



County of San Diego

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AGENCY DIRECTOR

HEALTH AND HUMAN SERVICES AGENCY
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CSA-69 ADVISORY COMMITTEE MEETING
James Bingham, Chair/John Butz, Vice-Chair
c/o Emergency Medical Services
12216 Lakeside Avenue
Lakeside, CA 92040

Minutes
Thursday, May 10, 2018

IN ATTENDANCE

Members

Bingham, James – Lakeside Fire Protection District
Butz, John – Lakeside Union School District Board
Houlahan, Stephen – City of Santee
Meadows-Pitt, R.N., Mary – Sharp Grossmont Hospital
Robeson, Robert – Lakeside Chamber of Commerce
Savage, Warren – City of Santee
Vacio, Mike – San Miguel Fire Protection District

County Staff

Ameng, R.N., Diane
Cavanaugh, Adria
del Toro Cummings, Nicole (Recorder)
Kirkpatrick, Jim
Parr, Andy
Shahri, Sheri
Wolchko, Janet I.

Agency Representatives

Butz, Don – Lakeside FPD
Dare, Kristen – Santee Chamber
Martin, Tom – Lakeside Planning
Matsushita, Justin – City of Santee Dire Department
Garlow, John – City of Santee
Molloy, Bernard – Lakeside Fire Protection District
Peasley, James – Santee Chamber

1. CALL TO ORDER/INTRODUCTIONS/ANNOUNCEMENTS

James Bingham, CSA69 Chair called the meeting to order at 4:04 pm. Introductions were made.

2. PUBLIC COMMENTS/PETITIONS

There were no public comments or petitions submitted.

3. APPROVAL OF MINUTES

A motion was made by Stephen Houlahan, seconded by Robert Robeson to approve the February 8, 2018 CSA-69 Advisory Committee minutes. Motion carried.

4. BUDGET REPORT

A. Financial Report Q3, July 1-March 31 FY2017/18– Sheri Shahri

1) Revenue by Source

Resident transports	\$ 2,098,579	
Non-resident transports	\$ <u>685,958</u>	
Total Ambulance Transport Revenue		\$2,784,537
Benefit Fee		\$1,519,172
Property tax		\$ 385,228
Interest, Penalties & Other		\$ <u>284,252</u>
Total Revenue		\$4,973,189

- Property taxes and benefit fees are collected November-January and April-June.
- Interest, penalties and other includes Ground Emergency Medical Transport (GEMT) revenue of \$111,000 received in FY2017/18.
- Benefit fees from CSA69 are currently \$53.77. Projected rate increase to \$55.38 has been proposed by the Board of Supervisors which is a 3.01 % increase per dwelling unit.

2) Expenditure by Source

Ambulance	\$ 3,266,114	
Billing & Collection Services	\$ 130,210	
County-Admin Services	\$ <u>114,904</u>	
Total Expenses		\$ 3,511,228

- Increase in growth rate of Ambulance and Billing and Collection Services is due to timing and processing of invoice.
 - Ambulance FY2016/17 did not include all invoices due to late billing.
 - County Admin Services was fully staffed, FY2016/17 did not include all Q3 amounts.

3) Budget History

Revenue was given for FY2015/16 through FY2017/18. Final numbers for 2017/18 will be provided by Q4.

Q3 FY2015/16 Actual	Q3 FY2016/17 Actual	Q3 FY2017/18* Actual	Budgeted for FY2017/18
\$4,658,878	\$4,704,154	\$3,936,742	\$6,783,639

Expenditures were given for Q3 FY 2015/16 through Q3 2017/18. Final numbers for 2017/18 will be provided by Q4.

Q3 FY2015/16 Actual	Q3 FY2016/17 Actual	Q3 F 2017/18* Actual	Budgeted for FY2017/18
\$3,359,210	\$3,090,191	\$3,498,516	\$6,884,802

4) FY2018/19 Proposed Budget projection:

Total Revenue:	\$7,016,896
Total Expenditures:	\$7,246,403
Savings/Deficit	\$ (229,507)

5) Monthly resident transport two (2) highest months were December and February. Non-resident transports two (2) highest months were December and October.

6) YTD collections were given. Payor Mix includes: Medicare, Medicare HMO, and Insurance had the largest percentages in the payor mix.

B. Budget Subcommittee Report

1) More detail was requested regarding past data and future data projections on CSA69 revenue and expenditures.

- a. A seven (7) year comparison of revenue and expenditure growth data was given as well as comparison to CSA17. (Note: CSA17 has subsidized First Responders)
- b. Seven (7) year annual revenue growth rate (CAGR) was predicted at 3.87%.
- c. Seven (7) year expenditure growth rate CAGR was predicted at 4.36%.

2) CSA69 Status Quo was compared to CSA69 with added 5th unit and no additional revenue.

