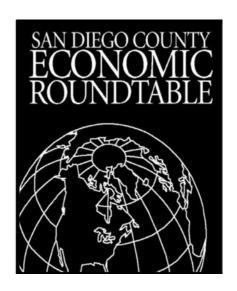
## 2018 ECONOMIC OUTLOOK

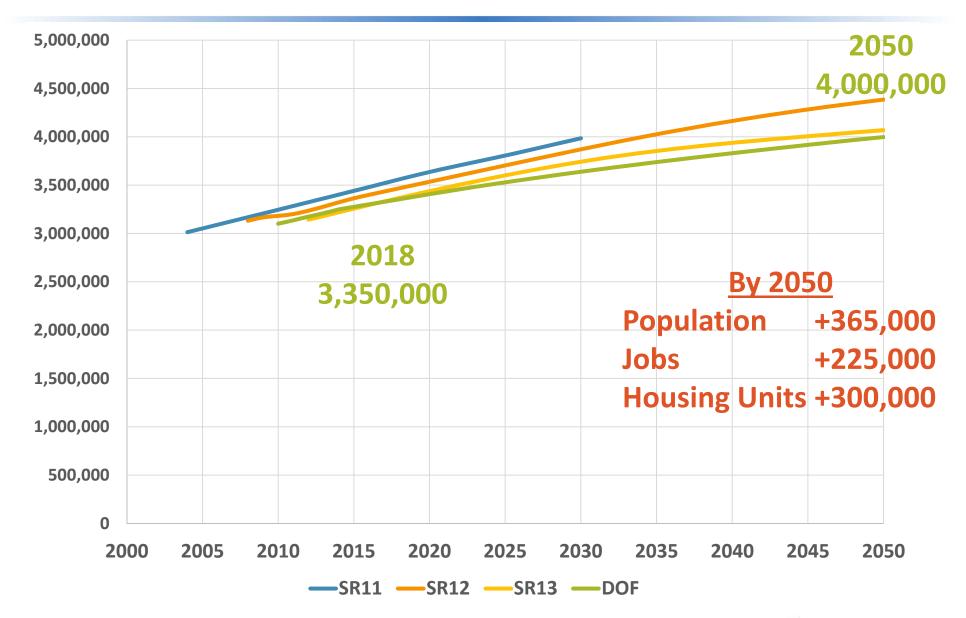
#### 34<sup>th</sup> Annual Economic Roundtable







