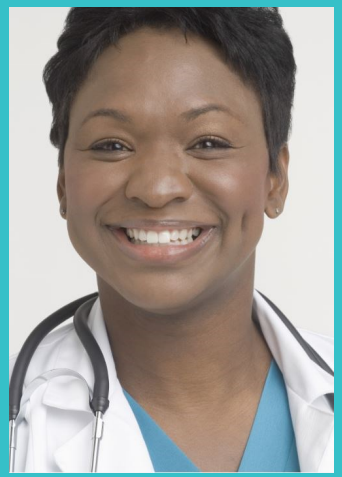
SAN DIEGO COUNTY

2015 PRIMARY CARE CLINIC PROFILES

March 2018



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Office of Statewide Health Planning & Development

COUNTY OF SAN DIEGO HHSA HEALTH AND HUMAN SERVICES AGENCY

LIVE WELL SAN DIEGO

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SAN DIEGO COUNTY

2015 PRIMARY CARE CLINIC PROFILES

March 2018

County of San Diego

Health and Human Services Agency

Public Health Services

Community Health Statistics Unit

March 2018

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COUNTY OF SAN DIEGO HHSA HEALTH AND HUMAN SERVICES AGENCY

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LIVE WELL SAN DIEGO

Live Well San Diego is a regional vision adopted by the San Diego County Board of Supervisors in 2010 that aligns the efforts of County government, community partners and individuals to help all San Diego County residents be healthy, safe, and thriving. The vision includes three components. *Building Better Health,* adopted on July 13, 2010, focuses on improving the health of residents and supporting healthy choices; *Living Safely,* adopted on October 9, 2012, focuses on protecting residents from crime and abuse, making neighborhoods safe, and supporting resilient communities; and, *Thriving,* adopted on October 21, 2014, focuses on cultivating opportunities for all people to grow, connect and enjoy the highest quality of life.

Healthcare and services organizations are working together to improve access and quality of care for local residents. Healthcare providers are implementing innovative strategies to reduce hospital readmissions for our most vulnerable populations and integrating behavioral health services into primary care to improve patient outcomes and reduce the stigma of mental illness. They are also adopting workplace wellness practices to achieve a healthy bottom line for our region. Services and organizations are working with the County to implement nutrition education programs for low income families and to help families navigate through complex systems to gain access to needed services.

The data contained within this report are collected and compiled by the California Office of Statewide Health Planning and Development. For more information on the data collection process, please visit http://www.oshpd.ca.gov/HID/PCC-Utilization.html

This report contributes to the *Live Well San Diego* vision by providing important detailed information on primary care clinics and their patient populations in support of a healthy, safe and thriving region.

PUBLIC HEALTH ACCREDITATION

The County of San Diego achieved national accreditation for public health services from the Public Health Accreditation Board (PHAB) on May 17, 2016. The recognition signifies that the County has demonstrated that it meets national standards in providing essential public health services—which include investigating public health problems; informing and educating the public about public health issues; enforcing public health laws and regulations; and preparing for and responding to public health threats, emergencies, and disasters.

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FOREWORD

The Public Health Services Division in the County of San Diego Health and Human Services Agency is pleased to issue the third publication of the *San Diego County Primary Care Clinic Profiles.* The state of California Office of Statewide Health Planning and Development (OSHPD) collects data on a number of patients and types of services provided every year from hundreds of primary care clinics across the state. These clinics provide care to millions of uninsured and underinsured people living in California. As part of their licensing maintenance, clinics must report this utilization data once per year. Once reports are received from clinics within the state, OSHPD creates and releases the Primary Care Clinic database, from which the information provided in this publication was retrieved. There is, approximately, and 18 month lag from the time data are collected to the date of publication by OSHPD. This agency has recently begun publically releasing data, with primary care clinic utilization files dating back to 2001. In 2016, the Division of Public Health Services, in the County of San Diego Health and Human Services agency, began releasing this collection of profiles annually. This second release includes 2014 OSHPD clinical utilization data to reflect data just after the implementation of the Medi-Cal expansion and Affordable Care act in January of 2014.

Access to care is an issue for those underinsured and uninsured residents in San Diego County. This collection of profiles sheds light on actual usage of free and community clinics located throughout the county. Included within these profiles are data describing the number of residents using these clinics, information on types of services provided, from vaccinations, to pathology, to other preventive care services. Data describing the number and types of medical practitioner (i.e. physician, nurse practitioner, dentist), type of insurance used by patients, and patient demographic data are also included for each of the clinics in San Diego County.

This collection of profiles aligns with the *Live Well San Diego* vision in that regular use of primary care (i.e. access to care) positively affects life expectancy and an individual's health-related quality of life. Looking at each of these clinics individually allows us to gain a better understanding of the services available to residents in each area of the county, along with an understanding of how many San Diegans actually have access to primary care services through clinics. Overall, this data allows us to help San Diegans build better health, live safely and thrive.

Live Well San Diego,

WILMA J. WOOTEN, M.D., M.P.H.
Public Health Officer
Director, Public Health Services

ABOUT THE PRIMARY CARE CLINICS

In 2015, primary care clinics in San Diego County saw over 114,000 new patient encounters. Over the course of the year, almost 2.4 million encounters occurred for 766,000 patients. The services available varied by clinic. Preventive care services administered, including mammogram and pap smear, totaled almost 150,000. Almost 277,000 vaccines were administered, with the influenza vaccine accounting for over 70,000 of those vaccinations.

Patients came from every race and ethnic group, with white (including Hispanic) being the largest group to uptake services. Female patients accounted for almost two thirds of patients seen. San Diegans of all ages used these primary care clinics, with the most frequent users being between the ages of 20 and 34 years.

The types of insurance and payers for services varied greatly, Medi-Cal was the most common payer, accounting for 63.1% of all patients seen. Self-pay/sliding fee (25.2%). Medicare (4.6%), and private insurance (4.4%), were second, third, and fourth most common payers. Medi-Cal is the public insurance program for low-income persons in California.

These clinics employ over 825 provider FTEs (full-time equivalents), including 259 physician FTEs, 128 family nurse practitioner FTEs, and 100 dentist FTEs. The largest expenses for these clinics were salaries, wages, and benefits, followed by supplies (medical and dental), contract services, and rent/depreciation/interest.

Profiles for 107 individual clinics are included in the following pages. Not included are clinics for which there was no data available and clinics that did not provide services. Clinics not meeting inclusion criteria, however are still included in the “All Clinics” summary pages.

Overall, these clinics served almost 766,000 San Diegans in 2015, a small but substantial proportion of the county’s 3.2 million residents. Preventive care services as well as diagnostic services were administered by 825 medical practitioner FTEs. Younger female patients are more frequently using these clinics. Most people who come through these clinics are either insured through a government program or are paying for their own services, supporting the claim that these primary care clinics are the most common access point to the health care system for the County’s underinsured and uninsured patients.

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	114	FQHC Type	(All)
OSHPD Facility ID	(All)	Rural (95-210)	(All)
Clinic Name	(All)	Encounter Volume	(All)
Address		Congressional District	(All)
		State Senate District	(All)
City		State Assembly District	(All)
State		MSSA Designation	(All)
Zip Code		MSSA Name:	(All)
Report Period Begin to End Dates	(All) to (All)		
Clinic County	(All)	**Responder Status**	**Responder**
Community/Free	(All)	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	1,124,838	47.5%
Evaluation and Management (new patient)	114,379	4.8%
Hospital Related Services	7,574	0.3%
Case Management Services	67	0.0%
Medicine - Special Services	147,677	6.2%
Preventive Medicine (infant, child, adolescent)	123,033	5.2%
Preventive Medicine (adults)	26,776	1.1%
Counseling	53,534	2.3%
Integumentary System	7,572	0.3%
Maternity Care and Delivery	40,504	1.7%
Pathology / Laboratory	141,174	6.0%
Family Planning "Z" codes	68,809	2.9%
Dental encounters (CDT codes)	344,939	14.6%
All Other Services (not included in above)	169,673	7.2%
Total Encounters by Service	2,370,549	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	13,939
HIV Testing	100,807
Pap Smear	49,451
Contraceptive Management	36,932
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	80,171
Hemophilus Influenza B (Hib)	12,576
Hepatitis A	19,747
Hepatitis B	18,037
HepB and Hib	105
Influenza Virus Vaccine	70,747
Measles, Mumps and Rubella and Varicella	17,295
Pneumococcal	44,807
Poliovirus	4,833
Varicella	8,599

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	259.69	31.5%	868,849	36.7%	3,345.72
Physician Assistants	71.60	8.7%	274,252	11.6%	3,830.34
Family Nurse Practitioners	128.13	15.5%	473,897	20.0%	3,698.56
Cert Nurse Midwives	21.97	2.7%	59,923	2.5%	2,727.49
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	100.21	12.1%	380,826	16.1%	3,800.28
All Other Primary Care Providers	243.96	29.6%	312,802	13.2%	1,282.19
Total	825.56	100%	2,370,549	100%	2,871.44

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	11,293	1.5%	10,782	1.4%
From 1 to 4 years	28,148	3.7%	26,739	3.5%
From 5 to 12 years	45,793	6.0%	44,909	5.9%
From 13 to 14 years	8,944	1.2%	9,424	1.2%
From 15 to 19 years	20,183	2.6%	40,459	5.3%
From 20 to 34 years	53,618	7.0%	166,351	21.7%
From 35 to 44 years	28,945	3.8%	62,254	8.1%
From 45 to 64 years	67,250	8.8%	99,957	13.1%
65 years and older	15,926	2.1%	24,907	3.3%
Total Patients	280,100	36.6%	485,782	63.4%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	41,599	5.4%
Black	44,912	5.9%
White (Incl. Hispanic)	450,236	58.8%
Nat. Amer / AK Native	4,177	0.5%
More Than One Race	16,833	2.2%
Other / Unknown	208,125	27.2%
Total Patients	765,882	100%
Ethnicity		
Hispanic	417,304	54.5%
Non-Hispanic	296,531	38.7%
Unknown	52,047	6.8%
Total Patients	765,882	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	500,441	65.3%
100% to 138%	85,690	11.2%
139% to 200%	38,608	5.0%
201% to 400%	39,674	5.2%
Above 400%	5,342	0.7%
Unknown	96,127	12.6%
Total Patients	765,882	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	22,052	78,629

PATIENT COVERAGE	Patients	% of All Patients
Medicare	22,098	2.9%
Medicare - Managed Care	13,098	1.7%
Medi-Cal	180,986	23.6%
Medi-Cal - Managed Care	302,550	39.5%
County Indigent / CMSP / MISP	288	0.0%
Private Insurance	33,964	4.4%
Covered California	6,883	0.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	517	0.1%
Self-Pay / Sliding Fee	192,650	25.2%
Free	8,550	1.1%
All Other Payers	4,298	0.6%
Total Patients	765,882	100%

Episodic Programs	Patients
BCCCP	9,841
CHDP	17,487
Family PACT	76,609
Other County Programs	2,943
Children's Treatment Program	81
Other Payer - covered by a grant	4,341
Total Episodic Patients (duplicated)	111,302

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	83,814	$ 23,100,041	$ 11,373,411	$ 11,726,630	50.8%	$ 276	$ 140
Medicare - Managed Care	58,849	$ 12,923,280	$ 1,753,225	$ 11,170,055	86.4%	$ 220	$ 190
Medi-Cal	691,049	$ 172,525,400	$ 28,161,957	$ 144,363,443	83.7%	$ 250	$ 209
Medi-Cal - Managed Care	963,187	$ 245,205,074	$ 51,976,536	$ 193,228,538	78.8%	$ 255	$ 201
County Indigent/CMSP/MISP	369	$ 80,402	$ 30,821	$ 49,581	61.7%	$ 218	$ 134
Private Insurance	69,536	$ 14,882,788	$ 7,335,500	$ 7,547,288	50.7%	$ 214	$ 109
Covered California	21,564	$ 2,948,453	$ 1,306,536	$ 1,641,917	55.7%	$ 137	$ 76
Self-Pay/ Sliding Fee	201,096	$ 43,338,908	$ 27,812,112	$ 15,526,796	35.8%	$ 216	$ 77
Non-Pay (Free)	12,232	$ 2,212,353	$ 2,212,353	$ 0	0.0%	$ 181	$ 0
Breast Cancer	16,869	$ 3,193,641	$ 2,200,599	$ 993,042	31.1%	$ 189	$ 59
Child Health & Disability Prog (CHDP)	30,618	$ 8,554,971	$ 4,170,835	$ 4,384,136	51.2%	$ 279	$ 143
Family Pact	148,140	$ 32,970,558	$ 11,977,336	$ 20,993,222	63.7%	$ 223	$ 142
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 34,280,289	$ 176,638	$ 34,103,651	99.5%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	6,069	$ 1,382,568	$ 793,298	$ 589,270	42.6%	$ 228	$ 97
All Other Payers	32,244	$ 10,034,088	$ 77,854	$ 9,956,234	99.2%	$ 311	$ 309
Total	2,335,636	$ 607,632,814	$ 151,359,011	$ 456,273,803	75.1%	$ 260	$ 195

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 607,632,814	100.0%
- Write-Offs & Adjustments	$ 151,359,011	24.9%
Net Revenue (Collected)	$ 456,273,803	75.1%
+ Other Revenue Sources	$ 113,326,798	18.7%
Total Operating Revenue	$ 569,600,601	93.7%
- Operating Expenses	$ 520,296,166	85.6%
Net Income from Operations	$ 49,304,435	8.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 24,962,594	16.5%
Free/Complimentary	$ 2,233,651	1.5%
Contractual Adjustments	$ 125,484,682	82.9%
Bad Debts	$ 3,282,302	2.2%
Reconciliation	$ (4,263,299)	-2.8%
Other Adjustments	$ (340,919)	-0.2%
Total Write-offs & Adjustments	$ 151,359,011	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 219.48	$ 213.13
Total Op Rev Per Encounter	$ 240.28	$ 221.93
Operating Margin	8.7%	4.0%
Cost-to-Charges	85.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 303,219,952	58.3%
Contract Services - Prof.	$ 33,749,011	6.5%
Supplies - Medical & Dental	$ 39,117,549	7.5%
Supplies - Office	$ 6,875,092	1.3%
Outpatient Care Services	$ 19,638,289	3.8%
Rent / Depreciation / Interest	$ 26,587,259	5.1%
Utilities	$ 7,573,618	1.5%
Continuing Education	$ 600,475	0.1%
Information Technology	$ 3,201,715	0.6%
All Others	$ 79,733,206	15.3%
Total Expenses	$ 520,296,166	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 57,359,971	50.6%
State Other	$ 1,675,102	1.5%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 12,674,819	11.2%
Local	$ 655,338	0.6%
Private	$ 8,571,329	7.6%
Donations & Contributions	$ 8,290,023	7.3%
Other Income	$ 24,100,216	21.3%
Total Other Revenue	$ 113,326,798	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374402	Rural (95-210)	No
Clinic Name	25TH STREET FAMILY MEDICINE	Encounter Volume	1 - 4,999 enctr
Address	316 25TH ST	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS

Report Period Begin to End Dates 1/1/2015 to 12/31/2015

Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,890	73.9%	Mammogram	13
Evaluation and Management (new patient)	278	10.9%	HIV Testing	92
Hospital Related Services	0	0.0%	Pap Smear	73
Case Management Services	0	0.0%	Contraceptive Management	210
Medicine - Special Services	4	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	114	4.5%	DTaP, DTP, Diphtheria and Tetanus	78
Preventive Medicine (adults)	242	9.5%	Hemophilus Influenza B (Hib)	6
Counseling	0	0.0%	Hepatitis A	16
Integumentary System	7	0.3%	Hepatitis B	44
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	3	0.1%	Influenza Virus Vaccine	89
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	21
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	11
All Other Services (not included in above)	21	0.8%	Poliovirus	5
Total Encounters by Service	2,559	100%	Varicella	14

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.42	43.8%	1,023	40.0%	2,435.71
Physician Assistants	0.54	56.3%	1,536	60.0%	2,844.44
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.96	100%	2,559	100%	2,665.63

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	3	0.3%	2	0.2%
From 1 to 4 years	22	2.1%	13	1.3%
From 5 to 12 years	30	2.9%	50	4.9%
From 13 to 14 years	13	1.3%	11	1.1%
From 15 to 19 years	35	3.4%	42	4.1%
From 20 to 34 years	128	12.4%	220	21.4%
From 35 to 44 years	72	7.0%	84	8.2%
From 45 to 64 years	110	10.7%	142	13.8%
65 years and older	28	2.7%	24	2.3%
Total Patients	441	42.9%	588	57.1%

Poverty Level	All Patients	% of Total
Under 100%	497	48.3%
100% to 138%	341	33.1%
139% to 200%	38	3.7%
201% to 400%	38	3.7%
Above 400%	32	3.1%
Unknown	83	8.1%
Total Patients	1,029	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	33	3.2%
Black	100	9.7%
White (Incl. Hispanic)	805	78.2%
Nat. Amer / AK Native	4	0.4%
More Than One Race	6	0.6%
Other / Unknown	81	7.9%
Total Patients	1,029	100%
Ethnicity		
Hispanic	593	57.6%
Non-Hispanic	411	39.9%
Unknown	25	2.4%
Total Patients	1,029	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	2	2

PATIENT COVERAGE	Patients	% of All Patients
Medicare	46	4.5%
Medicare - Managed Care	25	2.4%
Medi-Cal	71	6.9%
Medi-Cal - Managed Care	572	55.6%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	123	12.0%
Covered California	18	1.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	174	16.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,029	100%

Episodic Programs	Patients
BCCCP	3
CHDP	0
Family PACT	3
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	6

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	157	$ 33,926	$ 20,989	$ 12,937	38.1%	$ 216	$ 82
Medicare - Managed Care	119	$ 51,768	$ 19,792	$ 31,976	61.8%	$ 435	$ 269
Medi-Cal	147	$ 31,166	$ 102,066	$ (70,900)	-227.5%	$ 212	$ (482)
Medi-Cal - Managed Care	1,529	$ 540,282	$ 293,863	$ 246,419	45.6%	$ 353	$ 161
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	240	$ 55,149	$ 30,838	$ 24,311	44.1%	$ 230	$ 101
Covered California	34	$ 6,354	$ 2,105	$ 4,249	66.9%	$ 187	$ 125
Self-Pay/ Sliding Fee	276	$ 60,011	$ 37,941	$ 22,070	36.8%	$ 217	$ 80
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	12	$ 2,000	$ 156	$ 1,844	92.2%	$ 167	$ 154
Child Health & Disability Prog (CHDP)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	45	$ 10,187	$ 4,468	$ 5,719	56.1%	$ 226	$ 127
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	2,559	$ 790,843	$ 512,218	$ 278,625	35.2%	$ 309	$ 109

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 790,843	100.0%
- Write-Offs & Adjustments	$ 512,218	64.8%
Net Revenue (Collected)	$ 278,625	35.2%
+ Other Revenue Sources	$ 602,742	76.2%
Total Operating Revenue	$ 881,367	111.4%
- Operating Expenses	$ 1,387,305	175.4%
Net Income from Operations	$ (505,938)	-64.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 37,002	7.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 372,366	72.7%
Bad Debts	$ 939	0.2%
Reconciliation	$ 101,459	19.8%
Other Adjustments	$ 452	0.1%
Total Write-offs & Adjustments	$ 512,218	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 542.13	$ 213.13
Total Op Rev Per Encounter	$ 344.42	$ 221.93
Operating Margin	-57.4%	4.0%
Cost-to-Charges	175.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 780,854	56.3%
Contract Services - Prof.	$ 208,233	15.0%
Supplies - Medical & Dental	$ 92,483	6.7%
Supplies - Office	$ 2,074	0.1%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 94,299	6.8%
Utilities	$ 69,530	5.0%
Continuing Education	$ 0	0.0%
Information Technology	$ 46,721	3.4%
All Others	$ 93,111	6.7%
Total Expenses	$ 1,387,305	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 281,970	46.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 10,726	1.8%
Local	$ 0	0.0%
Private	$ 565	0.1%
Donations & Contributions	$ 25,463	4.2%
Other Income	$ 284,018	47.1%
Total Other Revenue	$ 602,742	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374401	Rural (95-210)	No
Clinic Name	ALLIANCE HEALTH CLINIC, INC.	Encounter Volume	1 - 4,999 enctr
Address	5952 EL CAJON BLVD	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92115	MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,886	40.3%	Mammogram	0
Evaluation and Management (new patient)	908	19.4%	HIV Testing	50
Hospital Related Services	0	0.0%	Pap Smear	15
Case Management Services	0	0.0%	Contraceptive Management	34
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	783	16.7%	DTaP, DTP, Diphtheria and Tetanus	645
Preventive Medicine (adults)	260	5.6%	Hemophilus Influenza B (Hib)	39
Counseling	0	0.0%	Hepatitis A	281
Integumentary System	0	0.0%	Hepatitis B	298
Maternity Care and Delivery	21	0.4%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,303
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	520
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	128
All Other Services (not included in above)	822	17.6%	Poliovirus	255
Total Encounters by Service	4,680	100%	Varicella	326

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.13	5.6%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.60	68.7%	3,640	77.8%	2,275.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.60	25.8%	1,040	22.2%	1,733.33
Total	2.33	100%	4,680	100%	2,008.58

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	6	0.3%	10	0.5%
From 1 to 4 years	85	4.1%	87	4.2%
From 5 to 12 years	473	23.0%	462	22.4%
From 13 to 14 years	80	3.9%	67	3.3%
From 15 to 19 years	91	4.4%	76	3.7%
From 20 to 34 years	88	4.3%	89	4.3%
From 35 to 44 years	68	3.3%	87	4.2%
From 45 to 64 years	32	1.6%	32	1.6%
65 years and older	115	5.6%	113	5.5%
Total Patients	1,038	50.4%	1,023	49.6%

Poverty Level	All Patients	% of Total
Under 100%	908	44.1%
100% to 138%	1,133	55.0%
139% to 200%	-	0.0%
201% to 400%	-	0.0%
Above 400%	-	0.0%
Unknown	20	1.0%
Total Patients	2,061	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	0	0.0%
Black	366	17.8%
White (Incl. Hispanic)	1,645	79.8%
Nat. Amer / AK Native	0	0.0%
More Than One Race	0	0.0%
Other / Unknown	50	2.4%
Total Patients	2,061	100%
Ethnicity		
Hispanic	8	0.4%
Non-Hispanic	2,053	99.6%
Unknown	0	0.0%
Total Patients	2,061	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	13	0.6%
Medicare - Managed Care	0	0.0%
Medi-Cal	933	45.3%
Medi-Cal - Managed Care	878	42.6%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	0	0.0%
Covered California	5	0.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	132	6.4%
Free	100	4.9%
All Other Payers	0	0.0%
Total Patients	2,061	100%

Episodic Programs	Patients
BCCCP	0
CHDP	760
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	760

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	52	$ 8,553	$ 1,599	$ 6,954	81.3%	$ 164	$ 134
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	1,356	$ 276,331	$ 99,196	$ 177,135	64.1%	$ 204	$ 131
Medi-Cal - Managed Care	1,520	$ 495,638	$ 165,213	$ 330,425	66.7%	$ 326	$ 217
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Covered California	10	$ 478	$ 72	$ 406	84.9%	$ 48	$ 41
Self-Pay/ Sliding Fee	132	$ 4,093	$ 1,457	$ 2,636	64.4%	$ 31	$ 20
Non-Pay (Free)	100	$ 5,000	$ 5,000	$ 0	0.0%	$ 50	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDP)	1,510	$ 120,722	$ 28,743	$ 91,979	76.2%	$ 80	$ 61
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	4,680	$ 910,815	$ 301,280	$ 609,535	66.9%	$ 195	$ 130

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 910,815	100.0%
- Write-Offs & Adjustments	$ 301,280	33.1%
Net Revenue (Collected)	$ 609,535	66.9%
+ Other Revenue Sources	$ 193,409	21.2%
Total Operating Revenue	$ 802,944	88.2%
- Operating Expenses	$ 514,347	56.5%
Net Income from Operations	$ 288,597	31.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,457	0.5%
Free/Complimentary	$ 5,000	1.7%
Contractual Adjustments	$ 294,823	97.9%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 301,280	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 109.90	$ 213.13
Total Op Rev Per Encounter	$ 171.57	$ 221.93
Operating Margin	35.9%	4.0%
Cost-to-Charges	56.5%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 385,154	74.9%
Contract Services - Prof.	$ 6,532	1.3%
Supplies - Medical & Dental	$ 29,926	5.8%
Supplies - Office	$ 3,478	0.7%
Outpatient Care Services	$ 53,392	10.4%
Rent / Depreciation / Interest	$ 7,282	1.4%
Utilities	$ 0	0.0%
Continuing Education	$ 1,118	0.2%
Information Technology	$ 0	0.0%
All Others	$ 27,465	5.3%
Total Expenses	$ 514,347	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 171,538	88.7%
Donations & Contributions	$ 0	0.0%
Other Income	$ 21,871	11.3%
Total Other Revenue	$ 193,409	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374351	Rural (95-210)	No
Clinic Name	ALPINE FAMILY MEDICINE	Encounter Volume	5,000 - 9,999 enctr
Address	1620 ALPINE BLVD	Congressional District	50
		State Senate District	38
City	ALPINE	State Assembly District	71
State	CA	MSSA Designation	Rural
Zip Code	91901	MSSA Name:	ALPINE/BLOSSOM VALLEY/CREST/DESCANSO/GLEN OAKS/HARBISON CANYON/JAPATUL/PALO VERDE
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	5,545	68.2%	Mammogram	5
Evaluation and Management (new patient)	614	7.6%	HIV Testing	82
Hospital Related Services	0	0.0%	Pap Smear	132
Case Management Services	0	0.0%	Contraceptive Management	361
Medicine - Special Services	1,091	13.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	352	4.3%	DTaP, DTP, Diphtheria and Tetanus	241
Preventive Medicine (adults)	443	5.5%	Hemophilus Influenza B (Hib)	49
Counseling	0	0.0%	Hepatitis A	9
Integumentary System	28	0.3%	Hepatitis B	68
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	217
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	59
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	78
All Other Services (not included in above)	55	0.7%	Poliovirus	24
Total Encounters by Service	8,128	100%	Varicella	37

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.85	34.0%	2,647	32.6%	3,114.12
Physician Assistants	0.89	35.6%	3,947	48.6%	4,434.83
Family Nurse Practitioners	0.12	4.8%	445	5.5%	3,708.33
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.64	25.6%	1,089	13.4%	1,701.56
Total	2.50	100%	8,128	100%	3,251.20

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	24	0.9%	17	0.7%
From 1 to 4 years	71	2.7%	57	2.2%
From 5 to 12 years	120	4.6%	137	5.3%
From 13 to 14 years	37	1.4%	40	1.5%
From 15 to 19 years	89	3.4%	113	4.4%
From 20 to 34 years	174	6.7%	348	13.4%
From 35 to 44 years	105	4.1%	178	6.9%
From 45 to 64 years	356	13.7%	493	19.0%
65 years and older	105	4.1%	126	4.9%
Total Patients	1,081	41.7%	1,509	58.3%

Poverty Level	**All Patients**	**% of Total**
Under 100%	471	18.2%
100% to 138%	735	28.4%
139% to 200%	100	3.9%
201% to 400%	112	4.3%
Above 400%	165	6.4%
Unknown	1,007	38.9%
Total Patients	2,590	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	55	2.1%
Black	61	2.4%
White (Incl. Hispanic)	2,107	81.4%
Nat. Amer / AK Native	21	0.8%
More Than One Race	46	1.8%
Other / Unknown	300	11.6%
Total Patients	2,590	100%
Ethnicity		
Hispanic	534	20.6%
Non-Hispanic	1,932	74.6%
Unknown	124	4.8%
Total Patients	2,590	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	8	30

PATIENT COVERAGE	Patients	% of All Patients
Medicare	157	6.1%
Medicare - Managed Care	123	4.7%
Medi-Cal	232	9.0%
Medi-Cal - Managed Care	1,281	49.5%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	422	16.3%
Covered California	21	0.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	354	13.7%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,590	100%

Episodic Programs	Patients
BCCCP	3
CHDP	0
Family PACT	13
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	9
Total Episodic Patients (duplicated)	25

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	600	$ 125,723	$ 63,032	$ 62,691	49.9%	$ 210	$ 104
Medicare - Managed Care	588	$ 226,033	$ 103,821	$ 122,212	54.1%	$ 384	$ 208
Medi-Cal	720	$ 264,068	$ (385,180)	$ 649,248	245.9%	$ 367	$ 902
Medi-Cal - Managed Care	4,673	$ 1,600,153	$ 858,537	$ 741,616	46.3%	$ 342	$ 159
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,033	$ 247,246	$ 123,021	$ 124,225	50.2%	$ 239	$ 120
Covered California	53	$ 10,804	$ 4,189	$ 6,615	61.2%	$ 204	$ 125
Self-Pay/ Sliding Fee	355	$ 97,348	$ 30,884	$ 66,464	68.3%	$ 274	$ 187
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	33	$ 4,311	$ 3,249	$ 1,062	24.6%	$ 131	$ 32
Child Health & Disability Prog (CHDP)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	73	$ 24,069	$ 3,249	$ 20,820	86.5%	$ 330	$ 285
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	8,128	$ 2,599,755	$ 804,802	$ 1,794,953	69.0%	$ 320	$ 221

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,599,755	100.0%
- Write-Offs & Adjustments	$ 804,802	31.0%
Net Revenue (Collected)	$ 1,794,953	69.0%
+ Other Revenue Sources	$ 888,876	34.2%
Total Operating Revenue	$ 2,683,829	103.2%
- Operating Expenses	$ 2,132,564	82.0%
Net Income from Operations	$ 551,265	21.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 25,692	3.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,163,551	144.6%
Bad Debts	$ 5,192	0.6%
Reconciliation	$ (391,604)	-48.7%
Other Adjustments	$ 1,971	0.2%
Total Write-offs & Adjustments	$ 804,802	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 262.37	$ 213.13
Total Op Rev Per Encounter	$ 330.20	$ 221.93
Operating Margin	20.5%	4.0%
Cost-to-Charges	82.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,356,230	63.6%
Contract Services - Prof.	$ 108,352	5.1%
Supplies - Medical & Dental	$ 102,892	4.8%
Supplies - Office	$ 23,293	1.1%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 285,456	13.4%
Utilities	$ 106,269	5.0%
Continuing Education	$ 441	0.0%
Information Technology	$ 46,721	2.2%
All Others	$ 102,910	4.8%
Total Expenses	$ 2,132,564	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 345,502	38.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 22,998	2.6%
Local	$ 0	0.0%
Private	$ 233,151	26.2%
Donations & Contributions	$ 1,028	0.1%
Other Income	$ 286,197	32.2%
Total Other Revenue	$ 888,876	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306370847	Rural (95-210)	No
Clinic Name	BEACH AREA FAMILY HEALTH CENTER	Encounter Volume	10,000 - 19,999 enctr
Address	3705 MISSION BLVD	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92109-7368	MSSA Name:	CLAIREMONT/FIESTA SHORES/LINDA VISTA/MISSION BEACH/SORRENTO/UNIVERSITY CITY
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,027	41.3%	Mammogram	924
Evaluation and Management (new patient)	1,039	5.3%	HIV Testing	2,288
Hospital Related Services	0	0.0%	Pap Smear	876
Case Management Services	0	0.0%	Contraceptive Management	144
Medicine - Special Services	1,014	5.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	772	4.0%	DTaP, DTP, Diphtheria and Tetanus	812
Preventive Medicine (adults)	143	0.7%	Hemophilus Influenza B (Hib)	98
Counseling	687	3.5%	Hepatitis A	197
Integumentary System	57	0.3%	Hepatitis B	125
Maternity Care and Delivery	78	0.4%	HepB and Hib	0
Pathology / Laboratory	6,371	32.8%	Influenza Virus Vaccine	549
Family Planning "Z" codes	955	4.9%	Measles, Mumps and Rubella and Varicella	108
Dental encounters (CDT codes)	1	0.0%	Pneumococcal	554
All Other Services (not included in above)	287	1.5%	Poliovirus	7
Total Encounters by Service	19,431	100%	Varicella	29

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.54	20.7%	4,692	24.1%	3,046.75
Physician Assistants	0.57	7.7%	1,968	10.1%	3,452.63
Family Nurse Practitioners	1.99	26.7%	7,156	36.8%	3,595.98
Cert Nurse Midwives	0.80	10.8%	2,909	15.0%	3,636.25
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2.54	34.1%	2,706	13.9%	1,065.35
Total	7.44	100%	19,431	100%	2,611.69

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	64	1.0%	67	1.1%
From 1 to 4 years	110	1.8%	116	1.9%
From 5 to 12 years	117	1.9%	132	2.2%
From 13 to 14 years	32	0.5%	36	0.6%
From 15 to 19 years	71	1.2%	140	2.3%
From 20 to 34 years	616	10.1%	1,335	21.9%
From 35 to 44 years	362	5.9%	628	10.3%
From 45 to 64 years	888	14.6%	1,110	18.2%
65 years and older	123	2.0%	153	2.5%
Total Patients	2,383	39.1%	3,717	60.9%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	230	3.8%
Black	221	3.6%
White (Incl. Hispanic)	4,850	79.5%
Nat. Amer / AK Native	36	0.6%
More Than One Race	272	4.5%
Other / Unknown	491	8.0%
Total Patients	6,100	100%
Ethnicity		
Hispanic	1,676	27.5%
Non-Hispanic	4,204	68.9%
Unknown	220	3.6%
Total Patients	6,100	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	4,026	66.0%
100% to 138%	903	14.8%
139% to 200%	491	8.0%
201% to 400%	248	4.1%
Above 400%	48	0.8%
Unknown	384	6.3%
Total Patients	6,100	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	16	65

PATIENT COVERAGE	Patients	% of All Patients
Medicare	254	4.2%
Medicare - Managed Care	111	1.8%
Medi-Cal	927	15.2%
Medi-Cal - Managed Care	3,049	50.0%
County Indigent / CMSP / MISP	3	0.0%
Private Insurance	151	2.5%
Covered California	114	1.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,381	22.6%
Free	110	1.8%
All Other Payers	0	0.0%
Total Patients	6,100	100%

Episodic Programs	Patients
BCCCP	171
CHDP	4
Family PACT	411
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	2
Total Episodic Patients (duplicated)	588

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	895	$ 205,188	$ 87,861	$ 117,327	57.2%	$ 229	$ 131
Medicare - Managed Care	446	$ 66,986	$ 146	$ 66,840	99.8%	$ 150	$ 150
Medi-Cal	4,035	$ 818,926	$ (66,266)	$ 885,192	108.1%	$ 203	$ 219
Medi-Cal - Managed Care	10,754	$ 2,702,704	$ 238,131	$ 2,464,573	91.2%	$ 251	$ 229
County Indigent/CMSP/MISP	12	$ 2,611	$ 1,317	$ 1,294	49.6%	$ 218	$ 108
Private Insurance	266	$ 63,443	$ 41,253	$ 22,190	35.0%	$ 239	$ 83
Covered California	284	$ 35,970	$ 14,419	$ 21,551	59.9%	$ 127	$ 76
Self-Pay/ Sliding Fee	1,584	$ 285,123	$ 165,408	$ 119,715	42.0%	$ 180	$ 76
Non-Pay (Free)	211	$ 8,560	$ 8,560	$ 0	0.0%	$ 41	$ 0
Breast Cancer	210	$ 32,780	$ 23,132	$ 9,648	29.4%	$ 156	$ 46
Child Health & Disability Prog (CHDP)	4	$ 1,424	$ 1,068	$ 356	25.0%	$ 356	$ 89
Family Pact	730	$ 199,255	$ 75,065	$ 124,190	62.3%	$ 273	$ 170
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	19,431	$ 4,422,970	$ 590,094	$ 3,832,876	86.7%	$ 228	$ 197

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,422,970	100.0%
- Write-Offs & Adjustments	$ 590,094	13.3%
Net Revenue (Collected)	$ 3,832,876	86.7%
+ Other Revenue Sources	$ 691,327	15.6%
Total Operating Revenue	$ 4,524,203	102.3%
- Operating Expenses	$ 3,773,396	85.3%
Net Income from Operations	$ 750,807	17.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 91,314	15.5%
Free/Complimentary	$ 8,560	1.5%
Contractual Adjustments	$ 393,834	66.7%
Bad Debts	$ 74,094	12.6%
Reconciliation	$ 22,292	3.8%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 590,094	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 194.19	$ 213.13
Total Op Rev Per Encounter	$ 232.83	$ 221.93
Operating Margin	16.6%	4.0%
Cost-to-Charges	85.3%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,254,044	59.7%
Contract Services - Prof.	$ 40,952	1.1%
Supplies - Medical & Dental	$ 496,996	13.2%
Supplies - Office	$ 22,104	0.6%
Outpatient Care Services	$ 240,999	6.4%
Rent / Depreciation / Interest	$ 141,207	3.7%
Utilities	$ 93,234	2.5%
Continuing Education	$ 2,885	0.1%
Information Technology	$ 32,444	0.9%
All Others	$ 448,531	11.9%
Total Expenses	$ 3,773,396	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 158,190	22.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 4,538	0.7%
Local	$ 0	0.0%
Private	$ 131,119	19.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 397,480	57.5%
Total Other Revenue	$ 691,327	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	YES
OSHPD Facility ID	306374281	Rural (95-210)	YES
Clinic Name	BORREGO MEDICAL CLINIC	Encounter Volume	5,000 - 9,999 enctr
Address	4343 YAQUI PASS RD	Congressional District	50
		State Senate District	38
City	BORREGO SPRINGS	State Assembly District	71
State	CA	MSSA Designation	Frontier
Zip Code	92004	MSSA Name:	BORREGO SPRINGS/CUYAMACA/JULIAN/KENTWOOD IN THE PINES/LAGUNA/OCOTILLO WELLS/PALOMAR/PINE VALLEY/WARN
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	5,582	59.4%	Mammogram	34
Evaluation and Management (new patient)	479	5.1%	HIV Testing	17
Hospital Related Services	0	0.0%	Pap Smear	67
Case Management Services	0	0.0%	Contraceptive Management	67
Medicine - Special Services	204	2.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	359	3.8%	DTaP, DTP, Diphtheria and Tetanus	264
Preventive Medicine (adults)	221	2.4%	Hemophilus Influenza B (Hib)	32
Counseling	2	0.0%	Hepatitis A	55
Integumentary System	0	0.0%	Hepatitis B	37
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	9	0.1%	Influenza Virus Vaccine	523
Family Planning "Z" codes	30	0.3%	Measles, Mumps and Rubella and Varicella	37
Dental encounters (CDT codes)	2,444	26.0%	Pneumococcal	210
All Other Services (not included in above)	67	0.7%	Poliovirus	20
Total Encounters by Service	9,397	100%	Varicella	35

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.86	25.7%	3,653	38.9%	4,247.67
Physician Assistants	0.14	4.2%	312	3.3%	2,228.57
Family Nurse Practitioners	0.81	24.2%	2,522	26.8%	3,113.58
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.71	21.2%	2,445	26.0%	3,443.66
All Other Primary Care Providers	0.83	24.8%	465	4.9%	560.24
Total	3.35	100%	9,397	100%	2,805.07

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	16	0.6%	13	0.5%
From 1 to 4 years	59	2.3%	66	2.6%
From 5 to 12 years	108	4.2%	119	4.6%
From 13 to 14 years	31	1.2%	32	1.2%
From 15 to 19 years	66	2.6%	62	2.4%
From 20 to 34 years	98	3.8%	157	6.1%
From 35 to 44 years	71	2.7%	98	3.8%
From 45 to 64 years	261	10.1%	389	15.0%
65 years and older	447	17.3%	492	19.0%
Total Patients	1,157	44.8%	1,428	55.2%

Poverty Level	**All Patients**	**% of Total**
Under 100%	1,699	65.7%
100% to 138%	350	13.5%
139% to 200%	396	15.3%
201% to 400%	140	5.4%
Above 400%	-	0.0%
Unknown	-	0.0%
Total Patients	2,585	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	18	0.7%
Black	18	0.7%
White (Incl. Hispanic)	2,459	95.1%
Nat. Amer / AK Native	7	0.3%
More Than One Race	11	0.4%
Other / Unknown	72	2.8%
Total Patients	2,585	100%
Ethnicity		
Hispanic	905	35.0%
Non-Hispanic	1,609	62.2%
Unknown	71	2.7%
Total Patients	2,585	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	31	130

PATIENT COVERAGE	Patients	% of All Patients
Medicare	617	23.9%
Medicare - Managed Care	75	2.9%
Medi-Cal	390	15.1%
Medi-Cal - Managed Care	456	17.6%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	604	23.4%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	398	15.4%
Free	27	1.0%
All Other Payers	18	0.7%
Total Patients	2,585	100%

Episodic Programs	Patients
BCCCP	0
CHDP	2
Family PACT	25
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	27

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,219	$ 415,180	$ 135,598	$ 279,582	67.3%	$ 187	$ 126
Medicare - Managed Care	354	$ 65,363	$ 32,406	$ 32,957	50.4%	$ 185	$ 93
Medi-Cal	1,879	$ 365,893	$ (86,689)	$ 452,582	123.7%	$ 195	$ 241
Medi-Cal - Managed Care	1,829	$ 657,594	$ 94,043	$ 563,551	85.7%	$ 360	$ 308
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,897	$ 337,204	$ 156,209	$ 180,995	53.7%	$ 178	$ 95
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	1,057	$ 180,548	$ 101,393	$ 79,155	43.8%	$ 171	$ 75
Non-Pay (Free)	27	$ 3,846	$ 3,846	$ 0	0.0%	$ 142	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDP)	2	$ 381	$ 190	$ 191	50.1%	$ 191	$ 96
Family Pact	30	$ 5,406	$ 3,583	$ 1,823	33.7%	$ 180	$ 61
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	103	$ 20,447	$ 12,526	$ 7,921	38.7%	$ 199	$ 77
Total	9,397	$ 2,051,862	$ 453,105	$ 1,598,757	77.9%	$ 218	$ 170

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,051,862	100.0%
- Write-Offs & Adjustments	$ 453,105	22.1%
Net Revenue (Collected)	$ 1,598,757	77.9%
+ Other Revenue Sources	$ 660,998	32.2%
Total Operating Revenue	$ 2,259,755	110.1%
- Operating Expenses	$ 4,184,749	203.9%
Net Income from Operations	$ (1,924,994)	-93.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 27,048	6.0%
Free/Complimentary	$ 3,846	0.8%
Contractual Adjustments	$ 172,576	38.1%
Bad Debts	$ 249,635	55.1%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 453,105	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 445.33	$ 213.13
Total Op Rev Per Encounter	$ 240.48	$ 221.93
Operating Margin	-85.2%	4.0%
Cost-to-Charges	203.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,284,920	78.5%
Contract Services - Prof.	$ 92,992	2.2%
Supplies - Medical & Dental	$ 145,378	3.5%
Supplies - Office	$ 32,414	0.8%
Outpatient Care Services	$ 9,008	0.2%
Rent / Depreciation / Interest	$ 110,447	2.6%
Utilities	$ 111,125	2.7%
Continuing Education	$ 8,274	0.2%
Information Technology	$ 19,494	0.5%
All Others	$ 370,697	8.9%
Total Expenses	$ 4,184,749	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 658,949	99.7%
State Other	$ 24	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 1,342	0.2%
Donations & Contributions	$ 330	0.0%
Other Income	$ 353	0.1%
Total Other Revenue	$ 660,998	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374414	Rural (95-210)	No
Clinic Name	CENTRO MEDICO, EL CAJON	Encounter Volume	60,000+ enctr
Address	396 N MAGNOLIA AVE	Congressional District	53
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92020-3954	MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS

Report Period Begin to End Dates	1/1/2015	to	12/31/2015		
Clinic County	SAN DIEGO			**Responder Status**	**Responder**
Community/Free	FQHC			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	46,007	36.1%	Mammogram	34
Evaluation and Management (new patient)	3,979	3.1%	HIV Testing	789
Hospital Related Services	0	0.0%	Pap Smear	1,494
Case Management Services	0	0.0%	Contraceptive Management	715
Medicine - Special Services	1,256	1.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	5,010	3.9%	DTaP, DTP, Diphtheria and Tetanus	2,033
Preventive Medicine (adults)	2,464	1.9%	Hemophilus Influenza B (Hib)	385
Counseling	14	0.0%	Hepatitis A	640
Integumentary System	1	0.0%	Hepatitis B	444
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	30	0.0%	Influenza Virus Vaccine	2,281
Family Planning "Z" codes	4,569	3.6%	Measles, Mumps and Rubella and Varicella	679
Dental encounters (CDT codes)	63,136	49.6%	Pneumococcal	758
All Other Services (not included in above)	944	0.7%	Poliovirus	167
Total Encounters by Service	127,410	100%	Varicella	957

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.71	27.9%	32,355	25.4%	6,869.43
Physician Assistants	2.29	13.6%	8,884	7.0%	3,879.48
Family Nurse Practitioners	4.96	29.4%	18,637	14.6%	3,757.46
Cert Nurse Midwives	0.41	2.4%	918	0.7%	2,239.02
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.02	6.0%	63,035	49.5%	61,799.02
All Other Primary Care Providers	3.49	20.7%	3,581	2.8%	1,026.07
Total	16.88	100%	127,410	100%	7,547.99

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	767	1.8%	756	1.8%
From 1 to 4 years	1,616	3.8%	1,550	3.6%
From 5 to 12 years	3,409	7.9%	3,466	8.0%
From 13 to 14 years	840	1.9%	814	1.9%
From 15 to 19 years	1,771	4.1%	2,242	5.2%
From 20 to 34 years	2,715	6.3%	5,656	13.1%
From 35 to 44 years	1,858	4.3%	3,194	7.4%
From 45 to 64 years	3,645	8.5%	5,825	13.5%
65 years and older	1,122	2.6%	1,844	4.3%
Total Patients	17,743	41.2%	25,347	58.8%

Poverty Level	All Patients	% of Total
Under 100%	16,834	39.1%
100% to 138%	3,569	8.3%
139% to 200%	966	2.2%
201% to 400%	21,721	50.4%
Above 400%	-	0.0%
Unknown	-	0.0%
Total Patients	43,090	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	1,154	2.7%
Black	1,549	3.6%
White (Incl. Hispanic)	24,454	56.8%
Nat. Amer / AK Native	205	0.5%
More Than One Race	385	0.9%
Other / Unknown	15,343	35.6%
Total Patients	43,090	100%
Ethnicity		
Hispanic	15,338	35.6%
Non-Hispanic	19,521	45.3%
Unknown	8,231	19.1%
Total Patients	43,090	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	397	1,159

PATIENT COVERAGE	Patients	% of All Patients
Medicare	810	1.9%
Medicare - Managed Care	169	0.4%
Medi-Cal	23,318	54.1%
Medi-Cal - Managed Care	16,595	38.5%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	877	2.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,261	2.9%
Free	54	0.1%
All Other Payers	6	0.0%
Total Patients	43,090	100%

Episodic Programs	Patients
BCCCP	0
CHDP	9
Family PACT	201
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	210

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,409	$ 711,398	$ 490,212	$ 221,186	31.1%	$ 295	$ 92
Medicare - Managed Care	556	$ 82,793	$ 22,449	$ 60,344	72.9%	$ 149	$ 109
Medi-Cal	75,002	$ 17,576,062	$ (3,095,991)	$ 20,672,053	117.6%	$ 234	$ 276
Medi-Cal - Managed Care	45,150	$ 16,399,955	$ 4,386,651	$ 12,013,304	73.3%	$ 363	$ 266
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,969	$ 300,191	$ 130,311	$ 169,880	56.6%	$ 152	$ 86
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	1,847	$ 318,142	$ 197,754	$ 120,388	37.8%	$ 172	$ 65
Non-Pay (Free)	163	$ 27,323	$ 27,323	$ 0	0.0%	$ 168	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDP)	9	$ 864	$ 69	$ 795	92.0%	$ 96	$ 88
Family Pact	279	$ 56,447	$ 40,356	$ 16,091	28.5%	$ 202	$ 58
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	20	$ 3,595	$ 2,472	$ 1,123	31.2%	$ 180	$ 56
All Other Payers	6	$ 14,439	$ 13,692	$ 747	5.2%	$ 2,407	$ 125
Total	127,410	$ 35,491,209	$ 2,215,298	$ 33,275,911	93.8%	$ 279	$ 261

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 35,491,209	100.0%
- Write-Offs & Adjustments	$ 2,215,298	6.2%
Net Revenue (Collected)	$ 33,275,911	93.8%
+ Other Revenue Sources	$ 62,126	0.2%
Total Operating Revenue	$ 33,338,037	93.9%
- Operating Expenses	$ 23,991,265	67.6%
Net Income from Operations	$ 9,346,772	26.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 144,250	6.5%
Free/Complimentary	$ 27,323	1.2%
Contractual Adjustments	$ 1,793,128	80.9%
Bad Debts	$ 250,597	11.3%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 2,215,298	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 188.30	$ 213.13
Total Op Rev Per Encounter	$ 261.66	$ 221.93
Operating Margin	28.0%	4.0%
Cost-to-Charges	67.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 11,860,087	49.4%
Contract Services - Prof.	$ 8,943,388	37.3%
Supplies - Medical & Dental	$ 291,464	1.2%
Supplies - Office	$ 94,823	0.4%
Outpatient Care Services	$ 47,880	0.2%
Rent / Depreciation / Interest	$ 1,497,123	6.2%
Utilities	$ 285,422	1.2%
Continuing Education	$ 24,651	0.1%
Information Technology	$ 111,724	0.5%
All Others	$ 834,703	3.5%
Total Expenses	$ 23,991,265	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 20,650	33.2%
State Other	$ 3,718	6.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 35,210	56.7%
Donations & Contributions	$ 1,889	3.0%
Other Income	$ 659	1.1%
Total Other Revenue	$ 62,126	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374448	Rural (95-210)	No
Clinic Name	CENTRO MEDICO, ESCONDIDO	Encounter Volume	20,000 - 39,999 enctr
Address	1121 E WASHINGTON AVE	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	13,907	48.5%	Mammogram	9
Evaluation and Management (new patient)	726	2.5%	HIV Testing	202
Hospital Related Services	0	0.0%	Pap Smear	455
Case Management Services	0	0.0%	Contraceptive Management	199
Medicine - Special Services	805	2.8%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,444	5.0%	DTaP, DTP, Diphtheria and Tetanus	401
Preventive Medicine (adults)	871	3.0%	Hemophilus Influenza B (Hib)	122
Counseling	1	0.0%	Hepatitis A	136
Integumentary System	0	0.0%	Hepatitis B	38
Maternity Care and Delivery	0	0.0%	HepB and Hib	5
Pathology / Laboratory	7	0.0%	Influenza Virus Vaccine	827
Family Planning "Z" codes	964	3.4%	Measles, Mumps and Rubella and Varicella	150
Dental encounters (CDT codes)	9,939	34.7%	Pneumococcal	181
All Other Services (not included in above)	10	0.0%	Poliovirus	87
Total Encounters by Service	28,674	100%	Varicella	79

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.53	26.2%	6,213	21.7%	4,060.78
Physician Assistants	1.60	27.4%	7,939	27.7%	4,961.88
Family Nurse Practitioners	0.82	14.0%	2,968	10.4%	3,619.51
Cert Nurse Midwives	0	0.0%	166	0.6%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	9,936	34.7%	0
All Other Primary Care Providers	1.89	32.4%	1,452	5.1%	768.25
Total	5.84	100%	28,674	100%	4,909.93

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	102	1.1%	79	0.9%
From 1 to 4 years	367	4.0%	330	3.6%
From 5 to 12 years	738	8.1%	805	8.8%
From 13 to 14 years	213	2.3%	230	2.5%
From 15 to 19 years	497	5.5%	629	6.9%
From 20 to 34 years	457	5.0%	1,177	12.9%
From 35 to 44 years	314	3.4%	667	7.3%
From 45 to 64 years	741	8.1%	1,167	12.8%
65 years and older	238	2.6%	361	4.0%
Total Patients	3,667	40.2%	5,445	59.8%

Poverty Level	**All Patients**	**% of Total**
Under 100%	4,521	49.6%
100% to 138%	1,580	17.3%
139% to 200%	-	0.0%
201% to 400%	476	5.2%
Above 400%	-	0.0%
Unknown	2,535	27.8%
Total Patients	9,112	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	215	2.4%
Black	118	1.3%
White (Incl. Hispanic)	4,289	47.1%
Nat. Amer / AK Native	75	0.8%
More Than One Race	71	0.8%
Other / Unknown	4,344	47.7%
Total Patients	9,112	100%
Ethnicity		
Hispanic	6,398	70.2%
Non-Hispanic	1,534	16.8%
Unknown	1,180	12.9%
Total Patients	9,112	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	194	603

PATIENT COVERAGE	Patients	% of All Patients
Medicare	352	3.9%
Medicare - Managed Care	53	0.6%
Medi-Cal	4,023	44.2%
Medi-Cal - Managed Care	3,522	38.7%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	600	6.6%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	367	4.0%
Free	194	2.1%
All Other Payers	1	0.0%
Total Patients	9,112	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	73
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	73

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,397	$ 288,410	$ 148,281	$ 140,129	48.6%	$ 206	$ 100
Medicare - Managed Care	209	$ 42,684	$ 22,401	$ 20,283	47.5%	$ 204	$ 97
Medi-Cal	13,768	$ 2,652,788	$ 530,481	$ 2,122,307	80.0%	$ 193	$ 154
Medi-Cal - Managed Care	10,467	$ 3,028,537	$ 2,040,761	$ 987,776	32.6%	$ 289	$ 94
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	1,392	$ 247,470	$ 124,602	$ 122,868	49.6%	$ 178	$ 88
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	1,129	$ 193,383	$ 125,162	$ 68,221	35.3%	$ 171	$ 60
Non-Pay (Free)	194	$ 27,496	$ 27,496	$ 0	0.0%	$ 142	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDP)	8	$ 1,521	$ 819	$ 702	46.2%	$ 190	$ 88
Family Pact	109	$ 19,715	$ 12,458	$ 7,257	36.8%	$ 181	$ 67
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	1	$ 193	$ 110	$ 83	43.0%	$ 193	$ 83
Total	28,674	$ 6,502,197	$ 3,032,571	$ 3,469,626	53.4%	$ 227	$ 121

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 6,502,197	100.0%
- Write-Offs & Adjustments	$ 3,032,571	46.6%
Net Revenue (Collected)	$ 3,469,626	53.4%
+ Other Revenue Sources	$ 362,035	5.6%
Total Operating Revenue	$ 3,831,661	58.9%
- Operating Expenses	$ 7,188,466	110.6%
Net Income from Operations	$ (3,356,805)	-51.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 116,403	3.8%
Free/Complimentary	$ 27,496	0.9%
Contractual Adjustments	$ 2,789,577	92.0%
Bad Debts	$ 99,095	3.3%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 3,032,571	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 250.70	$ 213.13
Total Op Rev Per Encounter	$ 133.63	$ 221.93
Operating Margin	-87.6%	4.0%
Cost-to-Charges	110.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 4,277,983	59.5%
Contract Services - Prof.	$ 1,510,322	21.0%
Supplies - Medical & Dental	$ 60,807	0.8%
Supplies - Office	$ 31,712	0.4%
Outpatient Care Services	$ 18,976	0.3%
Rent / Depreciation / Interest	$ 644,471	9.0%
Utilities	$ 188,887	2.6%
Continuing Education	$ 7,546	0.1%
Information Technology	$ 33,476	0.5%
All Others	$ 414,286	5.8%
Total Expenses	$ 7,188,466	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 358,925	99.1%
State Other	$ 41	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 2,304	0.6%
Donations & Contributions	$ 566	0.2%
Other Income	$ 199	0.1%
Total Other Revenue	$ 362,035	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374280	Rural (95-210)	No
Clinic Name	CHASE AVENUE FAMILY HEALTH CENTER	Encounter Volume	20,000 - 39,999 enctr
Address	1111 W CHASE AVE	Congressional District	53
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92020	MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	11,372	37.6%	Mammogram	1,372
Evaluation and Management (new patient)	1,269	4.2%	HIV Testing	2,794
Hospital Related Services	1	0.0%	Pap Smear	875
Case Management Services	0	0.0%	Contraceptive Management	105
Medicine - Special Services	1,998	6.6%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,358	4.5%	DTaP, DTP, Diphtheria and Tetanus	1,591
Preventive Medicine (adults)	273	0.9%	Hemophilus Influenza B (Hib)	314
Counseling	867	2.9%	Hepatitis A	200
Integumentary System	69	0.2%	Hepatitis B	284
Maternity Care and Delivery	159	0.5%	HepB and Hib	0
Pathology / Laboratory	9,385	31.0%	Influenza Virus Vaccine	1,036
Family Planning "Z" codes	1,430	4.7%	Measles, Mumps and Rubella and Varicella	197
Dental encounters (CDT codes)	2	0.0%	Pneumococcal	833
All Other Services (not included in above)	2,051	6.8%	Poliovirus	35
Total Encounters by Service	30,234	100%	Varicella	46

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.53	20.5%	12,159	40.2%	3,444.48
Physician Assistants	0.27	1.6%	1,683	5.6%	6,233.33
Family Nurse Practitioners	2.60	15.1%	9,852	32.6%	3,789.23
Cert Nurse Midwives	0	0.0%	926	3.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	10.79	62.8%	5,614	18.6%	520.30
Total	17.19	100%	30,234	100%	1,758.81

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	197	2.0%	168	1.7%
From 1 to 4 years	706	7.3%	531	5.5%
From 5 to 12 years	369	3.8%	293	3.0%
From 13 to 14 years	47	0.5%	70	0.7%
From 15 to 19 years	168	1.7%	271	2.8%
From 20 to 34 years	649	6.7%	1,558	16.2%
From 35 to 44 years	450	4.7%	775	8.0%
From 45 to 64 years	1,191	12.4%	1,758	18.2%
65 years and older	161	1.7%	278	2.9%
Total Patients	3,938	40.9%	5,702	59.1%

Poverty Level	All Patients	% of Total
Under 100%	7,330	76.0%
100% to 138%	932	9.7%
139% to 200%	455	4.7%
201% to 400%	121	1.3%
Above 400%	25	0.3%
Unknown	777	8.1%
Total Patients	9,640	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	281	2.9%
Black	650	6.7%
White (Incl. Hispanic)	6,415	66.5%
Nat. Amer / AK Native	57	0.6%
More Than One Race	316	3.3%
Other / Unknown	1,921	19.9%
Total Patients	9,640	100%
Ethnicity		
Hispanic	3,826	39.7%
Non-Hispanic	5,461	56.6%
Unknown	353	3.7%
Total Patients	9,640	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	41	154

PATIENT COVERAGE	Patients	% of All Patients
Medicare	366	3.8%
Medicare - Managed Care	220	2.3%
Medi-Cal	1,508	15.6%
Medi-Cal - Managed Care	4,856	50.4%
County Indigent / CMSP / MISP	8	0.1%
Private Insurance	111	1.2%
Covered California	189	2.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,351	24.4%
Free	31	0.3%
All Other Payers	0	0.0%
Total Patients	9,640	100%

Episodic Programs	Patients
BCCCP	259
CHDP	6
Family PACT	120
Other County Programs	985
Children's Treatment Program	0
Other Payer - covered by a grant	1
Total Episodic Patients (duplicated)	1,371

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,399	$ 334,678	$ 149,824	$ 184,854	55.2%	$ 239	$ 132
Medicare - Managed Care	968	$ 157,935	$ 588	$ 157,347	99.6%	$ 163	$ 163
Medi-Cal	6,296	$ 1,275,279	$ (104,293)	$ 1,379,572	108.2%	$ 203	$ 219
Medi-Cal - Managed Care	16,689	$ 4,493,988	$ 535,249	$ 3,958,739	88.1%	$ 269	$ 237
County Indigent/CMSP/MISP	8	$ 2,792	$ 1,283	$ 1,509	54.0%	$ 349	$ 189
Private Insurance	390	$ 117,866	$ 72,567	$ 45,299	38.4%	$ 302	$ 116
Covered California	519	$ 72,281	$ 30,446	$ 41,835	57.9%	$ 139	$ 81
Self-Pay/ Sliding Fee	2,474	$ 407,628	$ 299,698	$ 107,930	26.5%	$ 165	$ 44
Non-Pay (Free)	47	$ 11,509	$ 11,509	$ 0	0.0%	$ 245	$ 0
Breast Cancer	282	$ 39,841	$ 28,101	$ 11,740	29.5%	$ 141	$ 42
Child Health & Disability Prog (CHDP)	6	$ 1,918	$ 1,439	$ 479	25.0%	$ 320	$ 80
Family Pact	169	$ 41,052	$ 14,895	$ 26,157	63.7%	$ 243	$ 155
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	987	$ 170,343	$ 170,342	$ 1	0.0%	$ 173	$ 0
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	30,234	$ 7,127,110	$ 1,211,648	$ 5,915,462	83.0%	$ 236	$ 196

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 7,127,110	100.0%
- Write-Offs & Adjustments	$ 1,211,648	17.0%
Net Revenue (Collected)	$ 5,915,462	83.0%
+ Other Revenue Sources	$ 3,561,791	50.0%
Total Operating Revenue	$ 9,477,253	133.0%
- Operating Expenses	$ 7,815,534	109.7%
Net Income from Operations	$ 1,661,719	23.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 197,865	16.3%
Free/Complimentary	$ 11,509	0.9%
Contractual Adjustments	$ 877,901	72.5%
Bad Debts	$ 101,833	8.4%
Reconciliation	$ 22,540	1.9%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,211,648	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 258.50	$ 213.13
Total Op Rev Per Encounter	$ 313.46	$ 221.93
Operating Margin	17.5%	4.0%
Cost-to-Charges	109.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 4,304,914	55.1%
Contract Services - Prof.	$ 904,461	11.6%
Supplies - Medical & Dental	$ 1,056,393	13.5%
Supplies - Office	$ 46,694	0.6%
Outpatient Care Services	$ 295,865	3.8%
Rent / Depreciation / Interest	$ 240,030	3.1%
Utilities	$ 90,316	1.2%
Continuing Education	$ 2,277	0.0%
Information Technology	$ 49,078	0.6%
All Others	$ 825,506	10.6%
Total Expenses	$ 7,815,534	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 412,657	11.6%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 2,041,754	57.3%
Local	$ 0	0.0%
Private	$ 5,768	0.2%
Donations & Contributions	$ 0	0.0%
Other Income	$ 1,101,612	30.9%
Total Other Revenue	$ 3,561,791	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374421	Rural (95-210)	No
Clinic Name	CHULA VISTA FAMILY HEALTH CENTER	Encounter Volume	20,000 - 39,999 enctr
Address	251 LANDIS AVE	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91910	MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	10,716	39.3%	Mammogram	1,053
Evaluation and Management (new patient)	861	3.2%	HIV Testing	2,078
Hospital Related Services	2	0.0%	Pap Smear	743
Case Management Services	0	0.0%	Contraceptive Management	113
Medicine - Special Services	1,287	4.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,762	6.5%	DTaP, DTP, Diphtheria and Tetanus	1,397
Preventive Medicine (adults)	300	1.1%	Hemophilus Influenza B (Hib)	128
Counseling	1,197	4.4%	Hepatitis A	296
Integumentary System	38	0.1%	Hepatitis B	498
Maternity Care and Delivery	208	0.8%	HepB and Hib	0
Pathology / Laboratory	8,198	30.0%	Influenza Virus Vaccine	1,198
Family Planning "Z" codes	2,013	7.4%	Measles, Mumps and Rubella and Varicella	232
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	936
All Other Services (not included in above)	704	2.6%	Poliovirus	44
Total Encounters by Service	27,286	100%	Varicella	148

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.26	39.8%	16,105	59.0%	3,061.79
Physician Assistants	0.40	3.0%	1,175	4.3%	2,937.50
Family Nurse Practitioners	1.08	8.2%	4,512	16.5%	4,177.78
Cert Nurse Midwives	0	0.0%	562	2.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	6.47	49.0%	4,932	18.1%	762.29
Total	13.21	100%	27,286	100%	2,065.56

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	204	2.5%	225	2.7%
From 1 to 4 years	313	3.8%	274	3.3%
From 5 to 12 years	361	4.4%	327	4.0%
From 13 to 14 years	83	1.0%	93	1.1%
From 15 to 19 years	177	2.1%	272	3.3%
From 20 to 34 years	559	6.8%	1,529	18.6%
From 35 to 44 years	302	3.7%	664	8.1%
From 45 to 64 years	884	10.7%	1,457	17.7%
65 years and older	192	2.3%	324	3.9%
Total Patients	3,075	37.3%	5,165	62.7%

Poverty Level	All Patients	% of Total
Under 100%	6,387	77.5%
100% to 138%	941	11.4%
139% to 200%	522	6.3%
201% to 400%	154	1.9%
Above 400%	41	0.5%
Unknown	195	2.4%
Total Patients	8,240	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	631	7.7%
Black	402	4.9%
White (Incl. Hispanic)	5,139	62.4%
Nat. Amer / AK Native	28	0.3%
More Than One Race	533	6.5%
Other / Unknown	1,507	18.3%
Total Patients	8,240	100%
Ethnicity		
Hispanic	6,035	73.2%
Non-Hispanic	2,115	25.7%
Unknown	90	1.1%
Total Patients	8,240	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	51	175

PATIENT COVERAGE	Patients	% of All Patients
Medicare	334	4.1%
Medicare - Managed Care	219	2.7%
Medi-Cal	1,559	18.9%
Medi-Cal - Managed Care	4,642	56.3%
County Indigent / CMSP / MISP	5	0.1%
Private Insurance	126	1.5%
Covered California	112	1.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,206	14.6%
Free	36	0.4%
All Other Payers	1	0.0%
Total Patients	8,240	100%

Episodic Programs	Patients
BCCCP	129
CHDP	4
Family PACT	101
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	4
Total Episodic Patients (duplicated)	238

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,173	$ 277,698	$ 126,330	$ 151,368	54.5%	$ 237	$ 129
Medicare - Managed Care	900	$ 205,253	$ 17,049	$ 188,204	91.7%	$ 228	$ 209
Medi-Cal	6,948	$ 1,499,978	$ 28,604	$ 1,471,374	98.1%	$ 216	$ 212
Medi-Cal - Managed Care	14,860	$ 3,777,137	$ 382,232	$ 3,394,905	89.9%	$ 254	$ 228
County Indigent/CMSP/MISP	14	$ 3,005	$ 1,425	$ 1,580	52.6%	$ 215	$ 113
Private Insurance	513	$ 117,582	$ 69,633	$ 47,949	40.8%	$ 229	$ 93
Covered California	277	$ 35,713	$ 14,104	$ 21,609	60.5%	$ 129	$ 78
Self-Pay/ Sliding Fee	2,260	$ 448,717	$ 299,049	$ 149,668	33.4%	$ 199	$ 66
Non-Pay (Free)	59	$ 21,635	$ 21,635	$ 0	0.0%	$ 367	$ 0
Breast Cancer	143	$ 22,112	$ 15,616	$ 6,496	29.4%	$ 155	$ 45
Child Health & Disability Prog (CHDP)	4	$ 2,590	$ 1,853	$ 737	28.5%	$ 648	$ 184
Family Pact	134	$ 45,032	$ 17,152	$ 27,880	61.9%	$ 336	$ 208
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	1	$ 536	$ 535	$ 1	0.2%	$ 536	$ 1
Total	27,286	$ 6,456,988	$ 995,217	$ 5,461,771	84.6%	$ 237	$ 200

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 6,456,988	100.0%
- Write-Offs & Adjustments	$ 995,217	15.4%
Net Revenue (Collected)	$ 5,461,771	84.6%
+ Other Revenue Sources	$ 1,622,568	25.1%
Total Operating Revenue	$ 7,084,339	109.7%
- Operating Expenses	$ 5,783,968	89.6%
Net Income from Operations	$ 1,300,371	20.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 172,923	17.4%
Free/Complimentary	$ 21,635	2.2%
Contractual Adjustments	$ 816,608	82.1%
Bad Debts	$ 126,126	12.7%
Reconciliation	$ (142,075)	-14.3%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 995,217	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 211.98	$ 213.13
Total Op Rev Per Encounter	$ 259.63	$ 221.93
Operating Margin	18.4%	4.0%
Cost-to-Charges	89.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,468,011	60.0%
Contract Services - Prof.	$ 83,023	1.4%
Supplies - Medical & Dental	$ 836,861	14.5%
Supplies - Office	$ 29,927	0.5%
Outpatient Care Services	$ 252,754	4.4%
Rent / Depreciation / Interest	$ 164,869	2.9%
Utilities	$ 108,179	1.9%
Continuing Education	$ 6,659	0.1%
Information Technology	$ 47,096	0.8%
All Others	$ 786,589	13.6%
Total Expenses	$ 5,783,968	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 725,769	44.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 5,005	0.3%
Local	$ 0	0.0%
Private	$ 8,536	0.5%
Donations & Contributions	$ 0	0.0%
Other Income	$ 883,258	54.4%
Total Other Revenue	$ 1,622,568	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374498	Rural (95-210)	No
Clinic Name	CHULA VISTA MEDICAL PLAZA	Encounter Volume	60,000+ enctr
Address	678 3RD AVE	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91910	MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	42,091	49.7%	Mammogram	0
Evaluation and Management (new patient)	6,200	7.3%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	713
Case Management Services	0	0.0%	Contraceptive Management	208
Medicine - Special Services	5,030	5.9%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2,806	3.3%	DTaP, DTP, Diphtheria and Tetanus	3,462
Preventive Medicine (adults)	402	0.5%	Hemophilus Influenza B (Hib)	731
Counseling	48	0.1%	Hepatitis A	555
Integumentary System	56	0.1%	Hepatitis B	456
Maternity Care and Delivery	50	0.1%	HepB and Hib	1
Pathology / Laboratory	1,919	2.3%	Influenza Virus Vaccine	1,194
Family Planning "Z" codes	2,727	3.2%	Measles, Mumps and Rubella and Varicella	436
Dental encounters (CDT codes)	16,067	19.0%	Pneumococcal	1,629
All Other Services (not included in above)	7,237	8.6%	Poliovirus	40
Total Encounters by Service	84,633	100%	Varicella	69

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	17.05	62.3%	47,883	56.6%	2,808.39
Physician Assistants	2.26	8.3%	7,926	9.4%	3,507.08
Family Nurse Practitioners	1.10	4.0%	3,244	3.8%	2,949.09
Cert Nurse Midwives	1.00	3.7%	2,414	2.9%	2,414.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	3.88	14.2%	17,908	21.2%	4,615.46
All Other Primary Care Providers	2.07	7.6%	5,258	6.2%	2,540.10
Total	27.36	100%	84,633	100%	3,093.31

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	389	1.5%	353	1.3%
From 1 to 4 years	834	3.2%	853	3.3%
From 5 to 12 years	1,330	5.1%	1,339	5.1%
From 13 to 14 years	304	1.2%	311	1.2%
From 15 to 19 years	827	3.2%	1,042	4.0%
From 20 to 34 years	1,833	7.0%	3,966	15.2%
From 35 to 44 years	973	3.7%	2,160	8.3%
From 45 to 64 years	2,548	9.7%	4,713	18.0%
65 years and older	788	3.0%	1,589	6.1%
Total Patients	9,826	37.6%	16,326	62.4%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	858	3.3%
Black	555	2.1%
White (Incl. Hispanic)	9,044	34.6%
Nat. Amer / AK Native	46	0.2%
More Than One Race	30	0.1%
Other / Unknown	15,619	59.7%
Total Patients	26,152	100%
Ethnicity		
Hispanic	20,375	77.9%
Non-Hispanic	4,645	17.8%
Unknown	1,132	4.3%
Total Patients	26,152	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	13,329	51.0%
100% to 138%	3,178	12.2%
139% to 200%	1,969	7.5%
201% to 400%	1,010	3.9%
Above 400%	294	1.1%
Unknown	6,372	24.4%
Total Patients	26,152	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	161	596

PATIENT COVERAGE	Patients	% of All Patients
Medicare	1,201	4.6%
Medicare - Managed Care	595	2.3%
Medi-Cal	6,268	24.0%
Medi-Cal - Managed Care	11,529	44.1%
County Indigent / CMSP / MISP	4	0.0%
Private Insurance	911	3.5%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	5,515	21.1%
Free	0	0.0%
All Other Payers	129	0.5%
Total Patients	26,152	100%

Episodic Programs	Patients
BCCCP	20
CHDP	1,020
Family PACT	35
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	313
Total Episodic Patients (duplicated)	1,388

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	4,450	$ 1,867,102	$ 1,228,913	$ 638,189	34.2%	$ 420	$ 143
Medicare - Managed Care	3,318	$ 1,739,205	$ 1,094,892	$ 644,313	37.0%	$ 524	$ 194
Medi-Cal	27,876	$ 10,576,535	$ 5,431,803	$ 5,144,732	48.6%	$ 379	$ 185
Medi-Cal - Managed Care	35,172	$ 23,267,356	$ 16,025,792	$ 7,241,564	31.1%	$ 662	$ 206
County Indigent/CMSP/MISP	24	$ 5,081	$ 3,905	$ 1,176	23.1%	$ 212	$ 49
Private Insurance	1,189	$ 628,906	$ 338,978	$ 289,928	46.1%	$ 529	$ 244
Covered California	2,891	$ 291,790	$ 144,484	$ 147,306	50.5%	$ 101	$ 51
Self-Pay/ Sliding Fee	7,160	$ 1,463,258	$ 1,007,603	$ 455,655	31.1%	$ 204	$ 64
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	384	$ 60,375	$ 49,078	$ 11,297	18.7%	$ 157	$ 29
Child Health & Disability Prog (CHDP)	1,474	$ 294,800	$ 19,840	$ 274,960	93.3%	$ 200	$ 187
Family Pact	566	$ 132,114	$ 65,817	$ 66,297	50.2%	$ 233	$ 117
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	129	$ 2,976	$ 2,191	$ 785	26.4%	$ 23	$ 6
Total	84,633	$ 40,329,498	$ 25,413,296	$ 14,916,202	37.0%	$ 477	$ 176