- a. Status Quo would be four (4) ambulances with continued gap between revenue and growth of expenditures. By FY2025/26, CSA69 funds would be expended as well as the excess 180-day reserve to cover expenses when needed.
- b. Adding the 5th unit with no additional revenue, cost of each unit is approximately \$1.5 million.

3) Status Quo with \$1,000 increase in revenue to fees. \$1,000 is needed to cover expenditures. Current transport fee is \$1050 for non-residents. Possibility is to double the transport fee to keep CSA69 budget solvent.

4) Budget Growth Review: FY2015/16 and FY2017/18, proposed budget for 2019

- Rate of expenditure growth is 4.3%.
- Over a 4-year period, average growth of contract expense was 7.4%.

- Agency expenditure growth of FY2017/18 compared to FY2016/17 and projected FY2018/19 was discussed. Agency budget expenditures include public service agency personnel costs. Call volume and services went up as well as personnel increases.

Discussion topics:

- Increasing non-resident fees.
- Cost of transport by subsidized agency transport.
- Agency line item budget requirements.
- Resident transport/benefit fees are currently paid by CSA69 resident property taxes assessed by dwelling unit. To make the CSA solvent, rates would have to be raised by \$1,000 per current transport.
- Utilizing a 5th Unit 24/7, 365 days or during peak hours when the highest number of calls occur between 10am and 10pm.
- Dispatch agency costs.
- Support of EMT units to existing units on call.
- The County is in process to hire a business consultant to review CSA budget and contracts. Results will be brought back to CSA for review.
- Finding a model to keep the rate of growth of contracts less than the rate of growth of revenue.
- Maintaining the model of two (2) paramedics. Suggest an incremental increase of transport rates over eight (8) years, \$250 increment to be added every two years until the \$1,000 threshold is made. In addition, look at the peak time only fifth unit. Bring data back in September.

Action Item:

Vote for a specific direction by the Advisory Committee.

Consider and review the request of the CSA69 Advisory Committee to maintain the current model of two (2) firefighter paramedics on transporting ambulances, raise the transport rate \$250 every two (2) years over eight (8) years to reach \$1000 and consider a peak time 365-day unit, 12 hours a day.

A motion was made by Stephen Houlahan, seconded by Mike Vacio. Motion carried.

5. STAFF/ AGENCY REPORTS

A. County Report - Diane Ameng

1) Pertussis

- a. San Diego County number of cases in 2017 were 4X higher than the California rate.
- b. The next pertussis outbreak is anticipated this year, 2018 or in 2019.
- c. Young infants may initially be afebrile, have mild symptoms and respiratory problems.
- d. It is recommended for healthcare workers to immunize with the Tdap vaccine.

- 2) Influenza
 - a. The County flu mandate ended in April.
 - b. Data report: 20,757 documented cases, 300 ICU cases, 341 deaths. There have been no reports of ICU cases or deaths in the last two (2) weeks.
- 3) EMS credentialing fees as of July 1 increase from \$40 to \$63. Next year to \$83.
- 4) Morphine shortage
 - a. Fentanyl is being used as an alternate pain medication to morphine.
 - b. IV acetaminophen was proposed to the state as a local optional scope of practice and an alternative practice as fentanyl becomes in short supply.
 - c. Ketamine is the next medication being considered as an alternate scope of practice.
- 5) Protocol updates are effective July 1, 2018.
- 6) 'Sidewalk CPR' countywide event is May 17.

B. Agency Reports

- 1) Santee Fire District Report – Justin Matsushita
 - 'Sidewalk CPR' instruction will be given at Target in Santee.
 - A joint mass casualty incident (MCI) drill is scheduled in July with participation by Lakeside, Santee and Hartford Fire. MCI drills are high profile incidents such as active shooter, bus accident or a building collapse where there is need for multiple patient care.
 - Santee summer concert series are from June 14 to August 23. Medical personnel are present for medical emergencies.
 - Comment regarding cost comparison with firefighter paramedics. Agencies to have firefighter paramedics and personnel costs are consistent with other areas such as Carlsbad, Coronado, Vista and Oceanside.
- 2) Lakeside Fire Department – Bernie Molloy
 - The February 14 'Love your Heart' event was held at the Library.
 - Lakeside Fire switched to fentanyl as an opioid pain management alternative to morphine. Engine companies are using fentanyl, ambulances are using morphine stock.
 - IV acetaminophen was purchased as an alternative pain management.
 - Two (2) new paramedics have finished the academy.
 - Lakeside will have a new ambulance.
 - 'Sidewalk CPR' training location on May 17 will be at the Smart and Final on Camino Canada.

6. OLD BUSINESS

No old business was discussed.

7. NEW BUSINESS

No new business was discussed.

8. SET NEXT MEETING/ADJOURNMENT

The next CSA-69 Advisory Committee will meet on Thursday, September 13, 2018, 4:00 pm at the Lakeside Fire Department Administrative Office, 12216 Lakeside Avenue, Lakeside, CA 92040.

The meeting was adjourned at 5:20 pm.