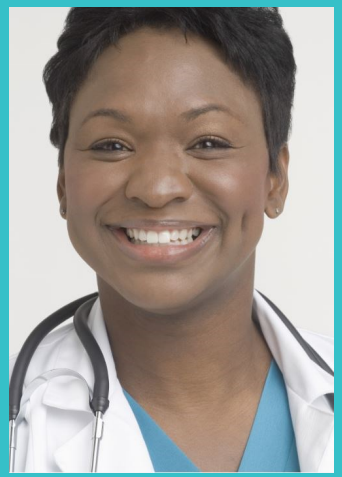
SAN DIEGO COUNTY

2014 PRIMARY CARE CLINIC PROFILES

MARCH 2018



oshpd

Office of Statewide Health Planning & Development

COUNTY OF SAN DIEGO HHSA HEALTH AND HUMAN SERVICES AGENCY

LIVE WELL SAN DIEGO

This page is intentionally left blank.

SAN DIEGO COUNTY

2014 PRIMARY CARE CLINIC PROFILES

MARCH 2018

County of San Diego

Health and Human Services Agency

Public Health Services

Community Health Statistics Unit

March 2018

For additional information, contact:

Community Health Statistics Unit

6255 Mission Gorge Road

San Diego, CA 92120

(619) 285-6411

www.sdhealthstatistics.com

COUNTY OF SAN DIEGO HHSA HEALTH AND HUMAN SERVICES AGENCY

LIVE WELL SAN DIEGO

SAN DIEGO COUNTY

2014 PRIMARY CARE CLINIC PROFILES

MARCH 2018

Suggested Citation: County of San Diego, Health and Human Services Agency, Public Health Services, Community Health Statistics Unit. (2018). *San Diego County 2014 Primary Care Clinic Profiles, March 2018.* Retrieved MM/DD/YY from www.sdhealthstatistics.com.

QR CODES:

QR codes are similar to barcodes. Use your smartphone to scan the QR Code and navigate directly to the report online for download. Download a free QR code reader from your app provider.

LIVE WELL SAN DIEGO

Live Well San Diego is a regional vision adopted by the San Diego County Board of Supervisors in 2010 that aligns the efforts of County government, community partners and individuals to help all San Diego County residents be healthy, safe, and thriving. The vision includes three components. *Building Better Health,* adopted on July 13, 2010, focuses on improving the health of residents and supporting healthy choices; *Living Safely,* adopted on October 9, 2012, focuses on protecting residents from crime and abuse, making neighborhoods safe, and supporting resilient communities; and, *Thriving,* adopted on October 21, 2014, focuses on cultivating opportunities for all people to grow, connect and enjoy the highest quality of life.

Healthcare and services organizations are working together to improve access and quality of care for local residents. Healthcare providers are implementing innovative strategies to reduce hospital readmissions for our most vulnerable populations and integrating behavioral health services into primary care to improve patient outcomes and reduce the stigma of mental illness. They are also adopting workplace wellness practices to achieve a healthy bottom line for our region. Services and organizations are working with the County to implement nutrition education programs for low income families and to help families navigate through complex systems to gain access to needed services.

The data contained within this report are collected and compiled by the California Office of Statewide Health Planning and Development. For more information on the data collection process, please visit http://www.oshpd.ca.gov/HID/PCC-Utilization.html

This report contributes to the *Live Well San Diego* vision by providing important detailed information on primary care clinics and their patient populations in support of a healthy, safe and thriving region.

PUBLIC HEALTH ACCREDITATION

The County of San Diego achieved national accreditation for public health services from the Public Health Accreditation Board (PHAB) on May 17, 2016. The recognition signifies that the County has demonstrated that it meets national standards in providing essential public health services—which include investigating public health problems; informing and educating the public about public health issues; enforcing public health laws and regulations; and preparing for and responding to public health threats, emergencies, and disasters.

This page is intentionally left blank.

TABLE OF CONTENTS

SAN DIEGO COUNTY 2014 PRIMARY CARE CLINIC PROFILES

MARCH 2018

LIVE WELL SAN DIEGO..... i

FOREWORD..... 1

ABOUT THE PRIMARY CARE CLINICS..... 2

ALL CLINICS IN SAN DIEGO COUNTY..... 3

25TH STREET FAMILY MEDICINE..... 6

ALLIANCE HEALTH CLINIC, INC..... 9

ALPINE FAMILY MEDICINE..... 12

BEACH AREA FAMILY HEALTH CENTER..... 15

BORREGO MEDICAL CLINIC..... 18

CENTRO MEDICO, EL CAJON..... 21

CENTRO MEDICO, ESCONDIDO..... 24

CHASE AVENUE FAMILY HEALTH CENTER..... 27

CHULA VISTA FAMILY HEALTH CENTER..... 30

CHULA VISTA MEDICAL PLAZA..... 33

CITY HEIGHTS FAMILY HEALTH CENTER..... 36

COMMUNITY ELDERCARE OF SAN DIEGO..... 39

COMPREHENSIVE HEALTH CENTER-EUCLID..... 42

COMPREHENSIVE HEALTH CENTER-METRO..... 45

DIAMOND NEIGHBORHOODS FAMILY HEALTH CENTER.... 48

DTFHC AT CONNECTIONS..... 51

ELM STREET FAMILY HEALTH CENTER..... 54

ESCONDIDO FAMILY MEDICINE..... 57

FALLBROOK FAMILY HEALTH CENTER..... 60

FAMILYHEALTH AT CITY COLLEGE..... 63

GRANGER SCHOOL BASED HEALTH CENTER..... 66

GROSSMONT SPRING VALLEY FAMILY HEALTH CENTER..... 69

IMPERIAL BEACH HEALTH CENTER..... 72

JULIAN MEDICAL CLINIC..... 75

KIDCARE EXPRESS..... 78

KIDCARE EXPRESS II (MOBILE UNIT)..... 81

KIDCARE EXPRESS III (MOBILE MEDICAL UNIT)..... 84

KING-CHAVEZ HEALTH CENTER..... 87

LA MAESTRA COMMUNITY HEALTH CENTERS-CITY HEIGHTS..... 90

LA MAESTRA COMMUNITY HEALTH CENTERS-CITY HEIGHTS DENTAL..... 93

TABLE OF CONTENTS

LA MAESTRA COMMUNITY HEALTH CENTERS-EL CAJON…… 96
LA MAESTRA COMMUNITY HEALTH CENTERS-LEMON GROVE…….. 99
LA MAESTRA COMMUNITY HEALTH CENTERS-MOBILE CLINIC…… 102
LA MAESTRA COMMUNITY HEALTH CENTERS-NATIONAL CITY……... 105
LA MAESTRA DENTAL CLINIC-EL CAJON…… 108
LEMON GROVE FAMILY HEALTH CENTER……. 111
LINDA VISTA HEALTH CARE CENTER…….. 114
LOGAN HEIGHTS FAMILY COUNSELING CENTER…… 117
LOGAN HEIGHTS FAMILY HEALTH CENTER…….. 120
MID-CITY COMMUNITY CLINIC……... 123
MID-CITY COMMUNITY CLINIC (PEDIATRICS)…… 126
MOUNTAIN EMPIRE FAMILY MEDICINE……... 129
NATIONAL CITY FAMILY CLINIC……. 132
NCHS CARLSBAD FAMILY MEDICINE……... 135
NCHS MISSION MESA COMMUNITY HEALTH CENTER…… 138
NCHS WOMEN'S HEALTH SERVICES-ENCINITAS……. 141
NCHS WOMEN'S HEALTH SERVICES-OCEANSIDE…….. 144
NCHS-MISSION MESA DENTAL……..... 147
NEIGHBORHOOD HEALTHCARE EL CAJON……. 150
NEIGHBORHOOD HEALTHCARE ESCONDIDO…… 153
NEIGHBORHOOD HEALTHCARE-GRAND AVE……. 156
NEIGHBORHOOD HEALTHCARE-LAKESIDE……. 159
NEIGHBORHOOD HEALTHCARE-PAUMA VALLEY…….. 162
NEIGHBORHOOD HEALTHCARE-PEDIATRICS AND PRENATAL…….. 165
NEIGHBORHOOD HEALTHCARE-VALLEY PARKWAY……... 168
NESTOR COMMUNITY HEALTH CENTER…….. 171
NORTH COUNTY HEALTH SERVICES-GRAND AVENUE FAMILY MEDICINE……... 174
NORTH COUNTY HEALTH SERVICES-LA MISION……... 177
NORTH COUNTY HEALTH SERVICES RAMONA…….. 180
NORTH COUNTY HEALTH SERVICES SAN MARCOS……. 183
NORTH PARK FAMILY HEALTH CENTER……... 186
OCEANSIDE-CARLSBAD COMMUNITY CLINIC……. 189
OPERATION SAMAHAN COMMUNITY HEALTH CENTER….. 192
OPERATION SAMAHAN HEALTH CLINIC……... 195
OPERATION SAMAHAN MIRA MESA OUTREACH CLINIC…….. 198

TABLE OF CONTENTS

OPERATION SAMAHAN-PACIFIC AMER. ACA. SCHOOL BASED HEALTH CENTER..... 201
OTAY FAMILY HEALTH CLINIC..... 204
PARADISE HILLS FAMILY CLINIC..... 207
PLANNED PARENTHOOD-CHULA VISTA CENTER..... 210
PLANNED PARENTHOOD-CITY HEIGHTS CLINIC..... 213
PLANNED PARENTHOOD-EL CAJON CLINIC..... 216
PLANNED PARENTHOOD-ESCONDIDO CENTER..... 219
PLANNED PARENTHOOD-FRANCES TORBERT CENTER..... 222
PLANNED PARENTHOOD-ISABELLA CENTER..... 225
PLANNED PARENTHOOD-MISSION BAY CLINIC..... 228
PLANNED PARENTHOOD-MISSION VALLEY EXPRESS..... 231
PLANNED PARENTHOOD ASSN OF SAN DIEGO CO (CLAIREMONT)..... 234
PLANNED PARENTHOOD ASSN OF SAN DIEGO COUNTY..... 237
PLANNED PARENTHOOD OF SDRC-FIRST AVENUE CENTER..... 240
PLANNED PARENTHOOD OF SDRC-SURGICAL SERVICES..... 243
PLANNED PARENTHOOD PACIFIC BEACH CLINIC..... 246
PLANNED PARENTHOOD/MIRA MESA CLINIC..... 249
RANCHO PENASQUITOS COMMUNITY HEALTH CENTER..... 252
RAY M DICKINSON WELLNESS CENTER..... 255
RICE FAMILY HEALTH CENTER..... 258
SAN DIEGO AMERICAN INDIAN HEALTH CENTER..... 261
SAN DIEGO CHILDRENS DENTAL CLINIC..... 264
SAN YSIDRO HEALTH CENTER..... 267
SAN YSIDRO SENIOR HEALTH CENTER..... 270
SHERMAN HEIGHTS FAMILY HEALTH CENTER..... 273
ST. PAULS PACE..... 276
ST. VINCENT DE PAUL VILLAGE FAMILY HEALTH CENTER..... 279
TEEN HEALTH CENTER..... 282
VISTA COMMUNITY CLINIC..... 285
VISTA COMMUNITY CLINIC-GRAPEVINE..... 288
VISTA COMMUNITY CLINIC-HORNE STREET..... 291
VISTA COMMUNITY CLINIC-N RIVER RD..... 294
VISTA COMMUNITY CLINIC-PIER VIEW WAY..... 297
WOMENS HEALTH AND WELLNESS CENTER..... 300

FOREWORD

Public Health Services Division in the County of San Diego Health and Human Services Agency is pleased to issue the second publication of the *San Diego County Primary Care Clinic Profiles.* The state of California Office of Statewide Health Planning and Development (OSHPD) collects data on a number of patients and types of services provided every year from hundreds of primary care clinics across the state. These clinics provide care to millions of uninsured and underinsured people living in California. As part of their licensing maintenance, clinics must report this utilization data once per year. Once reports are received from clinics within the state, OSHPD creates and releases the Primary Care Clinic database, from which the information provided in this publication was retrieved. There is, approximately, and 18 month lag from the time data are collected to the date of publication by OSHPD. This agency has recently begun publically releasing data, with primary care clinic utilization files dating back to 2001. In 2016, the Division of Public Health Services, in the County of San Diego Health and Human Services agency, began releasing this collection of profiles annually. This second release includes 2014 OSHPD clinical utilization data to reflect data just after the implementation of the Medi-Cal expansion and Affordable Care act in January of 2014.

Access to care is an issue for those underinsured and uninsured residents in San Diego County. This collection of profiles sheds light on actual usage of free and community clinics located throughout the county. Included within these profiles are data describing the number of residents using these clinics, information on types of services provided, from vaccinations, to pathology, to other preventive care services. Data describing the number and types of medical practitioner (i.e. physician, nurse practitioner, dentist), type of insurance used by patients, and patient demographic data are also included for each of the clinics in San Diego County.

This collection of profiles aligns with the *Live Well San Diego* vision in that regular use of primary care (i.e. access to care) positively affects life expectancy and an individual's health-related quality of life. Looking at each of these clinics individually allows us to gain a better understanding of the services available to residents in each area of the county, along with an understanding of how many San Diegans actually have access to primary care services through clinics. Overall, this data allows us to help San Diegans build better health, live safely and thrive.

Live Well San Diego,

WILMA J. WOOTEN, M.D., M.P.H.
Public Health Officer
Director, Public Health Services

ABOUT THE PRIMARY CARE CLINICS

In 2014, primary care clinics in San Diego County saw almost 125,000 new patient encounters. Over the course of the year, more than 2 million encounters occurred for a total of 717,000 patients. The services available varied by clinic. Preventive care services including mammogram and pap smear totaled over 209,000. Almost 300,000 vaccinations were also administered, with the influenza vaccine accounting for over 94,000 of those vaccinations.

Patients came from every race and ethnic group, with white (including Hispanic) being the largest group to uptake services. Female patients accounted for almost two thirds of patients seen. San Diegans of all ages used these primary care clinics, with the most frequent users being between the ages of 20 and 34 years.

The types of insurance and payers for services varied greatly. Medi-Cal was the most common payer, accounting for 53.3% of all patients seen. Self-pay/sliding scale (32.1%), Medicare (5.6%) and private insurance (4.5%) were the second, third and fourth most common payers. Medi-Cal is the public insurance program for low-income persons in California.

These clinics employ over 760 providers, including 246 physicians, 107 family nurse practitioners and 105 dentists. The largest expenses for these clinics were salaries, wages and benefits, followed by supplies (medical and dental), contract services, and rent/ depreciation/interest.

Profiles for 99 individual clinics are included in the following pages. Not included are clinics for which there was no data available and clinics that did not provide services. Clinics not meeting inclusion criteria, however, are still included in the “All Clinics” summary pages.

Overall, these clinics serviced 717,000 San Diegans in 2014, a small but substantial portion of the county’s 3.2 million residents. Preventive care services as well as diagnostic services were administered by 760 medical practitioners. Younger female patients are more frequently using these clinics. Most people who come to through these clinics are either insured through a government program or are paying for their own services, supporting the claim that these primary care clinics are the most common access point to the healthcare system for the County’s underinsured and uninsured residents.

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	105	FQHC Type	(All)
OSHPD Facility ID		Rural (95-210)	(All)
Clinic Name	(All)	Encounter Volume	(All)
Address		Congressional District	(All)
		State Senate District	(All)
City		State Assembly District	(All)
State		MSSA Designation	(All)
Zip Code		MSSA Name:	(All)
Report Period Begin and End Dates	(All) to (All)		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	(All)	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,066,908	48.5%	Mammogram	14,612
Evaluation and Management (new patient)	124,327	5.7%	HIV Testing	103,545
Hospital Related Services	4,682	0.2%	Pap Smear	49,102
Case Management Services	286	0.0%	Contraceptive Management	42,368
Medicine - Special Services	109,718	5.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	109,526	5.0%	DTaP, DTP, Diphtheria and Tetanus	70,358
Preventive Medicine (adults)	16,966	0.8%	Hemophilus Influenza B (Hib)	24,697
Counseling	52,762	2.4%	Hepatitis A	20,782
Integumentary System	6,053	0.3%	Hepatitis B	11,370
Maternity Care and Delivery	56,091	2.6%	HepB and Hib	872
Pathology / Laboratory	135,658	6.2%	Influenza Virus Vaccine	94,332
Family Planning "Z" codes	74,612	3.4%	Measles, Mumps and Rubella and Varicella	18,664
Dental encounters (CDT codes)	294,507	13.4%	Pneumococcal	39,383
All Other Services (not included in above)	147,214	6.7%	Poliovirus	8,021
Total Encounters by Service	2,199,310	100%	Varicella	10,482

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	246.43	32.3%	835,440	38.0%	3,390.17
Physician Assistants	68.92	9.0%	257,173	11.7%	3,731.47
Family Nurse Practitioners	107.37	14.1%	446,072	20.3%	4,154.53
Cert Nurse Midwives	22.03	2.9%	54,543	2.5%	2,475.85
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	105.62	13.9%	329,511	15.0%	3,119.78
All Other Primary Care Providers	211.56	27.8%	276,571	12.6%	1,307.29
Total	761.93	100%	2,199,310	100%	2,886.50

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	11,551	1.6%	11,412	1.6%
From 1 to 4 years	28,213	3.9%	26,931	3.8%
From 5 to 12 years	42,526	5.9%	41,069	5.7%
From 13 to 14 years	8,547	1.2%	8,980	1.3%
From 15 to 19 years	19,585	2.7%	41,026	5.7%
From 20 to 34 years	48,481	6.8%	161,047	22.5%
From 35 to 44 years	26,253	3.7%	58,285	8.1%
From 45 to 64 years	59,317	8.3%	89,879	12.5%
65 years and older	13,380	1.9%	20,589	2.9%
Total Patients	257,853	36.0%	459,218	64.0%

Poverty Level	All Patients	% of Total
Under 100%	513,263	71.6%
100% to 200%	112,747	15.7%
Above 200%	21,813	3.0%
Unknown	69,248	9.7%
Total Patients	717,071	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	41,299	5.8%
Black	44,108	6.2%
White (Incl. Hispanic)	436,891	60.9%
Nat. Amer / AK Native	3,931	0.5%
More Than One Race	14,183	2.0%
Other / Unknown	176,659	24.6%
Total Patients	717,071	100%
Ethnicity		
Hispanic	394,337	55.0%
Non-Hispanic	280,251	39.1%
Unknown	42,483	5.9%
Total Patients	717,071	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	18,243	59,468

PATIENT COVERAGE	Patients	% of All Patients
Medicare	30,358	4.2%
Medicare - Managed Care	10,015	1.4%
Medi-Cal	142,157	19.8%
Medi-Cal - Managed Care	240,047	33.5%
County Indigent / CMSP / MISP	2,644	0.4%
Private Insurance	32,426	4.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	420	0.1%
Self-Pay / Sliding Fee	230,445	32.1%
Free	21,742	3.0%
All Other Payers	6,817	1.0%
Total Patients	717,071	100%

Episodic Programs	Patients
BCCCP	15,420
CHDP	19,959
Family PACT	93,596
Other County Programs	887
Children's Treatment Program	75
Other Payer - covered by a grant	16,663
Total Episodic Patients (duplicated)	146,600

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	87,611	$ 14,124,494	$ 2,182,364	$ 11,942,130	84.5%	$ 161	$ 136
Medicare - Managed Care	42,747	$ 7,640,938	$ (125,915)	$ 7,766,853	101.6%	$ 179	$ 182
Medi-Cal	624,720	$ 148,041,222	$ 19,327,980	$ 128,713,242	86.9%	$ 237	$ 206
Medi-Cal - Managed Care	797,586	$ 178,732,800	$ 31,992,700	$ 146,740,100	82.1%	$ 224	$ 184
County Indigent/CMSP/MISP	5,118	$ 545,126	$ 84,646	$ 460,480	84.5%	$ 107	$ 90
Private Insurance	78,431	$ 16,582,079	$ 7,087,441	$ 9,494,638	57.3%	$ 211	$ 121
Self-Pay/ Sliding Fee	232,213	$ 46,170,452	$ 28,996,794	$ 17,173,658	37.2%	$ 199	$ 74
Non-Pay (Free)	40,919	$ 4,179,120	$ 4,179,120	$ 0	0.0%	$ 102	$ 0
Breast Cancer	21,968	$ 3,371,633	$ 2,328,943	$ 1,042,690	30.9%	$ 153	$ 47
Child Health & Disability Prog (CHDI	31,977	$ 6,425,671	$ 3,011,450	$ 3,414,221	53.1%	$ 201	$ 107
Family Pact	183,758	$ 39,370,018	$ 12,819,919	$ 26,550,099	67.4%	$ 214	$ 144
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 28,571,212	$ 0	$ 28,571,212	100.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	6,134	$ 1,412,938	$ 795,579	$ 617,359	43.7%	$ 230	$ 101
All Other Payers	9,875	$ 7,343,901	$ (915,015)	$ 8,258,916	112.5%	$ 744	$ 836
Total	2,163,057	$ 502,511,604	$ 111,766,006	$ 390,745,598	77.8%	$ 232	$ 181

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 502,511,604	100.0%
- Write-Offs & Adjustments	$ 111,766,006	22.2%
Net Revenue (Collected)	$ 390,745,598	77.8%
+ Other Revenue Sources	$ 100,887,674	20.1%
Total Operating Revenue	$ 491,633,272	97.8%
- Operating Expenses	$ 456,346,642	90.8%
Net Income from Operations	$ 35,286,630	7.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 25,756,430	23.0%
Free/Complimentary	$ 4,179,120	3.7%
Contractual Adjustments	$ 93,913,084	84.0%
Bad Debts	$ 3,558,992	3.2%
Reconciliation	$ (15,735,801)	-14.1%
Other Adjustments	$ 94,181	0.1%
Total Write-offs & Adjustments	$ 111,766,006	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 207.50	$ 200.93
Total Op Rev Per Encounter	$ 223.54	$ 204.82
Operating Margin	7.2%	1.9%
Cost-to-Charges	90.8%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 265,882,342	58.3%
Contract Services - Prof.	$ 27,743,257	6.1%
Supplies - Medical & Dental	$ 34,212,964	7.5%
Supplies - Office	$ 6,655,046	1.5%
Outpatient Care Services	$ 16,916,044	3.7%
Rent / Depreciation / Interest	$ 24,749,642	5.4%
Utilities	$ 6,779,119	1.5%
Continuing Education	$ 583,525	0.1%
Information Technology	$ 3,203,968	0.7%
All Others	$ 69,620,735	15.3%
Total Expenses	$ 456,346,642	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 51,262,885	50.8%
State Other	$ 1,306,982	1.3%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 13,900,464	13.8%
Local	$ 646,799	0.6%
Private	$ 6,775,921	6.7%
Donations & Contributions	$ 6,535,864	6.5%
Other Income	$ 20,458,759	20.3%
Total Other Revenue	$ 100,887,674	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374402	Rural (95-210)	No
Clinic Name	25TH STREET FAMILY MEDICINE	Encounter Volume	1711
Address	316 25TH ST	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	Downtown/Golden Hill/Logan Heights

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,316	76.9%	Mammogram	0
Evaluation and Management (new patient)	212	12.4%	HIV Testing	1
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1	0.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	118	6.9%	DTaP, DTP, Diphtheria and Tetanus	58
Preventive Medicine (adults)	50	2.9%	Hemophilus Influenza B (Hib)	10
Counseling	0	0.0%	Hepatitis A	23
Integumentary System	6	0.4%	Hepatitis B	5
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	44
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	13
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	24
All Other Services (not included in above)	8	0.5%	Poliovirus	2
Total Encounters by Service	1,711	100%	Varicella	14

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.29	67.4%	1,120	65.5%	3,862.07
Physician Assistants	0.14	32.6%	591	34.5%	4,221.43
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.43	100%	1,711	100%	3,979.07

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	2	0.3%	3	0.4%
From 1 to 4 years	26	3.3%	17	2.2%
From 5 to 12 years	35	4.5%	48	6.2%
From 13 to 14 years	10	1.3%	12	1.5%
From 15 to 19 years	28	3.6%	30	3.9%
From 20 to 34 years	61	7.8%	127	16.3%
From 35 to 44 years	41	5.3%	54	6.9%
From 45 to 64 years	114	14.7%	103	13.2%
65 years and older	30	3.9%	37	4.8%
Total Patients	347	44.6%	431	55.4%

Poverty Level	All Patients	% of Total
Under 100%	623	80.1%
100% to 200%	55	7.1%
Above 200%	33	4.2%
Unknown	67	8.6%
Total Patients	778	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	8	1.0%
Black	57	7.3%
White (Incl. Hispanic)	577	74.2%
Nat. Amer / AK Native	0	0.0%
More Than One Race	2	0.3%
Other / Unknown	134	17.2%
Total Patients	778	100%
Ethnicity		
Hispanic	502	64.5%
Non-Hispanic	249	32.0%
Unknown	27	3.5%
Total Patients	778	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	57	7.3%
Medicare - Managed Care	23	3.0%
Medi-Cal	57	7.3%
Medi-Cal - Managed Care	451	58.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	56	7.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	134	17.2%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	778	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	13
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	13

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	155	$ 20,409	$ 2,969	$ 17,440	85.5%	$ 132	$ 113
Medicare - Managed Care	107	$ 27,428	$ 9,773	$ 17,655	64.4%	$ 256	$ 165
Medi-Cal	85	$ 14,918	$ 5,959	$ 8,959	60.1%	$ 176	$ 105
Medi-Cal - Managed Care	1,006	$ 244,841	$ 142,096	$ 102,745	42.0%	$ 243	$ 102
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	95	$ 14,115	$ 5,560	$ 8,555	60.6%	$ 149	$ 90
Self-Pay/ Sliding Fee	230	$ 34,050	$ 26,109	$ 7,941	23.3%	$ 148	$ 35
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	33	$ 7,394	$ 3,447	$ 3,947	53.4%	$ 224	$ 120
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	1,711	$ 363,155	$ 195,913	$ 167,242	46.1%	$ 212	$ 98

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	363,155	100.0%
- Write-Offs & Adjustments	$	195,913	53.9%
Net Revenue (Collected)	$	167,242	46.1%
+ Other Revenue Sources	$	721,578	198.7%
Total Operating Revenue	$	888,820	244.7%
- Operating Expenses	$	1,292,916	356.0%
Net Income from Operations	$	(404,096)	-111.3%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	22,758	11.6%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	169,229	86.4%
Bad Debts	$	3,926	2.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	195,913	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	755.65	$	200.93
Total Op Rev Per Encounter	$	519.47	$	204.82
Operating Margin		-45.5%		1.9%
Cost-to-Charges		356.0%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	524,453	40.6%
Contract Services - Prof.	$	362,287	28.0%
Supplies - Medical & Dental	$	141,716	11.0%
Supplies - Office	$	3,666	0.3%
Outpatient Care Services	$	0	0.0%
Rent / Depreciation / Interest	$	99,918	7.7%
Utilities	$	85,533	6.6%
Continuing Education	$	131	0.0%
Information Technology	$	0	0.0%
All Others	$	75,212	5.8%
Total Expenses	$	1,292,916	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	389,011	53.9%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	27,515	3.8%
Local	$	0	0.0%
Private	$	3,716	0.5%
Donations & Contributions	$	0	0.0%
Other Income	$	301,336	41.8%
Total Other Revenue	$	721,578	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374401	Rural (95-210)	No
Clinic Name	ALLIANCE HEALTH CLINIC, INC.	Encounter Volume	4732
Address	5952 EL CAJON BLVD.	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92115	MSSA Name:	College Heights/Hillcrest Southeast/Kensington/Rolando North/University Heights
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	756	16.0%	Mammogram	0
Evaluation and Management (new patient)	850	18.0%	HIV Testing	10
Hospital Related Services	0	0.0%	Pap Smear	15
Case Management Services	0	0.0%	Contraceptive Management	21
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	250	5.3%	DTaP, DTP, Diphtheria and Tetanus	833
Preventive Medicine (adults)	210	4.4%	Hemophilus Influenza B (Hib)	47
Counseling	832	17.6%	Hepatitis A	380
Integumentary System	0	0.0%	Hepatitis B	332
Maternity Care and Delivery	10	0.2%	HepB and Hib	40
Pathology / Laboratory	1,045	22.1%	Influenza Virus Vaccine	1,031
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	722
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	181
All Other Services (not included in above)	779	16.5%	Poliovirus	298
Total Encounters by Service	4,732	100%	Varicella	386

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.13	7.5%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.00	57.8%	3,900	82.4%	3,900.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.60	34.7%	832	17.6%	1,386.67
Total	1.73	100%	4,732	100%	2,735.26

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	9	0.6%	6	0.4%
From 1 to 4 years	43	2.7%	47	2.9%
From 5 to 12 years	147	9.2%	129	8.0%
From 13 to 14 years	29	1.8%	31	1.9%
From 15 to 19 years	147	9.2%	124	7.7%
From 20 to 34 years	122	7.6%	125	7.8%
From 35 to 44 years	123	7.7%	116	7.2%
From 45 to 64 years	155	9.7%	155	9.7%
65 years and older	57	3.5%	41	2.6%
Total Patients	832	51.8%	774	48.2%

Poverty Level	All Patients	% of Total
Under 100%	535	33.3%
100% to 200%	946	58.9%
Above 200%	-	0.0%
Unknown	125	7.8%
Total Patients	1,606	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	0	0.0%
Black	321	20.0%
White (Incl. Hispanic)	1,255	78.1%
Nat. Amer / AK Native	0	0.0%
More Than One Race	0	0.0%
Other / Unknown	30	1.9%
Total Patients	1,606	100%
Ethnicity		
Hispanic	10	0.6%
Non-Hispanic	1,596	99.4%
Unknown	0	0.0%
Total Patients	1,606	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	705	43.9%
Medi-Cal - Managed Care	756	47.1%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	5	0.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	35	2.2%
Free	105	6.5%
All Other Payers	0	0.0%
Total Patients	1,606	100%

Episodic Programs	Patients
BCCCP	0
CHDP	714
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	714

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	1,410	$ 271,820	$ 135,910	$ 135,910	50.0%	$ 193	$ 96
Medi-Cal - Managed Care	2,268	$ 289,166	$ 144,583	$ 144,583	50.0%	$ 127	$ 64
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	10	$ 500	$ 250	$ 250	50.0%	$ 50	$ 25
Self-Pay/ Sliding Fee	35	$ 5,633	$ 875	$ 4,758	84.5%	$ 161	$ 136
Non-Pay (Free)	105	$ 3,675	$ 3,675	$ 0	0.0%	$ 35	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	904	$ 225,590	$ 112,795	$ 112,795	50.0%	$ 250	$ 125
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	4,732	$ 796,384	$ 398,088	$ 398,296	50.0%	$ 168	$ 84

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 796,384	100.0%
- Write-Offs & Adjustments	$ 398,088	50.0%
Net Revenue (Collected)	$ 398,296	50.0%
+ Other Revenue Sources	$ 137,818	17.3%
Total Operating Revenue	$ 536,114	67.3%
- Operating Expenses	$ 447,767	56.2%
Net Income from Operations	$ 88,347	11.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 875	0.2%
Free/Complimentary	$ 3,675	0.9%
Contractual Adjustments	$ 393,538	98.9%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 398,088	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 94.63	$ 200.93
Total Op Rev Per Encounter	$ 113.30	$ 204.82
Operating Margin	16.5%	1.9%
Cost-to-Charges	56.2%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 317,073	70.8%
Contract Services - Prof.	$ 22,725	5.1%
Supplies - Medical & Dental	$ 59,154	13.2%
Supplies - Office	$ 2,846	0.6%
Outpatient Care Services	$ 8,111	1.8%
Rent / Depreciation / Interest	$ 10,947	2.4%
Utilities	$ 2,988	0.7%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 23,923	5.3%
Total Expenses	$ 447,767	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 52,264	37.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 46,195	33.5%
Donations & Contributions	$ 0	0.0%
Other Income	$ 39,359	28.6%
Total Other Revenue	$ 137,818	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374351	Rural (95-210)	No
Clinic Name	ALPINE FAMILY MEDICINE	Encounter Volume	7700
Address	1620 ALPINE BLVD.	Congressional District	50
		State Senate District	38
City	ALPINE	State Assembly District	71
State	CA	MSSA Designation	Rural
Zip Code	91901	MSSA Name:	Alpine/Blossom Valley/Crest/Descanso/Glen Oaks/Harbison Canyon/Japatul/Palo Verde
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	4,918	63.9%	Mammogram	0
Evaluation and Management (new patient)	714	9.3%	HIV Testing	53
Hospital Related Services	0	0.0%	Pap Smear	121
Case Management Services	0	0.0%	Contraceptive Management	591
Medicine - Special Services	1,415	18.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	343	4.5%	DTaP, DTP, Diphtheria and Tetanus	202
Preventive Medicine (adults)	220	2.9%	Hemophilus Influenza B (Hib)	72
Counseling	0	0.0%	Hepatitis A	64
Integumentary System	23	0.3%	Hepatitis B	17
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	4	0.1%	Influenza Virus Vaccine	91
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	65
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	103
All Other Services (not included in above)	63	0.8%	Poliovirus	25
Total Encounters by Service	7,700	100%	Varicella	25

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.90	34.7%	3,260	42.3%	3,622.22
Physician Assistants	0.76	29.3%	2,689	34.9%	3,538.16
Family Nurse Practitioners	0.12	4.6%	343	4.5%	2,858.33
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.81	31.3%	1,408	18.3%	1,738.27
Total	2.59	100%	7,700	100%	2,972.97

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	22	0.9%	21	0.9%
From 1 to 4 years	56	2.3%	61	2.5%
From 5 to 12 years	136	5.5%	122	4.9%
From 13 to 14 years	30	1.2%	40	1.6%
From 15 to 19 years	94	3.8%	106	4.3%
From 20 to 34 years	169	6.8%	324	13.1%
From 35 to 44 years	118	4.8%	199	8.1%
From 45 to 64 years	322	13.0%	441	17.9%
65 years and older	98	4.0%	109	4.4%
Total Patients	1,045	42.3%	1,423	57.7%

Poverty Level	All Patients	% of Total
Under 100%	1,523	61.7%
100% to 200%	267	10.8%
Above 200%	247	10.0%
Unknown	431	17.5%
Total Patients	2,468	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	44	1.8%
Black	41	1.7%
White (Incl. Hispanic)	2,146	87.0%
Nat. Amer / AK Native	24	1.0%
More Than One Race	2	0.1%
Other / Unknown	211	8.5%
Total Patients	2,468	100%
Ethnicity		
Hispanic	509	20.6%
Non-Hispanic	1,829	74.1%
Unknown	130	5.3%
Total Patients	2,468	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	130	5.3%
Medicare - Managed Care	61	2.5%
Medi-Cal	396	16.0%
Medi-Cal - Managed Care	823	33.3%
County Indigent / CMSP / MISP	5	0.2%
Private Insurance	476	19.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	577	23.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,468	100%

Episodic Programs	Patients
BCCCP	10
CHDP	0
Family PACT	20
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	13
Total Episodic Patients (duplicated)	43

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	513	$ 62,975	$ 10,518	$ 52,457	83.3%	$ 123	$ 102
Medicare - Managed Care	440	$ 141,884	$ 48,139	$ 93,745	66.1%	$ 322	$ 213
Medi-Cal	897	$ 123,041	$ (882,229)	$ 1,005,270	817.0%	$ 137	$ 1,121
Medi-Cal - Managed Care	3,993	$ 905,556	$ 463,907	$ 441,649	48.8%	$ 227	$ 111
County Indigent/CMSP/MISP	5	$ 663	$ 120	$ 543	81.9%	$ 133	$ 109
Private Insurance	1,135	$ 183,095	$ 97,269	$ 85,826	46.9%	$ 161	$ 76
Self-Pay/ Sliding Fee	638	$ 86,229	$ 28,346	$ 57,883	67.1%	$ 135	$ 91
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	32	$ 4,025	$ 4,000	$ 25	0.6%	$ 126	$ 1
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	47	$ 12,605	$ 4,752	$ 7,853	62.3%	$ 268	$ 167
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	7,700	$ 1,520,073	$ (225,178)	$ 1,745,251	114.8%	$ 197	$ 227

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,520,073	100.0%
- Write-Offs & Adjustments	$	(225,178)	-14.8%
Net Revenue (Collected)	$	1,745,251	114.8%
+ Other Revenue Sources	$	354,421	23.3%
Total Operating Revenue	$	2,099,672	138.1%
- Operating Expenses	$	1,969,944	129.6%
Net Income from Operations	$	129,728	8.5%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	28,346	-12.6%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	524,240	-232.8%
Bad Debts	$	16,375	-7.3%
Reconciliation	$	(794,139)	352.7%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	(225,178)	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	255.84	$ 200.93
Total Op Rev Per Encounter	$	272.68	$ 204.82
Operating Margin		6.2%	1.9%
Cost-to-Charges		129.6%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,396,967	70.9%
Contract Services - Prof.	$	35,996	1.8%
Supplies - Medical & Dental	$	71,398	3.6%
Supplies - Office	$	12,427	0.6%
Outpatient Care Services	$	0	0.0%
Rent / Depreciation / Interest	$	248,307	12.6%
Utilities	$	118,808	6.0%
Continuing Education	$	31	0.0%
Information Technology	$	0	0.0%
All Others	$	86,010	4.4%
Total Expenses	$	1,969,944	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	239,720	67.6%
State Other	$	4,735	1.3%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	42,886	12.1%
Local	$	0	0.0%
Private	$	50,031	14.1%
Donations & Contributions	$	0	0.0%
Other Income	$	17,049	4.8%
Total Other Revenue	$	354,421	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370847	Rural (95-210)	No
Clinic Name	BEACH AREA FAMILY HEALTH CENTER	Encounter Volume	18077
Address	3705 MISSION BLVD	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92109	MSSA Name:	Clairemont/Fiesta Shores/Linda Vista/Mission Beach/Sorrento/University City
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	7,530	41.7%	Mammogram	782
Evaluation and Management (new patient)	853	4.7%	HIV Testing	1,245
Hospital Related Services	0	0.0%	Pap Smear	925
Case Management Services	0	0.0%	Contraceptive Management	95
Medicine - Special Services	567	3.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	627	3.5%	DTaP, DTP, Diphtheria and Tetanus	565
Preventive Medicine (adults)	170	0.9%	Hemophilus Influenza B (Hib)	163
Counseling	505	2.8%	Hepatitis A	145
Integumentary System	59	0.3%	Hepatitis B	81
Maternity Care and Delivery	116	0.6%	HepB and Hib	0
Pathology / Laboratory	6,078	33.6%	Influenza Virus Vaccine	776
Family Planning "Z" codes	1,238	6.8%	Measles, Mumps and Rubella and Varicella	93
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	393
All Other Services (not included in above)	334	1.8%	Poliovirus	13
Total Encounters by Service	18,077	100%	Varicella	27

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.22	18.3%	3,458	19.1%	2,834.43
Physician Assistants	1.26	18.9%	4,367	24.2%	3,465.87
Family Nurse Practitioners	1.36	20.4%	4,829	26.7%	3,550.74
Cert Nurse Midwives	0.80	12.0%	3,011	16.7%	3,763.75
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2.03	30.4%	2,412	13.3%	1,188.18
Total	6.67	100%	18,077	100%	2,710.19

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	64	1.2%	69	1.3%
From 1 to 4 years	95	1.8%	102	1.9%
From 5 to 12 years	119	2.2%	103	1.9%
From 13 to 14 years	28	0.5%	22	0.4%
From 15 to 19 years	61	1.1%	109	2.0%
From 20 to 34 years	491	9.1%	1,122	20.7%
From 35 to 44 years	318	5.9%	593	11.0%
From 45 to 64 years	823	15.2%	1,068	19.7%
65 years and older	95	1.8%	126	2.3%
Total Patients	2,094	38.7%	3,314	61.3%

Poverty Level	All Patients	% of Total
Under 100%	3,780	69.9%
100% to 200%	1,276	23.6%
Above 200%	208	3.8%
Unknown	144	2.7%
Total Patients	5,408	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	200	3.7%
Black	168	3.1%
White (Incl. Hispanic)	4,423	81.8%
Nat. Amer / AK Native	21	0.4%
More Than One Race	225	4.2%
Other / Unknown	371	6.9%
Total Patients	5,408	100%
Ethnicity		
Hispanic	1,507	27.9%
Non-Hispanic	3,838	71.0%
Unknown	63	1.2%
Total Patients	5,408	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	7	18

PATIENT COVERAGE	Patients	% of All Patients
Medicare	234	4.3%
Medicare - Managed Care	80	1.5%
Medi-Cal	770	14.2%
Medi-Cal - Managed Care	2,249	41.6%
County Indigent / CMSP / MISP	18	0.3%
Private Insurance	168	3.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,880	34.8%
Free	9	0.2%
All Other Payers	0	0.0%
Total Patients	5,408	100%

Episodic Programs	Patients
BCCCP	263
CHDP	4
Family PACT	450
Other County Programs	32
Children's Treatment Program	0
Other Payer - covered by a grant	206
Total Episodic Patients (duplicated)	955

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,010	$ 190,275	$ 47,596	$ 142,679	75.0%	$ 188	$ 141
Medicare - Managed Care	312	$ 45,366	$ 55	$ 45,311	99.9%	$ 145	$ 145
Medi-Cal	4,437	$ 861,465	$ (428,074)	$ 1,289,539	149.7%	$ 194	$ 291
Medi-Cal - Managed Care	8,203	$ 1,788,997	$ 115,019	$ 1,673,978	93.6%	$ 218	$ 204
County Indigent/CMSP/MISP	101	$ 18,273	$ 9,350	$ 8,923	48.8%	$ 181	$ 88
Private Insurance	356	$ 103,371	$ 43,898	$ 59,473	57.5%	$ 290	$ 167
Self-Pay/ Sliding Fee	2,146	$ 346,952	$ 216,970	$ 129,982	37.5%	$ 162	$ 61
Non-Pay (Free)	399	$ 35,968	$ 35,968	$ 0	0.0%	$ 90	$ 0
Breast Cancer	338	$ 53,138	$ 37,197	$ 15,941	30.0%	$ 157	$ 47
Child Health & Disability Prog (CHDI	4	$ 1,910	$ 1,433	$ 477	25.0%	$ 478	$ 119
Family Pact	771	$ 185,010	$ 74,004	$ 111,006	60.0%	$ 240	$ 144
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	18,077	$ 3,630,725	$ 153,416	$ 3,477,309	95.8%	$ 201	$ 192

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	3,630,725	100.0%
- Write-Offs & Adjustments	$	153,416	4.2%
Net Revenue (Collected)	$	3,477,309	95.8%
+ Other Revenue Sources	$	605,525	16.7%
Total Operating Revenue	$	4,082,834	112.5%
- Operating Expenses	$	3,138,178	86.4%
Net Income from Operations	$	944,656	26.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	132,043	86.1%
Free/Complimentary	$	35,968	23.4%
Contractual Adjustments	$	364,676	237.7%
Bad Debts	$	84,927	55.4%
Reconciliation	$	(464,198)	-302.6%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	153,416	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	173.60	$ 200.93
Total Op Rev Per Encounter	$	225.86	$ 204.82
Operating Margin		23.1%	1.9%
Cost-to-Charges		86.4%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,910,658	60.9%
Contract Services - Prof.	$	34,016	1.1%
Supplies - Medical & Dental	$	380,825	12.1%
Supplies - Office	$	20,640	0.7%
Outpatient Care Services	$	200,165	6.4%
Rent / Depreciation / Interest	$	76,422	2.4%
Utilities	$	76,930	2.5%
Continuing Education	$	1,789	0.1%
Information Technology	$	35,720	1.1%
All Others	$	401,013	12.8%
Total Expenses	$	3,138,178	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	106,170	17.5%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	4,091	0.7%
Local	$	0	0.0%
Private	$	132,336	21.9%
Donations & Contributions	$	0	0.0%
Other Income	$	362,928	59.9%
Total Other Revenue	$	605,525	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374281	Rural (95-210)	YES
Clinic Name	BORREGO MEDICAL CLINIC	Encounter Volume	9697
Address	4343 YAQUI PASS RD	Congressional District	50
		State Senate District	38
City	BORREGO SPRINGS	State Assembly District	71
State	CA	MSSA Designation	Frontier
Zip Code	92004	MSSA Name:	Borrego Springs/Cuyamaca/Julian/Kentwood in the Pines/Laguna/Ocotillo Wells/Palomar/Pine Valley/Warner Springs
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	5,780	59.6%	Mammogram	127
Evaluation and Management (new patient)	412	4.2%	HIV Testing	63
Hospital Related Services	1	0.0%	Pap Smear	164
Case Management Services	0	0.0%	Contraceptive Management	72
Medicine - Special Services	220	2.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	431	4.4%	DTaP, DTP, Diphtheria and Tetanus	55
Preventive Medicine (adults)	202	2.1%	Hemophilus Influenza B (Hib)	43
Counseling	8	0.1%	Hepatitis A	45
Integumentary System	0	0.0%	Hepatitis B	53
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	3	0.0%	Influenza Virus Vaccine	385
Family Planning "Z" codes	6	0.1%	Measles, Mumps and Rubella and Varicella	41
Dental encounters (CDT codes)	2,531	26.1%	Pneumococcal	119
All Other Services (not included in above)	103	1.1%	Poliovirus	39
Total Encounters by Service	9,697	100%	Varicella	52

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.08	28.3%	3,464	35.7%	3,207.41
Physician Assistants	0.06	1.6%	248	2.6%	4,133.33
Family Nurse Practitioners	0.84	22.0%	2,998	30.9%	3,569.05
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.00	26.2%	2,531	26.1%	2,531.00
All Other Primary Care Providers	0.84	22.0%	456	4.7%	542.86
Total	3.82	100%	9,697	100%	2,538.48

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	24	0.9%	21	0.8%
From 1 to 4 years	64	2.5%	58	2.3%
From 5 to 12 years	102	4.0%	125	4.9%
From 13 to 14 years	25	1.0%	33	1.3%
From 15 to 19 years	67	2.6%	66	2.6%
From 20 to 34 years	77	3.0%	140	5.5%
From 35 to 44 years	61	2.4%	89	3.5%
From 45 to 64 years	260	10.2%	399	15.7%
65 years and older	454	17.8%	483	19.0%
Total Patients	1,134	44.5%	1,414	55.5%

Poverty Level	All Patients	% of Total
Under 100%	1,520	59.7%
100% to 200%	412	16.2%
Above 200%	441	17.3%
Unknown	175	6.9%
Total Patients	2,548	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	10	0.4%
Black	23	0.9%
White (Incl. Hispanic)	2,470	96.9%
Nat. Amer / AK Native	4	0.2%
More Than One Race	6	0.2%
Other / Unknown	35	1.4%
Total Patients	2,548	100%
Ethnicity		
Hispanic	876	34.4%
Non-Hispanic	1,631	64.0%
Unknown	41	1.6%
Total Patients	2,548	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	35	126

PATIENT COVERAGE	Patients	% of All Patients
Medicare	619	24.3%
Medicare - Managed Care	91	3.6%
Medi-Cal	361	14.2%
Medi-Cal - Managed Care	392	15.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	604	23.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	415	16.3%
Free	49	1.9%
All Other Payers	17	0.7%
Total Patients	2,548	100%

Episodic Programs	Patients
BCCCP	0
CHDP	4
Family PACT	24
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	28

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,341	$ 390,667	$ 182,610	$ 208,057	53.3%	$ 167	$ 89
Medicare - Managed Care	350	$ 56,324	$ (27,041)	$ 83,365	148.0%	$ 161	$ 238
Medi-Cal	1,910	$ 505,216	$ 50,730	$ 454,486	90.0%	$ 265	$ 238
Medi-Cal - Managed Care	1,641	$ 490,376	$ 155,535	$ 334,841	68.3%	$ 299	$ 204
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	2,067	$ 343,478	$ 121,118	$ 222,360	64.7%	$ 166	$ 108
Self-Pay/ Sliding Fee	1,172	$ 190,173	$ 64,543	$ 125,630	66.1%	$ 162	$ 107
Non-Pay (Free)	49	$ 6,472	$ 6,472	$ 0	0.0%	$ 132	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	4	$ 845	$ 740	$ 105	12.4%	$ 211	$ 26
Family Pact	36	$ 5,515	$ 3,953	$ 1,562	28.3%	$ 153	$ 43
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	127	$ 22,998	$ 8,167	$ 14,831	64.5%	$ 181	$ 117
Total	9,697	$ 2,012,064	$ 566,827	$ 1,445,237	71.8%	$ 208	$ 149

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	2,012,064	100.0%
- Write-Offs & Adjustments	$	566,827	28.2%
Net Revenue (Collected)	$	1,445,237	71.8%
+ Other Revenue Sources	$	344,413	17.1%
Total Operating Revenue	$	1,789,650	88.9%
- Operating Expenses	$	3,631,203	180.5%
Net Income from Operations	$	(1,841,553)	-91.5%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	60,914	10.7%
Free/Complimentary	$	6,472	1.1%
Contractual Adjustments	$	466,773	82.3%
Bad Debts	$	31,576	5.6%
Reconciliation	$	0	0.0%
Other Adjustments	$	1,092	0.2%
Total Write-offs & Adjustments	$	566,827	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	374.47	$ 200.93
Total Op Rev Per Encounter	$	184.56	$ 204.82
Operating Margin		-102.9%	1.9%
Cost-to-Charges		180.5%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	2,886,506	79.5%
Contract Services - Prof.	$	100,222	2.8%
Supplies - Medical & Dental	$	113,218	3.1%
Supplies - Office	$	27,888	0.8%
Outpatient Care Services	$	5,203	0.1%
Rent / Depreciation / Interest	$	105,463	2.9%
Utilities	$	92,674	2.6%
Continuing Education	$	3,407	0.1%
Information Technology	$	30,146	0.8%
All Others	$	266,476	7.3%
Total Expenses	$	3,631,203	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	326,417	94.8%
State Other	$	1,262	0.4%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	1,085	0.3%
Donations & Contributions	$	15,416	4.5%
Other Income	$	233	0.1%
Total Other Revenue	$	344,413	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374414	Rural (95-210)	No
Clinic Name	CENTRO MEDICO, EL CAJON	Encounter Volume	91987
Address	396 NORTH MAGNOLIA AVE	Congressional District	53
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92020	MSSA Name:	El Cajon Central and South/Fletcher Hills
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	40,935	44.5%	Mammogram	71
Evaluation and Management (new patient)	3,422	3.7%	HIV Testing	1,259
Hospital Related Services	0	0.0%	Pap Smear	2,542
Case Management Services	0	0.0%	Contraceptive Management	714
Medicine - Special Services	867	0.9%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	4,770	5.2%	DTaP, DTP, Diphtheria and Tetanus	599
Preventive Medicine (adults)	1,270	1.4%	Hemophilus Influenza B (Hib)	867
Counseling	8	0.0%	Hepatitis A	785
Integumentary System	50	0.1%	Hepatitis B	485
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	4	0.0%	Influenza Virus Vaccine	1,907
Family Planning "Z" codes	5,240	5.7%	Measles, Mumps and Rubella and Varicella	900
Dental encounters (CDT codes)	35,390	38.5%	Pneumococcal	1,073
All Other Services (not included in above)	31	0.0%	Poliovirus	231
Total Encounters by Service	91,987	100%	Varicella	1,189

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	6.25	24.2%	26,437	28.7%	4,229.92
Physician Assistants	2.14	8.3%	8,684	9.4%	4,057.94
Family Nurse Practitioners	3.75	14.5%	15,513	16.9%	4,136.80
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	10.98	42.6%	37,904	41.2%	3,452.09
All Other Primary Care Providers	2.66	10.3%	3,449	3.7%	1,296.62
Total	25.78	100%	91,987	100%	3,568.15

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	501	2.0%	497	2.0%
From 1 to 4 years	917	3.7%	896	3.7%
From 5 to 12 years	1,997	8.1%	1,956	8.0%
From 13 to 14 years	510	2.1%	496	2.0%
From 15 to 19 years	1,112	4.5%	1,415	5.8%
From 20 to 34 years	1,590	6.5%	3,456	14.1%
From 35 to 44 years	1,026	4.2%	1,750	7.1%
From 45 to 64 years	1,874	7.6%	2,997	12.2%
65 years and older	596	2.4%	944	3.8%
Total Patients	10,123	41.3%	14,407	58.7%

Poverty Level	All Patients	% of Total
Under 100%	9,680	39.5%
100% to 200%	2,373	9.7%
Above 200%	765	3.1%
Unknown	11,712	47.7%
Total Patients	24,530	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	751	3.1%
Black	1,113	4.5%
White (Incl. Hispanic)	15,309	62.4%
Nat. Amer / AK Native	93	0.4%
More Than One Race	319	1.3%
Other / Unknown	6,945	28.3%
Total Patients	24,530	100%
Ethnicity		
Hispanic	8,856	36.1%
Non-Hispanic	12,378	50.5%
Unknown	3,296	13.4%
Total Patients	24,530	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	227	698

PATIENT COVERAGE	Patients	% of All Patients
Medicare	485	2.0%
Medicare - Managed Care	88	0.4%
Medi-Cal	12,840	52.3%
Medi-Cal - Managed Care	9,087	37.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	815	3.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,014	4.1%
Free	200	0.8%
All Other Payers	1	0.0%
Total Patients	24,530	100%

Episodic Programs	Patients
BCCCP	0
CHDP	9
Family PACT	217
Other County Programs	1
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	227

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,054	$ 352,154	$ 150,191	$ 201,963	57.4%	$ 171	$ 98
Medicare - Managed Care	440	$ 71,642	$ (52,811)	$ 124,453	173.7%	$ 163	$ 283
Medi-Cal	46,719	$ 12,542,957	$ 974,144	$ 11,568,813	92.2%	$ 268	$ 248
Medi-Cal - Managed Care	36,845	$ 11,877,256	$ 2,333,865	$ 9,543,391	80.4%	$ 322	$ 259
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	3,122	$ 478,894	$ 190,481	$ 288,413	60.2%	$ 153	$ 92
Self-Pay/ Sliding Fee	2,116	$ 335,544	$ 211,696	$ 123,848	36.9%	$ 159	$ 59
Non-Pay (Free)	200	$ 26,008	$ 26,008	$ 0	0.0%	$ 130	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	9	$ 2,149	$ 634	$ 1,515	70.5%	$ 239	$ 168
Family Pact	479	$ 80,822	$ 26,104	$ 54,718	67.7%	$ 169	$ 114
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	2	$ 527	$ 57	$ 470	89.2%	$ 264	$ 235
All Other Payers	1	$ 312	$ 121	$ 191	61.2%	$ 312	$ 191
Total	91,987	$ 25,768,265	$ 3,860,490	$ 21,907,775	85.0%	$ 280	$ 238

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 25,768,265	100.0%
- Write-Offs & Adjustments	$ 3,860,490	15.0%
Net Revenue (Collected)	$ 21,907,775	85.0%
+ Other Revenue Sources	$ 159,962	0.6%
Total Operating Revenue	$ 22,067,737	85.6%
- Operating Expenses	$ 15,470,092	60.0%
Net Income from Operations	$ 6,597,645	25.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 172,379	4.5%
Free/Complimentary	$ 26,008	0.7%
Contractual Adjustments	$ 3,576,001	92.6%
Bad Debts	$ 86,102	2.2%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 3,860,490	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 168.18	$ 200.93
Total Op Rev Per Encounter	$ 239.90	$ 204.82
Operating Margin	29.9%	1.9%
Cost-to-Charges	60.0%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 8,812,071	57.0%
Contract Services - Prof.	$ 4,263,622	27.6%
Supplies - Medical & Dental	$ 208,504	1.3%
Supplies - Office	$ 72,383	0.5%
Outpatient Care Services	$ 32,256	0.2%
Rent / Depreciation / Interest	$ 1,163,759	7.5%
Utilities	$ 214,844	1.4%
Continuing Education	$ 12,738	0.1%
Information Technology	$ 115,052	0.7%
All Others	$ 574,863	3.7%
Total Expenses	$ 15,470,092	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 75,000	46.9%
State Other	$ 5,374	3.4%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 77,293	48.3%
Donations & Contributions	$ 1,345	0.8%
Other Income	$ 950	0.6%
Total Other Revenue	$ 159,962	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374448	Rural (95-210)	No
Clinic Name	CENTRO MEDICO, ESCONDIDO	Encounter Volume	16761
Address	1121 E WASHINGTON AVE	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	Escondido Central and South/San Marcos Central and East

Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	13,268	79.2%	Mammogram	0
Evaluation and Management (new patient)	653	3.9%	HIV Testing	137
Hospital Related Services	0	0.0%	Pap Smear	436
Case Management Services	0	0.0%	Contraceptive Management	144
Medicine - Special Services	627	3.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,510	9.0%	DTaP, DTP, Diphtheria and Tetanus	184
Preventive Medicine (adults)	571	3.4%	Hemophilus Influenza B (Hib)	103
Counseling	0	0.0%	Hepatitis A	128
Integumentary System	0	0.0%	Hepatitis B	51
Maternity Care and Delivery	0	0.0%	HepB and Hib	10
Pathology / Laboratory	4	0.0%	Influenza Virus Vaccine	550
Family Planning "Z" codes	117	0.7%	Measles, Mumps and Rubella and Varicella	143
Dental encounters (CDT codes)	4	0.0%	Pneumococcal	148
All Other Services (not included in above)	7	0.0%	Poliovirus	45
Total Encounters by Service	16,761	100%	Varicella	85

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.77	33.8%	7,496	44.7%	4,235.03
Physician Assistants	2.31	44.1%	8,032	47.9%	3,477.06
Family Nurse Practitioners	0.10	1.9%	424	2.5%	4,240.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.06	20.2%	809	4.8%	763.21
Total	5.24	100%	16,761	100%	3,198.66

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	55	1.4%	50	1.3%
From 1 to 4 years	159	4.2%	150	3.9%
From 5 to 12 years	301	7.9%	359	9.4%
From 13 to 14 years	111	2.9%	95	2.5%
From 15 to 19 years	251	6.6%	292	7.6%
From 20 to 34 years	203	5.3%	404	10.6%
From 35 to 44 years	135	3.5%	284	7.4%
From 45 to 64 years	293	7.7%	439	11.5%
65 years and older	103	2.7%	138	3.6%
Total Patients	1,611	42.2%	2,211	57.8%

Poverty Level	All Patients	% of Total
Under 100%	2,533	66.3%
100% to 200%	886	23.2%
Above 200%	326	8.5%
Unknown	77	2.0%
Total Patients	3,822	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	102	2.7%
Black	42	1.1%
White (Incl. Hispanic)	2,218	58.0%
Nat. Amer / AK Native	27	0.7%
More Than One Race	23	0.6%
Other / Unknown	1,410	36.9%
Total Patients	3,822	100%
Ethnicity		
Hispanic	2,981	78.0%
Non-Hispanic	661	17.3%
Unknown	180	4.7%
Total Patients	3,822	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	71	262

PATIENT COVERAGE	Patients	% of All Patients
Medicare	228	6.0%
Medicare - Managed Care	17	0.4%
Medi-Cal	407	10.6%
Medi-Cal - Managed Care	1,891	49.5%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	475	12.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	600	15.7%
Free	203	5.3%
All Other Payers	1	0.0%
Total Patients	3,822	100%

Episodic Programs	Patients
BCCCP	0
CHDP	14
Family PACT	70
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	84

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,553	$ 259,793	$ 55,970	$ 203,823	78.5%	$ 167	$ 131
Medicare - Managed Care	114	$ 18,535	$ (18,607)	$ 37,142	200.4%	$ 163	$ 326
Medi-Cal	2,967	$ 662,700	$ (111,202)	$ 773,902	116.8%	$ 223	$ 261
Medi-Cal - Managed Care	8,879	$ 2,714,469	$ 844,889	$ 1,869,580	68.9%	$ 306	$ 211
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,764	$ 284,223	$ 132,950	$ 151,273	53.2%	$ 161	$ 86
Self-Pay/ Sliding Fee	1,140	$ 174,530	$ 135,202	$ 39,328	22.5%	$ 153	$ 34
Non-Pay (Free)	203	$ 26,624	$ 26,624	$ 0	0.0%	$ 131	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	14	$ 3,286	$ 1,748	$ 1,538	46.8%	$ 235	$ 110
Family Pact	126	$ 19,190	$ 5,721	$ 13,469	70.2%	$ 152	$ 107
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	1	$ 183	$ 16	$ 167	91.3%	$ 183	$ 167
Total	16,761	$ 4,163,533	$ 1,073,311	$ 3,090,222	74.2%	$ 248	$ 184

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	4,163,533	100.0%
- Write-Offs & Adjustments	$	1,073,311	25.8%
Net Revenue (Collected)	$	3,090,222	74.2%
+ Other Revenue Sources	$	79,066	1.9%
Total Operating Revenue	$	3,169,288	76.1%
- Operating Expenses	$	5,191,046	124.7%
Net Income from Operations	$	(2,021,758)	-48.6%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	117,975	11.0%
Free/Complimentary	$	26,624	2.5%
Contractual Adjustments	$	904,338	84.3%
Bad Debts	$	24,374	2.3%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	1,073,311	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	309.71	$ 200.93
Total Op Rev Per Encounter	$	189.09	$ 204.82
Operating Margin		-63.8%	1.9%
Cost-to-Charges		124.7%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	3,078,879	59.3%
Contract Services - Prof.	$	812,477	15.7%
Supplies - Medical & Dental	$	37,969	0.7%
Supplies - Office	$	21,708	0.4%
Outpatient Care Services	$	14,953	0.3%
Rent / Depreciation / Interest	$	707,444	13.6%
Utilities	$	191,536	3.7%
Continuing Education	$	5,055	0.1%
Information Technology	$	32,138	0.6%
All Others	$	288,887	5.6%
Total Expenses	$	5,191,046	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	75,000	94.9%
State Other	$	1,804	2.3%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	1,552	2.0%
Donations & Contributions	$	451	0.6%
Other Income	$	259	0.3%
Total Other Revenue	$	79,066	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374280	Rural (95-210)	No
Clinic Name	CHASE AVENUE FAMILY HEALTH CENTER	Encounter Volume	28397
Address	1111 WEST CHASE AVENUE	Congressional District	53
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92020	MSSA Name:	El Cajon Central and South/Fletcher Hills

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	11,447	40.3%
Evaluation and Management (new patient)	1,146	4.0%
Hospital Related Services	3	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	733	2.6%
Preventive Medicine (infant, child, adolescent)	1,352	4.8%
Preventive Medicine (adults)	219	0.8%
Counseling	372	1.3%
Integumentary System	111	0.4%
Maternity Care and Delivery	171	0.6%
Pathology / Laboratory	8,221	29.0%
Family Planning "Z" codes	1,641	5.8%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	2,981	10.5%
Total Encounters by Service	28,397	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	1,404
HIV Testing	1,492
Pap Smear	937
Contraceptive Management	141
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	935
Hemophilus Influenza B (Hib)	327
Hepatitis A	210
Hepatitis B	155
HepB and Hib	0
Influenza Virus Vaccine	1,323
Measles, Mumps and Rubella and Varicella	168
Pneumococcal	570
Poliovirus	37
Varicella	65

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.53	24.6%	11,491	40.5%	3,255.24
Physician Assistants	1.01	7.0%	4,692	16.5%	4,645.54
Family Nurse Practitioners	1.64	11.4%	6,124	21.6%	3,734.15
Cert Nurse Midwives	0.27	1.9%	842	3.0%	3,118.52
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	7.89	55.0%	5,248	18.5%	665.15
Total	14.34	100%	28,397	100%	1,980.26

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	206	2.2%	212	2.3%
From 1 to 4 years	805	8.7%	555	6.0%
From 5 to 12 years	342	3.7%	315	3.4%
From 13 to 14 years	46	0.5%	64	0.7%
From 15 to 19 years	138	1.5%	243	2.6%
From 20 to 34 years	618	6.7%	1,378	14.9%
From 35 to 44 years	392	4.2%	804	8.7%
From 45 to 64 years	1,088	11.8%	1,651	17.9%
65 years and older	149	1.6%	220	2.4%
Total Patients	3,784	41.0%	5,442	59.0%

Poverty Level	All Patients	% of Total
Under 100%	7,399	80.2%
100% to 200%	1,494	16.2%
Above 200%	152	1.6%
Unknown	181	2.0%
Total Patients	9,226	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	246	2.7%
Black	631	6.8%
White (Incl. Hispanic)	6,489	70.3%
Nat. Amer / AK Native	54	0.6%
More Than One Race	243	2.6%
Other / Unknown	1,563	16.9%
Total Patients	9,226	100%
Ethnicity		
Hispanic	3,946	42.8%
Non-Hispanic	5,145	55.8%
Unknown	135	1.5%
Total Patients	9,226	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	17	80

PATIENT COVERAGE	Patients	% of All Patients
Medicare	344	3.7%
Medicare - Managed Care	163	1.8%
Medi-Cal	1,230	13.3%
Medi-Cal - Managed Care	4,001	43.4%
County Indigent / CMSP / MISP	12	0.1%
Private Insurance	215	2.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,357	25.5%
Free	904	9.8%
All Other Payers	0	0.0%
Total Patients	9,226	100%

Episodic Programs	Patients
BCCCP	373
CHDP	5
Family PACT	242
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	262
Total Episodic Patients (duplicated)	882

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,278	$ 263,938	$ 67,134	$ 196,804	74.6%	$ 207	$ 154
Medicare - Managed Care	549	$ 86,792	$ 144	$ 86,648	99.8%	$ 158	$ 158
Medi-Cal	5,618	$ 1,082,811	$ (580,777)	$ 1,663,588	153.6%	$ 193	$ 296
Medi-Cal - Managed Care	13,639	$ 3,177,036	$ 256,151	$ 2,920,885	91.9%	$ 233	$ 214
County Indigent/CMSP/MISP	81	$ 16,378	$ 8,493	$ 7,885	48.1%	$ 202	$ 97
Private Insurance	553	$ 141,751	$ 58,719	$ 83,032	58.6%	$ 256	$ 150
Self-Pay/ Sliding Fee	3,404	$ 532,902	$ 394,895	$ 138,007	25.9%	$ 157	$ 41
Non-Pay (Free)	2,505	$ 194,720	$ 194,720	$ 0	0.0%	$ 78	$ 0
Breast Cancer	408	$ 55,841	$ 39,089	$ 16,752	30.0%	$ 137	$ 41
Child Health & Disability Prog (CHDI	5	$ 3,064	$ 2,298	$ 766	25.0%	$ 613	$ 153
Family Pact	357	$ 90,256	$ 36,102	$ 54,154	60.0%	$ 253	$ 152
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	28,397	$ 5,645,489	$ 476,968	$ 5,168,521	91.6%	$ 199	$ 182