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 40,329,498	100.0%
- Write-Offs & Adjustments	$ 25,413,296	63.0%
Net Revenue (Collected)	$ 14,916,202	37.0%
+ Other Revenue Sources	$ 2,227,147	5.5%
Total Operating Revenue	$ 17,143,349	42.5%
- Operating Expenses	$ 17,278,459	42.8%
Net Income from Operations	$ (135,110)	-0.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,007,603	4.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 18,992,642	74.7%
Bad Debts	$ 0	0.0%
Reconciliation	$ 5,413,051	21.3%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 25,413,296	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 204.16	$ 213.13
Total Op Rev Per Encounter	$ 202.56	$ 221.93
Operating Margin	-0.8%	4.0%
Cost-to-Charges	42.8%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 8,900,014	51.5%
Contract Services - Prof.	$ 348,778	2.0%
Supplies - Medical & Dental	$ 787,297	4.6%
Supplies - Office	$ 186,409	1.1%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 1,847,639	10.7%
Utilities	$ 179,944	1.0%
Continuing Education	$ 33,832	0.2%
Information Technology	$ 0	0.0%
All Others	$ 4,994,546	28.9%
Total Expenses	$ 17,278,459	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 1,927,421	86.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 3,937	0.2%
Local	$ 12,734	0.6%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 283,055	12.7%
Total Other Revenue	$ 2,227,147	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374471	Rural (95-210)	No
Clinic Name	CITY HEIGHTS FAMILY HEALTH CENTER	Encounter Volume	60,000+ enctr
Address	5454 EL CAJON BLVD	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92115	MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	18,537	30.0%	Mammogram	1,282
Evaluation and Management (new patient)	1,412	2.3%	HIV Testing	2,938
Hospital Related Services	0	0.0%	Pap Smear	1,226
Case Management Services	0	0.0%	Contraceptive Management	352
Medicine - Special Services	9,591	15.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2,610	4.2%	DTaP, DTP, Diphtheria and Tetanus	1,997
Preventive Medicine (adults)	602	1.0%	Hemophilus Influenza B (Hib)	349
Counseling	2,327	3.8%	Hepatitis A	393
Integumentary System	221	0.4%	Hepatitis B	475
Maternity Care and Delivery	272	0.4%	HepB and Hib	0
Pathology / Laboratory	12,906	20.9%	Influenza Virus Vaccine	1,484
Family Planning "Z" codes	3,345	5.4%	Measles, Mumps and Rubella and Varicella	354
Dental encounters (CDT codes)	3,056	4.9%	Pneumococcal	1,091
All Other Services (not included in above)	6,972	11.3%	Poliovirus	94
Total Encounters by Service	61,851	100%	Varicella	88

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	10.66	35.2%	19,247	31.1%	1,805.53
Physician Assistants	1.54	5.1%	6,272	10.1%	4,072.73
Family Nurse Practitioners	3.22	10.6%	11,769	19.0%	3,654.97
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.06	6.8%	8,981	14.5%	4,359.71
All Other Primary Care Providers	12.83	42.3%	15,582	25.2%	1,214.50
Total	30.31	100%	61,851	100%	2,040.61

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	357	2.0%	353	1.9%
From 1 to 4 years	642	3.5%	678	3.7%
From 5 to 12 years	751	4.1%	739	4.1%
From 13 to 14 years	145	0.8%	182	1.0%
From 15 to 19 years	386	2.1%	600	3.3%
From 20 to 34 years	1,397	7.7%	3,556	19.6%
From 35 to 44 years	876	4.8%	1,657	9.1%
From 45 to 64 years	1,953	10.8%	3,051	16.8%
65 years and older	296	1.6%	499	2.8%
Total Patients	6,803	37.5%	11,315	62.5%

Poverty Level	**All Patients**	**% of Total**
Under 100%	14,349	79.2%
100% to 138%	1,971	10.9%
139% to 200%	853	4.7%
201% to 400%	271	1.5%
Above 400%	104	0.6%
Unknown	570	3.1%
Total Patients	18,118	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	1,199	6.6%
Black	3,006	16.6%
White (Incl. Hispanic)	10,710	59.1%
Nat. Amer / AK Native	64	0.4%
More Than One Race	508	2.8%
Other / Unknown	2,631	14.5%
Total Patients	18,118	100%
Ethnicity		
Hispanic	8,716	48.1%
Non-Hispanic	7,693	42.5%
Unknown	1,709	9.4%
Total Patients	18,118	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	108	339

PATIENT COVERAGE	Patients	% of All Patients
Medicare	482	2.7%
Medicare - Managed Care	315	1.7%
Medi-Cal	5,503	30.4%
Medi-Cal - Managed Care	8,020	44.3%
County Indigent / CMSP / MISP	4	0.0%
Private Insurance	422	2.3%
Covered California	245	1.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,895	16.0%
Free	221	1.2%
All Other Payers	11	0.1%
Total Patients	18,118	100%

Episodic Programs	Patients
BCCCP	332
CHDP	7
Family PACT	495
Other County Programs	37
Children's Treatment Program	0
Other Payer - covered by a grant	17
Total Episodic Patients (duplicated)	888

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,282	$ 533,624	$ 251,409	$ 282,215	52.9%	$ 234	$ 124
Medicare - Managed Care	1,610	$ 257,975	$ 2,553	$ 255,422	99.0%	$ 160	$ 159
Medi-Cal	20,257	$ 3,776,917	$ (825,127)	$ 4,602,044	121.8%	$ 186	$ 227
Medi-Cal - Managed Care	29,445	$ 7,951,287	$ 1,229,186	$ 6,722,101	84.5%	$ 270	$ 228
County Indigent/CMSP/MISP	17	$ 3,890	$ 1,819	$ 2,071	53.2%	$ 229	$ 122
Private Insurance	884	$ 361,240	$ 238,876	$ 122,364	33.9%	$ 409	$ 138
Covered California	713	$ 96,692	$ 38,833	$ 57,859	59.8%	$ 136	$ 81
Self-Pay/ Sliding Fee	5,083	$ 868,830	$ 624,794	$ 244,036	28.1%	$ 171	$ 48
Non-Pay (Free)	384	$ 11,195	$ 11,195	$ 0	0.0%	$ 29	$ 0
Breast Cancer	375	$ 116,219	$ 82,021	$ 34,198	29.4%	$ 310	$ 91
Child Health & Disability Prog (CHDP)	7	$ 2,415	$ 1,717	$ 698	28.9%	$ 345	$ 100
Family Pact	740	$ 206,672	$ 77,332	$ 129,340	62.6%	$ 279	$ 175
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	37	$ 6,738	$ 1,217	$ 5,521	81.9%	$ 182	$ 149
All Other Payers	17	$ 1,215	$ 1,214	$ 1	0.1%	$ 71	$ 0
Total	61,851	$ 14,194,909	$ 1,737,039	$ 12,457,870	87.8%	$ 230	$ 201

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 14,194,909	100.0%
- Write-Offs & Adjustments	$ 1,737,039	12.2%
Net Revenue (Collected)	$ 12,457,870	87.8%
+ Other Revenue Sources	$ 3,014,792	21.2%
Total Operating Revenue	$ 15,472,662	109.0%
- Operating Expenses	$ 12,709,697	89.5%
Net Income from Operations	$ 2,762,965	19.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 395,894	22.8%
Free/Complimentary	$ 11,195	0.6%
Contractual Adjustments	$ 1,759,545	101.3%
Bad Debts	$ 228,900	13.2%
Reconciliation	$ (658,495)	-37.9%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 1,737,039	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 205.49	$ 213.13
Total Op Rev Per Encounter	$ 250.16	$ 221.93
Operating Margin	17.9%	4.0%
Cost-to-Charges	89.5%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 8,071,193	63.5%
Contract Services - Prof.	$ 290,987	2.3%
Supplies - Medical & Dental	$ 1,213,449	9.5%
Supplies - Office	$ 57,201	0.5%
Outpatient Care Services	$ 450,609	3.5%
Rent / Depreciation / Interest	$ 609,143	4.8%
Utilities	$ 236,325	1.9%
Continuing Education	$ 13,363	0.1%
Information Technology	$ 58,255	0.5%
All Others	$ 1,709,172	13.4%
Total Expenses	$ 12,709,697	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 1,798,722	59.7%
State Other	$ 127,684	4.2%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 59,988	2.0%
Local	$ 0	0.0%
Private	$ 45,964	1.5%
Donations & Contributions	$ 3,741	0.1%
Other Income	$ 978,693	32.5%
Total Other Revenue	$ 3,014,792	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374528	Rural (95-210)	No
Clinic Name	CMSS COMMUNITY CLINIC	Encounter Volume	10,000 - 19,999 enctr
Address	436 S MAGNOLIA AVE	Congressional District	53
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92020	MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	5,585	35.0%	Mammogram	0
Evaluation and Management (new patient)	539	3.4%	HIV Testing	4
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	7,255	45.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	342	2.1%	DTaP, DTP, Diphtheria and Tetanus	179
Preventive Medicine (adults)	309	1.9%	Hemophilus Influenza B (Hib)	60
Counseling	0	0.0%	Hepatitis A	62
Integumentary System	13	0.1%	Hepatitis B	43
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,405	8.8%	Influenza Virus Vaccine	572
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	38
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	73
All Other Services (not included in above)	528	3.3%	Poliovirus	57
Total Encounters by Service	15,976	100%	Varicella	34

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.00	100.0%	15,976	100.0%	5,325.33
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.00	100%	15,976	100%	5,325.33

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	7	0.3%	18	0.9%
From 1 to 4 years	42	2.1%	40	2.0%
From 5 to 12 years	78	3.8%	114	5.6%
From 13 to 14 years	14	0.7%	20	1.0%
From 15 to 19 years	35	1.7%	57	2.8%
From 20 to 34 years	160	7.9%	203	10.0%
From 35 to 44 years	141	7.0%	161	7.9%
From 45 to 64 years	293	14.4%	381	18.8%
65 years and older	111	5.5%	153	7.5%
Total Patients	881	43.4%	1,147	56.6%

Poverty Level	All Patients	% of Total
Under 100%	-	0.0%
100% to 138%	-	0.0%
139% to 200%	-	0.0%
201% to 400%	-	0.0%
Above 400%	-	0.0%
Unknown	2,028	100.0%
Total Patients	2,028	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	0	0.0%
Black	0	0.0%
White (Incl. Hispanic)	0	0.0%
Nat. Amer / AK Native	0	0.0%
More Than One Race	0	0.0%
Other / Unknown	2,028	100.0%
Total Patients	2,028	100%
Ethnicity		
Hispanic	0	0.0%
Non-Hispanic	0	0.0%
Unknown	2,028	0.0%
Total Patients	2,028	0%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	111	5.5%
Medicare - Managed Care	8	0.4%
Medi-Cal	136	6.7%
Medi-Cal - Managed Care	1,618	79.8%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	0	0.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	155	7.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,028	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,101	$ 103,833	$ 67,746	$ 36,087	34.8%	$ 94	$ 33
Medicare - Managed Care	55	$ 7,017	$ 2,662	$ 4,355	62.1%	$ 128	$ 79
Medi-Cal	1,256	$ 147,761	$ 74,148	$ 73,613	49.8%	$ 118	$ 59
Medi-Cal - Managed Care	12,717	$ 1,511,405	$ 1,023,676	$ 487,729	32.3%	$ 119	$ 38
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	847	$ 67,430	$ 46,604	$ 20,826	30.9%	$ 80	$ 25
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDP)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	15,976	$ 1,837,446	$ 1,214,836	$ 622,610	33.9%	$ 115	$ 39

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,837,446	100.0%
- Write-Offs & Adjustments	$ 1,214,836	66.1%
Net Revenue (Collected)	$ 622,610	33.9%
+ Other Revenue Sources	$ 104,955	5.7%
Total Operating Revenue	$ 727,565	39.6%
- Operating Expenses	$ 1,177,315	64.1%
Net Income from Operations	$ (449,750)	-24.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,168,232	96.2%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 46,604	3.8%
Total Write-offs & Adjustments	$ 1,214,836	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 73.69	$ 213.13
Total Op Rev Per Encounter	$ 45.54	$ 221.93
Operating Margin	-61.8%	4.0%
Cost-to-Charges	64.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 811,429	68.9%
Contract Services - Prof.	$ 122,201	10.4%
Supplies - Medical & Dental	$ 17,017	1.4%
Supplies - Office	$ 7,194	0.6%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 65,523	5.6%
Utilities	$ 11,771	1.0%
Continuing Education	$ 0	0.0%
Information Technology	$ 9,693	0.8%
All Others	$ 132,487	11.3%
Total Expenses	$ 1,177,315	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 89,212	85.0%
Other Income	$ 15,743	15.0%
Total Other Revenue	$ 104,955	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374405	Rural (95-210)	No
Clinic Name	COMMUNITY ELDERCARE OF SAN DIEGO	Encounter Volume	0 enctr
Address	111 ELM ST	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,596	9.6%	Mammogram	0
Evaluation and Management (new patient)	312	1.9%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	55
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	1
Integumentary System	0	0.0%	Hepatitis B	5
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	177
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	790	4.7%	Pneumococcal	242
All Other Services (not included in above)	13,989	83.8%	Poliovirus	0
Total Encounters by Service	16,687	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.31	33.9%	2,302	13.8%	996.54
Physician Assistants	0.22	3.2%	60	0.4%	272.73
Family Nurse Practitioners	0.15	2.2%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.16	2.3%	790	4.7%	4,937.50
All Other Primary Care Providers	3.97	58.3%	13,535	81.1%	3,409.32
Total	6.81	100%	16,687	100%	2,450.37

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	0	0.0%	0	0.0%
From 20 to 34 years	0	0.0%	0	0.0%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	46	16.5%	43	15.4%
65 years and older	81	29.0%	109	39.1%
Total Patients	127	45.5%	152	54.5%

Poverty Level	All Patients	% of Total
Under 100%	279	100.0%
100% to 138%	-	0.0%
139% to 200%	-	0.0%
201% to 400%	-	0.0%
Above 400%	-	0.0%
Unknown	-	0.0%
Total Patients	279	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	1	0.4%
Black	55	19.7%
White (Incl. Hispanic)	219	78.5%
Nat. Amer / AK Native	2	0.7%
More Than One Race	0	0.0%
Other / Unknown	2	0.7%
Total Patients	279	100%
Ethnicity		
Hispanic	39	14.0%
Non-Hispanic	240	86.0%
Unknown	0	0.0%
Total Patients	279	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	0	0.0%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	0	0.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	279	100.0%
Self-Pay / Sliding Fee	0	0.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	279	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDP)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 18,025,055	$ 64,089	$ 17,960,966	99.6%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	0	$ 18,025,055	$ 64,089	$ 17,960,966	99.6%	$ 0	$ 0

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 18,025,055	100.0%
- Write-Offs & Adjustments	$ 64,089	0.4%
Net Revenue (Collected)	$ 17,960,966	99.6%
+ Other Revenue Sources	$ 55,012	0.3%
Total Operating Revenue	$ 18,015,978	99.9%
- Operating Expenses	$ 15,439,799	85.7%
Net Income from Operations	$ 2,576,179	14.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 0	0.0%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 64,089	100.0%
Total Write-offs & Adjustments	$ 64,089	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 925.26	$ 213.13
Total Op Rev Per Encounter	$ 1,079.64	$ 221.93
Operating Margin	14.3%	4.0%
Cost-to-Charges	85.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,930,362	19.0%
Contract Services - Prof.	$ 3,881,267	25.1%
Supplies - Medical & Dental	$ 238,130	1.5%
Supplies - Office	$ 38,374	0.2%
Outpatient Care Services	$ 6,499,702	42.1%
Rent / Depreciation / Interest	$ 414,681	2.7%
Utilities	$ 22,415	0.1%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 1,414,868	9.2%
Total Expenses	$ 15,439,799	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 50,731	92.2%
Other Income	$ 4,281	7.8%
Total Other Revenue	$ 55,012	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374261	Rural (95-210)	No
Clinic Name	COMPREHENSIVE HEALTH CENTER - EUCLID	Encounter Volume	1 - 4,999 enctr
Address	286 EUCLID AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92114	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	314	22.0%	Mammogram	0
Evaluation and Management (new patient)	32	2.2%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,057	74.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	26	1.8%	DTaP, DTP, Diphtheria and Tetanus	6
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	11
Integumentary System	0	0.0%	Hepatitis B	8
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	10
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	3
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1
All Other Services (not included in above)	0	0.0%	Poliovirus	5
Total Encounters by Service	1,429	100%	Varicella	7

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.01	0.9%	70	4.9%	7,000.00
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.13	99.1%	1,359	95.1%	1,202.65
Total	1.14	100%	1,429	100%	1,253.51

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	4	1.2%	7	2.1%
From 5 to 12 years	100	30.1%	84	25.3%
From 13 to 14 years	22	6.6%	28	8.4%
From 15 to 19 years	20	6.0%	53	16.0%
From 20 to 34 years	1	0.3%	2	0.6%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	2	0.6%	7	2.1%
65 years and older	1	0.3%	1	0.3%
Total Patients	150	45.2%	182	54.8%

Poverty Level	All Patients	% of Total
Under 100%	278	83.7%
100% to 138%	46	13.9%
139% to 200%	-	0.0%
201% to 400%	8	2.4%
Above 400%	-	0.0%
Unknown	-	0.0%
Total Patients	332	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	6	1.8%
Black	63	19.0%
White (Incl. Hispanic)	44	13.3%
Nat. Amer / AK Native	1	0.3%
More Than One Race	1	0.3%
Other / Unknown	217	65.4%
Total Patients	332	100%
Ethnicity		
Hispanic	261	78.6%
Non-Hispanic	15	4.5%
Unknown	56	16.9%
Total Patients	332	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	4	1.2%
Medicare - Managed Care	1	0.3%
Medi-Cal	112	33.7%
Medi-Cal - Managed Care	186	56.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	5	1.5%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	21	6.3%
Free	0	0.0%
All Other Payers	3	0.9%
Total Patients	332	100%

Episodic Programs	Patients
BCCCP	0
CHDP	11
Family PACT	2
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	13

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	9	$ 5,154	$ 10,940	$ (5,786)	-112.3%	$ 573	$ (643)
Medicare - Managed Care	1	$ 404	$ 120	$ 284	70.3%	$ 404	$ 284
Medi-Cal	262	$ 148,159	$ 93,009	$ 55,150	37.2%	$ 565	$ 210
Medi-Cal - Managed Care	1,002	$ 213,930	$ (2,321)	$ 216,251	101.1%	$ 214	$ 216
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	90	$ 2,534	$ (1,387)	$ 3,921	154.7%	$ 28	$ 44
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Self-Pay/ Sliding Fee	49	$ 12,793	$ 10,980	$ 1,813	14.2%	$ 261	$ 37
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Child Health & Disability Prog (CHDP)	11	$ 3,904	$ 1,429	$ 2,475	63.4%	$ 355	$ 225
Family Pact	2	$ 413	$ 283	$ 130	31.5%	$ 207	$ 65
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	3	$ 0	$ 0	$ 0	0.0%	$ -	$ -
Total	1,429	$ 387,291	$ 113,053	$ 274,238	70.8%	$ 271	$ 192

* The PACE program reports by patient, not by encounter.

Income Statement			% of Charges
Gross Revenue (Charges)	$	387,291	100.0%
- Write-Offs & Adjustments	$	113,053	29.2%
Net Revenue (Collected)	$	274,238	70.8%
+ Other Revenue Sources	$	70,339	18.2%
Total Operating Revenue	$	344,577	89.0%
- Operating Expenses	$	515,236	133.0%
Net Income from Operations	$	(170,659)	-44.1%

Write-Offs & Adjustments			
Sliding Fee Write-Offs	$	10,980	9.7%
Free/Complimentary	$	0	0.0%
Contractual Adjustments	$	93,745	82.9%
Bad Debts	$	0	0.0%
Reconciliation	$	8,328	7.4%
Other Adjustments	$	0	0.0%
Total Write-offs & Adjustments	$	113,053	100%

Financial Ratios			Statewide Ratios
Expense Per Encounter	$	360.56	$ 213.13
Total Op Rev Per Encounter	$	241.13	$ 221.93
Operating Margin		-49.5%	4.0%
Cost-to-Charges		133.0%	86.9%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	202,974	39.4%
Contract Services - Prof.	$	46,504	9.0%
Supplies - Medical & Dental	$	7,590	1.5%
Supplies - Office	$	5,300	1.0%
Outpatient Care Services	$	0	0.0%
Rent / Depreciation / Interest	$	100,042	19.4%
Utilities	$	1,139	0.2%
Continuing Education	$	532	0.1%
Information Technology	$	0	0.0%
All Others	$	151,155	29.3%
Total Expenses	$	515,236	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	23,060	32.8%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	38,400	54.6%
Local	$	0	0.0%
Private	$	8,220	11.7%
Donations & Contributions	$	0	0.0%
Other Income	$	659	0.9%
Total Other Revenue	$	70,339	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371285	Rural (95-210)	No
Clinic Name	COMPREHENSIVE HEALTH CENTER - METRO	Encounter Volume	20,000 - 39,999 enctr
Address	3177 OCEAN VIEW BLVD	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92113	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	14,677	50.2%	Mammogram	0
Evaluation and Management (new patient)	1,744	6.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	215
Case Management Services	0	0.0%	Contraceptive Management	73
Medicine - Special Services	554	1.9%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,584	5.4%	DTaP, DTP, Diphtheria and Tetanus	1,525
Preventive Medicine (adults)	209	0.7%	Hemophilus Influenza B (Hib)	206
Counseling	10	0.0%	Hepatitis A	200
Integumentary System	0	0.0%	Hepatitis B	96
Maternity Care and Delivery	12	0.0%	HepB and Hib	1
Pathology / Laboratory	508	1.7%	Influenza Virus Vaccine	783
Family Planning "Z" codes	1,137	3.9%	Measles, Mumps and Rubella and Varicella	191
Dental encounters (CDT codes)	7,119	24.4%	Pneumococcal	667
All Other Services (not included in above)	1,659	5.7%	Poliovirus	20
Total Encounters by Service	29,213	100%	Varicella	77

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.60	58.8%	15,169	51.9%	2,708.75
Physician Assistants	1.79	18.8%	6,089	20.8%	3,401.68
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.08	21.8%	7,186	24.6%	3,454.81
All Other Primary Care Providers	0.06	0.6%	769	2.6%	12,816.67
Total	9.53	100%	29,213	100%	3,065.37

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	201	2.1%	117	1.3%
From 1 to 4 years	413	4.4%	416	4.4%
From 5 to 12 years	598	6.4%	625	6.7%
From 13 to 14 years	110	1.2%	107	1.1%
From 15 to 19 years	231	2.5%	293	3.1%
From 20 to 34 years	539	5.8%	1,200	12.8%
From 35 to 44 years	393	4.2%	755	8.1%
From 45 to 64 years	1,200	12.8%	1,585	16.9%
65 years and older	241	2.6%	335	3.6%
Total Patients	3,926	41.9%	5,433	58.1%

Poverty Level	**All Patients**	**% of Total**
Under 100%	5,492	58.7%
100% to 138%	664	7.1%
139% to 200%	315	3.4%
201% to 400%	198	2.1%
Above 400%	56	0.6%
Unknown	2,634	28.1%
Total Patients	9,359	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	103	1.1%
Black	958	10.2%
White (Incl. Hispanic)	752	8.0%
Nat. Amer / AK Native	17	0.2%
More Than One Race	23	0.2%
Other / Unknown	7,506	80.2%
Total Patients	9,359	100%
Ethnicity		
Hispanic	6,540	69.9%
Non-Hispanic	2,567	27.4%
Unknown	252	2.7%
Total Patients	9,359	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	32	121

PATIENT COVERAGE	Patients	% of All Patients
Medicare	311	3.3%
Medicare - Managed Care	196	2.1%
Medi-Cal	2,229	23.8%
Medi-Cal - Managed Care	3,478	37.2%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	338	3.6%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,313	24.7%
Free	0	0.0%
All Other Payers	494	5.3%
Total Patients	9,359	100%

Episodic Programs	Patients
BCCCP	70
CHDP	0
Family PACT	132
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	202

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,306	$ 608,469	$ 398,343	$ 210,126	34.5%	$ 466	$ 161
Medicare - Managed Care	1,092	$ 442,256	$ 176,938	$ 265,318	60.0%	$ 405	$ 243
Medi-Cal	9,646	$ 3,728,425	$ 1,693,958	$ 2,034,467	54.6%	$ 387	$ 211
Medi-Cal - Managed Care	10,380	$ 6,521,012	$ 3,072,262	$ 3,448,750	52.9%	$ 628	$ 332
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Private Insurance	359	$ 132,904	$ 35,363	$ 97,541	73.4%	$ 370	$ 272
Covered California	294	$ 36,303	$ 15,889	$ 20,414	56.2%	$ 123	$ 69
Self-Pay/ Sliding Fee	3,718	$ 901,097	$ 623,863	$ 277,234	30.8%	$ 242	$ 75
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0
Breast Cancer	299	$ 49,425	$ 39,473	$ 9,952	20.1%	$ 165	$ 33
Child Health & Disability Prog (CHDP)	1,108	$ 221,655	$ 219,345	$ 2,310	1.0%	$ 200	$ 2
Family Pact	507	$ 100,312	$ 47,026	$ 53,286	53.1%	$ 198	$ 105
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	504	$ 1,593	$ 1,554	$ 39	2.4%	$ 3	$ 0
Total	29,213	$ 12,743,451	$ 6,324,014	$ 6,419,437	50.4%	$ 436	$ 220

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 12,743,451	100.0%
- Write-Offs & Adjustments	$ 6,324,014	49.6%
Net Revenue (Collected)	$ 6,419,437	50.4%
+ Other Revenue Sources	$ 997,374	7.8%
Total Operating Revenue	$ 7,416,811	58.2%
- Operating Expenses	$ 7,360,035	57.8%
Net Income from Operations	$ 56,776	0.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 623,863	9.9%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 5,196,899	82.2%
Bad Debts	$ 0	0.0%
Reconciliation	$ 503,252	8.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 6,324,014	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 251.94	$ 213.13
Total Op Rev Per Encounter	$ 253.89	$ 221.93
Operating Margin	0.8%	4.0%
Cost-to-Charges	57.8%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 4,090,507	55.6%
Contract Services - Prof.	$ 0	0.0%
Supplies - Medical & Dental	$ 473,773	6.4%
Supplies - Office	$ 96,518	1.3%
Outpatient Care Services	$ 114,602	1.6%
Rent / Depreciation / Interest	$ 435,306	5.9%
Utilities	$ 25,718	0.3%
Continuing Education	$ 6,238	0.1%
Information Technology	$ 0	0.0%
All Others	$ 2,117,373	28.8%
Total Expenses	$ 7,360,035	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 910,350	91.3%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 24,360	2.4%
Local	$ 975	0.1%
Private	$ 4,217	0.4%
Donations & Contributions	$ 3,575	0.4%
Other Income	$ 53,897	5.4%
Total Other Revenue	$ 997,374	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374513	Rural (95-210)	No
Clinic Name	DIAMOND NEIGHBORHOODS FAMILY HEALTH CENTER	Encounter Volume	20,000 - 39,999 enctr
Address	4725 MARKET ST	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	9,434	27.4%	Mammogram	764
Evaluation and Management (new patient)	852	2.5%	HIV Testing	1,672
Hospital Related Services	1	0.0%	Pap Smear	664
Case Management Services	0	0.0%	Contraceptive Management	145
Medicine - Special Services	2,451	7.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2,272	6.6%	DTaP, DTP, Diphtheria and Tetanus	1,651
Preventive Medicine (adults)	413	1.2%	Hemophilus Influenza B (Hib)	697
Counseling	1,325	3.8%	Hepatitis A	346
Integumentary System	111	0.3%	Hepatitis B	145
Maternity Care and Delivery	217	0.6%	HepB and Hib	0
Pathology / Laboratory	7,074	20.5%	Influenza Virus Vaccine	948
Family Planning "Z" codes	2,897	8.4%	Measles, Mumps and Rubella and Varicella	278
Dental encounters (CDT codes)	2,081	6.0%	Pneumococcal	1,055
All Other Services (not included in above)	5,308	15.4%	Poliovirus	140
Total Encounters by Service	34,436	100%	Varicella	109

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.74	27.7%	13,254	38.5%	2,796.20
Physician Assistants	0.73	4.3%	2,675	7.8%	3,664.38
Family Nurse Practitioners	1.37	8.0%	4,664	13.5%	3,404.38
Cert Nurse Midwives	0	0.0%	59	0.2%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.59	9.3%	6,452	18.7%	4,057.86
All Other Primary Care Providers	8.67	50.7%	7,332	21.3%	845.67
Total	17.10	100%	34,436	100%	2,013.80

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	250	2.4%	288	2.8%
From 1 to 4 years	455	4.3%	505	4.8%
From 5 to 12 years	607	5.8%	603	5.8%
From 13 to 14 years	97	0.9%	144	1.4%
From 15 to 19 years	239	2.3%	430	4.1%
From 20 to 34 years	659	6.3%	2,004	19.2%
From 35 to 44 years	387	3.7%	891	8.5%
From 45 to 64 years	956	9.1%	1,552	14.8%
65 years and older	155	1.5%	241	2.3%
Total Patients	3,805	36.4%	6,658	63.6%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	389	3.7%
Black	1,697	16.2%
White (Incl. Hispanic)	5,953	56.9%
Nat. Amer / AK Native	34	0.3%
More Than One Race	328	3.1%
Other / Unknown	2,062	19.7%
Total Patients	10,463	100%
Ethnicity		
Hispanic	6,789	64.9%
Non-Hispanic	3,376	32.3%
Unknown	298	2.8%
Total Patients	10,463	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	8,679	82.9%
100% to 138%	992	9.5%
139% to 200%	379	3.6%
201% to 400%	98	0.9%
Above 400%	49	0.5%
Unknown	266	2.5%
Total Patients	10,463	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	32	77

PATIENT COVERAGE	Patients	% of All Patients
Medicare	248	2.4%
Medicare - Managed Care	162	1.5%
Medi-Cal	3,838	36.7%
Medi-Cal - Managed Care	4,557	43.6%
County Indigent / CMSP / MISP	4	0.0%
Private Insurance	178	1.7%
Covered California	79	0.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,327	12.7%
Free	70	0.7%
All Other Payers	0	0.0%
Total Patients	10,463	100%

Episodic Programs	Patients
BCCCP	165
CHDP	16
Family PACT	198
Other County Programs	6
Children's Treatment Program	1
Other Payer - covered by a grant	2
Total Episodic Patients (duplicated)	388

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	981	$ 211,976	$ 79,622	$ 132,354	62.4%	$ 216	$ 135
Medicare - Managed Care	615	$ 100,376	$ 2,254	$ 98,122	97.8%	$ 163	$ 160
Medi-Cal	14,910	$ 3,095,739	$ (1,320,845)	$ 4,416,584	142.7%	$ 208	$ 296
Medi-Cal - Managed Care	14,301	$ 4,715,167	$ 538,370	$ 4,176,797	88.6%	$ 330	$ 292
County Indigent/CMSP/MISP	14	$ 2,861	$ 1,351	$ 1,510	52.8%	$ 204	$ 108
Private Insurance	494	$ 124,567	$ 67,809	$ 56,758	45.6%	$ 252	$ 115
Covered California	204	$ 24,492	$ 9,630	$ 14,862	60.7%	$ 120	$ 73
Self-Pay/ Sliding Fee	2,289	$ 387,813	$ 282,934	$ 104,879	27.0%	$ 169	$ 46
Non-Pay (Free)	100	$ 7,636	$ 7,636	$ 0	0.0%	$ 76	$ 0
Breast Cancer	182	$ 28,428	$ 20,074	$ 8,354	29.4%	$ 156	$ 46
Child Health & Disability Prog (CHDP)	28	$ 8,660	$ 5,944	$ 2,716	31.4%	$ 309	$ 97
Family Pact	312	$ 97,508	$ 36,796	$ 60,712	62.3%	$ 313	$ 195
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	6	$ 1,381	$ 276	$ 1,105	80.0%	$ 230	$ 184
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	34,436	$ 8,806,604	$ (268,149)	$ 9,074,753	103.0%	$ 256	$ 264

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 8,806,604	100.0%
- Write-Offs & Adjustments	$ (268,149)	-3.0%
Net Revenue (Collected)	$ 9,074,753	103.0%
+ Other Revenue Sources	$ 1,541,221	17.5%
Total Operating Revenue	$ 10,615,974	120.5%
- Operating Expenses	$ 7,387,714	83.9%
Net Income from Operations	$ 3,228,260	36.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 184,051	-68.6%
Free/Complimentary	$ 7,636	-2.8%
Contractual Adjustments	$ (199,927)	74.6%
Bad Debts	$ 98,883	-36.9%
Reconciliation	$ (358,792)	133.8%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ (268,149)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 214.53	$ 213.13
Total Op Rev Per Encounter	$ 308.28	$ 221.93
Operating Margin	30.4%	4.0%
Cost-to-Charges	83.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 4,388,042	59.4%
Contract Services - Prof.	$ 81,248	1.1%
Supplies - Medical & Dental	$ 687,802	9.3%
Supplies - Office	$ 51,917	0.7%
Outpatient Care Services	$ 252,411	3.4%
Rent / Depreciation / Interest	$ 421,809	5.7%
Utilities	$ 159,931	2.2%
Continuing Education	$ 5,822	0.1%
Information Technology	$ 40,948	0.6%
All Others	$ 1,297,784	17.6%
Total Expenses	$ 7,387,714	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 895,824	58.1%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 47,412	3.1%
Local	$ 0	0.0%
Private	$ 119,712	7.8%
Donations & Contributions	$ 0	0.0%
Other Income	$ 478,273	31.0%
Total Other Revenue	$ 1,541,221	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374494	Rural (95-210)	No
Clinic Name	DTFHC AT CONNECTIONS	Encounter Volume	10,000 - 19,999 enctr
Address	1250 6TH AVE	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,453	53.3%	Mammogram	482
Evaluation and Management (new patient)	500	3.2%	HIV Testing	1,239
Hospital Related Services	0	0.0%	Pap Smear	179
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,976	12.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	36	0.2%	DTaP, DTP, Diphtheria and Tetanus	491
Preventive Medicine (adults)	159	1.0%	Hemophilus Influenza B (Hib)	2
Counseling	308	1.9%	Hepatitis A	55
Integumentary System	15	0.1%	Hepatitis B	158
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	3,955	25.0%	Influenza Virus Vaccine	683
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	55
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	350
All Other Services (not included in above)	446	2.8%	Poliovirus	4
Total Encounters by Service	15,848	100%	Varicella	10

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.17	19.8%	5,358	33.8%	4,579.49
Physician Assistants	0.87	14.7%	2,928	18.5%	3,365.52
Family Nurse Practitioners	1.35	22.9%	4,667	29.4%	3,457.04
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2.51	42.5%	2,895	18.3%	1,153.39
Total	5.90	100%	15,848	100%	2,686.10

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	1	0.0%	3	0.1%
From 1 to 4 years	12	0.2%	6	0.1%
From 5 to 12 years	17	0.3%	12	0.2%
From 13 to 14 years	4	0.1%	1	0.0%
From 15 to 19 years	43	0.8%	46	0.9%
From 20 to 34 years	612	11.7%	700	13.4%
From 35 to 44 years	471	9.0%	409	7.8%
From 45 to 64 years	1,462	28.0%	1,078	20.7%
65 years and older	178	3.4%	164	3.1%
Total Patients	2,800	53.7%	2,419	46.3%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Islander	223	4.3%
Black	1,054	20.2%
White (Incl. Hispanic)	3,130	60.0%
Nat. Amer / AK Native	64	1.2%
More Than One Race	219	4.2%
Other / Unknown	529	10.1%
Total Patients	5,219	100%
Ethnicity		
Hispanic	1,347	25.8%
Non-Hispanic	3,651	70.0%
Unknown	221	4.2%
Total Patients	5,219	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	4,481	85.9%
100% to 138%	363	7.0%
139% to 200%	140	2.7%
201% to 400%	85	1.6%
Above 400%	31	0.6%
Unknown	119	2.3%
Total Patients	5,219	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	20	60

PATIENT COVERAGE	Patients	% of All Patients
Medicare	339	6.5%
Medicare - Managed Care	198	3.8%
Medi-Cal	1,267	24.3%
Medi-Cal - Managed Care	2,435	46.7%
County Indigent / CMSP / MISP	2	0.0%
Private Insurance	86	1.6%
Covered California	61	1.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	414	7.9%
Free	417	8.0%
All Other Payers	0	0.0%
Total Patients	5,219	100%

Episodic Programs	Patients
BCCCP	15
CHDP	1
Family PACT	39
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	55

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,533	$ 316,037	$ 110,881	$ 205,156	64.9%	$ 206	$ 134
Medicare - Managed Care	916	$ 120,157	$ 667	$ 119,490	99.4%	$ 131	$ 130
Medi-Cal	2,635	$ 510,544	$ 147,053	$ 363,491	71.2%	$ 194	$ 138
Medi-Cal - Managed Care	9,228	$ 2,463,493	$ 157,140	$ 2,306,353	93.6%	$ 267	$ 250
County Indigent/CMSP/MISP	4	$ 510	$ 255	$ 255	50.0%	$ 128	$ 64
Private Insurance	150	$ 30,131	$ 18,932	$ 11,199	37.2%	$ 201	$ 75
Covered California	135	$ 16,763	$ 6,705	$ 10,058	60.0%	$ 124	$ 75
Self-Pay/ Sliding Fee	756	$ 138,303	$ 98,416	$ 39,887	28.8%	$ 183	$ 53
Non-Pay (Free)	418	$ 5,618	$ 5,618	$ 0	0.0%	$ 13	$ 0
Breast Cancer	15	$ 3,190	$ 2,259	$ 931	29.2%	$ 213	$ 62
Child Health & Disability Prog (CHDP)	1	$ 182	$ 137	$ 45	24.7%	$ 182	$ 45
Family Pact	57	$ 12,201	$ 4,524	$ 7,677	62.9%	$ 214	$ 135
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	15,848	$ 3,617,129	$ 552,587	$ 3,064,542	84.7%	$ 228	$ 193

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,617,129	100.0%
- Write-Offs & Adjustments	$ 552,587	15.3%
Net Revenue (Collected)	$ 3,064,542	84.7%
+ Other Revenue Sources	$ 2,112,449	58.4%
Total Operating Revenue	$ 5,176,991	143.1%
- Operating Expenses	$ 4,312,757	119.2%
Net Income from Operations	$ 864,234	23.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 62,034	11.2%
Free/Complimentary	$ 5,618	1.0%
Contractual Adjustments	$ 347,963	63.0%
Bad Debts	$ 36,382	6.6%
Reconciliation	$ 100,590	18.2%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 552,587	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 272.13	$ 213.13
Total Op Rev Per Encounter	$ 326.67	$ 221.93
Operating Margin	16.7%	4.0%
Cost-to-Charges	119.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,508,925	58.2%
Contract Services - Prof.	$ 230,606	5.3%
Supplies - Medical & Dental	$ 454,189	10.5%
Supplies - Office	$ 15,874	0.4%
Outpatient Care Services	$ 142,155	3.3%
Rent / Depreciation / Interest	$ 77,101	1.8%
Utilities	$ 36,774	0.9%
Continuing Education	$ 4,588	0.1%
Information Technology	$ 30,482	0.7%
All Others	$ 812,063	18.8%
Total Expenses	$ 4,312,757	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 1,602,979	75.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 3,858	0.2%
Local	$ 0	0.0%
Private	$ 64,346	3.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 441,266	20.9%
Total Other Revenue	$ 2,112,449	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374495	Rural (95-210)	No
Clinic Name	ELM STREET FAMILY HEALTH CENTER	Encounter Volume	5,000 - 9,999 enctr
Address	140 ELM ST	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	2,040	25.9%	Mammogram	110
Evaluation and Management (new patient)	213	2.7%	HIV Testing	572
Hospital Related Services	1	0.0%	Pap Smear	77
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	284	3.6%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	42	0.5%	DTaP, DTP, Diphtheria and Tetanus	176
Preventive Medicine (adults)	62	0.8%	Hemophilus Influenza B (Hib)	2
Counseling	43	0.5%	Hepatitis A	46
Integumentary System	2	0.0%	Hepatitis B	84
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,312	16.6%	Influenza Virus Vaccine	182
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	10
Dental encounters (CDT codes)	1,123	14.2%	Pneumococcal	112
All Other Services (not included in above)	2,762	35.0%	Poliovirus	2
Total Encounters by Service	7,884	100%	Varicella	2

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.16	6.8%	882	11.2%	5,512.50
Physician Assistants	0.06	2.5%	232	2.9%	3,866.67
Family Nurse Practitioners	0.68	28.7%	2,613	33.1%	3,842.65
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.22	51.5%	3,803	48.2%	3,117.21
All Other Primary Care Providers	0.25	10.5%	354	4.5%	1,416.00
Total	2.37	100%	7,884	100%	3,326.58

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	5	0.2%	5	0.2%
From 1 to 4 years	27	0.9%	22	0.8%
From 5 to 12 years	43	1.5%	35	1.2%
From 13 to 14 years	6	0.2%	10	0.3%
From 15 to 19 years	20	0.7%	27	0.9%
From 20 to 34 years	321	11.1%	354	12.2%
From 35 to 44 years	278	9.6%	194	6.7%
From 45 to 64 years	942	32.6%	470	16.3%
65 years and older	75	2.6%	57	2.0%
Total Patients	1,717	59.4%	1,174	40.6%

Poverty Level	**All Patients**	**% of Total**
Under 100%	2,366	81.8%
100% to 138%	187	6.5%
139% to 200%	96	3.3%
201% to 400%	43	1.5%
Above 400%	16	0.6%
Unknown	183	6.3%
Total Patients	2,891	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	78	2.7%
Black	488	16.9%
White (Incl. Hispanic)	1,739	60.2%
Nat. Amer / AK Native	25	0.9%
More Than One Race	94	3.3%
Other / Unknown	467	16.2%
Total Patients	2,891	100%
Ethnicity		
Hispanic	727	25.1%
Non-Hispanic	1,935	66.9%
Unknown	229	7.9%
Total Patients	2,891	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	7	12

PATIENT COVERAGE	Patients	% of All Patients
Medicare	98	3.4%
Medicare - Managed Care	58	2.0%
Medi-Cal	1,223	42.3%
Medi-Cal - Managed Care	911	31.5%
County Indigent / CMSP / MISP	1	0.0%
Private Insurance	77	2.7%
Covered California	16	0.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	272	9.4%
Free	235	8.1%
All Other Payers	0	0.0%
Total Patients	2,891	100%

Episodic Programs	Patients
BCCCP	7
CHDP	0
Family PACT	13
Other County Programs	5
Children's Treatment Program	0
Other Payer - covered by a grant	3
Total Episodic Patients (duplicated)	28

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	277	$ 63,341	$ 24,004	$ 39,337	62.1%	$ 229	$ 142
Medicare - Managed Care	153	$ 21,641	$ 29	$ 21,612	99.9%	$ 141	$ 141
Medi-Cal	4,131	$ 829,050	$ 35,330	$ 793,720	95.7%	$ 201	$ 192
Medi-Cal - Managed Care	2,315	$ 619,527	$ 36,098	$ 583,429	94.2%	$ 268	$ 252
County Indigent/CMSP/MISP	1	$ 160	$ 80	$ 80	50.0%	$ 160	$ 80
Private Insurance	160	$ 40,543	$ 22,061	$ 18,482	45.6%	$ 253	$ 116
Covered California	29	$ 2,482	$ 993	$ 1,489	60.0%	$ 86	$ 51
Self-Pay/ Sliding Fee	485	$ 88,887	$ 57,489	$ 31,398	35.3%	$ 183	$ 65
Non-Pay (Free)	303	$ 1,202	$ 1,202	$ 0	0.0%	$ 4	$ 0
Breast Cancer	7	$ 989	$ 731	$ 258	26.1%	$ 141	$ 37
Child Health & Disability Prog (CHDP)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Family Pact	14	$ 2,877	$ 1,045	$ 1,832	63.7%	$ 206	$ 131
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$ 0
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Other County Programs	9	$ 2,220	$ 475	$ 1,745	78.6%	$ 247	$ 194
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.00
Total	7,884	$ 1,672,919	$ 179,537	$ 1,493,382	89.3%	$ 212	$ 189

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,672,919	100.0%
- Write-Offs & Adjustments	$ 179,537	10.7%
Net Revenue (Collected)	$ 1,493,382	89.3%
+ Other Revenue Sources	$ 814,638	48.7%
Total Operating Revenue	$ 2,308,020	138.0%
- Operating Expenses	$ 1,852,609	110.7%
Net Income from Operations	$ 455,411	27.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 37,418	20.8%
Free/Complimentary	$ 1,202	0.7%
Contractual Adjustments	$ 120,846	67.3%
Bad Debts	$ 20,071	11.2%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 179,537	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 234.98	$ 213.13
Total Op Rev Per Encounter	$ 292.75	$ 221.93
Operating Margin	19.7%	4.0%
Cost-to-Charges	110.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 972,142	52.5%
Contract Services - Prof.	$ 231,259	12.5%
Supplies - Medical & Dental	$ 168,882	9.1%
Supplies - Office	$ 7,215	0.4%
Outpatient Care Services	$ 74,914	4.0%
Rent / Depreciation / Interest	$ 31,132	1.7%
Utilities	$ 25,353	1.4%
Continuing Education	$ 1,268	0.1%
Information Technology	$ 7,452	0.4%
All Others	$ 332,992	18.0%
Total Expenses	$ 1,852,609	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 705,447	86.6%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 594	0.1%
Donations & Contributions	$ 0	0.0%
Other Income	$ 108,597	13.3%
Total Other Revenue	$ 814,638	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374404	Rural (95-210)	No
Clinic Name	ESCONDIDO FAMILY MEDICINE	Encounter Volume	5,000 - 9,999 enctr
Address	255 N ASH ST	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92027	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	3,980	77.8%
Evaluation and Management (new patient)	517	10.1%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1	0.0%
Preventive Medicine (infant, child, adolescent)	223	4.4%
Preventive Medicine (adults)	372	7.3%
Counseling	0	0.0%
Integumentary System	2	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	20	0.4%
Total Encounters by Service	5,115	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	61
HIV Testing	51
Pap Smear	51
Contraceptive Management	211
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	110
Hemophilus Influenza B (Hib)	38
Hepatitis A	41
Hepatitis B	50
HepB and Hib	0
Influenza Virus Vaccine	177
Measles, Mumps and Rubella and Varicella	42
Pneumococcal	62
Poliovirus	47
Varicella	38

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.60	47.6%	2,000	39.1%	3,333.33
Physician Assistants	0.66	52.4%	3,115	60.9%	4,719.70
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.26	100%	5,115	100%	4,059.52

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	8	0.4%	9	0.4%
From 1 to 4 years	41	2.0%	33	1.6%
From 5 to 12 years	77	3.8%	86	4.3%
From 13 to 14 years	18	0.9%	13	0.6%
From 15 to 19 years	52	2.6%	59	2.9%
From 20 to 34 years	166	8.2%	279	13.8%
From 35 to 44 years	97	4.8%	145	7.2%
From 45 to 64 years	341	16.9%	407	20.1%
65 years and older	79	3.9%	112	5.5%
Total Patients	879	43.5%	1,143	56.5%

Poverty Level	All Patients	% of Total
Under 100%	973	48.1%
100% to 138%	90	4.5%
139% to 200%	45	2.2%
201% to 400%	21	1.0%
Above 400%	9	0.4%
Unknown	884	43.7%
Total Patients	2,022	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	114	5.6%
Black	84	4.2%
White (Incl. Hispanic)	1,635	80.9%
Nat. Amer / AK Nativ	11	0.5%
More Than One Race	16	0.8%
Other / Unknown	162	8.0%
Total Patients	2,022	100%
Ethnicity		
Hispanic	989	48.9%
Non-Hispanic	846	41.8%
Unknown	187	9.2%
Total Patients	2,022	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	18	37

PATIENT COVERAGE	Patients	% of All Patients
Medicare	141	7.0%
Medicare - Managed Care	108	5.3%
Medi-Cal	101	5.0%
Medi-Cal - Managed Care	1,309	64.7%
County Indigent / CMSP / MI	1	0.0%
Private Insurance	101	5.0%
Covered California	153	7.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	108	5.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,022	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	4
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	4

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	414	$ 79,075	$ 46,276	$ 32,799	41.5%	$ 191	$ 79
Medicare - Managed Care	414	$ 184,134	$ 71,248	$ 112,886	61.3%	$ 445	$ 273
Medi-Cal	201	$ 134,516	$ (560,555)	$ 695,071	516.7%	$ 669	$ 3,458
Medi-Cal - Managed Care	3,290	$ 1,195,562	$ 625,381	$ 570,181	47.7%	$ 363	$ 173
County Indigent/CMSP/MISP	1	$ 125	$ 29	$ 96	76.8%	$ 125	$ 96
Private Insurance	223	$ 45,498	$ 26,552	$ 18,946	41.6%	$ 204	$ 85
Covered California	398	$ 85,042	$ 23,200	$ 61,842	72.7%	$ 214	$ 155
Self-Pay/ Sliding Fee	148	$ 38,866	$ 14,232	$ 24,634	63.4%	$ 263	$ 166
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	1	$ 132	$ 72	$ 60	45.5%	$ 132	$ 60
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	25	$ 5,961	$ 2,211	$ 3,750	62.9%	$ 238	$ 150
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	5,115	$ 1,768,911	$ 248,646	$ 1,520,265	85.9%	$ 346	$ 297

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,768,911	100.0%
- Write-Offs & Adjustments	$ 248,646	14.1%
Net Revenue (Collected)	$ 1,520,265	85.9%
+ Other Revenue Sources	$ 674,169	38.1%
Total Operating Revenue	$ 2,194,434	124.1%
- Operating Expenses	$ 1,401,236	79.2%
Net Income from Operations	$ 793,198	44.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 12,436	5.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 645,707	259.7%
Bad Debts	$ 1,796	0.7%
Reconciliation	$ (412,444)	-165.9%
Other Adjustments	$ 1,151	0.5%
Total Write-offs & Adjustmer	$ 248,646	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 273.95	$ 213.13
Total Op Rev Per Encounter	$ 429.02	$ 221.93
Operating Margin	36.1%	4.0%
Cost-to-Charges	79.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,023,330	73.0%
Contract Services - Prof.	$ 44,311	3.2%
Supplies - Medical & Dental	$ 46,117	3.3%
Supplies - Office	$ 3,552	0.3%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 68,664	4.9%
Utilities	$ 75,772	5.4%
Continuing Education	$ 32	0.0%
Information Technology	$ 46,827	3.3%
All Others	$ 92,631	6.6%
Total Expenses	$ 1,401,236	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 280,601	41.6%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 10,726	1.6%
Local	$ 0	0.0%
Private	$ 60,768	9.0%
Donations & Contributions	$ 25,522	3.8%
Other Income	$ 296,552	44.0%
Total Other Revenue	$ 674,169	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374478	Rural (95-210)	No
Clinic Name	EUCLID MEDICAL AND MENTAL HEALTH SERVICES	Encounter Volume	20,000 - 39,999 enctr
Address	1733 EUCLID AVE	Congressional District	51
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	LA MESA/ROLANDO SOUTH
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	24,412	100.0%	Poliovirus	0
Total Encounters by Service	24,412	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.50	100.0%	24,412	100.0%	48,824.00
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.50	100%	24,412	100%	48,824.00

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	0	0.0%	0	0.0%
From 20 to 34 years	0	0.0%	0	0.0%
From 35 to 44 years	320	62.9%	189	37.1%
From 45 to 64 years	0	0.0%	0	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	320	62.9%	189	37.1%

Poverty Level	All Patients	% of Total
Under 100%	-	0.0%
100% to 138%	-	0.0%
139% to 200%	-	0.0%
201% to 400%	-	0.0%
Above 400%	-	0.0%
Unknown	509	100.0%
Total Patients	509	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	0	0.0%
Black	0	0.0%
White (Incl. Hispanic)	0	0.0%
Nat. Amer / AK Nativ	0	0.0%
More Than One Race	0	0.0%
Other / Unknown	509	100.0%
Total Patients	509	100%
Ethnicity		
Hispanic	0	0.0%
Non-Hispanic	0	0.0%
Unknown	509	0.0%
Total Patients	509	0%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	0	0.0%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	0	0.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	0	0.0%
Free	0	0.0%
All Other Payers	509	100.0%
Total Patients	509	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medi-Cal	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	24,412	$ 2,660,065	$ 1,000	$ 2,659,065	100.0%	$ 109	$ 109
Total	24,412	$ 2,660,065	$ 1,000	$ 2,659,065	100.0%	$ 109	$ 109

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,660,065	100.0%
- Write-Offs & Adjustments	$ 1,000	0.0%
Net Revenue (Collected)	$ 2,659,065	100.0%
+ Other Revenue Sources	$ 0	0.0%
Total Operating Revenue	$ 2,659,065	100.0%
- Operating Expenses	$ 2,404,181	90.4%
Net Income from Operations	$ 254,884	9.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,000	100.0%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,000	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 98.48	$ 213.13
Total Op Rev Per Encounter	$ 108.92	$ 221.93
Operating Margin	9.6%	4.0%
Cost-to-Charges	90.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 448,635	18.7%
Contract Services - Prof.	$ 76,919	3.2%
Supplies - Medical & Dental	$ 129,484	5.4%
Supplies - Office	$ 25,465	1.1%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 139,335	5.8%
Utilities	$ 18,417	0.8%
Continuing Education	$ 0	0.0%
Information Technology	$ 19,785	0.8%
All Others	$ 1,546,141	64.3%
Total Expenses	$ 2,404,181	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 0	0%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374446	Rural (95-210)	No
Clinic Name	FALLBROOK FAMILY HEALTH CENTER	Encounter Volume	20,000 - 39,999 enctr
Address	1328 S MISSION RD	Congressional District	50
		State Senate District	38
City	FALLBROOK	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92028	MSSA Name:	BONSALL/CAMP PENDLETON/FALLBROOK/LIVE OAK PARK/RAINBOW/SAN LUIS REY HEIGHTS/WINTERWARM
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	13,173	54.2%
Evaluation and Management (new patient)	1,514	6.2%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1,232	5.1%
Preventive Medicine (infant, child, adolescent)	624	2.6%
Preventive Medicine (adults)	480	2.0%
Counseling	0	0.0%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	7,051	29.0%
All Other Services (not included in above)	245	1.0%
Total Encounters by Service	24,319	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	2
HIV Testing	360
Pap Smear	80
Contraceptive Management	59
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	302
Hemophilus Influenza B (Hib)	117
Hepatitis A	207
Hepatitis B	112
HepB and Hib	0
Influenza Virus Vaccine	840
Measles, Mumps and Rubella and Varicella	219
Pneumococcal	140
Poliovirus	127
Varicella	113

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.74	33.1%	6,720	27.6%	2,452.55
Physician Assistants	0.32	3.9%	1,169	4.8%	3,653.13
Family Nurse Practitioners	2.28	27.5%	5,513	22.7%	2,417.98
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.09	25.2%	7,054	29.0%	3,375.12
All Other Primary Care Providers	0.85	10.3%	3,863	15.9%	4,544.71
Total	8.28	100%	24,319	100%	2,937.08

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	75	1.2%
From 1 to 4 years	90	1.4%	323	5.1%
From 5 to 12 years	330	5.2%	522	8.3%
From 13 to 14 years	70	1.1%	120	1.9%
From 15 to 19 years	168	2.7%	411	6.5%
From 20 to 34 years	230	3.7%	1,305	20.7%
From 35 to 44 years	153	2.4%	654	10.4%
From 45 to 64 years	340	5.4%	1,156	18.4%
65 years and older	100	1.6%	249	4.0%
Total Patients	1,481	23.5%	4,815	76.5%

Poverty Level	All Patients	% of Total
Under 100%	-	0.0%
100% to 138%	2,416	38.4%
139% to 200%	96	1.5%
201% to 400%	26	0.4%
Above 400%	2	0.0%
Unknown	3,756	59.7%
Total Patients	6,296	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	108	1.7%
Black	102	1.6%
White (Incl. Hispanic)	6,004	95.4%
Nat. Amer / AK Nativ	13	0.2%
More Than One Race	22	0.3%
Other / Unknown	47	0.7%
Total Patients	6,296	100%
Ethnicity		
Hispanic	4,487	71.3%
Non-Hispanic	1,794	28.5%
Unknown	15	0.2%
Total Patients	6,296	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	101	431

PATIENT COVERAGE	Patients	% of All Patients
Medicare	141	2.2%
Medicare - Managed Care	119	1.9%
Medi-Cal	2,514	39.9%
Medi-Cal - Managed Care	1,884	29.9%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	408	6.5%
Covered California	26	0.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,204	19.1%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	6,296	100%

Episodic Programs	Patients
BCCCP	3
CHDP	44
Family PACT	338
Other County Programs	99
Children's Treatment Program	19
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	503

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	644	$ 175,547	$ 99,254	$ 76,293	43.5%	$ 273	$ 118
Medicare - Managed Care	525	$ 65,653	$ 50,382	$ 15,271	23.3%	$ 125	$ 29
Medi-Cal	8,758	$ 2,230,352	$ 1,427,449	$ 802,903	36.0%	$ 255	$ 92
Medi-Cal - Managed Care	8,461	$ 1,226,247	$ 1,098,186	$ 128,061	10.4%	$ 145	$ 15
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	1,329	$ 152,213	$ 88,171	$ 64,042	42.1%	$ 115	$ 48
Covered California	68	$ 8,557	$ 3,400	$ 5,157	60.3%	$ 126	$ 76
Self-Pay/ Sliding Fee	3,115	$ 413,050	$ 244,752	$ 168,298	40.7%	$ 133	$ 54
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	314	$ 31,718	$ 24,033	$ 7,685	24.2%	$ 101	$ 24
Child Health & Disability Proc	109	$ 22,961	$ 17,477	$ 5,484	23.9%	$ 211	$ 50
Family Pact	937	$ 176,723	$ 72,078	$ 104,645	59.2%	$ 189	$ 112
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	59	$ 10,861	$ 3,163	$ 7,698	70.9%	$ 184	$ 130
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	24,319	$ 4,513,882	$ 3,128,345	$ 1,385,537	30.7%	$ 186	$ 57

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,513,882	100.0%
- Write-Offs & Adjustments	$ 3,128,345	69.3%
Net Revenue (Collected)	$ 1,385,537	30.7%
+ Other Revenue Sources	$ 1,989,856	44.1%
Total Operating Revenue	$ 3,375,393	74.8%
- Operating Expenses	$ 4,385,643	97.2%
Net Income from Operations	$ (1,010,250)	-22.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 244,752	7.8%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 2,883,593	92.2%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 3,128,345	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 180.34	$ 213.13
Total Op Rev Per Encounter	$ 138.80	$ 221.93
Operating Margin	-29.9%	4.0%
Cost-to-Charges	97.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,055,296	46.9%
Contract Services - Prof.	$ 496,695	11.3%
Supplies - Medical & Dental	$ 118,713	2.7%
Supplies - Office	$ 16,268	0.4%
Outpatient Care Services	$ 59,140	1.3%
Rent / Depreciation / Interest	$ 390,520	8.9%
Utilities	$ 46,551	1.1%
Continuing Education	$ 3,627	0.1%
Information Technology	$ 0	0.0%
All Others	$ 1,198,833	27.3%
Total Expenses	$ 4,385,643	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 998,228	50.2%
State Other	$ 40,261	2.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 58,597	2.9%
Local	$ 140,000	7.0%
Private	$ 675,375	33.9%
Donations & Contributions	$ 8,250	0.4%
Other Income	$ 69,145	3.5%
Total Other Revenue	$ 1,989,856	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374518	Rural (95-210)	No
Clinic Name	FAMILYHEALTH AT CITY COLLEGE	Encounter Volume	5,000 - 9,999 enctr
Address	1550 BROADWAY	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS

Report Period Begin to End D	1/1/2015	to	12/31/2015		
Clinic County	SAN DIEGO			**Responder Status**	**Responder**
Community/Free	FQHC			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	2,320	44.3%	Mammogram	174
Evaluation and Management (new patient)	329	6.3%	HIV Testing	880
Hospital Related Services	0	0.0%	Pap Smear	153
Case Management Services	0	0.0%	Contraceptive Management	21
Medicine - Special Services	442	8.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	104	2.0%	DTaP, DTP, Diphtheria and Tetanus	372
Preventive Medicine (adults)	124	2.4%	Hemophilus Influenza B (Hib)	0
Counseling	5	0.1%	Hepatitis A	17
Integumentary System	8	0.2%	Hepatitis B	50
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,850	35.4%	Influenza Virus Vaccine	309
Family Planning "Z" codes	1	0.0%	Measles, Mumps and Rubella and Varicella	22
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	95
All Other Services (not included in above)	49	0.9%	Poliovirus	7
Total Encounters by Service	5,232	100%	Varicella	19

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.50	25.1%	1,127	21.5%	2,254.00
Physician Assistants	0.02	1.0%	111	2.1%	5,550.00
Family Nurse Practitioners	0.97	48.7%	3,623	69.2%	3,735.05
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.50	25.1%	371	7.1%	742.00
Total	1.99	100%	5,232	100%	2,629.15

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	7	0.3%	7	0.3%
From 1 to 4 years	21	0.8%	26	1.1%
From 5 to 12 years	26	1.1%	31	1.3%
From 13 to 14 years	7	0.3%	6	0.2%
From 15 to 19 years	39	1.6%	78	3.2%
From 20 to 34 years	438	17.7%	694	28.1%
From 35 to 44 years	191	7.7%	207	8.4%
From 45 to 64 years	369	14.9%	272	11.0%
65 years and older	25	1.0%	27	1.1%
Total Patients	1,123	45.4%	1,348	54.6%

Poverty Level	All Patients	% of Total
Under 100%	1,943	78.6%
100% to 138%	294	11.9%
139% to 200%	118	4.8%
201% to 400%	55	2.2%
Above 400%	16	0.6%
Unknown	45	1.8%
Total Patients	2,471	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	119	4.8%
Black	357	14.4%
White (Incl. Hispanic)	1,558	63.1%
Nat. Amer / AK Nativ	19	0.8%
More Than One Race	103	4.2%
Other / Unknown	315	12.7%
Total Patients	2,471	100%
Ethnicity		
Hispanic	990	40.1%
Non-Hispanic	1,399	56.6%
Unknown	82	3.3%
Total Patients	2,471	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	11	17

PATIENT COVERAGE	Patients	% of All Patients
Medicare	83	3.4%
Medicare - Managed Care	28	1.1%
Medi-Cal	454	18.4%
Medi-Cal - Managed Care	1,244	50.3%
County Indigent / CMSP / MI	1	0.0%
Private Insurance	89	3.6%
Covered California	27	1.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	457	18.5%
Free	88	3.6%
All Other Payers	0	0.0%
Total Patients	2,471	100%

Episodic Programs	Patients
BCCCP	19
CHDP	1
Family PACT	104
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	124

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	254	$ 59,258	$ 25,731	$ 33,527	56.6%	$ 233	$ 132
Medicare - Managed Care	83	$ 8,768	$ 14	$ 8,754	99.8%	$ 106	$ 105
Medi-Cal	1,045	$ 216,616	$ (25,131)	$ 241,747	111.6%	$ 207	$ 231
Medi-Cal - Managed Care	2,877	$ 628,449	$ 37,754	$ 590,695	94.0%	$ 218	$ 205
County Indigent/CMSP/MISP	1	$ 191	$ 95	$ 96	50.3%	$ 191	$ 96
Private Insurance	116	$ 31,173	$ 17,155	$ 14,018	45.0%	$ 269	$ 121
Covered California	51	$ 7,263	$ 2,905	$ 4,358	60.0%	$ 142	$ 85
Self-Pay/ Sliding Fee	492	$ 72,999	$ 54,702	$ 18,297	25.1%	$ 148	$ 37
Non-Pay (Free)	137	$ 1,380	$ 1,380	$ 0	0.0%	$ 10	$
Breast Cancer	19	$ 3,033	$ 2,126	$ 907	29.9%	$ 160	$ 48
Child Health & Disability Proc	1	$ 374	$ 280	$ 94	25.1%	$ 374	$ 94
Family Pact	156	$ 37,678	$ 14,378	$ 23,300	61.8%	$ 242	$ 149
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	5,232	$ 1,067,182	$ 131,389	$ 935,793	87.7%	$ 204	$ 179

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,067,182	100.0%
- Write-Offs & Adjustments	$ 131,389	12.3%
Net Revenue (Collected)	$ 935,793	87.7%
+ Other Revenue Sources	$ 739,820	69.3%
Total Operating Revenue	$ 1,675,613	157.0%
- Operating Expenses	$ 1,793,449	168.1%
Net Income from Operations	$ (117,836)	-11.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 40,832	31.1%
Free/Complimentary	$ 1,380	1.1%
Contractual Adjustments	$ 75,307	57.3%
Bad Debts	$ 13,870	10.6%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 131,389	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 342.78	$ 213.13
Total Op Rev Per Encounter	$ 320.26	$ 221.93
Operating Margin	-7.0%	4.0%
Cost-to-Charges	168.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 791,804	44.1%
Contract Services - Prof.	$ 146,014	8.1%
Supplies - Medical & Dental	$ 108,039	6.0%
Supplies - Office	$ 11,244	0.6%
Outpatient Care Services	$ 62,609	3.5%
Rent / Depreciation / Interest	$ 240,707	13.4%
Utilities	$ 52,842	2.9%
Continuing Education	$ 255	0.0%
Information Technology	$ 10,510	0.6%
All Others	$ 369,425	20.6%
Total Expenses	$ 1,793,449	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 689,767	93.2%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 10,287	1.4%
Local	$ 0	0.0%
Private	$ 2,083	0.3%
Donations & Contributions	$ 0	0.0%
Other Income	$ 37,683	5.1%
Total Other Revenue	$ 739,820	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374539	Rural (95-210)	No
Clinic Name	FAMILY HEALTH ON COMMERCIAL	Encounter Volume	1 - 4,999 enctr
Address	2325 COMMERCIAL ST	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92113	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS

Report Period Begin to End D 6/19/2015 to 12/31/2015

Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	1,391	52.6%
Evaluation and Management (new patient)	158	6.0%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	24	0.9%
Preventive Medicine (infant, child, adolescent)	138	5.2%
Preventive Medicine (adults)	33	1.2%
Counseling	6	0.2%
Integumentary System	5	0.2%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	869	32.9%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	20	0.8%
Total Encounters by Service	2,644	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	54
HIV Testing	302
Pap Smear	55
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	87
Hemophilus Influenza B (Hib)	2
Hepatitis A	17
Hepatitis B	17
HepB and Hib	0
Influenza Virus Vaccine	124
Measles, Mumps and Rubella and Varicella	24
Pneumococcal	31
Poliovirus	4
Varicella	12

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.05	33.3%	861	32.6%	17,220.00
Physician Assistants	0.10	66.7%	1,767	66.8%	17,670.00
Family Nurse Practitioners	0	0.0%	16	0.6%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.15	100%	2,644	100%	17,626.67

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	14	0.9%	16	1.0%
From 1 to 4 years	45	2.9%	36	2.3%
From 5 to 12 years	75	4.8%	65	4.1%
From 13 to 14 years	14	0.9%	14	0.9%
From 15 to 19 years	32	2.0%	66	4.2%
From 20 to 34 years	178	11.4%	344	21.9%
From 35 to 44 years	101	6.4%	159	10.1%
From 45 to 64 years	153	9.8%	202	12.9%
65 years and older	21	1.3%	33	2.1%
Total Patients	633	40.4%	935	59.6%

Poverty Level	All Patients	% of Total
Under 100%	1,296	82.7%
100% to 138%	159	10.1%
139% to 200%	56	3.6%
201% to 400%	31	2.0%
Above 400%	4	0.3%
Unknown	22	1.4%
Total Patients	1,568	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	37	2.4%
Black	146	9.3%
White (Incl. Hispanic)	1,140	72.7%
Nat. Amer / AK Nativ	5	0.3%
More Than One Race	50	3.2%
Other / Unknown	190	12.1%
Total Patients	1,568	100%
Ethnicity		
Hispanic	1,148	73.2%
Non-Hispanic	405	25.8%
Unknown	15	1.0%
Total Patients	1,568	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	6	10

PATIENT COVERAGE	Patients	% of All Patients
Medicare	43	2.7%
Medicare - Managed Care	23	1.5%
Medi-Cal	308	19.6%
Medi-Cal - Managed Care	797	50.8%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	32	2.0%
Covered California	17	1.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	335	21.4%
Free	13	0.8%
All Other Payers	0	0.0%
Total Patients	1,568	100%

Episodic Programs	Patients
BCCCP	22
CHDP	1
Family PACT	55
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	78

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	91	$ 21,328	$ 8,010	$ 13,318	62.4%	$ 234	$ 146
Medicare - Managed Care	43	$ 6,510	$ 4	$ 6,506	99.9%	$ 151	$ 151
Medi-Cal	530	$ 98,749	$ (5,204)	$ 103,953	105.3%	$ 186	$ 196
Medi-Cal - Managed Care	1,362	$ 255,164	$ 7,615	$ 247,549	97.0%	$ 187	$ 182
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	57	$ 11,877	$ 4,467	$ 7,410	62.4%	$ 208	$ 130
Covered California	28	$ 4,664	$ 1,854	$ 2,810	60.2%	$ 167	$ 100
Self-Pay/ Sliding Fee	404	$ 63,804	$ 50,657	$ 13,147	20.6%	$ 158	$ 33
Non-Pay (Free)	18	$ 190	$ 190	$ 0	0.0%	$ 11	$
Breast Cancer	25	$ 4,612	$ 3,228	$ 1,384	30.0%	$ 184	$ 55
Child Health & Disability Proc	1	$ 177	$ 133	$ 44	24.9%	$ 177	$ 44
Family Pact	85	$ 18,197	$ 7,240	$ 10,957	60.2%	$ 214	$ 129
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	2,644	$ 485,272	$ 78,194	$ 407,078	83.9%	$ 184	$ 154

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 485,272	100.0%
- Write-Offs & Adjustments	$ 78,194	16.1%
Net Revenue (Collected)	$ 407,078	83.9%
+ Other Revenue Sources	$ 50,044	10.3%
Total Operating Revenue	$ 457,122	94.2%
- Operating Expenses	$ 980,152	202.0%
Net Income from Operations	$ (523,030)	-107.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 38,522	49.3%
Free/Complimentary	$ 190	0.2%
Contractual Adjustments	$ 27,347	35.0%
Bad Debts	$ 12,135	15.5%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 78,194	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 370.71	$ 213.13
Total Op Rev Per Encounter	$ 172.89	$ 221.93
Operating Margin	-114.4%	4.0%
Cost-to-Charges	202.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 244,697	25.0%
Contract Services - Prof.	$ 327,457	33.4%
Supplies - Medical & Dental	$ 66,533	6.8%
Supplies - Office	$ 8,401	0.9%
Outpatient Care Services	$ 21,331	2.2%
Rent / Depreciation / Interest	$ 99,499	10.2%
Utilities	$ 29,130	3.0%
Continuing Education	$ 0	0.0%
Information Technology	$ 10,373	1.1%
All Others	$ 172,731	17.6%
Total Expenses	$ 980,152	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 35,741	71.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 187	0.4%
Donations & Contributions	$ 0	0.0%
Other Income	$ 14,116	28.2%
Total Other Revenue	$ 50,044	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374519	Rural (95-210)	No
Clinic Name	GRANGER SCHOOL BASED HEALTH CENTER	Encounter Volume	1 - 4,999 enctr
Address	2101 GRANGER AVE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	2,133	75.9%
Evaluation and Management (new patient)	224	8.0%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	157	5.6%
Preventive Medicine (infant, child, adolescent)	33	1.2%
Preventive Medicine (adults)	2	0.1%
Counseling	0	0.0%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	170	6.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	93	3.3%
Total Encounters by Service	2,812	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	1
HIV Testing	0
Pap Smear	0
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	56
Hemophilus Influenza B (Hib)	0
Hepatitis A	26
Hepatitis B	10
HepB and Hib	0
Influenza Virus Vaccine	198
Measles, Mumps and Rubella and Varicella	13
Pneumococcal	33
Poliovirus	22
Varicella	17

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.00	100.0%	2,812	100.0%	2,812.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.00	100%	2,812	100%	2,812.00

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	4	0.4%	2	0.2%
From 5 to 12 years	37	3.8%	42	4.3%
From 13 to 14 years	18	1.9%	18	1.9%
From 15 to 19 years	28	2.9%	42	4.3%
From 20 to 34 years	86	8.9%	110	11.3%
From 35 to 44 years	32	3.3%	51	5.3%
From 45 to 64 years	96	9.9%	204	21.0%
65 years and older	74	7.6%	127	13.1%
Total Patients	375	38.6%	596	61.4%

Poverty Level	All Patients	% of Total
Under 100%	221	22.8%
100% to 138%	38	3.9%
139% to 200%	23	2.4%
201% to 400%	15	1.5%
Above 400%	-	0.0%
Unknown	674	69.4%
Total Patients	971	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	607	62.5%
Black	29	3.0%
White (Incl. Hispanic)	48	4.9%
Nat. Amer / AK Nativ	2	0.2%
More Than One Race	0	0.0%
Other / Unknown	285	29.4%
Total Patients	971	100%
Ethnicity		
Hispanic	254	26.2%
Non-Hispanic	694	71.5%
Unknown	23	2.4%
Total Patients	971	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	8	20

PATIENT COVERAGE	Patients	% of All Patients
Medicare	111	11.4%
Medicare - Managed Care	54	5.6%
Medi-Cal	152	15.7%
Medi-Cal - Managed Care	456	47.0%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	13	1.3%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	185	19.1%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	971	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	37
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	37

