



# COUNTY OF SAN DIEGO

## AGENDA ITEM

### BOARD OF SUPERVISORS

GREG COX  
First District

DIANNE JACOB  
Second District

DAVE ROBERTS  
Third District

RON ROBERTS  
Fourth District

BILL HORN  
Fifth District

**DATE:** January 10, 2017

**XX**

**TO:** Board of Supervisors

**SUBJECT:** AUTHORIZATION FOR SINGLE SOURCE PROCUREMENT OF  
EPIDEMIOLOGY AND IMMUNIZATION CONTRACTED SERVICES  
(DISTRICTS: ALL)

### Overview

The County and the community have benefited from over ten years of uninterrupted and effective contracting relationships with Software Partners, LLC and Atlas Development Corporation in the provision of state-of-the art technologies for tracking vaccinations to prevent disease, as well as recording disease reports and documenting investigations of cases, outbreaks, and possible bioterrorism events.

On February 12, 2002 (2), the Board of Supervisors authorized the Department of Purchasing and Contracting to negotiate a contract with Software Partners, LLC for design, development, maintenance and user support for a web-based immunization registry known as the San Diego Immunization Registry (SDIR). The Board of Supervisors authorized the Department of Purchasing and Contracting to extend this contract on July 18, 2006 (7).

On January 28, 2003 (3), the Board of Supervisors authorized the Department of Purchasing and Contracting to negotiate a contract with Atlas Development Corporation to purchase Visual Confidential Morbidity Report (Visual CMR) technology to detect disease outbreaks and possible bioterrorism events.

On October 25, 2011 (4), the Board of Supervisors authorized the Department of Purchasing and Contracting to extend both contracts.

Today's action requests the Board to authorize single source procurements to extend the contracts with Software Partners, LLC for the San Diego Regional Immunization Registry (SDIR) and with Atlas Development Corporation for the Web Confidential Morbidity Report (WebCMR).

These items support the *Live Well San Diego* vision by facilitating collecting, managing, and reporting of public health information for disease control activities; improve preparedness for emerging infectious outbreaks or other disasters impacting the health and well-being of San

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Diego residents; and reduce the risk of avoidable hospital readmissions for high-risk patients with chronic diseases.

**Recommendation(s)**

**CHIEF ADMINISTRATIVE OFFICER**

1. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, authorize the Director, Department of Purchasing and Contracting to enter into negotiations with Software Partners, LLC; and subject to successful negotiations and determination of a fair and reasonable price, amend contract No. 46074 for San Diego Regional Immunization Registry activities to extend the contract term one (1) additional year through June 30, 2018 with four (4) option years through June 30, 2022, and up to an additional six (6) months if needed, subject to the availability of funds; and to amend the contracts as required to reflect changes to services and funding allocations, subject to the approval of the Director, Health and Human Services Agency. Waive the advertising requirement of A-87.
2. In accordance with Board Policy A-87, Competitive Procurement, and Administrative Code Section 401, authorize the Director, Department of Purchasing and Contracting to enter into negotiations with Atlas Development Corporation; and subject to successful negotiations and determination of a fair and reasonable price, amend contract No. 46062 for syndromic surveillance to extend the contract term one (1) year through June 30, 2018 with four (4) option years through June 30, 2022, and up to an additional six (6) months if needed, subject to the availability of funds; and to amend the contracts as required to reflect changes to services and funding allocations, subject to the approval of the Director, Health and Human Services Agency. Waive the advertising requirement of A-87.

**Fiscal Impact**

Funds for this request are included in the Fiscal Year 2016-18 CAO Recommended Operational Plan in the Health and Human Services Agency. If approved, this request will result in annual costs of approximately \$900,000 for Fiscal Year 2017-18 and on-going costs of approximately \$900,000 per year. The funding source is Health Realignment each fiscal year. There will be no change in net General Fund cost and no additional staff years.

**Business Impact Statement**

N/A

**Advisory Board Statement**

The Health Services Advisory Board voted to support this action at its meeting on October 20, 2016.

**Background**

Authorization is requested to extend the contract terms of two existing County contractors, Software Partners, LLC, for the development, maintenance and enhancements of the San Diego Immunization Registry (SDIR) and Atlas Development Corporation for the development,

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maintenance and enhancements of the Web Confidential Morbidity Report (WebCMR), an electronic disease registry.