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	5,645,489	100.0%
- Write-Offs & Adjustments	$	476,968	8.4%
Net Revenue (Collected)	$	5,168,521	91.6%
+ Other Revenue Sources	$	3,293,425	58.3%
Total Operating Revenue	$	8,461,946	149.9%
- Operating Expenses	$	7,125,345	126.2%
Net Income from Operations	$	1,336,601	23.7%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	264,744	55.5%
Free/Complimentary	$	194,720	40.8%
Contractual Adjustments	$	480,112	100.7%
Bad Debts	$	130,151	27.3%
Reconciliation	$	(592,759)	-124.3%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	476,968	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	250.92	$ 200.93
Total Op Rev Per Encounter	$	297.99	$ 204.82
Operating Margin		15.8%	1.9%
Cost-to-Charges		126.2%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	3,902,904	54.8%
Contract Services - Prof.	$	895,542	12.6%
Supplies - Medical & Dental	$	1,018,654	14.3%
Supplies - Office	$	40,784	0.6%
Outpatient Care Services	$	282,097	4.0%
Rent / Depreciation / Interest	$	211,069	3.0%
Utilities	$	85,452	1.2%
Continuing Education	$	6,530	0.1%
Information Technology	$	60,621	0.9%
All Others	$	621,692	8.7%
Total Expenses	$	7,125,345	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	204,869	6.2%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	1,894,234	57.5%
Local	$	0	0.0%
Private	$	37,534	1.1%
Donations & Contributions	$	0	0.0%
Other Income	$	1,156,788	35.1%
Total Other Revenue	$	3,293,425	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374421	Rural (95-210)	No
Clinic Name	CHULA VISTA FAMILY HEALTH CENTER	Encounter Volume	25002
Address	251 LANDIS AVE	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91910	MSSA Name:	Chula Vista Central and Northwest/National City West
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	9,899	39.6%	Mammogram	1,059
Evaluation and Management (new patient)	1,206	4.8%	HIV Testing	1,208
Hospital Related Services	3	0.0%	Pap Smear	976
Case Management Services	0	0.0%	Contraceptive Management	51
Medicine - Special Services	873	3.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,432	5.7%	DTaP, DTP, Diphtheria and Tetanus	1,028
Preventive Medicine (adults)	382	1.5%	Hemophilus Influenza B (Hib)	458
Counseling	692	2.8%	Hepatitis A	246
Integumentary System	47	0.2%	Hepatitis B	133
Maternity Care and Delivery	226	0.9%	HepB and Hib	0
Pathology / Laboratory	6,900	27.6%	Influenza Virus Vaccine	1,158
Family Planning "Z" codes	2,676	10.7%	Measles, Mumps and Rubella and Varicella	182
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	659
All Other Services (not included in above)	666	2.7%	Poliovirus	36
Total Encounters by Service	25,002	100%	Varicella	85

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.25	45.8%	15,492	62.0%	2,950.86
Physician Assistants	0.64	5.6%	1,518	6.1%	2,371.88
Family Nurse Practitioners	1.25	10.9%	3,691	14.8%	2,952.80
Cert Nurse Midwives	0	0.0%	57	0.2%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	4.32	37.7%	4,244	17.0%	982.41
Total	11.46	100%	25,002	100%	2,181.68

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	194	2.6%	199	2.6%
From 1 to 4 years	246	3.2%	225	3.0%
From 5 to 12 years	294	3.9%	272	3.6%
From 13 to 14 years	67	0.9%	69	0.9%
From 15 to 19 years	187	2.5%	247	3.3%
From 20 to 34 years	537	7.1%	1,452	19.2%
From 35 to 44 years	270	3.6%	611	8.1%
From 45 to 64 years	855	11.3%	1,425	18.8%
65 years and older	156	2.1%	272	3.6%
Total Patients	2,806	37.0%	4,772	63.0%

Poverty Level	All Patients	% of Total
Under 100%	5,956	78.6%
100% to 200%	1,312	17.3%
Above 200%	190	2.5%
Unknown	120	1.6%
Total Patients	7,578	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	589	7.8%
Black	377	5.0%
White (Incl. Hispanic)	4,892	64.6%
Nat. Amer / AK Native	30	0.4%
More Than One Race	277	3.7%
Other / Unknown	1,413	18.6%
Total Patients	7,578	100%
Ethnicity		
Hispanic	5,436	71.7%
Non-Hispanic	2,092	27.6%
Unknown	50	0.7%
Total Patients	7,578	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	11	28

PATIENT COVERAGE	Patients	% of All Patients
Medicare	275	3.6%
Medicare - Managed Care	150	2.0%
Medi-Cal	1,489	19.6%
Medi-Cal - Managed Care	3,640	48.0%
County Indigent / CMSP / MISP	15	0.2%
Private Insurance	209	2.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,786	23.6%
Free	14	0.2%
All Other Payers	0	0.0%
Total Patients	7,578	100%

Episodic Programs	Patients
BCCCP	248
CHDP	6
Family PACT	114
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	244
Total Episodic Patients (duplicated)	612

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,090	$ 200,908	$ 49,738	$ 151,170	75.2%	$ 184	$ 139
Medicare - Managed Care	1,434	$ 376,783	$ 6,024	$ 370,759	98.4%	$ 263	$ 259
Medi-Cal	7,284	$ 1,498,158	$ 249,420	$ 1,248,738	83.4%	$ 206	$ 171
Medi-Cal - Managed Care	11,239	$ 2,114,850	$ 201,820	$ 1,913,030	90.5%	$ 188	$ 170
County Indigent/CMSP/MISP	44	$ 12,574	$ 6,450	$ 6,124	48.7%	$ 286	$ 139
Private Insurance	419	$ 156,694	$ 72,918	$ 83,776	53.5%	$ 374	$ 200
Self-Pay/ Sliding Fee	3,043	$ 544,597	$ 378,581	$ 166,016	30.5%	$ 179	$ 55
Non-Pay (Free)	34	$ 9,800	$ 9,800	$ 0	0.0%	$ 288	$ 0
Breast Cancer	262	$ 40,949	$ 28,664	$ 12,285	30.0%	$ 156	$ 47
Child Health & Disability Prog (CHDI	6	$ 2,066	$ 1,549	$ 517	25.0%	$ 344	$ 86
Family Pact	147	$ 37,138	$ 14,855	$ 22,283	60.0%	$ 253	$ 152
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	25,002	$ 4,994,517	$ 1,019,819	$ 3,974,698	79.6%	$ 200	$ 159

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,994,517	100.0%
- Write-Offs & Adjustments	$ 1,019,819	20.4%
Net Revenue (Collected)	$ 3,974,698	79.6%
+ Other Revenue Sources	$ 1,349,107	27.0%
Total Operating Revenue	$ 5,323,805	106.6%
- Operating Expenses	$ 4,845,252	97.0%
Net Income from Operations	$ 478,553	9.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 271,161	26.6%
Free/Complimentary	$ 9,800	1.0%
Contractual Adjustments	$ 631,438	61.9%
Bad Debts	$ 107,420	10.5%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,019,819	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 193.79	$ 200.93
Total Op Rev Per Encounter	$ 212.94	$ 204.82
Operating Margin	9.0%	1.9%
Cost-to-Charges	97.0%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,055,128	63.1%
Contract Services - Prof.	$ 28,727	0.6%
Supplies - Medical & Dental	$ 551,829	11.4%
Supplies - Office	$ 23,114	0.5%
Outpatient Care Services	$ 234,063	4.8%
Rent / Depreciation / Interest	$ 120,736	2.5%
Utilities	$ 98,850	2.0%
Continuing Education	$ 6,518	0.1%
Information Technology	$ 53,148	1.1%
All Others	$ 673,139	13.9%
Total Expenses	$ 4,845,252	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 691,270	51.2%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 17,928	1.3%
Local	$ 0	0.0%
Private	$ 25,294	1.9%
Donations & Contributions	$ 0	0.0%
Other Income	$ 614,615	45.6%
Total Other Revenue	$ 1,349,107	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374498	Rural (95-210)	No
Clinic Name	CHULA VISTA MEDICAL PLAZA	Encounter Volume	78313
Address	678 3RD AVE.	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91910	MSSA Name:	Chula Vista Central and Northwest/National City West

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	41,909	53.5%	Mammogram	0
Evaluation and Management (new patient)	7,271	9.3%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	501
Case Management Services	0	0.0%	Contraceptive Management	165
Medicine - Special Services	4,119	5.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2,687	3.4%	DTaP, DTP, Diphtheria and Tetanus	2,870
Preventive Medicine (adults)	37	0.0%	Hemophilus Influenza B (Hib)	808
Counseling	4	0.0%	Hepatitis A	473
Integumentary System	54	0.1%	Hepatitis B	362
Maternity Care and Delivery	40	0.1%	HepB and Hib	0
Pathology / Laboratory	2,094	2.7%	Influenza Virus Vaccine	2,777
Family Planning "Z" codes	2,813	3.6%	Measles, Mumps and Rubella and Varicella	392
Dental encounters (CDT codes)	12,055	15.4%	Pneumococcal	1,424
All Other Services (not included in above)	5,230	6.7%	Poliovirus	116
Total Encounters by Service	78,313	100%	Varicella	120

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	15.15	60.9%	44,595	56.9%	2,943.56
Physician Assistants	2.31	9.3%	9,847	12.6%	4,262.77
Family Nurse Practitioners	1.19	4.8%	3,763	4.8%	3,162.18
Cert Nurse Midwives	1.00	4.0%	2,888	3.7%	2,888.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.92	11.7%	13,059	16.7%	4,472.26
All Other Primary Care Providers	2.29	9.2%	4,161	5.3%	1,817.03
Total	24.86	100%	78,313	100%	3,150.16

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	365	1.5%	346	1.4%
From 1 to 4 years	859	3.5%	812	3.3%
From 5 to 12 years	1,442	5.9%	1,323	5.4%
From 13 to 14 years	273	1.1%	286	1.2%
From 15 to 19 years	714	2.9%	956	3.9%
From 20 to 34 years	1,647	6.8%	3,664	15.1%
From 35 to 44 years	940	3.9%	1,960	8.1%
From 45 to 64 years	2,196	9.0%	4,441	18.3%
65 years and older	684	2.8%	1,394	5.7%
Total Patients	9,120	37.5%	15,182	62.5%

Poverty Level	All Patients	% of Total
Under 100%	17,730	73.0%
100% to 200%	4,058	16.7%
Above 200%	768	3.2%
Unknown	1,746	7.2%
Total Patients	24,302	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	1,181	4.9%
Black	893	3.7%
White (Incl. Hispanic)	5,075	20.9%
Nat. Amer / AK Native	59	0.2%
More Than One Race	130	0.5%
Other / Unknown	16,964	69.8%
Total Patients	24,302	100%
Ethnicity		
Hispanic	18,528	76.2%
Non-Hispanic	4,342	17.9%
Unknown	1,432	5.9%
Total Patients	24,302	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	175	600

PATIENT COVERAGE	Patients	% of All Patients
Medicare	3,916	16.1%
Medicare - Managed Care	483	2.0%
Medi-Cal	2,260	9.3%
Medi-Cal - Managed Care	9,359	38.5%
County Indigent / CMSP / MISP	128	0.5%
Private Insurance	1,311	5.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	6,430	26.5%
Free	0	0.0%
All Other Payers	415	1.7%
Total Patients	24,302	100%

Episodic Programs	Patients
BCCCP	2
CHDP	1,270
Family PACT	223
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	393
Total Episodic Patients (duplicated)	1,888

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	4,928	$ 615,285	$ 21,317	$ 593,968	96.5%	$ 125	$ 121
Medicare - Managed Care	2,638	$ 398,552	$ 126,181	$ 272,371	68.3%	$ 151	$ 103
Medi-Cal	23,209	$ 8,086,612	$ 3,724,313	$ 4,362,299	53.9%	$ 348	$ 188
Medi-Cal - Managed Care	29,197	$ 8,981,529	$ 3,412,397	$ 5,569,132	62.0%	$ 308	$ 191
County Indigent/CMSP/MISP	159	$ 9,128	$ 7,515	$ 1,613	17.7%	$ 57	$ 10
Private Insurance	4,001	$ 662,633	$ 373,717	$ 288,916	43.6%	$ 166	$ 72
Self-Pay/ Sliding Fee	10,669	$ 1,329,582	$ 907,481	$ 422,101	31.7%	$ 125	$ 40
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	789	$ 74,736	$ 60,360	$ 14,376	19.2%	$ 95	$ 18
Child Health & Disability Prog (CHDI	1,270	$ 18,539	$ 18,410	$ 129	0.7%	$ 15	$ 0
Family Pact	1,035	$ 129,809	$ 52,750	$ 77,059	59.4%	$ 125	$ 74
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	418	$ 285,405	$ 35,163	$ 250,242	87.7%	$ 683	$ 599
Total	78,313	$ 20,591,810	$ 8,739,604	$ 11,852,206	57.6%	$ 263	$ 151

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 20,591,810	100.0%
- Write-Offs & Adjustments	$ 8,739,604	42.4%
Net Revenue (Collected)	$ 11,852,206	57.6%
+ Other Revenue Sources	$ 1,816,623	8.8%
Total Operating Revenue	$ 13,668,829	66.4%
- Operating Expenses	$ 14,246,792	69.2%
Net Income from Operations	$ (577,963)	-2.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 907,481	10.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 7,960,591	91.1%
Bad Debts	$ 0	0.0%
Reconciliation	$ (128,468)	-1.5%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 8,739,604	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 181.92	$ 200.93
Total Op Rev Per Encounter	$ 174.54	$ 204.82
Operating Margin	-4.2%	1.9%
Cost-to-Charges	69.2%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 7,484,772	52.5%
Contract Services - Prof.	$ 520,491	3.7%
Supplies - Medical & Dental	$ 628,689	4.4%
Supplies - Office	$ 184,949	1.3%
Outpatient Care Services	$ 120,751	0.8%
Rent / Depreciation / Interest	$ 1,983,439	13.9%
Utilities	$ 186,435	1.3%
Continuing Education	$ 33,925	0.2%
Information Technology	$ 0	0.0%
All Others	$ 3,103,341	21.8%
Total Expenses	$ 14,246,792	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 1,659,806	91.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 15,000	0.8%
Donations & Contributions	$ 0	0.0%
Other Income	$ 141,817	7.8%
Total Other Revenue	$ 1,816,623	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374471	Rural (95-210)	No
Clinic Name	CITY HEIGHTS FAMILY HEALTH CENTER	Encounter Volume	53408
Address	5454 EL CAJON BLVD	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92115	MSSA Name:	College Heights/Hillcrest Southeast/Kensington/Rolando North/University Heights
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	17,316	32.4%	Mammogram	1,560
Evaluation and Management (new patient)	1,750	3.3%	HIV Testing	2,039
Hospital Related Services	2	0.0%	Pap Smear	1,308
Case Management Services	0	0.0%	Contraceptive Management	232
Medicine - Special Services	5,968	11.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2,273	4.3%	DTaP, DTP, Diphtheria and Tetanus	1,727
Preventive Medicine (adults)	525	1.0%	Hemophilus Influenza B (Hib)	479
Counseling	1,810	3.4%	Hepatitis A	396
Integumentary System	163	0.3%	Hepatitis B	325
Maternity Care and Delivery	280	0.5%	HepB and Hib	0
Pathology / Laboratory	12,313	23.1%	Influenza Virus Vaccine	2,009
Family Planning "Z" codes	3,763	7.0%	Measles, Mumps and Rubella and Varicella	315
Dental encounters (CDT codes)	2,383	4.5%	Pneumococcal	859
All Other Services (not included in above)	4,862	9.1%	Poliovirus	80
Total Encounters by Service	53,408	100%	Varicella	89

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	8.37	34.0%	22,098	41.4%	2,640.14
Physician Assistants	0.66	2.7%	2,617	4.9%	3,965.15
Family Nurse Practitioners	3.52	14.3%	13,510	25.3%	3,838.07
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.34	5.4%	6,066	11.4%	4,526.87
All Other Primary Care Providers	10.76	43.7%	9,117	17.1%	847.30
Total	24.65	100%	53,408	100%	2,166.65

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	326	2.1%	354	2.3%
From 1 to 4 years	601	3.8%	615	3.9%
From 5 to 12 years	654	4.2%	636	4.0%
From 13 to 14 years	146	0.9%	178	1.1%
From 15 to 19 years	340	2.2%	549	3.5%
From 20 to 34 years	1,160	7.4%	2,990	19.0%
From 35 to 44 years	783	5.0%	1,527	9.7%
From 45 to 64 years	1,630	10.4%	2,644	16.8%
65 years and older	209	1.3%	374	2.4%
Total Patients	5,849	37.2%	9,867	62.8%

Poverty Level	All Patients	% of Total
Under 100%	12,526	79.7%
100% to 200%	2,619	16.7%
Above 200%	334	2.1%
Unknown	237	1.5%
Total Patients	15,716	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	1,044	6.6%
Black	2,539	16.2%
White (Incl. Hispanic)	9,647	61.4%
Nat. Amer / AK Native	56	0.4%
More Than One Race	399	2.5%
Other / Unknown	2,031	12.9%
Total Patients	15,716	100%
Ethnicity		
Hispanic	7,700	49.0%
Non-Hispanic	6,656	42.4%
Unknown	1,360	8.7%
Total Patients	15,716	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	46	113

PATIENT COVERAGE	Patients	% of All Patients
Medicare	427	2.7%
Medicare - Managed Care	199	1.3%
Medi-Cal	4,092	26.0%
Medi-Cal - Managed Care	6,297	40.1%
County Indigent / CMSP / MISP	23	0.1%
Private Insurance	589	3.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	4,067	25.9%
Free	22	0.1%
All Other Payers	0	0.0%
Total Patients	15,716	100%

Episodic Programs	Patients
BCCCP	518
CHDP	18
Family PACT	647
Other County Programs	8
Children's Treatment Program	0
Other Payer - covered by a grant	658
Total Episodic Patients (duplicated)	1,849

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,740	$ 367,431	$ 24,274	$ 343,157	93.4%	$ 211	$ 197
Medicare - Managed Care	889	$ 158,192	$ 333	$ 157,859	99.8%	$ 178	$ 178
Medi-Cal	17,682	$ 3,283,765	$ (469,884)	$ 3,753,649	114.3%	$ 186	$ 212
Medi-Cal - Managed Care	23,182	$ 4,866,161	$ 581,557	$ 4,284,604	88.0%	$ 210	$ 185
County Indigent/CMSP/MISP	110	$ 23,702	$ 12,032	$ 11,670	49.2%	$ 215	$ 106
Private Insurance	1,176	$ 415,702	$ 211,282	$ 204,420	49.2%	$ 353	$ 174
Self-Pay/ Sliding Fee	6,198	$ 1,001,503	$ 733,174	$ 268,329	26.8%	$ 162	$ 43
Non-Pay (Free)	763	$ 70,363	$ 70,363	$ 0	0.0%	$ 92	$ 0
Breast Cancer	571	$ 163,527	$ 114,469	$ 49,058	30.0%	$ 286	$ 86
Child Health & Disability Prog (CHDI	26	$ 8,283	$ 5,860	$ 2,423	29.3%	$ 319	$ 93
Family Pact	1,057	$ 172,888	$ 69,155	$ 103,733	60.0%	$ 164	$ 98
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	14	$ 3,928	$ 1,933	$ 1,995	50.8%	$ 281	$ 143
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	53,408	$ 10,535,445	$ 1,354,548	$ 9,180,897	87.1%	$ 197	$ 172

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	10,535,445	100.0%
- Write-Offs & Adjustments	$	1,354,548	12.9%
Net Revenue (Collected)	$	9,180,897	87.1%
+ Other Revenue Sources	$	3,787,521	36.0%
Total Operating Revenue	$	12,968,418	123.1%
- Operating Expenses	$	11,991,124	113.8%
Net Income from Operations	$	977,294	9.3%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	475,087	35.1%
Free/Complimentary	$	70,363	5.2%
Contractual Adjustments	$	676,237	49.9%
Bad Debts	$	258,087	19.1%
Reconciliation	$	(125,226)	-9.2%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	1,354,548	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	224.52	$ 200.93
Total Op Rev Per Encounter	$	242.82	$ 204.82
Operating Margin		7.5%	1.9%
Cost-to-Charges		113.8%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	6,516,352	54.3%
Contract Services - Prof.	$	174,869	1.5%
Supplies - Medical & Dental	$	1,043,566	8.7%
Supplies - Office	$	57,252	0.5%
Outpatient Care Services	$	464,481	3.9%
Rent / Depreciation / Interest	$	537,156	4.5%
Utilities	$	210,787	1.8%
Continuing Education	$	9,336	0.1%
Information Technology	$	77,842	0.6%
All Others	$	2,899,483	24.2%
Total Expenses	$	11,991,124	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	1,892,025	50.0%
State Other	$	19,106	0.5%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	58,640	1.5%
Local	$	0	0.0%
Private	$	915,320	24.2%
Donations & Contributions	$	0	0.0%
Other Income	$	902,430	23.8%
Total Other Revenue	$	3,787,521	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374405	Rural (95-210)	No
Clinic Name	COMMUNITY ELDERCARE OF SAN DIEGO	Encounter Volume	17090
Address	111 ELM STREET	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	College Heights/Hillcrest Southeast/Kensington/Rolando North/University Heights
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	1,140	6.7%
Evaluation and Management (new patient)	186	1.1%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	0	0.0%
Preventive Medicine (infant, child, adolescent)	0	0.0%
Preventive Medicine (adults)	0	0.0%
Counseling	0	0.0%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	508	3.0%
All Other Services (not included in above)	15,256	89.3%
Total Encounters by Service	17,090	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	3
Pap Smear	1
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	2
Hemophilus Influenza B (Hib)	0
Hepatitis A	1
Hepatitis B	2
HepB and Hib	0
Influenza Virus Vaccine	158
Measles, Mumps and Rubella and Varicella	0
Pneumococcal	22
Poliovirus	0
Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.33	34.6%	2,147	12.6%	921.46
Physician Assistants	0.10	1.5%	98	0.6%	980.00
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.09	1.3%	508	3.0%	5,644.44
All Other Primary Care Providers	4.21	62.6%	14,337	83.9%	3,405.46
Total	6.73	100%	17,090	100%	2,539.38

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	0	0.0%	0	0.0%
From 20 to 34 years	0	0.0%	0	0.0%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	25	11.5%	20	9.2%
65 years and older	69	31.8%	103	47.5%
Total Patients	94	43.3%	123	56.7%

Poverty Level	All Patients	% of Total
Under 100%	217	100.0%
100% to 200%	-	0.0%
Above 200%	-	0.0%
Unknown	-	0.0%
Total Patients	217	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	22	10.1%
Black	39	18.0%
White (Incl. Hispanic)	141	65.0%
Nat. Amer / AK Native	0	0.0%
More Than One Race	0	0.0%
Other / Unknown	15	6.9%
Total Patients	217	100%
Ethnicity		
Hispanic	24	11.1%
Non-Hispanic	178	82.0%
Unknown	15	6.9%
Total Patients	217	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	0	0.0%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	217	100.0%
Self-Pay / Sliding Fee	0	0.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	217	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 16,528,175	$ 0	$ 16,528,175	100.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	0	$ 16,528,175	$ 0	$ 16,528,175	100.0%	$ 0	$ 0

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	16,528,175	100.0%
- Write-Offs & Adjustments	$	0	0.0%
Net Revenue (Collected)	$	16,528,175	100.0%
+ Other Revenue Sources	$	26,393	0.2%
Total Operating Revenue	$	16,554,568	100.2%
- Operating Expenses	$	14,468,866	87.5%
Net Income from Operations	$	2,085,702	12.6%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	0	0.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	0	0.0%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	0	0%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	846.63	$ 200.93
Total Op Rev Per Encounter	$	968.67	$ 204.82
Operating Margin		12.6%	1.9%
Cost-to-Charges		87.5%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	3,171,447	21.9%
Contract Services - Prof.	$	3,705,716	25.6%
Supplies - Medical & Dental	$	127,966	0.9%
Supplies - Office	$	103,432	0.7%
Outpatient Care Services	$	5,150,756	35.6%
Rent / Depreciation / Interest	$	719,211	5.0%
Utilities	$	9,487	0.1%
Continuing Education	$	9,365	0.1%
Information Technology	$	78,146	0.5%
All Others	$	1,393,340	9.6%
Total Expenses	$	14,468,866	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	0	0.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	8,695	32.9%
Other Income	$	17,698	67.1%
Total Other Revenue	$	26,393	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374261	Rural (95-210)	No
Clinic Name	COMPREHENSIVE HEALTH CENTER - EUCLID	Encounter Volume	1584
Address	286 EUCLID AVENUE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92114	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	271	17.1%
Evaluation and Management (new patient)	4	0.3%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1,284	81.1%
Preventive Medicine (infant, child, adolescent)	23	1.5%
Preventive Medicine (adults)	2	0.1%
Counseling	0	0.0%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	0	0.0%
Total Encounters by Service	1,584	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	0
Pap Smear	0
Contraceptive Management	1
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	5
Hemophilus Influenza B (Hib)	0
Hepatitis A	1
Hepatitis B	2
HepB and Hib	0
Influenza Virus Vaccine	9
Measles, Mumps and Rubella and Varicella	4
Pneumococcal	0
Poliovirus	6
Varicella	6

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.20	22.7%	49	3.1%	245.00
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.68	77.3%	1,535	96.9%	2,257.35
Total	0.88	100%	1,584	100%	1,800.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	7	1.5%	3	0.6%
From 5 to 12 years	152	32.1%	89	18.8%
From 13 to 14 years	51	10.8%	33	7.0%
From 15 to 19 years	48	10.1%	80	16.9%
From 20 to 34 years	0	0.0%	3	0.6%
From 35 to 44 years	0	0.0%	3	0.6%
From 45 to 64 years	2	0.4%	2	0.4%
65 years and older	0	0.0%	0	0.0%
Total Patients	260	55.0%	213	45.0%

Poverty Level	All Patients	% of Total
Under 100%	392	82.9%
100% to 200%	37	7.8%
Above 200%	6	1.3%
Unknown	38	8.0%
Total Patients	473	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	7	1.5%
Black	103	21.8%
White (Incl. Hispanic)	77	16.3%
Nat. Amer / AK Native	1	0.2%
More Than One Race	0	0.0%
Other / Unknown	285	60.3%
Total Patients	473	100%
Ethnicity		
Hispanic	295	62.4%
Non-Hispanic	115	24.3%
Unknown	63	13.3%
Total Patients	473	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	12	61

PATIENT COVERAGE	Patients	% of All Patients
Medicare	2	0.4%
Medicare - Managed Care	0	0.0%
Medi-Cal	48	10.1%
Medi-Cal - Managed Care	371	78.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	9	1.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	42	8.9%
Free	0	0.0%
All Other Payers	1	0.2%
Total Patients	473	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	5
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	5

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2	$ 921	$ 234	$ 687	74.6%	$ 461	$ 344
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	351	$ 157,750	$ 74,607	$ 83,143	52.7%	$ 449	$ 237
Medi-Cal - Managed Care	999	$ 316,474	$ 80,626	$ 235,848	74.5%	$ 317	$ 236
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	142	$ 3,238	$ 2,496	$ 742	22.9%	$ 23	$ 5
Self-Pay/ Sliding Fee	75	$ 11,893	$ 11,179	$ 714	6.0%	$ 159	$ 10
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	5	$ 1,034	$ 261	$ 773	74.8%	$ 207	$ 155
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	10	$ 275	$ 222	$ 53	19.3%	$ 28	$ 5
Total	1,584	$ 491,585	$ 169,625	$ 321,960	65.5%	$ 310	$ 203

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	491,585	100.0%
- Write-Offs & Adjustments	$	169,625	34.5%
Net Revenue (Collected)	$	321,960	65.5%
+ Other Revenue Sources	$	20,425	4.2%
Total Operating Revenue	$	342,385	69.6%
- Operating Expenses	$	425,159	86.5%
Net Income from Operations	$	(82,774)	-16.8%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	11,179	6.6%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	158,446	93.4%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	169,625	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	268.41	$ 200.93
Total Op Rev Per Encounter	$	216.15	$ 204.82
Operating Margin		-24.2%	1.9%
Cost-to-Charges		86.5%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	201,062	47.3%
Contract Services - Prof.	$	0	0.0%
Supplies - Medical & Dental	$	9,214	2.2%
Supplies - Office	$	5,964	1.4%
Outpatient Care Services	$	0	0.0%
Rent / Depreciation / Interest	$	69,289	16.3%
Utilities	$	3,025	0.7%
Continuing Education	$	480	0.1%
Information Technology	$	0	0.0%
All Others	$	136,125	32.0%
Total Expenses	$	425,159	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	20,425	100.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	0	0.0%
Other Income	$	0	0.0%
Total Other Revenue	$	20,425	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371285	Rural (95-210)	No
Clinic Name	COMPREHENSIVE HEALTH CENTER - METRO	Encounter Volume	34192
Address	3177 OCEANVIEW BOULEVARD	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92113	MSSA Name:	Downtown/Golden Hill/Logan Heights
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	18,356	53.7%	Mammogram	0
Evaluation and Management (new patient)	1,899	5.6%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	292
Case Management Services	0	0.0%	Contraceptive Management	91
Medicine - Special Services	551	1.6%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,601	4.7%	DTaP, DTP, Diphtheria and Tetanus	1,141
Preventive Medicine (adults)	43	0.1%	Hemophilus Influenza B (Hib)	294
Counseling	0	0.0%	Hepatitis A	217
Integumentary System	20	0.1%	Hepatitis B	45
Maternity Care and Delivery	16	0.0%	HepB and Hib	3
Pathology / Laboratory	888	2.6%	Influenza Virus Vaccine	1,302
Family Planning "Z" codes	1,241	3.6%	Measles, Mumps and Rubella and Varicella	246
Dental encounters (CDT codes)	7,706	22.5%	Pneumococcal	494
All Other Services (not included in above)	1,871	5.5%	Poliovirus	50
Total Encounters by Service	34,192	100%	Varicella	84

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.44	47.3%	15,416	45.1%	2,833.82
Physician Assistants	2.07	18.0%	9,105	26.6%	4,398.55
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.16	18.8%	8,886	26.0%	4,113.89
All Other Primary Care Providers	1.82	15.8%	785	2.3%	431.32
Total	11.49	100%	34,192	100%	2,975.81

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	196	2.0%	126	1.3%
From 1 to 4 years	423	4.4%	431	4.4%
From 5 to 12 years	683	7.0%	742	7.6%
From 13 to 14 years	140	1.4%	132	1.4%
From 15 to 19 years	233	2.4%	366	3.8%
From 20 to 34 years	522	5.4%	1,250	12.9%
From 35 to 44 years	418	4.3%	818	8.4%
From 45 to 64 years	1,172	12.1%	1,490	15.4%
65 years and older	224	2.3%	335	3.5%
Total Patients	4,011	41.3%	5,690	58.7%

Poverty Level	All Patients	% of Total
Under 100%	7,913	81.6%
100% to 200%	963	9.9%
Above 200%	167	1.7%
Unknown	658	6.8%
Total Patients	9,701	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	197	2.0%
Black	1,360	14.0%
White (Incl. Hispanic)	1,092	11.3%
Nat. Amer / AK Native	23	0.2%
More Than One Race	28	0.3%
Other / Unknown	7,001	72.2%
Total Patients	9,701	100%
Ethnicity		
Hispanic	6,522	67.2%
Non-Hispanic	2,423	25.0%
Unknown	756	7.8%
Total Patients	9,701	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	74	279

PATIENT COVERAGE	Patients	% of All Patients
Medicare	943	9.7%
Medicare - Managed Care	294	3.0%
Medi-Cal	643	6.6%
Medi-Cal - Managed Care	3,263	33.6%
County Indigent / CMSP / MISP	1	0.0%
Private Insurance	244	2.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	3,961	40.8%
Free	0	0.0%
All Other Payers	352	3.6%
Total Patients	9,701	100%

Episodic Programs	Patients
BCCCP	0
CHDP	1,081
Family PACT	179
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,260

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,588	$ 276,397	$ 34,745	$ 241,652	87.4%	$ 174	$ 152
Medicare - Managed Care	1,062	$ 229,993	$ 51,096	$ 178,897	77.8%	$ 217	$ 168
Medi-Cal	10,452	$ 3,454,910	$ 1,746,689	$ 1,708,221	49.4%	$ 331	$ 163
Medi-Cal - Managed Care	11,398	$ 3,943,168	$ 1,587,670	$ 2,355,498	59.7%	$ 346	$ 207
County Indigent/CMSP/MISP	19	$ 8,123	$ 3,460	$ 4,663	57.4%	$ 428	$ 245
Private Insurance	814	$ 201,944	$ 94,281	$ 107,663	53.3%	$ 248	$ 132
Self-Pay/ Sliding Fee	6,170	$ 850,345	$ 477,660	$ 372,685	43.8%	$ 138	$ 60
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	346	$ 35,778	$ 25,918	$ 9,860	27.6%	$ 103	$ 28
Child Health & Disability Prog (CHDI	1,136	$ 133,966	$ 10,782	$ 123,184	92.0%	$ 118	$ 108
Family Pact	786	$ 101,112	$ 37,898	$ 63,214	62.5%	$ 129	$ 80
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	421	$ 4,053	$ 2,726	$ 1,327	32.7%	$ 10	$ 3
Total	34,192	$ 9,239,789	$ 4,072,925	$ 5,166,864	55.9%	$ 270	$ 151

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	9,239,789	100.0%
- Write-Offs & Adjustments	$	4,072,925	44.1%
Net Revenue (Collected)	$	5,166,864	55.9%
+ Other Revenue Sources	$	911,569	9.9%
Total Operating Revenue	$	6,078,433	65.8%
- Operating Expenses	$	6,481,560	70.1%
Net Income from Operations	$	(403,127)	-4.4%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	477,660	11.7%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	3,585,979	88.0%
Bad Debts	$	0	0.0%
Reconciliation	$	9,286	0.2%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	4,072,925	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	189.56	$	200.93
Total Op Rev Per Encounter	$	177.77	$	204.82
Operating Margin		-6.6%		1.9%
Cost-to-Charges		70.1%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	3,868,846	59.7%
Contract Services - Prof.	$	52,357	0.8%
Supplies - Medical & Dental	$	441,019	6.8%
Supplies - Office	$	52,977	0.8%
Outpatient Care Services	$	0	0.0%
Rent / Depreciation / Interest	$	422,549	6.5%
Utilities	$	28,467	0.4%
Continuing Education	$	7,504	0.1%
Information Technology	$	0	0.0%
All Others	$	1,607,841	24.8%
Total Expenses	$	6,481,560	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	883,369	96.9%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	5,380	0.6%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	0	0.0%
Other Income	$	22,820	2.5%
Total Other Revenue	$	911,569	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374513	Rural (95-210)	No
Clinic Name	DIAMOND NEIGHBORHOODS FAMILY HEALTH CENTER	Encounter Volume	21263
Address	4725 MARKET ST	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	4/27/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	6,492	30.5%	Mammogram	626
Evaluation and Management (new patient)	725	3.4%	HIV Testing	1,117
Hospital Related Services	1	0.0%	Pap Smear	650
Case Management Services	0	0.0%	Contraceptive Management	37
Medicine - Special Services	786	3.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,383	6.5%	DTaP, DTP, Diphtheria and Tetanus	778
Preventive Medicine (adults)	386	1.8%	Hemophilus Influenza B (Hib)	228
Counseling	449	2.1%	Hepatitis A	197
Integumentary System	29	0.1%	Hepatitis B	94
Maternity Care and Delivery	213	1.0%	HepB and Hib	0
Pathology / Laboratory	5,268	24.8%	Influenza Virus Vaccine	620
Family Planning "Z" codes	2,738	12.9%	Measles, Mumps and Rubella and Varicella	184
Dental encounters (CDT codes)	1,080	5.1%	Pneumococcal	338
All Other Services (not included in above)	1,713	8.1%	Poliovirus	116
Total Encounters by Service	21,263	100%	Varicella	197

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.72	32.5%	9,143	43.0%	2,457.80
Physician Assistants	0.74	6.5%	2,070	9.7%	2,797.30
Family Nurse Practitioners	1.22	10.7%	3,501	16.5%	2,869.67
Cert Nurse Midwives	0.01	0.1%	74	0.3%	7,400.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.47	4.1%	2,442	11.5%	5,195.74
All Other Primary Care Providers	5.29	46.2%	4,033	19.0%	762.38
Total	11.45	100%	21,263	100%	1,857.03

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	149	2.0%	191	2.6%
From 1 to 4 years	303	4.1%	314	4.3%
From 5 to 12 years	381	5.2%	372	5.1%
From 13 to 14 years	86	1.2%	84	1.2%
From 15 to 19 years	175	2.4%	352	4.8%
From 20 to 34 years	524	7.2%	1,529	20.9%
From 35 to 44 years	286	3.9%	695	9.5%
From 45 to 64 years	639	8.7%	1,002	13.7%
65 years and older	88	1.2%	134	1.8%
Total Patients	2,631	36.0%	4,673	64.0%

Poverty Level	All Patients	% of Total
Under 100%	6,095	83.4%
100% to 200%	1,035	14.2%
Above 200%	111	1.5%
Unknown	63	0.9%
Total Patients	7,304	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	285	3.9%
Black	1,212	16.6%
White (Incl. Hispanic)	4,295	58.8%
Nat. Amer / AK Native	26	0.4%
More Than One Race	247	3.4%
Other / Unknown	1,239	17.0%
Total Patients	7,304	100%
Ethnicity		
Hispanic	4,771	65.3%
Non-Hispanic	2,421	33.1%
Unknown	112	1.5%
Total Patients	7,304	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	19	33

PATIENT COVERAGE	Patients	% of All Patients
Medicare	186	2.5%
Medicare - Managed Care	97	1.3%
Medi-Cal	2,172	29.7%
Medi-Cal - Managed Care	3,092	42.3%
County Indigent / CMSP / MISP	11	0.2%
Private Insurance	191	2.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,548	21.2%
Free	7	0.1%
All Other Payers	0	0.0%
Total Patients	7,304	100%

Episodic Programs	Patients
BCCCP	209
CHDP	10
Family PACT	204
Other County Programs	1
Children's Treatment Program	1
Other Payer - covered by a grant	232
Total Episodic Patients (duplicated)	657

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	613	$ 121,894	$ 27,351	$ 94,543	77.6%	$ 199	$ 154
Medicare - Managed Care	319	$ 53,436	$ 140	$ 53,296	99.7%	$ 168	$ 167
Medi-Cal	8,341	$ 1,622,246	$ (1,829,273)	$ 3,451,519	212.8%	$ 194	$ 414
Medi-Cal - Managed Care	8,797	$ 2,367,661	$ 213,051	$ 2,154,610	91.0%	$ 269	$ 245
County Indigent/CMSP/MISP	38	$ 6,066	$ 3,087	$ 2,979	49.1%	$ 160	$ 78
Private Insurance	354	$ 96,777	$ 42,471	$ 54,306	56.1%	$ 273	$ 153
Self-Pay/ Sliding Fee	2,121	$ 345,565	$ 258,110	$ 87,455	25.3%	$ 163	$ 41
Non-Pay (Free)	151	$ 13,409	$ 13,409	$ 0	0.0%	$ 89	$ 0
Breast Cancer	230	$ 36,306	$ 25,414	$ 10,892	30.0%	$ 158	$ 47
Child Health & Disability Prog (CHDI	22	$ 6,601	$ 4,363	$ 2,238	33.9%	$ 300	$ 102
Family Pact	273	$ 65,524	$ 26,209	$ 39,315	60.0%	$ 240	$ 144
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	4	$ 585	$ 15	$ 570	97.4%	$ 146	$ 143
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	21,263	$ 4,736,070	$ (1,215,653)	$ 5,951,723	125.7%	$ 223	$ 280

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,736,070	100.0%
- Write-Offs & Adjustments	$ (1,215,653)	-25.7%
Net Revenue (Collected)	$ 5,951,723	125.7%
+ Other Revenue Sources	$ 1,999,377	42.2%
Total Operating Revenue	$ 7,951,100	167.9%
- Operating Expenses	$ 6,066,917	128.1%
Net Income from Operations	$ 1,884,183	39.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 189,497	-15.6%
Free/Complimentary	$ 13,409	-1.1%
Contractual Adjustments	$ (375,643)	30.9%
Bad Debts	$ 68,613	-5.6%
Reconciliation	$ (1,111,529)	91.4%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ (1,215,653)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 285.33	$ 200.93
Total Op Rev Per Encounter	$ 373.94	$ 204.82
Operating Margin	23.7%	1.9%
Cost-to-Charges	128.1%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,891,785	47.7%
Contract Services - Prof.	$ 71,222	1.2%
Supplies - Medical & Dental	$ 345,256	5.7%
Supplies - Office	$ 35,511	0.6%
Outpatient Care Services	$ 166,517	2.7%
Rent / Depreciation / Interest	$ 390,403	6.4%
Utilities	$ 122,873	2.0%
Continuing Education	$ 5,474	0.1%
Information Technology	$ 40,995	0.7%
All Others	$ 1,996,881	32.9%
Total Expenses	$ 6,066,917	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 1,680,747	84.1%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 11,107	0.6%
Local	$ 0	0.0%
Private	$ 132,105	6.6%
Donations & Contributions	$ 18,855	0.9%
Other Income	$ 156,563	7.8%
Total Other Revenue	$ 1,999,377	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374494	Rural (95-210)	No
Clinic Name	DTFHC AT CONNECTIONS	Encounter Volume	16430
Address	1250 6TH AVE	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	Downtown/Golden Hill/Logan Heights

Report Period Begin and End Dates	1/1/2014	to	12/31/2014		
Clinic County	San Diego			**Responder Status**	**Responder**
Community/Free	Community Clinic			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,966	54.6%	Mammogram	595
Evaluation and Management (new patient)	477	2.9%	HIV Testing	1,231
Hospital Related Services	0	0.0%	Pap Smear	277
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,137	6.9%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	81	0.5%	DTaP, DTP, Diphtheria and Tetanus	208
Preventive Medicine (adults)	134	0.8%	Hemophilus Influenza B (Hib)	5
Counseling	271	1.6%	Hepatitis A	35
Integumentary System	16	0.1%	Hepatitis B	72
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	3,832	23.3%	Influenza Virus Vaccine	583
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	47
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	131
All Other Services (not included in above)	1,516	9.2%	Poliovirus	4
Total Encounters by Service	16,430	100%	Varicella	5

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.81	20.5%	5,373	32.7%	6,633.33
Physician Assistants	0.14	3.5%	458	2.8%	3,271.43
Family Nurse Practitioners	1.77	44.8%	7,235	44.0%	4,087.57
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.23	31.1%	3,364	20.5%	2,734.96
Total	3.95	100%	16,430	100%	4,159.49

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	7	0.1%	8	0.2%
From 1 to 4 years	24	0.5%	18	0.4%
From 5 to 12 years	18	0.4%	18	0.4%
From 13 to 14 years	4	0.1%	2	0.0%
From 15 to 19 years	36	0.8%	29	0.6%
From 20 to 34 years	535	11.3%	499	10.5%
From 35 to 44 years	465	9.8%	351	7.4%
From 45 to 64 years	1,452	30.7%	995	21.0%
65 years and older	144	3.0%	126	2.7%
Total Patients	2,685	56.8%	2,046	43.2%

Poverty Level	All Patients	% of Total
Under 100%	4,090	86.5%
100% to 200%	501	10.6%
Above 200%	102	2.2%
Unknown	38	0.8%
Total Patients	4,731	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	207	4.4%
Black	1,070	22.6%
White (Incl. Hispanic)	2,805	59.3%
Nat. Amer / AK Native	48	1.0%
More Than One Race	189	4.0%
Other / Unknown	412	8.7%
Total Patients	4,731	100%
Ethnicity		
Hispanic	1,172	24.8%
Non-Hispanic	3,495	73.9%
Unknown	64	1.4%
Total Patients	4,731	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	6	36

PATIENT COVERAGE	Patients	% of All Patients
Medicare	341	7.2%
Medicare - Managed Care	168	3.6%
Medi-Cal	552	11.7%
Medi-Cal - Managed Care	1,955	41.3%
County Indigent / CMSP / MISP	12	0.3%
Private Insurance	96	2.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	628	13.3%
Free	979	20.7%
All Other Payers	0	0.0%
Total Patients	4,731	100%

Episodic Programs	Patients
BCCCP	41
CHDP	0
Family PACT	45
Other County Programs	1
Children's Treatment Program	0
Other Payer - covered by a grant	122
Total Episodic Patients (duplicated)	209

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,548	$ 284,687	$ 10,191	$ 274,496	96.4%	$ 184	$ 177
Medicare - Managed Care	777	$ 123,434	$ 354	$ 123,080	99.7%	$ 159	$ 158
Medi-Cal	2,607	$ 439,645	$ (410,934)	$ 850,579	193.5%	$ 169	$ 326
Medi-Cal - Managed Care	8,315	$ 1,923,550	$ 79,673	$ 1,843,877	95.9%	$ 231	$ 222
County Indigent/CMSP/MISP	52	$ 8,269	$ 4,200	$ 4,069	49.2%	$ 159	$ 78
Private Insurance	170	$ 77,186	$ 50,373	$ 26,813	34.7%	$ 454	$ 158
Self-Pay/ Sliding Fee	877	$ 132,955	$ 95,383	$ 37,572	28.3%	$ 152	$ 43
Non-Pay (Free)	1,975	$ 152,048	$ 152,048	$ 0	0.0%	$ 77	$ 0
Breast Cancer	49	$ 7,676	$ 5,374	$ 2,302	30.0%	$ 157	$ 47
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	59	$ 10,964	$ 4,386	$ 6,578	60.0%	$ 186	$ 111
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	1	$ 441	$ 327	$ 114	25.9%	$ 441	$ 114
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	16,430	$ 3,160,855	$ (8,625)	$ 3,169,480	100.3%	$ 192	$ 193

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	3,160,855	100.0%
- Write-Offs & Adjustments	$	(8,625)	-0.3%
Net Revenue (Collected)	$	3,169,480	100.3%
+ Other Revenue Sources	$	1,560,506	49.4%
Total Operating Revenue	$	4,729,986	149.6%
- Operating Expenses	$	3,023,487	95.7%
Net Income from Operations	$	1,706,499	54.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	70,292	-815.0%
Free/Complimentary	$	152,048	-1762.9%
Contractual Adjustments	$	114,887	-1332.0%
Bad Debts	$	25,091	-290.9%
Reconciliation	$	(370,943)	4300.8%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	(8,625)	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	184.02	$ 200.93
Total Op Rev Per Encounter	$	287.89	$ 204.82
Operating Margin		36.1%	1.9%
Cost-to-Charges		95.7%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,672,695	55.3%
Contract Services - Prof.	$	172,858	5.7%
Supplies - Medical & Dental	$	306,349	10.1%
Supplies - Office	$	15,351	0.5%
Outpatient Care Services	$	157,790	5.2%
Rent / Depreciation / Interest	$	52,092	1.7%
Utilities	$	29,528	1.0%
Continuing Education	$	2,084	0.1%
Information Technology	$	34,109	1.1%
All Others	$	580,631	19.2%
Total Expenses	$	3,023,487	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	1,181,535	75.7%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	14,287	0.9%
Local	$	0	0.0%
Private	$	1,567	0.1%
Donations & Contributions	$	0	0.0%
Other Income	$	363,117	23.3%
Total Other Revenue	$	1,560,506	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374495	Rural (95-210)	No
Clinic Name	ELM STREET FAMILY HEALTH CENTER	Encounter Volume	7582
Address	140 ELM ST	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	College Heights/Hillcrest Southeast/Kensington/Rolando North/University Heights
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	2,194	28.9%	Mammogram	149
Evaluation and Management (new patient)	174	2.3%	HIV Testing	623
Hospital Related Services	0	0.0%	Pap Smear	59
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	57	0.8%	DTaP, DTP, Diphtheria and Tetanus	93
Preventive Medicine (adults)	17	0.2%	Hemophilus Influenza B (Hib)	6
Counseling	27	0.4%	Hepatitis A	102
Integumentary System	7	0.1%	Hepatitis B	134
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	277	3.7%	Influenza Virus Vaccine	207
Family Planning "Z" codes	732	9.7%	Measles, Mumps and Rubella and Varicella	12
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	80
All Other Services (not included in above)	4,097	54.0%	Poliovirus	2
Total Encounters by Service	7,582	100%	Varicella	5

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.47	16.2%	2,331	30.7%	4,959.57
Physician Assistants	0.06	2.1%	257	3.4%	4,283.33
Family Nurse Practitioners	0.42	14.5%	1,333	17.6%	3,173.81
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.30	44.8%	2,055	27.1%	1,580.77
All Other Primary Care Providers	0.65	22.4%	1,606	21.2%	2,470.77
Total	2.90	100%	7,582	100%	2,614.48

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	7	0.3%	3	0.1%
From 1 to 4 years	10	0.4%	23	1.0%
From 5 to 12 years	17	0.7%	20	0.9%
From 13 to 14 years	6	0.3%	5	0.2%
From 15 to 19 years	15	0.6%	18	0.8%
From 20 to 34 years	287	12.4%	220	9.5%
From 35 to 44 years	218	9.4%	157	6.8%
From 45 to 64 years	793	34.2%	410	17.7%
65 years and older	59	2.5%	49	2.1%
Total Patients	1,412	60.9%	905	39.1%

Poverty Level	All Patients	% of Total
Under 100%	1,987	85.8%
100% to 200%	252	10.9%
Above 200%	50	2.2%
Unknown	28	1.2%
Total Patients	2,317	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	85	3.7%
Black	364	15.7%
White (Incl. Hispanic)	1,492	64.4%
Nat. Amer / AK Native	18	0.8%
More Than One Race	65	2.8%
Other / Unknown	293	12.6%
Total Patients	2,317	100%
Ethnicity		
Hispanic	639	27.6%
Non-Hispanic	1,479	63.8%
Unknown	199	8.6%
Total Patients	2,317	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	2	6

PATIENT COVERAGE	Patients	% of All Patients
Medicare	81	3.5%
Medicare - Managed Care	33	1.4%
Medi-Cal	771	33.3%
Medi-Cal - Managed Care	764	33.0%
County Indigent / CMSP / MISP	1	0.0%
Private Insurance	47	2.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	315	13.6%
Free	305	13.2%
All Other Payers	0	0.0%
Total Patients	2,317	100%

Episodic Programs	Patients
BCCCP	62
CHDP	0
Family PACT	12
Other County Programs	1
Children's Treatment Program	0
Other Payer - covered by a grant	58
Total Episodic Patients (duplicated)	133

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	231	$ 46,112	$ 19,085	$ 27,027	58.6%	$ 200	$ 117
Medicare - Managed Care	80	$ 13,306	$ 17	$ 13,289	99.9%	$ 166	$ 166
Medi-Cal	2,511	$ 497,377	$ 88,563	$ 408,814	82.2%	$ 198	$ 163
Medi-Cal - Managed Care	2,422	$ 398,444	$ 8,800	$ 389,644	97.8%	$ 165	$ 161
County Indigent/CMSP/MISP	5	$ 669	$ 340	$ 329	49.2%	$ 134	$ 66
Private Insurance	91	$ 29,210	$ 12,260	$ 16,950	58.0%	$ 321	$ 186
Self-Pay/ Sliding Fee	445	$ 72,959	$ 51,329	$ 21,630	29.6%	$ 164	$ 49
Non-Pay (Free)	1,691	$ 127,948	$ 127,948	$ 0	0.0%	$ 76	$ 0
Breast Cancer	62	$ 8,060	$ 5,642	$ 2,418	30.0%	$ 130	$ 39
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	15	$ 4,090	$ 1,636	$ 2,454	60.0%	$ 273	$ 164
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	29	$ 5,862	$ 1,844	$ 4,018	68.5%	$ 202	$ 139
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	7,582	$ 1,204,037	$ 317,464	$ 886,573	73.6%	$ 159	$ 117

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,204,037	100.0%
- Write-Offs & Adjustments	$ 317,464	26.4%
Net Revenue (Collected)	$ 886,573	73.6%
+ Other Revenue Sources	$ 980,596	81.4%
Total Operating Revenue	$ 1,867,169	155.1%
- Operating Expenses	$ 1,855,565	154.1%
Net Income from Operations	$ 11,604	1.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 37,487	11.8%
Free/Complimentary	$ 127,948	40.3%
Contractual Adjustments	$ 138,187	43.5%
Bad Debts	$ 13,842	4.4%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 317,464	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 244.73	$ 200.93
Total Op Rev Per Encounter	$ 246.26	$ 204.82
Operating Margin	0.6%	1.9%
Cost-to-Charges	154.1%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 996,570	53.7%
Contract Services - Prof.	$ 126,214	6.8%
Supplies - Medical & Dental	$ 157,868	8.5%
Supplies - Office	$ 9,242	0.5%
Outpatient Care Services	$ 152,282	8.2%
Rent / Depreciation / Interest	$ 29,081	1.6%
Utilities	$ 17,570	0.9%
Continuing Education	$ 820	0.0%
Information Technology	$ 11,906	0.6%
All Others	$ 354,012	19.1%
Total Expenses	$ 1,855,565	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 841,688	85.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 16,105	1.6%
Donations & Contributions	$ 0	0.0%
Other Income	$ 122,803	12.5%
Total Other Revenue	$ 980,596	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374404	Rural (95-210)	No
Clinic Name	ESCONDIDO FAMILY MEDICINE	Encounter Volume	6044
Address	255 N ASH ST	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92027	MSSA Name:	Escondido Central and South/San Marcos Central and East

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	4,791	79.3%	Mammogram	0
Evaluation and Management (new patient)	746	12.3%	HIV Testing	66
Hospital Related Services	0	0.0%	Pap Smear	128
Case Management Services	0	0.0%	Contraceptive Management	520
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	279	4.6%	DTaP, DTP, Diphtheria and Tetanus	150
Preventive Medicine (adults)	191	3.2%	Hemophilus Influenza B (Hib)	48
Counseling	0	0.0%	Hepatitis A	36
Integumentary System	11	0.2%	Hepatitis B	27
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	2	0.0%	Influenza Virus Vaccine	161
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	44
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	78
All Other Services (not included in above)	24	0.4%	Poliovirus	23
Total Encounters by Service	6,044	100%	Varicella	40

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.41	28.5%	1,315	21.8%	3,207.32
Physician Assistants	1.03	71.5%	4,729	78.2%	4,591.26
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.44	100%	6,044	100%	4,197.22

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	13	0.6%	19	0.9%
From 1 to 4 years	51	2.5%	59	2.9%
From 5 to 12 years	96	4.7%	84	4.1%
From 13 to 14 years	18	0.9%	21	1.0%
From 15 to 19 years	73	3.5%	79	3.8%
From 20 to 34 years	171	8.3%	282	13.7%
From 35 to 44 years	83	4.0%	160	7.8%
From 45 to 64 years	300	14.6%	377	18.3%
65 years and older	75	3.6%	99	4.8%
Total Patients	880	42.7%	1,180	57.3%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	85	4.1%
Black	78	3.8%
White (Incl. Hispanic)	1,580	76.7%
Nat. Amer / AK Native	16	0.8%
More Than One Race	1	0.0%
Other / Unknown	300	14.6%
Total Patients	2,060	100%
Ethnicity		
Hispanic	1,011	49.1%
Non-Hispanic	721	35.0%
Unknown	328	15.9%
Total Patients	2,060	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	1,872	90.9%
100% to 200%	153	7.4%
Above 200%	30	1.5%
Unknown	5	0.2%
Total Patients	2,060	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	111	5.4%
Medicare - Managed Care	87	4.2%
Medi-Cal	167	8.1%
Medi-Cal - Managed Care	1,363	66.2%
County Indigent / CMSP / MISP	6	0.3%
Private Insurance	135	6.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	191	9.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,060	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	30
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	30

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	451	$ 60,495	$ 9,703	$ 50,792	84.0%	$ 134	$ 113
Medicare - Managed Care	379	$ 121,547	$ 34,811	$ 86,736	71.4%	$ 321	$ 229
Medi-Cal	359	$ 51,287	$ 13,650	$ 37,637	73.4%	$ 143	$ 105
Medi-Cal - Managed Care	4,231	$ 1,038,766	$ 551,857	$ 486,909	46.9%	$ 246	$ 115
County Indigent/CMSP/MISP	6	$ 747	$ 97	$ 650	87.0%	$ 125	$ 108
Private Insurance	314	$ 42,017	$ 21,966	$ 20,051	47.7%	$ 134	$ 64
Self-Pay/ Sliding Fee	270	$ 41,047	$ 26,811	$ 14,236	34.7%	$ 152	$ 53
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	34	$ 5,305	$ 5,261	$ 44	0.8%	$ 156	$ 1
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	6,044	$ 1,361,211	$ 664,156	$ 697,055	51.2%	$ 225	$ 115

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,361,211	100.0%
- Write-Offs & Adjustments	$	664,156	48.8%
Net Revenue (Collected)	$	697,055	51.2%
+ Other Revenue Sources	$	388,077	28.5%
Total Operating Revenue	$	1,085,132	79.7%
- Operating Expenses	$	1,376,780	101.1%
Net Income from Operations	$	(291,648)	-21.4%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	21,481	3.2%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	638,766	96.2%
Bad Debts	$	5,330	0.8%
Reconciliation	$	(1,421)	-0.2%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	664,156	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	227.79	$	200.93
Total Op Rev Per Encounter	$	179.54	$	204.82
Operating Margin		-26.9%		1.9%
Cost-to-Charges		101.1%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	943,172	68.5%
Contract Services - Prof.	$	120,993	8.8%
Supplies - Medical & Dental	$	42,435	3.1%
Supplies - Office	$	4,543	0.3%
Outpatient Care Services	$	0	0.0%
Rent / Depreciation / Interest	$	96,870	7.0%
Utilities	$	94,633	6.9%
Continuing Education	$	31	0.0%
Information Technology	$	0	0.0%
All Others	$	74,103	5.4%
Total Expenses	$	1,376,780	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	301,550	77.7%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	27,384	7.1%
Local	$	0	0.0%
Private	$	53,801	13.9%
Donations & Contributions	$	2,624	0.7%
Other Income	$	2,718	0.7%
Total Other Revenue	$	388,077	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374446	Rural (95-210)	No
Clinic Name	FALLBROOK FAMILY HEALTH CENTER	Encounter Volume	22800
Address	1328 S MISSION RD	Congressional District	50
		State Senate District	38
City	FALLBROOK	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92028	MSSA Name:	Bonsall/Camp Pendleton/Fallbrook/Live Oak Park/Rainbow/San Luis Rey Heights/Winterwarm
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	8,366	36.7%
Evaluation and Management (new patient)	3,385	14.8%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	3,878	17.0%
Preventive Medicine (infant, child, adolescent)	205	0.9%
Preventive Medicine (adults)	18	0.1%
Counseling	0	0.0%
Integumentary System	0	0.0%
Maternity Care and Delivery	850	3.7%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	6,097	26.7%
All Other Services (not included in above)	1	0.0%
Total Encounters by Service	22,800	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	1
HIV Testing	344
Pap Smear	77
Contraceptive Management	59
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	300
Hemophilus Influenza B (Hib)	113
Hepatitis A	207
Hepatitis B	107
HepB and Hib	0
Influenza Virus Vaccine	800
Measles, Mumps and Rubella and Varicella	216
Pneumococcal	138
Poliovirus	125
Varicella	115

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.00	34.8%	5,047	22.1%	2,523.50
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.74	30.3%	7,442	32.6%	4,277.01
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.65	28.7%	6,096	26.7%	3,694.55
All Other Primary Care Providers	0.35	6.1%	4,215	18.5%	12,042.86
Total	5.74	100%	22,800	100%	3,972.13

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	43	0.7%	36	0.6%
From 1 to 4 years	220	3.6%	199	3.2%
From 5 to 12 years	475	7.7%	445	7.2%
From 13 to 14 years	101	1.6%	107	1.7%
From 15 to 19 years	257	4.2%	353	5.7%
From 20 to 34 years	428	6.9%	1,098	17.8%
From 35 to 44 years	236	3.8%	524	8.5%
From 45 to 64 years	514	8.3%	835	13.5%
65 years and older	129	2.1%	173	2.8%
Total Patients	2,403	38.9%	3,770	61.1%

Poverty Level	All Patients	% of Total
Under 100%	5,905	95.7%
100% to 200%	238	3.9%
Above 200%	30	0.5%
Unknown	-	0.0%
Total Patients	6,173	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	89	1.4%
Black	105	1.7%
White (Incl. Hispanic)	5,799	93.9%
Nat. Amer / AK Native	16	0.3%
More Than One Race	11	0.2%
Other / Unknown	153	2.5%
Total Patients	6,173	100%
Ethnicity		
Hispanic	4,295	69.6%
Non-Hispanic	1,735	28.1%
Unknown	143	2.3%
Total Patients	6,173	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	72	231

PATIENT COVERAGE	Patients	% of All Patients
Medicare	170	2.8%
Medicare - Managed Care	95	1.5%
Medi-Cal	2,836	45.9%
Medi-Cal - Managed Care	1,504	24.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	268	4.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,299	21.0%
Free	0	0.0%
All Other Payers	1	0.0%
Total Patients	6,173	100%

Episodic Programs	Patients
BCCCP	0
CHDP	30
Family PACT	628
Other County Programs	33
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	691

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	787	$ 104,141	$ 74,996	$ 29,145	28.0%	$ 132	$ 37
Medicare - Managed Care	462	$ 68,549	$ 55,144	$ 13,405	19.6%	$ 148	$ 29
Medi-Cal	7,957	$ 1,342,057	$ 1,313,692	$ 28,365	2.1%	$ 169	$ 4
Medi-Cal - Managed Care	7,329	$ 1,077,243	$ 982,033	$ 95,210	8.8%	$ 147	$ 13
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	736	$ 121,604	$ 71,515	$ 50,089	41.2%	$ 165	$ 68
Self-Pay/ Sliding Fee	3,330	$ 462,084	$ 270,236	$ 191,848	41.5%	$ 139	$ 58
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	324	$ 32,574	$ 22,510	$ 10,064	30.9%	$ 101	$ 31
Child Health & Disability Prog (CHDI	119	$ 26,690	$ 884	$ 25,806	96.7%	$ 224	$ 217
Family Pact	1,657	$ 282,453	$ 139,834	$ 142,619	50.5%	$ 170	$ 86
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	98	$ 29,694	$ 10,178	$ 19,516	65.7%	$ 303	$ 199
All Other Payers	1	$ 80	$ 9	$ 71	88.8%	$ 80	$ 71
Total	22,800	$ 3,547,169	$ 2,941,031	$ 606,138	17.1%	$ 156	$ 27

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	3,547,169	100.0%
- Write-Offs & Adjustments	$	2,941,031	82.9%
Net Revenue (Collected)	$	606,138	17.1%
+ Other Revenue Sources	$	1,508,017	42.5%
Total Operating Revenue	$	2,114,155	59.6%
- Operating Expenses	$	3,973,709	112.0%
Net Income from Operations	$	(1,859,554)	-52.4%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	270,236	9.2%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	2,670,795	90.8%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	2,941,031	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	174.29	$ 200.93
Total Op Rev Per Encounter	$	92.73	$ 204.82
Operating Margin		-88.0%	1.9%
Cost-to-Charges		112.0%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,714,795	43.2%
Contract Services - Prof.	$	414,060	10.4%
Supplies - Medical & Dental	$	94,997	2.4%
Supplies - Office	$	14,431	0.4%
Outpatient Care Services	$	16,381	0.4%
Rent / Depreciation / Interest	$	413,954	10.4%
Utilities	$	61,120	1.5%
Continuing Education	$	1,477	0.0%
Information Technology	$	0	0.0%
All Others	$	1,242,494	31.3%
Total Expenses	$	3,973,709	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	1,037,638	68.8%
State Other	$	38,520	2.6%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	153,553	10.2%
Local	$	140,000	9.3%
Private	$	76,259	5.1%
Donations & Contributions	$	5,400	0.4%
Other Income	$	56,647	3.8%
Total Other Revenue	$	1,508,017	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374518	Rural (95-210)	No
Clinic Name	FAMILYHEALTH AT CITY COLLEGE	Encounter Volume	390
Address	1550 BROADWAY	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	Downtown/Golden Hill/Logan Heights
Report Period Begin and End Dates	10/22/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	146	37.4%	Mammogram	16
Evaluation and Management (new patient)	47	12.1%	HIV Testing	61
Hospital Related Services	0	0.0%	Pap Smear	16
Case Management Services	0	0.0%	Contraceptive Management	1
Medicine - Special Services	2	0.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	19	4.9%	DTaP, DTP, Diphtheria and Tetanus	11
Preventive Medicine (adults)	14	3.6%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	1	0.3%	Hepatitis B	1
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	153	39.2%	Influenza Virus Vaccine	32
Family Planning "Z" codes	1	0.3%	Measles, Mumps and Rubella and Varicella	2
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	7	1.8%	Poliovirus	1
Total Encounters by Service	390	100%	Varicella	1

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.06	24.0%	82	21.0%	1,366.67
Physician Assistants	0.03	12.0%	48	12.3%	1,600.00
Family Nurse Practitioners	0.16	64.0%	260	66.7%	1,625.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.25	100%	390	100%	1,560.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	1	0.4%
From 1 to 4 years	2	0.8%	4	1.6%
From 5 to 12 years	1	0.4%	4	1.6%
From 13 to 14 years	2	0.8%	2	0.8%
From 15 to 19 years	15	6.2%	20	8.2%
From 20 to 34 years	43	17.7%	64	26.3%
From 35 to 44 years	12	4.9%	23	9.5%
From 45 to 64 years	22	9.1%	26	10.7%
65 years and older	0	0.0%	2	0.8%
Total Patients	97	39.9%	146	60.1%

Poverty Level	All Patients	% of Total
Under 100%	189	77.8%
100% to 200%	39	16.0%
Above 200%	13	5.3%
Unknown	2	0.8%
Total Patients	243	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	8	3.3%
Black	35	14.4%
White (Incl. Hispanic)	130	53.5%
Nat. Amer / AK Native	0	0.0%
More Than One Race	14	5.8%
Other / Unknown	56	23.0%
Total Patients	243	100%
Ethnicity		
Hispanic	114	46.9%
Non-Hispanic	128	52.7%
Unknown	1	0.4%
Total Patients	243	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	7	2.9%
Medicare - Managed Care	0	0.0%
Medi-Cal	72	29.6%
Medi-Cal - Managed Care	94	38.7%
County Indigent / CMSP / MISP	1	0.4%
Private Insurance	7	2.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	61	25.1%
Free	1	0.4%
All Other Payers	0	0.0%
Total Patients	243	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	31
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	9
Total Episodic Patients (duplicated)	40

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	19	$ 3,767	$ 1,535	$ 2,232	59.3%	$ 198	$ 117
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	76	$ 16,210	$ (4,236)	$ 20,446	126.1%	$ 213	$ 269
Medi-Cal - Managed Care	161	$ 37,978	$ 549	$ 37,429	98.6%	$ 236	$ 232
County Indigent/CMSP/MISP	4	$ 653	$ 329	$ 324	49.6%	$ 163	$ 81
Private Insurance	11	$ 3,381	$ 1,533	$ 1,848	54.7%	$ 307	$ 168
Self-Pay/ Sliding Fee	66	$ 10,697	$ 8,092	$ 2,605	24.4%	$ 162	$ 39
Non-Pay (Free)	13	$ 1,352	$ 1,352	$ 0	0.0%	$ 104	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	40	$ 8,661	$ 3,464	$ 5,197	60.0%	$ 217	$ 130
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	390	$ 82,699	$ 12,618	$ 70,081	84.7%	$ 212	$ 180