#### SAN DIEGO LONG-TERM FORECASTS

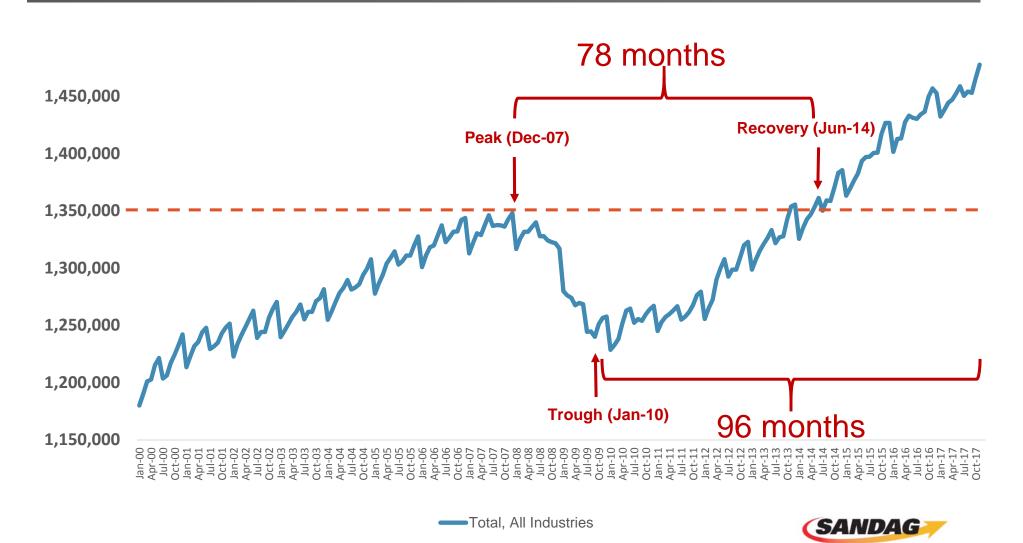




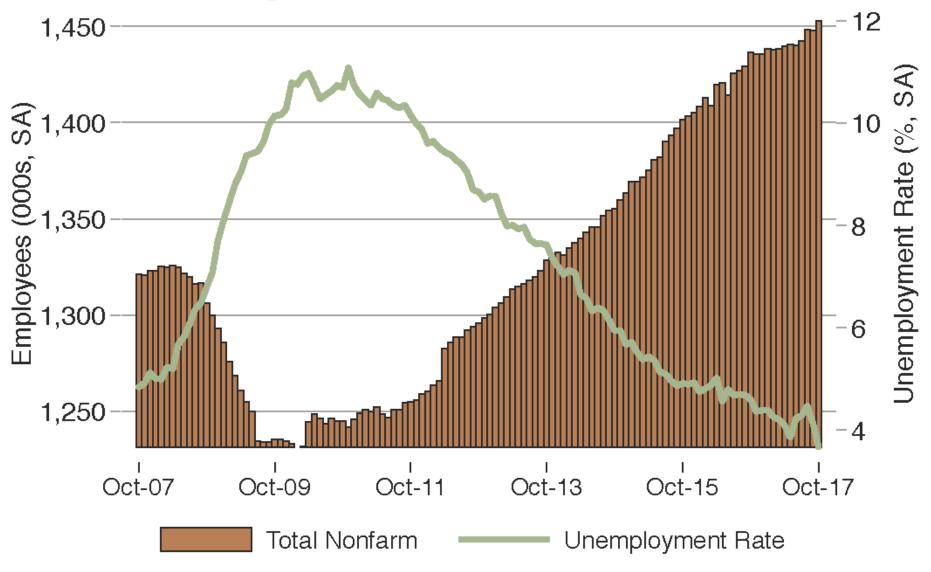
# San Diego Outlook: Jobs

#### SAN DIEGO TOTAL EMPLOYMENT 2000-2017

Recovery from the Great Recession took six times longer than the average recovery, now 8 years into an expansion.



### San Diego Labor Market



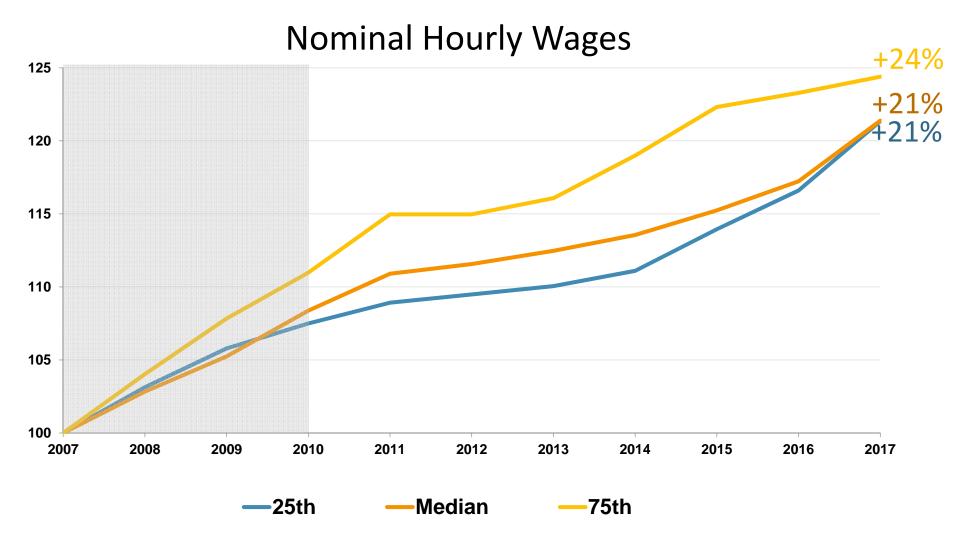
Source: California Employment Development Department

