





HEALTH CARE OPTIONS - April 2019

I. Statistics by Health Plan

Table I

| Health Plan | Total Selected | Percent Selected | New Enrollments | On-Going | YTD 7/2018 - 6/2019 | FY 2017- 2018 % by Plan |
|------------------------|-------------------|---------------------|--------------------|----------|---------------------------|-------------------------------|
| Aetna | 29 | 3.2% | 29 | 0 | 273 | 1.3% |
| Blue Shield Promise | 83 | 9.2% | 71 | 12 | 707 | 7.7% |
| Community Health Group | 240 | 26.5% | 219 | 21 | 2,282 | 30.3% |
| Health Net | 40 | 4.4% | 32 | 8 | 401 | 4.9% |
| Kaiser Permanente | 225 | 24.9% | 211 | 14 | 2,471 | 24.5% |
| Molina | 256 | 28.3% | 238 | 18 | 2,615 | 28.6% |
| UnitedHealthcare | 32 | 3.5% | 27 | 5 | 335 | 2.6% |
| Total | 905 | 100.0% | 827 | 78 | 9,084 | 100.0% |

II. Presentation Statistics by Site

Table II

| FRC | People | Attending | Forms | Forms | Total | YTD | Additional |
|-------------------|--------|-----------|-------------|-----------|---------------|-------------------|----------------------|
| | Group | 1 on 1's | Distributed | Submitted | Beneficiaries | 7/2018- 6/2019 | Customer Contacts |
| Centre City 0 0 0 | | 0 | 22 | 22 | 270 | 28 | |
| Chula Vista | 1 | 100 | 81 | 97 | 110 | 1,401 | 71 |
| El Cajon | 9 | 59 | 70 | 80 | 113 | 1,039 | 136 |
| Lemon Grove | 0 | 18 | 20 | 21 | 31 | 682 | 113 |
| National City | 0 | 5 | 7 | 44 | 58 | 636 | 25 |
| North Central | 91 | 17 | 108 | 139 | 178 | 1,344 | 118 |
| North Coastal | 0 | 75 | 78 | 102 | 129 | 1,281 | 167 |
| North Inland | 0 | 282 | 58 | 89 | 191 | 1,683 | 125 |
| Northeast | 0 | 21 | 21 | 46 | 54 | 418 | 77 |
| Southeast | 0 | 11 | 8 | 15 | 19 | 330 | 107 |
| Total | 101 | 588 | 451 | 655 | 905 | 9,084 | 967 |

YTD 07/2018 through 06/2019

III. Countywide Statistics

Presentations by Language: 565 presentations (27 group and 538 one-on-ones), 22 in English, and 5 in Spanish (breakdown of language is for groups only).

HEALTHY SAN DIEGO May 2019 Statistical Report for Health Care Options Presentations

IV. Enrollment Statistics for July 2018 through June 2019

Table III

| | | | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | FY [‡] 2018-2019 | | FY [‡] |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------------------|--------------------|-----------------|
| | Jul-18 | Aug-18 | | | | | | | | | | | YTD Total | Monthly Average | 2017/ 2018 |
| All Site Totals | | | | | | | | 111 | | | | | | | |
| Presentations** Attendance | 584 | 598 | 514 | 643 | 532 | 557 | 646 | 540 | 632 | 567 | | | 5,813 | 581 | 8,058 |
| | 671 | 696 | 591 | 737 | 618 | 659 | 763 | 626 | 730 | 686 | | | 6,777 | 678 | 9,625 |
| Forms Distributed | 528 | 594 | 499 | 523 | 475 | 460 | 499 | 426 | 436 | 451 | | | 4,891 | 489 | 7,894 |
| Forms Submitted | 695 | 726 | 599 | 686 | 587 | 587 | 727 | 552 | 657 | 655 | | | 6,471 | 647 | 9,818 |
| % Forms Submitted | 131.6% | 122.2% | 120.0% | 131.2% | 123.6% | 127.6% | 145.7% | 129.6% | 150.7% | 145.2% | | | | 132.7% | - |
| Plan Selection | | | | | | | | | | 1 1 | | | | | |
| Total Beneficiaries | 975 | 1,009 | 839 | 1,086 | 852 | 773 | 950 | 767 | 928 | 905 | 4 | | 9,084 | 908 | 14,168 |
| New Plan | 851 | 948 | 789 | 940 | 765 | 743 | 874 | 716 | 832 | 827 | | | 8,285 | 829 | 12,823 |
| Continue in previous | 124 | 61 | 50 | 146 | 87 | 30 | 76 | 51 | 96 | 78 | | | 799 | 80 | 1,346 |
| Average Attend | | | | | | | | | | | | | | | |
| Per Group Presentation | 2 | 2 | 2 | 2 | 2 | 4 | 3 | 3 | 3 | 4 | | | | - | 20.0 |
| Per Day (All Sites) | 28 | 26 | 26 | 28 | 28 | 28 | 31 | 28 | 32 | 26 | | | | _ | - |
| Total Work Days | 21 | 23 | 19 | 23 | 19 | 20 | 21 | 19 | 20 | 22 | | | _ | | _ |

Comments: No presentations were cancelled. Cancellations are not included in data.

^{*}FY time frame is July I thru June 30

[&]quot;Presentations include I on I's