A contract between the County and Software Partners, LLC, has been in place since 2003 for the development, maintenance and enhancements of the SDIR. Medical providers use the registry to support timely and appropriate immunizations to individuals and to avoid over or under-immunizing for various vaccine preventable diseases. Electronic disease surveillance systems encourage improved compliance with state mandated reporting requirements and enable more timely detection and management of disease outbreaks and clusters of adverse events.

SDIR is proprietary software that is developed, supported and maintained by Software Partners, LLC through a single source contract with the County. This contract is scheduled to end on June 30, 2017. This item requests authorization for the Department of Purchasing and Contracting to negotiate a one-year contract extension through June 30, 2018, with four option years for the continued maintenance and support of SDIR at an estimated cost of \$450,000 annually. These costs and revenues are included in the Fiscal Year 2016-18 Operational Plan.

The County has contracted with Atlas Development Corporation since 2004 for the establishment, maintenance and enhancements of an electronic disease surveillance system for maintenance of its proprietary software, the Visual Confidential Morbidity Report (Visual CMR), which later became the Web Confidential Morbidity Report (Web CMR). The WebCMR is an electronic disease registry and database used for reportable communicable diseases and syndromic surveillance, the systematic collection and analysis of health data used for disease control activities, early detection of outbreaks, acute health events, and planning and decision-making in public health.

The Atlas product is currently used in San Diego to register approximately 17,000 cases per year and to assist in investigations of communicable diseases. The Atlas contract is scheduled to end on June 30, 2017. This item requests authorization for the Department of Purchasing and Contracting to negotiate a one-year contract extension through June 30, 2018, with four option years for the continued maintenance of WebCMR at an estimated cost of \$450,000 annually. These costs and revenues are included in the Fiscal Year 2016-18 Operational Plan.

**Linkage to the County of San Diego Strategic Plan**

Today's proposed recommendation supports the Healthy Families and Safe Communities Initiatives in the County of San Diego's 2016-2021 Strategic Plan, as well as the *Live Well San Diego* vision, by facilitating collecting, managing, and reporting of public health information for disease control activities; improve preparedness for emerging infectious outbreaks or other disasters impacting the health and well-being of San Diego residents; and reduce the risk of avoidable hospital readmissions for high-risk patients with chronic diseases.

Respectfully submitted,

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HELEN N. ROBBINS-MEYER  
Chief Administrative Officer

ATTACHMENT(S)  
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**AGENDA ITEM INFORMATION SHEET**

**REQUIRES FOUR VOTES:**         Yes     No

**WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION 1000.1 REQUIRED**

Yes     No

**PREVIOUS RELEVANT BOARD ACTIONS:**

October 25, 2011 (4) authorized extension of contract with Software Partners, LLC for one year effective July 1, 2012 with four option years through June 30, 2017 and up to an additional six months if needed, and authorized extension of contract with Atlas Development Corporation for one year effective July 1, 2013 with four option years through June 30, 2018 and up to an additional six months if needed; July 18, 2006 (7) authorized extension of contract with Software Partners, LLC for one year effective July 1, 2007 with four option years and up to an additional six months if needed through December 31, 2012; June 17, 2003 (14) authorized expenditures for the establishment of a bioterrorism health surveillance system for the early detection of events and outbreaks; January 28, 2003 (3) authorized the purchase of Visual-CMR Software for Communicable Disease Reporting to improve legal disease reporting and medical surveillance capabilities.

**BOARD POLICIES APPLICABLE:**

A-87, Competitive Procurement

**BOARD POLICY STATEMENTS:**

Board Policy A-87 Competitive Procurement. The recommended contract extensions with Software Partners, LLC and Atlas Development Corporation are in compliance with Board Policy A-87, Exemption F which exempts from competitive procurement the renewal of operating and maintenance services for existing software where the provider of services would quality as a Single Source. These providers qualify as Single Source as competition is precluded due to the proprietary nature of the software.

**MANDATORY COMPLIANCE:**

N/A

**ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION NUMBER(S):**

Software Partners, LLC contract 46074. Atlas Development Corporation contract 46062.

**ORIGINATING DEPARTMENT:** Health and Human Services Agency

**OTHER CONCURRENCES(S):** County Technology Office, Department of Purchasing and Contracting

**CONTACT PERSON(S):**

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