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	188	$ 36,565	$ 182	$ 36,383	99.5%	$ 194	$ 194
Medicare - Managed Care	108	$ 6,544	$ 79	$ 6,465	98.8%	$ 61	$ 60
Medi-Cal	488	$ 17,363	$ 5,847	$ 11,516	66.3%	$ 36	$ 24
Medi-Cal - Managed Care	1,598	$ 277,322	$ 579	$ 276,743	99.8%	$ 174	$ 173
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	22	$ 7,325	$ 240	$ 7,085	96.7%	$ 333	$ 322
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	313	$ 32,010	$ 18,668	$ 13,342	41.7%	$ 102	$ 43
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	45	$ 5,512	$ 604	$ 4,908	89.0%	$ 122	$ 109
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	50	$ 4,365	$ 65	$ 4,300	98.5%	$ 87	$ 86
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	2,812	$ 387,006	$ 26,264	$ 360,742	93.2%	$ 138	$ 128

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 387,006	100.0%
- Write-Offs & Adjustments	$ 26,264	6.8%
Net Revenue (Collected)	$ 360,742	93.2%
+ Other Revenue Sources	$ 0	0.0%
Total Operating Revenue	$ 360,742	93.2%
- Operating Expenses	$ 264,463	68.3%
Net Income from Operations	$ 96,279	24.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 18,668	71.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 7,596	28.9%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 26,264	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 94.05	$ 213.13
Total Op Rev Per Encounter	$ 128.29	$ 221.93
Operating Margin	26.7%	4.0%
Cost-to-Charges	68.3%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 212,827	80.5%
Contract Services - Prof.	$ 11,613	4.4%
Supplies - Medical & Dental	$ 7,655	2.9%
Supplies - Office	$ 1,247	0.5%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 2,320	0.9%
Utilities	$ 1,025	0.4%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 27,776	10.5%
Total Expenses	$ 264,463	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 0	0%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374260	Rural (95-210)	No
Clinic Name	GROSSMONT SPRING VALLEY FAMILY HEALTH CENTER	Encounter Volume	40,000 - 59,999 enctr
Address	8788 JAMACHA RD	Congressional District	53
		State Senate District	40
City	SPRING VALLEY	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	91977	MSSA Name:	CALAVO GARDENS/CASA DE ORO/COTTONWOOD/GROSSMONT/HOMELANDS/LEMON GROVE CENTRAL AND NORTH/MOUNT HELIX/
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	11,110	25.0%	Mammogram	865
Evaluation and Management (new patient)	903	2.0%	HIV Testing	2,125
Hospital Related Services	1	0.0%	Pap Smear	646
Case Management Services	0	0.0%	Contraceptive Management	125
Medicine - Special Services	3,778	8.5%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,819	4.1%	DTaP, DTP, Diphtheria and Tetanus	1,753
Preventive Medicine (adults)	318	0.7%	Hemophilus Influenza B (Hib)	217
Counseling	1,691	3.8%	Hepatitis A	281
Integumentary System	101	0.2%	Hepatitis B	269
Maternity Care and Delivery	249	0.6%	HepB and Hib	0
Pathology / Laboratory	9,380	21.1%	Influenza Virus Vaccine	1,126
Family Planning "Z" codes	3,038	6.8%	Measles, Mumps and Rubella and Varicella	228
Dental encounters (CDT codes)	3,702	8.3%	Pneumococcal	989
All Other Services (not included in above)	8,425	18.9%	Poliovirus	67
Total Encounters by Service	44,515	100%	Varicella	102

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.57	27.8%	18,507	41.6%	3,322.62
Physician Assistants	0.37	1.8%	1,920	4.3%	5,189.19
Family Nurse Practitioners	0.75	3.7%	2,920	6.6%	3,893.33
Cert Nurse Midwives	0	0.0%	63	0.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.54	12.7%	10,642	23.9%	4,189.76
All Other Primary Care Providers	10.84	54.0%	10,463	23.5%	965.22
Total	20.07	100%	44,515	100%	2,217.99

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	240	1.7%	248	1.7%
From 1 to 4 years	679	4.7%	630	4.3%
From 5 to 12 years	937	6.5%	882	6.1%
From 13 to 14 years	173	1.2%	206	1.4%
From 15 to 19 years	361	2.5%	563	3.9%
From 20 to 34 years	868	6.0%	2,779	19.1%
From 35 to 44 years	515	3.5%	1,102	7.6%
From 45 to 64 years	1,502	10.3%	2,099	14.4%
65 years and older	260	1.8%	482	3.3%
Total Patients	5,535	38.1%	8,991	61.9%

Poverty Level	All Patients	% of Total
Under 100%	11,602	79.9%
100% to 138%	1,522	10.5%
139% to 200%	635	4.4%
201% to 400%	194	1.3%
Above 400%	67	0.5%
Unknown	506	3.5%
Total Patients	14,526	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	693	4.8%
Black	1,475	10.2%
White (Incl. Hispanic)	8,187	56.4%
Nat. Amer / AK Nativ	49	0.3%
More Than One Race	398	2.7%
Other / Unknown	3,724	25.6%
Total Patients	14,526	100%
Ethnicity		
Hispanic	7,908	54.4%
Non-Hispanic	5,510	37.9%
Unknown	1,108	7.6%
Total Patients	14,526	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	79	316

PATIENT COVERAGE	Patients	% of All Patients
Medicare	400	2.8%
Medicare - Managed Care	255	1.8%
Medi-Cal	5,473	37.7%
Medi-Cal - Managed Care	5,706	39.3%
County Indigent / CMSP / MIS	1	0.0%
Private Insurance	299	2.1%
Covered California	137	0.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,172	15.0%
Free	79	0.5%
All Other Payers	4	0.0%
Total Patients	14,526	100%

Episodic Programs	Patients
BCCCP	163
CHDP	3
Family PACT	147
Other County Programs	71
Children's Treatment Program	0
Other Payer - covered by a grant	11
Total Episodic Patients (duplicated)	395

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,566	$ 339,076	$ 141,636	$ 197,440	58.2%	$ 217	$ 126
Medicare - Managed Care	1,067	$ 178,399	$ 332	$ 178,067	99.8%	$ 167	$ 167
Medi-Cal	18,487	$ 3,335,597	$ (1,642,697)	$ 4,978,294	149.2%	$ 180	$ 269
Medi-Cal - Managed Care	18,552	$ 4,716,622	$ 583,775	$ 4,132,847	87.6%	$ 254	$ 223
County Indigent/CMSP/MISP	1	$ 46	$ 18	$ 28	60.9%	$ 46	$ 28
Private Insurance	818	$ 198,964	$ 116,050	$ 82,914	41.7%	$ 243	$ 101
Covered California	325	$ 40,206	$ 17,170	$ 23,036	57.3%	$ 124	$ 71
Self-Pay/ Sliding Fee	3,075	$ 512,029	$ 359,839	$ 152,190	29.7%	$ 167	$ 49
Non-Pay (Free)	126	$ 13,941	$ 13,941	$ 0	0.0%	$ 111	$
Breast Cancer	188	$ 28,385	$ 19,993	$ 8,392	29.6%	$ 151	$ 45
Child Health & Disability Proc	10	$ 3,108	$ 2,055	$ 1,053	33.9%	$ 311	$ 105
Family Pact	222	$ 58,508	$ 21,763	$ 36,745	62.8%	$ 264	$ 166
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	73	$ 4,096	$ 871	$ 3,225	78.7%	$ 56	$ 44
All Other Payers	5	$ 1,195	$ 1,194	$ 1	0.1%	$ 239	$ 0
Total	44,515	$ 9,430,172	$ (364,060)	$ 9,794,232	103.9%	$ 212	$ 220

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 9,430,172	100.0%
- Write-Offs & Adjustments	$ (364,060)	-3.9%
Net Revenue (Collected)	$ 9,794,232	103.9%
+ Other Revenue Sources	$ 1,856,612	19.7%
Total Operating Revenue	$ 11,650,844	123.5%
- Operating Expenses	$ 8,486,082	90.0%
Net Income from Operations	$ 3,164,762	33.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 226,441	-62.2%
Free/Complimentary	$ 13,941	-3.8%
Contractual Adjustments	$ 244,343	-67.1%
Bad Debts	$ 133,398	-36.6%
Reconciliation	$ (982,183)	269.8%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ (364,060)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 190.63	$ 213.13
Total Op Rev Per Encounter	$ 261.73	$ 221.93
Operating Margin	27.2%	4.0%
Cost-to-Charges	90.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 5,799,962	68.3%
Contract Services - Prof.	$ 75,107	0.9%
Supplies - Medical & Dental	$ 737,375	8.7%
Supplies - Office	$ 34,720	0.4%
Outpatient Care Services	$ 314,816	3.7%
Rent / Depreciation / Interest	$ 328,675	3.9%
Utilities	$ 132,894	1.6%
Continuing Education	$ 8,535	0.1%
Information Technology	$ 46,266	0.5%
All Others	$ 1,007,732	11.9%
Total Expenses	$ 8,486,082	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 673,780	36.3%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 719,877	38.8%
Local	$ 0	0.0%
Private	$ 6,408	0.3%
Donations & Contributions	$ 0	0.0%
Other Income	$ 456,547	24.6%
Total Other Revenue	$ 1,856,612	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374534	Rural (95-210)	No
Clinic Name	HILLCREST FAMILY HEALTH CENTER	Encounter Volume	5,000 - 9,999 enctr
Address	4094 4TH AVE	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92103	MSSA Name:	BAY PARK/FIVE POINTS/HILLCREST NORTHWEST/MISSION HILLS/MISSION VALLEY/MORENA/NORMAL HEIGHTS/OLD TOWN
Report Period Begin to End D	6/10/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,814	28.6%	Mammogram	49
Evaluation and Management (new patient)	118	1.9%	HIV Testing	832
Hospital Related Services	0	0.0%	Pap Smear	41
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	952	15.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2	0.0%	DTaP, DTP, Diphtheria and Tetanus	66
Preventive Medicine (adults)	11	0.2%	Hemophilus Influenza B (Hib)	0
Counseling	23	0.4%	Hepatitis A	72
Integumentary System	6	0.1%	Hepatitis B	140
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	3,395	53.5%	Influenza Virus Vaccine	676
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	2
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	136
All Other Services (not included in above)	24	0.4%	Poliovirus	0
Total Encounters by Service	6,345	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.56	47.9%	4,285	67.5%	2,746.79
Physician Assistants	0	0.0%	120	1.9%	0
Family Nurse Practitioners	0.34	10.4%	805	12.7%	2,367.65
Cert Nurse Midwives	0	0.0%	5	0.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.36	41.7%	1,130	17.8%	830.88
Total	3.26	100%	6,345	100%	1,946.32

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	1	0.0%	0	0.0%
From 1 to 4 years	1	0.0%	0	0.0%
From 5 to 12 years	4	0.2%	0	0.0%
From 13 to 14 years	0	0.0%	1	0.0%
From 15 to 19 years	31	1.2%	21	0.8%
From 20 to 34 years	539	20.7%	333	12.8%
From 35 to 44 years	338	13.0%	145	5.6%
From 45 to 64 years	818	31.5%	284	10.9%
65 years and older	46	1.8%	36	1.4%
Total Patients	1,778	68.4%	820	31.6%

Poverty Level	All Patients	% of Total
Under 100%	1,716	66.1%
100% to 138%	307	11.8%
139% to 200%	200	7.7%
201% to 400%	150	5.8%
Above 400%	44	1.7%
Unknown	181	7.0%
Total Patients	2,598	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	130	5.0%
Black	311	12.0%
White (Incl. Hispanic)	1,740	67.0%
Nat. Amer / AK Nativ	27	1.0%
More Than One Race	104	4.0%
Other / Unknown	286	11.0%
Total Patients	2,598	100%
Ethnicity		
Hispanic	932	35.9%
Non-Hispanic	1,518	58.4%
Unknown	148	5.7%
Total Patients	2,598	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	18	51

PATIENT COVERAGE	Patients	% of All Patients
Medicare	160	6.2%
Medicare - Managed Care	94	3.6%
Medi-Cal	251	9.7%
Medi-Cal - Managed Care	1,382	53.2%
County Indigent / CMSP / MI	1	0.0%
Private Insurance	60	2.3%
Covered California	86	3.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	294	11.3%
Free	270	10.4%
All Other Payers	0	0.0%
Total Patients	2,598	100%

Episodic Programs	Patients
BCCCP	8
CHDP	0
Family PACT	77
Other County Programs	416
Children's Treatment Program	0
Other Payer - covered by a grant	3
Total Episodic Patients (duplicated)	504

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	524	$ 167,288	$ 80,081	$ 87,207	52.1%	$ 319	$ 166
Medicare - Managed Care	280	$ 36,999	$ 18	$ 36,981	100.0%	$ 132	$ 132
Medi-Cal	678	$ 154,345	$ (30,277)	$ 184,622	119.6%	$ 228	$ 272
Medi-Cal - Managed Care	2,924	$ 786,535	$ 55,842	$ 730,693	92.9%	$ 269	$ 250
County Indigent/CMSP/MISP	1	$ 171	$ 151	$ 20	11.7%	$ 171	$ 20
Private Insurance	107	$ 29,396	$ 12,264	$ 17,132	58.3%	$ 275	$ 160
Covered California	162	$ 41,788	$ 16,671	$ 25,117	60.1%	$ 258	$ 155
Self-Pay/ Sliding Fee	296	$ 60,368	$ 38,401	$ 21,967	36.4%	$ 204	$ 74
Non-Pay (Free)	453	$ 131,090	$ 131,090	$ 0	0.0%	$ 289	$
Breast Cancer	9	$ 1,443	$ 1,010	$ 433	30.0%	$ 160	$ 48
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	120	$ 32,544	$ 13,017	$ 19,527	60.0%	$ 271	$ 163
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	791	$ 255,707	$ 179,950	$ 75,757	29.6%	$ 323	$ 96
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	6,345	$ 1,697,674	$ 498,218	$ 1,199,456	70.7%	$ 268	$ 189

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,697,674	100.0%
- Write-Offs & Adjustments	$ 498,218	29.3%
Net Revenue (Collected)	$ 1,199,456	70.7%
+ Other Revenue Sources	$ 1,953,477	115.1%
Total Operating Revenue	$ 3,152,933	185.7%
- Operating Expenses	$ 3,215,131	189.4%
Net Income from Operations	$ (62,198)	-3.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 26,931	5.4%
Free/Complimentary	$ 131,090	26.3%
Contractual Adjustments	$ 328,727	66.0%
Bad Debts	$ 11,470	2.3%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 498,218	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 506.72	$ 213.13
Total Op Rev Per Encounter	$ 496.92	$ 221.93
Operating Margin	-2.0%	4.0%
Cost-to-Charges	189.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,656,322	51.5%
Contract Services - Prof.	$ 6,410	0.2%
Supplies - Medical & Dental	$ 754,745	23.5%
Supplies - Office	$ 19,052	0.6%
Outpatient Care Services	$ 189,714	5.9%
Rent / Depreciation / Interest	$ 106,919	3.3%
Utilities	$ 78,261	2.4%
Continuing Education	$ 145	0.0%
Information Technology	$ 21,431	0.7%
All Others	$ 382,132	11.9%
Total Expenses	$ 3,215,131	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 450,099	23.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 261,187	13.4%
Local	$ 0	0.0%
Private	$ 2,633	0.1%
Donations & Contributions	$ 0	0.0%
Other Income	$ 1,239,558	63.5%
Total Other Revenue	$ 1,953,477	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374535	Rural (95-210)	No
Clinic Name	IBARRA FAMILY HEALTH CENTER	Encounter Volume	1 - 4,999 enctr
Address	4874 POLK AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK
Report Period Begin to End D	6/15/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,900	48.7%	Mammogram	125
Evaluation and Management (new patient)	230	5.9%	HIV Testing	505
Hospital Related Services	1	0.0%	Pap Smear	103
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	278	7.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	86	2.2%	DTaP, DTP, Diphtheria and Tetanus	206
Preventive Medicine (adults)	55	1.4%	Hemophilus Influenza B (Hib)	7
Counseling	9	0.2%	Hepatitis A	23
Integumentary System	13	0.3%	Hepatitis B	50
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,292	33.1%	Influenza Virus Vaccine	187
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	11
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	103
All Other Services (not included in above)	37	0.9%	Poliovirus	4
Total Encounters by Service	3,901	100%	Varicella	8

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.28	17.5%	817	20.9%	2,917.86
Physician Assistants	0.36	22.5%	1,517	38.9%	4,213.89
Family Nurse Practitioners	0.44	27.5%	1,291	33.1%	2,934.09
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.52	32.5%	276	7.1%	530.77
Total	1.60	100%	3,901	100%	2,438.13

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	17	0.8%	17	0.8%
From 1 to 4 years	40	2.0%	46	2.3%
From 5 to 12 years	55	2.7%	53	2.6%
From 13 to 14 years	10	0.5%	12	0.6%
From 15 to 19 years	43	2.1%	69	3.4%
From 20 to 34 years	287	14.2%	456	22.6%
From 35 to 44 years	103	5.1%	196	9.7%
From 45 to 64 years	184	9.1%	363	18.0%
65 years and older	19	0.9%	48	2.4%
Total Patients	758	37.6%	1,260	62.4%

Poverty Level	All Patients	% of Total
Under 100%	1,578	78.2%
100% to 138%	255	12.6%
139% to 200%	93	4.6%
201% to 400%	39	1.9%
Above 400%	13	0.6%
Unknown	40	2.0%
Total Patients	2,018	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	129	6.4%
Black	333	16.5%
White (Incl. Hispanic)	1,218	60.4%
Nat. Amer / AK Nativ	9	0.4%
More Than One Race	56	2.8%
Other / Unknown	273	13.5%
Total Patients	2,018	100%
Ethnicity		
Hispanic	908	45.0%
Non-Hispanic	1,014	50.2%
Unknown	96	4.8%
Total Patients	2,018	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	16	22

PATIENT COVERAGE	Patients	% of All Patients
Medicare	70	3.5%
Medicare - Managed Care	37	1.8%
Medi-Cal	356	17.6%
Medi-Cal - Managed Care	1,124	55.7%
County Indigent / CMSP / MI	1	0.0%
Private Insurance	45	2.2%
Covered California	42	2.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	321	15.9%
Free	22	1.1%
All Other Payers	0	0.0%
Total Patients	2,018	100%

Episodic Programs	Patients
BCCCP	9
CHDP	0
Family PACT	41
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	50

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	150	$ 35,923	$ 15,018	$ 20,905	58.2%	$ 239	$ 139
Medicare - Managed Care	74	$ 8,527	$ 3	$ 8,524	100.0%	$ 115	$ 115
Medi-Cal	715	$ 151,880	$ 18	$ 151,862	100.0%	$ 212	$ 212
Medi-Cal - Managed Care	2,283	$ 512,565	$ 23,909	$ 488,656	95.3%	$ 225	$ 214
County Indigent/CMSP/MISP	2	$ 984	$ 445	$ 539	54.8%	$ 492	$ 270
Private Insurance	75	$ 16,690	$ 7,641	$ 9,049	54.2%	$ 223	$ 121
Covered California	61	$ 11,258	$ 4,503	$ 6,755	60.0%	$ 185	$ 111
Self-Pay/ Sliding Fee	442	$ 71,439	$ 54,467	$ 16,972	23.8%	$ 162	$ 38
Non-Pay (Free)	33	$ 772	$ 772	$ 0	0.0%	$ 23	$
Breast Cancer	9	$ 1,762	$ 1,234	$ 528	30.0%	$ 196	$ 59
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	57	$ 12,361	$ 4,902	$ 7,459	60.3%	$ 217	$ 131
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	3,901	$ 824,161	$ 112,912	$ 711,249	86.3%	$ 211	$ 182

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 824,161	100.0%
- Write-Offs & Adjustments	$ 112,912	13.7%
Net Revenue (Collected)	$ 711,249	86.3%
+ Other Revenue Sources	$ 229,193	27.8%
Total Operating Revenue	$ 940,442	114.1%
- Operating Expenses	$ 1,212,038	147.1%
Net Income from Operations	$ (271,596)	-33.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 40,894	36.2%
Free/Complimentary	$ 772	0.7%
Contractual Adjustments	$ 57,673	51.1%
Bad Debts	$ 13,573	12.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 112,912	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 310.70	$ 213.13
Total Op Rev Per Encounter	$ 241.08	$ 221.93
Operating Margin	-28.9%	4.0%
Cost-to-Charges	147.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 651,628	53.8%
Contract Services - Prof.	$ 138,040	11.4%
Supplies - Medical & Dental	$ 103,479	8.5%
Supplies - Office	$ 7,562	0.6%
Outpatient Care Services	$ 47,326	3.9%
Rent / Depreciation / Interest	$ 130,080	10.7%
Utilities	$ 35,294	2.9%
Continuing Education	$ 1,480	0.1%
Information Technology	$ 11,783	1.0%
All Others	$ 85,366	7.0%
Total Expenses	$ 1,212,038	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 61,379	26.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 124,039	54.1%
Donations & Contributions	$ 0	0.0%
Other Income	$ 43,775	19.1%
Total Other Revenue	$ 229,193	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306370876	Rural (95-210)	No
Clinic Name	IMPERIAL BEACH HEALTH CENTER	Encounter Volume	20,000 - 39,999 enctr
Address	949 PALM AVE	Congressional District	51
		State Senate District	40
City	IMPERIAL BEACH	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	91932	MSSA Name:	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	14,306	71.0%
Evaluation and Management (new patient)	1,406	7.0%
Hospital Related Services	430	2.1%
Case Management Services	0	0.0%
Medicine - Special Services	1,525	7.6%
Preventive Medicine (infant, child, adolescent)	1,316	6.5%
Preventive Medicine (adults)	138	0.7%
Counseling	0	0.0%
Integumentary System	115	0.6%
Maternity Care and Delivery	28	0.1%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	23	0.1%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	868	4.3%
Total Encounters by Service	20,155	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	2,011
Pap Smear	439
Contraceptive Management	3,420
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	796
Hemophilus Influenza B (Hib)	128
Hepatitis A	390
Hepatitis B	104
HepB and Hib	4
Influenza Virus Vaccine	378
Measles, Mumps and Rubella and Varicella	216
Pneumococcal	410
Poliovirus	41
Varicella	66

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.26	50.3%	12,226	60.7%	2,869.95
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.42	16.8%	3,775	18.7%	2,658.45
Cert Nurse Midwives	1.03	12.2%	2,578	12.8%	2,502.91
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.76	20.8%	1,576	7.8%	895.45
Total	8.47	100%	20,155	100%	2,379.57

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	99	1.5%	109	1.7%
From 1 to 4 years	180	2.8%	207	3.2%
From 5 to 12 years	302	4.7%	309	4.8%
From 13 to 14 years	70	1.1%	74	1.1%
From 15 to 19 years	168	2.6%	265	4.1%
From 20 to 34 years	416	6.4%	1,153	17.8%
From 35 to 44 years	221	3.4%	487	7.5%
From 45 to 64 years	631	9.8%	1,248	19.3%
65 years and older	193	3.0%	337	5.2%
Total Patients	2,280	35.2%	4,189	64.8%

Poverty Level	All Patients	% of Total
Under 100%	5,330	82.4%
100% to 138%	716	11.1%
139% to 200%	123	1.9%
201% to 400%	73	1.1%
Above 400%	227	3.5%
Unknown	-	0.0%
Total Patients	6,469	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	509	7.9%
Black	281	4.3%
White (Incl. Hispanic)	3,751	58.0%
Nat. Amer / AK Nativ	3	0.0%
More Than One Race	1,790	27.7%
Other / Unknown	135	2.1%
Total Patients	6,469	100%
Ethnicity		
Hispanic	4,242	65.6%
Non-Hispanic	2,117	32.7%
Unknown	110	1.7%
Total Patients	6,469	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	417	6.4%
Medicare - Managed Care	274	4.2%
Medi-Cal	1,015	15.7%
Medi-Cal - Managed Care	3,851	59.5%
County Indigent / CMSP / MI	6	0.1%
Private Insurance	258	4.0%
Covered California	66	1.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	504	7.8%
Free	10	0.2%
All Other Payers	68	1.1%
Total Patients	6,469	100%

Episodic Programs	Patients
BCCCP	106
CHDP	446
Family PACT	219
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	30
Total Episodic Patients (duplicated)	801

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,684	$ 358,916	$ 175,556	$ 183,360	51.1%	$ 213	$ 109
Medicare - Managed Care	1,345	$ 311,593	$ (47,356)	$ 358,949	115.2%	$ 232	$ 267
Medi-Cal	1,837	$ 310,474	$ 60,383	$ 250,091	80.6%	$ 169	$ 136
Medi-Cal - Managed Care	12,407	$ 1,972,473	$ (177,287)	$ 2,149,760	109.0%	$ 159	$ 173
County Indigent/CMSP/MISP	13	$ 2,047	$ 1,369	$ 678	33.1%	$ 157	$ 52
Private Insurance	723	$ 145,130	$ 61,137	$ 83,993	57.9%	$ 201	$ 116
Covered California	187	$ 26,742	$ 12,821	$ 13,921	52.1%	$ 143	$ 74
Self-Pay/ Sliding Fee	912	$ 146,819	$ 105,918	$ 40,901	27.9%	$ 161	$ 45
Non-Pay (Free)	43	$ 6,285	$ 6,285	$ 0	0.0%	$ 146	$
Breast Cancer	106	$ 14,753	$ 12,013	$ 2,740	18.6%	$ 139	$ 26
Child Health & Disability Proc	446	$ 74,593	$ 7,871	$ 66,722	89.4%	$ 167	$ 150
Family Pact	384	$ 65,353	$ 26,840	$ 38,513	58.9%	$ 170	$ 100
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	68	$ 10,535	$ 571	$ 9,964	94.6%	$ 155	$ 147
Total	20,155	$ 3,445,713	$ 246,121	$ 3,199,592	92.9%	$ 171	$ 159

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,445,713	100.0%
- Write-Offs & Adjustments	$ 246,121	7.1%
Net Revenue (Collected)	$ 3,199,592	92.9%
+ Other Revenue Sources	$ 1,252,418	36.3%
Total Operating Revenue	$ 4,452,010	129.2%
- Operating Expenses	$ 3,989,025	115.8%
Net Income from Operations	$ 462,985	13.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 91,285	37.1%
Free/Complimentary	$ 6,285	2.6%
Contractual Adjustments	$ (384,301)	-156.1%
Bad Debts	$ 31,593	12.8%
Reconciliation	$ 479,449	194.8%
Other Adjustments	$ 21,810	8.9%
Total Write-offs & Adjustmer	$ 246,121	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 197.92	$ 213.13
Total Op Rev Per Encounter	$ 220.89	$ 221.93
Operating Margin	10.4%	4.0%
Cost-to-Charges	115.8%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,181,792	79.8%
Contract Services - Prof.	$ 195,465	4.9%
Supplies - Medical & Dental	$ 167,125	4.2%
Supplies - Office	$ 73,722	1.8%
Outpatient Care Services	$ 18,246	0.5%
Rent / Depreciation / Interest	$ 132,375	3.3%
Utilities	$ 57,661	1.4%
Continuing Education	$ 4,506	0.1%
Information Technology	$ 0	0.0%
All Others	$ 158,133	4.0%
Total Expenses	$ 3,989,025	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 1,059,428	84.6%
State Other	$ 3,712	0.3%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 111,198	8.9%
Donations & Contributions	$ 4,398	0.4%
Other Income	$ 73,682	5.9%
Total Other Revenue	$ 1,252,418	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	YES
OSHPD Facility ID	306374422	Rural (95-210)	YES
Clinic Name	JULIAN MEDICAL CLINIC	Encounter Volume	1 - 4,999 enctr
Address	2721 WASHINGTON ST	Congressional District	50
		State Senate District	38
City	JULIAN	State Assembly District	71
State	CA	MSSA Designation	Frontier
Zip Code	92036	MSSA Name:	BORREGO SPRINGS/CUYAMACA/JULIAN/KENTWOOD IN THE PINES/LAGUNA/OCOTILLO WELLS/PALOMAR/PINE VALLEY/WARN
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,929	90.8%	Mammogram	4
Evaluation and Management (new patient)	178	4.1%	HIV Testing	12
Hospital Related Services	0	0.0%	Pap Smear	64
Case Management Services	0	0.0%	Contraceptive Management	25
Medicine - Special Services	1	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	74	1.7%	DTaP, DTP, Diphtheria and Tetanus	96
Preventive Medicine (adults)	121	2.8%	Hemophilus Influenza B (Hib)	10
Counseling	0	0.0%	Hepatitis A	25
Integumentary System	0	0.0%	Hepatitis B	17
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	130
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	35
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	29
All Other Services (not included in above)	22	0.5%	Poliovirus	24
Total Encounters by Service	4,325	100%	Varicella	44

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.05	86.1%	3,833	88.6%	3,650.48
Physician Assistants	0.02	1.6%	30	0.7%	1,500.00
Family Nurse Practitioners	0.15	12.3%	462	10.7%	3,080.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.22	100%	4,325	100%	3,545.08

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	7	0.5%	8	0.6%
From 1 to 4 years	35	2.6%	28	2.1%
From 5 to 12 years	61	4.6%	53	4.0%
From 13 to 14 years	21	1.6%	11	0.8%
From 15 to 19 years	33	2.5%	40	3.0%
From 20 to 34 years	65	4.9%	75	5.7%
From 35 to 44 years	44	3.3%	60	4.5%
From 45 to 64 years	198	15.0%	256	19.3%
65 years and older	157	11.9%	171	12.9%
Total Patients	621	46.9%	702	53.1%

Poverty Level	All Patients	% of Total
Under 100%	929	70.2%
100% to 138%	154	11.6%
139% to 200%	162	12.2%
201% to 400%	-	0.0%
Above 400%	-	0.0%
Unknown	78	5.9%
Total Patients	1,323	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	9	0.7%
Black	4	0.3%
White (Incl. Hispanic)	1,217	92.0%
Nat. Amer / AK Nativ	13	1.0%
More Than One Race	11	0.8%
Other / Unknown	69	5.2%
Total Patients	1,323	100%
Ethnicity		
Hispanic	153	11.6%
Non-Hispanic	1,078	81.5%
Unknown	92	7.0%
Total Patients	1,323	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	7	18

PATIENT COVERAGE	Patients	% of All Patients
Medicare	336	25.4%
Medicare - Managed Care	5	0.4%
Medi-Cal	90	6.8%
Medi-Cal - Managed Care	385	29.1%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	356	26.9%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	146	11.0%
Free	1	0.1%
All Other Payers	4	0.3%
Total Patients	1,323	100%

Episodic Programs	Patients
BCCCP	0
CHDP	1
Family PACT	1
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	2

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,358	$ 230,997	$ 108,309	$ 122,688	53.1%	$ 170	$ 90
Medicare - Managed Care	43	$ 7,327	$ 3,189	$ 4,138	56.5%	$ 170	$ 96
Medi-Cal	312	$ 74,023	$ (1,322)	$ 75,345	101.8%	$ 237	$ 241
Medi-Cal - Managed Care	1,454	$ 305,364	$ (52,219)	$ 357,583	117.1%	$ 210	$ 246
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Private Insurance	871	$ 154,625	$ 78,468	$ 76,157	49.3%	$ 178	$ 87
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Self-Pay/ Sliding Fee	274	$ 46,783	$ 18,075	$ 28,708	61.4%	$ 171	$ 105
Non-Pay (Free)	2	$ 285	$ 285	$ 0	0.0%	$ 143	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Child Health & Disability Proc	1	$ 190	$ 100	$ 90	47.4%	$ 190	$ 90
Family Pact	1	$ 184	$ 119	$ 65	35.3%	$ 184	$ 65
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
All Other Payers	9	$ 1,724	$ 1,104	$ 620	36.0%	$ 192	$ 69
Total	4,325	$ 821,502	$ 156,108	$ 665,394	81.0%	$ 190	$ 154

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 821,502	100.0%
- Write-Offs & Adjustments	$ 156,108	19.0%
Net Revenue (Collected)	$ 665,394	81.0%
+ Other Revenue Sources	$ 176,547	21.5%
Total Operating Revenue	$ 841,941	102.5%
- Operating Expenses	$ 1,681,749	204.7%
Net Income from Operations	$ (839,808)	-102.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 6,744	4.3%
Free/Complimentary	$ 285	0.2%
Contractual Adjustments	$ 74,115	47.5%
Bad Debts	$ 74,964	48.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 156,108	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 388.84	$ 213.13
Total Op Rev Per Encounter	$ 194.67	$ 221.93
Operating Margin	-99.7%	4.0%
Cost-to-Charges	204.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,351,312	80.4%
Contract Services - Prof.	$ 23,726	1.4%
Supplies - Medical & Dental	$ 28,470	1.7%
Supplies - Office	$ 6,322	0.4%
Outpatient Care Services	$ 3,045	0.2%
Rent / Depreciation / Interest	$ 112,527	6.7%
Utilities	$ 32,312	1.9%
Continuing Education	$ 4,695	0.3%
Information Technology	$ 7,834	0.5%
All Others	$ 111,506	6.6%
Total Expenses	$ 1,681,749	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 175,688	99.5%
State Other	$ 10	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 539	0.3%
Donations & Contributions	$ 132	0.1%
Other Income	$ 178	0.1%
Total Other Revenue	$ 176,547	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374470	Rural (95-210)	No
Clinic Name	KIDCARE EXPRESS	Encounter Volume	1 - 4,999 enctr
Address	823 GATEWAY CENTER WAY	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	415	38.8%	Mammogram	16
Evaluation and Management (new patient)	116	10.9%	HIV Testing	105
Hospital Related Services	0	0.0%	Pap Smear	8
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	12	1.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	156	14.6%	DTaP, DTP, Diphtheria and Tetanus	54
Preventive Medicine (adults)	80	7.5%	Hemophilus Influenza B (Hib)	8
Counseling	26	2.4%	Hepatitis A	40
Integumentary System	0	0.0%	Hepatitis B	6
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	255	23.9%	Influenza Virus Vaccine	38
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	39
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	9
All Other Services (not included in above)	9	0.8%	Poliovirus	21
Total Encounters by Service	1,069	100%	Varicella	23

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	6	0.6%	0
Physician Assistants	0.11	33.3%	552	51.6%	5,018.18
Family Nurse Practitioners	0.22	66.7%	511	47.8%	2,322.73
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.33	100%	1,069	100%	3,239.39

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	5	0.5%	5	0.5%
From 1 to 4 years	41	4.5%	30	3.3%
From 5 to 12 years	37	4.0%	53	5.8%
From 13 to 14 years	19	2.1%	14	1.5%
From 15 to 19 years	23	2.5%	30	3.3%
From 20 to 34 years	115	12.6%	175	19.1%
From 35 to 44 years	38	4.2%	113	12.4%
From 45 to 64 years	91	10.0%	105	11.5%
65 years and older	14	1.5%	6	0.7%
Total Patients	383	41.9%	531	58.1%

Poverty Level	All Patients	% of Total
Under 100%	815	89.2%
100% to 138%	51	5.6%
139% to 200%	30	3.3%
201% to 400%	10	1.1%
Above 400%	5	0.5%
Unknown	3	0.3%
Total Patients	914	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	13	1.4%
Black	101	11.1%
White (Incl. Hispanic)	511	55.9%
Nat. Amer / AK Nativ	10	1.1%
More Than One Race	208	22.8%
Other / Unknown	71	7.8%
Total Patients	914	100%
Ethnicity		
Hispanic	488	53.4%
Non-Hispanic	387	42.3%
Unknown	39	4.3%
Total Patients	914	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	1	1

PATIENT COVERAGE	Patients	% of All Patients
Medicare	17	1.9%
Medicare - Managed Care	9	1.0%
Medi-Cal	233	25.5%
Medi-Cal - Managed Care	280	30.6%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	3	0.3%
Covered California	1	0.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	183	20.0%
Free	188	20.6%
All Other Payers	0	0.0%
Total Patients	914	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	36
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	36

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	20	$ 4,171	$ 1,261	$ 2,910	69.8%	$ 209	$ 146
Medicare - Managed Care	10	$ 377	$ 8	$ 369	97.9%	$ 38	$ 37
Medi-Cal	258	$ 62,866	$ 14,737	$ 48,129	76.6%	$ 244	$ 187
Medi-Cal - Managed Care	330	$ 47,204	$ 1,922	$ 45,282	95.9%	$ 143	$ 137
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	5	$ 1,107	$ 659	$ 448	40.5%	$ 221	$ 90
Covered California	1	$ 100	$ 40	$ 60	60.0%	$ 100	$ 60
Self-Pay/ Sliding Fee	186	$ 38,566	$ 34,285	$ 4,281	11.1%	$ 207	$ 23
Non-Pay (Free)	218	$ 2,967	$ 2,967	$ 0	0.0%	$ 14	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	41	$ 8,789	$ 3,381	$ 5,408	61.5%	$ 214	$ 132
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	1,069	$ 166,147	$ 59,260	$ 106,887	64.3%	$ 155	$ 100

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 166,147	100.0%
- Write-Offs & Adjustments	$ 59,260	35.7%
Net Revenue (Collected)	$ 106,887	64.3%
+ Other Revenue Sources	$ 279,942	168.5%
Total Operating Revenue	$ 386,829	232.8%
- Operating Expenses	$ 283,503	170.6%
Net Income from Operations	$ 103,326	62.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 28,707	48.4%
Free/Complimentary	$ 2,967	5.0%
Contractual Adjustments	$ 22,147	37.4%
Bad Debts	$ 5,578	9.4%
Reconciliation	$ (139)	-0.2%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 59,260	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 265.20	$ 213.13
Total Op Rev Per Encounter	$ 361.86	$ 221.93
Operating Margin	26.7%	4.0%
Cost-to-Charges	170.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 169,898	59.9%
Contract Services - Prof.	$ 215	0.1%
Supplies - Medical & Dental	$ 9,792	3.5%
Supplies - Office	$ 1,855	0.7%
Outpatient Care Services	$ 6,123	2.2%
Rent / Depreciation / Interest	$ 1,658	0.6%
Utilities	$ 6,886	2.4%
Continuing Education	$ 1,024	0.4%
Information Technology	$ 2,839	1.0%
All Others	$ 83,213	29.4%
Total Expenses	$ 283,503	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 197,034	70.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 3,186	1.1%
Local	$ 0	0.0%
Private	$ 7,158	2.6%
Donations & Contributions	$ 37,143	13.3%
Other Income	$ 35,421	12.7%
Total Other Revenue	$ 279,942	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374476	Rural (95-210)	No
Clinic Name	KIDCARE EXPRESS II (MOBILE MEDICAL UNIT)	Encounter Volume	1 - 4,999 enctr
Address	823 GATEWAY CENTER WAY	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	651	41.6%	Mammogram	14
Evaluation and Management (new patient)	140	9.0%	HIV Testing	148
Hospital Related Services	0	0.0%	Pap Smear	6
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	12	0.8%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	254	16.2%	DTaP, DTP, Diphtheria and Tetanus	80
Preventive Medicine (adults)	29	1.9%	Hemophilus Influenza B (Hib)	10
Counseling	35	2.2%	Hepatitis A	40
Integumentary System	0	0.0%	Hepatitis B	9
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	422	27.0%	Influenza Virus Vaccine	100
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	60
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	10
All Other Services (not included in above)	21	1.3%	Poliovirus	8
Total Encounters by Service	1,564	100%	Varicella	35

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.38	47.5%	834	53.3%	2,194.74
Family Nurse Practitioners	0.42	52.5%	730	46.7%	1,738.10
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.80	100%	1,564	100%	1,955.00

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	3	0.2%	1	0.1%
From 1 to 4 years	48	4.0%	55	4.6%
From 5 to 12 years	75	6.2%	69	5.7%
From 13 to 14 years	23	1.9%	24	2.0%
From 15 to 19 years	65	5.4%	44	3.7%
From 20 to 34 years	138	11.5%	168	14.0%
From 35 to 44 years	72	6.0%	102	8.5%
From 45 to 64 years	153	12.7%	141	11.7%
65 years and older	12	1.0%	9	0.7%
Total Patients	589	49.0%	613	51.0%

Poverty Level	All Patients	% of Total
Under 100%	1,065	88.6%
100% to 138%	72	6.0%
139% to 200%	43	3.6%
201% to 400%	13	1.1%
Above 400%	3	0.2%
Unknown	6	0.5%
Total Patients	1,202	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	27	2.2%
Black	130	10.8%
White (Incl. Hispanic)	736	61.2%
Nat. Amer / AK Nativ	8	0.7%
More Than One Race	138	11.5%
Other / Unknown	163	13.6%
Total Patients	1,202	100%
Ethnicity		
Hispanic	755	62.8%
Non-Hispanic	419	34.9%
Unknown	28	2.3%
Total Patients	1,202	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	33	58

PATIENT COVERAGE	Patients	% of All Patients
Medicare	19	1.6%
Medicare - Managed Care	6	0.5%
Medi-Cal	279	23.2%
Medi-Cal - Managed Care	367	30.5%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	7	0.6%
Covered California	1	0.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	351	29.2%
Free	172	14.3%
All Other Payers	0	0.0%
Total Patients	1,202	100%

Episodic Programs	Patients
BCCCP	1
CHDP	5
Family PACT	37
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	43

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	25	$ 4,870	$ 1,339	$ 3,531	72.5%	$ 195	$ 141
Medicare - Managed Care	9	$ 731	$ 11	$ 720	98.5%	$ 81	$ 80
Medi-Cal	353	$ 75,818	$ 15,596	$ 60,222	79.4%	$ 215	$ 171
Medi-Cal - Managed Care	446	$ 73,576	$ 1,271	$ 72,305	98.3%	$ 165	$ 162
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	7	$ 99,259	$ 98,912	$ 347	0.3%	$ 14,180	$ 50
Covered California	1	$ 150	$ 60	$ 90	60.0%	$ 150	$ 90
Self-Pay/ Sliding Fee	448	$ 79,989	$ 71,354	$ 8,635	10.8%	$ 179	$ 19
Non-Pay (Free)	223	$ 1,199	$ 1,199	$ 0	0.0%	$ 5	$
Breast Cancer	1	$ 272	$ 191	$ 81	29.8%	$ 272	$ 81
Child Health & Disability Proc	5	$ 1,708	$ 1,281	$ 427	25.0%	$ 342	$ 85
Family Pact	46	$ 9,335	$ 3,539	$ 5,796	62.1%	$ 203	$ 126
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	1,564	$ 346,907	$ 194,753	$ 152,154	43.9%	$ 222	$ 97

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 346,907	100.0%
- Write-Offs & Adjustments	$ 194,753	56.1%
Net Revenue (Collected)	$ 152,154	43.9%
+ Other Revenue Sources	$ 424,585	122.4%
Total Operating Revenue	$ 576,739	166.3%
- Operating Expenses	$ 591,273	170.4%
Net Income from Operations	$ (14,534)	-4.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 63,775	32.7%
Free/Complimentary	$ 1,199	0.6%
Contractual Adjustments	$ 123,891	63.6%
Bad Debts	$ 7,579	3.9%
Reconciliation	$ (1,691)	-0.9%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 194,753	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 378.05	$ 213.13
Total Op Rev Per Encounter	$ 368.76	$ 221.93
Operating Margin	-2.5%	4.0%
Cost-to-Charges	170.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 367,706	62.2%
Contract Services - Prof.	$ 465	0.1%
Supplies - Medical & Dental	$ 13,713	2.3%
Supplies - Office	$ 2,701	0.5%
Outpatient Care Services	$ 26,734	4.5%
Rent / Depreciation / Interest	$ 20,840	3.5%
Utilities	$ 9,826	1.7%
Continuing Education	$ 326	0.1%
Information Technology	$ 3,217	0.5%
All Others	$ 145,745	24.6%
Total Expenses	$ 591,273	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 412,417	97.1%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 8,877	2.1%
Donations & Contributions	$ 0	0.0%
Other Income	$ 3,291	0.8%
Total Other Revenue	$ 424,585	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374474	Rural (95-210)	No
Clinic Name	KIDCARE EXPRESS III (MOBILE MEDICAL UNIT)	Encounter Volume	1 - 4,999 enctr
Address	823 GATEWAY CENTER WAY	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	398	35.7%
Evaluation and Management (new patient)	185	16.6%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	15	1.3%
Preventive Medicine (infant, child, adolescent)	145	13.0%
Preventive Medicine (adults)	89	8.0%
Counseling	31	2.8%
Integumentary System	1	0.1%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	241	21.6%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	11	1.0%
Total Encounters by Service	1,116	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	8
HIV Testing	145
Pap Smear	4
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	60
Hemophilus Influenza B (Hib)	11
Hepatitis A	29
Hepatitis B	11
HepB and Hib	0
Influenza Virus Vaccine	38
Measles, Mumps and Rubella and Varicella	38
Pneumococcal	9
Poliovirus	15
Varicella	27

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.45	43.3%	455	40.8%	1,011.11
Family Nurse Practitioners	0.59	56.7%	661	59.2%	1,120.34
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.04	100%	1,116	100%	1,073.08

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	1	0.1%	3	0.3%
From 1 to 4 years	42	4.6%	25	2.7%
From 5 to 12 years	69	7.6%	55	6.0%
From 13 to 14 years	9	1.0%	10	1.1%
From 15 to 19 years	32	3.5%	14	1.5%
From 20 to 34 years	136	14.9%	149	16.3%
From 35 to 44 years	59	6.5%	60	6.6%
From 45 to 64 years	125	13.7%	95	10.4%
65 years and older	18	2.0%	10	1.1%
Total Patients	491	53.8%	421	46.2%

Poverty Level	All Patients	% of Total
Under 100%	807	88.5%
100% to 138%	50	5.5%
139% to 200%	34	3.7%
201% to 400%	12	1.3%
Above 400%	6	0.7%
Unknown	3	0.3%
Total Patients	912	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	38	4.2%
Black	109	12.0%
White (Incl. Hispanic)	424	46.5%
Nat. Amer / AK Nativ	11	1.2%
More Than One Race	264	28.9%
Other / Unknown	66	7.2%
Total Patients	912	100%
Ethnicity		
Hispanic	445	48.8%
Non-Hispanic	432	47.4%
Unknown	35	3.8%
Total Patients	912	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	4	7

PATIENT COVERAGE	Patients	% of All Patients
Medicare	13	1.4%
Medicare - Managed Care	5	0.5%
Medi-Cal	208	22.8%
Medi-Cal - Managed Care	188	20.6%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	6	0.7%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	156	17.1%
Free	336	36.8%
All Other Payers	0	0.0%
Total Patients	912	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	66
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	66

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	21	$ 3,361	$ 1,170	$ 2,191	65.2%	$ 160	$ 104
Medicare - Managed Care	6	$ 875	$ 8	$ 867	99.1%	$ 146	$ 145
Medi-Cal	253	$ 61,262	$ 17,160	$ 44,102	72.0%	$ 242	$ 174
Medi-Cal - Managed Care	231	$ 40,476	$ 784	$ 39,692	98.1%	$ 175	$ 172
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	6	$ 1,698	$ 1,078	$ 620	36.5%	$ 283	$ 103
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	158	$ 32,806	$ 29,558	$ 3,248	9.9%	$ 208	$ 21
Non-Pay (Free)	364	$ 2,832	$ 2,832	$ 0	0.0%	$ 8	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	77	$ 15,675	$ 6,016	$ 9,659	61.6%	$ 204	$ 125
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	1,116	$ 158,985	$ 58,606	$ 100,379	63.1%	$ 143	$ 90

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 158,985	100.0%
- Write-Offs & Adjustments	$ 58,606	36.9%
Net Revenue (Collected)	$ 100,379	63.1%
+ Other Revenue Sources	$ 304,777	191.7%
Total Operating Revenue	$ 405,156	254.8%
- Operating Expenses	$ 379,235	238.5%
Net Income from Operations	$ 25,921	16.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 23,944	40.9%
Free/Complimentary	$ 2,832	4.8%
Contractual Adjustments	$ 27,701	47.3%
Bad Debts	$ 5,614	9.6%
Reconciliation	$ (1,485)	-2.5%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 58,606	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 339.82	$ 213.13
Total Op Rev Per Encounter	$ 363.04	$ 221.93
Operating Margin	6.4%	4.0%
Cost-to-Charges	238.5%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 254,583	67.1%
Contract Services - Prof.	$ 259	0.1%
Supplies - Medical & Dental	$ 12,111	3.2%
Supplies - Office	$ 2,134	0.6%
Outpatient Care Services	$ 7,783	2.1%
Rent / Depreciation / Interest	$ 921	0.2%
Utilities	$ 4,171	1.1%
Continuing Education	$ 253	0.1%
Information Technology	$ 1,344	0.4%
All Others	$ 95,676	25.2%
Total Expenses	$ 379,235	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 263,461	86.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 18,620	6.1%
Private	$ 6,716	2.2%
Donations & Contributions	$ 0	0.0%
Other Income	$ 15,980	5.2%
Total Other Revenue	$ 304,777	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374491	Rural (95-210)	No
Clinic Name	KING-CHAVEZ HEALTH CENTER	Encounter Volume	40,000 - 59,999 enctr
Address	950 S EUCLID AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92114	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	11,641	26.5%	Mammogram	0
Evaluation and Management (new patient)	1,530	3.5%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	393
Case Management Services	0	0.0%	Contraceptive Management	48
Medicine - Special Services	5,997	13.6%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	700	1.6%	DTaP, DTP, Diphtheria and Tetanus	1,048
Preventive Medicine (adults)	468	1.1%	Hemophilus Influenza B (Hib)	131
Counseling	225	0.5%	Hepatitis A	138
Integumentary System	13	0.0%	Hepatitis B	135
Maternity Care and Delivery	1	0.0%	HepB and Hib	6
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	766
Family Planning "Z" codes	693	1.6%	Measles, Mumps and Rubella and Varicella	233
Dental encounters (CDT codes)	19,548	44.5%	Pneumococcal	571
All Other Services (not included in above)	3,133	7.1%	Poliovirus	28
Total Encounters by Service	43,949	100%	Varicella	155

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.53	27.5%	10,458	23.8%	2,308.61
Physician Assistants	2.64	16.0%	6,175	14.1%	2,339.02
Family Nurse Practitioners	0.81	4.9%	1,926	4.4%	2,377.78
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	5.12	31.1%	19,269	43.8%	3,763.48
All Other Primary Care Providers	3.37	20.5%	6,121	13.9%	1,816.32
Total	16.47	100%	43,949	100%	2,668.43

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	137	1.0%	134	1.0%
From 1 to 4 years	495	3.6%	510	3.8%
From 5 to 12 years	946	7.0%	999	7.4%
From 13 to 14 years	172	1.3%	153	1.1%
From 15 to 19 years	492	3.6%	646	4.8%
From 20 to 34 years	946	7.0%	1,691	12.5%
From 35 to 44 years	549	4.0%	1,100	8.1%
From 45 to 64 years	1,587	11.7%	2,165	16.0%
65 years and older	333	2.5%	514	3.8%
Total Patients	5,657	41.7%	7,912	58.3%

Poverty Level	All Patients	% of Total
Under 100%	7,904	58.3%
100% to 138%	1,277	9.4%
139% to 200%	741	5.5%
201% to 400%	383	2.8%
Above 400%	102	0.8%
Unknown	3,162	23.3%
Total Patients	13,569	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	473	3.5%
Black	1,362	10.0%
White (Incl. Hispanic)	2,823	20.8%
Nat. Amer / AK Nativ	57	0.4%
More Than One Race	48	0.4%
Other / Unknown	8,806	64.9%
Total Patients	13,569	100%
Ethnicity		
Hispanic	8,326	61.4%
Non-Hispanic	4,573	33.7%
Unknown	670	4.9%
Total Patients	13,569	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	94	367

PATIENT COVERAGE	Patients	% of All Patients
Medicare	447	3.3%
Medicare - Managed Care	199	1.5%
Medi-Cal	5,414	39.9%
Medi-Cal - Managed Care	3,822	28.2%
County Indigent / CMSP / MI	1	0.0%
Private Insurance	491	3.6%
Covered California	115	0.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,468	18.2%
Free	0	0.0%
All Other Payers	612	4.5%
Total Patients	13,569	100%

Episodic Programs	Patients
BCCCP	6
CHDP	0
Family PACT	86
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	92

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,899	$ 756,984	$ 462,458	$ 294,526	38.9%	$ 399	$ 155
Medicare - Managed Care	1,462	$ 239,181	$ 7,103	$ 232,078	97.0%	$ 164	$ 159
Medi-Cal	20,147	$ 8,607,753	$ 4,051,109	$ 4,556,644	52.9%	$ 427	$ 226
Medi-Cal - Managed Care	14,940	$ 2,869,899	$ (1,439,398)	$ 4,309,297	150.2%	$ 192	$ 288
County Indigent/CMSP/MISP	3	$ 865	$ 699	$ 166	19.2%	$ 288	$ 55
Private Insurance	682	$ 184,092	$ 12,514	$ 171,578	93.2%	$ 270	$ 252
Covered California	478	$ 43,218	$ 22,440	$ 20,778	48.1%	$ 90	$ 43
Self-Pay/ Sliding Fee	3,061	$ 648,076	$ 431,383	$ 216,693	33.4%	$ 212	$ 71
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	183	$ 28,115	$ 22,858	$ 5,257	18.7%	$ 154	$ 29
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	372	$ 71,952	$ 38,426	$ 33,526	46.6%	$ 193	$ 90
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	722	$ 48,496	$ 3,800	$ 44,696	92.2%	$ 67	$ 62
Total	43,949	$ 13,498,631	$ 3,613,392	$ 9,885,239	73.2%	$ 307	$ 225

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 13,498,631	100.0%
- Write-Offs & Adjustments	$ 3,613,392	26.8%
Net Revenue (Collected)	$ 9,885,239	73.2%
+ Other Revenue Sources	$ 673,714	5.0%
Total Operating Revenue	$ 10,558,953	78.2%
- Operating Expenses	$ 10,147,666	75.2%
Net Income from Operations	$ 411,287	3.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 431,383	11.9%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 3,182,009	88.1%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 3,613,392	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 230.90	$ 213.13
Total Op Rev Per Encounter	$ 240.25	$ 221.93
Operating Margin	3.9%	4.0%
Cost-to-Charges	75.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 5,751,059	56.7%
Contract Services - Prof.	$ 279,999	2.8%
Supplies - Medical & Dental	$ 442,004	4.4%
Supplies - Office	$ 132,559	1.3%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 628,963	6.2%
Utilities	$ 139,084	1.4%
Continuing Education	$ 30,740	0.3%
Information Technology	$ 0	0.0%
All Others	$ 2,743,258	27.0%
Total Expenses	$ 10,147,666	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 653,101	96.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 11,652	1.7%
Local	$ 0	0.0%
Private	$ 2,050	0.3%
Donations & Contributions	$ 0	0.0%
Other Income	$ 6,911	1.0%
Total Other Revenue	$ 673,714	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374445	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - CITY HEIGHTS	Encounter Volume	60,000+ enctr
Address	4060 FAIRMOUNT AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	38,323	46.8%
Evaluation and Management (new patient)	3,144	3.8%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	7,813	9.5%
Preventive Medicine (infant, child, adolescent)	5,668	6.9%
Preventive Medicine (adults)	2,128	2.6%
Counseling	4	0.0%
Integumentary System	6	0.0%
Maternity Care and Delivery	32	0.0%
Pathology / Laboratory	525	0.6%
Family Planning "Z" codes	8,360	10.2%
Dental encounters (CDT codes)	15,374	18.8%
All Other Services (not included in above)	536	0.7%
Total Encounters by Service	81,913	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	18
HIV Testing	543
Pap Smear	619
Contraceptive Management	195
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	3,072
Hemophilus Influenza B (Hib)	267
Hepatitis A	889
Hepatitis B	1,131
HepB and Hib	0
Influenza Virus Vaccine	2,736
Measles, Mumps and Rubella and Varicella	840
Pneumococcal	1,384
Poliovirus	199
Varicella	311

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	9.22	35.4%	31,411	38.3%	3,406.83
Physician Assistants	3.04	11.7%	7,942	9.7%	2,612.50
Family Nurse Practitioners	4.00	15.4%	13,243	16.2%	3,310.75
Cert Nurse Midwives	1.07	4.1%	4,079	5.0%	3,812.15
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	4.74	18.2%	15,374	18.8%	3,243.46
All Other Primary Care Providers	3.96	15.2%	9,864	12.0%	2,490.91
Total	26.03	100%	81,913	100%	3,146.87

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	324	1.4%	325	1.5%
From 1 to 4 years	1,020	4.6%	968	4.3%
From 5 to 12 years	1,634	7.3%	1,436	6.4%
From 13 to 14 years	324	1.4%	313	1.4%
From 15 to 19 years	719	3.2%	970	4.3%
From 20 to 34 years	1,339	6.0%	3,838	17.1%
From 35 to 44 years	848	3.8%	2,235	10.0%
From 45 to 64 years	1,739	7.8%	3,404	15.2%
65 years and older	383	1.7%	572	2.6%
Total Patients	8,330	37.2%	14,061	62.8%

Poverty Level	All Patients	% of Total
Under 100%	18,402	82.2%
100% to 138%	1,829	8.2%
139% to 200%	616	2.8%
201% to 400%	199	0.9%
Above 400%	98	0.4%
Unknown	1,247	5.6%
Total Patients	22,391	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	1,914	8.5%
Black	3,196	14.3%
White (Incl. Hispanic)	16,919	75.6%
Nat. Amer / AK Nativ	38	0.2%
More Than One Race	31	0.1%
Other / Unknown	293	1.3%
Total Patients	22,391	100%
Ethnicity		
Hispanic	13,457	60.1%
Non-Hispanic	7,501	33.5%
Unknown	1,433	6.4%
Total Patients	22,391	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	75	250

PATIENT COVERAGE	Patients	% of All Patients
Medicare	51	0.2%
Medicare - Managed Care	630	2.8%
Medi-Cal	5,733	25.6%
Medi-Cal - Managed Care	9,484	42.4%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	209	0.9%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	6,148	27.5%
Free	0	0.0%
All Other Payers	136	0.6%
Total Patients	22,391	100%

Episodic Programs	Patients
BCCCP	70
CHDP	893
Family PACT	45
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,008

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	312	$ 411,504	$ 205,255	$ 206,249	50.1%	$ 1,319	$ 661
Medicare - Managed Care	3,009	$ 451,225	$ 222,359	$ 228,866	50.7%	$ 150	$ 76
Medi-Cal	25,255	$ 5,375,860	$ 701,328	$ 4,674,532	87.0%	$ 213	$ 185
Medi-Cal - Managed Care	36,022	$ 15,253,333	$ 4,791,106	$ 10,462,227	68.6%	$ 423	$ 290
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	1,464	$ 906,367	$ 643,326	$ 263,041	29.0%	$ 619	$ 180
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	7,789	$ 5,584,947	$ 3,651,320	$ 1,933,627	34.6%	$ 717	$ 248
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	1,946	$ 1,036,978	$ 661,957	$ 375,021	36.2%	$ 533	$ 193
Child Health & Disability Proc	3,855	$ 2,289,991	$ 1,496,403	$ 793,588	34.7%	$ 594	$ 206
Family Pact	1,173	$ 635,567	$ 405,716	$ 229,851	36.2%	$ 542	$ 196
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	1,088	$ 62,224	$ 2,435	$ 59,789	96.1%	$ 57	$ 55
Total	81,913	$ 32,007,996	$ 12,781,205	$ 19,226,791	60.1%	$ 391	$ 235

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 32,007,996	100.0%
- Write-Offs & Adjustments	$ 12,781,205	39.9%
Net Revenue (Collected)	$ 19,226,791	60.1%
+ Other Revenue Sources	$ 3,601,845	11.3%
Total Operating Revenue	$ 22,828,636	71.3%
- Operating Expenses	$ 25,143,939	78.6%
Net Income from Operations	$ (2,315,303)	-7.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 3,651,320	28.6%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 9,129,885	71.4%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 12,781,205	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 306.96	$ 213.13
Total Op Rev Per Encounter	$ 278.69	$ 221.93
Operating Margin	-10.1%	4.0%
Cost-to-Charges	78.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 17,388,401	69.2%
Contract Services - Prof.	$ 2,072,762	8.2%
Supplies - Medical & Dental	$ 858,642	3.4%
Supplies - Office	$ 401,458	1.6%
Outpatient Care Services	$ 183,710	0.7%
Rent / Depreciation / Interest	$ 2,465,951	9.8%
Utilities	$ 392,965	1.6%
Continuing Education	$ 18,133	0.1%
Information Technology	$ 155,968	0.6%
All Others	$ 1,205,949	4.8%
Total Expenses	$ 25,143,939	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 2,657,481	73.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 685,751	19.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 258,613	7.2%
Total Other Revenue	$ 3,601,845	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374342	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - CITY HEIGHTS DENTAL	Encounter Volume	10,000 - 19,999 enctr
Address	4305 UNIVERSITY AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	16,373	100.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	16,373	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	3.62	100.0%	16,373	100.0%	4,522.93
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.62	100%	16,373	100%	4,522.93

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	8	0.2%	6	0.1%
From 1 to 4 years	312	6.7%	309	6.7%
From 5 to 12 years	757	16.4%	702	15.2%
From 13 to 14 years	124	2.7%	151	3.3%
From 15 to 19 years	190	4.1%	190	4.1%
From 20 to 34 years	247	5.3%	436	9.4%
From 35 to 44 years	159	3.4%	272	5.9%
From 45 to 64 years	241	5.2%	360	7.8%
65 years and older	79	1.7%	85	1.8%
Total Patients	2,117	45.7%	2,511	54.3%

Poverty Level	All Patients	% of Total
Under 100%	4,013	86.7%
100% to 138%	400	8.6%
139% to 200%	133	2.9%
201% to 400%	56	1.2%
Above 400%	10	0.2%
Unknown	16	0.3%
Total Patients	4,628	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	246	5.3%
Black	495	10.7%
White (Incl. Hispanic)	3,622	78.3%
Nat. Amer / AK Native	6	0.1%
More Than One Race	43	0.9%
Other / Unknown	216	4.7%
Total Patients	4,628	100%
Ethnicity		
Hispanic	2,219	47.9%
Non-Hispanic	817	17.7%
Unknown	1,592	34.4%
Total Patients	4,628	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	4,055	87.6%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	53	1.1%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	520	11.2%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,628	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medi-Cal	14,347	$ 3,266,813	$ 1,366,179	$ 1,900,634	58.2%	$ 228	$ 132
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	349	$ 40,485	$ 22,498	$ 17,987	44.4%	$ 116	$ 52
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	1,677	$ 390,396	$ 267,445	$ 122,951	31.5%	$ 233	$ 73
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Prog (CHDP)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	16,373	$ 3,697,694	$ 1,656,122	$ 2,041,572	55.2%	$ 226	$ 125

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$3,697,694	100.0%
- Write-Offs & Adjustments	$1,656,122	44.8%
Net Revenue (Collected)	$2,041,572	55.2%
+ Other Revenue Sources	$ 456,756	12.4%
Total Operating Revenue	$2,498,328	67.6%
- Operating Expenses	$1,503,614	40.7%
Net Income from Operations	$ 994,714	26.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 267,445	16.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$1,388,677	83.9%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$1,656,122	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 91.83	$ 213.13
Total Op Rev Per Encounter	$ 152.59	$ 221.93
Operating Margin	39.8%	4.0%
Cost-to-Charges	40.7%	86.9%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,033,538	68.7%
Contract Services - Prof.	$	32,650	2.2%
Supplies - Medical & Dental	$	189,467	12.6%
Supplies - Office	$	6,769	0.5%
Outpatient Care Services	$	31,421	2.1%
Rent / Depreciation / Interest	$	139,694	9.3%
Utilities	$	24,418	1.6%
Continuing Education	$	0	0.0%
Information Technology	$	11,757	0.8%
All Others	$	33,900	2.3%
Total Expenses	$	1,503,614	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	376,756	82.5%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	80,000	17.5%
Donations & Contributions	$	0	0.0%
Other Income	$	0	0.0%
Total Other Revenue	$	456,756	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374341	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - EL CAJON	Encounter Volume	10,000 - 19,999 enctr
Address	165 S 1ST ST	Congressional District	50
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92019	MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS

Report Period Begin to End D	1/1/2015	to	12/31/2015		
Clinic County	SAN DIEGO			**Responder Status**	**Responder**
Community/Free	FQHC			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	11,496	72.1%	Mammogram	0
Evaluation and Management (new patient)	859	5.4%	HIV Testing	25
Hospital Related Services	0	0.0%	Pap Smear	119
Case Management Services	0	0.0%	Contraceptive Management	5
Medicine - Special Services	158	1.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,519	9.5%	DTaP, DTP, Diphtheria and Tetanus	873
Preventive Medicine (adults)	949	6.0%	Hemophilus Influenza B (Hib)	63
Counseling	0	0.0%	Hepatitis A	198
Integumentary System	0	0.0%	Hepatitis B	222
Maternity Care and Delivery	4	0.0%	HepB and Hib	0
Pathology / Laboratory	55	0.3%	Influenza Virus Vaccine	859
Family Planning "Z" codes	717	4.5%	Measles, Mumps and Rubella and Varicella	309
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	321
All Other Services (not included in above)	189	1.2%	Poliovirus	48
Total Encounters by Service	15,946	100%	Varicella	227

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.15	51.9%	10,342	64.9%	4,810.23
Physician Assistants	0.69	16.7%	1,696	10.6%	2,457.97
Family Nurse Practitioners	1.20	29.0%	3,907	24.5%	3,255.83
Cert Nurse Midwives	0.10	2.4%	1	0.0%	10.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	4.14	100%	15,946	100%	3,851.69

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	65	1.3%	46	0.9%
From 1 to 4 years	160	3.2%	167	3.3%
From 5 to 12 years	387	7.8%	328	6.6%
From 13 to 14 years	72	1.4%	85	1.7%
From 15 to 19 years	161	3.2%	181	3.6%
From 20 to 34 years	422	8.5%	602	12.1%
From 35 to 44 years	240	4.8%	347	7.0%
From 45 to 64 years	586	11.7%	812	16.3%
65 years and older	148	3.0%	183	3.7%
Total Patients	2,241	44.9%	2,751	55.1%

Poverty Level	All Patients	% of Total
Under 100%	3,969	79.5%
100% to 138%	374	7.5%
139% to 200%	140	2.8%
201% to 400%	45	0.9%
Above 400%	41	0.8%
Unknown	423	8.5%
Total Patients	4,992	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	45	0.9%
Black	194	3.9%
White (Incl. Hispanic)	4,744	95.0%
Nat. Amer / AK Nativ	6	0.1%
More Than One Race	3	0.1%
Other / Unknown	0	0.0%
Total Patients	4,992	100%
Ethnicity		
Hispanic	1,099	22.0%
Non-Hispanic	3,893	78.0%
Unknown	0	0.0%
Total Patients	4,992	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	17	46

PATIENT COVERAGE	Patients	% of All Patients
Medicare	24	0.5%
Medicare - Managed Care	220	4.4%
Medi-Cal	354	7.1%
Medi-Cal - Managed Care	3,870	77.5%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	7	0.1%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	517	10.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,992	100%

Episodic Programs	Patients
BCCCP	5
CHDP	184
Family PACT	1
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	190

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	169	$ 72,731	$ 37,270	$ 35,461	48.8%	$ 430	$ 210
Medicare - Managed Care	787	$ 93,218	$ 47,434	$ 45,784	49.1%	$ 118	$ 58
Medi-Cal	948	$ 260,813	$ 89,400	$ 171,413	65.7%	$ 275	$ 181
Medi-Cal - Managed Care	11,720	$ 3,722,500	$ 1,845,996	$ 1,876,504	50.4%	$ 318	$ 160
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	25	$ 22,740	$ 12,515	$ 10,225	45.0%	$ 910	$ 409
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	589	$ 100,327	$ 64,235	$ 36,092	36.0%	$ 170	$ 61
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	62	$ 11,219	$ 5,670	$ 5,549	49.5%	$ 181	$ 90
Child Health & Disability Proc	1,613	$ 604,456	$ 526,882	$ 77,574	12.8%	$ 375	$ 48
Family Pact	30	$ 5,526	$ 2,792	$ 2,734	49.5%	$ 184	$ 91
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	3	$ 890	$ 565	$ 325	36.5%	$ 297	$ 108
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	15,946	$ 4,894,420	$ 2,632,759	$ 2,261,661	46.2%	$ 307	$ 142

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,894,420	100.0%
- Write-Offs & Adjustments	$ 2,632,759	53.8%
Net Revenue (Collected)	$ 2,261,661	46.2%
+ Other Revenue Sources	$ 370,668	7.6%
Total Operating Revenue	$ 2,632,329	53.8%
- Operating Expenses	$ 1,988,121	40.6%
Net Income from Operations	$ 644,208	13.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 64,235	2.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 2,568,524	97.6%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 2,632,759	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 124.68	$ 213.13
Total Op Rev Per Encounter	$ 165.08	$ 221.93
Operating Margin	24.5%	4.0%
Cost-to-Charges	40.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,645,119	82.7%
Contract Services - Prof.	$ 300	0.0%
Supplies - Medical & Dental	$ 121,835	6.1%
Supplies - Office	$ 28,811	1.4%
Outpatient Care Services	$ 5,719	0.3%
Rent / Depreciation / Interest	$ 85,569	4.3%
Utilities	$ 35,812	1.8%
Continuing Education	$ 2,206	0.1%
Information Technology	$ 4,255	0.2%
All Others	$ 58,495	2.9%
Total Expenses	$ 1,988,121	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 340,780	91.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 29,888	8.1%
Total Other Revenue	$ 370,668	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374374	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - EL CAJON DENTAL	Encounter Volume	5,000 - 9,999 enctr
Address	183 S 1ST ST	Congressional District	50
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92019	MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	7,181	100.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	7,181	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.56	100.0%	7,181	100.0%	2,805.08
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.56	100%	7,181	100%	2,805.08

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	5	0.2%	4	0.2%
From 1 to 4 years	54	2.6%	60	2.9%
From 5 to 12 years	175	8.3%	128	6.1%
From 13 to 14 years	29	1.4%	27	1.3%
From 15 to 19 years	52	2.5%	62	2.9%
From 20 to 34 years	160	7.6%	240	11.4%
From 35 to 44 years	164	7.8%	155	7.4%
From 45 to 64 years	289	13.7%	298	14.2%
65 years and older	113	5.4%	89	4.2%
Total Patients	1,041	49.5%	1,063	50.5%

Poverty Level	All Patients	% of Total
Under 100%	2,015	95.8%
100% to 138%	51	2.4%
139% to 200%	20	1.0%
201% to 400%	15	0.7%
Above 400%	1	0.0%
Unknown	2	0.1%
Total Patients	2,104	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Islander	26	1.2%
Black	49	2.3%
White (Incl. Hispanic)	507	24.1%
Nat. Amer / AK Native	0	0.0%
More Than One Race	10	0.5%
Other / Unknown	1,512	71.9%
Total Patients	2,104	100%
Ethnicity		
Hispanic	207	9.8%
Non-Hispanic	908	43.2%
Unknown	989	47.0%
Total Patients	2,104	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	2,011	95.6%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	5	0.2%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	88	4.2%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,104	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medi-Cal	6,863	$ 1,805,869	$ 982,496	$ 823,373	45.6%	$ 263	$ 120
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	16	$ 3,940	$ 1,675	$ 2,265	57.5%	$ 246	$ 142
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	302	$ 67,212	$ 43,852	$ 23,360	34.8%	$ 223	$ 77
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Prog (CHDP)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	7,181	$ 1,877,021	$ 1,028,023	$ 848,998	45.2%	$ 261	$ 118

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$1,877,021	100.0%
- Write-Offs & Adjustments	$1,028,023	54.8%
Net Revenue (Collected)	$ 848,998	45.2%
+ Other Revenue Sources	$ 60,352	3.2%
Total Operating Revenue	$ 909,350	48.4%
- Operating Expenses	$ 922,283	49.1%
Net Income from Operations	$ (12,933)	-0.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 43,852	4.3%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 984,171	95.7%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$1,028,023	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 128.43	$ 213.13
Total Op Rev Per Encounter	$ 126.63	$ 221.93
Operating Margin	-1.4%	4.0%
Cost-to-Charges	49.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 613,336	66.5%
Contract Services - Prof.	$ 0	0.0%
Supplies - Medical & Dental	$ 64,754	7.0%
Supplies - Office	$ 23,901	2.6%
Outpatient Care Services	$ 22,526	2.4%
Rent / Depreciation / Interest	$ 124,718	13.5%
Utilities	$ 27,775	3.0%
Continuing Education	$ 0	0.0%
Information Technology	$ 16,041	1.7%
All Others	$ 29,232	3.2%
Total Expenses	$ 922,283	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 52,842	87.6%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 7,500	12.4%
Donations & Contributions	$ 0	0.0%
Other Income	$ 10	0.0%
Total Other Revenue	$ 60,352	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374437	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - LEMON GROVE	Encounter Volume	5,000 - 9,999 enctr
Address	7967 BROADWAY	Congressional District	53
		State Senate District	38
City	LEMON GROVE	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91945	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	7,613	100.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	7,613	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.00	100.0%	7,613	100.0%	7,613.00
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.00	100%	7,613	100%	7,613.00

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	2	0.1%	1	0.1%
From 1 to 4 years	67	3.9%	47	2.8%
From 5 to 12 years	120	7.1%	138	8.1%
From 13 to 14 years	20	1.2%	24	1.4%
From 15 to 19 years	65	3.8%	55	3.2%
From 20 to 34 years	143	8.4%	215	12.6%
From 35 to 44 years	108	6.4%	131	7.7%
From 45 to 64 years	205	12.1%	243	14.3%
65 years and older	59	3.5%	57	3.4%
Total Patients	789	46.4%	911	53.6%

