



LIVE WELL  
SAN DIEGO

*Advisory Council for Aging & Independence Services*

**EXECUTIVE & MEMBERSHIP SUBCOMMITTEE – SPECIAL MEETING**

April 13, 2020 | Conference Call: 1 (619) 343-2539, access code 447803426# | 10:30 a.m.

UPDATED

**AGENDA**

\* (attachment)

1. **Call to Order & Attendance:** Lorelei Taylor, Chair
  - a. Welcome & Guest/Member Introductions
  - b. Confirmation of Quorum (Quorum = 3)
2. **Standard Business**
  - a. Public Comment/Announcements: Members or non-members
3. **Special Business**
  - a. Board Letter: 2021 AIS Revenue\*
4. **Next Meeting:** TBD
5. **Adjournment**

*This meeting is public, and the location is ADA accessible.  
If you are planning to attend and need special accommodations,  
please call (858) 495-5885 at least three days in advance of the meeting.*

Supporting documentation and attachments for items listed on this agenda may be viewed at Aging & Independence Services, 5560 Overland Avenue, Suite 310, San Diego, CA 92123, or received by calling (858) 495-5885.



# COUNTY OF SAN DIEGO

## AGENDA ITEM

### BOARD OF SUPERVISORS

GREG COX  
First District

DIANNE JACOB  
Second District

KRISTIN GASPAR  
Third District

NATHAN FLETCHER  
Fourth District

JIM DESMOND  
Fifth District

**DATE:** May 5, 2020

**XX**

**TO:** Board of Supervisors

### **SUBJECT**

**ADOPT RESOLUTION FOR AND AUTHORIZE ACCEPTANCE OF OLDER ADULT SERVICES REVENUE AGREEMENTS AND GRANTS FOR FISCAL YEAR 2020-2021 (DISTRICTS: ALL)**

### **OVERVIEW**

The Board of Supervisors (Board) has demonstrated a long-term commitment to enhancing programs focused on the safety and welfare of older adults and persons with disabilities. The County of San Diego Health and Human Services Agency, Aging & Independence Services administers these programs. On May 21, 2019 (7), the Board approved the Fiscal Year 2019-20 revenue agreements to fund various programs supporting older adults and persons with disabilities. These services allow older adults and those with disabilities to remain safely in their homes and to access needed community resources. These services also align with the County of San Diego's Aging Roadmap, which includes Age Well San Diego efforts to ensure communities support the health, safety, and wellness of residents of all ages, including those with dementia. Per the requirement of the California Department of Aging (CDA), this item requests the Board adopt a resolution relating to the CDA revenue agreements and authorize acceptance of approximately \$21 million of federal, State, managed care health plan, and grant revenue for Fiscal Year 2020-21 to support these programs and services.

If approved, today's actions would authorize the acceptance of grant funding, authorize the Clerk of the Board to execute revenue agreements, and authorize the Agency Director, Health and Human Services Agency to pursue future funding opportunities. These actions support the County's *Live Well San Diego* vision by ensuring the County will continue to receive federal, State, and other funding to administer needed programs and services for older adults and persons with disabilities.

### **RECOMMENDATION(S)**

#### **CHIEF ADMINISTRATIVE OFFICER**

1. Waive Board Policy B-29: Fees, Grants, Revenue Contracts - Department Responsibility for Full Cost Recovery, which requires full cost recovery of grants and revenue contracts.