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	82,699	100.0%
- Write-Offs & Adjustments	$	12,618	15.3%
Net Revenue (Collected)	$	70,081	84.7%
+ Other Revenue Sources	$	655,070	792.1%
Total Operating Revenue	$	725,151	876.9%
- Operating Expenses	$	755,830	914.0%
Net Income from Operations	$	(30,679)	-37.1%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	6,028	47.8%
Free/Complimentary	$	1,352	10.7%
Contractual Adjustments	$	3,174	25.2%
Bad Debts	$	2,064	16.4%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	12,618	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	1,938.03	$ 200.93
Total Op Rev Per Encounter	$	1,859.36	$ 204.82
Operating Margin		-4.2%	1.9%
Cost-to-Charges		914.0%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	278,186	36.8%
Contract Services - Prof.	$	421	0.1%
Supplies - Medical & Dental	$	42,136	5.6%
Supplies - Office	$	10,145	1.3%
Outpatient Care Services	$	3,831	0.5%
Rent / Depreciation / Interest	$	3,568	0.5%
Utilities	$	21,887	2.9%
Continuing Education	$	0	0.0%
Information Technology	$	1,898	0.3%
All Others	$	393,758	52.1%
Total Expenses	$	755,830	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	654,911	100.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	0	0.0%
Other Income	$	159	0.0%
Total Other Revenue	$	655,070	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374519	Rural (95-210)	No
Clinic Name	GRANGER SCHOOL BASED HEALTH CENTER	Encounter Volume	2691
Address	2101 GRANGER AVE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	1,202	44.7%
Evaluation and Management (new patient)	648	24.1%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	0	0.0%
Preventive Medicine (infant, child, adolescent)	0	0.0%
Preventive Medicine (adults)	382	14.2%
Counseling	0	0.0%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	459	17.1%
Total Encounters by Service	2,691	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	23
Pap Smear	38
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	0
Hemophilus Influenza B (Hib)	0
Hepatitis A	0
Hepatitis B	0
HepB and Hib	0
Influenza Virus Vaccine	0
Measles, Mumps and Rubella and Varicella	0
Pneumococcal	0
Poliovirus	0
Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.00	100.0%	2,691	100.0%	2,691.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.00	100%	2,691	100%	2,691.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	12	1.1%	15	1.4%
From 1 to 4 years	17	1.6%	20	1.9%
From 5 to 12 years	13	1.2%	17	1.6%
From 13 to 14 years	36	3.4%	119	11.3%
From 15 to 19 years	118	11.2%	120	11.4%
From 20 to 34 years	159	15.1%	158	15.0%
From 35 to 44 years	64	6.1%	72	6.8%
From 45 to 64 years	46	4.4%	48	4.5%
65 years and older	10	0.9%	12	1.1%
Total Patients	475	45.0%	581	55.0%

Poverty Level	All Patients	% of Total
Under 100%	744	70.5%
100% to 200%	228	21.6%
Above 200%	75	7.1%
Unknown	9	0.9%
Total Patients	1,056	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	167	15.8%
Black	16	1.5%
White (Incl. Hispanic)	725	68.7%
Nat. Amer / AK Native	96	9.1%
More Than One Race	34	3.2%
Other / Unknown	18	1.7%
Total Patients	1,056	100%
Ethnicity		
Hispanic	756	71.6%
Non-Hispanic	248	23.5%
Unknown	52	4.9%
Total Patients	1,056	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	20	1.9%
Medicare - Managed Care	10	0.9%
Medi-Cal	181	17.1%
Medi-Cal - Managed Care	657	62.2%
County Indigent / CMSP / MISP	31	2.9%
Private Insurance	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	157	14.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,056	100%

Episodic Programs	Patients
BCCCP	13
CHDP	0
Family PACT	42
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	55

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	68	$ 26,939	$ 2,099	$ 24,840	92.2%	$ 396	$ 365
Medicare - Managed Care	16	$ 2,740	$ 155	$ 2,585	94.3%	$ 171	$ 162
Medi-Cal	444	$ 19,359	$ 100	$ 19,259	99.5%	$ 44	$ 43
Medi-Cal - Managed Care	1,568	$ 246,331	$ 54	$ 246,277	100.0%	$ 157	$ 157
County Indigent/CMSP/MISP	86	$ 9,824	$ 556	$ 9,268	94.3%	$ 114	$ 108
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	434	$ 23,199	$ 1,313	$ 21,886	94.3%	$ 53	$ 50
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	29	$ 4,035	$ 407	$ 3,628	89.9%	$ 139	$ 125
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	46	$ 3,175	$ 31	$ 3,144	99.0%	$ 69	$ 68
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	2,691	$ 335,602	$ 4,715	$ 330,887	98.6%	$ 125	$ 123

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 335,602	100.0%
- Write-Offs & Adjustments	$ 4,715	1.4%
Net Revenue (Collected)	$ 330,887	98.6%
+ Other Revenue Sources	$ 46,685	13.9%
Total Operating Revenue	$ 377,572	112.5%
- Operating Expenses	$ 261,048	77.8%
Net Income from Operations	$ 116,524	34.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 3,402	72.2%
Bad Debts	$ 1,313	27.8%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 4,715	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 97.01	$ 200.93
Total Op Rev Per Encounter	$ 140.31	$ 204.82
Operating Margin	30.9%	1.9%
Cost-to-Charges	77.8%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 191,358	73.3%
Contract Services - Prof.	$ 12,687	4.9%
Supplies - Medical & Dental	$ 14,647	5.6%
Supplies - Office	$ 1,431	0.5%
Outpatient Care Services	$ 7,857	3.0%
Rent / Depreciation / Interest	$ 5,655	2.2%
Utilities	$ 809	0.3%
Continuing Education	$ 961	0.4%
Information Technology	$ 3,612	1.4%
All Others	$ 22,031	8.4%
Total Expenses	$ 261,048	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 36,477	78.1%
State Other	$ 4,955	10.6%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 2,119	4.5%
Donations & Contributions	$ 1,459	3.1%
Other Income	$ 1,675	3.6%
Total Other Revenue	$ 46,685	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374260	Rural (95-210)	No
Clinic Name	GROSSMONT SPRING VALLEY FAMILY HEALTH CENTER	Encounter Volume	41300
Address	8788 JAMACHA ROAD	Congressional District	53
		State Senate District	40
City	SPRING VALLEY	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	91977	MSSA Name:	Calavo Gardens/Casa de Oro/Cottonwood/Grossmont/Homelands/Lemon Grove Central and North/Mount Helix/Rancho San Diego/Spring Valley
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	9,556	23.1%	Mammogram	761
Evaluation and Management (new patient)	766	1.9%	HIV Testing	913
Hospital Related Services	1	0.0%	Pap Smear	657
Case Management Services	0	0.0%	Contraceptive Management	171
Medicine - Special Services	4,525	11.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,725	4.2%	DTaP, DTP, Diphtheria and Tetanus	1,188
Preventive Medicine (adults)	213	0.5%	Hemophilus Influenza B (Hib)	563
Counseling	940	2.3%	Hepatitis A	247
Integumentary System	79	0.2%	Hepatitis B	72
Maternity Care and Delivery	306	0.7%	HepB and Hib	0
Pathology / Laboratory	8,112	19.6%	Influenza Virus Vaccine	903
Family Planning "Z" codes	3,026	7.3%	Measles, Mumps and Rubella and Varicella	234
Dental encounters (CDT codes)	3,925	9.5%	Pneumococcal	696
All Other Services (not included in above)	8,126	19.7%	Poliovirus	100
Total Encounters by Service	41,300	100%	Varicella	127

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.98	24.6%	15,836	38.3%	3,179.92
Physician Assistants	0.60	3.0%	2,389	5.8%	3,981.67
Family Nurse Practitioners	0.66	3.3%	2,526	6.1%	3,827.27
Cert Nurse Midwives	0	0.0%	26	0.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.28	11.2%	10,128	24.5%	4,442.11
All Other Primary Care Providers	11.75	58.0%	10,395	25.2%	884.68
Total	20.27	100%	41,300	100%	2,037.49

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	253	1.9%	226	1.7%
From 1 to 4 years	657	4.9%	607	4.5%
From 5 to 12 years	918	6.9%	877	6.6%
From 13 to 14 years	160	1.2%	182	1.4%
From 15 to 19 years	357	2.7%	526	3.9%
From 20 to 34 years	793	5.9%	2,429	18.2%
From 35 to 44 years	500	3.7%	1,030	7.7%
From 45 to 64 years	1,264	9.5%	1,909	14.3%
65 years and older	250	1.9%	426	3.2%
Total Patients	5,152	38.6%	8,212	61.4%

Poverty Level	All Patients	% of Total
Under 100%	10,946	81.9%
100% to 200%	1,912	14.3%
Above 200%	223	1.7%
Unknown	283	2.1%
Total Patients	13,364	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	599	4.5%
Black	1,254	9.4%
White (Incl. Hispanic)	7,240	54.2%
Nat. Amer / AK Native	61	0.5%
More Than One Race	381	2.9%
Other / Unknown	3,829	28.7%
Total Patients	13,364	100%
Ethnicity		
Hispanic	7,190	53.8%
Non-Hispanic	5,288	39.6%
Unknown	886	6.6%
Total Patients	13,364	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	58	292

PATIENT COVERAGE	Patients	% of All Patients
Medicare	388	2.9%
Medicare - Managed Care	172	1.3%
Medi-Cal	5,089	38.1%
Medi-Cal - Managed Care	4,549	34.0%
County Indigent / CMSP / MISP	13	0.1%
Private Insurance	409	3.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,317	17.3%
Free	427	3.2%
All Other Payers	0	0.0%
Total Patients	13,364	100%

Episodic Programs	Patients
BCCCP	215
CHDP	1
Family PACT	225
Other County Programs	16
Children's Treatment Program	0
Other Payer - covered by a grant	464
Total Episodic Patients (duplicated)	921

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,368	$ 251,896	$ 37,119	$ 214,777	85.3%	$ 184	$ 157
Medicare - Managed Care	653	$ 111,998	$ 133	$ 111,865	99.9%	$ 172	$ 171
Medi-Cal	19,951	$ 3,536,502	$ (457,266)	$ 3,993,768	112.9%	$ 177	$ 200
Medi-Cal - Managed Care	13,093	$ 3,082,546	$ 335,636	$ 2,746,910	89.1%	$ 235	$ 210
County Indigent/CMSP/MISP	48	$ 7,933	$ 4,065	$ 3,868	48.8%	$ 165	$ 81
Private Insurance	1,010	$ 239,488	$ 101,178	$ 138,310	57.8%	$ 237	$ 137
Self-Pay/ Sliding Fee	3,757	$ 620,181	$ 446,156	$ 174,025	28.1%	$ 165	$ 46
Non-Pay (Free)	755	$ 65,492	$ 65,492	$ 0	0.0%	$ 87	$ 0
Breast Cancer	231	$ 31,849	$ 22,295	$ 9,554	30.0%	$ 138	$ 41
Child Health & Disability Prog (CHDI	14	$ 2,829	$ 1,622	$ 1,207	42.7%	$ 202	$ 86
Family Pact	303	$ 79,661	$ 31,865	$ 47,796	60.0%	$ 263	$ 158
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	117	$ 4,338	$ 1,061	$ 3,277	75.5%	$ 37	$ 28
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	41,300	$ 8,034,713	$ 589,356	$ 7,445,357	92.7%	$ 195	$ 180

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	8,034,713	100.0%
- Write-Offs & Adjustments	$	589,356	7.3%
Net Revenue (Collected)	$	7,445,357	92.7%
+ Other Revenue Sources	$	1,837,651	22.9%
Total Operating Revenue	$	9,283,008	115.5%
- Operating Expenses	$	7,786,833	96.9%
Net Income from Operations	$	1,496,175	18.6%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	278,002	47.2%
Free/Complimentary	$	65,492	11.1%
Contractual Adjustments	$	549,039	93.2%
Bad Debts	$	168,154	28.5%
Reconciliation	$	(471,331)	-80.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	589,356	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	188.54	$ 200.93
Total Op Rev Per Encounter	$	224.77	$ 204.82
Operating Margin		16.1%	1.9%
Cost-to-Charges		96.9%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	5,322,822	68.4%
Contract Services - Prof.	$	63,128	0.8%
Supplies - Medical & Dental	$	812,470	10.4%
Supplies - Office	$	35,076	0.5%
Outpatient Care Services	$	264,338	3.4%
Rent / Depreciation / Interest	$	251,907	3.2%
Utilities	$	122,304	1.6%
Continuing Education	$	7,596	0.1%
Information Technology	$	51,293	0.7%
All Others	$	855,899	11.0%
Total Expenses	$	7,786,833	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	355,111	19.3%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	621,027	33.8%
Local	$	0	0.0%
Private	$	3,635	0.2%
Donations & Contributions	$	0	0.0%
Other Income	$	857,878	46.7%
Total Other Revenue	$	1,837,651	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370876	Rural (95-210)	No
Clinic Name	IMPERIAL BEACH HEALTH CENTER	Encounter Volume	18179
Address	949 PALM AVENUE	Congressional District	51
		State Senate District	40
City	IMPERIAL BEACH	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	91932	MSSA Name:	Castle Park/Chula Vista Southwest/Imperial Beach West/Nestor East/Palm City/San Ysidro/South San Diego
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	13,649	75.1%	Mammogram	0
Evaluation and Management (new patient)	1,350	7.4%	HIV Testing	49
Hospital Related Services	248	1.4%	Pap Smear	305
Case Management Services	0	0.0%	Contraceptive Management	1,070
Medicine - Special Services	302	1.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,384	7.6%	DTaP, DTP, Diphtheria and Tetanus	750
Preventive Medicine (adults)	177	1.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	260
Integumentary System	129	0.7%	Hepatitis B	10
Maternity Care and Delivery	23	0.1%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,587
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	116
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	337
All Other Services (not included in above)	917	5.0%	Poliovirus	58
Total Encounters by Service	18,179	100%	Varicella	37

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.54	65.0%	12,945	71.2%	2,851.32
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.81	11.6%	2,337	12.9%	2,885.19
Cert Nurse Midwives	0.94	13.5%	2,462	13.5%	2,619.15
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.69	9.9%	435	2.4%	630.43
Total	6.98	100%	18,179	100%	2,604.44

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	103	1.8%	91	1.5%
From 1 to 4 years	195	3.3%	188	3.2%
From 5 to 12 years	305	5.2%	315	5.4%
From 13 to 14 years	71	1.2%	71	1.2%
From 15 to 19 years	160	2.7%	269	4.6%
From 20 to 34 years	308	5.2%	1,008	17.1%
From 35 to 44 years	170	2.9%	487	8.3%
From 45 to 64 years	568	9.7%	1,098	18.7%
65 years and older	166	2.8%	310	5.3%
Total Patients	2,046	34.8%	3,837	65.2%

Poverty Level	All Patients	% of Total
Under 100%	4,725	80.3%
100% to 200%	924	15.7%
Above 200%	92	1.6%
Unknown	142	2.4%
Total Patients	5,883	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	455	7.7%
Black	250	4.2%
White (Incl. Hispanic)	2,888	49.1%
Nat. Amer / AK Native	2	0.0%
More Than One Race	2,194	37.3%
Other / Unknown	94	1.6%
Total Patients	5,883	100%
Ethnicity		
Hispanic	3,780	64.3%
Non-Hispanic	2,021	34.4%
Unknown	82	1.4%
Total Patients	5,883	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	420	7.1%
Medicare - Managed Care	210	3.6%
Medi-Cal	1,169	19.9%
Medi-Cal - Managed Care	3,204	54.5%
County Indigent / CMSP / MISP	8	0.1%
Private Insurance	290	4.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	570	9.7%
Free	12	0.2%
All Other Payers	0	0.0%
Total Patients	5,883	100%

Episodic Programs	Patients
BCCCP	177
CHDP	492
Family PACT	359
Other County Programs	8
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,036

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,906	$ 100,807	$ 25,628	$ 75,179	74.6%	$ 53	$ 39
Medicare - Managed Care	708	$ 215,645	$ 6,082	$ 209,563	97.2%	$ 305	$ 296
Medi-Cal	1,576	$ 218,706	$ 33,822	$ 184,884	84.5%	$ 139	$ 117
Medi-Cal - Managed Care	10,200	$ 1,204,917	$ (661,531)	$ 1,866,448	154.9%	$ 118	$ 183
County Indigent/CMSP/MISP	38	$ 4,490	$ 1,732	$ 2,758	61.4%	$ 118	$ 73
Private Insurance	902	$ 146,235	$ 50,523	$ 95,712	65.5%	$ 162	$ 106
Self-Pay/ Sliding Fee	1,441	$ 199,120	$ 140,472	$ 58,648	29.5%	$ 138	$ 41
Non-Pay (Free)	45	$ 4,197	$ 4,197	$ 0	0.0%	$ 93	$ 0
Breast Cancer	202	$ 18,890	$ 13,469	$ 5,421	28.7%	$ 94	$ 27
Child Health & Disability Prog (CHDI	492	$ 81,601	$ 9,802	$ 71,799	88.0%	$ 166	$ 146
Family Pact	652	$ 80,953	$ 26,893	$ 54,060	66.8%	$ 124	$ 83
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	17	$ 818	$ 1	$ 817	99.9%	$ 48	$ 48
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	18,179	$ 2,276,379	$ (348,910)	$ 2,625,289	115.3%	$ 125	$ 144

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	2,276,379	100.0%
- Write-Offs & Adjustments	$	(348,910)	-15.3%
Net Revenue (Collected)	$	2,625,289	115.3%
+ Other Revenue Sources	$	1,410,975	62.0%
Total Operating Revenue	$	4,036,264	177.3%
- Operating Expenses	$	3,662,346	160.9%
Net Income from Operations	$	373,918	16.4%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	125,654	-36.0%
Free/Complimentary	$	4,197	-1.2%
Contractual Adjustments	$	(635,247)	182.1%
Bad Debts	$	24,834	-7.1%
Reconciliation	$	119,732	-34.3%
Other Adjustments	$	11,920	-3.4%
Total Write-offs & Adjustments	$	(348,910)	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	201.46	$	200.93
Total Op Rev Per Encounter	$	222.03	$	204.82
Operating Margin		9.3%		1.9%
Cost-to-Charges		160.9%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	2,829,854	77.3%
Contract Services - Prof.	$	168,485	4.6%
Supplies - Medical & Dental	$	180,314	4.9%
Supplies - Office	$	41,931	1.1%
Outpatient Care Services	$	114,640	3.1%
Rent / Depreciation / Interest	$	125,197	3.4%
Utilities	$	52,010	1.4%
Continuing Education	$	2,290	0.1%
Information Technology	$	0	0.0%
All Others	$	147,625	4.0%
Total Expenses	$	3,662,346	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	1,097,917	77.8%
State Other	$	65,061	4.6%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	25,086	1.8%
Local	$	0	0.0%
Private	$	162,418	11.5%
Donations & Contributions	$	3,794	0.3%
Other Income	$	56,699	4.0%
Total Other Revenue	$	1,410,975	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374422	Rural (95-210)	YES
Clinic Name	JULIAN MEDICAL CLINIC	Encounter Volume	4089
Address	2721 WASHINGTON ST	Congressional District	50
		State Senate District	38
City	JULIAN	State Assembly District	71
State	CA	MSSA Designation	Frontier
Zip Code	92036	MSSA Name:	Borrego Springs/Cuyamaca/Julian/Kentwood in the Pines/Laguna/Ocotillo Wells/Palomar/Pine Valley/Warner Springs
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,669	89.7%	Mammogram	63
Evaluation and Management (new patient)	174	4.3%	HIV Testing	31
Hospital Related Services	0	0.0%	Pap Smear	82
Case Management Services	0	0.0%	Contraceptive Management	36
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	133	3.3%	DTaP, DTP, Diphtheria and Tetanus	28
Preventive Medicine (adults)	86	2.1%	Hemophilus Influenza B (Hib)	23
Counseling	4	0.1%	Hepatitis A	21
Integumentary System	0	0.0%	Hepatitis B	27
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	192
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	21
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	59
All Other Services (not included in above)	23	0.6%	Poliovirus	25
Total Encounters by Service	4,089	100%	Varicella	60

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.99	91.7%	3,847	94.1%	3,885.86
Physician Assistants	0.03	2.8%	22	0.5%	733.33
Family Nurse Practitioners	0.06	5.6%	220	5.4%	3,666.67
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.08	100%	4,089	100%	3,786.11

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	8	0.6%	6	0.5%
From 1 to 4 years	34	2.6%	29	2.2%
From 5 to 12 years	63	4.8%	51	3.9%
From 13 to 14 years	24	1.8%	20	1.5%
From 15 to 19 years	28	2.1%	40	3.0%
From 20 to 34 years	59	4.5%	76	5.7%
From 35 to 44 years	38	2.9%	65	4.9%
From 45 to 64 years	193	14.6%	251	19.0%
65 years and older	159	12.0%	180	13.6%
Total Patients	606	45.8%	718	54.2%

Poverty Level	All Patients	% of Total
Under 100%	920	69.5%
100% to 200%	157	11.9%
Above 200%	151	11.4%
Unknown	96	7.3%
Total Patients	1,324	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	2	0.2%
Black	6	0.5%
White (Incl. Hispanic)	1,236	93.4%
Nat. Amer / AK Native	11	0.8%
More Than One Race	16	1.2%
Other / Unknown	53	4.0%
Total Patients	1,324	100%
Ethnicity		
Hispanic	145	11.0%
Non-Hispanic	1,097	82.9%
Unknown	82	6.2%
Total Patients	1,324	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	5	6

PATIENT COVERAGE	Patients	% of All Patients
Medicare	333	25.2%
Medicare - Managed Care	8	0.6%
Medi-Cal	60	4.5%
Medi-Cal - Managed Care	355	26.8%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	351	26.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	211	15.9%
Free	3	0.2%
All Other Payers	3	0.2%
Total Patients	1,324	100%

Episodic Programs	Patients
BCCCP	0
CHDP	2
Family PACT	5
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	7

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,259	$ 204,787	$ 61,252	$ 143,535	70.1%	$ 163	$ 114
Medicare - Managed Care	27	$ 4,411	$ (1,611)	$ 6,022	136.5%	$ 163	$ 223
Medi-Cal	181	$ 30,276	$ (7,392)	$ 37,668	124.4%	$ 167	$ 208
Medi-Cal - Managed Care	1,329	$ 345,227	$ 121,488	$ 223,739	64.8%	$ 260	$ 168
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	861	$ 132,150	$ 65,574	$ 66,576	50.4%	$ 153	$ 77
Self-Pay/ Sliding Fee	417	$ 59,941	$ 26,562	$ 33,379	55.7%	$ 144	$ 80
Non-Pay (Free)	3	$ 418	$ 418	$ 0	0.0%	$ 139	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	2	$ 580	$ 100	$ 480	82.8%	$ 290	$ 240
Family Pact	7	$ 1,015	$ 371	$ 644	63.4%	$ 145	$ 92
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	3	$ 802	$ 250	$ 552	68.8%	$ 267	$ 184
Total	4,089	$ 779,607	$ 267,012	$ 512,595	65.8%	$ 191	$ 125

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	779,607	100.0%
- Write-Offs & Adjustments	$	267,012	34.2%
Net Revenue (Collected)	$	512,595	65.8%
+ Other Revenue Sources	$	76,072	9.8%
Total Operating Revenue	$	588,667	75.5%
- Operating Expenses	$	1,461,070	187.4%
Net Income from Operations	$	(872,403)	-111.9%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	16,972	6.4%
Free/Complimentary	$	418	0.2%
Contractual Adjustments	$	226,998	85.0%
Bad Debts	$	22,624	8.5%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	267,012	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	357.32	$ 200.93
Total Op Rev Per Encounter	$	143.96	$ 204.82
Operating Margin		-148.2%	1.9%
Cost-to-Charges		187.4%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,166,311	79.8%
Contract Services - Prof.	$	33,318	2.3%
Supplies - Medical & Dental	$	17,674	1.2%
Supplies - Office	$	5,030	0.3%
Outpatient Care Services	$	2,468	0.2%
Rent / Depreciation / Interest	$	106,144	7.3%
Utilities	$	25,270	1.7%
Continuing Education	$	2,531	0.2%
Information Technology	$	7,832	0.5%
All Others	$	94,492	6.5%
Total Expenses	$	1,461,070	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	75,000	98.6%
State Other	$	508	0.7%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	437	0.6%
Donations & Contributions	$	127	0.2%
Other Income	$	0	0.0%
Total Other Revenue	$	76,072	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374470	Rural (95-210)	No
Clinic Name	KIDCARE EXPRESS	Encounter Volume	1021
Address	823 GATEWAY CENTER WAY	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	414	40.5%	Mammogram	8
Evaluation and Management (new patient)	200	19.6%	HIV Testing	114
Hospital Related Services	0	0.0%	Pap Smear	9
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	12	1.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	87	8.5%	DTaP, DTP, Diphtheria and Tetanus	33
Preventive Medicine (adults)	48	4.7%	Hemophilus Influenza B (Hib)	8
Counseling	2	0.2%	Hepatitis A	16
Integumentary System	0	0.0%	Hepatitis B	1
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	248	24.3%	Influenza Virus Vaccine	91
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	13
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	6
All Other Services (not included in above)	10	1.0%	Poliovirus	5
Total Encounters by Service	1,021	100%	Varicella	12

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.03	7.7%	298	29.2%	9,933.33
Family Nurse Practitioners	0.36	92.3%	723	70.8%	2,008.33
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.39	100%	1,021	100%	2,617.95

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	4	0.5%	3	0.3%
From 1 to 4 years	20	2.3%	20	2.3%
From 5 to 12 years	31	3.5%	29	3.3%
From 13 to 14 years	6	0.7%	4	0.5%
From 15 to 19 years	24	2.7%	23	2.6%
From 20 to 34 years	120	13.6%	189	21.4%
From 35 to 44 years	62	7.0%	102	11.6%
From 45 to 64 years	138	15.6%	90	10.2%
65 years and older	12	1.4%	5	0.6%
Total Patients	417	47.3%	465	52.7%

Poverty Level	All Patients	% of Total
Under 100%	783	88.8%
100% to 200%	83	9.4%
Above 200%	15	1.7%
Unknown	1	0.1%
Total Patients	882	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	24	2.7%
Black	132	15.0%
White (Incl. Hispanic)	408	46.3%
Nat. Amer / AK Native	10	1.1%
More Than One Race	181	20.5%
Other / Unknown	127	14.4%
Total Patients	882	100%
Ethnicity		
Hispanic	455	51.6%
Non-Hispanic	421	47.7%
Unknown	6	0.7%
Total Patients	882	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	14	1.6%
Medicare - Managed Care	2	0.2%
Medi-Cal	116	13.2%
Medi-Cal - Managed Care	134	15.2%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	2	0.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	220	24.9%
Free	394	44.7%
All Other Payers	0	0.0%
Total Patients	882	100%

Episodic Programs	Patients
BCCCP	0
CHDP	1
Family PACT	38
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	5
Total Episodic Patients (duplicated)	44

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	15	$ 2,092	$ 35	$ 2,057	98.3%	$ 139	$ 137
Medicare - Managed Care	2	$ 215	$ 2	$ 213	99.1%	$ 108	$ 107
Medi-Cal	120	$ 25,612	$ (2,914)	$ 28,526	111.4%	$ 213	$ 238
Medi-Cal - Managed Care	159	$ 19,129	$ 750	$ 18,379	96.1%	$ 120	$ 116
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	2	$ 669	$ 341	$ 328	49.0%	$ 335	$ 164
Self-Pay/ Sliding Fee	223	$ 41,942	$ 36,230	$ 5,712	13.6%	$ 188	$ 26
Non-Pay (Free)	459	$ 38,841	$ 38,841	$ 0	0.0%	$ 85	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	1	$ 404	$ 303	$ 101	25.0%	$ 404	$ 101
Family Pact	40	$ 10,105	$ 4,042	$ 6,063	60.0%	$ 253	$ 152
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	1,021	$ 139,009	$ 77,630	$ 61,379	44.2%	$ 136	$ 60

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	139,009	100.0%
- Write-Offs & Adjustments	$	77,630	55.8%
Net Revenue (Collected)	$	61,379	44.2%
+ Other Revenue Sources	$	281,152	202.3%
Total Operating Revenue	$	342,531	246.4%
- Operating Expenses	$	355,338	255.6%
Net Income from Operations	$	(12,807)	-9.2%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	35,251	45.4%
Free/Complimentary	$	38,841	50.0%
Contractual Adjustments	$	13,403	17.3%
Bad Debts	$	979	1.3%
Reconciliation	$	(10,844)	-14.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	77,630	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	348.03	$	200.93
Total Op Rev Per Encounter	$	335.49	$	204.82
Operating Margin		-3.7%		1.9%
Cost-to-Charges		255.6%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	246,070	69.2%
Contract Services - Prof.	$	447	0.1%
Supplies - Medical & Dental	$	15,350	4.3%
Supplies - Office	$	2,508	0.7%
Outpatient Care Services	$	7,855	2.2%
Rent / Depreciation / Interest	$	3,336	0.9%
Utilities	$	3,486	1.0%
Continuing Education	$	187	0.1%
Information Technology	$	1,639	0.5%
All Others	$	74,460	21.0%
Total Expenses	$	355,338	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	224,248	79.8%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	9,104	3.2%
Donations & Contributions	$	10,049	3.6%
Other Income	$	37,751	13.4%
Total Other Revenue	$	281,152	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374476	Rural (95-210)	No
Clinic Name	KIDCARE EXPRESS II (MOBILE UNIT)	Encounter Volume	1505
Address	823 GATEWAY CENTER WAY	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	533	35.4%	Mammogram	26
Evaluation and Management (new patient)	209	13.9%	HIV Testing	148
Hospital Related Services	0	0.0%	Pap Smear	10
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	12	0.8%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	266	17.7%	DTaP, DTP, Diphtheria and Tetanus	78
Preventive Medicine (adults)	85	5.6%	Hemophilus Influenza B (Hib)	13
Counseling	11	0.7%	Hepatitis A	51
Integumentary System	0	0.0%	Hepatitis B	5
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	376	25.0%	Influenza Virus Vaccine	87
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	51
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	18
All Other Services (not included in above)	13	0.9%	Poliovirus	20
Total Encounters by Service	1,505	100%	Varicella	42

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	7	0.5%	0
Physician Assistants	0.64	63.4%	906	60.2%	1,415.63
Family Nurse Practitioners	0.37	36.6%	592	39.3%	1,600.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.01	100%	1,505	100%	1,490.10

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	9	0.8%	2	0.2%
From 1 to 4 years	58	4.9%	49	4.2%
From 5 to 12 years	78	6.6%	65	5.5%
From 13 to 14 years	23	2.0%	26	2.2%
From 15 to 19 years	69	5.9%	37	3.2%
From 20 to 34 years	146	12.4%	136	11.6%
From 35 to 44 years	90	7.7%	111	9.5%
From 45 to 64 years	143	12.2%	123	10.5%
65 years and older	7	0.6%	2	0.2%
Total Patients	623	53.1%	551	46.9%

Poverty Level	All Patients	% of Total
Under 100%	981	83.6%
100% to 200%	162	13.8%
Above 200%	17	1.4%
Unknown	14	1.2%
Total Patients	1,174	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	32	2.7%
Black	134	11.4%
White (Incl. Hispanic)	535	45.6%
Nat. Amer / AK Native	18	1.5%
More Than One Race	158	13.5%
Other / Unknown	297	25.3%
Total Patients	1,174	100%
Ethnicity		
Hispanic	734	62.5%
Non-Hispanic	432	36.8%
Unknown	8	0.7%
Total Patients	1,174	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	8	8

PATIENT COVERAGE	Patients	% of All Patients
Medicare	6	0.5%
Medicare - Managed Care	3	0.3%
Medi-Cal	224	19.1%
Medi-Cal - Managed Care	201	17.1%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	7	0.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	434	37.0%
Free	299	25.5%
All Other Payers	0	0.0%
Total Patients	1,174	100%

Episodic Programs	Patients
BCCCP	0
CHDP	2
Family PACT	32
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	14
Total Episodic Patients (duplicated)	48

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	6	$ 1,424	$ 467	$ 957	67.2%	$ 237	$ 160
Medicare - Managed Care	3	$ 323	$ 3	$ 320	99.1%	$ 108	$ 107
Medi-Cal	277	$ 75,060	$ 9,882	$ 65,178	86.8%	$ 271	$ 235
Medi-Cal - Managed Care	234	$ 31,437	$ 361	$ 31,076	98.9%	$ 134	$ 133
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	7	$ 4,528	$ 3,877	$ 651	14.4%	$ 647	$ 93
Self-Pay/ Sliding Fee	489	$ 94,732	$ 83,002	$ 11,730	12.4%	$ 194	$ 24
Non-Pay (Free)	449	$ 35,718	$ 35,718	$ 0	0.0%	$ 80	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	2	$ 795	$ 596	$ 199	25.0%	$ 398	$ 100
Family Pact	38	$ 7,793	$ 3,117	$ 4,676	60.0%	$ 205	$ 123
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	1,505	$ 251,810	$ 137,023	$ 114,787	45.6%	$ 167	$ 76

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	251,810	100.0%
- Write-Offs & Adjustments	$	137,023	54.4%
Net Revenue (Collected)	$	114,787	45.6%
+ Other Revenue Sources	$	402,286	159.8%
Total Operating Revenue	$	517,073	205.3%
- Operating Expenses	$	517,544	205.5%
Net Income from Operations	$	(471)	-0.2%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	74,906	54.7%
Free/Complimentary	$	35,718	26.1%
Contractual Adjustments	$	41,114	30.0%
Bad Debts	$	8,096	5.9%
Reconciliation	$	(22,811)	-16.6%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	137,023	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	343.88	$	200.93
Total Op Rev Per Encounter	$	343.57	$	204.82
Operating Margin		-0.1%		1.9%
Cost-to-Charges		205.5%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	324,659	62.7%
Contract Services - Prof.	$	442	0.1%
Supplies - Medical & Dental	$	15,348	3.0%
Supplies - Office	$	3,000	0.6%
Outpatient Care Services	$	14,807	2.9%
Rent / Depreciation / Interest	$	22,532	4.4%
Utilities	$	11,335	2.2%
Continuing Education	$	187	0.0%
Information Technology	$	3,597	0.7%
All Others	$	121,637	23.5%
Total Expenses	$	517,544	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	373,767	92.9%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	22,625	5.6%
Donations & Contributions	$	2,500	0.6%
Other Income	$	3,394	0.8%
Total Other Revenue	$	402,286	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374474	Rural (95-210)	No
Clinic Name	KIDCARE EXPRESS III (MOBILE MEDICAL UNIT)	Encounter Volume	1682
Address	823 GATEWAY CENTER WAY	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	611	36.3%
Evaluation and Management (new patient)	350	20.8%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	11	0.7%
Preventive Medicine (infant, child, adolescent)	153	9.1%
Preventive Medicine (adults)	191	11.4%
Counseling	7	0.4%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	348	20.7%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	11	0.7%
Total Encounters by Service	1,682	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	13
HIV Testing	121
Pap Smear	3
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	76
Hemophilus Influenza B (Hib)	17
Hepatitis A	46
Hepatitis B	2
HepB and Hib	0
Influenza Virus Vaccine	124
Measles, Mumps and Rubella and Varicella	51
Pneumococcal	22
Poliovirus	9
Varicella	35

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.37	52.9%	947	56.3%	2,559.46
Family Nurse Practitioners	0.33	47.1%	735	43.7%	2,227.27
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.70	100%	1,682	100%	2,402.86

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	2	0.1%	1	0.1%
From 1 to 4 years	49	3.5%	52	3.7%
From 5 to 12 years	52	3.7%	53	3.8%
From 13 to 14 years	16	1.2%	10	0.7%
From 15 to 19 years	34	2.5%	20	1.4%
From 20 to 34 years	226	16.3%	256	18.5%
From 35 to 44 years	110	7.9%	131	9.4%
From 45 to 64 years	200	14.4%	159	11.5%
65 years and older	10	0.7%	6	0.4%
Total Patients	699	50.4%	688	49.6%

Poverty Level	All Patients	% of Total
Under 100%	1,256	90.6%
100% to 200%	100	7.2%
Above 200%	28	2.0%
Unknown	3	0.2%
Total Patients	1,387	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	50	3.6%
Black	180	13.0%
White (Incl. Hispanic)	627	45.2%
Nat. Amer / AK Native	10	0.7%
More Than One Race	412	29.7%
Other / Unknown	108	7.8%
Total Patients	1,387	100%
Ethnicity		
Hispanic	672	48.4%
Non-Hispanic	711	51.3%
Unknown	4	0.3%
Total Patients	1,387	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	2	2

PATIENT COVERAGE	Patients	% of All Patients
Medicare	12	0.9%
Medicare - Managed Care	2	0.1%
Medi-Cal	207	14.9%
Medi-Cal - Managed Care	203	14.6%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	220	15.9%
Free	743	53.6%
All Other Payers	0	0.0%
Total Patients	1,387	100%

Episodic Programs	Patients
BCCCP	0
CHDP	3
Family PACT	28
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	1
Total Episodic Patients (duplicated)	32

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	12	$ 1,910	$ 297	$ 1,613	84.5%	$ 159	$ 134
Medicare - Managed Care	2	$ 376	$ 200	$ 176	46.8%	$ 188	$ 88
Medi-Cal	240	$ 53,691	$ 17,586	$ 36,105	67.2%	$ 224	$ 150
Medi-Cal - Managed Care	240	$ 35,014	$ 809	$ 34,205	97.7%	$ 146	$ 143
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	254	$ 53,282	$ 49,334	$ 3,948	7.4%	$ 210	$ 16
Non-Pay (Free)	901	$ 79,845	$ 79,845	$ 0	0.0%	$ 89	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	3	$ 1,213	$ 909	$ 304	25.1%	$ 404	$ 101
Family Pact	30	$ 6,717	$ 2,687	$ 4,030	60.0%	$ 224	$ 134
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	1,682	$ 232,048	$ 151,667	$ 80,381	34.6%	$ 138	$ 48

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 232,048	100.0%
- Write-Offs & Adjustments	$ 151,667	65.4%
Net Revenue (Collected)	$ 80,381	34.6%
+ Other Revenue Sources	$ 188,131	81.1%
Total Operating Revenue	$ 268,512	115.7%
- Operating Expenses	$ 263,368	113.5%
Net Income from Operations	$ 5,144	2.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 43,377	28.6%
Free/Complimentary	$ 79,845	52.6%
Contractual Adjustments	$ 22,488	14.8%
Bad Debts	$ 5,957	3.9%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 151,667	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 156.58	$ 200.93
Total Op Rev Per Encounter	$ 159.64	$ 204.82
Operating Margin	1.9%	1.9%
Cost-to-Charges	113.5%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 179,976	68.3%
Contract Services - Prof.	$ 467	0.2%
Supplies - Medical & Dental	$ 16,858	6.4%
Supplies - Office	$ 3,592	1.4%
Outpatient Care Services	$ 10,774	4.1%
Rent / Depreciation / Interest	$ 1,272	0.5%
Utilities	$ 2,490	0.9%
Continuing Education	$ 187	0.1%
Information Technology	$ 3,894	1.5%
All Others	$ 43,858	16.7%
Total Expenses	$ 263,368	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 102,573	54.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 18,679	9.9%
Private	$ 13,316	7.1%
Donations & Contributions	$ 5,000	2.7%
Other Income	$ 48,563	25.8%
Total Other Revenue	$ 188,131	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374491	Rural (95-210)	No
Clinic Name	KING-CHAVEZ HEALTH CENTER	Encounter Volume	48280
Address	950 S EUCLID AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92114	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	14,016	29.0%	Mammogram	0
Evaluation and Management (new patient)	2,139	4.4%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	482
Case Management Services	0	0.0%	Contraceptive Management	35
Medicine - Special Services	5,915	12.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	759	1.6%	DTaP, DTP, Diphtheria and Tetanus	589
Preventive Medicine (adults)	151	0.3%	Hemophilus Influenza B (Hib)	133
Counseling	48	0.1%	Hepatitis A	150
Integumentary System	5	0.0%	Hepatitis B	126
Maternity Care and Delivery	40	0.1%	HepB and Hib	0
Pathology / Laboratory	694	1.4%	Influenza Virus Vaccine	885
Family Planning "Z" codes	942	2.0%	Measles, Mumps and Rubella and Varicella	110
Dental encounters (CDT codes)	19,857	41.1%	Pneumococcal	351
All Other Services (not included in above)	3,714	7.7%	Poliovirus	33
Total Encounters by Service	48,280	100%	Varicella	81

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.81	25.4%	11,095	23.0%	2,912.07
Physician Assistants	3.05	20.3%	7,603	15.7%	2,492.79
Family Nurse Practitioners	0.81	5.4%	1,974	4.1%	2,437.04
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	3.74	24.9%	20,757	43.0%	5,550.00
All Other Primary Care Providers	3.60	24.0%	6,851	14.2%	1,903.06
Total	15.01	100%	48,280	100%	3,216.52

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	171	1.2%	163	1.2%
From 1 to 4 years	610	4.4%	674	4.9%
From 5 to 12 years	932	6.7%	1,052	7.6%
From 13 to 14 years	219	1.6%	211	1.5%
From 15 to 19 years	520	3.8%	663	4.8%
From 20 to 34 years	882	6.4%	1,644	11.9%
From 35 to 44 years	578	4.2%	1,116	8.1%
From 45 to 64 years	1,541	11.2%	2,097	15.2%
65 years and older	286	2.1%	453	3.3%
Total Patients	5,739	41.6%	8,073	58.4%

Poverty Level	All Patients	% of Total
Under 100%	10,112	73.2%
100% to 200%	1,726	12.5%
Above 200%	318	2.3%
Unknown	1,656	12.0%
Total Patients	13,812	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	670	4.9%
Black	1,867	13.5%
White (Incl. Hispanic)	4,214	30.5%
Nat. Amer / AK Native	75	0.5%
More Than One Race	58	0.4%
Other / Unknown	6,928	50.2%
Total Patients	13,812	100%
Ethnicity		
Hispanic	7,951	57.6%
Non-Hispanic	3,902	28.3%
Unknown	1,959	14.2%
Total Patients	13,812	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	155	667

PATIENT COVERAGE	Patients	% of All Patients
Medicare	444	3.2%
Medicare - Managed Care	218	1.6%
Medi-Cal	5,087	36.8%
Medi-Cal - Managed Care	3,398	24.6%
County Indigent / CMSP / MISP	43	0.3%
Private Insurance	511	3.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	3,143	22.8%
Free	0	0.0%
All Other Payers	968	7.0%
Total Patients	13,812	100%

Episodic Programs	Patients
BCCCP	10
CHDP	399
Family PACT	143
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	1,249
Total Episodic Patients (duplicated)	1,801

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,219	$ 371,043	$ (22,415)	$ 393,458	106.0%	$ 167	$ 177
Medicare - Managed Care	1,179	$ 219,067	$ 53,760	$ 165,307	75.5%	$ 186	$ 140
Medi-Cal	20,348	$ 8,112,502	$ 3,620,547	$ 4,491,955	55.4%	$ 399	$ 221
Medi-Cal - Managed Care	13,991	$ 5,158,094	$ 1,426,885	$ 3,731,209	72.3%	$ 369	$ 267
County Indigent/CMSP/MISP	56	$ 6,279	$ 3,328	$ 2,951	47.0%	$ 112	$ 53
Private Insurance	2,963	$ 243,355	$ 128,032	$ 115,323	47.4%	$ 82	$ 39
Self-Pay/ Sliding Fee	4,871	$ 730,067	$ 434,658	$ 295,409	40.5%	$ 150	$ 61
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	16	$ 22,884	$ 16,887	$ 5,997	26.2%	$ 1,430	$ 375
Child Health & Disability Prog (CHDI	517	$ 8,936	$ 8,728	$ 208	2.3%	$ 17	$ 0
Family Pact	795	$ 78,941	$ 24,023	$ 54,918	69.6%	$ 99	$ 69
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	1,325	$ 152,398	$ (48,236)	$ 200,634	131.7%	$ 115	$ 151
Total	48,280	$ 15,103,566	$ 5,646,197	$ 9,457,369	62.6%	$ 313	$ 196

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 15,103,566	100.0%
- Write-Offs & Adjustments	$ 5,646,197	37.4%
Net Revenue (Collected)	$ 9,457,369	62.6%
+ Other Revenue Sources	$ 819,759	5.4%
Total Operating Revenue	$ 10,277,128	68.0%
- Operating Expenses	$ 9,315,428	61.7%
Net Income from Operations	$ 961,700	6.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 434,658	7.7%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 5,220,825	92.5%
Bad Debts	$ 0	0.0%
Reconciliation	$ (9,286)	-0.2%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 5,646,197	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 192.95	$ 200.93
Total Op Rev Per Encounter	$ 212.87	$ 204.82
Operating Margin	9.4%	1.9%
Cost-to-Charges	61.7%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 5,440,954	58.4%
Contract Services - Prof.	$ 505,386	5.4%
Supplies - Medical & Dental	$ 348,063	3.7%
Supplies - Office	$ 98,610	1.1%
Outpatient Care Services	$ 59,328	0.6%
Rent / Depreciation / Interest	$ 641,278	6.9%
Utilities	$ 136,195	1.5%
Continuing Education	$ 21,190	0.2%
Information Technology	$ 0	0.0%
All Others	$ 2,064,424	22.2%
Total Expenses	$ 9,315,428	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 797,519	97.3%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 2,306	0.3%
Local	$ 0	0.0%
Private	$ 20,000	2.4%
Donations & Contributions	$ 0	0.0%
Other Income	$ (66)	0.0%
Total Other Revenue	$ 819,759	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374445	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - CITY HEIGHTS	Encounter Volume	66339
Address	4060 FAIRMOUNT AVENUE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	Chollas Creek/City Heights/East San Diego/North Park/Oak Park/South Park
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	30,202	45.5%	Mammogram	213
Evaluation and Management (new patient)	3,690	5.6%	HIV Testing	817
Hospital Related Services	0	0.0%	Pap Smear	1,242
Case Management Services	0	0.0%	Contraceptive Management	255
Medicine - Special Services	5,449	8.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	4,140	6.2%	DTaP, DTP, Diphtheria and Tetanus	2,829
Preventive Medicine (adults)	1,301	2.0%	Hemophilus Influenza B (Hib)	720
Counseling	6	0.0%	Hepatitis A	927
Integumentary System	8	0.0%	Hepatitis B	949
Maternity Care and Delivery	18	0.0%	HepB and Hib	0
Pathology / Laboratory	1,166	1.8%	Influenza Virus Vaccine	2,988
Family Planning "Z" codes	8,160	12.3%	Measles, Mumps and Rubella and Varicella	799
Dental encounters (CDT codes)	10,466	15.8%	Pneumococcal	1,311
All Other Services (not included in above)	1,733	2.6%	Poliovirus	288
Total Encounters by Service	66,339	100%	Varicella	235

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	6.94	30.9%	24,680	37.2%	3,556.20
Physician Assistants	4.39	19.5%	14,722	22.2%	3,353.53
Family Nurse Practitioners	3.27	14.5%	9,660	14.6%	2,954.13
Cert Nurse Midwives	1.42	6.3%	3,600	5.4%	2,535.21
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.39	10.6%	10,466	15.8%	4,379.08
All Other Primary Care Providers	4.08	18.1%	3,211	4.8%	787.01
Total	22.49	100%	66,339	100%	2,949.71

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	305	1.6%	317	1.6%
From 1 to 4 years	909	4.6%	860	4.4%
From 5 to 12 years	1,486	7.6%	1,334	6.8%
From 13 to 14 years	290	1.5%	322	1.6%
From 15 to 19 years	650	3.3%	937	4.8%
From 20 to 34 years	1,083	5.5%	3,313	16.9%
From 35 to 44 years	652	3.3%	2,001	10.2%
From 45 to 64 years	1,292	6.6%	3,021	15.4%
65 years and older	294	1.5%	500	2.6%
Total Patients	6,961	35.6%	12,605	64.4%

Poverty Level	All Patients	% of Total
Under 100%	15,337	78.4%
100% to 200%	1,612	8.2%
Above 200%	191	1.0%
Unknown	2,426	12.4%
Total Patients	19,566	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	1,578	8.1%
Black	2,609	13.3%
White (Incl. Hispanic)	13,445	68.7%
Nat. Amer / AK Native	47	0.2%
More Than One Race	33	0.2%
Other / Unknown	1,854	9.5%
Total Patients	19,566	100%
Ethnicity		
Hispanic	12,770	65.3%
Non-Hispanic	6,543	33.4%
Unknown	253	1.3%
Total Patients	19,566	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	61	150

PATIENT COVERAGE	Patients	% of All Patients
Medicare	353	1.8%
Medicare - Managed Care	214	1.1%
Medi-Cal	4,565	23.3%
Medi-Cal - Managed Care	7,961	40.7%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	71	0.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	6,282	32.1%
Free	0	0.0%
All Other Payers	120	0.6%
Total Patients	19,566	100%

Episodic Programs	Patients
BCCCP	1,583
CHDP	1,034
Family PACT	988
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	3,605

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,536	$ 555,552	$ 220,924	$ 334,628	60.2%	$ 362	$ 218
Medicare - Managed Care	996	$ 851,440	$ 247,582	$ 603,858	70.9%	$ 855	$ 606
Medi-Cal	21,878	$ 5,052,032	$ 423,667	$ 4,628,365	91.6%	$ 231	$ 212
Medi-Cal - Managed Care	25,374	$ 8,313,657	$ 3,732,301	$ 4,581,356	55.1%	$ 328	$ 181
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	294	$ 1,357,592	$ 495,912	$ 861,680	63.5%	$ 4,618	$ 2,931
Self-Pay/ Sliding Fee	7,043	$ 4,763,049	$ 3,065,001	$ 1,698,048	35.7%	$ 676	$ 241
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	1,815	$ 1,005,796	$ 720,506	$ 285,290	28.4%	$ 554	$ 157
Child Health & Disability Prog (CHDI	5,309	$ 1,995,795	$ 1,074,861	$ 920,934	46.1%	$ 376	$ 173
Family Pact	1,519	$ 856,790	$ 613,764	$ 243,026	28.4%	$ 564	$ 160
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	575	$ 74,589	$ 15,235	$ 59,354	79.6%	$ 130	$ 103
Total	66,339	$ 24,826,292	$ 10,609,753	$ 14,216,539	57.3%	$ 374	$ 214

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	24,826,292	100.0%
- Write-Offs & Adjustments	$	10,609,753	42.7%
Net Revenue (Collected)	$	14,216,539	57.3%
+ Other Revenue Sources	$	3,361,404	13.5%
Total Operating Revenue	$	17,577,943	70.8%
- Operating Expenses	$	19,572,532	78.8%
Net Income from Operations	$	(1,994,589)	-8.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	3,065,001	28.9%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	7,544,752	71.1%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	10,609,753	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	295.04	$	200.93
Total Op Rev Per Encounter	$	264.97	$	204.82
Operating Margin		-11.3%		1.9%
Cost-to-Charges		78.8%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	13,143,972	67.2%
Contract Services - Prof.	$	909,476	4.6%
Supplies - Medical & Dental	$	814,505	4.2%
Supplies - Office	$	468,730	2.4%
Outpatient Care Services	$	259,130	1.3%
Rent / Depreciation / Interest	$	2,594,795	13.3%
Utilities	$	331,989	1.7%
Continuing Education	$	103,958	0.5%
Information Technology	$	192,605	1.0%
All Others	$	753,372	3.8%
Total Expenses	$	19,572,532	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	2,184,909	65.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	173,018	5.1%
Local	$	0	0.0%
Private	$	997,835	29.7%
Donations & Contributions	$	5,642	0.2%
Other Income	$	0	0.0%
Total Other Revenue	$	3,361,404	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374342	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - CITY HEIGHTS DENTAL	Encounter Volume	15382
Address	4305 UNIVERSITY AVENUE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	Chollas Creek/City Heights/East San Diego/North Park/Oak Park/South Park
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	15,382	100.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	15,382	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	4.06	100.0%	15,382	100.0%	3,788.67
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	4.06	100%	15,382	100%	3,788.67

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	5	0.1%	6	0.1%
From 1 to 4 years	388	7.8%	366	7.4%
From 5 to 12 years	786	15.8%	777	15.6%
From 13 to 14 years	125	2.5%	125	2.5%
From 15 to 19 years	159	3.2%	216	4.3%
From 20 to 34 years	270	5.4%	492	9.9%
From 35 to 44 years	156	3.1%	267	5.4%
From 45 to 64 years	291	5.8%	370	7.4%
65 years and older	90	1.8%	90	1.8%
Total Patients	2,270	45.6%	2,709	54.4%

Poverty Level	All Patients	% of Total
Under 100%	4,473	89.8%
100% to 200%	367	7.4%
Above 200%	34	0.7%
Unknown	105	2.1%
Total Patients	4,979	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	257	5.2%
Black	568	11.4%
White (Incl. Hispanic)	3,799	76.3%
Nat. Amer / AK Native	3	0.1%
More Than One Race	35	0.7%
Other / Unknown	317	6.4%
Total Patients	4,979	100%
Ethnicity		
Hispanic	3,409	68.5%
Non-Hispanic	1,253	25.2%
Unknown	317	6.4%
Total Patients	4,979	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	4,273	85.8%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	48	1.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	575	11.5%
Free	0	0.0%
All Other Payers	83	1.7%
Total Patients	4,979	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	13,070	$ 2,827,776	$ 1,163,361	$ 1,664,415	58.9%	$ 216	$ 127
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	184	$ 42,715	$ 25,794	$ 16,921	39.6%	$ 232	$ 92
Self-Pay/ Sliding Fee	1,795	$ 433,726	$ 312,981	$ 120,745	27.8%	$ 242	$ 67
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	333	$ 29,085	$ 3,729	$ 25,356	87.2%	$ 87	$ 76
Total	15,382	$ 3,333,302	$ 1,505,865	$ 1,827,437	54.8%	$ 217	$ 119

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	3,333,302	100.0%
- Write-Offs & Adjustments	$	1,505,865	45.2%
Net Revenue (Collected)	$	1,827,437	54.8%
+ Other Revenue Sources	$	346,514	10.4%
Total Operating Revenue	$	2,173,951	65.2%
- Operating Expenses	$	1,407,310	42.2%
Net Income from Operations	$	766,641	23.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	312,981	20.8%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	1,192,884	79.2%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	1,505,865	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	91.49	$ 200.93
Total Op Rev Per Encounter	$	141.33	$ 204.82
Operating Margin		35.3%	1.9%
Cost-to-Charges		42.2%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	990,977	70.4%
Contract Services - Prof.	$	57,142	4.1%
Supplies - Medical & Dental	$	151,194	10.7%
Supplies - Office	$	22,433	1.6%
Outpatient Care Services	$	22,044	1.6%
Rent / Depreciation / Interest	$	99,381	7.1%
Utilities	$	24,115	1.7%
Continuing Education	$	2,585	0.2%
Information Technology	$	0	0.0%
All Others	$	37,439	2.7%
Total Expenses	$	1,407,310	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	346,514	100.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	0	0.0%
Other Income	$	0	0.0%
Total Other Revenue	$	346,514	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374341	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - EL CAJON	Encounter Volume	14721
Address	165 SOUTH FIRST STREET	Congressional District	50
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92019	MSSA Name:	El Cajon Central and South/Fletcher Hills

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	9,762	66.3%	Mammogram	0
Evaluation and Management (new patient)	821	5.6%	HIV Testing	63
Hospital Related Services	0	0.0%	Pap Smear	207
Case Management Services	0	0.0%	Contraceptive Management	23
Medicine - Special Services	1,188	8.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,072	7.3%	DTaP, DTP, Diphtheria and Tetanus	766
Preventive Medicine (adults)	405	2.8%	Hemophilus Influenza B (Hib)	150
Counseling	1	0.0%	Hepatitis A	138
Integumentary System	15	0.1%	Hepatitis B	101
Maternity Care and Delivery	1	0.0%	HepB and Hib	0
Pathology / Laboratory	552	3.7%	Influenza Virus Vaccine	1,448
Family Planning "Z" codes	677	4.6%	Measles, Mumps and Rubella and Varicella	212
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	275
All Other Services (not included in above)	227	1.5%	Poliovirus	63
Total Encounters by Service	14,721	100%	Varicella	148

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.81	54.5%	8,563	58.2%	4,730.94
Physician Assistants	0.65	19.6%	2,867	19.5%	4,410.77
Family Nurse Practitioners	0.86	25.9%	3,291	22.4%	3,826.74
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.32	100%	14,721	100%	4,434.04

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	49	1.0%	41	0.8%
From 1 to 4 years	151	3.1%	172	3.5%
From 5 to 12 years	343	6.9%	312	6.3%
From 13 to 14 years	71	1.4%	62	1.3%
From 15 to 19 years	135	2.7%	197	4.0%
From 20 to 34 years	383	7.7%	605	12.2%
From 35 to 44 years	239	4.8%	359	7.3%
From 45 to 64 years	598	12.1%	893	18.1%
65 years and older	145	2.9%	188	3.8%
Total Patients	2,114	42.8%	2,829	57.2%

Poverty Level	**All Patients**	**% of Total**
Under 100%	3,514	71.1%
100% to 200%	420	8.5%
Above 200%	62	1.3%
Unknown	947	19.2%
Total Patients	4,943	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	41	0.8%
Black	137	2.8%
White (Incl. Hispanic)	4,561	92.3%
Nat. Amer / AK Native	5	0.1%
More Than One Race	1	0.0%
Other / Unknown	198	4.0%
Total Patients	4,943	100%
Ethnicity		
Hispanic	814	16.5%
Non-Hispanic	4,121	83.4%
Unknown	8	0.2%
Total Patients	4,943	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	10	30

PATIENT COVERAGE	Patients	% of All Patients
Medicare	149	3.0%
Medicare - Managed Care	55	1.1%
Medi-Cal	311	6.3%
Medi-Cal - Managed Care	3,948	79.9%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	4	0.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	473	9.6%
Free	0	0.0%
All Other Payers	3	0.1%
Total Patients	4,943	100%

Episodic Programs	Patients
BCCCP	11
CHDP	146
Family PACT	5
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	162

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	543	$ 122,596	$ 44,134	$ 78,462	64.0%	$ 226	$ 144
Medicare - Managed Care	167	$ 28,300	$ 8,229	$ 20,071	70.9%	$ 169	$ 120
Medi-Cal	952	$ 369,007	$ 244,784	$ 124,223	33.7%	$ 388	$ 130
Medi-Cal - Managed Care	11,020	$ 3,154,425	$ 1,702,661	$ 1,451,764	46.0%	$ 286	$ 132
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	13	$ 14,297	$ 2,489	$ 11,808	82.6%	$ 1,100	$ 908
Self-Pay/ Sliding Fee	479	$ 113,206	$ 67,328	$ 45,878	40.5%	$ 236	$ 96
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	71	$ 11,835	$ 7,599	$ 4,236	35.8%	$ 167	$ 60
Child Health & Disability Prog (CHDI	1,399	$ 515,903	$ 373,224	$ 142,679	27.7%	$ 369	$ 102
Family Pact	58	$ 9,684	$ 6,217	$ 3,467	35.8%	$ 167	$ 60
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	19	$ 6,036	$ 3,660	$ 2,376	39.4%	$ 318	$ 125
Total	14,721	$ 4,345,289	$ 2,460,325	$ 1,884,964	43.4%	$ 295	$ 128

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,345,289	100.0%
- Write-Offs & Adjustments	$ 2,460,325	56.6%
Net Revenue (Collected)	$ 1,884,964	43.4%
+ Other Revenue Sources	$ 70,014	1.6%
Total Operating Revenue	$ 1,954,978	45.0%
- Operating Expenses	$ 1,647,449	37.9%
Net Income from Operations	$ 307,529	7.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 67,328	2.7%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 2,392,997	97.3%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 2,460,325	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 111.91	$ 200.93
Total Op Rev Per Encounter	$ 132.80	$ 204.82
Operating Margin	15.7%	1.9%
Cost-to-Charges	37.9%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,309,733	79.5%
Contract Services - Prof.	$ 9,948	0.6%
Supplies - Medical & Dental	$ 86,647	5.3%
Supplies - Office	$ 30,656	1.9%
Outpatient Care Services	$ 4,077	0.2%
Rent / Depreciation / Interest	$ 64,740	3.9%
Utilities	$ 39,007	2.4%
Continuing Education	$ 2,851	0.2%
Information Technology	$ 0	0.0%
All Others	$ 99,790	6.1%
Total Expenses	$ 1,647,449	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 70,014	100.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 70,014	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374437	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - LEMON GROVE	Encounter Volume	13664
Address	7967 BROADWAY	Congressional District	53
		State Senate District	38
City	LEMON GROVE	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91945	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	4,115	30.1%	Mammogram	0
Evaluation and Management (new patient)	620	4.5%	HIV Testing	3
Hospital Related Services	0	0.0%	Pap Smear	87
Case Management Services	0	0.0%	Contraceptive Management	12
Medicine - Special Services	64	0.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	933	6.8%	DTaP, DTP, Diphtheria and Tetanus	561
Preventive Medicine (adults)	242	1.8%	Hemophilus Influenza B (Hib)	149
Counseling	1	0.0%	Hepatitis A	265
Integumentary System	0	0.0%	Hepatitis B	169
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	23	0.2%	Influenza Virus Vaccine	615
Family Planning "Z" codes	236	1.7%	Measles, Mumps and Rubella and Varicella	236
Dental encounters (CDT codes)	7,405	54.2%	Pneumococcal	215
All Other Services (not included in above)	25	0.2%	Poliovirus	140
Total Encounters by Service	13,664	100%	Varicella	142

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.51	43.4%	6,259	45.8%	4,145.03
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.97	56.6%	7,405	54.2%	3,758.88
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.48	100%	13,664	100%	3,926.44

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	46	1.1%	43	1.0%
From 1 to 4 years	239	5.6%	186	4.4%
From 5 to 12 years	372	8.8%	340	8.0%
From 13 to 14 years	79	1.9%	70	1.7%
From 15 to 19 years	205	4.8%	167	3.9%
From 20 to 34 years	276	6.5%	549	12.9%
From 35 to 44 years	202	4.8%	341	8.0%
From 45 to 64 years	413	9.7%	507	12.0%
65 years and older	103	2.4%	103	2.4%
Total Patients	1,935	45.6%	2,306	54.4%

Poverty Level	All Patients	% of Total
Under 100%	3,303	77.9%
100% to 200%	366	8.6%
Above 200%	36	0.8%
Unknown	536	12.6%
Total Patients	4,241	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	104	2.5%
Black	365	8.6%
White (Incl. Hispanic)	3,045	71.8%
Nat. Amer / AK Native	10	0.2%
More Than One Race	15	0.4%
Other / Unknown	702	16.6%
Total Patients	4,241	100%
Ethnicity		
Hispanic	2,184	51.5%
Non-Hispanic	1,549	36.5%
Unknown	508	12.0%
Total Patients	4,241	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	3	6

PATIENT COVERAGE	Patients	% of All Patients
Medicare	66	1.6%
Medicare - Managed Care	46	1.1%
Medi-Cal	1,739	41.0%
Medi-Cal - Managed Care	1,446	34.1%
County Indigent / CMSP / MISP	37	0.9%
Private Insurance	35	0.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	872	20.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,241	100%

Episodic Programs	Patients
BCCCP	48
CHDP	185
Family PACT	48
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	281

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	265	$ 67,057	$ 26,449	$ 40,608	60.6%	$ 253	$ 153
Medicare - Managed Care	220	$ 39,892	$ 11,398	$ 28,494	71.4%	$ 181	$ 130
Medi-Cal	7,121	$ 1,553,683	$ 662,219	$ 891,464	57.4%	$ 218	$ 125
Medi-Cal - Managed Care	3,532	$ 1,042,629	$ 483,217	$ 559,412	53.7%	$ 295	$ 158
County Indigent/CMSP/MISP	119	$ 17,486	$ 537	$ 16,949	96.9%	$ 147	$ 142
Private Insurance	105	$ 129,302	$ 76,827	$ 52,475	40.6%	$ 1,231	$ 500
Self-Pay/ Sliding Fee	1,317	$ 275,785	$ 175,325	$ 100,460	36.4%	$ 209	$ 76
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	59	$ 10,989	$ 5,058	$ 5,931	54.0%	$ 186	$ 101
Child Health & Disability Prog (CHDI	864	$ 333,439	$ 238,151	$ 95,288	28.6%	$ 386	$ 110
Family Pact	62	$ 11,438	$ 5,265	$ 6,173	54.0%	$ 184	$ 100
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	13,664	$ 3,481,700	$ 1,684,446	$ 1,797,254	51.6%	$ 255	$ 132

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	3,481,700	100.0%
- Write-Offs & Adjustments	$	1,684,446	48.4%
Net Revenue (Collected)	$	1,797,254	51.6%
+ Other Revenue Sources	$	206,357	5.9%
Total Operating Revenue	$	2,003,611	57.5%
- Operating Expenses	$	1,434,550	41.2%
Net Income from Operations	$	569,061	16.3%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	175,325	10.4%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	1,509,121	89.6%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	1,684,446	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	104.99	$ 200.93
Total Op Rev Per Encounter	$	146.63	$ 204.82
Operating Margin		28.4%	1.9%
Cost-to-Charges		41.2%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,112,582	77.6%
Contract Services - Prof.	$	1,386	0.1%
Supplies - Medical & Dental	$	148,850	10.4%
Supplies - Office	$	23,912	1.7%
Outpatient Care Services	$	19,537	1.4%
Rent / Depreciation / Interest	$	65,134	4.5%
Utilities	$	31,867	2.2%
Continuing Education	$	1,000	0.1%
Information Technology	$	0	0.0%
All Others	$	30,282	2.1%
Total Expenses	$	1,434,550	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	193,888	94.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	12,469	6.0%
Donations & Contributions	$	0	0.0%
Other Income	$	0	0.0%
Total Other Revenue	$	206,357	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374484	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - MOBILE CLINIC	Encounter Volume	540
Address	4060 FAIRMOUNT AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	Chollas Creek/City Heights/East San Diego/North Park/Oak Park/South Park
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	305
Evaluation and Management (new patient)	305	56.5%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	151	28.0%	Pneumococcal	0
All Other Services (not included in above)	84	15.6%	Poliovirus	0
Total Encounters by Service	540	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.10	50.0%	305	56.5%	3,050.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.05	25.0%	151	28.0%	3,020.00
All Other Primary Care Providers	0.05	25.0%	84	15.6%	1,680.00
Total	0.20	100%	540	100%	2,700.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	6	1.5%	7	1.8%
From 1 to 4 years	18	4.5%	17	4.3%
From 5 to 12 years	30	7.6%	27	6.8%
From 13 to 14 years	6	1.5%	7	1.8%
From 15 to 19 years	13	3.3%	19	4.8%
From 20 to 34 years	22	5.6%	67	16.9%
From 35 to 44 years	13	3.3%	41	10.4%
From 45 to 64 years	26	6.6%	61	15.4%
65 years and older	6	1.5%	10	2.5%
Total Patients	140	35.4%	256	64.6%