Poverty Level	All Patients	% of Total
Under 100%	1,485	87.4%
100% to 138%	100	5.9%
139% to 200%	83	4.9%
201% to 400%	4	0.2%
Above 400%	-	0.0%
Unknown	28	1.6%
Total Patients	1,700	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	65	3.8%
Black	160	9.4%
White (Incl. Hispanic)	1,074	63.2%
Nat. Amer / AK Nativ	2	0.1%
More Than One Race	9	0.5%
Other / Unknown	390	22.9%
Total Patients	1,700	100%
Ethnicity		
Hispanic	565	33.2%
Non-Hispanic	551	32.4%
Unknown	584	34.4%
Total Patients	1,700	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	1,525	89.7%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	26	1.5%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	149	8.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,700	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	6,830	$ 1,658,297	$ 802,988	$ 855,309	51.6%	$ 243	$ 125
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	118	$ 23,351	$ 14,047	$ 9,304	39.8%	$ 198	$ 79
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Self-Pay/ Sliding Fee	665	$ 161,731	$ 99,604	$ 62,127	38.4%	$ 243	$ 93
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	7,613	$ 1,843,379	$ 916,639	$ 926,740	50.3%	$ 242	$ 122

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,843,379	100.0%
- Write-Offs & Adjustments	$ 916,639	49.7%
Net Revenue (Collected)	$ 926,740	50.3%
+ Other Revenue Sources	$ 205,241	11.1%
Total Operating Revenue	$ 1,131,981	61.4%
- Operating Expenses	$ 993,133	53.9%
Net Income from Operations	$ 138,848	7.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 99,604	10.9%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 817,035	89.1%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 916,639	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 130.45	$ 213.13
Total Op Rev Per Encounter	$ 148.69	$ 221.93
Operating Margin	12.3%	4.0%
Cost-to-Charges	53.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 667,044	67.2%
Contract Services - Prof.	$ 1,175	0.1%
Supplies - Medical & Dental	$ 127,405	12.8%
Supplies - Office	$ 27,392	2.8%
Outpatient Care Services	$ 13,601	1.4%
Rent / Depreciation / Interest	$ 109,148	11.0%
Utilities	$ 31,232	3.1%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 16,136	1.6%
Total Expenses	$ 993,133	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 140,762	68.6%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 26,157	12.7%
Donations & Contributions	$ 0	0.0%
Other Income	$ 38,322	18.7%
Total Other Revenue	$ 205,241	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374484	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - MOBILE CLINIC	Encounter Volume	1 - 4,999 enctr
Address	4060 FAIRMOUNT AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	1,691	56.6%
Evaluation and Management (new patient)	466	15.6%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	12	0.4%
Preventive Medicine (infant, child, adolescent)	788	26.4%
Preventive Medicine (adults)	5	0.2%
Counseling	0	0.0%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	15	0.5%
Family Planning "Z" codes	2	0.1%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	8	0.3%
Total Encounters by Service	2,987	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	5
HIV Testing	0
Pap Smear	28
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	230
Hemophilus Influenza B (Hib)	37
Hepatitis A	126
Hepatitis B	58
HepB and Hib	0
Influenza Virus Vaccine	130
Measles, Mumps and Rubella and Varicella	102
Pneumococcal	52
Poliovirus	58
Varicella	50

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.20	22.0%	607	20.3%	3,035.00
Physician Assistants	0.30	33.0%	1,190	39.8%	3,966.67
Family Nurse Practitioners	0.41	45.1%	1,169	39.1%	2,851.22
Cert Nurse Midwives	0	0.0%	21	0.7%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.00	0.0%	0	0.0%	0
Total	0.91	100%	2,987	100%	3,282.42

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	17	0.9%	22	1.2%
From 1 to 4 years	138	7.3%	144	7.6%
From 5 to 12 years	298	15.8%	247	13.1%
From 13 to 14 years	91	4.8%	79	4.2%
From 15 to 19 years	177	9.4%	191	10.1%
From 20 to 34 years	14	0.7%	34	1.8%
From 35 to 44 years	8	0.4%	123	6.5%
From 45 to 64 years	14	0.7%	238	12.6%
65 years and older	10	0.5%	39	2.1%
Total Patients	767	40.7%	1,117	59.3%

Poverty Level	All Patients	% of Total
Under 100%	1,397	74.2%
100% to 138%	171	9.1%
139% to 200%	89	4.7%
201% to 400%	31	1.6%
Above 400%	21	1.1%
Unknown	175	9.3%
Total Patients	1,884	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	76	4.0%
Black	159	8.4%
White (Incl. Hispanic)	1,645	87.3%
Nat. Amer / AK Nativ	3	0.2%
More Than One Race	1	0.1%
Other / Unknown	0	0.0%
Total Patients	1,884	100%
Ethnicity		
Hispanic	1,425	75.6%
Non-Hispanic	458	24.3%
Unknown	1	0.1%
Total Patients	1,884	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	5	5

PATIENT COVERAGE	Patients	% of All Patients
Medicare	1	0.1%
Medicare - Managed Care	319	16.9%
Medi-Cal	300	15.9%
Medi-Cal - Managed Care	1,111	59.0%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	3	0.2%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	150	8.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,884	100%

Episodic Programs	Patients
BCCCP	22
CHDP	261
Family PACT	11
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	294

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	4	$ 1,520	$ 480	$ 1,040	68.4%	$ 380	$ 260
Medicare - Managed Care	353	$ 103,779	$ 41,805	$ 61,974	59.7%	$ 294	$ 176
Medi-Cal	398	$ 31,683	$ 11	$ 31,672	100.0%	$ 80	$ 80
Medi-Cal - Managed Care	1,194	$ 188,043	$ 53,900	$ 134,143	71.3%	$ 157	$ 112
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	45	$ 45,865	$ 4,956	$ 40,909	89.2%	$ 1,019	$ 909
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	150	$ 45,813	$ 30,928	$ 14,885	32.5%	$ 305	$ 99
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	315	$ 131,066	$ 75,017	$ 56,049	42.8%	$ 416	$ 178
Child Health & Disability Proc	474	$ 215,409	$ 126,605	$ 88,804	41.2%	$ 454	$ 187
Family Pact	54	$ 22,469	$ 12,860	$ 9,609	42.8%	$ 416	$ 178
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	2,987	$ 785,647	$ 346,562	$ 439,085	55.9%	$ 263	$ 147

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 785,647	100.0%
- Write-Offs & Adjustments	$ 346,562	44.1%
Net Revenue (Collected)	$ 439,085	55.9%
+ Other Revenue Sources	$ 878	0.1%
Total Operating Revenue	$ 439,963	56.0%
- Operating Expenses	$ 553,375	70.4%
Net Income from Operations	$ (113,412)	-14.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 30,928	8.9%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 315,634	91.1%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 346,562	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 185.26	$ 213.13
Total Op Rev Per Encounter	$ 147.29	$ 221.93
Operating Margin	-25.8%	4.0%
Cost-to-Charges	70.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 466,517	84.3%
Contract Services - Prof.	$ 4,500	0.8%
Supplies - Medical & Dental	$ 7,376	1.3%
Supplies - Office	$ 16,071	2.9%
Outpatient Care Services	$ 96	0.0%
Rent / Depreciation / Interest	$ 46,425	8.4%
Utilities	$ 4,175	0.8%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 8,215	1.5%
Total Expenses	$ 553,375	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 638	72.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 240	27.3%
Total Other Revenue	$ 878	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374479	Rural (95-210)	No
Clinic Name	LA MAESTRA COMMUNITY HEALTH CENTERS - NATIONAL CITY	Encounter Volume	10,000 - 19,999 enctr
Address	217 HIGHLAND AVE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,457	44.1%	Mammogram	0
Evaluation and Management (new patient)	904	4.7%	HIV Testing	101
Hospital Related Services	0	0.0%	Pap Smear	154
Case Management Services	0	0.0%	Contraceptive Management	51
Medicine - Special Services	135	0.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,252	6.5%	DTaP, DTP, Diphtheria and Tetanus	816
Preventive Medicine (adults)	502	2.6%	Hemophilus Influenza B (Hib)	222
Counseling	1	0.0%	Hepatitis A	200
Integumentary System	0	0.0%	Hepatitis B	97
Maternity Care and Delivery	1	0.0%	HepB and Hib	0
Pathology / Laboratory	74	0.4%	Influenza Virus Vaccine	913
Family Planning "Z" codes	1,300	6.8%	Measles, Mumps and Rubella and Varicella	192
Dental encounters (CDT codes)	6,536	34.1%	Pneumococcal	411
All Other Services (not included in above)	30	0.2%	Poliovirus	19
Total Encounters by Service	19,192	100%	Varicella	52

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.20	33.5%	7,181	37.4%	5,984.17
Physician Assistants	0.96	26.8%	3,931	20.5%	4,094.79
Family Nurse Practitioners	0	0.0%	380	2.0%	0
Cert Nurse Midwives	0	0.0%	1,122	5.8%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.42	39.7%	6,536	34.1%	4,602.82
All Other Primary Care Providers	0	0.0%	42	0.2%	0
Total	3.58	100%	19,192	100%	5,360.89

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	70	1.2%	72	1.2%
From 1 to 4 years	280	4.6%	246	4.1%
From 5 to 12 years	485	8.1%	431	7.2%
From 13 to 14 years	93	1.5%	85	1.4%
From 15 to 19 years	179	3.0%	273	4.5%
From 20 to 34 years	394	6.5%	1,000	16.6%
From 35 to 44 years	234	3.9%	514	8.5%
From 45 to 64 years	523	8.7%	811	13.5%
65 years and older	132	2.2%	202	3.4%
Total Patients	2,390	39.7%	3,634	60.3%

Poverty Level	All Patients	% of Total
Under 100%	4,803	79.7%
100% to 138%	525	8.7%
139% to 200%	231	3.8%
201% to 400%	48	0.8%
Above 400%	27	0.4%
Unknown	390	6.5%
Total Patients	6,024	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	271	4.5%
Black	271	4.5%
White (Incl. Hispanic)	5,293	87.9%
Nat. Amer / AK Nativ	5	0.1%
More Than One Race	11	0.2%
Other / Unknown	173	2.9%
Total Patients	6,024	100%
Ethnicity		
Hispanic	4,587	76.1%
Non-Hispanic	1,124	18.7%
Unknown	313	5.2%
Total Patients	6,024	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	8	0.1%
Medicare - Managed Care	203	3.4%
Medi-Cal	1,914	31.8%
Medi-Cal - Managed Care	2,600	43.2%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	42	0.7%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,257	20.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	6,024	100%

Episodic Programs	Patients
BCCCP	5
CHDP	202
Family PACT	12
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	219

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	92	$ 45,003	$ 27,476	$ 17,527	38.9%	$ 489	$ 191
Medicare - Managed Care	782	$ 79,872	$ 10,000	$ 69,872	87.5%	$ 102	$ 89
Medi-Cal	7,686	$ 1,597,388	$ 677,039	$ 920,349	57.6%	$ 208	$ 120
Medi-Cal - Managed Care	7,764	$ 2,281,843	$ 1,079,871	$ 1,201,972	52.7%	$ 294	$ 155
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	166	$ 31,184	$ 11,109	$ 20,075	64.4%	$ 188	$ 121
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Self-Pay/ Sliding Fee	1,570	$ 343,467	$ 224,470	$ 118,997	34.6%	$ 219	$ 76
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	140	$ 25,612	$ 11,515	$ 14,097	55.0%	$ 183	$ 101
Child Health & Disability Proc	607	$ 587,980	$ 438,530	$ 149,450	25.4%	$ 969	$ 246
Family Pact	264	$ 48,298	$ 21,713	$ 26,585	55.0%	$ 183	$ 101
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	121	$ 8,002	$ 1,380	$ 6,622	82.8%	$ 66	$ 55
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	19,192	$ 5,048,649	$ 2,503,103	$ 2,545,546	50.4%	$ 263	$ 133

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 5,048,649	100.0%
- Write-Offs & Adjustments	$ 2,503,103	49.6%
Net Revenue (Collected)	$ 2,545,546	50.4%
+ Other Revenue Sources	$ 352,434	7.0%
Total Operating Revenue	$ 2,897,980	57.4%
- Operating Expenses	$ 1,841,846	36.5%
Net Income from Operations	$ 1,056,134	20.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 224,470	9.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 2,278,633	91.0%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 2,503,103	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 95.97	$ 213.13
Total Op Rev Per Encounter	$ 151.00	$ 221.93
Operating Margin	36.4%	4.0%
Cost-to-Charges	36.5%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,320,202	71.7%
Contract Services - Prof.	$ 1,050	0.1%
Supplies - Medical & Dental	$ 165,873	9.0%
Supplies - Office	$ 41,887	2.3%
Outpatient Care Services	$ 15,496	0.8%
Rent / Depreciation / Interest	$ 219,156	11.9%
Utilities	$ 45,126	2.5%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 33,056	1.8%
Total Expenses	$ 1,841,846	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 305,612	86.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 46,822	13.3%
Total Other Revenue	$ 352,434	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374436	Rural (95-210)	No
Clinic Name	LEMON GROVE FAMILY HEALTH CENTER	Encounter Volume	20,000 - 39,999 enctr
Address	7592 BROADWAY	Congressional District	53
		State Senate District	38
City	LEMON GROVE	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91945	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	9,063	38.1%
Evaluation and Management (new patient)	883	3.7%
Hospital Related Services	1	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1,012	4.3%
Preventive Medicine (infant, child, adolescent)	1,968	8.3%
Preventive Medicine (adults)	362	1.5%
Counseling	1,169	4.9%
Integumentary System	51	0.2%
Maternity Care and Delivery	156	0.7%
Pathology / Laboratory	6,705	28.2%
Family Planning "Z" codes	1,824	7.7%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	608	2.6%
Total Encounters by Service	23,802	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	762
HIV Testing	1,220
Pap Smear	526
Contraceptive Management	14
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	1,456
Hemophilus Influenza B (Hib)	367
Hepatitis A	359
Hepatitis B	322
HepB and Hib	0
Influenza Virus Vaccine	557
Measles, Mumps and Rubella and Varicella	283
Pneumococcal	927
Poliovirus	15
Varicella	143

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.62	35.7%	12,308	51.7%	3,400.00
Physician Assistants	1.44	14.2%	5,475	23.0%	3,802.08
Family Nurse Practitioners	0.58	5.7%	2,076	8.7%	3,579.31
Cert Nurse Midwives	0	0.0%	19	0.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	4.51	44.4%	3,924	16.5%	870.07
Total	10.15	100%	23,802	100%	2,345.02

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	216	2.6%	189	2.3%
From 1 to 4 years	362	4.4%	344	4.2%
From 5 to 12 years	424	5.2%	426	5.2%
From 13 to 14 years	86	1.0%	90	1.1%
From 15 to 19 years	198	2.4%	308	3.8%
From 20 to 34 years	570	6.9%	1,435	17.5%
From 35 to 44 years	344	4.2%	679	8.3%
From 45 to 64 years	893	10.9%	1,290	15.7%
65 years and older	151	1.8%	207	2.5%
Total Patients	3,244	39.5%	4,968	60.5%

Poverty Level	All Patients	% of Total
Under 100%	6,762	82.3%
100% to 138%	728	8.9%
139% to 200%	303	3.7%
201% to 400%	110	1.3%
Above 400%	23	0.3%
Unknown	286	3.5%
Total Patients	8,212	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	404	4.9%
Black	1,216	14.8%
White (Incl. Hispanic)	4,678	57.0%
Nat. Amer / AK Nativ	39	0.5%
More Than One Race	302	3.7%
Other / Unknown	1,573	19.2%
Total Patients	8,212	100%
Ethnicity		
Hispanic	4,182	50.9%
Non-Hispanic	3,836	46.7%
Unknown	194	2.4%
Total Patients	8,212	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	38	105

PATIENT COVERAGE	Patients	% of All Patients
Medicare	316	3.8%
Medicare - Managed Care	167	2.0%
Medi-Cal	1,579	19.2%
Medi-Cal - Managed Care	4,666	56.8%
County Indigent / CMSP / MI	1	0.0%
Private Insurance	132	1.6%
Covered California	104	1.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,227	14.9%
Free	20	0.2%
All Other Payers	0	0.0%
Total Patients	8,212	100%

Episodic Programs	Patients
BCCCP	75
CHDP	4
Family PACT	109
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	188

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,051	$ 250,524	$ 114,197	$ 136,327	54.4%	$ 238	$ 130
Medicare - Managed Care	590	$ 86,891	$ 279	$ 86,612	99.7%	$ 147	$ 147
Medi-Cal	5,934	$ 1,225,555	$ (93,539)	$ 1,319,094	107.6%	$ 207	$ 222
Medi-Cal - Managed Care	13,254	$ 3,033,033	$ 306,991	$ 2,726,042	89.9%	$ 229	$ 206
County Indigent/CMSP/MISP	3	$ 1,236	$ 673	$ 563	45.6%	$ 412	$ 188
Private Insurance	373	$ 90,417	$ 56,823	$ 33,594	37.2%	$ 242	$ 90
Covered California	251	$ 33,151	$ 13,184	$ 19,967	60.2%	$ 132	$ 80
Self-Pay/ Sliding Fee	2,060	$ 329,682	$ 244,770	$ 84,912	25.8%	$ 160	$ 41
Non-Pay (Free)	35	$ 5,698	$ 5,698	$ 0	0.0%	$ 163	$
Breast Cancer	83	$ 12,246	$ 8,664	$ 3,582	29.3%	$ 148	$ 43
Child Health & Disability Proc	4	$ 934	$ 700	$ 234	25.1%	$ 234	$ 59
Family Pact	164	$ 28,374	$ 10,526	$ 17,848	62.9%	$ 173	$ 109
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	23,802	$ 5,097,741	$ 668,966	$ 4,428,775	86.9%	$ 214	$ 186

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 5,097,741	100.0%
- Write-Offs & Adjustments	$ 668,966	13.1%
Net Revenue (Collected)	$ 4,428,775	86.9%
+ Other Revenue Sources	$ 1,261,673	24.7%
Total Operating Revenue	$ 5,690,448	111.6%
- Operating Expenses	$ 4,546,012	89.2%
Net Income from Operations	$ 1,144,436	22.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 165,927	24.8%
Free/Complimentary	$ 5,698	0.9%
Contractual Adjustments	$ 685,820	102.5%
Bad Debts	$ 78,843	11.8%
Reconciliation	$ (267,322)	-40.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 668,966	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 190.99	$ 213.13
Total Op Rev Per Encounter	$ 239.07	$ 221.93
Operating Margin	20.1%	4.0%
Cost-to-Charges	89.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,727,735	60.0%
Contract Services - Prof.	$ 22,330	0.5%
Supplies - Medical & Dental	$ 526,691	11.6%
Supplies - Office	$ 25,491	0.6%
Outpatient Care Services	$ 190,626	4.2%
Rent / Depreciation / Interest	$ 196,927	4.3%
Utilities	$ 78,593	1.7%
Continuing Education	$ 3,406	0.1%
Information Technology	$ 43,060	0.9%
All Others	$ 731,153	16.1%
Total Expenses	$ 4,546,012	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 753,291	59.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 4,336	0.3%
Local	$ 0	0.0%
Private	$ 4,890	0.4%
Donations & Contributions	$ 500	0.0%
Other Income	$ 498,656	39.5%
Total Other Revenue	$ 1,261,673	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306370738	Rural (95-210)	No
Clinic Name	LINDA VISTA HEALTH CARE CENTER	Encounter Volume	40,000 - 59,999 enctr
Address	6973 LINDA VISTA RD	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92111	MSSA Name:	CLAIREMONT/FIESTA SHORES/LINDA VISTA/MISSION BEACH/SORRENTO/UNIVERSITY CITY
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	35,491	74.9%
Evaluation and Management (new patient)	1,879	4.0%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	5,360	11.3%
Preventive Medicine (infant, child, adolescent)	3,559	7.5%
Preventive Medicine (adults)	129	0.3%
Counseling	137	0.3%
Integumentary System	13	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	24	0.1%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	770	1.6%
Total Encounters by Service	47,362	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	360
Pap Smear	1,291
Contraceptive Management	67
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	1,455
Hemophilus Influenza B (Hib)	63
Hepatitis A	401
Hepatitis B	465
HepB and Hib	9
Influenza Virus Vaccine	1,775
Measles, Mumps and Rubella and Varicella	306
Pneumococcal	1,191
Poliovirus	54
Varicella	69

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.98	19.6%	17,928	37.9%	6,016.11
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	4.84	31.8%	19,791	41.8%	4,089.05
Cert Nurse Midwives	0.29	1.9%	1,116	2.4%	3,848.28
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	7.12	46.7%	8,527	18.0%	1,197.61
Total	15.23	100%	47,362	100%	3,109.78

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	154	1.3%	163	1.4%
From 1 to 4 years	481	4.0%	445	3.7%
From 5 to 12 years	813	6.7%	704	5.8%
From 13 to 14 years	142	1.2%	156	1.3%
From 15 to 19 years	306	2.5%	392	3.3%
From 20 to 34 years	717	5.9%	1,574	13.1%
From 35 to 44 years	447	3.7%	900	7.5%
From 45 to 64 years	1,430	11.9%	2,190	18.2%
65 years and older	396	3.3%	646	5.4%
Total Patients	4,886	40.5%	7,170	59.5%

Poverty Level	All Patients	% of Total
Under 100%	8,863	73.5%
100% to 138%	2,011	16.7%
139% to 200%	498	4.1%
201% to 400%	282	2.3%
Above 400%	-	0.0%
Unknown	402	3.3%
Total Patients	12,056	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	3,022	25.1%
Black	882	7.3%
White (Incl. Hispanic)	7,846	65.1%
Nat. Amer / AK Nativ	112	0.9%
More Than One Race	67	0.6%
Other / Unknown	127	1.1%
Total Patients	12,056	100%
Ethnicity		
Hispanic	4,830	40.1%
Non-Hispanic	7,189	59.6%
Unknown	37	0.3%
Total Patients	12,056	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	4	17

PATIENT COVERAGE	Patients	% of All Patients
Medicare	656	5.4%
Medicare - Managed Care	495	4.1%
Medi-Cal	1,534	12.7%
Medi-Cal - Managed Care	7,660	63.5%
County Indigent / CMSP / MI	11	0.1%
Private Insurance	336	2.8%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,364	11.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	12,056	100%

Episodic Programs	Patients
BCCCP	210
CHDP	440
Family PACT	221
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	871

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	3,501	$ 886,441	$ 390,613	$ 495,828	55.9%	$ 253	$ 142
Medicare - Managed Care	2,705	$ 407,302	$ 75,819	$ 331,483	81.4%	$ 151	$ 123
Medi-Cal	4,954	$ 984,489	$ 220,107	$ 764,382	77.6%	$ 199	$ 154
Medi-Cal - Managed Care	29,968	$ 5,122,660	$ 69,511	$ 5,053,149	98.6%	$ 171	$ 169
County Indigent/CMSP/MISP	34	$ 3,754	$ 2,785	$ 969	25.8%	$ 110	$ 29
Private Insurance	890	$ 137,244	$ 44,614	$ 92,630	67.5%	$ 154	$ 104
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	2,704	$ 443,765	$ 279,081	$ 164,684	37.1%	$ 164	$ 61
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	320	$ 43,381	$ 32,951	$ 10,430	24.0%	$ 136	$ 33
Child Health & Disability Proc	1,156	$ 240,540	$ 11,305	$ 229,235	95.3%	$ 208	$ 198
Family Pact	1,130	$ 210,713	$ 91,835	$ 118,878	56.4%	$ 186	$ 105
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	47,362	$ 8,480,289	$ 1,218,621	$ 7,261,668	85.6%	$ 179	$ 153

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 8,480,289	100.0%
- Write-Offs & Adjustments	$ 1,218,621	14.4%
Net Revenue (Collected)	$ 7,261,668	85.6%
+ Other Revenue Sources	$ 3,098,672	36.5%
Total Operating Revenue	$ 10,360,340	122.2%
- Operating Expenses	$ 8,812,365	103.9%
Net Income from Operations	$ 1,547,975	18.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 265,631	21.8%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 882,021	72.4%
Bad Debts	$ 45,720	3.8%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 25,249	2.1%
Total Write-offs & Adjustmer	$ 1,218,621	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 186.06	$ 213.13
Total Op Rev Per Encounter	$ 218.75	$ 221.93
Operating Margin	14.9%	4.0%
Cost-to-Charges	103.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 6,463,780	73.3%
Contract Services - Prof.	$ 588,858	6.7%
Supplies - Medical & Dental	$ 418,032	4.7%
Supplies - Office	$ 79,978	0.9%
Outpatient Care Services	$ 40,732	0.5%
Rent / Depreciation / Interest	$ 584,297	6.6%
Utilities	$ 83,495	0.9%
Continuing Education	$ 13,655	0.2%
Information Technology	$ 47,166	0.5%
All Others	$ 492,372	5.6%
Total Expenses	$ 8,812,365	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 762,152	24.6%
State Other	$ 143,092	4.6%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 1,363,067	44.0%
Donations & Contributions	$ 47,891	1.5%
Other Income	$ 782,470	25.3%
Total Other Revenue	$ 3,098,672	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374438	Rural (95-210)	No
Clinic Name	LOGAN HEIGHTS FAMILY COUNSELING CENTER	Encounter Volume	10,000 - 19,999 enctr
Address	2204 NATIONAL AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92113	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,421	26.7%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	4
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	9,376	73.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	12,798	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	9.84	100.0%	12,798	100.0%	1,300.61
Total	9.84	100%	12,798	100%	1,300.61

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	2	0.1%	2	0.1%
From 5 to 12 years	369	9.4%	213	5.4%
From 13 to 14 years	76	1.9%	62	1.6%
From 15 to 19 years	105	2.7%	165	4.2%
From 20 to 34 years	353	9.0%	616	15.7%
From 35 to 44 years	239	6.1%	377	9.6%
From 45 to 64 years	500	12.8%	709	18.1%
65 years and older	49	1.3%	81	2.1%
Total Patients	1,693	43.2%	2,225	56.8%

Poverty Level	All Patients	% of Total
Under 100%	3,161	80.7%
100% to 138%	379	9.7%
139% to 200%	159	4.1%
201% to 400%	32	0.8%
Above 400%	11	0.3%
Unknown	176	4.5%
Total Patients	3,918	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	86	2.2%
Black	375	9.6%
White (Incl. Hispanic)	2,860	73.0%
Nat. Amer / AK Nativ	22	0.6%
More Than One Race	114	2.9%
Other / Unknown	461	11.8%
Total Patients	3,918	100%
Ethnicity		
Hispanic	2,338	59.7%
Non-Hispanic	1,528	39.0%
Unknown	52	1.3%
Total Patients	3,918	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	16	92

PATIENT COVERAGE	Patients	% of All Patients
Medicare	213	5.4%
Medicare - Managed Care	55	1.4%
Medi-Cal	1,209	30.9%
Medi-Cal - Managed Care	2,032	51.9%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	14	0.4%
Covered California	2	0.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	357	9.1%
Free	36	0.9%
All Other Payers	0	0.0%
Total Patients	3,918	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	163
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	163

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	824	$ 121,235	$ 1,388	$ 119,847	98.9%	$ 147	$ 145
Medicare - Managed Care	205	$ 15,736	$ 39	$ 15,697	99.8%	$ 77	$ 77
Medi-Cal	3,271	$ 521,567	$ (562,259)	$ 1,083,826	207.8%	$ 159	$ 331
Medi-Cal - Managed Care	7,639	$ 3,307,058	$ 421,168	$ 2,885,890	87.3%	$ 433	$ 378
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	48	$ 11,398	$ 6,001	$ 5,397	47.4%	$ 237	$ 112
Covered California	2	$ 545	$ 218	$ 327	60.0%	$ 273	$ 164
Self-Pay/ Sliding Fee	382	$ 90,110	$ 74,336	$ 15,774	17.5%	$ 236	$ 41
Non-Pay (Free)	63	$ 160	$ 160	$ 0	0.0%	$ 3	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	364	$ 55,665	$ 55,664	$ 1	0.0%	$ 153	$ 0
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	12,798	$ 4,123,474	$ (3,285)	$ 4,126,759	100.1%	$ 322	$ 323

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,123,474	100.0%
- Write-Offs & Adjustments	$ (3,285)	-0.1%
Net Revenue (Collected)	$ 4,126,759	100.1%
+ Other Revenue Sources	$ 1,238,210	30.0%
Total Operating Revenue	$ 5,364,969	130.1%
- Operating Expenses	$ 3,200,533	77.6%
Net Income from Operations	$ 2,164,436	52.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 59,774	-1819.6%
Free/Complimentary	$ 160	-4.9%
Contractual Adjustments	$ (38,762)	1180.0%
Bad Debts	$ 14,562	-443.3%
Reconciliation	$ (39,019)	1187.8%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ (3,285)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 250.08	$ 213.13
Total Op Rev Per Encounter	$ 419.20	$ 221.93
Operating Margin	40.3%	4.0%
Cost-to-Charges	77.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,572,808	80.4%
Contract Services - Prof.	$ 41,920	1.3%
Supplies - Medical & Dental	$ 165,445	5.2%
Supplies - Office	$ 14,156	0.4%
Outpatient Care Services	$ 238	0.0%
Rent / Depreciation / Interest	$ 30,060	0.9%
Utilities	$ 46,952	1.5%
Continuing Education	$ 8,758	0.3%
Information Technology	$ 0	0.0%
All Others	$ 320,196	10.0%
Total Expenses	$ 3,200,533	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 77,297	6.2%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 935,858	75.6%
Local	$ 0	0.0%
Private	$ 407	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 224,648	18.1%
Total Other Revenue	$ 1,238,210	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306370813	Rural (95-210)	No
Clinic Name	LOGAN HEIGHTS FAMILY HEALTH CENTER	Encounter Volume	60,000+ enctr
Address	1809 NATIONAL AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92113-2113	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	38,748	28.3%	Mammogram	3,660
Evaluation and Management (new patient)	2,328	1.7%	HIV Testing	6,566
Hospital Related Services	5	0.0%	Pap Smear	3,362
Case Management Services	0	0.0%	Contraceptive Management	858
Medicine - Special Services	18,765	13.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	6,263	4.6%	DTaP, DTP, Diphtheria and Tetanus	4,987
Preventive Medicine (adults)	840	0.6%	Hemophilus Influenza B (Hib)	357
Counseling	6,307	4.6%	Hepatitis A	807
Integumentary System	371	0.3%	Hepatitis B	1,369
Maternity Care and Delivery	861	0.6%	HepB and Hib	0
Pathology / Laboratory	25,689	18.7%	Influenza Virus Vaccine	3,106
Family Planning "Z" codes	9,792	7.1%	Measles, Mumps and Rubella and Varicella	681
Dental encounters (CDT codes)	7,498	5.5%	Pneumococcal	2,825
All Other Services (not included in above)	19,552	14.3%	Poliovirus	46
Total Encounters by Service	137,019	100%	Varicella	357

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	16.27	19.3%	42,676	31.1%	2,622.99
Physician Assistants	3.68	4.4%	12,671	9.2%	3,443.21
Family Nurse Practitioners	5.35	6.4%	16,726	12.2%	3,126.36
Cert Nurse Midwives	1.76	2.1%	6,002	4.4%	3,410.23
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	4.41	5.2%	19,057	13.9%	4,321.32
All Other Primary Care Providers	52.77	62.6%	39,887	29.1%	755.87
Total	84.24	100%	137,019	100%	1,626.53

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	999	2.3%	980	2.2%
From 1 to 4 years	2,440	5.5%	1,892	4.3%
From 5 to 12 years	2,456	5.6%	2,290	5.2%
From 13 to 14 years	420	1.0%	510	1.2%
From 15 to 19 years	843	1.9%	1,414	3.2%
From 20 to 34 years	2,719	6.2%	7,398	16.8%
From 35 to 44 years	2,023	4.6%	4,004	9.1%
From 45 to 64 years	5,121	11.6%	6,480	14.7%
65 years and older	801	1.8%	1,185	2.7%
Total Patients	17,822	40.5%	26,153	59.5%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Island	902	2.1%
Black	2,893	6.6%
White (Incl. Hispanic)	30,012	68.2%
Nat. Amer / AK Nativ	159	0.4%
More Than One Race	1,064	2.4%
Other / Unknown	8,945	20.3%
Total Patients	43,975	100%
Ethnicity		
Hispanic	30,940	70.4%
Non-Hispanic	9,591	21.8%
Unknown	3,444	7.8%
Total Patients	43,975	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	35,498	80.7%
100% to 138%	4,302	9.8%
139% to 200%	1,685	3.8%
201% to 400%	446	1.0%
Above 400%	240	0.5%
Unknown	1,804	4.1%
Total Patients	43,975	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	347	1,602

PATIENT COVERAGE	Patients	% of All Patients
Medicare	1,044	2.4%
Medicare - Managed Care	505	1.1%
Medi-Cal	12,577	28.6%
Medi-Cal - Managed Care	12,570	28.6%
County Indigent / CMSP / MI	5	0.0%
Private Insurance	4,340	9.9%
Covered California	269	0.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	10,502	23.9%
Free	2,127	4.8%
All Other Payers	36	0.1%
Total Patients	43,975	100%

Episodic Programs	Patients
BCCCP	1,821
CHDP	38
Family PACT	1,743
Other County Programs	74
Children's Treatment Program	4
Other Payer - covered by a grant	35
Total Episodic Patients (duplicated)	3,715

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	3,679	$ 819,074	$ 316,296	$ 502,778	61.4%	$ 223	$ 137
Medicare - Managed Care	2,321	$ 392,877	$ 4,476	$ 388,401	98.9%	$ 169	$ 167
Medi-Cal	49,284	$ 9,237,361	$ (2,268,548)	$ 11,505,909	124.6%	$ 187	$ 233
Medi-Cal - Managed Care	47,131	$ 13,555,338	$ 2,178,087	$ 11,377,251	83.9%	$ 288	$ 241
County Indigent/CMSP/MISP	24	$ 7,706	$ 2,961	$ 4,745	61.6%	$ 321	$ 198
Private Insurance	9,490	$ 1,939,949	$ 1,048,146	$ 891,803	46.0%	$ 204	$ 94
Covered California	911	$ 109,938	$ 49,313	$ 60,625	55.1%	$ 121	$ 67
Self-Pay/ Sliding Fee	16,393	$ 2,969,355	$ 2,070,075	$ 899,280	30.3%	$ 181	$ 55
Non-Pay (Free)	2,464	$ 59,500	$ 59,500	$ 0	0.0%	$ 24	$
Breast Cancer	2,182	$ 360,993	$ 254,614	$ 106,379	29.5%	$ 165	$ 49
Child Health & Disability Proc	45	$ 14,536	$ 10,117	$ 4,419	30.4%	$ 323	$ 98
Family Pact	2,978	$ 776,326	$ 290,442	$ 485,884	62.6%	$ 261	$ 163
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	78	$ 6,406	$ 1,281	$ 5,125	80.0%	$ 82	$ 66
All Other Payers	39	$ 12,390	$ 12,389	$ 1	0.0%	$ 318	$ 0
Total	137,019	$ 30,261,749	$ 4,029,149	$ 26,232,600	86.7%	$ 221	$ 192

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 30,261,749	100.0%
- Write-Offs & Adjustments	$ 4,029,149	13.3%
Net Revenue (Collected)	$ 26,232,600	86.7%
+ Other Revenue Sources	$ 16,018,349	52.9%
Total Operating Revenue	$ 42,250,949	139.6%
- Operating Expenses	$ 35,387,214	116.9%
Net Income from Operations	$ 6,863,735	22.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,309,517	32.5%
Free/Complimentary	$ 59,500	1.5%
Contractual Adjustments	$ 2,386,591	59.2%
Bad Debts	$ 760,558	18.9%
Reconciliation	$ (487,017)	-12.1%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 4,029,149	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 258.27	$ 213.13
Total Op Rev Per Encounter	$ 308.36	$ 221.93
Operating Margin	16.2%	4.0%
Cost-to-Charges	116.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 22,122,462	62.5%
Contract Services - Prof.	$ 1,616,960	4.6%
Supplies - Medical & Dental	$ 2,835,369	8.0%
Supplies - Office	$ 221,543	0.6%
Outpatient Care Services	$ 999,700	2.8%
Rent / Depreciation / Interest	$ 1,062,527	3.0%
Utilities	$ 467,124	1.3%
Continuing Education	$ 25,797	0.1%
Information Technology	$ 181,978	0.5%
All Others	$ 5,853,754	16.5%
Total Expenses	$ 35,387,214	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 6,422,484	40.1%
State Other	$ 218,555	1.4%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 3,637,343	22.7%
Local	$ 0	0.0%
Private	$ 1,134,583	7.1%
Donations & Contributions	$ 169,670	1.1%
Other Income	$ 4,435,714	27.7%
Total Other Revenue	$ 16,018,349	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374529	Rural (95-210)	No
Clinic Name	MI CLINICA	Encounter Volume	1 - 4,999 enctr
Address	1058 3RD AVE	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91911	MSSA Name:	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE
Report Period Begin to End D	4/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	843	38.9%
Evaluation and Management (new patient)	1,108	51.1%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	4	0.2%
Preventive Medicine (infant, child, adolescent)	30	1.4%
Preventive Medicine (adults)	173	8.0%
Counseling	0	0.0%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	5	0.2%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	5	0.2%
Total Encounters by Service	2,168	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	0
Pap Smear	0
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	78
Hemophilus Influenza B (Hib)	0
Hepatitis A	12
Hepatitis B	18
HepB and Hib	0
Influenza Virus Vaccine	8
Measles, Mumps and Rubella and Varicella	7
Pneumococcal	6
Poliovirus	0
Varicella	8

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.07	11.1%	391	18.0%	5,585.71
Physician Assistants	0.32	50.8%	1,442	66.5%	4,506.25
Family Nurse Practitioners	0.24	38.1%	335	15.5%	1,395.83
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.63	100%	2,168	100%	3,441.27

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	17	1.5%	6	0.5%
From 1 to 4 years	28	2.4%	32	2.7%
From 5 to 12 years	35	3.0%	40	3.4%
From 13 to 14 years	12	1.0%	3	0.3%
From 15 to 19 years	34	2.9%	51	4.4%
From 20 to 34 years	141	12.1%	255	21.9%
From 35 to 44 years	54	4.6%	108	9.3%
From 45 to 64 years	120	10.3%	171	14.7%
65 years and older	15	1.3%	45	3.9%
Total Patients	456	39.1%	711	60.9%

Poverty Level	All Patients	% of Total
Under 100%	837	71.7%
100% to 138%	236	20.2%
139% to 200%	44	3.8%
201% to 400%	-	0.0%
Above 400%	-	0.0%
Unknown	50	4.3%
Total Patients	1,167	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	15	1.3%
Black	19	1.6%
White (Incl. Hispanic)	278	23.8%
Nat. Amer / AK Nativ	0	0.0%
More Than One Race	2	0.2%
Other / Unknown	853	73.1%
Total Patients	1,167	100%
Ethnicity		
Hispanic	957	82.0%
Non-Hispanic	151	12.9%
Unknown	59	5.1%
Total Patients	1,167	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	8	11

PATIENT COVERAGE	Patients	% of All Patients
Medicare	29	2.5%
Medicare - Managed Care	22	1.9%
Medi-Cal	138	11.8%
Medi-Cal - Managed Care	638	54.7%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	12	1.0%
Covered California	49	4.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	279	23.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,167	100%

Episodic Programs	Patients
BCCCP	0
CHDP	38
Family PACT	1
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	39

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	57	$ 7,925	$ 3,542	$ 4,383	55.3%	$ 139	$ 77
Medicare - Managed Care	46	$ 6,168	$ 4,542	$ 1,626	26.4%	$ 134	$ 35
Medi-Cal	362	$ 43,609	$ 18,153	$ 25,456	58.4%	$ 120	$ 70
Medi-Cal - Managed Care	1,209	$ 229,268	$ 128,058	$ 101,210	44.1%	$ 190	$ 84
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	24	$ 8,124	$ 5,529	$ 2,595	31.9%	$ 339	$ 108
Covered California	72	$ 0	$ 0	$ 0	0.0%	$ -	$ -
Self-Pay/ Sliding Fee	359	$ 50,411	$ 39,188	$ 11,223	22.3%	$ 140	$ 31
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	38	$ 0	$ 0	$ 0	0.0%	$ -	$ -
Family Pact	1	$ 295	$ 275	$ 20	6.8%	$ 295	$ 20
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	2,168	$ 345,800	$ 199,287	$ 146,513	42.4%	$ 160	$ 68

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 345,800	100.0%
- Write-Offs & Adjustments	$ 199,287	57.6%
Net Revenue (Collected)	$ 146,513	42.4%
+ Other Revenue Sources	$ 35,695	10.3%
Total Operating Revenue	$ 182,208	52.7%
- Operating Expenses	$ 296,688	85.8%
Net Income from Operations	$ (114,480)	-33.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 39,188	19.7%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 160,099	80.3%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 199,287	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 136.85	$ 213.13
Total Op Rev Per Encounter	$ 84.04	$ 221.93
Operating Margin	-62.8%	4.0%
Cost-to-Charges	85.8%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 129,992	43.8%
Contract Services - Prof.	$ 0	0.0%
Supplies - Medical & Dental	$ 30,666	10.3%
Supplies - Office	$ 38,872	13.1%
Outpatient Care Services	$ 8,724	2.9%
Rent / Depreciation / Interest	$ 50,005	16.9%
Utilities	$ 7,722	2.6%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 30,707	10.3%
Total Expenses	$ 296,688	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 35,695	100.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 35,695	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306370936	Rural (95-210)	No
Clinic Name	MID-CITY COMMUNITY CLINIC	Encounter Volume	20,000 - 39,999 enctr
Address	4290 POLK AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	17,846	86.8%
Evaluation and Management (new patient)	1,163	5.7%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1,247	6.1%
Preventive Medicine (infant, child, adolescent)	0	0.0%
Preventive Medicine (adults)	192	0.9%
Counseling	0	0.0%
Integumentary System	17	0.1%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	23	0.1%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	61	0.3%
Total Encounters by Service	20,549	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	310
Pap Smear	691
Contraceptive Management	103
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	388
Hemophilus Influenza B (Hib)	1
Hepatitis A	30
Hepatitis B	78
HepB and Hib	0
Influenza Virus Vaccine	1,467
Measles, Mumps and Rubella and Varicella	5
Pneumococcal	299
Poliovirus	0
Varicella	5

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.93	35.6%	9,064	44.1%	3,093.52
Physician Assistants	0.49	6.0%	1,403	6.8%	2,863.27
Family Nurse Practitioners	3.68	44.7%	6,490	31.6%	1,763.59
Cert Nurse Midwives	0	0.0%	1,316	6.4%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.13	13.7%	2,276	11.1%	2,014.16
Total	8.23	100%	20,549	100%	2,496.84

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	1	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	1	0.0%
From 15 to 19 years	41	0.8%	98	1.9%
From 20 to 34 years	441	8.4%	1,074	20.4%
From 35 to 44 years	271	5.1%	648	12.3%
From 45 to 64 years	775	14.7%	1,289	24.5%
65 years and older	248	4.7%	379	7.2%
Total Patients	1,777	33.7%	3,489	66.3%

Poverty Level	All Patients	% of Total
Under 100%	4,162	79.0%
100% to 138%	778	14.8%
139% to 200%	150	2.8%
201% to 400%	96	1.8%
Above 400%	-	0.0%
Unknown	80	1.5%
Total Patients	5,266	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	883	16.8%
Black	889	16.9%
White (Incl. Hispanic)	3,277	62.2%
Nat. Amer / AK Nativ	25	0.5%
More Than One Race	11	0.2%
Other / Unknown	181	3.4%
Total Patients	5,266	100%
Ethnicity		
Hispanic	2,302	43.7%
Non-Hispanic	2,921	55.5%
Unknown	43	0.8%
Total Patients	5,266	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	2	10

PATIENT COVERAGE	Patients	% of All Patients
Medicare	363	6.9%
Medicare - Managed Care	405	7.7%
Medi-Cal	439	8.3%
Medi-Cal - Managed Care	3,098	58.8%
County Indigent / CMSP / MI	5	0.1%
Private Insurance	139	2.6%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	817	15.5%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	5,266	100%

Episodic Programs	Patients
BCCCP	187
CHDP	0
Family PACT	136
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	323

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,862	$ 455,864	$ 181,061	$ 274,803	60.3%	$ 245	$ 148
Medicare - Managed Care	2,379	$ 387,368	$ 59,738	$ 327,630	84.6%	$ 163	$ 138
Medi-Cal	1,978	$ 389,007	$ 46,980	$ 342,027	87.9%	$ 197	$ 173
Medi-Cal - Managed Care	11,804	$ 2,501,256	$ 273,830	$ 2,227,426	89.1%	$ 212	$ 189
County Indigent/CMSP/MISP	13	$ 982	$ 640	$ 342	34.8%	$ 76	$ 26
Private Insurance	363	$ 58,740	$ 18,891	$ 39,849	67.8%	$ 162	$ 110
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	1,404	$ 211,726	$ 132,921	$ 78,805	37.2%	$ 151	$ 56
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	292	$ 33,382	$ 23,586	$ 9,796	29.3%	$ 114	$ 34
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	454	$ 91,900	$ 45,903	$ 45,997	50.1%	$ 202	$ 101
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	20,549	$ 4,130,225	$ 783,550	$ 3,346,675	81.0%	$ 201	$ 163

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,130,225	100.0%
- Write-Offs & Adjustments	$ 783,550	19.0%
Net Revenue (Collected)	$ 3,346,675	81.0%
+ Other Revenue Sources	$ 1,586,204	38.4%
Total Operating Revenue	$ 4,932,879	119.4%
- Operating Expenses	$ 4,745,125	114.9%
Net Income from Operations	$ 187,754	4.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 126,244	16.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 622,304	79.4%
Bad Debts	$ 23,440	3.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 11,562	1.5%
Total Write-offs & Adjustmer	$ 783,550	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 230.92	$ 213.13
Total Op Rev Per Encounter	$ 240.05	$ 221.93
Operating Margin	3.8%	4.0%
Cost-to-Charges	114.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,416,013	72.0%
Contract Services - Prof.	$ 449,895	9.5%
Supplies - Medical & Dental	$ 266,275	5.6%
Supplies - Office	$ 39,678	0.8%
Outpatient Care Services	$ 14,329	0.3%
Rent / Depreciation / Interest	$ 145,393	3.1%
Utilities	$ 59,002	1.2%
Continuing Education	$ 4,304	0.1%
Information Technology	$ 110,666	2.3%
All Others	$ 239,570	5.0%
Total Expenses	$ 4,745,125	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 671,022	42.3%
State Other	$ 29,334	1.8%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 91,345	5.8%
Donations & Contributions	$ 127,636	8.0%
Other Income	$ 666,867	42.0%
Total Other Revenue	$ 1,586,204	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374324	Rural (95-210)	No
Clinic Name	MID-CITY COMMUNITY CLINIC (PEDIATRICS)	Encounter Volume	20,000 - 39,999 enctr
Address	4305 UNIVERSITY AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	14,087	63.3%	Mammogram	60
Evaluation and Management (new patient)	185	0.8%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	511	2.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	7,383	33.2%	DTaP, DTP, Diphtheria and Tetanus	1,726
Preventive Medicine (adults)	85	0.4%	Hemophilus Influenza B (Hib)	66
Counseling	0	0.0%	Hepatitis A	608
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	600
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	22,251	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.89	64.3%	15,214	68.4%	3,911.05
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.67	27.6%	6,038	27.1%	3,615.57
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.49	8.1%	999	4.5%	2,038.78
Total	6.05	100%	22,251	100%	3,677.85

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	254	3.6%	272	3.9%
From 1 to 4 years	864	12.3%	821	11.7%
From 5 to 12 years	1,669	23.8%	1,554	22.2%
From 13 to 14 years	357	5.1%	324	4.6%
From 15 to 19 years	406	5.8%	491	7.0%
From 20 to 34 years	0	0.0%	0	0.0%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	0	0.0%	0	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	3,550	50.6%	3,462	49.4%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Island	216	3.1%
Black	840	12.0%
White (Incl. Hispanic)	776	11.1%
Nat. Amer / AK Nativ	16	0.2%
More Than One Race	60	0.9%
Other / Unknown	5,104	72.8%
Total Patients	7,012	100%
Ethnicity		
Hispanic	5,425	77.4%
Non-Hispanic	1,513	21.6%
Unknown	74	1.1%
Total Patients	7,012	100%

Poverty Level	All Patients	% of Total
Under 100%	5,920	84.4%
100% to 138%	766	10.9%
139% to 200%	184	2.6%
201% to 400%	68	1.0%
Above 400%	-	0.0%
Unknown	74	1.1%
Total Patients	7,012	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	2	12

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	1,350	19.3%
Medi-Cal - Managed Care	5,410	77.2%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	69	1.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	183	2.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,012	100%

Episodic Programs	Patients
BCCCP	0
CHDP	1,446
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,446

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	2,119	$ 319,785	$ 113,682	$ 206,103	64.5%	$ 151	$ 97
Medi-Cal - Managed Care	17,605	$ 2,966,875	$ 4,764	$ 2,962,111	99.8%	$ 169	$ 168
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	143	$ 26,614	$ 14,158	$ 12,456	46.8%	$ 186	$ 87
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Self-Pay/ Sliding Fee	363	$ 57,684	$ 48,323	$ 9,361	16.2%	$ 159	$ 26
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	2,021	$ 407,254	$ 26,151	$ 381,103	93.6%	$ 202	$ 189
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	22,251	$ 3,778,212	$ 207,078	$ 3,571,134	94.5%	$ 170	$ 161

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,778,212	100.0%
- Write-Offs & Adjustments	$ 207,078	5.5%
Net Revenue (Collected)	$ 3,571,134	94.5%
+ Other Revenue Sources	$ 405,164	10.7%
Total Operating Revenue	$ 3,976,298	105.2%
- Operating Expenses	$ 3,016,658	79.8%
Net Income from Operations	$ 959,640	25.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 46,594	22.5%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 145,015	70.0%
Bad Debts	$ 5,449	2.6%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 10,020	4.8%
Total Write-offs & Adjustmer	$ 207,078	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 135.57	$ 213.13
Total Op Rev Per Encounter	$ 178.70	$ 221.93
Operating Margin	24.1%	4.0%
Cost-to-Charges	79.8%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,429,251	80.5%
Contract Services - Prof.	$ 75,460	2.5%
Supplies - Medical & Dental	$ 58,723	1.9%
Supplies - Office	$ 14,391	0.5%
Outpatient Care Services	$ 1,774	0.1%
Rent / Depreciation / Interest	$ 134,506	4.5%
Utilities	$ 445	0.0%
Continuing Education	$ 6,301	0.2%
Information Technology	$ 72,987	2.4%
All Others	$ 222,820	7.4%
Total Expenses	$ 3,016,658	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 177,451	43.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 130,544	32.2%
Donations & Contributions	$ 8,250	2.0%
Other Income	$ 88,919	21.9%
Total Other Revenue	$ 405,164	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371163	Rural (95-210)	No
Clinic Name	MOUNTAIN EMPIRE FAMILY MEDICINE	Encounter Volume	1 - 4,999 enctr
Address	31115 HIGHWAY 94	Congressional District	51
		State Senate District	40
City	CAMPO	State Assembly District	71
State	CA	MSSA Designation	Rural
Zip Code	91906	MSSA Name:	BUCKMAN SPRINGS/CANYON CITY/JACUMBA/MORENA VILLAGE/TECATE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	3,472	78.1%
Evaluation and Management (new patient)	340	7.6%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	99	2.2%
Preventive Medicine (infant, child, adolescent)	378	8.5%
Preventive Medicine (adults)	67	1.5%
Counseling	0	0.0%
Integumentary System	13	0.3%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	2	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	76	1.7%
Total Encounters by Service	4,447	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	1
HIV Testing	51
Pap Smear	52
Contraceptive Management	200
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	242
Hemophilus Influenza B (Hib)	53
Hepatitis A	121
Hepatitis B	50
HepB and Hib	1
Influenza Virus Vaccine	121
Measles, Mumps and Rubella and Varicella	92
Pneumococcal	121
Poliovirus	29
Varicella	63

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.11	8.9%	581	13.1%	5,281.82
Physician Assistants	0.07	5.6%	317	7.1%	4,528.57
Family Nurse Practitioners	1.00	80.6%	3,458	77.8%	3,458.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.06	4.8%	91	2.0%	1,516.67
Total	1.24	100%	4,447	100%	3,586.29

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	18	1.1%	21	1.2%
From 1 to 4 years	76	4.5%	64	3.8%
From 5 to 12 years	128	7.6%	112	6.6%
From 13 to 14 years	36	2.1%	26	1.5%
From 15 to 19 years	87	5.2%	93	5.5%
From 20 to 34 years	102	6.0%	140	8.3%
From 35 to 44 years	64	3.8%	88	5.2%
From 45 to 64 years	199	11.8%	237	14.0%
65 years and older	96	5.7%	101	6.0%
Total Patients	806	47.7%	882	52.3%

Poverty Level	All Patients	% of Total
Under 100%	441	26.1%
100% to 138%	746	44.2%
139% to 200%	63	3.7%
201% to 400%	121	7.2%
Above 400%	26	1.5%
Unknown	291	17.2%
Total Patients	1,688	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	16	0.9%
Black	60	3.6%
White (Incl. Hispanic)	1,526	90.4%
Nat. Amer / AK Nativ	9	0.5%
More Than One Race	31	1.8%
Other / Unknown	46	2.7%
Total Patients	1,688	100%
Ethnicity		
Hispanic	690	40.9%
Non-Hispanic	941	55.7%
Unknown	57	3.4%
Total Patients	1,688	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	1	1

PATIENT COVERAGE	Patients	% of All Patients
Medicare	150	8.9%
Medicare - Managed Care	81	4.8%
Medi-Cal	241	14.3%
Medi-Cal - Managed Care	657	38.9%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	211	12.5%
Covered California	17	1.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	331	19.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,688	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	7
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	7

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	619	$ 116,428	$ 52,471	$ 63,957	54.9%	$ 188	$ 103
Medicare - Managed Care	372	$ 144,431	$ 66,066	$ 78,365	54.3%	$ 388	$ 211
Medi-Cal	593	$ 145,560	$ 85,551	$ 60,009	41.2%	$ 245	$ 101
Medi-Cal - Managed Care	1,917	$ 644,176	$ 370,256	$ 273,920	42.5%	$ 336	$ 143
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	526	$ 131,734	$ 65,948	$ 65,786	49.9%	$ 250	$ 125
Covered California	46	$ 8,981	$ 3,851	$ 5,130	57.1%	$ 195	$ 112
Self-Pay/ Sliding Fee	317	$ 61,615	$ 18,713	$ 42,902	69.6%	$ 194	$ 135
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	12	$ 1,830	$ 1,558	$ 272	14.9%	$ 153	$ 23
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	45	$ 61,263	$ 4,803	$ 56,460	92.2%	$ 1,361	$ 1,255
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	4,447	$ 1,316,018	$ 669,217	$ 646,801	49.1%	$ 296	$ 145

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,316,018	100.0%
- Write-Offs & Adjustments	$ 669,217	50.9%
Net Revenue (Collected)	$ 646,801	49.1%
+ Other Revenue Sources	$ 937,394	71.2%
Total Operating Revenue	$ 1,584,195	120.4%
- Operating Expenses	$ 1,370,467	104.1%
Net Income from Operations	$ 213,728	16.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 10,952	1.6%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 561,013	83.8%
Bad Debts	$ 7,761	1.2%
Reconciliation	$ 88,303	13.2%
Other Adjustments	$ 1,188	0.2%
Total Write-offs & Adjustmer	$ 669,217	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 308.18	$ 213.13
Total Op Rev Per Encounter	$ 356.24	$ 221.93
Operating Margin	13.5%	4.0%
Cost-to-Charges	104.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 950,971	69.4%
Contract Services - Prof.	$ 33,088	2.4%
Supplies - Medical & Dental	$ 43,575	3.2%
Supplies - Office	$ 5,671	0.4%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 85,912	6.3%
Utilities	$ 88,247	6.4%
Continuing Education	$ 425	0.0%
Information Technology	$ 47,037	3.4%
All Others	$ 115,541	8.4%
Total Expenses	$ 1,370,467	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 597,346	63.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 25,126	2.7%
Local	$ 0	0.0%
Private	$ 565	0.1%
Donations & Contributions	$ 30,279	3.2%
Other Income	$ 284,078	30.3%
Total Other Revenue	$ 937,394	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371654	Rural (95-210)	No
Clinic Name	NATIONAL CITY FAMILY CLINIC	Encounter Volume	10,000 - 19,999 enctr
Address	1136 D AVE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	10,115	65.2%	Mammogram	0
Evaluation and Management (new patient)	1,219	7.9%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	171
Case Management Services	0	0.0%	Contraceptive Management	45
Medicine - Special Services	991	6.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,377	8.9%	DTaP, DTP, Diphtheria and Tetanus	1,093
Preventive Medicine (adults)	66	0.4%	Hemophilus Influenza B (Hib)	86
Counseling	7	0.0%	Hepatitis A	228
Integumentary System	70	0.5%	Hepatitis B	304
Maternity Care and Delivery	4	0.0%	HepB and Hib	0
Pathology / Laboratory	279	1.8%	Influenza Virus Vaccine	717
Family Planning "Z" codes	280	1.8%	Measles, Mumps and Rubella and Varicella	186
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	643
All Other Services (not included in above)	1,109	7.1%	Poliovirus	59
Total Encounters by Service	15,517	100%	Varicella	164

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.27	82.9%	12,595	81.2%	2,949.65
Physician Assistants	0.80	15.5%	2,651	17.1%	3,313.75
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.08	1.6%	271	1.7%	3,387.50
Total	5.15	100%	15,517	100%	3,013.01

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	78	1.4%	71	1.2%
From 1 to 4 years	183	3.2%	161	2.8%
From 5 to 12 years	330	5.7%	331	5.7%
From 13 to 14 years	80	1.4%	77	1.3%
From 15 to 19 years	186	3.2%	185	3.2%
From 20 to 34 years	350	6.1%	718	12.4%
From 35 to 44 years	204	3.5%	457	7.9%
From 45 to 64 years	625	10.8%	1,080	18.7%
65 years and older	229	4.0%	430	7.4%
Total Patients	2,265	39.2%	3,510	60.8%

Poverty Level	All Patients	% of Total
Under 100%	3,342	57.9%
100% to 138%	676	11.7%
139% to 200%	386	6.7%
201% to 400%	235	4.1%
Above 400%	55	1.0%
Unknown	1,081	18.7%
Total Patients	5,775	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	343	5.9%
Black	109	1.9%
White (Incl. Hispanic)	822	14.2%
Nat. Amer / AK Nativ	8	0.1%
More Than One Race	3	0.1%
Other / Unknown	4,490	77.7%
Total Patients	5,775	100%
Ethnicity		
Hispanic	4,586	79.4%
Non-Hispanic	1,099	19.0%
Unknown	90	1.6%
Total Patients	5,775	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	44	103

PATIENT COVERAGE	Patients	% of All Patients
Medicare	457	7.9%
Medicare - Managed Care	206	3.6%
Medi-Cal	723	12.5%
Medi-Cal - Managed Care	3,016	52.2%
County Indigent / CMSP / MI	2	0.0%
Private Insurance	284	4.9%
Covered California	140	2.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	927	16.1%
Free	0	0.0%
All Other Payers	20	0.3%
Total Patients	5,775	100%

Episodic Programs	Patients
BCCCP	17
CHDP	2,091
Family PACT	10
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	2,118

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,779	$ 723,899	$ 456,502	$ 267,397	36.9%	$ 407	$ 150
Medicare - Managed Care	1,338	$ 454,136	$ 181,756	$ 272,380	60.0%	$ 339	$ 204
Medi-Cal	2,066	$ 887,277	$ 506,317	$ 380,960	42.9%	$ 429	$ 184
Medi-Cal - Managed Care	5,810	$ 3,801,941	$ 1,799,177	$ 2,002,764	52.7%	$ 654	$ 345
County Indigent/CMSP/MISP	11	$ 1,539	$ 960	$ 579	37.6%	$ 140	$ 53
Private Insurance	301	$ 147,913	$ 88,424	$ 59,489	40.2%	$ 491	$ 198
Covered California	419	$ 43,716	$ 21,639	$ 22,077	50.5%	$ 104	$ 53
Self-Pay/ Sliding Fee	1,396	$ 293,176	$ 222,131	$ 71,045	24.2%	$ 210	$ 51
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	158	$ 24,809	$ 19,887	$ 4,922	19.8%	$ 157	$ 31
Child Health & Disability Proc	2,091	$ 378,471	$ 377,011	$ 1,460	0.4%	$ 181	$ 1
Family Pact	124	$ 29,889	$ 13,108	$ 16,781	56.1%	$ 241	$ 135
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	24	$ 366	$ 151	$ 215	58.7%	$ 15	$ 9
Total	15,517	$ 6,787,132	$ 3,687,063	$ 3,100,069	45.7%	$ 437	$ 200

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 6,787,132	100.0%
- Write-Offs & Adjustments	$ 3,687,063	54.3%
Net Revenue (Collected)	$ 3,100,069	45.7%
+ Other Revenue Sources	$ 349,366	5.1%
Total Operating Revenue	$ 3,449,435	50.8%
- Operating Expenses	$ 3,508,644	51.7%
Net Income from Operations	$ (59,209)	-0.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 222,131	6.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 3,439,697	93.3%
Bad Debts	$ 0	0.0%
Reconciliation	$ 25,235	0.7%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 3,687,063	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 226.12	$ 213.13
Total Op Rev Per Encounter	$ 222.30	$ 221.93
Operating Margin	-1.7%	4.0%
Cost-to-Charges	51.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,104,230	60.0%
Contract Services - Prof.	$ 24,988	0.7%
Supplies - Medical & Dental	$ 196,410	5.6%
Supplies - Office	$ 44,829	1.3%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 94,064	2.7%
Utilities	$ 23,348	0.7%
Continuing Education	$ 15,289	0.4%
Information Technology	$ 0	0.0%
All Others	$ 1,005,486	28.7%
Total Expenses	$ 3,508,644	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 311,385	89.1%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 1,469	0.4%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 36,512	10.5%
Total Other Revenue	$ 349,366	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374480	Rural (95-210)	No
Clinic Name	NCHS CARLSBAD FAMILY MEDICINE	Encounter Volume	5,000 - 9,999 enctr
Address	1295 CARLSBAD VILLAGE DR	Congressional District	49
		State Senate District	36
City	CARLSBAD	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92008	MSSA Name:	CARLSBAD EAST/ENCINITAS EAST/OCEANSIDE EAST

Report Period Begin to End D	1/1/2015	to	12/31/2015		
Clinic County	SAN DIEGO			**Responder Status**	**Responder**
Community/Free	FQHC			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	6,269	71.2%	Mammogram	0
Evaluation and Management (new patient)	615	7.0%	HIV Testing	447
Hospital Related Services	91	1.0%	Pap Smear	270
Case Management Services	3	0.0%	Contraceptive Management	318
Medicine - Special Services	105	1.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,434	16.3%	DTaP, DTP, Diphtheria and Tetanus	466
Preventive Medicine (adults)	99	1.1%	Hemophilus Influenza B (Hib)	18
Counseling	12	0.1%	Hepatitis A	182
Integumentary System	5	0.1%	Hepatitis B	142
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	711
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	159
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	277
All Other Services (not included in above)	172	2.0%	Poliovirus	13
Total Encounters by Service	8,805	100%	Varicella	81

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.07	51.0%	4,590	52.1%	4,289.72
Physician Assistants	0.85	40.5%	3,705	42.1%	4,358.82
Family Nurse Practitioners	0.11	5.2%	405	4.6%	3,681.82
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.07	3.3%	105	1.2%	1,500.00
Total	2.10	100%	8,805	100%	4,192.86

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	133	3.9%	127	3.7%
From 1 to 4 years	207	6.0%	187	5.4%
From 5 to 12 years	366	10.6%	381	11.0%
From 13 to 14 years	86	2.5%	79	2.3%
From 15 to 19 years	170	4.9%	207	6.0%
From 20 to 34 years	166	4.8%	330	9.6%
From 35 to 44 years	90	2.6%	256	7.4%
From 45 to 64 years	193	5.6%	405	11.7%
65 years and older	25	0.7%	43	1.2%
Total Patients	1,436	41.6%	2,015	58.4%

Poverty Level	All Patients	% of Total
Under 100%	2,133	61.8%
100% to 138%	507	14.7%
139% to 200%	288	8.3%
201% to 400%	105	3.0%
Above 400%	34	1.0%
Unknown	384	11.1%
Total Patients	3,451	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	109	3.2%
Black	48	1.4%
White (Incl. Hispanic)	1,242	36.0%
Nat. Amer / AK Nativ	5	0.1%
More Than One Race	91	2.6%
Other / Unknown	1,956	56.7%
Total Patients	3,451	100%
Ethnicity		
Hispanic	1,803	52.2%
Non-Hispanic	1,405	40.7%
Unknown	243	7.0%
Total Patients	3,451	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	1,139	3,145

PATIENT COVERAGE	Patients	% of All Patients
Medicare	54	1.6%
Medicare - Managed Care	10	0.3%
Medi-Cal	482	14.0%
Medi-Cal - Managed Care	2,195	63.6%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	160	4.6%
Covered California	57	1.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	493	14.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,451	100%

Episodic Programs	Patients
BCCCP	62
CHDP	2
Family PACT	99
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	163

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	113	$ 42,735	$ 22,331	$ 20,404	47.7%	$ 378	$ 181
Medicare - Managed Care	33	$ 5,475	$ (4,630)	$ 10,105	184.6%	$ 166	$ 306
Medi-Cal	1,501	$ 344,502	$ 67,508	$ 276,994	80.4%	$ 230	$ 185
Medi-Cal - Managed Care	5,676	$ 1,329,618	$ 270,525	$ 1,059,093	79.7%	$ 234	$ 187
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	363	$ 69,032	$ 41,069	$ 27,963	40.5%	$ 190	$ 77
Covered California	121	$ 18,674	$ 11,078	$ 7,596	40.7%	$ 154	$ 63
Self-Pay/ Sliding Fee	796	$ 182,302	$ 147,371	$ 34,931	19.2%	$ 229	$ 44
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	69	$ 10,754	$ 8,818	$ 1,936	18.0%	$ 156	$ 28
Child Health & Disability Proc	2	$ 2,425	$ 2,353	$ 72	3.0%	$ 1,213	$ 36
Family Pact	131	$ 26,397	$ 15,090	$ 11,307	42.8%	$ 202	$ 86
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	8,805	$ 2,031,914	$ 581,513	$ 1,450,401	71.4%	$ 231	$ 165

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,031,914	100.0%
- Write-Offs & Adjustments	$ 581,513	28.6%
Net Revenue (Collected)	$ 1,450,401	71.4%
+ Other Revenue Sources	$ 368,748	18.1%
Total Operating Revenue	$ 1,819,149	89.5%
- Operating Expenses	$ 1,607,861	79.1%
Net Income from Operations	$ 211,288	10.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 147,689	25.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 434,142	74.7%
Bad Debts	$ (318)	-0.1%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 581,513	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 182.61	$ 213.13
Total Op Rev Per Encounter	$ 206.60	$ 221.93
Operating Margin	11.6%	4.0%
Cost-to-Charges	79.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 761,578	47.4%
Contract Services - Prof.	$ 7,157	0.4%
Supplies - Medical & Dental	$ 43,063	2.7%
Supplies - Office	$ 9,099	0.6%
Outpatient Care Services	$ 14,112	0.9%
Rent / Depreciation / Interest	$ 151,570	9.4%
Utilities	$ 62,878	3.9%
Continuing Education	$ 859	0.1%
Information Technology	$ 15,865	1.0%
All Others	$ 541,680	33.7%
Total Expenses	$ 1,607,861	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 229,425	62.2%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 115,139	31.2%
Donations & Contributions	$ 880	0.2%
Other Income	$ 23,304	6.3%
Total Other Revenue	$ 368,748	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374200	Rural (95-210)	No
Clinic Name	NCHS MISSION MESA COMMUNITY HEALTH CENTER	Encounter Volume	20,000 - 39,999 enctr
Address	2210 MESA DR	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	16,918	64.5%
Evaluation and Management (new patient)	500	1.9%
Hospital Related Services	368	1.4%
Case Management Services	0	0.0%
Medicine - Special Services	1,404	5.3%
Preventive Medicine (infant, child, adolescent)	6,369	24.3%
Preventive Medicine (adults)	33	0.1%
Counseling	7	0.0%
Integumentary System	7	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	1	0.0%
All Other Services (not included in above)	642	2.4%
Total Encounters by Service	26,249	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	188
Pap Smear	131
Contraceptive Management	63
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	2,454
Hemophilus Influenza B (Hib)	97
Hepatitis A	838
Hepatitis B	884
HepB and Hib	0
Influenza Virus Vaccine	3,396
Measles, Mumps and Rubella and Varicella	833
Pneumococcal	1,532
Poliovirus	39
Varicella	347

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.33	59.9%	17,446	66.5%	4,029.10
Physician Assistants	0.04	0.6%	177	0.7%	4,425.00
Family Nurse Practitioners	2.22	30.7%	7,225	27.5%	3,254.50
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.64	8.9%	1,401	5.3%	2,189.06
Total	7.23	100%	26,249	100%	3,630.57

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	593	7.7%	555	7.2%
From 1 to 4 years	1,016	13.2%	921	12.0%
From 5 to 12 years	1,612	20.9%	1,512	19.6%
From 13 to 14 years	311	4.0%	279	3.6%
From 15 to 19 years	412	5.4%	461	6.0%
From 20 to 34 years	7	0.1%	12	0.2%
From 35 to 44 years	0	0.0%	7	0.1%
From 45 to 64 years	0	0.0%	1	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	3,951	51.3%	3,748	48.7%

Poverty Level	All Patients	% of Total
Under 100%	4,947	64.3%
100% to 138%	1,035	13.4%
139% to 200%	587	7.6%
201% to 400%	229	3.0%
Above 400%	38	0.5%
Unknown	863	11.2%
Total Patients	7,699	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	195	2.5%
Black	261	3.4%
White (Incl. Hispanic)	1,609	20.9%
Nat. Amer / AK Nativ	22	0.3%
More Than One Race	302	3.9%
Other / Unknown	5,310	69.0%
Total Patients	7,699	100%
Ethnicity		
Hispanic	5,266	68.4%
Non-Hispanic	1,848	24.0%
Unknown	585	7.6%
Total Patients	7,699	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	405	1,354

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	1,612	20.9%
Medi-Cal - Managed Care	5,041	65.5%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	583	7.6%
Covered California	7	0.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	456	5.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,699	100%

Episodic Programs	Patients
BCCCP	0
CHDP	9
Family PACT	12
Other County Programs	1
Children's Treatment Program	0
Other Payer - covered by a grant	1
Total Episodic Patients (duplicated)	23

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	6,493	$ 1,528,568	$ 298,459	$ 1,230,109	80.5%	$ 235	$ 189
Medi-Cal - Managed Care	17,622	$ 4,337,436	$ 1,095,400	$ 3,242,036	74.7%	$ 246	$ 184
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	1,190	$ 261,182	$ 132,237	$ 128,945	49.4%	$ 219	$ 108
Covered California	55	$ 15,699	$ 7,761	$ 7,938	50.6%	$ 285	$ 144
Self-Pay/ Sliding Fee	855	$ 292,352	$ 256,216	$ 36,136	12.4%	$ 342	$ 42
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	11	$ 4,769	$ 4,287	$ 482	10.1%	$ 434	$ 44
Family Pact	20	$ 3,511	$ 1,490	$ 2,021	57.6%	$ 176	$ 101
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	3	$ 539	$ 169	$ 370	68.6%	$ 180	$ 123
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	26,249	$ 6,444,056	$ 1,796,019	$ 4,648,037	72.1%	$ 246	$ 177

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 6,444,056	100.0%
- Write-Offs & Adjustments	$ 1,796,019	27.9%
Net Revenue (Collected)	$ 4,648,037	72.1%
+ Other Revenue Sources	$ 789,444	12.3%
Total Operating Revenue	$ 5,437,481	84.4%
- Operating Expenses	$ 4,634,079	71.9%
Net Income from Operations	$ 803,402	12.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 250,656	14.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,539,803	85.7%
Bad Debts	$ 5,560	0.3%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,796,019	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 176.54	$ 213.13
Total Op Rev Per Encounter	$ 207.15	$ 221.93
Operating Margin	14.8%	4.0%
Cost-to-Charges	71.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,342,954	50.6%
Contract Services - Prof.	$ 9,053	0.2%
Supplies - Medical & Dental	$ 117,444	2.5%
Supplies - Office	$ 28,322	0.6%
Outpatient Care Services	$ 1,929	0.0%
Rent / Depreciation / Interest	$ 444,346	9.6%
Utilities	$ 82,125	1.8%
Continuing Education	$ 0	0.0%
Information Technology	$ 38,255	0.8%
All Others	$ 1,569,651	33.9%
Total Expenses	$ 4,634,079	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 670,177	84.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 10,006	1.3%
Donations & Contributions	$ 109,261	13.8%
Other Income	$ 0	0.0%
Total Other Revenue	$ 789,444	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374433	Rural (95-210)	No
Clinic Name	NCHS-MISSION MESA DENTAL	Encounter Volume	10,000 - 19,999 enctr
Address	2216 S EL CAMINO REAL	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	CARLSBAD EAST/ENCINITAS EAST/OCEANSIDE EAST

Report Period Begin to End D	1/1/2015	to	12/31/2015		
Clinic County	SAN DIEGO			**Responder Status**	**Responder**
Community/Free	FQHC			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	5	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	2	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	2
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	10,422	99.0%	Pneumococcal	0
All Other Services (not included in above)	94	0.9%	Poliovirus	0
Total Encounters by Service	10,523	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.63	100.0%	10,523	100.0%	4,001.14
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.63	100%	10,523	100%	4,001.14

