnerable populations, including individuals who are experiencing homelessness, individuals with justice involvement, and children and youth with complex behavioral health conditions.

Approval of today's recommended actions authorizes competitive solicitations, single source procurements, and amendments to extend existing behavioral health services contracts, to sustain critical behavioral health services.

These recommended actions support the continuation of critical work to advance the ongoing transformation of the Behavioral Health Continuum of Care. All contracts are contingent upon the availability of funding, successful negotiations, and determination of a fair and reasonable price.

Recommendation #1: Authorization to Issue Competitive Solicitations

a. Adult Drug Court Services

On September 23, 2014 (9), the Board of Supervisors (Board) authorized the procurement of Adult Drug Court Services to serve adults with non-violent offenses, with long histories of drug use and criminal justice contacts, previous treatment withdrawal against medical advice, and high rates of health and social challenges. Subsequently on January 26, 2021 (11), the Board authorized a contract term extension up to June 30, 2022, and up to an additional six months, if needed for Adult Drug Court Services in the North, South, East, and Central regions. The Adult Drug Court is a collaborative court model, supported by BHS, in cooperation with the Superior Courts, District Attorney, Public Defender, City Attorney, Probation, and Sheriff. The Adult Drug Court Services programs combine the resources and expertise of behavioral health experts and justice communities to address public safety issues and support program participants working toward becoming accountable and productive community members. These programs provide case management and non-residential substance use treatment and testing services as an alternative to incarceration to reduce recidivism. Additionally, these programs provide outpatient treatment, recovery, and ancillary services to adults ages 18 years and older, with substance use conditions, and who may also be experiencing co-occurring mental health conditions.

Adult Drug Court Services are based on the national drug court model, which has shown effectiveness in increasing success and decreasing recidivism as participants transition from custody to community. According to the United States Department of Health and Human Services, drug courts help participants recover from addiction and prevent future justice involvement, while also reducing the burden and costs of repeatedly processing individuals with low-level, non-violent offenses through the nation's courts, jails, and prisons. Services are provided in the North, South, East, and Central regions. In FY 2020-21, the Adult Drug Court Services programs served a total of 413 unduplicated clients. Of the number of clients that were discharged and completed treatment in 31 or more days, there were less than 55.8% new arrests, 99.3% of individuals experiencing homelessness at intake were housed, and 89.5% of clients were either employed, in a structured employment preparation program; in a formal educational setting; or enrolled in an

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eligibility/benefits program providing cash income at the end of treatment phase. The annual cost of these programs typically ranges from \$5.6 - \$7.5 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of four Adult Drug Court Services programs for an Initial Term of up to one year, with four 1-year Options and up to an additional six months, if needed.

b. Bio-Psychosocial Rehabilitation Services

On January 7, 2014 (9), the Board authorized the procurement of integrated Bio-Psychosocial Rehabilitation (BPSR) services for adults ages 18 years and older, who have serious mental illness (SMI), including those who may have co-occurring substance use conditions. The BPSR programs provide access to integrated treatment, rehabilitation and supportive services including: a Wellness Recovery Center, senior outreach services composed of Geriatric Outreach Specialists, urgent walk-in services, psychiatric evaluation, medication management, individual and group therapy, and may include integrated Strengths-Based Case Management (SBCM) services. BHS continues to evaluate programs and implement process improvements, including redesign of BPSRs, to enhance outcomes and support client recovery.

i. Bio-Psychosocial Rehabilitation Services for Central and South Regions

BPSR services are provided in historically underserved communities, including the Central and South regions of the County. Services are provided in locations that are accessible to clients, facilitating and supporting independence for persons living with SMI. In FY 2020-21, the three BPSR clinics in the Central and South regions served a total of 2,836 unduplicated clients and provided SBCM services to 424 clients. In FY 2020-21, the Mental Health Outcomes Management System reported that 76.3% of clients showed clinical improvement and 80.7% of client showed functional improvement. The annual cost of the three BPSR programs in the Central and South regions is anticipated to range from \$11.0 - \$14.6 million.