Poverty Level	All Patients	% of Total
Under 100%	310	78.3%
100% to 200%	33	8.3%
Above 200%	4	1.0%
Unknown	49	12.4%
Total Patients	396	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	32	8.1%
Black	53	13.4%
White (Incl. Hispanic)	272	68.7%
Nat. Amer / AK Native	1	0.3%
More Than One Race	1	0.3%
Other / Unknown	37	9.3%
Total Patients	396	100%
Ethnicity		
Hispanic	259	65.4%
Non-Hispanic	132	33.3%
Unknown	5	1.3%
Total Patients	396	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	108	27.3%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	0	0.0%
Free	288	72.7%
All Other Payers	0	0.0%
Total Patients	396	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	151	$ 32,888	$ 2,990	$ 29,898	90.9%	$ 218	$ 198
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Non-Pay (Free)	389	$ 84,724	$ 84,724	$ 0	0.0%	$ 218	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	540	$ 117,612	$ 87,714	$ 29,898	25.4%	$ 218	$ 55

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	117,612	100.0%
- Write-Offs & Adjustments	$	87,714	74.6%
Net Revenue (Collected)	$	29,898	25.4%
+ Other Revenue Sources	$	58,065	49.4%
Total Operating Revenue	$	87,963	74.8%
- Operating Expenses	$	100,588	85.5%
Net Income from Operations	$	(12,625)	-10.7%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	0	0.0%
Free/Complimentary	$	84,724	96.6%
Contractual Adjustments	$	2,990	3.4%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	87,714	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	186.27	$ 200.93
Total Op Rev Per Encounter	$	162.89	$ 204.82
Operating Margin		-14.4%	1.9%
Cost-to-Charges		85.5%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	59,028	58.7%
Contract Services - Prof.	$	0	0.0%
Supplies - Medical & Dental	$	4,050	4.0%
Supplies - Office	$	810	0.8%
Outpatient Care Services	$	0	0.0%
Rent / Depreciation / Interest	$	25,000	24.9%
Utilities	$	0	0.0%
Continuing Education	$	0	0.0%
Information Technology	$	3,600	3.6%
All Others	$	8,100	8.1%
Total Expenses	$	100,588	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	27,230	46.9%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	25,000	43.1%
Donations & Contributions	$	5,835	10.0%
Other Income	$	0	0.0%
Total Other Revenue	$	58,065	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374479	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - NATIONAL CITY	Encounter Volume	15948
Address	217 HIGHLAND AVE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	Chula Vista Central and Northwest/National City West

Report Period Begin and End Dates	1/1/2014	to	12/31/2014		
Clinic County	San Diego			**Responder Status**	**Responder**
Community/Free	Community Clinic			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	6,203	38.9%	Mammogram	0
Evaluation and Management (new patient)	771	4.8%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	207
Case Management Services	0	0.0%	Contraceptive Management	49
Medicine - Special Services	106	0.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,304	8.2%	DTaP, DTP, Diphtheria and Tetanus	742
Preventive Medicine (adults)	343	2.2%	Hemophilus Influenza B (Hib)	250
Counseling	0	0.0%	Hepatitis A	220
Integumentary System	0	0.0%	Hepatitis B	84
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	51	0.3%	Influenza Virus Vaccine	853
Family Planning "Z" codes	1,609	10.1%	Measles, Mumps and Rubella and Varicella	202
Dental encounters (CDT codes)	5,515	34.6%	Pneumococcal	408
All Other Services (not included in above)	46	0.3%	Poliovirus	75
Total Encounters by Service	15,948	100%	Varicella	161

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.57	45.9%	5,747	36.0%	3,660.51
Physician Assistants	0.92	26.9%	4,686	29.4%	5,093.48
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.93	27.2%	5,515	34.6%	5,930.11
All Other Primary Care Providers	(0.00)	0.0%	0	0.0%	0
Total	3.42	100%	15,948	100%	4,663.16

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	59	1.2%	84	1.7%
From 1 to 4 years	258	5.2%	252	5.0%
From 5 to 12 years	462	9.2%	440	8.8%
From 13 to 14 years	81	1.6%	86	1.7%
From 15 to 19 years	181	3.6%	255	5.1%
From 20 to 34 years	269	5.4%	856	17.1%
From 35 to 44 years	147	2.9%	433	8.6%
From 45 to 64 years	315	6.3%	615	12.3%
65 years and older	77	1.5%	139	2.8%
Total Patients	1,849	36.9%	3,160	63.1%

Poverty Level	All Patients	% of Total
Under 100%	3,664	73.1%
100% to 200%	452	9.0%
Above 200%	48	1.0%
Unknown	845	16.9%
Total Patients	5,009	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	212	4.2%
Black	226	4.5%
White (Incl. Hispanic)	4,198	83.8%
Nat. Amer / AK Native	4	0.1%
More Than One Race	9	0.2%
Other / Unknown	360	7.2%
Total Patients	5,009	100%
Ethnicity		
Hispanic	4,019	80.2%
Non-Hispanic	787	15.7%
Unknown	203	4.1%
Total Patients	5,009	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	16	41

PATIENT COVERAGE	Patients	% of All Patients
Medicare	84	1.7%
Medicare - Managed Care	57	1.1%
Medi-Cal	1,493	29.8%
Medi-Cal - Managed Care	2,047	40.9%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	6	0.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,285	25.7%
Free	0	0.0%
All Other Payers	37	0.7%
Total Patients	5,009	100%

Episodic Programs	Patients
BCCCP	14
CHDP	214
Family PACT	18
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	246

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	357	$ 92,044	$ 39,479	$ 52,565	57.1%	$ 258	$ 147
Medicare - Managed Care	196	$ 38,929	$ 11,320	$ 27,609	70.9%	$ 199	$ 141
Medi-Cal	6,787	$ 1,391,744	$ 560,294	$ 831,450	59.7%	$ 205	$ 123
Medi-Cal - Managed Care	5,228	$ 1,575,311	$ 737,459	$ 837,852	53.2%	$ 301	$ 160
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	57	$ 22,931	$ 19,633	$ 3,298	14.4%	$ 402	$ 58
Self-Pay/ Sliding Fee	1,327	$ 342,661	$ 229,912	$ 112,749	32.9%	$ 258	$ 85
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	155	$ 29,651	$ 10,190	$ 19,461	65.6%	$ 191	$ 126
Child Health & Disability Prog (CHDI	1,365	$ 632,283	$ 448,229	$ 184,054	29.1%	$ 463	$ 135
Family Pact	347	$ 65,996	$ 22,681	$ 43,315	65.6%	$ 190	$ 125
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	129	$ 16,665	$ 3,518	$ 13,147	78.9%	$ 129	$ 102
Total	15,948	$ 4,208,215	$ 2,082,715	$ 2,125,500	50.5%	$ 264	$ 133

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,208,215	100.0%
- Write-Offs & Adjustments	$ 2,082,715	49.5%
Net Revenue (Collected)	$ 2,125,500	50.5%
+ Other Revenue Sources	$ 242,335	5.8%
Total Operating Revenue	$ 2,367,835	56.3%
- Operating Expenses	$ 1,749,768	41.6%
Net Income from Operations	$ 618,067	14.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 229,912	11.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,852,803	89.0%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 2,082,715	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 109.72	$ 200.93
Total Op Rev Per Encounter	$ 148.47	$ 204.82
Operating Margin	26.1%	1.9%
Cost-to-Charges	41.6%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,220,517	69.8%
Contract Services - Prof.	$ 22,265	1.3%
Supplies - Medical & Dental	$ 139,854	8.0%
Supplies - Office	$ 34,457	2.0%
Outpatient Care Services	$ 22,294	1.3%
Rent / Depreciation / Interest	$ 122,794	7.0%
Utilities	$ 40,697	2.3%
Continuing Education	$ 2,531	0.1%
Information Technology	$ 0	0.0%
All Others	$ 144,359	8.3%
Total Expenses	$ 1,749,768	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 242,335	100.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 242,335	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374374	Rural (95-210)	No
Clinic Name	LA MAESTRA DENTAL CLINIC - EL CAJON	Encounter Volume	7917
Address	183 S 1ST ST	Congressional District	50
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92019	MSSA Name:	El Cajon Central and South/Fletcher Hills

Report Period Begin and End Dates	1/1/2014	to	12/31/2014		
Clinic County	San Diego			**Responder Status**	**Responder**
Community/Free	Community Clinic			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	7,917	100.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	7,917	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.94	100.0%	7,917	100.0%	4,080.93
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.94	100%	7,917	100%	4,080.93

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	1	0.0%
From 1 to 4 years	77	2.9%	65	2.4%
From 5 to 12 years	213	7.9%	159	5.9%
From 13 to 14 years	33	1.2%	31	1.2%
From 15 to 19 years	67	2.5%	54	2.0%
From 20 to 34 years	246	9.2%	323	12.0%
From 35 to 44 years	218	8.1%	221	8.2%
From 45 to 64 years	407	15.1%	320	11.9%
65 years and older	155	5.8%	97	3.6%
Total Patients	1,416	52.7%	1,271	47.3%

Poverty Level	All Patients	% of Total
Under 100%	2,632	98.0%
100% to 200%	39	1.5%
Above 200%	3	0.1%
Unknown	13	0.5%
Total Patients	2,687	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	12	0.4%
Black	44	1.6%
White (Incl. Hispanic)	503	18.7%
Nat. Amer / AK Native	1	0.0%
More Than One Race	14	0.5%
Other / Unknown	2,113	78.6%
Total Patients	2,687	100%
Ethnicity		
Hispanic	239	8.9%
Non-Hispanic	335	12.5%
Unknown	2,113	78.6%
Total Patients	2,687	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	2,564	95.4%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	1	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	115	4.3%
Free	0	0.0%
All Other Payers	7	0.3%
Total Patients	2,687	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	7,441	$ 1,907,639	$ 1,069,962	$ 837,677	43.9%	$ 256	$ 113
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	20	$ 4,525	$ 3,604	$ 921	20.4%	$ 226	$ 46
Self-Pay/ Sliding Fee	377	$ 92,327	$ 64,062	$ 28,265	30.6%	$ 245	$ 75
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	79	$ 6,066	$ 860	$ 5,206	85.8%	$ 77	$ 66
Total	7,917	$ 2,010,557	$ 1,138,488	$ 872,069	43.4%	$ 254	$ 110

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	2,010,557	100.0%
- Write-Offs & Adjustments	$	1,138,488	56.6%
Net Revenue (Collected)	$	872,069	43.4%
+ Other Revenue Sources	$	67,372	3.4%
Total Operating Revenue	$	939,441	46.7%
- Operating Expenses	$	708,597	35.2%
Net Income from Operations	$	230,844	11.5%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	64,062	5.6%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	1,074,426	94.4%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	1,138,488	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	89.50	$ 200.93
Total Op Rev Per Encounter	$	118.66	$ 204.82
Operating Margin		24.6%	1.9%
Cost-to-Charges		35.2%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	538,762	76.0%
Contract Services - Prof.	$	1,150	0.2%
Supplies - Medical & Dental	$	68,453	9.7%
Supplies - Office	$	13,064	1.8%
Outpatient Care Services	$	27,196	3.8%
Rent / Depreciation / Interest	$	23,118	3.3%
Utilities	$	14,879	2.1%
Continuing Education	$	1,385	0.2%
Information Technology	$	0	0.0%
All Others	$	20,590	2.9%
Total Expenses	$	708,597	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	67,372	100.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	0	0.0%
Other Income	$	0	0.0%
Total Other Revenue	$	67,372	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374436	Rural (95-210)	No
Clinic Name	LEMON GROVE FAMILY HEALTH CENTER	Encounter Volume	24848
Address	7592 BROADWAY	Congressional District	53
		State Senate District	38
City	LEMON GROVE	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91945	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	10,803	43.5%	Mammogram	1,088
Evaluation and Management (new patient)	1,075	4.3%	HIV Testing	1,027
Hospital Related Services	0	0.0%	Pap Smear	658
Case Management Services	0	0.0%	Contraceptive Management	11
Medicine - Special Services	268	1.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,910	7.7%	DTaP, DTP, Diphtheria and Tetanus	1,297
Preventive Medicine (adults)	344	1.4%	Hemophilus Influenza B (Hib)	501
Counseling	547	2.2%	Hepatitis A	382
Integumentary System	37	0.1%	Hepatitis B	118
Maternity Care and Delivery	134	0.5%	HepB and Hib	0
Pathology / Laboratory	7,002	28.2%	Influenza Virus Vaccine	857
Family Planning "Z" codes	2,093	8.4%	Measles, Mumps and Rubella and Varicella	308
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	853
All Other Services (not included in above)	635	2.6%	Poliovirus	139
Total Encounters by Service	24,848	100%	Varicella	200

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.95	39.7%	13,014	52.4%	3,294.68
Physician Assistants	2.02	20.3%	7,445	30.0%	3,685.64
Family Nurse Practitioners	0.33	3.3%	1,717	6.9%	5,203.03
Cert Nurse Midwives	0.01	0.1%	36	0.1%	3,600.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	3.63	36.5%	2,636	10.6%	726.17
Total	9.94	100%	24,848	100%	2,499.80

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	256	3.0%	220	2.5%
From 1 to 4 years	349	4.0%	325	3.8%
From 5 to 12 years	456	5.3%	385	4.5%
From 13 to 14 years	80	0.9%	105	1.2%
From 15 to 19 years	221	2.6%	331	3.8%
From 20 to 34 years	624	7.2%	1,625	18.8%
From 35 to 44 years	365	4.2%	738	8.5%
From 45 to 64 years	936	10.8%	1,315	15.2%
65 years and older	116	1.3%	199	2.3%
Total Patients	3,403	39.4%	5,243	60.6%

Poverty Level	All Patients	% of Total
Under 100%	7,194	83.2%
100% to 200%	1,224	14.2%
Above 200%	143	1.7%
Unknown	85	1.0%
Total Patients	8,646	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	403	4.7%
Black	1,258	14.6%
White (Incl. Hispanic)	4,945	57.2%
Nat. Amer / AK Native	48	0.6%
More Than One Race	346	4.0%
Other / Unknown	1,646	19.0%
Total Patients	8,646	100%
Ethnicity		
Hispanic	4,428	51.2%
Non-Hispanic	4,122	47.7%
Unknown	96	1.1%
Total Patients	8,646	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	27	65

PATIENT COVERAGE	Patients	% of All Patients
Medicare	289	3.3%
Medicare - Managed Care	118	1.4%
Medi-Cal	1,615	18.7%
Medi-Cal - Managed Care	4,407	51.0%
County Indigent / CMSP / MISP	11	0.1%
Private Insurance	240	2.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,960	22.7%
Free	6	0.1%
All Other Payers	0	0.0%
Total Patients	8,646	100%

Episodic Programs	Patients
BCCCP	191
CHDP	3
Family PACT	187
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	284
Total Episodic Patients (duplicated)	665

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	939	$ 184,298	$ 52,288	$ 132,010	71.6%	$ 196	$ 141
Medicare - Managed Care	402	$ 61,738	$ 24	$ 61,714	100.0%	$ 154	$ 154
Medi-Cal	6,254	$ 1,255,087	$ 225,735	$ 1,029,352	82.0%	$ 201	$ 165
Medi-Cal - Managed Care	13,010	$ 2,397,559	$ 149,370	$ 2,248,189	93.8%	$ 184	$ 173
County Indigent/CMSP/MISP	65	$ 12,729	$ 6,525	$ 6,204	48.7%	$ 196	$ 95
Private Insurance	517	$ 139,150	$ 61,961	$ 77,189	55.5%	$ 269	$ 149
Self-Pay/ Sliding Fee	2,880	$ 450,121	$ 343,622	$ 106,499	23.7%	$ 156	$ 37
Non-Pay (Free)	287	$ 23,757	$ 23,757	$ 0	0.0%	$ 83	$ 0
Breast Cancer	218	$ 31,278	$ 21,895	$ 9,383	30.0%	$ 143	$ 43
Child Health & Disability Prog (CHDI	5	$ 2,692	$ 2,019	$ 673	25.0%	$ 538	$ 135
Family Pact	271	$ 51,227	$ 20,491	$ 30,736	60.0%	$ 189	$ 113
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	24,848	$ 4,609,636	$ 907,687	$ 3,701,949	80.3%	$ 186	$ 149

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,609,636	100.0%
- Write-Offs & Adjustments	$ 907,687	19.7%
Net Revenue (Collected)	$ 3,701,949	80.3%
+ Other Revenue Sources	$ 1,230,428	26.7%
Total Operating Revenue	$ 4,932,377	107.0%
- Operating Expenses	$ 4,262,737	92.5%
Net Income from Operations	$ 669,640	14.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 243,960	26.9%
Free/Complimentary	$ 23,757	2.6%
Contractual Adjustments	$ 535,527	59.0%
Bad Debts	$ 99,662	11.0%
Reconciliation	$ 4,781	0.5%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 907,687	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 171.55	$ 200.93
Total Op Rev Per Encounter	$ 198.50	$ 204.82
Operating Margin	13.6%	1.9%
Cost-to-Charges	92.5%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,622,862	61.5%
Contract Services - Prof.	$ 29,430	0.7%
Supplies - Medical & Dental	$ 388,117	9.1%
Supplies - Office	$ 24,956	0.6%
Outpatient Care Services	$ 250,245	5.9%
Rent / Depreciation / Interest	$ 171,991	4.0%
Utilities	$ 72,387	1.7%
Continuing Education	$ 8,860	0.2%
Information Technology	$ 53,590	1.3%
All Others	$ 640,299	15.0%
Total Expenses	$ 4,262,737	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 680,684	55.3%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 3,069	0.2%
Local	$ 0	0.0%
Private	$ 83,198	6.8%
Donations & Contributions	$ 0	0.0%
Other Income	$ 463,477	37.7%
Total Other Revenue	$ 1,230,428	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370738	Rural (95-210)	No
Clinic Name	LINDA VISTA HEALTH CARE CENTER	Encounter Volume	46261
Address	6973 LINDA VISTA RD	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92111	MSSA Name:	Clairemont/Fiesta Shores/Linda Vista/Mission Beach/Sorrento/University City
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	35,692	77.2%	Mammogram	0
Evaluation and Management (new patient)	2,425	5.2%	HIV Testing	484
Hospital Related Services	0	0.0%	Pap Smear	1,042
Case Management Services	0	0.0%	Contraceptive Management	81
Medicine - Special Services	3,462	7.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	3,798	8.2%	DTaP, DTP, Diphtheria and Tetanus	1,986
Preventive Medicine (adults)	83	0.2%	Hemophilus Influenza B (Hib)	465
Counseling	46	0.1%	Hepatitis A	431
Integumentary System	21	0.0%	Hepatitis B	219
Maternity Care and Delivery	0	0.0%	HepB and Hib	11
Pathology / Laboratory	44	0.1%	Influenza Virus Vaccine	2,052
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	395
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1,103
All Other Services (not included in above)	690	1.5%	Poliovirus	66
Total Encounters by Service	46,261	100%	Varicella	99

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.58	39.7%	23,124	50.0%	4,144.09
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	4.27	30.4%	16,140	34.9%	3,779.86
Cert Nurse Midwives	0.32	2.3%	1,141	2.5%	3,565.63
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	3.89	27.7%	5,856	12.7%	1,505.40
Total	14.06	100%	46,261	100%	3,290.26

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	185	1.5%	175	1.4%
From 1 to 4 years	505	4.1%	455	3.7%
From 5 to 12 years	750	6.0%	751	6.0%
From 13 to 14 years	135	1.1%	151	1.2%
From 15 to 19 years	350	2.8%	396	3.2%
From 20 to 34 years	759	6.1%	1,617	13.0%
From 35 to 44 years	512	4.1%	908	7.3%
From 45 to 64 years	1,505	12.1%	2,287	18.4%
65 years and older	370	3.0%	626	5.0%
Total Patients	5,071	40.8%	7,366	59.2%

Poverty Level	All Patients	% of Total
Under 100%	9,477	76.2%
100% to 200%	2,497	20.1%
Above 200%	241	1.9%
Unknown	222	1.8%
Total Patients	12,437	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	3,131	25.2%
Black	978	7.9%
White (Incl. Hispanic)	8,111	65.2%
Nat. Amer / AK Native	58	0.5%
More Than One Race	48	0.4%
Other / Unknown	111	0.9%
Total Patients	12,437	100%
Ethnicity		
Hispanic	4,870	39.2%
Non-Hispanic	7,542	60.6%
Unknown	25	0.2%
Total Patients	12,437	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	11	64

PATIENT COVERAGE	Patients	% of All Patients
Medicare	678	5.5%
Medicare - Managed Care	483	3.9%
Medi-Cal	1,697	13.6%
Medi-Cal - Managed Care	7,324	58.9%
County Indigent / CMSP / MISP	48	0.4%
Private Insurance	87	0.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,120	17.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	12,437	100%

Episodic Programs	Patients
BCCCP	374
CHDP	904
Family PACT	304
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,582

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	3,353	$ 453,009	$ 23,852	$ 429,157	94.7%	$ 135	$ 128
Medicare - Managed Care	1,994	$ 308,984	$ 31,952	$ 277,032	89.7%	$ 155	$ 139
Medi-Cal	5,005	$ 851,506	$ 48,910	$ 802,596	94.3%	$ 170	$ 160
Medi-Cal - Managed Care	27,923	$ 3,752,782	$ 32,903	$ 3,719,879	99.1%	$ 134	$ 133
County Indigent/CMSP/MISP	182	$ 28,775	$ 27,818	$ 957	3.3%	$ 158	$ 5
Private Insurance	409	$ 38,277	$ 15,350	$ 22,927	59.9%	$ 94	$ 56
Self-Pay/ Sliding Fee	3,982	$ 425,835	$ 213,308	$ 212,527	49.9%	$ 107	$ 53
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	411	$ 37,367	$ 23,189	$ 14,178	37.9%	$ 91	$ 34
Child Health & Disability Prog (CHDI	1,350	$ 222,411	$ 14,175	$ 208,236	93.6%	$ 165	$ 154
Family Pact	1,652	$ 153,619	$ 54,160	$ 99,459	64.7%	$ 93	$ 60
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	46,261	$ 6,272,565	$ 485,617	$ 5,786,948	92.3%	$ 136	$ 125

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 6,272,565	100.0%
- Write-Offs & Adjustments	$ 485,617	7.7%
Net Revenue (Collected)	$ 5,786,948	92.3%
+ Other Revenue Sources	$ 1,639,704	26.1%
Total Operating Revenue	$ 7,426,652	118.4%
- Operating Expenses	$ 7,965,284	127.0%
Net Income from Operations	$ (538,632)	-8.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 192,488	39.6%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 209,151	43.1%
Bad Debts	$ 52,253	10.8%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 31,725	6.5%
Total Write-offs & Adjustments	$ 485,617	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 172.18	$ 200.93
Total Op Rev Per Encounter	$ 160.54	$ 204.82
Operating Margin	-7.3%	1.9%
Cost-to-Charges	127.0%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 6,031,366	75.7%
Contract Services - Prof.	$ 556,938	7.0%
Supplies - Medical & Dental	$ 344,136	4.3%
Supplies - Office	$ 86,173	1.1%
Outpatient Care Services	$ 40,317	0.5%
Rent / Depreciation / Interest	$ 427,656	5.4%
Utilities	$ 60,140	0.8%
Continuing Education	$ 8,845	0.1%
Information Technology	$ 43,393	0.5%
All Others	$ 366,320	4.6%
Total Expenses	$ 7,965,284	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 619,805	37.8%
State Other	$ 91,284	5.6%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 94,029	5.7%
Donations & Contributions	$ 27,949	1.7%
Other Income	$ 806,637	49.2%
Total Other Revenue	$ 1,639,704	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374438	Rural (95-210)	No
Clinic Name	LOGAN HEIGHTS FAMILY COUNSELING CENTER	Encounter Volume	13278
Address	2204 NATIONAL AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92113	MSSA Name:	Downtown/Golden Hill/Logan Heights

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	4,236	31.9%	Mammogram	0
Evaluation and Management (new patient)	1	0.0%	HIV Testing	2
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	9,037	68.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	4	0.0%	Poliovirus	0
Total Encounters by Service	13,278	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	9.53	100.0%	13,278	100.0%	1,393.28
Total	9.53	100%	13,278	100%	1,393.28

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	11	0.3%	3	0.1%
From 5 to 12 years	434	11.2%	238	6.2%
From 13 to 14 years	91	2.4%	70	1.8%
From 15 to 19 years	121	3.1%	174	4.5%
From 20 to 34 years	318	8.2%	548	14.2%
From 35 to 44 years	224	5.8%	349	9.0%
From 45 to 64 years	490	12.7%	696	18.0%
65 years and older	36	0.9%	64	1.7%
Total Patients	1,725	44.6%	2,142	55.4%

Poverty Level	All Patients	% of Total
Under 100%	3,255	84.2%
100% to 200%	549	14.2%
Above 200%	59	1.5%
Unknown	4	0.1%
Total Patients	3,867	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	85	2.2%
Black	358	9.3%
White (Incl. Hispanic)	2,795	72.3%
Nat. Amer / AK Native	15	0.4%
More Than One Race	95	2.5%
Other / Unknown	519	13.4%
Total Patients	3,867	100%
Ethnicity		
Hispanic	2,350	60.8%
Non-Hispanic	1,497	38.7%
Unknown	20	0.5%
Total Patients	3,867	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	7	33

PATIENT COVERAGE	Patients	% of All Patients
Medicare	236	6.1%
Medicare - Managed Care	12	0.3%
Medi-Cal	1,602	41.4%
Medi-Cal - Managed Care	1,132	29.3%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	9	0.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	356	9.2%
Free	520	13.4%
All Other Payers	0	0.0%
Total Patients	3,867	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	13
Total Episodic Patients (duplicated)	13

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,246	$ 353,463	$ 108,184	$ 245,279	69.4%	$ 284	$ 197
Medicare - Managed Care	12	$ 1,684	$ 7	$ 1,677	99.6%	$ 140	$ 140
Medi-Cal	8,700	$ 1,260,083	$ (2,323,847)	$ 3,583,930	284.4%	$ 145	$ 412
Medi-Cal - Managed Care	2,146	$ 841,781	$ 93,494	$ 748,287	88.9%	$ 392	$ 349
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	43	$ 7,445	$ 2,978	$ 4,467	60.0%	$ 173	$ 104
Self-Pay/ Sliding Fee	607	$ 104,128	$ 82,662	$ 21,466	20.6%	$ 172	$ 35
Non-Pay (Free)	524	$ 18,650	$ 18,650	$ 0	0.0%	$ 36	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	13,278	$ 2,587,234	$ (2,017,872)	$ 4,605,106	178.0%	$ 195	$ 347

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,587,234	100.0%
- Write-Offs & Adjustments	$ (2,017,872)	-78.0%
Net Revenue (Collected)	$ 4,605,106	178.0%
+ Other Revenue Sources	$ 1,203,181	46.5%
Total Operating Revenue	$ 5,808,287	224.5%
- Operating Expenses	$ 3,122,253	120.7%
Net Income from Operations	$ 2,686,034	103.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 62,586	-3.1%
Free/Complimentary	$ 18,650	-0.9%
Contractual Adjustments	$ (1,349,895)	66.9%
Bad Debts	$ 20,076	-1.0%
Reconciliation	$ (769,289)	38.1%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ (2,017,872)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 235.14	$ 200.93
Total Op Rev Per Encounter	$ 437.44	$ 204.82
Operating Margin	46.2%	1.9%
Cost-to-Charges	120.7%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,507,762	80.3%
Contract Services - Prof.	$ 58,245	1.9%
Supplies - Medical & Dental	$ 139,222	4.5%
Supplies - Office	$ 13,212	0.4%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 30,093	1.0%
Utilities	$ 44,771	1.4%
Continuing Education	$ 6,517	0.2%
Information Technology	$ 0	0.0%
All Others	$ 322,431	10.3%
Total Expenses	$ 3,122,253	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 41,388	3.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 982,774	81.7%
Local	$ 0	0.0%
Private	$ 1,382	0.1%
Donations & Contributions	$ 0	0.0%
Other Income	$ 177,637	14.8%
Total Other Revenue	$ 1,203,181	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370813	Rural (95-210)	No
Clinic Name	LOGAN HEIGHTS FAMILY HEALTH CENTER	Encounter Volume	147710
Address	1809 NATIONAL AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92113	MSSA Name:	Downtown/Golden Hill/Logan Heights

Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	41,610	28.2%	Mammogram	3,695
Evaluation and Management (new patient)	2,577	1.7%	HIV Testing	3,839
Hospital Related Services	9	0.0%	Pap Smear	3,746
Case Management Services	0	0.0%	Contraceptive Management	1,200
Medicine - Special Services	14,946	10.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	6,602	4.5%	DTaP, DTP, Diphtheria and Tetanus	3,826
Preventive Medicine (adults)	607	0.4%	Hemophilus Influenza B (Hib)	1,226
Counseling	6,061	4.1%	Hepatitis A	855
Integumentary System	477	0.3%	Hepatitis B	796
Maternity Care and Delivery	1,045	0.7%	HepB and Hib	0
Pathology / Laboratory	25,406	17.2%	Influenza Virus Vaccine	3,460
Family Planning "Z" codes	10,873	7.4%	Measles, Mumps and Rubella and Varicella	704
Dental encounters (CDT codes)	7,996	5.4%	Pneumococcal	2,184
All Other Services (not included in above)	29,501	20.0%	Poliovirus	323
Total Encounters by Service	147,710	100%	Varicella	336

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	18.19	22.1%	49,477	33.5%	2,720.01
Physician Assistants	5.91	7.2%	16,170	10.9%	2,736.04
Family Nurse Practitioners	4.85	5.9%	11,350	7.7%	2,340.21
Cert Nurse Midwives	1.83	2.2%	6,404	4.3%	3,499.45
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	4.46	5.4%	18,849	12.8%	4,226.23
All Other Primary Care Providers	46.89	57.1%	45,460	30.8%	969.50
Total	82.13	100%	147,710	100%	1,798.49

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	1,167	2.5%	1,107	2.3%
From 1 to 4 years	2,489	5.3%	2,059	4.4%
From 5 to 12 years	2,474	5.2%	2,280	4.8%
From 13 to 14 years	420	0.9%	455	1.0%
From 15 to 19 years	844	1.8%	1,520	3.2%
From 20 to 34 years	3,199	6.8%	7,905	16.7%
From 35 to 44 years	2,392	5.1%	4,385	9.3%
From 45 to 64 years	5,678	12.0%	7,031	14.9%
65 years and older	783	1.7%	1,100	2.3%
Total Patients	19,446	41.1%	27,842	58.9%

Poverty Level	All Patients	% of Total
Under 100%	39,263	83.0%
100% to 200%	6,445	13.6%
Above 200%	687	1.5%
Unknown	893	1.9%
Total Patients	47,288	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	900	1.9%
Black	3,237	6.8%
White (Incl. Hispanic)	33,592	71.0%
Nat. Amer / AK Native	184	0.4%
More Than One Race	922	1.9%
Other / Unknown	8,453	17.9%
Total Patients	47,288	100%
Ethnicity		
Hispanic	33,554	71.0%
Non-Hispanic	11,071	23.4%
Unknown	2,663	5.6%
Total Patients	47,288	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	191	711

PATIENT COVERAGE	Patients	% of All Patients
Medicare	1,033	2.2%
Medicare - Managed Care	398	0.8%
Medi-Cal	11,498	24.3%
Medi-Cal - Managed Care	10,791	22.8%
County Indigent / CMSP / MISP	41	0.1%
Private Insurance	4,354	9.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	8,134	17.2%
Free	11,039	23.3%
All Other Payers	0	0.0%
Total Patients	47,288	100%

Episodic Programs	Patients
BCCCP	2,412
CHDP	48
Family PACT	2,056
Other County Programs	13
Children's Treatment Program	15
Other Payer - covered by a grant	5,710
Total Episodic Patients (duplicated)	10,254

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	3,831	$ 742,146	$ 108,874	$ 633,272	85.3%	$ 194	$ 165
Medicare - Managed Care	1,568	$ 246,589	$ 2,584	$ 244,005	99.0%	$ 157	$ 156
Medi-Cal	48,469	$ 8,840,035	$ (4,147,521)	$ 12,987,556	146.9%	$ 182	$ 268
Medi-Cal - Managed Care	44,885	$ 10,849,464	$ 1,439,709	$ 9,409,755	86.7%	$ 242	$ 210
County Indigent/CMSP/MISP	122	$ 23,712	$ 11,646	$ 12,066	50.9%	$ 194	$ 99
Private Insurance	8,764	$ 2,217,090	$ 882,864	$ 1,334,226	60.2%	$ 253	$ 152
Self-Pay/ Sliding Fee	13,795	$ 3,320,683	$ 2,363,606	$ 957,077	28.8%	$ 241	$ 69
Non-Pay (Free)	19,632	$ 1,518,740	$ 1,518,740	$ 0	0.0%	$ 77	$ 0
Breast Cancer	2,908	$ 446,764	$ 312,736	$ 134,028	30.0%	$ 154	$ 46
Child Health & Disability Prog (CHDI	110	$ 32,749	$ 20,770	$ 11,979	36.6%	$ 298	$ 109
Family Pact	3,596	$ 972,402	$ 388,949	$ 583,453	60.0%	$ 270	$ 162
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	30	$ 5,005	$ 759	$ 4,246	84.8%	$ 167	$ 142
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	147,710	$ 29,215,379	$ 2,903,716	$ 26,311,663	90.1%	$ 198	$ 178

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 29,215,379	100.0%
- Write-Offs & Adjustments	$ 2,903,716	9.9%
Net Revenue (Collected)	$ 26,311,663	90.1%
+ Other Revenue Sources	$ 17,151,533	58.7%
Total Operating Revenue	$ 43,463,196	148.8%
- Operating Expenses	$ 36,319,764	124.3%
Net Income from Operations	$ 7,143,432	24.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,550,868	53.4%
Free/Complimentary	$ 1,518,740	52.3%
Contractual Adjustments	$ 2,984,811	102.8%
Bad Debts	$ 812,738	28.0%
Reconciliation	$ (3,963,441)	-136.5%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 2,903,716	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 245.89	$ 200.93
Total Op Rev Per Encounter	$ 294.25	$ 204.82
Operating Margin	16.4%	1.9%
Cost-to-Charges	124.3%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 22,706,310	62.5%
Contract Services - Prof.	$ 2,133,895	5.9%
Supplies - Medical & Dental	$ 2,264,626	6.2%
Supplies - Office	$ 274,265	0.8%
Outpatient Care Services	$ 965,509	2.7%
Rent / Depreciation / Interest	$ 1,169,256	3.2%
Utilities	$ 481,235	1.3%
Continuing Education	$ 29,650	0.1%
Information Technology	$ 463,789	1.3%
All Others	$ 5,831,229	16.1%
Total Expenses	$ 36,319,764	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 7,186,730	41.9%
State Other	$ 181,277	1.1%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 4,654,257	27.1%
Local	$ 32,765	0.2%
Private	$ 853,269	5.0%
Donations & Contributions	$ 126,728	0.7%
Other Income	$ 4,116,507	24.0%
Total Other Revenue	$ 17,151,533	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370936	Rural (95-210)	No
Clinic Name	MID-CITY COMMUNITY CLINIC	Encounter Volume	23382
Address	4290 POLK AVENUE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	Chollas Creek/City Heights/East San Diego/North Park/Oak Park/South Park
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	19,535	83.5%
Evaluation and Management (new patient)	1,556	6.7%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1,912	8.2%
Preventive Medicine (infant, child, adolescent)	0	0.0%
Preventive Medicine (adults)	297	1.3%
Counseling	1	0.0%
Integumentary System	14	0.1%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	20	0.1%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	47	0.2%
Total Encounters by Service	23,382	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	439
Pap Smear	780
Contraceptive Management	92
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	548
Hemophilus Influenza B (Hib)	0
Hepatitis A	55
Hepatitis B	91
HepB and Hib	0
Influenza Virus Vaccine	1,823
Measles, Mumps and Rubella and Varicella	3
Pneumococcal	209
Poliovirus	0
Varicella	4

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.67	44.1%	11,315	48.4%	3,083.11
Physician Assistants	0.37	4.4%	937	4.0%	2,532.43
Family Nurse Practitioners	1.99	23.9%	7,445	31.8%	3,741.21
Cert Nurse Midwives	0.40	4.8%	1,455	6.2%	3,637.50
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.89	22.7%	2,230	9.5%	1,179.89
Total	8.32	100%	23,382	100%	2,810.34

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	51	0.9%	122	2.1%
From 20 to 34 years	484	8.3%	1,167	20.1%
From 35 to 44 years	308	5.3%	732	12.6%
From 45 to 64 years	841	14.5%	1,480	25.5%
65 years and older	235	4.1%	380	6.6%
Total Patients	1,919	33.1%	3,881	66.9%

Poverty Level	All Patients	% of Total
Under 100%	4,656	80.3%
100% to 200%	958	16.5%
Above 200%	83	1.4%
Unknown	103	1.8%
Total Patients	5,800	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	1,013	17.5%
Black	1,013	17.5%
White (Incl. Hispanic)	3,582	61.8%
Nat. Amer / AK Native	25	0.4%
More Than One Race	108	1.9%
Other / Unknown	59	1.0%
Total Patients	5,800	100%
Ethnicity		
Hispanic	2,517	43.4%
Non-Hispanic	3,235	55.8%
Unknown	48	0.8%
Total Patients	5,800	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	17	144

PATIENT COVERAGE	Patients	% of All Patients
Medicare	430	7.4%
Medicare - Managed Care	535	9.2%
Medi-Cal	510	8.8%
Medi-Cal - Managed Care	3,026	52.2%
County Indigent / CMSP / MISP	23	0.4%
Private Insurance	39	0.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,237	21.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	5,800	100%

Episodic Programs	Patients
BCCCP	462
CHDP	0
Family PACT	219
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	681

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,176	$ 250,496	$ 13,926	$ 236,570	94.4%	$ 115	$ 109
Medicare - Managed Care	2,295	$ 400,402	$ 36,981	$ 363,421	90.8%	$ 174	$ 158
Medi-Cal	2,225	$ 482,906	$ 40,430	$ 442,476	91.6%	$ 217	$ 199
Medi-Cal - Managed Care	13,245	$ 1,672,005	$ 41,698	$ 1,630,307	97.5%	$ 126	$ 123
County Indigent/CMSP/MISP	112	$ 10,761	$ 7,698	$ 3,063	28.5%	$ 96	$ 27
Private Insurance	69	$ 4,210	$ 3,691	$ 519	12.3%	$ 61	$ 8
Self-Pay/ Sliding Fee	2,227	$ 254,874	$ 130,522	$ 124,352	48.8%	$ 114	$ 56
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	493	$ 40,062	$ 25,720	$ 14,342	35.8%	$ 81	$ 29
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	540	$ 72,072	$ 22,930	$ 49,142	68.2%	$ 133	$ 91
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	23,382	$ 3,187,788	$ 323,596	$ 2,864,192	89.8%	$ 136	$ 123

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,187,788	100.0%
- Write-Offs & Adjustments	$ 323,596	10.2%
Net Revenue (Collected)	$ 2,864,192	89.8%
+ Other Revenue Sources	$ 1,850,650	58.1%
Total Operating Revenue	$ 4,714,842	147.9%
- Operating Expenses	$ 4,636,520	145.4%
Net Income from Operations	$ 78,322	2.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 118,168	36.5%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 159,040	49.1%
Bad Debts	$ 30,051	9.3%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 16,337	5.0%
Total Write-offs & Adjustments	$ 323,596	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 198.29	$ 200.93
Total Op Rev Per Encounter	$ 201.64	$ 204.82
Operating Margin	1.7%	1.9%
Cost-to-Charges	145.4%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,332,298	71.9%
Contract Services - Prof.	$ 455,319	9.8%
Supplies - Medical & Dental	$ 216,597	4.7%
Supplies - Office	$ 43,385	0.9%
Outpatient Care Services	$ 20,832	0.4%
Rent / Depreciation / Interest	$ 144,177	3.1%
Utilities	$ 48,543	1.0%
Continuing Education	$ 6,070	0.1%
Information Technology	$ 102,384	2.2%
All Others	$ 266,915	5.8%
Total Expenses	$ 4,636,520	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 1,003,634	54.2%
State Other	$ 36,495	2.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 70,816	3.8%
Donations & Contributions	$ 135,129	7.3%
Other Income	$ 604,576	32.7%
Total Other Revenue	$ 1,850,650	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374324	Rural (95-210)	No
Clinic Name	MID-CITY COMMUNITY CLINIC (PEDIATRICS)	Encounter Volume	22444
Address	4305 UNIVERSITY AVENUE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	Chollas Creek/City Heights/East San Diego/North Park/Oak Park/South Park
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	13,766	61.3%	Mammogram	0
Evaluation and Management (new patient)	242	1.1%	HIV Testing	64
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	782	3.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	7,537	33.6%	DTaP, DTP, Diphtheria and Tetanus	1,716
Preventive Medicine (adults)	111	0.5%	Hemophilus Influenza B (Hib)	791
Counseling	0	0.0%	Hepatitis A	661
Integumentary System	1	0.0%	Hepatitis B	175
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	5	0.0%	Influenza Virus Vaccine	1,338
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1,064
All Other Services (not included in above)	0	0.0%	Poliovirus	65
Total Encounters by Service	22,444	100%	Varicella	68

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.18	56.4%	14,284	63.6%	4,491.82
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.56	27.7%	6,949	31.0%	4,454.49
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.90	16.0%	1,211	5.4%	1,345.56
Total	5.64	100%	22,444	100%	3,979.43

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	282	3.8%	300	4.0%
From 1 to 4 years	959	12.9%	927	12.5%
From 5 to 12 years	1,804	24.3%	1,643	22.1%
From 13 to 14 years	303	4.1%	309	4.2%
From 15 to 19 years	428	5.8%	481	6.5%
From 20 to 34 years	0	0.0%	0	0.0%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	0	0.0%	0	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	3,776	50.8%	3,660	49.2%

Poverty Level	All Patients	% of Total
Under 100%	6,379	85.8%
100% to 200%	910	12.2%
Above 200%	73	1.0%
Unknown	74	1.0%
Total Patients	7,436	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	244	3.3%
Black	858	11.5%
White (Incl. Hispanic)	1,127	15.2%
Nat. Amer / AK Native	9	0.1%
More Than One Race	35	0.5%
Other / Unknown	5,163	69.4%
Total Patients	7,436	100%
Ethnicity		
Hispanic	1,611	21.7%
Non-Hispanic	5,766	77.5%
Unknown	59	0.8%
Total Patients	7,436	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	9	57

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	1,350	18.2%
Medi-Cal - Managed Care	5,776	77.7%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	53	0.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	257	3.5%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,436	100%

Episodic Programs	Patients
BCCCP	0
CHDP	1,795
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,795

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	2,017	$ 243,234	$ 35,138	$ 208,096	85.6%	$ 121	$ 103
Medi-Cal - Managed Care	17,752	$ 2,795,488	$ 4,350	$ 2,791,138	99.8%	$ 157	$ 157
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	96	$ 16,046	$ 11,594	$ 4,452	27.7%	$ 167	$ 46
Self-Pay/ Sliding Fee	479	$ 51,989	$ 40,064	$ 11,925	22.9%	$ 109	$ 25
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	2,100	$ 330,267	$ 17,649	$ 312,618	94.7%	$ 157	$ 149
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	22,444	$ 3,437,024	$ 108,795	$ 3,328,229	96.8%	$ 153	$ 148

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,437,024	100.0%
- Write-Offs & Adjustments	$ 108,795	3.2%
Net Revenue (Collected)	$ 3,328,229	96.8%
+ Other Revenue Sources	$ 219,497	6.4%
Total Operating Revenue	$ 3,547,726	103.2%
- Operating Expenses	$ 2,960,599	86.1%
Net Income from Operations	$ 587,127	17.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 37,155	34.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 49,378	45.4%
Bad Debts	$ 5,803	5.3%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 16,459	15.1%
Total Write-offs & Adjustments	$ 108,795	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 131.91	$ 200.93
Total Op Rev Per Encounter	$ 158.07	$ 204.82
Operating Margin	16.5%	1.9%
Cost-to-Charges	86.1%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,400,089	81.1%
Contract Services - Prof.	$ 65,517	2.2%
Supplies - Medical & Dental	$ 64,933	2.2%
Supplies - Office	$ 18,618	0.6%
Outpatient Care Services	$ 1,228	0.0%
Rent / Depreciation / Interest	$ 129,490	4.4%
Utilities	$ 4,680	0.2%
Continuing Education	$ 1,414	0.0%
Information Technology	$ 68,555	2.3%
All Others	$ 206,075	7.0%
Total Expenses	$ 2,960,599	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 68,854	31.4%
State Other	$ 27,290	12.4%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 119,377	54.4%
Donations & Contributions	$ 3,944	1.8%
Other Income	$ 32	0.0%
Total Other Revenue	$ 219,497	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371163	Rural (95-210)	No
Clinic Name	MOUNTAIN EMPIRE FAMILY MEDICINE	Encounter Volume	4471
Address	31115 HIGHWAY 94	Congressional District	51
		State Senate District	40
City	CAMPO	State Assembly District	71
State	CA	MSSA Designation	Rural
Zip Code	91906	MSSA Name:	Buckman Springs/Canyon City/Jacumba/Morena Village/Tecate
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	3,342	74.7%
Evaluation and Management (new patient)	386	8.6%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	202	4.5%
Preventive Medicine (infant, child, adolescent)	411	9.2%
Preventive Medicine (adults)	57	1.3%
Counseling	0	0.0%
Integumentary System	8	0.2%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	65	1.5%
Total Encounters by Service	4,471	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	69
Pap Smear	47
Contraceptive Management	388
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	219
Hemophilus Influenza B (Hib)	95
Hepatitis A	95
Hepatitis B	6
HepB and Hib	1
Influenza Virus Vaccine	75
Measles, Mumps and Rubella and Varicella	74
Pneumococcal	136
Poliovirus	33
Varicella	51

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.12	8.8%	490	11.0%	4,083.33
Physician Assistants	0.14	10.2%	588	13.2%	4,200.00
Family Nurse Practitioners	1.00	73.0%	3,197	71.5%	3,197.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.11	8.0%	196	4.4%	1,781.82
Total	1.37	100%	4,471	100%	3,263.50

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	26	1.6%	29	1.8%
From 1 to 4 years	70	4.2%	62	3.8%
From 5 to 12 years	129	7.8%	115	7.0%
From 13 to 14 years	40	2.4%	32	1.9%
From 15 to 19 years	92	5.6%	101	6.1%
From 20 to 34 years	84	5.1%	135	8.2%
From 35 to 44 years	56	3.4%	85	5.1%
From 45 to 64 years	189	11.4%	231	14.0%
65 years and older	85	5.1%	90	5.5%
Total Patients	771	46.7%	880	53.3%

Poverty Level	All Patients	% of Total
Under 100%	916	55.5%
100% to 200%	157	9.5%
Above 200%	260	15.7%
Unknown	318	19.3%
Total Patients	1,651	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	21	1.3%
Black	39	2.4%
White (Incl. Hispanic)	1,275	77.2%
Nat. Amer / AK Native	13	0.8%
More Than One Race	0	0.0%
Other / Unknown	303	18.4%
Total Patients	1,651	100%
Ethnicity		
Hispanic	636	38.5%
Non-Hispanic	900	54.5%
Unknown	115	7.0%
Total Patients	1,651	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	125	7.6%
Medicare - Managed Care	34	2.1%
Medi-Cal	321	19.4%
Medi-Cal - Managed Care	551	33.4%
County Indigent / CMSP / MISP	3	0.2%
Private Insurance	219	13.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	398	24.1%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,651	100%

Episodic Programs	Patients
BCCCP	21
CHDP	0
Family PACT	19
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	40

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	596	$ 60,495	$ 15,376	$ 45,119	74.6%	$ 102	$ 76
Medicare - Managed Care	236	$ 76,063	$ 27,477	$ 48,586	63.9%	$ 322	$ 206
Medi-Cal	643	$ 101,881	$ (61,436)	$ 163,317	160.3%	$ 158	$ 254
Medi-Cal - Managed Care	1,899	$ 458,505	$ 255,148	$ 203,357	44.4%	$ 241	$ 107
County Indigent/CMSP/MISP	3	$ 430	$ 120	$ 310	72.1%	$ 143	$ 103
Private Insurance	596	$ 107,745	$ 55,928	$ 51,817	48.1%	$ 181	$ 87
Self-Pay/ Sliding Fee	421	$ 51,514	$ 45,798	$ 5,716	11.1%	$ 122	$ 14
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	27	$ 3,249	$ 2,711	$ 538	16.6%	$ 120	$ 20
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	50	$ 9,369	$ 5,291	$ 4,078	43.5%	$ 187	$ 82
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	4,471	$ 869,251	$ 346,413	$ 522,838	60.1%	$ 194	$ 117

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 869,251	100.0%
- Write-Offs & Adjustments	$ 346,413	39.9%
Net Revenue (Collected)	$ 522,838	60.1%
+ Other Revenue Sources	$ 1,160,886	133.6%
Total Operating Revenue	$ 1,683,724	193.7%
- Operating Expenses	$ 1,313,703	151.1%
Net Income from Operations	$ 370,021	42.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 15,938	4.6%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 363,977	105.1%
Bad Debts	$ 32,287	9.3%
Reconciliation	$ (65,789)	-19.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 346,413	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 293.83	$ 200.93
Total Op Rev Per Encounter	$ 376.59	$ 204.82
Operating Margin	22.0%	1.9%
Cost-to-Charges	151.1%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 948,886	72.2%
Contract Services - Prof.	$ 3,455	0.3%
Supplies - Medical & Dental	$ 70,903	5.4%
Supplies - Office	$ 9,100	0.7%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 82,754	6.3%
Utilities	$ 122,882	9.4%
Continuing Education	$ 1,423	0.1%
Information Technology	$ 0	0.0%
All Others	$ 74,300	5.7%
Total Expenses	$ 1,313,703	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 1,088,948	93.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 42,640	3.7%
Local	$ 0	0.0%
Private	$ 3,716	0.3%
Donations & Contributions	$ 8,587	0.7%
Other Income	$ 16,995	1.5%
Total Other Revenue	$ 1,160,886	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371654	Rural (95-210)	No
Clinic Name	NATIONAL CITY FAMILY CLINIC	Encounter Volume	15717
Address	1136 D AVE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	Chula Vista Central and Northwest/National City West

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	10,185	64.8%	Mammogram	0
Evaluation and Management (new patient)	1,195	7.6%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	321
Case Management Services	0	0.0%	Contraceptive Management	38
Medicine - Special Services	1,752	11.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,195	7.6%	DTaP, DTP, Diphtheria and Tetanus	1,204
Preventive Medicine (adults)	24	0.2%	Hemophilus Influenza B (Hib)	240
Counseling	3	0.0%	Hepatitis A	227
Integumentary System	12	0.1%	Hepatitis B	122
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	330	2.1%	Influenza Virus Vaccine	1,641
Family Planning "Z" codes	359	2.3%	Measles, Mumps and Rubella and Varicella	174
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	587
All Other Services (not included in above)	662	4.2%	Poliovirus	129
Total Encounters by Service	15,717	100%	Varicella	197

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.61	73.5%	11,713	74.5%	3,244.60
Physician Assistants	0.69	14.1%	3,142	20.0%	4,553.62
Family Nurse Practitioners	0.01	0.2%	47	0.3%	4,700.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.60	12.2%	815	5.2%	1,358.33
Total	4.91	100%	15,717	100%	3,201.02

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	80	1.4%	55	1.0%
From 1 to 4 years	180	3.2%	154	2.7%
From 5 to 12 years	336	6.0%	338	6.0%
From 13 to 14 years	71	1.3%	76	1.3%
From 15 to 19 years	164	2.9%	209	3.7%
From 20 to 34 years	299	5.3%	664	11.8%
From 35 to 44 years	213	3.8%	454	8.0%
From 45 to 64 years	601	10.7%	1,130	20.0%
65 years and older	204	3.6%	414	7.3%
Total Patients	2,148	38.1%	3,494	61.9%

Poverty Level	All Patients	% of Total
Under 100%	4,377	77.6%
100% to 200%	948	16.8%
Above 200%	194	3.4%
Unknown	123	2.2%
Total Patients	5,642	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	550	9.7%
Black	159	2.8%
White (Incl. Hispanic)	999	17.7%
Nat. Amer / AK Native	14	0.2%
More Than One Race	4	0.1%
Other / Unknown	3,916	69.4%
Total Patients	5,642	100%
Ethnicity		
Hispanic	4,362	77.3%
Non-Hispanic	1,074	19.0%
Unknown	206	3.7%
Total Patients	5,642	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	61	209

PATIENT COVERAGE	Patients	% of All Patients
Medicare	415	7.4%
Medicare - Managed Care	356	6.3%
Medi-Cal	501	8.9%
Medi-Cal - Managed Care	2,698	47.8%
County Indigent / CMSP / MISP	27	0.5%
Private Insurance	250	4.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,393	24.7%
Free	0	0.0%
All Other Payers	2	0.0%
Total Patients	5,642	100%

Episodic Programs	Patients
BCCCP	23
CHDP	752
Family PACT	17
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	1
Total Episodic Patients (duplicated)	793

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,967	$ 286,947	$ 7,658	$ 279,289	97.3%	$ 146	$ 142
Medicare - Managed Care	1,081	$ 241,677	$ 53,311	$ 188,366	77.9%	$ 224	$ 174
Medi-Cal	2,165	$ 758,291	$ 364,770	$ 393,521	51.9%	$ 350	$ 182
Medi-Cal - Managed Care	6,624	$ 2,471,734	$ 955,936	$ 1,515,798	61.3%	$ 373	$ 229
County Indigent/CMSP/MISP	51	$ 6,260	$ 2,140	$ 4,120	65.8%	$ 123	$ 81
Private Insurance	598	$ 142,418	$ 82,618	$ 59,800	42.0%	$ 238	$ 100
Self-Pay/ Sliding Fee	1,881	$ 219,475	$ 135,846	$ 83,629	38.1%	$ 117	$ 44
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	273	$ 27,835	$ 19,290	$ 8,545	30.7%	$ 102	$ 31
Child Health & Disability Prog (CHDI	752	$ 8,671	$ 7,328	$ 1,343	15.5%	$ 12	$ 2
Family Pact	208	$ 31,272	$ 12,340	$ 18,932	60.5%	$ 150	$ 91
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	117	$ 17,538	$ 12,947	$ 4,591	26.2%	$ 150	$ 39
Total	15,717	$ 4,212,118	$ 1,654,184	$ 2,557,934	60.7%	$ 268	$ 163

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,212,118	100.0%
- Write-Offs & Adjustments	$ 1,654,184	39.3%
Net Revenue (Collected)	$ 2,557,934	60.7%
+ Other Revenue Sources	$ 267,604	6.4%
Total Operating Revenue	$ 2,825,538	67.1%
- Operating Expenses	$ 2,914,803	69.2%
Net Income from Operations	$ (89,265)	-2.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 135,846	8.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,527,624	92.3%
Bad Debts	$ 0	0.0%
Reconciliation	$ (9,286)	-0.6%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,654,184	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 185.46	$ 200.93
Total Op Rev Per Encounter	$ 179.78	$ 204.82
Operating Margin	-3.2%	1.9%
Cost-to-Charges	69.2%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,802,049	61.8%
Contract Services - Prof.	$ 71,382	2.4%
Supplies - Medical & Dental	$ 170,957	5.9%
Supplies - Office	$ 63,226	2.2%
Outpatient Care Services	$ 25,520	0.9%
Rent / Depreciation / Interest	$ 89,401	3.1%
Utilities	$ 44,122	1.5%
Continuing Education	$ 4,850	0.2%
Information Technology	$ 0	0.0%
All Others	$ 643,296	22.1%
Total Expenses	$ 2,914,803	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 244,657	91.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 22,947	8.6%
Total Other Revenue	$ 267,604	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374480	Rural (95-210)	No
Clinic Name	NCHS CARLSBAD FAMILY MEDICINE	Encounter Volume	8949
Address	1295 CARLSBAD VILLAGE DR	Congressional District	49
		State Senate District	36
City	CARLSBAD	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92008	MSSA Name:	Carlsbad East/Encinitas East/Oceanside East

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	6,007	67.1%
Evaluation and Management (new patient)	913	10.2%
Hospital Related Services	128	1.4%
Case Management Services	0	0.0%
Medicine - Special Services	33	0.4%
Preventive Medicine (infant, child, adolescent)	1,486	16.6%
Preventive Medicine (adults)	122	1.4%
Counseling	5	0.1%
Integumentary System	10	0.1%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	245	2.7%
Total Encounters by Service	8,949	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	644
Pap Smear	207
Contraceptive Management	474
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	519
Hemophilus Influenza B (Hib)	186
Hepatitis A	179
Hepatitis B	79
HepB and Hib	0
Influenza Virus Vaccine	809
Measles, Mumps and Rubella and Varicella	167
Pneumococcal	312
Poliovirus	14
Varicella	83

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.02	54.3%	4,962	55.4%	4,864.71
Physician Assistants	0.80	42.6%	3,634	40.6%	4,542.50
Family Nurse Practitioners	0.04	2.1%	322	3.6%	8,050.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.02	1.1%	31	0.3%	1,550.00
Total	1.88	100%	8,949	100%	4,760.11

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	172	5.0%	191	5.5%
From 1 to 4 years	191	5.5%	202	5.8%
From 5 to 12 years	369	10.7%	364	10.5%
From 13 to 14 years	82	2.4%	78	2.3%
From 15 to 19 years	157	4.5%	200	5.8%
From 20 to 34 years	178	5.1%	338	9.8%
From 35 to 44 years	100	2.9%	223	6.4%
From 45 to 64 years	187	5.4%	362	10.5%
65 years and older	21	0.6%	44	1.3%
Total Patients	1,457	42.1%	2,002	57.9%

Poverty Level	All Patients	% of Total
Under 100%	2,185	63.2%
100% to 200%	861	24.9%
Above 200%	136	3.9%
Unknown	277	8.0%
Total Patients	3,459	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	114	3.3%
Black	71	2.1%
White (Incl. Hispanic)	1,263	36.5%
Nat. Amer / AK Native	3	0.1%
More Than One Race	85	2.5%
Other / Unknown	1,923	55.6%
Total Patients	3,459	100%
Ethnicity		
Hispanic	1,791	51.8%
Non-Hispanic	1,501	43.4%
Unknown	167	4.8%
Total Patients	3,459	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	1,478	4,358

PATIENT COVERAGE	Patients	% of All Patients
Medicare	48	1.4%
Medicare - Managed Care	14	0.4%
Medi-Cal	533	15.4%
Medi-Cal - Managed Care	1,917	55.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	208	6.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	739	21.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,459	100%

Episodic Programs	Patients
BCCCP	104
CHDP	2
Family PACT	123
Other County Programs	10
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	239

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	124	$ 15,487	$ (836)	$ 16,323	105.4%	$ 125	$ 132
Medicare - Managed Care	51	$ 8,322	$ (5,700)	$ 14,022	168.5%	$ 163	$ 275
Medi-Cal	1,639	$ 333,112	$ 18,560	$ 314,552	94.4%	$ 203	$ 192
Medi-Cal - Managed Care	5,258	$ 1,161,564	$ 255,172	$ 906,392	78.0%	$ 221	$ 172
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	430	$ 74,674	$ 35,280	$ 39,394	52.8%	$ 174	$ 92
Self-Pay/ Sliding Fee	1,156	$ 269,903	$ 219,157	$ 50,746	18.8%	$ 233	$ 44
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	106	$ 12,649	$ 9,626	$ 3,023	23.9%	$ 119	$ 29
Child Health & Disability Prog (CHDI	6	$ 1,213	$ 1,040	$ 173	14.3%	$ 202	$ 29
Family Pact	163	$ 22,244	$ 9,983	$ 12,261	55.1%	$ 136	$ 75
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	16	$ 2,516	$ 1,396	$ 1,120	44.5%	$ 157	$ 70
All Other Payers	0	$ 0	$ (79,615)	$ 79,615	0.0%	$ 0.00	$ 0.00
Total	8,949	$ 1,901,684	$ 464,063	$ 1,437,621	75.6%	$ 213	$ 161

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,901,684	100.0%
- Write-Offs & Adjustments	$	464,063	24.4%
Net Revenue (Collected)	$	1,437,621	75.6%
+ Other Revenue Sources	$	451,964	23.8%
Total Operating Revenue	$	1,889,585	99.4%
- Operating Expenses	$	1,509,607	79.4%
Net Income from Operations	$	379,978	20.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	215,141	46.4%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	324,521	69.9%
Bad Debts	$	4,016	0.9%
Reconciliation	$	(79,615)	-17.2%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	464,063	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	168.69	$ 200.93
Total Op Rev Per Encounter	$	211.15	$ 204.82
Operating Margin		20.1%	1.9%
Cost-to-Charges		79.4%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	690,692	45.8%
Contract Services - Prof.	$	8,477	0.6%
Supplies - Medical & Dental	$	41,742	2.8%
Supplies - Office	$	9,658	0.6%
Outpatient Care Services	$	15,742	1.0%
Rent / Depreciation / Interest	$	151,523	10.0%
Utilities	$	48,761	3.2%
Continuing Education	$	1,013	0.1%
Information Technology	$	11,820	0.8%
All Others	$	530,179	35.1%
Total Expenses	$	1,509,607	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	219,203	48.5%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	231,685	51.3%
Donations & Contributions	$	1,076	0.2%
Other Income	$	0	0.0%
Total Other Revenue	$	451,964	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374200	Rural (95-210)	No
Clinic Name	NCHS MISSION MESA COMMUNITY HEALTH CENTER	Encounter Volume	15701
Address	2210 MESA DR	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	Encinitas Central/Leucadia/Oceanside North and West/San Luis Rey/South Oceanside
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	10,705	68.2%	Mammogram	0
Evaluation and Management (new patient)	236	1.5%	HIV Testing	76
Hospital Related Services	272	1.7%	Pap Smear	2
Case Management Services	0	0.0%	Contraceptive Management	31
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	3,925	25.0%	DTaP, DTP, Diphtheria and Tetanus	1,595
Preventive Medicine (adults)	22	0.1%	Hemophilus Influenza B (Hib)	637
Counseling	0	0.0%	Hepatitis A	508
Integumentary System	2	0.0%	Hepatitis B	300
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	2,706
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	476
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1,005
All Other Services (not included in above)	539	3.4%	Poliovirus	45
Total Encounters by Service	15,701	100%	Varicella	175

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.10	60.3%	11,899	75.8%	5,666.19
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.38	39.7%	3,802	24.2%	2,755.07
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.48	100%	15,701	100%	4,511.78

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	427	9.0%	451	9.5%
From 1 to 4 years	606	12.7%	609	12.8%
From 5 to 12 years	944	19.9%	880	18.5%
From 13 to 14 years	173	3.6%	157	3.3%
From 15 to 19 years	240	5.0%	258	5.4%
From 20 to 34 years	5	0.1%	4	0.1%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	0	0.0%	0	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	2,395	50.4%	2,359	49.6%

Poverty Level	All Patients	% of Total
Under 100%	3,269	68.8%
100% to 200%	993	20.9%
Above 200%	103	2.2%
Unknown	389	8.2%
Total Patients	4,754	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	106	2.2%
Black	136	2.9%
White (Incl. Hispanic)	833	17.5%
Nat. Amer / AK Native	18	0.4%
More Than One Race	126	2.7%
Other / Unknown	3,535	74.4%
Total Patients	4,754	100%
Ethnicity		
Hispanic	3,509	73.8%
Non-Hispanic	954	20.1%
Unknown	291	6.1%
Total Patients	4,754	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	267	740

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	900	18.9%
Medi-Cal - Managed Care	3,241	68.2%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	223	4.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	390	8.2%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,754	100%

Episodic Programs	Patients
BCCCP	0
CHDP	22
Family PACT	9
Other County Programs	0
Children's Treatment Program	1
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	32

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	4,160	$ 842,469	$ 55,551	$ 786,918	93.4%	$ 203	$ 189
Medi-Cal - Managed Care	10,412	$ 2,452,058	$ 669,659	$ 1,782,399	72.7%	$ 236	$ 171
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	602	$ 115,081	$ 50,585	$ 64,496	56.0%	$ 191	$ 107
Self-Pay/ Sliding Fee	491	$ 181,654	$ 156,034	$ 25,620	14.1%	$ 370	$ 52
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	22	$ 14,233	$ 12,280	$ 1,953	13.7%	$ 647	$ 89
Family Pact	13	$ 75,909	$ 74,643	$ 1,266	1.7%	$ 5,839	$ 97
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	1	$ 214	$ 173	$ 41	19.2%	$ 214	$ 41
All Other Payers	0	$ 0	$ (172,100)	$ 172,100	0.0%	$ 0.00	$ 0.00
Total	15,701	$ 3,681,618	$ 846,825	$ 2,834,793	77.0%	$ 235	$ 181

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	3,681,618	100.0%
- Write-Offs & Adjustments	$	846,825	23.0%
Net Revenue (Collected)	$	2,834,793	77.0%
+ Other Revenue Sources	$	975,630	26.5%
Total Operating Revenue	$	3,810,423	103.5%
- Operating Expenses	$	2,344,214	63.7%
Net Income from Operations	$	1,466,209	39.8%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	141,673	16.7%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	862,891	101.9%
Bad Debts	$	14,361	1.7%
Reconciliation	$	(172,100)	-20.3%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	846,825	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	149.30	$	200.93
Total Op Rev Per Encounter	$	242.69	$	204.82
Operating Margin		38.5%		1.9%
Cost-to-Charges		63.7%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,234,927	52.7%
Contract Services - Prof.	$	153	0.0%
Supplies - Medical & Dental	$	54,286	2.3%
Supplies - Office	$	12,857	0.5%
Outpatient Care Services	$	1,724	0.1%
Rent / Depreciation / Interest	$	93,427	4.0%
Utilities	$	26,872	1.1%
Continuing Education	$	3,783	0.2%
Information Technology	$	22,472	1.0%
All Others	$	893,713	38.1%
Total Expenses	$	2,344,214	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	380,758	39.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	11	0.0%
Donations & Contributions	$	594,661	61.0%
Other Income	$	200	0.0%
Total Other Revenue	$	975,630	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374359	Rural (95-210)	No
Clinic Name	NCHS WOMENS HEALTH SERVICES - ENCINITAS	Encounter Volume	17719
Address	1130 2ND ST	Congressional District	49
		State Senate District	36
City	ENCINITAS	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92024	MSSA Name:	Encinitas Central/Leucadia/Oceanside North and West/San Luis Rey/South Oceanside
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,956	50.5%	Mammogram	0
Evaluation and Management (new patient)	1,262	7.1%	HIV Testing	2,075
Hospital Related Services	51	0.3%	Pap Smear	612
Case Management Services	69	0.4%	Contraceptive Management	1,945
Medicine - Special Services	14	0.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,786	10.1%	DTaP, DTP, Diphtheria and Tetanus	891
Preventive Medicine (adults)	327	1.8%	Hemophilus Influenza B (Hib)	257
Counseling	2,729	15.4%	Hepatitis A	22
Integumentary System	35	0.2%	Hepatitis B	132
Maternity Care and Delivery	2,231	12.6%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,387
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	215
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	530
All Other Services (not included in above)	259	1.5%	Poliovirus	43
Total Encounters by Service	17,719	100%	Varicella	106

