

Exhibit 16.1-7 – ELA Pricing Adjustments

1. OVERVIEW

County licenses various software and services from Microsoft Corporation through an Enterprise Agreement (“MSEA”), including but not limited to, Microsoft Office. Contractor, as County’s IT outsourcing provider, uses the license to provide Microsoft Office and other software services to County. Contractor is obligated to pay for a portion of the MSEA as part of its right to use the MSEA to provide services to the County and receives remuneration for that cost through various resource units. The MSEA also entitles County, and Contractor as County’s outsourcer, to use Microsoft OneDrive and Microsoft 365. The MSEA provides that Microsoft OneDrive and Microsoft 365 are provided at no additional charge. Microsoft OneDrive is provided with no limitation on the amount of storage available to County. County and Contractor anticipate moving a portion of the County storage and Microsoft Office services to Microsoft OneDrive and Microsoft 365 during the Term. County and Contractor acknowledge that Microsoft may, at some point, change the terms of the MSEA to add a charge for Microsoft OneDrive and Microsoft 365, or to limit the storage provided at no charge for Microsoft OneDrive. Similarly, County and Contractor acknowledge that Contractor has provided County with a fixed-price resource unit fee during the Term that includes a projected pricing increase in the MSEA. Based upon the foregoing, County and Contractor agree that, at the beginning of Contract Year 5, County and Contractor will jointly review the cost of the MSEA for the portion of the MSEA Contractor uses to provide the Services to County. If, at that time, Microsoft has added a fee for Microsoft OneDrive or Microsoft 365 or both, or added a charge to meet the County’s requirements for OneDrive storage, then based on the new MSEA fees paid for by Contractor (i.e., “Revised Price”), County and Contractor shall adjust the Exhibit 16.1-1 resource units identified in bundle B1 as follows:

- 1.1 If the Revised Price exceeds the Office 365 Plan “G3” subscription per user per year price of \$142.80 plus the Enterprise CAL Office 365 Bridge CAL per user per year price of \$24.55 (“Base Price”), Contractor shall be entitled to increase the Exhibit 16.1-1 resource units identified in bundle B1 in an amount equal to the difference between the Base Price and the Revised Price.
- 1.2 If the Revised Price is less than the Base Price, Contractor shall reduce the Exhibit 16.1-1 resource units identified in bundle B1 in an amount equal to the difference between the Base Price and the Revised Price.

END OF EXHIBIT