



COUNTY OF SAN DIEGO

AGENDA ITEM

BOARD OF SUPERVISORS

GREG COX
First District

DIANNE JACOB
Second District

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Third District

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Fourth District

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Fifth District

DRAFT

DATE: January 24, 2017

XX

TO: Board of Supervisors

SUBJECT: HHSA: HIV/AIDS SERVICES AND PROCUREMENTS AND COUNTY MEDICAL SERVICES HOSPITAL SERVICES (DISTRICTS: ALL)

Overview

The County of San Diego receives Ryan White HIV/AIDS Treatment Extension Act of 2009 (RWTEA) funding to provide a variety of care and treatment services to individuals and families living with HIV and AIDS. The majority of these services are delivered via contracts with community based providers. Existing RWTEA contracts for HIV/AIDS Outpatient Ambulatory Health Services (OAHS) and Dental Care have entered the final option year, and they will expire June 30, 2017. Contract costs for these services may exceed \$1,000,000 annually; therefore, as required by Administrative Code Section 401, today's action requests renewal of authorization to non-competitively procure these services for new contracts to begin July 1, 2017.

The County of San Diego, through its County Medical Services (CMS) provides necessary medical care for uninsured indigent adult county residents. CMS is not health insurance; it is a program of last resort for eligible adults, which covers only necessary medical services. CMS uses a network of local hospitals, community health centers and private physicians to provide these services.

This item supports the County of San Diego's Getting to Zero initiative by ensuring access to medical treatment as well as other core medical and support services for persons living with HIV. This item also supports the Building Better Health component of *Live Well San Diego* by providing access to high quality HIV medical care and support services that contribute to improved physical and behavioral health. Approval of this item will fund programs to help the Health and Human Services Agency improve the treatment and health of persons with HIV/AIDS in San Diego County.

Recommendation(s)

CHIEF ADMINISTRATIVE OFFICER

1. In accordance with Section 401, Article XXIII of the County Administrative Code, renew authorization for the Director, Department of Purchasing and Contracting to issue non-competitive solicitations to procure HIV/AIDS Outpatient Ambulatory Health Services

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and Dental Care, and upon successful negotiations and determination of a fair and reasonable price, award contracts for the term of one year, from July 1, 2017 through June 30, 2018, with four renewal option years through June 30, 2022 and up to an additional six months if necessary, pending availability of funds, and to amend the contracts as required to reflect changes to services and funding, subject to the approval of the Director, Health and Human Services Agency.

2. In accordance with Section 401 of the County Administrative Code and Board Policy A-87 Competitive Procurement, approve and authorize the Director, Department of Purchasing and Contracting to enter into negotiations with hospital providers and subject to successful negotiations extend or enter into new agreements for a term of one year and with three option years, subject to availability of funds; to amend the contracts as needed for changes to services and funding allocations, subject to the approval of the Director, Health and Human Services Agency; and to authorize payments to non-contracted hospital providers who provide emergency medical services to CMS beneficiaries at 70% of the contracted payment methodology at the time the hospital provided emergency medical services to eligible beneficiaries.

Fiscal Impact

Funds for this request are included in the Fiscal Year 2016-18 Operational Plan in the Health and Human Services Agency. If approved, this request will result in costs and revenue of up to \$4,191,303 in Fiscal Year 2017-18. The funding source is the federal Ryan White Treatment Extension Act Parts A and B and for CMS, Tobacco Settlement Funds. There will be no change in net General Fund cost and no additional staff years.

Business Impact Statement

N/A

Advisory Board Statement

Goals and priorities for HIV care and treatment services in San Diego County were last approved by the HIV Health Services Planning Council on July 20 and July 27, 2016. The requested action item is consistent with those established goals and priorities. Further, this item was reviewed and approved by the Health Services Advisory Board on November 15, 2016.

This item will be reviewed by the Social Services Advisory Board at its November 17, 2016 meeting.

Background

As of December 31, 2014, an estimated 21,389 people were living with HIV/AIDS in San Diego County. The virus continues to threaten the public health of San Diego County.

HIV/AIDS Outpatient Ambulatory Health Services play a vital role in the County of San Diego's Getting to Zero Initiative, which was adopted by the Board of Supervisors on March 1, 2016 (25). The initiative seeks to end the HIV epidemic locally over the next decade. These services fill a gap in the HIV service delivery system locally by ensuring that individuals living with HIV who are not eligible for coverage under Medi-Cal and who do not have other insurance

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nonetheless have access to high-quality HIV care and treatment. Research has demonstrated that individuals who are linked to HIV treatment not only experience optimal health outcomes but are also far less likely to transmit HIV to others.

Recommendation 1: Requests renewed authorization to non-competitively procure HIV/AIDS Outpatient Ambulatory Health Services and Dental Care. Contracts for these services are in their final option year and will expire June 30, 2017. Contract costs for these services will exceed \$1,000,000 annually; therefore, as required by Administrative code section 401, authorization is requested to non-competitively procure the services for new contracts to begin July 1, 2017.

HIV/AIDS Outpatient Ambulatory Health Services and Dental Health– These categories provide medical and dental care for people living with HIV/AIDS (PLWHA) in San Diego who are uninsured or underinsured with the goal of reducing disparities and improving health outcomes. As of June 2016, enrollment in the medical care category is 929 PLWHA and enrollment in the dental care category is 369 PLWHA.

The County does not own or operate any acute care hospitals, nor does it have the medical personnel necessary to provide or manage physical health services for the uninsured indigent adults within the County. The County contracts with hospitals and clinics to support the healthcare needs of its residents and ensure that care is accessible to patients and provided at the most appropriate level. The current authority for these hospital contracts is through June 30, 2017. If approved, this request would authorize the Director, Purchasing and Contracting, to extend the contracts through June 30, 2018 with three one-year options and up to six additional months if needed, and to amend the agreement as necessary for changes in service and/or funding.

Linkage to the County of San Diego Strategic Plan

Today’s proposed action supports the Healthy Families and Safe Communities initiatives in the County of San Diego’s 2016-2021 Strategic Plan as well as the *Live Well San Diego* vision by improving access to high-quality and efficient medical care and support services that contribute to improved physical and behavioral health.

Respectfully submitted,

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SIGNATURE

HELEN N. ROBBINS-MEYER
Chief Administrative Officer

ATTACHMENT(S)

N/A

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AGENDA ITEM INFORMATION SHEET

REQUIRES FOUR VOTES: Yes No

WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION 1000.1 REQUIRED

 Yes] No

PREVIOUS RELEVANT BOARD ACTIONS:

August 4, 2015 (5) and March 23, 2010 (7), competitive solicitation for RWTEA services over \$1,000,000. CMS- June 29, 2010, (5) County Indigent Health Services.

BOARD POLICIES APPLICABLE:

A-87, Competitive Procurement

BOARD POLICY STATEMENTS:

A-87, Competitive Procurement

MANDATORY COMPLIANCE:

N/A

ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION NUMBER(S):

Ryan White Primary Care (Medical and Dental Services): 542728, 542730, 542731, 542735, 542737, 542738, 542739 CMS (Hospital Services):

ORIGINATING DEPARTMENT: Health and Human Services Agency

OTHER CONCURRENCES(S): Department of Purchasing and Contracting

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