## SAN DIEGO JOBS RECAP 2017

- Fastest Growing Sectors (number of jobs)
  - Education and Health Care +9,100 jobs, a 2.5% increase.
  - Leisure and Hospitality +2,800 jobs.
- Fastest Growing Sectors (percent growth),
  - Real Estate +5.5%
  - Financial Services +3.2%,
- ➤ Biggest Losses
  - Utilities sector -5.6%
  - Transport, Warehouse, and Utilities sector, -3.7%

# San Diego Outlook: Wages

#### SAN DIEGO COUNTY WAGES

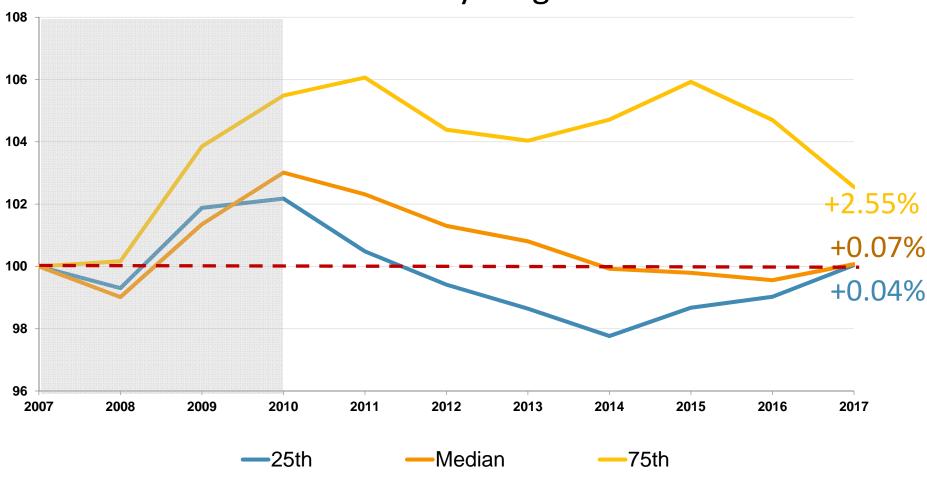


Index: 2007 = 100



#### SAN DIEGO COUNTY WAGES





Index: 2007 = 100



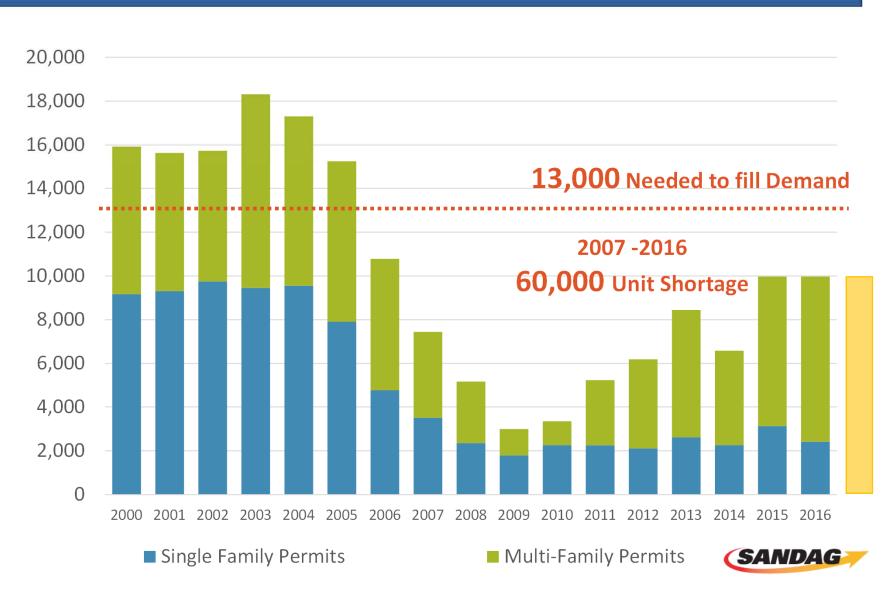
# OCCUPATION FORECAST 2014-2024

| Occupational Title  | Total Job<br>Openings<br>2014-2024 | 2016 First Quarter<br>Wages |                  |
|---|------------------------------------|-----------------------------|------------------|
|   |                                    | Median<br>Hourly            | Median<br>Annual |
| Retail Salespersons   | 20,060                             | \$11.03                     | \$22,947         |
| Waiters and Waitresses  | 17,680                             | \$12.24                     | \$25,453         |
| Cashiers  | 17,160                             | \$9.88                      | \$20,541         |
| Combined Food Preparation and Serving Workers, Including Fast Food      | 15,950                             | \$9.78                      | \$20,344         |
| General and Operations Managers   | 9,910                              | \$51.44                     | \$107,012        |
| Personal Care Aides   | 9,730                              | \$10.47                     | \$21,782         |
| Office Clerks, General  | 8,680                              | \$15.87                     | \$33,023         |
| Registered Nurses   | 8,500                              | \$41.69                     | \$86,709         |