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	16	0.4%	22	0.5%
From 1 to 4 years	496	12.2%	485	11.9%
From 5 to 12 years	709	17.4%	730	17.9%
From 13 to 14 years	77	1.9%	80	2.0%
From 15 to 19 years	122	3.0%	145	3.6%
From 20 to 34 years	86	2.1%	410	10.1%
From 35 to 44 years	63	1.5%	181	4.4%
From 45 to 64 years	132	3.2%	199	4.9%
65 years and older	43	1.1%	73	1.8%
Total Patients	1,744	42.9%	2,325	57.1%

Poverty Level	All Patients	% of Total
Under 100%	2,995	73.6%
100% to 138%	582	14.3%
139% to 200%	291	7.2%
201% to 400%	61	1.5%
Above 400%	14	0.3%
Unknown	126	3.1%
Total Patients	4,069	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	87	2.1%
Black	64	1.6%
White (Incl. Hispanic)	1,508	37.1%
Nat. Amer / AK Nativ	8	0.2%
More Than One Race	93	2.3%
Other / Unknown	2,309	56.7%
Total Patients	4,069	100%
Ethnicity		
Hispanic	2,881	70.8%
Non-Hispanic	979	24.1%
Unknown	209	5.1%
Total Patients	4,069	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	376	1,181

PATIENT COVERAGE	Patients	% of All Patients
Medicare	44	1.1%
Medicare - Managed Care	18	0.4%
Medi-Cal	1,038	25.5%
Medi-Cal - Managed Care	1,852	45.5%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	7	0.2%
Covered California	72	1.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,038	25.5%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,069	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	14
Children's Treatment Program	0
Other Payer - covered by a grant	55
Total Episodic Patients (duplicated)	69

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Medi-Cal	8,676	$ 2,435,149	$ 905,963	$ 1,529,186	62.8%	$ 281	$ 176
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Private Insurance	7	$ 1,840	$ 156	$ 1,684	91.5%	$ 263	$ 241
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Self-Pay/ Sliding Fee	1,791	$ 266,345	$ 161,687	$ 104,658	39.3%	$ 149	$ 58
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Other County Programs	49	$ 14,152	$ 5,827	$ 8,325	58.8%	$ 289	$ 170
All Other Payers	0	$ 0	$ (176,749)	$ 176,749	0.0%	$ 0.00	$ 0.0
Total	10,523	$ 2,717,486	$ 896,884	$ 1,820,602	67.0%	$ 258	$ 173

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,717,486	100.0%
- Write-Offs & Adjustments	$ 896,884	33.0%
Net Revenue (Collected)	$ 1,820,602	67.0%
+ Other Revenue Sources	$ 282,646	10.4%
Total Operating Revenue	$ 2,103,248	77.4%
- Operating Expenses	$ 1,914,464	70.4%
Net Income from Operations	$ 188,784	6.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 156,600	17.5%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 911,946	101.7%
Bad Debts	$ 5,087	0.6%
Reconciliation	$ (176,749)	-19.7%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 896,884	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 181.93	$ 213.13
Total Op Rev Per Encounter	$ 199.87	$ 221.93
Operating Margin	9.0%	4.0%
Cost-to-Charges	70.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,023,415	53.5%
Contract Services - Prof.	$ 7,698	0.4%
Supplies - Medical & Dental	$ 72,867	3.8%
Supplies - Office	$ 11,224	0.6%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 91,185	4.8%
Utilities	$ 18,829	1.0%
Continuing Education	$ 3,506	0.2%
Information Technology	$ 14,843	0.8%
All Others	$ 670,897	35.0%
Total Expenses	$ 1,914,464	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 274,924	97.3%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 7,722	2.7%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 282,646	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374359	Rural (95-210)	No
Clinic Name	NCHS WOMENS HEALTH SERVICES - ENCINITAS	Encounter Volume	20,000 - 39,999 enctr
Address	1130 2ND ST	Congressional District	49
		State Senate District	36
City	ENCINITAS	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92024	MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	10,319	51.1%	Mammogram	0
Evaluation and Management (new patient)	1,136	5.6%	HIV Testing	1,210
Hospital Related Services	65	0.3%	Pap Smear	615
Case Management Services	62	0.3%	Contraceptive Management	1,988
Medicine - Special Services	1,350	6.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,522	7.5%	DTaP, DTP, Diphtheria and Tetanus	893
Preventive Medicine (adults)	773	3.8%	Hemophilus Influenza B (Hib)	70
Counseling	2,496	12.4%	Hepatitis A	175
Integumentary System	58	0.3%	Hepatitis B	250
Maternity Care and Delivery	2,098	10.4%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,245
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	190
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	442
All Other Services (not included in above)	297	1.5%	Poliovirus	23
Total Encounters by Service	20,176	100%	Varicella	101

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.89	42.8%	8,502	42.1%	2,941.87
Physician Assistants	0.58	8.6%	1,646	8.2%	2,837.93
Family Nurse Practitioners	1.24	18.4%	4,468	22.1%	3,603.23
Cert Nurse Midwives	0.90	13.3%	1,335	6.6%	1,483.33
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.14	16.9%	4,225	20.9%	3,706.14
Total	6.75	100%	20,176	100%	2,989.04

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	133	2.3%	120	2.1%
From 1 to 4 years	215	3.7%	215	3.7%
From 5 to 12 years	367	6.3%	382	6.5%
From 13 to 14 years	69	1.2%	68	1.2%
From 15 to 19 years	118	2.0%	210	3.6%
From 20 to 34 years	329	5.6%	1,096	18.8%
From 35 to 44 years	234	4.0%	683	11.7%
From 45 to 64 years	466	8.0%	966	16.5%
65 years and older	57	1.0%	109	1.9%
Total Patients	1,988	34.1%	3,849	65.9%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Island	149	2.6%
Black	57	1.0%
White (Incl. Hispanic)	2,675	45.8%
Nat. Amer / AK Nativ	5	0.1%
More Than One Race	136	2.3%
Other / Unknown	2,815	48.2%
Total Patients	5,837	100%
Ethnicity		
Hispanic	2,875	49.3%
Non-Hispanic	2,492	42.7%
Unknown	470	8.1%
Total Patients	5,837	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	3,673	62.9%
100% to 138%	944	16.2%
139% to 200%	553	9.5%
201% to 400%	199	3.4%
Above 400%	42	0.7%
Unknown	426	7.3%
Total Patients	5,837	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	465	1,792

PATIENT COVERAGE	Patients	% of All Patients
Medicare	108	1.9%
Medicare - Managed Care	30	0.5%
Medi-Cal	878	15.0%
Medi-Cal - Managed Care	3,065	52.5%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	180	3.1%
Covered California	198	3.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,378	23.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	5,837	100%

Episodic Programs	Patients
BCCCP	235
CHDP	11
Family PACT	521
Other County Programs	7
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	774

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	294	$ 104,314	$ 42,849	$ 61,465	58.9%	$ 355	$ 209
Medicare - Managed Care	160	$ 27,186	$ (17,477)	$ 44,663	164.3%	$ 170	$ 279
Medi-Cal	5,539	$ 743,883	$ (324,490)	$ 1,068,373	143.6%	$ 134	$ 193
Medi-Cal - Managed Care	10,047	$ 2,071,492	$ 185,557	$ 1,885,935	91.0%	$ 206	$ 188
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Private Insurance	433	$ 62,500	$ 30,121	$ 32,379	51.8%	$ 144	$ 75
Covered California	426	$ 78,610	$ 44,162	$ 34,448	43.8%	$ 185	$ 81
Self-Pay/ Sliding Fee	2,159	$ 465,839	$ 386,548	$ 79,291	17.0%	$ 216	$ 37
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	309	$ 49,805	$ 39,332	$ 10,473	21.0%	$ 161	$ 34
Child Health & Disability Proc	12	$ 6,760	$ 6,223	$ 537	7.9%	$ 563	$ 45
Family Pact	783	$ 519,920	$ 370,455	$ 149,465	28.7%	$ 664	$ 191
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Other County Programs	14	$ 2,265	$ (560)	$ 2,825	124.7%	$ 162	$ 202
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Total	20,176	$ 4,132,574	$ 762,720	$ 3,369,854	81.5%	$ 205	$ 167

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,132,574	100.0%
- Write-Offs & Adjustments	$ 762,720	18.5%
Net Revenue (Collected)	$ 3,369,854	81.5%
+ Other Revenue Sources	$ 579,117	14.0%
Total Operating Revenue	$ 3,948,971	95.6%
- Operating Expenses	$ 3,609,486	87.3%
Net Income from Operations	$ 339,485	8.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 382,578	50.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 376,172	49.3%
Bad Debts	$ 3,970	0.5%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 762,720	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 178.90	$ 213.13
Total Op Rev Per Encounter	$ 195.73	$ 221.93
Operating Margin	8.6%	4.0%
Cost-to-Charges	87.3%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,945,551	53.9%
Contract Services - Prof.	$ 38,806	1.1%
Supplies - Medical & Dental	$ 157,198	4.4%
Supplies - Office	$ 20,018	0.6%
Outpatient Care Services	$ 28,764	0.8%
Rent / Depreciation / Interest	$ 157,303	4.4%
Utilities	$ 56,645	1.6%
Continuing Education	$ 3,891	0.1%
Information Technology	$ 31,853	0.9%
All Others	$ 1,169,457	32.4%
Total Expenses	$ 3,609,486	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 570,570	98.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 8,017	1.4%
Donations & Contributions	$ 530	0.1%
Other Income	$ 0	0.0%
Total Other Revenue	$ 579,117	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374274	Rural (95-210)	No
Clinic Name	NCHS WOMENS HEALTH SERVICES - OCEANSIDE	Encounter Volume	10,000 - 19,999 enctr
Address	2210 MESA DR	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,941	13.2%	Mammogram	0
Evaluation and Management (new patient)	33	0.2%	HIV Testing	809
Hospital Related Services	2,186	14.9%	Pap Smear	696
Case Management Services	0	0.0%	Contraceptive Management	1,465
Medicine - Special Services	104	0.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	230
Preventive Medicine (adults)	21	0.1%	Hemophilus Influenza B (Hib)	0
Counseling	4,009	27.3%	Hepatitis A	0
Integumentary System	87	0.6%	Hepatitis B	0
Maternity Care and Delivery	5,628	38.3%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	115
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	682	4.6%	Poliovirus	0
Total Encounters by Service	14,691	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.94	19.1%	4,133	28.1%	2,130.41
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	143	1.0%	0
Cert Nurse Midwives	6.01	59.3%	5,768	39.3%	959.73
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2.19	21.6%	4,647	31.6%	2,121.92
Total	10.14	100%	14,691	100%	1,448.82

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	3	0.1%	4	0.2%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	2	0.1%
From 13 to 14 years	0	0.0%	4	0.2%
From 15 to 19 years	0	0.0%	150	6.5%
From 20 to 34 years	0	0.0%	1,469	63.3%
From 35 to 44 years	0	0.0%	439	18.9%
From 45 to 64 years	0	0.0%	235	10.1%
65 years and older	0	0.0%	15	0.6%
Total Patients	3	0.1%	2,318	99.9%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Island	70	3.0%
Black	64	2.8%
White (Incl. Hispanic)	727	31.3%
Nat. Amer / AK Nativ	6	0.3%
More Than One Race	51	2.2%
Other / Unknown	1,403	60.4%
Total Patients	2,321	100%
Ethnicity		
Hispanic	1,572	67.7%
Non-Hispanic	634	27.3%
Unknown	115	5.0%
Total Patients	2,321	100%

Poverty Level	All Patients	% of Total
Under 100%	1,566	67.5%
100% to 138%	319	13.7%
139% to 200%	212	9.1%
201% to 400%	65	2.8%
Above 400%	6	0.3%
Unknown	153	6.6%
Total Patients	2,321	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	209	1,054

PATIENT COVERAGE	Patients	% of All Patients
Medicare	24	1.0%
Medicare - Managed Care	6	0.3%
Medi-Cal	639	27.5%
Medi-Cal - Managed Care	848	36.5%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	175	7.5%
Covered California	11	0.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	618	26.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,321	100%

Episodic Programs	Patients
BCCCP	48
CHDP	0
Family PACT	376
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	424

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	73	$ 33,989	$ 17,459	$ 16,530	48.6%	$ 466	$ 226
Medicare - Managed Care	7	$ 1,228	$ 203	$ 1,025	83.5%	$ 175	$ 146
Medi-Cal	7,538	$ 2,059,635	$ 613,345	$ 1,446,290	70.2%	$ 273	$ 192
Medi-Cal - Managed Care	4,972	$ 1,837,691	$ 775,878	$ 1,061,813	57.8%	$ 370	$ 214
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	1,074	$ 231,179	$ 123,017	$ 108,162	46.8%	$ 215	$ 101
Covered California	144	$ 55,086	$ 42,127	$ 12,959	23.5%	$ 383	$ 90
Self-Pay/ Sliding Fee	158	$ 80,916	$ 66,374	$ 14,542	18.0%	$ 512	$ 92
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	61	$ 13,100	$ 10,902	$ 2,198	16.8%	$ 215	$ 36
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	661	$ 249,526	$ 161,470	$ 88,056	35.3%	$ 377	$ 133
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	3	$ 432	$ 153	$ 279	64.6%	$ 144	$ 93
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	14,691	$ 4,562,782	$ 1,810,928	$ 2,751,854	60.3%	$ 311	$ 187

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,562,782	100.0%
- Write-Offs & Adjustments	$ 1,810,928	39.7%
Net Revenue (Collected)	$ 2,751,854	60.3%
+ Other Revenue Sources	$ 384,793	8.4%
Total Operating Revenue	$ 3,136,647	68.7%
- Operating Expenses	$ 3,708,814	81.3%
Net Income from Operations	$ (572,167)	-12.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 68,258	3.8%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,744,554	96.3%
Bad Debts	$ (1,884)	-0.1%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,810,928	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 252.45	$ 213.13
Total Op Rev Per Encounter	$ 213.51	$ 221.93
Operating Margin	-18.2%	4.0%
Cost-to-Charges	81.3%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,272,472	61.3%
Contract Services - Prof.	$ 112,863	3.0%
Supplies - Medical & Dental	$ 119,422	3.2%
Supplies - Office	$ 17,011	0.5%
Outpatient Care Services	$ 2,162	0.1%
Rent / Depreciation / Interest	$ 111,716	3.0%
Utilities	$ 73,327	2.0%
Continuing Education	$ 1,012	0.0%
Information Technology	$ 29,643	0.8%
All Others	$ 969,186	26.1%
Total Expenses	$ 3,708,814	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 374,688	97.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 10,105	2.6%
Other Income	$ 0	0.0%
Total Other Revenue	$ 384,793	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371511	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE EL CAJON	Encounter Volume	40,000 - 59,999 enctr
Address	855 E MADISON AVE	Congressional District	53
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92020	MSSA Name:	EL CAJON CENTRAL AND SOUTH/FLETCHER HILLS

Report Period Begin to End D	1/1/2015	to	12/31/2015		
Clinic County	SAN DIEGO			**Responder Status**	**Responder**
Community/Free	FQHC			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	33,174	66.4%	Mammogram	0
Evaluation and Management (new patient)	1,639	3.3%	HIV Testing	2,307
Hospital Related Services	0	0.0%	Pap Smear	2,283
Case Management Services	0	0.0%	Contraceptive Management	68
Medicine - Special Services	5,699	11.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	3,664	7.3%	DTaP, DTP, Diphtheria and Tetanus	2,203
Preventive Medicine (adults)	505	1.0%	Hemophilus Influenza B (Hib)	767
Counseling	60	0.1%	Hepatitis A	508
Integumentary System	88	0.2%	Hepatitis B	151
Maternity Care and Delivery	21	0.0%	HepB and Hib	0
Pathology / Laboratory	3,288	6.6%	Influenza Virus Vaccine	1,248
Family Planning "Z" codes	1,437	2.9%	Measles, Mumps and Rubella and Varicella	534
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1,204
All Other Services (not included in above)	378	0.8%	Poliovirus	164
Total Encounters by Service	49,953	100%	Varicella	59

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.95	39.8%	24,589	49.2%	4,132.61
Physician Assistants	1.65	11.0%	7,064	14.1%	4,281.21
Family Nurse Practitioners	1.97	13.2%	7,276	14.6%	3,693.40
Cert Nurse Midwives	0.53	3.5%	2,220	4.4%	4,188.68
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	4.85	32.4%	8,804	17.6%	1,815.26
Total	14.95	100%	49,953	100%	3,341.34

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	219	1.7%	166	1.3%
From 1 to 4 years	519	4.1%	449	3.6%
From 5 to 12 years	847	6.7%	819	6.5%
From 13 to 14 years	179	1.4%	179	1.4%
From 15 to 19 years	345	2.7%	459	3.6%
From 20 to 34 years	868	6.9%	1,851	14.7%
From 35 to 44 years	592	4.7%	960	7.6%
From 45 to 64 years	1,330	10.6%	2,015	16.0%
65 years and older	333	2.6%	476	3.8%
Total Patients	5,232	41.5%	7,374	58.5%

Poverty Level	**All Patients**	**% of Total**
Under 100%	8,496	67.4%
100% to 138%	802	6.4%
139% to 200%	337	2.7%
201% to 400%	122	1.0%
Above 400%	18	0.1%
Unknown	2,831	22.5%
Total Patients	12,606	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Island	238	1.9%
Black	597	4.7%
White (Incl. Hispanic)	11,323	89.8%
Nat. Amer / AK Nativ	16	0.1%
More Than One Race	130	1.0%
Other / Unknown	302	2.4%
Total Patients	12,606	100%
Ethnicity		
Hispanic	2,894	23.0%
Non-Hispanic	9,651	76.6%
Unknown	61	0.5%
Total Patients	12,606	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	81	336

PATIENT COVERAGE	Patients	% of All Patients
Medicare	477	3.8%
Medicare - Managed Care	284	2.3%
Medi-Cal	960	7.6%
Medi-Cal - Managed Care	9,553	75.8%
County Indigent / CMSP / MI	4	0.0%
Private Insurance	49	0.4%
Covered California	35	0.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,244	9.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	12,606	100%

Episodic Programs	Patients
BCCCP	225
CHDP	669
Family PACT	274
Other County Programs	0
Children's Treatment Program	2
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,170

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,920	$ 306,383	$ 33,027	$ 273,356	89.2%	$ 160	$ 142
Medicare - Managed Care	1,360	$ 163,992	$ (149,744)	$ 313,736	191.3%	$ 121	$ 231
Medi-Cal	4,969	$ 551,310	$ (246,552)	$ 797,862	144.7%	$ 111	$ 161
Medi-Cal - Managed Care	38,505	$ 4,730,057	$ (225,784)	$ 4,955,841	104.8%	$ 123	$ 129
County Indigent/CMSP/MISP	16	$ 1,574	$ 897	$ 677	43.0%	$ 98	$ 42
Private Insurance	138	$ 21,999	$ 11,452	$ 10,547	47.9%	$ 159	$ 76
Covered California	95	$ 11,854	$ 5,927	$ 5,927	50.0%	$ 125	$ 62
Self-Pay/ Sliding Fee	1,137	$ 108,948	$ 66,691	$ 42,257	38.8%	$ 96	$ 37
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	357	$ 36,657	$ 24,560	$ 12,097	33.0%	$ 103	$ 34
Child Health & Disability Proc	976	$ 254,230	$ 108,418	$ 145,812	57.4%	$ 260	$ 149
Family Pact	478	$ 69,187	$ 24,240	$ 44,947	65.0%	$ 145	$ 94
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	2	$ 319	$ 144	$ 175	54.9%	$ 160	$ 88
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	49,953	$ 6,256,510	$ (346,724)	$ 6,603,234	105.5%	$ 125	$ 132

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 6,256,510	100.0%
- Write-Offs & Adjustments	$ (346,724)	-5.5%
Net Revenue (Collected)	$ 6,603,234	105.5%
+ Other Revenue Sources	$ 994,199	15.9%
Total Operating Revenue	$ 7,597,433	121.4%
- Operating Expenses	$ 8,448,540	135.0%
Net Income from Operations	$ (851,107)	-13.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 48,988	-14.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ (672,433)	193.9%
Bad Debts	$ 17,703	-5.1%
Reconciliation	$ 259,018	-74.7%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ (346,724)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 169.13	$ 213.13
Total Op Rev Per Encounter	$ 152.09	$ 221.93
Operating Margin	-11.2%	4.0%
Cost-to-Charges	135.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 6,756,803	80.0%
Contract Services - Prof.	$ 111,975	1.3%
Supplies - Medical & Dental	$ 371,015	4.4%
Supplies - Office	$ 85,697	1.0%
Outpatient Care Services	$ 110,790	1.3%
Rent / Depreciation / Interest	$ 314,917	3.7%
Utilities	$ 155,569	1.8%
Continuing Education	$ 11,722	0.1%
Information Technology	$ 35,045	0.4%
All Others	$ 495,007	5.9%
Total Expenses	$ 8,448,540	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 877,009	88.2%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 117,190	11.8%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 994,199	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374093	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE ESCONDIDO	Encounter Volume	40,000 - 59,999 enctr
Address	460 N ELM ST	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	29,733	67.7%	Mammogram	0
Evaluation and Management (new patient)	2,252	5.1%	HIV Testing	545
Hospital Related Services	0	0.0%	Pap Smear	452
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	4,271	9.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	3,689	8.4%	DTaP, DTP, Diphtheria and Tetanus	2,320
Preventive Medicine (adults)	261	0.6%	Hemophilus Influenza B (Hib)	182
Counseling	17	0.0%	Hepatitis A	397
Integumentary System	217	0.5%	Hepatitis B	621
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	2,777	6.3%	Influenza Virus Vaccine	1,150
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	379
Dental encounters (CDT codes)	1	0.0%	Pneumococcal	1,416
All Other Services (not included in above)	686	1.6%	Poliovirus	11
Total Encounters by Service	43,904	100%	Varicella	28

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	6.41	56.2%	23,026	52.4%	3,592.20
Physician Assistants	1.91	16.7%	10,973	25.0%	5,745.03
Family Nurse Practitioners	1.87	16.4%	7,644	17.4%	4,087.70
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.22	10.7%	2,261	5.1%	1,853.28
Total	11.41	100%	43,904	100%	3,847.85

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	379	2.5%	377	2.5%
From 1 to 4 years	484	3.1%	445	2.9%
From 5 to 12 years	960	6.2%	954	6.2%
From 13 to 14 years	248	1.6%	272	1.8%
From 15 to 19 years	496	3.2%	599	3.9%
From 20 to 34 years	1,416	9.2%	1,780	11.6%
From 35 to 44 years	821	5.3%	1,164	7.6%
From 45 to 64 years	1,767	11.5%	2,231	14.5%
65 years and older	370	2.4%	610	4.0%
Total Patients	6,941	45.2%	8,432	54.8%

Poverty Level	All Patients	% of Total
Under 100%	11,864	77.2%
100% to 138%	1,513	9.8%
139% to 200%	560	3.6%
201% to 400%	186	1.2%
Above 400%	25	0.2%
Unknown	1,225	8.0%
Total Patients	15,373	100%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Island	592	3.9%
Black	306	2.0%
White (Incl. Hispanic)	12,021	78.2%
Nat. Amer / AK Nativ	73	0.5%
More Than One Race	379	2.5%
Other / Unknown	2,002	13.0%
Total Patients	15,373	100%
Ethnicity		
Hispanic	10,098	65.7%
Non-Hispanic	4,475	29.1%
Unknown	800	5.2%
Total Patients	15,373	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	712	1,822

PATIENT COVERAGE	Patients	% of All Patients
Medicare	549	3.6%
Medicare - Managed Care	508	3.3%
Medi-Cal	1,453	9.5%
Medi-Cal - Managed Care	8,371	54.5%
County Indigent / CMSP / MI	5	0.0%
Private Insurance	194	1.3%
Covered California	50	0.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	4,221	27.5%
Free	0	0.0%
All Other Payers	22	0.1%
Total Patients	15,373	100%

Episodic Programs	Patients
BCCCP	20
CHDP	714
Family PACT	196
Other County Programs	0
Children's Treatment Program	4
Other Payer - covered by a grant	41
Total Episodic Patients (duplicated)	975

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,104	$ 259,203	$ (8,529)	$ 267,732	103.3%	$ 123	$ 127
Medicare - Managed Care	2,354	$ 306,426	$ (302,252)	$ 608,678	198.6%	$ 130	$ 259
Medi-Cal	4,503	$ 554,142	$ (272,466)	$ 826,608	149.2%	$ 123	$ 184
Medi-Cal - Managed Care	26,057	$ 3,294,613	$ (122,923)	$ 3,417,536	103.7%	$ 126	$ 131
County Indigent/CMSP/MISP	29	$ 3,305	$ 1,884	$ 1,421	43.0%	$ 114	$ 49
Private Insurance	404	$ 45,677	$ 24,354	$ 21,323	46.7%	$ 113	$ 53
Covered California	173	$ 19,575	$ 9,787	$ 9,788	50.0%	$ 113	$ 57
Self-Pay/ Sliding Fee	6,931	$ 785,062	$ 413,785	$ 371,277	47.3%	$ 113	$ 54
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	21	$ 2,060	$ 1,380	$ 680	33.0%	$ 98	$ 32
Child Health & Disability Proc	981	$ 240,327	$ 104,880	$ 135,447	56.4%	$ 245	$ 138
Family Pact	224	$ 24,702	$ 8,711	$ 15,991	64.7%	$ 110	$ 71
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	5	$ 429	$ 193	$ 236	55.0%	$ 86	$ 47
All Other Payers	118	$ 97,306	$ 39,040	$ 58,266	59.9%	$ 825	$ 494
Total	43,904	$ 5,632,827	$ (102,156)	$ 5,734,983	101.8%	$ 128	$ 131

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 5,632,827	100.0%
- Write-Offs & Adjustments	$ (102,156)	-1.8%
Net Revenue (Collected)	$ 5,734,983	101.8%
+ Other Revenue Sources	$ 1,574,942	28.0%
Total Operating Revenue	$ 7,309,925	129.8%
- Operating Expenses	$ 8,303,221	147.4%
Net Income from Operations	$ (993,296)	-17.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 364,786	-357.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ (128,636)	125.9%
Bad Debts	$ 48,999	-48.0%
Reconciliation	$ (387,305)	379.1%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ (102,156)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 189.12	$ 213.13
Total Op Rev Per Encounter	$ 166.50	$ 221.93
Operating Margin	-13.6%	4.0%
Cost-to-Charges	147.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 6,749,452	81.3%
Contract Services - Prof.	$ 102,720	1.2%
Supplies - Medical & Dental	$ 447,633	5.4%
Supplies - Office	$ 69,627	0.8%
Outpatient Care Services	$ 254,857	3.1%
Rent / Depreciation / Interest	$ 122,366	1.5%
Utilities	$ 99,667	1.2%
Continuing Education	$ 14,504	0.2%
Information Technology	$ 40,865	0.5%
All Others	$ 401,530	4.8%
Total Expenses	$ 8,303,221	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 857,715	54.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 185,164	11.8%
Donations & Contributions	$ 4	0.0%
Other Income	$ 532,059	33.8%
Total Other Revenue	$ 1,574,942	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374410	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - GRAND AVE	Encounter Volume	10,000 - 19,999 enctr
Address	1001 E GRAND AVE	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	11,870	86.5%	Mammogram	0
Evaluation and Management (new patient)	729	5.3%	HIV Testing	711
Hospital Related Services	0	0.0%	Pap Smear	450
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	426	3.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	339
Preventive Medicine (adults)	98	0.7%	Hemophilus Influenza B (Hib)	0
Counseling	1	0.0%	Hepatitis A	33
Integumentary System	4	0.0%	Hepatitis B	118
Maternity Care and Delivery	1	0.0%	HepB and Hib	0
Pathology / Laboratory	498	3.6%	Influenza Virus Vaccine	158
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	1
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	222
All Other Services (not included in above)	90	0.7%	Poliovirus	0
Total Encounters by Service	13,717	100%	Varicella	1

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.36	35.6%	4,498	32.8%	3,307.35
Physician Assistants	0.14	3.7%	39	0.3%	278.57
Family Nurse Practitioners	2.17	56.8%	8,779	64.0%	4,045.62
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.15	3.9%	401	2.9%	2,673.33
Total	3.82	100%	13,717	100%	3,590.84

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	22	0.7%	24	0.7%
From 20 to 34 years	271	8.1%	388	11.6%
From 35 to 44 years	227	6.8%	266	7.9%
From 45 to 64 years	727	21.6%	917	27.3%
65 years and older	215	6.4%	301	9.0%
Total Patients	1,462	43.5%	1,896	56.5%

Poverty Level	All Patients	% of Total
Under 100%	2,045	60.9%
100% to 138%	343	10.2%
139% to 200%	152	4.5%
201% to 400%	56	1.7%
Above 400%	17	0.5%
Unknown	745	22.2%
Total Patients	3,358	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	304	9.1%
Black	101	3.0%
White (Incl. Hispanic)	2,519	75.0%
Nat. Amer / AK Nativ	17	0.5%
More Than One Race	77	2.3%
Other / Unknown	340	10.1%
Total Patients	3,358	100%
Ethnicity		
Hispanic	1,201	35.8%
Non-Hispanic	1,839	54.8%
Unknown	318	9.5%
Total Patients	3,358	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	73	220

PATIENT COVERAGE	Patients	% of All Patients
Medicare	361	10.8%
Medicare - Managed Care	263	7.8%
Medi-Cal	247	7.4%
Medi-Cal - Managed Care	1,956	58.2%
County Indigent / CMSP / MIS	6	0.2%
Private Insurance	39	1.2%
Covered California	15	0.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	471	14.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,358	100%

Episodic Programs	Patients
BCCCP	57
CHDP	0
Family PACT	48
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	105

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,758	$ 376,000	$ 132,860	$ 243,140	64.7%	$ 214	$ 138
Medicare - Managed Care	1,502	$ 182,039	$ (114,883)	$ 296,922	163.1%	$ 121	$ 198
Medi-Cal	813	$ 107,102	$ (21,488)	$ 128,590	120.1%	$ 132	$ 158
Medi-Cal - Managed Care	8,405	$ 962,861	$ (218,137)	$ 1,180,998	122.7%	$ 115	$ 141
County Indigent/CMSP/MISP	20	$ 1,961	$ 1,118	$ 843	43.0%	$ 98	$ 42
Private Insurance	106	$ 13,076	$ 6,953	$ 6,123	46.8%	$ 123	$ 58
Covered California	56	$ 6,239	$ 3,120	$ 3,119	50.0%	$ 111	$ 56
Self-Pay/ Sliding Fee	915	$ 92,259	$ 43,860	$ 48,399	52.5%	$ 101	$ 53
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	74	$ 6,997	$ 4,688	$ 2,309	33.0%	$ 95	$ 31
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	68	$ 7,113	$ 2,520	$ 4,593	64.6%	$ 105	$ 68
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	13,717	$ 1,755,647	$ (159,389)	$ 1,915,036	109.1%	$ 128	$ 140

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,755,647	100.0%
- Write-Offs & Adjustments	$ (159,389)	-9.1%
Net Revenue (Collected)	$ 1,915,036	109.1%
+ Other Revenue Sources	$ 213,474	12.2%
Total Operating Revenue	$ 2,128,510	121.2%
- Operating Expenses	$ 2,374,386	135.2%
Net Income from Operations	$ (245,876)	-14.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 36,776	-23.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ (191,609)	120.2%
Bad Debts	$ 7,084	-4.4%
Reconciliation	$ (11,640)	7.3%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ (159,389)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 173.10	$ 213.13
Total Op Rev Per Encounter	$ 155.17	$ 221.93
Operating Margin	-11.6%	4.0%
Cost-to-Charges	135.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,892,135	79.7%
Contract Services - Prof.	$ 31,191	1.3%
Supplies - Medical & Dental	$ 155,150	6.5%
Supplies - Office	$ 20,804	0.9%
Outpatient Care Services	$ 9,265	0.4%
Rent / Depreciation / Interest	$ 69,208	2.9%
Utilities	$ 53,151	2.2%
Continuing Education	$ 1,794	0.1%
Information Technology	$ 9,945	0.4%
All Others	$ 131,743	5.5%
Total Expenses	$ 2,374,386	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 213,444	100.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 30	0.0%
Total Other Revenue	$ 213,474	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374164	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - LAKESIDE	Encounter Volume	10,000 - 19,999 enctr
Address	10039 VINE ST	Congressional District	50
		State Senate District	38
City	LAKESIDE	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92040	MSSA Name:	BOSTONIA/GLENVIEW/GRANITE HILLS/HILLSDALE/JOHNSTOWN/LAKESIDE/RIVERVIEW/WINTER GARDENS
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	9,905	49.8%
Evaluation and Management (new patient)	49	0.2%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1,335	6.7%
Preventive Medicine (infant, child, adolescent)	588	3.0%
Preventive Medicine (adults)	91	0.5%
Counseling	0	0.0%
Integumentary System	7	0.0%
Maternity Care and Delivery	1	0.0%
Pathology / Laboratory	726	3.6%
Family Planning "Z" codes	14	0.1%
Dental encounters (CDT codes)	7,031	35.3%
All Other Services (not included in above)	153	0.8%
Total Encounters by Service	19,900	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	126
Pap Smear	470
Contraceptive Management	4
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	211
Hemophilus Influenza B (Hib)	68
Hepatitis A	57
Hepatitis B	19
HepB and Hib	0
Influenza Virus Vaccine	332
Measles, Mumps and Rubella and Varicella	53
Pneumococcal	67
Poliovirus	9
Varicella	14

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.05	33.8%	8,338	41.9%	4,067.32
Physician Assistants	0.01	0.2%	28	0.1%	2,800.00
Family Nurse Practitioners	0.72	11.9%	3,014	15.1%	4,186.11
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.45	40.4%	7,031	35.3%	2,869.80
All Other Primary Care Providers	0.83	13.7%	1,489	7.5%	1,793.98
Total	6.06	100%	19,900	100%	3,283.83

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	25	0.5%	21	0.4%
From 1 to 4 years	184	3.7%	173	3.4%
From 5 to 12 years	443	8.8%	466	9.2%
From 13 to 14 years	105	2.1%	101	2.0%
From 15 to 19 years	192	3.8%	208	4.1%
From 20 to 34 years	306	6.1%	594	11.8%
From 35 to 44 years	221	4.4%	346	6.9%
From 45 to 64 years	565	11.2%	809	16.1%
65 years and older	108	2.1%	172	3.4%
Total Patients	2,149	42.6%	2,890	57.4%

Poverty Level	All Patients	% of Total
Under 100%	3,800	75.4%
100% to 138%	649	12.9%
139% to 200%	336	6.7%
201% to 400%	131	2.6%
Above 400%	20	0.4%
Unknown	103	2.0%
Total Patients	5,039	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	69	1.4%
Black	97	1.9%
White (Incl. Hispanic)	4,550	90.3%
Nat. Amer / AK Nativ	28	0.6%
More Than One Race	165	3.3%
Other / Unknown	130	2.6%
Total Patients	5,039	100%
Ethnicity		
Hispanic	1,571	31.2%
Non-Hispanic	3,356	66.6%
Unknown	112	2.2%
Total Patients	5,039	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	65	318

PATIENT COVERAGE	Patients	% of All Patients
Medicare	208	4.1%
Medicare - Managed Care	126	2.5%
Medi-Cal	2,333	46.3%
Medi-Cal - Managed Care	1,463	29.0%
County Indigent / CMSP / MI	1	0.0%
Private Insurance	31	0.6%
Covered California	19	0.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	837	16.6%
Free	0	0.0%
All Other Payers	21	0.4%
Total Patients	5,039	100%

Episodic Programs	Patients
BCCCP	66
CHDP	127
Family PACT	52
Other County Programs	0
Children's Treatment Program	7
Other Payer - covered by a grant	26
Total Episodic Patients (duplicated)	278

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,376	$ 183,704	$ (4,976)	$ 188,680	102.7%	$ 134	$ 137
Medicare - Managed Care	952	$ 97,076	$ (84,336)	$ 181,412	186.9%	$ 102	$ 191
Medi-Cal	6,656	$ 1,431,859	$ 372,257	$ 1,059,602	74.0%	$ 215	$ 159
Medi-Cal - Managed Care	8,692	$ 963,062	$ (206,213)	$ 1,169,275	121.4%	$ 111	$ 135
County Indigent/CMSP/MISP	11	$ 1,010	$ 576	$ 434	43.0%	$ 92	$ 39
Private Insurance	75	$ 8,521	$ 4,312	$ 4,209	49.4%	$ 114	$ 56
Covered California	69	$ 5,866	$ 2,933	$ 2,933	50.0%	$ 85	$ 43
Self-Pay/ Sliding Fee	1,694	$ 237,056	$ 149,152	$ 87,904	37.1%	$ 140	$ 52
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	92	$ 9,646	$ 6,463	$ 3,183	33.0%	$ 105	$ 35
Child Health & Disability Proc	152	$ 34,243	$ 12,787	$ 21,456	62.7%	$ 225	$ 141
Family Pact	78	$ 8,112	$ 2,843	$ 5,269	65.0%	$ 104	$ 68
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	9	$ 5,474	$ 2,463	$ 3,011	55.0%	$ 608	$ 335
All Other Payers	44	$ 12,771	$ 5,108	$ 7,663	60.0%	$ 290	$ 174
Total	19,900	$ 2,998,400	$ 263,369	$ 2,735,031	91.2%	$ 151	$ 137

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,998,400	100.0%
- Write-Offs & Adjustments	$ 263,369	8.8%
Net Revenue (Collected)	$ 2,735,031	91.2%
+ Other Revenue Sources	$ 287,104	9.6%
Total Operating Revenue	$ 3,022,135	100.8%
- Operating Expenses	$ 3,542,229	118.1%
Net Income from Operations	$ (520,094)	-17.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 130,249	49.5%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 239,846	91.1%
Bad Debts	$ 18,903	7.2%
Reconciliation	$ (125,629)	-47.7%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 263,369	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 178.00	$ 213.13
Total Op Rev Per Encounter	$ 151.87	$ 221.93
Operating Margin	-17.2%	4.0%
Cost-to-Charges	118.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,879,783	81.3%
Contract Services - Prof.	$ 37,781	1.1%
Supplies - Medical & Dental	$ 163,595	4.6%
Supplies - Office	$ 30,261	0.9%
Outpatient Care Services	$ 12,921	0.4%
Rent / Depreciation / Interest	$ 81,162	2.3%
Utilities	$ 70,307	2.0%
Continuing Education	$ 7,730	0.2%
Information Technology	$ 14,814	0.4%
All Others	$ 243,875	6.9%
Total Expenses	$ 3,542,229	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 248,070	86.4%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 38,734	13.5%
Donations & Contributions	$ 300	0.1%
Other Income	$ 0	0.0%
Total Other Revenue	$ 287,104	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374263	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - PAUMA VALLEY	Encounter Volume	5,000 - 9,999 enctr
Address	16650 HIGHWAY 76	Congressional District	50
		State Senate District	38
City	PAUMA VALLEY	State Assembly District	75
State	CA	MSSA Designation	Rural
Zip Code	92061	MSSA Name:	PALA/PAUMA VALLEY
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,120	44.4%	Mammogram	0
Evaluation and Management (new patient)	190	2.7%	HIV Testing	70
Hospital Related Services	0	0.0%	Pap Smear	103
Case Management Services	0	0.0%	Contraceptive Management	8
Medicine - Special Services	188	2.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	514	7.3%	DTaP, DTP, Diphtheria and Tetanus	251
Preventive Medicine (adults)	10	0.1%	Hemophilus Influenza B (Hib)	101
Counseling	8	0.1%	Hepatitis A	72
Integumentary System	19	0.3%	Hepatitis B	15
Maternity Care and Delivery	13	0.2%	HepB and Hib	0
Pathology / Laboratory	395	5.6%	Influenza Virus Vaccine	64
Family Planning "Z" codes	222	3.2%	Measles, Mumps and Rubella and Varicella	65
Dental encounters (CDT codes)	2,246	32.0%	Pneumococcal	107
All Other Services (not included in above)	99	1.4%	Poliovirus	8
Total Encounters by Service	7,024	100%	Varicella	70

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.01	0.3%	50	0.7%	5,000.00
Physician Assistants	0.88	26.4%	3,086	43.9%	3,506.82
Family Nurse Practitioners	0.20	6.0%	1,113	15.8%	5,565.00
Cert Nurse Midwives	0.25	7.5%	282	4.0%	1,128.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.03	30.9%	2,246	32.0%	2,180.58
All Other Primary Care Providers	0.96	28.8%	247	3.5%	257.29
Total	3.33	100%	7,024	100%	2,109.31

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	27	1.2%	25	1.1%
From 1 to 4 years	89	4.0%	76	3.4%
From 5 to 12 years	167	7.6%	178	8.1%
From 13 to 14 years	42	1.9%	45	2.0%
From 15 to 19 years	82	3.7%	106	4.8%
From 20 to 34 years	166	7.5%	254	11.5%
From 35 to 44 years	123	5.6%	190	8.6%
From 45 to 64 years	231	10.5%	277	12.5%
65 years and older	69	3.1%	62	2.8%
Total Patients	996	45.1%	1,213	54.9%

Poverty Level	All Patients	% of Total
Under 100%	1,545	69.9%
100% to 138%	240	10.9%
139% to 200%	76	3.4%
201% to 400%	21	1.0%
Above 400%	10	0.5%
Unknown	317	14.4%
Total Patients	2,209	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	34	1.5%
Black	13	0.6%
White (Incl. Hispanic)	1,816	82.2%
Nat. Amer / AK Nativ	15	0.7%
More Than One Race	65	2.9%
Other / Unknown	266	12.0%
Total Patients	2,209	100%
Ethnicity		
Hispanic	1,651	74.7%
Non-Hispanic	457	20.7%
Unknown	101	4.6%
Total Patients	2,209	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	163	396

PATIENT COVERAGE	Patients	% of All Patients
Medicare	61	2.8%
Medicare - Managed Care	22	1.0%
Medi-Cal	715	32.4%
Medi-Cal - Managed Care	502	22.7%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	37	1.7%
Covered California	2	0.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	866	39.2%
Free	0	0.0%
All Other Payers	4	0.2%
Total Patients	2,209	100%

Episodic Programs	Patients
BCCCP	40
CHDP	103
Family PACT	118
Other County Programs	6
Children's Treatment Program	0
Other Payer - covered by a grant	11
Total Episodic Patients (duplicated)	278

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	201	$ 30,301	$ 4,997	$ 25,304	83.5%	$ 151	$ 126
Medicare - Managed Care	97	$ 9,119	$ (3,512)	$ 12,631	138.5%	$ 94	$ 130
Medi-Cal	2,347	$ 480,706	$ 52,909	$ 427,797	89.0%	$ 205	$ 182
Medi-Cal - Managed Care	2,299	$ 295,522	$ (62,707)	$ 358,229	121.2%	$ 129	$ 156
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	52	$ 5,780	$ 2,890	$ 2,890	50.0%	$ 111	$ 56
Covered California	12	$ 1,254	$ 627	$ 627	50.0%	$ 105	$ 52
Self-Pay/ Sliding Fee	1,551	$ 248,109	$ 133,957	$ 114,152	46.0%	$ 160	$ 74
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	44	$ 3,887	$ 1,944	$ 1,943	50.0%	$ 88	$ 44
Child Health & Disability Proc	142	$ 39,756	$ 17,526	$ 22,230	55.9%	$ 280	$ 157
Family Pact	246	$ 32,138	$ 11,433	$ 20,705	64.4%	$ 131	$ 84
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	14	$ 4,371	$ 1,967	$ 2,404	55.0%	$ 312	$ 172
All Other Payers	19	$ 4,091	$ 1,636	$ 2,455	60.0%	$ 215	$ 129
Total	7,024	$ 1,155,034	$ 163,667	$ 991,367	85.8%	$ 164	$ 141

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,155,034	100.0%
- Write-Offs & Adjustments	$ 163,667	14.2%
Net Revenue (Collected)	$ 991,367	85.8%
+ Other Revenue Sources	$ 156,900	13.6%
Total Operating Revenue	$ 1,148,267	99.4%
- Operating Expenses	$ 1,350,095	116.9%
Net Income from Operations	$ (201,828)	-17.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 129,288	79.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 90,840	55.5%
Bad Debts	$ 4,669	2.9%
Reconciliation	$ (61,130)	-37.4%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 163,667	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 192.21	$ 213.13
Total Op Rev Per Encounter	$ 163.48	$ 221.93
Operating Margin	-17.6%	4.0%
Cost-to-Charges	116.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,081,151	80.1%
Contract Services - Prof.	$ 14,387	1.1%
Supplies - Medical & Dental	$ 55,428	4.1%
Supplies - Office	$ 11,731	0.9%
Outpatient Care Services	$ 5,393	0.4%
Rent / Depreciation / Interest	$ 26,480	2.0%
Utilities	$ 36,676	2.7%
Continuing Education	$ 3,000	0.2%
Information Technology	$ 6,564	0.5%
All Others	$ 109,285	8.1%
Total Expenses	$ 1,350,095	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 120,875	77.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 34,119	21.7%
Donations & Contributions	$ 100	0.1%
Other Income	$ 1,806	1.2%
Total Other Revenue	$ 156,900	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374395	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - PEDIATRICS AND PRENATAL	Encounter Volume	20,000 - 39,999 enctr
Address	426 N DATE ST	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	14,438	43.3%	Mammogram	0
Evaluation and Management (new patient)	60	0.2%	HIV Testing	825
Hospital Related Services	0	0.0%	Pap Smear	472
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,786	5.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	5,725	17.2%	DTaP, DTP, Diphtheria and Tetanus	2,706
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	991
Counseling	0	0.0%	Hepatitis A	864
Integumentary System	59	0.2%	Hepatitis B	448
Maternity Care and Delivery	215	0.6%	HepB and Hib	30
Pathology / Laboratory	4,444	13.3%	Influenza Virus Vaccine	821
Family Planning "Z" codes	6,587	19.7%	Measles, Mumps and Rubella and Varicella	697
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1,628
All Other Services (not included in above)	64	0.2%	Poliovirus	140
Total Encounters by Service	33,378	100%	Varicella	181

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.29	33.8%	16,173	48.5%	4,915.81
Physician Assistants	0.14	1.4%	10	0.0%	71.43
Family Nurse Practitioners	0.58	6.0%	2,833	8.5%	4,884.48
Cert Nurse Midwives	1.66	17.0%	7,144	21.4%	4,303.61
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	4.07	41.8%	7,218	21.6%	1,773.46
Total	9.74	100%	33,378	100%	3,426.90

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	420	6.9%	409	6.7%
From 1 to 4 years	918	15.0%	934	15.3%
From 5 to 12 years	915	15.0%	975	15.9%
From 13 to 14 years	26	0.4%	26	0.4%
From 15 to 19 years	0	0.0%	145	2.4%
From 20 to 34 years	0	0.0%	1,115	18.2%
From 35 to 44 years	0	0.0%	232	3.8%
From 45 to 64 years	0	0.0%	5	0.1%
65 years and older	0	0.0%	0	0.0%
Total Patients	2,279	37.2%	3,841	62.8%

Poverty Level	All Patients	% of Total
Under 100%	4,811	78.6%
100% to 138%	688	11.2%
139% to 200%	291	4.8%
201% to 400%	69	1.1%
Above 400%	8	0.1%
Unknown	253	4.1%
Total Patients	6,120	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	71	1.2%
Black	64	1.0%
White (Incl. Hispanic)	5,306	86.7%
Nat. Amer / AK Nativ	13	0.2%
More Than One Race	104	1.7%
Other / Unknown	562	9.2%
Total Patients	6,120	100%
Ethnicity		
Hispanic	5,295	86.5%
Non-Hispanic	617	10.1%
Unknown	208	3.4%
Total Patients	6,120	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	58	574

PATIENT COVERAGE	Patients	% of All Patients
Medicare	6	0.1%
Medicare - Managed Care	0	0.0%
Medi-Cal	1,626	26.6%
Medi-Cal - Managed Care	3,830	62.6%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	13	0.2%
Covered California	1	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	644	10.5%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	6,120	100%

Episodic Programs	Patients
BCCCP	0
CHDP	1,120
Family PACT	6
Other County Programs	0
Children's Treatment Program	1
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,127

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	54	$ 4,359	$ 64	$ 4,295	98.5%	$ 81	$ 80
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	14,221	$ 1,140,619	$ (969,746)	$ 2,110,365	185.0%	$ 80	$ 148
Medi-Cal - Managed Care	16,806	$ 2,165,238	$ (137,935)	$ 2,303,173	106.4%	$ 129	$ 137
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	54	$ 7,172	$ 3,586	$ 3,586	50.0%	$ 133	$ 66
Covered California	9	$ 471	$ 236	$ 235	49.9%	$ 52	$ 26
Self-Pay/ Sliding Fee	491	$ 32,267	$ 20,488	$ 11,779	36.5%	$ 66	$ 24
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	1,737	$ 471,808	$ 223,160	$ 248,648	52.7%	$ 272	$ 143
Family Pact	6	$ 184	$ 66	$ 118	64.1%	$ 31	$ 20
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	33,378	$ 3,822,118	$ (860,081)	$ 4,682,199	122.5%	$ 115	$ 140

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,822,118	100.0%
- Write-Offs & Adjustments	$ (860,081)	-22.5%
Net Revenue (Collected)	$ 4,682,199	122.5%
+ Other Revenue Sources	$ 322,328	8.4%
Total Operating Revenue	$ 5,004,527	130.9%
- Operating Expenses	$ 4,229,890	110.7%
Net Income from Operations	$ 774,637	20.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 13,881	-1.6%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ (818,997)	95.2%
Bad Debts	$ 6,607	-0.8%
Reconciliation	$ (61,572)	7.2%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ (860,081)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 126.73	$ 213.13
Total Op Rev Per Encounter	$ 149.93	$ 221.93
Operating Margin	15.5%	4.0%
Cost-to-Charges	110.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,557,821	84.1%
Contract Services - Prof.	$ 46,470	1.1%
Supplies - Medical & Dental	$ 84,993	2.0%
Supplies - Office	$ 38,192	0.9%
Outpatient Care Services	$ 81,042	1.9%
Rent / Depreciation / Interest	$ 84,941	2.0%
Utilities	$ 84,061	2.0%
Continuing Education	$ 4,213	0.1%
Information Technology	$ 19,709	0.5%
All Others	$ 228,448	5.4%
Total Expenses	$ 4,229,890	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 322,328	100.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 322,328	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374481	Rural (95-210)	No
Clinic Name	NEIGHBORHOOD HEALTHCARE - VALLEY PARKWAY	Encounter Volume	10,000 - 19,999 enctr
Address	728 E VALLEY PKWY	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	10,902	75.5%
Evaluation and Management (new patient)	431	3.0%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1,309	9.1%
Preventive Medicine (infant, child, adolescent)	54	0.4%
Preventive Medicine (adults)	74	0.5%
Counseling	110	0.8%
Integumentary System	221	1.5%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	705	4.9%
Family Planning "Z" codes	33	0.2%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	594	4.1%
Total Encounters by Service	14,433	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	1,095
Pap Smear	2,430
Contraceptive Management	381
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	219
Hemophilus Influenza B (Hib)	0
Hepatitis A	2
Hepatitis B	10
HepB and Hib	0
Influenza Virus Vaccine	135
Measles, Mumps and Rubella and Varicella	2
Pneumococcal	103
Poliovirus	0
Varicella	1

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.45	10.0%	1,884	13.1%	4,186.67
Physician Assistants	0.16	3.6%	86	0.6%	537.50
Family Nurse Practitioners	2.74	61.0%	12,279	85.1%	4,481.39
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.14	25.4%	184	1.3%	161.40
Total	4.49	100%	14,433	100%	3,214.48

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	5	0.1%	5	0.1%
From 1 to 4 years	4	0.1%	2	0.0%
From 5 to 12 years	10	0.1%	9	0.1%
From 13 to 14 years	18	0.3%	43	0.6%
From 15 to 19 years	65	1.0%	318	4.7%
From 20 to 34 years	146	2.2%	2,320	34.4%
From 35 to 44 years	101	1.5%	1,506	22.3%
From 45 to 64 years	279	4.1%	1,670	24.8%
65 years and older	68	1.0%	175	2.6%
Total Patients	696	10.3%	6,048	89.7%

Poverty Level	All Patients	% of Total
Under 100%	5,471	81.1%
100% to 138%	778	11.5%
139% to 200%	273	4.0%
201% to 400%	62	0.9%
Above 400%	12	0.2%
Unknown	148	2.2%
Total Patients	6,744	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	149	2.2%
Black	122	1.8%
White (Incl. Hispanic)	5,333	79.1%
Nat. Amer / AK Nativ	19	0.3%
More Than One Race	97	1.4%
Other / Unknown	1,024	15.2%
Total Patients	6,744	100%
Ethnicity		
Hispanic	5,000	74.1%
Non-Hispanic	1,563	23.2%
Unknown	181	2.7%
Total Patients	6,744	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	325	668

PATIENT COVERAGE	Patients	% of All Patients
Medicare	149	2.2%
Medicare - Managed Care	144	2.1%
Medi-Cal	504	7.5%
Medi-Cal - Managed Care	2,215	32.8%
County Indigent / CMSP / MI	3	0.0%
Private Insurance	79	1.2%
Covered California	38	0.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	3,611	53.5%
Free	0	0.0%
All Other Payers	1	0.0%
Total Patients	6,744	100%

Episodic Programs	Patients
BCCCP	1,218
CHDP	0
Family PACT	2,311
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	4
Total Episodic Patients (duplicated)	3,533

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	412	$ 74,845	$ 11,523	$ 63,322	84.6%	$ 182	$ 154
Medicare - Managed Care	460	$ 53,370	$ (9,931)	$ 63,301	118.6%	$ 116	$ 138
Medi-Cal	1,028	$ 170,762	$ (40,660)	$ 211,422	123.8%	$ 166	$ 206
Medi-Cal - Managed Care	5,286	$ 752,535	$ (120,535)	$ 873,070	116.0%	$ 142	$ 165
County Indigent/CMSP/MISP	5	$ 815	$ 465	$ 350	42.9%	$ 163	$ 70
Private Insurance	139	$ 29,494	$ 15,115	$ 14,379	48.8%	$ 212	$ 103
Covered California	96	$ 11,922	$ 5,961	$ 5,961	50.0%	$ 124	$ 62
Self-Pay/ Sliding Fee	1,386	$ 150,173	$ 58,246	$ 91,927	61.2%	$ 108	$ 66
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	1,355	$ 146,325	$ 98,038	$ 48,287	33.0%	$ 108	$ 36
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	4,256	$ 729,239	$ 258,469	$ 470,770	64.6%	$ 171	$ 111
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	1	$ 61	$ 27	$ 34	55.7%	$ 61	$ 34
All Other Payers	9	$ 1,013	$ 405	$ 608	60.0%	$ 113	$ 68
Total	14,433	$ 2,120,554	$ 277,123	$ 1,843,431	86.9%	$ 147	$ 128

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,120,554	100.0%
- Write-Offs & Adjustments	$ 277,123	13.1%
Net Revenue (Collected)	$ 1,843,431	86.9%
+ Other Revenue Sources	$ 181,593	8.6%
Total Operating Revenue	$ 2,025,024	95.5%
- Operating Expenses	$ 2,572,213	121.3%
Net Income from Operations	$ (547,189)	-25.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 51,362	18.5%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 218,607	78.9%
Bad Debts	$ 6,884	2.5%
Reconciliation	$ 270	0.1%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 277,123	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 178.22	$ 213.13
Total Op Rev Per Encounter	$ 140.31	$ 221.93
Operating Margin	-27.0%	4.0%
Cost-to-Charges	121.3%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,877,774	73.0%
Contract Services - Prof.	$ 60,232	2.3%
Supplies - Medical & Dental	$ 251,355	9.8%
Supplies - Office	$ 25,162	1.0%
Outpatient Care Services	$ 16,663	0.6%
Rent / Depreciation / Interest	$ 103,602	4.0%
Utilities	$ 54,762	2.1%
Continuing Education	$ 535	0.0%
Information Technology	$ 11,508	0.4%
All Others	$ 170,620	6.6%
Total Expenses	$ 2,572,213	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 35,061	19.3%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 101,881	56.1%
Donations & Contributions	$ 0	0.0%
Other Income	$ 44,651	24.6%
Total Other Revenue	$ 181,593	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374450	Rural (95-210)	No
Clinic Name	NESTOR COMMUNITY HEALTH CENTER	Encounter Volume	10,000 - 19,999 enctr
Address	1016 OUTER RD	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92154	MSSA Name:	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	11,234	72.9%
Evaluation and Management (new patient)	1,537	10.0%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	1,522	9.9%
Preventive Medicine (infant, child, adolescent)	827	5.4%
Preventive Medicine (adults)	21	0.1%
Counseling	0	0.0%
Integumentary System	155	1.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	116	0.8%
Total Encounters by Service	15,412	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	1,968
Pap Smear	329
Contraceptive Management	1,738
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	723
Hemophilus Influenza B (Hib)	60
Hepatitis A	301
Hepatitis B	127
HepB and Hib	1
Influenza Virus Vaccine	474
Measles, Mumps and Rubella and Varicella	147
Pneumococcal	322
Poliovirus	14
Varicella	50

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.11	49.4%	9,050	58.7%	2,909.97
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.46	23.2%	3,977	25.8%	2,723.97
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.72	27.3%	2,385	15.5%	1,386.63
Total	6.29	100%	15,412	100%	2,450.24

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	41	0.8%	36	0.7%
From 1 to 4 years	150	3.1%	132	2.7%
From 5 to 12 years	215	4.5%	191	4.0%
From 13 to 14 years	52	1.1%	53	1.1%
From 15 to 19 years	140	2.9%	181	3.7%
From 20 to 34 years	484	10.0%	763	15.8%
From 35 to 44 years	271	5.6%	366	7.6%
From 45 to 64 years	644	13.3%	850	17.6%
65 years and older	90	1.9%	170	3.5%
Total Patients	2,087	43.2%	2,742	56.8%

Poverty Level	All Patients	% of Total
Under 100%	4,257	88.2%
100% to 138%	289	6.0%
139% to 200%	72	1.5%
201% to 400%	50	1.0%
Above 400%	2	0.0%
Unknown	159	3.3%
Total Patients	4,829	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	372	7.7%
Black	221	4.6%
White (Incl. Hispanic)	3,130	64.8%
Nat. Amer / AK Nativ	4	0.1%
More Than One Race	931	19.3%
Other / Unknown	171	3.5%
Total Patients	4,829	100%
Ethnicity		
Hispanic	3,267	67.7%
Non-Hispanic	1,432	29.7%
Unknown	130	2.7%
Total Patients	4,829	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	227	4.7%
Medicare - Managed Care	137	2.8%
Medi-Cal	585	12.1%
Medi-Cal - Managed Care	3,139	65.0%
County Indigent / CMSP / MI	178	3.7%
Private Insurance	231	4.8%
Covered California	54	1.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	253	5.2%
Free	3	0.1%
All Other Payers	22	0.5%
Total Patients	4,829	100%

Episodic Programs	Patients
BCCCP	46
CHDP	234
Family PACT	54
Other County Programs	178
Children's Treatment Program	0
Other Payer - covered by a grant	22
Total Episodic Patients (duplicated)	534

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	997	$ 241,550	$ 115,489	$ 126,061	52.2%	$ 242	$ 126
Medicare - Managed Care	697	$ 168,445	$ (65,711)	$ 234,156	139.0%	$ 242	$ 336
Medi-Cal	1,051	$ 185,868	$ 29,237	$ 156,631	84.3%	$ 177	$ 149
Medi-Cal - Managed Care	10,714	$ 1,813,958	$ (319,378)	$ 2,133,336	117.6%	$ 169	$ 199
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	505	$ 106,257	$ 46,817	$ 59,440	55.9%	$ 210	$ 118
Covered California	206	$ 35,503	$ 12,977	$ 22,526	63.4%	$ 172	$ 109
Self-Pay/ Sliding Fee	574	$ 129,737	$ 100,163	$ 29,574	22.8%	$ 226	$ 52
Non-Pay (Free)	8	$ 3,170	$ 3,170	$ 0	0.0%	$ 396	$
Breast Cancer	46	$ 5,808	$ 4,376	$ 1,432	24.7%	$ 126	$ 31
Child Health & Disability Proc	234	$ 40,242	$ 2,846	$ 37,396	92.9%	$ 172	$ 160
Family Pact	66	$ 11,926	$ 3,455	$ 8,471	71.0%	$ 181	$ 128
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	262	$ 4,524	$ 1	$ 4,523	100.0%	$ 17	$ 17
All Other Payers	52	$ 8,008	$ 2,666	$ 5,342	66.7%	$ 154	$ 103
Total	15,412	$ 2,754,996	$ (63,892)	$ 2,818,888	102.3%	$ 179	$ 183

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,754,996	100.0%
- Write-Offs & Adjustments	$ (63,892)	-2.3%
Net Revenue (Collected)	$ 2,818,888	102.3%
+ Other Revenue Sources	$ 699,728	25.4%
Total Operating Revenue	$ 3,518,616	127.7%
- Operating Expenses	$ 2,980,237	108.2%
Net Income from Operations	$ 538,379	19.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 93,274	-146.0%
Free/Complimentary	$ 3,170	-5.0%
Contractual Adjustments	$ (26,563)	41.6%
Bad Debts	$ 13,737	-21.5%
Reconciliation	$ (152,051)	238.0%
Other Adjustments	$ 4,541	-7.1%
Total Write-offs & Adjustmer	$ (63,892)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 193.37	$ 213.13
Total Op Rev Per Encounter	$ 228.30	$ 221.93
Operating Margin	15.3%	4.0%
Cost-to-Charges	108.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,177,788	73.1%
Contract Services - Prof.	$ 122,681	4.1%
Supplies - Medical & Dental	$ 170,413	5.7%
Supplies - Office	$ 32,132	1.1%
Outpatient Care Services	$ 10,540	0.4%
Rent / Depreciation / Interest	$ 295,244	9.9%
Utilities	$ 52,977	1.8%
Continuing Education	$ 1,564	0.1%
Information Technology	$ 0	0.0%
All Others	$ 116,898	3.9%
Total Expenses	$ 2,980,237	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 652,222	93.2%
State Other	$ 21,250	3.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 17,396	2.5%
Donations & Contributions	$ 311	0.0%
Other Income	$ 8,549	1.2%
Total Other Revenue	$ 699,728	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374419	Rural (95-210)	No
Clinic Name	NORTH COUNTY HEALTH SERVICES - GRAND AVENUE FAMILY MEDICINE	Encounter Volume	10,000 - 19,999 enctr
Address	727 W SAN MARCOS BLVD	Congressional District	50
		State Senate District	38
City	SAN MARCOS	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92078	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,316	80.6%	Mammogram	0
Evaluation and Management (new patient)	1,060	10.3%	HIV Testing	318
Hospital Related Services	0	0.0%	Pap Smear	348
Case Management Services	0	0.0%	Contraceptive Management	713
Medicine - Special Services	2	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	447	4.3%	DTaP, DTP, Diphtheria and Tetanus	268
Preventive Medicine (adults)	426	4.1%	Hemophilus Influenza B (Hib)	17
Counseling	55	0.5%	Hepatitis A	84
Integumentary System	11	0.1%	Hepatitis B	48
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	752
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	59
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	198
All Other Services (not included in above)	0	0.0%	Poliovirus	11
Total Encounters by Service	10,317	100%	Varicella	26

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.58	52.8%	6,212	60.2%	3,931.65
Physician Assistants	1.20	40.1%	3,494	33.9%	2,911.67
Family Nurse Practitioners	0.21	7.0%	611	5.9%	2,909.52
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.99	100%	10,317	100%	3,450.50

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	24	0.5%	14	0.3%
From 1 to 4 years	78	1.8%	98	2.2%
From 5 to 12 years	133	3.0%	120	2.7%
From 13 to 14 years	37	0.8%	37	0.8%
From 15 to 19 years	117	2.6%	155	3.5%
From 20 to 34 years	526	11.9%	860	19.4%
From 35 to 44 years	266	6.0%	454	10.2%
From 45 to 64 years	497	11.2%	755	17.0%
65 years and older	104	2.3%	163	3.7%
Total Patients	1,782	40.2%	2,656	59.8%

Poverty Level	All Patients	% of Total
Under 100%	2,545	57.3%
100% to 138%	536	12.1%
139% to 200%	298	6.7%
201% to 400%	80	1.8%
Above 400%	14	0.3%
Unknown	965	21.7%
Total Patients	4,438	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	206	4.6%
Black	102	2.3%
White (Incl. Hispanic)	1,485	33.5%
Nat. Amer / AK Native	8	0.2%
More Than One Race	97	2.2%
Other / Unknown	2,540	57.2%
Total Patients	4,438	100%
Ethnicity		
Hispanic	2,355	53.1%
Non-Hispanic	1,642	37.0%
Unknown	441	9.9%
Total Patients	4,438	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	569	1,410

PATIENT COVERAGE	Patients	% of All Patients
Medicare	127	2.9%
Medicare - Managed Care	123	2.8%
Medi-Cal	382	8.6%
Medi-Cal - Managed Care	2,308	52.0%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	276	6.2%
Covered California	147	3.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,075	24.2%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,438	100%

Episodic Programs	Patients
BCCCP	103
CHDP	1
Family PACT	235
Other County Programs	1
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	340

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	405	$ 144,778	$ 80,315	$ 64,463	44.5%	$ 357	$ 159
Medicare - Managed Care	381	$ 81,481	$ 369	$ 81,112	99.5%	$ 214	$ 213
Medi-Cal	884	$ 178,678	$ (23,666)	$ 202,344	113.2%	$ 202	$ 229
Medi-Cal - Managed Care	5,832	$ 1,187,837	$ 221,294	$ 966,543	81.4%	$ 204	$ 166
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	564	$ 78,775	$ 43,459	$ 35,316	44.8%	$ 140	$ 63
Covered California	334	$ 54,649	$ 31,032	$ 23,617	43.2%	$ 164	$ 71
Self-Pay/ Sliding Fee	1,499	$ 305,808	$ 243,283	$ 62,525	20.4%	$ 204	$ 42
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	114	$ 14,939	$ 12,342	$ 2,597	17.4%	$ 131	$ 23
Child Health & Disability Prog (CHDP)	1	$ 395	$ 305	$ 90	22.8%	$ 395	$ 90
Family Pact	299	$ 62,062	$ 35,458	$ 26,604	42.9%	$ 208	$ 89
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	4	$ 6,123	$ 1,144	$ 4,979	81.3%	$ 1,531	$ 1,245
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	10,317	$ 2,115,525	$ 645,335	$ 1,470,190	69.5%	$ 205	$ 143

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$2,115,525	100.0%
- Write-Offs & Adjustments	$ 645,335	30.5%
Net Revenue (Collected)	$1,470,190	69.5%
+ Other Revenue Sources	$ 322,953	15.3%
Total Operating Revenue	$1,793,143	84.8%
- Operating Expenses	$2,133,622	100.9%
Net Income from Operations	$ (340,479)	-16.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 239,310	37.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 402,052	62.3%
Bad Debts	$ 3,973	0.6%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 645,335	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 206.81	$ 213.13
Total Op Rev Per Encounter	$ 173.80	$ 221.93
Operating Margin	-19.0%	4.0%
Cost-to-Charges	100.9%	86.9%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	1,102,981	51.7%
Contract Services - Prof.	$	2,645	0.1%
Supplies - Medical & Dental	$	80,745	3.8%
Supplies - Office	$	11,521	0.5%
Outpatient Care Services	$	17,579	0.8%
Rent / Depreciation / Interest	$	201,012	9.4%
Utilities	$	48,765	2.3%
Continuing Education	$	0	0.0%
Information Technology	$	19,065	0.9%
All Others	$	649,309	30.4%
Total Expenses	$	2,133,622	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	310,558	96.2%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	11,886	3.7%
Donations & Contributions	$	509	0.2%
Other Income	$	0	0.0%
Total Other Revenue	$	322,953	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374449	Rural (95-210)	No
Clinic Name	NORTH COUNTY HEALTH SERVICES - LA MISION	Encounter Volume	5,000 - 9,999 enctr
Address	3220 MISSION AVE	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	4,406	76.7%
Evaluation and Management (new patient)	982	17.1%
Hospital Related Services	21	0.4%
Case Management Services	0	0.0%
Medicine - Special Services	0	0.0%
Preventive Medicine (infant, child, adolescent)	139	2.4%
Preventive Medicine (adults)	135	2.4%
Counseling	1	0.0%
Integumentary System	10	0.2%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	50	0.9%
Total Encounters by Service	5,744	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	638
Pap Smear	68
Contraceptive Management	343
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	86
Hemophilus Influenza B (Hib)	2
Hepatitis A	19
Hepatitis B	30
HepB and Hib	0
Influenza Virus Vaccine	345
Measles, Mumps and Rubella and Varicella	29
Pneumococcal	82
Poliovirus	0
Varicella	17

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.53	34.9%	959	16.7%	1,809.43
Physician Assistants	0.94	61.8%	4,598	80.0%	4,891.49
Family Nurse Practitioners	0.05	3.3%	187	3.3%	3,740.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.52	100%	5,744	100%	3,778.95

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	25	0.8%	28	0.9%
From 1 to 4 years	93	3.0%	86	2.8%
From 5 to 12 years	173	5.5%	153	4.9%
From 13 to 14 years	40	1.3%	29	0.9%
From 15 to 19 years	100	3.2%	140	4.5%
From 20 to 34 years	407	13.0%	645	20.7%
From 35 to 44 years	164	5.3%	309	9.9%
From 45 to 64 years	298	9.6%	355	11.4%
65 years and older	31	1.0%	43	1.4%
Total Patients	1,331	42.7%	1,788	57.3%

Poverty Level	All Patients	% of Total
Under 100%	2,112	67.7%
100% to 138%	369	11.8%
139% to 200%	193	6.2%
201% to 400%	53	1.7%
Above 400%	13	0.4%
Unknown	379	12.2%
Total Patients	3,119	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	121	3.9%
Black	132	4.2%
White (Incl. Hispanic)	1,165	37.4%
Nat. Amer / AK Nativ	9	0.3%
More Than One Race	198	6.3%
Other / Unknown	1,494	47.9%
Total Patients	3,119	100%
Ethnicity		
Hispanic	1,526	48.9%
Non-Hispanic	1,336	42.8%
Unknown	257	8.2%
Total Patients	3,119	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	170	318

PATIENT COVERAGE	Patients	% of All Patients
Medicare	76	2.4%
Medicare - Managed Care	28	0.9%
Medi-Cal	308	9.9%
Medi-Cal - Managed Care	1,779	57.0%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	148	4.7%
Covered California	102	3.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	678	21.7%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,119	100%

Episodic Programs	Patients
BCCCP	1
CHDP	1
Family PACT	145
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	147

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	194	$ 73,098	$ 40,248	$ 32,850	44.9%	$ 377	$ 169
Medicare - Managed Care	92	$ 17,612	$ (9,643)	$ 27,255	154.8%	$ 191	$ 296
Medi-Cal	635	$ 116,179	$ (36,130)	$ 152,309	131.1%	$ 183	$ 240
Medi-Cal - Managed Care	3,258	$ 620,375	$ 100,874	$ 519,501	83.7%	$ 190	$ 159
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	230	$ 38,091	$ 24,639	$ 13,452	35.3%	$ 166	$ 58
Covered California	219	$ 35,137	$ 18,952	$ 16,185	46.1%	$ 160	$ 74
Self-Pay/ Sliding Fee	911	$ 181,238	$ 144,520	$ 36,718	20.3%	$ 199	$ 40
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	1	$ 147	$ 100	$ 47	32.0%	$ 147	$ 47
Child Health & Disability Proc	1	$ 609	$ 550	$ 59	9.7%	$ 609	$ 59
Family Pact	203	$ 42,400	$ 23,196	$ 19,204	45.3%	$ 209	$ 95
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	5,744	$ 1,124,886	$ 307,306	$ 817,580	72.7%	$ 196	$ 142

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,124,886	100.0%
- Write-Offs & Adjustments	$ 307,306	27.3%
Net Revenue (Collected)	$ 817,580	72.7%
+ Other Revenue Sources	$ 152,432	13.6%
Total Operating Revenue	$ 970,012	86.2%
- Operating Expenses	$ 960,159	85.4%
Net Income from Operations	$ 9,853	0.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 143,948	46.8%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 162,786	53.0%
Bad Debts	$ 572	0.2%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 307,306	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 167.16	$ 213.13
Total Op Rev Per Encounter	$ 168.87	$ 221.93
Operating Margin	1.0%	4.0%
Cost-to-Charges	85.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 480,237	50.0%
Contract Services - Prof.	$ 104	0.0%
Supplies - Medical & Dental	$ 38,265	4.0%
Supplies - Office	$ 5,408	0.6%
Outpatient Care Services	$ 11,748	1.2%
Rent / Depreciation / Interest	$ 33,557	3.5%
Utilities	$ 33,483	3.5%
Continuing Education	$ 1,035	0.1%
Information Technology	$ 13,507	1.4%
All Others	$ 342,815	35.7%
Total Expenses	$ 960,159	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 147,937	97.1%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 4,491	2.9%
Donations & Contributions	$ 0	0.0%
Other Income	$ 4	0.0%
Total Other Revenue	$ 152,432	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	YES
OSHPD Facility ID	306371400	Rural (95-210)	YES
Clinic Name	NORTH COUNTY HEALTH SERVICES RAMONA	Encounter Volume	10,000 - 19,999 enctr
Address	217 EARLHAM ST	Congressional District	50
		State Senate District	38
City	RAMONA	State Assembly District	71
State	CA	MSSA Designation	Rural
Zip Code	92065	MSSA Name:	RAMONA/ROCK HAVEN/ROSEMONT