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2. Approve and authorize the Clerk of the Board to execute, upon receipt, the following revenue agreements:
  - California Department of Aging agreements
    - Area Plan Agreement (AP-2021-23)
    - Health Insurance Counseling and Advocacy Program (HI-2021-23)
    - Title V Senior Employment Program (TV-2021-23)
    - CalFresh Healthy Living (SP-2021-23)
    - CalFresh Expansion (CF-2021-23)
    - Financial Alignment (FA-1819-23; FA-1920-23; FA-2121-23; F2-1819-23; F2-1920-23; F2-2021-23)
    - Dignity At Home Fall Prevention (FP1920-23; FP-2021-23)
    - Medicare Improvements for Patients and Providers Act (MI-2021-23)
  - Multipurpose Senior Services Program (MS-2021-07), which will include agreements with the following health plans:
    - Aetna
    - Blue Shield of California Promise Health Plan (formerly known as Care 1<sup>st</sup>)
    - Community Health Group
    - Health Net
    - Kaiser Permanente
    - Molina
    - United Healthcare
  - Arizona State University/Legacy Corps (respite care for military families and veterans)
  - San Diego Gas & Electric (Cool Zones program)
  - Fee for Service Contracts
  - Veterans Administration San Diego Healthcare System (Veteran Directed Home and Community Based Service Program)
  - San Diego State University Research Foundation/Geriatric Workforce Enhancement Program
3. Authorize acceptance of the grant from the Corporation for National & Community Service for the Retired Senior and Volunteer Program (RSVP).
4. Authorize the Clerk of the Board, subject to the approval of the Agency Director, Health and Human Services Agency or designee, to execute all required documents related to the revenue agreements in Recommendations 2 and 3, including any extensions, amendments or revisions thereto that do not materially impact either the program or the funding level.
5. Authorize the Agency Director, Health and Human Services Agency or designee, to pursue future funding opportunities including grants for the purpose of obtaining financial assistance for programs serving older adults and persons with disabilities.
6. Adopt a resolution entitled A RESOLUTION OF THE BOARD OF SUPERVISORS OF THE COUNTY OF SAN DIEGO RELATING TO THE CALIFORNIA DEPARTMENT OF AGING REVENUE AGREEMENTS.

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### **FISCAL IMPACT**

Funds for this request will be included in the Fiscal Year 2020-22 CAO Recommended Operational Plan in the Health and Human Services Agency (HHS). If approved, this request will result in costs of \$21,617,864 and revenue of \$20,985,783 in Fiscal Year 2020-21. The funding sources are:

- the State General Fund, Federal Medicaid Program,
- Titles III, V, and VII of the Older Americans Act,
- Federal and State HICAP funds,
- Federal SNAP–ED/CalFresh – Healthy Living, U.S. Department of Health and Human Services,
- Health plans, and other healthcare entities.
- Administration for Community Living, Arizona State University/Legacy Corps,
- San Diego Gas & Electric,
- Veterans Administration San Diego Healthcare System,
- San Diego State University Research Foundation, and
- Corporation for National & Community Service.

A waiver of Board Policy B-29 is requested because the funding does not offset all costs. B-29 costs are \$632,081 for Fiscal Year 2020-21 and will be funded with General Purpose Revenue that will be included in the Fiscal Year 2020-22 CAO Recommended Operational Plan in HHS. The public benefit for providing these services far outweighs these costs. There will be no change in net General Fund cost and no additional staff years.

### **BUSINESS IMPACT STATEMENT**

N/A

### **ADVISORY BOARD STATEMENT**

The Aging & Independence Services Advisory Council reviewed this item at the April 13, 2020 meeting and recommended [REDACTED].

### **BACKGROUND**

According to the California Department of Finance's population projections, of the nearly 3.4 million people currently residing in San Diego County, an estimated 892,076 are adults age 55 or older. By 2030, the number of adults 55 years and older in San Diego County is expected to increase to more than 1 million. The fastest growing age group, those 85 years and older, is projected to increase from an estimated 67,858 in 2020 to over 81,000 in 2030. The Board of Supervisors (Board) has maintained a commitment to programs that ensure the welfare of older adults and persons with disabilities in San Diego County. The County of San Diego (County) Health and Human Services Agency, Aging & Independence Services (AIS) administers these programs. Today's recommended actions will continue annual funding for various programs benefiting older adults and persons with disabilities throughout San Diego County. Today's

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recommended actions will adopt a resolution relating to the California Department of Aging revenue agreements and also provide Board authority to seek funding for new programs and for the pursuit and implementation of the Aging Roadmap to ensure communities support the health, safety, and wellness of residents of all ages, including those with dementia.

