



# NATHAN FLETCHER

CHAIR

San Diego County Board of Supervisors

April 4, 2022

Michelle Baass  
Director  
Department of Health Care Services  
P.O. Box 997413  
Sacramento, CA 95899-7413

Dear Ms. Baass:

On behalf of the County of San Diego, Health and Human Services Agency (HHS), we are pleased to provide this Letter of Support (LOS) for Aetna Better Health of California's Request for Proposal (RFP) submission for a Managed Care Plan (MCP) to the Department of Health Care Services (DHCS).

In 2021, the County of San Diego Board of Supervisors committed to a bold *Framework for the Future* built on health equity, social and environmental justice, sustainability and government transparency. The County developed LOS requirements based on core values of the *Framework* along with input from County Departments and a local community advisory group, and published guidelines and instructions in a dedicated section of the HHS website

<https://www.sandiegocounty.gov/content/sdc/hhsa/programs/ssp/CalAIM.html>.

To receive an LOS, applicants must commit to meeting requirements in the following key categories:

- Meaningful Coordination, Collaboration and Transparency
- Enhanced Care Management Data Sharing
- Person-Centered Care Coordination
- Data Sharing/Information Technology and Infrastructure

Aetna affirmed its commitment to being an active partner in the County's health and social delivery systems by entering into a Memorandum of Agreement with the County of San Diego HHS. Aetna has attested that they meet the requirements for an LOS in the four categories listed above. The County of San Diego has reviewed, vetted, and endorses Aetna in their proposal to the DHCS.

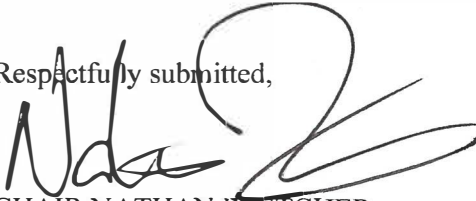
If awarded, Aetna commits to provide to eligible Medi-Cal members and citizens of San Diego, person-centered care, focusing on equity, access, accountability, and transparency. Members will receive holistic care that considers social drivers of health, cultural and linguistic differences, and physical and behavioral needs throughout a member's life span.

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This LOS from the County of San Diego was not obtained through any effort by any individual or entity through inappropriate means or lobbying of the board or its members, such as promises of compensation or favors in exchange for such LOS. Lobbying does not include the Proposer's act of providing documentation establishing its qualifications nor Proposer's request that the County Board of Supervisors provide a LOS.

For more information about this LOS, please contact Heather Summers at (619) 992-1105 or by email at [Heather.Summers@SDCounty.CA.Gov](mailto:Heather.Summers@SDCounty.CA.Gov).

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Nathan Fletcher', with a large, stylized flourish extending to the right.

CHAIR NATHAN FLETCHER  
SUPERVISOR, Fourth District

NF:EM:hs

cc: Nick Macchione, Agency Director HHSA  
Eric McDonald, Chief Medical Officer, Medical Care Services Division  
Jamie Beam, Assistant Director, Medical Care Services Division  
Heather Summers, Deputy Director, Medical Care Services Division