Report Period Begin to End D	1/1/2015	to	12/31/2015		
Clinic County	SAN DIEGO			**Responder Status**	**Responder**
Community/Free	FQHC			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,253	54.8%	Mammogram	0
Evaluation and Management (new patient)	553	3.7%	HIV Testing	450
Hospital Related Services	0	0.0%	Pap Smear	449
Case Management Services	0	0.0%	Contraceptive Management	352
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,239	8.2%	DTaP, DTP, Diphtheria and Tetanus	749
Preventive Medicine (adults)	332	2.2%	Hemophilus Influenza B (Hib)	76
Counseling	20	0.1%	Hepatitis A	199
Integumentary System	21	0.1%	Hepatitis B	175
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,018
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	155
Dental encounters (CDT codes)	4,597	30.5%	Pneumococcal	443
All Other Services (not included in above)	53	0.4%	Poliovirus	28
Total Encounters by Service	15,068	100%	Varicella	92

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.32	29.3%	4,560	30.3%	3,454.55
Physician Assistants	0.69	15.3%	2,210	14.7%	3,202.90
Family Nurse Practitioners	1.12	24.8%	3,652	24.2%	3,260.71
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.38	30.6%	4,646	30.8%	3,366.67
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	4.51	100%	15,068	100%	3,341.02

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	80	1.7%	66	1.4%
From 1 to 4 years	262	5.5%	251	5.2%
From 5 to 12 years	443	9.2%	408	8.5%
From 13 to 14 years	84	1.7%	79	1.6%
From 15 to 19 years	167	3.5%	200	4.2%
From 20 to 34 years	285	5.9%	489	10.2%
From 35 to 44 years	212	4.4%	310	6.5%
From 45 to 64 years	522	10.9%	657	13.7%
65 years and older	127	2.6%	162	3.4%
Total Patients	2,182	45.4%	2,622	54.6%

Poverty Level	All Patients	% of Total
Under 100%	2,934	61.1%
100% to 138%	504	10.5%
139% to 200%	314	6.5%
201% to 400%	78	1.6%
Above 400%	8	0.2%
Unknown	966	20.1%
Total Patients	4,804	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	43	0.9%
Black	40	0.8%
White (Incl. Hispanic)	3,191	66.4%
Nat. Amer / AK Nativ	16	0.3%
More Than One Race	101	2.1%
Other / Unknown	1,413	29.4%
Total Patients	4,804	100%
Ethnicity		
Hispanic	2,018	42.0%
Non-Hispanic	2,334	48.6%
Unknown	452	9.4%
Total Patients	4,804	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	320	1,055

PATIENT COVERAGE	Patients	% of All Patients
Medicare	176	3.7%
Medicare - Managed Care	123	2.6%
Medi-Cal	862	17.9%
Medi-Cal - Managed Care	2,425	50.5%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	152	3.2%
Covered California	33	0.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,033	21.5%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,804	100%

Episodic Programs	Patients
BCCCP	89
CHDP	11
Family PACT	124
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	4
Total Episodic Patients (duplicated)	228

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	513	$ 181,783	$ 92,981	$ 88,802	48.9%	$ 354	$ 173
Medicare - Managed Care	530	$ 93,653	$ (12,176)	$ 105,829	113.0%	$ 177	$ 200
Medi-Cal	5,054	$ 1,369,299	$ 404,453	$ 964,846	70.5%	$ 271	$ 191
Medi-Cal - Managed Care	6,331	$ 1,321,713	$ 150,210	$ 1,171,503	88.6%	$ 209	$ 185
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Private Insurance	241	$ 35,188	$ 20,394	$ 14,794	42.0%	$ 146	$ 61
Covered California	84	$ 11,870	$ 7,009	$ 4,861	41.0%	$ 141	$ 58
Self-Pay/ Sliding Fee	2,026	$ 456,994	$ 331,171	$ 125,823	27.5%	$ 226	$ 62
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	95	$ 12,501	$ 10,404	$ 2,097	16.8%	$ 132	$ 22
Child Health & Disability Proc	11	$ 5,471	$ 2,115	$ 3,356	61.3%	$ 497	$ 305
Family Pact	181	$ 34,768	$ 19,941	$ 14,827	42.6%	$ 192	$ 82
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Other County Programs	2	$ 1,628	$ 694	$ 934	57.4%	$ 814	$ 467
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Total	15,068	$ 3,524,868	$ 1,027,196	$ 2,497,672	70.9%	$ 234	$ 166

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,524,868	100.0%
- Write-Offs & Adjustments	$ 1,027,196	29.1%
Net Revenue (Collected)	$ 2,497,672	70.9%
+ Other Revenue Sources	$ 403,716	11.5%
Total Operating Revenue	$ 2,901,388	82.3%
- Operating Expenses	$ 3,026,352	85.9%
Net Income from Operations	$ (124,964)	-3.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 323,979	31.5%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 696,025	67.8%
Bad Debts	$ 7,192	0.7%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,027,196	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 200.85	$ 213.13
Total Op Rev Per Encounter	$ 192.55	$ 221.93
Operating Margin	-4.3%	4.0%
Cost-to-Charges	85.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,767,314	58.4%
Contract Services - Prof.	$ 22,260	0.7%
Supplies - Medical & Dental	$ 145,328	4.8%
Supplies - Office	$ 14,939	0.5%
Outpatient Care Services	$ 15,820	0.5%
Rent / Depreciation / Interest	$ 40,308	1.3%
Utilities	$ 47,683	1.6%
Continuing Education	$ 5,220	0.2%
Information Technology	$ 29,982	1.0%
All Others	$ 937,498	31.0%
Total Expenses	$ 3,026,352	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 394,173	97.6%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 8,745	2.2%
Donations & Contributions	$ 798	0.2%
Other Income	$ 0	0.0%
Total Other Revenue	$ 403,716	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371576	Rural (95-210)	No
Clinic Name	NORTH COUNTY HEALTH SERVICES SAN MARCOS	Encounter Volume	60,000+ enctr
Address	150 VALPREDA RD	Congressional District	50
		State Senate District	38
City	SAN MARCOS	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92069	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	52,191	48.5%
Evaluation and Management (new patient)	4,017	3.7%
Hospital Related Services	9	0.0%
Case Management Services	2	0.0%
Medicine - Special Services	6,704	6.2%
Preventive Medicine (infant, child, adolescent)	8,385	7.8%
Preventive Medicine (adults)	968	0.9%
Counseling	6,881	6.4%
Integumentary System	190	0.2%
Maternity Care and Delivery	7,413	6.9%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	19,525	18.2%
All Other Services (not included in above)	1,253	1.2%
Total Encounters by Service	107,538	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	1,543
Pap Smear	1,587
Contraceptive Management	4,903
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	3,706
Hemophilus Influenza B (Hib)	242
Hepatitis A	1,183
Hepatitis B	1,124
HepB and Hib	0
Influenza Virus Vaccine	5,561
Measles, Mumps and Rubella and Varicella	1,017
Pneumococcal	2,360
Poliovirus	63
Varicella	617

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	9.72	29.2%	38,359	35.7%	3,946.40
Physician Assistants	3.22	9.7%	10,225	9.5%	3,175.47
Family Nurse Practitioners	4.06	12.2%	16,468	15.3%	4,056.16
Cert Nurse Midwives	3.08	9.2%	7,459	6.9%	2,421.75
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	6.80	20.4%	20,043	18.6%	2,947.50
All Other Primary Care Providers	6.44	19.3%	14,984	13.9%	2,326.71
Total	33.32	100%	107,538	100%	3,227.43

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	466	1.6%	464	1.6%
From 1 to 4 years	1,453	5.1%	1,470	5.2%
From 5 to 12 years	2,538	8.9%	2,535	8.9%
From 13 to 14 years	506	1.8%	512	1.8%
From 15 to 19 years	1,052	3.7%	1,294	4.6%
From 20 to 34 years	2,012	7.1%	4,156	14.6%
From 35 to 44 years	1,080	3.8%	2,324	8.2%
From 45 to 64 years	2,058	7.2%	3,321	11.7%
65 years and older	441	1.6%	708	2.5%
Total Patients	11,606	40.9%	16,784	59.1%

Poverty Level	All Patients	% of Total
Under 100%	19,142	67.4%
100% to 138%	4,052	14.3%
139% to 200%	2,016	7.1%
201% to 400%	497	1.8%
Above 400%	114	0.4%
Unknown	2,569	9.0%
Total Patients	28,390	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	826	2.9%
Black	443	1.6%
White (Incl. Hispanic)	7,784	27.4%
Nat. Amer / AK Nativ	39	0.1%
More Than One Race	574	2.0%
Other / Unknown	18,724	66.0%
Total Patients	28,390	100%
Ethnicity		
Hispanic	19,559	68.9%
Non-Hispanic	7,177	25.3%
Unknown	1,654	5.8%
Total Patients	28,390	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	3,872	15,061

PATIENT COVERAGE	Patients	% of All Patients
Medicare	685	2.4%
Medicare - Managed Care	317	1.1%
Medi-Cal	4,029	14.2%
Medi-Cal - Managed Care	13,595	47.9%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	1,106	3.9%
Covered California	421	1.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	8,237	29.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	28,390	100%

Episodic Programs	Patients
BCCCP	670
CHDP	39
Family PACT	1,370
Other County Programs	88
Children's Treatment Program	0
Other Payer - covered by a grant	103
Total Episodic Patients (duplicated)	2,270

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,876	$ 1,066,966	$ 569,911	$ 497,055	46.6%	$ 371	$ 173
Medicare - Managed Care	1,273	$ 246,047	$ (70,506)	$ 316,553	128.7%	$ 193	$ 249
Medi-Cal	35,703	$ 8,015,164	$ 971,961	$ 7,043,203	87.9%	$ 224	$ 197
Medi-Cal - Managed Care	45,578	$ 10,438,958	$ 1,377,848	$ 9,061,110	86.8%	$ 229	$ 199
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	3,168	$ 410,894	$ 222,445	$ 188,449	45.9%	$ 130	$ 59
Covered California	1,166	$ 189,482	$ 105,215	$ 84,267	44.5%	$ 163	$ 72
Self-Pay/ Sliding Fee	14,556	$ 4,233,569	$ 3,291,952	$ 941,617	22.2%	$ 291	$ 65
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	779	$ 115,104	$ 95,056	$ 20,048	17.4%	$ 148	$ 26
Child Health & Disability Proc	39	$ 19,044	$ 16,066	$ 2,978	15.6%	$ 488	$ 76
Family Pact	2,125	$ 705,208	$ 395,788	$ 309,420	43.9%	$ 332	$ 146
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	275	$ 105,314	$ 35,900	$ 69,414	65.9%	$ 383	$ 252
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	107,538	$ 25,545,750	$ 7,011,636	$ 18,534,114	72.6%	$ 238	$ 172

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 25,545,750	100.0%
- Write-Offs & Adjustments	$ 7,011,636	27.4%
Net Revenue (Collected)	$ 18,534,114	72.6%
+ Other Revenue Sources	$ 5,530,665	21.7%
Total Operating Revenue	$ 24,064,779	94.2%
- Operating Expenses	$ 22,468,937	88.0%
Net Income from Operations	$ 1,595,842	6.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 3,268,086	46.6%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 3,719,684	53.1%
Bad Debts	$ 23,866	0.3%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 7,011,636	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 208.94	$ 213.13
Total Op Rev Per Encounter	$ 223.78	$ 221.93
Operating Margin	6.6%	4.0%
Cost-to-Charges	88.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 12,296,437	54.7%
Contract Services - Prof.	$ 288,122	1.3%
Supplies - Medical & Dental	$ 1,447,277	6.4%
Supplies - Office	$ 114,667	0.5%
Outpatient Care Services	$ 491,403	2.2%
Rent / Depreciation / Interest	$ 543,921	2.4%
Utilities	$ 321,561	1.4%
Continuing Education	$ 26,141	0.1%
Information Technology	$ 218,135	1.0%
All Others	$ 6,721,273	29.9%
Total Expenses	$ 22,468,937	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 3,439,270	62.2%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 141,058	2.6%
Donations & Contributions	$ 39,437	0.7%
Other Income	$ 1,910,900	34.6%
Total Other Revenue	$ 5,530,665	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374160	Rural (95-210)	No
Clinic Name	NORTH PARK FAMILY HEALTH CENTER	Encounter Volume	60,000+ enctr
Address	3544 30TH ST	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92104-4120	MSSA Name:	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	20,264	33.7%
Evaluation and Management (new patient)	1,080	1.8%
Hospital Related Services	5	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	4,306	7.2%
Preventive Medicine (infant, child, adolescent)	4,477	7.4%
Preventive Medicine (adults)	376	0.6%
Counseling	1,237	2.1%
Integumentary System	139	0.2%
Maternity Care and Delivery	198	0.3%
Pathology / Laboratory	14,285	23.7%
Family Planning "Z" codes	2,467	4.1%
Dental encounters (CDT codes)	3,025	5.0%
All Other Services (not included in above)	8,307	13.8%
Total Encounters by Service	60,166	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	1,173
HIV Testing	3,700
Pap Smear	1,175
Contraceptive Management	197
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	2,679
Hemophilus Influenza B (Hib)	265
Hepatitis A	739
Hepatitis B	844
HepB and Hib	0
Influenza Virus Vaccine	1,480
Measles, Mumps and Rubella and Varicella	605
Pneumococcal	1,662
Poliovirus	64
Varicella	276

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	7.91	31.0%	25,963	43.2%	3,282.30
Physician Assistants	2.90	11.4%	10,129	16.8%	3,492.76
Family Nurse Practitioners	1.27	5.0%	4,593	7.6%	3,616.54
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.61	10.2%	9,790	16.3%	3,750.96
All Other Primary Care Providers	10.81	42.4%	9,691	16.1%	896.48
Total	25.50	100%	60,166	100%	2,359.45

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	383	1.9%	393	2.0%
From 1 to 4 years	850	4.3%	854	4.3%
From 5 to 12 years	1,036	5.2%	914	4.6%
From 13 to 14 years	196	1.0%	159	0.8%
From 15 to 19 years	371	1.9%	502	2.5%
From 20 to 34 years	2,077	10.4%	3,048	15.3%
From 35 to 44 years	1,295	6.5%	1,497	7.5%
From 45 to 64 years	3,086	15.5%	2,439	12.3%
65 years and older	372	1.9%	417	2.1%
Total Patients	9,666	48.6%	10,223	51.4%

Poverty Level	All Patients	% of Total
Under 100%	14,450	72.7%
100% to 138%	2,438	12.3%
139% to 200%	1,225	6.2%
201% to 400%	621	3.1%
Above 400%	224	1.1%
Unknown	931	4.7%
Total Patients	19,889	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	692	3.5%
Black	2,138	10.7%
White (Incl. Hispanic)	13,186	66.3%
Nat. Amer / AK Nativ	71	0.4%
More Than One Race	645	3.2%
Other / Unknown	3,157	15.9%
Total Patients	19,889	100%
Ethnicity		
Hispanic	9,009	45.3%
Non-Hispanic	8,555	43.0%
Unknown	2,325	11.7%
Total Patients	19,889	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	160	643

PATIENT COVERAGE	Patients	% of All Patients
Medicare	497	2.5%
Medicare - Managed Care	275	1.4%
Medi-Cal	5,950	29.9%
Medi-Cal - Managed Care	8,844	44.5%
County Indigent / CMSP / MI	7	0.0%
Private Insurance	469	2.4%
Covered California	279	1.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	3,253	16.4%
Free	313	1.6%
All Other Payers	2	0.0%
Total Patients	19,889	100%

Episodic Programs	Patients
BCCCP	225
CHDP	11
Family PACT	526
Other County Programs	766
Children's Treatment Program	1
Other Payer - covered by a grant	646
Total Episodic Patients (duplicated)	2,175

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,144	$ 490,049	$ 217,051	$ 272,998	55.7%	$ 229	$ 127
Medicare - Managed Care	1,245	$ 176,719	$ 2,925	$ 173,794	98.3%	$ 142	$ 140
Medi-Cal	18,921	$ 3,780,370	$ (460,845)	$ 4,241,215	112.2%	$ 200	$ 224
Medi-Cal - Managed Care	26,986	$ 6,993,508	$ 813,174	$ 6,180,334	88.4%	$ 259	$ 229
County Indigent/CMSP/MISP	13	$ 3,166	$ 1,588	$ 1,578	49.8%	$ 244	$ 121
Private Insurance	1,187	$ 310,791	$ 188,505	$ 122,286	39.3%	$ 262	$ 103
Covered California	732	$ 73,358	$ 29,564	$ 43,794	59.7%	$ 100	$ 60
Self-Pay/ Sliding Fee	4,669	$ 856,625	$ 594,575	$ 262,050	30.6%	$ 183	$ 56
Non-Pay (Free)	559	$ 89,002	$ 89,002	$ 0	0.0%	$ 159	$
Breast Cancer	251	$ 41,866	$ 29,535	$ 12,331	29.5%	$ 167	$ 49
Child Health & Disability Proc	18	$ 6,329	$ 4,456	$ 1,873	29.6%	$ 352	$ 104
Family Pact	821	$ 195,834	$ 73,198	$ 122,636	62.6%	$ 239	$ 149
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	2,614	$ 663,181	$ 302,075	$ 361,106	54.5%	$ 254	$ 138
All Other Payers	6	$ 209	$ 52	$ 157	75.1%	$ 35	$ 26
Total	60,166	$ 13,681,007	$ 1,884,855	$ 11,796,152	86.2%	$ 227	$ 196

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 13,681,007	100.0%
- Write-Offs & Adjustments	$ 1,884,855	13.8%
Net Revenue (Collected)	$ 11,796,152	86.2%
+ Other Revenue Sources	$ 8,200,229	59.9%
Total Operating Revenue	$ 19,996,381	146.2%
- Operating Expenses	$ 17,334,548	126.7%
Net Income from Operations	$ 2,661,833	19.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 347,644	18.4%
Free/Complimentary	$ 89,002	4.7%
Contractual Adjustments	$ 1,272,057	67.5%
Bad Debts	$ 246,931	13.1%
Reconciliation	$ (70,779)	-3.8%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,884,855	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 288.11	$ 213.13
Total Op Rev Per Encounter	$ 332.35	$ 221.93
Operating Margin	13.3%	4.0%
Cost-to-Charges	126.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 10,400,851	60.0%
Contract Services - Prof.	$ 828,054	4.8%
Supplies - Medical & Dental	$ 2,275,570	13.1%
Supplies - Office	$ 128,769	0.7%
Outpatient Care Services	$ 674,844	3.9%
Rent / Depreciation / Interest	$ 449,377	2.6%
Utilities	$ 281,323	1.6%
Continuing Education	$ 13,696	0.1%
Information Technology	$ 74,075	0.4%
All Others	$ 2,207,989	12.7%
Total Expenses	$ 17,334,548	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 2,336,490	28.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 3,115,002	38.0%
Local	$ 64,365	0.8%
Private	$ 132,868	1.6%
Donations & Contributions	$ 1,500	0.0%
Other Income	$ 2,550,004	31.1%
Total Other Revenue	$ 8,200,229	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374434	Rural (95-210)	No
Clinic Name	OCEANSIDE-CARLSBAD COMMUNITY CLINIC	Encounter Volume	20,000 - 39,999 enctr
Address	605 CROUCH ST	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	23,310	69.8%	Mammogram	0
Evaluation and Management (new patient)	2,654	8.0%	HIV Testing	1,893
Hospital Related Services	58	0.2%	Pap Smear	1,388
Case Management Services	0	0.0%	Contraceptive Management	2,775
Medicine - Special Services	1,461	4.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	952	2.9%	DTaP, DTP, Diphtheria and Tetanus	680
Preventive Medicine (adults)	1,237	3.7%	Hemophilus Influenza B (Hib)	44
Counseling	1,330	4.0%	Hepatitis A	173
Integumentary System	77	0.2%	Hepatitis B	185
Maternity Care and Delivery	2,010	6.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,883
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	159
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	591
All Other Services (not included in above)	286	0.9%	Poliovirus	14
Total Encounters by Service	33,375	100%	Varicella	92

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.88	31.8%	9,998	30.0%	3,471.53
Physician Assistants	1.08	11.9%	4,088	12.2%	3,785.19
Family Nurse Practitioners	3.55	39.1%	13,863	41.5%	3,905.07
Cert Nurse Midwives	0.63	6.9%	2,014	6.0%	3,196.83
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.93	10.3%	3,412	10.2%	3,668.82
Total	9.07	100%	33,375	100%	3,679.71

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	99	0.9%	73	0.6%
From 1 to 4 years	190	1.7%	183	1.6%
From 5 to 12 years	258	2.3%	274	2.4%
From 13 to 14 years	64	0.6%	70	0.6%
From 15 to 19 years	260	2.3%	435	3.8%
From 20 to 34 years	1,041	9.2%	2,430	21.5%
From 35 to 44 years	636	5.6%	1,199	10.6%
From 45 to 64 years	1,218	10.8%	2,140	18.9%
65 years and older	293	2.6%	458	4.0%
Total Patients	4,059	35.9%	7,262	64.1%

Poverty Level	All Patients	% of Total
Under 100%	7,623	67.3%
100% to 138%	1,434	12.7%
139% to 200%	821	7.3%
201% to 400%	260	2.3%
Above 400%	76	0.7%
Unknown	1,107	9.8%
Total Patients	11,321	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	486	4.3%
Black	441	3.9%
White (Incl. Hispanic)	4,454	39.3%
Nat. Amer / AK Nativ	30	0.3%
More Than One Race	354	3.1%
Other / Unknown	5,556	49.1%
Total Patients	11,321	100%
Ethnicity		
Hispanic	5,505	48.6%
Non-Hispanic	4,776	42.2%
Unknown	1,040	9.2%
Total Patients	11,321	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	761	2,215

PATIENT COVERAGE	Patients	% of All Patients
Medicare	560	4.9%
Medicare - Managed Care	302	2.7%
Medi-Cal	1,272	11.2%
Medi-Cal - Managed Care	5,229	46.2%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	696	6.1%
Covered California	287	2.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,975	26.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	11,321	100%

Episodic Programs	Patients
BCCCP	543
CHDP	5
Family PACT	693
Other County Programs	25
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,266

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	2,023	$ 717,587	$ 373,187	$ 344,400	48.0%	$ 355	$ 170
Medicare - Managed Care	1,194	$ 227,909	$ (101,377)	$ 329,286	144.5%	$ 191	$ 276
Medi-Cal	5,247	$ 795,849	$ (193,731)	$ 989,580	124.3%	$ 152	$ 189
Medi-Cal - Managed Care	16,042	$ 3,107,947	$ (186,840)	$ 3,294,787	106.0%	$ 194	$ 205
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	1,607	$ 216,579	$ 117,510	$ 99,069	45.7%	$ 135	$ 62
Covered California	755	$ 114,333	$ 61,194	$ 53,139	46.5%	$ 151	$ 70
Self-Pay/ Sliding Fee	4,629	$ 1,342,584	$ 1,039,109	$ 303,475	22.6%	$ 290	$ 66
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	617	$ 90,439	$ 74,197	$ 16,242	18.0%	$ 147	$ 26
Child Health & Disability Proc	5	$ 4,044	$ 2,242	$ 1,802	44.6%	$ 809	$ 360
Family Pact	1,106	$ 229,234	$ 133,036	$ 96,198	42.0%	$ 207	$ 87
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	150	$ 20,717	$ 15,692	$ 5,025	24.3%	$ 138	$ 34
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	33,375	$ 6,867,222	$ 1,334,219	$ 5,533,003	80.6%	$ 206	$ 166

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 6,867,222	100.0%
- Write-Offs & Adjustments	$ 1,334,219	19.4%
Net Revenue (Collected)	$ 5,533,003	80.6%
+ Other Revenue Sources	$ 1,006,065	14.7%
Total Operating Revenue	$ 6,539,068	95.2%
- Operating Expenses	$ 7,199,335	104.8%
Net Income from Operations	$ (660,267)	-9.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,018,889	76.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 295,110	22.1%
Bad Debts	$ 20,220	1.5%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,334,219	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 215.71	$ 213.13
Total Op Rev Per Encounter	$ 195.93	$ 221.93
Operating Margin	-10.1%	4.0%
Cost-to-Charges	104.8%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,449,530	47.9%
Contract Services - Prof.	$ 118,871	1.7%
Supplies - Medical & Dental	$ 310,217	4.3%
Supplies - Office	$ 26,622	0.4%
Outpatient Care Services	$ 55,683	0.8%
Rent / Depreciation / Interest	$ 934,806	13.0%
Utilities	$ 93,663	1.3%
Continuing Education	$ 3,126	0.0%
Information Technology	$ 79,999	1.1%
All Others	$ 2,126,818	29.5%
Total Expenses	$ 7,199,335	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 976,299	97.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 28,731	2.9%
Donations & Contributions	$ 525	0.1%
Other Income	$ 510	0.1%
Total Other Revenue	$ 1,006,065	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374426	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN COMMUNITY HEALTH CENTER	Encounter Volume	5,000 - 9,999 enctr
Address	2835 HIGHLAND AVE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,612	42.9%	Mammogram	0
Evaluation and Management (new patient)	209	2.5%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	7
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	96	1.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	72	0.9%	DTaP, DTP, Diphtheria and Tetanus	121
Preventive Medicine (adults)	15	0.2%	Hemophilus Influenza B (Hib)	52
Counseling	0	0.0%	Hepatitis A	8
Integumentary System	0	0.0%	Hepatitis B	13
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	638	7.6%	Influenza Virus Vaccine	172
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	7
Dental encounters (CDT codes)	1,449	17.2%	Pneumococcal	52
All Other Services (not included in above)	2,337	27.7%	Poliovirus	1
Total Encounters by Service	8,428	100%	Varicella	7

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.50	37.0%	4,243	50.3%	2,828.67
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.00	24.7%	944	11.2%	944.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.50	37.0%	3,070	36.4%	2,046.67
All Other Primary Care Providers	0.05	1.2%	171	2.0%	3,420.00
Total	4.05	100%	8,428	100%	2,080.99

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	49	1.7%	39	1.4%
From 1 to 4 years	50	1.8%	41	1.5%
From 5 to 12 years	71	2.5%	84	3.0%
From 13 to 14 years	22	0.8%	30	1.1%
From 15 to 19 years	63	2.2%	286	10.2%
From 20 to 34 years	145	5.2%	729	25.9%
From 35 to 44 years	74	2.6%	290	10.3%
From 45 to 64 years	185	6.6%	472	16.8%
65 years and older	62	2.2%	122	4.3%
Total Patients	721	25.6%	2,093	74.4%

Poverty Level	All Patients	% of Total
Under 100%	905	32.2%
100% to 138%	99	3.5%
139% to 200%	58	2.1%
201% to 400%	28	1.0%
Above 400%	3	0.1%
Unknown	1,721	61.2%
Total Patients	2,814	100%

Patients by Race/Ethnicity		
Race	**Patients**	**% of Total**
Asian / Pacific Island	915	32.5%
Black	123	4.4%
White (Incl. Hispanic)	162	5.8%
Nat. Amer / AK Nativ	9	0.3%
More Than One Race	0	0.0%
Other / Unknown	1,605	57.0%
Total Patients	2,814	100%
Ethnicity		
Hispanic	1,559	55.4%
Non-Hispanic	1,207	42.9%
Unknown	48	1.7%
Total Patients	2,814	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	69	261

PATIENT COVERAGE	Patients	% of All Patients
Medicare	72	2.6%
Medicare - Managed Care	37	1.3%
Medi-Cal	867	30.8%
Medi-Cal - Managed Care	1,019	36.2%
County Indigent / CMSP / MI	1	0.0%
Private Insurance	13	0.5%
Covered California	7	0.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	798	28.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,814	100%

Episodic Programs	Patients
BCCCP	0
CHDP	87
Family PACT	649
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	736

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	108	$ 10,977	$ 2,321	$ 8,656	78.9%	$ 102	$ 80
Medicare - Managed Care	56	$ 110,061	$ 1,880	$ 108,181	98.3%	$ 1,965	$ 1,932
Medi-Cal	2,167	$ 477,456	$ 378,413	$ 99,043	20.7%	$ 220	$ 46
Medi-Cal - Managed Care	3,568	$ 149,656	$ 5,299	$ 144,357	96.5%	$ 42	$ 40
County Indigent/CMSP/MISP	7	$ 70	$ 12	$ 58	82.9%	$ 10	$ 8
Private Insurance	115	$ 2,382	$ 1,665	$ 717	30.1%	$ 21	$ 6
Covered California	15	$ 756	$ 179	$ 577	76.3%	$ 50	$ 38
Self-Pay/ Sliding Fee	1,594	$ 63,762	$ 1,120	$ 62,642	98.2%	$ 40	$ 39
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	62	$ 3,080	$ 125	$ 2,955	95.9%	$ 50	$ 48
Child Health & Disability Proc	87	$ 1,394	$ 177	$ 1,217	87.3%	$ 16	$ 14
Family Pact	649	$ 109,646	$ 6,231	$ 103,415	94.3%	$ 169	$ 159
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	8,428	$ 929,240	$ 397,422	$ 531,818	57.2%	$ 110	$ 63

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 929,240	100.0%
- Write-Offs & Adjustments	$ 397,422	42.8%
Net Revenue (Collected)	$ 531,818	57.2%
+ Other Revenue Sources	$ 0	0.0%
Total Operating Revenue	$ 531,818	57.2%
- Operating Expenses	$ 726,169	78.1%
Net Income from Operations	$ (194,351)	-20.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 396,302	99.7%
Bad Debts	$ 1,120	0.3%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 397,422	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 86.16	$ 213.13
Total Op Rev Per Encounter	$ 63.10	$ 221.93
Operating Margin	-36.5%	4.0%
Cost-to-Charges	78.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 448,885	61.8%
Contract Services - Prof.	$ 18,727	2.6%
Supplies - Medical & Dental	$ 197,935	27.3%
Supplies - Office	$ 9,654	1.3%
Outpatient Care Services	$ 25,108	3.5%
Rent / Depreciation / Interest	$ 2,138	0.3%
Utilities	$ 14,986	2.1%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 8,736	1.2%
Total Expenses	$ 726,169	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 0	0%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371602	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN HEALTH CLINIC	Encounter Volume	10,000 - 19,999 enctr
Address	2743 HIGHLAND AVE	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	CHULA VISTA CENTRAL AND NORTHWEST/NATIONAL CITY WEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,744	67.9%	Mammogram	8
Evaluation and Management (new patient)	938	7.3%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	31
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,360	10.6%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	312	2.4%	DTaP, DTP, Diphtheria and Tetanus	710
Preventive Medicine (adults)	137	1.1%	Hemophilus Influenza B (Hib)	125
Counseling	1	0.0%	Hepatitis A	140
Integumentary System	6	0.0%	Hepatitis B	80
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,206	9.4%	Influenza Virus Vaccine	457
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	136
Dental encounters (CDT codes)	4	0.0%	Pneumococcal	263
All Other Services (not included in above)	178	1.4%	Poliovirus	51
Total Encounters by Service	12,886	100%	Varicella	127

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.80	40.9%	5,608	43.5%	3,115.56
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	2.60	59.1%	7,278	56.5%	2,799.23
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	4.40	100%	12,886	100%	2,928.64

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	34	0.7%	37	0.8%
From 1 to 4 years	88	1.9%	65	1.4%
From 5 to 12 years	147	3.1%	128	2.7%
From 13 to 14 years	39	0.8%	51	1.1%
From 15 to 19 years	130	2.8%	353	7.5%
From 20 to 34 years	344	7.3%	810	17.2%
From 35 to 44 years	177	3.8%	351	7.5%
From 45 to 64 years	507	10.8%	889	18.9%
65 years and older	174	3.7%	381	8.1%
Total Patients	1,640	34.9%	3,065	65.1%

Poverty Level	All Patients	% of Total
Under 100%	1,263	26.8%
100% to 138%	180	3.8%
139% to 200%	79	1.7%
201% to 400%	33	0.7%
Above 400%	6	0.1%
Unknown	3,144	66.8%
Total Patients	4,705	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	2,027	43.1%
Black	187	4.0%
White (Incl. Hispanic)	280	6.0%
Nat. Amer / AK Nativ	9	0.2%
More Than One Race	0	0.0%
Other / Unknown	2,202	46.8%
Total Patients	4,705	100%
Ethnicity		
Hispanic	2,045	43.5%
Non-Hispanic	2,569	54.6%
Unknown	91	1.9%
Total Patients	4,705	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	109	280

PATIENT COVERAGE	Patients	% of All Patients
Medicare	290	6.2%
Medicare - Managed Care	92	2.0%
Medi-Cal	1,316	28.0%
Medi-Cal - Managed Care	1,979	42.1%
County Indigent / CMSP / MI	3	0.1%
Private Insurance	14	0.3%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,004	21.3%
Free	0	0.0%
All Other Payers	7	0.1%
Total Patients	4,705	100%

Episodic Programs	Patients
BCCCP	0
CHDP	144
Family PACT	1,125
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,269

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	457	$ 117,927	$ 28,460	$ 89,467	75.9%	$ 258	$ 196
Medicare - Managed Care	252	$ 257,652	$ 2,646	$ 255,006	99.0%	$ 1,022	$ 1,012
Medi-Cal	2,878	$ 1,503,060	$ 313,315	$ 1,189,745	79.2%	$ 522	$ 413
Medi-Cal - Managed Care	3,869	$ 766,209	$ 8,535	$ 757,674	98.9%	$ 198	$ 196
County Indigent/CMSP/MISP	15	$ 3,740	$ 180	$ 3,560	95.2%	$ 249	$ 237
Private Insurance	21	$ 278	$ 51	$ 227	81.7%	$ 13	$ 11
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	1,706	$ 223,458	$ 53,369	$ 170,089	76.1%	$ 131	$ 100
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	604	$ 22,227	$ 2,021	$ 20,206	90.9%	$ 37	$ 33
Child Health & Disability Proc	144	$ 5,263	$ 478	$ 4,785	90.9%	$ 37	$ 33
Family Pact	1,125	$ 90,325	$ 8,211	$ 82,114	90.9%	$ 80	$ 73
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	1,815	$ 70,389	$ 3,993	$ 66,396	94.3%	$ 39	$ 37
Total	12,886	$ 3,060,528	$ 421,259	$ 2,639,269	86.2%	$ 238	$ 205

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,060,528	100.0%
- Write-Offs & Adjustments	$ 421,259	13.8%
Net Revenue (Collected)	$ 2,639,269	86.2%
+ Other Revenue Sources	$ 0	0.0%
Total Operating Revenue	$ 2,639,269	86.2%
- Operating Expenses	$ 1,651,590	54.0%
Net Income from Operations	$ 987,679	32.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 53,369	12.7%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 364,607	86.6%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 3,283	0.8%
Total Write-offs & Adjustmer	$ 421,259	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 128.17	$ 213.13
Total Op Rev Per Encounter	$ 204.82	$ 221.93
Operating Margin	37.4%	4.0%
Cost-to-Charges	54.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,287,145	77.9%
Contract Services - Prof.	$ 101,537	6.1%
Supplies - Medical & Dental	$ 139,948	8.5%
Supplies - Office	$ 17,033	1.0%
Outpatient Care Services	$ 54,848	3.3%
Rent / Depreciation / Interest	$ 8,042	0.5%
Utilities	$ 28,852	1.7%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 14,185	0.9%
Total Expenses	$ 1,651,590	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 0	0%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371354	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN MIRA MESA OUTREACH CLINIC	Encounter Volume	20,000 - 39,999 enctr
Address	10737 CAMINO RUIZ	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	77
State	CA	MSSA Designation	Urban
Zip Code	92126	MSSA Name:	MIRA MESA/SCRIPPS MIRAMAR RANCH
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	14,643	56.2%	Mammogram	15
Evaluation and Management (new patient)	1,470	5.6%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	31
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1,786	6.9%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	957	3.7%	DTaP, DTP, Diphtheria and Tetanus	740
Preventive Medicine (adults)	342	1.3%	Hemophilus Influenza B (Hib)	158
Counseling	0	0.0%	Hepatitis A	224
Integumentary System	0	0.0%	Hepatitis B	85
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,378	5.3%	Influenza Virus Vaccine	1,222
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	182
Dental encounters (CDT codes)	1,772	6.8%	Pneumococcal	465
All Other Services (not included in above)	3,715	14.3%	Poliovirus	41
Total Encounters by Service	26,063	100%	Varicella	196

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.40	41.7%	17,142	65.8%	3,895.91
Physician Assistants	0.40	3.8%	167	0.6%	417.50
Family Nurse Practitioners	3.50	33.2%	4,105	15.8%	1,172.86
Cert Nurse Midwives	0.25	2.4%	298	1.1%	1,192.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.50	14.2%	3,617	13.9%	2,411.33
All Other Primary Care Providers	0.50	4.7%	734	2.8%	1,468.00
Total	10.55	100%	26,063	100%	2,470.43

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	68	0.8%	72	0.8%
From 1 to 4 years	217	2.5%	215	2.5%
From 5 to 12 years	454	5.3%	371	4.3%
From 13 to 14 years	121	1.4%	105	1.2%
From 15 to 19 years	260	3.0%	275	3.2%
From 20 to 34 years	604	7.0%	977	11.3%
From 35 to 44 years	329	3.8%	607	7.0%
From 45 to 64 years	990	11.5%	1,546	17.9%
65 years and older	480	5.6%	934	10.8%
Total Patients	3,523	40.8%	5,102	59.2%

Poverty Level	All Patients	% of Total
Under 100%	617	7.2%
100% to 138%	67	0.8%
139% to 200%	42	0.5%
201% to 400%	16	0.2%
Above 400%	4	0.0%
Unknown	7,879	91.4%
Total Patients	8,625	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	4,709	54.6%
Black	257	3.0%
White (Incl. Hispanic)	1,182	13.7%
Nat. Amer / AK Nativ	18	0.2%
More Than One Race	0	0.0%
Other / Unknown	2,459	28.5%
Total Patients	8,625	100%
Ethnicity		
Hispanic	1,007	11.7%
Non-Hispanic	7,051	81.8%
Unknown	567	6.6%
Total Patients	8,625	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	1,649	8,862

PATIENT COVERAGE	Patients	% of All Patients
Medicare	580	6.7%
Medicare - Managed Care	306	3.5%
Medi-Cal	972	11.3%
Medi-Cal - Managed Care	4,427	51.3%
County Indigent / CMSP / MIS	6	0.1%
Private Insurance	0	0.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,334	27.1%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	8,625	100%

Episodic Programs	Patients
BCCCP	0
CHDP	820
Family PACT	93
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	913

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,917	$ 303,807	$ 92,371	$ 211,436	69.6%	$ 158	$ 110
Medicare - Managed Care	885	$ 529,824	$ 4,722	$ 525,102	99.1%	$ 599	$ 593
Medi-Cal	2,492	$ 1,339,178	$ 734,689	$ 604,489	45.1%	$ 537	$ 243
Medi-Cal - Managed Care	13,442	$ 1,256,445	$ 20,180	$ 1,236,265	98.4%	$ 93	$ 92
County Indigent/CMSP/MISP	33	$ 6,797	$ 226	$ 6,571	96.7%	$ 206	$ 199
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	5,134	$ 281,540	$ 21,330	$ 260,210	92.4%	$ 55	$ 51
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	189	$ 6,822	$ 870	$ 5,952	87.2%	$ 36	$ 31
Child Health & Disability Proc	1,722	$ 36,162	$ 14,026	$ 22,136	61.2%	$ 21	$ 13
Family Pact	204	$ 7,313	$ 1,562	$ 5,751	78.6%	$ 36	$ 28
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	45	$ 8,144	$ 1,118	$ 7,026	86.3%	$ 181	$ 156
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	26,063	$ 3,776,032	$ 891,094	$ 2,884,938	76.4%	$ 145	$ 111

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,776,032	100.0%
- Write-Offs & Adjustments	$ 891,094	23.6%
Net Revenue (Collected)	$ 2,884,938	76.4%
+ Other Revenue Sources	$ 0	0.0%
Total Operating Revenue	$ 2,884,938	76.4%
- Operating Expenses	$ 2,460,238	65.2%
Net Income from Operations	$ 424,700	11.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 869,764	97.6%
Bad Debts	$ 21,330	2.4%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 891,094	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 94.40	$ 213.13
Total Op Rev Per Encounter	$ 110.69	$ 221.93
Operating Margin	14.7%	4.0%
Cost-to-Charges	65.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,879,469	76.4%
Contract Services - Prof.	$ 176,425	7.2%
Supplies - Medical & Dental	$ 107,327	4.4%
Supplies - Office	$ 15,745	0.6%
Outpatient Care Services	$ 36,640	1.5%
Rent / Depreciation / Interest	$ 193,171	7.9%
Utilities	$ 32,354	1.3%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 19,107	0.8%
Total Expenses	$ 2,460,238	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 0	0%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374520	Rural (95-210)	No
Clinic Name	OPERATION SAMAHAN-PACIFIC AMER. ACA. SCHOOL BASED HLTH CTR.	Encounter Volume	1 - 4,999 enctr
Address	4260 54TH ST	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92115	MSSA Name:	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	670	41.7%	Mammogram	0
Evaluation and Management (new patient)	263	16.4%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	15
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	15	0.9%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	8	0.5%	DTaP, DTP, Diphtheria and Tetanus	18
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	3
Counseling	0	0.0%	Hepatitis A	8
Integumentary System	0	0.0%	Hepatitis B	6
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	110	6.8%	Influenza Virus Vaccine	42
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	3
Dental encounters (CDT codes)	160	10.0%	Pneumococcal	3
All Other Services (not included in above)	380	23.7%	Poliovirus	7
Total Encounters by Service	1,606	100%	Varicella	11

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.00	50.0%	1,208	75.2%	1,208.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.00	50.0%	398	24.8%	398.00
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.00	100%	1,606	100%	803.00

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	3	0.5%	0	0.0%
From 1 to 4 years	10	1.6%	12	1.9%
From 5 to 12 years	18	2.8%	33	5.2%
From 13 to 14 years	8	1.3%	5	0.8%
From 15 to 19 years	17	2.7%	27	4.2%
From 20 to 34 years	101	15.9%	127	20.0%
From 35 to 44 years	41	6.4%	52	8.2%
From 45 to 64 years	67	10.5%	82	12.9%
65 years and older	13	2.0%	20	3.1%
Total Patients	278	43.7%	358	56.3%

Poverty Level	All Patients	% of Total
Under 100%	118	18.6%
100% to 138%	28	4.4%
139% to 200%	10	1.6%
201% to 400%	6	0.9%
Above 400%	2	0.3%
Unknown	472	74.2%
Total Patients	636	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	185	29.1%
Black	104	16.4%
White (Incl. Hispanic)	124	19.5%
Nat. Amer / AK Native	10	1.6%
More Than One Race	0	0.0%
Other / Unknown	213	33.5%
Total Patients	636	100%
Ethnicity		
Hispanic	161	25.3%
Non-Hispanic	456	71.7%
Unknown	19	3.0%
Total Patients	636	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	24	45

PATIENT COVERAGE	Patients	% of All Patients
Medicare	15	2.4%
Medicare - Managed Care	0	0.0%
Medi-Cal	99	15.6%
Medi-Cal - Managed Care	343	53.9%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	0	0.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	179	28.1%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	636	100%

Episodic Programs	Patients
BCCCP	0
CHDP	24
Family PACT	4
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	28

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	30	$ 4,509	$ 47	$ 4,462	99.0%	$ 150	$ 149
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medi-Cal	689	$ 166,437	$ 135,667	$ 30,770	18.5%	$ 242	$ 45
Medi-Cal - Managed Care	488	$ 52,421	$ 1,067	$ 51,354	98.0%	$ 107	$ 105
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	371	$ 28,351	$ 20,407	$ 7,944	28.0%	$ 76	$ 21
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Prog (CHDP)	24	$ 894	$ 110	$ 784	87.7%	$ 37	$ 33
Family Pact	4	$ 200	$ 50	$ 150	75.0%	$ 50	$ 38
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	1,606	$ 252,812	$ 157,348	$ 95,464	37.8%	$ 157	$ 59

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 252,812	100.0%
- Write-Offs & Adjustments	$ 157,348	62.2%
Net Revenue (Collected)	$ 95,464	37.8%
+ Other Revenue Sources	$ 0	0.0%
Total Operating Revenue	$ 95,464	37.8%
- Operating Expenses	$ 331,666	131.2%
Net Income from Operations	$ (236,202)	-93.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 20,407	13.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 136,941	87.0%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$ 157,348	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 206.52	$ 213.13
Total Op Rev Per Encounter	$ 59.44	$ 221.93
Operating Margin	-247.4%	4.0%
Cost-to-Charges	131.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 234,991	70.9%
Contract Services - Prof.	$ 9,244	2.8%
Supplies - Medical & Dental	$ 11,143	3.4%
Supplies - Office	$ 1,059	0.3%
Outpatient Care Services	$ 13,307	4.0%
Rent / Depreciation / Interest	$ 46,954	14.2%
Utilities	$ 10,748	3.2%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 4,220	1.3%
Total Expenses	$ 331,666	100%

Other Revenue Sources		
Federal (including stimulus funds)	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 0	0%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371226	Rural (95-210)	No
Clinic Name	OTAY FAMILY HEALTH CLINIC	Encounter Volume	5,000 - 9,999 enctr
Address	1637 3RD AVE	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91911-5842	MSSA Name:	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	4,887	58.1%
Evaluation and Management (new patient)	712	8.5%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	331	3.9%
Preventive Medicine (infant, child, adolescent)	884	10.5%
Preventive Medicine (adults)	193	2.3%
Counseling	0	0.0%
Integumentary System	2	0.0%
Maternity Care and Delivery	10	0.1%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	266	3.2%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	1,123	13.4%
Total Encounters by Service	8,408	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	0
Pap Smear	4
Contraceptive Management	14
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	864
Hemophilus Influenza B (Hib)	173
Hepatitis A	186
Hepatitis B	67
HepB and Hib	0
Influenza Virus Vaccine	629
Measles, Mumps and Rubella and Varicella	176
Pneumococcal	423
Poliovirus	47
Varicella	50

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.90	51.5%	4,974	59.2%	2,617.89
Physician Assistants	0.01	0.3%	151	1.8%	15,100.00
Family Nurse Practitioners	0.99	26.8%	2,720	32.4%	2,747.47
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.79	21.4%	563	6.7%	712.66
Total	3.69	100%	8,408	100%	2,278.59

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	47	1.2%	53	1.4%
From 1 to 4 years	148	3.8%	139	3.6%
From 5 to 12 years	203	5.2%	208	5.4%
From 13 to 14 years	49	1.3%	57	1.5%
From 15 to 19 years	176	4.6%	372	9.6%
From 20 to 34 years	180	4.7%	475	12.3%
From 35 to 44 years	120	3.1%	260	6.7%
From 45 to 64 years	331	8.6%	717	18.5%
65 years and older	113	2.9%	220	5.7%
Total Patients	1,367	35.3%	2,501	64.7%

Poverty Level	All Patients	% of Total
Under 100%	2,061	53.3%
100% to 138%	403	10.4%
139% to 200%	214	5.5%
201% to 400%	149	3.9%
Above 400%	36	0.9%
Unknown	1,005	26.0%
Total Patients	3,868	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	62	1.6%
Black	35	0.9%
White (Incl. Hispanic)	1,718	44.4%
Nat. Amer / AK Nativ	6	0.2%
More Than One Race	12	0.3%
Other / Unknown	2,035	52.6%
Total Patients	3,868	100%
Ethnicity		
Hispanic	3,431	88.7%
Non-Hispanic	386	10.0%
Unknown	51	1.3%
Total Patients	3,868	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	3	3

PATIENT COVERAGE	Patients	% of All Patients
Medicare	192	5.0%
Medicare - Managed Care	91	2.4%
Medi-Cal	595	15.4%
Medi-Cal - Managed Care	2,188	56.6%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	116	3.0%
Covered California	65	1.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	621	16.1%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,868	100%

Episodic Programs	Patients
BCCCP	5
CHDP	0
Family PACT	87
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	92

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	620	$ 269,202	$ 175,624	$ 93,578	34.8%	$ 434	$ 151
Medicare - Managed Care	477	$ 162,966	$ 68,270	$ 94,696	58.1%	$ 342	$ 199
Medi-Cal	1,356	$ 602,041	$ 331,172	$ 270,869	45.0%	$ 444	$ 200
Medi-Cal - Managed Care	3,614	$ 1,812,658	$ 859,366	$ 953,292	52.6%	$ 502	$ 264
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	120	$ 61,080	$ 30,334	$ 30,746	50.3%	$ 509	$ 256
Covered California	197	$ 17,819	$ 3,406	$ 14,413	80.9%	$ 90	$ 73
Self-Pay/ Sliding Fee	747	$ 256,032	$ 129,401	$ 126,631	49.5%	$ 343	$ 170
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	112	$ 15,360	$ 12,276	$ 3,084	20.1%	$ 137	$ 28
Child Health & Disability Proc	480	$ 89,793	$ 89,738	$ 55	0.1%	$ 187	$ 0
Family Pact	685	$ 76,564	$ 38,589	$ 37,975	49.6%	$ 112	$ 55
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	8,408	$ 3,363,515	$ 1,738,176	$ 1,625,339	48.3%	$ 400	$ 193

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,363,515	100.0%
- Write-Offs & Adjustments	$ 1,738,176	51.7%
Net Revenue (Collected)	$ 1,625,339	48.3%
+ Other Revenue Sources	$ 268,055	8.0%
Total Operating Revenue	$ 1,893,394	56.3%
- Operating Expenses	$ 2,653,949	78.9%
Net Income from Operations	$ (760,555)	-22.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 129,401	7.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,660,754	95.5%
Bad Debts	$ 0	0.0%
Reconciliation	$ 8,328	0.5%
Other Adjustments	$ (60,307)	-3.5%
Total Write-offs & Adjustmer	$ 1,738,176	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 315.65	$ 213.13
Total Op Rev Per Encounter	$ 225.19	$ 221.93
Operating Margin	-40.2%	4.0%
Cost-to-Charges	78.9%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,414,894	53.3%
Contract Services - Prof.	$ 100,118	3.8%
Supplies - Medical & Dental	$ 130,135	4.9%
Supplies - Office	$ 51,302	1.9%
Outpatient Care Services	$ 7,959	0.3%
Rent / Depreciation / Interest	$ 222,696	8.4%
Utilities	$ 31,551	1.2%
Continuing Education	$ 7,733	0.3%
Information Technology	$ 0	0.0%
All Others	$ 687,561	25.9%
Total Expenses	$ 2,653,949	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 194,355	72.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 1,180	0.4%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 72,520	27.1%
Total Other Revenue	$ 268,055	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374432	Rural (95-210)	No
Clinic Name	PARADISE HILLS FAMILY CLINIC	Encounter Volume	10,000 - 19,999 enctr
Address	2400 E 8TH ST	Congressional District	51
		State Senate District	40
City	NATIONAL CITY	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91950	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,998	54.3%	Mammogram	0
Evaluation and Management (new patient)	964	5.8%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	205
Case Management Services	0	0.0%	Contraceptive Management	42
Medicine - Special Services	538	3.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,189	7.2%	DTaP, DTP, Diphtheria and Tetanus	1,188
Preventive Medicine (adults)	553	3.3%	Hemophilus Influenza B (Hib)	388
Counseling	1	0.0%	Hepatitis A	243
Integumentary System	17	0.1%	Hepatitis B	242
Maternity Care and Delivery	8	0.0%	HepB and Hib	0
Pathology / Laboratory	763	4.6%	Influenza Virus Vaccine	871
Family Planning "Z" codes	1,052	6.3%	Measles, Mumps and Rubella and Varicella	193
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	792
All Other Services (not included in above)	2,499	15.1%	Poliovirus	109
Total Encounters by Service	16,582	100%	Varicella	73

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.03	97.3%	14,279	86.1%	2,838.77
Physician Assistants	0.04	0.8%	951	5.7%	23,775.00
Family Nurse Practitioners	0.02	0.4%	634	3.8%	31,700.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.08	1.5%	718	4.3%	8,975.00
Total	5.17	100%	16,582	100%	3,207.35

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	97	1.9%	112	2.2%
From 1 to 4 years	200	4.0%	188	3.8%
From 5 to 12 years	164	3.3%	195	3.9%
From 13 to 14 years	35	0.7%	56	1.1%
From 15 to 19 years	87	1.7%	156	3.1%
From 20 to 34 years	256	5.1%	857	17.2%
From 35 to 44 years	162	3.2%	505	10.1%
From 45 to 64 years	483	9.7%	953	19.1%
65 years and older	176	3.5%	308	6.2%
Total Patients	1,660	33.3%	3,330	66.7%

Poverty Level	All Patients	% of Total
Under 100%	3,669	73.5%
100% to 138%	1,039	20.8%
139% to 200%	-	0.0%
201% to 400%	141	2.8%
Above 400%	-	0.0%
Unknown	141	2.8%
Total Patients	4,990	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	746	14.9%
Black	194	3.9%
White (Incl. Hispanic)	1,000	20.0%
Nat. Amer / AK Nativ	15	0.3%
More Than One Race	31	0.6%
Other / Unknown	3,004	60.2%
Total Patients	4,990	100%
Ethnicity		
Hispanic	3,053	61.2%
Non-Hispanic	1,886	37.8%
Unknown	51	1.0%
Total Patients	4,990	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	11	18

PATIENT COVERAGE	Patients	% of All Patients
Medicare	259	5.2%
Medicare - Managed Care	125	2.5%
Medi-Cal	845	16.9%
Medi-Cal - Managed Care	2,633	52.8%
County Indigent / CMSP / MI	3	0.1%
Private Insurance	180	3.6%
Covered California	125	2.5%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	820	16.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,990	100%

Episodic Programs	Patients
BCCCP	0
CHDP	378
Family PACT	20
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	398

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	949	$ 434,825	$ 286,193	$ 148,632	34.2%	$ 458	$ 157
Medicare - Managed Care	830	$ 327,923	$ 151,597	$ 176,326	53.8%	$ 395	$ 212
Medi-Cal	3,700	$ 1,369,478	$ 651,131	$ 718,347	52.5%	$ 370	$ 194
Medi-Cal - Managed Care	8,047	$ 4,102,667	$ 1,952,340	$ 2,150,327	52.4%	$ 510	$ 267
County Indigent/CMSP/MISP	3	$ 185	$ 145	$ 40	21.6%	$ 62	$ 13
Private Insurance	289	$ 172,604	$ 100,142	$ 72,462	42.0%	$ 597	$ 251
Covered California	463	$ 45,622	$ 22,419	$ 23,203	50.9%	$ 99	$ 50
Self-Pay/ Sliding Fee	1,376	$ 286,805	$ 222,765	$ 64,040	22.3%	$ 208	$ 47
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	160	$ 25,956	$ 20,418	$ 5,538	21.3%	$ 162	$ 35
Child Health & Disability Proc	542	$ 94,897	$ 93,690	$ 1,207	1.3%	$ 175	$ 2
Family Pact	223	$ 46,321	$ 19,644	$ 26,677	57.6%	$ 208	$ 120
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	16,582	$ 6,907,283	$ 3,520,484	$ 3,386,799	49.0%	$ 417	$ 204

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 6,907,283	100.0%
- Write-Offs & Adjustments	$ 3,520,484	51.0%
Net Revenue (Collected)	$ 3,386,799	49.0%
+ Other Revenue Sources	$ 414,359	6.0%
Total Operating Revenue	$ 3,801,158	55.0%
- Operating Expenses	$ 3,565,291	51.6%
Net Income from Operations	$ 235,867	3.4%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 222,765	6.3%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 3,131,823	89.0%
Bad Debts	$ 0	0.0%
Reconciliation	$ 165,896	4.7%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 3,520,484	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 215.01	$ 213.13
Total Op Rev Per Encounter	$ 229.23	$ 221.93
Operating Margin	6.2%	4.0%
Cost-to-Charges	51.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,098,209	58.9%
Contract Services - Prof.	$ 35,340	1.0%
Supplies - Medical & Dental	$ 192,204	5.4%
Supplies - Office	$ 38,195	1.1%
Outpatient Care Services	$ 13,629	0.4%
Rent / Depreciation / Interest	$ 196,452	5.5%
Utilities	$ 49,601	1.4%
Continuing Education	$ 14,139	0.4%
Information Technology	$ 0	0.0%
All Others	$ 927,522	26.0%
Total Expenses	$ 3,565,291	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 393,059	94.9%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 21,300	5.1%
Total Other Revenue	$ 414,359	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374118	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - CHULA VISTA CENTER	Encounter Volume	20,000 - 39,999 enctr
Address	1295 BROADWAY	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91911	MSSA Name:	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	17,667	68.6%	Mammogram	0
Evaluation and Management (new patient)	2,913	11.3%	HIV Testing	4,695
Hospital Related Services	0	0.0%	Pap Smear	1,354
Case Management Services	0	0.0%	Contraceptive Management	1,855
Medicine - Special Services	102	0.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	2	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	1,972	7.7%	Hepatitis A	0
Integumentary System	1,025	4.0%	Hepatitis B	1
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	48	0.2%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	2,012	7.8%	Poliovirus	0
Total Encounters by Service	25,741	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	8	0.0%	0
Physician Assistants	3.08	85.6%	21,621	84.0%	7,019.81
Family Nurse Practitioners	0.52	14.4%	3,595	14.0%	6,913.46
Cert Nurse Midwives	0	0.0%	517	2.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.60	100%	25,741	100%	7,150.28

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	1	0.0%	0	0.0%
From 13 to 14 years	2	0.0%	27	0.2%
From 15 to 19 years	186	1.4%	1,798	13.9%
From 20 to 34 years	1,173	9.1%	8,176	63.2%
From 35 to 44 years	142	1.1%	1,142	8.8%
From 45 to 64 years	39	0.3%	242	1.9%
65 years and older	4	0.0%	1	0.0%
Total Patients	1,547	12.0%	11,386	88.0%

Poverty Level	All Patients	% of Total
Under 100%	8,005	61.9%
100% to 138%	1,249	9.7%
139% to 200%	719	5.6%
201% to 400%	358	2.8%
Above 400%	87	0.7%
Unknown	2,515	19.4%
Total Patients	12,933	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	642	5.0%
Black	629	4.9%
White (Incl. Hispanic)	10,388	80.3%
Nat. Amer / AK Nativ	37	0.3%
More Than One Race	180	1.4%
Other / Unknown	1,057	8.2%
Total Patients	12,933	100%
Ethnicity		
Hispanic	9,120	70.5%
Non-Hispanic	3,272	25.3%
Unknown	541	4.2%
Total Patients	12,933	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	965	7.5%
Medi-Cal - Managed Care	2,694	20.8%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	844	6.5%
Covered California	49	0.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	8,381	64.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	12,933	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	7,398
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	7,398

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	2,044	$ 524,861	$ 163,219	$ 361,642	68.9%	$ 257	$ 177
Medi-Cal - Managed Care	5,533	$ 1,259,710	$ 454,968	$ 804,742	63.9%	$ 228	$ 145
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	1,481	$ 195,605	$ 79,156	$ 116,449	59.5%	$ 132	$ 79
Covered California	68	$ 17,512	$ 8,191	$ 9,321	53.2%	$ 258	$ 137
Self-Pay/ Sliding Fee	1,874	$ 330,896	$ 1,313	$ 329,583	99.6%	$ 177	$ 176
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	14,741	$ 3,192,545	$ 1,028,084	$ 2,164,461	67.8%	$ 217	$ 147
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	25,741	$ 5,521,129	$ 1,734,931	$ 3,786,198	68.6%	$ 215	$ 147

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 5,521,129	100.0%
- Write-Offs & Adjustments	$ 1,734,931	31.4%
Net Revenue (Collected)	$ 3,786,198	68.6%
+ Other Revenue Sources	$ 31,970	0.6%
Total Operating Revenue	$ 3,818,168	69.2%
- Operating Expenses	$ 2,760,928	50.0%
Net Income from Operations	$ 1,057,240	19.1%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,313	0.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,733,618	99.9%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,734,931	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 107.26	$ 213.13
Total Op Rev Per Encounter	$ 148.33	$ 221.93
Operating Margin	27.7%	4.0%
Cost-to-Charges	50.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,046,492	37.9%
Contract Services - Prof.	$ 16,584	0.6%
Supplies - Medical & Dental	$ 985,600	35.7%
Supplies - Office	$ 7,838	0.3%
Outpatient Care Services	$ 10,021	0.4%
Rent / Depreciation / Interest	$ 127,076	4.6%
Utilities	$ 16,390	0.6%
Continuing Education	$ 437	0.0%
Information Technology	$ 9,985	0.4%
All Others	$ 540,505	19.6%
Total Expenses	$ 2,760,928	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 7,817	24.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 24,153	75.5%
Other Income	$ 0	0.0%
Total Other Revenue	$ 31,970	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374378	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - CITY HEIGHTS CLINIC	Encounter Volume	10,000 - 19,999 enctr
Address	4305 UNIVERSITY AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92105	MSSA Name:	CHOLLAS CREEK/CITY HEIGHTS/EAST SAN DIEGO/NORTH PARK/OAK PARK/SOUTH PARK
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	7,626	76.2%	Mammogram	0
Evaluation and Management (new patient)	1,453	14.5%	HIV Testing	2,751
Hospital Related Services	0	0.0%	Pap Smear	370
Case Management Services	0	0.0%	Contraceptive Management	327
Medicine - Special Services	18	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	2	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	370	3.7%	Hepatitis A	0
Integumentary System	192	1.9%	Hepatitis B	2
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	29	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	316	3.2%	Poliovirus	0
Total Encounters by Service	10,006	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	7	0.1%	0
Physician Assistants	0.40	17.6%	4,253	42.5%	10,632.50
Family Nurse Practitioners	1.87	82.4%	5,590	55.9%	2,989.30
Cert Nurse Midwives	0	0.0%	156	1.6%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.27	100%	10,006	100%	4,407.93

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	1	0.0%
From 13 to 14 years	4	0.1%	19	0.4%
From 15 to 19 years	114	2.2%	889	17.3%
From 20 to 34 years	566	11.0%	3,100	60.3%
From 35 to 44 years	68	1.3%	290	5.6%
From 45 to 64 years	25	0.5%	65	1.3%
65 years and older	0	0.0%	2	0.0%
Total Patients	777	15.1%	4,366	84.9%

Poverty Level	All Patients	% of Total
Under 100%	3,112	60.5%
100% to 138%	486	9.4%
139% to 200%	308	6.0%
201% to 400%	201	3.9%
Above 400%	69	1.3%
Unknown	967	18.8%
Total Patients	5,143	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	352	6.8%
Black	479	9.3%
White (Incl. Hispanic)	3,289	64.0%
Nat. Amer / AK Nativ	22	0.4%
More Than One Race	77	1.5%
Other / Unknown	924	18.0%
Total Patients	5,143	100%
Ethnicity		
Hispanic	2,165	42.1%
Non-Hispanic	2,135	41.5%
Unknown	843	16.4%
Total Patients	5,143	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	278	5.4%
Medi-Cal - Managed Care	805	15.7%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	395	7.7%
Covered California	36	0.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	3,629	70.6%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	5,143	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	3,339
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	3,339

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	537	$ 103,214	$ 35,327	$ 67,887	65.8%	$ 192	$ 126
Medi-Cal - Managed Care	1,631	$ 322,961	$ 137,150	$ 185,811	57.5%	$ 198	$ 114
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	648	$ 66,843	$ 32,692	$ 34,151	51.1%	$ 103	$ 53
Covered California	52	$ 9,265	$ 3,833	$ 5,432	58.6%	$ 178	$ 104
Self-Pay/ Sliding Fee	465	$ 66,188	$ 244	$ 65,944	99.6%	$ 142	$ 142
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	6,673	$ 1,244,270	$ 435,363	$ 808,907	65.0%	$ 186	$ 121
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	10,006	$ 1,812,741	$ 644,609	$ 1,168,132	64.4%	$ 181	$ 117

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,812,741	100.0%
- Write-Offs & Adjustments	$ 644,609	35.6%
Net Revenue (Collected)	$ 1,168,132	64.4%
+ Other Revenue Sources	$ 26,984	1.5%
Total Operating Revenue	$ 1,195,116	65.9%
- Operating Expenses	$ 1,268,113	70.0%
Net Income from Operations	$ (72,997)	-4.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 244	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 644,365	100.0%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 644,609	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 126.74	$ 213.13
Total Op Rev Per Encounter	$ 119.44	$ 221.93
Operating Margin	-6.1%	4.0%
Cost-to-Charges	70.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 551,177	43.5%
Contract Services - Prof.	$ 7,192	0.6%
Supplies - Medical & Dental	$ 282,982	22.3%
Supplies - Office	$ 17,917	1.4%
Outpatient Care Services	$ 3,731	0.3%
Rent / Depreciation / Interest	$ 136,366	10.8%
Utilities	$ 26,250	2.1%
Continuing Education	$ 2,250	0.2%
Information Technology	$ 2,587	0.2%
All Others	$ 237,661	18.7%
Total Expenses	$ 1,268,113	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 4,794	17.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 22,190	82.2%
Other Income	$ 0	0.0%
Total Other Revenue	$ 26,984	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374387	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - EL CAJON CLINIC	Encounter Volume	10,000 - 19,999 enctr
Address	1685 E MAIN ST	Congressional District	50
		State Senate District	38
City	EL CAJON	State Assembly District	71
State	CA	MSSA Designation	Urban
Zip Code	92021	MSSA Name:	BOSTONIA/GLENVIEW/GRANITE HILLS/HILLSDALE/JOHNSTOWN/LAKESIDE/RIVERVIEW/WINTER GARDENS
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	14,284	76.3%
Evaluation and Management (new patient)	2,065	11.0%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	63	0.3%
Preventive Medicine (infant, child, adolescent)	0	0.0%
Preventive Medicine (adults)	5	0.0%
Counseling	632	3.4%
Integumentary System	420	2.2%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	25	0.1%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	1,229	6.6%
Total Encounters by Service	18,723	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	3,548
Pap Smear	1,573
Contraceptive Management	1,128
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	2
Hemophilus Influenza B (Hib)	0
Hepatitis A	0
Hepatitis B	17
HepB and Hib	0
Influenza Virus Vaccine	0
Measles, Mumps and Rubella and Varicella	0
Pneumococcal	0
Poliovirus	0
Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	5	0.0%	0
Physician Assistants	2.09	65.5%	10,189	54.4%	4,875.12
Family Nurse Practitioners	1.08	33.9%	8,444	45.1%	7,818.52
Cert Nurse Midwives	0.02	0.6%	85	0.5%	4,250.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.19	100%	18,723	100%	5,869.28

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	1	0.0%	1	0.0%
From 13 to 14 years	2	0.0%	32	0.3%
From 15 to 19 years	141	1.5%	1,379	14.8%
From 20 to 34 years	790	8.5%	5,609	60.3%
From 35 to 44 years	142	1.5%	871	9.4%
From 45 to 64 years	53	0.6%	281	3.0%
65 years and older	1	0.0%	1	0.0%
Total Patients	1,130	12.1%	8,174	87.9%

Poverty Level	All Patients	% of Total
Under 100%	4,921	52.9%
100% to 138%	910	9.8%
139% to 200%	555	6.0%
201% to 400%	294	3.2%
Above 400%	77	0.8%
Unknown	2,547	27.4%
Total Patients	9,304	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	277	3.0%
Black	697	7.5%
White (Incl. Hispanic)	6,767	72.7%
Nat. Amer / AK Nativ	45	0.5%
More Than One Race	128	1.4%
Other / Unknown	1,390	14.9%
Total Patients	9,304	100%
Ethnicity		
Hispanic	2,669	28.7%
Non-Hispanic	5,871	63.1%
Unknown	764	8.2%
Total Patients	9,304	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	716	7.7%
Medi-Cal - Managed Care	1,838	19.8%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	885	9.5%
Covered California	93	1.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	5,772	62.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	9,304	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	5,271
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	5,271

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	1,457	$ 360,926	$ 124,076	$ 236,850	65.6%	$ 248	$ 163
Medi-Cal - Managed Care	3,992	$ 957,278	$ 409,445	$ 547,833	57.2%	$ 240	$ 137
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	1,541	$ 212,957	$ 96,503	$ 116,454	54.7%	$ 138	$ 76
Covered California	147	$ 46,665	$ 23,177	$ 23,488	50.3%	$ 317	$ 160
Self-Pay/ Sliding Fee	850	$ 152,044	$ 2,454	$ 149,590	98.4%	$ 179	$ 176
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	10,736	$ 2,284,713	$ 797,111	$ 1,487,602	65.1%	$ 213	$ 139
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	18,723	$ 4,014,583	$ 1,452,766	$ 2,561,817	63.8%	$ 214	$ 137

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,014,583	100.0%
- Write-Offs & Adjustments	$ 1,452,766	36.2%
Net Revenue (Collected)	$ 2,561,817	63.8%
+ Other Revenue Sources	$ 24,521	0.6%
Total Operating Revenue	$ 2,586,338	64.4%
- Operating Expenses	$ 2,276,363	56.7%
Net Income from Operations	$ 309,975	7.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 2,454	0.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,450,312	99.8%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,452,766	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 121.58	$ 213.13
Total Op Rev Per Encounter	$ 138.14	$ 221.93
Operating Margin	12.0%	4.0%
Cost-to-Charges	56.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,010,537	44.4%
Contract Services - Prof.	$ 34,758	1.5%
Supplies - Medical & Dental	$ 591,061	26.0%
Supplies - Office	$ 7,707	0.3%
Outpatient Care Services	$ 8,728	0.4%
Rent / Depreciation / Interest	$ 148,098	6.5%
Utilities	$ 1,294	0.1%
Continuing Education	$ 1,295	0.1%
Information Technology	$ 9,878	0.4%
All Others	$ 463,007	20.3%
Total Expenses	$ 2,276,363	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 6,314	25.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 19,306	78.7%
Other Income	$ (1,099)	-4.5%
Total Other Revenue	$ 24,521	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371451	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - ESCONDIDO CENTER	Encounter Volume	10,000 - 19,999 enctr
Address	347 W MISSION AVE	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	11,143	71.1%	Mammogram	0
Evaluation and Management (new patient)	2,289	14.6%	HIV Testing	3,312
Hospital Related Services	0	0.0%	Pap Smear	1,091
Case Management Services	0	0.0%	Contraceptive Management	1,159
Medicine - Special Services	32	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	3	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	739	4.7%	Hepatitis A	0
Integumentary System	549	3.5%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	12	0.1%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	916	5.8%	Poliovirus	0
Total Encounters by Service	15,683	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	3	0.0%	0
Physician Assistants	0.36	14.3%	1,388	8.9%	3,855.56
Family Nurse Practitioners	2.14	85.3%	14,163	90.3%	6,618.22
Cert Nurse Midwives	0.01	0.4%	129	0.8%	12,900.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.51	100%	15,683	100%	6,248.21

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	3	0.0%
From 13 to 14 years	1	0.0%	17	0.2%
From 15 to 19 years	97	1.2%	1,258	15.1%
From 20 to 34 years	738	8.8%	4,976	59.6%
From 35 to 44 years	132	1.6%	823	9.9%
From 45 to 64 years	60	0.7%	246	2.9%
65 years and older	0	0.0%	1	0.0%
Total Patients	1,028	12.3%	7,324	87.7%

Poverty Level	All Patients	% of Total
Under 100%	5,186	62.1%
100% to 138%	1,046	12.5%
139% to 200%	621	7.4%
201% to 400%	408	4.9%
Above 400%	124	1.5%
Unknown	967	11.6%
Total Patients	8,352	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	363	4.3%
Black	290	3.5%
White (Incl. Hispanic)	6,389	76.5%
Nat. Amer / AK Nativ	37	0.4%
More Than One Race	101	1.2%
Other / Unknown	1,172	14.0%
Total Patients	8,352	100%
Ethnicity		
Hispanic	3,588	43.0%
Non-Hispanic	4,091	49.0%
Unknown	673	8.1%
Total Patients	8,352	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	565	6.8%
Medi-Cal - Managed Care	1,242	14.9%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	906	10.8%
Covered California	60	0.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	5,579	66.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	8,352	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	4,885
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	4,885

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	1,064	$ 284,104	$ 87,049	$ 197,055	69.4%	$ 267	$ 185
Medi-Cal - Managed Care	2,508	$ 575,421	$ 223,220	$ 352,201	61.2%	$ 229	$ 140
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	1,490	$ 228,705	$ 90,129	$ 138,576	60.6%	$ 153	$ 93
Covered California	94	$ 20,818	$ 9,590	$ 11,228	53.9%	$ 221	$ 119
Self-Pay/ Sliding Fee	1,123	$ 182,314	$ 3,807	$ 178,507	97.9%	$ 162	$ 159
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	9,404	$ 2,100,905	$ 697,367	$ 1,403,538	66.8%	$ 223	$ 149
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	15,683	$ 3,392,267	$ 1,111,162	$ 2,281,105	67.2%	$ 216	$ 146