**California Department of Aging Revenue Agreements Requiring a Resolution:  
AREA PLAN AGREEMENT (\$14,552,782)**

The Area Plan agreement contains State and federal revenue (Titles III and VII of the Older Americans Act). This agreement will fund various Older Americans Act and Federal Administration on Aging services and programs for older adults including nutrition, social support, preventive health services, and the local Ombudsman and Family Caregiver programs. This agreement requires County matching funds of \$564,661. Funding from this source is utilized in a number of contracts. Fourteen older adult nutrition contractors provide more than 1.1 million home delivered meals and congregate meals at 36 sites to more than 9,000 clients. Close to 3,000 cases are investigated by the Long Term Care Ombudsman. Support services for older adults are provided such as adult day care, legal services, transportation, and visiting at long-term care facilities to provide companionship. Instructors for health promotion activities such as chronic disease self-management programs serve more than 1,100 people. Programs provide support to family caregivers such as respite services, support groups, educational assistance, legal services, home modification, and other services. The allocation amount was determined by the State.

**HEALTH INSURANCE COUNSELING AND ADVOCACY PROGRAM AGREEMENT  
(\$662,541)**

The Health Insurance Counseling and Advocacy Program (HICAP) is a State and federally funded volunteer-supported program that assists individuals and families with Medicare and other health insurance concerns. AIS also oversees the HICAP program for Imperial County through a contracted service provider. This revenue funds the HICAP program to conduct over 100 community education forums about healthcare-related issues and provide counseling and advocacy to assist over 5,000 individuals with health billing claims and insurance annually. The allocation amount was determined by the State.

**TITLE V SENIOR EMPLOYMENT PROGRAM AGREEMENT (\$412,313)**

The Senior Community Service Employment Program follows regulations established by the U.S. Department of Labor (Title V of the Older Americans Act) and is a job creation program targeted to low-income older Americans. This revenue funds the program locally to subsidize part-time community service jobs for low-income persons age 55 years and older who have poor employment prospects. AIS administers this program through a contractor and assists about 45 individuals with employment training opportunities, job placement, and on-the-job support every year. This agreement requires County matching funds of \$3,892. The allocation amount was determined by the State.

**SNAP-ED/CALFRESH – HEALTHY LIVING (\$174,568)**

The CalFresh – Healthy Living federal funding provides nutrition education for CalFresh-eligible populations. This is the sixth year CalFresh funding is specifically focused on eligible older adults. In Fiscal Year 2019-20, approximately 110 older adults received direct nutrition education or physical activity programs. The Fiscal Year 2020-21 funding will allow AIS to provide nutrition

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education and physical activity programs for 110 people at various older adult service sites. AIS will also provide training and technical assistance to community partners on implementing policy, system, and environmental changes to improve older adults' access to healthy food and physical activity. The allocation amount was determined by the State.

**CALFRESH EXPANSION (\$20,897)**

As part of the Fiscal Year 2018-19 State Budget Omnibus Trailer Bill, Assembly Bill 1811 (AB 1811) expanded CalFresh eligibility to include persons receiving or authorized to receive both Supplemental Security Income (SSI) program and State Supplementary Payment (SSP) program benefits, provided all other eligibility criteria are met. In Fiscal Year 2019-20, the County received \$20,897 to conduct outreach to older adults who may now be eligible to receive these benefits and provided information regarding eligibility to approximately 5,000 older adults. The allocation amount was determined by the State.

**FINANCIAL ALIGNMENT (\$25,353)**

The Financial Alignment funding will help provide outreach, education, and counseling to individuals dually eligible for both Medicare and Medi-Cal on their options and choices under California's "Cal MediConnect." Cal MediConnect is a federal demonstration project operated in San Diego County by four health plans through a contract with the State. The health plans provide and coordinate medical services funded by Medicare and Medi-Cal as well as long term services and supports including long-term institutional nursing home care and home- and community-based services through a single, organized system. The current Fiscal Year 2019-20 funding provides for the capacity to serve 604 clients. The allocation amount was determined by the State.