Today's action requests the Board to authorize competitive solicitations for the procurement of three BPSR programs for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed. One BPSR program will serve the Central region and two BPSRs will serve the South region.

ii. Bio-Psychosocial Rehabilitation Services for Individuals Supervised by Probation

This program provides integrated BPSR services to individuals who are supervised by the Probation Department under Assembly Bill (AB) 109. Services involve client screenings at Probation offices countywide while the client remains incarcerated to support early client engagement. The program collaborates closely with the high-risk unit at the Community Transition Center to coordinate pre-release, along with Probation Officers to personally engage clients. The program requires weekly participation in multi-disciplinary team meetings to increase engagement for clients who may be at risk of disconnection from services.

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This BPSR program connects the justice and behavioral health systems to ensure clients have access to the appropriate level of care. Services are aligned with best-practices that are demonstrated to improve wellness and reduce recidivism for individuals with justice-involvement, including those transitioning from custody to the community. 100% of clients who are enrolled are provided with case management and medication management services, if needed and are assessed for co-occurring needs.

In FY 2020-21, the program served 489 unduplicated clients. These programs are shown to improve employment options and enhance psychiatric and social rehabilitation and recovery. In FY 2020-21, 75% of education goals, 88.9% of employment goals, and 63.6% of housing goals were met.  Services are provided in the North Coastal, North Inland, North Central, and Central regions. The annual cost of this program typically ranges from \$1.1 - \$1.5 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of BPSR Services for Individuals Supervised by Probation for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed.

c. Crisis Residential Treatment Services

On August 4, 2015 (4), the Board authorized the procurement of Crisis Residential Services. On October 4, 2016 (1), the Board authorized the procurement of Short-Term Acute Residential Mental Health Treatment 24-hour Facility Programs for clients with serious mental illnesses who are experiencing a crisis. These programs provide 24-hour, 7-day a week crisis residential services as an alternative to hospitalization or step-down from acute inpatient care within a hospital for adults, ages 18 years and older, with SMI, including co-occurring conditions, who meet eligibility criteria for services and are residents of San Diego County. The program supports a social rehabilitation model, which is designed to enhance an individual's social connection with family or community so that they can move back out into the community and prevent an inpatient stay. Services are delivered in the spirit of recovery, tailored to the unique strengths of each individual resident.

The procurement of Crisis Residential Treatment Services will provide continuity of community-based alternatives to acute care for clients experiencing a psychiatric crisis. In FY 2020-21, the program served a total of 2,452 clients across seven locations in the County. Those served by this program represented a step down or diversion from inpatient hospitalization. Services are provided countywide. The annual cost of this program typically ranges from \$13.9 - \$18.5 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of the Crisis Residential Treatment Services program for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed.

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d. Integrated Mental Health and Substance Use Disorder Services

i. Assertive Community Treatment, Substance Use Services and Housing Program for Individuals Experiencing Homelessness

On August 4, 2015 (4), June 21, 2016 (9) and October 4, 2016 (1), the Board authorized the procurement of Services for Homeless Persons with SMI or Substance Use in the Central and East regions of San Diego County. On June 21, 2016 (6), the Board authorized the implementation of Project One for All to provide intensive wraparound services to individuals experiencing homelessness with mental illness who are eligible for supportive housing. The Assertive Community Treatment (ACT), Substance Use Services and Housing programs for persons who are experiencing homelessness are hybrid programs operating dual treatment tracks: Short-Doyle/Medi-Cal Mental Health Services Act (MHSA) Full-Service Partnership (FSP), ACT and recovery services; and Drug Medi-Cal Organized Delivery System (DMC-ODS) certified substance use treatment and recovery services. These hybrid programs assist clients experiencing homelessness who are diagnosed with a SMI and/or substance use disorder (SUD). Services include medication management, individual therapy, outpatient substance abuse treatment, case management, medication assisted treatment, employment support, peer counseling and support, and housing services. These services and supports are a critical component of BHS's efforts in assisting persons experiencing homelessness with accessing and maintaining supportive housing, and in meeting the County's supportive service obligations to eligible individuals who will reside in units funded by No Place Like Home and other MHSA capital funding programs.