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,392,267	100.0%
- Write-Offs & Adjustments	$ 1,111,162	32.8%
Net Revenue (Collected)	$ 2,281,105	67.2%
+ Other Revenue Sources	$ 23,229	0.7%
Total Operating Revenue	$ 2,304,334	67.9%
- Operating Expenses	$ 2,157,282	63.6%
Net Income from Operations	$ 147,052	4.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 3,807	0.3%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,107,355	99.7%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,111,162	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 137.56	$ 213.13
Total Op Rev Per Encounter	$ 146.93	$ 221.93
Operating Margin	6.4%	4.0%
Cost-to-Charges	63.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 998,647	46.3%
Contract Services - Prof.	$ 22,350	1.0%
Supplies - Medical & Dental	$ 580,758	26.9%
Supplies - Office	$ 5,906	0.3%
Outpatient Care Services	$ 7,853	0.4%
Rent / Depreciation / Interest	$ 93,761	4.3%
Utilities	$ 12,930	0.6%
Continuing Education	$ 1,323	0.1%
Information Technology	$ 5,415	0.3%
All Others	$ 428,339	19.9%
Total Expenses	$ 2,157,282	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 5,356	23.1%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 19,340	83.3%
Other Income	$ (1,467)	-6.3%
Total Other Revenue	$ 23,229	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371686	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - FRANCES TORBERT CENTER	Encounter Volume	10,000 - 19,999 enctr
Address	220 EUCLID AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92114	MSSA Name:	ENCANTO/LEMON GROVE NORTHWEST/LINCOLN ACRES/NATIONAL CITY EAST/PARADISE HILLS SOUTHWEST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	11,707	79.2%	Mammogram	0
Evaluation and Management (new patient)	1,553	10.5%	HIV Testing	4,465
Hospital Related Services	0	0.0%	Pap Smear	987
Case Management Services	0	0.0%	Contraceptive Management	746
Medicine - Special Services	14	0.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	3	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	741	5.0%	Hepatitis A	0
Integumentary System	236	1.6%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	17	0.1%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	510	3.5%	Poliovirus	0
Total Encounters by Service	14,781	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.62	27.4%	2,550	17.3%	4,112.90
Family Nurse Practitioners	1.64	72.6%	12,211	82.6%	7,445.73
Cert Nurse Midwives	0	0.0%	20	0.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.26	100%	14,781	100%	6,540.27

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	19	0.3%
From 15 to 19 years	138	2.0%	1,049	15.0%
From 20 to 34 years	749	10.7%	4,098	58.5%
From 35 to 44 years	95	1.4%	662	9.4%
From 45 to 64 years	32	0.5%	166	2.4%
65 years and older	0	0.0%	0	0.0%
Total Patients	1,014	14.5%	5,994	85.5%

Poverty Level	All Patients	% of Total
Under 100%	4,594	65.6%
100% to 138%	475	6.8%
139% to 200%	244	3.5%
201% to 400%	134	1.9%
Above 400%	41	0.6%
Unknown	1,520	21.7%
Total Patients	7,008	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	490	7.0%
Black	1,107	15.8%
White (Incl. Hispanic)	4,467	63.7%
Nat. Amer / AK Nativ	286	4.1%
More Than One Race	77	1.1%
Other / Unknown	581	8.3%
Total Patients	7,008	100%
Ethnicity		
Hispanic	3,975	56.7%
Non-Hispanic	2,657	37.9%
Unknown	376	5.4%
Total Patients	7,008	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	594	8.5%
Medi-Cal - Managed Care	1,859	26.5%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	406	5.8%
Covered California	24	0.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	4,125	58.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,008	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	3,692
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	3,692

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	1,260	$ 248,724	$ 87,311	$ 161,413	64.9%	$ 197	$ 128
Medi-Cal - Managed Care	4,066	$ 802,489	$ 328,095	$ 474,394	59.1%	$ 197	$ 117
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	765	$ 54,238	$ 23,059	$ 31,179	57.5%	$ 71	$ 41
Covered California	32	$ 4,676	$ 2,515	$ 2,161	46.2%	$ 146	$ 68
Self-Pay/ Sliding Fee	714	$ 81,600	$ 1,749	$ 79,851	97.9%	$ 114	$ 112
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	7,944	$ 1,520,155	$ 555,949	$ 964,206	63.4%	$ 191	$ 121
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	14,781	$ 2,711,882	$ 998,678	$ 1,713,204	63.2%	$ 184	$ 116

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,711,882	100.0%
- Write-Offs & Adjustments	$ 998,678	36.8%
Net Revenue (Collected)	$ 1,713,204	63.2%
+ Other Revenue Sources	$ 115,017	4.2%
Total Operating Revenue	$ 1,828,221	67.4%
- Operating Expenses	$ 1,470,016	54.2%
Net Income from Operations	$ 358,205	13.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,749	0.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 996,929	99.8%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 998,678	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 99.45	$ 213.13
Total Op Rev Per Encounter	$ 123.69	$ 221.93
Operating Margin	19.6%	4.0%
Cost-to-Charges	54.2%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 618,556	42.1%
Contract Services - Prof.	$ 34,499	2.3%
Supplies - Medical & Dental	$ 392,742	26.7%
Supplies - Office	$ 5,935	0.4%
Outpatient Care Services	$ 2,648	0.2%
Rent / Depreciation / Interest	$ 89,272	6.1%
Utilities	$ 12,816	0.9%
Continuing Education	$ 489	0.0%
Information Technology	$ 6,566	0.4%
All Others	$ 306,493	20.8%
Total Expenses	$ 1,470,016	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 4,756	4.1%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 110,261	95.9%
Other Income	$ 0	0.0%
Total Other Revenue	$ 115,017	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374360	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - ISABELLA CENTER - CARLSBAD	Encounter Volume	5,000 - 9,999 enctr
Address	1820 MARRON RD	Congressional District	49
		State Senate District	36
City	CARLSBAD	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92008	MSSA Name:	CARLSBAD EAST/ENCINITAS EAST/OCEANSIDE EAST

Report Period Begin to End D 1/1/2015 to 5/22/2015

Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	4,883	70.4%	Mammogram	0
Evaluation and Management (new patient)	919	13.3%	HIV Testing	1,719
Hospital Related Services	0	0.0%	Pap Smear	505
Case Management Services	0	0.0%	Contraceptive Management	465
Medicine - Special Services	21	0.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	3	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	353	5.1%	Hepatitis A	0
Integumentary System	257	3.7%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	33	0.5%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	463	6.7%	Poliovirus	0
Total Encounters by Service	6,932	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	1	0.0%	0
Physician Assistants	0.06	4.2%	264	3.8%	4,400.00
Family Nurse Practitioners	1.01	70.6%	4,881	70.4%	4,832.67
Cert Nurse Midwives	0.36	25.2%	1,784	25.7%	4,955.56
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	2	0.0%	0
Total	1.43	100%	6,932	100%	4,847.55

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	2	0.1%	0	0.0%
From 13 to 14 years	2	0.1%	8	0.3%
From 15 to 19 years	23	0.7%	430	13.7%
From 20 to 34 years	332	10.5%	1,906	60.5%
From 35 to 44 years	58	1.8%	289	9.2%
From 45 to 64 years	27	0.9%	70	2.2%
65 years and older	1	0.0%	0	0.0%
Total Patients	445	14.1%	2,703	85.9%

Poverty Level	All Patients	% of Total
Under 100%	1,516	48.2%
100% to 138%	422	13.4%
139% to 200%	279	8.9%
201% to 400%	258	8.2%
Above 400%	101	3.2%
Unknown	572	18.2%
Total Patients	3,148	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	114	3.6%
Black	113	3.6%
White (Incl. Hispanic)	2,445	77.7%
Nat. Amer / AK Nativ	11	0.3%
More Than One Race	26	0.8%
Other / Unknown	439	13.9%
Total Patients	3,148	100%
Ethnicity		
Hispanic	711	22.6%
Non-Hispanic	2,212	70.3%
Unknown	225	7.1%
Total Patients	3,148	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	216	6.9%
Medi-Cal - Managed Care	177	5.6%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	282	9.0%
Covered California	41	1.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,432	77.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	3,148	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	2,001
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	2,001

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Medi-Cal	457	$ 116,614	$ 32,514	$ 84,100	72.1%	$ 255	$ 184
Medi-Cal - Managed Care	460	$ 89,396	$ 29,808	$ 59,588	66.7%	$ 194	$ 130
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Private Insurance	495	$ 76,292	$ 41,062	$ 35,230	46.2%	$ 154	$ 71
Covered California	63	$ 11,002	$ 8,139	$ 2,863	26.0%	$ 175	$ 45
Self-Pay/ Sliding Fee	733	$ 147,296	$ 3,150	$ 144,146	97.9%	$ 201	$ 197
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Family Pact	4,724	$ 1,018,779	$ 238,367	$ 780,412	76.6%	$ 216	$ 165
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Total	6,932	$ 1,459,379	$ 353,040	$ 1,106,339	75.8%	$ 211	$ 160

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,459,379	100.0%
- Write-Offs & Adjustments	$ 353,040	24.2%
Net Revenue (Collected)	$ 1,106,339	75.8%
+ Other Revenue Sources	$ 7,776	0.5%
Total Operating Revenue	$ 1,114,115	76.3%
- Operating Expenses	$ 1,051,013	72.0%
Net Income from Operations	$ 63,102	4.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 3,150	0.9%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 349,890	99.1%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 353,040	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 151.62	$ 213.13
Total Op Rev Per Encounter	$ 160.72	$ 221.93
Operating Margin	5.7%	4.0%
Cost-to-Charges	72.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 475,513	45.2%
Contract Services - Prof.	$ 12,082	1.1%
Supplies - Medical & Dental	$ 362,078	34.5%
Supplies - Office	$ 2,566	0.2%
Outpatient Care Services	$ 3,076	0.3%
Rent / Depreciation / Interest	$ 42,589	4.1%
Utilities	$ 6,437	0.6%
Continuing Education	$ 610	0.1%
Information Technology	$ 342	0.0%
All Others	$ 145,720	13.9%
Total Expenses	$ 1,051,013	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 2,824	36.3%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 3,537	45.5%
Other Income	$ 1,415	18.2%
Total Other Revenue	$ 7,776	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374536	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - ISABELLA CENTER - VISTA	Encounter Volume	10,000 - 19,999 enctr
Address	1964 VIA CENTRE DR	Congressional District	49
		State Senate District	36
City	VISTA	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92081	MSSA Name:	CARDIFF BY THE SEA/EDEN GARDENS/HARMONY GROVE/LA COSTA/OCEAN HILLS/LOMAS SANTA FE/OLIVEHAIN/RANCHO S
Report Period Begin to End D	5/29/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	6,962	68.3%	Mammogram	0
Evaluation and Management (new patient)	1,632	16.0%	HIV Testing	2,126
Hospital Related Services	0	0.0%	Pap Smear	727
Case Management Services	0	0.0%	Contraceptive Management	694
Medicine - Special Services	42	0.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	5	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	287	2.8%	Hepatitis A	0
Integumentary System	356	3.5%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	76	0.7%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	834	8.2%	Poliovirus	0
Total Encounters by Service	10,194	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.06	3.3%	291	2.9%	4,850.00
Family Nurse Practitioners	1.33	73.5%	7,461	73.2%	5,609.77
Cert Nurse Midwives	0.42	23.2%	2,442	24.0%	5,814.29
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.81	100%	10,194	100%	5,632.04

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	8	0.1%
From 15 to 19 years	40	0.6%	907	14.1%
From 20 to 34 years	534	8.3%	4,046	62.8%
From 35 to 44 years	106	1.6%	578	9.0%
From 45 to 64 years	43	0.7%	175	2.7%
65 years and older	2	0.0%	3	0.0%
Total Patients	725	11.3%	5,717	88.7%

Poverty Level	All Patients	% of Total
Under 100%	3,296	51.2%
100% to 138%	877	13.6%
139% to 200%	671	10.4%
201% to 400%	399	6.2%
Above 400%	162	2.5%
Unknown	1,037	16.1%
Total Patients	6,442	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	244	3.8%
Black	232	3.6%
White (Incl. Hispanic)	4,977	77.3%
Nat. Amer / AK Nativ	21	0.3%
More Than One Race	113	1.8%
Other / Unknown	855	13.3%
Total Patients	6,442	100%
Ethnicity		
Hispanic	1,741	27.0%
Non-Hispanic	4,210	65.4%
Unknown	491	7.6%
Total Patients	6,442	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	358	5.6%
Medi-Cal - Managed Care	660	10.2%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	686	10.6%
Covered California	50	0.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	4,688	72.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	6,442	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	3,930
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	3,930

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	590	$ 149,693	$ 45,041	$ 104,652	69.9%	$ 254	$ 177
Medi-Cal - Managed Care	1,111	$ 276,852	$ 93,670	$ 183,182	66.2%	$ 249	$ 165
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	946	$ 138,356	$ 49,297	$ 89,059	64.4%	$ 146	$ 94
Covered California	65	$ 14,870	$ 6,507	$ 8,363	56.2%	$ 229	$ 129
Self-Pay/ Sliding Fee	1,098	$ 186,835	$ 1	$ 186,834	100.0%	$ 170	$ 170
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	6,384	$ 1,388,296	$ 441,754	$ 946,542	68.2%	$ 217	$ 148
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	10,194	$ 2,154,902	$ 636,270	$ 1,518,632	70.5%	$ 211	$ 149

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,154,902	100.0%
- Write-Offs & Adjustments	$ 636,270	29.5%
Net Revenue (Collected)	$ 1,518,632	70.5%
+ Other Revenue Sources	$ 1,082,045	50.2%
Total Operating Revenue	$ 2,600,677	120.7%
- Operating Expenses	$ 1,242,066	57.6%
Net Income from Operations	$ 1,358,611	63.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 636,269	100.0%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 636,270	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 121.84	$ 213.13
Total Op Rev Per Encounter	$ 255.12	$ 221.93
Operating Margin	52.2%	4.0%
Cost-to-Charges	57.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 504,395	40.6%
Contract Services - Prof.	$ 20,288	1.6%
Supplies - Medical & Dental	$ 177,950	14.3%
Supplies - Office	$ 14,538	1.2%
Outpatient Care Services	$ 7,638	0.6%
Rent / Depreciation / Interest	$ 203,342	16.4%
Utilities	$ 12,364	1.0%
Continuing Education	$ 680	0.1%
Information Technology	$ 29,440	2.4%
All Others	$ 271,431	21.9%
Total Expenses	$ 1,242,066	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 5,429	0.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 1,076,616	99.5%
Other Income	$ 0	0.0%
Total Other Revenue	$ 1,082,045	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374025	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD/MIRA MESA CLINIC	Encounter Volume	10,000 - 19,999 enctr
Address	10737 CAMINO RUIZ	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	77
State	CA	MSSA Designation	Urban
Zip Code	92126	MSSA Name:	MIRA MESA/SCRIPPS MIRAMAR RANCH

Report Period Begin to End D	1/1/2015	to	12/31/2015		
Clinic County	SAN DIEGO			**Responder Status**	**Responder**
Community/Free	Neither			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	9,846	73.7%	Mammogram	0
Evaluation and Management (new patient)	1,838	13.8%	HIV Testing	3,005
Hospital Related Services	0	0.0%	Pap Smear	824
Case Management Services	0	0.0%	Contraceptive Management	694
Medicine - Special Services	43	0.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	37	0.3%	Hemophilus Influenza B (Hib)	0
Counseling	482	3.6%	Hepatitis A	0
Integumentary System	303	2.3%	Hepatitis B	3
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	15	0.1%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	794	5.9%	Poliovirus	0
Total Encounters by Service	13,358	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	2	0.0%	0
Physician Assistants	1.36	65.7%	9,725	72.8%	7,150.74
Family Nurse Practitioners	0.71	34.3%	3,533	26.4%	4,976.06
Cert Nurse Midwives	0	0.0%	98	0.7%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.07	100%	13,358	100%	6,453.14

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	1	0.0%	13	0.2%
From 15 to 19 years	135	1.9%	1,074	15.1%
From 20 to 34 years	717	10.1%	4,293	60.2%
From 35 to 44 years	111	1.6%	587	8.2%
From 45 to 64 years	43	0.6%	153	2.1%
65 years and older	0	0.0%	2	0.0%
Total Patients	1,007	14.1%	6,122	85.9%

Poverty Level	All Patients	% of Total
Under 100%	4,135	58.0%
100% to 138%	913	12.8%
139% to 200%	712	10.0%
201% to 400%	551	7.7%
Above 400%	237	3.3%
Unknown	581	8.1%
Total Patients	7,129	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	1,597	22.4%
Black	361	5.1%
White (Incl. Hispanic)	4,033	56.6%
Nat. Amer / AK Nativ	24	0.3%
More Than One Race	144	2.0%
Other / Unknown	970	13.6%
Total Patients	7,129	100%
Ethnicity		
Hispanic	1,329	18.6%
Non-Hispanic	5,298	74.3%
Unknown	502	7.0%
Total Patients	7,129	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	211	3.0%
Medi-Cal - Managed Care	707	9.9%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	785	11.0%
Covered California	78	1.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	5,348	75.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,129	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	4,496
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	4,496

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	452	$ 115,520	$ 36,167	$ 79,353	68.7%	$ 256	$ 176
Medi-Cal - Managed Care	1,402	$ 337,717	$ 142,566	$ 195,151	57.8%	$ 241	$ 139
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	1,219	$ 205,683	$ 89,871	$ 115,812	56.3%	$ 169	$ 95
Covered California	115	$ 20,918	$ 12,273	$ 8,645	41.3%	$ 182	$ 75
Self-Pay/ Sliding Fee	1,340	$ 244,139	$ 7,962	$ 236,177	96.7%	$ 182	$ 176
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	8,830	$ 1,950,703	$ 664,807	$ 1,285,896	65.9%	$ 221	$ 146
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	13,358	$ 2,874,680	$ 953,646	$ 1,921,034	66.8%	$ 215	$ 144

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,874,680	100.0%
- Write-Offs & Adjustments	$ 953,646	33.2%
Net Revenue (Collected)	$ 1,921,034	66.8%
+ Other Revenue Sources	$ 30,043	1.0%
Total Operating Revenue	$ 1,951,077	67.9%
- Operating Expenses	$ 1,682,940	58.5%
Net Income from Operations	$ 268,137	9.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 7,962	0.8%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 945,684	99.2%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 953,646	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 125.99	$ 213.13
Total Op Rev Per Encounter	$ 146.06	$ 221.93
Operating Margin	13.7%	4.0%
Cost-to-Charges	58.5%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 765,619	45.5%
Contract Services - Prof.	$ 8,606	0.5%
Supplies - Medical & Dental	$ 487,373	29.0%
Supplies - Office	$ 4,538	0.3%
Outpatient Care Services	$ 6,836	0.4%
Rent / Depreciation / Interest	$ 53,040	3.2%
Utilities	$ 7,789	0.5%
Continuing Education	$ 200	0.0%
Information Technology	$ 2,963	0.2%
All Others	$ 345,976	20.6%
Total Expenses	$ 1,682,940	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 3,784	12.6%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 26,259	87.4%
Other Income	$ 0	0.0%
Total Other Revenue	$ 30,043	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374301	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - MISSION BAY CLINIC	Encounter Volume	10,000 - 19,999 enctr
Address	4501 MISSION BAY DR	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92109	MSSA Name:	CLAIREMONT/FIESTA SHORES/LINDA VISTA/MISSION BEACH/SORRENTO/UNIVERSITY CITY
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	8,067	70.7%	Mammogram	0
Evaluation and Management (new patient)	1,850	16.2%	HIV Testing	2,798
Hospital Related Services	0	0.0%	Pap Smear	976
Case Management Services	0	0.0%	Contraceptive Management	698
Medicine - Special Services	33	0.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	14	0.1%	Hemophilus Influenza B (Hib)	0
Counseling	389	3.4%	Hepatitis A	0
Integumentary System	264	2.3%	Hepatitis B	3
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	48	0.4%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	744	6.5%	Poliovirus	0
Total Encounters by Service	11,409	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	5	0.0%	0
Physician Assistants	0.27	14.4%	1,939	17.0%	7,181.48
Family Nurse Practitioners	1.38	73.8%	9,071	79.5%	6,573.19
Cert Nurse Midwives	0.22	11.8%	394	3.5%	1,790.91
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.00	0.0%	0	0.0%	0
Total	1.87	100%	11,409	100%	6,101.07

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	1	0.0%
From 13 to 14 years	1	0.0%	8	0.1%
From 15 to 19 years	50	0.8%	520	8.5%
From 20 to 34 years	716	11.6%	4,076	66.3%
From 35 to 44 years	103	1.7%	487	7.9%
From 45 to 64 years	37	0.6%	143	2.3%
65 years and older	0	0.0%	5	0.1%
Total Patients	907	14.8%	5,240	85.2%

Poverty Level	All Patients	% of Total
Under 100%	3,182	51.8%
100% to 138%	742	12.1%
139% to 200%	647	10.5%
201% to 400%	453	7.4%
Above 400%	168	2.7%
Unknown	955	15.5%
Total Patients	6,147	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	327	5.3%
Black	157	2.6%
White (Incl. Hispanic)	4,912	79.9%
Nat. Amer / AK Nativ	16	0.3%
More Than One Race	103	1.7%
Other / Unknown	632	10.3%
Total Patients	6,147	100%
Ethnicity		
Hispanic	1,085	17.7%
Non-Hispanic	4,658	75.8%
Unknown	404	6.6%
Total Patients	6,147	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	169	2.7%
Medi-Cal - Managed Care	458	7.5%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	900	14.6%
Covered California	116	1.9%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	4,504	73.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	6,147	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	3,861
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	3,861

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	352	$ 86,389	$ 30,937	$ 55,452	64.2%	$ 245	$ 158
Medi-Cal - Managed Care	907	$ 233,796	$ 99,978	$ 133,818	57.2%	$ 258	$ 148
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	1,337	$ 236,010	$ 122,212	$ 113,798	48.2%	$ 177	$ 85
Covered California	188	$ 40,070	$ 22,556	$ 17,514	43.7%	$ 213	$ 93
Self-Pay/ Sliding Fee	1,093	$ 186,334	$ 4,390	$ 181,944	97.6%	$ 170	$ 166
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	7,532	$ 1,638,984	$ 564,565	$ 1,074,419	65.6%	$ 218	$ 143
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	11,409	$ 2,421,583	$ 844,638	$ 1,576,945	65.1%	$ 212	$ 138

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,421,583	100.0%
- Write-Offs & Adjustments	$ 844,638	34.9%
Net Revenue (Collected)	$ 1,576,945	65.1%
+ Other Revenue Sources	$ 17,175	0.7%
Total Operating Revenue	$ 1,594,120	65.8%
- Operating Expenses	$ 1,461,248	60.3%
Net Income from Operations	$ 132,872	5.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 4,390	0.5%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 840,248	99.5%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 844,638	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 128.08	$ 213.13
Total Op Rev Per Encounter	$ 139.72	$ 221.93
Operating Margin	8.3%	4.0%
Cost-to-Charges	60.3%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 663,697	45.4%
Contract Services - Prof.	$ 13,680	0.9%
Supplies - Medical & Dental	$ 403,893	27.6%
Supplies - Office	$ 5,991	0.4%
Outpatient Care Services	$ 10,120	0.7%
Rent / Depreciation / Interest	$ 65,777	4.5%
Utilities	$ 9,723	0.7%
Continuing Education	$ 525	0.0%
Information Technology	$ 983	0.1%
All Others	$ 286,859	19.6%
Total Expenses	$ 1,461,248	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 4,239	24.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 12,936	75.3%
Other Income	$ 0	0.0%
Total Other Revenue	$ 17,175	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374377	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD - MISSION VALLEY EXPRESS	Encounter Volume	1 - 4,999 enctr
Address	1333 CAMINO DEL RIO S	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92108	MSSA Name:	BAY PARK/FIVE POINTS/HILLCREST NORTHWEST/MISSION HILLS/MISSION VALLEY/MORENA/NORMAL HEIGHTS/OLD TOWN
Report Period Begin to End D	1/1/2015 to 1/26/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	301	79.6%	Mammogram	0
Evaluation and Management (new patient)	71	18.8%	HIV Testing	88
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	5	1.3%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	378	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	3	0.8%	0
Physician Assistants	0.03	37.5%	113	29.9%	3,766.67
Family Nurse Practitioners	0.05	62.5%	262	69.3%	5,240.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.08	100%	378	100%	4,725.00

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	3	1.8%	18	11.0%
From 20 to 34 years	15	9.1%	113	68.9%
From 35 to 44 years	3	1.8%	9	5.5%
From 45 to 64 years	1	0.6%	2	1.2%
65 years and older	0	0.0%	0	0.0%
Total Patients	22	13.4%	142	86.6%

Poverty Level	All Patients	% of Total
Under 100%	75	45.7%
100% to 138%	21	12.8%
139% to 200%	17	10.4%
201% to 400%	13	7.9%
Above 400%	9	5.5%
Unknown	29	17.7%
Total Patients	164	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	7	4.3%
Black	6	3.7%
White (Incl. Hispanic)	116	70.7%
Nat. Amer / AK Nativ	2	1.2%
More Than One Race	6	3.7%
Other / Unknown	27	16.5%
Total Patients	164	100%
Ethnicity		
Hispanic	36	22.0%
Non-Hispanic	112	68.3%
Unknown	16	9.8%
Total Patients	164	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	7	4.3%
Medi-Cal - Managed Care	10	6.1%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	25	15.2%
Covered California	2	1.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	120	73.2%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	164	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	99
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	99

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	11	$ 2,417	$ 569	$ 1,848	76.5%	$ 220	$ 168
Medi-Cal - Managed Care	17	$ 2,539	$ 1,227	$ 1,312	51.7%	$ 149	$ 77
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	38	$ 3,017	$ 2,926	$ 91	3.0%	$ 79	$ 2
Covered California	2	$ 309	$ 308	$ 1	0.3%	$ 155	$ 1
Self-Pay/ Sliding Fee	35	$ 6,155	$ 714	$ 5,441	88.4%	$ 176	$ 155
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	275	$ 52,745	$ 7,827	$ 44,918	85.2%	$ 192	$ 163
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	378	$ 67,182	$ 13,571	$ 53,611	79.8%	$ 178	$ 142

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 67,182	100.0%
- Write-Offs & Adjustments	$ 13,571	20.2%
Net Revenue (Collected)	$ 53,611	79.8%
+ Other Revenue Sources	$ (2,334)	-3.5%
Total Operating Revenue	$ 51,277	76.3%
- Operating Expenses	$ 43,321	64.5%
Net Income from Operations	$ 7,956	11.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 714	5.3%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 12,731	93.8%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 126	0.9%
Total Write-offs & Adjustmer	$ 13,571	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 114.61	$ 213.13
Total Op Rev Per Encounter	$ 135.65	$ 221.93
Operating Margin	15.5%	4.0%
Cost-to-Charges	64.5%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 27,428	63.3%
Contract Services - Prof.	$ 2,378	5.5%
Supplies - Medical & Dental	$ 2,182	5.0%
Supplies - Office	$ 41	0.1%
Outpatient Care Services	$ 298	0.7%
Rent / Depreciation / Interest	$ 3,552	8.2%
Utilities	$ 75	0.2%
Continuing Education	$ 0	0.0%
Information Technology	$ 64	0.1%
All Others	$ 7,303	16.9%
Total Expenses	$ 43,321	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ (2,334)	100.0%
Total Other Revenue	$ (2,334)	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371589	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD ASSN OF SAN DIEGO CO (CLAIREMONT)	Encounter Volume	10,000 - 19,999 enctr
Address	7526 CLAIREMONT MESA BLVD	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	77
State	CA	MSSA Designation	Urban
Zip Code	92111	MSSA Name:	ALLIED GARDENS/DEL CERRO/GRANTVILLE/MIRAMAR/TIERRASANTA
Report Period Begin to End Dates	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	12,427	78.1%	Mammogram	0
Evaluation and Management (new patient)	1,331	8.4%	HIV Testing	4,588
Hospital Related Services	0	0.0%	Pap Smear	1,373
Case Management Services	0	0.0%	Contraceptive Management	781
Medicine - Special Services	31	0.2%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	1	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	529	3.3%	Hepatitis A	0
Integumentary System	318	2.0%	Hepatitis B	5
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	55	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	1,224	7.7%	Poliovirus	0
Total Encounters by Service	15,917	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	32	0.2%	0
Physician Assistants	1.08	44.8%	6,786	42.6%	6,283.33
Family Nurse Practitioners	1.21	50.2%	8,901	55.9%	7,356.20
Cert Nurse Midwives	0.12	5.0%	198	1.2%	1,650.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.41	100%	15,917	100%	6,604.56

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	1	0.0%
From 13 to 14 years	0	0.0%	7	0.1%
From 15 to 19 years	54	0.7%	741	8.9%
From 20 to 34 years	933	11.2%	5,325	64.2%
From 35 to 44 years	168	2.0%	792	9.5%
From 45 to 64 years	48	0.6%	225	2.7%
65 years and older	2	0.0%	4	0.0%
Total Patients	1,205	14.5%	7,095	85.5%

Poverty Level	All Patients	% of Total
Under 100%	3,949	47.6%
100% to 138%	764	9.2%
139% to 200%	640	7.7%
201% to 400%	424	5.1%
Above 400%	207	2.5%
Unknown	2,316	27.9%
Total Patients	8,300	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Islander	1,126	13.6%
Black	454	5.5%
White (Incl. Hispanic)	4,958	59.7%
Nat. Amer / AK Native	24	0.3%
More Than One Race	122	1.5%
Other / Unknown	1,616	19.5%
Total Patients	8,300	100%
Ethnicity		
Hispanic	1,653	19.9%
Non-Hispanic	4,592	55.3%
Unknown	2,055	24.8%
Total Patients	8,300	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	312	3.8%
Medi-Cal - Managed Care	752	9.1%
County Indigent / CMSP / MISP	0	0.0%
Private Insurance	1,226	14.8%
Covered California	177	2.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	5,833	70.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	8,300	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	5,035
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	5,035

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medi-Cal	642	$ 178,866	$ 65,614	$ 113,252	63.3%	$ 279	$ 176
Medi-Cal - Managed Care	1,536	$ 383,589	$ 186,922	$ 196,667	51.3%	$ 250	$ 128
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	1,972	$ 324,050	$ 169,138	$ 154,912	47.8%	$ 164	$ 79
Covered California	286	$ 54,128	$ 33,785	$ 20,343	37.6%	$ 189	$ 71
Self-Pay/ Sliding Fee	1,263	$ 256,183	$ 5,717	$ 250,466	97.8%	$ 203	$ 198
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Prog (CHDP)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	10,218	$ 2,338,852	$ 883,050	$ 1,455,802	62.2%	$ 229	$ 142
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	15,917	$ 3,535,668	$ 1,344,226	$ 2,191,442	62.0%	$ 222	$ 138

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$3,535,668	100.0%
- Write-Offs & Adjustments	$1,344,226	38.0%
Net Revenue (Collected)	$2,191,442	62.0%
+ Other Revenue Sources	$ 27,554	0.8%
Total Operating Revenue	$2,218,996	62.8%
- Operating Expenses	$1,841,697	52.1%
Net Income from Operations	$ 377,299	10.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 5,717	0.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$1,338,509	99.6%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustments	$1,344,226	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 115.71	$ 213.13
Total Op Rev Per Encounter	$ 139.41	$ 221.93
Operating Margin	17.0%	4.0%
Cost-to-Charges	52.1%	86.9%

Operating Expenses			% of Total
Salaries, Wages & Benefits	$	828,009	45.0%
Contract Services - Prof.	$	17,038	0.9%
Supplies - Medical & Dental	$	514,048	27.9%
Supplies - Office	$	8,530	0.5%
Outpatient Care Services	$	13,051	0.7%
Rent / Depreciation / Interest	$	47,701	2.6%
Utilities	$	12,081	0.7%
Continuing Education	$	0	0.0%
Information Technology	$	5,001	0.3%
All Others	$	396,238	21.5%
Total Expenses	$	1,841,697	100%

Other Revenue Sources			
Federal (including stimulus funds)	$	3,635	13.2%
State Other	$	0	0.0%
LA County Public Private	$	0	0.0%
Other County Grant Programs	$	0	0.0%
Local	$	0	0.0%
Private	$	0	0.0%
Donations & Contributions	$	23,919	86.8%
Other Income	$	0	0.0%
Total Other Revenue	$	27,554	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371594	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD ASSN OF SAN DIEGO COUNTY	Encounter Volume	10,000 - 19,999 enctr
Address	4575 COLLEGE AVE	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92115	MSSA Name:	LA MESA/ROLANDO SOUTH
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	13,222	74.5%	Mammogram	0
Evaluation and Management (new patient)	2,366	13.3%	HIV Testing	6,146
Hospital Related Services	0	0.0%	Pap Smear	1,247
Case Management Services	0	0.0%	Contraceptive Management	910
Medicine - Special Services	50	0.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	4	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	646	3.6%	Hepatitis A	0
Integumentary System	419	2.4%	Hepatitis B	1
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	95	0.5%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	949	5.3%	Poliovirus	0
Total Encounters by Service	17,752	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	4	0.0%	0
Physician Assistants	1.07	43.0%	6,720	37.9%	6,280.37
Family Nurse Practitioners	1.38	55.4%	10,726	60.4%	7,772.46
Cert Nurse Midwives	0.04	1.6%	302	1.7%	7,550.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	2.49	100%	17,752	100%	7,129.32

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	1	0.0%
From 13 to 14 years	1	0.0%	16	0.2%
From 15 to 19 years	139	1.5%	1,331	14.8%
From 20 to 34 years	911	10.1%	5,708	63.3%
From 35 to 44 years	100	1.1%	602	6.7%
From 45 to 64 years	41	0.5%	171	1.9%
65 years and older	2	0.0%	0	0.0%
Total Patients	1,194	13.2%	7,829	86.8%

Poverty Level	All Patients	% of Total
Under 100%	5,563	61.7%
100% to 138%	875	9.7%
139% to 200%	546	6.1%
201% to 400%	287	3.2%
Above 400%	74	0.8%
Unknown	1,678	18.6%
Total Patients	9,023	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	781	8.7%
Black	1,160	12.9%
White (Incl. Hispanic)	5,371	59.5%
Nat. Amer / AK Nativ	46	0.5%
More Than One Race	143	1.6%
Other / Unknown	1,522	16.9%
Total Patients	9,023	100%
Ethnicity		
Hispanic	2,752	30.5%
Non-Hispanic	5,392	59.8%
Unknown	879	9.7%
Total Patients	9,023	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	453	5.0%
Medi-Cal - Managed Care	1,488	16.5%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	823	9.1%
Covered California	57	0.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	6,202	68.7%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	9,023	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	5,685
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	5,685

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	931	$ 192,658	$ 65,143	$ 127,515	66.2%	$ 207	$ 137
Medi-Cal - Managed Care	3,081	$ 700,109	$ 300,047	$ 400,062	57.1%	$ 227	$ 130
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	1,391	$ 186,253	$ 82,522	$ 103,731	55.7%	$ 134	$ 75
Covered California	103	$ 19,933	$ 9,081	$ 10,852	54.4%	$ 194	$ 105
Self-Pay/ Sliding Fee	894	$ 127,875	$ 1,613	$ 126,262	98.7%	$ 143	$ 141
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	11,352	$ 2,336,504	$ 751,689	$ 1,584,815	67.8%	$ 206	$ 140
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	17,752	$ 3,563,332	$ 1,210,095	$ 2,353,237	66.0%	$ 201	$ 133

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,563,332	100.0%
- Write-Offs & Adjustments	$ 1,210,095	34.0%
Net Revenue (Collected)	$ 2,353,237	66.0%
+ Other Revenue Sources	$ 19,009	0.5%
Total Operating Revenue	$ 2,372,246	66.6%
- Operating Expenses	$ 1,677,520	47.1%
Net Income from Operations	$ 694,726	19.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,613	0.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,208,482	99.9%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,210,095	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 94.50	$ 213.13
Total Op Rev Per Encounter	$ 133.63	$ 221.93
Operating Margin	29.3%	4.0%
Cost-to-Charges	47.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 693,844	41.4%
Contract Services - Prof.	$ 7,778	0.5%
Supplies - Medical & Dental	$ 555,776	33.1%
Supplies - Office	$ 5,509	0.3%
Outpatient Care Services	$ 8,852	0.5%
Rent / Depreciation / Interest	$ 7,784	0.5%
Utilities	$ 316	0.0%
Continuing Education	$ 0	0.0%
Information Technology	$ 6,871	0.4%
All Others	$ 390,790	23.3%
Total Expenses	$ 1,677,520	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 904	4.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 18,105	95.2%
Other Income	$ 0	0.0%
Total Other Revenue	$ 19,009	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371128	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD OF SDRC - FIRST AVENUE CENTER	Encounter Volume	10,000 - 19,999 enctr
Address	2017 1ST AVE	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	12,052	75.8%	Mammogram	0
Evaluation and Management (new patient)	2,171	13.7%	HIV Testing	4,072
Hospital Related Services	0	0.0%	Pap Smear	1,132
Case Management Services	0	0.0%	Contraceptive Management	616
Medicine - Special Services	68	0.4%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	59	0.4%	Hemophilus Influenza B (Hib)	0
Counseling	257	1.6%	Hepatitis A	0
Integumentary System	233	1.5%	Hepatitis B	4
Maternity Care and Delivery	1	0.0%	HepB and Hib	0
Pathology / Laboratory	55	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	998	6.3%	Poliovirus	0
Total Encounters by Service	15,894	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	5	0.0%	0
Physician Assistants	2.61	82.3%	10,688	67.2%	4,095.02
Family Nurse Practitioners	0.56	17.7%	5,008	31.5%	8,942.86
Cert Nurse Midwives	0	0.0%	193	1.2%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	3.17	100%	15,894	100%	5,013.88

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	15	0.2%
From 15 to 19 years	51	0.6%	489	6.0%
From 20 to 34 years	914	11.2%	5,413	66.4%
From 35 to 44 years	175	2.1%	826	10.1%
From 45 to 64 years	62	0.8%	201	2.5%
65 years and older	3	0.0%	3	0.0%
Total Patients	1,205	14.8%	6,947	85.2%

Poverty Level	All Patients	% of Total
Under 100%	4,096	50.2%
100% to 138%	1,204	14.8%
139% to 200%	978	12.0%
201% to 400%	763	9.4%
Above 400%	409	5.0%
Unknown	702	8.6%
Total Patients	8,152	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	387	4.7%
Black	543	6.7%
White (Incl. Hispanic)	5,811	71.3%
Nat. Amer / AK Nativ	19	0.2%
More Than One Race	117	1.4%
Other / Unknown	1,275	15.6%
Total Patients	8,152	100%
Ethnicity		
Hispanic	2,390	29.3%
Non-Hispanic	4,831	59.3%
Unknown	931	11.4%
Total Patients	8,152	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	357	4.4%
Medi-Cal - Managed Care	981	12.0%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	1,234	15.1%
Covered California	132	1.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	5,448	66.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	8,152	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	4,488
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	4,488

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	750	$ 160,548	$ 59,003	$ 101,545	63.2%	$ 214	$ 135
Medi-Cal - Managed Care	2,040	$ 429,645	$ 183,742	$ 245,903	57.2%	$ 211	$ 121
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	2,025	$ 336,397	$ 158,097	$ 178,300	53.0%	$ 166	$ 88
Covered California	228	$ 44,115	$ 23,474	$ 20,641	46.8%	$ 193	$ 91
Self-Pay/ Sliding Fee	1,524	$ 258,453	$ 5,312	$ 253,141	97.9%	$ 170	$ 166
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	9,327	$ 1,798,004	$ 673,306	$ 1,124,698	62.6%	$ 193	$ 121
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	15,894	$ 3,027,162	$ 1,102,934	$ 1,924,228	63.6%	$ 191	$ 121

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,027,162	100.0%
- Write-Offs & Adjustments	$ 1,102,934	36.4%
Net Revenue (Collected)	$ 1,924,228	63.6%
+ Other Revenue Sources	$ 30,085	1.0%
Total Operating Revenue	$ 1,954,313	64.6%
- Operating Expenses	$ 2,040,074	67.4%
Net Income from Operations	$ (85,761)	-2.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 5,312	0.5%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,097,622	99.5%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,102,934	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 128.35	$ 213.13
Total Op Rev Per Encounter	$ 122.96	$ 221.93
Operating Margin	-4.4%	4.0%
Cost-to-Charges	67.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 728,149	35.7%
Contract Services - Prof.	$ 3,904	0.2%
Supplies - Medical & Dental	$ 781,201	38.3%
Supplies - Office	$ 7,567	0.4%
Outpatient Care Services	$ 15,290	0.7%
Rent / Depreciation / Interest	$ 13,994	0.7%
Utilities	$ 1,447	0.1%
Continuing Education	$ 1,263	0.1%
Information Technology	$ 4,075	0.2%
All Others	$ 483,184	23.7%
Total Expenses	$ 2,040,074	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 914	3.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 24,171	80.3%
Other Income	$ 5,000	16.6%
Total Other Revenue	$ 30,085	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374040	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD OF SDRC-SURGICAL SERVICES	Encounter Volume	5,000 - 9,999 enctr
Address	2017 1ST AVE	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	435	5.6%	Mammogram	0
Evaluation and Management (new patient)	27	0.3%	HIV Testing	345
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	1,459
Medicine - Special Services	10	0.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	6	0.1%	Hepatitis A	0
Integumentary System	3	0.0%	Hepatitis B	0
Maternity Care and Delivery	6,387	81.7%	HepB and Hib	0
Pathology / Laboratory	25	0.3%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	924	11.8%	Poliovirus	0
Total Encounters by Service	7,817	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.80	59.3%	7,107	90.9%	8,883.75
Physician Assistants	0.32	23.7%	437	5.6%	1,365.63
Family Nurse Practitioners	0.23	17.0%	269	3.4%	1,169.57
Cert Nurse Midwives	0	0.0%	4	0.1%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.35	100%	7,817	100%	5,790.37

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	7	0.1%
From 15 to 19 years	0	0.0%	365	7.7%
From 20 to 34 years	106	2.2%	3,420	71.8%
From 35 to 44 years	85	1.8%	724	15.2%
From 45 to 64 years	29	0.6%	24	0.5%
65 years and older	0	0.0%	0	0.0%
Total Patients	220	4.6%	4,540	95.4%

Poverty Level	All Patients	% of Total
Under 100%	2,477	52.0%
100% to 138%	409	8.6%
139% to 200%	322	6.8%
201% to 400%	329	6.9%
Above 400%	123	2.6%
Unknown	1,100	23.1%
Total Patients	4,760	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	323	6.8%
Black	380	8.0%
White (Incl. Hispanic)	3,197	67.2%
Nat. Amer / AK Nativ	33	0.7%
More Than One Race	84	1.8%
Other / Unknown	743	15.6%
Total Patients	4,760	100%
Ethnicity		
Hispanic	1,857	39.0%
Non-Hispanic	2,359	49.6%
Unknown	544	11.4%
Total Patients	4,760	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	853	17.9%
Medi-Cal - Managed Care	890	18.7%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	976	20.5%
Covered California	53	1.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,988	41.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	4,760	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	206
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	206

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	1,656	$ 1,641,670	$ 789,076	$ 852,594	51.9%	$ 991	$ 515
Medi-Cal - Managed Care	1,652	$ 1,618,953	$ 572,067	$ 1,046,886	64.7%	$ 980	$ 634
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	1,452	$ 967,473	$ 372,843	$ 594,630	61.5%	$ 666	$ 410
Covered California	84	$ 77,726	$ 37,779	$ 39,947	51.4%	$ 925	$ 476
Self-Pay/ Sliding Fee	2,697	$ 1,235,869	$ 59,590	$ 1,176,279	95.2%	$ 458	$ 436
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	276	$ 739,530	$ 229,948	$ 509,582	68.9%	$ 2,679	$ 1,846
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	7,817	$ 6,281,221	$ 2,061,303	$ 4,219,918	67.2%	$ 804	$ 540

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 6,281,221	100.0%
- Write-Offs & Adjustments	$ 2,061,303	32.8%
Net Revenue (Collected)	$ 4,219,918	67.2%
+ Other Revenue Sources	$ 415,653	6.6%
Total Operating Revenue	$ 4,635,571	73.8%
- Operating Expenses	$ 3,095,271	49.3%
Net Income from Operations	$ 1,540,300	24.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 59,590	2.9%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 2,001,713	97.1%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 2,061,303	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 395.97	$ 213.13
Total Op Rev Per Encounter	$ 593.01	$ 221.93
Operating Margin	33.2%	4.0%
Cost-to-Charges	49.3%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,223,870	39.5%
Contract Services - Prof.	$ 381,231	12.3%
Supplies - Medical & Dental	$ 366,915	11.9%
Supplies - Office	$ 6,424	0.2%
Outpatient Care Services	$ 6,525	0.2%
Rent / Depreciation / Interest	$ 52,038	1.7%
Utilities	$ 1,951	0.1%
Continuing Education	$ 3,366	0.1%
Information Technology	$ 3,916	0.1%
All Others	$ 1,049,035	33.9%
Total Expenses	$ 3,095,271	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 401,838	96.7%
Other Income	$ 13,815	3.3%
Total Other Revenue	$ 415,653	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371609	Rural (95-210)	No
Clinic Name	PLANNED PARENTHOOD PACIFIC BEACH CLINIC	Encounter Volume	1 - 4,999 enctr
Address	1602 THOMAS AVE	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92109	MSSA Name:	CROWN POINT/DEL MAR/LA JOLLA/PACIFIC BEACH

Report Period Begin to End D	1/1/2015	to	12/31/2015		
Clinic County	SAN DIEGO			**Responder Status**	**Responder**
Community/Free	Neither			**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	2,874	75.2%	Mammogram	0
Evaluation and Management (new patient)	893	23.4%	HIV Testing	1,060
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	1	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	52	1.4%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	2	0.1%	Poliovirus	0
Total Encounters by Service	3,823	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0.04	6.0%	282	7.4%	7,050.00
Family Nurse Practitioners	0.63	94.0%	3,541	92.6%	5,620.63
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	0.67	100%	3,823	100%	5,705.97

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	14	0.6%	190	8.8%
From 20 to 34 years	269	12.5%	1,519	70.4%
From 35 to 44 years	33	1.5%	109	5.0%
From 45 to 64 years	9	0.4%	15	0.7%
65 years and older	1	0.0%	0	0.0%
Total Patients	326	15.1%	1,833	84.9%

Poverty Level	All Patients	% of Total
Under 100%	1,199	55.5%
100% to 138%	272	12.6%
139% to 200%	273	12.6%
201% to 400%	166	7.7%
Above 400%	65	3.0%
Unknown	184	8.5%
Total Patients	2,159	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	125	5.8%
Black	37	1.7%
White (Incl. Hispanic)	1,800	83.4%
Nat. Amer / AK Nativ	3	0.1%
More Than One Race	31	1.4%
Other / Unknown	163	7.5%
Total Patients	2,159	100%
Ethnicity		
Hispanic	314	14.5%
Non-Hispanic	1,738	80.5%
Unknown	107	5.0%
Total Patients	2,159	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	42	1.9%
Medi-Cal - Managed Care	124	5.7%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	254	11.8%
Covered California	35	1.6%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,704	78.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,159	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	1,498
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	1,498

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	57	$ 9,214	$ 3,072	$ 6,142	66.7%	$ 162	$ 108
Medi-Cal - Managed Care	220	$ 33,091	$ 15,742	$ 17,349	52.4%	$ 150	$ 79
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	338	$ 27,960	$ 12,903	$ 15,057	53.9%	$ 83	$ 45
Covered California	51	$ 5,090	$ 2,791	$ 2,299	45.2%	$ 100	$ 45
Self-Pay/ Sliding Fee	271	$ 40,508	$ 1,316	$ 39,192	96.8%	$ 149	$ 145
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	2,886	$ 552,273	$ 168,661	$ 383,612	69.5%	$ 191	$ 133
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	3,823	$ 668,136	$ 204,485	$ 463,651	69.4%	$ 175	$ 121

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 668,136	100.0%
- Write-Offs & Adjustments	$ 204,485	30.6%
Net Revenue (Collected)	$ 463,651	69.4%
+ Other Revenue Sources	$ 2,487	0.4%
Total Operating Revenue	$ 466,138	69.8%
- Operating Expenses	$ 443,904	66.4%
Net Income from Operations	$ 22,234	3.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,316	0.6%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 203,169	99.4%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 204,485	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 116.11	$ 213.13
Total Op Rev Per Encounter	$ 121.93	$ 221.93
Operating Margin	4.8%	4.0%
Cost-to-Charges	66.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 198,958	44.8%
Contract Services - Prof.	$ (2,162)	-0.5%
Supplies - Medical & Dental	$ 103,922	23.4%
Supplies - Office	$ 1,561	0.4%
Outpatient Care Services	$ 1,222	0.3%
Rent / Depreciation / Interest	$ 1,713	0.4%
Utilities	$ 0	0.0%
Continuing Education	$ 206	0.0%
Information Technology	$ 699	0.2%
All Others	$ 137,785	31.0%
Total Expenses	$ 443,904	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 417	16.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 2,070	83.2%
Other Income	$ 0	0.0%
Total Other Revenue	$ 2,487	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374489	Rural (95-210)	No
Clinic Name	RANCHO PENASQUITOS COMMUNITY HEALTH CENTER	Encounter Volume	1 - 4,999 enctr
Address	9955 CARMEL MOUNTAIN RD	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	77
State	CA	MSSA Designation	Urban
Zip Code	92129	MSSA Name:	POWAY CENTRAL/POWAY GROVE/RANCHO BERNARDO SOUTHWEST/SABRE SPRINGS
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	2,353	67.4%	Mammogram	2
Evaluation and Management (new patient)	295	8.4%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	4
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	166	4.8%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	74
Preventive Medicine (adults)	34	1.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	7
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	117	3.4%	Influenza Virus Vaccine	190
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1
All Other Services (not included in above)	527	15.1%	Poliovirus	0
Total Encounters by Service	3,492	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.00	66.7%	2,020	57.8%	2,020.00
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.50	33.3%	1,472	42.2%	2,944.00
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.50	100%	3,492	100%	2,328.00

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	18	1.3%	22	1.6%
From 20 to 34 years	157	11.2%	192	13.6%
From 35 to 44 years	78	5.5%	140	9.9%
From 45 to 64 years	232	16.5%	354	25.1%
65 years and older	87	6.2%	128	9.1%
Total Patients	572	40.6%	836	59.4%

Poverty Level	All Patients	% of Total
Under 100%	60	4.3%
100% to 138%	10	0.7%
139% to 200%	9	0.6%
201% to 400%	9	0.6%
Above 400%	-	0.0%
Unknown	1,320	93.8%
Total Patients	1,408	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	549	39.0%
Black	64	4.5%
White (Incl. Hispanic)	433	30.8%
Nat. Amer / AK Nativ	9	0.6%
More Than One Race	0	0.0%
Other / Unknown	353	25.1%
Total Patients	1,408	100%
Ethnicity		
Hispanic	131	9.3%
Non-Hispanic	1,239	88.0%
Unknown	38	2.7%
Total Patients	1,408	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	637	1,886

PATIENT COVERAGE	Patients	% of All Patients
Medicare	78	5.5%
Medicare - Managed Care	48	3.4%
Medi-Cal	92	6.5%
Medi-Cal - Managed Care	1,042	74.0%
County Indigent / CMSP / MI	1	0.1%
Private Insurance	2	0.1%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	145	10.3%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,408	100%

Episodic Programs	Patients
BCCCP	0
CHDP	3
Family PACT	9
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	12

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	158	$ 26,215	$ 3,263	$ 22,952	87.6%	$ 166	$ 145
Medicare - Managed Care	214	$ 338,096	$ 386	$ 337,710	99.9%	$ 1,580	$ 1,578
Medi-Cal	193	$ 349,693	$ 58,857	$ 290,836	83.2%	$ 1,812	$ 1,507
Medi-Cal - Managed Care	2,607	$ 672,024	$ 1,756	$ 670,268	99.7%	$ 258	$ 257
County Indigent/CMSP/MISP	6	$ 730	$ 110	$ 620	84.9%	$ 122	$ 103
Private Insurance	5	$ 0	$ 0	$ 0	0.0%	$ -	$ -
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	283	$ 15,833	$ 2,125	$ 13,708	86.6%	$ 56	$ 48
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	12	$ 420	$ 280	$ 140	33.3%	$ 35	$ 12
Child Health & Disability Proc	5	$ 750	$ 140	$ 610	81.3%	$ 150	$ 122
Family Pact	9	$ 710	$ 70	$ 640	90.1%	$ 79	$ 71
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	3,492	$ 1,404,471	$ 66,987	$ 1,337,484	95.2%	$ 402	$ 383

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,404,471	100.0%
- Write-Offs & Adjustments	$ 66,987	4.8%
Net Revenue (Collected)	$ 1,337,484	95.2%
+ Other Revenue Sources	$ 0	0.0%
Total Operating Revenue	$ 1,337,484	95.2%
- Operating Expenses	$ 299,973	21.4%
Net Income from Operations	$ 1,037,511	73.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 2,125	3.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 64,862	96.8%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 66,987	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 85.90	$ 213.13
Total Op Rev Per Encounter	$ 383.01	$ 221.93
Operating Margin	77.6%	4.0%
Cost-to-Charges	21.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 257,292	85.8%
Contract Services - Prof.	$ 964	0.3%
Supplies - Medical & Dental	$ 13,328	4.4%
Supplies - Office	$ 1,924	0.6%
Outpatient Care Services	$ 4,556	1.5%
Rent / Depreciation / Interest	$ 18,040	6.0%
Utilities	$ 3,832	1.3%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 37	0.0%
Total Expenses	$ 299,973	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 0	0%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374286	Rural (95-210)	No
Clinic Name	RAY M DICKINSON WELLNESS CENTER	Encounter Volume	20,000 - 39,999 enctr
Address	425 N DATE ST	Congressional District	50
		State Senate District	38
City	ESCONDIDO	State Assembly District	75
State	CA	MSSA Designation	Urban
Zip Code	92025	MSSA Name:	ESCONDIDO CENTRAL AND SOUTH/SAN MARCOS CENTRAL AND EAST
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	9,935	35.4%	Mammogram	0
Evaluation and Management (new patient)	391	1.4%	HIV Testing	115
Hospital Related Services	0	0.0%	Pap Smear	17
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	5,364	19.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	7
Preventive Medicine (adults)	1	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	2
Integumentary System	1	0.0%	Hepatitis B	3
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	4	0.0%	Influenza Virus Vaccine	7
Family Planning "Z" codes	17	0.1%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	12,153	43.3%	Pneumococcal	4
All Other Services (not included in above)	192	0.7%	Poliovirus	0
Total Encounters by Service	28,058	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.93	9.7%	2,254	8.0%	2,423.66
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	2.42	25.1%	10,575	37.7%	4,369.83
All Other Primary Care Providers	6.28	65.2%	15,229	54.3%	2,425.00
Total	9.63	100%	28,058	100%	2,913.60

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	34	0.5%	21	0.3%
From 1 to 4 years	516	6.9%	467	6.3%
From 5 to 12 years	920	12.3%	986	13.2%
From 13 to 14 years	171	2.3%	187	2.5%
From 15 to 19 years	280	3.8%	355	4.8%
From 20 to 34 years	378	5.1%	854	11.5%
From 35 to 44 years	218	2.9%	478	6.4%
From 45 to 64 years	503	6.7%	901	12.1%
65 years and older	53	0.7%	132	1.8%
Total Patients	3,073	41.2%	4,381	58.8%

Poverty Level	All Patients	% of Total
Under 100%	5,228	70.1%
100% to 138%	854	11.5%
139% to 200%	327	4.4%
201% to 400%	116	1.6%
Above 400%	25	0.3%
Unknown	904	12.1%
Total Patients	7,454	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	125	1.7%
Black	157	2.1%
White (Incl. Hispanic)	6,421	86.1%
Nat. Amer / AK Nativ	48	0.6%
More Than One Race	173	2.3%
Other / Unknown	530	7.1%
Total Patients	7,454	100%
Ethnicity		
Hispanic	4,868	65.3%
Non-Hispanic	2,290	30.7%
Unknown	296	4.0%
Total Patients	7,454	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	89	349

PATIENT COVERAGE	Patients	% of All Patients
Medicare	425	5.7%
Medicare - Managed Care	172	2.3%
Medi-Cal	4,134	55.5%
Medi-Cal - Managed Care	2,037	27.3%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	140	1.9%
Covered California	15	0.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	498	6.7%
Free	0	0.0%
All Other Payers	33	0.4%
Total Patients	7,454	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	1
Children's Treatment Program	41
Other Payer - covered by a grant	128
Total Episodic Patients (duplicated)	170

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,918	$ 366,286	$ 25,493	$ 340,793	93.0%	$ 191	$ 178
Medicare - Managed Care	967	$ 114,444	$ (35,290)	$ 149,734	130.8%	$ 118	$ 155
Medi-Cal	12,396	$ 2,565,529	$ 837,069	$ 1,728,460	67.4%	$ 207	$ 139
Medi-Cal - Managed Care	10,864	$ 1,269,417	$ 304,689	$ 964,728	76.0%	$ 117	$ 89
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	173	$ 17,194	$ 8,586	$ 8,608	50.1%	$ 99	$ 50
Covered California	52	$ 5,744	$ 2,872	$ 2,872	50.0%	$ 110	$ 55
Self-Pay/ Sliding Fee	1,401	$ 206,586	$ 139,892	$ 66,694	32.3%	$ 147	$ 48
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	69	$ 18,991	$ 8,635	$ 10,356	54.5%	$ 275	$ 150
All Other Payers	218	$ 59,948	$ 20,491	$ 39,457	65.8%	$ 275	$ 181
Total	28,058	$ 4,624,139	$ 1,312,437	$ 3,311,702	71.6%	$ 165	$ 118

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 4,624,139	100.0%
- Write-Offs & Adjustments	$ 1,312,437	28.4%
Net Revenue (Collected)	$ 3,311,702	71.6%
+ Other Revenue Sources	$ 357,167	7.7%
Total Operating Revenue	$ 3,668,869	79.3%
- Operating Expenses	$ 4,131,979	89.4%
Net Income from Operations	$ (463,110)	-10.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 127,676	9.7%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 949,924	72.4%
Bad Debts	$ 12,216	0.9%
Reconciliation	$ 222,621	17.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,312,437	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 147.27	$ 213.13
Total Op Rev Per Encounter	$ 130.76	$ 221.93
Operating Margin	-12.6%	4.0%
Cost-to-Charges	89.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,515,285	85.1%
Contract Services - Prof.	$ 72,508	1.8%
Supplies - Medical & Dental	$ 74,408	1.8%
Supplies - Office	$ 27,164	0.7%
Outpatient Care Services	$ 11,044	0.3%
Rent / Depreciation / Interest	$ 92,751	2.2%
Utilities	$ 46,772	1.1%
Continuing Education	$ 5,439	0.1%
Information Technology	$ 17,482	0.4%
All Others	$ 269,126	6.5%
Total Expenses	$ 4,131,979	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 242,966	68.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 113,201	31.7%
Donations & Contributions	$ 1,000	0.3%
Other Income	$ 0	0.0%
Total Other Revenue	$ 357,167	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374493	Rural (95-210)	No
Clinic Name	RICE FAMILY HEALTH CENTER	Encounter Volume	5,000 - 9,999 enctr
Address	352 L ST	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91911	MSSA Name:	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	3,517	51.4%
Evaluation and Management (new patient)	381	5.6%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	436	6.4%
Preventive Medicine (infant, child, adolescent)	325	4.8%
Preventive Medicine (adults)	213	3.1%
Counseling	241	3.5%
Integumentary System	6	0.1%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	1,643	24.0%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	2	0.0%
All Other Services (not included in above)	76	1.1%
Total Encounters by Service	6,840	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	311
HIV Testing	655
Pap Smear	295
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	321
Hemophilus Influenza B (Hib)	47
Hepatitis A	82
Hepatitis B	59
HepB and Hib	0
Influenza Virus Vaccine	400
Measles, Mumps and Rubella and Varicella	64
Pneumococcal	172
Poliovirus	10
Varicella	31

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.03	1.4%	106	1.5%	3,533.33
Physician Assistants	1.09	50.2%	3,949	57.7%	3,622.94
Family Nurse Practitioners	0.63	29.0%	2,151	31.4%	3,414.29
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.42	19.4%	634	9.3%	1,509.52
Total	2.17	100%	6,840	100%	3,152.07

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	17	0.6%	18	0.7%
From 1 to 4 years	86	3.3%	55	2.1%
From 5 to 12 years	107	4.1%	105	4.0%
From 13 to 14 years	22	0.8%	21	0.8%
From 15 to 19 years	69	2.6%	89	3.4%
From 20 to 34 years	226	8.6%	472	17.9%
From 35 to 44 years	125	4.7%	244	9.3%
From 45 to 64 years	277	10.5%	539	20.5%
65 years and older	59	2.2%	101	3.8%
Total Patients	988	37.5%	1,644	62.5%

Poverty Level	All Patients	% of Total
Under 100%	1,976	75.1%
100% to 138%	295	11.2%
139% to 200%	134	5.1%
201% to 400%	29	1.1%
Above 400%	6	0.2%
Unknown	192	7.3%
Total Patients	2,632	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	150	5.7%
Black	132	5.0%
White (Incl. Hispanic)	1,724	65.5%
Nat. Amer / AK Nativ	12	0.5%
More Than One Race	108	4.1%
Other / Unknown	506	19.2%
Total Patients	2,632	100%
Ethnicity		
Hispanic	1,983	75.3%
Non-Hispanic	626	23.8%
Unknown	23	0.9%
Total Patients	2,632	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	6	15

PATIENT COVERAGE	Patients	% of All Patients
Medicare	97	3.7%
Medicare - Managed Care	74	2.8%
Medi-Cal	380	14.4%
Medi-Cal - Managed Care	1,649	62.7%
County Indigent / CMSP / MIS	1	0.0%
Private Insurance	42	1.6%
Covered California	21	0.8%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	354	13.4%
Free	11	0.4%
All Other Payers	3	0.1%
Total Patients	2,632	100%

Episodic Programs	Patients
BCCCP	45
CHDP	0
Family PACT	44
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	89

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	337	$ 72,665	$ 24,304	$ 48,361	66.6%	$ 216	$ 144
Medicare - Managed Care	269	$ 42,207	$ 121	$ 42,086	99.7%	$ 157	$ 156
Medi-Cal	918	$ 182,653	$ 8,431	$ 174,222	95.4%	$ 199	$ 190
Medi-Cal - Managed Care	4,563	$ 1,176,639	$ 39,099	$ 1,137,540	96.7%	$ 258	$ 249
County Indigent/CMSP/MISP	1	$ 187	$ 94	$ 93	49.7%	$ 187	$ 93
Private Insurance	65	$ 16,953	$ 10,819	$ 6,134	36.2%	$ 261	$ 94
Covered California	64	$ 5,891	$ 2,356	$ 3,535	60.0%	$ 92	$ 55
Self-Pay/ Sliding Fee	493	$ 78,623	$ 59,185	$ 19,438	24.7%	$ 159	$ 39
Non-Pay (Free)	16	$ 6,815	$ 6,815	$ 0	0.0%	$ 426	$
Breast Cancer	48	$ 7,592	$ 5,371	$ 2,221	29.3%	$ 158	$ 46
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	61	$ 12,093	$ 4,430	$ 7,663	63.4%	$ 198	$ 126
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	5	$ 825	$ 824	$ 1	0.1%	$ 165	$ 0
Total	6,840	$ 1,603,143	$ 161,849	$ 1,441,294	89.9%	$ 234	$ 211

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,603,143	100.0%
- Write-Offs & Adjustments	$ 161,849	10.1%
Net Revenue (Collected)	$ 1,441,294	89.9%
+ Other Revenue Sources	$ 277,635	17.3%
Total Operating Revenue	$ 1,718,929	107.2%
- Operating Expenses	$ 1,283,288	80.0%
Net Income from Operations	$ 435,641	27.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 40,808	25.2%
Free/Complimentary	$ 6,815	4.2%
Contractual Adjustments	$ 95,849	59.2%
Bad Debts	$ 18,377	11.4%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 161,849	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 187.62	$ 213.13
Total Op Rev Per Encounter	$ 251.31	$ 221.93
Operating Margin	25.3%	4.0%
Cost-to-Charges	80.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 785,472	61.2%
Contract Services - Prof.	$ 3,195	0.2%
Supplies - Medical & Dental	$ 182,083	14.2%
Supplies - Office	$ 8,643	0.7%
Outpatient Care Services	$ 78,477	6.1%
Rent / Depreciation / Interest	$ 27,998	2.2%
Utilities	$ 29,636	2.3%
Continuing Education	$ 1,217	0.1%
Information Technology	$ 12,270	1.0%
All Others	$ 154,297	12.0%
Total Expenses	$ 1,283,288	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 49,452	17.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 8,043	2.9%
Local	$ 0	0.0%
Private	$ 81,095	29.2%
Donations & Contributions	$ 0	0.0%
Other Income	$ 139,045	50.1%
Total Other Revenue	$ 277,635	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371581	Rural (95-210)	No
Clinic Name	SAN DIEGO AMERICAN INDIAN HEALTH CENTER	Encounter Volume	10,000 - 19,999 enctr
Address	2630 1ST AVE	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92103	MSSA Name:	COLLEGE HEIGHTS/HILLCREST SOUTHEAST/KENSINGTON/ROLANDO NORTH/UNIVERSITY HEIGHTS
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	3,586	27.3%	Mammogram	0
Evaluation and Management (new patient)	487	3.7%	HIV Testing	498
Hospital Related Services	0	0.0%	Pap Smear	131
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	2,326	17.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	149	1.1%	DTaP, DTP, Diphtheria and Tetanus	250
Preventive Medicine (adults)	94	0.7%	Hemophilus Influenza B (Hib)	22
Counseling	0	0.0%	Hepatitis A	34
Integumentary System	0	0.0%	Hepatitis B	26
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	505
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	33
Dental encounters (CDT codes)	6,470	49.3%	Pneumococcal	47
All Other Services (not included in above)	6	0.0%	Poliovirus	22
Total Encounters by Service	13,118	100%	Varicella	39

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.35	19.8%	2,581	19.7%	1,911.85
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0.67	9.8%	1,443	11.0%	2,153.73
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	3.19	46.7%	6,470	49.3%	2,028.21
All Other Primary Care Providers	1.62	23.7%	2,624	20.0%	1,619.75
Total	6.83	100%	13,118	100%	1,920.64

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	10	0.3%	5	0.2%
From 1 to 4 years	37	1.3%	45	1.6%
From 5 to 12 years	95	3.3%	90	3.1%
From 13 to 14 years	19	0.7%	16	0.6%
From 15 to 19 years	49	1.7%	54	1.9%
From 20 to 34 years	303	10.5%	419	14.5%
From 35 to 44 years	206	7.1%	220	7.6%
From 45 to 64 years	580	20.0%	433	15.0%
65 years and older	135	4.7%	177	6.1%
Total Patients	1,434	49.6%	1,459	50.4%

Poverty Level	All Patients	% of Total
Under 100%	2,602	89.9%
100% to 138%	14	0.5%
139% to 200%	16	0.6%
201% to 400%	18	0.6%
Above 400%	9	0.3%
Unknown	234	8.1%
Total Patients	2,893	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	164	5.7%
Black	185	6.4%
White (Incl. Hispanic)	1,203	41.6%
Nat. Amer / AK Nativ	1,277	44.1%
More Than One Race	1	0.0%
Other / Unknown	63	2.2%
Total Patients	2,893	100%
Ethnicity		
Hispanic	552	19.1%
Non-Hispanic	2,330	80.5%
Unknown	11	0.4%
Total Patients	2,893	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	1	1

PATIENT COVERAGE	Patients	% of All Patients
Medicare	236	8.2%
Medicare - Managed Care	19	0.7%
Medi-Cal	896	31.0%
Medi-Cal - Managed Care	801	27.7%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	52	1.8%
Covered California	19	0.7%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	37	1.3%
Free	736	25.4%
All Other Payers	97	3.4%
Total Patients	2,893	100%

Episodic Programs	Patients
BCCCP	3
CHDP	0
Family PACT	59
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	62

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	611	$ 161,837	$ 88,868	$ 72,969	45.1%	$ 265	$ 119
Medicare - Managed Care	130	$ 27,974	$ 14,348	$ 13,626	48.7%	$ 215	$ 105
Medi-Cal	4,977	$ 1,593,165	$ (36,898)	$ 1,630,063	102.3%	$ 320	$ 328
Medi-Cal - Managed Care	3,341	$ 661,706	$ 524,439	$ 137,267	20.7%	$ 198	$ 41
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	425	$ 135,001	$ 87,580	$ 47,421	35.1%	$ 318	$ 112
Covered California	136	$ 33,365	$ 25,670	$ 7,695	23.1%	$ 245	$ 57
Self-Pay/ Sliding Fee	594	$ 210,220	$ 150,004	$ 60,216	28.6%	$ 354	$ 101
Non-Pay (Free)	2,330	$ 641,713	$ 641,713	$ 0	0.0%	$ 275	$
Breast Cancer	3	$ 572	$ 497	$ 75	13.1%	$ 191	$ 25
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	67	$ 12,268	$ 8,912	$ 3,356	27.4%	$ 183	$ 50
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	504	$ 284,654	$ 153,708	$ 130,946	46.0%	$ 565	$ 260
Total	13,118	$ 3,762,475	$ 1,658,841	$ 2,103,634	55.9%	$ 287	$ 160

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,762,475	100.0%
- Write-Offs & Adjustments	$ 1,658,841	44.1%
Net Revenue (Collected)	$ 2,103,634	55.9%
+ Other Revenue Sources	$ 2,407,113	64.0%
Total Operating Revenue	$ 4,510,747	119.9%
- Operating Expenses	$ 3,785,186	100.6%
Net Income from Operations	$ 725,561	19.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 18,674	1.1%
Free/Complimentary	$ 641,713	38.7%
Contractual Adjustments	$ 938,943	56.6%
Bad Debts	$ 2,971	0.2%
Reconciliation	$ (71,819)	-4.3%
Other Adjustments	$ 128,359	7.7%
Total Write-offs & Adjustmer	$ 1,658,841	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 288.55	$ 213.13
Total Op Rev Per Encounter	$ 343.86	$ 221.93
Operating Margin	16.1%	4.0%
Cost-to-Charges	100.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,717,242	71.8%
Contract Services - Prof.	$ 344,079	9.1%
Supplies - Medical & Dental	$ 227,122	6.0%
Supplies - Office	$ 26,519	0.7%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 248,651	6.6%
Utilities	$ 0	0.0%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 221,573	5.9%
Total Expenses	$ 3,785,186	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 1,509,527	62.7%
State Other	$ 326,283	13.6%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 516,278	21.4%
Donations & Contributions	$ 0	0.0%
Other Income	$ 55,025	2.3%
Total Other Revenue	$ 2,407,113	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374409	Rural (95-210)	No
Clinic Name	SAN DIEGO CHILDRENS DENTAL CLINIC	Encounter Volume	10,000 - 19,999 enctr
Address	8110 BIRMINGHAM WAY	Congressional District	53
		State Senate District	39
City	SAN DIEGO	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	92123	MSSA Name:	BAY PARK/FIVE POINTS/HILLCREST NORTHWEST/MISSION HILLS/MISSION VALLEY/MORENA/NORMAL HEIGHTS/OLD TOWN
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	9,991	97.0%	Pneumococcal	0
All Other Services (not included in above)	309	3.0%	Poliovirus	0
Total Encounters by Service	10,300	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	14.60	100.0%	10,300	100.0%	705.48
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	14.60	100%	10,300	100%	705.48

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	11	0.3%	3	0.1%
From 1 to 4 years	493	14.7%	483	14.4%
From 5 to 12 years	1,175	35.0%	961	28.6%
From 13 to 14 years	111	3.3%	95	2.8%
From 15 to 19 years	14	0.4%	8	0.2%
From 20 to 34 years	2	0.1%	0	0.0%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	0	0.0%	0	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	1,806	53.8%	1,550	46.2%

Poverty Level	All Patients	% of Total
Under 100%	1,863	55.5%
100% to 138%	304	9.1%
139% to 200%	241	7.2%
201% to 400%	84	2.5%
Above 400%	48	1.4%
Unknown	816	24.3%
Total Patients	3,356	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	67	2.0%
Black	41	1.2%
White (Incl. Hispanic)	1,249	37.2%
Nat. Amer / AK Nativ	19	0.6%
More Than One Race	5	0.1%
Other / Unknown	1,975	58.8%
Total Patients	3,356	100%
Ethnicity		
Hispanic	1,896	56.5%
Non-Hispanic	1,152	34.3%
Unknown	308	9.2%
Total Patients	3,356	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	60	207

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	3,007	89.6%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	92	2.7%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	148	4.4%
Free	0	0.0%
All Other Payers	109	3.2%
Total Patients	3,356	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	18
Total Episodic Patients (duplicated)	18

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	9,877	$ 5,475,900	$ 2,160,700	$ 3,315,200	60.5%	$ 554	$ 336
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	138	$ 46,661	$ 5,276	$ 41,385	88.7%	$ 338	$ 300
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Self-Pay/ Sliding Fee	176	$ 65,767	$ 31,378	$ 34,389	52.3%	$ 374	$ 195
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	109	$ 40,730	$ 40,730	$ 0	0.0%	$ 374	$ -
Total	10,300	$ 5,629,058	$ 2,238,084	$ 3,390,974	60.2%	$ 547	$ 329

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 5,629,058	100.0%
- Write-Offs & Adjustments	$ 2,238,084	39.8%
Net Revenue (Collected)	$ 3,390,974	60.2%
+ Other Revenue Sources	$ 54,403	1.0%
Total Operating Revenue	$ 3,445,377	61.2%
- Operating Expenses	$ 2,848,449	50.6%
Net Income from Operations	$ 596,928	10.6%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 31,378	1.4%
Free/Complimentary	$ 21,298	1.0%
Contractual Adjustments	$ 2,185,408	97.6%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 2,238,084	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 276.55	$ 213.13
Total Op Rev Per Encounter	$ 334.50	$ 221.93
Operating Margin	17.3%	4.0%
Cost-to-Charges	50.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,481,234	52.0%
Contract Services - Prof.	$ 0	0.0%
Supplies - Medical & Dental	$ 146,978	5.2%
Supplies - Office	$ 44,765	1.6%
Outpatient Care Services	$ 16,942	0.6%
Rent / Depreciation / Interest	$ 523,376	18.4%
Utilities	$ 22,604	0.8%
Continuing Education	$ 1,438	0.1%
Information Technology	$ 0	0.0%
All Others	$ 611,112	21.5%
Total Expenses	$ 2,848,449	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 43,292	79.6%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 3,520	6.5%
Local	$ 0	0.0%
Private	$ 7,591	14.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 54,403	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306371257	Rural (95-210)	No
Clinic Name	SAN YSIDRO HEALTH CENTER	Encounter Volume	60,000+ enctr
Address	4004 BEYER BLVD	Congressional District	51
		State Senate District	40
City	SAN YSIDRO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92173	MSSA Name:	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	46,840	38.8%
Evaluation and Management (new patient)	7,648	6.3%
Hospital Related Services	494	0.4%
Case Management Services	0	0.0%
Medicine - Special Services	6,291	5.2%
Preventive Medicine (infant, child, adolescent)	8,752	7.3%
Preventive Medicine (adults)	1,068	0.9%
Counseling	89	0.1%
Integumentary System	128	0.1%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	0	0.0%
Family Planning "Z" codes	5,158	4.3%
Dental encounters (CDT codes)	34,298	28.4%
All Other Services (not included in above)	9,878	8.2%
Total Encounters by Service	120,644	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	0
Pap Smear	1,247
Contraceptive Management	132
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	6,783
Hemophilus Influenza B (Hib)	2,316
Hepatitis A	1,778
Hepatitis B	458
HepB and Hib	21
Influenza Virus Vaccine	5,055
Measles, Mumps and Rubella and Varicella	1,449
Pneumococcal	3,880
Poliovirus	707
Varicella	1,251