**DIGNITY AT HOME FALL PREVENTION (\$143,750)**

The California Department of Aging has made available State General Funds to implement fall prevention interventions for older adults through the Dignity at Home Fall Prevention Grant. The project will consist of educating older adults on how to lower their fall risk and providing home modification services to improve their safety in the home. This project will focus on low income older adults at risk for falls. The project period is from receipt of funds in Spring 2020 until June 30, 2021. The allocation amount was determined by the State.

**MEDICARE IMPROVEMENTS FOR PATIENTS AND PROVIDERS ACT AGREEMENT (\$133,514)**

The Medicare Improvement for Patients and Providers Act provides federal funding for outreach to Medicare beneficiaries who are likely to be eligible but are not currently receiving supplemental Medicare benefits. This revenue allows AIS, through contracts with community-based organizations, to provide outreach activities to enroll eligible Medicare beneficiaries countywide into the Low Income Subsidy (LIS) and Medicare Savings Program (MSP), to enroll beneficiaries in rural areas in Medicare Part D benefits, to provide education on disease prevention, and to increase the awareness of Medicare beneficiaries about expanded Medicare wellness and benefits. The current Fiscal Year 2018-19 funding provides for 724 LIS and MSP applications for enrollment of new beneficiaries. The allocation amount was determined by the State.

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**MULTIPURPOSE SENIOR SERVICES PROGRAM AGREEMENT (\$2,945,910)**

The Multipurpose Senior Services Program (MSSP) provides State and federal funding for case management for eligible older adults aged 65 and over who receive Medi-Cal and are at-risk for institutional care. The program allows these frail older adults to remain in their homes safely at a lower cost than nursing homes. The program maintains a client caseload of 550 older adults and serves these clients for as long as needed. Many clients stay in the program for the remainder of their lives. The allocation amount was determined by the State.

On June 18, 2013 (7), the Board approved agreements with the five Medi-Cal managed care health plans that served the San Diego region at the time (Care1st, which is now Blue Shield of California Promise Health Plan; Community Health Group; Health Net; Molina; and Kaiser Permanente) to administer the MSSP program to each health plan's members. On June 20, 2017 (12), the Board approved execution of agreements with Aetna, United Health Care, and the State to administer the MSSP program to their health plan members. AIS is seeking authority to execute an agreement with the CDA to continue to receive funding via the health plans.

For the period July 1, 2020, through December 31, 2020, the MSSP program will be funded through an agreement with the California Department on Aging (CDA) and revenue agreements with the seven Medi-Cal health plans (Aetna; Care1st, which is now Blue Shield of California Promise Health Plan; Community Health Group; Health Net; Kaiser Permanente; Molina; and United Healthcare). The CDA funds the health plans, and the health plans pay AIS to provide case management services for each of their members receiving MSSP services. Beginning January 1, 2021, the MSSP program will be funded directly through the CDA, as the program will revert to its original payment structure.

**Other Revenue Agreements:**

**ARIZONA STATE UNIVERSITY/LEGACY CORPS AGREEMENT (\$82,637)**

AIS contracts with Arizona State University (ASU) to operate the AmeriCorps program, Legacy Corps, to provide respite for caregivers of military families and veterans. Through the revenue ASU provides to AIS, thirty-one volunteers are trained and expected to provide 450 hours of respite care on an annual basis. Volunteers receive a monthly stipend and can earn an educational award paid to the university of their choice or for student loans upon providing 450 hours or more of respite services annually to those in need. This agreement requires County matching funds of \$33,055. Program management is provided by County staff. The allocation amount was determined by the funding source, AmeriCorp.

**SAN DIEGO GAS & ELECTRIC (SDG&E) AGREEMENT (\$35,000)**

The County's award-winning Cool Zones program provides relief from the heat for hundreds of persons at approximately 100 locations throughout the region through funding from SDG&E. Working with local community establishments, the program focuses on older adults and persons with disabilities, particularly those living in inland communities where summer temperatures are highest. Funding is utilized to pay for temporary phone staff who help identify Cool Zones for the public and to cover the cost of mailing an electric fan to those who qualify. During the summer months of 2019, approximately 5,000 informational brochures were distributed, and more than

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400 calls were received by the Cool Zones phone staff. The allocation amount was determined by SDG&E.