In FY 2020-21, the Central region program provided services to 62 unduplicated ACT clients and 108 unduplicated SUD clients, of which 89% were housed. The East region program provided services to 114 unduplicated ACT clients and 90 unduplicated SUD clients, of which 94% were housed. The annual cost of these programs typically ranges from \$7.9 - \$10.6 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of the ACT, Substance Use Services and Housing Programs for Individuals Experiencing Homelessness in the East and Central regions for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed.

ii. Co-occurring Mental Health and Substance Use Disorder Services

On October 4, 2016 (1), the Board authorized the procurement of the BPSR Services and Co-occurring Mental Health and Substance Use Disorder Program. This program incorporates a co-occurring disorder component that provides intensive outpatient behavioral health rehabilitation and recovery services to adults ages 18 years and older, who are dually diagnosed with SUD and SMI, exhibiting complex co-occurring disorders and who have been unsuccessful in traditional

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SUD and/or mental health treatment programs. This program delivers behavioral health care that is client and family-centered, safe, clinically effective, rehabilitation and recovery focused, trauma informed, outcomes-driven, and culturally competent.

The Co-occurring Mental Health and Substance Use Disorder Program provides a critical service to support individuals with SMI including those with a co-occurring substance use condition to provide access to integrated treatment and supportive services. Services are provided countywide. In FY 2020-21, this program served a total of 363 clients. All clients served by this program experienced the same or improved functional status while 83.7% remained the same or improved their clinical status. The annual cost of this program typically ranges from \$3.6 - \$4.8 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of the Co-occurring Mental Health and Substance Use Disorder Services program for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed.

e. Opioid Treatment Program

On March 27, 2018 (2), the Board authorized the single source procurements for the Opioid Treatment Programs (OTPs). OTPs provide medication assisted treatment (MAT), recovery, and ancillary services to Medi-Cal beneficiaries, adults ages 18 years and older and youth 17 years and below, who have been diagnosed with an opioid-use disorder. OTPs provide critical services to clients with SUD.

Substance misuse is a major public health and safety problem adversely impacting communities. SUDs are one of many chronic conditions that can inflict systemic damage on an individual and have a harmful impact on families and communities. SUD programs provide numerous evidence-based treatments such as motivational interviewing, cognitive behavioral therapy, relapse prevention, and medications for addictions. OTPs are an important component of the SUD system of care due to their delivery of MAT services which include the use of medications, such as methadone, buprenorphine, naloxone, and disulfiram, as well as counseling and behavioral therapies to treat SUD. In FY 2020-21, OTPs have shown effectiveness in increasing success as clients showed functional improvement and stabilization, improvement in residential status, and progress in achieving employment and/or educational goals. In FY 2020-21, ten OTPs provided services to a total of 4,799 clients countywide. The annual cost of these programs typically ranges from \$26.8 - \$35.7 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of OTPs, for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed.

f. Psychotropic Medication Clinic

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On April 25, 2017 (5), the Board authorized the implementation of the County of San Diego MHSA Innovation (INN) Programs which included INN 22, a Medication Clinic designed to provide psychotropic medication support services to youth who have stabilized clinically yet require on-going medication management for complex medication regimen. The Medication Clinic was designed as a Center of Excellence for Child and Youth Psychiatry (CCYP) including input from leading psychiatrist in the BHS System of Care (SOC). The program serves children and youth who have successfully discharged from their mental health provider yet require ongoing medication support services to manage complex medication regimens that are too complex for their primary care provider. The program completes a comprehensive behavioral health and psychiatry assessments to establish a plan for ongoing medication support services until linkage can be made with a qualified primary care physician to manage the youth's medication regimen. Services include assessments, medication support services, psychoeducational forums, and extensive resources for families to support sustained stability.