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	14.24	36.2%	51,655	42.8%	3,627.46
Physician Assistants	6.72	17.1%	14,997	12.4%	2,231.70
Family Nurse Practitioners	2.76	7.0%	6,418	5.3%	2,325.36
Cert Nurse Midwives	0.99	2.5%	2,752	2.3%	2,779.80
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	9.22	23.4%	33,607	27.9%	3,645.01
All Other Primary Care Providers	5.45	13.8%	11,215	9.3%	2,057.80
Total	39.38	100%	120,644	100%	3,063.59

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	1,040	2.9%	956	2.6%
From 1 to 4 years	2,302	6.3%	2,193	6.0%
From 5 to 12 years	3,003	8.2%	3,069	8.4%
From 13 to 14 years	611	1.7%	530	1.5%
From 15 to 19 years	1,249	3.4%	1,652	4.5%
From 20 to 34 years	1,370	3.8%	4,261	11.7%
From 35 to 44 years	963	2.6%	1,905	5.2%
From 45 to 64 years	3,092	8.5%	4,787	13.1%
65 years and older	1,349	3.7%	2,105	5.8%
Total Patients	14,979	41.1%	21,458	58.9%

Poverty Level	All Patients	% of Total
Under 100%	21,078	57.8%
100% to 138%	4,266	11.7%
139% to 200%	2,433	6.7%
201% to 400%	1,485	4.1%
Above 400%	348	1.0%
Unknown	6,827	18.7%
Total Patients	36,437	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	470	1.3%
Black	300	0.8%
White (Incl. Hispanic)	5,711	15.7%
Nat. Amer / AK Nativ	43	0.1%
More Than One Race	18	0.0%
Other / Unknown	29,895	82.0%
Total Patients	36,437	100%
Ethnicity		
Hispanic	32,163	88.3%
Non-Hispanic	2,848	7.8%
Unknown	1,426	3.9%
Total Patients	36,437	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	254	1,107

PATIENT COVERAGE	Patients	% of All Patients
Medicare	1,653	4.5%
Medicare - Managed Care	772	2.1%
Medi-Cal	12,211	33.5%
Medi-Cal - Managed Care	12,141	33.3%
County Indigent / CMSP / MIS	1	0.0%
Private Insurance	1,334	3.7%
Covered California	414	1.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	6,069	16.7%
Free	0	0.0%
All Other Payers	1,842	5.1%
Total Patients	36,437	100%

Episodic Programs	Patients
BCCCP	137
CHDP	2,875
Family PACT	231
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	2,371
Total Episodic Patients (duplicated)	5,614

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	6,680	$ 2,960,945	$ 1,683,278	$ 1,277,667	43.2%	$ 443	$ 191
Medicare - Managed Care	4,530	$ 853,238	$ 175,299	$ 677,939	79.5%	$ 188	$ 150
Medi-Cal	51,401	$ 22,798,316	$ 10,808,561	$ 11,989,755	52.6%	$ 444	$ 233
Medi-Cal - Managed Care	37,668	$ 9,468,845	$ (2,355,331)	$ 11,824,176	124.9%	$ 251	$ 314
County Indigent/CMSP/MISP	8	$ 16,137	$ 1,195	$ 14,942	92.6%	$ 2,017	$ 1,868
Private Insurance	1,622	$ 839,677	$ 473,358	$ 366,319	43.6%	$ 518	$ 226
Covered California	1,917	$ 197,483	$ 6,392	$ 191,091	96.8%	$ 103	$ 100
Self-Pay/ Sliding Fee	8,506	$ 2,183,111	$ 1,676,066	$ 507,045	23.2%	$ 257	$ 60
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	639	$ 87,672	$ 72,801	$ 14,871	17.0%	$ 137	$ 23
Child Health & Disability Proc	4,562	$ 1,302,359	$ 234,851	$ 1,067,508	82.0%	$ 285	$ 234
Family Pact	1,163	$ 239,654	$ 97,258	$ 142,396	59.4%	$ 206	$ 122
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	1,948	$ 6,582,078	$ (43,591)	$ 6,625,669	100.7%	$ 3,379	$ 3,401
Total	120,644	$ 47,529,515	$ 12,830,137	$ 34,699,378	73.0%	$ 394	$ 288

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 47,529,515	100.0%
- Write-Offs & Adjustments	$ 12,830,137	27.0%
Net Revenue (Collected)	$ 34,699,378	73.0%
+ Other Revenue Sources	$ 3,960,906	8.3%
Total Operating Revenue	$ 38,660,284	81.3%
- Operating Expenses	$ 36,311,868	76.4%
Net Income from Operations	$ 2,348,416	4.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 1,676,066	13.1%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 11,154,071	86.9%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 12,830,137	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 300.98	$ 213.13
Total Op Rev Per Encounter	$ 320.45	$ 221.93
Operating Margin	6.1%	4.0%
Cost-to-Charges	76.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 17,096,158	47.1%
Contract Services - Prof.	$ 1,453,097	4.0%
Supplies - Medical & Dental	$ 6,886,598	19.0%
Supplies - Office	$ 482,948	1.3%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 1,600,503	4.4%
Utilities	$ 447,147	1.2%
Continuing Education	$ 59,698	0.2%
Information Technology	$ 0	0.0%
All Others	$ 8,285,719	22.8%
Total Expenses	$ 36,311,868	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 3,130,893	79.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 19,839	0.5%
Local	$ 0	0.0%
Private	$ 150,110	3.8%
Donations & Contributions	$ 0	0.0%
Other Income	$ 660,064	16.7%
Total Other Revenue	$ 3,960,906	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374514	Rural (95-210)	No
Clinic Name	SAN YSIDRO SENIOR HEALTH CENTER	Encounter Volume	5,000 - 9,999 enctr
Address	3364 BEYER BLVD	Congressional District	51
		State Senate District	40
City	SAN YSIDRO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92173	MSSA Name:	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.
Evaluation and Management (established patient)	3,798	73.7%
Evaluation and Management (new patient)	207	4.0%
Hospital Related Services	0	0.0%
Case Management Services	0	0.0%
Medicine - Special Services	119	2.3%
Preventive Medicine (infant, child, adolescent)	0	0.0%
Preventive Medicine (adults)	60	1.2%
Counseling	30	0.6%
Integumentary System	0	0.0%
Maternity Care and Delivery	0	0.0%
Pathology / Laboratory	15	0.3%
Family Planning "Z" codes	0	0.0%
Dental encounters (CDT codes)	0	0.0%
All Other Services (not included in above)	924	17.9%
Total Encounters by Service	5,153	100%

SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Mammogram	0
HIV Testing	0
Pap Smear	0
Contraceptive Management	0
Vaccinations:	
DTaP, DTP, Diphtheria and Tetanus	316
Hemophilus Influenza B (Hib)	0
Hepatitis A	1
Hepatitis B	20
HepB and Hib	0
Influenza Virus Vaccine	277
Measles, Mumps and Rubella and Varicella	1
Pneumococcal	519
Poliovirus	0
Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.22	83.6%	5,079	98.6%	4,163.11
Physician Assistants	0.24	16.4%	74	1.4%	308.33
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0	0.0%	0	0.0%	0
Total	1.46	100%	5,153	100%	3,529.45

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	0	0.0%	0	0.0%
From 20 to 34 years	8	0.4%	37	2.1%
From 35 to 44 years	9	0.5%	16	0.9%
From 45 to 64 years	220	12.3%	324	18.1%
65 years and older	455	25.3%	726	40.4%
Total Patients	692	38.6%	1,103	61.4%

Poverty Level	All Patients	% of Total
Under 100%	873	48.6%
100% to 138%	275	15.3%
139% to 200%	81	4.5%
201% to 400%	97	5.4%
Above 400%	-	0.0%
Unknown	469	26.1%
Total Patients	1,795	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	46	2.6%
Black	13	0.7%
White (Incl. Hispanic)	463	25.8%
Nat. Amer / AK Nativ	1	0.1%
More Than One Race	0	0.0%
Other / Unknown	1,272	70.9%
Total Patients	1,795	100%
Ethnicity		
Hispanic	1,625	90.5%
Non-Hispanic	141	7.9%
Unknown	29	1.6%
Total Patients	1,795	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	9	46

PATIENT COVERAGE	Patients	% of All Patients
Medicare	549	30.6%
Medicare - Managed Care	531	29.6%
Medi-Cal	40	2.2%
Medi-Cal - Managed Care	481	26.8%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	40	2.2%
Covered California	39	2.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	115	6.4%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	1,795	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,592	$ 670,815	$ 397,523	$ 273,292	40.7%	$ 421	$ 172
Medicare - Managed Care	1,850	$ 505,735	$ 291,323	$ 214,412	42.4%	$ 273	$ 116
Medi-Cal	170	$ 80,815	$ 49,806	$ 31,009	38.4%	$ 475	$ 182
Medi-Cal - Managed Care	1,234	$ 913,198	$ 223,785	$ 689,413	75.5%	$ 740	$ 559
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	44	$ 38,031	$ 15,228	$ 22,803	60.0%	$ 864	$ 518
Covered California	136	$ 10,513	$ 5,107	$ 5,406	51.4%	$ 77	$ 40
Self-Pay/ Sliding Fee	127	$ 65,661	$ 63,205	$ 2,456	3.7%	$ 517	$ 19
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	5,153	$ 2,284,768	$ 1,045,977	$ 1,238,791	54.2%	$ 443	$ 240

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,284,768	100.0%
- Write-Offs & Adjustments	$ 1,045,977	45.8%
Net Revenue (Collected)	$ 1,238,791	54.2%
+ Other Revenue Sources	$ 553,440	24.2%
Total Operating Revenue	$ 1,792,231	78.4%
- Operating Expenses	$ 1,753,380	76.7%
Net Income from Operations	$ 38,851	1.7%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 63,205	6.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 1,007,274	96.3%
Bad Debts	$ 0	0.0%
Reconciliation	$ (24,502)	-2.3%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 1,045,977	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 340.26	$ 213.13
Total Op Rev Per Encounter	$ 347.80	$ 221.93
Operating Margin	2.2%	4.0%
Cost-to-Charges	76.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 881,423	50.3%
Contract Services - Prof.	$ 20,893	1.2%
Supplies - Medical & Dental	$ 123,216	7.0%
Supplies - Office	$ 29,374	1.7%
Outpatient Care Services	$ 3,073	0.2%
Rent / Depreciation / Interest	$ 98,970	5.6%
Utilities	$ 8,238	0.5%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 588,193	33.5%
Total Expenses	$ 1,753,380	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 420,886	76.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 132,554	24.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 553,440	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374398	Rural (95-210)	No
Clinic Name	SHERMAN HEIGHTS FAMILY HEALTH CENTER	Encounter Volume	5,000 - 9,999 enctr
Address	2391 ISLAND AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92102	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	4,900	59.6%	Mammogram	468
Evaluation and Management (new patient)	192	2.3%	HIV Testing	474
Hospital Related Services	0	0.0%	Pap Smear	186
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	80	1.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	660	8.0%	DTaP, DTP, Diphtheria and Tetanus	338
Preventive Medicine (adults)	67	0.8%	Hemophilus Influenza B (Hib)	37
Counseling	185	2.2%	Hepatitis A	62
Integumentary System	22	0.3%	Hepatitis B	61
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	2,034	24.7%	Influenza Virus Vaccine	430
Family Planning "Z" codes	1	0.0%	Measles, Mumps and Rubella and Varicella	59
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	176
All Other Services (not included in above)	85	1.0%	Poliovirus	7
Total Encounters by Service	8,226	100%	Varicella	32

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.76	34.9%	2,999	36.5%	3,946.05
Physician Assistants	0.24	11.0%	1,110	13.5%	4,625.00
Family Nurse Practitioners	1.10	50.5%	4,049	49.2%	3,680.91
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.08	3.7%	68	0.8%	850.00
Total	2.18	100%	8,226	100%	3,773.39

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	29	0.9%	26	0.8%
From 1 to 4 years	96	2.9%	84	2.6%
From 5 to 12 years	241	7.3%	252	7.7%
From 13 to 14 years	57	1.7%	56	1.7%
From 15 to 19 years	103	3.1%	127	3.9%
From 20 to 34 years	220	6.7%	428	13.0%
From 35 to 44 years	124	3.8%	324	9.9%
From 45 to 64 years	366	11.1%	571	17.4%
65 years and older	70	2.1%	113	3.4%
Total Patients	1,306	39.7%	1,981	60.3%

Poverty Level	All Patients	% of Total
Under 100%	2,841	86.4%
100% to 138%	291	8.9%
139% to 200%	97	3.0%
201% to 400%	27	0.8%
Above 400%	8	0.2%
Unknown	23	0.7%
Total Patients	3,287	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	45	1.4%
Black	132	4.0%
White (Incl. Hispanic)	2,700	82.1%
Nat. Amer / AK Nativ	9	0.3%
More Than One Race	58	1.8%
Other / Unknown	343	10.4%
Total Patients	3,287	100%
Ethnicity		
Hispanic	2,787	84.8%
Non-Hispanic	479	14.6%
Unknown	21	0.6%
Total Patients	3,287	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	18	35

PATIENT COVERAGE	Patients	% of All Patients
Medicare	116	3.5%
Medicare - Managed Care	69	2.1%
Medi-Cal	528	16.1%
Medi-Cal - Managed Care	1,670	50.8%
County Indigent / CMSP / MI	1	0.0%
Private Insurance	24	0.7%
Covered California	47	1.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	823	25.0%
Free	9	0.3%
All Other Payers	0	0.0%
Total Patients	3,287	100%

Episodic Programs	Patients
BCCCP	176
CHDP	8
Family PACT	157
Other County Programs	0
Children's Treatment Program	1
Other Payer - covered by a grant	1
Total Episodic Patients (duplicated)	343

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	407	$ 91,858	$ 37,160	$ 54,698	59.5%	$ 226	$ 134
Medicare - Managed Care	268	$ 45,985	$ 81	$ 45,904	99.8%	$ 172	$ 171
Medi-Cal	1,344	$ 236,875	$ (53,261)	$ 290,136	122.5%	$ 176	$ 216
Medi-Cal - Managed Care	4,368	$ 1,015,883	$ 34,894	$ 980,989	96.6%	$ 233	$ 225
County Indigent/CMSP/MISP	1	$ 169	$ 71	$ 98	58.0%	$ 169	$ 98
Private Insurance	45	$ 18,148	$ 11,471	$ 6,677	36.8%	$ 403	$ 148
Covered California	122	$ 15,438	$ 5,887	$ 9,551	61.9%	$ 127	$ 78
Self-Pay/ Sliding Fee	1,174	$ 185,324	$ 141,909	$ 43,415	23.4%	$ 158	$ 37
Non-Pay (Free)	17	$ 7,992	$ 7,992	$ 0	0.0%	$ 470	$
Breast Cancer	195	$ 27,761	$ 19,572	$ 8,189	29.5%	$ 142	$ 42
Child Health & Disability Proc	8	$ 3,060	$ 2,163	$ 897	29.3%	$ 383	$ 112
Family Pact	277	$ 39,819	$ 14,783	$ 25,036	62.9%	$ 144	$ 90
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	8,226	$ 1,688,312	$ 222,722	$ 1,465,590	86.8%	$ 205	$ 178

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,688,312	100.0%
- Write-Offs & Adjustments	$ 222,722	13.2%
Net Revenue (Collected)	$ 1,465,590	86.8%
+ Other Revenue Sources	$ 554,763	32.9%
Total Operating Revenue	$ 2,020,353	119.7%
- Operating Expenses	$ 1,509,754	89.4%
Net Income from Operations	$ 510,599	30.2%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 101,528	45.6%
Free/Complimentary	$ 7,992	3.6%
Contractual Adjustments	$ 83,294	37.4%
Bad Debts	$ 40,381	18.1%
Reconciliation	$ (10,473)	-4.7%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 222,722	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 183.53	$ 213.13
Total Op Rev Per Encounter	$ 245.61	$ 221.93
Operating Margin	25.3%	4.0%
Cost-to-Charges	89.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 864,213	57.2%
Contract Services - Prof.	$ 3,762	0.2%
Supplies - Medical & Dental	$ 289,142	19.2%
Supplies - Office	$ 6,126	0.4%
Outpatient Care Services	$ 68,593	4.5%
Rent / Depreciation / Interest	$ 19,137	1.3%
Utilities	$ 34,761	2.3%
Continuing Education	$ 1,626	0.1%
Information Technology	$ 16,945	1.1%
All Others	$ 205,449	13.6%
Total Expenses	$ 1,509,754	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 213,728	38.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 6,806	1.2%
Donations & Contributions	$ 0	0.0%
Other Income	$ 334,229	60.2%
Total Other Revenue	$ 554,763	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)

Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374477	Rural (95-210)	No
Clinic Name	ST. PAULS PACE	Encounter Volume	0 enctr
Address	630 L ST	Congressional District	51
		State Senate District	40
City	CHULA VISTA	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	91911	MSSA Name:	CASTLE PARK/CHULA VISTA SOUTHWEST/IMPERIAL BEACH WEST/NESTOR EAST/PALM CITY/SAN YSIDRO/SOUTH SAN DIE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	Neither	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	1,203	6.6%	Mammogram	0
Evaluation and Management (new patient)	300	1.6%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	14
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	210
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	1,067	5.9%	Pneumococcal	42
All Other Services (not included in above)	15,656	85.9%	Poliovirus	0
Total Encounters by Service	18,226	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.71	37.6%	2,148	11.8%	792.62
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.21	2.9%	1,067	5.9%	5,080.95
All Other Primary Care Providers	4.29	59.5%	15,011	82.4%	3,499.07
Total	7.21	100%	18,226	100%	2,527.88

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	0	0.0%
From 15 to 19 years	0	0.0%	0	0.0%
From 20 to 34 years	0	0.0%	0	0.0%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	7	2.9%	7	2.9%
65 years and older	69	29.0%	155	65.1%
Total Patients	76	31.9%	162	68.1%

Poverty Level	All Patients	% of Total
Under 100%	238	100.0%
100% to 138%	-	0.0%
139% to 200%	-	0.0%
201% to 400%	-	0.0%
Above 400%	-	0.0%
Unknown	-	0.0%
Total Patients	238	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	14	5.9%
Black	16	6.7%
White (Incl. Hispanic)	205	86.1%
Nat. Amer / AK Nativ	0	0.0%
More Than One Race	0	0.0%
Other / Unknown	3	1.3%
Total Patients	238	100%
Ethnicity		
Hispanic	135	56.7%
Non-Hispanic	100	42.0%
Unknown	3	1.3%
Total Patients	238	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	0	0.0%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	0	0.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	238	100.0%
Self-Pay / Sliding Fee	0	0.0%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	238	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medi-Cal	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 16,255,234	$ 112,549	$ 16,142,685	99.3%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	0	$ 16,255,234	$ 112,549	$ 16,142,685	99.3%	$ 0	$

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 16,255,234	100.0%
- Write-Offs & Adjustments	$ 112,549	0.7%
Net Revenue (Collected)	$ 16,142,685	99.3%
+ Other Revenue Sources	$ 22,729	0.1%
Total Operating Revenue	$ 16,165,414	99.4%
- Operating Expenses	$ 14,373,960	88.4%
Net Income from Operations	$ 1,791,454	11.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 0	0.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 0	0.0%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 112,549	100.0%
Total Write-offs & Adjustmer	$ 112,549	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 788.65	$ 213.13
Total Op Rev Per Encounter	$ 886.94	$ 221.93
Operating Margin	11.1%	4.0%
Cost-to-Charges	88.4%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,165,356	22.0%
Contract Services - Prof.	$ 2,909,242	20.2%
Supplies - Medical & Dental	$ 301,008	2.1%
Supplies - Office	$ 27,396	0.2%
Outpatient Care Services	$ 6,050,938	42.1%
Rent / Depreciation / Interest	$ 596,724	4.2%
Utilities	$ 89,987	0.6%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 1,233,309	8.6%
Total Expenses	$ 14,373,960	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 22,729	100.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 22,729	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374018	Rural (95-210)	No
Clinic Name	ST. VINCENT DE PAUL VILLAGE FAMILY HEALTH CENTER	Encounter Volume	10,000 - 19,999 enctr
Address	1501 IMPERIAL AVE	Congressional District	52
		State Senate District	39
City	SAN DIEGO	State Assembly District	78
State	CA	MSSA Designation	Urban
Zip Code	92101	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS

Report Period Begin to End D 1/1/2015 to 12/31/2015

Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	7,031	53.4%	Mammogram	0
Evaluation and Management (new patient)	1,581	12.0%	HIV Testing	358
Hospital Related Services	0	0.0%	Pap Smear	138
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	489	3.7%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	95	0.7%	DTaP, DTP, Diphtheria and Tetanus	116
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	5
Counseling	1,083	8.2%	Hepatitis A	13
Integumentary System	0	0.0%	Hepatitis B	27
Maternity Care and Delivery	0	0.0%	HepB and Hib	26
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	423
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	24
Dental encounters (CDT codes)	2,894	22.0%	Pneumococcal	19
All Other Services (not included in above)	0	0.0%	Poliovirus	13
Total Encounters by Service	13,173	100%	Varicella	16

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	4.10	48.3%	6,782	51.5%	1,654.15
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.30	15.3%	2,291	17.4%	1,762.31
All Other Primary Care Providers	3.09	36.4%	4,100	31.1%	1,326.86
Total	8.49	100%	13,173	100%	1,551.59

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	7	0.3%	3	0.1%
From 1 to 4 years	26	1.1%	21	0.9%
From 5 to 12 years	32	1.4%	36	1.5%
From 13 to 14 years	7	0.3%	7	0.3%
From 15 to 19 years	25	1.1%	39	1.7%
From 20 to 34 years	154	6.5%	131	5.6%
From 35 to 44 years	213	9.1%	156	6.6%
From 45 to 64 years	929	39.5%	437	18.6%
65 years and older	83	3.5%	46	2.0%
Total Patients	1,476	62.8%	876	37.2%

Poverty Level	All Patients	% of Total
Under 100%	1,545	65.7%
100% to 138%	72	3.1%
139% to 200%	8	0.3%
201% to 400%	-	0.0%
Above 400%	-	0.0%
Unknown	727	30.9%
Total Patients	2,352	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	66	2.8%
Black	567	24.1%
White (Incl. Hispanic)	1,591	67.6%
Nat. Amer / AK Nativ	47	2.0%
More Than One Race	55	2.3%
Other / Unknown	26	1.1%
Total Patients	2,352	100%
Ethnicity		
Hispanic	651	27.7%
Non-Hispanic	1,692	71.9%
Unknown	9	0.4%
Total Patients	2,352	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	213	9.1%
Medicare - Managed Care	0	0.0%
Medi-Cal	1,225	52.1%
Medi-Cal - Managed Care	493	21.0%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	0	0.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	421	17.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,352	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,058	$ 387,662	$ 281,457	$ 106,205	27.4%	$ 366	$ 100
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Medi-Cal	5,109	$ 751,816	$ (1,239,543)	$ 1,991,359	264.9%	$ 147	$ 390
Medi-Cal - Managed Care	5,534	$ 791,496	$ 634,290	$ 157,206	19.9%	$ 143	$ 28
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	1,472	$ 258,546	$ 258,246	$ 300	0.1%	$ 176	$ 0
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	13,173	$ 2,189,520	$ (65,550)	$ 2,255,070	103.0%	$ 166	$ 171

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,189,520	100.0%
- Write-Offs & Adjustments	$ (65,550)	-3.0%
Net Revenue (Collected)	$ 2,255,070	103.0%
+ Other Revenue Sources	$ 3,650,670	166.7%
Total Operating Revenue	$ 5,905,740	269.7%
- Operating Expenses	$ 3,650,670	166.7%
Net Income from Operations	$ 2,255,070	103.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 258,246	-394.0%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 389,770	-594.6%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ (713,566)	1088.6%
Total Write-offs & Adjustmer	$ (65,550)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 277.13	$ 213.13
Total Op Rev Per Encounter	$ 448.32	$ 221.93
Operating Margin	38.2%	4.0%
Cost-to-Charges	166.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,690,800	46.3%
Contract Services - Prof.	$ 799,963	21.9%
Supplies - Medical & Dental	$ 56,943	1.6%
Supplies - Office	$ 13,210	0.4%
Outpatient Care Services	$ 50,355	1.4%
Rent / Depreciation / Interest	$ 109,424	3.0%
Utilities	$ 33,988	0.9%
Continuing Education	$ 63,692	1.7%
Information Technology	$ 19,874	0.5%
All Others	$ 812,421	22.3%
Total Expenses	$ 3,650,670	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 1,051,820	28.8%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 599,000	16.4%
Donations & Contributions	$ 1,999,850	54.8%
Other Income	$ 0	0.0%
Total Other Revenue	$ 3,650,670	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374277	Rural (95-210)	No
Clinic Name	TEEN HEALTH CENTER	Encounter Volume	1 - 4,999 enctr
Address	1643 LOGAN AVE	Congressional District	51
		State Senate District	40
City	SAN DIEGO	State Assembly District	80
State	CA	MSSA Designation	Urban
Zip Code	92113	MSSA Name:	DOWNTOWN/GOLDEN HILL/LOGAN HEIGHTS

Report Period Begin to End D 1/1/2015 to 12/31/2015

Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	497	20.8%	Mammogram	0
Evaluation and Management (new patient)	22	0.9%	HIV Testing	813
Hospital Related Services	0	0.0%	Pap Smear	37
Case Management Services	0	0.0%	Contraceptive Management	14
Medicine - Special Services	7	0.3%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	83	3.5%	DTaP, DTP, Diphtheria and Tetanus	17
Preventive Medicine (adults)	9	0.4%	Hemophilus Influenza B (Hib)	0
Counseling	296	12.4%	Hepatitis A	7
Integumentary System	11	0.5%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1,259	52.8%	Influenza Virus Vaccine	18
Family Planning "Z" codes	1	0.0%	Measles, Mumps and Rubella and Varicella	2
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	0
All Other Services (not included in above)	201	8.4%	Poliovirus	0
Total Encounters by Service	2,386	100%	Varicella	7

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.11	7.3%	318	13.3%	2,890.91
Physician Assistants	0.13	8.6%	493	20.7%	3,792.31
Family Nurse Practitioners	0.27	17.9%	1,412	59.2%	5,229.63
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	1.00	66.2%	163	6.8%	163.00
Total	1.51	100%	2,386	100%	1,580.13

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	4	0.3%	3	0.2%
From 13 to 14 years	33	2.5%	49	3.7%
From 15 to 19 years	246	18.4%	570	42.6%
From 20 to 34 years	113	8.4%	320	23.9%
From 35 to 44 years	0	0.0%	0	0.0%
From 45 to 64 years	0	0.0%	0	0.0%
65 years and older	0	0.0%	0	0.0%
Total Patients	396	29.6%	942	70.4%

Poverty Level	All Patients	% of Total
Under 100%	1,029	76.9%
100% to 138%	98	7.3%
139% to 200%	31	2.3%
201% to 400%	4	0.3%
Above 400%	1	0.1%
Unknown	175	13.1%
Total Patients	1,338	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	13	1.0%
Black	68	5.1%
White (Incl. Hispanic)	1,033	77.2%
Nat. Amer / AK Nativ	9	0.7%
More Than One Race	55	4.1%
Other / Unknown	160	12.0%
Total Patients	1,338	100%
Ethnicity		
Hispanic	1,165	87.1%
Non-Hispanic	162	12.1%
Unknown	11	0.8%
Total Patients	1,338	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	-	-

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	82	6.1%
Medi-Cal - Managed Care	238	17.8%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	171	12.8%
Covered California	2	0.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	842	62.9%
Free	3	0.2%
All Other Payers	0	0.0%
Total Patients	1,338	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	830
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	830

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Medi-Cal	115	$ 25,479	$ (3,444)	$ 28,923	113.5%	$ 222	$ 252
Medi-Cal - Managed Care	406	$ 104,439	$ 12,150	$ 92,289	88.4%	$ 257	$ 227
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Private Insurance	178	$ 14,717	$ 8,182	$ 6,535	44.4%	$ 83	$ 37
Covered California	4	$ 283	$ 113	$ 170	60.1%	$ 71	$ 43
Self-Pay/ Sliding Fee	68	$ 10,816	$ 7,703	$ 3,113	28.8%	$ 159	$ 46
Non-Pay (Free)	7	$ 688	$ 688	$ 0	0.0%	$ 98	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Family Pact	1,608	$ 304,179	$ 114,586	$ 189,593	62.3%	$ 189	$ 118
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Total	2,386	$ 460,601	$ 139,978	$ 320,623	69.6%	$ 193	$ 134

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 460,601	100.0%
- Write-Offs & Adjustments	$ 139,978	30.4%
Net Revenue (Collected)	$ 320,623	69.6%
+ Other Revenue Sources	$ 128,771	28.0%
Total Operating Revenue	$ 449,394	97.6%
- Operating Expenses	$ 633,284	137.5%
Net Income from Operations	$ (183,890)	-39.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 4,816	3.4%
Free/Complimentary	$ 688	0.5%
Contractual Adjustments	$ 133,310	95.2%
Bad Debts	$ 2,887	2.1%
Reconciliation	$ (1,723)	-1.2%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 139,978	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 265.42	$ 213.13
Total Op Rev Per Encounter	$ 188.35	$ 221.93
Operating Margin	-40.9%	4.0%
Cost-to-Charges	137.5%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 361,240	57.0%
Contract Services - Prof.	$ 1,418	0.2%
Supplies - Medical & Dental	$ 61,354	9.7%
Supplies - Office	$ 7,361	1.2%
Outpatient Care Services	$ 38,659	6.1%
Rent / Depreciation / Interest	$ 6,457	1.0%
Utilities	$ 28,680	4.5%
Continuing Education	$ 197	0.0%
Information Technology	$ 4,430	0.7%
All Others	$ 123,488	19.5%
Total Expenses	$ 633,284	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 116,133	90.2%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 7,858	6.1%
Donations & Contributions	$ 0	0.0%
Other Income	$ 4,780	3.7%
Total Other Revenue	$ 128,771	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306370856	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC	Encounter Volume	60,000+ enctr
Address	1000 VALE TERRACE DR	Congressional District	49
		State Senate District	36
City	VISTA	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92084	MSSA Name:	OCEANSIDE EAST/SAN MARCOS WEST/VISTA

Report Period Begin to End D 1/1/2015 to 12/31/2015

Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	64,073	50.8%	Mammogram	0
Evaluation and Management (new patient)	4,567	3.6%	HIV Testing	1,640
Hospital Related Services	3,834	3.0%	Pap Smear	2,288
Case Management Services	0	0.0%	Contraceptive Management	831
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	8,256	6.6%	DTaP, DTP, Diphtheria and Tetanus	5,215
Preventive Medicine (adults)	1,253	1.0%	Hemophilus Influenza B (Hib)	520
Counseling	7,387	5.9%	Hepatitis A	1,444
Integumentary System	0	0.0%	Hepatitis B	1,807
Maternity Care and Delivery	11,785	9.4%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	3,741
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	1,545
Dental encounters (CDT codes)	24,122	19.1%	Pneumococcal	3,501
All Other Services (not included in above)	736	0.6%	Poliovirus	834
Total Encounters by Service	126,013	100%	Varicella	270

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	10.98	22.9%	41,481	32.9%	3,777.87
Physician Assistants	1.31	2.7%	2,472	2.0%	1,887.02
Family Nurse Practitioners	10.54	22.0%	40,704	32.3%	3,861.86
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	6.72	14.0%	19,885	15.8%	2,959.08
All Other Primary Care Providers	18.35	38.3%	21,471	17.0%	1,170.08
Total	47.90	100%	126,013	100%	2,630.75

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	888	2.3%	861	2.2%
From 1 to 4 years	1,578	4.0%	1,553	3.9%
From 5 to 12 years	3,215	8.2%	3,256	8.3%
From 13 to 14 years	507	1.3%	577	1.5%
From 15 to 19 years	1,081	2.7%	1,957	5.0%
From 20 to 34 years	2,400	6.1%	7,080	18.0%
From 35 to 44 years	1,426	3.6%	3,504	8.9%
From 45 to 64 years	3,104	7.9%	5,115	13.0%
65 years and older	527	1.3%	759	1.9%
Total Patients	14,726	37.4%	24,662	62.6%

Poverty Level	All Patients	% of Total
Under 100%	29,977	76.1%
100% to 138%	4,664	11.8%
139% to 200%	2,119	5.4%
201% to 400%	722	1.8%
Above 400%	138	0.4%
Unknown	1,768	4.5%
Total Patients	39,388	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	900	2.3%
Black	853	2.2%
White (Incl. Hispanic)	35,689	90.6%
Nat. Amer / AK Nativ	84	0.2%
More Than One Race	1,167	3.0%
Other / Unknown	695	1.8%
Total Patients	39,388	100%
Ethnicity		
Hispanic	26,294	66.8%
Non-Hispanic	12,627	32.1%
Unknown	467	1.2%
Total Patients	39,388	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	4,574	18,197

PATIENT COVERAGE	Patients	% of All Patients
Medicare	548	1.4%
Medicare - Managed Care	438	1.1%
Medi-Cal	9,273	23.5%
Medi-Cal - Managed Care	13,079	33.2%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	1,338	3.4%
Covered California	567	1.4%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	14,145	35.9%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	39,388	100%

Episodic Programs	Patients
BCCCP	1,397
CHDP	1,606
Family PACT	3,377
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	465
Total Episodic Patients (duplicated)	6,845

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,655	$ 214,062	$ 52,932	$ 161,130	75.3%	$ 129	$ 97
Medicare - Managed Care	1,392	$ 187,240	$ (87,003)	$ 274,243	146.5%	$ 135	$ 197
Medi-Cal	48,380	$ 8,677,016	$ 1,715,159	$ 6,961,857	80.2%	$ 179	$ 144
Medi-Cal - Managed Care	45,047	$ 6,790,825	$ (934,468)	$ 7,725,293	113.8%	$ 151	$ 171
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	3,291	$ 326,334	$ (39,993)	$ 366,327	112.3%	$ 99	$ 111
Covered California	1,764	$ 216,608	$ 85,872	$ 130,736	60.4%	$ 123	$ 74
Self-Pay/ Sliding Fee	16,765	$ 3,437,329	$ 2,485,204	$ 952,125	27.7%	$ 205	$ 57
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	1,665	$ 216,191	$ 157,631	$ 58,560	27.1%	$ 130	$ 35
Child Health & Disability Proc	1,480	$ 261,423	$ (84,464)	$ 345,887	132.3%	$ 177	$ 234
Family Pact	4,574	$ 1,157,247	$ 361,009	$ 796,238	68.8%	$ 253	$ 174
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	126,013	$ 21,484,275	$ 3,711,879	$ 17,772,396	82.7%	$ 171	$ 141

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 21,484,275	100.0%
- Write-Offs & Adjustments	$ 3,711,879	17.3%
Net Revenue (Collected)	$ 17,772,396	82.7%
+ Other Revenue Sources	$ 11,537,481	53.7%
Total Operating Revenue	$ 29,309,877	136.4%
- Operating Expenses	$ 30,712,163	143.0%
Net Income from Operations	$ (1,402,286)	-6.5%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 2,329,720	62.8%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 5,283,141	142.3%
Bad Debts	$ 155,484	4.2%
Reconciliation	$ (4,056,466)	-109.3%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 3,711,879	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 243.72	$ 213.13
Total Op Rev Per Encounter	$ 232.59	$ 221.93
Operating Margin	-4.8%	4.0%
Cost-to-Charges	143.0%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 20,817,385	67.8%
Contract Services - Prof.	$ 741,447	2.4%
Supplies - Medical & Dental	$ 567,359	1.8%
Supplies - Office	$ 2,451,172	8.0%
Outpatient Care Services	$ 302,629	1.0%
Rent / Depreciation / Interest	$ 1,213,138	4.0%
Utilities	$ 536,424	1.7%
Continuing Education	$ 22,389	0.1%
Information Technology	$ 575,367	1.9%
All Others	$ 3,484,853	11.3%
Total Expenses	$ 30,712,163	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 4,659,476	40.4%
State Other	$ 761,119	6.6%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 1,346,567	11.7%
Local	$ 417,175	3.6%
Private	$ 692,090	6.0%
Donations & Contributions	$ 959,759	8.3%
Other Income	$ 2,701,295	23.4%
Total Other Revenue	$ 11,537,481	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374031	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - GRAPEVINE	Encounter Volume	20,000 - 39,999 enctr
Address	134 GRAPEVINE RD	Congressional District	49
		State Senate District	36
City	VISTA	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92083	MSSA Name:	OCEANSIDE EAST/SAN MARCOS WEST/VISTA

Report Period Begin to End D 1/1/2015 to 12/31/2015

Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	22,057	77.4%	Mammogram	0
Evaluation and Management (new patient)	1,752	6.1%	HIV Testing	487
Hospital Related Services	0	0.0%	Pap Smear	305
Case Management Services	0	0.0%	Contraceptive Management	23
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,617	5.7%	DTaP, DTP, Diphtheria and Tetanus	1,191
Preventive Medicine (adults)	476	1.7%	Hemophilus Influenza B (Hib)	110
Counseling	1,468	5.2%	Hepatitis A	351
Integumentary System	0	0.0%	Hepatitis B	616
Maternity Care and Delivery	1,126	4.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,195
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	338
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	842
All Other Services (not included in above)	7	0.0%	Poliovirus	197
Total Encounters by Service	28,503	100%	Varicella	58

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	5.12	53.9%	17,451	61.2%	3,408.40
Physician Assistants	0.18	1.9%	905	3.2%	5,027.78
Family Nurse Practitioners	1.93	20.3%	7,448	26.1%	3,859.07
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2.27	23.9%	2,699	9.5%	1,188.99
Total	9.50	100%	28,503	100%	3,000.32

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	163	1.5%	121	1.1%
From 1 to 4 years	358	3.2%	358	3.2%
From 5 to 12 years	596	5.3%	548	4.9%
From 13 to 14 years	101	0.9%	126	1.1%
From 15 to 19 years	289	2.6%	419	3.8%
From 20 to 34 years	1,001	9.0%	1,828	16.4%
From 35 to 44 years	569	5.1%	889	8.0%
From 45 to 64 years	1,365	12.2%	1,831	16.4%
65 years and older	221	2.0%	366	3.3%
Total Patients	4,663	41.8%	6,486	58.2%

Patients by Race/Ethnicity **Race**	**Patients**	**% of Total**
Asian / Pacific Island	379	3.4%
Black	300	2.7%
White (Incl. Hispanic)	9,850	88.3%
Nat. Amer / AK Nativ	25	0.2%
More Than One Race	396	3.6%
Other / Unknown	199	1.8%
Total Patients	11,149	100%
Ethnicity		
Hispanic	5,916	53.1%
Non-Hispanic	5,062	45.4%
Unknown	171	1.5%
Total Patients	11,149	100%

Poverty Level	**All Patients**	**% of Total**
Under 100%	8,808	79.0%
100% to 138%	1,247	11.2%
139% to 200%	630	5.7%
201% to 400%	201	1.8%
Above 400%	37	0.3%
Unknown	226	2.0%
Total Patients	11,149	100%

	Patients	**Encounters**
Seasonal Agricultural and Migratory Workers	1,030	3,020

PATIENT COVERAGE	Patients	% of All Patients
Medicare	353	3.2%
Medicare - Managed Care	285	2.6%
Medi-Cal	1,333	12.0%
Medi-Cal - Managed Care	5,548	49.8%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	517	4.6%
Covered California	257	2.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,809	25.2%
Free	0	0.0%
All Other Payers	47	0.4%
Total Patients	11,149	100%

Episodic Programs	Patients
BCCCP	160
CHDP	194
Family PACT	242
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	596

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,224	$ 146,113	$ 26,946	$ 119,167	81.6%	$ 119	$ 97
Medicare - Managed Care	1,166	$ 149,445	$ (131,089)	$ 280,534	187.7%	$ 128	$ 241
Medi-Cal	5,017	$ 695,418	$ (26,511)	$ 721,929	103.8%	$ 139	$ 144
Medi-Cal - Managed Care	14,644	$ 1,890,538	$ (822,755)	$ 2,713,293	143.5%	$ 129	$ 185
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	1,127	$ 101,149	$ (19,226)	$ 120,375	119.0%	$ 90	$ 107
Covered California	707	$ 79,654	$ 27,422	$ 52,232	65.6%	$ 113	$ 74
Self-Pay/ Sliding Fee	3,787	$ 724,982	$ 501,372	$ 223,610	30.8%	$ 191	$ 59
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	167	$ 17,329	$ 11,455	$ 5,874	33.9%	$ 104	$ 35
Child Health & Disability Proc	211	$ 43,072	$ (6,240)	$ 49,312	114.5%	$ 204	$ 234
Family Pact	275	$ 51,546	$ 10,737	$ 40,809	79.2%	$ 187	$ 148
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	178	$ 21,162	$ (27,519)	$ 48,681	230.0%	$ 119	$ 273
Total	28,503	$ 3,920,408	$ (455,408)	$ 4,375,816	111.6%	$ 138	$ 154

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,920,408	100.0%
- Write-Offs & Adjustments	$ (455,408)	-11.6%
Net Revenue (Collected)	$ 4,375,816	111.6%
+ Other Revenue Sources	$ 716,804	18.3%
Total Operating Revenue	$ 5,092,620	129.9%
- Operating Expenses	$ 4,315,521	110.1%
Net Income from Operations	$ 777,099	19.8%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 493,853	-108.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 405,670	-89.1%
Bad Debts	$ 7,519	-1.7%
Reconciliation	$ (1,362,450)	299.2%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ (455,408)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 151.41	$ 213.13
Total Op Rev Per Encounter	$ 178.67	$ 221.93
Operating Margin	15.3%	4.0%
Cost-to-Charges	110.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 3,435,230	79.6%
Contract Services - Prof.	$ 32,000	0.7%
Supplies - Medical & Dental	$ 62,095	1.4%
Supplies - Office	$ 164,765	3.8%
Outpatient Care Services	$ 82,603	1.9%
Rent / Depreciation / Interest	$ 166,611	3.9%
Utilities	$ 110,335	2.6%
Continuing Education	$ 4,049	0.1%
Information Technology	$ 112,306	2.6%
All Others	$ 145,527	3.4%
Total Expenses	$ 4,315,521	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 714,663	99.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 2,141	0.3%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 716,804	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374295	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - HORNE STREET	Encounter Volume	5,000 - 9,999 enctr
Address	517 N HORNE ST	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	4,658	86.6%	Mammogram	0
Evaluation and Management (new patient)	499	9.3%	HIV Testing	240
Hospital Related Services	0	0.0%	Pap Smear	247
Case Management Services	0	0.0%	Contraceptive Management	359
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1	0.0%	DTaP, DTP, Diphtheria and Tetanus	44
Preventive Medicine (adults)	51	0.9%	Hemophilus Influenza B (Hib)	0
Counseling	116	2.2%	Hepatitis A	20
Integumentary System	0	0.0%	Hepatitis B	37
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	95
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	42
All Other Services (not included in above)	51	0.9%	Poliovirus	0
Total Encounters by Service	5,376	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0.12	8.0%	556	10.3%	4,633.33
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.17	78.0%	4,700	87.4%	4,017.09
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.21	14.0%	120	2.2%	571.43
Total	1.50	100%	5,376	100%	3,584.00

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	3	0.1%	1	0.0%
From 5 to 12 years	2	0.1%	4	0.1%
From 13 to 14 years	1	0.0%	8	0.2%
From 15 to 19 years	58	1.7%	247	7.1%
From 20 to 34 years	433	12.4%	1,050	30.0%
From 35 to 44 years	158	4.5%	381	10.9%
From 45 to 64 years	397	11.4%	618	17.7%
65 years and older	56	1.6%	79	2.3%
Total Patients	1,108	31.7%	2,388	68.3%

Poverty Level	All Patients	% of Total
Under 100%	2,751	78.7%
100% to 138%	393	11.2%
139% to 200%	186	5.3%
201% to 400%	62	1.8%
Above 400%	12	0.3%
Unknown	92	2.6%
Total Patients	3,496	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	93	2.7%
Black	167	4.8%
White (Incl. Hispanic)	3,038	86.9%
Nat. Amer / AK Nativ	10	0.3%
More Than One Race	111	3.2%
Other / Unknown	77	2.2%
Total Patients	3,496	100%
Ethnicity		
Hispanic	1,614	46.2%
Non-Hispanic	1,830	52.3%
Unknown	52	1.5%
Total Patients	3,496	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	252	413

PATIENT COVERAGE	Patients	% of All Patients
Medicare	77	2.2%
Medicare - Managed Care	37	1.1%
Medi-Cal	419	12.0%
Medi-Cal - Managed Care	1,277	36.5%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	125	3.6%
Covered California	79	2.3%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,447	41.4%
Free	0	0.0%
All Other Payers	35	1.0%
Total Patients	3,496	100%

Episodic Programs	Patients
BCCCP	108
CHDP	0
Family PACT	669
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	777

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	178	$ 18,415	$ 1,085	$ 17,330	94.1%	$ 103	$ 97
Medicare - Managed Care	131	$ 15,774	$ (6,747)	$ 22,521	142.8%	$ 120	$ 172
Medi-Cal	656	$ 90,161	$ (4,235)	$ 94,396	104.7%	$ 137	$ 144
Medi-Cal - Managed Care	2,315	$ 271,713	$ (15,919)	$ 287,632	105.9%	$ 117	$ 124
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Private Insurance	191	$ 17,321	$ (5,032)	$ 22,353	129.1%	$ 91	$ 117
Covered California	137	$ 16,106	$ 5,822	$ 10,284	63.9%	$ 118	$ 75
Self-Pay/ Sliding Fee	797	$ 112,677	$ 83,446	$ 29,231	25.9%	$ 141	$ 37
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	121	$ 13,215	$ 8,959	$ 4,256	32.2%	$ 109	$ 35
Child Health & Disability Proc	0	$ 0	$ 0	$ 0.0%	0.0%	$ 0.00	$ 0.0
Family Pact	764	$ 217,401	$ 98,599	$ 118,802	54.6%	$ 285	$ 156
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.0
All Other Payers	86	$ 12,113	$ 2,313	$ 9,800	80.9%	$ 141	$ 114
Total	5,376	$ 784,896	$ 168,291	$ 616,605	78.6%	$ 146	$ 115

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 784,896	100.0%
- Write-Offs & Adjustments	$ 168,291	21.4%
Net Revenue (Collected)	$ 616,605	78.6%
+ Other Revenue Sources	$ 351,713	44.8%
Total Operating Revenue	$ 968,318	123.4%
- Operating Expenses	$ 1,049,459	133.7%
Net Income from Operations	$ (81,141)	-10.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 83,052	49.4%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 181,797	108.0%
Bad Debts	$ 394	0.2%
Reconciliation	$ (96,952)	-57.6%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 168,291	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 195.21	$ 213.13
Total Op Rev Per Encounter	$ 180.12	$ 221.93
Operating Margin	-8.4%	4.0%
Cost-to-Charges	133.7%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 728,952	69.5%
Contract Services - Prof.	$ 0	0.0%
Supplies - Medical & Dental	$ 32,326	3.1%
Supplies - Office	$ 91,741	8.7%
Outpatient Care Services	$ 19,189	1.8%
Rent / Depreciation / Interest	$ 18,823	1.8%
Utilities	$ 28,113	2.7%
Continuing Education	$ 294	0.0%
Information Technology	$ 31,322	3.0%
All Others	$ 98,699	9.4%
Total Expenses	$ 1,049,459	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 114,337	32.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 237,376	67.5%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 351,713	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374329	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - N RIVER RD	Encounter Volume	10,000 - 19,999 enctr
Address	4700 N RIVER RD	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92057	MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	9,603	53.5%	Mammogram	0
Evaluation and Management (new patient)	741	4.1%	HIV Testing	216
Hospital Related Services	0	0.0%	Pap Smear	249
Case Management Services	0	0.0%	Contraceptive Management	12
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	1,395	7.8%	DTaP, DTP, Diphtheria and Tetanus	981
Preventive Medicine (adults)	287	1.6%	Hemophilus Influenza B (Hib)	80
Counseling	1,094	6.1%	Hepatitis A	264
Integumentary System	0	0.0%	Hepatitis B	299
Maternity Care and Delivery	597	3.3%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	611
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	248
Dental encounters (CDT codes)	4,177	23.3%	Pneumococcal	632
All Other Services (not included in above)	55	0.3%	Poliovirus	131
Total Encounters by Service	17,949	100%	Varicella	60

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	1.59	25.5%	6,153	34.3%	3,869.81
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.33	21.3%	5,838	32.5%	4,389.47
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	1.13	18.1%	2,877	16.0%	2,546.02
All Other Primary Care Providers	2.19	35.1%	3,081	17.2%	1,406.85
Total	6.24	100%	17,949	100%	2,876.44

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	201	2.9%	146	2.1%
From 1 to 4 years	379	5.4%	313	4.5%
From 5 to 12 years	600	8.6%	583	8.3%
From 13 to 14 years	111	1.6%	110	1.6%
From 15 to 19 years	225	3.2%	343	4.9%
From 20 to 34 years	474	6.8%	1,200	17.1%
From 35 to 44 years	230	3.3%	540	7.7%
From 45 to 64 years	499	7.1%	847	12.1%
65 years and older	75	1.1%	140	2.0%
Total Patients	2,794	39.8%	4,222	60.2%

Poverty Level	All Patients	% of Total
Under 100%	5,403	77.0%
100% to 138%	935	13.3%
139% to 200%	438	6.2%
201% to 400%	119	1.7%
Above 400%	17	0.2%
Unknown	104	1.5%
Total Patients	7,016	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	275	3.9%
Black	272	3.9%
White (Incl. Hispanic)	6,210	88.5%
Nat. Amer / AK Nativ	14	0.2%
More Than One Race	188	2.7%
Other / Unknown	57	0.8%
Total Patients	7,016	100%
Ethnicity		
Hispanic	3,796	54.1%
Non-Hispanic	3,135	44.7%
Unknown	85	1.2%
Total Patients	7,016	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	528	1,595

PATIENT COVERAGE	Patients	% of All Patients
Medicare	93	1.3%
Medicare - Managed Care	68	1.0%
Medi-Cal	1,826	26.0%
Medi-Cal - Managed Care	2,862	40.8%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	275	3.9%
Covered California	84	1.2%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,808	25.8%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	7,016	100%

Episodic Programs	Patients
BCCCP	128
CHDP	218
Family PACT	213
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	15
Total Episodic Patients (duplicated)	574

PRIMARY CARE CLINICS - 2015

OSHPD
Office of Statewide Health Planning and Development

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	228	$ 30,294	$ 8,096	$ 22,198	73.3%	$ 133	$ 97
Medicare - Managed Care	158	$ 20,718	$ (6,778)	$ 27,496	132.7%	$ 131	$ 174
Medi-Cal	7,236	$ 1,369,739	$ 328,504	$ 1,041,235	76.0%	$ 189	$ 144
Medi-Cal - Managed Care	6,828	$ 929,720	$ 132,027	$ 797,693	85.8%	$ 136	$ 117
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	508	$ 47,957	$ 9,418	$ 38,539	80.4%	$ 94	$ 76
Covered California	153	$ 19,204	$ 7,737	$ 11,467	59.7%	$ 126	$ 75
Self-Pay/ Sliding Fee	2,201	$ 412,445	$ 331,923	$ 80,522	19.5%	$ 187	$ 37
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	136	$ 13,714	$ 8,930	$ 4,784	34.9%	$ 101	$ 35
Child Health & Disability Proc	238	$ 52,019	$ (3,603)	$ 55,622	106.9%	$ 219	$ 234
Family Pact	263	$ 51,603	$ (11,328)	$ 62,931	122.0%	$ 196	$ 239
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	17,949	$ 2,947,413	$ 804,926	$ 2,142,487	72.7%	$ 164	$ 119

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 2,947,413	100.0%
- Write-Offs & Adjustments	$ 804,926	27.3%
Net Revenue (Collected)	$ 2,142,487	72.7%
+ Other Revenue Sources	$ 588,023	20.0%
Total Operating Revenue	$ 2,730,510	92.6%
- Operating Expenses	$ 2,641,558	89.6%
Net Income from Operations	$ 88,952	3.0%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 307,508	38.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 786,600	97.7%
Bad Debts	$ 24,415	3.0%
Reconciliation	$ (313,597)	-39.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 804,926	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 147.17	$ 213.13
Total Op Rev Per Encounter	$ 152.13	$ 221.93
Operating Margin	3.3%	4.0%
Cost-to-Charges	89.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 1,849,027	70.0%
Contract Services - Prof.	$ 0	0.0%
Supplies - Medical & Dental	$ 116,640	4.4%
Supplies - Office	$ 134,962	5.1%
Outpatient Care Services	$ 30,656	1.2%
Rent / Depreciation / Interest	$ 83,365	3.2%
Utilities	$ 70,756	2.7%
Continuing Education	$ 415	0.0%
Information Technology	$ 92,853	3.5%
All Others	$ 262,884	10.0%
Total Expenses	$ 2,641,558	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 580,524	98.7%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 7,499	1.3%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 588,023	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374180	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC - PIER VIEW WAY	Encounter Volume	20,000 - 39,999 enctr
Address	818 PIER VIEW WAY	Congressional District	49
		State Senate District	36
City	OCEANSIDE	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92054	MSSA Name:	ENCINITAS CENTRAL/LEUCADIA/OCEANSIDE NORTH AND WEST/SAN LUIS REY/SOUTH OCEANSIDE
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	16,227	77.1%	Mammogram	0
Evaluation and Management (new patient)	1,653	7.9%	HIV Testing	209
Hospital Related Services	0	0.0%	Pap Smear	245
Case Management Services	0	0.0%	Contraceptive Management	8
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	718	3.4%	DTaP, DTP, Diphtheria and Tetanus	1,037
Preventive Medicine (adults)	662	3.1%	Hemophilus Influenza B (Hib)	59
Counseling	1,334	6.3%	Hepatitis A	229
Integumentary System	0	0.0%	Hepatitis B	494
Maternity Care and Delivery	439	2.1%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	1,063
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	197
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	559
All Other Services (not included in above)	4	0.0%	Poliovirus	107
Total Encounters by Service	21,037	100%	Varicella	75

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	3.43	47.4%	11,854	56.3%	3,455.98
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	1.70	23.5%	7,051	33.5%	4,147.65
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	2.11	29.1%	2,132	10.1%	1,010.43
Total	7.24	100%	21,037	100%	2,905.66

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	150	1.6%	100	1.1%
From 1 to 4 years	259	2.8%	248	2.7%
From 5 to 12 years	381	4.1%	378	4.0%
From 13 to 14 years	77	0.8%	98	1.0%
From 15 to 19 years	241	2.6%	372	4.0%
From 20 to 34 years	921	9.9%	1,667	17.8%
From 35 to 44 years	435	4.7%	748	8.0%
From 45 to 64 years	1,184	12.7%	1,601	17.1%
65 years and older	187	2.0%	299	3.2%
Total Patients	3,835	41.0%	5,511	59.0%

Poverty Level	All Patients	% of Total
Under 100%	7,073	75.7%
100% to 138%	1,176	12.6%
139% to 200%	574	6.1%
201% to 400%	214	2.3%
Above 400%	44	0.5%
Unknown	265	2.8%
Total Patients	9,346	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	305	3.3%
Black	363	3.9%
White (Incl. Hispanic)	8,112	86.8%
Nat. Amer / AK Nativ	25	0.3%
More Than One Race	379	4.1%
Other / Unknown	162	1.7%
Total Patients	9,346	100%
Ethnicity		
Hispanic	4,394	47.0%
Non-Hispanic	4,797	51.3%
Unknown	155	1.7%
Total Patients	9,346	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	592	1,322

PATIENT COVERAGE	Patients	% of All Patients
Medicare	313	3.3%
Medicare - Managed Care	159	1.7%
Medi-Cal	1,220	13.1%
Medi-Cal - Managed Care	4,409	47.2%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	383	4.1%
Covered California	199	2.1%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	2,663	28.5%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	9,346	100%

Episodic Programs	Patients
BCCCP	111
CHDP	135
Family PACT	330
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	576

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	1,042	$ 153,969	$ 52,521	$ 101,448	65.9%	$ 148	$ 97
Medicare - Managed Care	662	$ 106,180	$ (47,530)	$ 153,710	144.8%	$ 160	$ 232
Medi-Cal	3,617	$ 469,179	$ (51,295)	$ 520,474	110.9%	$ 130	$ 144
Medi-Cal - Managed Care	10,760	$ 1,467,213	$ (486,816)	$ 1,954,029	133.2%	$ 136	$ 182
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	812	$ 73,763	$ (14,412)	$ 88,175	119.5%	$ 91	$ 109
Covered California	463	$ 61,847	$ 26,483	$ 35,364	57.2%	$ 134	$ 76
Self-Pay/ Sliding Fee	3,068	$ 658,941	$ 460,098	$ 198,843	30.2%	$ 215	$ 65
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	119	$ 14,772	$ 10,587	$ 4,185	28.3%	$ 124	$ 35
Child Health & Disability Proc	144	$ 29,715	$ (3,939)	$ 33,654	113.3%	$ 206	$ 234
Family Pact	350	$ 58,330	$ 4,114	$ 54,216	92.9%	$ 167	$ 155
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Total	21,037	$ 3,093,909	$ (50,189)	$ 3,144,098	101.6%	$ 147	$ 150

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 3,093,909	100.0%
- Write-Offs & Adjustments	$ (50,189)	-1.6%
Net Revenue (Collected)	$ 3,144,098	101.6%
+ Other Revenue Sources	$ 362,186	11.7%
Total Operating Revenue	$ 3,506,284	113.3%
- Operating Expenses	$ 3,015,895	97.5%
Net Income from Operations	$ 490,389	15.9%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 451,612	-899.8%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ 446,541	-889.7%
Bad Debts	$ 8,486	-16.9%
Reconciliation	$ (956,828)	1906.4%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ (50,189)	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 143.36	$ 213.13
Total Op Rev Per Encounter	$ 166.67	$ 221.93
Operating Margin	14.0%	4.0%
Cost-to-Charges	97.5%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,397,533	79.5%
Contract Services - Prof.	$ 32,000	1.1%
Supplies - Medical & Dental	$ 58,908	2.0%
Supplies - Office	$ 176,026	5.8%
Outpatient Care Services	$ 62,078	2.1%
Rent / Depreciation / Interest	$ 86,960	2.9%
Utilities	$ 56,723	1.9%
Continuing Education	$ 552	0.0%
Information Technology	$ 65,405	2.2%
All Others	$ 79,710	2.6%
Total Expenses	$ 3,015,895	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 327,946	90.5%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 34,240	9.5%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 362,186	100%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374532	Rural (95-210)	No
Clinic Name	VISTA COMMUNITY CLINIC MOBILE HEALTH VAN	Encounter Volume	1 - 4,999 enctr
Address	1000 VALE TERRACE DR	Congressional District	49
		State Senate District	36
City	VISTA	State Assembly District	76
State	CA	MSSA Designation	Urban
Zip Code	92084	MSSA Name:	OCEANSIDE EAST/SAN MARCOS WEST/VISTA

Report Period Begin to End D 1/1/2015 to 12/31/2015

Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	0	0.0%	Mammogram	0
Evaluation and Management (new patient)	0	0.0%	HIV Testing	0
Hospital Related Services	0	0.0%	Pap Smear	0
Case Management Services	0	0.0%	Contraceptive Management	0
Medicine - Special Services	0	0.0%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	0	0.0%	DTaP, DTP, Diphtheria and Tetanus	0
Preventive Medicine (adults)	0	0.0%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	0
Integumentary System	0	0.0%	Hepatitis B	0
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	0	0.0%	Influenza Virus Vaccine	0
Family Planning "Z" codes	0	0.0%	Measles, Mumps and Rubella and Varicella	0
Dental encounters (CDT codes)	2,898	100.0%	Pneumococcal	0
All Other Services (not included in above)	0	0.0%	Poliovirus	0
Total Encounters by Service	2,898	100%	Varicella	0

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	0	0.0%	0	0.0%	0
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0	0.0%	0	0.0%	0
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0.30	81.1%	2,755	95.1%	9,183.33
All Other Primary Care Providers	0.07	18.9%	143	4.9%	2,042.86
Total	0.37	100%	2,898	100%	7,832.43

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	15	0.7%	20	0.9%
From 1 to 4 years	87	4.0%	93	4.2%
From 5 to 12 years	808	36.9%	967	44.2%
From 13 to 14 years	24	1.1%	39	1.8%
From 15 to 19 years	5	0.2%	5	0.2%
From 20 to 34 years	25	1.1%	32	1.5%
From 35 to 44 years	6	0.3%	25	1.1%
From 45 to 64 years	6	0.3%	25	1.1%
65 years and older	3	0.1%	4	0.2%
Total Patients	979	44.7%	1,210	55.3%

Poverty Level	All Patients	% of Total
Under 100%	1,397	63.8%
100% to 138%	256	11.7%
139% to 200%	119	5.4%
201% to 400%	80	3.7%
Above 400%	19	0.9%
Unknown	318	14.5%
Total Patients	2,189	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	45	2.1%
Black	48	2.2%
White (Incl. Hispanic)	1,965	89.8%
Nat. Amer / AK Nativ	9	0.4%
More Than One Race	68	3.1%
Other / Unknown	54	2.5%
Total Patients	2,189	100%
Ethnicity		
Hispanic	1,663	76.0%
Non-Hispanic	492	22.5%
Unknown	34	1.6%
Total Patients	2,189	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	139	185

PATIENT COVERAGE	Patients	% of All Patients
Medicare	0	0.0%
Medicare - Managed Care	0	0.0%
Medi-Cal	1,035	47.3%
Medi-Cal - Managed Care	0	0.0%
County Indigent / CMSP / MI	0	0.0%
Private Insurance	0	0.0%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	1,154	52.7%
Free	0	0.0%
All Other Payers	0	0.0%
Total Patients	2,189	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	0
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	0

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medicare - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Medi-Cal	1,362	$ 149,288	$ (46,702)	$ 195,990	131.3%	$ 110	$ 144
Medi-Cal - Managed Care	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Private Insurance	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Self-Pay/ Sliding Fee	1,536	$ 226,331	$ 168,984	$ 57,347	25.3%	$ 147	$ 37
Non-Pay (Free)	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Family Pact	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
All Other Payers	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.(
Total	2,898	$ 375,619	$ 122,282	$ 253,337	67.4%	$ 130	$ 87

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 375,619	100.0%
- Write-Offs & Adjustments	$ 122,282	32.6%
Net Revenue (Collected)	$ 253,337	67.4%
+ Other Revenue Sources	$ 0	0.0%
Total Operating Revenue	$ 253,337	67.4%
- Operating Expenses	$ 184,602	49.1%
Net Income from Operations	$ 68,735	18.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 168,984	138.2%
Free/Complimentary	$ 0	0.0%
Contractual Adjustments	$ (46,702)	-38.2%
Bad Debts	$ 0	0.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 122,282	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 63.70	$ 213.13
Total Op Rev Per Encounter	$ 87.42	$ 221.93
Operating Margin	27.1%	4.0%
Cost-to-Charges	49.1%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 132,412	71.7%
Contract Services - Prof.	$ 0	0.0%
Supplies - Medical & Dental	$ 2,946	1.6%
Supplies - Office	$ 23,553	12.8%
Outpatient Care Services	$ 0	0.0%
Rent / Depreciation / Interest	$ 9,061	4.9%
Utilities	$ 619	0.3%
Continuing Education	$ 0	0.0%
Information Technology	$ 0	0.0%
All Others	$ 16,011	8.7%
Total Expenses	$ 184,602	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 0	0.0%
State Other	$ 0	0.0%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 0	0.0%
Donations & Contributions	$ 0	0.0%
Other Income	$ 0	0.0%
Total Other Revenue	$ 0	0%

PRIMARY CARE CLINICS - 2015

OSHPD

PROFILE CHARACTERISTICS (Individual Primary Care Clinic information will appear only if one clinic is selected)			
Number of Clinics	1	FQHC Type	No
OSHPD Facility ID	306374485	Rural (95-210)	No
Clinic Name	WOMENS HEALTH AND WELLNESS CENTER	Encounter Volume	5,000 - 9,999 enctr
Address	8851 CENTER DR	Congressional District	53
		State Senate District	38
City	LA MESA	State Assembly District	79
State	CA	MSSA Designation	Urban
Zip Code	91942	MSSA Name:	LA MESA/ROLANDO SOUTH
Report Period Begin to End D	1/1/2015 to 12/31/2015		
Clinic County	SAN DIEGO	**Responder Status**	**Responder**
Community/Free	FQHC	**Facility in Operation**	**Yes**

UTILIZATION DATA Selected Encounters by Principal Service	Number of Encounters	% of All Enctr.	SELECTED PROCEDURE CODES Selected Procedures	Number of Procedures
Evaluation and Management (established patient)	2,276	25.4%	Mammogram	1
Evaluation and Management (new patient)	737	8.2%	HIV Testing	68
Hospital Related Services	0	0.0%	Pap Smear	1,034
Case Management Services	0	0.0%	Contraceptive Management	476
Medicine - Special Services	5	0.1%	**Vaccinations:**	
Preventive Medicine (infant, child, adolescent)	2	0.0%	DTaP, DTP, Diphtheria and Tetanus	135
Preventive Medicine (adults)	472	5.3%	Hemophilus Influenza B (Hib)	0
Counseling	0	0.0%	Hepatitis A	1
Integumentary System	6	0.1%	Hepatitis B	3
Maternity Care and Delivery	0	0.0%	HepB and Hib	0
Pathology / Laboratory	1	0.0%	Influenza Virus Vaccine	112
Family Planning "Z" codes	5,457	60.9%	Measles, Mumps and Rubella and Varicella	1
Dental encounters (CDT codes)	0	0.0%	Pneumococcal	1
All Other Services (not included in above)	2	0.0%	Poliovirus	0
Total Encounters by Service	8,958	100%	Varicella	68

Primary Care Providers	Total FTEs	% of Total	Encounters	% of Total	Encounters per FTE
Physicians	2.25	97.0%	8,877	99.1%	3,945.33
Physician Assistants	0	0.0%	0	0.0%	0
Family Nurse Practitioners	0	0.0%	0	0.0%	0
Cert Nurse Midwives	0.02	0.9%	53	0.6%	2,650.00
Visiting Nurses	0	0.0%	0	0.0%	0
Dentists	0	0.0%	0	0.0%	0
All Other Primary Care Providers	0.05	2.2%	28	0.3%	560.00
Total	2.32	100%	8,958	100%	3,861.21

PRIMARY CARE CLINICS - 2015

OSHPD

DEMOGRAPHIC DATA Patients by Age and Gender	Male	% of All Patients	Female	% of All Patients
Under 1 year	0	0.0%	0	0.0%
From 1 to 4 years	0	0.0%	0	0.0%
From 5 to 12 years	0	0.0%	0	0.0%
From 13 to 14 years	0	0.0%	2	0.1%
From 15 to 19 years	0	0.0%	120	4.6%
From 20 to 34 years	3	0.1%	1,358	51.7%
From 35 to 44 years	0	0.0%	450	17.1%
From 45 to 64 years	0	0.0%	607	23.1%
65 years and older	0	0.0%	88	3.3%
Total Patients	3	0.1%	2,625	99.9%

Poverty Level	All Patients	% of Total
Under 100%	1,445	55.0%
100% to 138%	340	12.9%
139% to 200%	369	14.0%
201% to 400%	474	18.0%
Above 400%	-	0.0%
Unknown	-	0.0%
Total Patients	2,628	100%

Patients by Race/Ethnicity Race	Patients	% of Total
Asian / Pacific Island	99	3.8%
Black	134	5.1%
White (Incl. Hispanic)	1,812	68.9%
Nat. Amer / AK Nativ	58	2.2%
More Than One Race	70	2.7%
Other / Unknown	455	17.3%
Total Patients	2,628	100%
Ethnicity		
Hispanic	603	22.9%
Non-Hispanic	1,536	58.4%
Unknown	489	18.6%
Total Patients	2,628	100%

	Patients	Encounters
Seasonal Agricultural and Migratory Workers	20	88

PATIENT COVERAGE	Patients	% of All Patients
Medicare	97	3.7%
Medicare - Managed Care	7	0.3%
Medi-Cal	553	21.0%
Medi-Cal - Managed Care	1,147	43.6%
County Indigent / CMSP / MIS	0	0.0%
Private Insurance	773	29.4%
Covered California	0	0.0%
Alameda Alliance for Health	0	0.0%
Healthy Way LA-Unmatched	0	0.0%
PACE Program	0	0.0%
Self-Pay / Sliding Fee	46	1.8%
Free	4	0.2%
All Other Payers	1	0.0%
Total Patients	2,628	100%

Episodic Programs	Patients
BCCCP	0
CHDP	0
Family PACT	21
Other County Programs	0
Children's Treatment Program	0
Other Payer - covered by a grant	0
Total Episodic Patients (duplicated)	21

PRIMARY CARE CLINICS - 2015

OSHPD

FINANCIAL DATA Payment Source	Encounters	Gross Revenue	Write-Offs & Adjustments	Net Revenue (Collected)	Net Revenue % of Charges	Gross Revenue per Encounter	Net Revenue per Encounter
Medicare	161	$ 30,217	$ 16,266	$ 13,951	46.2%	$ 188	$ 87
Medicare - Managed Care	19	$ 3,574	$ 1,547	$ 2,027	56.7%	$ 188	$ 107
Medi-Cal	2,886	$ 535,478	$ (2,319)	$ 537,797	100.4%	$ 186	$ 186
Medi-Cal - Managed Care	4,493	$ 919,448	$ 103,242	$ 816,206	88.8%	$ 205	$ 182
County Indigent/CMSP/MISP	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Private Insurance	1,284	$ 227,584	$ 117,578	$ 110,006	48.3%	$ 177	$ 86
Covered California	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Self-Pay/ Sliding Fee	73	$ 12,471	$ 5,388	$ 7,083	56.8%	$ 171	$ 97
Non-Pay (Free)	12	$ 1,716	$ 1,716	$ 0	0.0%	$ 143	$
Breast Cancer	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Child Health & Disability Proc	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Family Pact	28	$ 5,115	$ 3,175	$ 1,940	37.9%	$ 183	$ 69
Healthy Way LA-Unmatched	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
PACE Program*	0	$ 0	$ 0	$ 0	0.0%	0	$
Alameda Alliance For Health	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
Other County Programs	0	$ 0	$ 0	$ 0	0.0%	$ 0.00	$ 0.
All Other Payers	2	$ 397	$ 281	$ 116	29.2%	$ 199	$ 58
Total	8,958	$ 1,736,000	$ 246,874	$ 1,489,126	85.8%	$ 194	$ 166

* The PACE program reports by patient, not by encounter.

Income Statement		% of Charges
Gross Revenue (Charges)	$ 1,736,000	100.0%
- Write-Offs & Adjustments	$ 246,874	14.2%
Net Revenue (Collected)	$ 1,489,126	85.8%
+ Other Revenue Sources	$ 9,985	0.6%
Total Operating Revenue	$ 1,499,111	86.4%
- Operating Expenses	$ 3,379,090	194.6%
Net Income from Operations	$ (1,879,979)	-108.3%

Write-Offs & Adjustments		
Sliding Fee Write-Offs	$ 2,905	1.2%
Free/Complimentary	$ 1,716	0.7%
Contractual Adjustments	$ 234,936	95.2%
Bad Debts	$ 7,317	3.0%
Reconciliation	$ 0	0.0%
Other Adjustments	$ 0	0.0%
Total Write-offs & Adjustmer	$ 246,874	100%

Financial Ratios		Statewide Ratios
Expense Per Encounter	$ 377.21	$ 213.13
Total Op Rev Per Encounter	$ 167.35	$ 221.93
Operating Margin	-125.4%	4.0%
Cost-to-Charges	194.6%	86.9%

Operating Expenses		% of Total
Salaries, Wages & Benefits	$ 2,493,477	73.8%
Contract Services - Prof.	$ 382,079	11.3%
Supplies - Medical & Dental	$ 36,200	1.1%
Supplies - Office	$ 20,821	0.6%
Outpatient Care Services	$ 2,828	0.1%
Rent / Depreciation / Interest	$ 199,100	5.9%
Utilities	$ 77,714	2.3%
Continuing Education	$ 4,707	0.1%
Information Technology	$ 15,759	0.5%
All Others	$ 146,405	4.3%
Total Expenses	$ 3,379,090	100%

Other Revenue Sources		
Federal (including stimulus fur	$ 8,513	85.3%
State Other	$ 19	0.2%
LA County Public Private	$ 0	0.0%
Other County Grant Programs	$ 0	0.0%
Local	$ 0	0.0%
Private	$ 1,085	10.9%
Donations & Contributions	$ 266	2.7%
Other Income	$ 102	1.0%
Total Other Revenue	$ 9,985	100%