**FEE FOR SERVICE CONTRACTS (\$10,000)**

Hospitals, health plans, and other healthcare entities such as Partners in Care Foundation, have entered into revenue agreements with AIS to improve coordination of care and disease self-management. AIS continues to work with such entities to serve approximately 100 clients each year. The allocation amount was determined based on a fixed rate per class and the number of classes determined by AIS.

**VETERANS ADMINISTRATION SAN DIEGO HEALTHCARE SYSTEM AGREEMENT (\$1,624,940)**

This funding allows AIS to continue to provide a Veteran Directed Home and Community Based Service program serving veterans of any age who are at risk of nursing home placement, and their family caregivers. Through federal funding, the program provides the opportunity for veterans to receive home and community-based services to avoid institutionalization and to continue to live in their homes and communities. An average of 30 veterans are served by the program on a monthly basis. The allocation amount was determined by the Veterans Directed Home and Community Based Service program.

**CORPORATION FOR NATIONAL & COMMUNITY SERVICE GRANT (\$101,578)**

This federal grant funds the Retired Senior and Volunteer Program (RSVP), which encourages older adults age 55 and older to participate in their communities through volunteer service opportunities. AIS administers the program, which currently has 941 volunteers who record over 300,000 volunteer hours annually. The grant commitment for Fiscal Year 2019-20 is 1,017 volunteers. This grant requires County matching funds of \$30,473. The allocation amount was determined by the Corporation for National & Community Service.

**SAN DIEGO STATE UNIVERSITY/GERIATRIC WORKFORCE ENHANCEMENT PROGRAM (\$60,000)**

These funds allow AIS staff to support the Geriatric Workforce Enhancement Program and efforts facilitated by a federal grant received by San Diego State University's (SDSU's) San Diego Imperial Geriatric Education Center (SDIGEC). A subgrant to AIS in the amount of \$60,000 is budgeted for AIS staff to host the SDIGEC Leadership Team and Partnership Council meetings, to provide opioid misuse training to community and staff, to provide dementia friendly and related training to local service providers, and to create a dementia caregiver guide. This year AIS staff has trained more than 200 professionals on dementia-related topics. The allocation amount was determined by SDSU based upon the Geriatric Workforce Enhancement Program award.

**LINKAGE TO THE COUNTY OF SAN DIEGO STRATEGIC PLAN**

Today's proposed actions support the Building Better Health, Living Safely, and Thriving Initiatives in the County of San Diego's 2020-2025 Strategic Plan and the County's *Live Well San Diego* vision by continuing services that assist vulnerable older adult, disabled residents, and military veterans of San Diego County.

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Respectfully submitted,

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SIGNATURE

HELEN N. ROBBINS-MEYER  
Chief Administrative Officer

**ATTACHMENT(S)**

A RESOLUTION OF THE BOARD OF SUPERVISORS OF THE COUNTY OF SAN DIEGO  
RELATING TO THE CALIFORNIA DEPARTMENT OF AGING REVENUE AGREEMENTS

DRAFT

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**AGENDA ITEM INFORMATION SHEET**

**REQUIRES FOUR VOTES:**  Yes  No

**WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION 1000.1 REQUIRED**

Yes  No

**PREVIOUS RELEVANT BOARD ACTIONS:**

May 21, 2019 (7), approved Fiscal Year 2019-20 revenue agreements for older adult services; May 15, 2018 (8), approved Fiscal Year 2018-19 revenue agreements for older adult services; March 13, 2018 (5), approved agreement for additional Financial Alignment Program revenue; January 23, 2018 (5), approved revenue agreement for MIPPA, Financial Alignment Program; June 20, 2017 (12) approved Fiscal Year 2017-18 revenue agreements for older adult services; June 21, 2016 (8) approved Fiscal Year 2016-17 revenue agreements for older adult services; April 26, 2016 (6) approved revenue agreement for MIPPA; June 18, 2013 (7), approved contracts with all five Medi-Cal managed care health plans currently in San Diego.