The Medication Clinic was initiated as an Innovation program from community input to fill a gap in BHS SOC for much needed medication support services for children and youth who successfully discharged from a mental health SOC treatment provider. Studies have shown that compliancy with prescribed psychotropic medications has a positive impact on sustaining mental health stability and reduces the need for a higher level of care. Services are provided countywide. In FY 2020-21, the program served a total of 471 clients. The annual cost of this program typically ranges from \$2.2 - \$2.9 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of the Psychotropic Medication Clinic, *The CCYP Program* for an Initial Term of up to one year, with up to four 1-year Options, and up to an additional six months, if needed.

g. Re-entry Court Services

On September 23, 2014 (9), the Board authorized the procurement of the Adult Re-Entry Court Program for non-violent adult male and female offenders. On October 4, 2016 (1) the Board authorized an amendment to reflect changes to services and funding allocations. Subsequently on January 26, 2011 (11), the Board authorized to amend the contract to extend the term up to June 30, 2022 and up to additional six months if needed, expand services subject to the availability of funds, and amend as required in order to reflect changes to services and funding allocations. The Adult Re-Entry Court is a collaborative court model which includes a team consisting of a Judge, Defense Attorney, Public Defender, Probation Officer, Parole Officer, and treatment provider, designed to address public safety issues presented by misdemeanor and non-violent offenders and restore them as accountable and productive community members by holding them accountable while helping to stabilize them. Participants are provided an alternative to incarceration, thus reducing recidivism. Services include intensive court supervision, substance abuse and co-occurring disorders treatment services, random urinalysis drug testing, and support in attaining employment and stable housing.

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The Re-Entry Court Program follows best practices for drug courts established by the National Association of Drug Court Professionals. This model includes a treatment program which provides participants with case management, housing, and vocational support in addition to the supervision that court and probation provide. During the program, 100% of participants receive these additional resources. This program increases access and connectivity between the justice system and BHS to ensure clients are receiving the appropriate level of care. This program also delivers best practice services driven by research around criminogenic risk and need which is demonstrated to improve wellness and reduce recidivism for justice-involved individuals, including those transitioning from custody to the community. Services are provided countywide.

In FY 2020-21, the program served a total of 163 unduplicated clients. Participants that completed all phases of the Re-Entry Court Services program successfully, enter an aftercare portion of the program. Successful participants demonstrate increased independence, improved housing stability, and less contact with the criminal justice system. The annual cost of this program typically ranges from \$0.8 - \$1.0 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of the Re-Entry Court Services program for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed.

h. Strength-Based Case Management Services

On August 4, 2015 (4), the Board authorized the procurement of the Strength-Based Case Management (SBCM) Program designed to provide Full-Service Partnership (FSP) SBCM services for clients ages 18 to 59 in the North Coastal and North Inland regions. The program includes recovery-oriented strength-based clinical case management services to persons with SMI. Services include strengths-based case management, rehabilitation, psychiatry and mental health services with a rehabilitation and recovery focus.

In FY 2020-21, the program served a total of 236 unduplicated clients. This program has shown effectiveness in increasing success as clients showed functional improvement and stabilization, improvement in residential status, and progress in achieving employment and/or educational objectives. If approved, today's recommendation will result in one SBCM program in the North County (North Coastal and North Inland regions combined) and a new stand-alone SBCM program in the South region. Currently, SBCM is embedded in two outpatient mental health programs. To align with best practices and fidelity to SBCM, a stand-alone SBCM program will be launched to serve clients with SMI, ages 18-59 in the South Region. The annual cost of these programs typically ranges from \$3.5 - \$4.7 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of SBCM Services in the North Coastal, North Inland and South regions for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed.

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i. 24-Hour Transitional Residential Mental Health Treatment Services

On October 4, 2016 (1), the Board authorized the procurement of the 24-hour Transitional Residential Mental Health Treatment Program designed to offer services that include medication support, case management/brokerage, crisis intervention, rehabilitation, and other recovery interventions including peer supports in a recovery-oriented milieu. Services include 14 beds and the provision of outpatient services for alumni of the residential component. The program, with an average length of stay of 8 to 12 months, provides a full-range of BPSR services to adults with SMI who have Medi-Cal coverage and who are residents of San Diego County. These services support the client's efforts to acquire and apply skills that will assist them with their transition into the community and are an integral component of the long-term care system. In the residential program, clients are provided the opportunity to reduce their mental health symptoms, increase socialization and develop coping skills in a home-like setting. In addition, upon graduation, clients can continue receiving outpatient services and attend social events at the facility. The residential program can serve up to 40 clients annually all of whom represent a step-down or step-up as a diversion from an Institution for Mental Disease (IMD) or inpatient hospitalization. Services are provided countywide.

