



SINGLE SOURCE CONTRACTS WITH PUBLIC HEALTH LABORATORY

Brett Austin, MA, PHM

Health Services Advisory Board Meeting

March 5, 2019





San Diego County's Public Health Laboratory (PHL) provides services to protect community health and prevent the spread of disease.

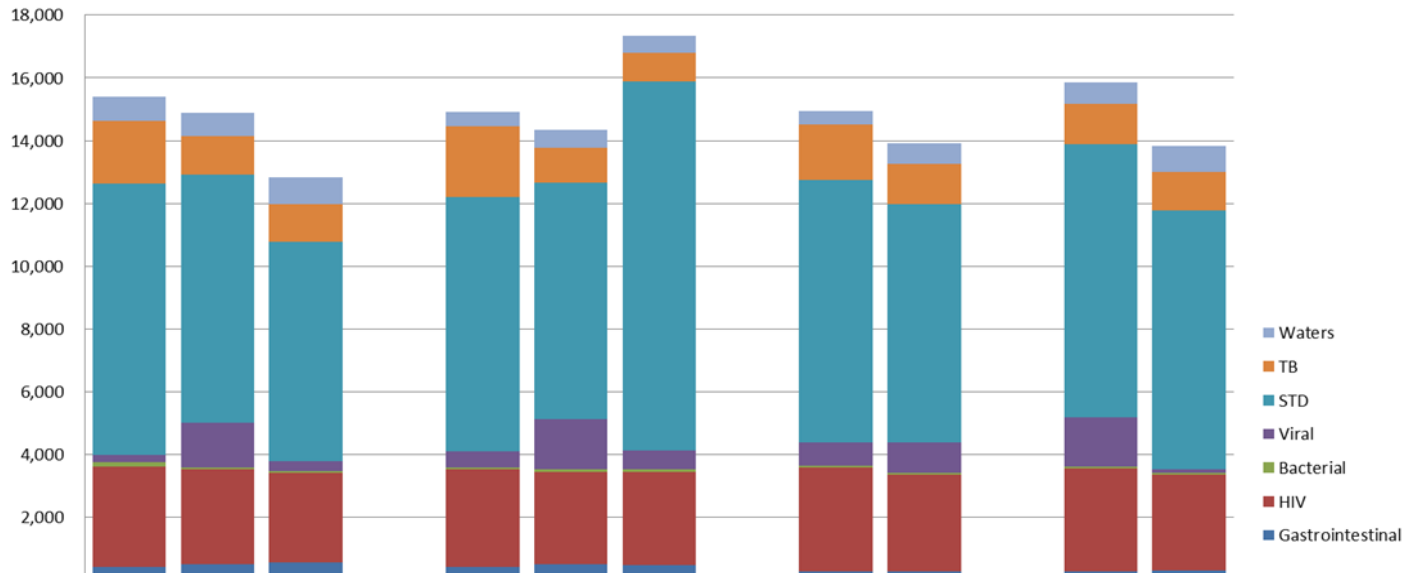
- The PHL has 20 contracts, 11 of which require single source authority.
- Contracts are required for procurement of test kits, supplies, and equipment maintenance.
- Per Board Policy A-87, section 1D: Single Source: only one manufacturer, distributor, supplier or service provider can provide the required goods and/or services.
- Due to regulations and standards, the Laboratory can only use certain vendors for testing.

HEALTH EQUITY AND SOCIAL DETERMINANTS OF HEALTH



Laboratory results are used by Public Health’s medical partners to help reduce health inequities and improve the overall population health.

San Diego County Public Health Laboratory Testing Provided by Quarter



	FY16/17 Q1	FY17/18 Q1	FY 18/19 Q1	FY16/17 Q2	FY17/18 Q2	FY 18/19 Q2	FY16/17 Q3	FY17/18 Q3	FY16/17 Q4	FY17/18 Q4
Total	15,389	14,874	12,829	14,900	14,352	17,346	14,933	13,905	15,861	13,828
Waters	749	740	849	449	575	544	407	638	685	834
TB	2,006	1,213	1,199	2,255	1,123	930	1,776	1,283	1,277	1,205
STD	8,635	7,916	6,998	8,092	7,530	11,740	8,353	7,596	8,719	8,246
Viral	232	1,410	294	499	1,594	608	750	954	1,564	116
Bacterial	134	73	68	74	70	71	45	79	51	74
HIV	3,214	3,012	2,846	3,094	2,956	2,969	3,308	3,065	3,294	3,033
Gastrointestinal	419	510	575	437	504	484	294	290	271	320



CHALLENGE

Public Health Laboratory has single source agreements with multiple vendors.

- Process of routing individual Single Source Letters for approval is time consuming due to reviews from various departments.
- Without contract authority, lab testing capabilities are delayed.

SOLUTION

The goal is to secure contract authority with the existing contracts by establishing a Board Letter.



OBJECTIVES



- To establish authority for the multiple contracts using one Board Letter.
- Work with Department of Purchasing and Contracting to amend existing contracts.
- Program to reassess the market and evaluate new tests as they become available to determine if competitive procurement is necessary.
- Renew Board Authority in 2024.

BENEFITS AND OUTCOMES



- Saves review time for staff from multiple departments:
 - Program (PHL)
 - Public Health Administration
 - Agency Contract Support
 - Agency Executive Office
 - Department of Purchasing and Contracting
- No delay in laboratory services.
- Maintains good relationships between program and vendor.
- Ease of authority renewal process.

ACTION REQUESTED



AMENDMENT TO EXTEND CONTRACTS THROUGH JUNE 30, 2024:

- a. Hologic, 53672
- b. Idexx Laboratories, 517912
- c. Abbott Laboratories 536296
- d. Getinge, 534676
- e. Qiagen, 549246
- f. Becton Dickinson, 549283
- g. Bio-Rad Laboratories, 540611 and 557953
- h. Cepheid, 553964
- i. DiaSorin, 556712
- j. InBios, 556872
- k. Illumina, 559185



Laboratory Services benefit the public and our medical partners:

- Public Health Clinics
- Local Hospitals
- Community Clinics
- County Departments (Department of Environmental Health, Probation, Sheriffs)

FY 2019-2024 BUDGET



Vendor	FY 19-20	FY 20-21
Hologic	\$500,000	\$500,000
Idexx	\$60,000	\$60,000
Getinge	\$45,000	\$45,000
Abbott Laboratories	\$230,000	\$230,000
Qiagen	\$160,000	\$160,000
Becton Dickinson	\$70,000	\$70,000
Cepheid	\$70,000	\$70,000
DiaSorin	\$130,000	\$130,000
InBios	\$50,000	\$50,000
Illumina	\$200,000	\$200,000
Bio-Rad	\$110,000	\$110,000
Total	\$1,625,000	\$1,625,000

THE ASK..



Public Health Laboratory asks for HSAB approval to move forward with this Board Letter action which would allow continuation of contracts with the single source vendors.



QUESTIONS?

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