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.77	53.5%	9,049	51.1%	3,266.79
Physician Assistants	0.10	1.9%	102	0.6%	1,020.00
Family Nurse Practitioners	0.74	14.3%	4,489	25.3%	6,066.22
Cert Nurse Midwives	1.00	19.3%	1,062	6.0%	1,062.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.57	11.0%	3,017	17.0%	5,292.98
Total	5.18	100%	17,719	100%	3,420.66

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	130	2.3%	145	2.6%
From 1 to 4 years	265	4.8%	257	4.6%
From 5 to 12 years	390	7.0%	395	7.1%
From 13 to 14 years	49	0.9%	65	1.2%
From 15 to 19 years	115	2.1%	231	4.2%
From 20 to 34 years	262	4.7%	1,017	18.3%
From 35 to 44 years	156	2.8%	683	12.3%
From 45 to 64 years	387	7.0%	851	15.3%
65 years and older	52	0.9%	111	2.0%
Total Patients	1,806	32.5%	3,755	67.5%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	149	2.7%
Black	77	1.4%
White (Incl. Hispanic)	2,364	42.5%
Nat. Amer / AK Native	5	0.1%
More Than One Race	112	2.0%
Other / Unknown	2,854	51.3%
Total Patients	5,561	100%
Ethnicity		
Hispanic	2,950	53.0%
Non-Hispanic	2,291	41.2%
Unknown	320	5.8%
Total Patients	5,561	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	3,745	67.3%
100% to 200%	1,426	25.6%
Above 200%	181	3.3%
Unknown	209	3.8%
Total Patients	5,561	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	446	1,588

PATIENT COVERAGE	Patients	% of All Patients
Medicare	97	1.7%
Medicare - Managed Care	22	0.4%
Medi-Cal	840	15.1%
Medi-Cal - Managed Care	2,501	45.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	273	4.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,828	32.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	5,561	100%

Episodic Programs	Patients
BCCCP	336
CHDP	8
Family PACT	663
Other County Programs	14
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,021

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	228	$ 35,793	$ (26,688)	$ 62,481	174.6%	$ 157	$ 274
Medicare - Managed Care	72	$ 8,557	$ (4,728)	$ 13,285	155.3%	$ 119	$ 185
Medi-Cal	6,076	$ 744,481	$ (378,966)	$ 1,123,447	150.9%	$ 123	$ 185
Medi-Cal - Managed Care	6,948	$ 1,461,025	$ 231,863	$ 1,229,162	84.1%	$ 210	$ 177
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	616	$ 76,966	$ 35,402	$ 41,564	54.0%	$ 125	$ 67
Self-Pay/ Sliding Fee	2,301	$ 546,294	$ 418,642	$ 127,652	23.4%	$ 237	$ 55
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	431	$ 46,903	$ 34,678	$ 12,225	26.1%	$ 109	$ 28
Child Health & Disability Prog (CHDI	11	$ 5,600	$ 4,860	$ 740	13.2%	$ 509	$ 67
Family Pact	1,012	$ 562,873	$ 397,538	$ 165,335	29.4%	$ 556	$ 163
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	24	$ 5,102	$ 14	$ 5,088	99.7%	$ 213	$ 212
All Other Payers	0	$ 0	$ (83,253)	$ 83,253	0.0%	$ 0.00	$ 0.00
Total	17,719	$ 3,493,594	$ 629,362	$ 2,864,232	82.0%	$ 197	$ 162

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	3,493,594	100.0%
- Write-Offs & Adjustments	$	629,362	18.0%
Net Revenue (Collected)	$	2,864,232	82.0%
+ Other Revenue Sources	$	454,871	13.0%
Total Operating Revenue	$	3,319,103	95.0%
- Operating Expenses	$	3,292,165	94.2%
Net Income from Operations	$	26,938	0.8%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	426,501	67.8%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	293,973	46.7%
Bad Debts	$	(7,859)	-1.2%
Reconciliation	$	(83,253)	-13.2%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	629,362	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	185.80	$ 200.93
Total Op Rev Per Encounter	$	187.32	$ 204.82
Operating Margin		0.8%	1.9%
Cost-to-Charges		94.2%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,734,719	52.7%
Contract Services - Prof.	$	25,439	0.8%
Supplies - Medical & Dental	$	185,127	5.6%
Supplies - Office	$	18,253	0.6%
Outpatient Care Services	$	42,751	1.3%
Rent / Depreciation / Interest	$	146,823	4.5%
Utilities	$	45,627	1.4%
Continuing Education	$	2,997	0.1%
Information Technology	$	32,109	1.0%
All Others	$	1,058,320	32.1%
Total Expenses	$	3,292,165	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	432,106	95.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	20,862	4.6%
Donations & Contributions	$	1,488	0.3%
Other Income	$	415	0.1%
Total Other Revenue	$	454,871	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374274	Rural (95-210)	No
Clinic Name	NCHS WOMENS HEALTH SERVICES - OCEANSIDE	Encounter Volume	14191
Address	2210 MESA DR	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	Encinitas Central/Leucadia/Oceanside North and West/San Luis Rey/South Oceanside
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,458	10.3%	Mammogram	0
Evaluation and Management (new patient)	52	0.4%	HIV Testing	565
Hospital Related Services	2,177	15.3%	Pap Smear	269
Case Management Services	1	0.0%	Contraceptive Management	1,302
Medicine - Special Services	25	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	136
Preventive Medicine (adults)	2	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	4,727	33.3%	Hepatitis A	0
Integumentary System	56	0.4%	Hepatitis B	0
Maternity Care and Delivery	5,261	37.1%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	163
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	1	0.0%	Pneumococcal	0
All Other Services (not included in above)	431	3.0%	Poliovirus	0
Total Encounters by Service	14,191	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.83	18.8%	3,938	27.7%	2,151.91
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	5.43	55.7%	5,052	35.6%	930.39
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2.49	25.5%	5,201	36.6%	2,088.76
Total	9.75	100%	14,191	100%	1,455.49

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	1	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	1	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	6	0.3%
From 15 to 19 years	1	0.0%	138	6.2%
From 20 to 34 years	0	0.0%	1,500	67.8%
From 35 to 44 years	0	0.0%	417	18.8%
From 45 to 64 years	0	0.0%	138	6.2%
65 years and older	0	0.0%	12	0.5%
Total Patients	2	0.1%	2,212	99.9%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	65	2.9%
Black	53	2.4%
White (Incl. Hispanic)	661	29.9%
Nat. Amer / AK Native	6	0.3%
More Than One Race	31	1.4%
Other / Unknown	1,398	63.1%
Total Patients	2,214	100%
Ethnicity		
Hispanic	1,542	69.6%
Non-Hispanic	574	25.9%
Unknown	98	4.4%
Total Patients	2,214	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	1,553	70.1%
100% to 200%	471	21.3%
Above 200%	61	2.8%
Unknown	129	5.8%
Total Patients	2,214	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	154	930

PATIENT COVERAGE	Patients	% of All Patients
Medicare	26	1.2%
Medicare - Managed Care	2	0.1%
Medi-Cal	644	29.1%
Medi-Cal - Managed Care	626	28.3%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	160	7.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	756	34.1%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,214	100%

Episodic Programs	Patients
BCCCP	40
CHDP	0
Family PACT	466
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	506

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	72	$ 18,319	$ 5,665	$ 12,654	69.1%	$ 254	$ 176
Medicare - Managed Care	5	$ 8,654	$ 7,223	$ 1,431	16.5%	$ 1,731	$ 286
Medi-Cal	9,024	$ 2,263,480	$ 665,257	$ 1,598,223	70.6%	$ 251	$ 177
Medi-Cal - Managed Care	3,242	$ 1,321,457	$ 633,782	$ 687,675	52.0%	$ 408	$ 212
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	818	$ 254,537	$ 148,036	$ 106,501	41.8%	$ 311	$ 130
Self-Pay/ Sliding Fee	182	$ 95,544	$ 87,176	$ 8,368	8.8%	$ 525	$ 46
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	51	$ 7,422	$ 5,511	$ 1,911	25.7%	$ 146	$ 37
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	797	$ 267,419	$ 167,668	$ 99,751	37.3%	$ 336	$ 125
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ (6,063)	$ 6,063	0.0%	$ 0.00	$ 0.00
Total	14,191	$ 4,236,832	$ 1,714,255	$ 2,522,577	59.5%	$ 299	$ 178

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	4,236,832	100.0%
- Write-Offs & Adjustments	$	1,714,255	40.5%
Net Revenue (Collected)	$	2,522,577	59.5%
+ Other Revenue Sources	$	366,753	8.7%
Total Operating Revenue	$	2,889,330	68.2%
- Operating Expenses	$	3,106,607	73.3%
Net Income from Operations	$	(217,277)	-5.1%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	73,743	4.3%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	1,633,142	95.3%
Bad Debts	$	13,433	0.8%
Reconciliation	$	(6,063)	-0.4%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	1,714,255	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	218.91	$ 200.93
Total Op Rev Per Encounter	$	203.60	$ 204.82
Operating Margin		-7.5%	1.9%
Cost-to-Charges		73.3%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,949,884	62.8%
Contract Services - Prof.	$	115,122	3.7%
Supplies - Medical & Dental	$	84,911	2.7%
Supplies - Office	$	12,397	0.4%
Outpatient Care Services	$	2,267	0.1%
Rent / Depreciation / Interest	$	65,143	2.1%
Utilities	$	47,146	1.5%
Continuing Education	$	1,037	0.0%
Information Technology	$	23,337	0.8%
All Others	$	805,363	25.9%
Total Expenses	$	3,106,607	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	343,756	93.7%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	22,993	6.3%
Donations & Contributions	$	4	0.0%
Other Income	$	0	0.0%
Total Other Revenue	$	366,753	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374433	Rural (95-210)	No
Clinic Name	NCHS-MISSION MESA DENTAL	Encounter Volume	10419
Address	2216 S EL CAMINO REAL	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	Carlsbad East/Encinitas East/Oceanside East

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	1	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	1	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	10,396	99.8%	Pneumococcal	0
All Other Services (not included in above)	20	0.2%	Poliovirus	0
Total Encounters by Service	10,419	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	3.14	100.0%	10,419	100.0%	3,318.15
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.14	100%	10,419	100%	3,318.15

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	18	0.4%	18	0.4%
From 1 to 4 years	603	13.3%	625	13.8%
From 5 to 12 years	772	17.0%	764	16.8%
From 13 to 14 years	63	1.4%	62	1.4%
From 15 to 19 years	117	2.6%	142	3.1%
From 20 to 34 years	128	2.8%	415	9.1%
From 35 to 44 years	72	1.6%	197	4.3%
From 45 to 64 years	177	3.9%	244	5.4%
65 years and older	44	1.0%	82	1.8%
Total Patients	1,994	43.9%	2,549	56.1%

Poverty Level	All Patients	% of Total
Under 100%	3,431	75.5%
100% to 200%	928	20.4%
Above 200%	57	1.3%
Unknown	127	2.8%
Total Patients	4,543	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	97	2.1%
Black	90	2.0%
White (Incl. Hispanic)	1,853	40.8%
Nat. Amer / AK Native	7	0.2%
More Than One Race	73	1.6%
Other / Unknown	2,423	53.3%
Total Patients	4,543	100%
Ethnicity		
Hispanic	3,123	68.7%
Non-Hispanic	1,085	23.9%
Unknown	335	7.4%
Total Patients	4,543	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	430	1,135

PATIENT COVERAGE	Patients	% of All Patients
Medicare	48	1.1%
Medicare - Managed Care	9	0.2%
Medi-Cal	1,072	23.6%
Medi-Cal - Managed Care	1,871	41.2%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	82	1.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,461	32.2%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,543	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	56
Children's Treatment Program	0
Other Payer - covered by a grant	57
Total Episodic Patients (duplicated)	113

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	7,567	$ 2,002,037	$ 695,123	$ 1,306,914	65.3%	$ 265	$ 173
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	2,761	$ 518,458	$ 392,085	$ 126,373	24.4%	$ 188	$ 46
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	91	$ 26,936	$ 18,759	$ 8,177	30.4%	$ 296	$ 90
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	10,419	$ 2,547,431	$ 1,105,967	$ 1,441,464	56.6%	$ 245	$ 138

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,547,431	100.0%
- Write-Offs & Adjustments	$ 1,105,967	43.4%
Net Revenue (Collected)	$ 1,441,464	56.6%
+ Other Revenue Sources	$ 254,202	10.0%
Total Operating Revenue	$ 1,695,666	66.6%
- Operating Expenses	$ 1,647,639	64.7%
Net Income from Operations	$ 48,027	1.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 389,726	35.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 713,882	64.5%
Bad Debts	$ 2,359	0.2%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,105,967	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 158.14	$ 200.93
Total Op Rev Per Encounter	$ 162.75	$ 204.82
Operating Margin	2.8%	1.9%
Cost-to-Charges	64.7%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 856,840	52.0%
Contract Services - Prof.	$ 9,452	0.6%
Supplies - Medical & Dental	$ 64,108	3.9%
Supplies - Office	$ 7,683	0.5%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 112,874	6.9%
Utilities	$ 15,602	0.9%
Continuing Education	$ 0	0.0%
Information Technology	$ 13,887	0.8%
All Others	$ 567,193	34.4%
Total Expenses	$ 1,647,639	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 253,249	99.6%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 893	0.4%
Donations & Contributions	$ 0	0.0%
Other Income	$ 60	0.0%
Total Other Revenue	$ 254,202	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371511	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE EL CAJON	Encounter Volume	45249
Address	855 EAST MADISON AVENUE	Congressional District	53
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92020	MSSA Name:	El Cajon Central and South/Fletcher Hills

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	31,860	70.4%
Evaluation and Management (new patient)	1,750	3.9%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	3,367	7.4%
Preventive Medicine (infant, child, adolescent)	1,486	3.3%
Preventive Medicine (adults)	289	0.6%
Counseling	2	0.0%
Integumentary System	16	0.0%
Maternity Care and Delivery	1	0.0%
Pathology / Laboratory	4,760	10.5%
Family Planning "Z" codes	1,661	3.7%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	57	0.1%
Total Encounters by Service	45,249	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	1
HIV Testing	1,718
Pap Smear	2,193
Contraceptive Management	105
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	3,163
Hemophilus Influenza B (Hib)	859
Hepatitis A	760
Hepatitis B	389
HepB and Hib	2
Influenza Virus Vaccine	3,623
Measles, Mumps and Rubella and Varicella	869
Pneumococcal	1,081
Poliovirus	306
Varicella	162

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.10	43.2%	24,623	54.4%	4,828.04
Physician Assistants	1.76	14.9%	8,341	18.4%	4,739.20
Family Nurse Practitioners	1.09	9.2%	4,828	10.7%	4,429.36
Cert Nurse Midwives	0.67	5.7%	2,307	5.1%	3,443.28
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	3.18	26.9%	5,150	11.4%	1,619.50
Total	11.80	100%	45,249	100%	3,834.66

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	194	1.6%	202	1.7%
From 1 to 4 years	516	4.4%	495	4.2%
From 5 to 12 years	864	7.3%	820	6.9%
From 13 to 14 years	175	1.5%	163	1.4%
From 15 to 19 years	329	2.8%	445	3.8%
From 20 to 34 years	761	6.4%	1,708	14.4%
From 35 to 44 years	511	4.3%	853	7.2%
From 45 to 64 years	1,267	10.7%	1,837	15.5%
65 years and older	279	2.4%	417	3.5%
Total Patients	4,896	41.4%	6,940	58.6%

Poverty Level	All Patients	% of Total
Under 100%	10,648	90.0%
100% to 200%	1,089	9.2%
Above 200%	99	0.8%
Unknown	-	0.0%
Total Patients	11,836	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	181	1.5%
Black	571	4.8%
White (Incl. Hispanic)	10,676	90.2%
Nat. Amer / AK Native	12	0.1%
More Than One Race	95	0.8%
Other / Unknown	301	2.5%
Total Patients	11,836	100%
Ethnicity		
Hispanic	2,754	23.3%
Non-Hispanic	9,014	76.2%
Unknown	68	0.6%
Total Patients	11,836	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	100	398

PATIENT COVERAGE	Patients	% of All Patients
Medicare	372	3.1%
Medicare - Managed Care	271	2.3%
Medi-Cal	1,144	9.7%
Medi-Cal - Managed Care	8,780	74.2%
County Indigent / CMSP / MISP	17	0.1%
Private Insurance	101	0.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,131	9.6%
Free	0	0.0%
All Other Payers	20	0.2%
Total Patients	11,836	100%

Episodic Programs	Patients
BCCCP	162
CHDP	320
Family PACT	260
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	20
Total Episodic Patients (duplicated)	762

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,572	$ 180,163	$ 15,276	$ 164,887	91.5%	$ 115	$ 105
Medicare - Managed Care	1,310	$ 145,212	$ (138,146)	$ 283,358	195.1%	$ 111	$ 216
Medi-Cal	4,746	$ 625,656	$ (334,210)	$ 959,866	153.4%	$ 132	$ 202
Medi-Cal - Managed Care	33,909	$ 4,096,544	$ (1,158,643)	$ 5,255,187	128.3%	$ 121	$ 155
County Indigent/CMSP/MISP	80	$ 10,315	$ 5,108	$ 5,207	50.5%	$ 129	$ 65
Private Insurance	274	$ 30,006	$ 16,303	$ 13,703	45.7%	$ 110	$ 50
Self-Pay/ Sliding Fee	1,443	$ 174,897	$ 92,366	$ 82,531	47.2%	$ 121	$ 57
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	422	$ 46,417	$ 31,099	$ 15,318	33.0%	$ 110	$ 36
Child Health & Disability Prog (CHDI	822	$ 238,851	$ 115,469	$ 123,382	51.7%	$ 291	$ 150
Family Pact	623	$ 85,652	$ 30,835	$ 54,817	64.0%	$ 137	$ 88
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	1	$ 61	$ 27	$ 34	55.7%	$ 61	$ 34
All Other Payers	47	$ 4,007	$ 1,732	$ 2,275	56.8%	$ 85	$ 48
Total	45,249	$ 5,637,781	$ (1,322,784)	$ 6,960,565	123.5%	$ 125	$ 154

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	5,637,781	100.0%
- Write-Offs & Adjustments	$	(1,322,784)	-23.5%
Net Revenue (Collected)	$	6,960,565	123.5%
+ Other Revenue Sources	$	735,968	13.1%
Total Operating Revenue	$	7,696,533	136.5%
- Operating Expenses	$	6,549,649	116.2%
Net Income from Operations	$	1,146,884	20.3%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	68,331	-5.2%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	(166,152)	12.6%
Bad Debts	$	24,035	-1.8%
Reconciliation	$	(1,248,998)	94.4%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	(1,322,784)	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	144.75	$	200.93
Total Op Rev Per Encounter	$	170.09	$	204.82
Operating Margin		14.9%		1.9%
Cost-to-Charges		116.2%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	5,253,119	80.2%
Contract Services - Prof.	$	48,665	0.7%
Supplies - Medical & Dental	$	224,713	3.4%
Supplies - Office	$	74,527	1.1%
Outpatient Care Services	$	170,247	2.6%
Rent / Depreciation / Interest	$	153,994	2.4%
Utilities	$	121,043	1.8%
Continuing Education	$	5,096	0.1%
Information Technology	$	30,708	0.5%
All Others	$	467,537	7.1%
Total Expenses	$	6,549,649	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	705,317	95.8%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	30,651	4.2%
Donations & Contributions	$	0	0.0%
Other Income	$	0	0.0%
Total Other Revenue	$	735,968	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374093	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE ESCONDIDO	Encounter Volume	42389
Address	460 N ELM ST	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	Escondido Central and South/San Marcos Central and East

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	34,157	80.6%	Mammogram	0
Evaluation and Management (new patient)	2,825	6.7%	HIV Testing	530
Hospital Related Services	0	0.0%	Pap Smear	557
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,841	4.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,512	3.6%	DTaP, DTP, Diphtheria and Tetanus	2,501
Preventive Medicine (adults)	190	0.4%	Hemophilus Influenza B (Hib)	720
Counseling	1	0.0%	Hepatitis A	508
Integumentary System	72	0.2%	Hepatitis B	357
Maternity Care and Delivery	0	0.0%	HepB and Hib	1
Pathology / Laboratory	1,725	4.1%	Influenza Virus Vaccine	3,711
Family Planning "Z" codes	2	0.0%	Measles, Mumps and Rubella and Varicella	504
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1,184
All Other Services (not included in above)	64	0.2%	Poliovirus	100
Total Encounters by Service	42,389	100%	Varicella	201

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	6.21	57.9%	23,030	54.3%	3,708.53
Physician Assistants	1.67	15.6%	8,227	19.4%	4,926.35
Family Nurse Practitioners	2.28	21.3%	10,170	24.0%	4,460.53
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.56	5.2%	962	2.3%	1,717.86
Total	10.72	100%	42,389	100%	3,954.20

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	332	2.2%	349	2.4%
From 1 to 4 years	521	3.5%	489	3.3%
From 5 to 12 years	1,005	6.8%	980	6.6%
From 13 to 14 years	227	1.5%	293	2.0%
From 15 to 19 years	536	3.6%	547	3.7%
From 20 to 34 years	1,340	9.0%	1,701	11.5%
From 35 to 44 years	812	5.5%	1,103	7.4%
From 45 to 64 years	1,634	11.0%	2,113	14.2%
65 years and older	348	2.3%	516	3.5%
Total Patients	6,755	45.5%	8,091	54.5%

Poverty Level	All Patients	% of Total
Under 100%	12,067	81.3%
100% to 200%	2,554	17.2%
Above 200%	225	1.5%
Unknown	-	0.0%
Total Patients	14,846	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	460	3.1%
Black	331	2.2%
White (Incl. Hispanic)	13,075	88.1%
Nat. Amer / AK Native	57	0.4%
More Than One Race	190	1.3%
Other / Unknown	733	4.9%
Total Patients	14,846	100%
Ethnicity		
Hispanic	10,140	68.3%
Non-Hispanic	4,425	29.8%
Unknown	281	1.9%
Total Patients	14,846	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	471	1,238

PATIENT COVERAGE	Patients	% of All Patients
Medicare	537	3.6%
Medicare - Managed Care	412	2.8%
Medi-Cal	1,773	11.9%
Medi-Cal - Managed Care	6,843	46.1%
County Indigent / CMSP / MISP	11	0.1%
Private Insurance	242	1.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	4,816	32.4%
Free	0	0.0%
All Other Payers	212	1.4%
Total Patients	14,846	100%

Episodic Programs	Patients
BCCCP	8
CHDP	417
Family PACT	211
Other County Programs	0
Children's Treatment Program	5
Other Payer - covered by a grant	212
Total Episodic Patients (duplicated)	853

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,206	$ 253,384	$ 3,334	$ 250,050	98.7%	$ 115	$ 113
Medicare - Managed Care	1,905	$ 201,937	$ (253,885)	$ 455,822	225.7%	$ 106	$ 239
Medi-Cal	4,212	$ 517,970	$ (42,861)	$ 560,831	108.3%	$ 123	$ 133
Medi-Cal - Managed Care	22,962	$ 2,948,006	$ 137,380	$ 2,810,626	95.3%	$ 128	$ 122
County Indigent/CMSP/MISP	40	$ 5,575	$ 2,786	$ 2,789	50.0%	$ 139	$ 70
Private Insurance	560	$ 72,451	$ 36,529	$ 35,922	49.6%	$ 129	$ 64
Self-Pay/ Sliding Fee	8,589	$ 1,032,154	$ 563,161	$ 468,993	45.4%	$ 120	$ 55
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	14	$ 1,931	$ 1,294	$ 637	33.0%	$ 138	$ 46
Child Health & Disability Prog (CHDI	1,077	$ 311,592	$ 173,319	$ 138,273	44.4%	$ 289	$ 128
Family Pact	354	$ 36,935	$ 13,296	$ 23,639	64.0%	$ 104	$ 67
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	5	$ 493	$ 222	$ 271	55.0%	$ 99	$ 54
All Other Payers	465	$ 128,732	$ 57,309	$ 71,423	55.5%	$ 277	$ 154
Total	42,389	$ 5,511,160	$ 691,884	$ 4,819,276	87.4%	$ 130	$ 114

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	5,511,160	100.0%
- Write-Offs & Adjustments	$	691,884	12.6%
Net Revenue (Collected)	$	4,819,276	87.4%
+ Other Revenue Sources	$	1,144,060	20.8%
Total Operating Revenue	$	5,963,336	108.2%
- Operating Expenses	$	7,161,726	129.9%
Net Income from Operations	$	(1,198,390)	-21.7%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	506,860	73.3%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	348,387	50.4%
Bad Debts	$	56,301	8.1%
Reconciliation	$	(219,664)	-31.7%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	691,884	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	168.95	$ 200.93
Total Op Rev Per Encounter	$	140.68	$ 204.82
Operating Margin		-20.1%	1.9%
Cost-to-Charges		129.9%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	6,048,654	84.5%
Contract Services - Prof.	$	52,817	0.7%
Supplies - Medical & Dental	$	239,199	3.3%
Supplies - Office	$	55,122	0.8%
Outpatient Care Services	$	179,363	2.5%
Rent / Depreciation / Interest	$	89,282	1.2%
Utilities	$	94,806	1.3%
Continuing Education	$	14,886	0.2%
Information Technology	$	37,178	0.5%
All Others	$	350,419	4.9%
Total Expenses	$	7,161,726	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	512,642	44.8%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	29,794	2.6%
Donations & Contributions	$	150	0.0%
Other Income	$	601,474	52.6%
Total Other Revenue	$	1,144,060	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374410	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - GRAND AVE	Encounter Volume	15084
Address	1001 E GRAND AVE	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	Escondido Central and South/San Marcos Central and East
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	14,188	94.1%	Mammogram	2
Evaluation and Management (new patient)	802	5.3%	HIV Testing	545
Hospital Related Services	0	0.0%	Pap Smear	409
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	25	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1	0.0%	DTaP, DTP, Diphtheria and Tetanus	376
Preventive Medicine (adults)	50	0.3%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	19
Integumentary System	0	0.0%	Hepatitis B	60
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	12	0.1%	Influenza Virus Vaccine	515
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	134
All Other Services (not included in above)	6	0.0%	Poliovirus	1
Total Encounters by Service	15,084	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.29	33.1%	5,249	34.8%	4,068.99
Physician Assistants	0.54	13.8%	1,903	12.6%	3,524.07
Family Nurse Practitioners	1.87	47.9%	7,642	50.7%	4,086.63
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.20	5.1%	290	1.9%	1,450.00
Total	3.90	100%	15,084	100%	3,867.69

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	11	0.3%	9	0.3%
From 20 to 34 years	265	8.1%	352	10.8%
From 35 to 44 years	203	6.2%	239	7.3%
From 45 to 64 years	757	23.2%	946	28.9%
65 years and older	199	6.1%	287	8.8%
Total Patients	1,435	43.9%	1,833	56.1%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	260	8.0%
Black	114	3.5%
White (Incl. Hispanic)	2,662	81.5%
Nat. Amer / AK Native	18	0.6%
More Than One Race	50	1.5%
Other / Unknown	164	5.0%
Total Patients	3,268	100%
Ethnicity		
Hispanic	1,108	33.9%
Non-Hispanic	1,992	61.0%
Unknown	168	5.1%
Total Patients	3,268	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	2,721	83.3%
100% to 200%	475	14.5%
Above 200%	72	2.2%
Unknown	-	0.0%
Total Patients	3,268	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	40	179

PATIENT COVERAGE	Patients	% of All Patients
Medicare	385	11.8%
Medicare - Managed Care	218	6.7%
Medi-Cal	259	7.9%
Medi-Cal - Managed Care	1,666	51.0%
County Indigent / CMSP / MISP	8	0.2%
Private Insurance	63	1.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	666	20.4%
Free	0	0.0%
All Other Payers	3	0.1%
Total Patients	3,268	100%

Episodic Programs	Patients
BCCCP	45
CHDP	0
Family PACT	51
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	3
Total Episodic Patients (duplicated)	99

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,319	$ 292,879	$ 8,160	$ 284,719	97.2%	$ 126	$ 123
Medicare - Managed Care	1,375	$ 148,911	$ (103,144)	$ 252,055	169.3%	$ 108	$ 183
Medi-Cal	1,064	$ 237,318	$ (36,451)	$ 273,769	115.4%	$ 223	$ 257
Medi-Cal - Managed Care	8,415	$ 905,237	$ (284,939)	$ 1,190,176	131.5%	$ 108	$ 141
County Indigent/CMSP/MISP	82	$ 7,797	$ 1,940	$ 5,857	75.1%	$ 95	$ 71
Private Insurance	182	$ 24,901	$ 12,494	$ 12,407	49.8%	$ 137	$ 68
Self-Pay/ Sliding Fee	1,442	$ 172,193	$ 77,008	$ 95,185	55.3%	$ 119	$ 66
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	101	$ 9,155	$ 6,134	$ 3,021	33.0%	$ 91	$ 30
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	96	$ 9,731	$ 3,503	$ 6,228	64.0%	$ 101	$ 65
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	8	$ 1,567	$ 761	$ 806	51.4%	$ 196	$ 101
Total	15,084	$ 1,809,689	$ (314,534)	$ 2,124,223	117.4%	$ 120	$ 141

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,809,689	100.0%
- Write-Offs & Adjustments	$	(314,534)	-17.4%
Net Revenue (Collected)	$	2,124,223	117.4%
+ Other Revenue Sources	$	160,720	8.9%
Total Operating Revenue	$	2,284,943	126.3%
- Operating Expenses	$	2,207,749	122.0%
Net Income from Operations	$	77,194	4.3%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	70,914	-22.5%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	(328,691)	104.5%
Bad Debts	$	6,094	-1.9%
Reconciliation	$	(62,851)	20.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	(314,534)	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	146.36	$ 200.93
Total Op Rev Per Encounter	$	151.48	$ 204.82
Operating Margin		3.4%	1.9%
Cost-to-Charges		122.0%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,820,755	82.5%
Contract Services - Prof.	$	16,601	0.8%
Supplies - Medical & Dental	$	70,103	3.2%
Supplies - Office	$	20,492	0.9%
Outpatient Care Services	$	17,243	0.8%
Rent / Depreciation / Interest	$	61,374	2.8%
Utilities	$	61,154	2.8%
Continuing Education	$	2,561	0.1%
Information Technology	$	10,709	0.5%
All Others	$	126,757	5.7%
Total Expenses	$	2,207,749	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	149,359	92.9%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	11,361	7.1%
Donations & Contributions	$	0	0.0%
Other Income	$	0	0.0%
Total Other Revenue	$	160,720	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374164	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - LAKESIDE	Encounter Volume	20198
Address	10039 VINE ST	Congressional District	50
		State Senate District	38
City	LAKESIDE	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92040	MSSA Name:	Bostonia/Glenview/Granite

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	11,115	55.0%
Evaluation and Management (new patient)	213	1.1%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	997	4.9%
Preventive Medicine (infant, child, adolescent)	376	1.9%
Preventive Medicine (adults)	130	0.6%
Counseling	1	0.0%
Integumentary System	12	0.1%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	502	2.5%
Family Planning "Z" codes	168	0.8%
Dental encounters (CDT codes)	6,642	32.9%
All Other Services (not included in above)	42	0.2%
Total Encounters by Service	20,198	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	255
Pap Smear	520
Contraceptive Management	8
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	718
Hemophilus Influenza B (Hib)	178
Hepatitis A	162
Hepatitis B	34
HepB and Hib	0
Influenza Virus Vaccine	1,155
Measles, Mumps and Rubella and Varicella	139
Pneumococcal	264
Poliovirus	37
Varicella	95

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.82	53.5%	12,414	61.5%	4,402.13
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.06	1.1%	247	1.2%	4,116.67
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.05	38.9%	6,644	32.9%	3,240.98
All Other Primary Care Providers	0.34	6.5%	893	4.4%	2,626.47
Total	5.27	100%	20,198	100%	3,832.64

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	36	0.7%	39	0.7%
From 1 to 4 years	200	3.7%	215	4.0%
From 5 to 12 years	504	9.3%	491	9.0%
From 13 to 14 years	80	1.5%	91	1.7%
From 15 to 19 years	192	3.5%	225	4.1%
From 20 to 34 years	352	6.5%	641	11.8%
From 35 to 44 years	240	4.4%	360	6.6%
From 45 to 64 years	632	11.6%	853	15.7%
65 years and older	111	2.0%	178	3.3%
Total Patients	2,347	43.1%	3,093	56.9%

Poverty Level	All Patients	% of Total
Under 100%	4,252	78.2%
100% to 200%	1,041	19.1%
Above 200%	147	2.7%
Unknown	-	0.0%
Total Patients	5,440	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	55	1.0%
Black	103	1.9%
White (Incl. Hispanic)	4,960	91.2%
Nat. Amer / AK Native	40	0.7%
More Than One Race	166	3.1%
Other / Unknown	116	2.1%
Total Patients	5,440	100%
Ethnicity		
Hispanic	1,581	29.1%
Non-Hispanic	3,765	69.2%
Unknown	94	1.7%
Total Patients	5,440	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	72	269

PATIENT COVERAGE	Patients	% of All Patients
Medicare	247	4.5%
Medicare - Managed Care	126	2.3%
Medi-Cal	1,930	35.5%
Medi-Cal - Managed Care	1,956	36.0%
County Indigent / CMSP / MISP	7	0.1%
Private Insurance	35	0.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,086	20.0%
Free	0	0.0%
All Other Payers	53	1.0%
Total Patients	5,440	100%

Episodic Programs	Patients
BCCCP	58
CHDP	107
Family PACT	50
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	53
Total Episodic Patients (duplicated)	268

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,434	$ 155,839	$ 9,767	$ 146,072	93.7%	$ 109	$ 102
Medicare - Managed Care	669	$ 72,934	$ (37,052)	$ 109,986	150.8%	$ 109	$ 164
Medi-Cal	6,077	$ 1,143,379	$ 218,524	$ 924,855	80.9%	$ 188	$ 152
Medi-Cal - Managed Care	8,704	$ 986,697	$ (372,010)	$ 1,358,707	137.7%	$ 113	$ 156
County Indigent/CMSP/MISP	36	$ 4,671	$ 2,077	$ 2,594	55.5%	$ 130	$ 72
Private Insurance	135	$ 9,268	$ 4,903	$ 4,365	47.1%	$ 69	$ 32
Self-Pay/ Sliding Fee	2,471	$ 370,434	$ 259,423	$ 111,011	30.0%	$ 150	$ 45
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	148	$ 15,006	$ 10,054	$ 4,952	33.0%	$ 101	$ 33
Child Health & Disability Prog (CHDI	283	$ 72,154	$ 34,413	$ 37,741	52.3%	$ 255	$ 133
Family Pact	127	$ 12,375	$ 4,455	$ 7,920	64.0%	$ 97	$ 62
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	114	$ 14,608	$ 5,785	$ 8,823	60.4%	$ 128	$ 77
Total	20,198	$ 2,857,365	$ 140,339	$ 2,717,026	95.1%	$ 142	$ 135

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	2,857,365	100.0%
- Write-Offs & Adjustments	$	140,339	4.9%
Net Revenue (Collected)	$	2,717,026	95.1%
+ Other Revenue Sources	$	170,222	6.0%
Total Operating Revenue	$	2,887,248	101.0%
- Operating Expenses	$	3,378,863	118.3%
Net Income from Operations	$	(491,615)	-17.2%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	246,585	175.7%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	271,555	193.5%
Bad Debts	$	12,838	9.1%
Reconciliation	$	(390,639)	-278.4%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	140,339	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	167.29	$ 200.93
Total Op Rev Per Encounter	$	142.95	$ 204.82
Operating Margin		-17.0%	1.9%
Cost-to-Charges		118.3%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	2,734,593	80.9%
Contract Services - Prof.	$	28,211	0.8%
Supplies - Medical & Dental	$	198,777	5.9%
Supplies - Office	$	27,023	0.8%
Outpatient Care Services	$	21,953	0.6%
Rent / Depreciation / Interest	$	48,901	1.4%
Utilities	$	73,865	2.2%
Continuing Education	$	3,101	0.1%
Information Technology	$	15,449	0.5%
All Others	$	226,990	6.7%
Total Expenses	$	3,378,863	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	152,801	89.8%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	19,278	11.3%
Donations & Contributions	$	(1,857)	-1.1%
Other Income	$	0	0.0%
Total Other Revenue	$	170,222	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374263	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - PAUMA VALLEY	Encounter Volume	6855
Address	16650 HIGHWAY 76	Congressional District	50
		State Senate District	38
City	PAUMA VALLEY	State Assembly District	75
State	CA	MSSA Designation	Rural
Zip Code	92061	MSSA Name:	Pala/Pauma Valley
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,243	47.3%	Mammogram	0
Evaluation and Management (new patient)	284	4.1%	HIV Testing	70
Hospital Related Services	0	0.0%	Pap Smear	84
Case Management Services	0	0.0%	Contraceptive Management	14
Medicine - Special Services	33	0.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	202	2.9%	DTaP, DTP, Diphtheria and Tetanus	298
Preventive Medicine (adults)	19	0.3%	Hemophilus Influenza B (Hib)	107
Counseling	11	0.2%	Hepatitis A	83
Integumentary System	6	0.1%	Hepatitis B	11
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	633	9.2%	Influenza Virus Vaccine	404
Family Planning "Z" codes	150	2.2%	Measles, Mumps and Rubella and Varicella	72
Dental encounters (CDT codes)	2,237	32.6%	Pneumococcal	113
All Other Services (not included in above)	37	0.5%	Poliovirus	6
Total Encounters by Service	6,855	100%	Varicella	78

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.89	28.3%	2,910	42.5%	3,269.66
Family Nurse Practitioners	0.24	7.6%	1,241	18.1%	5,170.83
Cert Nurse Midwives	0.27	8.6%	267	3.9%	988.89
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.00	31.8%	2,237	32.6%	2,237.00
All Other Primary Care Providers	0.74	23.6%	200	2.9%	270.27
Total	3.14	100%	6,855	100%	2,183.12

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	30	1.3%	24	1.0%
From 1 to 4 years	96	4.2%	92	4.0%
From 5 to 12 years	164	7.2%	173	7.6%
From 13 to 14 years	45	2.0%	39	1.7%
From 15 to 19 years	75	3.3%	97	4.2%
From 20 to 34 years	201	8.8%	292	12.8%
From 35 to 44 years	128	5.6%	202	8.8%
From 45 to 64 years	241	10.5%	275	12.0%
65 years and older	61	2.7%	51	2.2%
Total Patients	1,041	45.5%	1,245	54.5%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	32	1.4%
Black	17	0.7%
White (Incl. Hispanic)	1,978	86.5%
Nat. Amer / AK Native	26	1.1%
More Than One Race	39	1.7%
Other / Unknown	194	8.5%
Total Patients	2,286	100%
Ethnicity		
Hispanic	1,672	73.1%
Non-Hispanic	536	23.4%
Unknown	78	3.4%
Total Patients	2,286	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	1,871	81.8%
100% to 200%	370	16.2%
Above 200%	45	2.0%
Unknown	-	0.0%
Total Patients	2,286	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	143	390

PATIENT COVERAGE	Patients	% of All Patients
Medicare	60	2.6%
Medicare - Managed Care	14	0.6%
Medi-Cal	534	23.4%
Medi-Cal - Managed Care	556	24.3%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	60	2.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,050	45.9%
Free	0	0.0%
All Other Payers	12	0.5%
Total Patients	2,286	100%

Episodic Programs	Patients
BCCCP	20
CHDP	65
Family PACT	116
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	12
Total Episodic Patients (duplicated)	213

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	172	$ 21,833	$ 2,437	$ 19,396	88.8%	$ 127	$ 113
Medicare - Managed Care	40	$ 4,666	$ (4,664)	$ 9,330	200.0%	$ 117	$ 233
Medi-Cal	1,833	$ 385,187	$ 5,162	$ 380,025	98.7%	$ 210	$ 207
Medi-Cal - Managed Care	1,984	$ 265,942	$ (37,787)	$ 303,729	114.2%	$ 134	$ 153
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	116	$ 12,018	$ 6,005	$ 6,013	50.0%	$ 104	$ 52
Self-Pay/ Sliding Fee	2,139	$ 385,115	$ 251,882	$ 133,233	34.6%	$ 180	$ 62
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	39	$ 3,779	$ 1,890	$ 1,889	50.0%	$ 97	$ 48
Child Health & Disability Prog (CHDI	173	$ 48,526	$ 23,348	$ 25,178	51.9%	$ 280	$ 146
Family Pact	321	$ 37,831	$ 13,619	$ 24,212	64.0%	$ 118	$ 75
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	38	$ 7,066	$ 3,718	$ 3,348	47.4%	$ 186	$ 88
Total	6,855	$ 1,171,963	$ 265,610	$ 906,353	77.3%	$ 171	$ 132

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,171,963	100.0%
- Write-Offs & Adjustments	$	265,610	22.7%
Net Revenue (Collected)	$	906,353	77.3%
+ Other Revenue Sources	$	103,075	8.8%
Total Operating Revenue	$	1,009,428	86.1%
- Operating Expenses	$	1,307,865	111.6%
Net Income from Operations	$	(298,437)	-25.5%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	239,281	90.1%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	70,363	26.5%
Bad Debts	$	12,601	4.7%
Reconciliation	$	(56,635)	-21.3%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	265,610	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	190.79	$ 200.93
Total Op Rev Per Encounter	$	147.25	$ 204.82
Operating Margin		-29.6%	1.9%
Cost-to-Charges		111.6%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,012,268	77.4%
Contract Services - Prof.	$	9,304	0.7%
Supplies - Medical & Dental	$	68,637	5.2%
Supplies - Office	$	12,145	0.9%
Outpatient Care Services	$	16,990	1.3%
Rent / Depreciation / Interest	$	26,634	2.0%
Utilities	$	39,188	3.0%
Continuing Education	$	2,257	0.2%
Information Technology	$	7,052	0.5%
All Others	$	113,390	8.7%
Total Expenses	$	1,307,865	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	78,822	76.5%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	20,113	19.5%
Donations & Contributions	$	25	0.0%
Other Income	$	4,115	4.0%
Total Other Revenue	$	103,075	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374395	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - PEDIATRICS AND PRENATAL	Encounter Volume	32316
Address	426 N DATE ST	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	Escondido Central and South/San Marcos Central and East
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	11,545	35.7%	Mammogram	0
Evaluation and Management (new patient)	92	0.3%	HIV Testing	816
Hospital Related Services	0	0.0%	Pap Smear	314
Case Management Services	0	0.0%	Contraceptive Management	1
Medicine - Special Services	1,398	4.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	990	3.1%	DTaP, DTP, Diphtheria and Tetanus	3,168
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	2,123
Counseling	16	0.0%	Hepatitis A	1,024
Integumentary System	16	0.0%	Hepatitis B	67
Maternity Care and Delivery	11	0.0%	HepB and Hib	63
Pathology / Laboratory	10,276	31.8%	Influenza Virus Vaccine	2,974
Family Planning "Z" codes	7,966	24.7%	Measles, Mumps and Rubella and Varicella	911
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	2,178
All Other Services (not included in above)	6	0.0%	Poliovirus	448
Total Encounters by Service	32,316	100%	Varicella	131

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.39	33.3%	18,341	56.8%	5,410.32
Physician Assistants	0.01	0.1%	34	0.1%	3,400.00
Family Nurse Practitioners	0.24	2.4%	861	2.7%	3,587.50
Cert Nurse Midwives	1.61	15.8%	6,807	21.1%	4,227.95
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	4.92	48.4%	6,273	19.4%	1,275.00
Total	10.17	100%	32,316	100%	3,177.58

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	470	8.1%	522	9.0%
From 1 to 4 years	837	14.4%	847	14.6%
From 5 to 12 years	767	13.2%	831	14.3%
From 13 to 14 years	7	0.1%	10	0.2%
From 15 to 19 years	0	0.0%	181	3.1%
From 20 to 34 years	0	0.0%	1,121	19.3%
From 35 to 44 years	1	0.0%	219	3.8%
From 45 to 64 years	0	0.0%	2	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	2,082	35.8%	3,733	64.2%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	60	1.0%
Black	84	1.4%
White (Incl. Hispanic)	5,273	90.7%
Nat. Amer / AK Native	6	0.1%
More Than One Race	56	1.0%
Other / Unknown	336	5.8%
Total Patients	5,815	100%
Ethnicity		
Hispanic	5,095	87.6%
Non-Hispanic	632	10.9%
Unknown	88	1.5%
Total Patients	5,815	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	4,785	82.3%
100% to 200%	971	16.7%
Above 200%	59	1.0%
Unknown	-	0.0%
Total Patients	5,815	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	69	637

PATIENT COVERAGE	Patients	% of All Patients
Medicare	3	0.1%
Medicare - Managed Care	0	0.0%
Medi-Cal	2,182	37.5%
Medi-Cal - Managed Care	3,360	57.8%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	14	0.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	256	4.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	5,815	100%

Episodic Programs	Patients
BCCCP	0
CHDP	558
Family PACT	9
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	567

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	21	$ 1,556	$ (722)	$ 2,278	146.4%	$ 74	$ 108
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	15,826	$ 1,148,791	$ (1,084,809)	$ 2,233,600	194.4%	$ 73	$ 141
Medi-Cal - Managed Care	13,873	$ 1,940,710	$ (222,145)	$ 2,162,855	111.4%	$ 140	$ 156
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	114	$ 6,864	$ 3,409	$ 3,455	50.3%	$ 60	$ 30
Self-Pay/ Sliding Fee	695	$ 50,172	$ 34,214	$ 15,958	31.8%	$ 72	$ 23
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	1,703	$ 498,825	$ 254,176	$ 244,649	49.0%	$ 293	$ 144
Family Pact	84	$ 272	$ 98	$ 174	64.0%	$ 3	$ 2
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	32,316	$ 3,647,190	$ (1,015,779)	$ 4,662,969	127.9%	$ 113	$ 144

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,647,190	100.0%
- Write-Offs & Adjustments	$ (1,015,779)	-27.9%
Net Revenue (Collected)	$ 4,662,969	127.9%
+ Other Revenue Sources	$ 266,765	7.3%
Total Operating Revenue	$ 4,929,734	135.2%
- Operating Expenses	$ 3,946,595	108.2%
Net Income from Operations	$ 983,139	27.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 26,300	-2.6%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ (622,948)	61.3%
Bad Debts	$ 7,914	-0.8%
Reconciliation	$ (427,045)	42.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ (1,015,779)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 122.13	$ 200.93
Total Op Rev Per Encounter	$ 152.55	$ 204.82
Operating Margin	19.9%	1.9%
Cost-to-Charges	108.2%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,182,781	80.6%
Contract Services - Prof.	$ 28,616	0.7%
Supplies - Medical & Dental	$ 78,893	2.0%
Supplies - Office	$ 37,050	0.9%
Outpatient Care Services	$ 85,183	2.2%
Rent / Depreciation / Interest	$ 83,228	2.1%
Utilities	$ 98,756	2.5%
Continuing Education	$ 5,966	0.2%
Information Technology	$ 17,647	0.4%
All Others	$ 328,475	8.3%
Total Expenses	$ 3,946,595	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 255,642	95.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 10,973	4.1%
Donations & Contributions	$ 150	0.1%
Other Income	$ 0	0.0%
Total Other Revenue	$ 266,765	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374481	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - VALLEY PARKWAY	Encounter Volume	15521
Address	728 E VALLEY PKWY	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	Escondido Central and South/San Marcos Central and East

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	13,467	86.8%	Mammogram	1
Evaluation and Management (new patient)	556	3.6%	HIV Testing	1,115
Hospital Related Services	0	0.0%	Pap Smear	1,899
Case Management Services	0	0.0%	Contraceptive Management	777
Medicine - Special Services	105	0.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	81	0.5%	DTaP, DTP, Diphtheria and Tetanus	170
Preventive Medicine (adults)	24	0.2%	Hemophilus Influenza B (Hib)	0
Counseling	195	1.3%	Hepatitis A	12
Integumentary System	184	1.2%	Hepatitis B	13
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	536	3.5%	Influenza Virus Vaccine	289
Family Planning "Z" codes	34	0.2%	Measles, Mumps and Rubella and Varicella	3
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	50
All Other Services (not included in above)	339	2.2%	Poliovirus	3
Total Encounters by Service	15,521	100%	Varicella	6

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.68	17.9%	2,564	16.5%	3,770.59
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	3.08	81.3%	12,318	79.4%	3,999.35
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.03	0.8%	639	4.1%	21,300.00
Total	3.79	100%	15,521	100%	4,095.25

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	7	0.1%	10	0.1%
From 13 to 14 years	40	0.6%	51	0.8%
From 15 to 19 years	60	0.9%	394	5.8%
From 20 to 34 years	105	1.6%	2,570	38.0%
From 35 to 44 years	69	1.0%	1,549	22.9%
From 45 to 64 years	145	2.1%	1,594	23.6%
65 years and older	37	0.5%	132	2.0%
Total Patients	463	6.8%	6,300	93.2%

Poverty Level	All Patients	% of Total
Under 100%	5,504	81.4%
100% to 200%	1,183	17.5%
Above 200%	76	1.1%
Unknown	-	0.0%
Total Patients	6,763	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	128	1.9%
Black	128	1.9%
White (Incl. Hispanic)	5,258	77.7%
Nat. Amer / AK Native	19	0.3%
More Than One Race	65	1.0%
Other / Unknown	1,165	17.2%
Total Patients	6,763	100%
Ethnicity		
Hispanic	5,280	78.1%
Non-Hispanic	1,327	19.6%
Unknown	156	2.3%
Total Patients	6,763	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	313	754

PATIENT COVERAGE	Patients	% of All Patients
Medicare	108	1.6%
Medicare - Managed Care	79	1.2%
Medi-Cal	445	6.6%
Medi-Cal - Managed Care	1,536	22.7%
County Indigent / CMSP / MISP	2	0.0%
Private Insurance	101	1.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	4,492	66.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	6,763	100%

Episodic Programs	Patients
BCCCP	1,031
CHDP	0
Family PACT	2,582
Other County Programs	0
Children's Treatment Program	1
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	3,614

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	398	$ 45,872	$ 5,139	$ 40,733	88.8%	$ 115	$ 102
Medicare - Managed Care	339	$ 34,122	$ (16,964)	$ 51,086	149.7%	$ 101	$ 151
Medi-Cal	958	$ 147,407	$ (68,355)	$ 215,762	146.4%	$ 154	$ 225
Medi-Cal - Managed Care	4,144	$ 539,652	$ (204,983)	$ 744,635	138.0%	$ 130	$ 180
County Indigent/CMSP/MISP	8	$ 1,682	$ 533	$ 1,149	68.3%	$ 210	$ 144
Private Insurance	218	$ 31,080	$ 16,124	$ 14,956	48.1%	$ 143	$ 69
Self-Pay/ Sliding Fee	1,787	$ 182,591	$ 88,188	$ 94,403	51.7%	$ 102	$ 53
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	1,491	$ 157,621	$ 105,606	$ 52,015	33.0%	$ 106	$ 35
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	6,177	$ 966,880	$ 338,738	$ 628,142	65.0%	$ 157	$ 102
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	1	$ 429	$ 193	$ 236	55.0%	$ 429	$ 236
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	15,521	$ 2,107,336	$ 264,219	$ 1,843,117	87.5%	$ 136	$ 119

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	2,107,336	100.0%
- Write-Offs & Adjustments	$	264,219	12.5%
Net Revenue (Collected)	$	1,843,117	87.5%
+ Other Revenue Sources	$	124,764	5.9%
Total Operating Revenue	$	1,967,881	93.4%
- Operating Expenses	$	2,643,057	125.4%
Net Income from Operations	$	(675,176)	-32.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	79,799	30.2%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	193,079	73.1%
Bad Debts	$	8,389	3.2%
Reconciliation	$	(17,048)	-6.5%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	264,219	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	170.29	$ 200.93
Total Op Rev Per Encounter	$	126.79	$ 204.82
Operating Margin		-34.3%	1.9%
Cost-to-Charges		125.4%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,815,887	68.7%
Contract Services - Prof.	$	19,559	0.7%
Supplies - Medical & Dental	$	319,362	12.1%
Supplies - Office	$	21,677	0.8%
Outpatient Care Services	$	25,116	1.0%
Rent / Depreciation / Interest	$	164,006	6.2%
Utilities	$	75,213	2.8%
Continuing Education	$	2,059	0.1%
Information Technology	$	12,752	0.5%
All Others	$	187,426	7.1%
Total Expenses	$	2,643,057	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	0	0.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	124,764	100.0%
Donations & Contributions	$	0	0.0%
Other Income	$	0	0.0%
Total Other Revenue	$	124,764	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374450	Rural (95-210)	No
Clinic Name	NESTOR COMMUNITY HEALTH CENTER	Encounter Volume	12851
Address	1016 OUTER ROAD	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92154	MSSA Name:	Castle Park/Chula Vista Southwest/Imperial Beach West/Nestor

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	8,832	68.7%
Evaluation and Management (new patient)	1,786	13.9%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1,179	9.2%
Preventive Medicine (infant, child, adolescent)	862	6.7%
Preventive Medicine (adults)	8	0.1%
Counseling	0	0.0%
Integumentary System	94	0.7%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	90	0.7%
Total Encounters by Service	12,851	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	43
Pap Smear	233
Contraceptive Management	309
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	759
Hemophilus Influenza B (Hib)	0
Hepatitis A	198
Hepatitis B	18
HepB and Hib	0
Influenza Virus Vaccine	1,163
Measles, Mumps and Rubella and Varicella	129
Pneumococcal	298
Poliovirus	32
Varicella	59

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.65	56.5%	8,197	63.8%	3,093.21
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.18	25.2%	3,309	25.7%	2,804.24
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.86	18.3%	1,345	10.5%	1,563.95
Total	4.69	100%	12,851	100%	2,740.09

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	47	1.1%	53	1.3%
From 1 to 4 years	150	3.6%	121	2.9%
From 5 to 12 years	214	5.1%	161	3.8%
From 13 to 14 years	49	1.2%	48	1.1%
From 15 to 19 years	124	3.0%	175	4.2%
From 20 to 34 years	395	9.4%	664	15.9%
From 35 to 44 years	204	4.9%	302	7.2%
From 45 to 64 years	570	13.6%	712	17.0%
65 years and older	72	1.7%	128	3.1%
Total Patients	1,825	43.6%	2,364	56.4%

Poverty Level	All Patients	% of Total
Under 100%	3,665	87.5%
100% to 200%	411	9.8%
Above 200%	51	1.2%
Unknown	62	1.5%
Total Patients	4,189	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	305	7.3%
Black	220	5.3%
White (Incl. Hispanic)	3,183	76.0%
Nat. Amer / AK Native	4	0.1%
More Than One Race	354	8.5%
Other / Unknown	123	2.9%
Total Patients	4,189	100%
Ethnicity		
Hispanic	2,745	65.5%
Non-Hispanic	1,344	32.1%
Unknown	100	2.4%
Total Patients	4,189	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	199	4.8%
Medicare - Managed Care	97	2.3%
Medi-Cal	728	17.4%
Medi-Cal - Managed Care	2,516	60.1%
County Indigent / CMSP / MISP	16	0.4%
Private Insurance	221	5.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	404	9.6%
Free	8	0.2%
All Other Payers	0	0.0%
Total Patients	4,189	100%

Episodic Programs	Patients
BCCCP	77
CHDP	327
Family PACT	88
Other County Programs	129
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	621

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	815	$ 58,076	$ 12,195	$ 45,881	79.0%	$ 71	$ 56
Medicare - Managed Care	359	$ 140,363	$ 3,816	$ 136,547	97.3%	$ 391	$ 380
Medi-Cal	1,045	$ 137,596	$ 12,374	$ 125,222	91.0%	$ 132	$ 120
Medi-Cal - Managed Care	8,273	$ 1,000,203	$ (543,720)	$ 1,543,923	154.4%	$ 121	$ 187
County Indigent/CMSP/MISP	16	$ 2,167	$ 1,246	$ 921	42.5%	$ 135	$ 58
Private Insurance	576	$ 107,388	$ 36,313	$ 71,075	66.2%	$ 186	$ 123
Self-Pay/ Sliding Fee	988	$ 149,318	$ 112,342	$ 36,976	24.8%	$ 151	$ 37
Non-Pay (Free)	19	$ 2,911	$ 2,911	$ 0	0.0%	$ 153	$ 0
Breast Cancer	77	$ 7,200	$ 5,168	$ 2,032	28.2%	$ 94	$ 26
Child Health & Disability Prog (CHDI	327	$ 54,191	$ 4,213	$ 49,978	92.2%	$ 166	$ 153
Family Pact	112	$ 14,831	$ 5,768	$ 9,063	61.1%	$ 132	$ 81
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	244	$ 10,732	$ 1	$ 10,731	100.0%	$ 44	$ 44
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	12,851	$ 1,684,976	$ (347,373)	$ 2,032,349	120.6%	$ 131	$ 158

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,684,976	100.0%
- Write-Offs & Adjustments	$	(347,373)	-20.6%
Net Revenue (Collected)	$	2,032,349	120.6%
+ Other Revenue Sources	$	451,073	26.8%
Total Operating Revenue	$	2,483,422	147.4%
- Operating Expenses	$	2,338,667	138.8%
Net Income from Operations	$	144,755	8.6%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	102,449	-29.5%
Free/Complimentary	$	2,911	-0.8%
Contractual Adjustments	$	(407,957)	117.4%
Bad Debts	$	13,700	-3.9%
Reconciliation	$	(66,164)	19.0%
Other Adjustments	$	7,688	-2.2%
Total Write-offs & Adjustments	$	(347,373)	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	181.98	$ 200.93
Total Op Rev Per Encounter	$	193.25	$ 204.82
Operating Margin		5.8%	1.9%
Cost-to-Charges		138.8%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,586,327	67.8%
Contract Services - Prof.	$	100,038	4.3%
Supplies - Medical & Dental	$	129,813	5.6%
Supplies - Office	$	26,838	1.1%
Outpatient Care Services	$	87,215	3.7%
Rent / Depreciation / Interest	$	291,359	12.5%
Utilities	$	38,424	1.6%
Continuing Education	$	1,179	0.1%
Information Technology	$	0	0.0%
All Others	$	77,474	3.3%
Total Expenses	$	2,338,667	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	328,488	72.8%
State Other	$	29,773	6.6%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	16,728	3.7%
Local	$	0	0.0%
Private	$	75,591	16.8%
Donations & Contributions	$	120	0.0%
Other Income	$	373	0.1%
Total Other Revenue	$	451,073	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374419	Rural (95-210)	No
Clinic Name	NORTH COUNTY HEALTH SERVICES - GRAND AVENUE FAMILY MEDICINE	Encounter Volume	9231
Address	727 WEST SAN MARCOS BLVD	Congressional District	50
		State Senate District	38
City	SAN MARCOS	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92078	MSSA Name:	Escondido Central and South/San Marcos Central and East

Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	5,778	62.6%	Mammogram	0
Evaluation and Management (new patient)	1,326	14.4%	HIV Testing	857
Hospital Related Services	0	0.0%	Pap Smear	327
Case Management Services	0	0.0%	Contraceptive Management	749
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	557	6.0%	DTaP, DTP, Diphtheria and Tetanus	380
Preventive Medicine (adults)	315	3.4%	Hemophilus Influenza B (Hib)	95
Counseling	565	6.1%	Hepatitis A	112
Integumentary System	12	0.1%	Hepatitis B	47
Maternity Care and Delivery	637	6.9%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	787
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	85
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	229
All Other Services (not included in above)	41	0.4%	Poliovirus	15
Total Encounters by Service	9,231	100%	Varicella	55

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.02	39.1%	4,695	50.9%	4,602.94
Physician Assistants	0.35	13.4%	1,420	15.4%	4,057.14
Family Nurse Practitioners	0.61	23.4%	1,903	20.6%	3,119.67
Cert Nurse Midwives	0.25	9.6%	610	6.6%	2,440.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.38	14.6%	603	6.5%	1,586.84
Total	2.61	100%	9,231	100%	3,536.78

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	27	0.7%	33	0.9%
From 1 to 4 years	91	2.4%	87	2.3%
From 5 to 12 years	112	2.9%	102	2.6%
From 13 to 14 years	45	1.2%	25	0.6%
From 15 to 19 years	106	2.7%	168	4.3%
From 20 to 34 years	374	9.7%	887	23.0%
From 35 to 44 years	213	5.5%	446	11.5%
From 45 to 64 years	351	9.1%	592	15.3%
65 years and older	77	2.0%	128	3.3%
Total Patients	1,396	36.1%	2,468	63.9%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	196	5.1%
Black	104	2.7%
White (Incl. Hispanic)	1,261	32.6%
Nat. Amer / AK Native	10	0.3%
More Than One Race	52	1.3%
Other / Unknown	2,241	58.0%
Total Patients	3,864	100%
Ethnicity		
Hispanic	2,173	56.2%
Non-Hispanic	1,392	36.0%
Unknown	299	7.7%
Total Patients	3,864	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	2,205	57.1%
100% to 200%	705	18.2%
Above 200%	95	2.5%
Unknown	859	22.2%
Total Patients	3,864	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	526	1,262

PATIENT COVERAGE	Patients	% of All Patients
Medicare	109	2.8%
Medicare - Managed Care	95	2.5%
Medi-Cal	394	10.2%
Medi-Cal - Managed Care	1,604	41.5%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	351	9.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,311	33.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,864	100%

Episodic Programs	Patients
BCCCP	132
CHDP	1
Family PACT	294
Other County Programs	9
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	436

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	347	$ 45,287	$ 2,818	$ 42,469	93.8%	$ 131	$ 122
Medicare - Managed Care	348	$ 45,741	$ (20,752)	$ 66,493	145.4%	$ 131	$ 191
Medi-Cal	1,850	$ 258,950	$ (37,816)	$ 296,766	114.6%	$ 140	$ 160
Medi-Cal - Managed Care	3,751	$ 714,229	$ 105,233	$ 608,996	85.3%	$ 190	$ 162
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	787	$ 65,128	$ 27,792	$ 37,336	57.3%	$ 83	$ 47
Self-Pay/ Sliding Fee	1,606	$ 301,514	$ 228,023	$ 73,491	24.4%	$ 188	$ 46
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	141	$ 12,091	$ 8,944	$ 3,147	26.0%	$ 86	$ 22
Child Health & Disability Prog (CHDI	1	$ 694	$ 606	$ 88	12.7%	$ 694	$ 88
Family Pact	391	$ 68,041	$ 36,245	$ 31,796	46.7%	$ 174	$ 81
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	9	$ 1,403	$ 299	$ 1,104	78.7%	$ 156	$ 123
All Other Payers	0	$ 0	$ (139)	$ 139	0.0%	$ 0.00	$ 0.00
Total	9,231	$ 1,513,078	$ 351,253	$ 1,161,825	76.8%	$ 164	$ 126

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,513,078	100.0%
- Write-Offs & Adjustments	$	351,253	23.2%
Net Revenue (Collected)	$	1,161,825	76.8%
+ Other Revenue Sources	$	233,560	15.4%
Total Operating Revenue	$	1,395,385	92.2%
- Operating Expenses	$	1,691,235	111.8%
Net Income from Operations	$	(295,850)	-19.6%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	221,431	63.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	123,369	35.1%
Bad Debts	$	6,592	1.9%
Reconciliation	$	(139)	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	351,253	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	183.21	$ 200.93
Total Op Rev Per Encounter	$	151.16	$ 204.82
Operating Margin		-21.2%	1.9%
Cost-to-Charges		111.8%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	799,085	47.2%
Contract Services - Prof.	$	4,876	0.3%
Supplies - Medical & Dental	$	57,452	3.4%
Supplies - Office	$	11,891	0.7%
Outpatient Care Services	$	15,852	0.9%
Rent / Depreciation / Interest	$	223,490	13.2%
Utilities	$	34,365	2.0%
Continuing Education	$	563	0.0%
Information Technology	$	17,598	1.0%
All Others	$	526,063	31.1%
Total Expenses	$	1,691,235	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	224,898	96.3%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	8,225	3.5%
Donations & Contributions	$	37	0.0%
Other Income	$	400	0.2%
Total Other Revenue	$	233,560	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374449	Rural (95-210)	No
Clinic Name	NORTH COUNTY HEALTH SERVICES - LA MISION	Encounter Volume	7667
Address	3220 MISSION AVE	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	Encinitas Central/Leucadia/Oceanside North and West/San Luis Rey/South Oceanside
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	5,369	70.0%	Mammogram	0
Evaluation and Management (new patient)	790	10.3%	HIV Testing	589
Hospital Related Services	52	0.7%	Pap Smear	82
Case Management Services	0	0.0%	Contraceptive Management	424
Medicine - Special Services	348	4.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	930	12.1%	DTaP, DTP, Diphtheria and Tetanus	308
Preventive Medicine (adults)	74	1.0%	Hemophilus Influenza B (Hib)	100
Counseling	12	0.2%	Hepatitis A	126
Integumentary System	2	0.0%	Hepatitis B	33
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	832
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	117
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	144
All Other Services (not included in above)	90	1.2%	Poliovirus	10
Total Encounters by Service	7,667	100%	Varicella	54

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.93	63.3%	5,180	67.6%	5,569.89
Physician Assistants	0.07	4.8%	735	9.6%	10,500.00
Family Nurse Practitioners	0.33	22.4%	1,405	18.3%	4,257.58
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.14	9.5%	347	4.5%	2,478.57
Total	1.47	100%	7,667	100%	5,215.65

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	95	2.8%	82	2.4%
From 1 to 4 years	181	5.4%	203	6.0%
From 5 to 12 years	345	10.3%	363	10.8%
From 13 to 14 years	71	2.1%	66	2.0%
From 15 to 19 years	148	4.4%	171	5.1%
From 20 to 34 years	204	6.1%	474	14.1%
From 35 to 44 years	117	3.5%	243	7.2%
From 45 to 64 years	237	7.1%	282	8.4%
65 years and older	33	1.0%	46	1.4%
Total Patients	1,431	42.6%	1,930	57.4%

Poverty Level	All Patients	% of Total
Under 100%	2,302	68.5%
100% to 200%	682	20.3%
Above 200%	56	1.7%
Unknown	321	9.6%
Total Patients	3,361	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	116	3.5%
Black	158	4.7%
White (Incl. Hispanic)	1,086	32.3%
Nat. Amer / AK Native	9	0.3%
More Than One Race	181	5.4%
Other / Unknown	1,811	53.9%
Total Patients	3,361	100%
Ethnicity		
Hispanic	1,902	56.6%
Non-Hispanic	1,246	37.1%
Unknown	213	6.3%
Total Patients	3,361	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	225	520

PATIENT COVERAGE	Patients	% of All Patients
Medicare	88	2.6%
Medicare - Managed Care	20	0.6%
Medi-Cal	408	12.1%
Medi-Cal - Managed Care	1,820	54.2%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	188	5.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	837	24.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,361	100%

Episodic Programs	Patients
BCCCP	0
CHDP	4
Family PACT	200
Other County Programs	32
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	236

