



County of San Diego Health and Human Services Agency
Housing and Community Development Services

ESG Frequently Asked Questions (FAQ)

NOFA Submitted Questions - September 18, 2026

Q: Organization previously operated under a fiscal sponsorship and became independent 501©(3) in January 2026. Can we submit audited financial statements covering the fiscal sponsorship period, together with the current organization's financial statements and supporting documentation?

A: This is acceptable. You may submit the audited financials from the previous fiscal sponsor along with your organization's current financial statements and supporting documentation (e.g., CPA- or treasurer-prepared financial statements, organizational budgets, tax filings if available, written financial policies, internal controls, a financial accounting system tracking funds separately, and evidence of financial oversight). Financial and operational risk is part of the review and evaluation process.

Q: Sample board resolution states the applicant has minimum of four directors. Our organization has three consistent with governing documents. Is four-director provision mandatory or may the resolution be modified to reflect our current board structure?

A: This is acceptable. The resolution is a sample and may be modified to match your current board structure.

Q: Must an applicant already have active HMIS and Coordinated Entry System access when submitting the application or may onboarding be completed before the contract begins?

A: Applicants do not need active HMIS active at the time of application. However, HMIS and CES participation is required for funded programs. If your organization is new to HMIS and CES, onboarding can be completed prior to the start of the contract if awarded.

Q: Can organization demonstrate service coverage throughout the Urban County through mobile service delivery, community outreach, referrals, and partner locations, without maintaining a physical office in every participating jurisdiction?

A: A physical office in each jurisdiction is not required. However, clients served must be experiencing homelessness or at risk of homelessness living within the Urban County, which includes the unincorporated area of San Diego County and the cities of Coronado, Del Mar, Imperial Beach, Lemon Grove, Poway, and Solana Beach.

Q: Should the requested amount represent one fiscal year of funding or the combined total for all three fiscal years shown in Exhibit 4?

A: Include the total amount requested from Exhibit 4. The estimated maximum annual funding is \$340,000 (subject to HUD's final allocation), and your program's annual budget cannot exceed this amount.

Q: Is a nonprofit hospital-based program eligible to apply? Would we apply through a foundation?

A: Yes. Nonprofit hospital-based community programs or foundations may be eligible if proposed activities align with ESG eligible components i.e. street outreach, emergency shelter, homelessness prevention, rapid re-housing assistance, and HMIS and related administrative activities. Note that discharge planning services from institutional settings (e.g., hospitals, jails, prisons) are not eligible ESG activities. If your foundation typically manages external grants or contracting for the hospital, you may need to apply through them.

Q: NOFA request single audit and 2 years of financial statements. Our program was recently created and only has 2 fiscal years of operation and one audit year; are we eligible to apply?

A: This doesn't automatically disqualify you. Provide audit and financial documentation you have available (e.g., CPA- or treasurer-prepared financial statements, organizational budgets, tax filings if available, written financial policies, internal controls, a financial accounting system tracking funds separately, and evidence of financial oversight). Financial and operational risk is part of the review and evaluation process.

Q: Clarify the jurisdiction requirement for this funding?

A: Programs must serve persons experiencing homelessness or at-risk of homelessness who are located within the Urban County, which includes the unincorporated area of San Diego County and the cities of Coronado, Del Mar, Imperial Beach, Lemon Grove, Poway, and Solana Beach. Your office location does not need to be located in the Urban County, but clients served must meet the jurisdiction eligibility criteria.