In FY 2020-21, the residential program served a total of 33 unduplicated clients providing a total of 4,597 services. The outpatient alumni program served 12 unduplicated clients who received 600 services. Of these clients, 81% showed an increase in clinical status and 100% showed an increase in overall functioning. The re-procurement of this contract will allow for continued transitional care as an alternative to an IMD or inpatient hospital setting for individuals who are experiencing a severe psychiatric crisis. The annual cost of this program typically ranges from \$1.7 - \$2.3 million.

Today's action requests the Board to authorize a competitive solicitation for the procurement of the 24-hour Transitional Residential Mental Health Treatment Services program for an Initial Term of up to one year, with four 1-year Options, and up to an additional six months, if needed.

Recommendation #2: Authorization to Execute Single Source Contracts

Outpatient and Inpatient Electro-Convulsive Therapy

On October 4, 2016 (1), the Board authorized single source procurements of Outpatient Electro-Convulsive Therapy (ECT) services with Sharp Mesa Vista Hospital to cover the non-Medi-Cal reimbursable costs associated with ECT for Medi-Cal beneficiaries and the uninsured at an increased rate per therapy session. ECT is the initiation of seizure activity with an electric impulse while the client is under anesthesia. ECT is considered a specialty mental health service that is used to treat individuals with SMI who have been unresponsive to other forms of treatment. Historically, ECT has been administered on an inpatient basis to clients who are receiving specialty behavioral health services. Outpatient ECT may be approved when the client has begun ECT on an inpatient basis and requires continuing treatments, but no longer requires inpatient care, or the client is in outpatient services and requires ECT but does not meet criteria for inpatient admission and the client has sufficient community support for safe outpatient ECT. ECT services are

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administered in a licensed hospital and include ECT direct care and treatment on an outpatient or inpatient basis when authorized by the County, a designee, or as designated by the Clinical Director of BHS.

This program qualifies for single source procurements to provide these services based on Section D1-3 of Board Policy A-87 Competitive Procurement: The procurement is for services from a provider with unique knowledge, skill, or ability not available from other sources. There are limited providers able to offer ECT, which is administered in a licensed behavioral health facility with specialized equipment and by qualified and licensed professional staff, including an anesthesiologist and a psychiatrist. Since November 2003, there has been ongoing efforts to identify hospitals that are willing and able to provide this service for Medi-Cal beneficiaries throughout San Diego County.

In FY 2020-21, there have been 74 outpatient ECT sessions provided at Sharp Mesa Vista Hospital. Currently, contracted inpatient psychiatric hospitals do not receive additional compensation for providing ECT as an additional service. Based on the increased costs of providing ECT, it is recommended that the rate of ECT per session be increased from \$650 to \$700. The annual cost of this program typically ranges from \$0.2 - \$0.3 million.

Today's action requests the Board to authorize single source contracts with Sharp Mesa Vista Hospital and University of California, San Diego for Outpatient and Inpatient ECT for an Initial Term of up to one year, with up to four 1-year Options, and up to an additional six months, if needed.

Recommendation #3: Authorization to Extend and Amend Contracts

The Board authorized the competitive solicitation for the programs listed in Attachment A, Tables 1-4. The majority of the current contracts listed in Attachment A, Tables 1-4 are set to expire by the end of FY 2021-22 and need to be amended and extended in order to ensure continuity of these critical services.

If approved, today's actions would authorize an amendment and extension of these programs as follows:

- a. Table 1 – extending the contract term up to June 30, 2023, and up to an additional six months, if needed.
- b. Table 2 – extending the contract term up to June 30, 2024, and up to an additional six months, if needed.
- c. Table 3 – extending the contract term up to June 30, 2025, and up to an additional six months, if needed.
- d. Table 4 – extending the contract term up to June 30, 2027, and up to an additional six months, if needed.