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	252	$ 32,896	$ 2,069	$ 30,827	93.7%	$ 131	$ 122
Medicare - Managed Care	72	$ 9,632	$ (844)	$ 10,476	108.8%	$ 134	$ 146
Medi-Cal	1,071	$ 197,317	$ 17,282	$ 180,035	91.2%	$ 184	$ 168
Medi-Cal - Managed Care	4,543	$ 928,652	$ 227,379	$ 701,273	75.5%	$ 204	$ 154
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	348	$ 60,827	$ 29,524	$ 31,303	51.5%	$ 175	$ 90
Self-Pay/ Sliding Fee	1,017	$ 216,581	$ 170,993	$ 45,588	21.0%	$ 213	$ 45
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	4	$ 2,561	$ 2,171	$ 390	15.2%	$ 640	$ 98
Family Pact	315	$ 37,440	$ 17,499	$ 19,941	53.3%	$ 119	$ 63
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	45	$ 5,112	$ 2,029	$ 3,083	60.3%	$ 114	$ 69
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	7,667	$ 1,491,018	$ 468,102	$ 1,022,916	68.6%	$ 195	$ 133

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,491,018	100.0%
- Write-Offs & Adjustments	$	468,102	31.4%
Net Revenue (Collected)	$	1,022,916	68.6%
+ Other Revenue Sources	$	196,968	13.2%
Total Operating Revenue	$	1,219,884	81.8%
- Operating Expenses	$	1,183,632	79.4%
Net Income from Operations	$	36,252	2.4%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	167,830	35.9%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	297,109	63.5%
Bad Debts	$	3,163	0.7%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	468,102	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	154.38	$ 200.93
Total Op Rev Per Encounter	$	159.11	$ 204.82
Operating Margin		3.0%	1.9%
Cost-to-Charges		79.4%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	542,285	45.8%
Contract Services - Prof.	$	302	0.0%
Supplies - Medical & Dental	$	48,742	4.1%
Supplies - Office	$	8,382	0.7%
Outpatient Care Services	$	11,655	1.0%
Rent / Depreciation / Interest	$	82,706	7.0%
Utilities	$	26,437	2.2%
Continuing Education	$	940	0.1%
Information Technology	$	12,886	1.1%
All Others	$	449,297	38.0%
Total Expenses	$	1,183,632	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	185,957	94.4%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	10,557	5.4%
Donations & Contributions	$	129	0.1%
Other Income	$	325	0.2%
Total Other Revenue	$	196,968	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371400	Rural (95-210)	YES
Clinic Name	NORTH COUNTY HEALTH SERVICES RAMONA	Encounter Volume	14745
Address	217 EARLHAM ST	Congressional District	50
		State Senate District	38
City	RAMONA	State Assembly District	71
State	CA	MSSA Designation	Rural
Zip Code	92065	MSSA Name:	Ramona/Rock Haven/Rosemont

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	7,748	52.5%	Mammogram	0
Evaluation and Management (new patient)	675	4.6%	HIV Testing	1,000
Hospital Related Services	1	0.0%	Pap Smear	316
Case Management Services	0	0.0%	Contraceptive Management	458
Medicine - Special Services	2	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,365	9.3%	DTaP, DTP, Diphtheria and Tetanus	755
Preventive Medicine (adults)	134	0.9%	Hemophilus Influenza B (Hib)	260
Counseling	131	0.9%	Hepatitis A	216
Integumentary System	12	0.1%	Hepatitis B	99
Maternity Care and Delivery	481	3.3%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	880
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	184
Dental encounters (CDT codes)	4,183	28.4%	Pneumococcal	431
All Other Services (not included in above)	13	0.1%	Poliovirus	70
Total Encounters by Service	14,745	100%	Varicella	93

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.78	17.6%	4,172	28.3%	5,348.72
Physician Assistants	0.58	13.1%	2,441	16.6%	4,208.62
Family Nurse Practitioners	0.94	21.3%	3,333	22.6%	3,545.74
Cert Nurse Midwives	0.12	2.7%	440	3.0%	3,666.67
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.80	40.7%	4,192	28.4%	2,328.89
All Other Primary Care Providers	0.20	4.5%	167	1.1%	835.00
Total	4.42	100%	14,745	100%	3,335.97

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	85	1.7%	88	1.8%
From 1 to 4 years	275	5.7%	239	4.9%
From 5 to 12 years	398	8.2%	410	8.4%
From 13 to 14 years	85	1.7%	76	1.6%
From 15 to 19 years	155	3.2%	220	4.5%
From 20 to 34 years	316	6.5%	587	12.1%
From 35 to 44 years	200	4.1%	338	7.0%
From 45 to 64 years	468	9.6%	633	13.0%
65 years and older	125	2.6%	165	3.4%
Total Patients	2,107	43.3%	2,756	56.7%

Poverty Level	All Patients	% of Total
Under 100%	3,089	63.5%
100% to 200%	762	15.7%
Above 200%	80	1.6%
Unknown	932	19.2%
Total Patients	4,863	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	47	1.0%
Black	50	1.0%
White (Incl. Hispanic)	3,254	66.9%
Nat. Amer / AK Native	15	0.3%
More Than One Race	87	1.8%
Other / Unknown	1,410	29.0%
Total Patients	4,863	100%
Ethnicity		
Hispanic	2,004	41.2%
Non-Hispanic	2,280	46.9%
Unknown	579	11.9%
Total Patients	4,863	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	348	1,103

PATIENT COVERAGE	Patients	% of All Patients
Medicare	190	3.9%
Medicare - Managed Care	104	2.1%
Medi-Cal	861	17.7%
Medi-Cal - Managed Care	2,201	45.3%
County Indigent / CMSP / MISP	7	0.1%
Private Insurance	194	4.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,306	26.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,863	100%

Episodic Programs	Patients
BCCCP	111
CHDP	7
Family PACT	191
Other County Programs	44
Children's Treatment Program	0
Other Payer - covered by a grant	19
Total Episodic Patients (duplicated)	372

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	650	$ 87,010	$ (11,823)	$ 98,833	113.6%	$ 134	$ 152
Medicare - Managed Care	353	$ 45,558	$ (20,610)	$ 66,168	145.2%	$ 129	$ 187
Medi-Cal	5,005	$ 1,167,286	$ 195,022	$ 972,264	83.3%	$ 233	$ 194
Medi-Cal - Managed Care	5,516	$ 503,326	$ (459,647)	$ 962,973	191.3%	$ 91	$ 175
County Indigent/CMSP/MISP	8	$ 1,175	$ 400	$ 775	66.0%	$ 147	$ 97
Private Insurance	352	$ 53,698	$ 23,468	$ 30,230	56.3%	$ 153	$ 86
Self-Pay/ Sliding Fee	2,383	$ 489,915	$ 340,892	$ 149,023	30.4%	$ 206	$ 63
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	119	$ 10,865	$ 8,097	$ 2,768	25.5%	$ 91	$ 23
Child Health & Disability Prog (CHDI	7	$ 4,546	$ 3,969	$ 577	12.7%	$ 649	$ 82
Family Pact	288	$ 43,525	$ 23,261	$ 20,264	46.6%	$ 151	$ 70
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	64	$ 9,400	$ 3,154	$ 6,246	66.4%	$ 147	$ 98
All Other Payers	0	$ 0	$ (33,139)	$ 33,139	0.0%	$ 0.00	$ 0.00
Total	14,745	$ 2,416,304	$ 73,044	$ 2,343,260	97.0%	$ 164	$ 159

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	2,416,304	100.0%
- Write-Offs & Adjustments	$	73,044	3.0%
Net Revenue (Collected)	$	2,343,260	97.0%
+ Other Revenue Sources	$	386,892	16.0%
Total Operating Revenue	$	2,730,152	113.0%
- Operating Expenses	$	2,718,789	112.5%
Net Income from Operations	$	11,363	0.5%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	335,127	458.8%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	(234,709)	-321.3%
Bad Debts	$	5,765	7.9%
Reconciliation	$	(33,139)	-45.4%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	73,044	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	184.39	$	200.93
Total Op Rev Per Encounter	$	185.16	$	204.82
Operating Margin		0.4%		1.9%
Cost-to-Charges		112.5%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,594,752	58.7%
Contract Services - Prof.	$	24,132	0.9%
Supplies - Medical & Dental	$	120,590	4.4%
Supplies - Office	$	16,802	0.6%
Outpatient Care Services	$	14,016	0.5%
Rent / Depreciation / Interest	$	44,508	1.6%
Utilities	$	40,335	1.5%
Continuing Education	$	0	0.0%
Information Technology	$	31,152	1.1%
All Others	$	832,502	30.6%
Total Expenses	$	2,718,789	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	363,457	93.9%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	12,441	3.2%
Donations & Contributions	$	10,594	2.7%
Other Income	$	400	0.1%
Total Other Revenue	$	386,892	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371576	Rural (95-210)	No
Clinic Name	NORTH COUNTY HEALTH SERVICES SAN MARCOS	Encounter Volume	97816
Address	150 VALPREDA RD	Congressional District	50
		State Senate District	38
City	SAN MARCOS	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92069	MSSA Name:	Escondido Central and South/San Marcos Central and East

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	45,642	46.7%	Mammogram	0
Evaluation and Management (new patient)	4,008	4.1%	HIV Testing	3,838
Hospital Related Services	77	0.1%	Pap Smear	1,525
Case Management Services	179	0.2%	Contraceptive Management	4,729
Medicine - Special Services	3,640	3.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	8,079	8.3%	DTaP, DTP, Diphtheria and Tetanus	3,781
Preventive Medicine (adults)	314	0.3%	Hemophilus Influenza B (Hib)	1,349
Counseling	8,317	8.5%	Hepatitis A	1,075
Integumentary System	180	0.2%	Hepatitis B	509
Maternity Care and Delivery	7,095	7.3%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	5,027
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	1,028
Dental encounters (CDT codes)	19,130	19.6%	Pneumococcal	2,219
All Other Services (not included in above)	1,155	1.2%	Poliovirus	85
Total Encounters by Service	97,816	100%	Varicella	584

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	8.60	27.2%	32,989	33.7%	3,835.93
Physician Assistants	2.14	6.8%	7,796	8.0%	3,642.99
Family Nurse Practitioners	4.74	15.0%	16,450	16.8%	3,470.46
Cert Nurse Midwives	2.16	6.8%	7,418	7.6%	3,434.26
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	6.79	21.4%	19,591	20.0%	2,885.27
All Other Primary Care Providers	7.23	22.8%	13,572	13.9%	1,877.18
Total	31.66	100%	97,816	100%	3,089.58

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	506	1.9%	515	1.9%
From 1 to 4 years	1,651	6.1%	1,691	6.3%
From 5 to 12 years	2,511	9.3%	2,398	8.9%
From 13 to 14 years	504	1.9%	467	1.7%
From 15 to 19 years	993	3.7%	1,259	4.7%
From 20 to 34 years	1,720	6.4%	3,735	13.9%
From 35 to 44 years	1,029	3.8%	2,088	7.8%
From 45 to 64 years	1,874	7.0%	2,887	10.7%
65 years and older	431	1.6%	649	2.4%
Total Patients	11,219	41.7%	15,689	58.3%

Poverty Level	All Patients	% of Total
Under 100%	19,153	71.2%
100% to 200%	5,754	21.4%
Above 200%	541	2.0%
Unknown	1,460	5.4%
Total Patients	26,908	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	759	2.8%
Black	408	1.5%
White (Incl. Hispanic)	7,738	28.8%
Nat. Amer / AK Native	18	0.1%
More Than One Race	415	1.5%
Other / Unknown	17,570	65.3%
Total Patients	26,908	100%
Ethnicity		
Hispanic	18,932	70.4%
Non-Hispanic	6,535	24.3%
Unknown	1,441	5.4%
Total Patients	26,908	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	3,784	12,810

PATIENT COVERAGE	Patients	% of All Patients
Medicare	667	2.5%
Medicare - Managed Care	255	0.9%
Medi-Cal	4,027	15.0%
Medi-Cal - Managed Care	11,139	41.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	1,205	4.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	9,615	35.7%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	26,908	100%

Episodic Programs	Patients
BCCCP	749
CHDP	33
Family PACT	1,905
Other County Programs	348
Children's Treatment Program	0
Other Payer - covered by a grant	151
Total Episodic Patients (duplicated)	3,186

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,981	$ 467,305	$ 3,136	$ 464,169	99.3%	$ 157	$ 156
Medicare - Managed Care	989	$ 151,577	$ (56,224)	$ 207,801	137.1%	$ 153	$ 210
Medi-Cal	34,634	$ 6,933,438	$ 306,813	$ 6,626,625	95.6%	$ 200	$ 191
Medi-Cal - Managed Care	34,357	$ 7,976,771	$ 1,530,831	$ 6,445,940	80.8%	$ 232	$ 188
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	3,172	$ 398,286	$ 191,881	$ 206,405	51.8%	$ 126	$ 65
Self-Pay/ Sliding Fee	16,721	$ 5,051,433	$ 3,829,191	$ 1,222,242	24.2%	$ 302	$ 73
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	934	$ 91,729	$ 68,778	$ 22,951	25.0%	$ 98	$ 25
Child Health & Disability Prog (CHDI	35	$ 17,886	$ 15,283	$ 2,603	14.6%	$ 511	$ 74
Family Pact	3,126	$ 820,736	$ 397,936	$ 422,800	51.5%	$ 263	$ 135
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	867	$ 224,209	$ 122,760	$ 101,449	45.2%	$ 259	$ 117
All Other Payers	0	$ 0	$ (476,267)	$ 476,267	0.0%	$ 0.00	$ 0.00
Total	97,816	$ 22,133,370	$ 5,934,118	$ 16,199,252	73.2%	$ 226	$ 166

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 22,133,370	100.0%
- Write-Offs & Adjustments	$ 5,934,118	26.8%
Net Revenue (Collected)	$ 16,199,252	73.2%
+ Other Revenue Sources	$ 4,177,610	18.9%
Total Operating Revenue	$ 20,376,862	92.1%
- Operating Expenses	$ 19,018,045	85.9%
Net Income from Operations	$ 1,358,817	6.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 3,821,536	64.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 2,581,194	43.5%
Bad Debts	$ 7,655	0.1%
Reconciliation	$ (476,267)	-8.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 5,934,118	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 194.43	$ 200.93
Total Op Rev Per Encounter	$ 208.32	$ 204.82
Operating Margin	6.7%	1.9%
Cost-to-Charges	85.9%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 10,222,674	53.8%
Contract Services - Prof.	$ 272,948	1.4%
Supplies - Medical & Dental	$ 1,131,712	6.0%
Supplies - Office	$ 113,639	0.6%
Outpatient Care Services	$ 594,561	3.1%
Rent / Depreciation / Interest	$ 441,403	2.3%
Utilities	$ 178,663	0.9%
Continuing Education	$ 0	0.0%
Information Technology	$ 229,114	1.2%
All Others	$ 5,833,331	30.7%
Total Expenses	$ 19,018,045	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 2,646,865	63.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 77,710	1.9%
Donations & Contributions	$ 58,254	1.4%
Other Income	$ 1,394,781	33.4%
Total Other Revenue	$ 4,177,610	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374160	Rural (95-210)	No
Clinic Name	NORTH PARK FAMILY HEALTH CENTER	Encounter Volume	59111
Address	3544 30TH STREET	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92104	MSSA Name:	Chollas Creek/City Heights/East San Diego/North Park/Oak Park/South Park
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	20,447	34.6%	Mammogram	1,392
Evaluation and Management (new patient)	1,406	2.4%	HIV Testing	2,845
Hospital Related Services	5	0.0%	Pap Smear	1,368
Case Management Services	0	0.0%	Contraceptive Management	154
Medicine - Special Services	2,441	4.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	4,366	7.4%	DTaP, DTP, Diphtheria and Tetanus	2,134
Preventive Medicine (adults)	539	0.9%	Hemophilus Influenza B (Hib)	1,041
Counseling	579	1.0%	Hepatitis A	631
Integumentary System	151	0.3%	Hepatitis B	345
Maternity Care and Delivery	198	0.3%	HepB and Hib	0
Pathology / Laboratory	14,520	24.6%	Influenza Virus Vaccine	2,645
Family Planning "Z" codes	2,117	3.6%	Measles, Mumps and Rubella and Varicella	567
Dental encounters (CDT codes)	3,324	5.6%	Pneumococcal	1,835
All Other Services (not included in above)	9,018	15.3%	Poliovirus	139
Total Encounters by Service	59,111	100%	Varicella	279

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	7.78	33.5%	27,207	46.0%	3,497.04
Physician Assistants	2.31	9.9%	7,538	12.8%	3,263.20
Family Nurse Practitioners	2.40	10.3%	8,675	14.7%	3,614.58
Cert Nurse Midwives	0	0.0%	16	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.30	9.9%	9,174	15.5%	3,988.70
All Other Primary Care Providers	8.43	36.3%	6,501	11.0%	771.17
Total	23.22	100%	59,111	100%	2,545.69

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	393	2.0%	384	2.0%
From 1 to 4 years	952	4.9%	862	4.5%
From 5 to 12 years	932	4.8%	840	4.3%
From 13 to 14 years	136	0.7%	160	0.8%
From 15 to 19 years	311	1.6%	455	2.4%
From 20 to 34 years	2,041	10.6%	3,027	15.6%
From 35 to 44 years	1,385	7.2%	1,397	7.2%
From 45 to 64 years	3,092	16.0%	2,289	11.8%
65 years and older	336	1.7%	353	1.8%
Total Patients	9,578	49.5%	9,767	50.5%

Poverty Level	All Patients	% of Total
Under 100%	13,958	72.2%
100% to 200%	3,935	20.3%
Above 200%	942	4.9%
Unknown	510	2.6%
Total Patients	19,345	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	674	3.5%
Black	2,191	11.3%
White (Incl. Hispanic)	13,328	68.9%
Nat. Amer / AK Native	80	0.4%
More Than One Race	544	2.8%
Other / Unknown	2,528	13.1%
Total Patients	19,345	100%
Ethnicity		
Hispanic	8,851	45.8%
Non-Hispanic	8,962	46.3%
Unknown	1,532	7.9%
Total Patients	19,345	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	83	245

PATIENT COVERAGE	Patients	% of All Patients
Medicare	526	2.7%
Medicare - Managed Care	192	1.0%
Medi-Cal	4,460	23.1%
Medi-Cal - Managed Care	6,882	35.6%
County Indigent / CMSP / MISP	19	0.1%
Private Insurance	732	3.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	5,075	26.2%
Free	1,459	7.5%
All Other Payers	0	0.0%
Total Patients	19,345	100%

Episodic Programs	Patients
BCCCP	300
CHDP	15
Family PACT	583
Other County Programs	29
Children's Treatment Program	0
Other Payer - covered by a grant	795
Total Episodic Patients (duplicated)	1,722

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,600	$ 587,746	$ 171,951	$ 415,795	70.7%	$ 226	$ 160
Medicare - Managed Care	858	$ 135,185	$ 200	$ 134,985	99.9%	$ 158	$ 157
Medi-Cal	17,635	$ 3,537,388	$ (1,009,634)	$ 4,547,022	128.5%	$ 201	$ 258
Medi-Cal - Managed Care	22,356	$ 4,976,386	$ 343,262	$ 4,633,124	93.1%	$ 223	$ 207
County Indigent/CMSP/MISP	80	$ 15,882	$ 8,247	$ 7,635	48.1%	$ 199	$ 95
Private Insurance	1,580	$ 485,232	$ 219,617	$ 265,615	54.7%	$ 307	$ 168
Self-Pay/ Sliding Fee	6,454	$ 1,073,717	$ 773,717	$ 300,000	27.9%	$ 166	$ 46
Non-Pay (Free)	2,999	$ 356,702	$ 356,702	$ 0	0.0%	$ 119	$ 0
Breast Cancer	345	$ 51,643	$ 36,150	$ 15,493	30.0%	$ 150	$ 45
Child Health & Disability Prog (CHDI	16	$ 5,922	$ 4,325	$ 1,597	27.0%	$ 370	$ 100
Family Pact	831	$ 209,589	$ 83,835	$ 125,754	60.0%	$ 252	$ 151
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	3,357	$ 1,025,914	$ 616,853	$ 409,061	39.9%	$ 306	$ 122
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	59,111	$ 12,461,306	$ 1,605,225	$ 10,856,081	87.1%	$ 211	$ 184

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	12,461,306	100.0%
- Write-Offs & Adjustments	$	1,605,225	12.9%
Net Revenue (Collected)	$	10,856,081	87.1%
+ Other Revenue Sources	$	10,558,867	84.7%
Total Operating Revenue	$	21,414,948	171.9%
- Operating Expenses	$	19,108,011	153.3%
Net Income from Operations	$	2,306,937	18.5%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	483,442	30.1%
Free/Complimentary	$	356,702	22.2%
Contractual Adjustments	$	1,795,648	111.9%
Bad Debts	$	290,275	18.1%
Reconciliation	$	(1,320,842)	-82.3%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	1,605,225	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	323.26	$ 200.93
Total Op Rev Per Encounter	$	362.28	$ 204.82
Operating Margin		10.8%	1.9%
Cost-to-Charges		153.3%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	10,263,823	53.7%
Contract Services - Prof.	$	626,369	3.3%
Supplies - Medical & Dental	$	4,032,202	21.1%
Supplies - Office	$	124,303	0.7%
Outpatient Care Services	$	943,919	4.9%
Rent / Depreciation / Interest	$	467,865	2.4%
Utilities	$	284,550	1.5%
Continuing Education	$	14,866	0.1%
Information Technology	$	111,248	0.6%
All Others	$	2,238,866	11.7%
Total Expenses	$	19,108,011	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	2,145,839	20.3%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	3,388,844	32.1%
Local	$	84,792	0.8%
Private	$	123,730	1.2%
Donations & Contributions	$	19,928	0.2%
Other Income	$	4,795,734	45.4%
Total Other Revenue	$	10,558,867	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374434	Rural (95-210)	No
Clinic Name	OCEANSIDE-CARLSBAD COMMUNITY CLINIC	Encounter Volume	31927
Address	605 CROUCH ST	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	Encinitas Central/Leucadia/Oceanside North and West/San Luis Rey/South Oceanside
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	20,465	64.1%	Mammogram	0
Evaluation and Management (new patient)	2,551	8.0%	HIV Testing	4,790
Hospital Related Services	163	0.5%	Pap Smear	1,064
Case Management Services	37	0.1%	Contraceptive Management	2,195
Medicine - Special Services	566	1.8%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,681	5.3%	DTaP, DTP, Diphtheria and Tetanus	1,125
Preventive Medicine (adults)	573	1.8%	Hemophilus Influenza B (Hib)	322
Counseling	2,468	7.7%	Hepatitis A	227
Integumentary System	55	0.2%	Hepatitis B	151
Maternity Care and Delivery	2,952	9.2%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	2,038
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	230
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	812
All Other Services (not included in above)	416	1.3%	Poliovirus	30
Total Encounters by Service	31,927	100%	Varicella	130

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.67	29.9%	11,251	35.2%	4,213.86
Physician Assistants	0.70	7.8%	3,366	10.5%	4,808.57
Family Nurse Practitioners	2.70	30.3%	11,119	34.8%	4,118.15
Cert Nurse Midwives	0.72	8.1%	2,643	8.3%	3,670.83
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2.13	23.9%	3,548	11.1%	1,665.73
Total	8.92	100%	31,927	100%	3,579.26

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	216	2.1%	219	2.1%
From 1 to 4 years	258	2.5%	233	2.2%
From 5 to 12 years	383	3.7%	397	3.8%
From 13 to 14 years	74	0.7%	97	0.9%
From 15 to 19 years	247	2.4%	464	4.4%
From 20 to 34 years	840	8.0%	1,986	19.0%
From 35 to 44 years	470	4.5%	1,106	10.6%
From 45 to 64 years	1,053	10.1%	1,813	17.3%
65 years and older	230	2.2%	381	3.6%
Total Patients	3,771	36.0%	6,696	64.0%

Poverty Level	All Patients	% of Total
Under 100%	7,224	69.0%
100% to 200%	1,956	18.7%
Above 200%	220	2.1%
Unknown	1,067	10.2%
Total Patients	10,467	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	409	3.9%
Black	404	3.9%
White (Incl. Hispanic)	4,164	39.8%
Nat. Amer / AK Native	24	0.2%
More Than One Race	247	2.4%
Other / Unknown	5,219	49.9%
Total Patients	10,467	100%
Ethnicity		
Hispanic	5,338	51.0%
Non-Hispanic	4,392	42.0%
Unknown	737	7.0%
Total Patients	10,467	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	693	2,055

PATIENT COVERAGE	Patients	% of All Patients
Medicare	586	5.6%
Medicare - Managed Care	188	1.8%
Medi-Cal	1,224	11.7%
Medi-Cal - Managed Care	4,216	40.3%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	695	6.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	3,558	34.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	10,467	100%

Episodic Programs	Patients
BCCCP	688
CHDP	11
Family PACT	896
Other County Programs	100
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,695

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,125	$ 337,385	$ 12,056	$ 325,329	96.4%	$ 159	$ 153
Medicare - Managed Care	630	$ 92,702	$ (11,945)	$ 104,647	112.9%	$ 147	$ 166
Medi-Cal	7,289	$ 948,650	$ (398,764)	$ 1,347,414	142.0%	$ 130	$ 185
Medi-Cal - Managed Care	12,637	$ 2,364,284	$ (51,210)	$ 2,415,494	102.2%	$ 187	$ 191
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,632	$ 162,408	$ 70,063	$ 92,345	56.9%	$ 100	$ 57
Self-Pay/ Sliding Fee	5,282	$ 1,604,205	$ 1,204,992	$ 399,213	24.9%	$ 304	$ 76
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	760	$ 75,125	$ 55,514	$ 19,611	26.1%	$ 99	$ 26
Child Health & Disability Prog (CHDI	14	$ 6,314	$ 5,455	$ 859	13.6%	$ 451	$ 61
Family Pact	1,358	$ 186,204	$ 94,892	$ 91,312	49.0%	$ 137	$ 67
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	200	$ 24,621	$ 11,925	$ 12,696	51.6%	$ 123	$ 63
All Other Payers	0	$ 0	$ (97,577)	$ 97,577	0.0%	$ 0.00	$ 0.00
Total	31,927	$ 5,801,898	$ 895,401	$ 4,906,497	84.6%	$ 182	$ 154

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	5,801,898	100.0%
- Write-Offs & Adjustments	$	895,401	15.4%
Net Revenue (Collected)	$	4,906,497	84.6%
+ Other Revenue Sources	$	927,258	16.0%
Total Operating Revenue	$	5,833,755	100.5%
- Operating Expenses	$	6,317,173	108.9%
Net Income from Operations	$	(483,418)	-8.3%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	1,199,146	133.9%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	(212,014)	-23.7%
Bad Debts	$	5,846	0.7%
Reconciliation	$	(97,577)	-10.9%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	895,401	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	197.86	$ 200.93
Total Op Rev Per Encounter	$	182.72	$ 204.82
Operating Margin		-8.3%	1.9%
Cost-to-Charges		108.9%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	2,935,573	46.5%
Contract Services - Prof.	$	32,675	0.5%
Supplies - Medical & Dental	$	251,864	4.0%
Supplies - Office	$	33,052	0.5%
Outpatient Care Services	$	77,263	1.2%
Rent / Depreciation / Interest	$	884,988	14.0%
Utilities	$	83,663	1.3%
Continuing Education	$	5,687	0.1%
Information Technology	$	73,402	1.2%
All Others	$	1,939,006	30.7%
Total Expenses	$	6,317,173	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	872,636	94.1%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	16,982	1.8%
Donations & Contributions	$	37,240	4.0%
Other Income	$	400	0.0%
Total Other Revenue	$	927,258	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374426	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN COMMUNITY HEALTH CENTER	Encounter Volume	12628
Address	2835A HIGHLAND AVE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	Chula Vista Central and Northwest/National City West

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	2,539	20.1%	Mammogram	0
Evaluation and Management (new patient)	1,990	15.8%	HIV Testing	1,100
Hospital Related Services	0	0.0%	Pap Smear	1,284
Case Management Services	0	0.0%	Contraceptive Management	399
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	2,581	20.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	2,569	20.3%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	2,949	23.4%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	12,628	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.48	41.3%	7,555	59.8%	5,104.73
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.10	30.7%	4,331	34.3%	3,937.27
All Other Primary Care Providers	1.00	27.9%	742	5.9%	742.00
Total	3.58	100%	12,628	100%	3,527.37

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	20	0.7%	43	1.6%
From 1 to 4 years	44	1.6%	53	2.0%
From 5 to 12 years	38	1.4%	66	2.4%
From 13 to 14 years	32	1.2%	55	2.0%
From 15 to 19 years	202	7.5%	266	9.8%
From 20 to 34 years	319	11.8%	1,065	39.4%
From 35 to 44 years	85	3.1%	279	10.3%
From 45 to 64 years	21	0.8%	114	4.2%
65 years and older	0	0.0%	0	0.0%
Total Patients	761	28.2%	1,941	71.8%

Poverty Level	All Patients	% of Total
Under 100%	1,562	57.8%
100% to 200%	712	26.4%
Above 200%	318	11.8%
Unknown	110	4.1%
Total Patients	2,702	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	834	30.9%
Black	27	1.0%
White (Incl. Hispanic)	1,661	61.5%
Nat. Amer / AK Native	16	0.6%
More Than One Race	71	2.6%
Other / Unknown	93	3.4%
Total Patients	2,702	100%
Ethnicity		
Hispanic	1,827	67.6%
Non-Hispanic	789	29.2%
Unknown	86	3.2%
Total Patients	2,702	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	28	1.0%
Medicare - Managed Care	19	0.7%
Medi-Cal	1,799	66.6%
Medi-Cal - Managed Care	402	14.9%
County Indigent / CMSP / MISP	42	1.6%
Private Insurance	18	0.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	394	14.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,702	100%

Episodic Programs	Patients
BCCCP	69
CHDP	0
Family PACT	1,265
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,334

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	29	$ 1,866	$ 105	$ 1,761	94.4%	$ 64	$ 61
Medicare - Managed Care	41	$ 1,250	$ (5,484)	$ 6,734	538.7%	$ 30	$ 164
Medi-Cal	3,984	$ 481,662	$ (105,224)	$ 586,886	121.8%	$ 121	$ 147
Medi-Cal - Managed Care	2,213	$ 257,844	$ (2,823)	$ 260,667	101.1%	$ 117	$ 118
County Indigent/CMSP/MISP	71	$ 5,928	$ 282	$ 5,646	95.2%	$ 83	$ 80
Private Insurance	29	$ 1,222	$ 289	$ 933	76.4%	$ 42	$ 32
Self-Pay/ Sliding Fee	991	$ 65,520	$ 3,120	$ 62,400	95.2%	$ 66	$ 63
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	73	$ 4,441	$ 137	$ 4,304	96.9%	$ 61	$ 59
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	4,313	$ 289,764	$ 19,893	$ 269,871	93.1%	$ 67	$ 63
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	884	$ 23,157	$ 1,103	$ 22,054	95.2%	$ 26	$ 25
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	12,628	$ 1,132,654	$ (88,602)	$ 1,221,256	107.8%	$ 90	$ 97

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,132,654	100.0%
- Write-Offs & Adjustments	$	(88,602)	-7.8%
Net Revenue (Collected)	$	1,221,256	107.8%
+ Other Revenue Sources	$	250,510	22.1%
Total Operating Revenue	$	1,471,766	129.9%
- Operating Expenses	$	1,400,689	123.7%
Net Income from Operations	$	71,077	6.3%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	0	0.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	13,661	-15.4%
Bad Debts	$	3,120	-3.5%
Reconciliation	$	(114,343)	129.1%
Other Adjustments	$	8,960	-10.1%
Total Write-offs & Adjustments	$	(88,602)	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	110.92	$ 200.93
Total Op Rev Per Encounter	$	116.55	$ 204.82
Operating Margin		4.8%	1.9%
Cost-to-Charges		123.7%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	822,955	58.8%
Contract Services - Prof.	$	69,972	5.0%
Supplies - Medical & Dental	$	190,327	13.6%
Supplies - Office	$	20,433	1.5%
Outpatient Care Services	$	32,643	2.3%
Rent / Depreciation / Interest	$	101,707	7.3%
Utilities	$	20,440	1.5%
Continuing Education	$	5,875	0.4%
Information Technology	$	21,897	1.6%
All Others	$	114,440	8.2%
Total Expenses	$	1,400,689	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	195,735	78.1%
State Other	$	26,588	10.6%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	11,373	4.5%
Donations & Contributions	$	7,827	3.1%
Other Income	$	8,987	3.6%
Total Other Revenue	$	250,510	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371602	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN HEALTH CLINIC	Encounter Volume	21985
Address	2743 HIGHLAND AVENUE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	Chula Vista Central and Northwest/National City West

Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	13,635	62.0%	Mammogram	0
Evaluation and Management (new patient)	4,596	20.9%	HIV Testing	1,225
Hospital Related Services	0	0.0%	Pap Smear	484
Case Management Services	0	0.0%	Contraceptive Management	95
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	812	3.7%	DTaP, DTP, Diphtheria and Tetanus	511
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	440
Counseling	0	0.0%	Hepatitis A	508
Integumentary System	0	0.0%	Hepatitis B	343
Maternity Care and Delivery	0	0.0%	HepB and Hib	329
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	559
Family Planning "Z" codes	1,930	8.8%	Measles, Mumps and Rubella and Varicella	491
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	415
All Other Services (not included in above)	1,012	4.6%	Poliovirus	391
Total Encounters by Service	21,985	100%	Varicella	634

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.45	62.7%	14,243	64.8%	4,128.41
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.40	25.5%	6,604	30.0%	4,717.14
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.65	11.8%	1,138	5.2%	1,750.77
Total	5.50	100%	21,985	100%	3,997.27

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	199	1.6%	186	1.5%
From 1 to 4 years	486	3.8%	524	4.1%
From 5 to 12 years	471	3.7%	613	4.8%
From 13 to 14 years	355	2.8%	297	2.3%
From 15 to 19 years	723	5.7%	1,353	10.7%
From 20 to 34 years	702	5.5%	1,837	14.5%
From 35 to 44 years	419	3.3%	949	7.5%
From 45 to 64 years	654	5.2%	1,882	14.8%
65 years and older	394	3.1%	632	5.0%
Total Patients	4,403	34.7%	8,273	65.3%

Poverty Level	All Patients	% of Total
Under 100%	8,086	63.8%
100% to 200%	3,051	24.1%
Above 200%	955	7.5%
Unknown	584	4.6%
Total Patients	12,676	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	4,388	34.6%
Black	538	4.2%
White (Incl. Hispanic)	6,724	53.0%
Nat. Amer / AK Native	81	0.6%
More Than One Race	0	0.0%
Other / Unknown	945	7.5%
Total Patients	12,676	100%
Ethnicity		
Hispanic	7,508	59.2%
Non-Hispanic	4,137	32.6%
Unknown	1,031	8.1%
Total Patients	12,676	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	1,211	9.6%
Medicare - Managed Care	512	4.0%
Medi-Cal	3,758	29.6%
Medi-Cal - Managed Care	3,956	31.2%
County Indigent / CMSP / MISP	784	6.2%
Private Insurance	280	2.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,175	17.2%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	12,676	100%

Episodic Programs	Patients
BCCCP	1,090
CHDP	901
Family PACT	486
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	2,477

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,951	$ 73,693	$ 3,715	$ 69,978	95.0%	$ 38	$ 36
Medicare - Managed Care	896	$ 22,695	$ (27,232)	$ 49,927	220.0%	$ 25	$ 56
Medi-Cal	4,481	$ 129,871	$ (3,512)	$ 133,383	102.7%	$ 29	$ 30
Medi-Cal - Managed Care	8,829	$ 1,042,848	$ (5,221)	$ 1,048,069	100.5%	$ 118	$ 119
County Indigent/CMSP/MISP	795	$ 20,848	$ 1,895	$ 18,953	90.9%	$ 26	$ 24
Private Insurance	289	$ 12,279	$ 76	$ 12,203	99.4%	$ 42	$ 42
Self-Pay/ Sliding Fee	2,245	$ 483,865	$ 48,387	$ 435,478	90.0%	$ 216	$ 194
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	1,094	$ 42,446	$ 3,859	$ 38,587	90.9%	$ 39	$ 35
Child Health & Disability Prog (CHDI	909	$ 10,267	$ 933	$ 9,334	90.9%	$ 11	$ 10
Family Pact	496	$ 26,143	$ 2,377	$ 23,766	90.9%	$ 53	$ 48
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	21,985	$ 1,864,955	$ 25,277	$ 1,839,678	98.6%	$ 85	$ 84

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,864,955	100.0%
- Write-Offs & Adjustments	$	25,277	1.4%
Net Revenue (Collected)	$	1,839,678	98.6%
+ Other Revenue Sources	$	589,108	31.6%
Total Operating Revenue	$	2,428,786	130.2%
- Operating Expenses	$	2,657,313	142.5%
Net Income from Operations	$	(228,527)	-12.3%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	0	0.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	22,257	88.1%
Bad Debts	$	48,387	191.4%
Reconciliation	$	(45,367)	-179.5%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	25,277	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	120.87	$ 200.93
Total Op Rev Per Encounter	$	110.47	$ 204.82
Operating Margin		-9.4%	1.9%
Cost-to-Charges		142.5%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,833,813	69.0%
Contract Services - Prof.	$	238,455	9.0%
Supplies - Medical & Dental	$	139,364	5.2%
Supplies - Office	$	18,117	0.7%
Outpatient Care Services	$	84,440	3.2%
Rent / Depreciation / Interest	$	77,637	2.9%
Utilities	$	27,103	1.0%
Continuing Education	$	11,541	0.4%
Information Technology	$	37,281	1.4%
All Others	$	189,562	7.1%
Total Expenses	$	2,657,313	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	371,314	63.0%
State Other	$	50,437	8.6%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	33,777	5.7%
Donations & Contributions	$	14,848	2.5%
Other Income	$	118,732	20.2%
Total Other Revenue	$	589,108	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371354	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN MIRA MESA OUTREACH CLINIC	Encounter Volume	28633
Address	10737 CAMINO RUIZ	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	77
State	CA	MSSA Designation	Urban
Zip Code	92126	MSSA Name:	Mira Mesa/Scripps Miramar Ranch
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	17,827	62.3%	Mammogram	0
Evaluation and Management (new patient)	1,640	5.7%	HIV Testing	667
Hospital Related Services	0	0.0%	Pap Smear	1,028
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,492	5.2%	DTaP, DTP, Diphtheria and Tetanus	772
Preventive Medicine (adults)	1,526	5.3%	Hemophilus Influenza B (Hib)	739
Counseling	0	0.0%	Hepatitis A	723
Integumentary System	0	0.0%	Hepatitis B	389
Maternity Care and Delivery	0	0.0%	HepB and Hib	386
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	449
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	464
Dental encounters (CDT codes)	5,243	18.3%	Pneumococcal	565
All Other Services (not included in above)	905	3.2%	Poliovirus	473
Total Encounters by Service	28,633	100%	Varicella	584

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.45	66.4%	19,545	68.3%	4,392.13
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.60	23.9%	7,463	26.1%	4,664.38
All Other Primary Care Providers	0.65	9.7%	1,625	5.7%	2,500.00
Total	6.70	100%	28,633	100%	4,273.58

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	128	1.7%	163	2.1%
From 1 to 4 years	379	5.0%	363	4.7%
From 5 to 12 years	436	5.7%	443	5.8%
From 13 to 14 years	144	1.9%	145	1.9%
From 15 to 19 years	212	2.8%	232	3.0%
From 20 to 34 years	414	5.4%	654	8.6%
From 35 to 44 years	243	3.2%	483	6.3%
From 45 to 64 years	575	7.5%	1,378	18.0%
65 years and older	438	5.7%	819	10.7%
Total Patients	2,969	38.8%	4,680	61.2%

Poverty Level	All Patients	% of Total
Under 100%	5,548	72.5%
100% to 200%	1,539	20.1%
Above 200%	166	2.2%
Unknown	396	5.2%
Total Patients	7,649	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	3,334	43.6%
Black	434	5.7%
White (Incl. Hispanic)	2,218	29.0%
Nat. Amer / AK Native	53	0.7%
More Than One Race	309	4.0%
Other / Unknown	1,301	17.0%
Total Patients	7,649	100%
Ethnicity		
Hispanic	1,657	21.7%
Non-Hispanic	4,258	55.7%
Unknown	1,734	22.7%
Total Patients	7,649	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	1,077	14.1%
Medicare - Managed Care	234	3.1%
Medi-Cal	2,652	34.7%
Medi-Cal - Managed Care	1,193	15.6%
County Indigent / CMSP / MISP	920	12.0%
Private Insurance	75	1.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,498	19.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,649	100%

Episodic Programs	Patients
BCCCP	392
CHDP	366
Family PACT	174
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	932

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,223	$ 267,330	$ 9,153	$ 258,177	96.6%	$ 120	$ 116
Medicare - Managed Care	2,238	$ 51,982	$ 3,851	$ 48,131	92.6%	$ 23	$ 22
Medi-Cal	6,445	$ 1,006,238	$ (28,197)	$ 1,034,435	102.8%	$ 156	$ 161
Medi-Cal - Managed Care	10,793	$ 1,865,420	$ 17,803	$ 1,847,617	99.0%	$ 173	$ 171
County Indigent/CMSP/MISP	1,492	$ 120,086	$ 45,443	$ 74,643	62.2%	$ 80	$ 50
Private Insurance	212	$ 11,553	$ 134	$ 11,419	98.8%	$ 54	$ 54
Self-Pay/ Sliding Fee	2,812	$ 583,753	$ 51,722	$ 532,031	91.1%	$ 208	$ 189
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	898	$ 32,337	$ 2,205	$ 30,132	93.2%	$ 36	$ 34
Child Health & Disability Prog (CHDI	836	$ 17,897	$ 8,874	$ 9,023	50.4%	$ 21	$ 11
Family Pact	684	$ 20,727	$ 6,345	$ 14,382	69.4%	$ 30	$ 21
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	28,633	$ 3,977,323	$ 117,333	$ 3,859,990	97.0%	$ 139	$ 135

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,977,323	100.0%
- Write-Offs & Adjustments	$ 117,333	3.0%
Net Revenue (Collected)	$ 3,859,990	97.0%
+ Other Revenue Sources	$ 619,639	15.6%
Total Operating Revenue	$ 4,479,629	112.6%
- Operating Expenses	$ 3,464,846	87.1%
Net Income from Operations	$ 1,014,783	25.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 133,401	113.7%
Bad Debts	$ 51,722	44.1%
Reconciliation	$ (67,790)	-57.8%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 117,333	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 121.01	$ 200.93
Total Op Rev Per Encounter	$ 156.45	$ 204.82
Operating Margin	22.7%	1.9%
Cost-to-Charges	87.1%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,245,190	64.8%
Contract Services - Prof.	$ 348,214	10.0%
Supplies - Medical & Dental	$ 205,691	5.9%
Supplies - Office	$ 20,749	0.6%
Outpatient Care Services	$ 50,686	1.5%
Rent / Depreciation / Interest	$ 264,091	7.6%
Utilities	$ 36,584	1.1%
Continuing Education	$ 14,390	0.4%
Information Technology	$ 51,834	1.5%
All Others	$ 227,417	6.6%
Total Expenses	$ 3,464,846	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 484,153	78.1%
State Other	$ 65,765	10.6%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 28,130	4.5%
Donations & Contributions	$ 19,361	3.1%
Other Income	$ 22,230	3.6%
Total Other Revenue	$ 619,639	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374520	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN-PACIFIC AMER. ACA. SCHOOL BASED HLTH CTR.	Encounter Volume	117
Address	4260 54TH STREET	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92115	MSSA Name:	Chollas Creek/City Heights/East San Diego/North Park/Oak Park/South Park
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	48	41.0%	Mammogram	0
Evaluation and Management (new patient)	36	30.8%	HIV Testing	3
Hospital Related Services	0	0.0%	Pap Smear	2
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	33	28.2%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	117	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	53	45.3%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	64	54.7%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0	0%	117	100%	0

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	2	2.6%	4	5.2%
From 5 to 12 years	3	3.9%	6	7.8%
From 13 to 14 years	8	10.4%	11	14.3%
From 15 to 19 years	0	0.0%	0	0.0%
From 20 to 34 years	10	13.0%	13	16.9%
From 35 to 44 years	8	10.4%	12	15.6%
From 45 to 64 years	0	0.0%	0	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	31	40.3%	46	59.7%

Poverty Level	All Patients	% of Total
Under 100%	39	50.6%
100% to 200%	24	31.2%
Above 200%	12	15.6%
Unknown	2	2.6%
Total Patients	77	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	3	3.9%
Black	2	2.6%
White (Incl. Hispanic)	56	72.7%
Nat. Amer / AK Native	2	2.6%
More Than One Race	10	13.0%
Other / Unknown	4	5.2%
Total Patients	77	100%
Ethnicity		
Hispanic	62	80.5%
Non-Hispanic	11	14.3%
Unknown	4	5.2%
Total Patients	77	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	26	33.8%
Medi-Cal - Managed Care	28	36.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	23	29.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	77	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	48	$ 0	$ 0	$ 0	0.0%	$ -	$ -
Medi-Cal - Managed Care	32	$ 0	$ 0	$ 0	0.0%	$ -	$ -
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	37	$ 842	$ 110	$ 732	86.9%	$ 23	$ 20
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	117	$ 842	$ 110	$ 732	86.9%	$ 7	$ 6

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	842	100.0%
- Write-Offs & Adjustments	$	110	13.1%
Net Revenue (Collected)	$	732	86.9%
+ Other Revenue Sources	$	49,278	5852.5%
Total Operating Revenue	$	50,010	5939.4%
- Operating Expenses	$	275,548	32725.4%
Net Income from Operations	$	(225,538)	-26786.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	0	0.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	0	0.0%
Bad Debts	$	110	100.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	110	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	2,355.11	$ 200.93
Total Op Rev Per Encounter	$	427.44	$ 204.82
Operating Margin		-451.0%	1.9%
Cost-to-Charges		32725.4%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	128,930	46.8%
Contract Services - Prof.	$	17,541	6.4%
Supplies - Medical & Dental	$	29,323	10.6%
Supplies - Office	$	4,766	1.7%
Outpatient Care Services	$	1,082	0.4%
Rent / Depreciation / Interest	$	51,161	18.6%
Utilities	$	16,499	6.0%
Continuing Education	$	922	0.3%
Information Technology	$	4,376	1.6%
All Others	$	20,948	7.6%
Total Expenses	$	275,548	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	38,503	78.1%
State Other	$	5,230	10.6%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	2,237	4.5%
Donations & Contributions	$	1,540	3.1%
Other Income	$	1,768	3.6%
Total Other Revenue	$	49,278	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371226	Rural (95-210)	No
Clinic Name	OTAY FAMILY HEALTH CLINIC	Encounter Volume	9533
Address	1637 THIRD AVENUE, SUITE B	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91911	MSSA Name:	Castle Park/Chula Vista Southwest/Imperial Beach West/Nestor East/Palm City/San Ysidro/South San Diego
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	5,324	55.8%
Evaluation and Management (new patient)	1,099	11.5%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	462	4.8%
Preventive Medicine (infant, child, adolescent)	1,151	12.1%
Preventive Medicine (adults)	7	0.1%
Counseling	303	3.2%
Integumentary System	1	0.0%
Maternity Care and Delivery	4	0.0%
Pathology / Laboratory	201	2.1%
Family Planning "Z" codes	268	2.8%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	713	7.5%
Total Encounters by Service	9,533	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	0
Pap Smear	4
Contraceptive Management	6
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	654
Hemophilus Influenza B (Hib)	210
Hepatitis A	242
Hepatitis B	74
HepB and Hib	0
Influenza Virus Vaccine	882
Measles, Mumps and Rubella and Varicella	210
Pneumococcal	293
Poliovirus	65
Varicella	67

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.88	58.0%	5,862	61.5%	3,118.09
Physician Assistants	0.01	0.3%	102	1.1%	10,200.00
Family Nurse Practitioners	1.00	30.9%	3,206	33.6%	3,206.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.35	10.8%	363	3.8%	1,037.14
Total	3.24	100%	9,533	100%	2,942.28

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	57	1.3%	55	1.2%
From 1 to 4 years	193	4.4%	174	3.9%
From 5 to 12 years	272	6.2%	251	5.7%
From 13 to 14 years	71	1.6%	52	1.2%
From 15 to 19 years	212	4.8%	439	9.9%
From 20 to 34 years	196	4.4%	508	11.5%
From 35 to 44 years	123	2.8%	320	7.3%
From 45 to 64 years	346	7.8%	798	18.1%
65 years and older	117	2.7%	229	5.2%
Total Patients	1,587	36.0%	2,826	64.0%

Poverty Level	All Patients	% of Total
Under 100%	3,346	75.8%
100% to 200%	795	18.0%
Above 200%	92	2.1%
Unknown	180	4.1%
Total Patients	4,413	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	100	2.3%
Black	69	1.6%
White (Incl. Hispanic)	3,045	69.0%
Nat. Amer / AK Native	2	0.0%
More Than One Race	19	0.4%
Other / Unknown	1,178	26.7%
Total Patients	4,413	100%
Ethnicity		
Hispanic	3,664	83.0%
Non-Hispanic	384	8.7%
Unknown	365	8.3%
Total Patients	4,413	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	31	93

PATIENT COVERAGE	Patients	% of All Patients
Medicare	293	6.6%
Medicare - Managed Care	155	3.5%
Medi-Cal	765	17.3%
Medi-Cal - Managed Care	1,734	39.3%
County Indigent / CMSP / MISP	19	0.4%
Private Insurance	167	3.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,200	27.2%
Free	0	0.0%
All Other Payers	80	1.8%
Total Patients	4,413	100%

Episodic Programs	Patients
BCCCP	33
CHDP	477
Family PACT	98
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	608

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	735	$ 91,995	$ (14,191)	$ 106,186	115.4%	$ 125	$ 144
Medicare - Managed Care	381	$ 202,401	$ 15,466	$ 186,935	92.4%	$ 531	$ 491
Medi-Cal	1,801	$ 654,030	$ 341,379	$ 312,651	47.8%	$ 363	$ 174
Medi-Cal - Managed Care	3,730	$ 1,473,301	$ 508,433	$ 964,868	65.5%	$ 395	$ 259
County Indigent/CMSP/MISP	19	$ 1,654	$ 1,310	$ 344	20.8%	$ 87	$ 18
Private Insurance	251	$ 84,236	$ 42,065	$ 42,171	50.1%	$ 336	$ 168
Self-Pay/ Sliding Fee	1,252	$ 141,361	$ 88,725	$ 52,636	37.2%	$ 113	$ 42
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	195	$ 18,662	$ 14,162	$ 4,500	24.1%	$ 96	$ 23
Child Health & Disability Prog (CHDI	544	$ 9,793	$ 9,563	$ 230	2.3%	$ 18	$ 0
Family Pact	538	$ 69,223	$ 29,826	$ 39,397	56.9%	$ 129	$ 73
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	87	$ 895	$ 500	$ 395	44.1%	$ 10	$ 5
Total	9,533	$ 2,747,551	$ 1,037,238	$ 1,710,313	62.2%	$ 288	$ 179

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,747,551	100.0%
- Write-Offs & Adjustments	$ 1,037,238	37.8%
Net Revenue (Collected)	$ 1,710,313	62.2%
+ Other Revenue Sources	$ 194,990	7.1%
Total Operating Revenue	$ 1,905,303	69.3%
- Operating Expenses	$ 2,174,702	79.2%
Net Income from Operations	$ (269,399)	-9.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 88,725	8.6%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 957,799	92.3%
Bad Debts	$ 0	0.0%
Reconciliation	$ (9,286)	-0.9%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,037,238	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 228.12	$ 200.93
Total Op Rev Per Encounter	$ 199.86	$ 204.82
Operating Margin	-14.1%	1.9%
Cost-to-Charges	79.2%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,252,125	57.6%
Contract Services - Prof.	$ 100,171	4.6%
Supplies - Medical & Dental	$ 60,152	2.8%
Supplies - Office	$ 30,824	1.4%
Outpatient Care Services	$ 16,347	0.8%
Rent / Depreciation / Interest	$ 210,009	9.7%
Utilities	$ 26,415	1.2%
Continuing Education	$ 4,068	0.2%
Information Technology	$ 0	0.0%
All Others	$ 474,591	21.8%
Total Expenses	$ 2,174,702	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 171,157	87.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 2,337	1.2%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 21,496	11.0%
Total Other Revenue	$ 194,990	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374432	Rural (95-210)	No
Clinic Name	PARADISE HILLS FAMILY CLINIC	Encounter Volume	18396
Address	2400 EAST 8TH ST	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	11,142	60.6%
Evaluation and Management (new patient)	1,311	7.1%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	636	3.5%
Preventive Medicine (infant, child, adolescent)	1,244	6.8%
Preventive Medicine (adults)	325	1.8%
Counseling	0	0.0%
Integumentary System	9	0.0%
Maternity Care and Delivery	11	0.1%
Pathology / Laboratory	1,040	5.7%
Family Planning "Z" codes	1,382	7.5%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	1,296	7.0%
Total Encounters by Service	18,396	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	0
Pap Smear	263
Contraceptive Management	53
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	1,180
Hemophilus Influenza B (Hib)	402
Hepatitis A	295
Hepatitis B	229
HepB and Hib	0
Influenza Virus Vaccine	1,258
Measles, Mumps and Rubella and Varicella	183
Pneumococcal	624
Poliovirus	76
Varicella	72

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.01	87.7%	15,317	83.3%	3,057.29
Physician Assistants	0	0.0%	666	3.6%	0
Family Nurse Practitioners	0.19	3.3%	1,296	7.0%	6,821.05
Cert Nurse Midwives	0	0.0%	3	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.51	8.9%	1,114	6.1%	2,184.31
Total	5.71	100%	18,396	100%	3,221.72

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	106	2.1%	121	2.4%
From 1 to 4 years	204	4.1%	200	4.0%
From 5 to 12 years	220	4.4%	233	4.6%
From 13 to 14 years	39	0.8%	52	1.0%
From 15 to 19 years	90	1.8%	180	3.6%
From 20 to 34 years	270	5.4%	868	17.3%
From 35 to 44 years	189	3.8%	468	9.3%
From 45 to 64 years	448	8.9%	903	18.0%
65 years and older	168	3.3%	269	5.4%
Total Patients	1,734	34.5%	3,294	65.5%

Poverty Level	All Patients	% of Total
Under 100%	3,623	72.1%
100% to 200%	940	18.7%
Above 200%	123	2.4%
Unknown	342	6.8%
Total Patients	5,028	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	985	19.6%
Black	285	5.7%
White (Incl. Hispanic)	3,679	73.2%
Nat. Amer / AK Native	21	0.4%
More Than One Race	26	0.5%
Other / Unknown	32	0.6%
Total Patients	5,028	100%
Ethnicity		
Hispanic	2,874	57.2%
Non-Hispanic	1,571	31.2%
Unknown	583	11.6%
Total Patients	5,028	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	45	150

PATIENT COVERAGE	Patients	% of All Patients
Medicare	471	9.4%
Medicare - Managed Care	115	2.3%
Medi-Cal	677	13.5%
Medi-Cal - Managed Care	2,336	46.5%
County Indigent / CMSP / MISP	7	0.1%
Private Insurance	233	4.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,150	22.9%
Free	0	0.0%
All Other Payers	39	0.8%
Total Patients	5,028	100%

Episodic Programs	Patients
BCCCP	19
CHDP	507
Family PACT	41
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	567

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,141	$ 194,748	$ 16,998	$ 177,750	91.3%	$ 171	$ 156
Medicare - Managed Care	818	$ 48,300	$ (62,036)	$ 110,336	228.4%	$ 59	$ 135
Medi-Cal	4,075	$ 1,475,283	$ 598,989	$ 876,294	59.4%	$ 362	$ 215
Medi-Cal - Managed Care	7,831	$ 2,752,064	$ 736,330	$ 2,015,734	73.2%	$ 351	$ 257
County Indigent/CMSP/MISP	47	$ 6,664	$ 965	$ 5,699	85.5%	$ 142	$ 121
Private Insurance	667	$ 123,634	$ 53,413	$ 70,221	56.8%	$ 185	$ 105
Self-Pay/ Sliding Fee	2,394	$ 288,648	$ 189,809	$ 98,839	34.2%	$ 121	$ 41
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	278	$ 26,573	$ 19,608	$ 6,965	26.2%	$ 96	$ 25
Child Health & Disability Prog (CHDI	547	$ 10,768	$ 9,875	$ 893	8.3%	$ 20	$ 2
Family Pact	377	$ 54,427	$ 18,648	$ 35,779	65.7%	$ 144	$ 95
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	221	$ 3,846	$ 3,660	$ 186	4.8%	$ 17	$ 1
Total	18,396	$ 4,984,955	$ 1,586,259	$ 3,398,696	68.2%	$ 271	$ 185

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	4,984,955	100.0%
- Write-Offs & Adjustments	$	1,586,259	31.8%
Net Revenue (Collected)	$	3,398,696	68.2%
+ Other Revenue Sources	$	336,436	6.7%
Total Operating Revenue	$	3,735,132	74.9%
- Operating Expenses	$	3,086,144	61.9%
Net Income from Operations	$	648,988	13.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	189,809	12.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	1,387,164	87.4%
Bad Debts	$	0	0.0%
Reconciliation	$	9,286	0.6%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	1,586,259	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	167.76	$ 200.93
Total Op Rev Per Encounter	$	203.04	$ 204.82
Operating Margin		17.4%	1.9%
Cost-to-Charges		61.9%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,874,688	60.7%
Contract Services - Prof.	$	72,839	2.4%
Supplies - Medical & Dental	$	148,546	4.8%
Supplies - Office	$	34,635	1.1%
Outpatient Care Services	$	40,503	1.3%
Rent / Depreciation / Interest	$	192,184	6.2%
Utilities	$	47,068	1.5%
Continuing Education	$	9,856	0.3%
Information Technology	$	0	0.0%
All Others	$	665,825	21.6%
Total Expenses	$	3,086,144	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	335,828	99.8%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	0	0.0%
Other Income	$	608	0.2%
Total Other Revenue	$	336,436	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374118	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - CHULA VISTA CENTER	Encounter Volume	25952
Address	1295 BROADWAY	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91911	MSSA Name:	Castle Park/Chula Vista Southwest/Imperial Beach West/Nestor East/Palm City/San Ysidro/South San Diego
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	17,076	65.8%
Evaluation and Management (new patient)	2,673	10.3%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	83	0.3%
Preventive Medicine (infant, child, adolescent)	1	0.0%
Preventive Medicine (adults)	7	0.0%
Counseling	3,536	13.6%
Integumentary System	517	2.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	85	0.3%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	1,974	7.6%
Total Encounters by Service	25,952	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	4,445
Pap Smear	1,291
Contraceptive Management	1,270
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	0
Hemophilus Influenza B (Hib)	0
Hepatitis A	0
Hepatitis B	0
HepB and Hib	0
Influenza Virus Vaccine	0
Measles, Mumps and Rubella and Varicella	0
Pneumococcal	0
Poliovirus	0
Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	11	0.0%	0
Physician Assistants	1.31	43.0%	11,396	43.9%	8,699.24
Family Nurse Practitioners	1.74	57.0%	14,545	56.0%	8,359.20
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.05	100%	25,952	100%	8,508.85

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	2	0.0%
From 13 to 14 years	2	0.0%	21	0.2%
From 15 to 19 years	219	1.6%	1,883	13.8%
From 20 to 34 years	1,298	9.5%	8,511	62.4%
From 35 to 44 years	153	1.1%	1,213	8.9%
From 45 to 64 years	44	0.3%	293	2.1%
65 years and older	0	0.0%	1	0.0%
Total Patients	1,716	12.6%	11,924	87.4%

Poverty Level	All Patients	% of Total
Under 100%	7,647	56.1%
100% to 200%	1,767	13.0%
Above 200%	371	2.7%
Unknown	3,855	28.3%
Total Patients	13,640	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	699	5.1%
Black	663	4.9%
White (Incl. Hispanic)	11,103	81.4%
Nat. Amer / AK Native	35	0.3%
More Than One Race	89	0.7%
Other / Unknown	1,051	7.7%
Total Patients	13,640	100%
Ethnicity		
Hispanic	9,822	72.0%
Non-Hispanic	3,472	25.5%
Unknown	346	2.5%
Total Patients	13,640	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	658	4.8%
Medi-Cal - Managed Care	1,828	13.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	535	3.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	10,619	77.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	13,640	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	9,308
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	9,308

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	1,338	$ 340,489	$ 131,505	$ 208,984	61.4%	$ 254	$ 156
Medi-Cal - Managed Care	3,527	$ 637,385	$ 203,198	$ 434,187	68.1%	$ 181	$ 123
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	916	$ 172,364	$ 59,902	$ 112,462	65.2%	$ 188	$ 123
Self-Pay/ Sliding Fee	2,380	$ 352,702	$ (276)	$ 352,978	100.1%	$ 148	$ 148
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	17,791	$ 3,685,374	$ 1,045,664	$ 2,639,710	71.6%	$ 207	$ 148
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	25,952	$ 5,188,314	$ 1,439,993	$ 3,748,321	72.2%	$ 200	$ 144

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 5,188,314	100.0%
- Write-Offs & Adjustments	$ 1,439,993	27.8%
Net Revenue (Collected)	$ 3,748,321	72.2%
+ Other Revenue Sources	$ 29,469	0.6%
Total Operating Revenue	$ 3,777,790	72.8%
- Operating Expenses	$ 2,394,418	46.2%
Net Income from Operations	$ 1,383,372	26.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,424,297	98.9%
Bad Debts	$ 15,696	1.1%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,439,993	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 92.26	$ 200.93
Total Op Rev Per Encounter	$ 145.57	$ 204.82
Operating Margin	36.6%	1.9%
Cost-to-Charges	46.2%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 941,260	39.3%
Contract Services - Prof.	$ 34,406	1.4%
Supplies - Medical & Dental	$ 738,833	30.9%
Supplies - Office	$ 5,213	0.2%
Outpatient Care Services	$ 6,920	0.3%
Rent / Depreciation / Interest	$ 116,265	4.9%
Utilities	$ 16,550	0.7%
Continuing Education	$ 0	0.0%
Information Technology	$ 3,375	0.1%
All Others	$ 531,596	22.2%
Total Expenses	$ 2,394,418	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 2,659	9.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 26,810	91.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 29,469	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374378	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - CITY HEIGHTS CLINIC	Encounter Volume	7545
Address	4305 UNIVERSITY AVENUE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	Chollas Creek/City Heights/East San Diego/North Park/Oak Park/South Park
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	6,379	84.5%	Mammogram	0
Evaluation and Management (new patient)	1,059	14.0%	HIV Testing	1,640
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	2	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	77	1.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	11	0.1%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	16	0.2%	Poliovirus	0
Total Encounters by Service	7,545	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	20	0.3%	0
Physician Assistants	1.00	66.7%	3,962	52.5%	3,962.00
Family Nurse Practitioners	0.50	33.3%	3,563	47.2%	7,126.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.50	100%	7,545	100%	5,030.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	2	0.1%	18	0.5%
From 15 to 19 years	85	2.3%	863	22.9%
From 20 to 34 years	303	8.0%	2,287	60.7%
From 35 to 44 years	31	0.8%	160	4.2%
From 45 to 64 years	6	0.2%	15	0.4%
65 years and older	0	0.0%	0	0.0%
Total Patients	427	11.3%	3,343	88.7%

Poverty Level	All Patients	% of Total
Under 100%	2,308	61.2%
100% to 200%	542	14.4%
Above 200%	114	3.0%
Unknown	806	21.4%
Total Patients	3,770	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	281	7.5%
Black	395	10.5%
White (Incl. Hispanic)	2,493	66.1%
Nat. Amer / AK Native	23	0.6%
More Than One Race	32	0.8%
Other / Unknown	546	14.5%
Total Patients	3,770	100%
Ethnicity		
Hispanic	1,817	48.2%
Non-Hispanic	1,599	42.4%
Unknown	354	9.4%
Total Patients	3,770	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	121	3.2%
Medi-Cal - Managed Care	393	10.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	198	5.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	3,058	81.1%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,770	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	2,843
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	2,843

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	224	$ 34,349	$ 13,035	$ 21,314	62.1%	$ 153	$ 95
Medi-Cal - Managed Care	802	$ 94,806	$ 35,416	$ 59,390	62.6%	$ 118	$ 74
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	330	$ 29,862	$ 12,078	$ 17,784	59.6%	$ 90	$ 54
Self-Pay/ Sliding Fee	305	$ 23,042	$ 407	$ 22,635	98.2%	$ 76	$ 74
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	5,884	$ 1,086,234	$ 273,246	$ 812,988	74.8%	$ 185	$ 138
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	7,545	$ 1,268,293	$ 334,182	$ 934,111	73.7%	$ 168	$ 124

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,268,293	100.0%
- Write-Offs & Adjustments	$ 334,182	26.3%
Net Revenue (Collected)	$ 934,111	73.7%
+ Other Revenue Sources	$ 3,648	0.3%
Total Operating Revenue	$ 937,759	73.9%
- Operating Expenses	$ 698,000	55.0%
Net Income from Operations	$ 239,759	18.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 330,068	98.8%
Bad Debts	$ 4,114	1.2%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 334,182	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 92.51	$ 200.93
Total Op Rev Per Encounter	$ 124.29	$ 204.82
Operating Margin	25.6%	1.9%
Cost-to-Charges	55.0%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 285,460	40.9%
Contract Services - Prof.	$ 2,210	0.3%
Supplies - Medical & Dental	$ 171,788	24.6%
Supplies - Office	$ 2,674	0.4%
Outpatient Care Services	$ 955	0.1%
Rent / Depreciation / Interest	$ 73,583	10.5%
Utilities	$ 24,499	3.5%
Continuing Education	$ 0	0.0%
Information Technology	$ 458	0.1%
All Others	$ 136,373	19.5%
Total Expenses	$ 698,000	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 2,294	62.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 1,354	37.1%
Other Income	$ 0	0.0%
Total Other Revenue	$ 3,648	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374387	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - EL CAJON CLINIC	Encounter Volume	18437
Address	1685 E MAIN ST	Congressional District	50
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92020	MSSA Name:	Bostonia/Glenview/Granite Hills/Hillsdale/Johnstown/Lakeside/Riverview/Winter Gardens
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	14,265	77.4%	Mammogram	0
Evaluation and Management (new patient)	2,041	11.1%	HIV Testing	4,805
Hospital Related Services	0	0.0%	Pap Smear	934
Case Management Services	0	0.0%	Contraceptive Management	904
Medicine - Special Services	29	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	4	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	653	3.5%	Hepatitis A	0
Integumentary System	302	1.6%	Hepatitis B	3
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	49	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,092	5.9%	Poliovirus	0
Total Encounters by Service	18,437	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	4	0.0%	0
Physician Assistants	1.00	50.0%	7,720	41.9%	7,720.00
Family Nurse Practitioners	1.00	50.0%	10,712	58.1%	10,712.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	1	0.0%	0
Total	2.00	100%	18,437	100%	9,218.50

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	2	0.0%
From 13 to 14 years	1	0.0%	31	0.3%
From 15 to 19 years	195	2.0%	1,541	15.9%
From 20 to 34 years	916	9.4%	5,679	58.6%
From 35 to 44 years	135	1.4%	864	8.9%
From 45 to 64 years	51	0.5%	280	2.9%
65 years and older	2	0.0%	1	0.0%
Total Patients	1,300	13.4%	8,398	86.6%