**BOARD POLICIES APPLICABLE:**

B-29, Fees, Grants, Revenue Contracts – Department Responsibility for Cost Recovery

**BOARD POLICY STATEMENTS:**

Waiver of Board Policy B-29 is requested as not all agreements cover the Health and Human Services Agency, Aging & Independence Services’ total costs associated with administration of the agreements. Funds in the amount of \$632,081 provide the required match for the grants and will be included in the Health and Human Services Agency’s Fiscal Year 2020-22 CAO Recommended Operational Plan. The public benefit of these programs far outweighs the unreimbursed costs, and the Agency Director, Health and Human Services Agency certifies that the activities funded by the grants herein would be worthy of County funding if external financing were unavailable.

**MANDATORY COMPLIANCE:**

N/A

**ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION NUMBER(S):**

Agreement Name/ Number	Award #	Award Name
AP-1920-23	503135	HHS AIS 45865 AR FED T3B
	113854	HHS AI 45424 AR ST III B
	113858	HHS AI 45424 AR ST VIIA O
	503146	HHS AIS 45883 AR FED T7B
	113860	HHS AI 45424 AR ST VIIB
	503140	HHS AIS 45862 AR FED T7A
	124482	HHS 45424 AR ST OMB IN
	113833	HHS AI 45424 AR ST IIIC
	503136	HHS AIS 45866 AR FED T3C

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	503143	HHS AIS 45868 AR FED NSIP
	503137	HHS AIS 45863 AR T3D
	113856	HHS AI 45424 AR ST III F
	503138	HHS AIS 45867 AR FED T3E
HI-1920-23	503144	HHS AIS 45869 AR FED HICA
	113830	HHS AI 45424 AR ST HICAP
TV-1920-23	503139	HHS AIS 45875 AR FED TV
SP-1920-23	506817	HHS AI 458AH SNAP ED
MI-1920-23	506638	HHS AI 45996 AR FED MIPPA
MS-1920-07	503145	HHS AIS 45881 AR FED MSSP
	124481	HHS 45424 AR ST MSSP
ASU/LC	508049	HHS AI 45823 AR FED ASU
SDG&E	104701	HHS 47540 AR COOL ZONE
Fee for Service Contracts	507375	HHS AI 47530 AR PIC
	507529	HHS AI 47530 AR PALOMAR
	507468	HHS AI 45684 HSAG DEEP
VA ASDHS	506816	HHS AI 47530 AR VDHCB
CNCS-RSVP	503159	HHS AIS 45824 AR FED RSVP
SDSU/GWEP	507163	HHS AI 458BF AR GWE PROG

**ORIGINATING DEPARTMENT:** Health and Human Services Agency

**OTHER CONCURRENCE(S):** N/A

**CONTACT PERSON(S):**

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Resolution No.:  
Meeting Date: May 5, 2020

A RESOLUTION OF THE BOARD OF SUPERVISORS OF THE  
COUNTY OF SAN DIEGO RELATING TO THE CALIFORNIA  
DEPARTMENT OF AGING REVENUE AGREEMENTS

WHEREAS, the senior services revenue agreements from the California Department of Aging listed below are presented to the Board of Supervisors of the County of San Diego for approval;

NOW, THEREFORE, IT IS HEREBY RESOLVED by the Board of Supervisors of the County of San Diego that the Clerk of the Board of Supervisors is authorized and directed to execute on behalf of said County, the following State of California Standard Agreements:

AP-1920-23  
HI-1920-23  
TV-1920-23  
SP-1920-23  
MI-1920-23  
MS-1920-07

IT IS FURTHER RESOLVED that the Clerk of the Board of Supervisors is authorized and directed to execute subsequent amendments to these agreements on behalf of said County.

APPROVED AS TO FORM AND LEGALITY  
COUNTY COUNSEL.  
BY: KYLE SAND  
SENIOR DEPUTY