Additional details of these programs can be found in Attachment A, Tables 1-4.

Recommendation #4: Authorization to Extend and Amend Single Source Contracts

SUBJECT: AUTHORIZE COMPETITIVE SOLICITATIONS, SINGLE SOURCE PROCUREMENTS, AND AMENDMENTS TO EXTEND EXISTING BEHAVIORAL HEALTH SERVICES CONTRACTS

The Board authorized the single source procurement of the programs listed in Attachment A, Table 5. All of the current contracts listed in Attachment A, Table 5 are set to expire by the end of FY 2021-22 and need to be amended and extended in order to ensure continuity of these critical services.

If approved, today's actions would authorize an amendment and extension of these programs up to June 30, 2027, and up to an additional six months, if needed. The Director of the Department of Purchasing and Contracting awarded the contracts listed in Attachment A, Table 5 based on one of the following Board Policy A-87, Competitive Procurement exemptions:

- Section 1.D.3: the procurement is for services from a provider with unique knowledge, skill, or ability not available from other sources.
- Section 2.I, categorical exemption from competitive procurement for medical or surgical equipment or supplies or professional services for use by a County facility.

Additional details of these programs can be found in Attachment A, Table 5.

LINKAGE TO THE COUNTY OF SAN DIEGO STRATEGIC PLAN

Today's proposed actions support the Building Better Health and Living Safely Initiatives in the County of San Diego's (County) 2021-2026 Strategic Plan as well as the County's *Live Well San Diego* vision, by ensuring that vulnerable populations of individuals with mental illness and substance use disorders continue to have access to a comprehensive continuum of behavioral health services administered through accessible behavioral health programs.

Respectfully submitted,

USE "INSERT PICTURE"
FUNCTION TO INSERT
SIGNATURE

HELEN N. ROBBINS-MEYER
Chief Administrative Officer

ATTACHMENT(S)

Attachment A – Behavioral Health Services List of Contracts

SUBJECT: AUTHORIZE COMPETITIVE SOLICITATIONS, SINGLE SOURCE PROCUREMENTS, AND AMENDMENTS TO EXTEND EXISTING BEHAVIORAL HEALTH SERVICES CONTRACTS

AGENDA ITEM INFORMATION SHEET

REQUIRES FOUR VOTES: ☐ Yes ☒ No

WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION 1000.1 REQUIRED

☐ Yes ☒ No

PREVIOUS RELEVANT BOARD ACTIONS:

July 13, 2021 (11), Authorize Competitive Solicitations, Single Source Procurements, and Amendment to Extend Existing Behavioral Health Services Contract; January 26, 2021 (11), Authorize Competitive Solicitations and Amendments to Extend Existing Behavioral Health Services Contracts, Authorize a Request for Statement of Qualifications, Single Source Procurements and Amendments for Augmented Services Programs, Authorize Execution of Revenue Agreement with the State Department of Rehabilitation, and Ratify Behavioral Health Services Performance Contract Agreement with the State; November 13, 2018 (11), Mental Health Services Act – Statewide Early Psychosis Learning Health Care Network Innovation Project; March 27, 2018 (2), Request Board Authority to Implement Drug Medi-Cal Organized Delivery System; June 20, 2017 (13), Behavioral Health Services Authorization for Competitive Solicitations, Amendment of Contracts and Single Source Procurements; Authorization for Term Extension of the California Mental Health Services Authority (CALMHSA) Memorandum of Understanding and Authorization of Annual Payment; April 25, 2017 (5), Mental Health Services Act – Competitive Solicitations and Contract Authorization for Innovation Component and CALMHSA Fund Development Project; February 14, 2017 (6), Behavioral Health Services Authorization for Single Source Procurements; January 24, 2017 (2), Authorization for Single Source Procurements for School Based and Residential/Placement Behavioral Health Resources; October 4, 2016 (1), Health and Human Services Agency Authorization for Competitive Solicitations, Extensions of Contracts, and Single Source Procurements; September 13, 2016 (8), Behavioral Health Services Authorization for Competitive Solicitations, Extension of Contracts, and Single Source Procurements; June 21, 2016 (9), Behavioral Health Services Authorization for Competitive Solicitations and Amend Existing Contracts; June 21, 2016 (6), Project One for All Implementation Plan; August 4, 2015 (4), Behavioral Health Services Authorization for Competitive Solicitations, Extension of Contracts, and Single Source Procurements; April 7, 2015 (1), Expansion of Psychiatric Emergency Response Teams (PERT); September 23, 2014 (9), Behavioral Health Services Authorization for Competitive Solicitations and Extension of Contracts; January 7, 2014 (9), Behavioral Health Services Authorization for Competitive Solicitations and Extensions of Contracts; September 25, 2012 (6), Behavioral Health Services Authorization for Competitive Solicitations and Extensions of Contracts; December 12, 2006 (7), Mental Health Services Authorization for Competitive Solicitation.