Poverty Level	All Patients	% of Total
Under 100%	4,014	41.4%
100% to 200%	896	9.2%
Above 200%	215	2.2%
Unknown	4,573	47.2%
Total Patients	9,698	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	265	2.7%
Black	782	8.1%
White (Incl. Hispanic)	6,884	71.0%
Nat. Amer / AK Native	43	0.4%
More Than One Race	69	0.7%
Other / Unknown	1,655	17.1%
Total Patients	9,698	100%
Ethnicity		
Hispanic	2,751	28.4%
Non-Hispanic	6,090	62.8%
Unknown	857	8.8%
Total Patients	9,698	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	470	4.8%
Medi-Cal - Managed Care	1,398	14.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	724	7.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	7,106	73.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	9,698	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	6,540
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	6,540

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	882	$ 185,886	$ 63,845	$ 122,041	65.7%	$ 211	$ 138
Medi-Cal - Managed Care	2,794	$ 521,632	$ 200,607	$ 321,025	61.5%	$ 187	$ 115
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,112	$ 192,474	$ 65,601	$ 126,873	65.9%	$ 173	$ 114
Self-Pay/ Sliding Fee	916	$ 109,294	$ 843	$ 108,451	99.2%	$ 119	$ 118
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	12,733	$ 2,631,016	$ 662,308	$ 1,968,708	74.8%	$ 207	$ 155
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	18,437	$ 3,640,302	$ 993,204	$ 2,647,098	72.7%	$ 197	$ 144

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,640,302	100.0%
- Write-Offs & Adjustments	$ 993,204	27.3%
Net Revenue (Collected)	$ 2,647,098	72.7%
+ Other Revenue Sources	$ 13,099	0.4%
Total Operating Revenue	$ 2,660,197	73.1%
- Operating Expenses	$ 1,910,330	52.5%
Net Income from Operations	$ 749,867	20.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 981,344	98.8%
Bad Debts	$ 11,860	1.2%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 993,204	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 103.61	$ 200.93
Total Op Rev Per Encounter	$ 144.29	$ 204.82
Operating Margin	28.2%	1.9%
Cost-to-Charges	52.5%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 773,056	40.5%
Contract Services - Prof.	$ 41,881	2.2%
Supplies - Medical & Dental	$ 505,650	26.5%
Supplies - Office	$ 40,031	2.1%
Outpatient Care Services	$ 7,140	0.4%
Rent / Depreciation / Interest	$ 141,655	7.4%
Utilities	$ 1,127	0.1%
Continuing Education	$ 0	0.0%
Information Technology	$ 947	0.0%
All Others	$ 398,843	20.9%
Total Expenses	$ 1,910,330	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 2,808	21.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 10,291	78.6%
Other Income	$ 0	0.0%
Total Other Revenue	$ 13,099	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371451	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - ESCONDIDO CENTER	Encounter Volume	16063
Address	347 W MISSION AVE	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	Escondido Central and South/San Marcos Central and East
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	12,034	74.9%	Mammogram	0
Evaluation and Management (new patient)	1,812	11.3%	HIV Testing	5,342
Hospital Related Services	0	0.0%	Pap Smear	799
Case Management Services	0	0.0%	Contraceptive Management	840
Medicine - Special Services	25	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	5	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	1,038	6.5%	Hepatitis A	0
Integumentary System	361	2.2%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	30	0.2%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	758	4.7%	Poliovirus	0
Total Encounters by Service	16,063	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	14	0.1%	0
Physician Assistants	0	0.0%	4,467	27.8%	0
Family Nurse Practitioners	2.00	100.0%	11,193	69.7%	5,596.50
Cert Nurse Midwives	0	0.0%	389	2.4%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.00	100%	16,063	100%	8,031.50

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	1	0.0%
From 13 to 14 years	1	0.0%	14	0.2%
From 15 to 19 years	124	1.4%	1,318	15.3%
From 20 to 34 years	754	8.8%	5,197	60.3%
From 35 to 44 years	116	1.3%	792	9.2%
From 45 to 64 years	50	0.6%	244	2.8%
65 years and older	5	0.1%	1	0.0%
Total Patients	1,050	12.2%	7,567	87.8%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	397	4.6%
Black	288	3.3%
White (Incl. Hispanic)	6,776	78.6%
Nat. Amer / AK Native	43	0.5%
More Than One Race	51	0.6%
Other / Unknown	1,062	12.3%
Total Patients	8,617	100%
Ethnicity		
Hispanic	3,652	42.4%
Non-Hispanic	4,323	50.2%
Unknown	642	7.5%
Total Patients	8,617	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	5,207	60.4%
100% to 200%	1,667	19.3%
Above 200%	390	4.5%
Unknown	1,353	15.7%
Total Patients	8,617	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	380	4.4%
Medi-Cal - Managed Care	766	8.9%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	652	7.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	6,819	79.1%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	8,617	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	6,063
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	6,063

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	685	$ 153,432	$ 54,006	$ 99,426	64.8%	$ 224	$ 145
Medi-Cal - Managed Care	1,475	$ 255,075	$ 88,648	$ 166,427	65.2%	$ 173	$ 113
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	955	$ 148,275	$ 50,496	$ 97,779	65.9%	$ 155	$ 102
Self-Pay/ Sliding Fee	1,266	$ 148,909	$ 2,168	$ 146,741	98.5%	$ 118	$ 116
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	11,682	$ 2,553,249	$ 669,716	$ 1,883,533	73.8%	$ 219	$ 161
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	16,063	$ 3,258,940	$ 865,034	$ 2,393,906	73.5%	$ 203	$ 149

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,258,940	100.0%
- Write-Offs & Adjustments	$ 865,034	26.5%
Net Revenue (Collected)	$ 2,393,906	73.5%
+ Other Revenue Sources	$ 14,254	0.4%
Total Operating Revenue	$ 2,408,160	73.9%
- Operating Expenses	$ 1,862,953	57.2%
Net Income from Operations	$ 545,207	16.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 853,271	98.6%
Bad Debts	$ 11,763	1.4%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 865,034	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 115.98	$ 200.93
Total Op Rev Per Encounter	$ 149.92	$ 204.82
Operating Margin	22.6%	1.9%
Cost-to-Charges	57.2%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 829,722	44.5%
Contract Services - Prof.	$ 28,011	1.5%
Supplies - Medical & Dental	$ 501,031	26.9%
Supplies - Office	$ 32,196	1.7%
Outpatient Care Services	$ 6,744	0.4%
Rent / Depreciation / Interest	$ 90,362	4.9%
Utilities	$ 14,085	0.8%
Continuing Education	$ 0	0.0%
Information Technology	$ 3,147	0.2%
All Others	$ 357,655	19.2%
Total Expenses	$ 1,862,953	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 2,185	15.3%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 12,069	84.7%
Other Income	$ 0	0.0%
Total Other Revenue	$ 14,254	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371686	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - FRANCES TORBERT CENTER	Encounter Volume	15697
Address	220 EUCLID AVENUE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92114	MSSA Name:	Encanto/Lemon Grove Northwest/Lincoln Acres/National City East/Paradise Hills Southwest
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	13,022	83.0%	Mammogram	0
Evaluation and Management (new patient)	1,346	8.6%	HIV Testing	5,420
Hospital Related Services	0	0.0%	Pap Smear	481
Case Management Services	0	0.0%	Contraceptive Management	514
Medicine - Special Services	10	0.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	735	4.7%	Hepatitis A	0
Integumentary System	124	0.8%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	31	0.2%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	429	2.7%	Poliovirus	0
Total Encounters by Service	15,697	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	8	0.1%	0
Physician Assistants	0.05	2.4%	475	3.0%	9,500.00
Family Nurse Practitioners	2.00	97.6%	15,214	96.9%	7,607.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.05	100%	15,697	100%	7,657.07

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	3	0.0%	26	0.3%
From 15 to 19 years	166	2.1%	1,221	15.6%
From 20 to 34 years	804	10.3%	4,577	58.5%
From 35 to 44 years	109	1.4%	720	9.2%
From 45 to 64 years	27	0.3%	176	2.2%
65 years and older	0	0.0%	0	0.0%
Total Patients	1,109	14.2%	6,720	85.8%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	537	6.9%
Black	1,307	16.7%
White (Incl. Hispanic)	5,068	64.7%
Nat. Amer / AK Native	105	1.3%
More Than One Race	32	0.4%
Other / Unknown	780	10.0%
Total Patients	7,829	100%
Ethnicity		
Hispanic	4,325	55.2%
Non-Hispanic	3,103	39.6%
Unknown	401	5.1%
Total Patients	7,829	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	4,374	55.9%
100% to 200%	605	7.7%
Above 200%	140	1.8%
Unknown	2,710	34.6%
Total Patients	7,829	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	462	5.9%
Medi-Cal - Managed Care	1,560	19.9%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	422	5.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	5,385	68.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,829	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	4,884
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	4,884

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	953	$ 166,435	$ 60,055	$ 106,380	63.9%	$ 175	$ 112
Medi-Cal - Managed Care	3,229	$ 482,734	$ 171,751	$ 310,983	64.4%	$ 149	$ 96
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	713	$ 91,513	$ 34,921	$ 56,592	61.8%	$ 128	$ 79
Self-Pay/ Sliding Fee	798	$ 78,458	$ 116	$ 78,342	99.9%	$ 98	$ 98
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	10,004	$ 1,687,576	$ 446,924	$ 1,240,652	73.5%	$ 169	$ 124
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	15,697	$ 2,506,716	$ 713,767	$ 1,792,949	71.5%	$ 160	$ 114

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,506,716	100.0%
- Write-Offs & Adjustments	$ 713,767	28.5%
Net Revenue (Collected)	$ 1,792,949	71.5%
+ Other Revenue Sources	$ 6,474	0.3%
Total Operating Revenue	$ 1,799,423	71.8%
- Operating Expenses	$ 1,494,801	59.6%
Net Income from Operations	$ 304,622	12.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 705,734	98.9%
Bad Debts	$ 8,033	1.1%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 713,767	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 95.23	$ 200.93
Total Op Rev Per Encounter	$ 114.63	$ 204.82
Operating Margin	16.9%	1.9%
Cost-to-Charges	59.6%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 681,764	45.6%
Contract Services - Prof.	$ 43,839	2.9%
Supplies - Medical & Dental	$ 308,119	20.6%
Supplies - Office	$ 27,813	1.9%
Outpatient Care Services	$ 2,654	0.2%
Rent / Depreciation / Interest	$ 90,590	6.1%
Utilities	$ 13,437	0.9%
Continuing Education	$ 0	0.0%
Information Technology	$ 1,841	0.1%
All Others	$ 324,744	21.7%
Total Expenses	$ 1,494,801	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 2,143	33.1%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 4,331	66.9%
Other Income	$ 0	0.0%
Total Other Revenue	$ 6,474	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374360	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - ISABELLA CENTER	Encounter Volume	16755
Address	1820 MARRON RD	Congressional District	49
		State Senate District	36
City	CARLSBAD	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92008	MSSA Name:	Carlsbad East/Encinitas East/Oceanside East

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	12,723	75.9%	Mammogram	0
Evaluation and Management (new patient)	1,900	11.3%	HIV Testing	3,987
Hospital Related Services	0	0.0%	Pap Smear	941
Case Management Services	0	0.0%	Contraceptive Management	805
Medicine - Special Services	30	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	7	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	607	3.6%	Hepatitis A	0
Integumentary System	374	2.2%	Hepatitis B	3
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	52	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,061	6.3%	Poliovirus	0
Total Encounters by Service	16,755	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	7	0.0%	0
Physician Assistants	1.00	27.8%	418	2.5%	418.00
Family Nurse Practitioners	1.80	50.0%	13,873	82.8%	7,707.22
Cert Nurse Midwives	0.80	22.2%	2,457	14.7%	3,071.25
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.00	0.0%	0	0.0%	0
Total	3.60	100%	16,755	100%	4,654.17

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	2	0.0%
From 13 to 14 years	0	0.0%	19	0.2%
From 15 to 19 years	73	0.8%	1,234	13.2%
From 20 to 34 years	818	8.7%	5,968	63.6%
From 35 to 44 years	165	1.8%	800	8.5%
From 45 to 64 years	50	0.5%	253	2.7%
65 years and older	1	0.0%	1	0.0%
Total Patients	1,107	11.8%	8,277	88.2%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	337	3.6%
Black	317	3.4%
White (Incl. Hispanic)	7,088	75.5%
Nat. Amer / AK Native	23	0.2%
More Than One Race	50	0.5%
Other / Unknown	1,569	16.7%
Total Patients	9,384	100%
Ethnicity		
Hispanic	2,353	25.1%
Non-Hispanic	6,263	66.7%
Unknown	768	8.2%
Total Patients	9,384	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	4,523	48.2%
100% to 200%	1,998	21.3%
Above 200%	794	8.5%
Unknown	2,069	22.0%
Total Patients	9,384	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	323	3.4%
Medi-Cal - Managed Care	406	4.3%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	617	6.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	8,038	85.7%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	9,384	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	6,807
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	6,807

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	528	$ 126,741	$ 51,150	$ 75,591	59.6%	$ 240	$ 143
Medi-Cal - Managed Care	709	$ 130,512	$ 47,179	$ 83,333	63.9%	$ 184	$ 118
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	896	$ 159,540	$ 58,497	$ 101,043	63.3%	$ 178	$ 113
Self-Pay/ Sliding Fee	1,831	$ 241,011	$ 4,824	$ 236,187	98.0%	$ 132	$ 129
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	12,791	$ 2,824,339	$ 916,551	$ 1,907,788	67.5%	$ 221	$ 149
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	16,755	$ 3,482,143	$ 1,078,201	$ 2,403,942	69.0%	$ 208	$ 144

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,482,143	100.0%
- Write-Offs & Adjustments	$ 1,078,201	31.0%
Net Revenue (Collected)	$ 2,403,942	69.0%
+ Other Revenue Sources	$ 18,865	0.5%
Total Operating Revenue	$ 2,422,807	69.6%
- Operating Expenses	$ 1,912,862	54.9%
Net Income from Operations	$ 509,945	14.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,061,418	98.4%
Bad Debts	$ 16,783	1.6%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,078,201	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 114.17	$ 200.93
Total Op Rev Per Encounter	$ 144.60	$ 204.82
Operating Margin	21.0%	1.9%
Cost-to-Charges	54.9%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 830,306	43.4%
Contract Services - Prof.	$ 32,239	1.7%
Supplies - Medical & Dental	$ 554,171	29.0%
Supplies - Office	$ 7,356	0.4%
Outpatient Care Services	$ 9,219	0.5%
Rent / Depreciation / Interest	$ 104,399	5.5%
Utilities	$ 17,834	0.9%
Continuing Education	$ 0	0.0%
Information Technology	$ 1,047	0.1%
All Others	$ 356,291	18.6%
Total Expenses	$ 1,912,862	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 2,452	13.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 16,413	87.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 18,865	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374301	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - MISSION BAY CLINIC	Encounter Volume	10530
Address	4501 MISSION BAY DR	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92109	MSSA Name:	Clairemont/Fiesta Shores/Linda Vista/Mission Beach/Sorrento/University City
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	7,738	73.5%
Evaluation and Management (new patient)	1,268	12.0%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	33	0.3%
Preventive Medicine (infant, child, adolescent)	0	0.0%
Preventive Medicine (adults)	3	0.0%
Counseling	469	4.5%
Integumentary System	210	2.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	79	0.8%
Family Planning "Z" codes	1	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	729	6.9%
Total Encounters by Service	10,530	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	2,782
Pap Smear	872
Contraceptive Management	623
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	0
Hemophilus Influenza B (Hib)	0
Hepatitis A	0
Hepatitis B	0
HepB and Hib	0
Influenza Virus Vaccine	0
Measles, Mumps and Rubella and Varicella	0
Pneumococcal	0
Poliovirus	0
Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	12	0.1%	0
Physician Assistants	0	0.0%	202	1.9%	0
Family Nurse Practitioners	2.00	100.0%	10,315	98.0%	5,157.50
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	1	0.0%	0
Total	2.00	100%	10,530	100%	5,265.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	8	0.1%
From 15 to 19 years	57	1.0%	440	8.0%
From 20 to 34 years	636	11.5%	3,673	66.4%
From 35 to 44 years	78	1.4%	459	8.3%
From 45 to 64 years	35	0.6%	143	2.6%
65 years and older	0	0.0%	1	0.0%
Total Patients	806	14.6%	4,724	85.4%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	313	5.7%
Black	125	2.3%
White (Incl. Hispanic)	4,330	78.3%
Nat. Amer / AK Native	11	0.2%
More Than One Race	35	0.6%
Other / Unknown	716	12.9%
Total Patients	5,530	100%
Ethnicity		
Hispanic	961	17.4%
Non-Hispanic	4,153	75.1%
Unknown	416	7.5%
Total Patients	5,530	100%

Poverty Level	All Patients	% of Total
Under 100%	2,729	49.3%
100% to 200%	1,289	23.3%
Above 200%	556	10.1%
Unknown	956	17.3%
Total Patients	5,530	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	146	2.6%
Medi-Cal - Managed Care	184	3.3%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	573	10.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	4,627	83.7%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	5,530	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	3,913
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	3,913

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	270	$ 68,574	$ 24,549	$ 44,025	64.2%	$ 254	$ 163
Medi-Cal - Managed Care	323	$ 79,495	$ 29,144	$ 50,351	63.3%	$ 246	$ 156
County Indigent/CMSP/MISP	0	$ 0	$ 0	0	0.0%	$ 0.00	$ 0.00
Private Insurance	846	$ 165,771	$ 60,704	$ 105,067	63.4%	$ 196	$ 124
Self-Pay/ Sliding Fee	1,175	$ 173,106	$ 2,126	$ 170,980	98.8%	$ 147	$ 146
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	7,916	$ 1,802,043	$ 619,680	$ 1,182,363	65.6%	$ 228	$ 149
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	0	0.0%	$ 0.00	$ 0.00
Total	10,530	$ 2,288,989	$ 736,203	$ 1,552,786	67.8%	$ 217	$ 148

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,288,989	100.0%
- Write-Offs & Adjustments	$ 736,203	32.2%
Net Revenue (Collected)	$ 1,552,786	67.8%
+ Other Revenue Sources	$ 8,071	0.4%
Total Operating Revenue	$ 1,560,857	68.2%
- Operating Expenses	$ 1,301,435	56.9%
Net Income from Operations	$ 259,422	11.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 725,911	98.6%
Bad Debts	$ 10,292	1.4%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 736,203	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 123.59	$ 200.93
Total Op Rev Per Encounter	$ 148.23	$ 204.82
Operating Margin	16.6%	1.9%
Cost-to-Charges	56.9%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 602,439	46.3%
Contract Services - Prof.	$ 10,820	0.8%
Supplies - Medical & Dental	$ 346,197	26.6%
Supplies - Office	$ 8,438	0.6%
Outpatient Care Services	$ 6,339	0.5%
Rent / Depreciation / Interest	$ 62,720	4.8%
Utilities	$ 9,215	0.7%
Continuing Education	$ 1,000	0.1%
Information Technology	$ 1,503	0.1%
All Others	$ 252,764	19.4%
Total Expenses	$ 1,301,435	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 1,484	18.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 6,587	81.6%
Other Income	$ 0	0.0%
Total Other Revenue	$ 8,071	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374377	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - MISSION VALLEY EXPRESS	Encounter Volume	6733
Address	1333 CAMINO DEL RIO S	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92108	MSSA Name:	Bay Park/Five Points/Hillcrest Northwest/Mission Hills/Mission Valley/Morena/Normal Heights/Old Town/Serra Mesa
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	5,284	78.5%	Mammogram	0
Evaluation and Management (new patient)	1,341	19.9%	HIV Testing	1,557
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	3	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	62	0.9%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	4
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	16	0.2%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	27	0.4%	Poliovirus	0
Total Encounters by Service	6,733	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	4	0.1%	0
Physician Assistants	1.00	100.0%	2,314	34.4%	2,314.00
Family Nurse Practitioners	0	0.0%	4,415	65.6%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.00	100%	6,733	100%	6,733.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	2	0.1%
From 15 to 19 years	22	0.6%	471	11.9%
From 20 to 34 years	356	9.0%	2,816	71.3%
From 35 to 44 years	40	1.0%	193	4.9%
From 45 to 64 years	17	0.4%	32	0.8%
65 years and older	0	0.0%	1	0.0%
Total Patients	435	11.0%	3,515	89.0%

Poverty Level	All Patients	% of Total
Under 100%	1,983	50.2%
100% to 200%	804	20.4%
Above 200%	366	9.3%
Unknown	797	20.2%
Total Patients	3,950	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	348	8.8%
Black	192	4.9%
White (Incl. Hispanic)	2,621	66.4%
Nat. Amer / AK Native	17	0.4%
More Than One Race	37	0.9%
Other / Unknown	735	18.6%
Total Patients	3,950	100%
Ethnicity		
Hispanic	980	24.8%
Non-Hispanic	2,528	64.0%
Unknown	442	11.2%
Total Patients	3,950	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	95	2.4%
Medi-Cal - Managed Care	132	3.3%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	334	8.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	3,389	85.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,950	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	2,863
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	2,863

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	147	$ 23,787	$ 7,314	$ 16,473	69.3%	$ 162	$ 112
Medi-Cal - Managed Care	248	$ 30,255	$ 11,592	$ 18,663	61.7%	$ 122	$ 75
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	435	$ 43,888	$ 16,502	$ 27,386	62.4%	$ 101	$ 63
Self-Pay/ Sliding Fee	705	$ 69,267	$ 1,855	$ 67,412	97.3%	$ 98	$ 96
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	5,198	$ 1,163,047	$ 341,911	$ 821,136	70.6%	$ 224	$ 158
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	6,733	$ 1,330,244	$ 379,174	$ 951,070	71.5%	$ 198	$ 141

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,330,244	100.0%
- Write-Offs & Adjustments	$	379,174	28.5%
Net Revenue (Collected)	$	951,070	71.5%
+ Other Revenue Sources	$	4,098	0.3%
Total Operating Revenue	$	955,168	71.8%
- Operating Expenses	$	820,795	61.7%
Net Income from Operations	$	134,373	10.1%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	0	0.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	373,113	98.4%
Bad Debts	$	6,061	1.6%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	379,174	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	121.91	$	200.93
Total Op Rev Per Encounter	$	141.86	$	204.82
Operating Margin		14.1%		1.9%
Cost-to-Charges		61.7%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	455,442	55.5%
Contract Services - Prof.	$	2,637	0.3%
Supplies - Medical & Dental	$	176,374	21.5%
Supplies - Office	$	1,795	0.2%
Outpatient Care Services	$	1,274	0.2%
Rent / Depreciation / Interest	$	33,938	4.1%
Utilities	$	935	0.1%
Continuing Education	$	2,524	0.3%
Information Technology	$	710	0.1%
All Others	$	145,166	17.7%
Total Expenses	$	820,795	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	874	21.3%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	3,224	78.7%
Other Income	$	0	0.0%
Total Other Revenue	$	4,098	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371589	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD ASSN OF SAN DIEGO CO (CLAIREMONT)	Encounter Volume	16510
Address	7526 CLAIREMONT MESA BLVD	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	77
State	CA	MSSA Designation	Urban
Zip Code	92111	MSSA Name:	Allied Gardens/Del Cerro/Grantville/Miramar/Tierrasanta

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	12,694	76.9%	Mammogram	0
Evaluation and Management (new patient)	1,204	7.3%	HIV Testing	5,857
Hospital Related Services	0	0.0%	Pap Smear	1,311
Case Management Services	0	0.0%	Contraceptive Management	773
Medicine - Special Services	34	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	3	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	2	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	999	6.1%	Hepatitis A	0
Integumentary System	222	1.3%	Hepatitis B	5
Maternity Care and Delivery	1	0.0%	HepB and Hib	0
Pathology / Laboratory	92	0.6%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,259	7.6%	Poliovirus	0
Total Encounters by Service	16,510	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	45	0.3%	0
Physician Assistants	1.00	33.3%	6,312	38.2%	6,312.00
Family Nurse Practitioners	1.00	33.3%	10,153	61.5%	10,153.00
Cert Nurse Midwives	1.00	33.3%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.00	100%	16,510	100%	5,503.33

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	18	0.2%
From 15 to 19 years	59	0.7%	720	8.4%
From 20 to 34 years	961	11.2%	5,572	64.8%
From 35 to 44 years	154	1.8%	820	9.5%
From 45 to 64 years	48	0.6%	238	2.8%
65 years and older	1	0.0%	8	0.1%
Total Patients	1,223	14.2%	7,376	85.8%

Poverty Level	All Patients	% of Total
Under 100%	4,048	47.1%
100% to 200%	1,659	19.3%
Above 200%	768	8.9%
Unknown	2,124	24.7%
Total Patients	8,599	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	1,046	12.2%
Black	447	5.2%
White (Incl. Hispanic)	5,245	61.0%
Nat. Amer / AK Native	21	0.2%
More Than One Race	65	0.8%
Other / Unknown	1,775	20.6%
Total Patients	8,599	100%
Ethnicity		
Hispanic	1,712	19.9%
Non-Hispanic	5,067	58.9%
Unknown	1,820	21.2%
Total Patients	8,599	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	248	2.9%
Medi-Cal - Managed Care	437	5.1%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	903	10.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	7,011	81.5%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	8,599	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	5,906
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	5,906

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	512	$ 129,286	$ 62,761	$ 66,525	51.5%	$ 253	$ 130
Medi-Cal - Managed Care	876	$ 186,586	$ 79,346	$ 107,240	57.5%	$ 213	$ 122
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,381	$ 264,558	$ 111,085	$ 153,473	58.0%	$ 192	$ 111
Self-Pay/ Sliding Fee	1,768	$ 295,573	$ 4,632	$ 290,941	98.4%	$ 167	$ 165
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	11,973	$ 2,944,980	$ 974,842	$ 1,970,138	66.9%	$ 246	$ 165
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	16,510	$ 3,820,983	$ 1,232,666	$ 2,588,317	67.7%	$ 231	$ 157

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,820,983	100.0%
- Write-Offs & Adjustments	$ 1,232,666	32.3%
Net Revenue (Collected)	$ 2,588,317	67.7%
+ Other Revenue Sources	$ 20,310	0.5%
Total Operating Revenue	$ 2,608,627	68.3%
- Operating Expenses	$ 1,935,903	50.7%
Net Income from Operations	$ 672,724	17.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,214,361	98.5%
Bad Debts	$ 18,305	1.5%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,232,666	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 117.26	$ 200.93
Total Op Rev Per Encounter	$ 158.00	$ 204.82
Operating Margin	25.8%	1.9%
Cost-to-Charges	50.7%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 849,056	43.9%
Contract Services - Prof.	$ 20,725	1.1%
Supplies - Medical & Dental	$ 524,542	27.1%
Supplies - Office	$ 10,346	0.5%
Outpatient Care Services	$ 11,562	0.6%
Rent / Depreciation / Interest	$ 81,303	4.2%
Utilities	$ 13,126	0.7%
Continuing Education	$ 0	0.0%
Information Technology	$ 662	0.0%
All Others	$ 424,581	21.9%
Total Expenses	$ 1,935,903	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 1,924	9.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 18,386	90.5%
Other Income	$ 0	0.0%
Total Other Revenue	$ 20,310	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371594	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD ASSN OF SAN DIEGO COUNTY	Encounter Volume	16942
Address	4575 COLLEGE AVENUE	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92115	MSSA Name:	La Mesa/Rolando South

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	13,038	77.0%	Mammogram	0
Evaluation and Management (new patient)	1,701	10.0%	HIV Testing	4,805
Hospital Related Services	0	0.0%	Pap Smear	964
Case Management Services	0	0.0%	Contraceptive Management	771
Medicine - Special Services	30	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	14	0.1%	Hemophilus Influenza B (Hib)	0
Counseling	1,028	6.1%	Hepatitis A	0
Integumentary System	236	1.4%	Hepatitis B	2
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	76	0.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	817	4.8%	Poliovirus	0
Total Encounters by Service	16,942	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	4	0.0%	0
Physician Assistants	1.00	26.3%	7,461	44.0%	7,461.00
Family Nurse Practitioners	2.80	73.7%	9,477	55.9%	3,384.64
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.80	100%	16,942	100%	4,458.42

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	10	0.1%
From 15 to 19 years	139	1.7%	1,228	14.8%
From 20 to 34 years	810	9.8%	5,221	63.1%
From 35 to 44 years	112	1.4%	570	6.9%
From 45 to 64 years	36	0.4%	144	1.7%
65 years and older	1	0.0%	1	0.0%
Total Patients	1,098	13.3%	7,174	86.7%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	668	8.1%
Black	1,061	12.8%
White (Incl. Hispanic)	5,025	60.7%
Nat. Amer / AK Native	27	0.3%
More Than One Race	41	0.5%
Other / Unknown	1,450	17.5%
Total Patients	8,272	100%
Ethnicity		
Hispanic	2,619	31.7%
Non-Hispanic	4,860	58.8%
Unknown	793	9.6%
Total Patients	8,272	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	4,054	49.0%
100% to 200%	825	10.0%
Above 200%	251	3.0%
Unknown	3,142	38.0%
Total Patients	8,272	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	317	3.8%
Medi-Cal - Managed Care	819	9.9%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	487	5.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	6,649	80.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	8,272	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	6,023
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	6,023

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	624	$ 133,141	$ 52,029	$ 81,112	60.9%	$ 213	$ 130
Medi-Cal - Managed Care	1,768	$ 326,269	$ 120,850	$ 205,419	63.0%	$ 185	$ 116
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	823	$ 140,392	$ 53,399	$ 86,993	62.0%	$ 171	$ 106
Self-Pay/ Sliding Fee	1,079	$ 108,596	$ 950	$ 107,646	99.1%	$ 101	$ 100
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	12,648	$ 2,600,514	$ 664,297	$ 1,936,217	74.5%	$ 206	$ 153
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	16,942	$ 3,308,912	$ 891,525	$ 2,417,387	73.1%	$ 195	$ 143

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,308,912	100.0%
- Write-Offs & Adjustments	$ 891,525	26.9%
Net Revenue (Collected)	$ 2,417,387	73.1%
+ Other Revenue Sources	$ 9,900	0.3%
Total Operating Revenue	$ 2,427,287	73.4%
- Operating Expenses	$ 1,649,461	49.8%
Net Income from Operations	$ 777,826	23.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 880,686	98.8%
Bad Debts	$ 10,839	1.2%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 891,525	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 97.36	$ 200.93
Total Op Rev Per Encounter	$ 143.27	$ 204.82
Operating Margin	32.0%	1.9%
Cost-to-Charges	49.8%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 696,326	42.2%
Contract Services - Prof.	$ 9,833	0.6%
Supplies - Medical & Dental	$ 505,865	30.7%
Supplies - Office	$ 30,932	1.9%
Outpatient Care Services	$ 5,563	0.3%
Rent / Depreciation / Interest	$ 11,890	0.7%
Utilities	$ 435	0.0%
Continuing Education	$ 686	0.0%
Information Technology	$ 1,196	0.1%
All Others	$ 386,735	23.4%
Total Expenses	$ 1,649,461	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 298	3.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 9,602	97.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 9,900	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371128	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD OF SDRC - FIRST AVENUE CENTER	Encounter Volume	15518
Address	2017 1ST AVE	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	College Heights/Hillcrest Southeast/Kensington/Rolando North/University Heights
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	12,091	77.9%	Mammogram	0
Evaluation and Management (new patient)	1,642	10.6%	HIV Testing	4,150
Hospital Related Services	0	0.0%	Pap Smear	947
Case Management Services	0	0.0%	Contraceptive Management	431
Medicine - Special Services	74	0.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	47	0.3%	Hemophilus Influenza B (Hib)	0
Counseling	557	3.6%	Hepatitis A	0
Integumentary System	98	0.6%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	62	0.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	1	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	946	6.1%	Poliovirus	0
Total Encounters by Service	15,518	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	6	0.0%	0
Physician Assistants	1.80	64.3%	807	5.2%	448.33
Family Nurse Practitioners	1.00	35.7%	14,705	94.8%	14,705.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.80	100%	15,518	100%	5,542.14

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	1	0.0%
From 13 to 14 years	1	0.0%	12	0.2%
From 15 to 19 years	50	0.6%	464	5.8%
From 20 to 34 years	965	12.1%	5,253	65.7%
From 35 to 44 years	155	1.9%	842	10.5%
From 45 to 64 years	53	0.7%	200	2.5%
65 years and older	3	0.0%	1	0.0%
Total Patients	1,227	15.3%	6,773	84.7%

Poverty Level	All Patients	% of Total
Under 100%	3,512	43.9%
100% to 200%	1,800	22.5%
Above 200%	831	10.4%
Unknown	1,857	23.2%
Total Patients	8,000	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	351	4.4%
Black	538	6.7%
White (Incl. Hispanic)	5,576	69.7%
Nat. Amer / AK Native	28	0.4%
More Than One Race	54	0.7%
Other / Unknown	1,453	18.2%
Total Patients	8,000	100%
Ethnicity		
Hispanic	2,366	29.6%
Non-Hispanic	4,806	60.1%
Unknown	828	10.4%
Total Patients	8,000	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	304	3.8%
Medi-Cal - Managed Care	588	7.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	1,055	13.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	6,053	75.7%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	8,000	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	5,073
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	5,073

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	559	$ 315,218	$ 82,935	$ 232,283	73.7%	$ 564	$ 416
Medi-Cal - Managed Care	1,162	$ 322,444	$ 75,615	$ 246,829	76.5%	$ 277	$ 212
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,712	$ 433,456	$ 119,227	$ 314,229	72.5%	$ 253	$ 184
Self-Pay/ Sliding Fee	1,525	$ 207,787	$ 3,359	$ 204,428	98.4%	$ 136	$ 134
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	10,560	$ 2,473,094	$ 804,426	$ 1,668,668	67.5%	$ 234	$ 158
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	15,518	$ 3,751,999	$ 1,085,562	$ 2,666,437	71.1%	$ 242	$ 172

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,751,999	100.0%
- Write-Offs & Adjustments	$ 1,085,562	28.9%
Net Revenue (Collected)	$ 2,666,437	71.1%
+ Other Revenue Sources	$ 32,556	0.9%
Total Operating Revenue	$ 2,698,993	71.9%
- Operating Expenses	$ 2,116,112	56.4%
Net Income from Operations	$ 582,881	15.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,070,162	98.6%
Bad Debts	$ 15,400	1.4%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,085,562	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 136.36	$ 200.93
Total Op Rev Per Encounter	$ 173.93	$ 204.82
Operating Margin	21.6%	1.9%
Cost-to-Charges	56.4%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 713,864	33.7%
Contract Services - Prof.	$ 1,997	0.1%
Supplies - Medical & Dental	$ 885,869	41.9%
Supplies - Office	$ 7,396	0.3%
Outpatient Care Services	$ 9,704	0.5%
Rent / Depreciation / Interest	$ 9,941	0.5%
Utilities	$ 1,121	0.1%
Continuing Education	$ 0	0.0%
Information Technology	$ 3,959	0.2%
All Others	$ 482,261	22.8%
Total Expenses	$ 2,116,112	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 382	1.2%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 32,174	98.8%
Other Income	$ 0	0.0%
Total Other Revenue	$ 32,556	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374040	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD OF SDRC-SURGICAL SERVICES	Encounter Volume	8148
Address	2017 FIRST AVENUE	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	College Heights/Hillcrest Southeast/Kensington/Rolando North/University Heights
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	691	8.5%	Mammogram	0
Evaluation and Management (new patient)	15	0.2%	HIV Testing	217
Hospital Related Services	0	0.0%	Pap Smear	1
Case Management Services	0	0.0%	Contraceptive Management	1,569
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	16	0.2%	Hepatitis A	0
Integumentary System	3	0.0%	Hepatitis B	0
Maternity Care and Delivery	6,687	82.1%	HepB and Hib	0
Pathology / Laboratory	9	0.1%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	727	8.9%	Poliovirus	0
Total Encounters by Service	8,148	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.00	50.0%	7,228	88.7%	7,228.00
Physician Assistants	1.00	50.0%	714	8.8%	714.00
Family Nurse Practitioners	0	0.0%	203	2.5%	0
Cert Nurse Midwives	0	0.0%	3	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.00	100%	8,148	100%	4,074.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	6	0.1%
From 15 to 19 years	0	0.0%	468	9.3%
From 20 to 34 years	108	2.1%	3,639	72.3%
From 35 to 44 years	78	1.5%	684	13.6%
From 45 to 64 years	30	0.6%	23	0.5%
65 years and older	0	0.0%	0	0.0%
Total Patients	216	4.3%	4,820	95.7%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	310	6.2%
Black	433	8.6%
White (Incl. Hispanic)	3,341	66.3%
Nat. Amer / AK Native	39	0.8%
More Than One Race	38	0.8%
Other / Unknown	875	17.4%
Total Patients	5,036	100%
Ethnicity		
Hispanic	1,902	37.8%
Non-Hispanic	2,466	49.0%
Unknown	668	13.3%
Total Patients	5,036	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	2,697	53.6%
100% to 200%	924	18.3%
Above 200%	645	12.8%
Unknown	770	15.3%
Total Patients	5,036	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	869	17.3%
Medi-Cal - Managed Care	838	16.6%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	1,085	21.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,244	44.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	5,036	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	246
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	246

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	1,649	$ 1,578,670	$ 783,543	$ 795,127	50.4%	$ 957	$ 482
Medi-Cal - Managed Care	1,486	$ 1,186,067	$ 377,809	$ 808,258	68.1%	$ 798	$ 544
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,502	$ 1,170,408	$ 318,441	$ 851,967	72.8%	$ 779	$ 567
Self-Pay/ Sliding Fee	3,151	$ 1,219,092	$ 8,592	$ 1,210,500	99.3%	$ 387	$ 384
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	360	$ 602,699	$ 180,281	$ 422,418	70.1%	$ 1,674	$ 1,173
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	8,148	$ 5,756,936	$ 1,668,666	$ 4,088,270	71.0%	$ 707	$ 502

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 5,756,936	100.0%
- Write-Offs & Adjustments	$ 1,668,666	29.0%
Net Revenue (Collected)	$ 4,088,270	71.0%
+ Other Revenue Sources	$ 37,599	0.7%
Total Operating Revenue	$ 4,125,869	71.7%
- Operating Expenses	$ 3,364,577	58.4%
Net Income from Operations	$ 761,292	13.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,641,565	98.4%
Bad Debts	$ 27,101	1.6%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,668,666	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 412.93	$ 200.93
Total Op Rev Per Encounter	$ 506.37	$ 204.82
Operating Margin	18.5%	1.9%
Cost-to-Charges	58.4%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,414,914	42.1%
Contract Services - Prof.	$ 414,919	12.3%
Supplies - Medical & Dental	$ 322,092	9.6%
Supplies - Office	$ 5,418	0.2%
Outpatient Care Services	$ 7,964	0.2%
Rent / Depreciation / Interest	$ 50,203	1.5%
Utilities	$ 1,887	0.1%
Continuing Education	$ 2,160	0.1%
Information Technology	$ 1,519	0.0%
All Others	$ 1,143,501	34.0%
Total Expenses	$ 3,364,577	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 19,191	51.0%
Other Income	$ 18,408	49.0%
Total Other Revenue	$ 37,599	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306371609	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD PACIFIC BEACH CLINIC	Encounter Volume	4246
Address	1602 THOMAS AVE	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92109	MSSA Name:	Crown Point/Del Mar/La Jolla/Pacific Beach

Report Period Begin and End Dates	1/1/2014	to	12/31/2014		
Clinic County	San Diego			**Responder Status**	**Responder**
Community/Free	Community Clinic			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,337	78.6%	Mammogram	0
Evaluation and Management (new patient)	865	20.4%	HIV Testing	1,318
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	26	0.6%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	7	0.2%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	10	0.2%	Poliovirus	0
Total Encounters by Service	4,246	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	3	0.1%	0
Physician Assistants	0	0.0%	18	0.4%	0
Family Nurse Practitioners	1.00	100.0%	4,225	99.5%	4,225.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.00	100%	4,246	100%	4,246.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	1	0.0%	1	0.0%
From 13 to 14 years	0	0.0%	5	0.2%
From 15 to 19 years	18	0.8%	236	9.8%
From 20 to 34 years	227	9.5%	1,756	73.3%
From 35 to 44 years	32	1.3%	97	4.0%
From 45 to 64 years	10	0.4%	13	0.5%
65 years and older	0	0.0%	0	0.0%
Total Patients	288	12.0%	2,108	88.0%

Poverty Level	All Patients	% of Total
Under 100%	1,297	54.1%
100% to 200%	639	26.7%
Above 200%	211	8.8%
Unknown	249	10.4%
Total Patients	2,396	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	139	5.8%
Black	42	1.8%
White (Incl. Hispanic)	1,964	82.0%
Nat. Amer / AK Native	6	0.3%
More Than One Race	15	0.6%
Other / Unknown	230	9.6%
Total Patients	2,396	100%
Ethnicity		
Hispanic	360	15.0%
Non-Hispanic	1,912	79.8%
Unknown	124	5.2%
Total Patients	2,396	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	36	1.5%
Medi-Cal - Managed Care	50	2.1%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	184	7.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,126	88.7%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,396	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	1,885
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,885

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	52	$ 9,142	$ 3,765	$ 5,377	58.8%	$ 176	$ 103
Medi-Cal - Managed Care	90	$ 10,119	$ 3,817	$ 6,302	62.3%	$ 112	$ 70
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	237	$ 25,573	$ 9,557	$ 16,016	62.6%	$ 108	$ 68
Self-Pay/ Sliding Fee	334	$ 37,584	$ 1,185	$ 36,399	96.8%	$ 113	$ 109
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	3,533	$ 827,824	$ 295,350	$ 532,474	64.3%	$ 234	$ 151
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	4,246	$ 910,242	$ 313,674	$ 596,568	65.5%	$ 214	$ 141

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 910,242	100.0%
- Write-Offs & Adjustments	$ 313,674	34.5%
Net Revenue (Collected)	$ 596,568	65.5%
+ Other Revenue Sources	$ 3,382	0.4%
Total Operating Revenue	$ 599,950	65.9%
- Operating Expenses	$ 474,775	52.2%
Net Income from Operations	$ 125,175	13.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 309,010	98.5%
Bad Debts	$ 4,664	1.5%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 313,674	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 111.82	$ 200.93
Total Op Rev Per Encounter	$ 141.30	$ 204.82
Operating Margin	20.9%	1.9%
Cost-to-Charges	52.2%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 217,614	45.8%
Contract Services - Prof.	$ 794	0.2%
Supplies - Medical & Dental	$ 125,726	26.5%
Supplies - Office	$ 2,107	0.4%
Outpatient Care Services	$ 1,161	0.2%
Rent / Depreciation / Interest	$ 1,713	0.4%
Utilities	$ 38	0.0%
Continuing Education	$ 0	0.0%
Information Technology	$ 381	0.1%
All Others	$ 125,241	26.4%
Total Expenses	$ 474,775	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 30	0.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 3,352	99.1%
Other Income	$ 0	0.0%
Total Other Revenue	$ 3,382	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374025	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD/MIRA MESA CLINIC	Encounter Volume	13625
Address	10737 CAMINO RUIZ	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	77
State	CA	MSSA Designation	Urban
Zip Code	92126	MSSA Name:	Mira Mesa/Scripps Miramar Ranch

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	10,452	76.7%	Mammogram	0
Evaluation and Management (new patient)	1,477	10.8%	HIV Testing	3,725
Hospital Related Services	0	0.0%	Pap Smear	577
Case Management Services	0	0.0%	Contraceptive Management	587
Medicine - Special Services	35	0.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	40	0.3%	Hemophilus Influenza B (Hib)	0
Counseling	544	4.0%	Hepatitis A	0
Integumentary System	262	1.9%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	35	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	779	5.7%	Poliovirus	0
Total Encounters by Service	13,625	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	6	0.0%	0
Physician Assistants	1.50	90.4%	12,362	90.7%	8,241.33
Family Nurse Practitioners	0.16	9.6%	1,257	9.2%	7,856.25
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.66	100%	13,625	100%	8,207.83

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	2	0.0%	13	0.2%
From 15 to 19 years	139	1.9%	1,157	15.8%
From 20 to 34 years	691	9.4%	4,400	60.1%
From 35 to 44 years	108	1.5%	597	8.2%
From 45 to 64 years	40	0.5%	171	2.3%
65 years and older	0	0.0%	0	0.0%
Total Patients	980	13.4%	6,338	86.6%

Poverty Level	All Patients	% of Total
Under 100%	4,169	57.0%
100% to 200%	1,466	20.0%
Above 200%	652	8.9%
Unknown	1,031	14.1%
Total Patients	7,318	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	1,655	22.6%
Black	336	4.6%
White (Incl. Hispanic)	4,226	57.7%
Nat. Amer / AK Native	21	0.3%
More Than One Race	116	1.6%
Other / Unknown	964	13.2%
Total Patients	7,318	100%
Ethnicity		
Hispanic	1,441	19.7%
Non-Hispanic	5,390	73.7%
Unknown	487	6.7%
Total Patients	7,318	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	163	2.2%
Medi-Cal - Managed Care	401	5.5%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	593	8.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	6,161	84.2%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,318	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	5,261
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	5,261

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	329	$ 88,856	$ 31,114	$ 57,742	65.0%	$ 270	$ 176
Medi-Cal - Managed Care	716	$ 137,158	$ 59,165	$ 77,993	56.9%	$ 192	$ 109
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	873	$ 180,801	$ 68,692	$ 112,109	62.0%	$ 207	$ 128
Self-Pay/ Sliding Fee	1,392	$ 195,533	$ 1,927	$ 193,606	99.0%	$ 140	$ 139
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	10,315	$ 2,365,076	$ 592,875	$ 1,772,201	74.9%	$ 229	$ 172
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	13,625	$ 2,967,424	$ 753,773	$ 2,213,651	74.6%	$ 218	$ 163

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	2,967,424	100.0%
- Write-Offs & Adjustments	$	753,773	25.4%
Net Revenue (Collected)	$	2,213,651	74.6%
+ Other Revenue Sources	$	9,879	0.3%
Total Operating Revenue	$	2,223,530	74.9%
- Operating Expenses	$	1,398,462	47.1%
Net Income from Operations	$	825,068	27.8%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	0	0.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	743,485	98.6%
Bad Debts	$	10,288	1.4%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	753,773	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	102.64	$	200.93
Total Op Rev Per Encounter	$	163.19	$	204.82
Operating Margin		37.1%		1.9%
Cost-to-Charges		47.1%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	612,813	43.8%
Contract Services - Prof.	$	5,012	0.4%
Supplies - Medical & Dental	$	409,865	29.3%
Supplies - Office	$	4,318	0.3%
Outpatient Care Services	$	6,120	0.4%
Rent / Depreciation / Interest	$	58,034	4.1%
Utilities	$	8,929	0.6%
Continuing Education	$	0	0.0%
Information Technology	$	691	0.0%
All Others	$	292,680	20.9%
Total Expenses	$	1,398,462	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	1,463	14.8%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	8,416	85.2%
Other Income	$	0	0.0%
Total Other Revenue	$	9,879	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374489	Rural (95-210)	No
Clinic Name	RANCHO PENASQUITOS COMMUNITY HEALTH CENTER	Encounter Volume	4154
Address	9955 CARMEL MOUNTAIN RD	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	77
State	CA	MSSA Designation	Urban
Zip Code	92129	MSSA Name:	Poway Central/Poway Grove/Rancho Bernardo Southwest/Sabre Springs
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	1,762	42.4%
Evaluation and Management (new patient)	1,127	27.1%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	0	0.0%
Preventive Medicine (infant, child, adolescent)	0	0.0%
Preventive Medicine (adults)	562	13.5%
Counseling	0	0.0%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	703	16.9%
Total Encounters by Service	4,154	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	45
Pap Smear	69
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	0
Hemophilus Influenza B (Hib)	0
Hepatitis A	0
Hepatitis B	0
HepB and Hib	0
Influenza Virus Vaccine	0
Measles, Mumps and Rubella and Varicella	0
Pneumococcal	0
Poliovirus	0
Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.95	95.0%	3,894	93.7%	4,098.95
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.05	5.0%	260	6.3%	5,200.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.00	100%	4,154	100%	4,154.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	38	3.0%	47	3.7%
From 1 to 4 years	43	3.4%	49	3.9%
From 5 to 12 years	34	2.7%	36	2.8%
From 13 to 14 years	32	2.5%	36	2.8%
From 15 to 19 years	42	3.3%	39	3.1%
From 20 to 34 years	64	5.1%	72	5.7%
From 35 to 44 years	140	11.0%	148	11.7%
From 45 to 64 years	126	9.9%	138	10.9%
65 years and older	85	6.7%	98	7.7%
Total Patients	604	47.7%	663	52.3%

Poverty Level	All Patients	% of Total
Under 100%	953	75.2%
100% to 200%	216	17.0%
Above 200%	85	6.7%
Unknown	13	1.0%
Total Patients	1,267	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	955	75.4%
Black	87	6.9%
White (Incl. Hispanic)	131	10.3%
Nat. Amer / AK Native	13	1.0%
More Than One Race	32	2.5%
Other / Unknown	49	3.9%
Total Patients	1,267	100%
Ethnicity		
Hispanic	164	12.9%
Non-Hispanic	1,058	83.5%
Unknown	45	3.6%
Total Patients	1,267	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	200	15.8%
Medicare - Managed Care	13	1.0%
Medi-Cal	196	15.5%
Medi-Cal - Managed Care	605	47.8%
County Indigent / CMSP / MISP	101	8.0%
Private Insurance	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	152	12.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,267	100%

Episodic Programs	Patients
BCCCP	11
CHDP	0
Family PACT	22
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	33

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	393	$ 19,035	$ 91	$ 18,944	99.5%	$ 48	$ 48
Medicare - Managed Care	122	$ 14,350	$ 1,422	$ 12,928	90.1%	$ 118	$ 106
Medi-Cal	709	$ 23,957	$ (193)	$ 24,150	100.8%	$ 34	$ 34
Medi-Cal - Managed Care	1,618	$ 470,800	$ 2,363	$ 468,437	99.5%	$ 291	$ 290
County Indigent/CMSP/MISP	465	$ 50,271	$ 4,982	$ 45,289	90.1%	$ 108	$ 97
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	812	$ 52,430	$ 5,196	$ 47,234	90.1%	$ 65	$ 58
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	13	$ 415	$ 277	$ 138	33.3%	$ 32	$ 11
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	22	$ 855	$ 85	$ 770	90.1%	$ 39	$ 35
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	4,154	$ 632,113	$ 14,223	$ 617,890	97.7%	$ 152	$ 149

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 632,113	100.0%
- Write-Offs & Adjustments	$ 14,223	2.3%
Net Revenue (Collected)	$ 617,890	97.7%
+ Other Revenue Sources	$ 46,685	7.4%
Total Operating Revenue	$ 664,575	105.1%
- Operating Expenses	$ 448,349	70.9%
Net Income from Operations	$ 216,226	34.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 13,576	95.5%
Bad Debts	$ 5,196	36.5%
Reconciliation	$ (4,549)	-32.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 14,223	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 107.93	$ 200.93
Total Op Rev Per Encounter	$ 159.98	$ 204.82
Operating Margin	32.5%	1.9%
Cost-to-Charges	70.9%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 306,148	68.3%
Contract Services - Prof.	$ 18,016	4.0%
Supplies - Medical & Dental	$ 19,704	4.4%
Supplies - Office	$ 2,190	0.5%
Outpatient Care Services	$ 9,859	2.2%
Rent / Depreciation / Interest	$ 33,184	7.4%
Utilities	$ 4,917	1.1%
Continuing Education	$ 1,595	0.4%
Information Technology	$ 6,184	1.4%
All Others	$ 46,552	10.4%
Total Expenses	$ 448,349	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 36,477	78.1%
State Other	$ 4,955	10.6%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 2,119	4.5%
Donations & Contributions	$ 1,459	3.1%
Other Income	$ 1,675	3.6%
Total Other Revenue	$ 46,685	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374286	Rural (95-210)	No
Clinic Name	RAY M DICKINSON WELLNESS CENTER	Encounter Volume	24710
Address	425 N DATE ST	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	Escondido Central and South/San Marcos Central and East

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	8,064	32.6%
Evaluation and Management (new patient)	722	2.9%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	4,283	17.3%
Preventive Medicine (infant, child, adolescent)	1	0.0%
Preventive Medicine (adults)	1	0.0%
Counseling	0	0.0%
Integumentary System	1	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	13	0.1%
Family Planning "Z" codes	14	0.1%
Dental encounters (CDT codes)	11,609	47.0%
All Other Services (not included in above)	2	0.0%
Total Encounters by Service	24,710	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	199
Pap Smear	2
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	10
Hemophilus Influenza B (Hib)	0
Hepatitis A	0
Hepatitis B	0
HepB and Hib	0
Influenza Virus Vaccine	31
Measles, Mumps and Rubella and Varicella	0
Pneumococcal	5
Poliovirus	0
Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.26	3.0%	1,505	6.1%	5,788.46
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.50	5.8%	1,023	4.1%	2,046.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.66	30.7%	11,095	44.9%	4,171.05
All Other Primary Care Providers	5.24	60.5%	11,087	44.9%	2,115.84
Total	8.66	100%	24,710	100%	2,853.35

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	18	0.2%	17	0.2%
From 1 to 4 years	483	6.5%	494	6.7%
From 5 to 12 years	962	13.0%	1,015	13.7%
From 13 to 14 years	156	2.1%	177	2.4%
From 15 to 19 years	266	3.6%	335	4.5%
From 20 to 34 years	360	4.9%	869	11.8%
From 35 to 44 years	213	2.9%	478	6.5%
From 45 to 64 years	497	6.7%	895	12.1%
65 years and older	51	0.7%	100	1.4%
Total Patients	3,006	40.7%	4,380	59.3%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	102	1.4%
Black	172	2.3%
White (Incl. Hispanic)	6,681	90.5%
Nat. Amer / AK Native	30	0.4%
More Than One Race	94	1.3%
Other / Unknown	307	4.2%
Total Patients	7,386	100%
Ethnicity		
Hispanic	4,938	66.9%
Non-Hispanic	2,259	30.6%
Unknown	189	2.6%
Total Patients	7,386	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	5,978	80.9%
100% to 200%	1,276	17.3%
Above 200%	132	1.8%
Unknown	-	0.0%
Total Patients	7,386	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	89	284

PATIENT COVERAGE	Patients	% of All Patients
Medicare	284	3.8%
Medicare - Managed Care	134	1.8%
Medi-Cal	4,069	55.1%
Medi-Cal - Managed Care	1,808	24.5%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	73	1.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	809	11.0%
Free	0	0.0%
All Other Payers	209	2.8%
Total Patients	7,386	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	2
Children's Treatment Program	2
Other Payer - covered by a grant	209
Total Episodic Patients (duplicated)	213

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	764	$ 274,274	$ 87,721	$ 186,553	68.0%	$ 359	$ 244
Medicare - Managed Care	614	$ 80,809	$ (13,568)	$ 94,377	116.8%	$ 132	$ 154
Medi-Cal	11,017	$ 1,719,667	$ 206,383	$ 1,513,284	88.0%	$ 156	$ 137
Medi-Cal - Managed Care	9,676	$ 1,151,347	$ 31,905	$ 1,119,442	97.2%	$ 119	$ 116
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	359	$ 44,483	$ 27,647	$ 16,836	37.8%	$ 124	$ 47
Self-Pay/ Sliding Fee	1,703	$ 310,345	$ 227,851	$ 82,494	26.6%	$ 182	$ 48
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	13	$ 1,441	$ 496	$ 945	65.6%	$ 111	$ 73
All Other Payers	564	$ 97,776	$ 42,067	$ 55,709	57.0%	$ 173	$ 99
Total	24,710	$ 3,680,142	$ 610,502	$ 3,069,640	83.4%	$ 149	$ 124

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	3,680,142	100.0%
- Write-Offs & Adjustments	$	610,502	16.6%
Net Revenue (Collected)	$	3,069,640	83.4%
+ Other Revenue Sources	$	267,778	7.3%
Total Operating Revenue	$	3,337,418	90.7%
- Operating Expenses	$	3,706,399	100.7%
Net Income from Operations	$	(368,981)	-10.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	214,033	35.1%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	686,266	112.4%
Bad Debts	$	13,818	2.3%
Reconciliation	$	(303,615)	-49.7%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	610,502	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	150.00	$ 200.93
Total Op Rev Per Encounter	$	135.06	$ 204.82
Operating Margin		-11.1%	1.9%
Cost-to-Charges		100.7%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	3,120,504	84.2%
Contract Services - Prof.	$	34,677	0.9%
Supplies - Medical & Dental	$	84,919	2.3%
Supplies - Office	$	24,651	0.7%
Outpatient Care Services	$	8,294	0.2%
Rent / Depreciation / Interest	$	69,477	1.9%
Utilities	$	56,570	1.5%
Continuing Education	$	7,525	0.2%
Information Technology	$	16,903	0.5%
All Others	$	282,879	7.6%
Total Expenses	$	3,706,399	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	157,451	58.8%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	109,327	40.8%
Donations & Contributions	$	1,000	0.4%
Other Income	$	0	0.0%
Total Other Revenue	$	267,778	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374493	Rural (95-210)	No
Clinic Name	RICE FAMILY HEALTH CENTER	Encounter Volume	5409
Address	352 L ST	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91911	MSSA Name:	Castle Park/Chula Vista Southwest/Imperial Beach West/Nestor East/Palm City/San Ysidro/South San Diego
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	2,625	48.5%	Mammogram	194
Evaluation and Management (new patient)	477	8.8%	HIV Testing	404
Hospital Related Services	0	0.0%	Pap Smear	204
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	358	6.6%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	412	7.6%	DTaP, DTP, Diphtheria and Tetanus	264
Preventive Medicine (adults)	135	2.5%	Hemophilus Influenza B (Hib)	62
Counseling	20	0.4%	Hepatitis A	79
Integumentary System	4	0.1%	Hepatitis B	35
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,282	23.7%	Influenza Virus Vaccine	365
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	82
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	135
All Other Services (not included in above)	96	1.8%	Poliovirus	22
Total Encounters by Service	5,409	100%	Varicella	40

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.07	4.5%	203	3.8%	2,900.00
Physician Assistants	0.68	44.2%	3,157	58.4%	4,642.65
Family Nurse Practitioners	0.60	39.0%	1,743	32.2%	2,905.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.19	12.3%	306	5.7%	1,610.53
Total	1.54	100%	5,409	100%	3,512.34

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	33	1.3%	35	1.3%
From 1 to 4 years	112	4.3%	81	3.1%
From 5 to 12 years	91	3.5%	118	4.5%
From 13 to 14 years	18	0.7%	32	1.2%
From 15 to 19 years	75	2.9%	78	3.0%
From 20 to 34 years	239	9.2%	507	19.5%
From 35 to 44 years	122	4.7%	257	9.9%
From 45 to 64 years	249	9.6%	440	16.9%
65 years and older	39	1.5%	79	3.0%
Total Patients	978	37.5%	1,627	62.5%

Poverty Level	All Patients	% of Total
Under 100%	2,003	76.9%
100% to 200%	454	17.4%
Above 200%	32	1.2%
Unknown	116	4.5%
Total Patients	2,605	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	145	5.6%
Black	160	6.1%
White (Incl. Hispanic)	1,585	60.8%
Nat. Amer / AK Native	10	0.4%
More Than One Race	103	4.0%
Other / Unknown	602	23.1%
Total Patients	2,605	100%
Ethnicity		
Hispanic	1,900	72.9%
Non-Hispanic	695	26.7%
Unknown	10	0.4%
Total Patients	2,605	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	5	12

PATIENT COVERAGE	Patients	% of All Patients
Medicare	81	3.1%
Medicare - Managed Care	44	1.7%
Medi-Cal	459	17.6%
Medi-Cal - Managed Care	1,264	48.5%
County Indigent / CMSP / MISP	3	0.1%
Private Insurance	49	1.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	704	27.0%
Free	1	0.0%
All Other Payers	0	0.0%
Total Patients	2,605	100%

Episodic Programs	Patients
BCCCP	62
CHDP	0
Family PACT	72
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	47
Total Episodic Patients (duplicated)	181

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	193	$ 39,158	$ 14,419	$ 24,739	63.2%	$ 203	$ 128
Medicare - Managed Care	125	$ 18,755	$ 37	$ 18,718	99.8%	$ 150	$ 150
Medi-Cal	960	$ 201,664	$ 2,862	$ 198,802	98.6%	$ 210	$ 207
Medi-Cal - Managed Care	2,967	$ 749,399	$ 16,517	$ 732,882	97.8%	$ 253	$ 247
County Indigent/CMSP/MISP	3	$ 112	$ 56	$ 56	50.0%	$ 37	$ 19
Private Insurance	57	$ 18,461	$ 7,545	$ 10,916	59.1%	$ 324	$ 192
Self-Pay/ Sliding Fee	860	$ 137,713	$ 105,912	$ 31,801	23.1%	$ 160	$ 37
Non-Pay (Free)	75	$ 8,313	$ 8,313	$ 0	0.0%	$ 111	$ 0
Breast Cancer	63	$ 10,585	$ 7,409	$ 3,176	30.0%	$ 168	$ 50
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	106	$ 21,675	$ 8,670	$ 13,005	60.0%	$ 204	$ 123
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	5,409	$ 1,205,835	$ 171,740	$ 1,034,095	85.8%	$ 223	$ 191

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,205,835	100.0%
- Write-Offs & Adjustments	$ 171,740	14.2%
Net Revenue (Collected)	$ 1,034,095	85.8%
+ Other Revenue Sources	$ 176,372	14.6%
Total Operating Revenue	$ 1,210,467	100.4%
- Operating Expenses	$ 1,016,583	84.3%
Net Income from Operations	$ 193,884	16.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 80,869	47.1%
Free/Complimentary	$ 8,313	4.8%
Contractual Adjustments	$ 57,515	33.5%
Bad Debts	$ 25,043	14.6%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 171,740	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 187.94	$ 200.93
Total Op Rev Per Encounter	$ 223.79	$ 204.82
Operating Margin	16.0%	1.9%
Cost-to-Charges	84.3%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 631,172	62.1%
Contract Services - Prof.	$ 4,603	0.5%
Supplies - Medical & Dental	$ 102,647	10.1%
Supplies - Office	$ 7,961	0.8%
Outpatient Care Services	$ 66,851	6.6%
Rent / Depreciation / Interest	$ 21,531	2.1%
Utilities	$ 27,820	2.7%
Continuing Education	$ 615	0.1%
Information Technology	$ 14,568	1.4%
All Others	$ 138,815	13.7%
Total Expenses	$ 1,016,583	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 14,597	8.3%
Private	$ 91,753	52.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 70,022	39.7%
Total Other Revenue	$ 176,372	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371581	Rural (95-210)	No
Clinic Name	SAN DIEGO AMERICAN INDIAN HEALTH CENTER	Encounter Volume	10604
Address	2630 FIRST AVENUE	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92103	MSSA Name:	College Heights/Hillcrest Southeast/Kensington/Rolando North/University Heights
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,786	35.7%	Mammogram	0
Evaluation and Management (new patient)	528	5.0%	HIV Testing	327
Hospital Related Services	0	0.0%	Pap Smear	87
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,239	11.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	151	1.4%	DTaP, DTP, Diphtheria and Tetanus	199
Preventive Medicine (adults)	15	0.1%	Hemophilus Influenza B (Hib)	23
Counseling	0	0.0%	Hepatitis A	29
Integumentary System	0	0.0%	Hepatitis B	10
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1	0.0%	Influenza Virus Vaccine	620
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	27
Dental encounters (CDT codes)	4,849	45.7%	Pneumococcal	68
All Other Services (not included in above)	35	0.3%	Poliovirus	23
Total Encounters by Service	10,604	100%	Varicella	31

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.61	28.1%	2,802	26.4%	1,740.37
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.59	10.3%	1,118	10.5%	1,894.92
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.24	39.1%	4,849	45.7%	2,164.73
All Other Primary Care Providers	1.29	22.5%	1,835	17.3%	1,422.48
Total	5.73	100%	10,604	100%	1,850.61

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	5	0.2%	8	0.3%
From 1 to 4 years	45	1.8%	58	2.4%
From 5 to 12 years	101	4.1%	71	2.9%
From 13 to 14 years	16	0.7%	16	0.7%
From 15 to 19 years	48	2.0%	46	1.9%
From 20 to 34 years	247	10.0%	342	13.9%
From 35 to 44 years	181	7.4%	186	7.6%
From 45 to 64 years	488	19.9%	365	14.8%
65 years and older	95	3.9%	140	5.7%
Total Patients	1,226	49.9%	1,232	50.1%

Poverty Level	All Patients	% of Total
Under 100%	2,378	96.7%
100% to 200%	19	0.8%
Above 200%	15	0.6%
Unknown	46	1.9%
Total Patients	2,458	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	109	4.4%
Black	139	5.7%
White (Incl. Hispanic)	832	33.8%
Nat. Amer / AK Native	1,312	53.4%
More Than One Race	4	0.2%
Other / Unknown	62	2.5%
Total Patients	2,458	100%
Ethnicity		
Hispanic	493	20.1%
Non-Hispanic	1,965	79.9%
Unknown	0	0.0%
Total Patients	2,458	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	227	9.2%
Medicare - Managed Care	8	0.3%
Medi-Cal	790	32.1%
Medi-Cal - Managed Care	399	16.2%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	195	7.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	141	5.7%
Free	698	28.4%
All Other Payers	0	0.0%
Total Patients	2,458	100%

Episodic Programs	Patients
BCCCP	14
CHDP	0
Family PACT	55
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	69

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	585	$ 132,917	$ 72,831	$ 60,086	45.2%	$ 227	$ 103
Medicare - Managed Care	26	$ 4,609	$ 4,266	$ 343	7.4%	$ 177	$ 13
Medi-Cal	3,879	$ 1,054,885	$ 63,773	$ 991,112	94.0%	$ 272	$ 256
Medi-Cal - Managed Care	2,058	$ 398,752	$ 289,784	$ 108,968	27.3%	$ 194	$ 53
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	943	$ 358,429	$ 231,922	$ 126,507	35.3%	$ 380	$ 134
Self-Pay/ Sliding Fee	373	$ 283,445	$ 218,808	$ 64,637	22.8%	$ 760	$ 173
Non-Pay (Free)	2,632	$ 596,900	$ 596,900	$ 0	0.0%	$ 227	$ 0
Breast Cancer	18	$ 4,235	$ 3,431	$ 804	19.0%	$ 235	$ 45
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	90	$ 15,220	$ 10,479	$ 4,741	31.1%	$ 169	$ 53
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	10,604	$ 2,849,392	$ 1,492,194	$ 1,357,198	47.6%	$ 269	$ 128