| Laborers and Freight, Stock, and Material Movers, Hand                  | 8,210                              | \$11.87                     | \$24,694         |
| Stock Clerks and Order Fillers  | 8,070                              | \$11.56                     | \$24,049         |
| Customer Service Representatives  | 7,720                              | \$18.20                     | \$37,854         |
| Cooks, Restaurant   | 7,170                              | \$12.09                     | \$25,157         |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners           | 6,450                              | \$12.80                     | \$26,615         |
| Landscaping and Groundskeeping Workers                                  | 5,600                              | \$12.70                     | \$26,421         |
| Food Preparation Workers  | 5,510                              | \$10.36                     | \$21,547         |
| Accountants and Auditors  | 5,400                              | \$35.18                     | \$73,169         |
| Construction Laborers   | 5,250                              | \$17.31                     | \$36,001         |
| Dining Room and Cafeteria Attendants and Bartender Helpers              | 4,720                              | \$9.66                      | \$20,079         |
| Secretaries and Administrative Assistants, Ex Legal, Medical, Executive | 4,720                              | \$18.77                     | \$39,041         |
| First-Line Supervisors of Food Preparation and Serving Workers          | 4,710                              | \$14.76                     | \$30,684         |

# San Diego Outlook: Housing

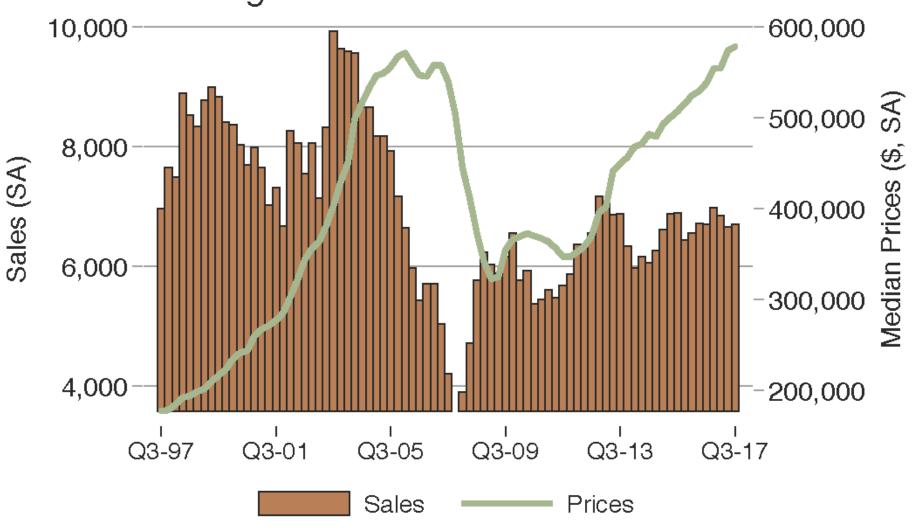
# San Diego 2017: "Housing Deficit"



