



HEALTHY SAN DIEGO STATISTICAL REPORT

HEALTH CARE OPTIONS – May 2019

I. Statistics by Health Plan

Table I

| Health Plan | Total Selected | Percent Selected | New Enrollments | On-Going | YTD 7/2018 - 6/2019 | FY 2017-2018 % by Plan |
|------------------------|----------------|------------------|-----------------|-----------|---------------------|------------------------|
| Aetna | 19 | 2.7% | 19 | 0 | 292 | 1.3% |
| Blue Shield Promise | 77 | 10.9% | 65 | 12 | 784 | 7.7% |
| Community Health Group | 189 | 26.7% | 166 | 23 | 2,471 | 30.3% |
| Health Net | 21 | 3.0% | 15 | 6 | 422 | 4.9% |
| Kaiser Permanente | 183 | 25.9% | 178 | 5 | 2,654 | 24.5% |
| Molina | 191 | 27.0% | 174 | 17 | 2,806 | 28.6% |
| UnitedHealthcare | 27 | 3.8% | 23 | 4 | 362 | 2.6% |
| Total | 707 | 100.0% | 640 | 67 | 9,791 | 100.0% |

II. Presentation Statistics by Site

Table II

| FRC | People Attending | | Forms Distributed | Forms Submitted | Total Beneficiaries | YTD 7/2018-6/2019 | Additional Customer Contacts |
|---------------|------------------|------------|-------------------|-----------------|---------------------|-------------------|------------------------------|
| | Group | 1 on 1's | | | | | |
| Centre City | 0 | 3 | 3 | 29 | 30 | 300 | 33 |
| Chula Vista | 0 | 145 | 108 | 104 | 130 | 1,531 | 65 |
| El Cajon | 7 | 53 | 59 | 76 | 97 | 1,136 | 107 |
| Lemon Grove | 0 | 12 | 14 | 14 | 21 | 703 | 99 |
| National City | 0 | 7 | 9 | 55 | 71 | 707 | 25 |
| North Central | 27 | 30 | 48 | 85 | 105 | 1,449 | 129 |
| North Coastal | 0 | 65 | 65 | 91 | 107 | 1,388 | 101 |
| North Inland | 0 | 249 | 45 | 64 | 134 | 1,817 | 114 |
| Northeast | 0 | 7 | 7 | 11 | 11 | 429 | 71 |
| Southeast | 0 | 1 | 1 | 1 | 1 | 331 | 80 |
| Total | 34 | 572 | 359 | 530 | 707 | 9,791 | 824 |

YTD 07/2018 through 06/2019

III. Countywide Statistics

Presentations by Language: 553 presentations (19 group and 534 one-on-ones), 13 in English, and 6 in Spanish (breakdown of language is for groups only).

COUNTY OF SAN DIEGO/ HEALTH CARE OPTIONS

HEALTHY SAN DIEGO

May 2019

Statistical Report for Health Care Options Presentations

IV. Enrollment Statistics for July 2018 through June 2019

Table III

| | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | FY* 2018-2019 | | FY* 2017/2018 |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|-----------------|---------------|
| | | | | | | | | | | | | | YTD Total | Monthly Average | |
| All Site Totals | | | | | | | | | | | | | | | |
| Presentations** | 584 | 598 | 514 | 643 | 532 | 557 | 646 | 540 | 632 | 565 | 553 | | 6,364 | 579 | 8,058 |
| Attendance | 671 | 696 | 591 | 737 | 618 | 659 | 763 | 626 | 730 | 689 | 606 | | 7,386 | 671 | 9,625 |
| Forms Distributed | 528 | 594 | 499 | 523 | 475 | 460 | 499 | 426 | 436 | 451 | 359 | | 5,250 | 477 | 7,894 |
| Forms Submitted | 695 | 726 | 599 | 686 | 587 | 587 | 727 | 552 | 657 | 655 | 530 | | 7,001 | 636 | 9,818 |
| % Forms Submitted | 131.6% | 122.2% | 120.0% | 131.2% | 123.6% | 127.6% | 145.7% | 129.6% | 150.7% | 145.2% | 147.6% | | - | 134.1% | - |
| Plan Selection | | | | | | | | | | | | | | | |
| Total Beneficiaries | 975 | 1,009 | 839 | 1,086 | 852 | 773 | 950 | 767 | 928 | 905 | 707 | | 9,791 | 890 | 14,168 |
| New Plan | 851 | 948 | 789 | 940 | 765 | 743 | 874 | 716 | 832 | 827 | 640 | | 8,925 | 811 | 12,823 |
| Continue in previous | 124 | 61 | 50 | 146 | 87 | 30 | 76 | 51 | 96 | 78 | 67 | | 866 | 79 | 1,346 |
| Average Attend | | | | | | | | | | | | | | | |
| Per Group Presentation | 2 | 2 | 2 | 2 | 2 | 4 | 3 | 3 | 3 | 4 | 2 | | - | - | - |
| Per Day (All Sites) | 28 | 26 | 26 | 28 | 28 | 28 | 31 | 28 | 32 | 26 | 24 | | - | - | - |
| Total Work Days | 21 | 23 | 19 | 23 | 19 | 20 | 21 | 19 | 20 | 22 | 23 | | - | - | - |

Comments: No presentations were cancelled. Cancellations are not included in data.

*FY time frame is July 1 thru June 30

**Presentations include 1 on 1's