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	2,849,392	100.0%
- Write-Offs & Adjustments	$	1,492,194	52.4%
Net Revenue (Collected)	$	1,357,198	47.6%
+ Other Revenue Sources	$	2,205,717	77.4%
Total Operating Revenue	$	3,562,915	125.0%
- Operating Expenses	$	3,396,806	119.2%
Net Income from Operations	$	166,109	5.8%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	212,627	14.2%
Free/Complimentary	$	596,900	40.0%
Contractual Adjustments	$	676,486	45.3%
Bad Debts	$	6,181	0.4%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	1,492,194	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	320.33	$ 200.93
Total Op Rev Per Encounter	$	336.00	$ 204.82
Operating Margin		4.7%	1.9%
Cost-to-Charges		119.2%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	2,434,893	71.7%
Contract Services - Prof.	$	352,428	10.4%
Supplies - Medical & Dental	$	192,435	5.7%
Supplies - Office	$	18,009	0.5%
Outpatient Care Services	$	0	0.0%
Rent / Depreciation / Interest	$	238,892	7.0%
Utilities	$	0	0.0%
Continuing Education	$	0	0.0%
Information Technology	$	0	0.0%
All Others	$	160,149	4.7%
Total Expenses	$	3,396,806	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	1,461,865	66.3%
State Other	$	83,076	3.8%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	596,326	27.0%
Donations & Contributions	$	0	0.0%
Other Income	$	64,450	2.9%
Total Other Revenue	$	2,205,717	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374409	Rural (95-210)	No
Clinic Name	SAN DIEGO CHILDRENS DENTAL CLINIC	Encounter Volume	9443
Address	8110 BIRMINGHAM WAY	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92123	MSSA Name:	Bay Park/Five Points/Hillcrest Northwest/Mission Hills/Mission Valley/Morena/Normal Heights/Old Town/Serra Mesa
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	9,258	98.0%	Pneumococcal	0
All Other Services (not included in above)	185	2.0%	Poliovirus	0
Total Encounters by Service	9,443	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	18.39	100.0%	9,443	100.0%	513.49
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	18.39	100%	9,443	100%	513.49

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	7	0.2%	7	0.2%
From 1 to 4 years	540	17.5%	490	15.8%
From 5 to 12 years	990	32.0%	856	27.7%
From 13 to 14 years	100	3.2%	70	2.3%
From 15 to 19 years	18	0.6%	14	0.5%
From 20 to 34 years	0	0.0%	0	0.0%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	0	0.0%	1	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	1,655	53.5%	1,438	46.5%

Poverty Level	All Patients	% of Total
Under 100%	1,736	56.1%
100% to 200%	386	12.5%
Above 200%	92	3.0%
Unknown	879	28.4%
Total Patients	3,093	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	82	2.7%
Black	47	1.5%
White (Incl. Hispanic)	1,703	55.1%
Nat. Amer / AK Native	17	0.5%
More Than One Race	1	0.0%
Other / Unknown	1,243	40.2%
Total Patients	3,093	100%
Ethnicity		
Hispanic	1,643	53.1%
Non-Hispanic	596	19.3%
Unknown	854	27.6%
Total Patients	3,093	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	75	245

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	2,771	89.6%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	107	3.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	166	5.4%
Free	0	0.0%
All Other Payers	49	1.6%
Total Patients	3,093	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	70
Total Episodic Patients (duplicated)	70

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	8,957	$ 4,790,806	$ 1,927,644	$ 2,863,162	59.8%	$ 535	$ 320
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	236	$ 61,864	$ 15,908	$ 45,956	74.3%	$ 262	$ 195
Self-Pay/ Sliding Fee	173	$ 52,192	$ 27,726	$ 24,466	46.9%	$ 302	$ 141
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	77	$ 32,893	$ 5,815	$ 27,078	82.3%	$ 427	$ 352
Total	9,443	$ 4,937,755	$ 1,977,093	$ 2,960,662	60.0%	$ 523	$ 314

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,937,755	100.0%
- Write-Offs & Adjustments	$ 1,977,093	40.0%
Net Revenue (Collected)	$ 2,960,662	60.0%
+ Other Revenue Sources	$ 32,993	0.7%
Total Operating Revenue	$ 2,993,655	60.6%
- Operating Expenses	$ 2,660,029	53.9%
Net Income from Operations	$ 333,626	6.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 27,726	1.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,949,367	98.6%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,977,093	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 281.69	$ 200.93
Total Op Rev Per Encounter	$ 317.02	$ 204.82
Operating Margin	11.1%	1.9%
Cost-to-Charges	53.9%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,366,858	51.4%
Contract Services - Prof.	$ 0	0.0%
Supplies - Medical & Dental	$ 132,825	5.0%
Supplies - Office	$ 29,533	1.1%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 488,952	18.4%
Utilities	$ 24,789	0.9%
Continuing Education	$ 1,787	0.1%
Information Technology	$ 0	0.0%
All Others	$ 615,285	23.1%
Total Expenses	$ 2,660,029	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 32,993	100.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 32,993	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306371257	Rural (95-210)	No
Clinic Name	SAN YSIDRO HEALTH CENTER	Encounter Volume	133260
Address	4004 BEYER BOULEVARD	Congressional District	51
		State Senate District	40
City	SAN YSIDRO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92173	MSSA Name:	Castle Park/Chula Vista Southwest/Imperial Beach West/Nestor East/Palm City/San Ysidro/South San Diego
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	45,329	34.0%	Mammogram	0
Evaluation and Management (new patient)	7,524	5.6%	HIV Testing	0
Hospital Related Services	597	0.4%	Pap Smear	1,413
Case Management Services	0	0.0%	Contraceptive Management	192
Medicine - Special Services	11,664	8.8%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	8,809	6.6%	DTaP, DTP, Diphtheria and Tetanus	5,443
Preventive Medicine (adults)	148	0.1%	Hemophilus Influenza B (Hib)	2,515
Counseling	0	0.0%	Hepatitis A	1,875
Integumentary System	118	0.1%	Hepatitis B	598
Maternity Care and Delivery	844	0.6%	HepB and Hib	0
Pathology / Laboratory	1,657	1.2%	Influenza Virus Vaccine	8,183
Family Planning "Z" codes	6,167	4.6%	Measles, Mumps and Rubella and Varicella	1,536
Dental encounters (CDT codes)	38,946	29.2%	Pneumococcal	3,304
All Other Services (not included in above)	11,457	8.6%	Poliovirus	822
Total Encounters by Service	133,260	100%	Varicella	1,382

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	17.71	39.7%	51,966	39.0%	2,934.27
Physician Assistants	7.41	16.6%	18,445	13.8%	2,489.20
Family Nurse Practitioners	1.72	3.9%	4,575	3.4%	2,659.88
Cert Nurse Midwives	1.00	2.2%	3,071	2.3%	3,071.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	10.65	23.9%	41,302	31.0%	3,878.12
All Other Primary Care Providers	6.10	13.7%	13,901	10.4%	2,278.85
Total	44.59	100%	133,260	100%	2,988.56

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	1,124	2.9%	1,116	2.9%
From 1 to 4 years	2,450	6.4%	2,323	6.1%
From 5 to 12 years	3,595	9.4%	3,557	9.3%
From 13 to 14 years	696	1.8%	634	1.7%
From 15 to 19 years	1,240	3.2%	1,804	4.7%
From 20 to 34 years	1,414	3.7%	4,298	11.2%
From 35 to 44 years	979	2.6%	1,928	5.0%
From 45 to 64 years	2,880	7.5%	4,732	12.4%
65 years and older	1,375	3.6%	2,128	5.6%
Total Patients	15,753	41.2%	22,520	58.8%

Poverty Level	All Patients	% of Total
Under 100%	27,246	71.2%
100% to 200%	5,828	15.2%
Above 200%	1,101	2.9%
Unknown	4,098	10.7%
Total Patients	38,273	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	688	1.8%
Black	480	1.3%
White (Incl. Hispanic)	7,781	20.3%
Nat. Amer / AK Native	47	0.1%
More Than One Race	17	0.0%
Other / Unknown	29,260	76.5%
Total Patients	38,273	100%
Ethnicity		
Hispanic	33,040	86.3%
Non-Hispanic	3,220	8.4%
Unknown	2,013	5.3%
Total Patients	38,273	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	290	1,163

PATIENT COVERAGE	Patients	% of All Patients
Medicare	6,098	15.9%
Medicare - Managed Care	1,224	3.2%
Medi-Cal	3,495	9.1%
Medi-Cal - Managed Care	10,269	26.8%
County Indigent / CMSP / MISP	106	0.3%
Private Insurance	1,159	3.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	12,021	31.4%
Free	0	0.0%
All Other Payers	3,901	10.2%
Total Patients	38,273	100%

Episodic Programs	Patients
BCCCP	217
CHDP	4,256
Family PACT	281
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	3,564
Total Episodic Patients (duplicated)	8,318

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	9,053	$ 1,732,771	$ 18,389	$ 1,714,382	98.9%	$ 191	$ 189
Medicare - Managed Care	4,835	$ 944,216	$ 225,201	$ 719,015	76.1%	$ 195	$ 149
Medi-Cal	52,772	$ 22,755,161	$ 10,089,048	$ 12,666,113	55.7%	$ 431	$ 240
Medi-Cal - Managed Care	35,435	$ 17,124,957	$ 4,900,084	$ 12,224,873	71.4%	$ 483	$ 345
County Indigent/CMSP/MISP	109	$ 32,390	$ 8,105	$ 24,285	75.0%	$ 297	$ 223
Private Insurance	7,273	$ 1,235,940	$ 799,214	$ 436,726	35.3%	$ 170	$ 60
Self-Pay/ Sliding Fee	12,488	$ 2,310,973	$ 1,573,472	$ 737,501	31.9%	$ 185	$ 59
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	1,040	$ 93,454	$ 69,839	$ 23,615	25.3%	$ 90	$ 23
Child Health & Disability Prog (CHDI	4,256	$ 69,582	$ 57,536	$ 12,046	17.3%	$ 16	$ 3
Family Pact	1,587	$ 233,631	$ 64,911	$ 168,720	72.2%	$ 147	$ 106
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	4,412	$ 6,399,947	$ (122,648)	$ 6,522,595	101.9%	$ 1,451	$ 1,478
Total	133,260	$ 52,933,022	$ 17,683,151	$ 35,249,871	66.6%	$ 397	$ 265

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 52,933,022	100.0%
- Write-Offs & Adjustments	$ 17,683,151	33.4%
Net Revenue (Collected)	$ 35,249,871	66.6%
+ Other Revenue Sources	$ 3,859,976	7.3%
Total Operating Revenue	$ 39,109,847	73.9%
- Operating Expenses	$ 35,223,236	66.5%
Net Income from Operations	$ 3,886,611	7.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,573,472	8.9%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 16,118,941	91.2%
Bad Debts	$ 0	0.0%
Reconciliation	$ (9,262)	-0.1%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 17,683,151	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 264.32	$ 200.93
Total Op Rev Per Encounter	$ 293.49	$ 204.82
Operating Margin	9.9%	1.9%
Cost-to-Charges	66.5%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 16,842,692	47.8%
Contract Services - Prof.	$ 1,498,155	4.3%
Supplies - Medical & Dental	$ 5,823,547	16.5%
Supplies - Office	$ 533,479	1.5%
Outpatient Care Services	$ 322,062	0.9%
Rent / Depreciation / Interest	$ 1,773,926	5.0%
Utilities	$ 460,647	1.3%
Continuing Education	$ 49,953	0.1%
Information Technology	$ 0	0.0%
All Others	$ 7,918,775	22.5%
Total Expenses	$ 35,223,236	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 2,832,204	73.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 2,565	0.1%
Local	$ 0	0.0%
Private	$ 92,825	2.4%
Donations & Contributions	$ 0	0.0%
Other Income	$ 932,382	24.2%
Total Other Revenue	$ 3,859,976	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374514	Rural (95-210)	No
Clinic Name	SAN YSIDRO SENIOR HEALTH CENTER	Encounter Volume	712
Address	3364 BEYER BLVD	Congressional District	51
		State Senate District	40
City	SAN YSIDRO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92173	MSSA Name:	Castle Park/Chula Vista Southwest/Imperial Beach West/Nestor East/Palm City/San Ysidro/South San Diego
Report Period Begin and End Dates	10/27/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	624	87.6%	Mammogram	0
Evaluation and Management (new patient)	42	5.9%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	3	0.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	5
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	3	0.4%	Influenza Virus Vaccine	3
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	4
All Other Services (not included in above)	40	5.6%	Poliovirus	0
Total Encounters by Service	712	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.40	100.0%	712	100.0%	1,780.00
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.40	100%	712	100%	1,780.00

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	0	0.0%	0	0.0%
From 20 to 34 years	0	0.0%	2	0.7%
From 35 to 44 years	1	0.3%	0	0.0%
From 45 to 64 years	41	13.5%	70	23.0%
65 years and older	63	20.7%	127	41.8%
Total Patients	105	34.5%	199	65.5%

Poverty Level	All Patients	% of Total
Under 100%	243	79.9%
100% to 200%	29	9.5%
Above 200%	5	1.6%
Unknown	27	8.9%
Total Patients	304	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	4	1.3%
Black	4	1.3%
White (Incl. Hispanic)	84	27.6%
Nat. Amer / AK Native	0	0.0%
More Than One Race	0	0.0%
Other / Unknown	212	69.7%
Total Patients	304	100%
Ethnicity		
Hispanic	277	91.1%
Non-Hispanic	12	3.9%
Unknown	15	4.9%
Total Patients	304	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	1	1

PATIENT COVERAGE	Patients	% of All Patients
Medicare	115	37.8%
Medicare - Managed Care	48	15.8%
Medi-Cal	19	6.3%
Medi-Cal - Managed Care	71	23.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	21	6.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	30	9.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	304	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	211	$ 5,377	$ 278	$ 5,099	94.8%	$ 25	$ 24
Medicare - Managed Care	203	$ 3,479	$ 2,207	$ 1,272	36.6%	$ 17	$ 6
Medi-Cal	29	$ 926	$ 502	$ 424	45.8%	$ 32	$ 15
Medi-Cal - Managed Care	208	$ 5,694	$ 5,369	$ 325	5.7%	$ 27	$ 2
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	23	$ 5,292	$ 2,289	$ 3,003	56.7%	$ 230	$ 131
Self-Pay/ Sliding Fee	38	$ 5,789	$ 4,161	$ 1,628	28.1%	$ 152	$ 43
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	712	$ 26,557	$ 14,806	$ 11,751	44.2%	$ 37	$ 17

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	26,557	100.0%
- Write-Offs & Adjustments	$	14,806	55.8%
Net Revenue (Collected)	$	11,751	44.2%
+ Other Revenue Sources	$	455,635	1715.7%
Total Operating Revenue	$	467,386	1759.9%
- Operating Expenses	$	360,770	1358.5%
Net Income from Operations	$	106,616	401.5%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	4,161	28.1%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	10,645	71.9%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	14,806	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	506.70	$	200.93
Total Op Rev Per Encounter	$	656.44	$	204.82
Operating Margin		22.8%		1.9%
Cost-to-Charges		1358.5%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	180,577	50.1%
Contract Services - Prof.	$	9,714	2.7%
Supplies - Medical & Dental	$	24,233	6.7%
Supplies - Office	$	57,433	15.9%
Outpatient Care Services	$	288	0.1%
Rent / Depreciation / Interest	$	5,905	1.6%
Utilities	$	2,697	0.7%
Continuing Education	$	0	0.0%
Information Technology	$	0	0.0%
All Others	$	79,923	22.2%
Total Expenses	$	360,770	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	0	0.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	455,635	100.0%
Other Income	$	0	0.0%
Total Other Revenue	$	455,635	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374398	Rural (95-210)	No
Clinic Name	SHERMAN HEIGHTS FAMILY HEALTH CENTER	Encounter Volume	8523
Address	2391 ISLAND AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	Downtown/Golden Hill/Logan Heights

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	5,137	60.3%
Evaluation and Management (new patient)	246	2.9%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	46	0.5%
Preventive Medicine (infant, child, adolescent)	569	6.7%
Preventive Medicine (adults)	58	0.7%
Counseling	144	1.7%
Integumentary System	18	0.2%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	2,209	25.9%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	96	1.1%
Total Encounters by Service	8,523	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	460
HIV Testing	367
Pap Smear	266
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	279
Hemophilus Influenza B (Hib)	32
Hepatitis A	59
Hepatitis B	41
HepB and Hib	0
Influenza Virus Vaccine	495
Measles, Mumps and Rubella and Varicella	56
Pneumococcal	127
Poliovirus	24
Varicella	28

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.53	24.1%	2,090	24.5%	3,943.40
Physician Assistants	0.05	2.3%	181	2.1%	3,620.00
Family Nurse Practitioners	1.50	68.2%	6,132	71.9%	4,088.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.12	5.5%	120	1.4%	1,000.00
Total	2.20	100%	8,523	100%	3,874.09

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	16	0.5%	15	0.5%
From 1 to 4 years	85	2.7%	103	3.2%
From 5 to 12 years	258	8.1%	229	7.2%
From 13 to 14 years	48	1.5%	52	1.6%
From 15 to 19 years	103	3.2%	137	4.3%
From 20 to 34 years	235	7.4%	403	12.7%
From 35 to 44 years	134	4.2%	370	11.6%
From 45 to 64 years	320	10.1%	520	16.4%
65 years and older	54	1.7%	95	3.0%
Total Patients	1,253	39.4%	1,924	60.6%

Poverty Level	All Patients	% of Total
Under 100%	2,762	86.9%
100% to 200%	380	12.0%
Above 200%	31	1.0%
Unknown	4	0.1%
Total Patients	3,177	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	31	1.0%
Black	107	3.4%
White (Incl. Hispanic)	2,621	82.5%
Nat. Amer / AK Native	4	0.1%
More Than One Race	76	2.4%
Other / Unknown	338	10.6%
Total Patients	3,177	100%
Ethnicity		
Hispanic	2,768	87.1%
Non-Hispanic	397	12.5%
Unknown	12	0.4%
Total Patients	3,177	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	11	42

PATIENT COVERAGE	Patients	% of All Patients
Medicare	106	3.3%
Medicare - Managed Care	35	1.1%
Medi-Cal	396	12.5%
Medi-Cal - Managed Care	1,384	43.6%
County Indigent / CMSP / MISP	3	0.1%
Private Insurance	65	2.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,178	37.1%
Free	10	0.3%
All Other Payers	0	0.0%
Total Patients	3,177	100%

Episodic Programs	Patients
BCCCP	256
CHDP	9
Family PACT	221
Other County Programs	0
Children's Treatment Program	1
Other Payer - covered by a grant	85
Total Episodic Patients (duplicated)	572

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	434	$ 82,366	$ 18,087	$ 64,279	78.0%	$ 190	$ 148
Medicare - Managed Care	144	$ 17,267	$ 23	$ 17,244	99.9%	$ 120	$ 120
Medi-Cal	1,139	$ 187,103	$ (219,359)	$ 406,462	217.2%	$ 164	$ 357
Medi-Cal - Managed Care	4,027	$ 808,199	$ 14,204	$ 793,995	98.2%	$ 201	$ 197
County Indigent/CMSP/MISP	23	$ 5,524	$ 2,854	$ 2,670	48.3%	$ 240	$ 116
Private Insurance	98	$ 22,980	$ 9,834	$ 13,146	57.2%	$ 234	$ 134
Self-Pay/ Sliding Fee	1,915	$ 289,264	$ 223,058	$ 66,206	22.9%	$ 151	$ 35
Non-Pay (Free)	63	$ 8,839	$ 8,839	$ 0	0.0%	$ 140	$ 0
Breast Cancer	272	$ 36,465	$ 25,526	$ 10,939	30.0%	$ 134	$ 40
Child Health & Disability Prog (CHDI	9	$ 3,075	$ 2,279	$ 796	25.9%	$ 342	$ 88
Family Pact	399	$ 68,410	$ 27,364	$ 41,046	60.0%	$ 171	$ 103
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	8,523	$ 1,529,492	$ 112,709	$ 1,416,783	92.6%	$ 180	$ 166

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,529,492	100.0%
- Write-Offs & Adjustments	$ 112,709	7.4%
Net Revenue (Collected)	$ 1,416,783	92.6%
+ Other Revenue Sources	$ 483,477	31.6%
Total Operating Revenue	$ 1,900,260	124.2%
- Operating Expenses	$ 1,344,817	87.9%
Net Income from Operations	$ 555,443	36.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 161,065	142.9%
Free/Complimentary	$ 8,839	7.8%
Contractual Adjustments	$ 85,955	76.3%
Bad Debts	$ 61,993	55.0%
Reconciliation	$ (205,143)	-182.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 112,709	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 157.79	$ 200.93
Total Op Rev Per Encounter	$ 222.96	$ 204.82
Operating Margin	29.2%	1.9%
Cost-to-Charges	87.9%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 800,150	59.5%
Contract Services - Prof.	$ 4,694	0.3%
Supplies - Medical & Dental	$ 220,266	16.4%
Supplies - Office	$ 6,484	0.5%
Outpatient Care Services	$ 81,312	6.0%
Rent / Depreciation / Interest	$ 18,155	1.3%
Utilities	$ 36,123	2.7%
Continuing Education	$ 1,518	0.1%
Information Technology	$ 19,968	1.5%
All Others	$ 156,147	11.6%
Total Expenses	$ 1,344,817	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 216,060	44.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 6,540	1.4%
Donations & Contributions	$ 0	0.0%
Other Income	$ 260,877	54.0%
Total Other Revenue	$ 483,477	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	Neither
OSHPD Facility ID	306374477	Rural (95-210)	No
Clinic Name	ST. PAULS PACE	Encounter Volume	19163
Address	630 L ST	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91911	MSSA Name:	Castle Park/Chula Vista Southwest/Imperial Beach West/Nestor East/Palm City/San Ysidro/South San Diego
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	900	4.7%	Mammogram	0
Evaluation and Management (new patient)	300	1.6%	HIV Testing	1
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	192
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	654	3.4%	Pneumococcal	34
All Other Services (not included in above)	17,309	90.3%	Poliovirus	0
Total Encounters by Service	19,163	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.13	35.6%	1,821	9.5%	854.93
Physician Assistants	0.38	6.3%	427	2.2%	1,123.68
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.07	1.2%	654	3.4%	9,342.86
All Other Primary Care Providers	3.41	56.9%	16,261	84.9%	4,768.62
Total	5.99	100%	19,163	100%	3,199.17

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	0	0.0%	0	0.0%
From 20 to 34 years	0	0.0%	0	0.0%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	23	11.3%	19	9.4%
65 years and older	55	27.1%	106	52.2%
Total Patients	78	38.4%	125	61.6%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	13	6.4%
Black	21	10.3%
White (Incl. Hispanic)	155	76.4%
Nat. Amer / AK Native	1	0.5%
More Than One Race	1	0.5%
Other / Unknown	12	5.9%
Total Patients	203	100%
Ethnicity		
Hispanic	111	54.7%
Non-Hispanic	80	39.4%
Unknown	12	5.9%
Total Patients	203	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	203	100.0%
100% to 200%	-	0.0%
Above 200%	-	0.0%
Unknown	-	0.0%
Total Patients	203	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	0	0.0%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	203	100.0%
Self-Pay / Sliding Fee	0	0.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	203	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 12,043,037	$ 0	$ 12,043,037	100.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	0	$ 12,043,037	$ 0	$ 12,043,037	100.0%	$ 0	$ 0

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	12,043,037	100.0%
- Write-Offs & Adjustments	$	0	0.0%
Net Revenue (Collected)	$	12,043,037	100.0%
+ Other Revenue Sources	$	94,310	0.8%
Total Operating Revenue	$	12,137,347	100.8%
- Operating Expenses	$	11,368,395	94.4%
Net Income from Operations	$	768,952	6.4%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	0	0.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	0	0.0%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	0	0%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	593.25	$ 200.93
Total Op Rev Per Encounter	$	633.37	$ 204.82
Operating Margin		6.3%	1.9%
Cost-to-Charges		94.4%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	2,491,851	21.9%
Contract Services - Prof.	$	2,911,634	25.6%
Supplies - Medical & Dental	$	95,459	0.8%
Supplies - Office	$	134,337	1.2%
Outpatient Care Services	$	4,047,023	35.6%
Rent / Depreciation / Interest	$	565,094	5.0%
Utilities	$	69,488	0.6%
Continuing Education	$	3,450	0.0%
Information Technology	$	78,377	0.7%
All Others	$	971,682	8.5%
Total Expenses	$	11,368,395	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	0	0.0%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	0	0.0%
Other Income	$	94,310	100.0%
Total Other Revenue	$	94,310	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374018	Rural (95-210)	No
Clinic Name	ST. VINCENT DE PAUL VILLAGE FAMILY HEALTH CENTER	Encounter Volume	13316
Address	1501 IMPERIAL AVENUE	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	Downtown/Golden Hill/Logan Heights

Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	7,029	52.8%	Mammogram	0
Evaluation and Management (new patient)	1,618	12.2%	HIV Testing	415
Hospital Related Services	0	0.0%	Pap Smear	133
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,631	12.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	82	0.6%	DTaP, DTP, Diphtheria and Tetanus	59
Preventive Medicine (adults)	2	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	15
Integumentary System	0	0.0%	Hepatitis B	4
Maternity Care and Delivery	0	0.0%	HepB and Hib	26
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	630
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	34
Dental encounters (CDT codes)	2,954	22.2%	Pneumococcal	67
All Other Services (not included in above)	0	0.0%	Poliovirus	18
Total Encounters by Service	13,316	100%	Varicella	16

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.58	48.7%	6,807	51.1%	1,486.24
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.08	0.9%	131	1.0%	1,637.50
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.38	14.7%	2,724	20.5%	1,973.91
All Other Primary Care Providers	3.36	35.7%	3,654	27.4%	1,087.50
Total	9.40	100%	13,316	100%	1,416.60

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	10	0.4%	7	0.3%
From 1 to 4 years	29	1.1%	18	0.7%
From 5 to 12 years	35	1.4%	23	0.9%
From 13 to 14 years	12	0.5%	20	0.8%
From 15 to 19 years	32	1.2%	33	1.3%
From 20 to 34 years	220	8.5%	138	5.4%
From 35 to 44 years	268	10.4%	185	7.2%
From 45 to 64 years	966	37.5%	452	17.5%
65 years and older	85	3.3%	45	1.7%
Total Patients	1,657	64.3%	921	35.7%

Poverty Level	All Patients	% of Total
Under 100%	1,577	61.2%
100% to 200%	101	3.9%
Above 200%	19	0.7%
Unknown	881	34.2%
Total Patients	2,578	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	77	3.0%
Black	607	23.5%
White (Incl. Hispanic)	1,803	69.9%
Nat. Amer / AK Native	38	1.5%
More Than One Race	42	1.6%
Other / Unknown	11	0.4%
Total Patients	2,578	100%
Ethnicity		
Hispanic	726	28.2%
Non-Hispanic	1,845	71.6%
Unknown	7	0.3%
Total Patients	2,578	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	267	10.4%
Medicare - Managed Care	0	0.0%
Medi-Cal	413	16.0%
Medi-Cal - Managed Care	1,164	45.2%
County Indigent / CMSP / MISP	23	0.9%
Private Insurance	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	711	27.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,578	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,332	$ 252,440	$ 138,303	$ 114,137	45.2%	$ 190	$ 86
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	2,263	$ 946,277	$ 156,414	$ 789,863	83.5%	$ 418	$ 349
Medi-Cal - Managed Care	6,392	$ 367,950	$ 225,130	$ 142,820	38.8%	$ 58	$ 22
County Indigent/CMSP/MISP	133	$ 2,237	$ 100	$ 2,137	95.5%	$ 17	$ 16
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	3,196	$ 370,801	$ 370,471	$ 330	0.1%	$ 116	$ 0
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	13,316	$ 1,939,705	$ 890,418	$ 1,049,287	54.1%	$ 146	$ 79

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,939,705	100.0%
- Write-Offs & Adjustments	$	890,418	45.9%
Net Revenue (Collected)	$	1,049,287	54.1%
+ Other Revenue Sources	$	2,065,129	106.5%
Total Operating Revenue	$	3,114,416	160.6%
- Operating Expenses	$	3,114,416	160.6%
Net Income from Operations	$	0	0.0%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	0	0.0%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	519,947	58.4%
Bad Debts	$	370,471	41.6%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	890,418	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	233.89	$ 200.93
Total Op Rev Per Encounter	$	233.89	$ 204.82
Operating Margin		0.0%	1.9%
Cost-to-Charges		160.6%	90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,290,700	41.4%
Contract Services - Prof.	$	752,661	24.2%
Supplies - Medical & Dental	$	59,202	1.9%
Supplies - Office	$	13,210	0.4%
Outpatient Care Services	$	54,283	1.7%
Rent / Depreciation / Interest	$	107,727	3.5%
Utilities	$	32,736	1.1%
Continuing Education	$	37,175	1.2%
Information Technology	$	15,564	0.5%
All Others	$	751,158	24.1%
Total Expenses	$	3,114,416	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	483,371	23.4%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	58,416	2.8%
Donations & Contributions	$	1,523,342	73.8%
Other Income	$	0	0.0%
Total Other Revenue	$	2,065,129	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374277	Rural (95-210)	No
Clinic Name	TEEN HEALTH CENTER	Encounter Volume	2464
Address	1643 LOGAN AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92113	MSSA Name:	Downtown/Golden Hill/Logan Heights

Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	942	38.2%	Mammogram	0
Evaluation and Management (new patient)	96	3.9%	HIV Testing	768
Hospital Related Services	0	0.0%	Pap Smear	41
Case Management Services	0	0.0%	Contraceptive Management	2
Medicine - Special Services	4	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	88	3.6%	DTaP, DTP, Diphtheria and Tetanus	10
Preventive Medicine (adults)	5	0.2%	Hemophilus Influenza B (Hib)	0
Counseling	384	15.6%	Hepatitis A	7
Integumentary System	27	1.1%	Hepatitis B	4
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	754	30.6%	Influenza Virus Vaccine	38
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	2
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	164	6.7%	Poliovirus	1
Total Encounters by Service	2,464	100%	Varicella	9

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.11	7.2%	366	14.9%	3,327.27
Physician Assistants	0.13	8.6%	528	21.4%	4,061.54
Family Nurse Practitioners	0.30	19.7%	1,346	54.6%	4,486.67
Cert Nurse Midwives	0	0.0%	2	0.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.98	64.5%	222	9.0%	226.53
Total	1.52	100%	2,464	100%	1,621.05

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	5	0.4%	2	0.1%
From 13 to 14 years	34	2.4%	56	4.0%
From 15 to 19 years	243	17.4%	620	44.4%
From 20 to 34 years	114	8.2%	321	23.0%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	0	0.0%	1	0.1%
65 years and older	0	0.0%	0	0.0%
Total Patients	396	28.4%	1,000	71.6%

Poverty Level	All Patients	% of Total
Under 100%	1,251	89.6%
100% to 200%	125	9.0%
Above 200%	7	0.5%
Unknown	13	0.9%
Total Patients	1,396	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	16	1.1%
Black	79	5.7%
White (Incl. Hispanic)	1,001	71.7%
Nat. Amer / AK Native	5	0.4%
More Than One Race	69	4.9%
Other / Unknown	226	16.2%
Total Patients	1,396	100%
Ethnicity		
Hispanic	1,218	87.2%
Non-Hispanic	177	12.7%
Unknown	1	0.1%
Total Patients	1,396	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	1	1

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	105	7.5%
Medi-Cal - Managed Care	271	19.4%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	148	10.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	856	61.3%
Free	16	1.1%
All Other Payers	0	0.0%
Total Patients	1,396	100%

Episodic Programs	Patients
BCCCP	0
CHDP	6
Family PACT	908
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	154
Total Episodic Patients (duplicated)	1,068

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	113	$ 23,007	$ (13,143)	$ 36,150	157.1%	$ 204	$ 320
Medi-Cal - Managed Care	288	$ 59,224	$ 3,464	$ 55,760	94.2%	$ 206	$ 194
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	151	$ 12,691	$ 5,163	$ 7,528	59.3%	$ 84	$ 50
Self-Pay/ Sliding Fee	118	$ 18,341	$ 13,221	$ 5,120	27.9%	$ 155	$ 43
Non-Pay (Free)	20	$ 1,713	$ 1,713	$ 0	0.0%	$ 86	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	6	$ 2,392	$ 1,794	$ 598	25.0%	$ 399	$ 100
Family Pact	1,768	$ 344,367	$ 137,746	$ 206,621	60.0%	$ 195	$ 117
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	2,464	$ 461,735	$ 149,958	$ 311,777	67.5%	$ 187	$ 127

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 461,735	100.0%
- Write-Offs & Adjustments	$ 149,958	32.5%
Net Revenue (Collected)	$ 311,777	67.5%
+ Other Revenue Sources	$ 178,575	38.7%
Total Operating Revenue	$ 490,352	106.2%
- Operating Expenses	$ 523,295	113.3%
Net Income from Operations	$ (32,943)	-7.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 8,494	5.7%
Free/Complimentary	$ 1,713	1.1%
Contractual Adjustments	$ 152,599	101.8%
Bad Debts	$ 4,727	3.2%
Reconciliation	$ (17,575)	-11.7%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 149,958	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 212.38	$ 200.93
Total Op Rev Per Encounter	$ 199.01	$ 204.82
Operating Margin	-6.7%	1.9%
Cost-to-Charges	113.3%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 308,288	58.9%
Contract Services - Prof.	$ 1,267	0.2%
Supplies - Medical & Dental	$ 44,801	8.6%
Supplies - Office	$ 5,918	1.1%
Outpatient Care Services	$ 30,000	5.7%
Rent / Depreciation / Interest	$ 4,828	0.9%
Utilities	$ 22,034	4.2%
Continuing Education	$ 0	0.0%
Information Technology	$ 5,765	1.1%
All Others	$ 100,394	19.2%
Total Expenses	$ 523,295	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 118,082	66.1%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 57,469	32.2%
Donations & Contributions	$ 0	0.0%
Other Income	$ 3,024	1.7%
Total Other Revenue	$ 178,575	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306370856	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC	Encounter Volume	114200
Address	1000 VALE TERRACE DR	Congressional District	49
		State Senate District	36
City	VISTA	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92084	MSSA Name:	Oceanside East/San Marcos West/Vista

Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	53,732	47.1%	Mammogram	0
Evaluation and Management (new patient)	4,652	4.1%	HIV Testing	3,303
Hospital Related Services	874	0.8%	Pap Smear	1,644
Case Management Services	0	0.0%	Contraceptive Management	9,306
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	7,688	6.7%	DTaP, DTP, Diphtheria and Tetanus	4,994
Preventive Medicine (adults)	329	0.3%	Hemophilus Influenza B (Hib)	1,615
Counseling	5,016	4.4%	Hepatitis A	1,407
Integumentary System	0	0.0%	Hepatitis B	851
Maternity Care and Delivery	20,477	17.9%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	7,247
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	1,480
Dental encounters (CDT codes)	19,666	17.2%	Pneumococcal	2,580
All Other Services (not included in above)	1,766	1.5%	Poliovirus	1,201
Total Encounters by Service	114,200	100%	Varicella	427

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	10.99	25.9%	44,735	39.2%	4,070.52
Physician Assistants	1.03	2.4%	2,915	2.6%	2,830.10
Family Nurse Practitioners	9.61	22.6%	34,770	30.4%	3,618.11
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	6.39	15.0%	18,521	16.2%	2,898.44
All Other Primary Care Providers	14.47	34.1%	13,259	11.6%	916.31
Total	42.49	100%	114,200	100%	2,687.69

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	926	2.5%	829	2.2%
From 1 to 4 years	1,610	4.3%	1,662	4.4%
From 5 to 12 years	3,051	8.1%	3,024	8.1%
From 13 to 14 years	513	1.4%	565	1.5%
From 15 to 19 years	1,101	2.9%	2,094	5.6%
From 20 to 34 years	2,216	5.9%	6,838	18.2%
From 35 to 44 years	1,339	3.6%	3,131	8.3%
From 45 to 64 years	2,869	7.6%	4,756	12.7%
65 years and older	408	1.1%	602	1.6%
Total Patients	14,033	37.4%	23,501	62.6%

Poverty Level	All Patients	% of Total
Under 100%	29,319	78.1%
100% to 200%	6,535	17.4%
Above 200%	906	2.4%
Unknown	774	2.1%
Total Patients	37,534	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	856	2.3%
Black	841	2.2%
White (Incl. Hispanic)	33,917	90.4%
Nat. Amer / AK Native	86	0.2%
More Than One Race	1,248	3.3%
Other / Unknown	586	1.6%
Total Patients	37,534	100%
Ethnicity		
Hispanic	24,433	65.1%
Non-Hispanic	12,839	34.2%
Unknown	262	0.7%
Total Patients	37,534	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	4,377	16,041

PATIENT COVERAGE	Patients	% of All Patients
Medicare	539	1.4%
Medicare - Managed Care	131	0.3%
Medi-Cal	8,622	23.0%
Medi-Cal - Managed Care	10,702	28.5%
County Indigent / CMSP / MISP	9	0.0%
Private Insurance	1,197	3.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	16,334	43.5%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	37,534	100%

Episodic Programs	Patients
BCCCP	1,541
CHDP	1,692
Family PACT	4,115
Other County Programs	0
Children's Treatment Program	36
Other Payer - covered by a grant	855
Total Episodic Patients (duplicated)	8,239

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,639	$ 188,932	$ (434)	$ 189,366	100.2%	$ 115	$ 116
Medicare - Managed Care	304	$ 61,421	$ (110,903)	$ 172,324	280.6%	$ 202	$ 567
Medi-Cal	44,440	$ 7,477,185	$ 842,369	$ 6,634,816	88.7%	$ 168	$ 149
Medi-Cal - Managed Care	39,032	$ 6,136,731	$ 345,262	$ 5,791,469	94.4%	$ 157	$ 148
County Indigent/CMSP/MISP	25	$ 3,373	$ (24,775)	$ 28,148	834.5%	$ 135	$ 1,126
Private Insurance	3,542	$ 417,731	$ 23,815	$ 393,916	94.3%	$ 118	$ 111
Self-Pay/ Sliding Fee	17,107	$ 3,384,708	$ 2,334,437	$ 1,050,271	31.0%	$ 198	$ 61
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	1,831	$ 237,049	$ 168,889	$ 68,160	28.8%	$ 129	$ 37
Child Health & Disability Prog (CHDI	1,701	$ 267,895	$ (83,264)	$ 351,159	131.1%	$ 157	$ 206
Family Pact	4,579	$ 1,228,153	$ 372,390	$ 855,763	69.7%	$ 268	$ 187
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	114,200	$ 19,403,178	$ 3,867,786	$ 15,535,392	80.1%	$ 170	$ 136

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 19,403,178	100.0%
- Write-Offs & Adjustments	$ 3,867,786	19.9%
Net Revenue (Collected)	$ 15,535,392	80.1%
+ Other Revenue Sources	$ 7,962,577	41.0%
Total Operating Revenue	$ 23,497,969	121.1%
- Operating Expenses	$ 28,751,840	148.2%
Net Income from Operations	$ (5,253,871)	-27.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 2,208,253	57.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 2,254,214	58.3%
Bad Debts	$ 126,184	3.3%
Reconciliation	$ (720,865)	-18.6%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 3,867,786	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 251.77	$ 200.93
Total Op Rev Per Encounter	$ 205.76	$ 204.82
Operating Margin	-22.4%	1.9%
Cost-to-Charges	148.2%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 18,808,639	65.4%
Contract Services - Prof.	$ 1,425,236	5.0%
Supplies - Medical & Dental	$ 530,535	1.8%
Supplies - Office	$ 2,350,738	8.2%
Outpatient Care Services	$ 311,249	1.1%
Rent / Depreciation / Interest	$ 1,217,739	4.2%
Utilities	$ 484,076	1.7%
Continuing Education	$ 15,695	0.1%
Information Technology	$ 444,236	1.5%
All Others	$ 3,163,697	11.0%
Total Expenses	$ 28,751,840	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 3,458,243	43.4%
State Other	$ 562,028	7.1%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 1,728,808	21.7%
Local	$ 355,966	4.5%
Private	$ 644,472	8.1%
Donations & Contributions	$ 673,362	8.5%
Other Income	$ 539,698	6.8%
Total Other Revenue	$ 7,962,577	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374031	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - GRAPEVINE	Encounter Volume	30155
Address	134 GRAPEVINE RD	Congressional District	49
		State Senate District	36
City	VISTA	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92083	MSSA Name:	Oceanside East/San Marcos West/Vista
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	20,124	66.7%	Mammogram	0
Evaluation and Management (new patient)	1,808	6.0%	HIV Testing	1,059
Hospital Related Services	0	0.0%	Pap Smear	229
Case Management Services	0	0.0%	Contraceptive Management	712
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2,254	7.5%	DTaP, DTP, Diphtheria and Tetanus	1,433
Preventive Medicine (adults)	147	0.5%	Hemophilus Influenza B (Hib)	487
Counseling	2,317	7.7%	Hepatitis A	416
Integumentary System	308	1.0%	Hepatitis B	247
Maternity Care and Delivery	1,915	6.4%	HepB and Hib	0
Pathology / Laboratory	856	2.8%	Influenza Virus Vaccine	2,395
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	418
Dental encounters (CDT codes)	296	1.0%	Pneumococcal	764
All Other Services (not included in above)	130	0.4%	Poliovirus	332
Total Encounters by Service	30,155	100%	Varicella	106

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.98	53.1%	19,424	64.4%	3,900.40
Physician Assistants	0.14	1.5%	709	2.4%	5,064.29
Family Nurse Practitioners	1.75	18.7%	6,321	21.0%	3,612.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.14	1.5%	310	1.0%	2,214.29
All Other Primary Care Providers	2.37	25.3%	3,391	11.2%	1,430.80
Total	9.38	100%	30,155	100%	3,214.82

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	210	1.9%	182	1.6%
From 1 to 4 years	457	4.1%	421	3.7%
From 5 to 12 years	674	6.0%	629	5.6%
From 13 to 14 years	118	1.0%	131	1.2%
From 15 to 19 years	301	2.7%	433	3.8%
From 20 to 34 years	835	7.4%	1,813	16.1%
From 35 to 44 years	548	4.9%	875	7.8%
From 45 to 64 years	1,310	11.6%	1,797	16.0%
65 years and older	193	1.7%	320	2.8%
Total Patients	4,646	41.3%	6,601	58.7%

Poverty Level	All Patients	% of Total
Under 100%	8,635	76.8%
100% to 200%	2,070	18.4%
Above 200%	331	2.9%
Unknown	211	1.9%
Total Patients	11,247	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	343	3.0%
Black	311	2.8%
White (Incl. Hispanic)	10,015	89.0%
Nat. Amer / AK Native	30	0.3%
More Than One Race	371	3.3%
Other / Unknown	177	1.6%
Total Patients	11,247	100%
Ethnicity		
Hispanic	6,046	53.8%
Non-Hispanic	5,088	45.2%
Unknown	113	1.0%
Total Patients	11,247	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	1,138	3,219

PATIENT COVERAGE	Patients	% of All Patients
Medicare	373	3.3%
Medicare - Managed Care	61	0.5%
Medi-Cal	1,414	12.6%
Medi-Cal - Managed Care	4,717	41.9%
County Indigent / CMSP / MISP	10	0.1%
Private Insurance	595	5.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	3,860	34.3%
Free	0	0.0%
All Other Payers	217	1.9%
Total Patients	11,247	100%

Episodic Programs	Patients
BCCCP	213
CHDP	369
Family PACT	561
Other County Programs	0
Children's Treatment Program	7
Other Payer - covered by a grant	370
Total Episodic Patients (duplicated)	1,520

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,464	$ 165,342	$ 10,830	$ 154,512	93.4%	$ 113	$ 106
Medicare - Managed Care	297	$ 35,040	$ (111,947)	$ 146,987	419.5%	$ 118	$ 495
Medi-Cal	6,289	$ 1,120,479	$ 190,998	$ 929,481	83.0%	$ 178	$ 148
Medi-Cal - Managed Care	14,473	$ 1,922,282	$ (223,503)	$ 2,145,785	111.6%	$ 133	$ 148
County Indigent/CMSP/MISP	31	$ 7,586	$ (47,338)	$ 54,924	724.0%	$ 245	$ 1,772
Private Insurance	1,395	$ 175,327	$ 39,111	$ 136,216	77.7%	$ 126	$ 98
Self-Pay/ Sliding Fee	4,574	$ 923,000	$ 624,846	$ 298,154	32.3%	$ 202	$ 65
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	236	$ 26,111	$ 17,326	$ 8,785	33.6%	$ 111	$ 37
Child Health & Disability Prog (CHDI	415	$ 70,489	$ (15,185)	$ 85,674	121.5%	$ 170	$ 206
Family Pact	709	$ 73,133	$ 14,976	$ 58,157	79.5%	$ 103	$ 82
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	272	$ 33,968	$ (4,059)	$ 38,027	111.9%	$ 125	$ 140
Total	30,155	$ 4,552,757	$ 496,055	$ 4,056,702	89.1%	$ 151	$ 135

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,552,757	100.0%
- Write-Offs & Adjustments	$ 496,055	10.9%
Net Revenue (Collected)	$ 4,056,702	89.1%
+ Other Revenue Sources	$ 563,180	12.4%
Total Operating Revenue	$ 4,619,882	101.5%
- Operating Expenses	$ 4,076,017	89.5%
Net Income from Operations	$ 543,865	11.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 610,312	123.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 245,711	49.5%
Bad Debts	$ 14,534	2.9%
Reconciliation	$ (374,502)	-75.5%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 496,055	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 135.17	$ 200.93
Total Op Rev Per Encounter	$ 153.20	$ 204.82
Operating Margin	11.8%	1.9%
Cost-to-Charges	89.5%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,268,050	80.2%
Contract Services - Prof.	$ 35,383	0.9%
Supplies - Medical & Dental	$ 81,406	2.0%
Supplies - Office	$ 143,501	3.5%
Outpatient Care Services	$ 84,613	2.1%
Rent / Depreciation / Interest	$ 175,267	4.3%
Utilities	$ 108,146	2.7%
Continuing Education	$ 4,145	0.1%
Information Technology	$ 45,320	1.1%
All Others	$ 130,186	3.2%
Total Expenses	$ 4,076,017	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 563,180	100.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 563,180	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374295	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - HORNE STREET	Encounter Volume	5910
Address	517 N HORNE ST	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	Encinitas Central/Leucadia/Oceanside North and West/San Luis Rey/South Oceanside
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,750	63.5%	Mammogram	0
Evaluation and Management (new patient)	530	9.0%	HIV Testing	788
Hospital Related Services	1	0.0%	Pap Smear	246
Case Management Services	0	0.0%	Contraceptive Management	1,029
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	35
Preventive Medicine (adults)	6	0.1%	Hemophilus Influenza B (Hib)	0
Counseling	470	8.0%	Hepatitis A	2
Integumentary System	207	3.5%	Hepatitis B	1
Maternity Care and Delivery	720	12.2%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	119
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	1
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	2
All Other Services (not included in above)	226	3.8%	Poliovirus	0
Total Encounters by Service	5,910	100%	Varicella	2

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.13	6.8%	533	9.0%	4,100.00
Physician Assistants	0.03	1.6%	124	2.1%	4,133.33
Family Nurse Practitioners	1.00	52.6%	4,303	72.8%	4,303.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.74	38.9%	950	16.1%	1,283.78
Total	1.90	100%	5,910	100%	3,110.53

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	2	0.1%	1	0.0%
From 1 to 4 years	1	0.0%	1	0.0%
From 5 to 12 years	2	0.1%	3	0.1%
From 13 to 14 years	4	0.1%	9	0.3%
From 15 to 19 years	62	1.7%	371	10.4%
From 20 to 34 years	323	9.0%	1,157	32.4%
From 35 to 44 years	150	4.2%	374	10.5%
From 45 to 64 years	376	10.5%	610	17.1%
65 years and older	57	1.6%	70	2.0%
Total Patients	977	27.3%	2,596	72.7%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	82	2.3%
Black	152	4.3%
White (Incl. Hispanic)	3,129	87.6%
Nat. Amer / AK Native	13	0.4%
More Than One Race	138	3.9%
Other / Unknown	59	1.7%
Total Patients	3,573	100%
Ethnicity		
Hispanic	1,742	48.8%
Non-Hispanic	1,805	50.5%
Unknown	26	0.7%
Total Patients	3,573	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	2,855	79.9%
100% to 200%	609	17.0%
Above 200%	64	1.8%
Unknown	45	1.3%
Total Patients	3,573	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	262	529

PATIENT COVERAGE	Patients	% of All Patients
Medicare	92	2.6%
Medicare - Managed Care	20	0.6%
Medi-Cal	374	10.5%
Medi-Cal - Managed Care	994	27.8%
County Indigent / CMSP / MISP	4	0.1%
Private Insurance	130	3.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,959	54.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,573	100%

Episodic Programs	Patients
BCCCP	142
CHDP	0
Family PACT	639
Other County Programs	0
Children's Treatment Program	4
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	785

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	150	$ 15,034	$ (797)	$ 15,831	105.3%	$ 100	$ 106
Medicare - Managed Care	24	$ 4,540	$ (14,343)	$ 18,883	415.9%	$ 189	$ 787
Medi-Cal	1,305	$ 148,495	$ (44,377)	$ 192,872	129.9%	$ 114	$ 148
Medi-Cal - Managed Care	2,064	$ 224,310	$ 17,268	$ 207,042	92.3%	$ 109	$ 100
County Indigent/CMSP/MISP	17	$ 1,385	$ (16,456)	$ 17,841	1288.2%	$ 81	$ 1,049
Private Insurance	235	$ 20,132	$ (1,762)	$ 21,894	108.8%	$ 86	$ 93
Self-Pay/ Sliding Fee	1,156	$ 155,839	$ 111,814	$ 44,025	28.3%	$ 135	$ 38
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	170	$ 20,379	$ 14,051	$ 6,328	31.1%	$ 120	$ 37
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	789	$ 190,970	$ 51,053	$ 139,917	73.3%	$ 242	$ 177
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	5,910	$ 781,084	$ 116,451	$ 664,633	85.1%	$ 132	$ 113

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 781,084	100.0%
- Write-Offs & Adjustments	$ 116,451	14.9%
Net Revenue (Collected)	$ 664,633	85.1%
+ Other Revenue Sources	$ 102,910	13.2%
Total Operating Revenue	$ 767,543	98.3%
- Operating Expenses	$ 730,762	93.6%
Net Income from Operations	$ 36,781	4.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 105,749	90.8%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 53,248	45.7%
Bad Debts	$ 6,065	5.2%
Reconciliation	$ (48,611)	-41.7%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 116,451	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 123.65	$ 200.93
Total Op Rev Per Encounter	$ 129.87	$ 204.82
Operating Margin	4.8%	1.9%
Cost-to-Charges	93.6%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 535,724	73.3%
Contract Services - Prof.	$ 0	0.0%
Supplies - Medical & Dental	$ 27,422	3.8%
Supplies - Office	$ 58,364	8.0%
Outpatient Care Services	$ 14,981	2.1%
Rent / Depreciation / Interest	$ 19,579	2.7%
Utilities	$ 25,623	3.5%
Continuing Education	$ 0	0.0%
Information Technology	$ 9,783	1.3%
All Others	$ 39,286	5.4%
Total Expenses	$ 730,762	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 102,910	100.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 102,910	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374329	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - N RIVER RD	Encounter Volume	11921
Address	4700 N RIVER RD	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92057	MSSA Name:	Encinitas Central/Leucadia/Oceanside North and West/San Luis Rey/South Oceanside
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	6,821	57.2%	Mammogram	0
Evaluation and Management (new patient)	787	6.6%	HIV Testing	378
Hospital Related Services	0	0.0%	Pap Smear	135
Case Management Services	0	0.0%	Contraceptive Management	561
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,470	12.3%	DTaP, DTP, Diphtheria and Tetanus	861
Preventive Medicine (adults)	7	0.1%	Hemophilus Influenza B (Hib)	313
Counseling	838	7.0%	Hepatitis A	304
Integumentary System	202	1.7%	Hepatitis B	180
Maternity Care and Delivery	1,631	13.7%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,446
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	286
Dental encounters (CDT codes)	91	0.8%	Pneumococcal	486
All Other Services (not included in above)	74	0.6%	Poliovirus	232
Total Encounters by Service	11,921	100%	Varicella	49

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.33	33.7%	5,313	44.6%	3,994.74
Physician Assistants	0.01	0.3%	23	0.2%	2,300.00
Family Nurse Practitioners	1.13	28.6%	4,569	38.3%	4,043.36
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.19	4.8%	381	3.2%	2,005.26
All Other Primary Care Providers	1.29	32.7%	1,635	13.7%	1,267.44
Total	3.95	100%	11,921	100%	3,017.97

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	181	3.2%	128	2.3%
From 1 to 4 years	314	5.6%	326	5.8%
From 5 to 12 years	492	8.7%	502	8.9%
From 13 to 14 years	110	1.9%	84	1.5%
From 15 to 19 years	190	3.4%	308	5.4%
From 20 to 34 years	346	6.1%	1,093	19.3%
From 35 to 44 years	136	2.4%	406	7.2%
From 45 to 64 years	313	5.5%	584	10.3%
65 years and older	47	0.8%	92	1.6%
Total Patients	2,129	37.7%	3,523	62.3%

Poverty Level	All Patients	% of Total
Under 100%	4,399	77.8%
100% to 200%	1,063	18.8%
Above 200%	131	2.3%
Unknown	59	1.0%
Total Patients	5,652	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	253	4.5%
Black	230	4.1%
White (Incl. Hispanic)	4,955	87.7%
Nat. Amer / AK Native	11	0.2%
More Than One Race	153	2.7%
Other / Unknown	50	0.9%
Total Patients	5,652	100%
Ethnicity		
Hispanic	3,024	53.5%
Non-Hispanic	2,577	45.6%
Unknown	51	0.9%
Total Patients	5,652	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	386	980

PATIENT COVERAGE	Patients	% of All Patients
Medicare	97	1.7%
Medicare - Managed Care	18	0.3%
Medi-Cal	878	15.5%
Medi-Cal - Managed Care	2,354	41.6%
County Indigent / CMSP / MISP	2	0.0%
Private Insurance	247	4.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,056	36.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	5,652	100%

Episodic Programs	Patients
BCCCP	131
CHDP	250
Family PACT	252
Other County Programs	0
Children's Treatment Program	2
Other Payer - covered by a grant	34
Total Episodic Patients (duplicated)	669

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	214	$ 23,525	$ 939	$ 22,586	96.0%	$ 110	$ 106
Medicare - Managed Care	25	$ 10,197	$ (4,084)	$ 14,281	140.1%	$ 408	$ 571
Medi-Cal	3,220	$ 533,124	$ 57,225	$ 475,899	89.3%	$ 166	$ 148
Medi-Cal - Managed Care	5,545	$ 803,874	$ 222,429	$ 581,445	72.3%	$ 145	$ 105
County Indigent/CMSP/MISP	7	$ 683	$ (6,664)	$ 7,347	1075.7%	$ 98	$ 1,050
Private Insurance	399	$ 45,481	$ 9,249	$ 36,232	79.7%	$ 114	$ 91
Self-Pay/ Sliding Fee	1,806	$ 319,476	$ 250,696	$ 68,780	21.5%	$ 177	$ 38
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	132	$ 14,072	$ 9,158	$ 4,914	34.9%	$ 107	$ 37
Child Health & Disability Prog (CHDI	269	$ 44,299	$ (11,234)	$ 55,533	125.4%	$ 165	$ 206
Family Pact	304	$ 254,628	$ 93,052	$ 161,576	63.5%	$ 838	$ 532
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	11,921	$ 2,049,359	$ 620,766	$ 1,428,593	69.7%	$ 172	$ 120

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,049,359	100.0%
- Write-Offs & Adjustments	$ 620,766	30.3%
Net Revenue (Collected)	$ 1,428,593	69.7%
+ Other Revenue Sources	$ 174,906	8.5%
Total Operating Revenue	$ 1,603,499	78.2%
- Operating Expenses	$ 1,516,406	74.0%
Net Income from Operations	$ 87,093	4.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 242,881	39.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 420,722	67.8%
Bad Debts	$ 7,815	1.3%
Reconciliation	$ (50,652)	-8.2%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 620,766	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 127.20	$ 200.93
Total Op Rev Per Encounter	$ 134.51	$ 204.82
Operating Margin	5.4%	1.9%
Cost-to-Charges	74.0%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,232,289	81.3%
Contract Services - Prof.	$ 330	0.0%
Supplies - Medical & Dental	$ 42,550	2.8%
Supplies - Office	$ 51,974	3.4%
Outpatient Care Services	$ 61,850	4.1%
Rent / Depreciation / Interest	$ 13,319	0.9%
Utilities	$ 43,509	2.9%
Continuing Education	$ 1,360	0.1%
Information Technology	$ 21,903	1.4%
All Others	$ 47,322	3.1%
Total Expenses	$ 1,516,406	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 174,906	100.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 174,906	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374180	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - PIER VIEW WAY	Encounter Volume	16179
Address	818 PIER VIEW WAY	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	Encinitas Central/Leucadia/Oceanside North and West/San Luis Rey/South Oceanside
Report Period Begin and End Dates	1/1/2014 to 12/31/2014		
Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	12,187	75.3%	Mammogram	0
Evaluation and Management (new patient)	1,236	7.6%	HIV Testing	884
Hospital Related Services	2	0.0%	Pap Smear	164
Case Management Services	0	0.0%	Contraceptive Management	413
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	755	4.7%	DTaP, DTP, Diphtheria and Tetanus	692
Preventive Medicine (adults)	39	0.2%	Hemophilus Influenza B (Hib)	210
Counseling	507	3.1%	Hepatitis A	221
Integumentary System	0	0.0%	Hepatitis B	147
Maternity Care and Delivery	1,151	7.1%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,314
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	206
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	423
All Other Services (not included in above)	302	1.9%	Poliovirus	137
Total Encounters by Service	16,179	100%	Varicella	69

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.60	51.2%	9,351	57.8%	3,596.54
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.31	25.8%	5,318	32.9%	4,059.54
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.17	23.0%	1,510	9.3%	1,290.60
Total	5.08	100%	16,179	100%	3,184.84

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	82	1.1%	82	1.1%
From 1 to 4 years	189	2.6%	189	2.6%
From 5 to 12 years	254	3.4%	243	3.3%
From 13 to 14 years	61	0.8%	56	0.8%
From 15 to 19 years	166	2.3%	300	4.1%
From 20 to 34 years	601	8.2%	1,273	17.3%
From 35 to 44 years	354	4.8%	606	8.2%
From 45 to 64 years	1,042	14.1%	1,440	19.5%
65 years and older	169	2.3%	267	3.6%
Total Patients	2,918	39.6%	4,456	60.4%

Poverty Level	All Patients	% of Total
Under 100%	5,674	76.9%
100% to 200%	1,301	17.6%
Above 200%	227	3.1%
Unknown	172	2.3%
Total Patients	7,374	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	250	3.4%
Black	313	4.2%
White (Incl. Hispanic)	6,408	86.9%
Nat. Amer / AK Native	24	0.3%
More Than One Race	286	3.9%
Other / Unknown	93	1.3%
Total Patients	7,374	100%
Ethnicity		
Hispanic	3,330	45.2%
Non-Hispanic	3,970	53.8%
Unknown	74	1.0%
Total Patients	7,374	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	443	908

PATIENT COVERAGE	Patients	% of All Patients
Medicare	324	4.4%
Medicare - Managed Care	57	0.8%
Medi-Cal	812	11.0%
Medi-Cal - Managed Care	2,950	40.0%
County Indigent / CMSP / MISP	6	0.1%
Private Insurance	429	5.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,796	37.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,374	100%

Episodic Programs	Patients
BCCCP	89
CHDP	83
Family PACT	189
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	15
Total Episodic Patients (duplicated)	376

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,027	$ 143,387	$ 34,997	$ 108,390	75.6%	$ 140	$ 106
Medicare - Managed Care	153	$ 20,526	$ (89,849)	$ 110,375	537.7%	$ 134	$ 721
Medi-Cal	2,404	$ 486,858	$ 131,559	$ 355,299	73.0%	$ 203	$ 148
Medi-Cal - Managed Care	8,165	$ 1,169,417	$ (58,486)	$ 1,227,903	105.0%	$ 143	$ 150
County Indigent/CMSP/MISP	25	$ 3,197	$ (30,088)	$ 33,285	1041.1%	$ 128	$ 1,331
Private Insurance	981	$ 127,280	$ 32,648	$ 94,632	74.3%	$ 130	$ 96
Self-Pay/ Sliding Fee	2,866	$ 614,946	$ 403,414	$ 211,532	34.4%	$ 215	$ 74
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	157	$ 19,779	$ 13,934	$ 5,845	29.6%	$ 126	$ 37
Child Health & Disability Prog (CHDI	180	$ 32,549	$ (4,610)	$ 37,159	114.2%	$ 181	$ 206
Family Pact	221	$ 46,305	$ 4,255	$ 42,050	90.8%	$ 210	$ 190
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	16,179	$ 2,664,244	$ 437,774	$ 2,226,470	83.6%	$ 165	$ 138

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,664,244	100.0%
- Write-Offs & Adjustments	$ 437,774	16.4%
Net Revenue (Collected)	$ 2,226,470	83.6%
+ Other Revenue Sources	$ 297,749	11.2%
Total Operating Revenue	$ 2,524,219	94.7%
- Operating Expenses	$ 2,489,664	93.4%
Net Income from Operations	$ 34,555	1.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 391,170	89.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 272,887	62.3%
Bad Debts	$ 12,244	2.8%
Reconciliation	$ (238,527)	-54.5%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 437,774	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 153.88	$ 200.93
Total Op Rev Per Encounter	$ 156.02	$ 204.82
Operating Margin	1.4%	1.9%
Cost-to-Charges	93.4%	90.7%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,926,145	77.4%
Contract Services - Prof.	$ 32,000	1.3%
Supplies - Medical & Dental	$ 66,284	2.7%
Supplies - Office	$ 113,231	4.5%
Outpatient Care Services	$ 40,361	1.6%
Rent / Depreciation / Interest	$ 62,621	2.5%
Utilities	$ 53,611	2.2%
Continuing Education	$ 777	0.0%
Information Technology	$ 43,947	1.8%
All Others	$ 150,687	6.1%
Total Expenses	$ 2,489,664	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 212,073	71.2%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 85,676	28.8%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 297,749	100%

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	FQHC
OSHPD Facility ID	306374485	Rural (95-210)	No
Clinic Name	WOMENS HEALTH AND WELLNESS CENTER	Encounter Volume	9150
Address	8851 CENTER DR	Congressional District	53
		State Senate District	38
City	LA MESA	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91942	MSSA Name:	La Mesa/Rolando South

Report Period Begin and End Dates 1/1/2014 to 12/31/2014

Clinic County	San Diego	**Responder Status**	**Responder**
Community/Free	Community Clinic	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	2,142	23.4%	Mammogram	0
Evaluation and Management (new patient)	566	6.2%	HIV Testing	33
Hospital Related Services	13	0.1%	Pap Smear	957
Case Management Services	0	0.0%	Contraceptive Management	442
Medicine - Special Services	21	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	580	6.3%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	131	1.4%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	56
Family Planning "Z" codes	1	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	5,678	62.1%	Pneumococcal	0
All Other Services (not included in above)	16	0.2%	Poliovirus	0
Total Encounters by Service	9,150	100%	Varicella	50

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.13	93.4%	9,102	99.5%	4,273.24
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.15	6.6%	48	0.5%	320.00
Total	2.28	100%	9,150	100%	4,013.16

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	1	0.0%
From 13 to 14 years	0	0.0%	4	0.1%
From 15 to 19 years	0	0.0%	152	5.2%
From 20 to 34 years	0	0.0%	1,469	50.7%
From 35 to 44 years	0	0.0%	478	16.5%
From 45 to 64 years	0	0.0%	670	23.1%
65 years and older	0	0.0%	122	4.2%
Total Patients	-	0.0%	2,896	100.0%

Poverty Level	All Patients	% of Total
Under 100%	1,293	44.6%
100% to 200%	289	10.0%
Above 200%	290	10.0%
Unknown	1,024	35.4%
Total Patients	2,896	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	105	3.6%
Black	176	6.1%
White (Incl. Hispanic)	1,959	67.6%
Nat. Amer / AK Native	37	1.3%
More Than One Race	64	2.2%
Other / Unknown	555	19.2%
Total Patients	2,896	100%
Ethnicity		
Hispanic	606	20.9%
Non-Hispanic	1,689	58.3%
Unknown	601	20.8%
Total Patients	2,896	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	32	133

PATIENT COVERAGE	Patients	% of All Patients
Medicare	128	4.4%
Medicare - Managed Care	7	0.2%
Medi-Cal	569	19.6%
Medi-Cal - Managed Care	1,255	43.3%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	822	28.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	101	3.5%
Free	3	0.1%
All Other Payers	11	0.4%
Total Patients	2,896	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	18
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	18

PRIMARY CARE CLINICS - 2014

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	194	$ 32,224	$ 1,213	$ 31,011	96.2%	$ 166	$ 160
Medicare - Managed Care	17	$ 2,792	$ 1,136	$ 1,656	59.3%	$ 164	$ 97
Medi-Cal	3,040	$ 384,181	$ (271,457)	$ 655,638	170.7%	$ 126	$ 216
Medi-Cal - Managed Care	4,525	$ 1,003,551	$ (366,002)	$ 1,369,553	136.5%	$ 222	$ 303
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,208	$ 173,395	$ 90,226	$ 83,169	48.0%	$ 144	$ 69
Self-Pay/ Sliding Fee	123	$ 20,078	$ 3,208	$ 16,870	84.0%	$ 163	$ 137
Non-Pay (Free)	3	$ 391	$ 391	$ 0	0.0%	$ 130	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDI	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	29	$ 4,836	$ 1,057	$ 3,779	78.1%	$ 167	$ 130
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	11	$ 2,111	$ 111	$ 2,000	94.7%	$ 192	$ 182
Total	9,150	$ 1,623,559	$ (540,117)	$ 2,163,676	133.3%	$ 177	$ 237

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	1,623,559	100.0%
- Write-Offs & Adjustments	$	(540,117)	-33.3%
Net Revenue (Collected)	$	2,163,676	133.3%
+ Other Revenue Sources	$	78,260	4.8%
Total Operating Revenue	$	2,241,936	138.1%
- Operating Expenses	$	4,198,403	258.6%
Net Income from Operations	$	(1,956,467)	-120.5%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	3,208	-0.6%
Free/Complimentary	$	391	-0.1%
Contractual Adjustments	$	(543,716)	100.7%
Bad Debts	$	0	0.0%
Reconciliation	$	0	0.0%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	(540,117)	100%

Financial Ratios				Statewide Ratios
Expense Per Encounter	$	458.84	$	200.93
Total Op Rev Per Encounter	$	245.02	$	204.82
Operating Margin		-87.3%		1.9%
Cost-to-Charges		258.6%		90.7%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	2,928,554	69.8%
Contract Services - Prof.	$	602,452	14.3%
Supplies - Medical & Dental	$	43,878	1.0%
Supplies - Office	$	16,319	0.4%
Outpatient Care Services	$	1,305	0.0%
Rent / Depreciation / Interest	$	369,334	8.8%
Utilities	$	86,060	2.0%
Continuing Education	$	3,780	0.1%
Information Technology	$	23,075	0.5%
All Others	$	123,646	2.9%
Total Expenses	$	4,198,403	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	75,000	95.8%
State Other	$	1,459	1.9%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	1,255	1.6%
Donations & Contributions	$	365	0.5%
Other Income	$	181	0.2%
Total Other Revenue	$	78,260	100%