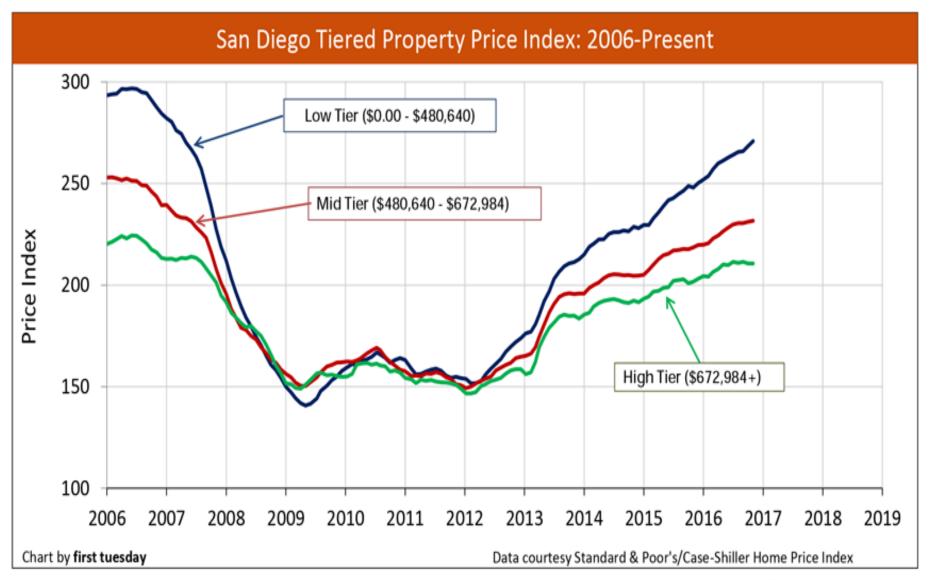


# Housing Prices up, Sales Stagnant

# San Diego Real Estate Market Existing Homes

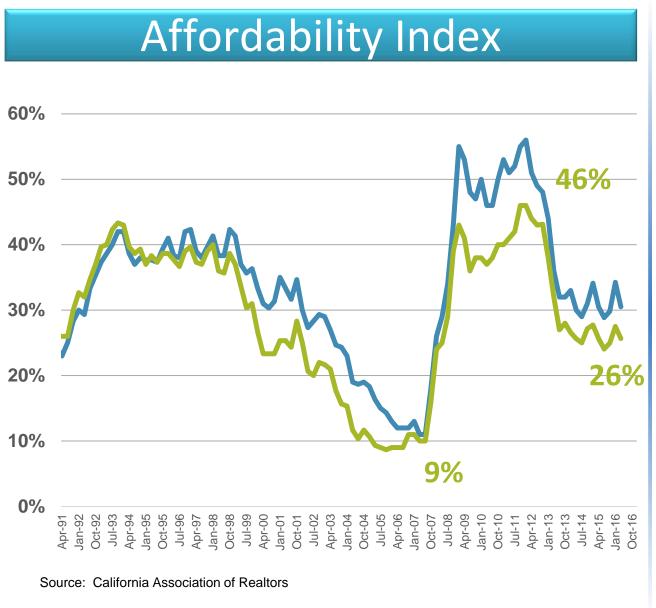


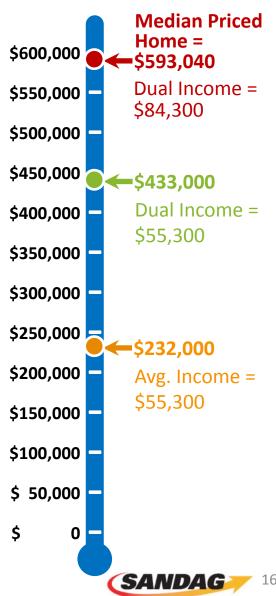
## SAN DIEGO HOUSING PRICE INDEX





# San Diego Region: Housing Affordability





## San Diego Region 2018: Economic Outlook

- Economy Expands through 2019, Slowing in 2020
- Lower corporate and personal income tax rates bode well for investments and consumption
- Low Unemployment puts upward pressure on wages
- Deregulation and tax reform supports stronger investment and help lift productivity
- Tax cuts temper the regions economic growth
- Increases in mortgage interest rates affect affordability



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