BOARD POLICIES APPLICABLE:

A-87 – Competitive Procurement

BOARD POLICY STATEMENTS:

SUBJECT: AUTHORIZE COMPETITIVE SOLICITATIONS, SINGLE SOURCE PROCUREMENTS, AND AMENDMENTS TO EXTEND EXISTING BEHAVIORAL HEALTH SERVICES CONTRACTS

Introduction: Single source contracts for the procurement of Outpatient and Inpatient Electro-Convulsive Therapy (ECT) with Sharp Mesa Vista Hospital and University of California, San Diego (UCSD) is requested. These providers qualify for a single source procurement to provide these services pursuant to Board Policy A-87 Competitive Procurement, Section 1D-3: The procurement is for services from a provider with unique knowledge, skill, or ability not available from other sources.

Services, Term Period, and Estimated Value: Upon approval of this request, Sharp Mesa Vista Hospital and UCSD will provide outpatient and inpatient ECT services to treat individuals with serious mental illness who have been unresponsive to other forms of treatment. The contract term and estimated value will be up to 0.2 million in FY 2022-23 and each option year thereafter through FY 2026-27.

Benefits to the County of San Diego: The County of San Diego (County) is committed to building better health, living safely, and thriving by ensuring access to services, promoting health and well-being in children, adults, and families, and encouraging self-sufficiency. The ECT program with Sharp Mesa Vista Hospital and UCSD will cover the non-Medi-Cal reimbursable costs associated with ECT for Medi-Cal beneficiaries and the uninsured.

Why Procurement Qualifies for Exception: An exception to the competitive procurement policy is being sought, pursuant to Board Policy A-87, Competitive Procurement, Section 1D-3: The procurement is for services from a provider with unique knowledge, skill, or ability not available from other sources. There are limited providers able to offer ECT, which is administered in a licensed behavioral health facility with specialized equipment and by qualified and licensed professional staff, including an anesthesiologist and a psychiatrist. Since November 2003, there has been ongoing efforts to identify hospitals that are willing and able to provide this service for Medi-Cal beneficiaries in San Diego County.

Fair and Reasonable Price: Pricing is determined fair and reasonable based on pricing for same or similar services proposed for the provision of other County ECT services and on the knowledge and skills of the contract incumbent.

MANDATORY COMPLIANCE:

N/A

ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION NUMBER(S):

556368; 551670; 555955; 547132; 556128; 556419; 554707; 556420; 556358; 556936; 553070; 555513; 554896; 554895; 554897; 554898; 556354; 556355; 554929; 548930; 554899; 551401; 552662; 556177; 556103; 555088; 555089; 536297; 43206; 520867; 532799; 555817

ORIGINATING DEPARTMENT: Health and Human Services Agency

OTHER CONCURRENCE(S): Department of Purchasing and Contracting

SUBJECT: AUTHORIZE COMPETITIVE SOLICITATIONS, SINGLE SOURCE
PROCUREMENTS, AND AMENDMENTS TO EXTEND EXISTING
BEHAVIORAL HEALTH SERVICES CONTRACTS

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