

CSA 17 - FY 2018-19

4th QUARTER – YEAR END TOTALS*

* As of 8-1-19



August 6, 2019



CPSM
Center for Public Safety Management, LLC

Revenue:

	FY 2017-18	FY 2018-19	% Change
Ambulance Transports	5,154	5,057	-1.9%
Revenue			
Property Tax	\$ 1,323,140	\$ 1,390,637	5.1%
Benefit Fee	\$ 1,578,598	\$ 1,630,281	3.3%
Other (<i>GEMT, Interest, Other Rev.</i>)	\$ 276,752	\$ 177,664	-35.8%
Non-Transport Related Revenue	\$ 3,178,490	\$ 3,198,582	0.6%
Ambulance Transport Fees	\$ 1,998,780	\$ 1,899,312	-5.0%
Total Revenue	\$ 5,177,270	\$ 5,097,894	-1.5%



Expense :

Expense	FY 2017-18	FY 2018-19	% Change
Transport Provider	\$ 3,859,703	\$ 3,988,936	3.3%
City of Del Mar	\$ 19,262	\$ 15,087	-21.7%
City of Encinitas	\$ 79,581	\$ 96,613	21.4%
Rancho Santa Fe	\$ 42,282	\$ 63,385	49.9%
City of Solana Beach	\$ 18,787	\$ 30,055	60.0%
Billing Services	\$ 89,945	\$ 78,864	-12.3%
North County Dispatch	\$ 29,580	\$ 22,629	-23.5%
Sacramento Fire	\$ 5,011	\$ -	-100.0%
Willdan	\$ 6,491	\$ 6,718	3.5%
County Admin Services	\$ 135,984	\$ 145,609	7.1%
County Purchasing	\$ 32,433	\$ 32,933	1.5%
CSA Business Consultant		\$ 30,950	
GEMT/QAF		\$ 155,921	
Total Expenses	\$ 4,319,059	\$ 4,667,699	8.1%



Unit Costs (Revenue and Expense):

		FY 2017-18	FY 2018-19	% Change
Revenue per Transport	\$	1,004.51	\$ 1,002.34	-0.02%
Expense per Transport	\$	838.00	\$ 917.75	9.5%
Revenue over Expense	\$	166.51	\$ 84.59	-50.8%



Operations Analysis:

	FY 2017-18	FY 2018-19	% Change
Total Revenue	\$ 5,177,270	\$ 5,097,894	-1.5%
Total Expenses	\$ 4,319,059	\$ 4,667,699	8.1%
Net from Operations	\$ 858,211	\$ 430,194	-49.9%



Reserve Analysis:

Reserve Analysis	FY 2017-18	FY 2018-19	% Change
Beginning Balance	\$ 4,950,480	\$ 5,808,691	17.3%
Carry Forward Amount	\$ 858,211	\$ 430,194	-49.9%
New Balance	\$ 5,808,691	\$ 6,238,885	7.4%
Required Reserve	\$ 2,159,529	\$ 2,548,947	18.0%
Excess Reserve	\$ 3,649,162	\$ 3,689,939	1.1%

